

School of Business

Electronic Undergraduate Handbook 2021

Western Sydney University

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Information contained in this electronic handbook is correct at the time of production (November 2021), unless otherwise noted.

CRICOS Provider Code 00917K

In accordance with the Education Services for Overseas Students (ESOS) Act 2000, the University of Western Sydney is registered on the Commonwealth Register of Institutions and Courses for Overseas Students (CRICOS), Provider Code 00917K.

Overseas students studying in Australia must comply with the requirements of the ESOS Act and the National Code. They should consult the Federal Government's [Australian International Education](#) webpage for the description of the ESOS legislation and other relevant information. The University's International Postgraduate and Undergraduate Prospectuses, and other promotional material specifically prepared for overseas students, also provide information about CRICOS registered courses and conditions relating to study in Australia.

About the School of Business Electronic Undergraduate Handbook

Sessions and dates

There are two main sessions in 2021: Autumn and Spring. Weeks shown in the dateline refer to the session weeks for these main sessions.

The dateline is available at:

https://www.westernsydney.edu.au/currentstudents/current_students/dates/2021_academic_year_dateline.

Unit outlines

Brief outlines of the units listed in the course section are provided in the second half of this electronic handbook.

The unit outlines give a brief overview of each unit. For some units this information is not available. Please check the Western Sydney University website for more recent information. Details of textbooks, assessment methods, tutorial, group work and practical requirements are in the Learning Guide.

Current information on unit (subject) offerings can be found at: <https://hbook.westernsydney.edu.au/>.

Unit not listed?

If the unit you are looking for is not in the alphabetical units section, consult your course coordinator for details or search the Handbook for updated details on all units offered in the current year at <https://hbook.westernsydney.edu.au/>.

Prerequisites, co-requisites and assumed knowledge

Students wishing to enrol in a unit for which they do not have the prerequisites or assumed knowledge are advised to discuss their proposed enrolment with an academic adviser.

Where it is necessary to limit the number of students who can enrol in a unit through shortage of space, equipment, library resources, and so on, or to meet safety requirements, preference will be given to students who have completed the unit recommended sequence in the course.

Electives and cross-discipline study

Electives are available in many courses. These may be selected from pools of electives listed under various courses.

Western Sydney University also actively encourages students to take elective units in disciplines other than their major area of study. Students should seek advice from their course coordinator in the first instance.

How to use this electronic book

The first part of this electronic book contains information about current and continuing postgraduate courses offered by the School of Business and the Graduate Research School. The next part contains details on current and continuing postgraduate specialisations in these courses, and the final part has details of all units within the courses and specialisations.

Courses are arranged mainly alphabetically. If you know the course code, but not the name, consult the COURSE CODE INDEX.

Units are arranged alphabetically. If you know the code, but not the name, consult the UNIT CODE INDEX at the back of the electronic book.

Check the website for updates

Every effort is taken to ensure that the information contained in this electronic book is correct at time of production. The latest information on curriculum offerings can be found at:

<https://hbook.westernsydney.edu.au/>

Terminology changes

The University has had terminology changes from October 2021, for example:

- Course is now Program
- Unit is now Subject
- Specialisation is now Field of Study

For more information about the new terminology, please refer to https://wsu.service-now.com/staff?id=kb_article&sysparm_article=KB0017552

Contents

ADMINISTRATIVE		1
9017.2	University Foundation Studies Accelerated - 1 Term (WSTC)	1
9018.5	University Foundation Studies Standard - 2 Terms (WSTC)	1
9019.5	University Foundation Studies Standard - 2 Terms (WSTC)	2
9020.4	University Foundation Studies Extended - 3 Terms (WSTC)	2
SQ9051.1	Sequence - Health Science/Nursing Sequence - Foundation Studies Accelerated - 1 Term	4
SQ9053.1	Sequence - Arts Sequence - Foundation Studies	4
SQ9054.1	Sequence - Business Sequence - Foundation Studies	4
SQ9055.1	Sequence - Engineering Sequence - Foundation Studies	4
SQ9056.1	Sequence - Health Science/Nursing Sequence - Foundation Studies	4
SQ9057.1	Sequence - ICT Sequence - Foundation Studies	5
SQ9058.1	Sequence - Science Sequence - Foundation Studies	5
SCHOOL OF BUSINESS		6
2783.1	Bachelor of Accounting	6
2783.2	Bachelor of Accounting	8
2783.3	Bachelor of Accounting	11
2786.2	Bachelor of Business	14
2786.3	Bachelor of Business	16
2787.2	Bachelor of Business (Advanced Business Leadership)	18
2753.1	Bachelor of Business and Commerce	20
2753.2	Bachelor of Business and Commerce	23
2753.3	Bachelor of Business and Commerce	26
2753.4	Bachelor of Business and Commerce	29
2804.1	Bachelor of Business (Pathway to Teaching Secondary)	33
6037.1	Diploma in Business/Bachelor of Business	35
6037.2	Diploma in Business/Bachelor of Business	37
7098.1	Diploma in Business	39
7177.1	Diploma in Business	40
7100.1	Diploma in Business Fast Track	41
7102.2	Diploma in Business Extended	42
7102.3	Diploma in Business Extended	43
7102.4	Diploma in Business Extended	44
7180.1	Undergraduate Certificate in Business Management	44
A7097.1	The College Admission Pathway - WSTC Business Extended Local Recent School Leavers	45
A7098.1	The College Admission Pathway - WSTC Business Extended International Students	45
A7099.1	The College Admission Pathway - WSTC Business Extended Non-Credentialed Applicants	46
A7293.1	The College Admission Pathway - WSTC Business Extended Local Recent School Leavers	46
A7294.1	The College Admission Pathway - WSTC Business Extended International Students	47
A7295.1	The College Admission Pathway - WSTC Business Extended Non-Credentialed Applicants	47
M1041.1	Major - Indigenous Australian Studies	48
M1059.1	Major - Arabic	48
M1060.1	Major - Chinese	49
M1062.1	Major - Japanese	50
M1105.1	Major - Tourism	51
M1106.1	Major - Urban Studies	51
M1107.1	Major - Sustainable Development	52
M1110.1	Major - Psychological Studies	52
M1120.1	Major - Secondary Teaching	52
M1121.1	Major - Advertising	54
M1122.1	Major - Public Relations	55
M1134.1	Major - Secondary Teaching	55
M2021.1	Major - Business Regulation, Governance and Compliance	57
M2509.1	Major - Business Studies	57
M3101.1	Major - Information Systems Analytics	57
M4007.1	Major - Cell and Molecular Biology	58
M4008.1	Major - Global Climate Change	58

M4009.1	Major - Environment and Sustainability	59
M4010.1	Major - Health Management	59
M4024.1	Major - Health Management Studies	59
MT2000.1	Major - Accounting	60
MT2001.1	Major - Applied Finance	61
MT2002.1	Major - Hospitality Management	63
MT2003.1	Major - Human Resource Management and Industrial Relations	65
MT2004.1	Major - International Business	67
MT2005.1	Major - Management	68
MT2006.1	Major - Marketing	70
MT2007.1	Major - Property	73
MT2008.1	Major - Sport Management	76
MT2010.1	Major - Economics	78
MT2011.1	Major - Applied Finance	81
MT2012.1	Major - Human Resource Management	84
MT2013.1	Major - Management	86
MT2014.1	Major - Property	89
MT2015.1	Major - International Business	95
MT2016.1	Major - Financial Planning	96
MT2017.1	Major - Taxation	98
MT2018.1	Major - Financial Planning and Taxation	99
MT2021.1	Major - Applied Finance	100
MT2022.1	Major - Economics	102
MT2023.1	Major - Hospitality Management	103
MT2024.1	Major - Human Resource Management	105
MT2025.1	Major - International Business	107
MT2026.1	Major - Management	108
MT2027.1	Major - Marketing	110
MT2029.1	Major - Sport Management	111
MT2030.1	Major - Accounting	113
MT2031.1	Major - Financial Planning	114
MT2032.1	Major - Taxation	116
MT2033.1	Major - Financial Planning and Taxation	117
MT2034.1	Major - Property	119
MT2035.1	Major - Hospitality Management	122
MT2036.1	Major - Sport Management	123
MT2037.1	Major - Financial Planning	125
MT2038.1	Major - Taxation	126
MT2039.1	Major - Financial Planning and Taxation	128
MT2040.1	Major - Marketing	129
MT2041.1	Major - Business Analytics	131
S2504ECON.1	Sub-major - Economics	132
S2504FIN.1	Sub-major - Finance	132
SM2000.1	Sub-major - Accounting	133
SM2001.1	Sub-major - Accounting Controllership	133
SM2003.1	Sub-major - E-Marketing	133
SM2005.1	Sub-major - Financial Mathematics	134
SM2006.1	Sub-major - Financial Planning	134
SM2009.1	Sub-major - Human Resource Development	134
SM2010.1	Sub-major - International Business	134
SM2015.1	Sub-major - Managing Globally	135
SM2016.1	Sub-major - Managing Organisations	135
SM2018.1	Sub-major - Marketing	135
SM2020.1	Sub-major - Property Investment	135
SM2021.1	Sub-major - Public Practice Accounting	136
SM2027.1	Sub-major - Commercial Law	136
SM2031.1	Sub-major - Human Resource Management and Industrial Relations	136
SM2032.1	Sub-major - Hospitality Operations	136
SM2033.1	Sub-major - Event Management Experience	137
SM2034.1	Sub-major - Managing Global Logistics and Supply Chains	137
SM2035.1	Sub-major - Operations Management	137
SM2036.1	Sub-major - The Sport Industry	137
SM2038.1	Sub-major - Business Sustainability	138
SM2041.1	Sub-major - Finance	138
SM2042.1	Sub-major - Financial Planning	138
SM2043.1	Sub-major - Accounting Controllership	138
SM2046.1	Sub-major - Human Resource Management	139

SM2047.1	Sub-major - Human Resource Development	139
SM2048.1	Sub-major - Managing Globally	139
SM2049.1	Sub-major - Managing Organisations	140
SM2050.1	Sub-major - Property Investment	140
SM2051.1	Sub-major - Economics	140
GRADUATE RESEARCH SCHOOL		141
3725.1	Bachelor of Applied Leadership and Critical Thinking	141
8083.2	Bachelor of Research Studies	142
8087.2	Bachelor of Research Studies (exit only)	147
8119.1	Bachelor of Research Studies (Planning)	147

ADMINISTRATIVE**University Foundation Studies Accelerated - 1 Term (WSTC)****9017.2**

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year in this course is 2016 or later.

University Foundation Studies Accelerated Course is a university entry program designed for domestic students who have completed a minimum of year 12 or its equivalent. The course provides an academic entry pathway to first year undergraduate study or its equivalent. Students complete 45 credit points over one term. Units are designed to provide students with the generic skills needed for success at university in addition to more specialised discipline specific units intended to provide students with curriculum knowledge and skills to be successful in their chosen university course.

Study Mode

Four months (one term).

Location

Campus	Attendance	Mode
The College - Nirimba Education Precinct	Full Time	Internal

Admission

For Domestic Students only

Entry is open to Australian Citizens and Permanent Residents aged 18 years or over. Applicants who are 17 years of age will be eligible for an offer if they have completed the HSC or other Year 12 studies or equivalent or post-secondary studies at AQF Level 3 or above.

For more information on applying please see link to The College admission pages below.

Course Structure

Students must:

- Complete all the units within their chosen sequence
- Pass 900021 Academic English with a minimum C grade.
- Achieve a GPA of 5.5 or higher in order to graduate.

In order to transition to a Diploma or Bachelor course at Western, students must meet the course completion rules. In addition, students must meet the relevant GPA entry requirements and any other admission criteria, which may include English language proficiency requirements or the attainment of specific grades, for entry into their intended diploma or undergraduate degree.

Students must complete the following sequence:

SQ9051.1	Health Science/Nursing Sequence - Foundation Studies Accelerated - 1 Term
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University Foundation Studies Standard - 2 Terms (WSTC)**9018.5**

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year in this course is mid-year 2018 or later.

University Foundation Studies Standard Course is a university entry program designed for Domestic students who have completed a minimum of Year 12 (or its equivalent) and International students who have completed a minimum of Year 11 (or its equivalent). The course provides an academic entry pathway to first year undergraduate study or its equivalent. Students complete eighty credit points over two terms. Units are designed to provide students with the generic skills needed for success at university in addition to more specialised discipline specific units intended to provide students with curriculum knowledge and skills to be successful in their chosen university course. Students choose one of three specialised streams of study from: Arts; Business; Health Science/ Nursing; ICT; Science and Engineering.

Study Mode

Eight months full-time (two terms) or one and a half years part-time (four terms).

Location

Campus	Attendance	Mode
Parramatta City Campus-George Street	Full Time	Internal

Admission**International students**

For more information on applying please see link to The College admission pages below.

IELTS 5.5 with minimum 5.0 in each band except for Health Science/Nursing stream where IELTS 6.0 with a minimum of 5.5 in each sub band is required. Completion of Year 11 with an average of 55% in Academic subjects.

Course Structure

In order to graduate, students must:

- Complete all the units within their chosen sequence
- PASS Introduction to Academic Communication 2 with a minimum C grade.
- Achieve a GPA of 5.5 or higher

Students articulating into a Western Sydney University Bachelor degree may require a higher GPA (6 or above) and, for some degrees, may be required to achieve specific grades in Mathematics units.

Students must complete one of the following sequences:

SQ9054.1	Business Sequence - Foundation Studies
SQ9056.1	Health Science/Nursing Sequence - Foundation Studies

SQ9058.1 Science Sequence - Foundation Studies

University Foundation Studies Standard - 2 Terms (WSTC)

9019.5

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year in this course is mid-year 2018 or later.

University Foundation Studies Standard Course is a university entry program that provides an alternative academic entry pathway to first year undergraduate study or its equivalent. Students complete eighty credit points over two terms. Units are designed to provide students with the generic skills needed for success at university in addition to more specialised discipline specific units intended to provide students with curriculum knowledge and skills to be successful in, for example, Health Science or Nursing.

Study Mode

Eight months full-time or One and a half years part-time

Location

Campus	Attendance	Mode
The College - Nirimba Education Precinct	Full Time	Internal

Admission

Domestic students

For more information on applying please see link to The College admission pages below.

Entry is open to Australian Citizens and Permanent Residents aged 18 years or over. Applicants who are 17 years of age will be eligible for an offer if they have completed the HSC or other Year 12 studies or equivalent or post-secondary studies at AQF Level 3 or above.

Course Structure

In order to graduate, students must:

- Complete all the units within their chosen sequence
- PASS Introduction to Academic Communication 2 with a minimum C grade.
- Achieve a GPA of 5.5 or higher

In order to transition to a Diploma or Bachelor course at Western, students must meet the course completion rules. In addition, students must meet the relevant GPA entry requirements and any other admission criteria, which may include English language proficiency requirements or the attainment of specific grades, for entry into their intended diploma or undergraduate degree.

Students must complete one of the following sequences:

SQ9056.1 Health Science/Nursing Sequence - Foundation Studies

Please Note: As of 2018 the following Sequences are no longer on offer.

SQ9053.1	Arts Sequence - Foundation Studies
SQ9054.1	Business Sequence - Foundation Studies
SQ9055.1	Engineering Sequence - Foundation Studies
SQ9057.1	ICT Sequence - Foundation Studies
SQ9058.1	Science Sequence - Foundation Studies

University Foundation Studies Extended - 3 Terms (WSTC)

9020.4

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year in this course mid-year 2017 or later.

University Foundation Studies Extended Course is a university entry program designed specifically for international students who have completed Year 11 or its overseas equivalent. The course provides an academic entry pathway to first year undergraduate study or its equivalent. In term one of the course, students complete five core units intended to form the basis of generic skills needed for success at university. The remaining units in this and the subsequent two terms are more specialised discipline specific units intended to provide students with curriculum knowledge and skills to be successful in their chosen university course. The course provides an academic entry pathway to first year undergraduate study or its equivalent.

Study Mode

One year full-time (three terms) or two years part-time (six terms).

Location

Campus	Attendance	Mode
Parramatta City Campus-George Street	Full Time	Internal

Admission

International students only

For more information on applying please see link to The College admission pages below.

IELTS 5.5 except for Health Science/Nursing stream where IELTS 6.0 with a minimum of 5.0 in each sub band is required. Completion of Year 11 with an average of 50% in Academic subjects.

Course Structure

In order to graduate, students must:

- Complete all the units within their chosen sequence
- PASS 900108 Introduction to Academic Communication 2 with a minimum C grade.
- Achieve a GPA of 5.5 or higher

Students articulating into a Western Sydney University Bachelor degree may require a higher GPA (6 or above) and, for some degrees, may be required to achieve specific grades in Mathematics units.

Students must complete the following Core Units

Session 1 - Core Units

900051.3	Computer Literacy (WSTC)
900056.3	The Structure of English (WSTC)
900089.2	Organisation for Tertiary Study (WSTC)
900115.1	Practical Mathematics (WSTC)

Plus 10 credit points from either:

Engineering/Science/Health Science students

900053.3	Foundations of Science (WSTC)
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Or

Arts/Business/ICT students

900091.2	Studies of Society (WSTC)
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Session 2 and 3

Students must complete one of the following sequences:

SQ9054.1	Business Sequence - Foundation Studies
SQ9056.1	Health Science/Nursing Sequence - Foundation Studies
SQ9058.1	Science Sequence - Foundation Studies

Specialisations

Sequence - Health Science/Nursing Sequence - Foundation Studies Accelerated - 1 Term

SQ9051.1

Specialisation Structure

900021.3	Academic English (WSTC)
900112.1	Skills for Health Science (WSTC)
900088.2	Mathematics for Health Science (WSTC)
900090.3	Science for Health Professionals (WSTC)
900081.2	Health Communication (WSTC)

Sequence - Arts Sequence - Foundation Studies

SQ9053.1

Specialisation Structure

Only International students do the following two non-award units

900120.1	English for International Students 1 (WSTC)
900121.1	English for International Students 2 (WSTC)

All Arts students do the following units

900107.2	Introduction to Academic Communication 1 (WSTC)
900108.2	Introduction to Academic Communication 2 (WSTC)
900097.1	Academic Skills for Arts (WSTC)
900109.1	Key Ideas in Arts and Social Sciences (WSTC)
900082.2	Introduction to Human Behaviour (WSTC)
900077.2	Australian Studies (WSTC)
900029.4	Cultural Perspectives (WSTC)

Sequence - Business Sequence - Foundation Studies

SQ9054.1

Specialisation Structure

Only International students do the following two non-award units

900120.1	English for International Students 1 (WSTC)
900121.1	English for International Students 2 (WSTC)

All Business students do the following units

900107.2	Introduction to Academic Communication 1 (WSTC)
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900108.2	Introduction to Academic Communication 2 (WSTC)
900098.1	Academic Skills for Business (WSTC)
900114.1	Introductory Business Mathematics (WSTC)
900010.3	Accounting Fundamentals (WSTC)
900011.3	Statistics for Academic Purposes (WSTC)
900030.4	Economics (WSTC)
900083.3	Introduction to the Australian Legal System (WSTC)
900023.3	Business Studies (WSTC)

Sequence - Engineering Sequence - Foundation Studies

SQ9055.1

Specialisation Structure

Only International students do the following two non-award units

900120.1	English for International Students 1 (WSTC)
900121.1	English for International Students 2 (WSTC)

All Engineering students do the following units

900107.2	Introduction to Academic Communication 1 (WSTC)
900108.2	Introduction to Academic Communication 2 (WSTC)
900086.3	Mathematics 2 (WSTC)
900087.3	Mathematics 3 (WSTC)
900028.3	Computer Studies (WSTC)
900084.2	Introductory Programming (WSTC)
900079.2	Foundation Physics 1 (WSTC)
900080.2	Foundation Physics 2 (WSTC)

Sequence - Health Science/Nursing Sequence - Foundation Studies

SQ9056.1

Specialisation Structure

Only International students do the following two non-award units

900120.1	English for International Students 1 (WSTC)
900121.1	English for International Students 2 (WSTC)

All Health Science/Nursing students do the following units

900126.1	Communication Skills for Health Science 1 (WSTC)
900108.2	Introduction to Academic Communication 2 (WSTC)
900099.1	Academic Skills for Health Science (WSTC)
900106.1	Health Care Environments (WSTC)
900088.2	Mathematics for Health Science (WSTC)
900090.3	Science for Health Professionals (WSTC)
900123.1	Psychological Foundations of Health (WSTC)
900081.2	Health Communication (WSTC)

Sequence - ICT Sequence - Foundation Studies

SQ9057.1

Specialisation Structure

Only International students do the following two non-award units

- 900120.1 English for International Students 1 (WSTC)
- 900121.1 English for International Students 2 (WSTC)

All ICT students do the following units

- 900107.2 Introduction to Academic Communication 1 (WSTC)
- 900108.2 Introduction to Academic Communication 2 (WSTC)
- 900100.1 Academic Skills for Information Communications Technology (WSTC)
- 900028.3 Computer Studies (WSTC)
- 900023.3 Business Studies (WSTC)
- 900086.3 Mathematics 2 (WSTC)
- 900009.3 Programming Design (WSTC)
- 900011.3 Statistics for Academic Purposes (WSTC)
- 900076.2 Advanced Computer Studies (WSTC)

Sequence - Science Sequence - Foundation Studies

SQ9058.1

Specialisation Structure

Only International students do the following two non-award units:

- 900120.1 English for International Students 1 (WSTC)
- 900121.1 English for International Students 2 (WSTC)

All Science students do the following units:

- 900107.2 Introduction to Academic Communication 1 (WSTC)
- 900108.2 Introduction to Academic Communication 2 (WSTC)
- 900105.1 Fundamentals of Science (WSTC)
- 900104.2 Focus on Biology (WSTC)
- 900101.1 Academic Skills for Science (WSTC)
- 900086.3 Mathematics 2 (WSTC)
- 900024.3 Chemistry (WSTC)
- 900079.2 Foundation Physics 1 (WSTC)

SCHOOL OF BUSINESS

Bachelor of Accounting

2783.1

Students should follow the course structure for the relevant course version. Students enrolled in version 2 should follow the information via the link below:

The Bachelor of Accounting provides students with an in-depth knowledge of accounting, supported by knowledge of associated disciplines of law, economics, finance and statistics. The degree is unique in its scope and coverage offering qualification in accounting and, in combination with available specialisations, in financial planning and taxation.

This degree satisfies the accreditation requirements of CPA Australia (CPA), Chartered Accountants Australia and New Zealand (CAANZ) and the Institute of Public Accountants (IPA) for entry into their respective programs. Completion of this degree will allow students to claim a number of exemptions from the Chartered Institute of Management Accountants (CIMA) in obtaining the CIMA Professional Qualification.

On successful completion of the Financial Planning and Taxation specialisation the degree satisfies the eligibility requirements for Financial Planner AFP® membership and educational requirements for entry into the CFP® Certification Program of FPA. This course also meets the RG146 generic knowledge requirements, specialist knowledge requirements and skills requirements as they currently stand. Details regarding the coverage of RG146 requirements are available via the link located below

The University has approval from the Tax Practitioners Board (TPB) to deliver courses in Australian taxation law and commercial law for tax (financial) advisers and tax agents. Completion of the Bachelor of Accounting degree (including completion of specific electives) satisfies the tertiary qualifications requirements to register as a Tax (Financial) Adviser or Tax Agent. Details of which units must be completed to meet these requirements can be found via the link below.

Study Mode

Three years full-time or six years part-time.

Location

Campus	Attendance	Mode
Bankstown Campus	Full Time	Internal
Parramatta City Campus- Macquarie Street	Full Time	Internal

Advanced Standing

Advanced Standing will be assessed in accordance with University policy.

Accreditation

The Bachelor of Accounting is accredited with and satisfies the pre-admission educational requirements for membership of CPA Australia (CPA), Chartered Accountants Australia and New Zealand (CAANZ) and the

Institute of Public Accountants (IPA). Completion of this degree will allow students to claim a number of exemptions from the Chartered Institute of Management Accountants (CIMA) in obtaining the CIMA Professional Qualification. On successful completion of the Financial Planning and Taxation specialisation the degree satisfies the accreditation requirements of the Financial Planning Association (FPA). This course also meets the RG146 generic knowledge requirements, specialist knowledge requirements and skills requirements as they currently stand. In addition, by completing available majors within the program, students satisfy the tertiary education requirements to register as a Tax (Financial) Adviser and a Tax Agent with the TPB (pending completion of certain electives). Details regarding these requirements can be found via the link located above.

Admission

Year 12 HSC (or equivalent); or completed Diploma in Business from Western Sydney University, The College; or completed relevant TAFE award.

Eligibility for admission to the Bachelor of Accounting is based on the following minimum requirements:

Assumed Knowledge: Mathematics and any two units of English. Students unable to demonstrate sufficient levels of achievement in mathematics will be required to use one of the elective units to increase their mathematical aptitude. This will not lengthen the period of study.

Applications from Australian and New Zealand citizens and holders of permanent resident visas must be made via the Universities Admissions Centre (UAC).

International applicants must apply directly to Western Sydney University via the International Office.

Applicants who have undertaken studies overseas may have to provide proof of proficiency in English. Local and International applicants who are applying through the Universities Admissions Centre (UAC) will find details of minimum English proficiency requirements and acceptable proof on the UAC website. Local applicants applying directly to the University should also use the information provided on the UAC website.

International students applying to The University through the International Office can find details of minimum English proficiency requirements and acceptable proof on their website.

Overseas qualifications must be deemed by the Australian Education International - National Office of Overseas Skills Recognition (AEI-NOOSR) to be equivalent to Australian qualifications in order to be considered by UAC and Western Sydney University.

Association of Chartered Certified Accountants (ACCA) Accreditation

This degree is internationally accredited with the Association of Chartered Certified Accountants (ACCA) and students who complete this degree will receive exemptions from 11 ACCA papers.

Details available on the ACCA website at

Course Structure

Qualification for this award requires the successful completion of 240 credit points which includes 16 core units plus eight elective units.

Students must complete a minimum of 60 credit points at Level 3.

Core units

200525.3	Principles of Economics
200101.7	Accounting Information for Managers
200909.2	Enterprise Law
200111.4	Financial Accounting Applications
200116.6	Management Accounting Fundamentals
200488.6	Corporate Financial Management
200536.3	Intermediate Financial Accounting
200108.3	Contemporary Management Accounting
200183.4	Law of Business Organisations
200109.7	Corporate Accounting Systems
200187.3	Taxation Law
200534.3	Accounting Information Systems
200267.2	Advanced Accounting
200535.3	Auditing and Assurance Services
200118.4	The Accountant as a Consultant

Choose one of

200032.7	Statistics for Business
200052.7	Introduction to Economic Methods

Specialisations

Completion of a specialisation is optional. Students who elect to do a specialisation may choose only one of the following specialisations, with the exception of students intending to seek accreditation with the Financial Planning Association of Australia (FPA) who are required to successfully complete both the Financial Planning and Taxation specialisations. Students seeking to pursue accreditation with the FPA should refer to the information under the "Accreditation" heading above.

MT2016.1	Financial Planning
MT2017.1	Taxation
MT2018.1	Financial Planning and Taxation

Electives

Students who choose to undertake one of the available specialisations specified above will have up to 40 credit points (four units) of electives available. Students who do not elect to take a specialisation will have 80 credit points (eight units) of electives available.

Elective units may include additional units from Business or any other discipline. Enrolment in elective units is subject to meeting any required criteria for individual units, such as co-requisites and pre-requisites.

Recommended Sequence

Full-time

Year 1

Autumn session

200101.7	Accounting Information for Managers
200909.2	Enterprise Law
200525.3	Principles of Economics

Choose one of

200032.7	Statistics for Business
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200052.7	Introduction to Economic Methods
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Spring session

200111.4	Financial Accounting Applications
200488.6	Corporate Financial Management
200183.4	Law of Business Organisations
200116.6	Management Accounting Fundamentals

Year 2

Autumn session

200536.3	Intermediate Financial Accounting
200108.3	Contemporary Management Accounting
200187.3	Taxation Law

And one elective

Spring session

200534.3	Accounting Information Systems
200109.7	Corporate Accounting Systems

And two electives

Year 3

Autumn session

200267.2	Advanced Accounting
200535.3	Auditing and Assurance Services

And two electives

Spring session

200118.4	The Accountant as a Consultant
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And three electives

Part-time

Year 1

Autumn session

200101.7	Accounting Information for Managers
200909.2	Enterprise Law

Spring session

200525.3	Principles of Economics
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Choose one of

200032.7	Statistics for Business
200052.7	Introduction to Economic Methods

Year 2

Autumn session

200111.4	Financial Accounting Applications
200116.6	Management Accounting Fundamentals

Spring session

200488.6	Corporate Financial Management
200183.4	Law of Business Organisations

Year 3**Autumn session**

200536.3 Intermediate Financial Accounting
200187.3 Taxation Law

Spring session

200108.3 Contemporary Management Accounting

And one elective

Year 4**Autumn session**

200534.3 Accounting Information Systems

And one elective

Spring session

200109.7 Corporate Accounting Systems

And one elective

Year 5**Autumn session**

200267.2 Advanced Accounting

And one elective

Spring session

200535.3 Auditing and Assurance Services

And one elective

Year 6**Autumn session**

200118.4 The Accountant as a Consultant

And one elective

Spring session

Two electives

Major and Sub-major elective spaces

Elective units may be used toward obtaining an additional approved major (80 credit points) or sub-major (40 credit points).

Western Sydney University offers majors and sub-majors in a range of areas including Sustainability and Indigenous Studies.

Students can apply for an elective major or sub-major via MySR.

Bachelor of Accounting**2783.2**

Students should follow the course structure for the relevant course version. Students enrolled in version 1 should follow the information via the link below:

The Bachelor of Accounting provides students with an in-depth knowledge of accounting, supported by knowledge of associated disciplines of law, economics, finance and statistics. The degree is unique in its scope and coverage offering qualification in accounting and, in combination with available specialisations, in financial planning and taxation.

This degree satisfies the accreditation requirements of CPA Australia (CPA), Chartered Accountants Australia and New Zealand (CAANZ) and the Institute of Public Accountants (IPA) for entry into their respective programs. Completion of this degree will allow students to claim a number of exemptions from the Chartered Institute of Management Accountants (CIMA) in obtaining the CIMA Professional Qualification.

On successful completion of the Financial Planning and Taxation specialisation the degree satisfies the eligibility requirements for Financial Planner AFP® membership and educational requirements for entry into the CFP® Certification Program of FPA. This course also meets the RG146 generic knowledge requirements, specialist knowledge requirements and skills requirements as they currently stand. Details regarding the coverage of RG146 requirements are available via the link located below

The University has approval from the Tax Practitioners Board (TPB) to deliver courses in Australian taxation law and commercial law for tax (financial) advisers and tax agents. Completion of the Bachelor of Accounting degree (including completion of specific electives) satisfies the tertiary qualifications requirements to register as a Tax (Financial) Adviser or Tax Agent. Details of which units must be completed to meet these requirements can be found via the link below

Study Mode

Three years full-time or six years part-time.

Location

Campus	Attendance	Mode
Bankstown Campus	Full Time	Internal
Campbelltown Campus	Full Time	Internal
Parramatta City Campus-Macquarie Street	Full Time	Internal
Sydney City Campus	Full Time	Internal

Advanced Standing

Advanced Standing will be assessed in accordance with University policy.

Accreditation

The Bachelor of Accounting is accredited with and satisfies the pre-admission educational requirements for membership of CPA Australia (CPA), Chartered Accountants Australia and New Zealand (CAANZ) and the

Institute of Public Accountants (IPA). Completion of this degree will allow students to claim a number of exemptions from the Chartered Institute of Management Accountants (CIMA) in obtaining the CIMA Professional Qualification. On successful completion of the Financial Planning and Taxation specialisation the degree satisfies the accreditation requirements of the Financial Planning Association (FPA). This course also meets the RG146 generic knowledge requirements, specialist knowledge requirements and skills requirements as they currently stand. Details re the coverage of RG146 requirements are available via the link located above. In addition, by completing available majors within the program, students satisfy the tertiary education requirements to register as a Tax (Financial) Adviser and a Tax Agent with the TPB (pending completion of certain electives). Details regarding these requirements can be found via the link located above.

Admission

Year 12 HSC (or equivalent); or completed Diploma in Business at Western Sydney University, The College; or completed relevant TAFE award.

Eligibility for admission to the Bachelor of Accounting is based on the following minimum requirements:

Assumed Knowledge: Mathematics and any two units of English. Students unable to demonstrate sufficient levels of achievement in mathematics will be required to use one of the elective units to increase their mathematical aptitude. This will not lengthen the period of study.

Applications from Australian and New Zealand citizens and holders of permanent resident visas must be made via the Universities Admissions Centre (UAC). Use the links below to apply via UAC or Western Sydney University.

Applications made directly to Western Sydney do not have an application fee.

Applicants who have undertaken studies overseas may have to provide proof of proficiency in English. Local and International applicants who are applying through the Universities Admissions Centre (UAC) will find details of minimum English proficiency requirements and acceptable proof on the UAC website. Local applicants applying directly to the University should also use the information provided on the UAC website.

International applicants must apply directly to Western Sydney University via the International Office.

International students applying to The University through the International Office can find details of minimum English proficiency requirements and acceptable proof on their website.

Overseas qualifications must be deemed by the Australian Education International - National Office of Overseas Skills Recognition (AEI-NOOSR) to be equivalent to Australian qualifications in order to be considered by UAC and Western Sydney University.

Association of Chartered Certified Accountants (ACCA) Accreditation

This degree is internationally accredited with the Association of Chartered Certified Accountants (ACCA) and students who complete this degree will receive exemptions from 11 ACCA papers.

Details available on the ACCA website at

Course Structure

Qualification for this award requires the successful completion of 240 credit points which includes 16 core units plus eight elective units.

Students must complete a minimum of 60 credit points at Level 3.

Core units

200525.3	Principles of Economics
200972.2	Accounting in Context
200909.2	Enterprise Law
200111.4	Financial Accounting Applications
200116.6	Management Accounting Fundamentals
200488.6	Corporate Financial Management
200973.2	Techniques in Financial Accounting
200108.3	Contemporary Management Accounting
200183.4	Law of Business Organisations
200109.7	Corporate Accounting Systems
200187.3	Taxation Law
200534.3	Accounting Information Systems
200974.1	Accounting Standards and Governance
200535.3	Auditing and Assurance Services
200118.4	The Accountant as a Consultant

Choose one of

200032.7	Statistics for Business
200052.7	Introduction to Economic Methods

Specialisations

Completion of a specialisation is optional. Students who elect to do a specialisation may choose only one of the following specialisations.

MT2031.1	Financial Planning
MT2032.1	Taxation
MT2033.1	Financial Planning and Taxation

Electives

Students who choose to undertake one of the available specialisations specified above will have up to 40 credit points (four units) of electives available. Students who do not elect to take a specialisation will have 80 credit points (eight units) of electives available.

Elective units may include additional units from Business or any other discipline. Enrolment in elective units is subject to meeting any required criteria for individual units, such as co-requisites and pre-requisites.

Recommended Sequence

Sydney City Campus

Bankstown, Campbelltown and Parramatta campuses

Full-time

Year 1

Autumn session

200972.2	Accounting in Context
200909.2	Enterprise Law

200525.3 Principles of Economics

Choose one of

200032.7 Statistics for Business
200052.7 Introduction to Economic Methods

Spring session

200111.4 Financial Accounting Applications
200488.6 Corporate Financial Management
200183.4 Law of Business Organisations

And one elective

This may include any unit from the MT2031 Financial Planning or MT2032 Taxation specialisations.

Year 2

Autumn session

200973.2 Techniques in Financial Accounting
200116.6 Management Accounting Fundamentals
200187.3 Taxation Law

And one elective

This may include any unit from the MT2031 Financial Planning or MT2032 Taxation specialisations.

Spring session

200534.3 Accounting Information Systems
200108.3 Contemporary Management Accounting
200974.1 Accounting Standards and Governance

And one elective

This may include any unit from the MT2031 Financial Planning or MT2032 Taxation specialisations.

Year 3

Autumn session

200109.7 Corporate Accounting Systems

And three electives

These may include any units from the MT2031 Financial Planning or MT2032 Taxation specialisations.

Spring session

200535.3 Auditing and Assurance Services
200118.4 The Accountant as a Consultant

And two electives

These may include any units from the MT2031 Financial Planning or MT2032 Taxation specialisations.

Part-time

Year 1

Autumn session

200972.2 Accounting in Context
200909.2 Enterprise Law

Spring session

200525.3 Principles of Economics

200111.4 Financial Accounting Applications

Year 2

Autumn session

200973.2 Techniques in Financial Accounting

Choose one of

200032.7 Statistics for Business
200052.7 Introduction to Economic Methods

Spring session

200488.6 Corporate Financial Management
200183.4 Law of Business Organisations

Year 3

Autumn session

200116.6 Management Accounting Fundamentals

And one elective

This may include any unit from the MT2031 Financial Planning or MT2032 Taxation specialisations.

Spring session

200108.3 Contemporary Management Accounting

And one elective

This may include any unit from the MT2031 Financial Planning or MT2032 Taxation specialisations.

Year 4

Autumn session

200187.3 Taxation Law

And one elective

This may include any unit from the MT2031 Financial Planning or MT2032 Taxation specialisations.

Spring session

200534.3 Accounting Information Systems
200974.1 Accounting Standards and Governance

Year 5

Autumn session

200109.7 Corporate Accounting Systems

And one elective

This may include any unit from the MT2031 Financial Planning or MT2032 Taxation specialisations.

Spring session

200118.4 The Accountant as a Consultant

And one elective

This may include any unit from the MT2031 Financial Planning or MT2032 Taxation specialisations.

Year 6**Autumn session****200535.3** Auditing and Assurance Services

And one elective

This may include any unit from the MT2031 Financial Planning or MT2032 Taxation specialisations.

Spring session

Two electives

These may include any units from the MT2031 Financial Planning or MT2032 Taxation specialisations.

Major and Sub-major elective spaces

Elective units may be used toward obtaining an additional approved major (80 credit points) or sub-major (40 credit points).

Western Sydney University offers majors and sub-majors in a range of areas including Sustainability and Indigenous Studies.

Students can apply for an elective major or sub-major via MySR.

Bachelor of Accounting**2783.3**

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year in this course is 2018 or later.

Units may be revised or replaced to ensure students are provided with up to date curriculum throughout their studies, and this may result in a new course version. Refer to the Check My Course Progress page in MySR for the most up to date information for your course.

The Bachelor of Accounting provides students with an in-depth knowledge of accounting, supported by knowledge of associated disciplines of law, economics, finance and statistics. The degree is unique in its scope and coverage offering qualification in accounting and, in combination with available majors, in financial planning and taxation.

This degree satisfies the accreditation requirements of CPA Australia (CPA), Chartered Accountants Australia and New Zealand (CAANZ) and the Institute of Public Accountants (IPA) for entry into their respective programs. Completion of this degree will allow students to claim a number of exemptions from the Chartered Institute of Management Accountants (CIMA) in obtaining the CIMA Professional Qualification.

On successful completion of the Financial Planning and Taxation specialisation the degree satisfies the eligibility requirements of the Financial Planning Association of Australia (FPA) to become a Financial Planner AFP® and prepares students for entry into the Certified Financial Planner CFP® Certification. It is also accredited by, and meets the education requirements of the Financial Planning Education Council (FPEC) which satisfies the new federal government education requirements as mandated by the Financial Adviser Standards and Ethics Authority (FASEA). This course meets the RG146 generic knowledge

requirements, specialist knowledge requirements and skills requirements as they currently stand. Details regarding the coverage of RG146 requirements are available via the link located below.

The University has approval from the Tax Practitioners Board (TPB) in Australia to deliver courses for tax (financial) advisers and tax agents. Completion of the Bachelor of Accounting degree (including completion of specific electives) satisfies the tertiary qualifications requirements to register as a Tax (Financial) Adviser and/or a Tax Agent. Details of which units must be completed to meet these requirements can be found via the link below.

Study Mode

Three years full-time or six years part-time.

Location

Campus	Attendance	Mode
Bankstown Campus	Full Time	Internal
Bankstown Campus	Part Time	Internal
Campbelltown Campus	Full Time	Internal
Campbelltown Campus	Part Time	Internal
Parramatta City Campus-Macquarie Street	Full Time	Internal
Parramatta City Campus-Macquarie Street	Part Time	Internal
Sydney City Campus	Full Time	Internal

Advanced Standing

Advanced Standing will be assessed in accordance with University policy.

Accreditation

The Bachelor of Accounting is accredited with and satisfies the pre-admission educational requirements for membership of CPA Australia (CPA), Chartered Accountants Australia and New Zealand (CAANZ) and the Institute of Public Accountants (IPA). Completion of this degree will allow students to claim a number of exemptions from the Chartered Institute of Management Accountants (CIMA) in obtaining the CIMA Professional Qualification. On successful completion of both the Financial Planning and the Taxation specialisations the degree satisfies the accreditation requirements of the Financial Planning Association of Australia (FPA) to become a Financial Planner AFP® and prepares students for entry into the CFP® Certification. It is also accredited by, and meets the education requirements of the Financial Planning Education Council (FPEC) which satisfies the new federal government education requirements as mandated by the Financial Adviser Standards and Ethics Authority (FASEA). This course also meets the RG146 generic knowledge requirements, specialist knowledge requirements and skills requirements as they currently stand. Details re the coverage of RG146 requirements are available via the link located above. In addition, by completing available specialisations within the program, students satisfy the tertiary qualifications requirements to register as a Tax (Financial) Adviser and a Tax Agent with the Tax Practitioners' Board (pending completion of certain electives). Details regarding these requirements are available via the link located above.

Admission

Year 12 HSC (or equivalent); or completed Diploma in Business at Western Sydney University, The College; or completed relevant TAFE award.

Eligibility for admission to the Bachelor of Accounting is based on the following minimum requirements:

Assumed Knowledge: Mathematics and any two units of English. Students unable to demonstrate sufficient levels of achievement in mathematics will be required to use one of the elective units to increase their mathematical aptitude. This will not lengthen the period of study.

Applications from Australian and New Zealand citizens and holders of permanent resident visas must be made via the Universities Admissions Centre (UAC). Use the links below to apply via UAC or Western Sydney University. Applications made directly to Western Sydney do not have an application fee.

Applicants who have undertaken studies overseas may have to provide proof of proficiency in English. Local and International applicants who are applying through the Universities Admissions Centre (UAC) will find details of minimum English proficiency requirements and acceptable proof on the UAC website. Local applicants applying directly to the University should also use the information provided on the UAC website.

International applicants must apply directly to Western Sydney University via the International Office.

International students applying to The University through the International Office can find details of minimum English proficiency requirements and acceptable proof on their website.

Overseas qualifications must be deemed by the Australian Education International - National Office of Overseas Skills Recognition (AEI-NOOSR) to be equivalent to Australian qualifications in order to be considered by UAC and Western Sydney University.

Association of Chartered Certified Accountants (ACCA) Accreditation

This degree is internationally accredited with the Association of Chartered Certified Accountants (ACCA) and students who complete this degree will receive exemptions from 11 ACCA papers.

Details available on the ACCA website at

Course Structure

Qualification for this award requires the successful completion of 240 credit points which includes 16 core units plus eight elective units.

Students must complete a minimum of 60 credit points at Level 3.

Sydney City Campus

Core Units

200972.2	Accounting in Context
200534.3	Accounting Information Systems
200974.1	Accounting Standards and Governance
200535.3	Auditing and Assurance Services
200108.3	Contemporary Management Accounting
200109.7	Corporate Accounting Systems
200488.6	Corporate Financial Management

200909.2	Enterprise Law
200111.4	Financial Accounting Applications
200183.4	Law of Business Organisations
200116.6	Management Accounting Fundamentals
200525.3	Principles of Economics
200187.3	Taxation Law
200973.2	Techniques in Financial Accounting
200118.4	The Accountant as a Consultant

Choose one of

200052.7	Introduction to Economic Methods
200032.7	Statistics for Business

Specialisations

Completion of a specialisation is optional (and not available through Sydney City Campus offerings). Students who elect to do a specialisation may choose only one of the following majors.

MT2037.1	Financial Planning
MT2039.1	Financial Planning and Taxation
MT2038.1	Taxation

Electives

Students who choose to undertake one of the available specialisations, as specified above, will have up to 30 credit points (3 units) of electives available (dependent on the chosen major and units required for accreditation and specified in its recommended sequence of study).

Students who choose to undertake the double specialisation (MT2039) will have no electives available.

Students who do not elect to take a major will have 80 credit points (8 units) of electives available.

Elective units may include additional units from Business or any other discipline. Enrolment in elective units is subject to meeting any required criteria for individual units, such as co-requisites and pre-requisites.

Recommended Sequence

Full-time

Year 1

Autumn session

200972.2	Accounting in Context
200909.2	Enterprise Law
200525.3	Principles of Economics

Choose one of

200052.7	Introduction to Economic Methods
200032.7	Statistics for Business

Spring session

200111.4	Financial Accounting Applications
200488.6	Corporate Financial Management
200183.4	Law of Business Organisations

And one elective

This may include any unit from the recommended sequence of the chosen major - MT2037 Financial Planning or MT2038 Taxation or MT2039 Financial Planning and Taxation.

Year 2**Autumn session**

200973.2	Techniques in Financial Accounting
200116.6	Management Accounting Fundamentals
200187.3	Taxation Law

And one elective

This may include any unit from the recommended sequence of the chosen major - MT2037 Financial Planning or MT2038 Taxation or MT2039 Financial Planning and Taxation.

Spring session

200534.3	Accounting Information Systems
200108.3	Contemporary Management Accounting
200974.1	Accounting Standards and Governance

And one elective

This may include any unit from the recommended sequence of the chosen major - MT2037 Financial Planning or MT2038 Taxation or MT2039 Financial Planning and Taxation.

Year 3**Autumn session**

200109.7	Corporate Accounting Systems
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And three electives

These may include any three units from the recommended sequence of the chosen major - MT2037 Financial Planning or MT2038 Taxation or MT2039 Financial Planning and Taxation.

Spring session

200535.3	Auditing and Assurance Services
200118.4	The Accountant as a Consultant

And two electives

These may include any two units from the recommended sequence of the chosen major - MT2037 Financial Planning or MT2038 Taxation or MT2039 Financial Planning and Taxation.

Part-time**Year 1****Autumn session**

200972.2	Accounting in Context
200909.2	Enterprise Law

Spring session

200525.3	Principles of Economics
200111.4	Financial Accounting Applications

Year 2**Autumn session**

200973.2	Techniques in Financial Accounting
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Choose one of

200052.7	Introduction to Economic Methods
200032.7	Statistics for Business

Spring session

200488.6	Corporate Financial Management
200183.4	Law of Business Organisations

Year 3**Autumn session**

200116.6	Management Accounting Fundamentals
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And one elective

This may include any unit from the recommended sequence of the chosen major - MT2037 Financial Planning or MT2038 Taxation or MT2039 Financial Planning and Taxation.

Spring session

200108.3	Contemporary Management Accounting
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And one elective

This may include any unit from the recommended sequence of the chosen major - MT2037 Financial Planning or MT2038 Taxation or MT2039 Financial Planning and Taxation.

Year 4**Autumn session**

200187.3	Taxation Law
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And one elective

This may include any unit from the recommended sequence of the chosen major - MT2037 Financial Planning or MT2038 Taxation or MT2039 Financial Planning and Taxation.

Spring session

200534.3	Accounting Information Systems
200974.1	Accounting Standards and Governance

Year 5**Autumn session**

200109.7	Corporate Accounting Systems
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And one elective

This may include any unit from the recommended sequence of the chosen major - MT2037 Financial Planning or MT2038 Taxation or MT2039 Financial Planning and Taxation.

Spring session

200118.4	The Accountant as a Consultant
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And one elective

This may include any unit from the recommended sequence of the chosen major - MT2037 Financial Planning

or MT2038 Taxation or MT2039 Financial Planning and Taxation.

Year 6

Autumn session

200535.3 Auditing and Assurance Services

And one elective

This may include any unit from the recommended sequence of the chosen major - MT2037 Financial Planning or MT2038 Taxation or MT2039 Financial Planning and Taxation.

Spring session

Two electives

These may include any two units from the recommended sequence of the chosen major - MT2037 Financial Planning or MT2038 Taxation or MT2039 Financial Planning and Taxation.

Major and Sub-major Elective Spaces

Elective units may be used toward obtaining an additional approved major (80 credit points) or sub-major (40 credit points).

Western Sydney University offers majors and sub-majors in a range of areas including Sustainability and Indigenous Studies.

Students can apply for an elective major or sub-major via MySR.

Bachelor of Business

2786.2

Students should follow the course structure for the relevant course version. Students enrolled in version 1 of this course should follow the information via the link below:

Units may be revised or replaced to ensure students are provided with up to date curriculum throughout their studies, and this may result in a new course version. Refer to the Check My Course Progress page in MySR for the most up to date information for your course.

The Bachelor of Business harnesses your energy and passion for success. This degree gives you the knowledge to create a career as a business professional. Whether you wish to pursue a corporate role in a global enterprise or start your own business, this course will provide you with the skills to do it. The Bachelor of Business begins with four core units: Financing Enterprises, Enterprise Innovation and Markets, Enterprise Leadership, and Enterprise Law. These units provide you with the essential business knowledge that will be the platform for your career and equip you with the academic skills that will underpin your success in the degree.

You will then undertake four professional units. The professional units are where you begin to shape your future in one of three core business areas: Money, Markets or Management. By learning core business skills within the context of your chosen future you will develop new skills and enhance your employability. Units in the professional core will teach you to plan your career, innovate and

analyse. You will also be able to explore and apply your skills and knowledge in a work-based learning unit.

Ten industry-relevant specialisations have been created to equip you with expert skills across the three enterprise futures of Money, Markets and Management. The Money specialisations include Accounting, Applied Finance, Economics, and Property. The Markets specialisations are Hospitality Management, International Business, Marketing and Sport Management. Management specialisations are Human Resource Management and Management.

You will need flexibility to create your career. The Bachelor of Business gives you the flexibility to select eight units from anywhere in the University. This means that you can choose a variety of non-business units to gain depth and perspective on your enterprise future; you could take a specialisation in another discipline; or you can complete a second specialisation within Business.

Study Mode

Three years full-time or six years part-time. Please note that only the Property specialisation is available externally.

Location

Campus	Attendance	Mode
Bankstown Campus	Full Time	Internal
Campbelltown Campus	Full Time	Internal
Parramatta Campus - Victoria Road	Full Time	Internal
Parramatta City Campus- Macquarie Street	Full Time	Internal
Sydney City Campus	Full Time	Internal
WSU Online	Part Time	Multi Modal

Accreditation

Where the full recommended unit sequence of the major is satisfactorily completed: Major MT2030 Accounting (including online) is accredited with CPA Australia, Chartered Accountants Australia and New Zealand (CAANZ) and the Institute of Public Accountants (IPA). Completion of this degree will allow students to claim a number of exemptions from the Chartered Institute of Management Accountants (CIMA) in obtaining the CIMA Professional Qualification. Major MT2021 Applied Finance satisfies the educational requirements for membership of the Financial Services Institute of Australasia (Finsia). Major MT2024 Human Resource Management (including online) is accredited with the Australian Human Resources Institute (AHRI). Major MT2027 Marketing satisfies the educational requirements for recognition as a Certified Practising Marketer and eligibility for membership of the Australian Marketing Institute (AMI). Major MT2034 Property is accredited by the Australian Property Institute (API) and, depending on electives chosen, students may be eligible for API Certified Practising Valuer (CPV) certification. Students, depending on chosen electives, are also eligible for API certifications of Certified Property Practitioner, Certified Property Manager, Certified Funds Manager, Certified Asset Manager and Certified Development Practitioner. Details of the units which must be completed to meet these requirements can be found at the following web address <https://www.westernsydney.edu>.

au/_data/assets/pdf_file/0007/1341727/
BBusProp_API_Certification_Mapping_for_handbook.pdf

Admission

Eligibility for admission to the Bachelor of Business is based on the following minimum requirements:

Year 12 HSC (or equivalent); or completed Diploma of Business at Western Sydney University, The College; or completed relevant VET award.

Assumed Knowledge: Mathematics and any two units of English. Students unable to demonstrate sufficient levels of achievement in mathematics will be required to use one of the elective units to increase their mathematical aptitude. This will not lengthen the period of study.

Applications from Australian and New Zealand citizens and holders of permanent resident visas must be made via the Universities Admissions Centre (UAC). Use the links below to apply via UAC or Western Sydney University.

Applications made directly to Western Sydney do not have an application fee.

Applicants who have undertaken studies overseas may have to provide proof of proficiency in English. Local and International applicants who are applying through the Universities Admissions Centre (UAC) will find details of minimum English proficiency requirements and acceptable proof on the UAC website. Local applicants applying directly to the University should also use the information provided on the UAC website.

International applicants must apply directly to the University of Western Sydney via the the Western Sydney University International office.

International students applying to Western Sydney University through Western Sydney University International can find details of minimum English proficiency requirements and acceptable proof on the Western Sydney University International website.

Overseas qualifications must be deemed by the Australian Education International - National Office of Overseas Skills Recognition (AEI-NOOSR) to be equivalent to Australian qualifications in order to be considered by UAC and Western Sydney University.

Association of Chartered Certified Accountants (ACCA) Accreditation

The Accounting degree is internationally accredited with the Association of Chartered Certified Accountants (ACCA) and students who complete this degree will receive exemptions from 11 ACCA papers.

Details available on the ACCA website at

Course Structure

Qualification for this award requires the successful completion of 240 credit points which includes: four compulsory units (core), plus four units selected to prepare you for careers in business (professional units), plus eight units taken as a Business specialisation, as well as eight elective units.

Students must complete at least 60 credit points at Level 3.

Core units (compulsory 40 credit points)

The four compulsory core units that provide students with essential business knowledge are

200909.2	Enterprise Law
200910.2	Financing Enterprises
200911.1	Enterprise Innovation and Markets
200912.1	Enterprise Leadership

Professional units (choose 40 credit points)

The professional units provide a focus on careers. Students are required to complete one unit from each of the four key focus areas: numeracy, career planning, innovation, and enterprise engagement, a total of 40 credit points. Students are advised to choose units that will support careers in one of three areas: Money (for specialisations in Accounting, Applied Finance, Economics and Property), Markets (for specialisations in Hospitality Management, International Business, Marketing, and Sport Management), Management (for specialisations in Human Resource Management, and Management).

See the handbook entries for each specialisation for information on the professional units that are recommended.

Specialisations

Students are required to complete eight specialisation core units from one of the following primary Business specialisations:

Specialisations for Careers in Money

MT2030.1	Accounting
MT2021.1	Applied Finance
MT2022.1	Economics
MT2034.1	Property

Specialisations for Careers in Markets

MT2023.1	Hospitality Management
MT2025.1	International Business
MT2027.1	Marketing
MT2029.1	Sport Management

Specialisations for Careers in Management

MT2024.1	Human Resource Management
MT2026.1	Management

Elective units

Students may use their elective units to complete an additional specialisation from the pool of Business specialisations (80 credit points), or a specialisation from another discipline area (80 credit points), or up to 80 credit points from the wide range of units offered by Western Sydney University.

Second specialisations from other disciplines to complement your primary Business specialisation include the following

M1121.1	Advertising
M1059.1	Arabic
M2021.1	Business Regulation, Governance and Compliance
M4007.1	Cell and Molecular Biology
M1060.1	Chinese
M4009.1	Environment and Sustainability
M4008.1	Global Climate Change
M4010.1	Health Management

M1041.1	Indigenous Australian Studies
M3101.1	Information Systems Analytics
M1062.1	Japanese
M1110.1	Psychological Studies
M1122.1	Public Relations
M1120.1	Secondary Teaching
M1107.1	Sustainable Development
M1105.1	Tourism
M1106.1	Urban Studies

Second specialisations in Business include the following

MT2030.1	Accounting
MT2021.1	Applied Finance
MT2022.1	Economics
MT2023.1	Hospitality Management
MT2024.1	Human Resource Management
MT2025.1	International Business
MT2026.1	Management
MT2027.1	Marketing
MT2034.1	Property
MT2029.1	Sport Management

Enrolment in elective units is subject to meeting any required criteria for individual units, such as co-requisites and pre-requisites.

Students in the Accounting and Property specialisations will use some of their elective units to meet the accreditation requirements associated with these specialisations.

Depending on the specialisations selected, these students may therefore be unable to complete a second specialisation. See handbook entries for MT2030 Accounting and MT2034 Property.

Bachelor of Business

2786.3

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year in this course is 2018 or later.

Units may be revised or replaced to ensure students are provided with up to date curriculum throughout their studies, and this may result in a new course version. Refer to the Check My Course Progress page in MySR for the most up to date information for your course.

The Bachelor of Business harnesses your energy and passion for success. This degree gives you the knowledge to create a career as a business professional. Whether you wish to pursue a corporate role in a global enterprise or start your own business, this course will provide you with the skills to do it. The Bachelor of Business begins with four core units: Financing Enterprises, Enterprise Innovation and Markets, Enterprise Leadership, and Enterprise Law. These units provide you with the essential business knowledge that will be the platform for your career and equip you with the academic skills that will underpin your success in the degree.

You will then undertake four professional units. The professional units are where you begin to shape your future in one of three core business areas: Money, Markets or Management. By learning core business skills within the

context of your chosen future you will develop new skills and enhance your employability. Units in the professional core will teach you to plan your career, innovate and analyse. You will also be able to explore and apply your skills and knowledge in a work-based learning unit.

Ten industry-relevant majors have been created to equip you with expert skills across the three enterprise futures of Money, Markets and Management. The Money majors include Accounting, Applied Finance, Economics, and Property. The Markets majors are Hospitality Management, International Business, Marketing and Sport Management. Management majors are Human Resource Management and Management.

You will need flexibility to create your career. The Bachelor of Business gives you the flexibility to select eight units from anywhere in the University. This means that you can choose a variety of non-business units to gain depth and perspective on your enterprise future; you could take a major in another discipline; or you can complete a second major within Business.

Western Sydney University Online students: Please refer to Western Sydney University Online website for Course Advice.

Study Mode

Three years full-time or six years part-time. Please note that only the Property specialisation is available externally.

Location

Campus	Attendance	Mode
Bankstown Campus	Full Time	Internal
Bankstown Campus	Part Time	Internal
Campbelltown Campus	Full Time	Internal
Campbelltown Campus	Part Time	Internal
Parramatta City Campus- Macquarie Street	Full Time	Internal
Parramatta City Campus- Macquarie Street	Part Time	Internal
Parramatta External Campus	Full Time	External
Parramatta External Campus	Part Time	External
Sydney City Campus	Full Time	Internal
Uni of Economics Ho Chi Minh City	Full Time	Internal
WSU Online	Full Time	Multi Modal
WSU Online	Part Time	Multi Modal

Accreditation

Where the full recommended unit sequence of the major is satisfactorily completed: Major MT2030 Accounting (including online) is accredited with CPA Australia, Chartered Accountants Australia and New Zealand (CAANZ) and the Institute of Public Accountants (IPA). Completion of this degree will allow students to claim a number of exemptions from the Chartered Institute of Management Accountants (CIMA) in obtaining the CIMA Professional Qualification. Major MT2021 Applied Finance satisfies the educational requirements for membership of the Financial Services Institute of Australasia (Finsia).

Major MT2024 Human Resource Management (including online) is accredited with the Australian Human Resources Institute (AHRI). Major MT2027 Marketing satisfies the educational requirements for recognition as a Certified Practising Marketer and eligibility for membership of the Australian Marketing Institute (AMI). Major MT2034 Property is accredited by the Australian Property Institute (API) and, depending on electives chosen, students may be eligible for API Certified Practising Valuer (CPV) certification. Students, depending on chosen electives, are also eligible for API certifications of Certified Property Practitioner, Certified Property Manager, Certified Funds Manager, Certified Asset Manager and Certified Development Practitioner. Details of the units which must be completed to meet these requirements can be found at the following web address https://www.westernsydney.edu.au/_data/assets/pdf_file/0007/1341727/BBusProp_API_Certification_Mapping_for_handbook.pdf

Admission

Eligibility for admission to the Bachelor of Business is based on the following minimum requirements:

Year 12 HSC (or equivalent); or completed Diploma of Business Western Sydney University The College; or completed relevant VET award.

Assumed Knowledge: Mathematics and any two units of English. Students unable to demonstrate sufficient levels of achievement in mathematics will be required to use one of the elective units to increase their mathematical aptitude. This will not lengthen the period of study.

Western Sydney University Online students: Prospective online students apply for admission to this course directly through WSU Online. A student's eligibility will be assessed according to the existing admission criteria.

Applications from Australian and New Zealand citizens and holders of permanent resident visas must be made via the Universities Admissions Centre (UAC). Use the links below to apply via UAC or Western Sydney University. Applications made directly to Western Sydney do not have an application fee.

Applicants who have undertaken studies overseas may have to provide proof of proficiency in English. Local and International applicants who are applying through the Universities Admissions Centre (UAC) will find details of minimum English proficiency requirements and acceptable proof on the UAC website. Local applicants applying directly to the University should also use the information provided on the UAC website.

International applicants must apply directly to the University of Western Sydney via the the Western Sydney University International office.

International students applying to Western Sydney University through Western Sydney University International can find details of minimum English proficiency requirements and acceptable proof on the Western Sydney University International website.

Overseas qualifications must be deemed by the Australian Education International - National Office of Overseas Skills Recognition (AEI-NOOSR) to be equivalent to Australian qualifications in order to be considered by UAC and Western Sydney University.

Association of Chartered Certified Accountants (ACCA) Accreditation

The Accounting degree is internationally accredited with the Association of Chartered Certified Accountants (ACCA) and students who complete this degree will receive exemptions from 11 ACCA papers.

Details available on the ACCA website at

Special Requirements

Students studying the course online require adequate internet access and reasonable proficiency in the use of computers.

Course Structure

Qualification for this award requires the successful completion of 240 credit points which includes: four compulsory units (core), plus four units selected to prepare you for careers in business (professional units), plus eight units taken as a Business specialisation, as well as eight elective units.

Students must complete at least 60 credit points at Level 3.

Sydney City Campus

Core Units (compulsory 40 credit points)

The four compulsory core units that provide students with essential business knowledge are as follows.

200911.1	Enterprise Innovation and Markets
200909.2	Enterprise Law
200912.1	Enterprise Leadership
200910.2	Financing Enterprises

Professional Units (choose 40 credit points)

The professional units provide a focus on careers. Students are required to complete one unit from each of the four key focus areas: numeracy, career planning, innovation, and enterprise engagement, a total of 40 credit points. Students are advised to choose units that will support careers in one of three areas: Money (for specialisations in Accounting, Applied Finance, Economics and Property), Markets (for specialisations in Hospitality Management, International Business, Marketing and Sport Management), Management (for specialisations in Human Resource Management and Management).

See the handbook entries for each specialisation for information on the professional units that are recommended.

Specialisations

Please note: Majors are not available on all campuses.

Students are required to complete eight specialisation core units from one of the following primary Business specialisations

Specialisations for Careers in Money

MT2030.1	Accounting
MT2021.1	Applied Finance
MT2022.1	Economics
MT2034.1	Property

Specialisations for Careers in Markets

MT2035.1 Hospitality Management

Please note MT2035 Hospitality Management will no longer be available from mid year 2021.

MT2025.1 International Business
MT2036.1 Sport Management
MT2027.1 Marketing

Please note: MT2027 Marketing is replaced by MT2040 Marketing for students who commence this course from the 2022 academic year. Continuing students enrolled in MT2027 will be able to remain in and successfully complete the requirements of this specialisation.

MT2040.1 Marketing**Specialisations for Careers in Management**
MT2024.1 Human Resource Management
MT2026.1 Management
Specialisations for Careers in Business Analytics

Please note Business Analytics is a new specialisation commencing from 2022.

MT2041.1 Business Analytics**Elective Units**

Students may use their elective units to complete an additional specialisation from the pool of Business specialisations (80 credit points), or a specialisation from another discipline area (80 credit points), or up to 80 credit points from the wide range of units offered by Western Sydney University.

Second specialisations from other disciplines to complement your primary Business specialisation include the following
M1121.1 Advertising
M1059.1 Arabic
M2021.1 Business Regulation, Governance and Compliance
M4007.1 Cell and Molecular Biology
M1060.1 Chinese
M4009.1 Environment and Sustainability
M4008.1 Global Climate Change
M4010.1 Health Management

From Autumn 2022 M4010 Health Management is replaced by M4024 Health Management Studies

M4024.1 Health Management Studies
M1041.1 Indigenous Australian Studies
M3101.1 Information Systems Analytics
M1062.1 Japanese
M1110.1 Psychological Studies
M1122.1 Public Relations
M1120.1 Secondary Teaching

Please note: M1120 Secondary Teaching has been replaced by M1134 Secondary Teaching for students who commence this course from the Spring 2021. Continuing students enrolled in M1120 are able to remain in and successfully complete the unit requirements of this specialisation.

M1134.1 Secondary Teaching
M1107.1 Sustainable Development
M1105.1 Tourism
M1106.1 Urban Studies
Second specialisations in Business include the following
MT2030.1 Accounting
MT2021.1 Applied Finance
MT2022.1 Economics
MT2035.1 Hospitality Management
MT2024.1 Human Resource Management
MT2025.1 International Business
MT2026.1 Management
MT2034.1 Property
MT2036.1 Sport Management
MT2027.1 Marketing

Please note: MT2027 Marketing is replaced by MT2040 Marketing for students who commence this course from the 2022 academic year. Continuing students enrolled in MT2027 will be able to remain in and successfully complete the requirements of this specialisation.

MT2040.1 Marketing

Enrolment in elective units is subject to meeting any required criteria for individual units, such as co-requisites and pre-requisites.

Students in the Accounting and Property specialisations will use some of their elective units to meet the accreditation requirements associated with these specialisations. Depending on the specialisations selected, these students may therefore be unable to complete a second specialisation. See handbook entries for MT2030 Accounting and MT2034 Property.

Major and Sub-major Elective Spaces

Elective units may be used toward obtaining an additional approved major (80 credit points) or sub-major (40 credit points).

Western Sydney University offers majors and sub-majors in a range of areas including Sustainability and Indigenous Studies.

Students can apply for an elective major or sub-major via MySR.

Bachelor of Business (Advanced Business Leadership)**2787.2**

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year in this course is 2017 or later.

Units may be revised or replaced to ensure students are provided with up to date curriculum throughout their studies, and this may result in a new course version. Refer to the Check My Course Progress page in MySR for the most up to date information for your course.

The Bachelor of Business (Advanced Business Leadership) is designed for high achievers looking to launch their careers as business leaders, entrepreneurs, and change

makers of the future. In addition to core and professional units that form the foundation for your career and studies, four unique Advanced Business Leadership units specially designed for future leaders are available to you: Business Leadership, Entrepreneurial Team, Frontiers of Business Theory and Analysis, and Advanced Business Seminars. The Advanced Business Leadership units are where you develop and refine your leadership and entrepreneurial skills in an exciting and challenging environment of like-minded high-achievers. You will have the opportunity to be mentored by leading academics and business people, giving you a competitive edge. For available specialisations and flexible elective options, please see the course entry for the 2786 Bachelor of Business.

Study Mode

Three years full-time or six years part-time.

Location

Campus	Attendance	Mode
Parramatta City Campus- Macquarie Street	Full Time	Internal
Parramatta City Campus- Macquarie Street	Part Time	Internal

Advanced Standing

Advanced Standing will be assessed in accordance with University policy.

Accreditation

Major MT2030 Accounting is accredited with and satisfies the pre-admission educational requirements for membership of CPA Australia (CPA), Chartered Accountants Australia and New Zealand (CAANZ) and the Institute of Public Accountants (IPA). Completion of this degree will allow students to claim a number of exemptions from the Chartered Institute of Management Accountants (CIMA) in obtaining the CIMA Professional Qualification. Major MT2021 Applied Finance satisfies the educational requirements for membership of the Financial Services Institute of Australasia (Finsia). Major MT2024 Human Resource Management is accredited with the Australian Human Resources Institute (AHRI). Major MT2025 International Business satisfies the educational requirements for membership of the Australian Institute of Export. Major MT2027 Marketing satisfies the educational requirements for recognition as a Certified Practising Marketer and eligibility for membership of the Australian Marketing Institute (AMI). Major MT2034 Property is accredited by the Australian Property Institute (API) and, depending on electives chosen, students may be eligible for API Certified Practising Valuer (CPV) certification. Students, depending on chosen electives, are also eligible for API certifications of Certified Property Practitioner, Certified Property Manager, Certified Asset Manager and Certified Development Practitioner.

Admission

ATAR of at least 90.0 (or equivalent).

Currently enrolled undergraduate students must achieve a GPA of at least 5.0 across two consecutive semesters.

In addition to entry, students must continue to perform at a high level by maintaining a GPA of at least 5.0 across three consecutive semesters (with their performance to be

reviewed annually). Students that fail to meet this performance requirement will be transferred to another Western Sydney University course that is deemed relevant in terms of completing their undergraduate studies.

Applications from Australian and New Zealand citizens and holders of permanent resident visas must be made via the Universities Admissions Centre (UAC). Use the links below to apply via UAC or Western Sydney University. Applications made directly to Western Sydney do not have an application fee.

Applicants who have undertaken studies overseas may have to provide proof of proficiency in English. Local and International applicants who are applying through the Universities Admissions Centre (UAC) will find details of minimum English proficiency requirements and acceptable proof on the UAC website. Local applicants applying directly to the University should also use the information provided on the UAC website.

International applicants must apply directly to Western Sydney University via the International Office.

International students applying to The University through the International Office can find details of minimum English proficiency requirements and acceptable proof on their website.

Overseas qualifications must be deemed by the Australian Education International - National Office of Overseas Skills Recognition (AEI-NOOSR) to be equivalent to Australian qualifications in order to be considered by UAC and Western Sydney University.

Association of Chartered Certified Accountants (ACCA) Accreditation

The Accounting degree is internationally accredited with the Association of Chartered Certified Accountants (ACCA) and students who complete this degree will receive exemptions from 11 ACCA papers.

Details available on the ACCA website at

Course Structure

Qualification for this award requires the successful completion of 240 credit points which include:

- 40 credit points of Bachelor of Business core units
- 40 credit points of Bachelor of Business professional units
- 40 credit points of Advanced Business Leadership units
- 80 credit points of Bachelor of Business specialisation units
- 40 credit points of electives

Core Units (compulsory 40 credit points)

The four compulsory core units that provide students with essential business knowledge are as follows.

200911.1	Enterprise Innovation and Markets
200909.2	Enterprise Law
200912.1	Enterprise Leadership
200910.2	Financing Enterprises

Professional Units (choose 40 credit points)

The professional units provide a focus on careers. Students are required to complete one unit from each of the four key focus areas: numeracy, career planning, innovation, and enterprise engagement, a total of 40 credit points. Students are advised to choose units that will support careers in one of three areas: Money (for specialisations in Accounting, Applied Finance, Economics and Property), Markets (for specialisations in Hospitality Management, International Business, Marketing, and Sport Management), Management (for specialisations in Human Resource Management, and Management). The professional units that are recommended for each of the Bachelor of Business testamur specialisations are specified in the specialisations.

Advanced Business Leadership Units (compulsory 40 credit points)

200572.3	Advanced Business Seminars
200573.3	Business Leadership
200574.3	Frontiers of Business Theory and Analysis
200609.4	Entrepreneurial Team

Specialisations

Students are required to complete eight specialisation core units from one of the following primary Business specialisations:

Specialisations for Careers in Money

MT2030.1	Accounting
MT2021.1	Applied Finance
MT2022.1	Economics
MT2034.1	Property

Specialisations for Careers in Markets

MT2023.1	Hospitality Management
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From 2018 specialisation MT2023 replaced by MT2035 Hospitality Management

MT2035.1	Hospitality Management
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Please note MT2035 Hospitality Management will no longer be available from mid year 2021.

MT2025.1	International Business
MT2027.1	Marketing

Please note: MT2027 Marketing is replaced by MT2040 Marketing for students who commence this course from the 2022 academic year. Continuing students enrolled in MT2027 will be able to remain in and successfully complete the requirements of this specialisation.

MT2040.1	Marketing
MT2029.1	Sport Management

From 2018 specialisation MT2029 replaced by MT2036 Sport Management

MT2036.1	Sport Management
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Specialisations for Careers in Management

MT2024.1	Human Resource Management
MT2026.1	Management

Specialisations for Careers in Business Analytics

Please note Business Analytics is a new specialisation commencing from 2022.

MT2041.1	Business Analytics
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Elective Units

Students are able to complete an additional 40 credit points of units from the wide range of units offered by Western Sydney University.

Enrolment in elective units is subject to meeting any required criteria for individual units, such as co-requisites and pre-requisites.

Students in the Accounting and Property Specialisations will use some of their elective units to meet the accreditation requirements associated with these specialisations – see handbook entries for MT2030 Accounting and MT2034 Property.

Sub-major Elective Spaces

Elective units may be used toward obtaining an additional approved sub-major (40 credit points).

Western Sydney University offers sub-majors in a range of areas including Sustainability and Indigenous Studies.

Students can apply for an elective sub-major via MySR.

Bachelor of Business and Commerce**2753.1**

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year in this course was 2012 or later.

Units may be revised or replaced to ensure students are provided with up to date curriculum throughout their studies, and this may result in a new course version. Refer to the Check My Course Progress page in MySR for the most up to date information for your course.

The Bachelor of Business and Commerce is a broadly based, multi-discipline undergraduate course offering flexibility and choice through a range of nine different Majors, each of which reflects a particular business discipline. The degree seeks to equip all students with a good understanding of basic business issues complemented by a high level of knowledge relevant to a specific business discipline. Each specific business discipline has a capstone unit in engaged learning; this means that graduates from the course will be considered 'business ready' in terms of dealing with real world business issues and problems and generating real world business solutions.

Students in the Bachelor of Business and Commerce will need to make choices about their Major to identify their main study area. All students must select a Major by the time they have completed 80 credit points, ie. Completion of their first year of full-time study (or part-time equivalent). For example, choosing the Accounting Major will result in a student graduating with a Bachelor of Business and Commerce (Accounting). In addition to a primary Major, which will appear on students' testamurs, students are able to complete either an additional Major or a Sub-major using

their elective units. This additional Major or Sub-major allows for greater career choice and is aimed at assisting students to gain employment in their chosen field. The course is structured in such a way that students are given the flexibility to change their primary Major and additional Majors and/or Sub-major selection throughout the duration of the course, provided they have enough elective units available to do so. High achieving students also have the option of completing a separate Business and Commerce Honours course, subject to entry requirements.

Study Mode

Three years full-time or six years part-time. Please note that only the Property major is available externally.

Location

Campus	Attendance	Mode
Bankstown Campus	Full Time	Internal
Parramatta Campus - Victoria Road	Full Time	Internal
Parramatta City Campus- Macquarie Street	Full Time	Internal
Parramatta City Campus- Macquarie Street	Part Time	Internal

Accreditation

Major MT2000 - Accounting is accredited with CPA Australia (CPA), The Institute of Chartered Accountants in Australia (ICAA) and the Institute of Public Accountants (IPA). Major MT2001 - Applied Finance is accredited with the Financial Services Institute of Australasia (Finsia). Major MT2003 - Human Resource Management and Industrial Relations is accredited with the Australian Human Resources Institute (AHRI). Major MT2004 - International Business satisfies the educational requirements for membership of the Australian Institute of Export (AIE). Major MT2006 - Marketing satisfies the educational requirements for recognition as a Certified Practising Marketer and eligibility for membership of the Australian Marketing Institute (AMI). Major - MT2007 Property is accredited by the Australian Property Institute (API) and, depending on electives chosen, students may be eligible for API Certified Practising Valuer (CPV) eligibility and registration as a valuer with the NSW Office of Fair Trading. Students, depending on chosen electives, are also eligible for Australian Property Institute (API) certifications of Certified Property Practitioner, Certified Property Manager, Certified Funds Manager, Certified Asset Manager and Certified Development Practitioner.

Inherent requirements

There are inherent requirements for this course that you must meet in order to complete your course and graduate. Make sure you read and understand the requirements for this course online.

Admission

Eligibility for admission to the Bachelor of Business and Commerce is based on the following minimum requirements:

Year 12 HSC (or equivalent); or completed a Diploma of Business at Western Sydney University, The College; or completed a relevant TAFE award.

Assumed Knowledge: Mathematics and any two units of English. Students unable to demonstrate sufficient levels of achievement in mathematics will be required to use one of the elective units to increase their mathematical aptitude. This will not lengthen the period of study.

Applications from Australian and New Zealand citizens and holders of permanent resident visas must be made via the Universities Admissions Centre (UAC).

Applicants who have undertaken studies overseas may have to provide proof of proficiency in English. Local and International applicants who are applying through the Universities Admissions Centre (UAC) will find details of minimum English proficiency requirements and acceptable proof on the UAC website. Local applicants applying directly to the University should also use the information provided on the UAC website.

International applicants must apply directly to the Western Sydney University via the International Office

International students applying to The University through the International Office can find details of minimum English proficiency requirements and acceptable proof on their website.

Overseas qualifications must be deemed by the Australian Education International - National Office of Overseas Skills Recognition (AEI-NOOSR) to be equivalent to Australian qualifications in order to be considered by UAC and Western Sydney University.

Course Structure

Qualification for this award requires the successful completion of 240 credit points which include seven compulsory units (common core) plus generally nine units associated with a particular major and eight units as electives. Students must complete a minimum of 60 credit points within their major at Level 3.

The seven compulsory common core units are:

- 200336 Business Academic Skills (must be completed in first session of study)
- 200052 Introduction to Economics Methods OR 200032 Statistics for Business
- 200184 Introduction to Business Law
- 200571 Management Dynamics
- 200083 Marketing Principles
- 200101 Accounting Information for Managers
- 200525 Principles of Economics

Capstone Engaged Learning Unit

Students are required to complete one of the following capstone engaged learning units dependent upon the primary Major they are enrolled in;

Accounting Major - 200118 The Accountant as a Consultant
Applied Finance Major - 200537 Economics and Finance Engagement Project

Hospitality Major - 200561 Hospitality Management Applied Project

Human Resource Management and Industrial Relations Major - 200575 Processes and Evaluation in Employment Relations

International Business Major - 200590 International Business Project

Management Major - 200568 Contemporary Management Issues

Marketing Major - 200096 Marketing Planning Project

Property Major - 200360 Property Project

Sport Management Major - 200751 Sport Management Applied Project

Majors

The nine available Majors are:

MT2000.1 Accounting

The Accounting Major is available at Bankstown, Campbelltown and Parramatta Campus.

This Major is accredited with CPA Australia (CPA), ICAA Australia and the Institute of Public Accountants (IPA) subject to completion of specified electives. This major provides students with an in-depth knowledge of accounting, supported by knowledge of associated disciplines of law, economics, finance and statistics.

MT2001.1 Applied Finance

The Applied Finance Major is available at Parramatta Campus.

This Major fulfils the educational requirements for admission as an Associate (A Fin) of the Financial Services Institute of Australasia (finsia) provided the applicant is at least working in the financial services industry. All other students are eligible to apply for Affiliate membership (no postnominals apply). This Major is suitable for students committed to a career in the rapidly growing finance sector. It provides a strong grasp of finance along with foundational studies in accounting, economics, management and marketing.

MT2002.1 Hospitality Management

The Hospitality Management Major is available at Parramatta Campus.

Hospitality Management takes students beyond the idea of customer service and into the idea of providing a customer experience. Graduates from this Major will cover the key areas of hospitality of food & beverage, accommodation and event management, coupled with engaged units offering industry related projects. The aim is to develop a career focus for graduates capable of managing hotels, resorts, clubs, food-service enterprises or other service-oriented businesses. The course provides specialised education in areas important to the hospitality industry such as hospitality operations management, planning and design of hospitality facilities, business management, industry research projects and an overview of the hospitality industry.

MT2003.1 Human Resource Management and Industrial Relations

The Human Resource Management and Industrial Relations Major is available at Campbelltown and Parramatta Campus.

This Major is accredited with the Australian Human Resources Institute (AHRI). This Major is designed for people who seek careers in human resource management and industrial relations. It provides a general business education in first year. In second and third years, specialist units provide students with a capacity for career positions that require the formation and implementation of employment relations policies and practices to meet organisational objectives and strategies.

MT2004.1 International Business

This Major is only available to local students who commenced at the start of 2013 or earlier, or to International students who commenced prior to 2013.

The International Business Major is available at Parramatta Campus.

This Major satisfies the educational requirements for membership of the Australian Institute of Export. The global economy, which previously was for some an interesting, attractive, exciting but highly abstract concept, is today a reality. This Major has been developed in response to the needs of the growing number of employers and the burgeoning student interest in global business opportunities. On a solid foundation in domestic business education, is built a detailed knowledge of the international dimension of business and the necessary understanding of the workings of that market system.

MT2005.1 Management

The Management Major is available at Bankstown, Campbelltown and Parramatta Campus.

This Major relates to management careers in contemporary private, public or not-for-profit organisations in Australia and abroad. Students undertake a sequence of units that, through the recognition of specific attributes required for a broad management career, enhance their capacity to initiate valued change and contribute in the complex field of management. The development of applied strategic knowledge provides strong analytical outcomes directed at understanding the impact managers have on organisational decision making. Change and strategic management knowledge is developed to assist students in applying the concepts of organisational ethics and social responsibility.

MT2006.1 Marketing

The Marketing Major is available at Bankstown, Campbelltown and Parramatta Campus.

This Major satisfies the educational requirements for recognition as a Certified Practising Marketer and eligibility for membership of the Australian Marketing Institute. This Major prepares students for a career in any of the diverse fields of marketing in industry, commerce and in not-for-profit and government organisations.

MT2007.1 Property

The Property Major is available at Parramatta Campus and externally.

This major is accredited by the Australian Property Institute (API) and, depending on electives chosen, students may be eligible for API Certified Practising Valuer (CPV) eligibility and registration as a valuer with the NSW Office of Fair Trading. Students, depending on chosen electives, are also eligible for Australian Property Institute (API) certifications

of Certified Property Practitioner, Certified Property Manager, Certified Funds Manager, Certified Asset Manager and Certified Development Practitioner. This Major uses the principles of a range of areas of property, business, planning and law for making effective decisions in property.

MT2008.1 Sport Management

The Sport Management Major is available at Campbelltown and Parramatta Campus.

This Major is designed for people who seek careers in Australian and international Sport management. Specialist units provide students with a capacity to understand and function within the increasingly specialist context in which sport is played, organised and managed. Graduates are equipped with the skills and knowledge to manage sport experiences and resource pertaining to globalisation and emerging contemporary issues in sport.

Sub-majors

Elective units may be used toward obtaining an additional approved Major (80 credit points) or Sub-major (40 credit points). There are a range of Sub-majors available in the Bachelor of Business and Commerce;

SM2000.1	Accounting
SM2001.1	Accounting Controllership
SM2038.1	Business Sustainability
SM2027.1	Commercial Law
S2504ECON.1	Economics
SM2003.1	E-Marketing
SM2033.1	Event Management Experience
S2504FIN.1	Finance
SM2005.1	Financial Mathematics
SM2006.1	Financial Planning
SM2032.1	Hospitality Operations
SM2009.1	Human Resource Development
SM2031.1	Human Resource Management and Industrial Relations
SM2010.1	International Business
SM2034.1	Managing Global Logistics and Supply Chains
SM2015.1	Managing Globally
SM2016.1	Managing Organisations
SM2018.1	Marketing
SM2035.1	Operations Management
SM2020.1	Property Investment
SM2021.1	Public Practice Accounting
SM2036.1	The Sport Industry

Electives

Students who do not wish to complete an additional Major or a Sub-major will be left with up to 80 credit points (8 units) to choose elective units. These units can be chosen from any of the majors and sub-majors within the Bachelor of Business and Commerce or from the wider range of units offered by Western Sydney University. Enrolment in elective units is subject to meeting any required criteria for individual units, such as co-requisites and pre-requisites.

Students in the Accounting and Property Major will use some of their elective units to meet the accreditation requirements associated with these Majors.

Sub-major elective spaces

Elective units may be used toward obtaining an additional approved sub-major (40 credit points).

Western Sydney University offers sub-majors in a range of areas including Sustainability and Indigenous Studies.

Students can apply for an elective major or sub-major via MySR.

Bachelor of Business and Commerce

2753.2

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year in this course was 2013 or later.

Units may be revised or replaced to ensure students are provided with up to date curriculum throughout their studies, and this may result in a new course version. Refer to the Check My Course Progress page in MySR for the most up to date information for your course.

The Bachelor of Business and Commerce is a broadly based, multi-discipline undergraduate course offering flexibility and choice through a range of ten different Majors, each of which reflects a particular business discipline. The degree seeks to equip all students with a good understanding of basic business issues complemented by a high level of knowledge relevant to a specific business discipline. Each specific business discipline has a capstone unit in engaged learning; this means that graduates from the course will be considered 'business ready' in terms of dealing with real world business issues and problems and generating real world business solutions.

Students in the Bachelor of Business and Commerce will need to make choices about their Major to identify their main study area. All students must select a Major by the time they have completed 80 credit points, ie. Completion of their first year of full-time study (or part-time equivalent). For example, choosing the Accounting Major will result in a student graduating with a Bachelor of Business and Commerce (Accounting). In addition to a primary Major, students are able to complete additional Major/s or a Sub-major using their elective units. This allows for greater career choice and is aimed at assisting students to gain employment in their chosen field. The course is structured in such a way that students are given the flexibility to change their primary Major and additional Major/s and/or Sub-major selection throughout the duration of the course, provided they have enough elective units available to do so. High achieving students also have the option of completing a separate Business and Commerce Honours course, subject to entry requirements.

Study Mode

Three years full-time or six years part-time. Please note that only the Property major is available externally.

Location

Campus	Attendance Mode	
Bankstown Campus	Full Time	Internal

Campus	Attendance	Mode
Parramatta City Campus- Macquarie Street	Full Time	Internal
Parramatta External Campus	Full Time	External

proficiency requirements and acceptable proof on their website.

Overseas qualifications must be deemed by the Australian Education International - National Office of Overseas Skills Recognition (AEI-NOOSR) to be equivalent to Australian qualifications in order to be considered by UAC and Western Sydney University.

Accreditation

Major MT2000 - Accounting is accredited with CPA Australia (CPA), The Institute of Chartered Accountants in Australia (ICAA) and the Institute of Public Accountants (IPA). Major MT2001 - Applied Finance is accredited with the Financial Services Institute of Australasia (Finsia). Major MT2003 - Human Resource Management and Industrial Relations is accredited with the Australian Human Resources Institute (AHRI). Major MT2004 - International Business satisfies the educational requirements for membership of the Australian Institute of Export (AIEEx). Major MT2006 Marketing satisfies the educational requirements for recognition as a Certified Practising Marketer and eligibility for membership of the Australian Marketing Institute (AMI). Major - MT2007 Property is accredited by the Australian Property Institute (API) and, depending on electives chosen, students may be eligible for API Certified Practising Valuer (CPV) eligibility and registration as a valuer with the NSW Office of Fair Trading. Students, depending on chosen electives, are also eligible for Australian Property Institute (API) certifications of Certified Property Practitioner, Certified Property Manager, Certified Funds Manager, Certified Asset Manager and Certified Development Practitioner.

Inherent requirements

There are inherent requirements for this course that you must meet in order to complete your course and graduate. Make sure you read and understand the requirements for this course online.

Admission

Eligibility for admission to the Bachelor of Business and Commerce is based on the following minimum requirements:

Year 12 HSC (or equivalent); or completed a Diploma of Business at Western Sydney University, The College or completed a relevant TAFE award.

Assumed Knowledge: Mathematics and any two units of English. Students unable to demonstrate sufficient levels of achievement in mathematics will be required to use one of the elective units to increase their mathematical aptitude. This will not lengthen the period of study.

Applications from Australian and New Zealand citizens and holders of permanent resident visas must be made via the Universities Admissions Centre (UAC).

Applicants who have undertaken studies overseas may have to provide proof of proficiency in English. Local and International applicants who are applying through the Universities Admissions Centre (UAC) will find details of minimum English proficiency requirements and acceptable proof on the UAC website. Local applicants applying directly to the University should also use the information provided on the UAC website.

International applicants must apply directly to the Western Sydney University via the International Office

International students applying to The University through the International Office can find details of minimum English

Course Structure

Qualification for this award requires the successful completion of 240 credit points which include seven compulsory units (common core) plus generally nine units associated with a particular major and eight units as electives. Students must complete a minimum of 60 credit points within their major at Level 3.

The seven compulsory common core units are:

- 200336 Business Academic Skills (must be completed in first session of study)
- 200052 Introduction to Economics Methods OR 200032 Statistics for Business
- 200184 Introduction to Business Law
- 200571 Management Dynamics
- 200083 Marketing Principles
- 200101 Accounting Information for Managers
- 200525 Principles of Economics

Capstone Engaged Learning Unit

Students are required to complete one of the following capstone engaged learning units dependent upon the primary Major they are enrolled in;

Accounting Major - 200118 The Accountant as a Consultant

Applied Finance Major - 200537 Economics and Finance Engagement Project

Economics Major - To be advised

Hospitality Management Major - 200561 Hospitality Management Applied Project

Human Resource Management and Industrial Relations Major - 200575 Processes and Evaluation in Employment Relations

International Business Major - 200590 International Business Project

Management Major - 200568 Contemporary Management Issues

Marketing Major - 200096 Marketing Planning Project

Property Major - 200360 Property Project

Sport Management Major - 200751 Sport Management Applied Project

Majors

The ten available Majors are:

MT2000.1 Accounting

The Accounting Major is available at Bankstown, Campbelltown and Parramatta Campus.

This Major is accredited with CPA Australia (CPA), ICAA Australia and the Institute of Public Accountants (IPA) subject to completion of specified electives. This major provides students with an in-depth knowledge of accounting, supported by knowledge of associated disciplines of law, economics, finance and statistics.

MT2001.1 Applied Finance

The Applied Finance Major is available at Parramatta Campus.

This Major fulfils the educational requirements for admission as an Associate (A Fin) of the Financial Services Institute of Australasia (finsia) provided the applicant is at least working in the financial services industry. All other students are eligible to apply for Affiliate membership (no postnominals apply). This Major is suitable for students committed to a career in the rapidly growing finance sector. It provides a strong grasp of finance along with foundational studies in accounting, economics, management and marketing.

MT2010.1 Economics

The Economics Major is available in Parramatta campus from Spring 2013

Economics at Western Sydney University provides a broad pluralist perspective on fundamental aspects of relationships between individuals, firms, institutions and countries. Students will learn how economies function and how public policy and the way organisations behave affect diverse social, economic and environmental problems. Students are introduced to a wide array of competing economic theories, so that they are critically informed about the ways in which they can transform the world. A major in Economics prepares students to be active participants in addressing the wide range of problems faced by governments, social organisations and the business community in the domestic and international economies. Students who study economics can expect to develop their analytical and problem solving skills and to be intellectually challenged, whether they view the discipline as providing specific vocational skills or as an area of academic and intellectual interest to them. An economics major is highly regarded in the business world and opens up a very large range of career prospects in general business, finance and the public sector.

MT2002.1 Hospitality Management

The Hospitality Management Major is available at Parramatta Campus.

Hospitality Management takes students beyond the idea of customer service and into the idea of providing a customer experience. Graduates from this Major will cover the key areas of hospitality of food & beverage, accommodation and event management, coupled with engaged units offering industry related projects. The aim is to develop a career focus for graduates capable of managing hotels, resorts, clubs, food-service enterprises or other service-oriented businesses. The course provides specialised education in areas important to the hospitality industry such as hospitality operations management, planning and design of hospitality facilities, business management, industry research projects and an overview of the hospitality industry.

MT2003.1 Human Resource Management and Industrial Relations

The Human Resource Management and Industrial Relations Major is available at Campbelltown and Parramatta Campus.

This Major is accredited with the Australian Human Resources Institute (AHRI). This Major is designed for people who seek careers in human resource management and industrial relations. It provides a general business education in first year. In second and third years, specialist units provide students with a capacity for career positions that require the formation and implementation of employment relations policies and practices to meet organisational objectives and strategies.

MT2004.1 International Business

This Major is only available to local students who commenced at the start of 2013 or earlier, or to international students who commenced prior to 2013.

The International Business Major is available at Parramatta Campus.

This Major satisfies the educational requirements for membership of the Australian Institute of Export. The global economy, which previously was for some an interesting, attractive, exciting but highly abstract concept, is today a reality. This Major has been developed in response to the needs of the growing number of employers and the burgeoning student interest in global business opportunities. On a solid foundation in domestic business education, is built a detailed knowledge of the international dimension of business and the necessary understanding of the workings of that market system.

MT2005.1 Management

The Management Major is available at Bankstown, Campbelltown and Parramatta Campus.

This Major relates to management careers in contemporary private, public or not-for-profit organisations in Australia and abroad. Students undertake a sequence of units that, through the recognition of specific attributes required for a broad management career, enhance their capacity to initiate valued change and contribute in the complex field of management. The development of applied strategic knowledge provides strong analytical outcomes directed at understanding the impact managers have on organisational decision making. Change and strategic management knowledge is developed to assist students in applying the concepts of organisational ethics and social responsibility.

MT2006.1 Marketing

The Marketing Major is available at Bankstown, Campbelltown and Parramatta Campus.

This Major satisfies the educational requirements for recognition as a Certified Practising Marketer and eligibility for membership of the Australian Marketing Institute and the Australian Market and Social Research Society. This Major prepares students for a career in any of the diverse fields of marketing in industry, commerce and in not-for-profit and government organisations.

MT2007.1 Property

The Property Major is available at Parramatta Campus and externally.

This major is accredited by the Australian Property Institute (API) and, depending on electives chosen, students may be eligible for API Certified Practising Valuer (CPV) eligibility and registration as a valuer with the NSW Office of Fair Trading. Students, depending on chosen electives, are also eligible for Australian Property Institute (API) certifications of Certified Property Practitioner, Certified Property Manager, Certified Funds Manager, Certified Asset Manager and Certified Development Practitioner. This Major uses the principles of a range of areas of property, business, planning and law for making effective decisions in property.

MT2008.1 Sport Management

The Sport Management Major is available at Campbelltown and Parramatta Campus.

This Major is designed for people who seek careers in Australian and international Sport management. Specialist units provide students with a capacity to understand and function within the increasingly specialist context in which sport is played, organised and managed. Graduates are equipped with the skills and knowledge to manage sport experiences and resource pertaining to globalisation and emerging contemporary issues in sport.

Sub-majors

Elective units may be used toward obtaining an additional approved Major (80 credit points) or Sub-major (40 credit points). There are a range of Sub-majors available in the Bachelor of Business and Commerce;

SM2000.1	Accounting
SM2001.1	Accounting Controllership
SM2038.1	Business Sustainability
SM2027.1	Commercial Law
S2504ECON.1	Economics
SM2003.1	E-Marketing
SM2033.1	Event Management Experience
S2504FIN.1	Finance
SM2006.1	Financial Planning
SM2032.1	Hospitality Operations
SM2009.1	Human Resource Development
SM2031.1	Human Resource Management and Industrial Relations
SM2010.1	International Business
SM2034.1	Managing Global Logistics and Supply Chains
SM2015.1	Managing Globally
SM2016.1	Managing Organisations
SM2018.1	Marketing
SM2035.1	Operations Management
SM2020.1	Property Investment
SM2021.1	Public Practice Accounting
SM2036.1	The Sport Industry

Electives

Students who do not wish to complete an additional Major or a Sub-major will be left with up to 80 credit points (8 units) to choose elective units. These units can be chosen from any of the majors and sub-majors within the Bachelor of Business and Commerce or from the wider range of units offered by Western Sydney University. Enrolment in elective units is subject to meeting any required criteria for individual units, such as co-requisites and pre-requisites.

Students in the Accounting and Property Major will use some of their elective units to meet the accreditation requirements associated with these Majors.

Sub-major elective spaces

Elective units may be used toward obtaining an additional approved sub-major (40 credit points).

Western Sydney University offers sub-majors in a range of areas including Sustainability and Indigenous Studies.

Students can apply for an elective major or sub-major via MySR.

Bachelor of Business and Commerce

2753.3

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year in this course was 2014 or later.

Units may be revised or replaced to ensure students are provided with up to date curriculum throughout their studies, and this may result in a new course version. Refer to the Check My Course Progress page in MySR for the most up to date information for your course.

The Bachelor of Business and Commerce is a broadly based, multi-discipline undergraduate course offering flexibility and choice through a range of ten different Majors, each of which reflects a particular business discipline. The degree seeks to equip all students with a good understanding of basic business issues complemented by a high level of knowledge relevant to a specific business discipline. Each specific business discipline has a capstone unit in engaged learning; this means that graduates from the course will be considered 'business ready' in terms of dealing with real world business issues and problems and generating real world business solutions.

Students in the Bachelor of Business and Commerce will need to make choices about their Major to identify their main study area. All students must select a Major by the time they have completed 80 credit points, i.e. Completion of their first year of full-time study (or part-time equivalent). For example, choosing the Accounting Major will result in a student graduating with a Bachelor of Business and Commerce (Accounting). In addition to a primary Major, students are able to complete additional Major/s or a Sub-major using their elective units. This allows for greater career choice and is aimed at assisting students to gain employment in their chosen field. The course is structured in such a way that students are given the flexibility to change their primary Major and additional Major/s and/or Sub-major selection throughout the duration of the course, provided they have enough elective units available to do so. High achieving students also have the option of completing a separate Business and Commerce Honours course, subject to entry requirements.

Study Mode

Three years full-time or six years part-time. Please note that only the Property major is available externally.

Location

Campus	Attendance	Mode
Bankstown Campus	Full Time	Internal
Campbelltown Campus	Full Time	Internal
Parramatta Campus - Victoria Road	Full Time	Internal
Parramatta City Campus- Macquarie Street	Full Time	Internal
Parramatta External Campus	Full Time	External
Parramatta External Campus	Part Time	External

Accreditation

Major MT2000 - Accounting is accredited with CPA Australia (CPA), The Institute of Chartered Accountants in Australia (ICAA) and the Institute of Public Accountants (IPA). Major MT2011 - Applied Finance is accredited with the Financial Services Institute of Australasia (Finsia). Major MT2003 - Human Resource Management and Industrial Relations is accredited with the Australian Human Resources Institute (AHRI). Major MT2015 - International Business satisfies the educational requirements for membership of the Australian Institute of Export. Major MT2006 Marketing satisfies the educational requirements for recognition as a Certified Practising Marketer and eligibility for membership of the Australian Marketing Institute (AMI). Major - MT2007 Property is accredited by the Australian Property Institute (API) and, depending on electives chosen, students may be eligible for API Certified Practising Valuer (CPV) eligibility and registration as a valuer with the NSW Office of Fair Trading. Students, depending on chosen electives, are also eligible for Australian Property Institute (API) certifications of Certified Property Practitioner, Certified Property Manager, Certified Funds Manager, Certified Asset Manager and Certified Development Practitioner.

Inherent requirements

There are inherent requirements for this course that you must meet in order to complete your course and graduate. Make sure you read and understand the requirements for this course online.

Admission

Eligibility for admission to the Bachelor of Business and Commerce is based on the following minimum requirements:

Year 12 HSC (or equivalent); or completed a Diploma of Business at Western Sydney University, The College or completed a relevant TAFE award.

Assumed Knowledge: Mathematics and any two units of English. Students unable to demonstrate sufficient levels of achievement in mathematics will be required to use one of the elective units to increase their mathematical aptitude. This will not lengthen the period of study.

Applications from Australian and New Zealand citizens and holders of permanent resident visas must be made via the Universities Admissions Centre (UAC).

Applicants who have undertaken studies overseas may have to provide proof of proficiency in English. Local and International applicants who are applying through the

Universities Admissions Centre (UAC) will find details of minimum English proficiency requirements and acceptable proof on the UAC website. Local applicants applying directly to the University should also use the information provided on the UAC website.

International applicants must apply directly to the University of Western Sydney via the the International Office

International students applying to The University through the International Office can find details of minimum English proficiency requirements and acceptable proof on their website.

Overseas qualifications must be deemed by the Australian Education International - National Office of Overseas Skills Recognition (AEI-NOOSR) to be equivalent to Australian qualifications in order to be considered by UAC and Western Sydney University

Course Structure

Qualification for this award requires the successful completion of 240 credit points which include seven compulsory units (common core) plus generally nine units associated with a particular major and eight units as electives. Students must complete a minimum of 60 credit points within their major at Level 3.

The seven compulsory common core units are:

- 200336 Business Academic Skills (must be completed in first session of study)
- 200052 Introduction to Economics Methods OR 200032 Statistics for Business
- 200184 Introduction to Business Law
- 200571 Management Dynamics
- 200083 Marketing Principles
- 200101 Accounting Information for Managers
- 200525 Principles of Economics

Capstone Engaged Learning Unit

Students are required to complete one of the following capstone engaged learning units dependent upon the primary Major they are enrolled in;

Accounting Major - 200118 The Accountant as a Consultant

Applied Finance Major - 200537 Economics and Finance Engagement Project

Economics Major - 200537 Economics and Finance Engagement Project

Hospitality Major - 200561 Hospitality Management Applied Project

Human Resource Management and Industrial Relations Major - 200575 Processes and Evaluation in Employment Relations

International Business Major - 200590 International Business Project

Management Major - 200568 Contemporary Management Issues

Marketing Major - 200096 Marketing Planning Project

Property Major - 200360 Property Project

Sport Management Major - 200751 Sport Management Applied Project

Majors

The ten available Majors are:

MT2000.1 Accounting

The Accounting Major is available at Bankstown, Campbelltown and Parramatta Campus.

This Major is accredited with CPA Australia (CPA), ICAA Australia and the Institute of Public Accountants (IPA) subject to completion of specified electives. This major provides students with an in-depth knowledge of accounting, supported by knowledge of associated disciplines of law, economics, finance and statistics.

MT2011.1 Applied Finance

The Applied Finance Major is available at Parramatta Campus.

This Major fulfils the educational requirements for admission as an Associate (A Fin) of the Financial Services Institute of Australasia (finsia) provided the applicant is at least working in the financial services industry. All other students are eligible to apply for Affiliate membership (no postnominals apply). This Major is suitable for students committed to a career in the rapidly growing finance sector. It provides a strong grasp of finance along with foundational studies in accounting, economics, management and marketing.

MT2010.1 Economics

The Economics Major is available at Parramatta Campus.

Economics at Western Sydney University provides a broad pluralist perspective on fundamental aspects of relationships between individuals, firms, institutions and countries. Students will learn how economies function and how public policy and the way organisations behave affect diverse social, economic and environmental problems. Students are introduced to a wide array of competing economic theories, so that they are critically informed about the ways in which they can transform the world. A major in Economics prepares students to be active participants in addressing the wide range of problems faced by governments, social organisations and the business community in the domestic and international economies. Students who study economics can expect to develop their analytical and problem solving skills and to be intellectually challenged, whether they view the discipline as providing specific vocational skills or as an area of academic and intellectual interest to them. An economics major is highly regarded in the business world and opens up a very large range of career prospects in general business, finance and the public sector.

MT2002.1 Hospitality Management

The Hospitality Management Major is available at Parramatta Campus.

Hospitality Management takes students beyond the idea of customer service and into the idea of providing a customer experience. Graduates from this Major will cover the key areas of hospitality of food & beverage, accommodation and event management, coupled with engaged units offering industry related projects. The aim is to develop a

career focus for graduates capable of managing hotels, resorts, clubs, food-service enterprises or other service-oriented businesses. The course provides specialised education in areas important to the hospitality industry such as hospitality operations management, planning and design of hospitality facilities, business management, industry research projects and an overview of the hospitality industry.

MT2003.1 Human Resource Management and Industrial Relations

The Human Resource Management and Industrial Relations Major is available at Campbelltown and Parramatta Campus.

This Major is accredited with the Australian Human Resources Institute (AHRI). This Major is designed for people who seek careers in human resource management and industrial relations. It provides a general business education in first year. In second and third years, specialist units provide students with a capacity for career positions that require the formation and implementation of employment relations policies and practices to meet organisational objectives and strategies.

MT2015.1 International Business

The International Business Major is available at Parramatta Campus.

This Major satisfies the educational requirements for membership of the Australian Institute of Export. The global economy is becoming increasingly important for organisations seeking out new opportunities to expand their customer base and develop partnerships. Managers who are well versed in the needs of doing business internationally and who can exploit these opportunities will therefore play an integral role in any such corporation. On a solid foundation in domestic business education, this major builds upon the detailed knowledge of the international dimension of business and the necessary understanding of the workings of that market system.

MT2005.1 Management

The Management Major is available at Bankstown, Campbelltown and Parramatta Campus.

This Major relates to management careers in contemporary private, public or not-for-profit organisations in Australia and abroad. Students undertake a sequence of units that, through the recognition of specific attributes required for a broad management career, enhance their capacity to initiate valued change and contribute in the complex field of management. The development of applied strategic knowledge provides strong analytical outcomes directed at understanding the impact managers have on organisational decision making. Change and strategic management knowledge is developed to assist students in applying the concepts of organisational ethics and social responsibility.

MT2006.1 Marketing

The Marketing Major is available at Bankstown, Campbelltown and Parramatta Campus.

This Major satisfies the educational requirements for recognition as a Certified Practising Marketer and eligibility for membership of the Australian Marketing Institute and the Australian Market and Social Research Society. This Major prepares students for a career in any of the diverse

fields of marketing in industry, commerce and in not-for-profit and government organisations.

MT2007.1 Property

The Property Major is available at Parramatta Campus and externally.

This major is accredited by the Australian Property Institute (API) and, depending on electives chosen, students may be eligible for API Certified Practising Valuer (CPV) eligibility and registration as a valuer with the NSW Office of Fair Trading. Students, depending on chosen electives, are also eligible for Australian Property Institute (API) certifications of Certified Property Practitioner, Certified Property Manager, Certified Funds Manager, Certified Asset Manager and Certified Development Practitioner. This Major uses the principles of a range of areas of property, business, planning and law for making effective decisions in property.

MT2008.1 Sport Management

The Sport Management Major is available at Campbelltown and Parramatta Campus.

This Major is designed for people who seek careers in Australian and international Sport management. Specialist units provide students with a capacity to understand and function within the increasingly specialist context in which sport is played, organised and managed. Graduates are equipped with the skills and knowledge to manage sport experiences and resource pertaining to globalisation and emerging contemporary issues in sport.

Sub-majors

Elective units may be used toward obtaining an additional approved Major (80 credit points) or Sub-major (40 credit points). There are a range of Sub-majors available in the Bachelor of Business and Commerce;

SM2000.1	Accounting
SM2043.1	Accounting Controllershship
SM2038.1	Business Sustainability
SM2027.1	Commercial Law
S2504ECON.1	Economics
SM2003.1	E-Marketing
SM2033.1	Event Management Experience
SM2041.1	Finance
SM2042.1	Financial Planning
SM2032.1	Hospitality Operations
SM2009.1	Human Resource Development
SM2031.1	Human Resource Management and Industrial Relations
SM2010.1	International Business
SM2015.1	Managing Globally
SM2016.1	Managing Organisations
SM2018.1	Marketing
SM2020.1	Property Investment
SM2021.1	Public Practice Accounting
SM2036.1	The Sport Industry

Electives

Students who do not wish to complete an additional Major or a Sub-major will be left with up to 80 credit points (8 units) to choose elective units. These units can be chosen from any of the majors and sub-majors within the Bachelor of Business and Commerce or from the wider range of units offered by Western Sydney University. Enrolment in

elective units is subject to meeting any required criteria for individual units, such as co-requisites and pre-requisites.

Students in the Accounting and Property Major will use some of their elective units to meet the accreditation requirements associated with these Majors

Sub-major elective spaces

Elective units may be used toward obtaining an additional approved sub-major (40 credit points).

Western Sydney University offers sub-majors in a range of areas including Sustainability and Indigenous Studies.

Students can apply for an elective major or sub-major via MySR.

Bachelor of Business and Commerce

2753.4

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year in this course was Summer A 2014/2015 or later.

Units may be revised or replaced to ensure students are provided with up to date curriculum throughout their studies, and this may result in a new course version. Refer to the Check My Course Progress page in MySR for the most up to date information for your course.

The Bachelor of Business and Commerce is a broadly based, multi-discipline undergraduate course offering flexibility and choice through a range of ten different Majors, each of which reflects a particular business discipline. The degree seeks to equip all students with a good understanding of basic business issues complemented by a high level of knowledge relevant to a specific business discipline. Each specific business discipline has a capstone unit in engaged learning; this means that graduates from the course will be considered 'business ready' in terms of dealing with real world business issues and problems and generating real world business solutions.

All students must select a Major area of study by the time they have completed 80 credit points, i.e. Completion of their first year of full-time study (or part-time equivalent). For example, choosing the Accounting Major will result in a student graduating with a Bachelor of Business and Commerce (Accounting). In addition to a primary Major, students are able to complete additional Major/s or a Sub-major using their elective units. This allows for greater career choice and is aimed at assisting students to gain employment in their chosen field. The course is structured in such a way that students are given the flexibility to change their primary Major and additional Major/s and/or Sub-major selection throughout the duration of the course, provided they have enough elective units available to do so. High achieving students also have the option of completing a separate Business and Commerce Honours course, subject to entry requirements.

Study Mode

Three years full-time or six years part-time. Please note that only the Property major is available externally.

Location

Campus	Attendance	Mode
Bankstown Campus	Full Time	Internal
Bankstown Campus	Part Time	Internal
Campbelltown Campus	Full Time	Internal
Parramatta Campus - Victoria Road	Part Time	Internal
Parramatta City Campus- Macquarie Street	Full Time	Internal
Parramatta City Campus- Macquarie Street	Part Time	Internal
Parramatta External Campus	Part Time	External
Uni of Economics Ho Chi Minh City	Full Time	Internal

Accreditation

Major MT2000 - Accounting is accredited with CPA Australia (CPA), The Institute of Chartered Accountants in Australia (ICAA) and the Institute of Public Accountants (IPA). Major MT2011 - Applied Finance is accredited with the Financial Services Institute of Australasia (Finsia). Major MT2012 - Human Resource Management is accredited with the Australian Human Resources Institute (AHRI). Major MT2015 - International Business satisfies the educational requirements for membership of the Australian Institute of Export. Major MT2006 - Marketing satisfies the educational requirements for recognition as a Certified Practising Marketer and eligibility for membership of the Australian Marketing Institute (AMI). Major - MT2014 Property is accredited by the Australian Property Institute (API) and, depending on electives chosen, students may be eligible for API Certified Practising Valuer (CPV) eligibility and registration as a valuer with the NSW Fair Trading. Students, depending on chosen electives, are also eligible for Australian Property Institute (API) certifications of Certified Property Practitioner, Certified Property Manager, Certified Funds Manager, Certified Asset Manager and Certified Development Practitioner.

Admission

Eligibility for admission to the Bachelor of Business and Commerce is based on the following minimum requirements:

Year 12 HSC (or equivalent); or completed a Diploma of Business at Western Sydney University, The College or completed a relevant TAFE award.

Assumed Knowledge: Mathematics and any two units of English. Students unable to demonstrate sufficient levels of achievement in mathematics will be required to use one of the elective units to increase their mathematical aptitude. This will not lengthen the period of study.

Applications from Australian and New Zealand citizens and holders of permanent resident visas must be made via the Universities Admissions Centre (UAC).

Applicants who have undertaken studies overseas may have to provide proof of proficiency in English. Local and International applicants who are applying through the Universities Admissions Centre (UAC) will find details of minimum English proficiency requirements and acceptable proof on the UAC website. Local applicants applying

directly to the University should also use the information provided on the UAC website.

International applicants must apply directly to Western Sydney University via the International Office.

International students applying to The University through the International Office can find details of minimum English proficiency requirements and acceptable proof on their website.

Overseas qualifications must be deemed by the Australian Education International - National Office of Overseas Skills Recognition (AEI-NOOSR) to be equivalent to Australian qualifications in order to be considered by UAC and Western Sydney University

Course Structure

Qualification for this award requires the successful completion of 240 credit points which include seven compulsory units (common core) plus generally nine units associated with a particular major and eight units as electives. Students must complete a minimum of 60 credit points within their major at Level 3.

The seven compulsory common core units are:

- 200336 Business Academic Skills (must be completed in first session of study)
- 200052 Introduction to Economics Methods OR 200032 Statistics for Business
- 200184 Introduction to Business Law
- 200571 Management Dynamics
- 200083 Marketing Principles
- 200101 Accounting Information for Managers
- 200525 Principles of Economics

Capstone Engaged Learning Unit

Students are required to complete one of the following capstone engaged learning units dependent upon the primary Major they are enrolled in.

Students enrolled in 2753.4 Bachelor of Business and Commerce or 2754.3 Bachelor of Business and Commerce (Advanced Business Leadership) have the option to select 200162 Business Report or the relevant capstone unit below.

200162.3 Business Report

Note: Students enrolled in MT2000 Accounting are advised that the capstone engaged learning unit 200118 The Accountant as a Consultant is required for accreditation purposes.

Note: Students enrolled in MT2012 Human Resource Management are advised that the capstone engaged learning unit 200575 Processes and Evaluation in Employment Relations is required for accreditation purposes. Approval to complete 200162 Business Report as an alternate capstone engaged learning unit may be sought from the Director, Academic Programs (Human Resource Management).

Note: Students enrolled in MT2014 Property are advised that the capstone engaged learning unit 200360 Property Project is required for accreditation purposes.

Accounting Major - 200118 The Accountant as a Consultant

Applied Finance Major - 200537 Economics and Finance Engagement Project

Economics Major - 200537 Economics and Finance Engagement Project

Hospitality Major - 200561 Hospitality Management Applied Project

Human Resource Management Major - 200575 Processes and Evaluation in Employment Relations

International Business Major - 200590 International Business Project

Management Major - 200568 Contemporary Management Issues

Marketing Major - 200096 Marketing Planning Project

Property Major - 200360 Property Project

Sport Management Major - 200751 Sport Management Applied Project

Majors

There are ten available Majors

MT2000.1 Accounting

The Accounting Major is available at Bankstown, Campbelltown and Parramatta Campuses.

This Major is accredited with CPA Australia (CPA), ICAA Australia and the Institute of Public Accountants (IPA) subject to completion of specified electives. This major provides students with an in-depth knowledge of accounting, supported by knowledge of associated disciplines of law, economics, finance and statistics.

MT2011.1 Applied Finance

The Applied Finance Major is available at Parramatta Campus.

This Major fulfils the educational requirements for admission as an Associate (A Fin) of the Financial Services Institute of Australasia (finsia) provided the applicant is at least working in the financial services industry. All other students are eligible to apply for Affiliate membership (no postnominals apply). This Major is suitable for students committed to a career in the rapidly growing finance sector. It provides a strong grasp of finance along with foundational studies in accounting, economics, management and marketing.

MT2010.1 Economics

The Economics Major is available at Parramatta Campus. Economics at Western Sydney University provides a broad pluralist perspective on fundamental aspects of relationships between individuals, firms, institutions and countries. Students will learn how economies function and how public policy and the way organisations behave affect diverse social, economic and environmental problems. Students are introduced to a wide array of competing economic theories, so that they are critically informed about the ways in which they can transform the world. A major in Economics prepares students to be active participants in addressing the wide range of problems faced by governments, social organisations and the business community in the domestic and international economies. Students who study economics can expect to develop their analytical and problem solving skills and to be intellectually challenged, whether they view the discipline as providing specific vocational skills or as an area of academic and intellectual interest to them. An economics major is highly regarded in the business world and opens up a very large range of career prospects in general business, finance and the public sector.

MT2002.1 Hospitality Management

The Hospitality Management Major is available at Parramatta Campus.

Hospitality Management takes students beyond the idea of customer service and into the idea of providing a customer experience. Graduates from this Major will cover the key areas of hospitality of food & beverage, accommodation and event management, coupled with engaged units offering industry related projects. The aim is to develop a career focus for graduates capable of managing hotels, resorts, clubs, food-service enterprises or other service-oriented businesses. The course provides specialised education in areas important to the hospitality industry such as hospitality operations management, planning and design of hospitality facilities, business management, industry research projects and an overview of the hospitality industry.

MT2012.1 Human Resource Management

The Human Resource Management Major is available at Bankstown, Campbelltown and Parramatta Campuses.

This Major is accredited with the Australian Human Resources Institute (AHRI). The Human Resource Management Major is designed for people who seek careers in human resource management and industrial relations. Students develop skills and attributes that prepare them for career positions that require the formation and implementation of human resource management and industrial relations policies and practices in organisational contexts. The teaching philosophy is based on knowledge in action, a fusion of the Australia Human Resource Institute's capabilities for HR professionals and the The University's Graduate Attributes designed to bring knowledge to life. Engaged learning is an underpinning principle and is attuned to the needs of business, employees and community. Graduates work in areas such as recruitment and selection, performance management, human resource development, reward, equity and diversity management, agreement negotiation, policy analysis and industrial advocacy.

MT2015.1 International Business

The International Business Major is available at Parramatta Campus.

This Major satisfies the educational requirements for membership of the Australian Institute of Export. The global economy is becoming increasingly important for organisations seeking out new opportunities to expand their customer base and develop partnerships. Managers who are well versed in the needs of doing business internationally and who can exploit these opportunities will therefore play an integral role in any such corporation. On a solid foundation in domestic business education, this major builds upon the detailed knowledge of the international dimension of business and the necessary understanding of the workings of that market system.

MT2013.1 Management

The Management Major is available at Bankstown, Campbelltown and Parramatta Campuses.

This Major relates to management careers in contemporary private, public or not-for-profit organisations in Australia and abroad. Students undertake a sequence of units that, through the recognition of specific attributes required for a broad management career, enhance their capacity to initiate valued change and contribute in the complex field of management. The development of applied strategic knowledge provides strong analytical outcomes directed at understanding the impact managers have on organisational decision making. Leadership, change and strategic management knowledge is developed to assist students in applying the concepts of organisational ethics and social responsibility.

MT2006.1 Marketing

The Marketing Major is available at Bankstown, Campbelltown and Parramatta Campuses.

This Major satisfies the educational requirements for recognition as a Certified Practising Marketer and eligibility for membership of the Australian Marketing Institute and the Australian Market and Social Research Society. This Major prepares students for a career in any of the diverse fields of marketing in industry, commerce and in not-for-profit and government organisations.

MT2014.1 Property

The Property Major is available at Parramatta Campus and externally.

The Bachelor of Business and Commerce (Property) is accredited by the Australian Property Institute (API) for Associate Membership and Certified Practising Valuer (CPV), Certified Property Practitioner (CPP), Certified Property Manager (CPM), Certified Asset Manager (CAM) and Certified Development Practitioner (CDP) certification. The Bachelor of Business and Commerce (Property) is accredited by the Australian Property Institute (API) for Associate Membership and endorsed for Certified Funds Manager (CFM) providing a sub-major in Applied Finance is completed. This major is available on-campus in full time and part time modes or externally. Please contact the Parramatta course advisor for information on the external offering. This major uses the principles of a range of areas of property investment, business, planning and law for making effective decisions in property. The property

industry is dynamic, with a wide range of professional career opportunities available in valuation, property investment, property funds management and property development. Institutional investors with multi-billion dollar commercial property portfolios, the major property companies, valuation firms and the leading property advisory companies would be major employers of graduates, both in Australia and overseas. This program is practical and students are encouraged to participate in an industry-supported work experience program.

MT2008.1 Sport Management

The Sport Management Major is available at Campbelltown and Parramatta Campus.

This Major is designed for people who seek careers in Australian and international Sport management. Specialist units provide students with a capacity to understand and function within the increasingly specialist context in which sport is played, organised and managed. Graduates are equipped with the skills and knowledge to manage sport experiences and resource pertaining to globalisation and emerging contemporary issues in sport.

Sub-majors

Elective units may be used toward obtaining an additional approved Major (80 credit points) or Sub-major (40 credit points). There are a range of Sub-majors available in the Bachelor of Business and Commerce;

SM2000.1	Accounting
SM2043.1	Accounting Controllership
SM2038.1	Business Sustainability
SM2027.1	Commercial Law
SM2051.1	Economics
SM2003.1	E-Marketing
SM2033.1	Event Management Experience
SM2041.1	Finance
SM2042.1	Financial Planning
SM2032.1	Hospitality Operations
SM2047.1	Human Resource Development
SM2046.1	Human Resource Management
SM2010.1	International Business
SM2048.1	Managing Globally
SM2049.1	Managing Organisations
SM2018.1	Marketing
SM2050.1	Property Investment
SM2021.1	Public Practice Accounting
SM2036.1	The Sport Industry

Electives

Students who do not wish to complete an additional Major or a Sub-major will be left with up to 80 credit points (8 units) to choose elective units. These units can be chosen from any of the unit sets within the Bachelor of Business and Commerce or from the wider range of units offered by Western Sydney University. Enrolment in elective units is subject to meeting any required criteria for individual units, such as co-requisites and pre-requisites.

Students in the Accounting and Property Major will use some of their elective units to meet the accreditation requirements associated with these Majors – see handbook entries for MT2000 Accounting and MT2014 Property

Sub-major elective spaces

Elective units may be used toward obtaining an additional approved sub-major (40 credit points).

Western Sydney University offers sub-majors in a range of areas including Sustainability and Indigenous Studies.

Students can apply for an elective major or sub-major via MySR.

Bachelor of Business (Pathway to Teaching Secondary)

2804.1

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year for this course is 2017 or later.

The Bachelor of Business (Pathway to Teaching Secondary) is a three year undergraduate course that brings together a comprehensive foundation of business knowledge and skills to teach effectively across the full curriculum range at secondary school level. The business units are designed to equip students with foundation knowledge in Accounting, Marketing, Management, International Business and Economics. The education units are broadly structured for students to investigate and critique contemporary education issues. Students are also provided with the opportunity to study subject content units in either Modern History or Geography and Urban Studies, dependent on their interests. This course leads into a Master of Teaching (Secondary), an accredited postgraduate qualification which presents opportunities for employment across Australia as well as internationally.

Study Mode

Three years full-time or six years part-time. The business units in this course are offered at the Parramatta City, Bankstown and Campbelltown campuses and the secondary teaching units are generally offered at the Parramatta South, Bankstown and Penrith campuses, or online. Students may be required to travel between campuses in order to complete this course.

Location

Campus	Attendance	Mode
Bankstown Campus	Full Time	Internal
Campbelltown Campus	Full Time	Internal
Parramatta City Campus- Macquarie Street	Full Time	Internal

Admission

Eligibility for admission to the Bachelor of Business (Pathway to Teaching Secondary) is based on the following minimum requirements:

Year 12 HSC (or equivalent); or completed Diploma of Business Western Sydney University The College; or completed relevant VET award.

Assumed Knowledge: Mathematics and any two units of English. Students unable to demonstrate sufficient levels of achievement in mathematics will be required to use one of

the elective units to increase their mathematical aptitude. This will not lengthen the period of study.

Applications from Australian and New Zealand citizens and holders of permanent resident visas must be made via the Universities Admissions Centre (UAC). Use the links below to apply via UAC or Western Sydney University. Applications made directly to Western Sydney do not have an application fee.

Applicants who have undertaken studies overseas may have to provide proof of proficiency in English. Local and International applicants who are applying through the Universities Admissions Centre (UAC) will find details of minimum English proficiency requirements and acceptable proof on the UAC website. Local applicants applying directly to the University should also use the information provided on the UAC website.

International applicants must apply directly to Western Sydney University via the International Office.

International students applying to The University through the International Office can find details of minimum English proficiency requirements and acceptable proof on their website.

Overseas qualifications must be deemed by the Australian Education International - National Office of Overseas Skills Recognition (AEI-NOOSR) to be equivalent to Australian qualifications in order to be considered by UAC and Western Sydney University.

Course Structure

Qualification for this award requires the successful completion of 240 credit points which include four core units plus four professional units, plus two majors – M2509 Business Studies and M1120/M1134 Secondary Teaching.

Students must complete a minimum of 60 credit points at Level 3.

Core Units (compulsory 40 credit points)

The four compulsory core units that provide students with essential business knowledge are as follows.

Level 1

200911.1	Enterprise Innovation and Markets
200909.2	Enterprise Law
200912.1	Enterprise Leadership
200910.2	Financing Enterprises

Professional Units (choose 40 credit points)

Students are required to complete one unit from each of the four professional key focus areas: numeracy, career planning, innovation and enterprise engagement, a total of 40 credit points.

Complete the following Numeracy unit

Level 1

200032.7	Statistics for Business
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Complete the following Career Planning unit

Level 2

200376.4	Managing and Developing Careers
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Complete the following Innovation unit

Level 3

200918.1 Design Thinking for Creativity**Plus choose one unit from the following Enterprise Engagement units**

Level 3

200568.3 Contemporary Management Issues
200920.1 Enterprise Internship**Compulsory Majors**

Students are required to enrol in and complete the two majors below.

M2509.1 Business Studies
M1120.1 Secondary Teaching

Please note: M1120 Secondary Teaching has been replaced by M1134 Secondary Teaching for students who commence this course from the Spring 2021. Continuing students enrolled in M1120 are able to remain in and successfully complete the unit requirements of this specialisation.

M1134.1 Secondary Teaching**Recommended Sequence****Full-time****Year 1****Autumn session****200909.2** Enterprise Law
200910.2 Financing Enterprises
200911.1 Enterprise Innovation and Markets
200912.1 Enterprise Leadership**Spring session****200032.7** Statistics for Business
200972.2 Accounting in Context

And two units from the Secondary Teaching major

Year 2**Autumn session****200922.2** Consumers, Firms and Markets
200864.2 Managing in the Global Environment

And two units from the Secondary Teaching major

Spring session**200488.6** Corporate Financial Management
200376.4 Managing and Developing Careers

And two units from the Secondary Teaching major

Year 3**Autumn session****200862.1** Creating Change and Innovation**200815.2** Globalisation and Sustainability
200863.1 Leadership and Entrepreneurship

And one unit from the Secondary Teaching major

Spring session**200918.1** Design Thinking for Creativity

Choose one of

200923.1 Corporations, Economic Power and Policy
200925.1 Growth, Cycles and Crises

Choose one of

200568.3 Contemporary Management Issues
200920.1 Enterprise Internship

And one unit from the Secondary Teaching major

Part-time**Year 1****Autumn session****200909.2** Enterprise Law
200911.1 Enterprise Innovation and Markets**Spring session****200910.2** Financing Enterprises
200912.1 Enterprise Leadership**Year 2****Autumn session****200032.7** Statistics for Business

And one unit from the Secondary Teaching major

Spring session**200972.2** Accounting in Context

And one unit from the Secondary Teaching major

Year 3**Autumn session****200922.2** Consumers, Firms and Markets

And one unit from the Secondary Teaching major

Spring session**200864.2** Managing in the Global Environment

And one unit from the Secondary Teaching major

Year 4**Autumn session****200488.6** Corporate Financial Management

And one unit from the Secondary Teaching major

Spring session**200376.4** Managing and Developing Careers

And one unit from the Secondary Teaching major

Year 5

Autumn session

200862.1 Creating Change and Innovation

And one unit from the Secondary Teaching major

Spring session

200918.1 Design Thinking for Creativity

And one unit from the Secondary Teaching major

Year 6

Autumn session

200863.1 Leadership and Entrepreneurship

Choose one of

200923.1 Corporations, Economic Power and Policy
200925.1 Growth, Cycles and Crises

Spring session

200815.2 Globalisation and Sustainability

Choose one of

200568.3 Contemporary Management Issues
200920.1 Enterprise Internship

Diploma in Business/Bachelor of Business

6037.1

This course harnesses your energy and passion for success. This degree gives you the knowledge to create a career as a business professional. Whether you wish to pursue a corporate role in a global enterprise or start your own business, this course will provide you with the skills to do it. The course begins with four core units: Financing Enterprises, Enterprise Innovation and Markets, Enterprise Leadership, and Enterprise Law. These units provide you with the essential business knowledge that will be the platform for your career and equip you with the academic skills that will underpin your success in the degree. You will then undertake four professional units. The professional units are where you begin to shape your future in one of three core business areas: Money, Markets or Management. By learning core business skills within the context of your chosen future you will develop new skills and enhance your employability. Units in the professional core will teach you to plan your career, innovate and analyse. You will also be able to explore and apply your skills and knowledge in a work-based learning unit. Ten industry-relevant specialisations have been created to equip you with expert skills across the three enterprise futures of Money, Markets and Management. The Money specialisations include Accounting, Applied Finance, Economics, and Property. The Markets specialisations are Hospitality Management, International Business, Marketing

and Sport Management. Management specialisations are Human Resource Management and Management. You will need flexibility to create your career. This course gives you the flexibility to select eight units from anywhere in the University. This means that you can choose a variety of non-business units to gain depth and perspective on your enterprise future; you could take a specialisation in another discipline; or you can complete a second specialisation within Business. The first year of this course is delivered by Western Sydney University The College as an agent of Western Sydney University, via extended face-to-face hours in smaller learning environments. A Diploma in Business exit point is also available at the end of the first year of the course.

For more information on Western Sydney University, The College, please refer to their web site.

For course advice during your first year of study, please use the contact below under 'Course Advice'. For course advice during your second and subsequent years of study, please use the contact listed for the Bachelor of Business.

Study Mode

Three years full-time or six years part-time.

Location

Campus	Attendance	Mode
Bankstown Campus	Full Time	Internal
Campbelltown Campus	Full Time	Internal
Parramatta City Campus-Macquarie Street	Full Time	Internal

Admission

For more information on applying please see link to The College admission pages below.

Domestic students are required to have:

- Completed an English unit in the NSW Higher School Certificate, OR
- Competency in English at IELTS 6.0 equivalent (unless a native speaker) OR
- Passed The College English test at IELTS 6.0 equivalent OR
- Passed The College Foundation Studies Academic English unit at C grade level or higher.

Assumed knowledge in Mathematics equivalent to a two unit subject in the NSW Higher School Certificate.

Met other entry requirements such as:

- An ATAR identified prior to the offer of a place, OR
- Completed The College Foundation Studies course with a Grade Point Average of 6.0 or higher, OR
- Passed all College preparatory units in The College Standard or Extended Diploma in Business courses.

International students must satisfy one of the following Language requirements:

- IELTS 6.0 with a minimum 5.5 in each sub band OR
- Completed The College EAP 4 course with a 50% pass OR
- Passed The College English test at IELTS 6.0 equivalent OR

- Passed The College Foundation Studies Academic English unit at C grade level or higher.

Applicants must also satisfy the Academic Entry Requirements - as specified in the Western Sydney University Country Qualifications Table:

OR completed The College Foundation Studies course with a Grade Point Average of 6.0 or higher.

Course Structure

Nirimba, Bankstown and Parramatta City (George Street)

Qualification for this award requires the successful completion of 240 credit points which include the units listed in the recommended sequence below. The early exit College Diploma consists of 80 credit points.

Western Sydney University The College Units

Please note that all campuses may not have intakes each year.

Year One

Students must pass the following eight (8) University Level units:

700251.2	Enterprise Innovation and Markets (WSTC)
700254.1	Enterprise Law (WSTC)
700252.2	Enterprise Leadership (WSTC)
700253.2	Financing Enterprises (WSTC)
700007.7	Statistics for Business (WSTC)

AND three units from the following, depending on the chosen major*:

700274.2	Accounting in Context (WSTC)
700027.3	Consumer Behaviour (WSTC)
700249.2	Consumers, Firms and Markets (WSTC)
700029.5	Financial Accounting Applications (WSTC)
700250.2	Financial Institutions and Markets (WSTC)
700030.3	Managing People at Work (WSTC)
700001.2	Marketing Principles (WSTC)
700031.2	Organisational Behaviour (WSTC)

*University level units selected above that are not part of the student's primary major will be counted towards their 80cp of electives. Careful selection of electives may allow for a second major as described below under the heading 'Elective units'.

Students may exit at this point and graduate with the Diploma in Business following a passing grade in all of the above units. Students who progress onto Year Two may also be awarded the Diploma if they gain a passing grade in all of the above units. Students must pass at least 70 credit points of University level units in Year One before progressing to the Year Two units.

Western Sydney University Units

For course advice during your second and subsequent years of study, please use the contact listed for the Bachelor of Business.

Bankstown, Campbelltown, Parramatta (Macquarie Street) and Sydney City Campus

In Years two and three, students are required to complete eight major core units from one of the following primary Business majors.

Majors for Careers in Money

MT2030.1	Accounting
MT2021.1	Applied Finance
MT2022.1	Economics
MT2034.1	Property

Majors for Careers in Markets

MT2023.1	Hospitality Management
MT2025.1	International Business
MT2027.1	Marketing
MT2029.1	Sport Management

Majors for Careers in Management

MT2024.1	Human Resource Management
MT2026.1	Management

Professional units (choose 40 credit points)

The professional units provide a focus on careers. Students are required to complete one unit from each of the four key focus areas: numeracy, career planning, innovation, and enterprise engagement, a total of 40 credit points. Students are advised to choose units that will support careers in one of three areas: Money (for specialisations in Accounting, Applied Finance, Economics and Property), Markets (for specialisations in Hospitality Management, International Business, Marketing, and Sport Management), Management (for specialisations in Human Resource Management, and Management).

See the handbook entries for each specialisation for information on the professional units that are recommended.

Electives units

Students may use their elective units to complete an additional major from the pool of Business majors (80 credit points), or a major from another discipline area (80 credit points), or up to 80 credit points from the wide range of units offered by Western Sydney University.

Second majors from other disciplines to complement your primary Business major include:

M1121.1	Advertising
M2021.1	Business Regulation, Governance and Compliance
M4007.1	Cell and Molecular Biology
M4008.1	Global Climate Change
M4009.1	Environment and Sustainability
M1041.1	Indigenous Australian Studies
M1110.1	Psychological Studies
M4010.1	Health Management
M1122.1	Public Relations
M1120.1	Secondary Teaching
M1107.1	Sustainable Development
M1105.1	Tourism
M1106.1	Urban Studies
M3101.1	Information Systems Analytics
M1060.1	Chinese

M1059.1	Arabic
M1062.1	Japanese

Second majors in Business include:

MT2030.1	Accounting
MT2021.1	Applied Finance
MT2022.1	Economics
MT2023.1	Hospitality Management
MT2024.1	Human Resource Management
MT2025.1	International Business
MT2026.1	Management
MT2027.1	Marketing
MT2029.1	Sport Management
MT2034.1	Property

Enrolment in elective units is subject to meeting any required criteria for individual units, such as co-requisites and pre-requisites.

Students in the Accounting and Property majors will use some of their elective units to meet the accreditation requirements associated with these majors. Depending on the majors selected, these students may therefore be unable to complete a second major. See handbook entries for MT2030 Accounting and MT2034 Property.

Diploma in Business/Bachelor of Business

6037.2

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year in this course is 2018 or later.

This course harnesses your energy and passion for success. This degree gives you the knowledge to create a career as a business professional. Whether you wish to pursue a corporate role in a global enterprise or start your own business, this course will provide you with the skills to do it. The course begins with four core units: Financing Enterprises, Enterprise Innovation and Markets, Enterprise Leadership, and Enterprise Law. These units provide you with the essential business knowledge that will be the platform for your career and equip you with the academic skills that will underpin your success in the degree.

You will then undertake four professional units. The professional units are where you begin to shape your future in one of three core business areas: Money, Markets or Management. By learning core business skills within the context of your chosen future you will develop new skills and enhance your employability. Units in the professional core will teach you to plan your career, innovate and analyse. You will also be able to explore and apply your skills and knowledge in a work-based learning unit.

Ten industry-relevant specialisations have been created to equip you with expert skills across the three enterprise futures of Money, Markets and Management. The Money specialisations include Accounting, Applied Finance, Economics, and Property. The Markets specialisations are Hospitality Management, International Business, Marketing and Sport Management. Management specialisations are Human Resource Management and Management.

You will need flexibility to create your career. This course gives you the flexibility to select eight units from anywhere in the University. This means that you can choose a variety of non-business units to gain depth and perspective on your enterprise future; you could take a specialisation in another discipline; or you can complete a second specialisation within Business.

The first year of this course is delivered by Western Sydney University The College as an agent of Western Sydney University, via extended face-to-face hours in smaller learning environments. A Diploma in Business exit point is also available at the end of the first year of the course.

For more information on Western Sydney University, The College, please refer to their web site.

For course advice during your first year of study, please use the contact below under 'Course Advice'. For course advice during your second and subsequent years of study, please use the contact listed for the Bachelor of Business.

Study Mode

Three years full-time or six years part-time.

Location

Campus	Attendance	Mode
Bankstown Campus	Full Time	Internal
Bankstown Campus	Part Time	Internal
Campbelltown Campus	Full Time	Internal
Campbelltown Campus	Part Time	Internal
Parramatta City Campus-George Street	Full Time	Internal
Parramatta City Campus-Macquarie Street	Full Time	Internal
Parramatta City Campus-Macquarie Street	Part Time	Internal
Parramatta External Campus	Full Time	External
Parramatta External Campus	Part Time	External
Sydney City Campus	Full Time	Internal
Sydney City Campus	Part Time	Internal
The College - Nirimba Education Precinct	Full Time	Internal
The College - Nirimba Education Precinct	Part Time	Internal

Admission

For more information on applying please see link to The College admission pages below.

Domestic students are required to have:

- Completed an English unit in the NSW Higher School Certificate, Or
- Competency in English at IELTS 6.0 equivalent Or
- Passed The College English test at IELTS 6.0 equivalent Or
- Passed The College Foundation Studies Academic English unit at C grade level or higher.

Assumed knowledge in Mathematics equivalent to a two unit subject in the NSW Higher School Certificate.

Met other entry requirements such as:

- An ATAR identified prior to the offer of a place, Or
- Completed The College Foundation Studies course with a Grade Point Average of 6.0 or higher, Or
- Passed all College preparatory units in The College Standard or Extended Diploma in Business courses, Or
- Passed all units in the Undergraduate Certificate in Business Management. (from Term 2 2021)

International students must satisfy one of the following Language requirements:

- IELTS 6.0 with a minimum 5.5 in each sub band Or
- Completed The College EAP 4 course with a 50% pass Or
- Passed The College English test at IELTS 6.0 equivalent Or
- Passed The College Foundation Studies Academic English unit at C grade level or higher.

Applicants must also satisfy the Academic Entry Requirements - as specified in the Western Sydney University Country Qualifications Table:

Or completed The College Foundation Studies course with a Grade Point Average of 6.0 or higher.

Course Structure

Qualification for this award requires the successful completion of 240 credit points which include the units listed in the recommended sequence below. The early exit College Diploma consists of 80 credit points.

Western Sydney University The College Units

Nirimba, Bankstown and Parramatta City (George Street)

Please note that all campuses may not have intakes each year.

Year 1

First Term of Study

700251.2	Enterprise Innovation and Markets (WSTC)
700252.2	Enterprise Leadership (WSTC)
700253.2	Financing Enterprises (WSTC)

Choose one of

700274.2	Accounting in Context (WSTC)
700001.2	Marketing Principles (WSTC)
700031.2	Organisational Behaviour (WSTC)
700249.2	Consumers, Firms and Markets (WSTC)

Second Term of Study

700254.1	Enterprise Law (WSTC)
700007.7	Statistics for Business (WSTC)

Choose two of

700027.3	Consumer Behaviour (WSTC)
700029.5	Financial Accounting Applications (WSTC)

700250.2	Financial Institutions and Markets (WSTC)
700030.3	Managing People at Work (WSTC)

*University level units selected above that are not part of the student's primary major will be counted towards their 80 credit points of electives. Careful selection of electives may allow for a second major as described below under the heading 'Elective units'.

Students may exit at this point and graduate with the Diploma in Business following a passing grade in all of the above units. Students who progress onto Year Two may also be awarded the Diploma if they gain a passing grade in all of the above units. Students must pass at least 70 credit points of University level units in Year One before progressing to the Year Two units.

Western Sydney University Units

For course advice during your second and subsequent years of study, please use the contact listed for the Bachelor of Business.

Bankstown, Campbelltown, Parramatta (Macquarie Street) and Sydney City Campus

In years two and three, students are required to complete eight major core units from one of the following primary Business majors.

Please note: Majors are not available on all campuses.

Majors for Careers in Money

MT2030.1	Accounting
MT2021.1	Applied Finance
MT2022.1	Economics
MT2034.1	Property

Majors for Careers in Markets

MT2035.1	Hospitality Management
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Please note MT2035 Hospitality Management will no longer be available from mid year 2021.

MT2025.1	International Business
MT2036.1	Sport Management
MT2027.1	Marketing

Majors for Careers in Management

MT2024.1	Human Resource Management
MT2026.1	Management

Professional Units (choose 40 credit points)

The professional units provide a focus on careers. Students are required to complete one unit from each of the four key focus areas: numeracy, career planning, innovation, and enterprise engagement, a total of 40 credit points. Students are advised to choose units that will support careers in one of three areas: Money (for specialisations in Accounting, Applied Finance, Economics and Property), Markets (for specialisations in Hospitality Management, International Business, Marketing and Sport Management), Management (for specialisations in Human Resource Management and Management).

See the handbook entries for each specialisation for information on the professional units that are recommended.

Elective Units

Students may use their elective units to complete an additional major from the pool of Business majors (80 credit points), or a major from another discipline area (80 credit points), or up to 80 credit points from the wide range of units offered by Western Sydney University.

Second majors from other disciplines to complement your primary Business major include:

M1121.1	Advertising
M1059.1	Arabic
M2021.1	Business Regulation, Governance and Compliance
M4007.1	Cell and Molecular Biology
M1060.1	Chinese
M4009.1	Environment and Sustainability
M4008.1	Global Climate Change
M4010.1	Health Management
M1041.1	Indigenous Australian Studies
M3101.1	Information Systems Analytics
M1062.1	Japanese
M1110.1	Psychological Studies
M1122.1	Public Relations
M1120.1	Secondary Teaching

Please note: M1120 Secondary Teaching has been replaced by M1134 Secondary Teaching for students who commence this course from the Spring 2021. Continuing students enrolled in M1120 are able to remain in and successfully complete the unit requirements of this specialisation.

M1134.1	Secondary Teaching
M1107.1	Sustainable Development
M1105.1	Tourism
M1106.1	Urban Studies

Second majors in Business include:

MT2030.1	Accounting
MT2021.1	Applied Finance
MT2022.1	Economics
MT2035.1	Hospitality Management
MT2024.1	Human Resource Management
MT2025.1	International Business
MT2026.1	Management
MT2027.1	Marketing
MT2034.1	Property
MT2036.1	Sport Management

Enrolment in elective units is subject to meeting any required criteria for individual units, such as co-requisites and pre-requisites.

Students in the Accounting and Property majors will use some of their elective units to meet the accreditation requirements associated with these majors. Depending on the majors selected, these students may therefore be unable to complete a second major. See handbook entries for MT2030 Accounting and MT2034 Property.

Diploma in Business

7098.1

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year for this course is 2016 or later.

This course is delivered by Western Sydney University, The College as an agent of Western Sydney University.

To succeed in business, individuals must possess both the knowledge and know-how to create opportunities for professional advancement and the development of original and exciting initiatives. This course aims to harness students' energy and passion for success by focussing on career and the future of enterprises in a range of contexts. Whether students wish to start their own business or pursue a corporate role in a global enterprise, this course provides the necessary skills.

This course consists of five core units providing business basics; Enterprise Law, Enterprise Leadership, Enterprise Innovation and Markets, Financing Enterprises and Statistics for Business and is designed to provide students with an understanding of the key areas of Business, before choosing a major area of study.

Students who successfully complete the Diploma in Business will articulate into the Bachelor of Business degree at Western Sydney University with up to one year (80 credit points) equivalent of advanced standing.

Study Mode

One year full-time (three sessions)

Location

Campus	Attendance	Mode
Bankstown Campus	Full Time	Internal
Parramatta City Campus-George Street	Full Time	Internal
Parramatta City Campus-Macquarie Street	Full Time	Internal
The College - Nirimba Education Precinct	Full Time	Internal

Admission

Please note this course is available at Parramatta campus for International students only.

The aim of these courses is to prepare students for tertiary study in Business. These courses are accredited by the University, as principal, to enable its agent, Western Sydney University, The College, to produce students who are fully prepared for study beyond the first year of a tertiary award.

Local students are required to have

- Completed an English unit in the NSW Higher School Certificate, Or
- Competency in English at IELTS 6.0 equivalent (unless a native speaker), Or

- Passed the English test administered by Western Sydney University, The College at IELTS 6.0 equivalent, Or
- Passed the Foundation Studies Academic English unit, offered by Western Sydney University, The College at C grade level or higher for which advanced standing can be applied for.

Assumed knowledge in Mathematics, equivalent to a two unit subject, in the NSW Higher School Certificate.

Met other entry requirements such as:

- An ATAR identified prior to the offer of a place (the ATAR will be set each year at a level below that for admission for the Bachelor of Business, Or
- Completed the Foundation Studies course offered by Western Sydney University, The College, with a Grade Point Average of 5.5 or higher.

International students must satisfy one of the following language requirements

- IELTS 6.0 with a minimum 5.5 in each sub band, Or
- Completed the EAP 4 course offered by Western Sydney University, The College with a 50% pass, Or
- Passed the English test administered by Western Sydney University, The College at IELTS 6.0 equivalent, Or
- Passed the Foundation Studies Academic English unit, offered by Western Sydney University, The College at C grade level or higher for which advanced standing can be applied for.

Students are also assumed to have completed a unit in Mathematics, equivalent to a two unit subject in the NSW Higher School Certificate.

Academic Entry Requirements vary according to country of origin. However, in general:

- Completion of Year 12 or its equivalent is the minimum entry requirement, Or
- Completed the Foundation Studies course offered by Western Sydney University, The College, with a Grade Point Average of 5.5 or higher.

Course Structure

Students must pass the following preparatory units for which no advanced standing will be granted in the Western Sydney University degree program

First Term of Study

- 700248.1** Academic Skills for Business (WSTC Prep)
- 700046.3** Accounting Fundamentals (WSTC Prep)
- 700261.1** Corporate Social Responsibility, Sustainability and Ethics (WSTC Prep)
- 700216.2** Introduction to the Australian Legal System (WSTC Prep)
- 700045.3** Statistics for Academic Purposes (WSTC Prep)

Second Term of Study

- 700251.2** Enterprise Innovation and Markets (WSTC)
- 700252.2** Enterprise Leadership (WSTC)
- 700253.2** Financing Enterprises (WSTC)

Choose one of

- 700274.2** Accounting in Context (WSTC)
- 700001.2** Marketing Principles (WSTC)
- 700031.2** Organisational Behaviour (WSTC)
- 700249.2** Consumers, Firms and Markets (WSTC)

Third Term of Study

- 700254.1** Enterprise Law (WSTC)
- 700007.7** Statistics for Business (WSTC)

Choose two of

- 700027.3** Consumer Behaviour (WSTC)
- 700029.5** Financial Accounting Applications (WSTC)
- 700250.2** Financial Institutions and Markets (WSTC)
- 700030.3** Managing People at Work (WSTC)

Note: From Term 3 2017, students are advised to take the equivalent unit 700274 Accounting in Context in place of 700005 Accounting Information for Managers.

Diploma in Business

7177.1

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year in this course is 2021 or later.

Units may be revised or replaced to ensure students are provided with up to date curriculum throughout their studies, and this may result in a new course version. Refer to the Check My Course Progress page in MySR for the most up to date information for your course.

This course is delivered by Western Sydney University, The College as an agent of Western Sydney University.

To succeed in business, individuals must possess both the knowledge and know-how to create opportunities for professional advancement and the development of original and exciting initiatives. This course aims to harness students' energy and passion for success by focussing on career and the future of enterprises in a range of contexts. Whether students wish to start their own business or pursue a corporate role in a global enterprise, this course provides the necessary skills.

This course consists of five core units: Enterprise Law, Enterprise Leadership, Enterprise Innovation and Markets, Financing Enterprises and Statistics for Business, providing students with an understanding of the key areas of Business, before choosing a major area of study and three elective units.

Students who successfully complete the Diploma in Business will articulate into the Bachelor of Business degree at Western Sydney University with up to one year (80 credit points) equivalent of advanced standing.

Study Mode

One year full-time (three terms), two years part-time (six terms).

Location

Campus	Attendance	Mode
Bankstown Campus	Full Time	Internal
Parramatta City Campus- Macquarie Street	Full Time	Internal

Admission

Please note this course is available at Parramatta campus for International students only.

The aim of these courses is to prepare students for tertiary study in Business. These courses are accredited by the University, as principal, to enable its agent, Western Sydney University, The College, to produce students who are fully prepared for study beyond the first year of a tertiary award.

Local students are required to have

- Completed an English unit in the NSW Higher School Certificate, Or
- Competency in English at IELTS 6.0 (minimum 5.5 in each sub band) or meet equivalent minimum English Proficiency requirements Or
- Passed The College English test with 70% or higher Or
- Passed The College Foundation Studies Academic English unit at C grade level or higher for which advanced standing can be applied for.

Assumed knowledge in Mathematics, equivalent to a two unit subject, in the NSW Higher School Certificate.

Met other entry requirements such as:

- An ATAR (or equivalent) identified prior to the offer of a place (the ATAR will be set each year at a level below that for admission for the Bachelor of Business, Or
- Completed The College Foundation Studies course with a Grade Point Average of 5.5 or higher.

International students must satisfy one of the following language requirements

- IELTS 6.0 with a minimum 5.5 in each sub band, Or
- Completed The College EAP 4 course with a 50% pass, Or
- Passed The College English test with 70% or higher Or
- Passed The College Foundation Studies Academic English unit at C grade level or higher for which advanced standing can be applied for.

Students are also assumed to have completed a unit in Mathematics, equivalent to a two unit subject in the NSW Higher School Certificate.

Academic Entry Requirements vary according to country of origin. However, in general:

- Completion of Year 12 or its equivalent is the minimum entry requirement, Or
- Completed The College Foundation Studies course with a Grade Point Average of 5.5 or higher.

Course Structure

Students must pass the following preparatory units for which no advanced standing will be granted in the Western Sydney University degree program

First Term of Study

- 700210.3** Introduction to Academic Communication 2 (WSTC Prep)
- 700216.2** Introduction to the Australian Legal System (WSTC Prep)
- 700322.1** Decision Making for Business (WSTC Prep)
- 700251.2** Enterprise Innovation and Markets (WSTC)

Second Term of Study

- 700252.2** Enterprise Leadership (WSTC)
- 700253.2** Financing Enterprises (WSTC)

Choose one of

- 700274.2** Accounting in Context (WSTC)
- 700001.2** Marketing Principles (WSTC)
- 700031.2** Organisational Behaviour (WSTC)
- 700249.2** Consumers, Firms and Markets (WSTC)

Third Term of Study

- 700254.1** Enterprise Law (WSTC)
- 700007.7** Statistics for Business (WSTC)

Choose two of

- 700027.3** Consumer Behaviour (WSTC)
- 700029.5** Financial Accounting Applications (WSTC)
- 700250.2** Financial Institutions and Markets (WSTC)
- 700030.3** Managing People at Work (WSTC)

Diploma in Business Fast Track

7100.1

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year for this course is 2016 or later.

This course is delivered by Western Sydney University, The College as an agent of Western Sydney University.

To succeed in business, individuals must possess both the knowledge and know-how to create opportunities for professional advancement and the development of original and exciting initiatives. This course aims to harness students' energy and passion for success by focussing on career and the future of enterprises in a range of contexts. Whether students wish to start their own business or pursue a corporate role in a global enterprise, this course provides the necessary skills.

This course consists of five core units providing business basics; Enterprise Law, Enterprise Leadership, Enterprise Innovation and Markets, Financing Enterprises and Statistics for Business are designed to provide students with an understanding of the key areas of Business, before choosing a major area of study

Students who successfully complete the Diploma in Business Fast Track will articulate into the Bachelor of Business degree at The University with up to one year (80 credit points) equivalent of advanced standing.

Study Mode

Eight months (two terms) full-time

Location

Campus	Attendance	Mode
Parramatta City Campus-George Street	Full Time	Internal

Admission

Please note this course is available at Parramatta campus for international students only.

The aim of these courses is to prepare students for tertiary study in Business. These courses are accredited by the University, as principal, to enable its agent, Western Sydney University, The College, to produce students who are fully prepared for study beyond the first year of a tertiary award.

Local students are required to have:

- Completed an English unit in the NSW Higher School Certificate, Or
- Competency in English at IELTS 6.0 equivalent (unless a native speaker), Or
- Passed the English test administered by Western Sydney University, The College at IELTS 6.0 equivalent, Or
- Passed the Foundation Studies Academic English unit, offered by Western Sydney University, The College at C grade level or higher Or
- Passed either the Foundation Studies Commercial Mathematics unit or the Foundation Studies Mathematics unit offered by Western Sydney University, The College at C grade level or higher for which advanced standing can be applied for.

Assumed knowledge in Mathematics, equivalent to a two unit subject, in the NSW Higher School Certificate.

Met other entry requirements such as:

- An ATAR identified prior to the offer of a place (the ATAR will be set each year at a level below that for admission for the Bachelor of Business, Or
- Completed the Foundation Studies course offered by Western Sydney University, The College, with a Grade Point Average of 6.0 or higher.

International students must satisfy one of the following language requirements

- IELTS 6.0 with a minimum 5.5 in each sub band, Or
- Completed the EAP 4 course offered by Western Sydney University, The College with a 50% pass, Or
- Passed the English test administered by Western Sydney University, The College at IELTS 6.0 equivalent, Or
- Passed the Foundation Studies Academic English unit, offered by Western Sydney University, The College at C grade level or higher Or

- Passed either the Foundation Studies Commercial Mathematics unit or the Foundation Studies Mathematics unit offered by Western Sydney University, The College at C grade level or higher for which advanced standing can be applied for.

Students are also assumed to have completed a unit in Mathematics, equivalent to a two unit subject in the NSW Higher School Certificate.

Academic Entry Requirements vary according to country of origin. However, in general:

- Completion of Year 12 or its equivalent is the minimum entry requirement, Or
- Completed the Foundation Studies course offered by Western Sydney University, The College, with a Grade Point Average of 6.0 or higher.

Course Structure

Students must pass the following five core University level units

700251.2	Enterprise Innovation and Markets (WSTC)
700254.1	Enterprise Law (WSTC)
700252.2	Enterprise Leadership (WSTC)
700253.2	Financing Enterprises (WSTC)
700007.7	Statistics for Business (WSTC)

Students must also pass three University level units from the following units

700274.2	Accounting in Context (WSTC)
700027.3	Consumer Behaviour (WSTC)
700249.2	Consumers, Firms and Markets (WSTC)
700029.5	Financial Accounting Applications (WSTC)
700250.2	Financial Institutions and Markets (WSTC)
700030.3	Managing People at Work (WSTC)
700001.2	Marketing Principles (WSTC)
700031.2	Organisational Behaviour (WSTC)

Note: From Term 3 2017, students are advised to take the equivalent unit 700274 Accounting in Context in place of 700005 Accounting Information for Managers.

Students must also pass the following non-award unit

700247.1	Tertiary Study Skills in Business (WSTC Prep)
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This unit does not count for credit towards the Diploma.

Diploma in Business Extended

7102.2

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year in this course is 2017 or later.

This course is delivered by Western Sydney University, The College as an agent of Western Sydney University.

To succeed in business, individuals must possess both the knowledge and know-how to create opportunities for professional advancement and the development of original and exciting initiatives. This course aims to harness students' energy and passion for success by focussing on career and the future of enterprises in a range of contexts.

Whether students wish to start their own business or pursue a corporate role in a global enterprise, this course provides the necessary skills.

This course consists of five core units providing business basics; Enterprise Law, Enterprise Leadership, Enterprise Innovation and Markets, Financing Enterprises and Statistics for Business and are designed to provide students with an understanding of the key areas of Business, before choosing a major area of study.

Students who successfully complete the Diploma in Business Extended will articulate into the Bachelor of Business degree at Western Sydney University with up to one year (80 CPs) equivalent of advanced standing.

Study Mode

One and a half years full-time (four terms) or three years part-time (eight terms).

Location

Campus	Attendance	Mode
Bankstown Campus	Full Time	Internal
Parramatta City Campus- Macquarie Street	Full Time	Internal

Admission

Recent School Leavers

Completion of Year 12 with specified ATAR to be determined year by year.

International Students

IELTS 5.5 with minimum 5.0 in each sub band; or equivalent results from The College English Language Program or The College English Entrance Test; and completion of year 11 or equivalent with specified results.

Non-Credentialed Students

Australian Citizens and Permanent Residents aged 18 years or over. Applicants who are 17 years of age will be eligible for an offer if they have completed the HSC or other Year 12 studies or equivalent.

Course Structure

Qualification for this award requires the successful completion of 145 credit points which include the units listed in the pathways below.

Students are categorised into three Pathways. See individual links below for detailed course structure.

A7097.1	WSTC Business Extended Local Recent School Leavers
A7098.1	WSTC Business Extended International Students
A7099.1	WSTC Business Extended Non-Credentialed Applicants

Diploma in Business Extended

7102.3

Students should follow the course structure for the course version relevant to the year they commenced. This version

applies to students whose commencement year in this course is 2018 or later.

This course is delivered by Western Sydney University, The College as an agent of Western Sydney University.

To succeed in business, individuals must possess both the knowledge and know-how to create opportunities for professional advancement and the development of original and exciting initiatives. This course aims to harness students' energy and passion for success by focussing on career and the future of enterprises in a range of contexts. Whether students wish to start their own business or pursue a corporate role in a global enterprise, this course provides the necessary skills.

This course consists of five core units providing business basics; Enterprise Law, Enterprise Leadership, Enterprise Innovation and Markets, Financing Enterprises and Statistics for Business and are designed to provide students with an understanding of the key areas of Business, before choosing a major area of study.

Students who successfully complete the Diploma in Business Extended will articulate into the Bachelor of Business degree at Western Sydney University with up to one year (80 credit points) equivalent of advanced standing.

Study Mode

One and a half years full-time (four terms)

Location

Campus	Attendance	Mode
Bankstown Campus	Full Time	Internal
Parramatta City Campus- Macquarie Street	Full Time	Internal

Admission

Recent School Leavers

Completion of Year 12 with specified ATAR to be determined year by year.

International Students

IELTS 5.5 with minimum 5.0 in each sub band; or equivalent results from The College English Language Program or The College English Entrance Test; and completion of year 11 or equivalent with specified results.

Non-Credentialed Students

Australian Citizens and Permanent Residents who are aged 17 years or over.

Course Structure

Qualification for this award requires the successful completion of 145 credit points which include the units listed in the pathways below.

Students are categorised into three Pathways. See individual links below for detailed course structure.

A7097.1	WSTC Business Extended Local Recent School Leavers
A7098.1	WSTC Business Extended International Students
A7099.1	WSTC Business Extended Non-Credentialed Applicants

Diploma in Business Extended

7102.4

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year in this course is 2021 or later.

Units may be revised or replaced to ensure students are provided with up to date curriculum throughout their studies, and this may result in a new course version. Refer to the Check My Course Progress page in MySR for the most up to date information for your course.

This course is delivered by Western Sydney University, The College as an agent of Western Sydney University.

To succeed in business, individuals must possess both the knowledge and know-how to create opportunities for professional advancement and the development of original and exciting initiatives. This course aims to harness students' energy and passion for success by focussing on career and the future of enterprises in a range of contexts. Whether students wish to start their own business or pursue a corporate role in a global enterprise, this course provides the necessary skills.

This course consists of five core units: Enterprise Law, Enterprise Leadership, Enterprise Innovation and Markets, Financing Enterprises and Statistics for Business, providing students with an understanding of the key areas of Business, before choosing a major area of study and three elective units.

Students who successfully complete the Diploma in Business Extended will articulate into the Bachelor of Business degree at Western Sydney University with up to one year (80 credit points) equivalent of advanced standing.

Study Mode

One and a half years full-time (four terms), three years part-time (eight terms).

Location

Campus	Attendance	Mode
Bankstown Campus	Full Time	Internal
Bankstown Campus	Part Time	Internal
Parramatta City Campus- Macquarie Street	Full Time	Internal
The College - Nirimba Education Precinct	Full Time	Internal

Admission

Recent School Leavers

Completion of Year 12 with specified ATAR to be determined year by year.

International Students

IELTS 5.5 with minimum 5.0 in each sub band; or equivalent results from The College English Language Program or The College English Entrance Test; and completion of year 11 or equivalent with specified results.

Non-Credentialed Students

Australian Citizens and Permanent Residents who are aged 17 years or over.

Course Structure

Qualification for this award requires the successful completion of 145 credit points which include the units listed in the pathways below.

Students are categorised into three Pathways. See individual links below for detailed course structure.

A7293.1	WSTC Business Extended Local Recent School Leavers
A7294.1	WSTC Business Extended International Students
A7295.1	WSTC Business Extended Non-Credentialed Applicants

Undergraduate Certificate in Business Management

7180.1

To succeed in business, individuals must possess both the knowledge and know-how to create opportunities for professional advancement and the development of original and exciting initiatives. This course aims to harness students' energy and passion for success by focussing on career and the future of enterprises in a range of contexts. This course provides an introduction to the necessary skills needed for engagement with the business world.

Students who successfully complete this course will gain entry into the Diploma in Business with 40 credit points completed.

Study Mode

Six months full-time

Location

Campus	Attendance	Mode
Online	Full Time	Multi Modal

Admission

This short course is available to Australian Citizens and Permanent Residents who are aged 17 years or over

For more information on applying please see the link to The College admission pages below.

Assumed knowledge: Any two units of English as well as Mathematics equivalent to a two-unit subject in the NSW Higher School Certificate.

Course Structure

Qualification for this award requires the successful completion of 40 credit points including the units listed below.

500077.1	Enterprise Leadership (Block)
500078.1	Organisational Behaviour (Block)
500079.1	Managing in the Global Environment (Block)
500080.1	Managing People at Work (Block)

Specialisations

The College Admission Pathway - WSTC Business Extended Local Recent School Leavers

A7097.1

Location

Campus	Mode
Bankstown Campus	Internal
The College - Nirimba Education Precinct	Internal

Specialisation Structure

Students must be enrolled in 7102 Diploma in Business Extended or 7103 Bachelor of Business Extended (WSTC First Year Program) to complete this specialisation.

Students must pass the following preparatory units for which no advanced standing will be granted in the University degree program.

Note that students must pass 40 credit points from the following preparatory units prior to enrolling in the University level units listed below.

Preparatory Units

700248.1	Academic Skills for Business (WSTC Prep)
700046.3	Accounting Fundamentals (WSTC Prep)
700206.2	Business Studies (WSTC Prep)
700261.1	Corporate Social Responsibility, Sustainability and Ethics (WSTC Prep)
700209.2	Introduction to Academic Communication 1 (WSTC Prep)
700210.3	Introduction to Academic Communication 2 (WSTC Prep)
700216.2	Introduction to the Australian Legal System (WSTC Prep)
700045.3	Statistics for Academic Purposes (WSTC Prep)

University Level Units

Students must pass the following five core University level units

700251.2	Enterprise Innovation and Markets (WSTC)
700254.1	Enterprise Law (WSTC)
700252.2	Enterprise Leadership (WSTC)
700253.2	Financing Enterprises (WSTC)
700007.7	Statistics for Business (WSTC)

Students must also pass three University level units from the following units

700274.2	Accounting in Context (WSTC)
700027.3	Consumer Behaviour (WSTC)
700249.2	Consumers, Firms and Markets (WSTC)
700029.5	Financial Accounting Applications (WSTC)
700250.2	Financial Institutions and Markets (WSTC)

700030.3	Managing People at Work (WSTC)
700001.2	Marketing Principles (WSTC)
700031.2	Organisational Behaviour (WSTC)

Note: From Term 3 2017, students are advised to take the equivalent unit 700274 Accounting in Context in place of 700005 Accounting Information for Managers.

The College Admission Pathway - WSTC Business Extended International Students

A7098.1

Location

Campus	Mode
Bankstown Campus	Internal
The College - Nirimba Education Precinct	Internal

Specialisation Structure

Students must be enrolled in 7102 Diploma in Business Extended to complete this specialisation.

Students must pass the following preparatory units for which no advanced standing will be granted in the University degree program.

Note that students must pass 40 credit points from the following preparatory units prior to enrolling in the University level units listed below

Preparatory Units

700248.1	Academic Skills for Business (WSTC Prep)
700046.3	Accounting Fundamentals (WSTC Prep)
700206.2	Business Studies (WSTC Prep)
700261.1	Corporate Social Responsibility, Sustainability and Ethics (WSTC Prep)
700270.1	English for International Students 1 (WSTC Prep)
700271.1	English for International Students 2 (WSTC Prep)
700209.2	Introduction to Academic Communication 1 (WSTC Prep)
700210.3	Introduction to Academic Communication 2 (WSTC Prep)
700216.2	Introduction to the Australian Legal System (WSTC Prep)
700045.3	Statistics for Academic Purposes (WSTC Prep)

University Level Units

Students must pass the following five core University level units

700251.2	Enterprise Innovation and Markets (WSTC)
700254.1	Enterprise Law (WSTC)
700252.2	Enterprise Leadership (WSTC)
700253.2	Financing Enterprises (WSTC)
700007.7	Statistics for Business (WSTC)

Students must also pass three University level units from the following units

700274.2	Accounting in Context (WSTC)
700027.3	Consumer Behaviour (WSTC)
700249.2	Consumers, Firms and Markets (WSTC)
700029.5	Financial Accounting Applications (WSTC)
700250.2	Financial Institutions and Markets (WSTC)
700030.3	Managing People at Work (WSTC)
700001.2	Marketing Principles (WSTC)
700031.2	Organisational Behaviour (WSTC)

Note: From Term 3 2017, students are advised to take the equivalent unit 700274 Accounting in Context in place of 700005 Accounting Information for Managers.

The College Admission Pathway - WSTC Business Extended Non-Credentialed Applicants

A7099.1

Location

Campus	Mode
Bankstown Campus	Internal
The College - Nirimba Education Precinct	Internal

Specialisation Structure

Students must be enrolled in 7102 Diploma in Business Extended or 7103 Bachelor of Business Extended (WSTC First Year Program) to complete this specialisation.

Students must pass the following preparatory units for which no advanced standing will be granted in the University degree program.

Note that students must pass 40 credit points from the following preparatory units prior to enrolling in the University level units listed below.

Preparatory Units

700248.1	Academic Skills for Business (WSTC Prep)
700046.3	Accounting Fundamentals (WSTC Prep)
700206.2	Business Studies (WSTC Prep)
700261.1	Corporate Social Responsibility, Sustainability and Ethics (WSTC Prep)
700209.2	Introduction to Academic Communication 1 (WSTC Prep)
700210.3	Introduction to Academic Communication 2 (WSTC Prep)
700216.2	Introduction to the Australian Legal System (WSTC Prep)
700045.3	Statistics for Academic Purposes (WSTC Prep)

University Level Units

Students must pass the following five core University level units

700251.2	Enterprise Innovation and Markets (WSTC)
700254.1	Enterprise Law (WSTC)
700252.2	Enterprise Leadership (WSTC)
700253.2	Financing Enterprises (WSTC)
700007.7	Statistics for Business (WSTC)

Students must also pass three University level units from the following units

700274.2	Accounting in Context (WSTC)
700027.3	Consumer Behaviour (WSTC)
700249.2	Consumers, Firms and Markets (WSTC)
700029.5	Financial Accounting Applications (WSTC)
700250.2	Financial Institutions and Markets (WSTC)
700030.3	Managing People at Work (WSTC)
700001.2	Marketing Principles (WSTC)
700031.2	Organisational Behaviour (WSTC)

Note: From Term 3 2017, students are advised to take the equivalent unit 700274 Accounting in Context in place of 700005 Accounting Information for Managers.

The College Admission Pathway - WSTC Business Extended Local Recent School Leavers

A7293.1

Specialisation Structure

Students must be enrolled in 7102 Diploma in Business Extended to complete this specialisation.

Students must pass the preparatory units for which no advanced standing will be granted in the University degree program.

Note that students must pass 40 credit points from the preparatory units prior to enrolling in the University level units listed below (except for 700251 - Enterprise Innovation and Markets (WSTC) - students must pass 35 credit points from preparatory units prior to enrolling in this unit)

First Term of Study

700209.2	Introduction to Academic Communication 1 (WSTC Prep)
700248.1	Academic Skills for Business (WSTC Prep)
700206.2	Business Studies (WSTC Prep)
700261.1	Corporate Social Responsibility, Sustainability and Ethics (WSTC Prep)

Second Term of Study:

700210.3	Introduction to Academic Communication 2 (WSTC Prep)
700322.1	Decision Making for Business (WSTC Prep)
700216.2	Introduction to the Australian Legal System (WSTC Prep)
700251.2	Enterprise Innovation and Markets (WSTC)

Third Term of Study

700252.2	Enterprise Leadership (WSTC)
700253.2	Financing Enterprises (WSTC)

Students must also pass one University level unit from the following four units

700274.2	Accounting in Context (WSTC)
700001.2	Marketing Principles (WSTC)
700031.2	Organisational Behaviour (WSTC)

700249.2 Consumers, Firms and Markets (WSTC)

Fourth Term of Study

700254.1 Enterprise Law (WSTC)
700007.7 Statistics for Business (WSTC)

Students must also pass two University level units from the following four units

700027.3 Consumer Behaviour (WSTC)
700029.5 Financial Accounting Applications (WSTC)
700250.2 Financial Institutions and Markets (WSTC)
700030.3 Managing People at Work (WSTC)

The College Admission Pathway - WSTC Business Extended International Students

A7294.1

Specialisation Structure

Students must be enrolled in 7102 Diploma in Business Extended to complete this specialisation.

Students must pass the preparatory units for which no advanced standing will be granted in the University degree program.

Note that students must pass 40 credit points from the preparatory units prior to enrolling in the University level units listed below (except for 700251 - Enterprise Innovation and Markets (WSTC) - students must pass 35 credit points from preparatory units prior to enrolling in this unit)

First Term of Study

700209.2 Introduction to Academic Communication 1 (WSTC Prep)
700270.1 English for International Students 1 (WSTC Prep)
700248.1 Academic Skills for Business (WSTC Prep)
700206.2 Business Studies (WSTC Prep)
700261.1 Corporate Social Responsibility, Sustainability and Ethics (WSTC Prep)

Second Term of Study:

700210.3 Introduction to Academic Communication 2 (WSTC Prep)
700322.1 Decision Making for Business (WSTC Prep)
700216.2 Introduction to the Australian Legal System (WSTC Prep)
700251.2 Enterprise Innovation and Markets (WSTC)

Third Term of Study

700252.2 Enterprise Leadership (WSTC)
700253.2 Financing Enterprises (WSTC)

Students must also pass one University level unit from the following four units

700274.2 Accounting in Context (WSTC)
700001.2 Marketing Principles (WSTC)
700031.2 Organisational Behaviour (WSTC)

700249.2 Consumers, Firms and Markets (WSTC)

Fourth Term of Study

700254.1 Enterprise Law (WSTC)
700007.7 Statistics for Business (WSTC)

Students must also pass two University level units from the following four units

700027.3 Consumer Behaviour (WSTC)
700029.5 Financial Accounting Applications (WSTC)
700250.2 Financial Institutions and Markets (WSTC)
700030.3 Managing People at Work (WSTC)

The College Admission Pathway - WSTC Business Extended Non-Credentialed Applicants

A7295.1

Specialisation Structure

Students must be enrolled in 7102 Diploma in Business Extended to complete this specialisation.

Students must pass the preparatory units for which no advanced standing will be granted in the University degree program.

Note that students must pass 40 credit points from the preparatory units prior to enrolling in the University level units listed below (except for 700251 - Enterprise Innovation and Markets (WSTC) - students must pass 35 credit points from preparatory units prior to enrolling in this unit)

First Term of Study

700209.2 Introduction to Academic Communication 1 (WSTC Prep)
700248.1 Academic Skills for Business (WSTC Prep)
700206.2 Business Studies (WSTC Prep)
700261.1 Corporate Social Responsibility, Sustainability and Ethics (WSTC Prep)

Second Term of Study:

700210.3 Introduction to Academic Communication 2 (WSTC Prep)
700322.1 Decision Making for Business (WSTC Prep)
700216.2 Introduction to the Australian Legal System (WSTC Prep)
700251.2 Enterprise Innovation and Markets (WSTC)

Third Term of Study

700252.2 Enterprise Leadership (WSTC)
700253.2 Financing Enterprises (WSTC)

Students must also pass one University level unit from the following four units

700274.2 Accounting in Context (WSTC)
700001.2 Marketing Principles (WSTC)
700031.2 Organisational Behaviour (WSTC)
700249.2 Consumers, Firms and Markets (WSTC)

Fourth Term of Study

700254.1	Enterprise Law (WSTC)
700007.7	Statistics for Business (WSTC)

Students must also pass two University level units from the following four units

700027.3	Consumer Behaviour (WSTC)
700029.5	Financial Accounting Applications (WSTC)
700250.2	Financial Institutions and Markets (WSTC)
700030.3	Managing People at Work (WSTC)

Major - Indigenous Australian Studies**M1041.1**

What does it mean to live in Indigenous Australia? The Indigenous Australian Studies Major offers students the exciting opportunity to acquire key cultural competencies that will enable them to understand and work more effectively with Indigenous Australians in professions such as the arts, communications, media industries; education; government and non-government; policy; health; sciences; and community services. The Indigenous Australian Studies Major addresses the cultural, historical, social and economic issues affecting Indigenous and Non-Indigenous Australians and relationships.

Location

Campus	Mode
Penrith Campus	Internal

Specialisation Structure

Students must complete 80 credit points as follows

Students must complete the following Level 1 unit

101751.2	Contextualising Indigenous Australia (Day Mode)
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Choose seven of the following units including three Level 3 units

Level 1 units

102805.1	Indigenous Landscapes
101762.1	Who do you think you are? (Day Mode)

Level 2 units

101754.3	From Corroborees to Curtain Raisers (Day Mode)
101755.2	From Ochre to Acrylics to New Technologies
101752.2	Pigments of the Imagination
101753.3	Revaluing Indigenous Economics (Day Mode)

Level 3 units

101756.2	Bridging the Gap: Re-engaging Indigenous Learners
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101758.2	Learning through Indigenous Australian Community Service (Day Mode)
101759.2	Rethinking Research with Indigenous Australians: Independent Study Project (Day Mode)
101757.2	The Making of the 'Aborigines'

Equivalent Specialisation Units

The Level 3 unit listed below counts towards completion of the Major for students who successfully completed the unit in 2019 or earlier.

100961 - Humanities Internship

The Level 1 unit listed below counts towards completion of the Major for students who successfully completed the unit in Autumn 2020 or earlier.

101878 - Indigenous Landscapes

Major - Arabic**M1059.1**

Language specialisations aim to enable students to develop an appropriate level of proficiency in a second language, which may be used for professional purposes such as teaching, interpreting and translation, business or international relations. Students undertaking a language specialisation will be able to use the language in question according to its grammatical and pragmatic principles, communicate with native speakers appropriately in the spoken as well as the written mode, and demonstrate an understanding of the cultures and societies associated with the language.

Location

Campus	Mode
Bankstown Campus	Internal

Specialisation Structure

There are three entry levels into language majors. Beginner's level is for those with no previous study or minimal study of the language. Intermediate level is typically for students who: are non-native speakers with study of the language to HSC 2 Unit level or have a home background in the language but no comprehensive formal study, or who speak a non-standard variety (e.g. dialect). Post-Intermediate level is typically for students who are non-native speakers with substantial formal study and near-native competence; or are literate native speakers of a standard variety. Students should consult with the Languages staff regarding the progression sequence that best fits their level of skill. During the first two weeks of class, the lecturer will monitor the performance of students and advise students who need to transfer to a higher or lower class. Students may consult with the Languages Academic Course Advisor, if they are unsure of their entry level. Students should avoid enrolling in units at different levels at the one time (e.g. you should not enrol in Arabic 201 and 301 at the same time). Please check the current timetable as some units may not be offered every year. Advanced (Level 3) units may be offered on a rotational basis.

A major in Arabic comprises a sequence of 80 credit points with 60 credit points at Level 2 and 3 (with no less than 30 credit points of these at Level 3), however students commencing at beginner's level, that is units 101 and 102, and who follow the recommended course structure, are only required to complete 20 credit points at Level 3.

Students should take units that reflect their level of competence in the language and they should not backtrack, i.e. they must not:

- take a Level 1 unit after passing a Level 2 unit in the same language; or
- take a Level 2 unit after passing a Level 3 unit in the same language.

Level 1 units

- 100041.2** Arabic 101
100042.2 Arabic 102

Level 2 units

- 102019.1** Arabic 201
102020.1 Arabic 202
102021.1 Arabic 203
102022.1 Arabic 204

Level 3 units

- 101949.2** Arabic 301
100048.2 Arabic 302 - Arabic Advanced Language and Grammar
100049.2 Arabic 303: Advanced Writing Skills
100050.2 Arabic 304: Arabic Advanced Speaking
100052.2 Arabic 306: Arabic Novel and Short Story
100054.2 Arabic 308: Language Past and Present
101950.1 Intercultural Communication
100201.3 Special Study in Languages and Linguistics

Advanced entry level Arabic students may complete the following Level 1 pool units. The units will be recognised as Level 3 pool units for the purpose of specialisation completion.

- 100194.2** Introduction to Interpreting
100195.2 Introduction to Translation

Please note

The Level 2 and 3 units listed below count towards completion of the major for students who may have passed units in the list below in 2015 or earlier.

- 100051 - Arabic 305: Arabic Contemporary Poetry
 101454 - Intercultural Pragmatics
 101699 - Language and Communication Skills 2A: Arabic
 101704 - Language and Communication Skills 2B: Arabic
 101709 - Languages and Grammatical Concepts 3A: Arabic
 101792 - Texts in Contemporary Arab Society and Culture
 101668 - World Cinema

Inherent Requirements

There are inherent requirements for this major that you must meet in order to successfully complete this major. Make sure you read and understand the requirements for your course online.

Major - Chinese

M1060.1

Language majors aim to enable students to develop an appropriate level of proficiency in a second language which may be used for professional purposes such as teaching, interpreting and translation, business or international relations. Students undertaking a language major will be able to use the language in question according to its grammatical and pragmatic principles, communicate with native speakers appropriately in the spoken as well as the written mode, and demonstrate an understanding of the cultures and societies associated with the language.

Location

Campus	Mode
Bankstown Campus	Internal
Parramatta Campus - Victoria Road	Internal

Specialisation Structure

Inherent Requirements

There are Inherent Requirements for this major, please check the information online.

There are inherent requirements for this major that you must meet in order to successfully complete this major. Make sure you read and understand the requirements for your course online.

There are three entry levels into language majors. Beginner's level is for those with no previous study or minimal study of the language. Intermediate level is typically for students who: are non-native speakers with study of the language to HSC 2 Unit level or have a home background in the language but no comprehensive formal study, or who speak a non-standard variety (eg dialect). Post-Intermediate level is typically for students who are non-native speakers with substantial formal study and near-native competence; or are literate native speakers of a standard variety. Students should consult with the Languages staff regarding the progression sequence that best fits their level of skill. During the first two weeks of class, the lecturer will monitor the performance of students and advise students who need to transfer to a higher or lower class. Students may consult with the Languages Course Advisor, if they are unsure of their entry level. Students should avoid enrolling in units at different levels at the one time (eg: you should not enrol in Chinese 201 and 301 at the same time). Please check the current timetable as some units may not be offered every year. Advanced (Level 3) units may be offered on a rotational basis.

A major in Chinese comprises a sequence of 80 credit points with 60 credit points at Level 2 and 3 (with no less than 30 credit points of these at Level 3), however students commencing at beginners level, that is units 101 and 102, and who follow the recommended course structure, are only required to complete 20 credit points at Level 3.

Students should take units that reflect their level of competence in the language and they should not backtrack, i.e. they must not:

- take a Level 1 unit after passing a Level 2 unit in the same language; or
- take a Level 2 unit after passing a Level 3 unit in the same language.

Level 1 units

- 100056.2** Chinese 101
100057.2 Chinese 102

Level 2 units

- 102024.1** Chinese 201
102025.1 Chinese 202
102026.1 Chinese 203
102027.1 Chinese 204

Level 3 units

- 101951.1** Chinese 301
100063.2 Chinese 302
100064.2 Chinese 303: Twentieth-Century Chinese Literature
100065.2 Chinese 304: Chinese Classical Literature
100066.2 Chinese 305: Chinese Cinema
100510.2 Chinese 306: Traditional Chinese Thought
100067.2 Chinese 307: The Cultural Context of China
101950.1 Intercultural Communication
100201.3 Special Study in Languages and Linguistics

Advanced entry level Chinese students may complete the following Level 1 pool units. The units will be recognised as Level 3 pool units for the purpose of specialisation completion.

- 100194.2** Introduction to Interpreting
100195.2 Introduction to Translation

Please note

The Level 2 and Level 3 units listed below count towards completion of the major for students who may have passed units in the list below in 2015 or earlier.

- 400087- Applied Critical Methods
 101454 - International Pragmatics
 101710 - Languages and Grammatical Concepts 3A: Chinese
 101668 - World Cinema

Major - Japanese**M1062.1**

Language specialisations aim to enable students to develop an appropriate level of proficiency in a second language which may be used for professional purposes such as teaching, interpreting and translation, business or international relations. Students undertaking a language specialisation will be able to use the language in question according to its grammatical and pragmatic principles, communicate with native speakers appropriately in the spoken as well as the written mode, and demonstrate an understanding of the cultures and societies associated with the language.

Location

Campus	Mode
Bankstown Campus	Internal
Parramatta Campus - Victoria Road	Internal

Specialisation Structure**Inherent Requirements**

There are inherent requirements for this major that you must meet in order to successfully complete the major. Make sure you read and understand the requirements for your course online.

There are three entry levels into language majors. Beginner's level is for those with no previous study or minimal study of the language. Intermediate level is typically for students who: are non-native speakers with study of the language to HSC 2 Unit level or have a home background in the language but no comprehensive formal study. Post-Intermediate level is typically for students who are non-native speakers with substantial formal study and near-native competence; or are literate native speakers of the language. Students should consult with the Languages staff regarding the progression sequence that best fits their level of skill. During the first two weeks of class, the lecturer will monitor the performance of students and advise students who need to transfer to a higher or lower class. Students may consult with the Languages Course Advisor, if they are unsure of their entry level. Students should avoid enrolling in units at different levels at the one time (e.g. you should not enrol in Japanese 201 and 301 at the same time). Please check the current timetable as some units may not be offered every year. Advanced (Level 3) units may be offered on a rotational basis.

A major in Japanese comprises a sequence of 80 credit points with 60 credit points at Levels 2 and 3 (with no less than 30 credit points of these at Level 3), however students commencing at beginners level, that is units 101 and 102, and who follow the recommended course structure, are only required to complete 20 credit points at Level 3.

Students should take units that reflect their level of competence in the language and they should not backtrack, i.e. they must not:

- take a Level 1 unit after passing a Level 2 unit in the same language; or
- take a Level 2 unit after passing a Level 3 unit in the same language.

Level 1 units

- 100085.2** Japanese 101
100086.3 Japanese 102

Level 2 units

- 102028.1** Japanese 201
102029.1 Japanese 202: Speaking and Listening
102030.1 Japanese 203
102804.1 Japanese 204: Speaking and Listening

Level 3 units

- 101952.1** Japanese 301
100092.3 Japanese 302

100093.2	Japanese 303: Contemporary Culture and Society
101970.1	Japanese 304: Discourse in Japanese
101971.1	Japanese 305: Advanced Reading and Writing
102219.1	Japanese 306: Japanese Popular Culture
101950.1	Intercultural Communication
100201.3	Special Study in Languages and Linguistics

Advanced entry level Japanese students may complete the following Level 1 pool units. The units will be recognised as Level 3 pool units for the purpose of specialisation completion.

100194.2	Introduction to Interpreting
100195.2	Introduction to Translation

Please note

The Level 3 units listed below count towards completion of the major for students who may have passed units in the list below in 2015 or earlier.

- 400087 - Applied Critical Methods
- 101454 - Intercultural Pragmatics
- 100096 - Japanese 306: Japanese for Business
- 100098 - Japanese 308: Japanese Textual Studies
- 101668 - World Cinema
- 101669 - World Literature in Translation

Equivalent Specialisations Units

The Specialisation unit listed below count towards completion of this major for students who passed this unit in Autumn 2020 or earlier.

- 102031 - Japanese 204

Major - Tourism

M1105.1

The Tourism major introduces contemporary tourism issues and provides an in-depth understanding of tourism as a social phenomenon in a highly mobile world. Successful tourism planning and management relies on a full appreciation of the context in which it is operating. This suite of units enables a critical examination of the relationship between tourism and the assets which underpin it - the heritage of places - natural, social and cultural. It is these attributes which provide much of the incentive and attractions for travel, and which provide the business of tourism. Graduates with a tourism major can contemplate careers within a diverse range of government, non-government organization and businesses that require understanding, insight and skills related to tourism policy, planning and management.

Location

Campus	Mode
Parramatta Campus - Victoria Road	Internal

Specialisation Structure

Students must complete 80 credit points as follows

Year 1

Spring session

101598.5	Tourism in Society
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Year 2

Autumn session

101901.2	Tourism and Global Trends
102386.2	Sustainability, Tourism and Place

Spring session

101601.4	Issues in Contemporary Heritage
101905.3	Indigenous Cultures: A Global Perspective

Year 3

Autumn session

101904.3	Tourism Policy and Planning
101599.4	Heritage and Tourism

Spring session

200990.1	Special Event Management
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Equivalent Core Units

The core unit listed below counts towards completion of this course for students who passed this unit in 2017 or earlier.

200742 - Sport and Hospitality Event Management

Major - Urban Studies

M1106.1

This major is available to students enrolled in the course 2786 Bachelor of Business from 2016. In the Urban Studies major you will examine the geography of contemporary Australian cities and regions. Urban Studies is focused on social justice within the city, through its critical assessments of peoples' access to scarce urban resources, such as housing, transport, education and employment. The political, economic, and cultural forces that shape cities and urban policy are the key concerns of the Urban Studies curriculum. These applied interests in urban wellbeing and city structure are basis for informed urban management.

Location

Campus	Mode
Parramatta Campus - Victoria Road	Internal
Penrith Campus	Internal

Specialisation Structure

Students must complete 80 credit points as follows

Level 1

101589.3	Cities: Introduction to Urban Studies
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102170.2 People, Place and Social Difference

Level 2

101590.3 Cultural and Social Geographies
101646.3 Analysis of Spatial Data
101591.3 The Economics of Cities and Regions

Level 3

101645.3 Transport, Access and Equity
101593.4 Planning the City: Development, Community and Systems
101592.3 Housing Markets and Policy

Major - Sustainable Development

M1107.1

This major is available to students enrolled in the course 2786 Bachelor of Business from 2016. Sustainable development balances the need for development with the need to respect cultures, society, community and the environment. This major is an external major for Bachelor of Business students. Students will examine processes of development and the mechanisms to ensure that development is socially and environmentally sustainable.

Location

Campus	Mode
Parramatta Campus - Victoria Road	Internal

Specialisation Structure

Students must complete 80 credit points as follows

Level 1

102170.2 People, Place and Social Difference
101572.3 Development and Sustainability
101573.3 Human Rights, Peace and Development

Level 2

101331.3 Issues in World Development: Rich World, Poor World

Level 3

101569.3 Sustainable Futures
200815.2 Globalisation and Sustainability
101905.3 Indigenous Cultures: A Global Perspective
101694.3 Geographies of Migration

Major - Psychological Studies

M1110.1

The Psychological Studies major comprises units in the discipline of psychology that focus on the field of inquiry that uses scientific techniques and methods to understand

and explain behaviour and experience. Areas of study include: the brain and behaviour, learning, motivation and emotion, social psychology, lifespan development, perception, and cognitive processes. A Psychological Studies major does not meet APAC requirements for an accredited sequence in Psychology. Students wishing to enrol in an accredited Psychology sequence should complete the Psychology key program of 160 credit points.

Location

Campus	Mode
Bankstown Campus	Internal
Parramatta Campus - Victoria Road	Internal
Penrith Campus	Internal

Specialisation Structure

Students must successfully complete 80 credit points from the units below with no less than three Level 3 units.

Students must complete the following two compulsory units

101184.4 Psychology: Human Behaviour
101183.4 Psychology: Behavioural Science

And 60 credit points from the Level 2/3 pool with no less than three units at Level 3

Level 2 unit pool

101684.5 Brain and Behaviour
100013.5 Experimental Design and Analysis
101676.4 Human Learning
101680.5 Perception

Level 3 unit pool

101681.6 Abnormal Psychology
101689.4 Advanced Research Methods
101677.5 Cognitive Processes
101682.8 Developmental Psychology
101193.5 Health Psychology
100015.7 History and Philosophy of Psychology
101678.5 Motivation and Emotion
101679.4 Personality
102350.3 Psychology and the Online World
100023.7 Psychology of Language
101683.4 Social Psychology

Major - Secondary Teaching

M1120.1

Students in the Secondary Teaching Major will study units that deal with educational concepts such as sustainability, creativity, Australia-Asia relationships, outdoor education, neuroscience and languages. These units are broadly structured for students to investigate and critique contemporary education issues. Students are also provided with the opportunity to study subject content units in either Modern History, Geography and Urban Studies or Mathematics, dependent on their interests. This major together with a Business major articulates with a Master of Teaching postgraduate qualification in Secondary Teaching

and leads to opportunities for employment across Australia as well as internationally.

Location

Campus	Mode
Bankstown Campus	Internal
Parramatta Campus - Victoria Road	Internal
Penrith Campus	Internal

Specialisation Structure

Students in Secondary Teaching major must complete 80 credit points. All units in this major are 10 credit points and are arranged in four pools of which Learning in Context is mandatory with a choice of either History and Political Thought, Geography and Urban Studies or Mathematics as shown below. Students must complete no more than 30 credit points at Level 1 and at least 30 credit points at Level 3.

All students must complete Learning in Context.

Learning in Context

Students must complete 4 units: one unit at level 1 and 3 units at level 2 or 3. (A minimum of 30 credit points at level 3 is required over all teaching areas)

Level 1

All students must complete one of the following Level 1 units

101751.2 Contextualising Indigenous Australia (Day Mode)

(M1041 Indigenous Australian Studies Major)

Choose one of

100056.2 Chinese 101
100057.2 Chinese 102

Or choose one of

100085.2 Japanese 101
100086.3 Japanese 102

Level 2

101263.1 Education and Transformation
101663.2 Education for Sustainability
101259.3 Learning and Creativity
102048.1 Contemporary Childhoods

Choose one of

102024.1 Chinese 201
102028.1 Japanese 201

Level 3

101623.1 Ethical Futures
101661.2 Education in a Cosmopolitan Society
102207.1 The Brain and Learning

Replaced Units

The units listed below count towards completion of this course/specialisation for students who passed these units in 2019 or earlier.

101874 - Experiential Learning in Communities (ELC)
102210 - Australia-Asia Education

Students must choose one of the three areas: (1) History and Political Thought or (2) Geography and Urban Studies or (3) Mathematics

Students must complete 4 units: one unit at level 1 and 3 units at level 2 or 3. (A minimum of 30 credit points at level 3 is required over all teaching areas in conjunction with Learning in Context)

History and Political Thought

Important Note

To meet NESA subject area teaching requirements students who aim to qualify as modern history teachers must complete one unit of Ancient History. This may be attained by approved cross-institutional study, by completing the level 3 unit 102492 Catastrophe: The Environmental History of the Ancient and Modern World, or by completing the level 2 unit 100244 Ancient Western Culture: Periclean Athens. It is also strongly recommended that students select at least one Australian history unit.

Not all units will be offered each year. Units will be offered on a rotational basis.

Level 1

Choose one of

102768.1 When Worlds Collide: European Empires and the World, c.1600-1950
102000.1 Modern European History and Politics

Level 2

101992.1 Religion and the Emergence of Modern Politics
101882.1 A History of Modern Global Buddhism
100244.2 Ancient Western Culture: Periclean Athens
101967.1 Cultural History of Books and Reading
100861.3 Empire: European Colonial Rule and its Subjects, 1750-1920
100001.3 Keeping the Past
102002.1 Religion and the Origins of Modern Science
102423.1 War

Level 3

102004.1 Australian Colonial History
102492.1 Catastrophe: The Environmental History of the Ancient and Modern World
101799.2 Convicts and Settlers - Australian History 1788 - 1840
101999.1 Twentieth Century Australia
102766.1 Historical Methodologies
101830.2 WWII in Asia and the Pacific
101782.2 The History and Politics of Contemporary Central Asia
102003.1 Comparative Nationalism
102007.1 Ethics in Historical Perspective
102516.1 Australian History Around Us

Replaced Units

The units listed below count towards completion of this course/specialisation for students who passed these units in 2019 or earlier.

101910 - Global History

102001 - Theories and Methods of History

100254 - Exploring Local History

Or

Geography and Urban Studies**Level 1**

101589.3 Cities: Introduction to Urban Studies

Level 2

101590.3 Cultural and Social Geographies
101591.3 The Economics of Cities and Regions
101646.3 Analysis of Spatial Data

Level 3

101905.3 Indigenous Cultures: A Global Perspective

Or

Mathematics**Level 1**

300672.3 Mathematics 1A
300673.3 Mathematics 1B

Level 2

200028.4 Advanced Calculus
200027.4 Linear Algebra

Major - Advertising**M1121.1**

The Advertising major gives students a thorough grounding in general principles of communication as well as practical skills in advertising. The external major can be completed by students enrolled in the Bachelor of Business. The major offers a balance of advertising theory and practice and focuses on real, project-based outcomes. Areas of study include advertising strategy, advertising creative and art direction, client and account management, digital and social media contexts, advertising campaigns.

Location

Campus	Mode
Parramatta Campus - Victoria Road	Internal
Penrith Campus	Internal

Specialisation Structure**Bachelor of Business Students**

Bachelor of Business students must complete the structure under the heading for Bachelor of Business below.

Creative Industries Students

Creative Industries students must first complete their Introduction to major unit, as part of the core requirements of the course, prior to enrolling in this major.

100706.2 Advertising: An Introduction

Students must complete 80 credit points as follows

Level 2

101941.4 Account and Client Management
100552.3 Advertising: Creative
101034.4 Advertising: Media
102056.2 Communication Strategies

Level 3

102730.1 Advertising: Campaigns
102518.1 Digital Communication

Choose one of

101173.6 Internship
101939.3 Transmedia Production

Bachelor of Business students

Students must complete 80 credit points as follows

Level 1

100706.2 Advertising: An Introduction

Level 2

101941.4 Account and Client Management
100552.3 Advertising: Creative
101034.4 Advertising: Media
102056.2 Communication Strategies

Level 3

102730.1 Advertising: Campaigns
102518.1 Digital Communication

Equivalent Alternate units

The alternate unit listed below counts towards completion of this course for students who passed this unit in 2019 or earlier.

102055 - Communication Campaigns

Major - Public Relations

M1122.1

The Public Relations major covers the skills and knowledge required in the profession of public relations, including event management, issues and crisis management and campaign development. The major focuses on the role of the public relations practitioner or adviser and provides a theoretical framework of the industry. Students engage with both theory and practical projects and may complete an internship placement.

Location

Campus	Mode
Parramatta Campus - Victoria Road	Internal
Penrith Campus	Internal

Specialisation Structure

Bachelor of Business Students

Bachelor of Business students must complete the structure under the heading for Bachelor of Business below.

Creative Industries Students

Creative Industries students must complete their Introduction to major unit, as part of the core requirements of the course, prior to enrolling in this major.

100212.2 Public Relations Theory and Practice

Students must complete 80 credit points as follows

Level 2

101941.4	Account and Client Management
102056.2	Communication Strategies
101940.2	Events Management
102064.1	Issues, Risk and Crisis Communication

Level 3

102729.1	Public Relations: Campaigns
102518.1	Digital Communication

Choose one of

101173.6	Internship
101939.3	Transmedia Production

Bachelor of Business Students

Students must complete 80 credit points as follows

Level 1

100212.2	Public Relations Theory and Practice
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Level 2

101941.4	Account and Client Management
102056.2	Communication Strategies

101940.2	Events Management
102064.1	Issues, Risk and Crisis Communication

Level 3

102729.1	Public Relations: Campaigns
102518.1	Digital Communication

Equivalent Alternate units

The alternate unit listed below counts towards completion of this course for students who passed this unit in 2019 or earlier.

102055 - Communication Campaigns

Major - Secondary Teaching

M1134.1

The Secondary Teaching major is comprised of the four initial units from the Master of Teaching (Secondary) or three units from the Master of Teaching (Secondary) STEM. These units are broadly structured for students to investigate the underlying principles and concepts in adolescent development, diversity and social justice, skills in the design of learning experiences along these principles, and putting their application into practice. Available to all students in a Pathway to Teaching (Secondary) degree, enrolment is dependent on the successful completion of 160 credit points in the undergraduate program. Students are also offered the flexibility to study subject content units in either Modern History, Geography and Urban Studies, Mathematics, Studies of Religion or English to form their second teaching area. This major, together with a Business major articulates into a Master of Teaching postgraduate qualification in Secondary Teaching, and leads to opportunities for employment across Australia as well as internationally.

Location

Campus	Mode
Parramatta Campus - Victoria Road	Internal
Penrith Campus	Internal

Specialisation Structure

Students must successfully complete 80 credit points as per the recommended sequence below.

All units in this major are 10 credit points and are arranged in pools of which the Secondary Teaching Pool is mandatory.

Students have a choice of either History and Political Thought, Geography and Urban Studies, Mathematics, Studies of Religion or English, as shown below.

Students must complete the following four compulsory core units

Secondary Teaching Pool

IMPORTANT NOTE: Students must have successfully completed 160 credit points before enrolling in any of the following four post graduate units.

102081.2	Adolescent Development and Teaching
102083.2	Diversity, Social Justice and Learning
102086.2	Designing Teaching and Learning
102605.3	Professional Practice Community Engagement

Students must then choose one of the following five areas

- 1. History and Political Thought or
- 2. Geography and Urban Studies or
- 3. Mathematics or
- 4. Studies of Religion or
- 5. English

History and Political Thought

Important Note: To meet NESA subject area teaching requirements students who aim to qualify as modern history teachers must complete one unit of Ancient History. This may be attained by completing one of the following units: 102814 History of the Ancient World, 100244 Ancient Western Culture: Periclean Athens, or 102492 Catastrophe: The Environmental History of the Ancient and Modern World. It is also strongly recommended that students select at least one Australian history unit.

Not all units will be offered each year. Units will be offered on a rotational basis.

Students must complete one of

102768.1	When Worlds Collide: European Empires and the World, c.1600-1950
102000.1	Modern European History and Politics

Students must then complete three units from the following pool:

102814.1	History of the Ancient World
101882.1	A History of Modern Global Buddhism
100244.2	Ancient Western Culture: Periclean Athens
101967.1	Cultural History of Books and Reading
100861.3	Empire: European Colonial Rule and its Subjects, 1750-1920
100001.3	Keeping the Past
102002.1	Religion and the Origins of Modern Science
102423.1	War
102004.1	Australian Colonial History
102835.1	Catastrophe: The Environmental History of the Ancient World
101799.2	Convicts and Settlers - Australian History 1788 - 1840
101999.1	Twentieth Century Australia
102766.1	Historical Methodologies
101830.2	WWII in Asia and the Pacific
102003.1	Comparative Nationalism
102007.1	Ethics in Historical Perspective
102516.1	Australian History Around Us

Or

Geography and Urban Studies

Students must complete the following units

101646.3	Analysis of Spatial Data
101645.3	Transport, Access and Equity

Students must then complete two units from the following pool

101589.3	Cities: Introduction to Urban Studies
101590.3	Cultural and Social Geographies
101591.3	The Economics of Cities and Regions
101694.3	Geographies of Migration

Or

Mathematics

Students must complete the following four units

300672.3	Mathematics 1A
300673.3	Mathematics 1B
200028.4	Advanced Calculus
200027.4	Linear Algebra

Or

Studies of Religion

Students must complete at least one of the following units

101359.7	Sociology of Religion
101965.2	Philosophy of Religion
102734.1	History of Religion

Students must then complete three additional units. Additional units to complete the sub-major can be chosen from the above three units or from the pool units listed below

102823.1	Islam: Past, Present and Future
102294.1	Islam in the Modern World
102002.1	Religion and the Origins of Modern Science
101882.1	A History of Modern Global Buddhism
102184.1	History of Muslim Civilisations and Ideas
102495.1	Mystical Islam: The Emergence of Sufism in World History

Or

English

Students must complete the following two units

100641.3	Approaches to Text
101907.1	Introduction to Literary Studies

Students must then complete two units from the following pool

101909.1	Methods of Reading
102765.1	The Value of Literature
101917.1	Representing Everyday Life in Literary and Visual Cultures

102205.2	Children's and Young Adult Fiction
100893.4	The Novel
100964.3	Introduction to Film Studies

Major - Business Regulation, Governance and Compliance

M2021.1

A sound understanding of the legal framework of business regulation, governance and legal compliance is an increasingly important and expanding field of operation within a complex commercial world in which practitioners, to be effective and proactive, should acquire competencies of governance and risk assessment within a legal framework. The significant impact and interplay between law and business will be addressed with the objective of providing students with the skills to identify and critically evaluate the mandatory requirements for compliant business practice and the necessary strategies to minimise legal risk and maximise effective commercial governance. Students must be enrolled in 2786 Bachelor of Business or 6037 Diploma in Business/Bachelor of Business.

Location

Campus	Mode
Bankstown Campus	Internal
Campbelltown Campus	Internal
Parramatta Campus - Victoria Road	Internal

Specialisation Structure

Qualification for this major requires the successful completion of 80 credit points from among the units listed below.

200186.3	Advanced Taxation Law
200108.3	Contemporary Management Accounting
200488.6	Corporate Financial Management
200929.4	Employment Law and Policy
200271.4	Financial Services Law
200930.1	International Transactions Law
200296.3	Law Economics and Business Ethics
200183.4	Law of Business Organisations
200931.2	Protecting Ideas
200928.1	Regulatory Risk and Compliance
200187.3	Taxation Law

Students may choose only one of:

200657.6	Corporate Governance
200927.1	Governance

Major - Business Studies

M2509.1

The Business Studies Major provides a comprehensive foundation of business knowledge through carefully selected business units designed to equip students with

knowledge in Accounting, Economics, Applied Finance, Management and International Business. As such this major is very highly regarded in the business world and opens up a very large range of career prospects in general business, finance and the public sector.

Location

Campus	Mode
Bankstown Campus	Internal
Campbelltown Campus	Internal
Parramatta Campus - Victoria Road	Internal

Specialisation Structure

Students must successfully complete 80 credit points including all of the core units and one alternate unit as listed below.

The business units in this major, which is a compulsory major in course 2804 Bachelor of Business (Pathway to Teaching Secondary), are offered at the Parramatta City, Bankstown and Campbelltown campuses. The secondary teaching units in course 2804 are generally offered at the Parramatta South, Bankstown and Penrith campuses or online. Students may be required to travel between campuses in order to complete this major and course.

Core Units

200972.2	Accounting in Context
200922.2	Consumers, Firms and Markets
200488.6	Corporate Financial Management
200862.1	Creating Change and Innovation
200815.2	Globalisation and Sustainability
200863.1	Leadership and Entrepreneurship
200864.2	Managing in the Global Environment

Alternate Units

Choose one of

200923.1	Corporations, Economic Power and Policy
200925.1	Growth, Cycles and Crises

Major - Information Systems Analytics

M3101.1

By completing Information Systems Analytics major you will gain cutting edge skills that will give you knowledge in how to assess and analyse currently available business data, make sense of it and based on the analysis select the most optimum business strategy. To achieve this within this major you will also learn about the complexities of Information Systems implementations, the components that make up the information systems, types of information systems and their nature of interactions. Furthermore, this major will give you cutting edge knowledge in how to best understand the complex relationships between business requirements and specific Information System technologies.

Location

Campus	Mode
Parramatta Campus - Victoria Road	Internal

Specialisation Structure

This major is not available to students enrolled in 3639 Bachelor of Information and Communications Technology, 3684 Bachelor of Information and Communications Technology (Advanced), 3687 Bachelor of Information Systems or 3688 Bachelor of Information Systems Advanced.

Students must complete 80 credit points as follows.

300580.4	Programming Fundamentals
300585.3	Systems Analysis and Design
300573.3	Information Systems in Context
300104.5	Database Design and Development
300582.6	Technologies for Web Applications
300958.4	Social Web Analytics
300584.5	Emerging Trends in Information Systems
300961.4	Social Computing

Major - Cell and Molecular Biology**M4007.1**

New discoveries in cell and molecular biology can translate into viable products in emerging biotech industries. This specialisation will equip business students with knowledge and skills in fundamental biology and chemistry, biochemistry and molecular biology which will assist them in turning new findings in cell and molecular biology into productive business ventures. As knowledge and technologies expand in this area, the ability to read, critique and evaluate emerging research will be an important asset.

Location

Campus	Mode
Campbelltown Campus	Internal
Hawkesbury Campus	Internal
Parramatta Campus - Victoria Road	Internal

Specialisation Structure

Students must complete eight units from the following

Level 1

300808.3	Introductory Chemistry
300816.2	Cell Biology
300803.2	Essential Chemistry 2

Level 2

300936.2	Functional Proteins and Genes
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Choose one of

300817.2	Molecular Biology
300848.2	Metabolism

301354.1	Immunology
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Replaced Units

The units listed below count towards completion of this specialisation for students who passed these units in 2019 or earlier.

300847 - Immunology

Level 3

Choose three of

300927.3	Molecular Medicine
300820.3	Genes, Genomics and Human Health
300905.2	Advanced Immunology
300850.2	Advanced Cell Biology

Major - Global Climate Change**M4008.1**

Climate change impacts across all sections of our society, from scientists who study the mechanisms underlying it, to businesses and policy makers who must deal with its effects and take remedial action. A factual understanding of climate, the components that go to make it up, and how climate has varied in the past, is essential for any person working in the climate change area. This specialisation will introduce students to the concept of climate, our understanding of how it works, and how it has changed through time. It will give students a critical understanding of current environmental concerns and debates about the greenhouse effect and climate change, and the science behind greenhouse gas accounting and potential effects on biota. Students completing the specialisation will be well positioned to make informed business decisions about greenhouse gas emissions and abatement.

Location

Campus	Mode
Hawkesbury Campus	Internal

Specialisation Structure

Students must complete the following eight units

Level 1

300808.3	Introductory Chemistry
300802.3	Biodiversity

Level 2

300837.2	Climate Change Science
300840.2	Environmental Planning and Climate Change
300839.2	Ecology

Level 3

300909.2	Biological Adaptation to Climate Change
300856.2	Ecosystem Carbon Accounting
300858.2	Environmental Risk Management

Major - Environment and Sustainability

M4009.1

The need to achieve sustainability for human societies is a goal recognised globally. Getting this to happen in practice is the challenge facing all sectors of our society; business, government, academia, and private citizens. This specialisation covers the essentials of sustainability as an academic discipline, giving students knowledge and skills in the scientific, social, legislative and planning frameworks so that evidence-based sustainability can be implemented across our society.

Location

Campus	Mode
Hawkesbury Campus	Internal

Specialisation Structure

Students must complete eight units from the following

Level 1

Choose two of:

300824.2	Management of Aquatic Environments
300810.2	Resource Sustainability
300812.2	Understanding Landscape

Level 2

300840.2	Environmental Planning and Climate Change
300841.2	Environmental Regulation and Policy
102805.1	Indigenous Landscapes

From Spring 2020, 102805 replaces 101878. Students are advised to enrol in the equivalent unit 102805 Indigenous Landscapes

101878.2	Indigenous Landscapes
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Level 3

300858.2	Environmental Risk Management
300860.2	Urban Environment
300870.2	Water in the Landscape

Major - Health Management

M4010.1

The Health Management major offers a broad understanding of the complex social, economic and cultural determinants of health and well-being. The current health care context and service systems are examined and students are encouraged to consider new directions for innovative service design and delivery. Graduates will be skilled in understanding, managing and responding to rapid changes within the health care system, the broader political

sphere and in areas that deal with policy and service assessment, development and evaluation.

Location

Campus	Mode
Campbelltown Campus	Internal
Penrith Campus	Internal

Specialisation Structure

Students must complete the following eight units

Level 1

400870.3	Population Health and Society
400783.3	Professional Pathways in Health Science

Level 2

400285.3	Public Health
400277.5	Health Services Management

Level 3

400787.4	Health Services Management Practice
401195.2	Health Politics, Policy and Planning
400275.3	Health Planning Project
401408.1	Ethical and Legal Issues in Health Care

Note: Unit 401408 Ethical and Legal Issues in Health Care replaces 400249 Ethical and Legal Issues in Health Care from Autumn 2020.

Major - Health Management Studies

M4024.1

The Health Management Studies major is open to all Western students and offers a broad understanding of the complex social, economic and cultural determinants of health and well-being. The current health care context and service systems are examined and students are encouraged to consider new directions for innovative service design and delivery. A 140-hour work placement is included and allows students an opportunity to engage in the health sector. Graduates will be skilled in understanding, managing and responding to rapid changes within the health care system, the broader political sphere and in areas that deal with policy and service assessment, development and evaluation.

Location

Campus	Mode
Campbelltown Campus	Internal
Sydney City Campus	Internal

Specialisation Structure

Students must complete the following 80cps as follows:

Level 1

401388.1 Health Administration and Management
400870.3 Population Health and Society
401396.1 Professional Competencies in Health

Level 2

400866.4 Culture, Diversity and Health
401393.1 Health Services Management

Level 3

401390.1 Health Policy and Advocacy
401389.1 Health Care Systems and Organisation
 Culture
401401.1 Health Practice Management

Major - Accounting**MT2000.1**

This major provides students with an in-depth knowledge of accounting, supported by knowledge of associated disciplines of law, economics, finance and statistics.

Location

Campus	Mode
Bankstown Campus	Internal
Campbelltown Campus	Internal
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Students must successfully complete 80 credit points including all of the core Units listed below.

Accreditation

Students seeking accreditation with CPA Australia (CPA), The Institute of Chartered Accountants in Australia (ICAA) and the Institute of Public Accountants (IPA) should complete the following three units in addition to the Core Units specified for this Major.

200183.4 Law of Business Organisations
200187.3 Taxation Law
200488.6 Corporate Financial Management

Core Units for this Major

200111.4 Financial Accounting Applications
200116.6 Management Accounting Fundamentals
200536.3 Intermediate Financial Accounting
200108.3 Contemporary Management Accounting
200534.3 Accounting Information Systems
200109.7 Corporate Accounting Systems
200535.3 Auditing and Assurance Services
200267.2 Advanced Accounting

Students completing the Accounting major and NOT completing the professional electives (required for accreditation, as outlined above) are required to complete an additional approved level 3 unit in order to satisfy the

Bachelor of Business and Commerce course rule which requires a minimum of 60 credit points at level 3.

Qualification for the award of Bachelor of Business and Commerce with a major in Accounting requires the successful completion of 240 credit points as per the recommended sequence below.

Year 1**Autumn session**

200101.7 Accounting Information for Managers
200336.4 Business Academic Skills
200083.3 Marketing Principles
200525.3 Principles of Economics

Spring session

200111.4 Financial Accounting Applications
200184.3 Introduction to Business Law
200571.4 Management Dynamics

Choose one of

200052.7 Introduction to Economic Methods
200032.7 Statistics for Business

Year 2**Autumn session**

200536.3 Intermediate Financial Accounting
200116.6 Management Accounting Fundamentals

Choose one of

200488.6 Corporate Financial Management

Or one elective

Choose one of

200183.4 Law of Business Organisations

Or one elective

Spring session

200534.3 Accounting Information Systems
200108.3 Contemporary Management Accounting
200109.7 Corporate Accounting Systems

And one elective

Year 3**Autumn session**

200535.3 Auditing and Assurance Services

And two electives

Choose one of

200187.3 Taxation Law

Or one elective

Spring session

200267.2 Advanced Accounting

Engaged Learning Unit

200118.4 The Accountant as a Consultant
And two electives

SUMMER PATHWAY

Recommended Sequence Full-Time

Year 1

Autumn session

200101.7 Accounting Information for Managers
200336.4 Business Academic Skills
200083.3 Marketing Principles
200525.3 Principles of Economics

Spring session

200111.4 Financial Accounting Applications
200184.3 Introduction to Business Law
200571.4 Management Dynamics

Choose one of

200052.7 Introduction to Economic Methods
200032.7 Statistics for Business

Summer session

200116.6 Management Accounting Fundamentals
200536.3 Intermediate Financial Accounting

Year 2

Autumn session

200488.6 Corporate Financial Management
200183.4 Law of Business Organisations

And two electives

Spring session

200534.3 Accounting Information Systems
200187.3 Taxation Law

And two electives

Summer session

200108.3 Contemporary Management Accounting
200109.7 Corporate Accounting Systems

Year 3

Autumn session

Engaged Learning Unit

200118.4 The Accountant as a Consultant
200535.3 Auditing and Assurance Services
200267.2 Advanced Accounting

And one elective

Major and Sub-major elective spaces

Elective units may be used toward obtaining an additional approved major (80 credit points) or sub-major (40 credit points).

Western Sydney University offers majors and sub-majors in a range of areas including Sustainability and Indigenous Studies.

Students can apply for an elective major or sub-major via MySR.

Major - Applied Finance

MT2001.1

This Major is suitable for students committed to a career in the rapidly growing finance sector. It provides a strong grasp of finance along with foundational studies in accounting, economics, management and marketing. It fulfils the educational requirements for admission as an Associate (A Fin) of the Financial Services Institute of Australasia (finsia) provided the applicant is at least working in the financial services industry. All other students are eligible to apply for Affiliate membership (no postnominals apply).

Location

Campus

Parramatta City Campus-Macquarie Street

Mode

Internal

Specialisation Structure

Qualification for this Major requires the successful completion of 80 credit points including all of the core Units listed below.

Core Units for this Major

200549.3 The Australian Macroeconomy
200488.6 Corporate Financial Management
200053.3 Economic Modelling
200048.3 Financial Institutions and Markets
200057.3 Investment Management
200078.2 Portfolio Management

Plus two Alternate Units chosen from the following pool:

Alternate Units

200054.2 Applied Econometrics
200518.2 Behavioural Finance
200079.3 Derivatives
200059.2 Financial Economics
200055.5 International Finance
200077.2 The Superannuation Industry

Honours Studies

Students in the Applied Finance major who are considering applying for entry into the Bachelor of Economics honours year in economics and/or finance are advised to include the following units in their undergraduate degree:

200054.2 Applied Econometrics
200531.2 Industry Economics and Markets
200546.3 Macroeconomic Issues
200547.2 Macroeconomic Theory
200530.3 Microeconomic Theory and Applications

Further information regarding honours level studies in economics and finance can be obtained from the honours coordinator for the School of Economics and Finance.

Qualification for the award of Bachelor of Business and Commerce with a major in Applied Finance requires the successful completion of 240 credit points as per the recommended sequence below.

Full-time

Year 1

Autumn session

200101.7	Accounting Information for Managers
200336.4	Business Academic Skills
200525.3	Principles of Economics

Choose one of

200052.7	Introduction to Economic Methods
200032.7	Statistics for Business

Spring session

200549.3	The Australian Macroeconomy
200184.3	Introduction to Business Law
200571.4	Management Dynamics
200083.3	Marketing Principles

Year 2

Autumn session

200488.6	Corporate Financial Management
200048.3	Financial Institutions and Markets

And two electives

Spring session

200053.3	Economic Modelling
200057.3	Investment Management

One alternate unit

And one elective

Year 3

Autumn session

200078.2	Portfolio Management
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Capstone Engaged Learning Unit:

200537.4	Economics and Finance Engagement Project
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One alternate Unit

And one elective

Spring session

Four electives

Alternate Units

200054.2	Applied Econometrics
200518.2	Behavioural Finance
200079.3	Derivatives
200059.2	Financial Economics

200055.5	International Finance
200077.2	The Superannuation Industry

Part-time

Year 1

Autumn session

200336.4	Business Academic Skills
200525.3	Principles of Economics

Spring session

200101.7	Accounting Information for Managers
200083.3	Marketing Principles

Year 2

Autumn session

200571.4	Management Dynamics
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Choose one of

200052.7	Introduction to Economic Methods
200032.7	Statistics for Business

Spring session

200549.3	The Australian Macroeconomy
200184.3	Introduction to Business Law

Year 3

Autumn session

200488.6	Corporate Financial Management
200048.3	Financial Institutions and Markets

Spring session

200053.3	Economic Modelling
200057.3	Investment Management

Year 4

Autumn session

One alternate unit
And one elective

Spring session

One alternate Unit
And one elective

Year 5

Autumn session

200537.4	Economics and Finance Engagement Project
200078.2	Portfolio Management

Spring session

Add two electives

Year 6**Autumn session**

Add two electives

Spring session

Add two electives

Alternate Units

200054.2	Applied Econometrics
200518.2	Behavioural Finance
200079.3	Derivatives
200059.2	Financial Economics
200055.5	International Finance
200077.2	The Superannuation Industry

Major and Sub-major elective spaces

Elective units may be used toward obtaining an additional approved major (80 credit points) or sub-major (40 credit points).

Western Sydney University offers majors and sub-majors in a range of areas including Sustainability and Indigenous Studies.

Students can apply for an elective major or sub-major via MySR.

Major - Hospitality Management**MT2002.1**

Hospitality Management takes students beyond the idea of customer service and into the idea of providing a customer experience. Graduates from this major will cover the key areas of hospitality of food & beverage, accommodation and event management, coupled with engaged units offering industry related projects. The aim is to develop a career focus for graduates capable of managing hotels, resorts, clubs, food-service enterprises or other service-oriented businesses. The course provides specialised education in areas important to the hospitality industry such as hospitality operations management, planning and design of hospitality facilities, business management, industry research projects and an overview of the hospitality industry.

Location

Campus	Mode
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Students must successfully complete 80 credit points including all of the core Units listed below.

Core Units for this Major

200273.5	Managing Service and Experience
200710.4	Managing the Food and Beverage Experience
200709.2	Managing the Accommodation Experience

200584.3	Hospitality Management Operations
200742.2	Sport and Hospitality Event Management
200708.2	Hospitality Industry
200707.3	Service Industry Studies
200148.2	Planning and Design of Hospitality Facilities

Qualification for the award of Bachelor of Business and Commerce with a major in Hospitality Management requires the successful completion of 240 credit points as per the recommended sequence below.

Full-time**Year 1****Autumn session**

200101.7	Accounting Information for Managers
200336.4	Business Academic Skills
200083.3	Marketing Principles
200273.5	Managing Service and Experience

Spring session

200184.3	Introduction to Business Law
200571.4	Management Dynamics
200525.3	Principles of Economics

Choose one of

200052.7	Introduction to Economic Methods
200032.7	Statistics for Business

Year 2**Autumn session**

200709.2	Managing the Accommodation Experience
200710.4	Managing the Food and Beverage Experience

And two electives

Spring session

200584.3	Hospitality Management Operations
200742.2	Sport and Hospitality Event Management

And two electives

Year 3**Autumn session**

200708.2	Hospitality Industry
200707.3	Service Industry Studies

And two electives

Spring session

200148.2	Planning and Design of Hospitality Facilities
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Engaged Learning Unit

200561.4	Hospitality Management Applied Project
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And two electives

Part-time**Year 1****Autumn session**

200336.4 Business Academic Skills
200273.5 Managing Service and Experience

Spring session

200571.4 Management Dynamics

Choose one of

200052.7 Introduction to Economic Methods
200032.7 Statistics for Business

Year 2**Autumn session**

200101.7 Accounting Information for Managers
200083.3 Marketing Principles

Spring session

200184.3 Introduction to Business Law
200525.3 Principles of Economics

Year 3**Autumn session**

200710.4 Managing the Food and Beverage Experience

And one elective

Spring session

200584.3 Hospitality Management Operations

And one elective

Year 4**Autumn session**

200709.2 Managing the Accommodation Experience

And one elective

Spring session

200742.2 Sport and Hospitality Event Management

And one elective

Year 5**Autumn session**

200708.2 Hospitality Industry

And one elective

Spring session

200148.2 Planning and Design of Hospitality Facilities

And one elective

Year 6**Autumn session**

200707.3 Service Industry Studies

And one elective

Spring session

200561.4 Hospitality Management Applied Project

And one elective

SUMMER PATHWAY**Recommended Sequence Full-time****Year 1****Autumn session**

200101.7 Accounting Information for Managers
200336.4 Business Academic Skills
200083.3 Marketing Principles
200273.5 Managing Service and Experience

Spring session

200525.3 Principles of Economics
200184.3 Introduction to Business Law
200571.4 Management Dynamics

Choose one of

200052.7 Introduction to Economic Methods
200032.7 Statistics for Business

Summer session

Two electives

Year 2**Autumn session**

200709.2 Managing the Accommodation Experience
200710.4 Managing the Food and Beverage Experience
200707.3 Service Industry Studies

And one elective

Spring session

200584.3 Hospitality Management Operations
200742.2 Sport and Hospitality Event Management
200148.2 Planning and Design of Hospitality Facilities

Engaged Learning Unit

200561.4 Hospitality Management Applied Project

Summer session

Two electives

Year 3**Autumn session****200708.2** Hospitality Industry

And three electives

SUMMER PATHWAY**Recommended Sequence Part-time****Year 1****Autumn session****200336.4** Business Academic Skills
200083.3 Marketing Principles**Spring session****200525.3** Principles of Economics
200184.3 Introduction to Business Law**Summer session****200571.4** Management Dynamics**Year 2****Autumn session****200101.7** Accounting Information for Managers
200273.5 Managing Service and Experience**Spring session**

Choose one of

200052.7 Introduction to Economic Methods
200032.7 Statistics for Business

And one elective

Summer session

One elective

Year 3**Autumn session****200709.2** Managing the Accommodation Experience
200710.4 Managing the Food and Beverage Experience**Spring session****200584.3** Hospitality Management Operations

And one elective

Summer session

One elective

Year 4**Autumn session****200708.2** Hospitality Industry

And one elective

Spring session**200742.2** Sport and Hospitality Event Management
200148.2 Planning and Design of Hospitality Facilities**Summer session**

One elective

Year 5**Autumn session****200707.3** Service Industry Studies

And one elective

Spring session

Engaged Learning Unit

200561.4 Hospitality Management Applied Project

And one elective

Major and Sub-major elective spaces

Elective units may be used toward obtaining an additional approved major (80 credit points) or sub-major (40 credit points).

Western Sydney University offers majors and sub-majors in a range of areas including Sustainability and Indigenous Studies.

Students can apply for an elective major or sub-major via MySR.

Major - Human Resource Management and Industrial Relations**MT2003.1**

This major is accredited with the Australian Human Resources Institute (AHRI). This major is designed for people who seek careers in human resource management and industrial relations. It provides a general business education in first year. In second and third years, specialist units provide students with a capacity for career positions that require the formation and implementation of employment relations policies and practices to meet organisational objectives and strategies. Graduates work in areas that focus on recruitment and selection, performance management, training and development, pay and benefits, equity and diversity management, agreement negotiation, dispute resolution, policy analysis and industrial advocacy.

Location

Campus	Mode
Campbelltown Campus	Internal
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Qualification for this Major requires the successful completion of 80 credit points including all of the core Units listed below.

Core Units for this Major

200614.3	Enterprise Industrial Relations
200740.5	Human Resource and Industrial Relations Strategy
200621.3	International Human Resource Management
200300.2	Managing People at Work
200613.3	Negotiation, Bargaining and Advocacy
200739.2	Reward and Performance Management
200616.3	Workplace Behaviour

Choose one of

200610.2	Employee Training and Development
200150.2	Managing Diversity
200753.2	Occupational Health and Safety

Qualification for the award of Bachelor of Business and Commerce with a major in Human Resource Management and Industrial Relations requires the successful completion of 240 credit points as per the recommended sequence below.

Full-time

Year 1

Autumn session

200101.7	Accounting Information for Managers
200336.4	Business Academic Skills
200184.3	Introduction to Business Law
200571.4	Management Dynamics

Spring session

200300.2	Managing People at Work
200083.3	Marketing Principles
200525.3	Principles of Economics

Choose one of

200052.7	Introduction to Economic Methods
200032.7	Statistics for Business

Year 2

Autumn session

200621.3	International Human Resource Management
200614.3	Enterprise Industrial Relations

And two electives

Spring session

200739.2	Reward and Performance Management
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Choose one of

200610.2	Employee Training and Development
200150.2	Managing Diversity
200753.2	Occupational Health and Safety

And two electives

Year 3

Autumn session

200613.3	Negotiation, Bargaining and Advocacy
200616.3	Workplace Behaviour

And two electives

Spring session

200740.5	Human Resource and Industrial Relations Strategy
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Capstone Engaged Learning Unit:

200575.3	Processes and Evaluation in Employment Relations
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And two electives

Part-time

Year 1

Autumn session

200336.4	Business Academic Skills
200571.4	Management Dynamics

Spring session

200300.2	Managing People at Work
200525.3	Principles of Economics

Year 2

Autumn session

200101.7	Accounting Information for Managers
200184.3	Introduction to Business Law

Spring session

200083.3	Marketing Principles
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Choose one of

200052.7	Introduction to Economic Methods
200032.7	Statistics for Business

Year 3

Autumn session

200614.3	Enterprise Industrial Relations
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And one elective

Spring session

200739.2	Reward and Performance Management
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And one elective

Year 4

Autumn session

200621.3	International Human Resource Management
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And one elective

Spring session

Choose one of

- 200610.2** Employee Training and Development
- 200150.2** Managing Diversity
- 200753.2** Occupational Health and Safety

And one elective

Year 5

Autumn session

- 200613.3** Negotiation, Bargaining and Advocacy

And one elective

Spring session

- 200740.5** Human Resource and Industrial Relations Strategy

And one elective

Year 6

Autumn session

- 200616.3** Workplace Behaviour

And one elective

Spring session

Capstone Engaged Learning Unit:

- 200575.3** Processes and Evaluation in Employment Relations

And one elective

Major and Sub-major elective spaces

Elective units may be used toward obtaining an additional approved major (80 credit points) or sub-major (40 credit points).

Western Sydney University offers majors and sub-majors in a range of areas including Sustainability and Indigenous Studies.

Students can apply for an elective major or sub-major via MySR.

Major - International Business

MT2004.1

This Major is only available to local students who commenced at the start of 2013 or earlier, or to International students who commenced prior to 2013. This major satisfies the educational requirements for membership of the Australian Institute of Export. The global economy, which previously was for some an interesting, attractive, exciting but highly abstract concept, is today a reality. This program has been developed in response to the needs of the growing number of employers and the burgeoning student interest in global business

opportunities. On a solid foundation in domestic business education, is built a detailed knowledge of the international dimension of business and the necessary understanding of the workings of that market system.

Location

Campus

Parramatta City Campus-Macquarie Street

Mode

Internal

Specialisation Structure

Qualification for this Major requires the successful completion of 80 credit points including all of the core Units listed below.

Core Units for this Major

- 200589.3** Export Strategy and Applications
- 200541.3** Globalisation and Trade
- 200595.3** International Business Finance
- 200626.3** International Business Strategy
- 200374.3** International Marketing Research
- 200591.2** Introduction to International Business

Choose one of

- 200623.3** International Management
- 200094.4** International Marketing

Choose one of

- 200098.4** The Markets of Asia
- 200099.3** The Markets of Europe

Qualification for the award of Bachelor of Business and Commerce with a major in International Business requires the successful completion of 240 credit points as per the recommended sequence below.

Full-time

Year 1

Autumn session

- 200336.4** Business Academic Skills
- 200591.2** Introduction to International Business
- 200571.4** Management Dynamics
- 200083.3** Marketing Principles

Spring session

- 200101.7** Accounting Information for Managers
- 200184.3** Introduction to Business Law
- 200525.3** Principles of Economics
- 200032.7** Statistics for Business

Year 2

Autumn session

- 200541.3** Globalisation and Trade

Choose one of

- 200623.3** International Management
- 200094.4** International Marketing

And two electives

Spring session

200589.3 Export Strategy and Applications
200374.3 International Marketing Research

And two electives

Year 3

Autumn session

200595.3 International Business Finance
200626.3 International Business Strategy

And two electives

Spring session

Capstone Engaged Learning Unit (200590):

200590.2 International Business Project

Choose one of

200098.4 The Markets of Asia
200099.3 The Markets of Europe

And two electives

Part time

Year 1

Autumn session

200336.4 Business Academic Skills
200571.4 Management Dynamics

Spring session

200591.2 Introduction to International Business
200083.3 Marketing Principles

Year 2

Autumn session

200101.7 Accounting Information for Managers
200184.3 Introduction to Business Law

Spring session

200525.3 Principles of Economics
200032.7 Statistics for Business

Year 3

Autumn session

200541.3 Globalisation and Trade

Choose one of

200623.3 International Management
200094.4 International Marketing

Spring session

Two electives

Year 4

Autumn session

200589.3 Export Strategy and Applications

And one elective

Spring session

200374.3 International Marketing Research

And one elective

Year 5

Autumn session

200595.3 International Business Finance

And one elective

Spring session

200626.3 International Business Strategy

And one elective

Year 6

Autumn session

Two electives

Spring session

Capstone Engaged Learning Unit (200590):

200590.2 International Business Project

Choose one of

200098.4 The Markets of Asia
200099.3 The Markets of Europe

Major and Sub-major elective spaces

Elective units may be used toward obtaining an additional approved major (80 credit points) or sub-major (40 credit points).

Western Sydney University offers majors and sub-majors in a range of areas including Sustainability and Indigenous Studies.

Students can apply for an elective major or sub-major via MySR.

Major - Management

MT2005.1

This major relates to management careers in contemporary private, public or not-for-profit organisations in Australia and abroad. Students undertake a sequence of units that, through the recognition of specific attributes required for a broad management career, enhance their capacity to initiate valued change and contribute in the complex field of management. The development of applied strategic knowledge provides strong analytical outcomes directed at understanding the impact managers have on organisational

decision making. Change and strategic management knowledge is developed to assist students in applying the concepts of organisational ethics and social responsibility.

Location

Campus	Mode
Bankstown Campus	Internal
Campbelltown Campus	Internal
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Qualification for this Major requires the successful completion of 80 credit points including all of the core Units listed below.

Core Units for this Major

200158.4	Business, Society and Policy
200586.2	Cross Cultural Management
200588.2	Global Operations and Logistics Management
200570.3	Management of Change
200585.4	Organisational Behaviour
200752.2	Power, Politics and Knowledge
200587.2	Strategic Management

Choose one of

200159.4	Organisation Analysis and Design
200157.4	Organisational Learning and Development

Qualification for the award of Bachelor of Business and Commerce with a major in Management requires the successful completion of 240 credit points as per the recommended sequence below.

Full-time

Year 1

Autumn session

200101.7	Accounting Information for Managers
200336.4	Business Academic Skills
200571.4	Management Dynamics
200083.3	Marketing Principles

Spring session

200184.3	Introduction to Business Law
200585.4	Organisational Behaviour
200525.3	Principles of Economics

Choose one of

200052.7	Introduction to Economic Methods
200032.7	Statistics for Business

Year 2

Autumn session

200158.4	Business, Society and Policy
200586.2	Cross Cultural Management

And two electives

Spring session

200588.2	Global Operations and Logistics Management
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Choose one of

200159.4	Organisation Analysis and Design
200157.4	Organisational Learning and Development

And two electives

Year 3

Autumn session

200570.3	Management of Change
200752.2	Power, Politics and Knowledge

And two electives

Spring session

Engaged Learning Unit (200568):

200568.3	Contemporary Management Issues
200587.2	Strategic Management

And two electives

Part-time

Year 1

Autumn session

200336.4	Business Academic Skills
200083.3	Marketing Principles

Spring session

200184.3	Introduction to Business Law
200525.3	Principles of Economics

Year 2

Autumn session

200101.7	Accounting Information for Managers
200571.4	Management Dynamics

Spring session

200585.4	Organisational Behaviour
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Choose one of

200052.7	Introduction to Economic Methods
200032.7	Statistics for Business

Year 3

Autumn session

200158.4	Business, Society and Policy
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And one elective

Spring session

200588.2	Global Operations and Logistics Management
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And one elective

Year 4

Autumn session

200586.2 Cross Cultural Management

And one elective

Spring session

Choose one of

200159.4 Organisation Analysis and Design

200157.4 Organisational Learning and Development

And one elective

Year 5

Autumn session

200752.2 Power, Politics and Knowledge

And one elective

Spring session

200587.2 Strategic Management

And one elective

Year 6

Autumn session

200570.3 Management of Change

And one elective

Spring session

Engaged Learning Unit (200568):

200568.3 Contemporary Management Issues

And one elective

Major and Sub-major elective spaces

Elective units may be used toward obtaining an additional approved major (80 credit points) or sub-major (40 credit points).

Western Sydney University offers majors and sub-majors in a range of areas including Sustainability and Indigenous Studies.

Students can apply for an elective major or sub-major via MySR.

Major - Marketing

MT2006.1

This major satisfies the educational requirements for recognition as a Certified Practising Marketer and eligibility for membership of the Australian Marketing Institute. This major prepares students for a career in any of the diverse fields of marketing in industry, commerce and in not-for-profit and government organisations. The major focuses on

the increasingly important role of marketing as the major source of organisational revenues and as a key contributor to organisational performance. Participants are exposed to the broad and dynamic field of marketing, providing knowledge which is critical to graduate capability in marketing roles in contemporary and emergent organisations. Foundation studies include areas such as management, economics, quantitative methods, finance and commercial law. Electives provide wide scope for further studies in areas of individual interest and allow for both specialisation and eclecticism.

Location

Campus	Mode
Bankstown Campus	Internal
Campbelltown Campus	Internal
Parramatta City Campus-Macquarie Street	Internal
Uni of Economics Ho Chi Minh City	Internal

Specialisation Structure

Students must successfully complete 80 credit points including all of the core Units listed below.

Core Units for this Major

200084.2	Consumer Behaviour
200592.2	Marketing Research
200086.3	Marketing Communications
200090.3	Marketing of Services
200088.3	Brand and Product Management
200087.3	Strategic Marketing Management
200094.4	International Marketing
200091.4	Business to Business Marketing

Qualification for the award of Bachelor of Business and Commerce with a major in Marketing requires the successful completion of 240 credit points as per the recommended sequence below.

Full-time

Year 1

Autumn session

200336.4	Business Academic Skills
200083.3	Marketing Principles
200525.3	Principles of Economics

Choose one of

200052.7	Introduction to Economic Methods
200032.7	Statistics for Business

Spring session

200101.7	Accounting Information for Managers
200084.2	Consumer Behaviour
200184.3	Introduction to Business Law
200571.4	Management Dynamics

Year 2**Autumn session**

200086.3 Marketing Communications
200592.2 Marketing Research

And two electives

Spring session

200088.3 Brand and Product Management
200090.3 Marketing of Services

And two electives

Year 3**Autumn session**

200094.4 International Marketing
200087.3 Strategic Marketing Management

And two electives

Spring session

Engaged Learning Unit (200096):

200096.3 Marketing Planning Project
200091.4 Business to Business Marketing

And two electives

Part-time**Year 1****Autumn session**

200336.4 Business Academic Skills
200083.3 Marketing Principles

Spring session

200184.3 Introduction to Business Law

Choose one of

200052.7 Introduction to Economic Methods
200032.7 Statistics for Business

Year 2**Autumn session**

200101.7 Accounting Information for Managers
200525.3 Principles of Economics

Spring session

200084.2 Consumer Behaviour
200571.4 Management Dynamics

Year 3**Autumn session**

200086.3 Marketing Communications

And one elective

Spring session

200592.2 Marketing Research

And one elective

Year 4**Autumn session**

200088.3 Brand and Product Management

And one elective

Spring session

200090.3 Marketing of Services

And one elective

Year 5**Autumn session**

200091.4 Business to Business Marketing

And one elective

Spring session

200087.3 Strategic Marketing Management

And one elective

Year 6**Autumn session**

Engaged Learning Unit (200096):

200096.3 Marketing Planning Project

And one elective

Spring session

200094.4 International Marketing

And one elective

SUMMER PATHWAY**Recommended Sequence Full-time****Year 1****Autumn session**

200083.3 Marketing Principles
200336.4 Business Academic Skills
200525.3 Principles of Economics

Choose one of

200052.7 Introduction to Economic Methods
200032.7 Statistics for Business

Spring session

200084.2 Consumer Behaviour
200101.7 Accounting Information for Managers
200184.3 Introduction to Business Law
200571.4 Management Dynamics

Summer session

200086.3 Marketing Communications
200592.2 Marketing Research

Year 2**Autumn session**

200090.3 Marketing of Services
200088.3 Brand and Product Management

And two electives

Spring session

200087.3 Strategic Marketing Management

And three electives

Summer session

200094.4 International Marketing
200091.4 Business to Business Marketing

Year 3**Autumn session**

Engaged Learning Unit

200096.3 Marketing Planning Project

And three electives

SUMMER PATHWAY**Recommended Sequence Part-time****Year 1****Autumn session**

200336.4 Business Academic Skills
200083.3 Marketing Principles

Spring session

200525.3 Principles of Economics

Choose one of

200052.7 Introduction to Economic Methods
200032.7 Statistics for Business

Summer session

200084.2 Consumer Behaviour

Year 2**Autumn session**

200101.7 Accounting Information for Managers
200184.3 Introduction to Business Law

Spring session

200571.4 Management Dynamics

And one elective

Summer session

200086.3 Marketing Communications

Year 3**Autumn session**

200592.2 Marketing Research

And one elective

Spring session

200090.3 Marketing of Services

And one elective

Summer session

200094.4 International Marketing

Year 4**Autumn session**

200088.3 Brand and Product Management

And one elective

Spring session

200087.3 Strategic Marketing Management

And one elective

Summer session

200091.4 Business to Business Marketing

Year 5**Autumn session**

Two electives

Spring session

Engaged Learning Unit

200096.3 Marketing Planning Project

And one elective

Major and Sub-major elective spaces

Elective units may be used toward obtaining an additional approved major (80 credit points) or sub-major (40 credit points).

Western Sydney University offers majors and sub-majors in a range of areas including Sustainability and Indigenous Studies.

Students can apply for an elective major or sub-major via MySR.

Major - Property

MT2007.1

This major is accredited by the Australian Property Institute (API) and, depending on electives chosen, students may be eligible for API Certified Practising Valuer (CPV) eligibility and registration as a valuer with the NSW Office of Fair Trading. Students, depending on chosen electives, are also eligible for Australian Property Institute (API) certifications of Certified Property Practitioner, Certified Property Manager, Certified Funds Manager, Certified Asset Manager and Certified Development Practitioner. This major uses the principles of a range of areas of property investment, business, planning and law for making effective decisions in property. The property industry is dynamic, with a wide range of professional career opportunities available in valuation, property investment, property funds management and property development. Institutional investors with multi-billion dollar commercial property portfolios, the major property companies, valuation firms and the leading property advisory companies would be major employers of graduates, both in Australia and overseas. This program is practical and students are encouraged to participate in an industry-supported work experience program. This major is available on-campus in full time and part time modes or externally. Please contact the Parramatta course advisor for information on the external offering. Please note that only the Property major is available externally.

Location

Campus	Mode
Parramatta City Campus-Macquarie Street	External
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Qualification for this Major requires the successful completion of 80 credit points including all of the core Units listed below.

Accreditation

For accreditation purposes with the Australian Property Institute (Certified Practising Valuer) and registration as a valuer with the (NSW) Office of Fair Trading, it is essential that students complete the following units as part of their electives, in addition to the units specified for the major.

200599.2	Land Law
200435.3	Property Development Controls
200605.2	Rural Valuation
200711.2	Statutory Valuation
200604.2	Valuation of Special Premises
300706.3	Building 1

Note: From 2017, students are advised to enrol in unit 301157 Property Building in place of 300706 Building 1.

Core Units for this Major

200600.2	Commercial Property Management
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200603.3	Commercial Valuation
200601.2	Introduction to Property
200602.2	Principles of Valuation
200598.2	Property Development
200597.2	Property Finance and Tax
200749.2	Property Investment
200750.2	Property Portfolio Analysis (V2)

Recommended Sequence

Qualification for the award of Bachelor of Business and Commerce with a major in Property requires the successful completion of 240 credit points as per the recommended sequence below.

Full-time

Internal Mode

Year 1

Autumn session

200336.4	Business Academic Skills
200601.2	Introduction to Property
200525.3	Principles of Economics
300706.3	Building 1

Note: From 2017, students are advised to enrol in unit 301157 Property Building in place of 300706 Building 1.

Spring session

200101.7	Accounting Information for Managers
200184.3	Introduction to Business Law
200083.3	Marketing Principles
200602.2	Principles of Valuation

Year 2

Autumn session

200603.3	Commercial Valuation
200571.4	Management Dynamics
200435.3	Property Development Controls
200032.7	Statistics for Business

Spring session

200599.2	Land Law
200749.2	Property Investment
200750.2	Property Portfolio Analysis (V2)
200605.2	Rural Valuation

Year 3

Autumn session

200600.2	Commercial Property Management
200598.2	Property Development
200711.2	Statutory Valuation

Choose one of

200545.2	International Property
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Or one elective

Spring session

200597.2 Property Finance and Tax
200604.2 Valuation of Special Premises

Capstone Engaged Learning Unit (200360)

200360.2 Property Project

Choose one of

200748.2 Property Development 2

Or one elective

Part-time**Internal Mode****Year 1****Autumn session**

200336.4 Business Academic Skills
200601.2 Introduction to Property
300706.3 Building 1

Note: From 2017, students are advised to enrol in unit 301157 Property Building in place of 300706 Building 1.

Spring session

200101.7 Accounting Information for Managers
200184.3 Introduction to Business Law
200602.2 Principles of Valuation

Year 2**Autumn session**

200603.3 Commercial Valuation
200525.3 Principles of Economics
200032.7 Statistics for Business

Spring session

200599.2 Land Law
200083.3 Marketing Principles
200749.2 Property Investment

Year 3**Autumn session**

200600.2 Commercial Property Management
200571.4 Management Dynamics
200435.3 Property Development Controls

Spring session

200597.2 Property Finance and Tax
200750.2 Property Portfolio Analysis (V2)
200605.2 Rural Valuation

Year 4**Autumn session**

200598.2 Property Development

200711.2 Statutory Valuation

Choose one of

200545.2 International Property

Or one elective

Spring session

Capstone Engaged Learning Unit (200360)

200360.2 Property Project
200604.2 Valuation of Special Premises

Choose one of

200748.2 Property Development 2

Or one elective

Four Year External Program**Year 1****Autumn session**

200336.4 Business Academic Skills
200601.2 Introduction to Property
300706.3 Building 1

Note: From 2017, students are advised to enrol in unit 301157 Property Building in place of 300706 Building 1.

Spring session

200101.7 Accounting Information for Managers
200184.3 Introduction to Business Law
200602.2 Principles of Valuation

Year 2**Autumn session**

200603.3 Commercial Valuation
200525.3 Principles of Economics
200032.7 Statistics for Business

Spring session

200599.2 Land Law
200083.3 Marketing Principles
200749.2 Property Investment

Year 3**Autumn session**

200600.2 Commercial Property Management
200571.4 Management Dynamics
200435.3 Property Development Controls

Spring session

200597.2 Property Finance and Tax
200750.2 Property Portfolio Analysis (V2)
200605.2 Rural Valuation

Year 4**Autumn session**

200598.2 Property Development
200711.2 Statutory Valuation

Choose one of

200545.2 International Property

Or one elective

Spring session

Capstone Engaged Learning Unit (200360)

200360.2 Property Project
200604.2 Valuation of Special Premises

Choose one of

200748.2 Property Development 2

Or one elective

Six Year External Program**Year 1****Autumn session**

200336.4 Business Academic Skills
200601.2 Introduction to Property

Spring session

200184.3 Introduction to Business Law
200602.2 Principles of Valuation

Year 2**Autumn session**

200525.3 Principles of Economics
300706.3 Building 1

Note: From 2017, students are advised to enrol in unit 301157 Property Building in place of 300706 Building 1.

Spring session

200101.7 Accounting Information for Managers
200083.3 Marketing Principles

Year 3**Autumn session**

200603.3 Commercial Valuation
200032.7 Statistics for Business

Spring session

200750.2 Property Portfolio Analysis (V2)
200749.2 Property Investment

Year 4**Autumn session**

200571.4 Management Dynamics
200435.3 Property Development Controls

Spring session

200599.2 Land Law
200605.2 Rural Valuation

Year 5**Autumn session**

200600.2 Commercial Property Management
200598.2 Property Development

Spring session

200597.2 Property Finance and Tax
200604.2 Valuation of Special Premises

Year 6**Autumn session**

200711.2 Statutory Valuation

Choose one of

200545.2 International Property

Or one elective

Spring session

Capstone Engaged Learning Unit (200360)

200360.2 Property Project

Choose one of

200748.2 Property Development 2

Or one elective

Recommended Sequence for Mid Year Intake**Year 1****Spring session**

200101.7 Accounting Information for Managers
200336.4 Business Academic Skills
200184.3 Introduction to Business Law
200525.3 Principles of Economics

Autumn session

200601.2 Introduction to Property
200435.3 Property Development Controls
200032.7 Statistics for Business
300706.3 Building 1

Note: From 2017, students are advised to enrol in unit 301157 Property Building in place of 300706 Building 1.

Year 2

Spring session

200599.2	Land Law
200602.2	Principles of Valuation
200750.2	Property Portfolio Analysis (V2)
200605.2	Rural Valuation

Autumn session

200603.3	Commercial Valuation
200571.4	Management Dynamics
200083.3	Marketing Principles
200598.2	Property Development

Year 3

Spring session

200597.2	Property Finance and Tax
200749.2	Property Investment

Capstone Engaged Learning Unit (200360)

200360.2	Property Project
200604.2	Valuation of Special Premises

Autumn session

200600.2	Commercial Property Management
200711.2	Statutory Valuation

Choose one of

200545.2	International Property
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Or one elective

And one additional elective

Major and Sub-major elective spaces

Elective units may be used toward obtaining an additional approved major (80 credit points) or sub-major (40 credit points).

Western Sydney University offers majors and sub-majors in a range of areas including Sustainability and Indigenous Studies.

Students can apply for an elective major or sub-major via MySR.

Major - Sport Management

MT2008.1

The Sport Management major is available on Parramatta and Campbelltown campus from 2013. All units are available at Campbelltown in 2013 with selected units available at Parramatta campus. In 2014 all units will be available at both campuses. The Sport Management major is designed for people who seek careers in Australian and international Sport management. Specialist units provide students with a capacity to understand and function within

the increasingly specialist context in which sport is played, organised and managed. Graduates are equipped with the skills and knowledge to manage sport experiences and resource pertaining to globalisation and emerging contemporary issues in sport. Graduates find career employment at all levels of government as well as within the private sector for both commercial and Non-commercial organisations. Positions include project management of facilities and events, management and co ordination of leisure, sport and civic event departments, sport marketing, player management and sport public relations, elite sport development, sport and leisure programming.

Location

Campus	Mode
Campbelltown Campus	Internal
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Students must successfully complete 80 credit points including all of the core Units listed below.

Core Units for this Major

400335.3	Contemporary Issues in Sport Management
200273.5	Managing Service and Experience
200707.3	Service Industry Studies
200742.2	Sport and Hospitality Event Management
200664.2	Sport Management Internship
200754.2	Sports Management - Planning and Development
200665.2	Strategic Communication in Sport
200705.2	The World of Sport Management

Qualification for the award of Bachelor of Business and Commerce with a major in Sport Management requires the successful completion of 240 credit points as per the recommended sequence below.

Full-time

Year 1

Autumn session

200101.7	Accounting Information for Managers
200336.4	Business Academic Skills
200083.3	Marketing Principles
200705.2	The World of Sport Management

Spring session

200184.3	Introduction to Business Law
200571.4	Management Dynamics
200525.3	Principles of Economics

Choose one of

200052.7	Introduction to Economic Methods
200032.7	Statistics for Business

Year 2

Autumn session

200273.5 Managing Service and Experience
200665.2 Strategic Communication in Sport

And two electives

Spring session

200742.2 Sport and Hospitality Event Management
200664.2 Sport Management Internship

And two electives

Year 3

Autumn session

200707.3 Service Industry Studies
200754.2 Sports Management - Planning and Development

And two electives

Spring session

Capstone Engaged Learning Unit (200751)

400335.3 Contemporary Issues in Sport Management
200751.2 Sport Management Applied Project

And two electives

Part-time

Year 1

Autumn session

200336.4 Business Academic Skills
200705.2 The World of Sport Management

Spring session

200184.3 Introduction to Business Law
200571.4 Management Dynamics

Year 2

Autumn session

200101.7 Accounting Information for Managers
200083.3 Marketing Principles

Spring session

200525.3 Principles of Economics

Choose one of

200052.7 Introduction to Economic Methods
200032.7 Statistics for Business

Year 3

Autumn session

200665.2 Strategic Communication in Sport

And one elective

Spring session

200742.2 Sport and Hospitality Event Management

And one elective

Year 4

Autumn session

200273.5 Managing Service and Experience

And one elective

Spring session

200664.2 Sport Management Internship

And one elective

Year 5

Autumn session

200754.2 Sports Management - Planning and Development

And one elective

Spring session

400335.3 Contemporary Issues in Sport Management

And one elective

Year 6

Autumn session

200707.3 Service Industry Studies

And one elective

Spring session

Capstone Engaged Learning Unit (200751)

200751.2 Sport Management Applied Project

And one elective

SUMMER PATHWAY

Recommended Sequence Full-Time

Year 1

Autumn session

200101.7 Accounting Information for Managers
200336.4 Business Academic Skills
200083.3 Marketing Principles
200705.2 The World of Sport Management

Spring session

200525.3 Principles of Economics
200184.3 Introduction to Business Law
200571.4 Management Dynamics
200032.7 Statistics for Business

Summer session

200273.5 Managing Service and Experience

And one elective

Year 2**Autumn session**

200665.2 Strategic Communication in Sport
200707.3 Service Industry Studies

And two elective units

Spring session

200664.2 Sport Management Internship
200742.2 Sport and Hospitality Event Management
400335.3 Contemporary Issues in Sport Management

Capstone Unit

200751.2 Sport Management Applied Project

Summer session

Two electives

Year 3**Autumn session**

200754.2 Sports Management - Planning and Development

And three electives

SUMMER PATHWAY**Recommended Sequence Part-time****Year 1****Autumn session**

200336.4 Business Academic Skills
200083.3 Marketing Principles

Spring session

200525.3 Principles of Economics
200184.3 Introduction to Business Law

Summer session

200571.4 Management Dynamics

Year 2**Autumn session**

200101.7 Accounting Information for Managers
200273.5 Managing Service and Experience

Spring session

200032.7 Statistics for Business

And one elective

Summer session

200705.2 The World of Sport Management

Year 3**Autumn session**

200665.2 Strategic Communication in Sport

And one elective

Spring session

200664.2 Sport Management Internship

And one elective

Summer session

One elective

Year 4**Autumn session**

200754.2 Sports Management - Planning and Development

And one elective

Spring session

200742.2 Sport and Hospitality Event Management
400335.3 Contemporary Issues in Sport Management

Summer session

One elective

Year 5**Autumn session**

200707.3 Service Industry Studies

And one elective

Spring session

200751.2 Sport Management Applied Project

And one elective

Major and Sub-major elective spaces

Elective units may be used toward obtaining an additional approved major (80 credit points) or sub-major (40 credit points).

Western Sydney University offers majors and sub-majors in a range of areas including Sustainability and Indigenous Studies.

Students can apply for an elective major or sub-major via MySR.

Major - Economics**MT2010.1**

Economics at Western Sydney University provides a broad pluralist perspective on fundamental aspects of relationships between individuals, firms, institutions and countries. Students will learn how economies function and

how public policy and the way organisations behave affect diverse social, economic and environmental problems. At Western Sydney University students are introduced to a wide array of competing economic theories, so that they are critically informed about the ways in which they can transform the world. A major in Economics prepares students to be active participants in addressing the wide range of problems faced by governments, social organisations and the business community in the domestic and international economies. Students who study economics can expect to develop their analytical and problem solving skills and to be intellectually challenged, whether they view the discipline as providing specific vocational skills or as an area of academic and intellectual interest to them. An economics major is highly regarded in the business world and opens up a very large range of career prospects in general business, finance and the public sector.

Location

Campus	Mode
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Students must successfully complete 80 credit points including all of the core Units listed below.

Core Units for this Major

200048.3	Financial Institutions and Markets
200488.6	Corporate Financial Management
200053.3	Economic Modelling
200815.2	Globalisation and Sustainability
200549.3	The Australian Macroeconomy
200546.3	Macroeconomic Issues
200530.3	Microeconomic Theory and Applications
200816.1	Economic Theories, Controversies and Policies

Qualification for the award of Bachelor of Business and Commerce with a major in Economics requires the successful completion of 240 credit points as per the recommended sequence below.

Recommended Sequence

Full Time

Year 1

Autumn session

200101.7	Accounting Information for Managers
200336.4	Business Academic Skills
200525.3	Principles of Economics

Choose one of:

200052.7	Introduction to Economic Methods
200032.7	Statistics for Business

Please note 200052 - Introduction to Economic Methods is the recommended unit for this major

Spring session

200184.3	Introduction to Business Law
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200083.3	Marketing Principles
200571.4	Management Dynamics
200549.3	The Australian Macroeconomy

Year 2

Autumn session

200048.3	Financial Institutions and Markets
200488.6	Corporate Financial Management

Elective

Elective

Spring session

200546.3	Macroeconomic Issues
200053.3	Economic Modelling

Elective

Elective

Year 3

Autumn session

200530.3	Microeconomic Theory and Applications
200537.4	Economics and Finance Engagement Project

Elective

Elective

Spring session

200816.1	Economic Theories, Controversies and Policies
200815.2	Globalisation and Sustainability

Elective

Elective

Part Time

Year 1

Autumn session

200336.4	Business Academic Skills
200525.3	Principles of Economics

Spring session

200101.7	Accounting Information for Managers
200083.3	Marketing Principles

Year 2

Autumn session

Choose one of:

200052.7	Introduction to Economic Methods
200032.7	Statistics for Business

And

200571.4	Management Dynamics
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Spring session

200184.3	Introduction to Business Law
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200549.3 The Australian Macroeconomy

Year 3

Autumn session

200048.3 Financial Institutions and Markets

Elective

Spring session

200488.6 Corporate Financial Management

Elective

Year 4

Autumn session

200530.3 Microeconomic Theory and Applications

Elective

Spring session

200053.3 Economic Modelling

Elective

Year 5

Autumn session

200537.4 Economics and Finance Engagement Project

Elective

Spring session

200546.3 Macroeconomic Issues

Elective

Year 6

Autumn session

Elective

Elective

Spring session

200816.1 Economic Theories, Controversies and Policies

200815.2 Globalisation and Sustainability

Recommended Sequence

SUMMER PATHWAY

Recommended Sequence Full-Time

Year 1

Autumn session

200101.7 Accounting Information for Managers

200336.4 Business Academic Skills

200525.3 Principles of Economics

Choose one of:

200052.7 Introduction to Economic Methods
200032.7 Statistics for Business

Spring session

200083.3 Marketing Principles

200184.3 Introduction to Business Law

200571.4 Management Dynamics

200549.3 The Australian Macroeconomy

Summer session

200048.3 Financial Institutions and Markets

200488.6 Corporate Financial Management

Year 2

200053.3 Economic Modelling

200530.3 Microeconomic Theory and Applications

And two electives

Spring session

200546.3 Macroeconomic Issues

200816.1 Economic Theories, Controversies and Policies

And two electives

Summer session

Two electives

Year 3

Autumn session

200815.2 Globalisation and Sustainability

200537.4 Economics and Finance Engagement Project

And two electives

SUMMER PATHWAY

Recommended Sequence Part Time

Year 1

Autumn session

200336.4 Business Academic Skills

200525.3 Principles of Economics

Spring session

200101.7 Accounting Information for Managers

200184.3 Introduction to Business Law

Summer session

200083.3 Marketing Principles

Year 2

Autumn session

200048.3 Financial Institutions and Markets

Choose one of:

200052.7 Introduction to Economic Methods
200032.7 Statistics for Business

Spring session

200549.3 The Australian Macroeconomy
200488.6 Corporate Financial Management

Summer session

200571.4 Management Dynamics

Year 3

Autumn session

200546.3 Macroeconomic Issues

And one elective

Spring session

200053.3 Economic Modelling

And one elective

Summer session

One elective

Year 4

Autumn session

200816.1 Economic Theories, Controversies and Policies

And one elective

Spring session

200815.2 Globalisation and Sustainability

And one elective

Summer session

One elective

Year 5

Autumn session

200537.4 Economics and Finance Engagement Project

And one elective

Spring session

200530.3 Microeconomic Theory and Applications

And one elective

Major and Sub-major elective spaces

Elective units may be used toward obtaining an additional approved major (80 credit points) or sub-major (40 credit points).

Western Sydney University offers majors and sub-majors in a range of areas including Sustainability and Indigenous Studies.

Students can apply for an elective major or sub-major via MySR.

Major - Applied Finance

MT2011.1

This Major is suitable for students committed to a career in the rapidly growing finance sector. It provides a strong grasp of finance along with foundational studies in accounting, economics, management and marketing. It fulfils the educational requirements for admission as an Associate (A Fin) of the Financial Services Institute of Australasia (finsia) provided the applicant is at least working in the financial services industry. All other students are eligible to apply for Affiliate membership (no postnominals apply).

Location

Campus	Mode
Parramatta City Campus-Macquarie Street	Internal
Uni of Economics Ho Chi Minh City	Internal

Specialisation Structure

Qualification for this Major requires the successful completion of 80 credit points including all of the core Units listed below.

Core Units for this Major

200048.3	Financial Institutions and Markets
200488.6	Corporate Financial Management
200053.3	Economic Modelling
200055.5	International Finance
200079.3	Derivatives
200815.2	Globalisation and Sustainability
200819.2	Investment Management
200818.1	Bank Management

Honours Studies

Students in the Applied Finance major who are considering applying for entry into the Bachelor of Economics honours year in economics and/or finance are advised to include the following units in their undergraduate degree:

200531.2	Industry Economics and Markets
200547.2	Macroeconomic Theory
200546.3	Macroeconomic Issues
200530.3	Microeconomic Theory and Applications

Choose one of

200054.2	Applied Econometrics
200038.3	Time Series and Forecasting

Further information regarding honours level studies in economics and finance can be obtained from the honours coordinator for the School of Business.

Qualification for the award of Bachelor of Business and Commerce with a major in Applied Finance requires the successful completion of 240 credit points as per the recommended sequence below.

Full-time**Year 1****Autumn session**

[200101.7](#) Accounting Information for Managers
[200336.4](#) Business Academic Skills
[200525.3](#) Principles of Economics

Choose one of

[200052.7](#) Introduction to Economic Methods
[200032.7](#) Statistics for Business

Spring session

[200184.3](#) Introduction to Business Law
[200083.3](#) Marketing Principles
[200571.4](#) Management Dynamics
[200488.6](#) Corporate Financial Management

Year 2**Autumn session**

[200048.3](#) Financial Institutions and Markets
[200055.5](#) International Finance

And two electives

Spring session

[200819.2](#) Investment Management
[200053.3](#) Economic Modelling

And two electives

Year 3**Autumn session**

[200818.1](#) Bank Management

Capstone Engaged Learning Unit:

[200537.4](#) Economics and Finance Engagement Project

And two electives

Spring session

[200815.2](#) Globalisation and Sustainability
[200079.3](#) Derivatives

And two electives

Part-time**Year 1****Autumn session**

[200336.4](#) Business Academic Skills
[200525.3](#) Principles of Economics

Spring session

[200101.7](#) Accounting Information for Managers
[200083.3](#) Marketing Principles

Year 2**Autumn session**

[200571.4](#) Management Dynamics

Choose one of

[200052.7](#) Introduction to Economic Methods
[200032.7](#) Statistics for Business

Spring session

[200184.3](#) Introduction to Business Law
[200488.6](#) Corporate Financial Management

Year 3**Autumn session**

[200048.3](#) Financial Institutions and Markets

And one elective

Spring session

[200053.3](#) Economic Modelling

And one elective

Year 4**Autumn session**

[200055.5](#) International Finance

And one elective

Spring session

[200819.2](#) Investment Management

And one elective

Year 5**Autumn session**

[200818.1](#) Bank Management

And one elective

Spring session

[200079.3](#) Derivatives

And one elective

Year 6**Autumn session**

[200537.4](#) Economics and Finance Engagement Project

And one elective

Spring session

[200815.2](#) Globalisation and Sustainability

And one elective

SUMMER PATHWAY**Recommended Sequence Full-time****Year 1****Autumn session**

200101.7	Accounting Information for Managers
200336.4	Business Academic Skills
200525.3	Principles of Economics

Choose one of

200052.7	Introduction to Economic Methods
200032.7	Statistics for Business

Spring session

200083.3	Marketing Principles
200184.3	Introduction to Business Law
200571.4	Management Dynamics
200488.6	Corporate Financial Management

Summer session

200048.3	Financial Institutions and Markets
200055.5	International Finance

Year 2**Autumn session**

200053.3	Economic Modelling
200818.1	Bank Management

And two electives

Spring session

200819.2	Investment Management
200079.3	Derivatives

And two electives

Summer session

Two electives

Year 3**Autumn session**

200815.2	Globalisation and Sustainability
200537.4	Economics and Finance Engagement Project

And two electives

SUMMER PATHWAY**Recommended Sequence Part-time****Year 1****Autumn session**

200336.4	Business Academic Skills
200525.3	Principles of Economics

Spring session

200101.7	Accounting Information for Managers
200184.3	Introduction to Business Law

Summer session

200083.3	Marketing Principles
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Year 2**Autumn session**

200052.7	Introduction to Economic Methods
200048.3	Financial Institutions and Markets

Spring session

200488.6	Corporate Financial Management
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And one elective

Summer session

200571.4	Management Dynamics
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Year 3**Autumn session**

200055.5	International Finance
-----------------	-----------------------

And one elective

Spring session

200053.3	Economic Modelling
-----------------	--------------------

And one elective

Summer session

One elective

Year 4**Autumn session**

200819.2	Investment Management
200079.3	Derivatives

Spring session

200815.2	Globalisation and Sustainability
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And one elective

Summer session

One elective

Year 5**Autumn session**

200537.4	Economics and Finance Engagement Project
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And one elective

Spring session

200818.1	Bank Management
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And one elective

Major and Sub-major elective spaces

Elective units may be used toward obtaining an additional approved major (80 credit points) or sub-major (40 credit points).

Western Sydney University offers majors and sub-majors in a range of areas including Sustainability and Indigenous Studies.

Students can apply for an elective major or sub-major via MySR.

Major - Human Resource Management

MT2012.1

This major is accredited with the Australian Human Resources Institute (AHRI). The Human Resource Management Major is designed for people who seek careers in human resource management and industrial relations. Students develop skills and attributes that prepare them for career positions that require the formation and implementation of human resource management and industrial relations policies and practices in organisational contexts. The teaching philosophy is based on knowledge in action, a fusion of the Australia Human Resource Institute's capabilities for HR professionals and the Western Sydney University Graduate Attributes designed to bring knowledge to life. Engaged learning is an underpinning principle and is attuned to the needs of business, employees and community. Graduates work in areas such as recruitment and selection, performance management, human resource development, reward, equity and diversity management, agreement negotiation, policy analysis and industrial advocacy.

Location

Campus	Mode
Bankstown Campus	Internal
Campbelltown Campus	Internal
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Qualification for this Major requires the successful completion of 80 credit points including all of the core Units listed below.

Core Units for this Major

200300.2	Managing People at Work
200614.3	Enterprise Industrial Relations
200859.1	Human Resource Development
200621.3	International Human Resource Management
200739.2	Reward and Performance Management
200613.3	Negotiation, Bargaining and Advocacy
200860.1	People, Work and Society
200740.5	Human Resource and Industrial Relations Strategy

Recommended Sequence Full-time

Year 1

Autumn session

200336.4	Business Academic Skills
200571.4	Management Dynamics
200184.3	Introduction to Business Law
200101.7	Accounting Information for Managers

Spring session

200300.2	Managing People at Work
200525.3	Principles of Economics
200083.3	Marketing Principles

Choose one of

200032.7	Statistics for Business
200052.7	Introduction to Economic Methods

Year 2

Autumn session

200614.3	Enterprise Industrial Relations
200859.1	Human Resource Development

And two electives

Spring session

200739.2	Reward and Performance Management
200621.3	International Human Resource Management

And two electives

Year 3

Autumn session

200613.3	Negotiation, Bargaining and Advocacy
200860.1	People, Work and Society

And two electives

Spring session

Capstone Engaged Learning Unit (200575)	
200575.3	Processes and Evaluation in Employment Relations
200740.5	Human Resource and Industrial Relations Strategy

And two electives

Recommended Sequence Part-time

Year 1

Autumn session

200336.4	Business Academic Skills
200571.4	Management Dynamics

Spring session

200300.2	Managing People at Work
200525.3	Principles of Economics

Year 2**Autumn session**

200184.3 Introduction to Business Law
200101.7 Accounting Information for Managers

Spring session

200083.3 Marketing Principles

Choose one of

200032.7 Statistics for Business
200052.7 Introduction to Economic Methods

Year 3**Autumn session**

200859.1 Human Resource Development

And one elective

Spring session

200739.2 Reward and Performance Management

And one elective

Year 4**Autumn session**

200614.3 Enterprise Industrial Relations

And one elective

Spring session

200621.3 International Human Resource Management

And one elective

Year 5**Autumn session**

200613.3 Negotiation, Bargaining and Advocacy

And one elective

Spring session

200740.5 Human Resource and Industrial Relations Strategy

And one elective

Year 6**Autumn session**

200860.1 People, Work and Society

And one elective

Spring session

Capstone Engaged Learning Unit (200575)

200575.3 Processes and Evaluation in Employment Relations

And one elective

SUMMER PATHWAY**Recommended Sequence Full-time****Year 1****Autumn session**

200336.4 Business Academic Skills
200571.4 Management Dynamics
200184.3 Introduction to Business Law
200101.7 Accounting Information for Managers

Spring session

200300.2 Managing People at Work
200525.3 Principles of Economics
200083.3 Marketing Principles

Choose one of

200052.7 Introduction to Economic Methods
200032.7 Statistics for Business

Summer session

200859.1 Human Resource Development
200621.3 International Human Resource Management

Year 2**Autumn session**

200614.3 Enterprise Industrial Relations
200860.1 People, Work and Society

And two electives

Spring session

200739.2 Reward and Performance Management
200740.5 Human Resource and Industrial Relations Strategy

And two electives

Summer session

Capstone Engaged Learning Unit (200575)

200575.3 Processes and Evaluation in Employment Relations

And one elective (200861 Work Health and Safety)

Year 3**Autumn session**

200613.3 Negotiation, Bargaining and Advocacy

And three electives

SUMMER PATHWAY**Recommended Sequence Part-time****Year 1****Autumn session**

200336.4 Business Academic Skills
200571.4 Management Dynamics

Spring session

200300.2 Managing People at Work
200525.3 Principles of Economics

Summer session

200859.1 Human Resource Development

Year 2**Autumn session**

200184.3 Introduction to Business Law
200101.7 Accounting Information for Managers

Spring session

200083.3 Marketing Principles

Choose one of

200052.7 Introduction to Economic Methods
200032.7 Statistics for Business

Summer session

One elective

Year 3**Autumn session**

200614.3 Enterprise Industrial Relations

And one elective

Spring session

200739.2 Reward and Performance Management

And one elective

Summer session

200621.3 International Human Resource Management

Year 4**Autumn session**

200613.3 Negotiation, Bargaining and Advocacy

And one elective

Spring session

200740.5 Human Resource and Industrial Relations Strategy

And one elective

Summer session

And one elective (200861 Work Health and Safety)

Year 5**Autumn session**

200860.1 People, Work and Society

And one elective

Spring session

Capstone Engaged Learning Unit (200575)

200575.3 Processes and Evaluation in Employment Relations

And one elective

Major and Sub-major elective spaces

Elective units may be used toward obtaining an additional approved major (80 credit points) or sub-major (40 credit points).

Western Sydney University offers majors and sub-majors in a range of areas including Sustainability and Indigenous Studies.

Students can apply for an elective major or sub-major via MySR.

Major - Management**MT2013.1**

This major relates to management careers in contemporary private, public or not-for-profit organisations in Australia and abroad. Students undertake a sequence of units that, through the recognition of specific attributes required for a broad management career, enhance their capacity to initiate valued change and contribute in the complex field of management. The development of applied strategic knowledge provides strong analytical outcomes directed at understanding the impact managers have on organisational decision making. Leadership, change and strategic management knowledge is developed to assist students in applying the concepts of organisational ethics and social responsibility.

Location

Campus	Mode
Bankstown Campus	Internal
Campbelltown Campus	Internal
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Qualification for this Major requires the successful completion of 80 credit points including all of the core Units listed below.

Core Units for this Major

200585.4	Organisational Behaviour
200158.4	Business, Society and Policy
200864.2	Managing in the Global Environment
200865.2	Managing Operations
200862.1	Creating Change and Innovation
200863.1	Leadership and Entrepreneurship
200587.2	Strategic Management
200157.4	Organisational Learning and Development

Recommended Sequence**Full-time****Year 1****Autumn session**

200083.3	Marketing Principles
200101.7	Accounting Information for Managers
200336.4	Business Academic Skills
200571.4	Management Dynamics

Spring session

200184.3	Introduction to Business Law
200525.3	Principles of Economics
200585.4	Organisational Behaviour

Choose one of

200032.7	Statistics for Business
200052.7	Introduction to Economic Methods

Year 2**Autumn session**

200158.4	Business, Society and Policy
200864.2	Managing in the Global Environment

And two electives

Spring session

200865.2	Managing Operations
200157.4	Organisational Learning and Development

And two electives

Year 3**Autumn session**

200862.1	Creating Change and Innovation
200863.1	Leadership and Entrepreneurship

And two electives

Spring session

Engaged Learning Unit (200568):

200568.3	Contemporary Management Issues
200587.2	Strategic Management

And two electives

Part-time**Year 1****Autumn session**

200083.3	Marketing Principles
200336.4	Business Academic Skills

Spring session

200184.3	Introduction to Business Law
200525.3	Principles of Economics

Year 2**Autumn session**

200101.7	Accounting Information for Managers
200571.4	Management Dynamics

Spring session

200585.4	Organisational Behaviour
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Choose one of

200032.7	Statistics for Business
200052.7	Introduction to Economic Methods

Year 3**Autumn session**

200158.4	Business, Society and Policy
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And one elective

Spring session

200865.2	Managing Operations
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And one elective

Year 4**Autumn session**

200864.2	Managing in the Global Environment
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And one elective

Spring session

200157.4	Organisational Learning and Development
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And one elective

Year 5**Autumn session**

200863.1	Leadership and Entrepreneurship
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And one elective

Spring session

200587.2	Strategic Management
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And one elective

Year 6**Autumn session**

200862.1 Creating Change and Innovation

And one elective

Spring session

Engaged Learning Unit (200568):

200568.3 Contemporary Management Issues

And one elective

SUMMER PATHWAY**Recommended Sequence Full-Time****Year 1****Autumn session**

200083.3 Marketing Principles
200101.7 Accounting Information for Managers
200336.4 Business Academic Skills
200571.4 Management Dynamics

Spring session

200184.3 Introduction to Business Law
200525.3 Principles of Economics
200585.4 Organisational Behaviour

Choose one of

200052.7 Introduction to Economic Methods
200032.7 Statistics for Business

Summer session

200865.2 Managing Operations

And one elective

Year 2**Autumn session**

200158.4 Business, Society and Policy
200864.2 Managing in the Global Environment

And two electives

Spring session

200862.1 Creating Change and Innovation
200157.4 Organisational Learning and Development

And two electives

Summer session

200587.2 Strategic Management

And one elective

Year 3**Autumn session**

200863.1 Leadership and Entrepreneurship

Engaged Learning Unit (200568):

200568.3 Contemporary Management Issues

And two electives

SUMMER PATHWAY**Recommended Sequence Part-time****Year 1****Autumn session**

200571.4 Management Dynamics
200336.4 Business Academic Skills

Spring session

200585.4 Organisational Behaviour
200525.3 Principles of Economics

Summer session

200083.3 Marketing Principles

Year 2**Autumn session**

200101.7 Accounting Information for Managers
200184.3 Introduction to Business Law

Spring session

Choose one of

200032.7 Statistics for Business
200052.7 Introduction to Economic Methods

And one elective

Summer session

200865.2 Managing Operations

Year 3**Autumn session**

200158.4 Business, Society and Policy

And one elective

Spring session

200864.2 Managing in the Global Environment

And one elective

Summer session

One elective

Year 4**Autumn session**

200863.1 Leadership and Entrepreneurship

And one elective

Spring session

200157.4 Organisational Learning and Development

And one elective

Summer session

200587.2 Strategic Management

Year 5

Autumn session

Engaged Learning Unit

200568.3 Contemporary Management Issues

And one elective

Spring session

200862.1 Creating Change and Innovation

And one elective

Major and Sub-major elective spaces

Elective units may be used toward obtaining an additional approved major (80 credit points) or sub-major (40 credit points).

Western Sydney University offers majors and sub-majors in a range of areas including Sustainability and Indigenous Studies.

Students can apply for an elective major or sub-major via MySR.

Major - Property

MT2014.1

The Bachelor of Business and Commerce (Property) is accredited by the Australian Property Institute (API) for Associate Membership and Certified Practising Valuer (CPV), Certified Property Practitioner (CPP), Certified Property Manager (CPM), Certified Asset Manager (CAM) and Certified Development Practitioner (CDP) certification. The Bachelor of Business and Commerce (Property) is accredited by the Australian Property Institute (API) for Associate Membership and endorsed for Certified Funds Manager (CFM) providing a sub-major in Applied Finance is completed. This major uses the principles of a range of areas of property investment, business, planning and law for making effective decisions in property. The property industry is dynamic, with a wide range of professional career opportunities available in valuation, property investment, property funds management and property development. Institutional investors with multi-billion dollar commercial property portfolios, the major property companies, valuation firms and the leading property advisory companies would be major employers of graduates, both in Australia and overseas. This program is practical and students are encouraged to participate in an industry-supported work experience program. This major is available on-campus in full time and part time modes or

externally. Please contact the Parramatta course advisor for information on the external offering. Please note that only the Property major is available externally.

Location

Campus	Mode
Parramatta City Campus-Macquarie Street	External
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Qualification for this Major requires the successful completion of 80 credit points including all of the core Units listed below.

Accreditation

For accreditation purposes with the Australian Property Institute (Certified Practising Valuer, Certified Property Practitioner, Certified Property Manager, Certified Fund Manager, Certified Asset Manager, and Certified Development Practitioner) and registration as a valuer with the NSW Fair Trading, it is essential that students complete the following units as part of their electives, in addition to the units specified for the major.

200711.2	Statutory Valuation
200876.1	Specialised Valuation
300706.3	Building 1

Note: From 2017, students are advised to enrol in unit 301157 Property Building in place of 300706 Building 1.

Core Units for this Major

200601.2	Introduction to Property
200602.2	Principles of Valuation
200603.3	Commercial Valuation
200749.2	Property Investment
200873.1	Property Portfolio Management
200874.1	Property Development Process
200600.2	Commercial Property Management
200875.1	Property Finance

Recommended Sequence

Qualification for the award of Bachelor of Business and Commerce with a major in Property requires the successful completion of 240 credit points as per the recommended sequence below.

Full-time

Internal Mode

Year 1

Autumn session

200336.4	Business Academic Skills
200601.2	Introduction to Property
200525.3	Principles of Economics

Choose one of

300706.3	Building 1
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Note: From 2017, students are advised to enrol in unit 301157 Property Building in place of 300706 Building 1.
or one elective

Spring session

200101.7 Accounting Information for Managers
200184.3 Introduction to Business Law
200083.3 Marketing Principles
200602.2 Principles of Valuation

Year 2

Autumn session

200603.3 Commercial Valuation
200571.4 Management Dynamics
200032.7 Statistics for Business

And one elective

Spring session

200749.2 Property Investment
200873.1 Property Portfolio Management

And two electives

Year 3

Autumn session

200600.2 Commercial Property Management
200874.1 Property Development Process

And one elective

Choose one of

200711.2 Statutory Valuation

Or one elective

Spring session

200875.1 Property Finance

Choose one of

200876.1 Specialised Valuation

Or one elective

Capstone Engaged Learning Unit (200360)

200360.2 Property Project

And one elective

Part-time

Internal Mode

Year 1

Autumn session

200336.4 Business Academic Skills
200601.2 Introduction to Property

Choose one of

300706.3 Building 1

Note: From 2017, students are advised to enrol in unit 301157 Property Building in place of 300706 Building 1.

Or one elective

Spring session

200101.7 Accounting Information for Managers
200184.3 Introduction to Business Law
200602.2 Principles of Valuation

Year 2

Autumn session

200603.3 Commercial Valuation
200525.3 Principles of Economics
200032.7 Statistics for Business

Spring session

200083.3 Marketing Principles
200749.2 Property Investment

And one elective

Year 3

Autumn session

200600.2 Commercial Property Management
200571.4 Management Dynamics

And one elective

Spring session

200875.1 Property Finance
200873.1 Property Portfolio Management

And one elective

Year 4

Autumn session

200874.1 Property Development Process

Choose one of

200711.2 Statutory Valuation

Or one elective

And one elective

Spring session

Capstone Engaged Learning Unit (200360)

200360.2 Property Project

Choose one of

200876.1 Specialised Valuation

Or one elective

And one elective

Four Year External Program**Year 1****Autumn session**

200336.4 Business Academic Skills
200601.2 Introduction to Property

Choose one of

300706.3 Building 1

Note: From 2017, students are advised to enrol in unit 301157 Property Building in place of 300706 Building 1.

Or one elective

Spring session

200101.7 Accounting Information for Managers
200184.3 Introduction to Business Law
200602.2 Principles of Valuation

Year 2**Autumn session**

200603.3 Commercial Valuation
200525.3 Principles of Economics
200032.7 Statistics for Business

Spring session

200083.3 Marketing Principles
200749.2 Property Investment

And one elective

Year 3**Autumn session**

200600.2 Commercial Property Management
200571.4 Management Dynamics

And one elective

Spring session

200875.1 Property Finance
200873.1 Property Portfolio Management

And one elective

Year 4**Autumn session**

200874.1 Property Development Process

Choose one of

200711.2 Statutory Valuation

Or one elective

And one elective

Spring session

Capstone Engaged Learning Unit (200360)

200360.2 Property Project

Choose one of

200876.1 Specialised Valuation

Or one elective

And one elective

Six Year External Program**Year 1****Autumn session**

200336.4 Business Academic Skills
200601.2 Introduction to Property

Spring session

200184.3 Introduction to Business Law
200602.2 Principles of Valuation

Year 2**Autumn session**

200525.3 Principles of Economics

Choose one of

300706.3 Building 1

Note: From 2017, students are advised to enrol in unit 301157 Property Building in place of 300706 Building 1.

Or one elective

Spring session

200101.7 Accounting Information for Managers
200083.3 Marketing Principles

Year 3**Autumn session**

200603.3 Commercial Valuation
200032.7 Statistics for Business

Spring session

200873.1 Property Portfolio Management
200749.2 Property Investment

Year 4**Autumn session**

200571.4 Management Dynamics

And one elective

Spring session

200875.1 Property Finance

And one elective

Year 5**Autumn session**

200600.2 Commercial Property Management
200874.1 Property Development Process

Spring session

Choose one of

200876.1 Specialised Valuation

Or one elective

And one elective

Year 6**Autumn session**

Choose one of

200711.2 Statutory Valuation

Or one elective

And one elective

Spring session

Capstone Engaged Learning Unit (200360)

200360.2 Property Project

And one elective

Recommended Sequence for Mid Year Intake**Year 1****Spring session**

200101.7 Accounting Information for Managers
200336.4 Business Academic Skills
200184.3 Introduction to Business Law
200525.3 Principles of Economics

Autumn session

200601.2 Introduction to Property
200032.7 Statistics for Business

Choose one of

300706.3 Building 1

Note: From 2017, students are advised to enrol in unit 301157 Property Building in place of 300706 Building 1.

Or one elective

And one elective

Year 2**Spring session**

200602.2 Principles of Valuation
200873.1 Property Portfolio Management

And two electives

Autumn session

200603.3 Commercial Valuation
200571.4 Management Dynamics
200083.3 Marketing Principles
200874.1 Property Development Process

Year 3**Spring session**

200875.1 Property Finance
200749.2 Property Investment

Capstone Engaged Learning Unit (200360)

200360.2 Property Project

Choose one of

200876.1 Specialised Valuation

Or one elective

Autumn session

200600.2 Commercial Property Management

Choose one of

200711.2 Statutory Valuation

Or one elective

And two electives

SUMMER PATHWAY**Recommended Sequence Full-time Internal****Year 1****Autumn session**

200601.2 Introduction to Property
200336.4 Business Academic Skills
200525.3 Principles of Economics
300706.3 Building 1

Note: From 2017, students are advised to enrol in unit 301157 Property Building in place of 300706 Building 1.

Spring session

200602.2 Principles of Valuation
200749.2 Property Investment
200101.7 Accounting Information for Managers
200083.3 Marketing Principles

Summer session

200603.3 Commercial Valuation
200873.1 Property Portfolio Management

Year 2**Autumn session**

200600.2 Commercial Property Management
200874.1 Property Development Process
200032.7 Statistics for Business

And one elective

Spring session**200876.1** Specialised Valuation

Capstone Engaged Learning Unit (200360)

200360.2 Property Project**200184.3** Introduction to Business Law

And one elective

Summer session**200571.4** Management Dynamics**200875.1** Property Finance**Year 3****Autumn session****200711.2** Statutory Valuation

And three electives

SUMMER PATHWAY**Recommended Sequence Part-time Internal****Year 1****Autumn session****200601.2** Introduction to Property**200336.4** Business Academic Skills**200525.3** Principles of Economics**Spring session****200602.2** Principles of Valuation**200749.2** Property Investment**200101.7** Accounting Information for Managers**Summer session****200873.1** Property Portfolio Management**Year 2****Autumn session****200603.3** Commercial Valuation**200032.7** Statistics for Business**300706.3** Building 1**Note: From 2017, students are advised to enrol in unit 301157 Property Building in place of 300706 Building 1.****Spring session****200875.1** Property Finance**200083.3** Marketing Principles

And one elective

Summer session**200571.4** Management Dynamics**Year 3****Autumn session****200874.1** Property Development Process**200600.2** Commercial Property Management

And one elective

Spring session

Capstone Engaged Learning Unit (200360)

200360.2 Property Project**200876.1** Specialised Valuation

And one elective

Summer session**200184.3** Introduction to Business Law**Year 4****Autumn session****200711.2** Statutory Valuation

And two electives

SUMMER PATHWAY**Recommended Sequence Four Year External****Year 1****Autumn session****200336.4** Business Academic Skills**200601.2** Introduction to Property**300706.3** Building 1**Note: From 2017, students are advised to enrol in unit 301157 Property Building in place of 300706 Building 1.****Spring session****200101.7** Accounting Information for Managers**200749.2** Property Investment**200602.2** Principles of Valuation**Summer session****200873.1** Property Portfolio Management**Year 2****Autumn session****200603.3** Commercial Valuation**200525.3** Principles of Economics**200032.7** Statistics for Business**Spring session****200875.1** Property Finance**200083.3** Marketing Principles

And one elective

Summer session

200571.4 Management Dynamics

Year 3**Autumn session**

200600.2 Commercial Property Management
200874.1 Property Development Process

And one elective

Spring session

Capstone Engaged Learning Unit (200360)

200360.2 Property Project
200876.1 Specialised Valuation

And one elective

Summer session

200184.3 Introduction to Business Law

Year 4**Autumn session**

200711.2 Statutory Valuation

And two electives

SUMMER PATHWAY**Recommended Sequence Six Year External****Year 1****Autumn session**

200336.4 Business Academic Skills
200601.2 Introduction to Property

Spring session

200101.7 Accounting Information for Managers
200602.2 Principles of Valuation

Summer session

200603.3 Commercial Valuation

Year 2**Autumn session**

200032.7 Statistics for Business
300706.3 Building 1

Note: From 2017, students are advised to enrol in unit 301157 Property Building in place of 300706 Building 1.

Spring session

200083.3 Marketing Principles
200749.2 Property Investment

Summer session

200873.1 Property Portfolio Management

Year 3**Autumn session**

200525.3 Principles of Economics
200600.2 Commercial Property Management

Spring session

200184.3 Introduction to Business Law

And one elective

Summer session

200875.1 Property Finance

Year 4**Autumn session**

200874.1 Property Development Process

And one elective

Spring session

200876.1 Specialised Valuation

And one elective

Summer session

200571.4 Management Dynamics

Year 5**Autumn session**

200711.2 Statutory Valuation

And one elective

Spring session

Capstone Engaged Learning Unit (200360)

200360.2 Property Project

And one elective

SUMMER PATHWAY**Recommended Sequence Mid Year Intake****Year 1****Spring session**

200101.7 Accounting Information for Managers
200336.4 Business Academic Skills
200525.3 Principles of Economics

And one elective

Summer session

200184.3 Introduction to Business Law

200032.7 Statistics for Business

Autumn session

200601.2 Introduction to Property
300706.3 Building 1

Note: From 2017, students are advised to enrol in unit 301157 Property Building in place of 300706 Building 1.

And two electives

Year 2

Spring session

200749.2 Property Investment
200602.2 Principles of Valuation
200083.3 Marketing Principles
200571.4 Management Dynamics

Summer session

200873.1 Property Portfolio Management
200875.1 Property Finance

Autumn session

200603.3 Commercial Valuation
200600.2 Commercial Property Management
200711.2 Statutory Valuation
200874.1 Property Development Process

Year 3

Spring session

Capstone Engaged Learning Unit (200360)

200360.2 Property Project
200876.1 Specialised Valuation

And two electives

Major and Sub-major elective spaces

Elective units may be used toward obtaining an additional approved major (80 credit points) or sub-major (40 credit points).

Western Sydney University offers majors and sub-majors in a range of areas including Sustainability and Indigenous Studies.

Students can apply for an elective major or sub-major via MySR.

Major - International Business

MT2015.1

The global economy is becoming increasingly important for organisations seeking out new opportunities to expand their customer base and develop partnerships. Managers who are well versed in the needs of doing business internationally and who can exploit these opportunities will therefore play an integral role in any such corporation. On a solid foundation in domestic business education, this major builds upon the detailed knowledge of the international

dimension of business and the necessary understanding of the workings of that market system.

Specialisation Structure

Qualification for this Major requires the successful completion of 80 credit points including all of the core Units listed below.

Core Units for this Major

200591.2 Introduction to International Business
200589.3 Export Strategy and Applications
200626.3 International Business Strategy
200094.4 International Marketing
200098.4 The Markets of Asia
200864.2 Managing in the Global Environment
200863.1 Leadership and Entrepreneurship
200815.2 Globalisation and Sustainability

Recommended Sequence Full-time

Year 1

Autumn session

200336.4 Business Academic Skills
200571.4 Management Dynamics
200083.3 Marketing Principles
200591.2 Introduction to International Business

Spring session

200101.7 Accounting Information for Managers
200184.3 Introduction to Business Law
200525.3 Principles of Economics
200032.7 Statistics for Business

Year 2

Autumn session

200864.2 Managing in the Global Environment
200815.2 Globalisation and Sustainability

And two electives

Spring session

200094.4 International Marketing
200589.3 Export Strategy and Applications

And two electives

Year 3

Autumn session

200626.3 International Business Strategy
200863.1 Leadership and Entrepreneurship

And two electives

Spring session

Engaged learning unit 200590:

200590.2 International Business Project
200098.4 The Markets of Asia

And two electives

Recommended Sequence Part-time

Year 1

Autumn session

200336.4 Business Academic Skills
200571.4 Management Dynamics

Spring session

200083.3 Marketing Principles
200591.2 Introduction to International Business

Year 2

Autumn session

200101.7 Accounting Information for Managers
200184.3 Introduction to Business Law

Spring session

200525.3 Principles of Economics
200032.7 Statistics for Business

Year 3

Autumn session

200864.2 Managing in the Global Environment
200815.2 Globalisation and Sustainability

Spring session

Two electives

Year 4

Autumn session

Two electives

Spring session

200589.3 Export Strategy and Applications
200094.4 International Marketing

Year 5

Autumn session

200626.3 International Business Strategy
200863.1 Leadership and Entrepreneurship

Spring session

Two electives

Year 6

Autumn session

Two electives

Spring session

Engaged learning unit (200590):

200590.2 International Business Project

200098.4 The Markets of Asia

Major and Sub-major elective spaces

Elective units may be used toward obtaining an additional approved major (80 credit points) or sub-major (40 credit points).

Western Sydney University offers majors and sub-majors in a range of areas including Sustainability and Indigenous Studies.

Students can apply for an elective major or sub-major via MySR.

Major - Financial Planning

MT2016.1

The Financial Planning Major is available to participants enrolled in the Bachelor of Accounting. The specialised units in this major analyse contemporary issues relevant to financial planning using case studies and discussion. Completion of this major meets the RG146 generic knowledge requirements, specialist knowledge requirements and skills requirements as they currently stand. Whilst it is not compulsory to complete the taxation specialisation, students are encouraged to complete these units as content builds on that covered in the financial planning specialisation. Details regarding these requirements can be found on the 2783.1 Bachelor of Accounting page.

Location

Campus	Mode
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Qualification for the major requires the successful completion of the eight units (80 credit points) below. The first four units listed are core units in 2783 Bachelor of Accounting. Students who select this major will have four electives remaining in their course.

200525.3	Principles of Economics
200909.2	Enterprise Law
200183.4	Law of Business Organisations
200187.3	Taxation Law
200272.2	Insurance Advising - Theory and Practice
200899.1	Retirement and Succession Planning
200265.2	Personal Asset Management
200627.2	Financial Planning

Recommended Sequence

Full-time

Year 1

Autumn session

200101.7 Accounting Information for Managers
200909.2 Enterprise Law
200525.3 Principles of Economics

Choose one of

- 200032.7** Statistics for Business
200052.7 Introduction to Economic Methods

Spring session

- 200111.4** Financial Accounting Applications
200488.6 Corporate Financial Management
200183.4 Law of Business Organisations
200116.6 Management Accounting Fundamentals

Year 2

Autumn session

- 200536.3** Intermediate Financial Accounting
200108.3 Contemporary Management Accounting
200187.3 Taxation Law
200272.2 Insurance Advising - Theory and Practice

Spring session

- 200534.3** Accounting Information Systems
200109.7 Corporate Accounting Systems
200265.2 Personal Asset Management
200899.1 Retirement and Succession Planning

Year 3

Autumn session

- 200267.2** Advanced Accounting
200535.3 Auditing and Assurance Services

And two electives

Spring session

- 200118.4** The Accountant as a Consultant
200627.2 Financial Planning

And two electives

Part-time

Year 1

Autumn session

- 200101.7** Accounting Information for Managers
200909.2 Enterprise Law

Spring session

- 200525.3** Principles of Economics

Choose one of

- 200032.7** Statistics for Business
200052.7 Introduction to Economic Methods

Year 2

Autumn session

- 200111.4** Financial Accounting Applications
200116.6 Management Accounting Fundamentals

Spring session

- 200488.6** Corporate Financial Management
200183.4 Law of Business Organisations

Year 3

Autumn session

- 200536.3** Intermediate Financial Accounting
200108.3 Contemporary Management Accounting

Spring session

- 200187.3** Taxation Law
200272.2 Insurance Advising - Theory and Practice

Year 4

Autumn session

- 200534.3** Accounting Information Systems
200265.2 Personal Asset Management

Spring session

- 200109.7** Corporate Accounting Systems
200899.1 Retirement and Succession Planning

Year 5

Autumn session

- 200267.2** Advanced Accounting

And one elective

Spring session

- 200535.3** Auditing and Assurance Services

And one elective

Year 6

Autumn session

- 200118.4** The Accountant as a Consultant
200627.2 Financial Planning

Spring session

Two electives

Sub-major elective spaces

Elective units may be used toward obtaining an additional approved sub-major (40 credit points).

Western Sydney University offers sub-majors in a range of areas including Sustainability and Indigenous Studies.

Students can apply for an elective major or sub-major via MySR.

Major - Taxation

MT2017.1

The Taxation Major is available to participants enrolled in the Bachelor of Accounting. The specialised units in this major analyse core and contemporary issues in taxation using case studies and discussion. The major is designed to meet the educational requirements for graduates to apply for registration as tax agents (subject to relevant work experience), provided students choose unit 200012 Property Law as an elective. Details regarding these requirements can be found on the 2783.1 Bachelor of Accounting page.

Location

Campus	Mode
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Qualification for the major requires the successful completion of the eight units (80 credit points) below. The first four units listed are core units in 2783 Bachelor of Accounting. Students who select this major will have four electives remaining in their course.

200525.3	Principles of Economics
200909.2	Enterprise Law
200183.4	Law of Business Organisations
200187.3	Taxation Law
200271.4	Financial Services Law
200899.1	Retirement and Succession Planning
200900.3	Self-Managed Superannuation and Trusts
200186.3	Advanced Taxation Law

Recommended Sequence

Full-time

Year 1

Autumn session

200101.7	Accounting Information for Managers
200909.2	Enterprise Law
200525.3	Principles of Economics

Choose one of

200032.7	Statistics for Business
200052.7	Introduction to Economic Methods

Spring session

200111.4	Financial Accounting Applications
200488.6	Corporate Financial Management
200183.4	Law of Business Organisations
200116.6	Management Accounting Fundamentals

Year 2

Autumn session

200536.3	Intermediate Financial Accounting
200108.3	Contemporary Management Accounting
200187.3	Taxation Law

And one elective

Spring session

200534.3	Accounting Information Systems
200109.7	Corporate Accounting Systems
200899.1	Retirement and Succession Planning

And one elective

Year 3

Autumn session

200267.2	Advanced Accounting
200535.3	Auditing and Assurance Services
200186.3	Advanced Taxation Law
200271.4	Financial Services Law

Spring session

200118.4	The Accountant as a Consultant
200900.3	Self-Managed Superannuation and Trusts

And two electives

Part-time

Year 1

Autumn session

200101.7	Accounting Information for Managers
200909.2	Enterprise Law

Spring session

200525.3	Principles of Economics
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Choose one of

200032.7	Statistics for Business
200052.7	Introduction to Economic Methods

Year 2

Autumn session

200111.4	Financial Accounting Applications
200116.6	Management Accounting Fundamentals

Spring session

200488.6	Corporate Financial Management
200183.4	Law of Business Organisations

Year 3

Autumn session

200536.3	Intermediate Financial Accounting
200108.3	Contemporary Management Accounting

Spring session**200187.3** Taxation Law

And one elective

Year 4**Autumn session****200534.3** Accounting Information Systems

And one elective

Spring session**200109.7** Corporate Accounting Systems
200899.1 Retirement and Succession Planning**Year 5****Autumn session****200267.2** Advanced Accounting
200186.3 Advanced Taxation Law**Spring session****200535.3** Auditing and Assurance Services
200271.4 Financial Services Law**Year 6****Autumn session****200118.4** The Accountant as a Consultant

And one elective

Spring session**200900.3** Self-Managed Superannuation and Trusts

And one elective

Sub-major elective spaces

Elective units may be used toward obtaining an additional approved sub-major (40 credit points).

Western Sydney University offers sub-majors in a range of areas including Sustainability and Indigenous Studies.

Students can apply for an elective major or sub-major via MySR.

Major - Financial Planning and Taxation***MT2018.1***

The Financial Planning and Taxation Major is available to participants enrolled in the Bachelor of Accounting. The specialised units in this major analyse contemporary issues relevant to financial planning and taxation using case studies and discussion. The major is designed to meet the requirements for admission to the CFP program of the Financial Planning Association (FPA) for those seeking a career in that profession. This major satisfies the

accreditation requirements of the Financial Planning Association (FPA). Completion of this major also meets the RG146 generic knowledge requirements, specialist knowledge requirements and skills requirements as they currently stand. Details regarding these requirements can be found on the 2783.1 Bachelor of Accounting page. Completion of this major satisfies the tertiary education requirements to register as a Tax (Financial) Adviser and a Tax Agent with the Tax Practitioners Board (TPB) (pending completion of certain electives), subject to relevant work experience. Details regarding these requirements can be found on the 2783.1 Bachelor of Accounting page.

Location**Campus****Mode**

Parramatta City Campus-Macquarie Street Internal

Specialisation Structure

Qualification for the major requires the successful completion of the eight units (80 credit points) below. The first unit listed is a core unit in 2783 Bachelor of Accounting. Students who select this major will have one elective remaining in their course.

200187.3 Taxation Law
200272.2 Insurance Advising - Theory and Practice
200265.2 Personal Asset Management
200627.2 Financial Planning
200271.4 Financial Services Law
200899.1 Retirement and Succession Planning
200900.3 Self-Managed Superannuation and Trusts
200186.3 Advanced Taxation Law

Recommended Sequence**Full-time****Year 1****Autumn session**

200101.7 Accounting Information for Managers
200909.2 Enterprise Law
200525.3 Principles of Economics

Choose one of

200032.7 Statistics for Business
200052.7 Introduction to Economic Methods

Spring session

200111.4 Financial Accounting Applications
200488.6 Corporate Financial Management
200183.4 Law of Business Organisations
200116.6 Management Accounting Fundamentals

Year 2**Autumn session**

200536.3 Intermediate Financial Accounting
200108.3 Contemporary Management Accounting
200187.3 Taxation Law
200272.2 Insurance Advising - Theory and Practice

Spring session

200534.3	Accounting Information Systems
200109.7	Corporate Accounting Systems
200265.2	Personal Asset Management
200899.1	Retirement and Succession Planning

Year 3**Autumn session**

200267.2	Advanced Accounting
200535.3	Auditing and Assurance Services
200186.3	Advanced Taxation Law
200271.4	Financial Services Law

Spring session

200118.4	The Accountant as a Consultant
200627.2	Financial Planning
200900.3	Self-Managed Superannuation and Trusts

And one elective

Part-time**Year 1****Autumn session**

200101.7	Accounting Information for Managers
200909.2	Enterprise Law

Spring session

200525.3	Principles of Economics
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Choose one of

200032.7	Statistics for Business
200052.7	Introduction to Economic Methods

Year 2**Autumn session**

200111.4	Financial Accounting Applications
200116.6	Management Accounting Fundamentals

Spring session

200488.6	Corporate Financial Management
200183.4	Law of Business Organisations

Year 3**Autumn session**

200536.3	Intermediate Financial Accounting
200108.3	Contemporary Management Accounting

Spring session

200187.3	Taxation Law
200272.2	Insurance Advising - Theory and Practice

Year 4**Autumn session**

200534.3	Accounting Information Systems
200265.2	Personal Asset Management

Spring session

200109.7	Corporate Accounting Systems
200899.1	Retirement and Succession Planning

Year 5**Autumn session**

200267.2	Advanced Accounting
200186.3	Advanced Taxation Law

Spring session

200535.3	Auditing and Assurance Services
200271.4	Financial Services Law

Year 6**Autumn session**

200118.4	The Accountant as a Consultant
200627.2	Financial Planning

Spring session

200900.3	Self-Managed Superannuation and Trusts
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And one elective

Major - Applied Finance**MT2021.1**

The Applied Finance major equips you with the expert skills to create a career as a finance specialist. In this major you will develop in-depth knowledge of finance with a focus on investment and securities, economics, and banking and finance. The core units in the Bachelor of Business will provide you a foundation of business knowledge and develop your skills in innovation, career planning, and numeracy. The Applied Finance major builds on this knowledge and skills in an applied discipline based context. Finance specialists work in a range of roles within the rapidly growing finance sector. This major fulfils the educational requirements for admission as an Associate (A Fin) of the Financial Services Institute of Australasia (FINSIA) provided the applicant is at least working in the financial services industry. All other students are eligible to apply for Affiliate membership (no postnominals apply).

Location

Campus	Mode
Parramatta City Campus-Macquarie Street	Internal
Sydney City Campus	Internal

Campus	Mode
Uni of Economics Ho Chi Minh City	Internal

Specialisation Structure

Qualification for this major requires the successful completion of 80 credit points including all of the core units listed below.

Core Units for this Major

200818.1	Bank Management
200488.6	Corporate Financial Management
200079.3	Derivatives
200916.1	Economic and Financial Modelling
200048.3	Financial Institutions and Markets
200055.5	International Finance
200819.2	Investment Management
200921.1	Security Analysis and Business Valuation

Professional Units for Careers in Money

Students undertaking the Applied Finance major are advised to take the following four units to satisfy the requirements for their professional core:

200537.4	Economics and Finance Engagement Project
200917.2	Innovation, Enterprise and Society
200914.1	Working in Professions

Choose one of

200052.7	Introduction to Economic Methods
200032.7	Statistics for Business

Recommended Sequence

Qualification for the award of Bachelor of Business with a major in Applied Finance requires the successful completion of 240 credit points as per the recommended sequence below.

Full-time

Year 1

Autumn session

200909.2	Enterprise Law
200910.2	Financing Enterprises
200048.3	Financial Institutions and Markets

Choose one of

200052.7	Introduction to Economic Methods
200032.7	Statistics for Business

Spring session

200912.1	Enterprise Leadership
200488.6	Corporate Financial Management
200911.1	Enterprise Innovation and Markets

And one elective

Year 2

Autumn session

200819.2	Investment Management
200914.1	Working in Professions

And two electives

Spring session

200916.1	Economic and Financial Modelling
200055.5	International Finance

And two electives

Year 3

Autumn session

200818.1	Bank Management
200079.3	Derivatives
200917.2	Innovation, Enterprise and Society

And one elective

Spring session

200921.1	Security Analysis and Business Valuation
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Enterprise Engaged Unit

200537.4	Economics and Finance Engagement Project
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And two electives

Part-time

Year 1

Autumn session

200909.2	Enterprise Law
200048.3	Financial Institutions and Markets

Spring session

200911.1	Enterprise Innovation and Markets
200910.2	Financing Enterprises

Year 2

Autumn session

200488.6	Corporate Financial Management
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Choose one of

200052.7	Introduction to Economic Methods
200032.7	Statistics for Business

Spring session

200912.1	Enterprise Leadership
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And one elective

Year 3

Autumn session

200819.2	Investment Management
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And one elective

Spring session

200914.1 Working in Professions

And one elective

Year 4**Autumn session****200055.5** International Finance

And one elective

Spring session**200916.1** Economic and Financial Modelling

And one elective

Year 5**Autumn session****200818.1** Bank Management**200917.2** Innovation, Enterprise and Society**Spring session****200079.3** Derivatives

And one elective

Year 6**Autumn session**

Enterprise Engaged Unit

200537.4 Economics and Finance Engagement Project

And one elective

Spring session**200921.1** Security Analysis and Business Valuation

And one elective

Major - Economics**MT2022.1**

The Economics major provides a broad pluralist perspective on fundamental aspects of relationships between individuals, firms, institutions and countries. Students will learn how economies function and how public policy and the way organisations behave affect diverse social, economic and environmental problems. Students are introduced to a wide array of competing economic theories, so that they are critically informed about the ways in which they can transform the world. A major in Economics prepares students to be active participants in addressing the wide range of problems faced by governments, social organisations and the business community in the domestic and international economies. Students who study economics can expect to develop their analytical and problem solving skills and to be intellectually challenged, whether they view the discipline as providing specific vocational skills or as an area of academic and intellectual interest to them. An Economics major is very highly regarded in the business world and opens up a very

large range of career prospects in general business, finance and the public sector.

Location**Campus****Mode**

Parramatta City Campus-Macquarie Street Internal

Specialisation Structure

Qualification for the Economics major requires the successful completion of 80 credit points including all of the core units listed below.

Core Units for this Major

201099.1	Consumers, Firms and Markets
200923.1	Corporations, Economic Power and Policy
200924.3	Cost Benefit Analysis
200916.1	Economic and Financial Modelling
200815.2	Globalisation and Sustainability
200925.1	Growth, Cycles and Crises
200926.1	Macroeconomic Measures and Models
200549.3	The Australian Macroeconomy

Professional Units for Careers in Money

Students undertaking the Economics major are advised to take the following four units to satisfy the requirements for their professional core:

200537.4	Economics and Finance Engagement Project
200917.2	Innovation, Enterprise and Society
200914.1	Working in Professions

Choose one of

200052.7	Introduction to Economic Methods
200032.7	Statistics for Business

Recommended Sequence

Qualification for the award of Bachelor of Business with a major in Economics requires the successful completion of 240 credit points as per the recommended sequence below.

Full-time**Year 1****Autumn session**

200909.2	Enterprise Law
200910.2	Financing Enterprises
201099.1	Consumers, Firms and Markets

Choose one of

200052.7	Introduction to Economic Methods
200032.7	Statistics for Business

Spring session

200549.3	The Australian Macroeconomy
200912.1	Enterprise Leadership
200911.1	Enterprise Innovation and Markets

And one elective

Year 2**Autumn session**

- 200924.3** Cost Benefit Analysis
200914.1 Working in Professions

And two electives

Spring session

- 200916.1** Economic and Financial Modelling
200926.1 Macroeconomic Measures and Models

And two electives

Year 3**Autumn session**

- 200815.2** Globalisation and Sustainability
200923.1 Corporations, Economic Power and Policy
200917.2 Innovation, Enterprise and Society

And one elective

Spring session

- 200925.1** Growth, Cycles and Crises
 Enterprise Engaged Unit
200537.4 Economics and Finance Engagement Project

And two electives

Part-time**Year 1****Autumn session**

- 200909.2** Enterprise Law
200911.1 Enterprise Innovation and Markets

Spring session

- 200910.2** Financing Enterprises
201099.1 Consumers, Firms and Markets

Year 2**Autumn session**

- 200549.3** The Australian Macroeconomy

Choose one of

- 200052.7** Introduction to Economic Methods
200032.7 Statistics for Business

Spring session

- 200912.1** Enterprise Leadership

And one elective

Year 3**Autumn session**

- 200924.3** Cost Benefit Analysis

And one elective

Spring session

- 200914.1** Working in Professions

And one elective

Year 4**Autumn session**

- 200926.1** Macroeconomic Measures and Models

And one elective

Spring session

- 200916.1** Economic and Financial Modelling

And one elective

Year 5**Autumn session**

- 200815.2** Globalisation and Sustainability
200917.2 Innovation, Enterprise and Society

Spring session

- 200923.1** Corporations, Economic Power and Policy

And one elective

Year 6**Autumn session**

- Enterprise Engaged Unit
200537.4 Economics and Finance Engagement Project

And one elective

Spring session

- 200925.1** Growth, Cycles and Crises

And one elective

Replaced Units

The unit listed below count towards completion of this course for students who passed this unit in 2021 or earlier.
 200922 - Consumers, Firms and Markets, replaced by
 201099 Consumers, Firms and Markets

Major - Hospitality Management**MT2023.1**

The Hospitality Management major is designed to prepare you for a career that goes beyond providing customer 'service' and focuses on providing customer 'experience'. This major equips you with the expert skills required to effectively and efficiently manage hotels, resorts, clubs, food-service enterprises or other service-oriented businesses. The Hospitality Management major units focus on hospitality operations management, planning and design

of hospitality facilities, and business management, with opportunities to undertake industry-related projects. Hospitality Management leads to exciting and varied careers across a range of local and international sectors.

Location

Campus	Mode
Parramatta City Campus-Macquarie Street	Internal
Sydney City Campus	Internal

Specialisation Structure

Qualification for this major requires the successful completion of 80 credit points including all of the core units listed below.

Core Units for this Major

200708.2	Hospitality Industry
200584.3	Hospitality Management Operations
200273.5	Managing Service and Experience
200709.2	Managing the Accommodation Experience
200710.4	Managing the Food and Beverage Experience
200148.2	Planning and Design of Hospitality Facilities
200707.3	Service Industry Studies
200742.2	Sport and Hospitality Event Management

Professional Units for Careers in Markets

Students undertaking the Hospitality Management major are advised to take the following four units to satisfy the requirements for their professional core:

200918.1	Design Thinking for Creativity
200561.4	Hospitality Management Applied Project
200032.7	Statistics for Business
200915.3	The Service Enterprise

Recommended Sequence

Qualification for the award of Bachelor of Business with a major in Hospitality Management requires the successful completion of 240 credit points as per the recommended sequence below.

Full-time

Year 1

Autumn session

200911.1	Enterprise Innovation and Markets
200912.1	Enterprise Leadership
200710.4	Managing the Food and Beverage Experience
200032.7	Statistics for Business

Spring session

200909.2	Enterprise Law
200910.2	Financing Enterprises
200709.2	Managing the Accommodation Experience

And one elective

Year 2

Autumn session

200915.3	The Service Enterprise
200707.3	Service Industry Studies

And two electives

Spring session

200742.2	Sport and Hospitality Event Management
200584.3	Hospitality Management Operations
200918.1	Design Thinking for Creativity

And one elective

Year 3

Autumn session

200273.5	Managing Service and Experience
200708.2	Hospitality Industry

And two electives

Spring session

200148.2	Planning and Design of Hospitality Facilities
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Enterprise Engaged Unit:

200561.4	Hospitality Management Applied Project
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And two electives

Part-time

Year 1

Autumn session

200911.1	Enterprise Innovation and Markets
200909.2	Enterprise Law

Spring session

200910.2	Financing Enterprises
200032.7	Statistics for Business

Year 2

Autumn session

200710.4	Managing the Food and Beverage Experience
200709.2	Managing the Accommodation Experience

Spring session

200912.1	Enterprise Leadership
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And one elective

Year 3

Autumn session

200915.3	The Service Enterprise
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And one elective

Spring session**200742.2** Sport and Hospitality Event Management

And one elective

Year 4**Autumn session****200707.3** Service Industry Studies

And one elective

Spring session**200584.3** Hospitality Management Operations
200148.2 Planning and Design of Hospitality Facilities**Year 5****Autumn session****200708.2** Hospitality Industry

And one elective

Spring session**200918.1** Design Thinking for Creativity

And one elective

Year 6**Autumn session****200273.5** Managing Service and Experience

And one elective

Spring session

Enterprise Engaged Unit:

200561.4 Hospitality Management Applied Project

And one elective

Major - Human Resource Management**MT2024.1**

This major (including online) is accredited with the Australian Human Resources Institute (AHRI). The Human Resource Management Major is designed for people who seek careers in human resource management and industrial relations. Graduates' careers focus on enhancing the value of human and social capital through supporting employee engagement for many different kinds of organisations, market-oriented and community-oriented organisations and many kinds of people. The teaching philosophy is based on knowledge in action, a fusion of the Australia Human Resource Institute's capabilities for HR professionals and the Western Sydney University Graduate Attributes designed to secure success. An aim of the program is to instil those values and attitudes that can support leaders in judgements about balancing the pursuit of organisational objectives with creating opportunities for

developing people's capacities and careers. The perspectives are local and international, with an emphasis on the value of cultural and demographic diversity. Graduates have knowledge of how leadership and management of people can support organisational objectives and create organisational opportunities. This capacity comes from grounding in human resource management and industrial relations practice using contemporary law and research in applied projects. Students combine this with an education in the pressures organisations experience in inter-disciplinary subjects focused on money, markets and management. That is, graduates develop commercial acumen and appreciate the competing interests around work, aware of trends locally and internationally. Throughout the program, students are challenged to develop and demonstrate communication, cultural, and analytic skills required to be innovative and responsible team-members and leaders.

Location

Campus	Mode
Bankstown Campus	Internal
Campbelltown Campus	Internal
Parramatta City Campus-Macquarie Street	Internal
WSU Online	Multi Modal

Specialisation Structure

Qualification for this major requires the successful completion of 80 credit points including all of the core units listed below.

Core Units for this Major

200614.3	Enterprise Industrial Relations
200740.5	Human Resource and Industrial Relations Strategy
200859.1	Human Resource Development
200621.3	International Human Resource Management
200300.2	Managing People at Work
200613.3	Negotiation, Bargaining and Advocacy
200860.1	People, Work and Society
200739.2	Reward and Performance Management

Professional Units for Careers in Management

Students undertaking the Human Resource Management major are advised to take the following four units to satisfy the requirements for their professional core:

200919.1	Innovation and Professional Practice
301123.2	Management Analytics
200376.4	Managing and Developing Careers
200575.3	Processes and Evaluation in Employment Relations

Note: Students enrolled in MT2024 Human Resource Management are advised that the enterprise engaged unit 200575 Processes and Evaluation in Employment Relations is required for accreditation purposes.

Recommended Sequence

Qualification for the award of Bachelor of Business with a major in Human Resource Management requires the

successful completion of 240 credit points as per the recommended sequence below.

Full-time

Year 1

Autumn session

200910.2	Financing Enterprises
200912.1	Enterprise Leadership
200909.2	Enterprise Law
200300.2	Managing People at Work

Spring session

200911.1	Enterprise Innovation and Markets
200859.1	Human Resource Development
301123.2	Management Analytics

And one elective

Year 2

Autumn session

200614.3	Enterprise Industrial Relations
200621.3	International Human Resource Management

And two electives

Spring session

200739.2	Reward and Performance Management
200376.4	Managing and Developing Careers

And two electives

Year 3

Autumn session

200860.1	People, Work and Society
200613.3	Negotiation, Bargaining and Advocacy
200919.1	Innovation and Professional Practice

And one elective

Spring session

200740.5	Human Resource and Industrial Relations Strategy
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Enterprise Engaged Unit

200575.3	Processes and Evaluation in Employment Relations
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And two electives

Part-time

Year 1

Autumn session

200910.2	Financing Enterprises
200912.1	Enterprise Leadership

Spring session

301123.2	Management Analytics
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200911.1	Enterprise Innovation and Markets
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Year 2

Autumn session

200909.2	Enterprise Law
200300.2	Managing People at Work

Spring session

200859.1	Human Resource Development
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And one elective

Year 3

Autumn session

200614.3	Enterprise Industrial Relations
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And one elective

Spring session

200376.4	Managing and Developing Careers
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And one elective

Year 4

Autumn session

200621.3	International Human Resource Management
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And one elective

Spring session

200739.2	Reward and Performance Management
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And one elective

Year 5

Autumn session

200860.1	People, Work and Society
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And one elective

Spring session

200919.1	Innovation and Professional Practice
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And one elective

Year 6

Autumn session

200613.3	Negotiation, Bargaining and Advocacy
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And one elective

Spring session

200740.5	Human Resource and Industrial Relations Strategy
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Enterprise Engaged Unit

200575.3	Processes and Evaluation in Employment Relations
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Major - International Business

MT2025.1

The global economy is becoming increasingly important for organisations seeking out new opportunities to expand their customer base and develop partnerships. Managers who are well versed in the needs of doing business internationally and who can exploit these opportunities will therefore play an integral role in any such corporation. Building on a solid foundation in domestic business education, including global sustainability, international business strategy, managing in a global environment, and international marketing, this major equips graduates with the detailed knowledge of the international dimension of business and the necessary understanding of the workings of that market system.

Location

Campus	Mode
Parramatta City Campus-Macquarie Street	Internal
Sydney City Campus	Internal

Specialisation Structure

Qualification for this major requires the successful completion of 80 credit points including all of the core units listed below.

Core Units for this Major

200589.3	Export Strategy and Applications
200815.2	Globalisation and Sustainability
200626.3	International Business Strategy
200094.4	International Marketing
200591.2	Introduction to International Business
200863.1	Leadership and Entrepreneurship
200864.2	Managing in the Global Environment
200098.4	The Markets of Asia

Professional Units for Careers in Markets

Students undertaking the International Business major are advised to take the following four units to satisfy the requirements for their professional core:

200918.1	Design Thinking for Creativity
200590.2	International Business Project
200032.7	Statistics for Business
200915.3	The Service Enterprise

Recommended Sequence

Qualification for the award of Bachelor of Business with a major in International Business requires the successful completion of 240 credit points as per the recommended sequence below.

Full-time

Year 1

Autumn session

200911.1	Enterprise Innovation and Markets
200912.1	Enterprise Leadership
200591.2	Introduction to International Business
200032.7	Statistics for Business

Spring session

200909.2	Enterprise Law
200910.2	Financing Enterprises
200864.2	Managing in the Global Environment

And one elective

Year 2

Autumn session

200915.3	The Service Enterprise
200815.2	Globalisation and Sustainability

And two electives

Spring session

200589.3	Export Strategy and Applications
200098.4	The Markets of Asia

And two electives

Year 3

Autumn session

200094.4	International Marketing
200918.1	Design Thinking for Creativity
200863.1	Leadership and Entrepreneurship

And one elective

Spring session

200626.3	International Business Strategy
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Enterprise Engaged Unit

200590.2	International Business Project
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And two electives

Part-time

Year 1

Autumn session

200911.1	Enterprise Innovation and Markets
200909.2	Enterprise Law

Spring session

200910.2	Financing Enterprises
200912.1	Enterprise Leadership

Year 2**Autumn session**

200591.2 Introduction to International Business
200032.7 Statistics for Business

Spring session

200864.2 Managing in the Global Environment

And one elective

Year 3**Autumn session**

200815.2 Globalisation and Sustainability

And one elective

Spring session

200915.3 The Service Enterprise

And one elective

Year 4**Autumn session**

200589.3 Export Strategy and Applications

And one elective

Spring session

200098.4 The Markets of Asia

And one elective

Year 5**Autumn session**

200094.4 International Marketing
200863.1 Leadership and Entrepreneurship

Spring session

200918.1 Design Thinking for Creativity

And one elective

Year 6**Autumn session**

200626.3 International Business Strategy

And one elective

Spring session

Enterprise Engaged Unit

200590.2 International Business Project

And one elective

Major - Management**MT2026.1**

The Management major equips you with the expert skills to create a career as a management specialist. You will be prepared to succeed in a range of roles in contemporary private, public, and not-for-profit organisations in Australia and abroad. In this major you will develop strategic management knowledge to enable effective organisational decision making. The units in this major focus on organisational learning and development and behaviour, operations management, leadership and entrepreneurship, change and innovation, and policy. You can look forward to a range of careers in the broad and complex field of management.

Location

Campus	Mode
Bankstown Campus	Internal
Campbelltown Campus	Internal
Parramatta City Campus-Macquarie Street	Internal
Sydney City Campus	Internal
WSU Online	Multi Modal

Specialisation Structure

Qualification for this major requires the successful completion of 80 credit points including all of the core units listed below.

Core Units for this Major

200158.4	Business, Society and Policy
200862.1	Creating Change and Innovation
200863.1	Leadership and Entrepreneurship
200864.2	Managing in the Global Environment
200865.2	Managing Operations
200585.4	Organisational Behaviour
200157.4	Organisational Learning and Development
200587.2	Strategic Management

Professional Units for Careers in Management

Students undertaking the Management major are advised to take the following four units to satisfy the requirements for their professional core:

200568.3	Contemporary Management Issues
200919.1	Innovation and Professional Practice
301123.2	Management Analytics
200376.4	Managing and Developing Careers

Recommended Sequence

Qualification for the award of Bachelor of Business with a major in Management requires the successful completion of 240 credit points as per the recommended sequence below.

Full-time**Year 1****Autumn session**

200910.2	Financing Enterprises
200912.1	Enterprise Leadership
200911.1	Enterprise Innovation and Markets
200585.4	Organisational Behaviour

Spring session

200909.2	Enterprise Law
301123.2	Management Analytics
200864.2	Managing in the Global Environment

And one elective

Year 2**Autumn session**

200158.4	Business, Society and Policy
200862.1	Creating Change and Innovation

And two electives

Spring session

200865.2	Managing Operations
200157.4	Organisational Learning and Development
200376.4	Managing and Developing Careers

And one elective

Year 3**Autumn session**

200863.1	Leadership and Entrepreneurship
200919.1	Innovation and Professional Practice

And two electives

Spring session

200587.2	Strategic Management
	Enterprise Engaged Unit
200568.3	Contemporary Management Issues

And two electives

Part-time**Year 1****Autumn session**

200910.2	Financing Enterprises
200912.1	Enterprise Leadership

Spring session

200909.2	Enterprise Law
301123.2	Management Analytics

Year 2**Autumn session**

200911.1	Enterprise Innovation and Markets
200585.4	Organisational Behaviour

Spring session

200864.2	Managing in the Global Environment
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And one elective

Year 3**Autumn session**

200158.4	Business, Society and Policy
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And one elective

Spring session

200865.2	Managing Operations
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And one elective

Year 4**Autumn session**

200862.1	Creating Change and Innovation
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And one elective

Spring session

200376.4	Managing and Developing Careers
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And one elective

Year 5**Autumn session**

200863.1	Leadership and Entrepreneurship
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And one elective

Spring session

200157.4	Organisational Learning and Development
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And one elective

Year 6**Autumn session**

200919.1	Innovation and Professional Practice
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And one elective

Spring session

200587.2	Strategic Management
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Enterprise Engaged Unit

200568.3	Contemporary Management Issues
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Major - Marketing

MT2027.1

Marketing focuses on the exchange process built around understanding and satisfying the needs and wants of customers. Often this is associated as doing business within a highly competitive business environment, yet marketing strategy is also important for government and not-for-profit organisations. This major introduces students to the core concepts of marketing theory, consumer behaviour, marketing communications, brand management, and marketing strategy. Graduates are equipped with the skills for marketing careers in a range of diverse industries across an international platform. This major satisfies the educational requirements for recognition as a Certified Practising Marketer and eligibility for membership of the Australian Marketing Institute.

Location

Campus	Mode
Bankstown Campus	Internal
Campbelltown Campus	Internal
Parramatta City Campus-Macquarie Street	Internal
Sydney City Campus	Internal
Uni of Economics Ho Chi Minh City	Internal
WSU Online	Multi Modal

Specialisation Structure

Qualification for this major requires the successful completion of 80 credit points including all of the core units listed below.

Core Units for this Major

200088.3	Brand and Product Management
200091.4	Business to Business Marketing
200084.2	Consumer Behaviour
200094.4	International Marketing
200086.3	Marketing Communications
200083.3	Marketing Principles
200592.2	Marketing Research
200087.3	Strategic Marketing Management

Professional Units for Careers in Markets

Students undertaking the Marketing major are advised to take the following four units to satisfy the requirements for their professional core:

200918.1	Design Thinking for Creativity
200096.3	Marketing Planning Project
200032.7	Statistics for Business
200915.3	The Service Enterprise

Recommended Sequence

Qualification for the award of Bachelor of Business with a major in Marketing requires the successful completion of 240 credit points as per the recommended sequence below.

Full-time

Year 1

Autumn session

200911.1	Enterprise Innovation and Markets
200912.1	Enterprise Leadership
200083.3	Marketing Principles
200032.7	Statistics for Business

Spring session

200910.2	Financing Enterprises
200909.2	Enterprise Law
200084.2	Consumer Behaviour

And one elective

Year 2

Autumn session

200915.3	The Service Enterprise
200086.3	Marketing Communications

And two electives

Spring session

200088.3	Brand and Product Management
200592.2	Marketing Research

And two electives

Year 3

Autumn session

200091.4	Business to Business Marketing
200918.1	Design Thinking for Creativity
200094.4	International Marketing

And one elective

Spring session

200087.3	Strategic Marketing Management
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Enterprise Engaged Unit

200096.3	Marketing Planning Project
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And two electives

Part-time

Year 1

Autumn session

200911.1	Enterprise Innovation and Markets
200909.2	Enterprise Law

Spring session

200083.3 Marketing Principles
200032.7 Statistics for Business

Year 2**Autumn session**

200912.1 Enterprise Leadership
200084.2 Consumer Behaviour

Spring session

200910.2 Financing Enterprises

And one elective

Year 3**Autumn session**

200915.3 The Service Enterprise

And one elective

Spring session

200086.3 Marketing Communications

And one elective

Year 4**Autumn session**

200592.2 Marketing Research

And one elective

Spring session

200088.3 Brand and Product Management

And one elective

Year 5**Autumn session**

200091.4 Business to Business Marketing

And one elective

Spring session

200918.1 Design Thinking for Creativity

And one elective

Year 6**Autumn session**

200094.4 International Marketing
200087.3 Strategic Marketing Management

Spring session

Enterprise Engaged Unit

200096.3 Marketing Planning Project

And one elective

Major - Sport Management**MT2029.1**

The Sport Management major is designed for people who seek careers in Australian and international Sport management. Specialist units provide students with a capacity to understand and function within the increasingly dedicated context in which sport is played, organised and managed. Students who complete this major will be equipped with the skills and knowledge to manage sport experiences pertaining to globalisation and emerging contemporary issues in sport. Graduates find career employment at all levels of government as well as within the private sector for both commercial and non-commercial organisations. Positions include project management of facilities and events, management and coordination of leisure, sport and civic event departments, sport marketing, player management and sport public relations, elite sport development, sport and leisure programming.

Location

Campus	Mode
Campbelltown Campus	Internal
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Qualification for this major requires the successful completion of 80 credit points including all of the core units listed below.

Core Units for this Major

400335.3	Contemporary Issues in Sport Management
200273.5	Managing Service and Experience
200707.3	Service Industry Studies
200742.2	Sport and Hospitality Event Management
200664.2	Sport Management Internship
200754.2	Sports Management - Planning and Development
200665.2	Strategic Communication in Sport
200705.2	The World of Sport Management

Professional Units for Careers in Markets

Students undertaking the Sport Management major are advised to take the following four units to satisfy the requirements for their professional core:

200918.1	Design Thinking for Creativity
200751.2	Sport Management Applied Project
200032.7	Statistics for Business
200915.3	The Service Enterprise

Recommended Sequence

Qualification for the award of Bachelor of Business with a major in Sport Management requires the successful completion of 240 credit points as per the recommended sequence below.

Full-time**Year 1****Autumn session**

200911.1	Enterprise Innovation and Markets
200912.1	Enterprise Leadership
200705.2	The World of Sport Management
200032.7	Statistics for Business

Spring session

200910.2	Financing Enterprises
200909.2	Enterprise Law
200665.2	Strategic Communication in Sport

And one elective

Year 2**Autumn session**

200915.3	The Service Enterprise
200707.3	Service Industry Studies

And two electives

Spring session

200742.2	Sport and Hospitality Event Management
200664.2	Sport Management Internship
200918.1	Design Thinking for Creativity

And one elective

Year 3**Autumn session**

200754.2	Sports Management - Planning and Development
200273.5	Managing Service and Experience

And two electives

Spring session

400335.3	Contemporary Issues in Sport Management
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Enterprise Engaged Unit:

200751.2	Sport Management Applied Project
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And two electives

Part-time**Year 1****Autumn session**

200911.1	Enterprise Innovation and Markets
200909.2	Enterprise Law

Spring session

200910.2	Financing Enterprises
200912.1	Enterprise Leadership

Year 2**Autumn session**

200705.2	The World of Sport Management
200032.7	Statistics for Business

Spring session

200665.2	Strategic Communication in Sport
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And one elective

Year 3**Autumn session**

200915.3	The Service Enterprise
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And one elective

Spring session

200742.2	Sport and Hospitality Event Management
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And one elective

Year 4**Autumn session**

200707.3	Service Industry Studies
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And one elective

Spring session

200918.1	Design Thinking for Creativity
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And one elective

Year 5**Autumn session**

200754.2	Sports Management - Planning and Development
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And one elective

Spring session

200664.2	Sport Management Internship
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And one elective

Year 6**Autumn session**

200273.5	Managing Service and Experience
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And one elective

Spring session

400335.3	Contemporary Issues in Sport Management
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Enterprise Engaged Unit:

200751.2	Sport Management Applied Project
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Major - Accounting

MT2030.1

The Accounting major equips you with the expert skills to create a career as an accounting specialist. You will be prepared to succeed in a range of roles in accounting practices, and also in both public and private enterprises. In this major you will develop in-depth knowledge of accounting, supported by knowledge of law, economics, and finance. Accounting major units focus on the fundamentals of financial and management accounting, as well as accounting information and corporate systems. If you are seeking professional accreditation, you will also undertake specialised units in taxation and audit and assurance. The core units in the Bachelor of Business will provide you a foundation of business knowledge and develop your skills in innovation, career planning, and numeracy. The Accounting major builds on this knowledge and skills in an applied discipline based context. Accountants are in high global demand by enterprises in corporate, public, and not-for-profit sectors. The Bachelor of Business (Accounting) (including online) is accredited with and satisfies the pre-admission educational requirements for membership of CPA Australia (CPA), Chartered Accountants Australia and New Zealand (CAANZ) and the Institute of Public Accountants (IPA). Completion of this degree will allow students to claim a number of exemptions from the Chartered Institute of Management Accountants (CIMA) in obtaining the CIMA Professional Qualification.

Location

Campus	Mode
Bankstown Campus	Internal
Campbelltown Campus	Internal
Parramatta City Campus-Macquarie Street	Internal
Sydney City Campus	Internal
WSU Online	Multi Modal

Specialisation Structure

Students must successfully complete 80 credit points including all of the core units listed below.

Units in the Accounting Major

200972.2	Accounting in Context
200534.3	Accounting Information Systems
200974.1	Accounting Standards and Governance
200535.3	Auditing and Assurance Services
200109.7	Corporate Accounting Systems
200111.4	Financial Accounting Applications
200116.6	Management Accounting Fundamentals
200973.2	Techniques in Financial Accounting

Accreditation Units

Students seeking accreditation with the Australian professional accounting bodies must complete the following four units as part of their elective pool:

200108.3	Contemporary Management Accounting
200488.6	Corporate Financial Management
200183.4	Law of Business Organisations
200187.3	Taxation Law

Note: Students must also complete the Bachelor of Business core units, the Accounting Major as well as a numeracy unit (either 200032 Statistics for Business or 200052 Introduction to Economic Methods) and the Enterprise Engaged Unit 200118 The Accountant as a Consultant to be eligible to apply for professional recognition.

Professional Units for Careers in Money

Students planning to progress to the major in Accounting are advised to take the following four units to satisfy the requirements for their professional core:

200917.2	Innovation, Enterprise and Society
200118.4	The Accountant as a Consultant
200914.1	Working in Professions

Choose one of

200052.7	Introduction to Economic Methods
200032.7	Statistics for Business

Recommended Sequence

Qualification for the award of Bachelor of Business with a major in Accounting requires the successful completion of 240 credit points as per the recommended sequence below.

Full-time

Year 1

Autumn session

200910.2	Financing Enterprises
200909.2	Enterprise Law
200972.2	Accounting in Context

Choose one of

200052.7	Introduction to Economic Methods
200032.7	Statistics for Business

Spring session

200912.1	Enterprise Leadership
200111.4	Financial Accounting Applications
200911.1	Enterprise Innovation and Markets

And one elective

This may include the Accreditation elective unit below

200488.6	Corporate Financial Management
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Year 2

Autumn session

200116.6	Management Accounting Fundamentals
200973.2	Techniques in Financial Accounting
200914.1	Working in Professions

And one elective

Spring session

- 200974.1** Accounting Standards and Governance
200917.2 Innovation, Enterprise and Society
200534.3 Accounting Information Systems

And one elective

This may include the Accreditation elective unit below

- 200183.4** Law of Business Organisations

Year 3**Autumn session**

- 200109.7** Corporate Accounting Systems

And three electives

These may include the Accreditation elective units below

- 200108.3** Contemporary Management Accounting
200187.3 Taxation Law

Spring session

- 200535.3** Auditing and Assurance Services

Enterprise Engaged Unit

- 200118.4** The Accountant as a Consultant

And two electives

Part-time**Year 1****Autumn session**

- 200910.2** Financing Enterprises
200909.2 Enterprise Law

Spring session

- 200972.2** Accounting in Context

Choose one of

- 200052.7** Introduction to Economic Methods
200032.7 Statistics for Business

Year 2**Autumn session**

- 200912.1** Enterprise Leadership
200911.1 Enterprise Innovation and Markets

Spring session

- 200111.4** Financial Accounting Applications
200914.1 Working in Professions

Year 3**Autumn session**

- 200116.6** Management Accounting Fundamentals
200973.2 Techniques in Financial Accounting

Spring session

Two electives

These may include the two Accreditation elective units below

- 200488.6** Corporate Financial Management
200183.4 Law of Business Organisations

Year 4**Autumn session**

- 200974.1** Accounting Standards and Governance
200917.2 Innovation, Enterprise and Society

Spring session

- 200534.3** Accounting Information Systems

And one elective

This may include the Accreditation elective unit below

- 200108.3** Contemporary Management Accounting

Year 5**Autumn session**

- 200109.7** Corporate Accounting Systems

And one elective

This may include the Accreditation elective unit below

- 200187.3** Taxation Law

Spring session

Two electives

Year 6**Autumn session**

- 200535.3** Auditing and Assurance Services

And one elective

Spring session

Enterprise Engaged Unit

- 200118.4** The Accountant as a Consultant

And one elective

Major - Financial Planning**MT2031.1**

The Financial Planning Major is available to participants enrolled in the Bachelor of Accounting. The specialised units in this major analyse contemporary issues relevant to financial planning using case studies and discussion. Completion of this major meets the RG146 generic knowledge requirements, specialist knowledge requirements and skills requirements as they currently stand. Whilst it is not compulsory to complete the taxation

specialisation, students are encouraged to complete these units as content builds on that covered in the financial planning specialisation. Details regarding these requirements can be found on the 2783.2 Bachelor of Accounting page.

Location

Campus	Mode
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Qualification for the major requires the successful completion of the eight units (80 credit points) below. The first four units listed are core units in 2783 Bachelor of Accounting. Students who select this major will have four electives remaining in their course.

200525.3	Principles of Economics
200909.2	Enterprise Law
200183.4	Law of Business Organisations
200187.3	Taxation Law
200272.2	Insurance Advising - Theory and Practice
200899.1	Retirement and Succession Planning
200265.2	Personal Asset Management
200627.2	Financial Planning

Recommended Sequence

Full-time

Year 1

Autumn session

200972.2	Accounting in Context
200909.2	Enterprise Law
200525.3	Principles of Economics

Choose one of

200032.7	Statistics for Business
200052.7	Introduction to Economic Methods

Spring session

200111.4	Financial Accounting Applications
200488.6	Corporate Financial Management
200183.4	Law of Business Organisations
200116.6	Management Accounting Fundamentals

Year 2

Autumn session

200973.2	Techniques in Financial Accounting
200108.3	Contemporary Management Accounting
200187.3	Taxation Law
200272.2	Insurance Advising - Theory and Practice

Spring session

200534.3	Accounting Information Systems
200109.7	Corporate Accounting Systems
200265.2	Personal Asset Management
200899.1	Retirement and Succession Planning

Year 3

Autumn session

200974.1	Accounting Standards and Governance
200535.3	Auditing and Assurance Services

And two electives

Spring session

200118.4	The Accountant as a Consultant
200627.2	Financial Planning

And two electives

Part-time

Year 1

Autumn session

200972.2	Accounting in Context
200909.2	Enterprise Law

Spring session

200525.3	Principles of Economics
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Choose one of

200032.7	Statistics for Business
200052.7	Introduction to Economic Methods

Year 2

Autumn session

200111.4	Financial Accounting Applications
200116.6	Management Accounting Fundamentals

Spring session

200488.6	Corporate Financial Management
200183.4	Law of Business Organisations

Year 3

Autumn session

200973.2	Techniques in Financial Accounting
200108.3	Contemporary Management Accounting

Spring session

200187.3	Taxation Law
200272.2	Insurance Advising - Theory and Practice

Year 4

Autumn session

200534.3	Accounting Information Systems
200265.2	Personal Asset Management

Spring session

200109.7	Corporate Accounting Systems
200899.1	Retirement and Succession Planning

Year 5**Autumn session**

200974.1 Accounting Standards and Governance

And one elective

Spring session

200535.3 Auditing and Assurance Services

And one elective

Year 6**Autumn session**

200118.4 The Accountant as a Consultant
200627.2 Financial Planning

Spring session

Two electives

Sub-major elective spaces

Elective units may be used toward obtaining an additional approved sub-major (40 credit points).

Western Sydney University offers sub-majors in a range of areas including Sustainability and Indigenous Studies.

Students can apply for an elective major or sub-major via MySR.

Major - Taxation**MT2032.1**

The Taxation Major is available to participants enrolled in the Bachelor of Accounting. The specialised units in this major analyse core and contemporary issues in taxation using case studies and discussion. The major is designed to meet the educational requirements for graduates to apply for registration as tax agents (subject to relevant work experience), provided students choose unit 200012 Property Law as an elective. Details regarding these requirements can be found on the 2783.2 Bachelor of Accounting page.

Location

Campus	Mode
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Qualification for the major requires the successful completion of the eight units (80 credit points) below. The first four units listed are core units in 2783 Bachelor of Accounting. Students who select this major will have four electives remaining in their course.

200525.3 Principles of Economics
200909.2 Enterprise Law
200183.4 Law of Business Organisations
200187.3 Taxation Law

200271.4 Financial Services Law
200899.1 Retirement and Succession Planning
200900.3 Self-Managed Superannuation and Trusts
200186.3 Advanced Taxation Law

Recommended Sequence**Full-time****Year 1****Autumn session**

200972.2 Accounting in Context
200909.2 Enterprise Law
200525.3 Principles of Economics

Choose one of

200032.7 Statistics for Business
200052.7 Introduction to Economic Methods

Spring session

200111.4 Financial Accounting Applications
200488.6 Corporate Financial Management
200183.4 Law of Business Organisations
200116.6 Management Accounting Fundamentals

Year 2**Autumn session**

200973.2 Techniques in Financial Accounting
200108.3 Contemporary Management Accounting
200187.3 Taxation Law

And one elective

Spring session

200534.3 Accounting Information Systems
200109.7 Corporate Accounting Systems
200899.1 Retirement and Succession Planning

And one elective

Year 3**Autumn session**

200974.1 Accounting Standards and Governance
200535.3 Auditing and Assurance Services
200186.3 Advanced Taxation Law
200271.4 Financial Services Law

Spring session

200118.4 The Accountant as a Consultant
200900.3 Self-Managed Superannuation and Trusts

And two electives

Part-time**Year 1****Autumn session**

200972.2 Accounting in Context
200909.2 Enterprise Law

Spring session

200525.3 Principles of Economics

Choose one of

200032.7 Statistics for Business
200052.7 Introduction to Economic Methods

Year 2

Autumn session

200111.4 Financial Accounting Applications
200116.6 Management Accounting Fundamentals

Spring session

200488.6 Corporate Financial Management
200183.4 Law of Business Organisations

Year 3

Autumn session

200973.2 Techniques in Financial Accounting
200108.3 Contemporary Management Accounting

Spring session

200187.3 Taxation Law

And one elective

Year 4

Autumn session

200534.3 Accounting Information Systems

And one elective

Spring session

200109.7 Corporate Accounting Systems
200899.1 Retirement and Succession Planning

Year 5

Autumn session

200974.1 Accounting Standards and Governance
200186.3 Advanced Taxation Law

Spring session

200535.3 Auditing and Assurance Services
200271.4 Financial Services Law

Year 6

Autumn session

200118.4 The Accountant as a Consultant

And one elective

Spring session

200900.3 Self-Managed Superannuation and Trusts

And one elective

Sub-major elective spaces

Elective units may be used toward obtaining an additional approved sub-major (40 credit points).

Western Sydney University offers sub-majors in a range of areas including Sustainability and Indigenous Studies.

Students can apply for an elective major or sub-major via MySR.

Major - Financial Planning and Taxation

MT2033.1

The Financial Planning and Taxation Major is available to participants enrolled in the Bachelor of Accounting. The specialised units in this major analyse contemporary issues relevant to financial planning and taxation using case studies and discussion. The major is designed to meet the requirements for admission to the CFP program of the Financial Planning Association (FPA) for those seeking a career in that profession. This major satisfies the accreditation requirements of the Financial Planning Association (FPA). Completion of this major also meets the RG146 generic knowledge requirements, specialist knowledge requirements and skills requirements as they currently stand. Details regarding these requirements can be found on the 2783.2 Bachelor of Accounting page. Completion of this major satisfies the tertiary education requirements to register as a Tax (Financial) Adviser and a Tax Agent with the Tax Practitioners Board (TPB) (pending completion of certain electives), subject to relevant work experience. Details regarding these requirements can be found on the 2783.2 Bachelor of Accounting page.

Location

Campus	Mode
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Qualification for the major requires the successful completion of the eight units (80 credit points) below. The first unit listed is a core unit in 2783 Bachelor of Accounting. Students who select this major will have one elective remaining in their course.

200187.3	Taxation Law
200272.2	Insurance Advising - Theory and Practice
200265.2	Personal Asset Management
200627.2	Financial Planning
200271.4	Financial Services Law
200899.1	Retirement and Succession Planning
200900.3	Self-Managed Superannuation and Trusts
200186.3	Advanced Taxation Law

Recommended Sequence**Full-time****Year 1****Autumn session**

200972.2	Accounting in Context
200909.2	Enterprise Law
200525.3	Principles of Economics

Choose one of

200032.7	Statistics for Business
200052.7	Introduction to Economic Methods

Spring session

200111.4	Financial Accounting Applications
200488.6	Corporate Financial Management
200183.4	Law of Business Organisations
200116.6	Management Accounting Fundamentals

Year 2**Autumn session**

200973.2	Techniques in Financial Accounting
200108.3	Contemporary Management Accounting
200187.3	Taxation Law
200272.2	Insurance Advising - Theory and Practice

Spring session

200534.3	Accounting Information Systems
200109.7	Corporate Accounting Systems
200265.2	Personal Asset Management
200899.1	Retirement and Succession Planning

Year 3**Autumn session**

200974.1	Accounting Standards and Governance
200535.3	Auditing and Assurance Services
200186.3	Advanced Taxation Law
200271.4	Financial Services Law

Spring session

200118.4	The Accountant as a Consultant
200627.2	Financial Planning
200900.3	Self-Managed Superannuation and Trusts

And one elective

Part-time**Year 1****Autumn session**

200972.2	Accounting in Context
200909.2	Enterprise Law

Spring session

200525.3	Principles of Economics
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Choose one of

200032.7	Statistics for Business
200052.7	Introduction to Economic Methods

Year 2**Autumn session**

200111.4	Financial Accounting Applications
200116.6	Management Accounting Fundamentals

Spring session

200488.6	Corporate Financial Management
200183.4	Law of Business Organisations

Year 3**Autumn session**

200973.2	Techniques in Financial Accounting
200108.3	Contemporary Management Accounting

Spring session

200187.3	Taxation Law
200272.2	Insurance Advising - Theory and Practice

Year 4**Autumn session**

200534.3	Accounting Information Systems
200265.2	Personal Asset Management

Spring session

200109.7	Corporate Accounting Systems
200899.1	Retirement and Succession Planning

Year 5**Autumn session**

200974.1	Accounting Standards and Governance
200186.3	Advanced Taxation Law

Spring session

200535.3	Auditing and Assurance Services
200271.4	Financial Services Law

Year 6**Autumn session**

200118.4	The Accountant as a Consultant
200627.2	Financial Planning

Spring session

200900.3	Self-Managed Superannuation and Trusts
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And one elective

Major - Property

MT2034.1

The Property major equips you with the expert skills to create a career as a property specialist. You will be prepared to succeed in a range of roles in the property industry, including careers in valuation, property investment, property funds management, property development and commercial property management. The practical Property major units focus on property investment, valuation, property development and property management, with opportunities for engagement with industry, dependent on availability. If you are seeking professional accreditation, you will also undertake specialised professional units. The core units in the Bachelor of Business will provide you with a foundation of business knowledge and develop your skills in innovation, career planning, and numeracy. The Property major builds on this knowledge and skills in an applied discipline based context. Property specialists work for institutional investors with multi-billion dollar commercial property portfolios, major property companies, valuation firms and leading property advisory companies, both in Australia and overseas. The Bachelor of Business (Property) is accredited by the Australian Property Institute (API) and depending on electives chosen, students may be eligible for API Certified Practising Valuer (CPV) certification. Students, depending on chosen electives, are also eligible for API certifications of Certified Property Practitioner, Certified Property Manager, Certified Funds Manager, Certified Asset Manager and Certified Development Practitioner. Details of which units must be completed to meet these requirements can be found via the link located on the 2786 Bachelor of Business page. This major is available on-campus in full time and part time modes or by distance. Please contact the Property major Academic Course Advisor for information on the distance mode offering. Please note that the Parramatta External Campus offering is not available for students in course 2787 – Bachelor of Business (Advanced Business Leadership).

Location

Campus	Mode
Parramatta City Campus-Macquarie Street	Internal
Parramatta External Campus	External

Specialisation Structure

Students must successfully complete 80 credit points including all of the core units listed below.

Core Units for this Major

200600.2	Commercial Property Management
200603.3	Commercial Valuation
200601.2	Introduction to Property
200602.2	Principles of Valuation
200874.1	Property Development Process
200875.1	Property Finance
200749.2	Property Investment
200873.1	Property Portfolio Management

Accreditation Units

Students seeking accreditation with the Australian Property Institute (API) must complete the following three units as part of their elective pool:

301157.3	Property Building
200876.1	Specialised Valuation
200711.2	Statutory Valuation

Note: Students must also complete the Bachelor of Business core units, the Property Major as well as a numeracy unit (either 200032 Statistics for Business or 200052 Introduction to Economic Methods) and the Enterprise Engaged Unit 200360 Property Project to be eligible to apply for professional recognition.

Professional Units for Careers in Money

Students planning to progress to the major in Property are advised to take the following units to satisfy the requirements for their professional core:

200917.2	Innovation, Enterprise and Society
200360.2	Property Project
200914.1	Working in Professions

Choose one of

200052.7	Introduction to Economic Methods
200032.7	Statistics for Business

Recommended Sequence

Qualification for the award of Bachelor of Business with a major in Property requires the successful completion of 240 credit points as per the recommended sequence below.

Full-time

Internal Mode

Year 1

Autumn session

200909.2	Enterprise Law
200910.2	Financing Enterprises
200601.2	Introduction to Property

Choose one of

200052.7	Introduction to Economic Methods
200032.7	Statistics for Business

Spring session

200911.1	Enterprise Innovation and Markets
200602.2	Principles of Valuation
200912.1	Enterprise Leadership

And one elective

Year 2

Autumn session

200603.3	Commercial Valuation
200914.1	Working in Professions

And one elective

Choose one of

301157.3 Property Building

Or one elective

Spring session

200749.2 Property Investment
200873.1 Property Portfolio Management

And two electives

Year 3

Autumn session

200600.2 Commercial Property Management
200917.2 Innovation, Enterprise and Society
200874.1 Property Development Process

And one elective

This may include the Accreditation elective unit below

200711.2 Statutory Valuation

Spring session

200875.1 Property Finance
200360.2 Property Project

And two elective units

These may include the Accreditation elective unit below

200876.1 Specialised Valuation

Part-time

Internal Mode

Year 1

Autumn session

200909.2 Enterprise Law
200910.2 Financing Enterprises
200601.2 Introduction to Property

Spring session

200911.1 Enterprise Innovation and Markets
200602.2 Principles of Valuation

Choose one of

200052.7 Introduction to Economic Methods
200032.7 Statistics for Business

Year 2

Autumn session

200912.1 Enterprise Leadership
200914.1 Working in Professions

And one elective

This may include the Accreditation elective unit below

301157.3 Property Building

Spring session

200749.2 Property Investment
200873.1 Property Portfolio Management

And one elective

Year 3

Autumn session

200600.2 Commercial Property Management
200917.2 Innovation, Enterprise and Society
200603.3 Commercial Valuation

Spring session

200875.1 Property Finance

And two electives

These may include the Accreditation elective unit below

200876.1 Specialised Valuation

Year 4

Autumn session

200874.1 Property Development Process

And two electives

These may include the Accreditation elective unit below

200711.2 Statutory Valuation

Spring session

200360.2 Property Project

And two electives

Four Year External Program

Year 1

Autumn session

200909.2 Enterprise Law
200910.2 Financing Enterprises
200601.2 Introduction to Property

Spring session

200911.1 Enterprise Innovation and Markets
200602.2 Principles of Valuation

Choose one of

200052.7 Introduction to Economic Methods
200032.7 Statistics for Business

Year 2

Autumn session

200912.1 Enterprise Leadership
200914.1 Working in Professions

And one elective

This may include the Accreditation elective unit below

301157.3 Property Building

Spring session

200749.2 Property Investment
200873.1 Property Portfolio Management

And one elective

Year 3

Autumn session

200600.2 Commercial Property Management
200917.2 Innovation, Enterprise and Society
200603.3 Commercial Valuation

Spring session

200875.1 Property Finance

And two electives

These may include the Accreditation elective unit below

200876.1 Specialised Valuation

Year 4

Autumn session

200874.1 Property Development Process

And two electives

These may include the Accreditation elective unit below

200711.2 Statutory Valuation

Spring session

200360.2 Property Project

And two electives

Six Year External Program

Year 1

Autumn session

200909.2 Enterprise Law
200910.2 Financing Enterprises

Spring session

200911.1 Enterprise Innovation and Markets
200602.2 Principles of Valuation

Year 2

Autumn session

200912.1 Enterprise Leadership
200601.2 Introduction to Property

Spring session

200749.2 Property Investment

Choose one of

200052.7 Introduction to Economic Methods
200032.7 Statistics for Business

Year 3

Autumn session

200914.1 Working in Professions

And one elective

This may include the Accreditation elective unit below

301157.3 Property Building

Spring session

200873.1 Property Portfolio Management

And one elective

Year 4

Autumn session

200600.2 Commercial Property Management
200917.2 Innovation, Enterprise and Society

Spring session

200875.1 Property Finance

And one elective

This may include the Accreditation elective unit below

200876.1 Specialised Valuation

Year 5

Autumn session

200603.3 Commercial Valuation
200874.1 Property Development Process

Spring session

Two electives

Year 6

Autumn session

Two electives

These may include the Accreditation elective unit below

200711.2 Statutory Valuation

Spring session

200360.2 Property Project

And one elective

Recommended Sequence for Mid Year Intake

Year 1

Spring session

200911.1 Enterprise Innovation and Markets

200602.2 Principles of Valuation

Choose one of

- 200052.7** Introduction to Economic Methods
200032.7 Statistics for Business

And one elective

Autumn session

- 200909.2** Enterprise Law
200910.2 Financing Enterprises
200912.1 Enterprise Leadership
200601.2 Introduction to Property

Year 2**Spring session**

- 200749.2** Property Investment
200873.1 Property Portfolio Management

And two electives

Autumn session

- 200603.3** Commercial Valuation
200914.1 Working in Professions

And two electives

These may include the Accreditation elective unit below

- 301157.3** Property Building

Year 3**Spring session**

- 200875.1** Property Finance
200360.2 Property Project

And two electives

These may include the Accreditation elective unit below

- 200876.1** Specialised Valuation

Autumn session

- 200600.2** Commercial Property Management
200917.2 Innovation, Enterprise and Society
200874.1 Property Development Process

And one elective

This may include the Accreditation elective unit below

- 200711.2** Statutory Valuation

Major - Hospitality Management**MT2035.1**

The Hospitality Management major is designed to prepare you for a career that goes beyond providing customer 'service' and focuses on providing customer 'experience'. This major equips you with the expert skills required to effectively and efficiently manage hotels, resorts, clubs,

food-service enterprises or other service-oriented businesses. The Hospitality Management major units focus on hospitality operations management, planning and design of hospitality facilities, and business management, with opportunities to undertake industry-related projects. Hospitality Management leads to exciting and varied careers across a range of local and international sectors.

Location

Campus	Mode
Parramatta City Campus-Macquarie Street	Internal
Sydney City Campus	Internal

Specialisation Structure

Qualification for this major requires the successful completion of 80 credit points including all of the core units listed below.

Core Units for this Major

- 200992.2** Food and Beverage Management
200995.2 Hospitality and Tourism in Practice
200989.2 Hospitality Places and Spaces
200994.2 Hospitality Profitability and Entrepreneurship
200991.2 Service Industry Analytics
200990.1 Special Event Management
200993.2 The Accommodation Industry
200988.2 The Business of Hospitality

Professional Units for Careers in Markets

Students undertaking the Hospitality Management major are advised to take the following four units to satisfy the requirements for their professional core:

- 200918.1** Design Thinking for Creativity
200561.4 Hospitality Management Applied Project
200032.7 Statistics for Business
200915.3 The Service Enterprise

Recommended Sequence

Qualification for the award of Bachelor of Business with a major in Hospitality Management requires the successful completion of 240 credit points as per the recommended sequence below.

Full-time**Year 1****Autumn session**

- 200911.1** Enterprise Innovation and Markets
200912.1 Enterprise Leadership
200988.2 The Business of Hospitality
200032.7 Statistics for Business

Spring session

- 200909.2** Enterprise Law
200910.2 Financing Enterprises
200992.2 Food and Beverage Management

And one elective

Year 2**Autumn session**

- 200915.3 The Service Enterprise
 200993.2 The Accommodation Industry
 200990.1 Special Event Management

And one elective

Spring session

- 200989.2 Hospitality Places and Spaces
 200918.1 Design Thinking for Creativity

And two electives

Year 3**Autumn session**

- 200991.2 Service Industry Analytics
 200994.2 Hospitality Profitability and Entrepreneurship

And two electives

Spring session

- 200995.2 Hospitality and Tourism in Practice

Enterprise Engaged Unit

- 200561.4 Hospitality Management Applied Project

And two electives

Part-time**Year 1****Autumn session**

- 200911.1 Enterprise Innovation and Markets
 200909.2 Enterprise Law

Spring session

- 200910.2 Financing Enterprises
 200032.7 Statistics for Business

Year 2**Autumn session**

- 200988.2 The Business of Hospitality
 200912.1 Enterprise Leadership

Spring session

- 200992.2 Food and Beverage Management

And one elective

Year 3**Autumn session**

- 200915.3 The Service Enterprise
 200993.2 The Accommodation Industry

Spring session

- 200994.2 Hospitality Profitability and Entrepreneurship

And one elective

Year 4**Autumn session**

- 200990.1 Special Event Management

And one elective

Spring session

- 200989.2 Hospitality Places and Spaces

And one elective

Year 5**Autumn session**

Two electives

Spring session

- 200918.1 Design Thinking for Creativity

And one elective

Year 6**Autumn session**

- 200991.2 Service Industry Analytics

And one elective

Spring session

- 200995.2 Hospitality and Tourism in Practice

Enterprise Engaged Unit

- 200561.4 Hospitality Management Applied Project

Major - Sport Management**MT2036.1**

The Sport Management major is designed for people who seek careers in Australian and international Sport management. Specialist units provide students with a capacity to understand and function within the increasingly dedicated context in which sport is played, organised and managed. Students who complete this major will be equipped with the skills and knowledge to manage sport experiences pertaining to globalisation and emerging contemporary issues in sport. Graduates find career employment at all levels of government as well as within the private sector for both commercial and non-commercial organisations. Positions include project management of facilities and events, management and coordination of leisure, sport and civic event departments, sport marketing, player management and sport public relations, elite sport development, sport and leisure programming.

Location

Campus	Mode
Campbelltown Campus	Internal
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Qualification for this major requires the successful completion of 80 credit points including all of the core units listed below.

Core Units for this Major

200997.1	Developing Sport Professionals
201001.1	Our Sporting Future
200991.2	Service Industry Analytics
200990.1	Special Event Management
201079.1	Sport and Society
200996.1	Sport Entertainment
200998.1	Strategic Sport Leadership
201000.1	The World of Sport Business

Note: From 2021 unit 200999 Sport and Society replaced by 201079 Sport and Society.

Professional Units for Careers in Markets

Students undertaking the Sport Management major are advised to take the following four units to satisfy the requirements for their professional core:

200918.1	Design Thinking for Creativity
200751.2	Sport Management Applied Project
200032.7	Statistics for Business
200915.3	The Service Enterprise

Recommended Sequence

Qualification for the award of Bachelor of Business with a major in Sport Management requires the successful completion of 240 credit points as per the recommended sequence below.

Full-time**Year 1****Autumn session**

200911.1	Enterprise Innovation and Markets
200912.1	Enterprise Leadership
201000.1	The World of Sport Business
200032.7	Statistics for Business

Spring session

200910.2	Financing Enterprises
200909.2	Enterprise Law
200996.1	Sport Entertainment

And one elective

Year 2**Autumn session**

200915.3	The Service Enterprise
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201079.1	Sport and Society
200990.1	Special Event Management

And one elective

Spring session

200997.1	Developing Sport Professionals
200918.1	Design Thinking for Creativity

And two electives

Year 3**Autumn session**

200998.1	Strategic Sport Leadership
200991.2	Service Industry Analytics

And two electives

Spring session

201001.1	Our Sporting Future
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Enterprise Engaged Unit

200751.2	Sport Management Applied Project
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And two electives

Part-time**Year 1****Autumn session**

200911.1	Enterprise Innovation and Markets
200909.2	Enterprise Law

Spring session

200910.2	Financing Enterprises
200912.1	Enterprise Leadership

Year 2**Autumn session**

201000.1	The World of Sport Business
200032.7	Statistics for Business

Spring session

200996.1	Sport Entertainment
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And one elective

Year 3**Autumn session**

200915.3	The Service Enterprise
201079.1	Sport and Society

Spring session

Two electives

Year 4**Autumn session****200990.1** Special Event Management

And one elective

Spring session**200918.1** Design Thinking for Creativity

And one elective

Year 5**Autumn session****200998.1** Strategic Sport Leadership

And one elective

Spring session**200997.1** Developing Sport Professionals

And one elective

Year 6**Autumn session****200991.2** Service Industry Analytics

And one elective

Spring session**201001.1** Our Sporting Future

Enterprise Engaged Unit

200751.2 Sport Management Applied Project**Replaced Units**

The core unit listed below counts towards completion of this course for students who passed this unit in 2020 or earlier.
200999 - Sport and Society

Major - Financial Planning***MT2037.1***

The Financial Planning specialisation is available in the Bachelor of Accounting. The specialised units in this specialisation analyse contemporary issues relevant to financial planning using case studies and discussion. Completion of this major meets the profession's RG146 generic knowledge requirements, specialist knowledge requirements and skills requirements as they currently stand. Whilst it is not compulsory to complete the Taxation specialisation, students are encouraged to complete the Taxation specialisation which qualifies them to provide tax advice and to meet the accreditation requirements of the Financial Planning Association in Australia (FPA). Details regarding these requirements can be found on the course 2783 Bachelor of Accounting page.

Location**Campus**

Parramatta City Campus-Macquarie Street

Mode

Internal

Specialisation Structure

Qualification for the major requires the successful completion of the eight units (80 credit points) below. The first four units listed are core units in 2783 Bachelor of Accounting. Students who select this major will have three electives remaining in their course.

200909.2	Enterprise Law
200627.2	Financial Planning
200271.4	Financial Services Law
200272.2	Insurance Advising - Theory and Practice
200183.4	Law of Business Organisations
200265.2	Personal Asset Management
200899.1	Retirement and Succession Planning
200187.3	Taxation Law

Recommended Sequence**Full-time****Year 1****Autumn session**

200972.2	Accounting in Context
200909.2	Enterprise Law
200525.3	Principles of Economics

Choose one of

200052.7	Introduction to Economic Methods
200032.7	Statistics for Business

Spring session

200111.4	Financial Accounting Applications
200488.6	Corporate Financial Management
200183.4	Law of Business Organisations
200272.2	Insurance Advising - Theory and Practice

Year 2**Autumn session**

200116.6	Management Accounting Fundamentals
200973.2	Techniques in Financial Accounting
200187.3	Taxation Law
200265.2	Personal Asset Management

Spring session

200108.3	Contemporary Management Accounting
200974.1	Accounting Standards and Governance
200899.1	Retirement and Succession Planning
200534.3	Accounting Information Systems

Year 3**Autumn session**

200109.7	Corporate Accounting Systems
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200627.2 Financial Planning
200271.4 Financial Services Law

And one elective

Spring session

200118.4 The Accountant as a Consultant
200535.3 Auditing and Assurance Services

And two electives

Part-time

Year 1

Autumn session

200972.2 Accounting in Context
200909.2 Enterprise Law

Spring session

200525.3 Principles of Economics

Choose one of

200032.7 Statistics for Business
200052.7 Introduction to Economic Methods

Year 2

Autumn session

200111.4 Financial Accounting Applications
200488.6 Corporate Financial Management

Spring session

200116.6 Management Accounting Fundamentals
200183.4 Law of Business Organisations

Year 3

Autumn session

200973.2 Techniques in Financial Accounting
200108.3 Contemporary Management Accounting

Spring session

200187.3 Taxation Law
200272.2 Insurance Advising - Theory and Practice

Year 4

Autumn session

200534.3 Accounting Information Systems
200265.2 Personal Asset Management

Spring session

200899.1 Retirement and Succession Planning
200974.1 Accounting Standards and Governance

Year 5

Autumn session

200109.7 Corporate Accounting Systems

And one elective

Spring session

200535.3 Auditing and Assurance Services

And one elective

Year 6

Autumn session

200627.2 Financial Planning
200271.4 Financial Services Law

Spring session

200118.4 The Accountant as a Consultant

And one elective

Sub-major Elective Spaces

Elective units may be used toward obtaining an additional approved sub-major (40 credit points).

Western Sydney University offers sub-majors in a range of areas including Sustainability and Indigenous Studies.

Students can apply for an elective major or sub-major via MySR.

Major - Taxation

MT2038.1

The Taxation major is available in the Bachelor of Accounting. The specialised units in this major analyse core and contemporary issues in taxation using case studies and discussion. The major is designed to meet the additional educational requirements for graduates to apply for registration as tax agents and tax (financial) advisers (subject to relevant work experience). Details regarding these professional requirements can be found on the course 2783 Bachelor of Accounting page.

Location

Campus

Parramatta City Campus-Macquarie Street

Mode

Internal

Specialisation Structure

Qualification for the major requires the successful completion of the eight units (80 credit points) below. The first four units listed are core units in 2783 Bachelor of Accounting. Students who select this major will have three electives remaining in their course.

200186.3 Advanced Taxation Law
200909.2 Enterprise Law
200271.4 Financial Services Law

200183.4	Law of Business Organisations
200554.3	Law of Commercial Obligations
200899.1	Retirement and Succession Planning
200900.3	Self-Managed Superannuation and Trusts
200187.3	Taxation Law

Elective units can be chosen from among those units available within the University.

Recommended Sequence

Full-time

Year 1

Autumn session

200972.2	Accounting in Context
200909.2	Enterprise Law
200525.3	Principles of Economics

Choose one of

200052.7	Introduction to Economic Methods
200032.7	Statistics for Business

Spring session

200111.4	Financial Accounting Applications
200488.6	Corporate Financial Management
200183.4	Law of Business Organisations

And one elective

Year 2

Autumn session

200973.2	Techniques in Financial Accounting
200116.6	Management Accounting Fundamentals
200187.3	Taxation Law

And one elective

Spring session

200534.3	Accounting Information Systems
200974.1	Accounting Standards and Governance
200108.3	Contemporary Management Accounting
200899.1	Retirement and Succession Planning

Year 3

Autumn session

200109.7	Corporate Accounting Systems
200186.3	Advanced Taxation Law
200271.4	Financial Services Law

And one elective

Spring session

200535.3	Auditing and Assurance Services
200118.4	The Accountant as a Consultant
200900.3	Self-Managed Superannuation and Trusts
200554.3	Law of Commercial Obligations

Part-time

Year 1

Autumn session

200972.2	Accounting in Context
200909.2	Enterprise Law

Spring session

200525.3	Principles of Economics
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Choose one of

200052.7	Introduction to Economic Methods
200032.7	Statistics for Business

Year 2

Autumn session

200111.4	Financial Accounting Applications
200488.6	Corporate Financial Management

Spring session

200116.6	Management Accounting Fundamentals
200183.4	Law of Business Organisations

Year 3

Autumn session

200973.2	Techniques in Financial Accounting
200108.3	Contemporary Management Accounting

Spring session

200187.3	Taxation Law
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And one elective

Year 4

Autumn session

200534.3	Accounting Information Systems
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And one elective

Spring session

200899.1	Retirement and Succession Planning
200974.1	Accounting Standards and Governance

Year 5

Autumn session

200109.7	Corporate Accounting Systems
200186.3	Advanced Taxation Law

Spring session

200535.3	Auditing and Assurance Services
200900.3	Self-Managed Superannuation and Trusts

Year 6**Autumn session**

200271.4 Financial Services Law

And one elective

Spring session

200554.3 Law of Commercial Obligations
200118.4 The Accountant as a Consultant

Sub-major Elective Spaces

Elective units may be used toward obtaining an additional approved sub-major (40 credit points).

Western Sydney University offers sub-majors in a range of areas including Sustainability and Indigenous Studies.

Students can apply for an elective major or sub-major via MySR.

Major - Financial Planning and Taxation**MT2039.1**

The Financial Planning and Taxation major is available to participants enrolled in the Bachelor of Accounting. The specialised units in this major analyse contemporary issues relevant to financial planning and taxation using case studies and discussion. This major satisfies the accreditation requirements of the Financial Planning Association (FPA) of Australia to become a Financial Planner AFP® and prepares students for entry into the CFP® Certification. It is also accredited by, and meets the education requirements of the Financial Planning Education Council (FPEC) which satisfies the new federal government education requirements as mandated by the Financial Adviser Standards and Ethics Authority (FASEA). Completion of this major also meets the financial advising industry's RG146 generic knowledge requirements, specialist knowledge requirements and skills requirements as they currently stand. Details regarding these requirements can be found on the 2783 Bachelor of Accounting page. In addition, completion of this major satisfies the tertiary education requirements to register as a Tax (Financial) Adviser and a Tax Agent with the Tax Practitioners Board (TPB) (pending completion of all units specified in the sequence of study for the major), subject to relevant work experience.

Location

Campus	Mode
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Qualification for the major requires the successful completion of the eight units (80 credit points) below. The first unit listed is a core unit in 2783 Bachelor of Accounting.

200186.3 Advanced Taxation Law
200627.2 Financial Planning
200271.4 Financial Services Law

200272.2 Insurance Advising - Theory and Practice
200554.3 Law of Commercial Obligations
200265.2 Personal Asset Management
200899.1 Retirement and Succession Planning
200900.3 Self-Managed Superannuation and Trusts

Recommended Sequence**Full-time****Year 1****Autumn session**

200972.2 Accounting in Context
200909.2 Enterprise Law
200525.3 Principles of Economics

Choose one of

200052.7 Introduction to Economic Methods
200032.7 Statistics for Business

Spring session

200111.4 Financial Accounting Applications
200488.6 Corporate Financial Management
200183.4 Law of Business Organisations
200272.2 Insurance Advising - Theory and Practice

Year 2**Autumn session**

200116.6 Management Accounting Fundamentals
200973.2 Techniques in Financial Accounting
200187.3 Taxation Law
200265.2 Personal Asset Management

Spring session

200108.3 Contemporary Management Accounting
200974.1 Accounting Standards and Governance
200534.3 Accounting Information Systems
200899.1 Retirement and Succession Planning

Year 3**Autumn session**

200109.7 Corporate Accounting Systems
200186.3 Advanced Taxation Law
200271.4 Financial Services Law
200627.2 Financial Planning

Spring session

200118.4 The Accountant as a Consultant
200900.3 Self-Managed Superannuation and Trusts
200535.3 Auditing and Assurance Services
200554.3 Law of Commercial Obligations

Part-time**Year 1****Autumn session**

200972.2 Accounting in Context
200909.2 Enterprise Law

Spring session

200525.3 Principles of Economics

Choose one of

200052.7 Introduction to Economic Methods
200032.7 Statistics for Business

Year 2**Autumn session**

200111.4 Financial Accounting Applications
200488.6 Corporate Financial Management

Spring session

200116.6 Management Accounting Fundamentals
200183.4 Law of Business Organisations

Year 3**Autumn session**

200973.2 Techniques in Financial Accounting
200108.3 Contemporary Management Accounting

Spring session

200187.3 Taxation Law
200272.2 Insurance Advising - Theory and Practice

Year 4**Autumn session**

200534.3 Accounting Information Systems
200265.2 Personal Asset Management

Spring session

200974.1 Accounting Standards and Governance
200899.1 Retirement and Succession Planning

Year 5**Autumn session**

200109.7 Corporate Accounting Systems
200186.3 Advanced Taxation Law

Spring session

200535.3 Auditing and Assurance Services
200900.3 Self-Managed Superannuation and Trusts

Year 6**Autumn session**

200627.2 Financial Planning
200271.4 Financial Services Law

Spring session

200554.3 Law of Commercial Obligations
200118.4 The Accountant as a Consultant

Major - Marketing**MT2040.1**

Contemporary marketing uses strategies and technologies to create significant customer relationships and brand experiences. Through an in-depth understanding of the marketing field including the challenges of global forces, new technologies and changing customer demographics, students develop practical skills that contribute to improving organisational performance. The major is based on industry expectations and students work on industry-based projects and case studies equipping them to take on roles across numerous organisations including in digital marketing, campaign strategies, business and data analytics. This major satisfies the educational requirements for recognition as a Certified Practising Marketer and eligibility for student membership of the Australian Marketing Institute and The Research Society.

Location

Campus	Mode
Bankstown Campus	Internal
Campbelltown Campus	Internal
Parramatta Campus - Victoria Road	External
Parramatta City Campus-Macquarie Street	Internal
Sydney City Campus	Internal
Uni of Economics Ho Chi Minh City	Internal
WSU Online	Multi Modal

Specialisation Structure

Qualification for this major requires the successful completion of 80 credit points including all of the core units listed below.

Core Units for this Major

200083.3 Marketing Principles
201082.1 Customer Experience Fundamentals
201086.1 Marketing and Digital Communications
201083.1 Strategic Brand Management
201084.1 Customer Insights
200087.3 Strategic Marketing Management
201085.1 Fundamentals of Marketing Analytics
201087.1 Omnichannel Marketing

Professional Units for Careers in Markets

Students undertaking the Marketing major are advised to take the following four units to satisfy the requirements for their professional core:

200918.1	Design Thinking for Creativity
200096.3	Marketing Planning Project
200032.7	Statistics for Business
200915.3	The Service Enterprise

Recommended Sequence

Qualification for the award of Bachelor of Business with a major in Marketing requires the successful completion of 240 credit points as per the recommended sequence below.

Full-time

Year 1

Autumn session

200911.1	Enterprise Innovation and Markets
200912.1	Enterprise Leadership
200083.3	Marketing Principles
200032.7	Statistics for Business

Spring session

200910.2	Financing Enterprises
200909.2	Enterprise Law
201085.1	Fundamentals of Marketing Analytics

And one elective

Year 2

Autumn session

200915.3	The Service Enterprise
201082.1	Customer Experience Fundamentals
201084.1	Customer Insights

And one elective

Spring session

201086.1	Marketing and Digital Communications
201083.1	Strategic Brand Management

And two electives

Year 3

Autumn session

200918.1	Design Thinking for Creativity
200087.3	Strategic Marketing Management

And two electives

Spring session

201087.1	Omnichannel Marketing
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Enterprise Engaged Unit

200096.3	Marketing Planning Project
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And two electives

Part-time

Year 1

Autumn session

200911.1	Enterprise Innovation and Markets
200909.2	Enterprise Law

Spring session

200083.3	Marketing Principles
200032.7	Statistics for Business

Year 2

Autumn session

200912.1	Enterprise Leadership
201085.1	Fundamentals of Marketing Analytics

Spring session

200910.2	Financing Enterprises
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And one elective

Year 3

Autumn session

200915.3	The Service Enterprise
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And one elective

Spring session

201082.1	Customer Experience Fundamentals
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And one elective

Year 4

Autumn session

201084.1	Customer Insights
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And one elective

Spring session

201086.1	Marketing and Digital Communications
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And one elective

Year 5

Autumn session

201083.1	Strategic Brand Management
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And one elective

Spring session

200918.1	Design Thinking for Creativity
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And one elective

Year 6**Autumn session**

- 201087.1** Omnichannel Marketing
200087.3 Strategic Marketing Management

Spring session

Enterprise Engaged Unit

- 200096.3** Marketing Planning Project

And one elective

Major - Business Analytics**MT2041.1**

Generating and communicating information and insight from increasingly diverse and growing sources of data for business decision-making is a crucial asset for any organisation. Starting with a framework for applying the tools of business analytics, this major develops a blend of skills from mathematics, statistics and computing. Students will acquire knowledge and understanding in the continually developing areas of artificial intelligence, data visualisation and applications of big data.

Location

Campus	Mode
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Qualification for this major requires the successful completion of 80 credit points including all of the focus units listed below.

Focus Units for this Major

(Note: Students enrolled in 3687/3688 will complete the focus units for this major in their elective spaces)

- 201090.1** Introduction to Business Analytics
300580.4 Programming Fundamentals

(Note: Students enrolled in 3687/3688 must complete **200912 Enterprise Leadership** instead of **300580** in this major)

- 301107.2** Analytics Programming
301033.2 Introduction to Data Science
301435.1 Machine Learning
301109.3 Visual Analytics
301110.2 Applications of Big Data
300958.4 Social Web Analytics

Professional Core Units

Students undertaking the Business Analytics major are advised to take the following four units to satisfy the requirements for their professional core:

- 200918.1** Design Thinking for Creativity

- 201091.1** Business Analytics Project
200032.7 Statistics for Business
200914.1 Working in Professions

Recommended Sequence: Bachelor of Business students only

(Note: Students in 3687/3688 will only complete the focus units for this major listed above)

Qualification for the award of Bachelor of Business with a major in Business Analytics requires the successful completion of 240 credit points as per the recommended sequence below.

Full-time**Year 1****Autumn session**

- 200910.2** Financing Enterprises
200909.2 Enterprise Law
201090.1 Introduction to Business Analytics
200032.7 Statistics for Business

Spring session

- 200912.1** Enterprise Leadership
300580.4 Programming Fundamentals
200911.1 Enterprise Innovation and Markets

And one elective

Year 2**Autumn session**

- 301107.2** Analytics Programming
301435.1 Machine Learning

And two electives

Spring session

- 301033.2** Introduction to Data Science
200914.1 Working in Professions

And two electives

Year 3**Autumn session**

- 301109.3** Visual Analytics
301110.2 Applications of Big Data
200918.1 Design Thinking for Creativity

And one elective

Spring session

- 300958.4** Social Web Analytics

Enterprise Engaged Unit

- 201091.1** Business Analytics Project

And two electives

Part-time**Year 1****Autumn session**

200910.2 Financing Enterprises
200909.2 Enterprise Law

Spring session

201090.1 Introduction to Business Analytics
200032.7 Statistics for Business

Year 2**Autumn session**

200912.1 Enterprise Leadership
300580.4 Programming Fundamentals

Spring session

200911.1 Enterprise Innovation and Markets

And one elective

Year 3**Autumn session**

301107.2 Analytics Programming

And one elective

Spring session

200914.1 Working in Professions

And one elective

Year 4**Autumn session**

301033.2 Introduction to Data Science
301435.1 Machine Learning

Spring session

Two electives

Year 5**Autumn session**

301109.3 Visual Analytics
301110.2 Applications of Big Data

Spring session

200918.1 Design Thinking for Creativity

And one elective

Year 6**Autumn session**

300958.4 Social Web Analytics

And one elective

Spring session

Enterprise Engaged Unit

201091.1 Business Analytics Project

And one elective

Sub-major - Economics**S2504ECON.1**

This sub-major is available to Western Sydney University students who are not enrolled in the Bachelor of Economics or students undertaking an Applied Economics or Economics and Finance Key Program or Major. An add-on economics sub-major can complement almost any degree, be it in business or any other area. Economics gives a broad perspective on a very fundamental aspect of relationships between individuals, firms, institutions and countries. It has been described by some as the queen of social sciences, since it is of relevance to almost all areas of study. Students who study economics can expect to develop their analytical skills and to be intellectually challenged, whether they view the discipline as providing specific vocational skills or as simply an area of general interest to them.

Location

Campus	Mode
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Students must complete 40 credit points as follows

200549.3 The Australian Macroeconomy
200525.3 Principles of Economics

Choose two of

200054.2 Applied Econometrics
200053.3 Economic Modelling
200538.2 Global Labour Markets
200533.2 Globalisation and Asia
200532.2 Government and the Economy
200064.2 History of Economic Thought
200531.2 Industry Economics and Markets
200546.3 Macroeconomic Issues
200547.2 Macroeconomic Theory
200081.3 Managerial Economics
200530.3 Microeconomic Theory and Applications
200065.2 Political Economy
200075.2 Urban and Regional Economics

Sub-major - Finance**S2504FIN.1**

This sub-major is available to Western Sydney University students who are not enrolled in the Bachelor of Economics

or students undertaking an Applied Finance or Economics and Finance Key Program or Major. Finance is important to everyone, whether they wish to work in the finance industry or simply manage effectively their own personal finances. An add-on major or sub-major in finance allows students to choose from a wide range of finance electives covering areas from superannuation to investment and risk management.

Location

Campus	Mode
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Students must complete 40 credit points as follows

200101.7	Accounting Information for Managers
200488.6	Corporate Financial Management
200525.3	Principles of Economics

Choose one of

200518.2	Behavioural Finance
200079.3	Derivatives
200059.2	Financial Economics
200062.2	Financial Institutions Lending
200061.2	Financial Institutions Management
200055.5	International Finance
200057.3	Investment Management
200077.2	The Superannuation Industry

Sub-major - Accounting

SM2000.1

This sub-major is available to undergraduate students enrolled in any undergraduate award except those enrolled in an Accounting Key Program or Major or 2727 Bachelor of Financial Advising. This sub-major is designed for those who would be working in a business environment where the ability to understand and communicate information contained in the financial reports would be an advantage.

Location

Campus	Mode
Campbelltown Campus	Internal
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Students must complete four units comprising two core units and two units from the unit pool.

Core Units

Students must complete the two core units

200101.7	Accounting Information for Managers
200116.6	Management Accounting Fundamentals

Choose two units

200534.3	Accounting Information Systems
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200102.2	Accounting Philosophies and Theories
200535.3	Auditing and Assurance Services
200108.3	Contemporary Management Accounting
200109.7	Corporate Accounting Systems
200488.6	Corporate Financial Management
200111.4	Financial Accounting Applications
200536.3	Intermediate Financial Accounting
200118.4	The Accountant as a Consultant

Sub-major - Accounting Controllership

SM2001.1

This sub-major is only available to students enrolled in an Accounting Key Program or Major. The Accounting Controllership sub-major is suitable for students interested in a corporate accounting career. The controller within an organisation is dedicated to steering the firm in the right direction by analysing financial and other data to develop timely and accurate financial information. They typically have a forward focus and make use of strategies and opportunities to increase the firm's overall performance.

Location

Campus	Mode
Campbelltown Campus	Internal
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Choose one of

200596.1	Corporate Finance
200057.3	Investment Management

Choose three of

200106.2	Advanced Issues in Accounting Information Systems
200628.2	Applied Business Project
200079.3	Derivatives
200582.2	Financial Statement Analysis (UG)
200272.2	Insurance Advising - Theory and Practice
200113.1	International Accounting Studies
200594.1	International Financial Management
200115.1	Issues in Corporate Social Accountability
200083.3	Marketing Principles
200117.1	Public Sector Accounting

Sub-major - E-Marketing

SM2003.1

This sub-major provides students with the skills to work in a wired world. The focus is on the Internet as another channel of delivery for all enterprises in both local and international commerce. Students will develop an understanding of how business is conducted online, what challenges companies face and how to solve business problems using the Internet as part of an integrated solution.

Location

Campus	Mode
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Students must complete the following four units.

200233.2	Principles of E-Marketing
200236.3	E-Marketing Project
200235.2	E-Marketing Strategy
200234.2	International E-Business Marketing

Sub-major - Financial Mathematics**SM2005.1**

This sub-major is available to students who commenced prior to 2013. This sub-major is not available to students enrolled in the Financial Mathematics Key Program.

Location

Campus	Mode
Parramatta Campus - Victoria Road	Internal

Specialisation Structure

Students must complete the following four units.

300672.3	Mathematics 1A
300673.3	Mathematics 1B
200026.3	Advanced Mathematics for Business
200024.2	Mathematical Finance

Sub-major - Financial Planning**SM2006.1**

This sub-major is available to all undergraduate courses except the Bachelor of Financial Advising. This sub-major is designed for students who desire a knowledge of basic financial planning issues.

Location

Campus	Mode
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Students must complete 40 credit points as follows

200488.6	Corporate Financial Management
200627.2	Financial Planning

Choose two of

200079.3	Derivatives
200624.1	Estate and Succession Planning
200272.2	Insurance Advising - Theory and Practice
200057.3	Investment Management

200265.2	Personal Asset Management
200569.2	Retirement Planning
200187.3	Taxation Law

Sub-major - Human Resource Development**SM2009.1**

This sub-major is available to all undergraduate students except those completing a Human Resource Development and Organisation Development Key Program or Major, or a Human Resource Management and Industrial Relations Key Program or Major. This sub-major provides students with an overview of the strategic management focus of integrating organisational needs and employee skills within the changing contemporary business environment.

Location

Campus	Mode
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Students must complete the following four units.

200610.2	Employee Training and Development
200376.4	Managing and Developing Careers
200300.2	Managing People at Work
200243.3	Work Employment and the Labour Market

Sub-major - International Business**SM2010.1**

This sub-major is available to all undergraduate students other than those completing an International Business Key Program or Major. International business has been developed in response to the needs of the growing number of employers, the industry sectors and the student demands and interests in understanding the international business and specifically international marketing. This sub-major provides students with a knowledge and understanding from an international perspective when applying workings of international business markets to real life examples and case studies.

Location

Campus	Mode
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Students must complete 40 credit points as follows

200083.3	Marketing Principles
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Choose three of

200626.3	International Business Strategy
200094.4	International Marketing
200374.3	International Marketing Research

200591.2 Introduction to International Business

Sub-major - Managing Globally

SM2015.1

This sub-major is available to all undergraduate students other than those enrolled in the International Business and Global Management Key Program or Major within the Bachelor of Business and Commerce. This major provides students with an overview of issues related to the international dimension/s of management, and the necessary understanding of the workings of global organisational systems.

Location

Campus	Mode
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Students must complete four of the units listed below.

200158.4	Business, Society and Policy
200586.2	Cross Cultural Management
200621.3	International Human Resource Management
200623.3	International Management
200255.2	Management of E-Business Processes
200150.2	Managing Diversity
200300.2	Managing People at Work
200678.2	Strategic Intelligence and Decision Making

Sub-major - Managing Organisations

SM2016.1

This sub-major is available to all undergraduate students except those completing a Management or Enterprise Management Key Program or Major. This sub-major provides students with an overview of contemporary management practices, relating to issues such as operations, social responsibility, cultural implications of a diverse workforce and strategic management in relation to the contemporary changing business environment.

Location

Campus	Mode
Campbelltown Campus	Internal
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Students must complete 40 credit points as follows

200571.4	Management Dynamics
200585.4	Organisational Behaviour

Choose two of

200158.4	Business, Society and Policy
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200586.2 Cross Cultural Management
200588.2 Global Operations and Logistics Management

200570.3 Management of Change
200159.4 Organisation Analysis and Design
200157.4 Organisational Learning and Development
200752.2 Power, Politics and Knowledge
200587.2 Strategic Management

Note: Only one of 200157 and 200159 may be chosen as part of the pool.

Sub-major - Marketing

SM2018.1

This sub-major is available to all undergraduate students other than those completing a Marketing Key Program or Major. This sub-major will introduce students to the principal areas of marketing. Participants will gain a basic appreciation of the constantly changing Australian marketing environment and of the opportunities for companies to develop dynamic marketing strategies.

Location

Campus	Mode
Campbelltown Campus	Internal
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Students must complete 40 credit points as follows

200083.3	Marketing Principles
200087.3	Strategic Marketing Management

Choose two of

200088.3	Brand and Product Management
200094.4	International Marketing
200086.3	Marketing Communications
200090.3	Marketing of Services

Sub-major - Property Investment

SM2020.1

The Property Investment sub-major is available to all undergraduate students other than those completing the Property Key Program or Major. This sub-major is useful to students in the finance and related areas who want to expand their expertise in property investment.

Location

Campus	Mode
Parramatta City Campus-Macquarie Street	External
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Students must complete the following four units.

200598.2	Property Development
200597.2	Property Finance and Tax
200749.2	Property Investment
200750.2	Property Portfolio Analysis (V2)

Sub-major - Public Practice Accounting

SM2021.1

This sub-major is only available to students enrolled in an Accounting Key Program or Major. This sub major may appeal to students who are interested in a career in public accounting. Public accounting practices offer accounting services to businesses and the public. They range from small suburban firms to large multinational partnerships. This sub major introduces students to some of the areas that can be further developed in their career in public practice.

Location

Campus	Mode
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Students must complete 40 credit points as follows

200186.3	Advanced Taxation Law
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Choose one of

200019.8	Revenue Law
200187.3	Taxation Law

Choose two of

200104.2	Advanced Auditing
200105.1	Advanced Corporate Accounting
200624.1	Estate and Succession Planning
200183.4	Law of Business Organisations
200554.3	Law of Commercial Obligations
200090.3	Marketing of Services

Sub-major - Commercial Law

SM2027.1

This sub-major provides students enrolled in courses other than Bachelor of Laws courses with a range of interdisciplinary law units designed to further their knowledge and understanding of the law. The focus is on the law relevant to commerce.

Location

Campus	Mode
Campbelltown Campus	Internal

Campus	Mode
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Parramatta City Campus-Macquarie Street Internal

Specialisation Structure

Students must complete 40 credit points as follows

200184.3	Introduction to Business Law
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Choose three of

200186.3	Advanced Taxation Law
200812.1	Conflict Resolution (UG)
200624.1	Estate and Succession Planning
200271.4	Financial Services Law
CP308A.2	Information Systems Ethics and Law
200599.2	Land Law
200296.3	Law Economics and Business Ethics
200183.4	Law of Business Organisations
200554.3	Law of Commercial Obligations
200294.4	Mediation
200569.2	Retirement Planning
200266.3	State Taxes and GST
200187.3	Taxation Law

Sub-major - Human Resource Management and Industrial Relations

SM2031.1

This sub-major provides students with an insight into the issues related to the complimentary fields of human resource management and industrial relations. Students will be addressing issues relating to employment and the world of work in terms of policy development, legal requirements, international considerations and diversity.

Location

Campus	Mode
Campbelltown Campus	Internal
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Students must complete the following four units.

200614.3	Enterprise Industrial Relations
200621.3	International Human Resource Management
200150.2	Managing Diversity
200300.2	Managing People at Work

Sub-major - Hospitality Operations

SM2032.1

This sub-major is available to all undergraduate students except those enrolled in a Hospitality Management Key Program or Major.

Location

Campus	Mode
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Students must complete the following four units.

200584.3	Hospitality Management Operations
200709.2	Managing the Accommodation Experience
200710.4	Managing the Food and Beverage Experience
200742.2	Sport and Hospitality Event Management

Sub-major - Event Management Experience**SM2033.1**

This sub-major is available to all undergraduate students except those enrolled in a Hospitality Management or Sport Management Key Program or Major.

Location

Campus	Mode
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Students must complete 40 credit points as follows

200273.5	Managing Service and Experience
200707.3	Service Industry Studies
200742.2	Sport and Hospitality Event Management

Choose one of

200561.4	Hospitality Management Applied Project
200751.2	Sport Management Applied Project

Sub-major - Managing Global Logistics and Supply Chains**SM2034.1**

This sub-major is available to all students except those enrolled in the Global Operations and Supply Chain Management or Global Logistics and Operations Management Key Programs or Majors within the Bachelor of Business and Commerce. This sub-major offers an insight into the key elements of logistics and supply chain management. With markets increasingly becoming more international a global approach to these aspects of any business is becoming more important and hence a global view is taken. The sub major also studies the basics of Global Enterprise Resource Planning (ERP) as one of the largest business systems. This sub-major offers a strong compliment to any key program in that it has applicability to all businesses and all industries.

Location

Campus	Mode
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Students must complete the following four units.

200667.2	Global Enterprise Resource Planning
200588.2	Global Operations and Logistics Management
200677.3	Global Supply Chain Management
200565.3	Operations and Logistics in Practice

Sub-major - Operations Management**SM2035.1**

This sub-major is available to all undergraduate students except those enrolled in a Global Logistics and Operations Management or Global Operations and Supply Chain Management Key Program or Major. This sub-major provides an understanding of the dynamic nature of operations management. The growing needs of service industries as well as manufacturing are considered in this important sub-major.

Location

Campus	Mode
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Students must complete the following four units.

200588.2	Global Operations and Logistics Management
200528.2	Management of Projects
200167.2	Quality Management
200668.2	Technology Management for Competitiveness

Sub-major - The Sport Industry**SM2036.1**

This sub-major is available to all students except those enrolled in the Sport Management Key Program or Major within the Bachelor of Business and Commerce. This sub-major offers students an introduction and insight into a relatively new area of Sport Management. Sports Management covers a broad range of roles from game day and facility managers through to team management. This sub-major provides a unique focus which would provide an interesting and unique focus for study and future work opportunities.

Location

Campus	Mode
Campbelltown Campus	Internal

Specialisation Structure

Students must complete the following four units.

400335.3	Contemporary Issues in Sport Management
200742.2	Sport and Hospitality Event Management
200754.2	Sports Management - Planning and Development
200705.2	The World of Sport Management

Sub-major - Business Sustainability**SM2038.1**

Business sustainability incorporates approaches that support the responsible management of natural and human resources, while continuing to address the needs of creditors, shareholders, managers and other business stakeholders. This sub-major focuses students' learning on the changing needs of companies as they respond to the social, environmental and managerial implications of sustainable business practice. Students will be encouraged to integrate sustainability with corporate strategy, and analyse business sustainability in a contemporary context across the fields of economics, management and marketing.

Location

Campus	Mode
Parramatta City Campus-Macquarie Street	External

Specialisation Structure

Students must complete the following four units

200568.3	Contemporary Management Issues
200154.3	Entrepreneurial Management and Innovation
200093.3	New Frontiers in Marketing
200075.2	Urban and Regional Economics

Sub-major - Finance**SM2041.1**

This sub-major is available to undergraduate students who are not enrolled in the Bachelor of Economics or students undertaking an Applied Finance or Economics and Finance Key Program or Major. Finance is important to everyone, whether they wish to work in the finance industry or simply manage effectively their own personal finances. An add-on major or sub-major in finance allows students to choose from a wide range of finance electives covering areas from superannuation to investment and risk management.

Location

Campus	Mode
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Students must complete 40 credit points as follows

200101.7	Accounting Information for Managers
200488.6	Corporate Financial Management
200525.3	Principles of Economics

Choose one of

200079.3	Derivatives
200055.5	International Finance
200819.2	Investment Management
200818.1	Bank Management

Sub-major - Financial Planning**SM2042.1**

This sub-major is available to all undergraduate courses except the Bachelor of Financial Advising. This sub-major is designed for students who desire a knowledge of basic financial planning issues.

Location

Campus	Mode
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Students must complete 40 credit points as follows

200488.6	Corporate Financial Management
200627.2	Financial Planning

Choose two of

200079.3	Derivatives
200624.1	Estate and Succession Planning
200272.2	Insurance Advising - Theory and Practice
200819.2	Investment Management
200265.2	Personal Asset Management
200569.2	Retirement Planning
200187.3	Taxation Law

Sub-major - Accounting Controllership**SM2043.1**

This sub-major is only available to students enrolled in an Accounting Key Program or Major. The Accounting Controllership sub-major is suitable for students interested in a corporate accounting career. The controller within an organisation is dedicated to steering the firm in the right direction by analysing financial and other data to develop timely and accurate financial information. They typically

have a forward focus and make use of strategies and opportunities to increase the firm's overall performance.

Location

Campus	Mode
Campbelltown Campus	Internal
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Choose one of

200596.1	Corporate Finance
200819.2	Investment Management

Choose three of

200106.2	Advanced Issues in Accounting Information Systems
200079.3	Derivatives
200582.2	Financial Statement Analysis (UG)
200272.2	Insurance Advising - Theory and Practice
200113.1	International Accounting Studies
200594.1	International Financial Management
200115.1	Issues in Corporate Social Accountability
200083.3	Marketing Principles
200117.1	Public Sector Accounting

Sub-major - Human Resource Management

SM2046.1

This sub-major provides students with an insight to human resource management. Students develop skills and attributes that prepare them for career positions that require the formation and implementation of human resource management and industrial relations policies and practices in organisational contexts. Students will be addressing issues relating to employment and the world of work in terms of policy development and dispute resolution and agreement making. Students will engage also with relevant regulatory contexts. This sub-major is available to all undergraduate students except continuing students completing a Human Resource Management and Industrial Relations key program or major and current students completing a Human Resource Management major.

Location

Campus	Mode
Campbelltown Campus	Internal
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Students must successfully complete four units from the following five.

Units in this Sub-Major

200300.2	Managing People at Work
200614.3	Enterprise Industrial Relations
200621.3	International Human Resource Management

200861.1	Work Health and Safety
200613.3	Negotiation, Bargaining and Advocacy

Sub-major - Human Resource Development

SM2047.1

This sub-major provides students with an overview of the strategic management focus of integrating organisational needs and employee skills within the changing contemporary business environment. Students develop skills and attributes that prepare them for career positions that require the formation and implementation of human resource development policies and practices in organisational contexts. The Human Resource Development sub-major is available to all undergraduate students except continuing students completing a Human Resource Development and Organisation Development Key Program or Major and current students undertaking a Human Resource Management major.

Location

Campus	Mode
Campbelltown Campus	Internal
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Students must successfully complete the following four units.

Core Units for this Sub-Major

200300.2	Managing People at Work
200859.1	Human Resource Development
200739.2	Reward and Performance Management
200860.1	People, Work and Society

Sub-major - Managing Globally

SM2048.1

The Managing Globally submajor engages students with issues related to the international dimensions of management and employment, and the operations and reach of global systems. Through the sub-major, students develop their knowledge of international management and global stakeholders. Students will analyse a range of comparative systems and structures and develop their insights concerning the implications for human rights and ethical management that arise from globalisation. This sub-major is to all undergraduate students except continuing students completing an International Business and Global Management Key Program or Major.

Location

Campus	Mode
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Students must successfully complete the following four units.

200158.4	Business, Society and Policy
200864.2	Managing in the Global Environment
200621.3	International Human Resource Management
200300.2	Managing People at Work

Sub-major - Managing Organisations

SM2049.1

This sub-major is available to all undergraduate students except those completing a Management or Enterprise Management Key Program or Major. This sub-major provides students with an overview of contemporary management practices, relating to issues such as operations, social responsibility, cultural implications of a diverse workforce and strategic management in relation to the contemporary changing business environment.

Location

Campus	Mode
Bankstown Campus	Internal
Campbelltown Campus	Internal
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Students must complete 40 credit points as follows.

Core Units

200571.4	Management Dynamics
200585.4	Organisational Behaviour

Choose two of

200158.4	Business, Society and Policy
200864.2	Managing in the Global Environment
200865.2	Managing Operations
200862.1	Creating Change and Innovation
200157.4	Organisational Learning and Development
200863.1	Leadership and Entrepreneurship
200587.2	Strategic Management

Sub-major - Property Investment

SM2050.1

The Property Investment sub-major is available to all undergraduate students other than those completing the Property Key Program or Major. This sub-major assists students in the finance and related areas who want to expand their expertise in property investment.

Location

Campus	Mode
Parramatta City Campus-Macquarie Street	External
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Students must complete four units as follows.

200874.1	Property Development Process
200875.1	Property Finance
200749.2	Property Investment
200873.1	Property Portfolio Management

Sub-major - Economics

SM2051.1

Students who study economics can expect to develop their analytical skills and to be intellectually challenged, whether they view the discipline as providing specific vocational skills or as simply an area of general interest to them. An 'add-on' economics sub-major can complement almost any degree, be it in business or any other area. Economics gives a broad perspective on a very fundamental aspect of relationships between individuals, firms, institutions and countries. It has been described by some as the queen of the social sciences, since it is of relevance to almost all areas of study. This sub-major is available to students who are not enrolled in the Bachelor of Economics or undertaking an Economics, Applied Economics or Economics and Finance Key Program or Major.

Location

Campus	Mode
Parramatta City Campus-Macquarie Street	Internal

Specialisation Structure

Students must complete 40 credit points as follows

200549.3	The Australian Macroeconomy
200525.3	Principles of Economics

Choose two of

200815.2	Globalisation and Sustainability
200816.1	Economic Theories, Controversies and Policies
200530.3	Microeconomic Theory and Applications
200546.3	Macroeconomic Issues

GRADUATE RESEARCH SCHOOL

Bachelor of Applied Leadership and Critical Thinking

3725.1

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year in this course was 2015 or later.

The Bachelor of Applied Leadership and Critical Thinking (BALCT) is not a stand-alone degree, but is designed to be undertaken in combination with any Western Sydney bachelor degree. It focuses on ethical leadership, creativity, entrepreneurship and innovation, capacity to deal with complexities, relationship and critical thinking skills. The Academy's three pillars of academic rigour, professional and personal development and community engagement provide the perfect base upon which to offer this innovative degree. These characteristics and aptitudes are what the employer of tomorrow will be seeking in a graduate. Students enrolled in this degree will think from multiple perspectives, see and create opportunities, and bring creative, cooperative, empathetic and ethical leadership to his or her future role in the workplace – even if that role is, as yet, unimagined.

Study Mode

Three years full-time or the equivalent part-time. Note: This includes two years equivalent Advanced Standing for prior undergraduate degree.

Location

Campus	Attendance	Mode
Parramatta Campus - Victoria Road	Full Time	Multi Modal
Parramatta Campus - Victoria Road	Part Time	Multi Modal

Advanced Standing

Advanced Standing will be granted for a maximum of 160 credit points. At least 80 credit points must be completed while enrolled in the Bachelor of Applied Leadership and Critical Thinking.

Inherent requirements

There are inherent requirements for this course that you must meet in order to complete your course and graduate. Make sure you read and understand the requirements for this course online.

Admission

Assumed knowledge: two units of HSC English.

This course is made available to high-achieving students only. To be eligible for admission to the BALCT, a student must attain a minimum ATAR of 85, or the minimum ATAR for their primary undergraduate degree, whichever is the higher.

Students must also maintain a grade point average of 5 or above throughout the duration of their study.

Current Western Sydney University students wishing to enrol must have a minimum GPA for 5 or above.

Non-school leavers must have completed an undergraduate degree with a minimum GPA of 5.

For current Western Sydney University students wishing to enrol please complete the Concurrent Degree Form. Link below:

International applicants must apply directly to Western Sydney University via the International Office.

International students applying to The University through the International Office can find details of minimum English proficiency requirements and acceptable proof on their website.

Overseas qualifications must be deemed by the Australian Education International - National Office of Overseas Skills Recognition (AEI-NOOSR) to be equivalent to Australian qualifications in order to be considered by UAC and Western Sydney University.

Special Requirements

Students must have completed all requirements for another bachelor degree in order to graduate with the Bachelor of Applied Leadership and Critical Thinking.

Course Structure

The Bachelor of Applied Leadership and Critical Thinking (BALCT) is not a stand-alone degree, but is designed to be undertaken in combination with any Western Sydney bachelor degree.

Qualification for this award requires the successful completion of 240 credit points which include the units listed in the recommended sequence below and 160 credit points of Advanced Standing.

Recommended Sequence

Standard Pathway

Year 1

1H session

200855.3	Leadership in a Complex World
301071.3	Introduction to Critical Thinking
301069.3	Research Stories
102211.3	Creativity, Innovation and Design Thinking

2H Session

301072.4	Innovation Lab
102212.3	Internship and Community Engagement
102250.3	Ethical Leadership
301070.3	Logic, Rhetoric and Argumentation

Four Year Accelerated Pathway for Concurrent Enrolment in a Four Year Degree

Year 1

Summer session

200855.3	Leadership in a Complex World
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Year 2**Summer session**

102211.3 Creativity, Innovation and Design Thinking
301071.3 Introduction to Critical Thinking

Year 3**Summer session**

102250.3 Ethical Leadership
301069.3 Research Stories

Year 4**Summer session**

301070.3 Logic, Rhetoric and Argumentation
102212.3 Internship and Community Engagement
301072.4 Innovation Lab

Five Year Accelerated Pathway for Concurrent Enrolment in a Five Year Degree

Year 1**Summer session**

200855.3 Leadership in a Complex World

Year 2**Summer session**

102211.3 Creativity, Innovation and Design Thinking
301071.3 Introduction to Critical Thinking

Year 3**Summer session**

102250.3 Ethical Leadership
301069.3 Research Stories

Year 4**Summer session**

301070.3 Logic, Rhetoric and Argumentation

Year 5**Summer session**

102212.3 Internship and Community Engagement
301072.4 Innovation Lab

Bachelor of Research Studies

8083.2

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year for this course is 2H 2017 or later.

Units may be revised or replaced to ensure students are provided with up to date curriculum throughout their studies, and this may result in a new course version. Refer to the Check My Course Progress page in MySR for the most up to date information for your course.

The Master of Research is an internationally recognised qualification which will allow students to be globally mobile in advancing their research education, employment opportunities and pathways to further study. It is designed to increase students' preparedness for PhD studies and ultimately for research-orientated careers.

The first year is comprised of advanced Bachelor level studies exposing students to comprehensive research methodology and advanced disciplinary coursework. Students will develop a research proposal, improve their academic literacy skills and engage with issues associated with research ethics and integrity. In the second year students will undertake a supervised year of higher degree research and produce a Masters thesis. The second year also includes a series of workshops and seminars designed to enhance students' research and professional capabilities.

For domestic students, this program attracts Australian Government funding, packaged as a Bachelor of Research Studies/Master of Research to meet regulations.

In Year 1, domestic students are enrolled in the Bachelor of Research Studies as a Commonwealth supported student and are liable for student contribution amounts which can be deferred through the HECS-HELP scheme if they are eligible. In Year 2, domestic students are enrolled in the Master of Research.

Further information about the Master of Research can be found on the Future Students Research Studies pages.

Study Mode

Two years full-time or four years part-time

Location

Campus	Attendance	Mode
Parramatta Campus - Victoria Road	Full Time	Internal
Parramatta Campus - Victoria Road	Part Time	Internal

Admission

Admission is determined by the following criteria being met

- A Bachelor's degree or a Master's degree;
- Achievement of a threshold Admission Average Mark (AAM) equal to or above the minimum of 65;
- Applicants who do not meet the AAM equal to or above the minimum of 65 will be considered in exceptional circumstances, and applicants whose most recent qualification is 5+ years old shall provide additional evidence of relevant work experience or professional training, or evidence of seniority and standing in an area of endeavor and provide written support from the potential supervisor. Examples of evidence may include; work as a research assistant or laboratory technician, the writing of policy, consultancy involving the writing of reports, production of creative output, and publication of peer reviewed journal articles. Applications will be reviewed and approved by the relevant HDR Director and the Dean of the GRS;

- A statement that outlines a tentative research area.

Additionally for International students an English proficiency requirement of IELTS 6.5 overall (minimum 6.0 in each band) or equivalent.

Overseas qualifications must be deemed by the Australian Education International - National Office of Overseas Skills Recognition (AEI-NOOSR) to be equivalent to Australian qualifications in order to be considered by UAC and the University.

Course Structure

Year 1 of this course will also be studied by International students enrolled in 8084 Master of Research (High Cost) and 8085 Master of Research (Low Cost).

After completion of Year 1, domestic students will be transferred to either 8084 Master of Research (High Cost) or 8085 Master of Research (Low Cost), depending on their research discipline area.

Qualification for the award of Master of Research requires the successful completion of 160 credit points. All students will complete 80 credit points of coursework units and 80 credit points of higher degree by research.

All students must enrol in and complete the 30 credit points of prescribed Core units.

Core units

- 800218.2** Researcher Development 1: Reading, Writing, and the Business of Research
- 800219.2** Writing Beyond the Academy: Knowledge Translation and Public Audience Communication
- 800220.3** Researcher Development 2: Proposing and Justifying Research

Equivalent Core Units

The core units listed below count towards completion of this course for students who passed these units in 2019 or earlier.

- 800166 - Research Design 1: Theories of Enquiry
- 800167 - Research Literacies
- 800169 - Research Design 2: Practices of Research

Students must also complete

- 50 credit points of specialisation cluster units. Students will choose 40 credit points of discipline-specific units from within their cluster and are encouraged to choose 10 credit points from an alternate cluster, however this is not mandatory. Students are required to complete 50 credit points of cluster units in total. The three cluster discipline areas are Humanities, Arts and Social Sciences (HASS), Science, Technology, Engineering and Mathematics (STEM), and Health and Medicine, as shown below.

- 80 credit points of higher degree research.

Students may exit with the Bachelor of Research Studies (exit only) after Year 1 and the successful completion of 80 credit points, with advanced standing of 160 credit points from their previous undergraduate qualification being granted.

Humanities, Arts and Social Sciences (HASS) Cluster

Please note: units will be offered subject to demand and availability

Graduate Research School

- 800228.1** Research Internship and Engagement

School of Humanities and Communication Arts

Research Methods based Units

- 102426.1** Digital Humanities Research Methods (PG)

Disciplinary Content Units

- 102582.1** Philosophy of History and Politics
- 102584.1** The Image of Thought: Art, Film and Philosophy
- 102601.1** Understanding Race
- 102602.1** Gender and Genre

Hybrid - Disciplinary Content and Research Methods

- 102661.1** How to Write History
- 102662.1** New Genres in Research Writing
- 102412.1** Global Digital Futures
- 102298.1** The Cutting Edge: Advanced Studies in Humanities and Communication Arts
- 102339.3** Environmental Humanities
- 102340.1** Engaging Discursive Fields
- 102342.1** In the Realms of the Sensory: Ecologies of Word, Sound and Image
- 102341.1** Debates in Global History
- 102581.1** Literary Theory
- 102583.1** History of Ideas
- 102585.1** What is Islam?

Creative Writing

Disciplinary Content Units

- 102499.1** Writing Process
- 102500.2** Writing and Form

Hybrid - Disciplinary Content and Research Methods

- 102497.2** Writing and Ideas
- 102498.2** Writing Practice and Tradition
- 102501.2** Writing, Sounds, Images, Texts

Convergent Media

Hybrid - Disciplinary Content and Research Methods

- 101962.1** Researching Convergent Media

Continental Philosophy

Disciplinary Content Units

- 102381.1** Ethics
- 102384.1** Political Philosophy
- 102616.1** Philosophy and Literature

Hybrid - Disciplinary Content and Research Methods

- 102380.1** Philosophical Aesthetics
- 102383.1** Topics in the History of Philosophy
- 102379.1** Special Topics in Philosophy
- 102615.1** Theoretical Philosophy
- 102618.1** Practical Philosophy
- 102619.1** Philosophy of Nature
- 102620.1** Philosophy, History and Interpretation

Creative Arts**Disciplinary Content Units**

- 102376.1** Creativity: Theory and Practice

Hybrid - Disciplinary Content and Research Methods

- 102375.1** Research Methods in the Creative Arts
- 102728.1** Research into Practice: bridging the clinician-researcher divide in applied and creative therapies

Linguistics and TESOL**Research Methods based Units**

- 101854.1** Language and Linguistics Research Methods
- 102621.2** Formal and Functional Grammar

Hybrid - Disciplinary Content and Research Methods

- 101825.3** English Linguistics for TESOL
- 102325.1** Advanced Academic English Skills
- 100919.3** Investigating Second Language Acquisition
- 102525.1** Bilingualism and Education

Social Sciences and Psychology**Research Methods based Units**

- 102253.2** Digital Social Research in Action

Hybrid - Disciplinary Content and Research Methods

- 102180.3** Translation from Theory and Research to Policy
- 102176.2** Theories of Difference and Diversity
- 102194.3** Social Research in the Digital World
- 102853.1** Cool Green Cities

Urban Studies**Hybrid - Disciplinary Content and Research Methods**

- 101633.3** Managing Cities: History and Theory
- 102069.2** Heritage and Planning
- 101315.4** Financing Cities in the Global Economy
- 101634.5** Planning and Environmental Regulation

Development, Security and Sustainability**Hybrid - Disciplinary Content and Research Methods**

- 101895.2** Political Economy of Development
- 101896.2** Development and Security
- 101636.3** Developing Sustainable Places

- 102577.2** Humanitarian and Development Agendas and Progress

Criminology**Hybrid - Disciplinary Content and Research Methods**

- 102198.2** Transnational Crime
- 102200.2** Global Criminology and Human Rights
- 102199.2** Violence, Culture and Criminal Justice

Religion and Society**Hybrid - Disciplinary Content and Research Methods**

- 102201.2** Contemporary Theories of Religion and Society
- 102202.2** Religion and Law in Contemporary Public Discourse

Humanitarian and Development Studies**Hybrid - Disciplinary Content and Research Methods**

- 101896.2** Development and Security
- 102576.2** Global Health, Migration and Development
- 102577.2** Humanitarian and Development Agendas and Progress
- 102574.2** Public Health in Complex Emergencies (Advanced)
- 102575.2** Emergency and Disaster Management

Institute for Culture and Society**Hybrid - Disciplinary Content and Research Methods**

- 800216.1** Researching Post-Capitalist Possibilities (PhD Summer School)
- 102295.2** Space, Place and the Field
- 800196.1** Rethinking Culture and Society

School of Education**Research Methods/Disciplinary Content**

- 102152.3** Social Ecology
- 102160.1** Education Policy, Practice and Global Knowledge Co-construction
- 102166.1** Person-Centred Practice
- 102158.2** Learning and Teaching in Challenging Contexts
- 102159.2** Designing Curriculum Futures
- 102165.1** At the cultural interface - learning two ways
- 101658.1** Transformative Learning
- 100701.1** Leadership, Mentoring and Professional Growth
- 102148.1** Engaging Communities
- 102156.1** Disability in Context
- 102509.2** Computational Thinking across the STEM Curriculum
- 102161.2** Leading Change

Hybrid - Disciplinary Content and Research Methods

- 102168.1** Principles and Practices of Evaluation

School of Business

Business students are required to undertake 30 credit points of research methods electives

Research Methods based Units

200897.2	Advanced Analysis and Interpretation
200898.3	Seminal Papers in Business
200896.3	Business Analysis Seminars

Business students may then select up to 20 credit points of cluster elective units

Disciplinary Content Units

200848.4	Governance, Ethics and Social Entrepreneurship
200828.1	Diversity, Labour Markets and Workforce Planning
200845.2	Innovation Through Digital Technology
200719.2	Industrial Relations and Workplace Change
51211.3	International Finance
200852.3	Innovation, Creativity and Foresight
200849.2	New Venture Finance
200894.1	Property Development
200722.2	Strategic Employment Relations
200401.4	Accounting Theory and Applications

Hybrid - Disciplinary Content and Research Methods

51054.4	Financial Modelling
51212.4	Security Analysis and Portfolio Theory
200329.5	Supply Chain Management

School of Law

200957.3	Bioethics in Perspective
200907.4	International Environmental Law and Policy
200948.1	International Banking and Finance Law
200949.1	International Climate Change Law
200980.1	Security of Ideas
200953.1	Human Rights in Practice and Theory
200951.1	International Law of Ocean Governance
200961.2	International Human Rights Law
200962.2	International Criminal Law and Justice
200963.2	International Space Law - Commercial Aspects
200964.1	Principles of International Law

Science, Technology, Engineering & Mathematics (STEM) Cluster

Please note: units will be offered subject to demand and availability

School of Computer, Data and Mathematical Sciences**Research Methods/Disciplinary Content - Computing**

301363.1	Advanced Cloud Computing
301196.2	Advanced Topics in Artificial Intelligence
300694.4	Advanced Topics in ICT
300252.4	Advanced Topics in Networking
301042.2	Cloud Computing
301175.2	Internet of Things
300599.5	Advanced Robotics
301038.3	Programming Proficiency
301312.1	Applied Machine Learning

Research Methods/Disciplinary Content - Data Science

301044.2	Data Science
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Research Methods/Disciplinary Content - Mathematics

301177.2	Mathematical Proof and Reasoning
301106.2	Mathematical Investigations
301176.2	Advanced Mathematical Investigations

Research Methods based Units

301387.1	Research Preparation in Post Graduate Studies
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Hybrid - Disciplinary Content and Research Methods

301236.2	Advanced Topics in Cybersecurity
301365.1	Probabilistic Graphical Models

School of Engineering, Design and Built Environment**Disciplinary Content Units**

301002.3	Specialised Software Applications
301003.3	Sustainable Systems
300197.5	Power System Planning and Economics
301024.3	Advanced Numerical Methods in Engineering
300594.6	Advanced Structural Analysis
300595.5	Advanced Water Engineering
300604.5	Advanced Geotechnical Engineering
300939.4	Sustainability and Risk Engineering (PG)
301008.3	Advanced Composite Structures
301009.3	Advanced Timber Structures
301010.3	Advanced Applied Mechanics
301011.4	Advanced Highway Infrastructure
301012.3	Water Resources Systems Analysis
300515.6	Instrumentation and Measurement (PG)
301013.3	Advanced Statistical Hydrology
301015.3	Deep Foundations
301012.3	Water Resources Systems Analysis
300939.4	Sustainability and Risk Engineering (PG)
301018.3	Mechanical System Design
301017.3	Advanced Waste Management
300599.5	Advanced Robotics
301019.3	Advanced Dynamic Systems
300600.5	Mechatronic System Design
301020.3	Advanced Mobile Robotics
301021.3	Advanced Thermal and Fluid Engineering
301022.3	Advanced Computer Aided Engineering
301023.3	Advanced Computational Fluid Dynamics
301024.3	Advanced Numerical Methods in Engineering
300196.5	Personal Communication Systems
300197.5	Power System Planning and Economics
301025.3	Advanced Power Quality
301026.3	Advanced Smart Grids and Distributed Generation
300515.6	Instrumentation and Measurement (PG)
300601.5	Advanced Electrical Machines and Drives
300596.5	Advanced Signal Processing
300603.5	Advanced Control Systems
301019.3	Advanced Dynamic Systems
300173.5	Advanced Data Networks

School of Science**Hybrid - Disciplinary Content and Research Methods**

- 401266.2 Experimental Design and Analysis PG A
 401267.2 Experimental Design and Analysis PG B
 401203.2 Applications of Magnetic Resonance from Cancer to Neuroanatomy
 301247.3 A Cosmic Perspective
 301248.3 Space Instrumentation, Technology and Communication
 301249.2 Space Science, Planetary Science and Meteorology

The MARCS Institute for Brain, Behaviour and Development**Hybrid - Disciplinary Content and Research Methods**

- 800192.1 Neuroscience Methods
 800173.1 Cognitive Science: Research and Application
 800171.1 Learning and Processing Human Language

Hawkesbury Institute for the Environment**Research Methods based Units**

- 800186.1 Emerging Technologies for Biological Science

Hybrid - Disciplinary Content and Research Methods

- 800170.1 Ecosystems in a Changing World
 800195.2 Researching our Changing Environment

Health and Medicine Cluster

Please note: units will be offered subject to demand and availability

School of Nursing and Midwifery**Nursing and Midwifery****Research Methods based Units**

- 401168.1 Evidence Based Health Care
 401085.2 Scholarship for Practice Change in Health Care
 401086.1 Writing for Publication

Disciplinary Content Units

- 400220.2 Contemporary Professional Practice in Mental Health Nursing
 400238.3 Policy, Power and Politics in Health Care Provision
 400777.5 Leadership for Quality and Safety in Health Care
 400774.2 Perspectives on Nursing
 400210.2 Health Promotion and the Nurse

School of Health Sciences**Research Methods based Units**

- 401077.2 Introduction to Biostatistics

Disciplinary Content Units

- 401414.1 Advanced Sport and Exercise Science

Hybrid - Disciplinary Content and Research Methods

- 401076.2 Introduction to Epidemiology

School of Medicine**Research Methods based Units**

- 401075.2 Major Incident Management

Disciplinary Content Units

- 401175.1 Analytic Approaches in Epidemiology
 401174.1 Epidemiology of Non-Communicable Diseases
 401173.2 Introduction to Clinical Epidemiology
 401179.2 Data Management and Programming for Epidemiology

Hybrid - Disciplinary Content and Research Methods

- 401176.1 Statistical Methods in Epidemiology
 401178.1 Controversies in Epidemiology

Translational Health Research Institute (THRI)**Research Methods**

- 800215.1 Applied research with marginalised populations and sensitive health topics

NICM Health Research Institute

- 800225.1 Clinical Research in Health Science

Specialisation Units

The specialisation units listed below count towards completion of this course for students who passed these units in 2021 or earlier.

- 401291 - Advanced Sport and Exercise Science
 301016 - Advanced Water and Wastewater Treatment
 102220 - Applied Methods in Literary Studies and Creative Writing
 102222 - Applied Practice in Literary Studies and Creative Writing
 401167 - Applied Research in Health Care
 101897 - Development for Equality
 400975 - Ethics in Health Research
 401162 - Experimental Design and Analysis (PG)
 800213 - Fieldwork in Complex and Hostile Places
 102336 - Functional Grammar
 301118 - Genomic Data Science
 102698 - Green Urbanscapes: Bio-Physical Functions and Services
 800176 - Internship and Community Engagement (PG)
 102181 - Nation, Power and Difference
 301037 - Scientific Informatics

401164 - Transferable Research Skills

Bachelor of Research Studies (exit only)

8087.2

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year for this course is 2H 2017 or later.

This course is an exit point from course 8083 Bachelor of Research Studies. Students may exit with this award after Year 1 and the successful completion of 80 credit points, with advanced standing of 160 credit points from their previous undergraduate qualification being granted.

Study Mode

One year full-time.

Location

Campus	Attendance	Mode
Bankstown Campus	Full Time	Internal
Bankstown Campus	Part Time	Internal
Campbelltown Campus	Full Time	Internal
Campbelltown Campus	Part Time	Internal
Hawkesbury Campus	Full Time	Internal
Hawkesbury Campus	Part Time	Internal
Parramatta Campus - Victoria Road	Full Time	Internal
Parramatta Campus - Victoria Road	Part Time	Internal
Penrith Campus	Full Time	Internal
Penrith Campus	Part Time	Internal

Admission

This course is an exit point only from 8083 Bachelor of Research Studies.

Please refer to the course entry for 8083 Bachelor of Research Studies for details of the course structure.

Bachelor of Research Studies (Planning)

8119.1

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year for this course is 1H 2019 or later.

The Master of Research (Planning) is an internationally recognised qualification that provides graduates of this degree with the professional and scholarly education to take a leadership role in urban and regional planning and policy development.

The first year combines coursework training in comprehensive research methodology with an advanced specialisation in urban and regional planning. In the second-year students will undertake a supervised year of higher degree research and produce a Master's thesis. The

second year also includes a series of workshops and seminars designed to enhance students' research and professional capabilities.

For domestic students, this program attracts Australian Government funding, packaged as a Bachelor of Research Studies (Planning)/Master of Research (Planning) to meet regulations.

In Year 1, domestic students are enrolled in the Bachelor of Research Studies (Planning) as a Commonwealth supported student and are liable for student contribution amounts which can be deferred through the HECS-HELP scheme if they are eligible. In Year 2, domestic students are enrolled in the Master of Research (Planning).

Further information about the Master of Research (Planning) can be found on the Future Students Research Studies pages.

Study Mode

Two years full-time or four years part-time.

Location

Campus	Attendance	Mode
Parramatta Campus - Victoria Road	Full Time	Internal
Parramatta Campus - Victoria Road	Part Time	Internal
Parramatta City Campus- Macquarie Street	Full Time	Internal
Parramatta City Campus- Macquarie Street	Part Time	Internal

Admission

Admission is determined by the following criteria being met

- A Bachelor's degree or a Master's degree in a cognate discipline such as Planning, Architecture, Engineering, property, Urban Studies, landscape Architecture, Geography, Environmental Management.
- Achievement of a threshold Admission Average Mark (AAM) equal to or above the minimum of 65.
- Demonstrated professional experience in a related discipline to be considered at the discretion of the Dean, Graduate Studies for applicants whose most recent qualification is 5+ years old and
- A statement that outlines a tentative research area.

Additionally for International students and for domestic students who have a qualification in a medium other than English, an English proficiency requirement of IELTS 6.5 overall (minimum 6.0 in each band) or equivalent.

Overseas qualifications must be deemed by the Australian Education International - National Office of Overseas Skills Recognition (AEI-NOOSR) to be equivalent to Australian qualifications in order to be considered by UAC and the University.

Course Structure

Year 1 of this course will also be studied by International students enrolled in 8120 - Master of Research (Planning). After completion of Year 1, domestic students will be transferred to 8120 - Master of Research (Planning).

Qualification for the award of Master of Research (Planning) requires the successful completion of 160 credit points. All students will complete 80 credit points of coursework units and 80 credit points of higher degree by research.

All students must enrol in and complete the 80 credit points of prescribed core units.

Core units

101636.3	Developing Sustainable Places
101315.4	Financing Cities in the Global Economy
101633.3	Managing Cities: History and Theory
101634.5	Planning and Environmental Regulation
101314.4	Urban Management Practice: Governance and Power in the City
800218.2	Researcher Development 1: Reading, Writing, and the Business of Research
800219.2	Writing Beyond the Academy: Knowledge Translation and Public Audience Communication
800220.3	Researcher Development 2: Proposing and Justifying Research

Recommended Sequence

Students must undertake the following sequence of units according to whether they begin the course at the start or middle of the year

Full-time

Start Year

1H session

800218.2	Researcher Development 1: Reading, Writing, and the Business of Research
800219.2	Writing Beyond the Academy: Knowledge Translation and Public Audience Communication
101633.3	Managing Cities: History and Theory
101634.5	Planning and Environmental Regulation

2H session

800220.3	Researcher Development 2: Proposing and Justifying Research
101315.4	Financing Cities in the Global Economy
101636.3	Developing Sustainable Places
101314.4	Urban Management Practice: Governance and Power in the City

Mid Year

2H session

800218.2	Researcher Development 1: Reading, Writing, and the Business of Research
101315.4	Financing Cities in the Global Economy
101636.3	Developing Sustainable Places
101314.4	Urban Management Practice: Governance and Power in the City

1H session

800220.3	Researcher Development 2: Proposing and Justifying Research
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800219.2	Writing Beyond the Academy: Knowledge Translation and Public Audience Communication
101633.3	Managing Cities: History and Theory
101634.5	Planning and Environmental Regulation

Part-time

Start Year

Year 1

1H session

800218.2	Researcher Development 1: Reading, Writing, and the Business of Research
101633.3	Managing Cities: History and Theory

2H session

101315.4	Financing Cities in the Global Economy
101636.3	Developing Sustainable Places

Year 2

1H session

800219.2	Writing Beyond the Academy: Knowledge Translation and Public Audience Communication
101634.5	Planning and Environmental Regulation

2H session

800220.3	Researcher Development 2: Proposing and Justifying Research
101314.4	Urban Management Practice: Governance and Power in the City

Mid Year

Year 1

2H session

800218.2	Researcher Development 1: Reading, Writing, and the Business of Research
101636.3	Developing Sustainable Places

1H session

800219.2	Writing Beyond the Academy: Knowledge Translation and Public Audience Communication
101633.3	Managing Cities: History and Theory

Year 2

2H session

101315.4	Financing Cities in the Global Economy
101314.4	Urban Management Practice: Governance and Power in the City

1H session

800220.3	Researcher Development 2: Proposing and Justifying Research
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101634.5 Planning and Environmental Regulation

Students may exit with the Bachelor of Research Studies (exit only) after Year 1 and the successful completion of 80 credit points, with advanced standing of 160 credit points from their previous undergraduate qualification being granted.

Equivalent Core Units

The core units listed below count towards completion of this course for students who passed these units in 2019 or earlier.

800166 - Research Design 1: Theories of Enquiry

800167 - Research Literacies

800169 - Research Design 2: Practices of Research

Units

301247.3 A Cosmic Perspective

Credit Points 10 **Level** 7

Assumed Knowledge

Knowledge of Mathematics equivalent to 2-unit HSC, and experience with the use of computer software such as Excel or Word would be beneficial. Previous experience of statistics or computer programming will be an advantage but is not essential.

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course.

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The unit explores and challenges scientific as well as cultural perspectives on the cosmos, from its composition, expansion and the development and endings of the stars and planets, to life, its limits, evolution and mass extinctions on Earth. The unit also considers the development of consciousness, astrology vs astronomy, expanding horizons, space travel and space exploration.

101882.1 A History of Modern Global Buddhism

Credit Points 10 **Level** 2

Equivalent Units

63120 - Communication and Culture in Asia 2: Performing Asian Cultures and Identities

Incompatible Units

100850 - Buddhism in the Contemporary World

Unit Enrolment Restrictions

Successful completion of 40 credit points of study in currently enrolled course.

.....

A history of Buddhism and its spread through Asian and more recently to the West, introducing its principal beliefs and practices, the diversity of its manifestations, its political, cultural, and social impact. This unit is a history of this current global religion in its social, cultural and political context.

101681.6 Abnormal Psychology

Credit Points 10 **Level** 3

Assumed Knowledge

A basic understanding of core concepts of personality, social and developmental psychology

Prerequisite

101183.3 Psychology: Behavioural Science AND **101184.3** Psychology: Human Behaviour

Please note the pre-requisite requirement of the unit 101183 Psychology: Behavioural Science does not apply to students enrolled in the Graduate Diploma of Psychological Studies.

Equivalent Units

100004 - Abnormal Behaviour and Psychological Testing

Incompatible Units

102538 - Abnormal Psychology (online)

.....

Abnormal Psychology is the study of behaviours that cause distress or dysfunction or are judged as deviant within the individual's culture. This unit examines definitions of abnormality, ways of assessing and diagnosing abnormality, theories of the causation of psychological abnormality and treatments for recognized psychological disorders. Diagnostic criteria from the latest edition of the Diagnostic and Statistical Manual of Mental Disorders are applied to illustrative cases with emphasis on contemporary Australian research and theory. The development of integrated models of abnormality, including biological, psychological and social factors, is a significant theme of the unit.

900021.3 Academic English (WSTC)

Credit Points 10 **Level** Z

Equivalent Units

700056 - Academic English (WSTC Prep) 700210 - Introduction to Academic Communication 2 900108 - Introduction to Academic Communication 2

Unit Enrolment Restrictions

Students must be enrolled in a Western Sydney University, The College Foundation Studies course.

.....

This unit is designed to improve English proficiency for overseas and local students who wish to progress to university studies. In particular, the course aims to help students access the conventions of academic English by focusing on attitudes to knowledge, the ways in which ideas are structured and presented and surface language correctness. In addition, the course encourages students to develop strategies to maximize their learning and to reflect on their own learning styles.

900097.1 Academic Skills for Arts (WSTC)

Credit Points 10 **Level** Z

Equivalent Units

700211 - Academic Skills for Arts (UWSCFS)

Unit Enrolment Restrictions

Students must be enrolled at The College in a Foundation Studies course.

.....

This unit introduces students to the essential academic skills required for success in tertiary studies. It employs an explicit pedagogy approach to teach students how to become independent, active, and reflective learners. The unit also includes essential research and writing skills specific to the arts.

700248.1 Academic Skills for Business (WSTC Prep)

Credit Points 10 Level Z

Equivalent Units

700214 - Academic Skills for Business and Commerce (UWSCFS)

Unit Enrolment Restrictions

Students must be enrolled at Western Sydney University, The College.

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This unit introduces students to the essential academic skills required for success in tertiary studies. It employs an explicit pedagogical approach to teach students how to become independent, active, and reflective learners. The unit also includes essential research and writing skills specific to the study of Business.

900098.1 Academic Skills for Business (WSTC)

Credit Points 10 Level Z

Equivalent Units

700248 - Academic Skills for Business 700214 - Academic Skills for Business and Commerce

Unit Enrolment Restrictions

Students must be enrolled at The College in a Foundation Studies course

Special Requirements - Essential Equipment

Access to vUWS, access to a computer lab, access to library resources and facilities

.....

This unit introduces students to the essential academic skills required for success in tertiary studies. It employs an explicit pedagogical approach to teach students how to become independent, active, and reflective learners. The unit also includes essential research and writing skills specific to the study of Business.

900099.1 Academic Skills for Health Science (WSTC)

Credit Points 10 Level Z

Equivalent Units

700225 - Academic Skills for Health Science (UWSCFS)

Unit Enrolment Restrictions

Students must be enrolled at The College in a Foundation Studies course

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This unit is designed to assist students to become successful independent learners. It introduces students to a range of theories and concepts to facilitate the development of practical skills and personal attitudes necessary for success in tertiary study. Emphasis is placed on developing the key competencies such as time management, critical thinking, researching, learning how to learn and referencing.

900100.1 Academic Skills for Information Communications Technology (WSTC)

Credit Points 10 Level Z

Equivalent Units

700205 - Academic Skills for ICT (UWSCFS)

Unit Enrolment Restrictions

Students must be enrolled at The College in a Foundation Studies course

.....

This unit is designed to assist students to become successful independent reflective learners. It introduces students to a range of theories and concepts to facilitate the development of practical skills and personal attitudes necessary for success in tertiary study. Emphasis is placed on developing the key competencies required to be successful in an Information Communications Technology course- research, analysis, problem solving, communication and team work.

900101.1 Academic Skills for Science (WSTC)

Credit Points 10 Level Z

Equivalent Units

700230 - Academic Skills for Science (UWSCFS)

Unit Enrolment Restrictions

Students must be enrolled in a Foundation Studies course at The College.

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This unit is designed to assist students to become successful independent reflective learners. It introduces students to a range of theories and concepts to facilitate the development of practical skills and personal attitudes necessary for success in tertiary study. Emphasis is placed on developing the key competencies of scientific enquiry – collecting, analysing, organising and communicating information as well as solving problems, particularly when related to using mathematical ideas and techniques.

101941.4 Account and Client Management

Credit Points 10 Level 2

Equivalent Units

101058 - Writing for the Professions

Unit Enrolment Restrictions

Successful completion of 80 credit points in currently enrolled course.

.....

Effectively managing a client or an 'account' requires a special combination of skills. In this subject, you'll learn the basic principles of account management and how to nurture and foster an environment of trust, respect and partnership. Working on an applied project, you'll explore best practice in 'hard skills': understanding clients' objectives, developing a strategy, managing a project, preparing and holding effective meetings, writing WIPs (work in progress) and contact reports, and working toward

specific financial/success metrics. Just as important to your success in client-facing roles are 'soft skills'. You'll learn how to be more proactive, overcome procrastination, manage 'challenging' personalities, develop a network, adapt to cross-cultural differences, and present well. Both hard and soft skills are critical to the success of your project, your role as client liaison, and importantly, your career.

700046.3 Accounting Fundamentals (WSTC Prep)

Credit Points 5 **Level** Z

Equivalent Units

700015 - Accounting Fundamentals (UWSCDip); 900010 - Accounting Fundamentals (UWSC)

Unit Enrolment Restrictions

Students must be enrolled at Western Sydney University, The College.

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Accounting is the practice of recording, classifying, summarising, analysing and interpreting information, of a commercial nature for the purpose of helping people make decisions. In the world of business, the role of accounting is to support management in providing timely and accurate financial information about the business so that informed decisions can be made. This unit examines the basic principles underpinning accounting and connects the accounting process to financial decision making for a business.

900010.3 Accounting Fundamentals (WSTC)

Credit Points 5 **Level** Z

Equivalent Units

700046 - Accounting Fundamentals (WSTC Prep)

Unit Enrolment Restrictions

Students must be enrolled in a Western Sydney University The College Foundation Studies course.

.....

Accounting is the practice of recording, classifying, summarising, analysing and interpreting information, of a commercial nature for the purpose of helping people make decisions. In the world of business, the role of accounting is to support management in providing timely and accurate financial information about the business so that informed decisions can be made. This unit examines the basic principles underpinning accounting and connects the accounting process to financial decision making for a business.

200972.2 Accounting in Context

Credit Points 10 **Level** 1

Equivalent Units

700274 - Accounting in Context (WSTC), 200103 - Accounting Reports and Decisions, 700005 - Accounting Information for Managers (WSTC), 700078 - Accounting Information for Managers (Creative Industries), 61111 - Introductory Financial Accounting

Incompatible Units

200101 - Accounting Information for Managers

Unit Enrolment Restrictions

This unit is not available to students enrolled in courses 2607 Bachelor of Construction Management, 2769 Bachelor of Construction Management Studies/Bachelor of Laws, 3692 Bachelor of Construction Technology, 3727 Bachelor of Building Design Management. Students enrolled in these courses must complete unit 200101 - Accounting Information for Managers.

.....

Accounting in Context is the first core unit required in the accredited accounting program, but can be included as an elective in other courses. It is designed to provide an overarching context about the purpose and usefulness of accounting information and explain a range of definitions and terms used in accounting and business. Accounting in Context will introduce accounting reports and their interpretation, and explore the impact of policy and measurement methods on accounting information and business decisions. Successful completion of the unit will equip participants with an understanding of the importance of accounting to society and allow them to engage with the next core accounting unit; Financial Accounting Applications.

200534.3 Accounting Information Systems

Credit Points 10 **Level** 3

Assumed Knowledge

Basic financial and management accounting fundamentals, including use of spreadsheets in accounting and the use of a computerised accounting package.

Prerequisite

200116.4 Management Accounting Fundamentals

Equivalent Units

AC202A - Accounting Information Systems, 61141 - Accounting Information Systems, 200114 - Issues in Accounting Information Systems

.....

This unit considers the design and implementation of accounting information systems as a data model for resource allocation and management of an organisation. It includes consideration of current trends in information management and the changing regulatory requirements.

200102.2 Accounting Philosophies and Theories

Credit Points 10 **Level** 3

Assumed Knowledge

Corporate Accounting Systems; Financial Accounting Issues

Prerequisite

200109.1 Corporate Accounting Systems

Equivalent Units

61111 - Introductory Financial Accounting, AC304A - Advanced Management Accounting, H3327 - Financial Accounting 3, 200267 - Advanced Accounting

.....
 This unit has been replaced by 200267 Advanced Accounting. This unit introduces a number of accounting theories based on diverse philosophies. Their underlying assumptions, objectives, logic and knowledge claims are scrutinised.

200974.1 Accounting Standards and Governance

Credit Points 10 **Level** 3

Prerequisite

200973.1 Techniques in Financial Accounting

.....

This unit builds on the first and second year accounting units, exploring financial reporting issues in greater depth and challenging students to question the foundations of financial reporting. Based on International Financial Reporting Standards (IFRS) and the Australian Accounting Standards Board equivalents (AASB), topics include the regulatory, theoretical and conceptual foundations of financial reporting; corporate social responsibility; accounting for revenue, expenses, liabilities, equity and intangibles; recognition, measurement, revaluation and impairment of different types of assets; accounting for leases; Accounting for financial instruments: accounting for employee benefits; revenue recognition and other comprehensive income; and financial statement analysis. The unit develops graduate capabilities centred upon critical thinking skills, technical skills and professional judgement and their application for solving practical financial reporting and environmental social governance issues.

102081.2 Adolescent Development and Teaching

Credit Points 10 **Level** 7

Prerequisite

Students enrolled in 1652, 1823, 2804, 2786, 1843, 4742 or 3756 must have passed 160 credit points to enrol in this unit.

Unit Enrolment Restrictions

Students must be enrolled in course 1714 Master of Teaching (Secondary), 1848 Master of Teaching (Secondary) STEM, 1652 Bachelor of Arts (Pathway to Teaching Secondary), 1823 Bachelor of Arts (Pathway to Teaching Secondary) Dean's Scholars, 2804 Bachelor of Business (Pathway to Teaching Secondary), 2786 Bachelor of Business, 1843 Bachelor of Graphic Design (Pathway to Teaching Secondary), 4742 Bachelor of Health Science (Health and Physical Education)-Pathway to Teaching (Secondary) or 3756 Bachelor of Science (Pathway to Teaching Primary/Secondary).

.....

This unit examines research and contemporary classroom practice relevant to the cognitive, physiological, and social/affective needs of adolescents to highlight the reciprocal effects that teaching has on adolescence and how in turn adolescence affects teaching practice. Emphasis is placed on the use of evidenced-based literature in examining

adolescent-centred challenges to teaching and learning. Topics addressed include definitions of adolescence past, present and future, biological and cognitive milestones of adolescence, adolescents at-risk, secondary schooling fostering educational and general resilience in adolescents, and helping adolescents thrive.

200267.2 Advanced Accounting

Credit Points 10 **Level** 3

Prerequisite

200109.4 Corporate Accounting Systems

Equivalent Units

200102 - Accounting Philosophies and Theories, AC304A - Advanced Financial Accounting (V1)

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This unit addresses the advanced aspects of accounting. Accounting theories are discussed in terms of how they assist us in understanding current accounting practice and accounting standards. In addition, theoretical concepts are applied to current news and real world events.

200897.2 Advanced Analysis and Interpretation

Credit Points 10 **Level** 4

Corequisite

800166.1 Research Design 1: Theories of Enquiry

Unit Enrolment Restrictions

Students must be enrolled in course 8083 Bachelor of Research Studies/Master of Research.

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Building on the introduction to the analysis of qualitative data presented in the core unit Research Design 1: Theories of Enquiry this unit, Advanced Analysis and Interpretation, will provide candidates with the techniques necessary to use, analyse and interpret qualitative data in business research. Presented as a series of seminar-workshops, candidates consider the theories that underpin the employed analytical methods, and then move to employ introduced qualitative software tools to analyse and interpret research data.

301010.3 Advanced Applied Mechanics

Credit Points 10 **Level** 7

Assumed Knowledge

Students should have prior knowledge of strain, stress and deflection analysis of simple structures as well as knowledge of energy principle for structural analysis.

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course

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Applied mechanics deals with the mechanical responses of structural components under various loading and support conditions. This unit will introduce the theory of elasticity and study the bending, buckling and vibration behaviours of beams, plates and shells and their associated applications in engineering practices.

200104.2 Advanced Auditing

Credit Points 10 **Level** 3

Prerequisite

[200535.1](#) Auditing and Assurance Services

Equivalent Units

61152 - Auditing and Professional Practice

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This unit focuses on contemporary areas of auditing practice. It examines traditional areas of auditing and the accounting cycle, with an emphasis on auditing in an EDP environment. Current practice issues are also examined. That is, the unit is designed to extend auditing principles and provide training for advanced topics in auditing. The unit focuses on auditing cycles and covers the audit of computer-based accounting systems as well as selected manual accounting systems. Auditing theory is integrated with audit methodology so as to enable students to better appreciate the fundamental concepts and principles that underlie auditing practice.

200572.3 Advanced Business Seminars

Credit Points 10 **Level** 3

Prerequisite

Students must have successfully completed at least 90 credit points in business related units.

Unit Enrolment Restrictions

Students must be enrolled in 2787 Bachelor of Business (Advanced Business Leadership), 2789 Bachelor of Business (Advanced Business Leadership) / Bachelor of Laws, 2754 Bachelor of Business and Commerce (Advanced Business Leadership), 2747 Bachelor of Business and Commerce (Advanced Business Leadership) / Bachelor of Laws or 2741 Bachelor of Business and Commerce (Advanced Business Leadership). Students enrolled in the following courses may take this unit as an elective with Director, Academic Program approval: 2786 Bachelor of Business or 2739/2753 Bachelor of Business and Commerce; Students interested in taking this unit as an elective will have to apply to the Director, Academic Program who will decide whether the students fit the category of high potential students. If there are too many applicants the unit coordinator may rank the applicants and restrict the number of acceptances to an appropriate seminar size.

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A seminar series involving speakers from outside the university will present on current theoretical or practical issues affecting business and commerce. Students interested in this unit should contact the Unit Coordinator to see whether they qualify.

300850.2 Advanced Cell Biology

Credit Points 10 **Level** 3

Prerequisite

[300848.1](#) Metabolism OR [300936.1](#) Functional Proteins and Genes OR [300817.1](#) Molecular Biology OR [300847.1](#) Immunology

Equivalent Units

300408 - Mammalian Cell Biology and Biotechnology;
300544 - Cell Signalling

Incompatible Units

300223 - Cell Signalling and Molecular Immunology

Special Requirements - Essential Equipment

Lab coat, enclosed footwear

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Cells of the body are studied in the context of health and disease, including mechanisms by which cells respond to the environment and integrate in and around tissue. Fundamental cellular processes are discussed that are important in embryonic development, stem cells, haematology and cancer. This unit investigates the action of hormones, growth factors and morphogens; their receptors and signalling pathways and the cellular responses they trigger. This unit covers modern techniques in cell culture, tissue engineering, advanced microscopy and other modern experimental approaches that enable dynamic understanding of live cell function.

301363.1 Advanced Cloud Computing

Credit Points 10 **Level** 7

Prerequisite

[301042.2](#) Cloud Computing

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This unit offers the Amazon Web Services (AWS) Academy "Academy Cloud Architecting" (ACA) curriculum and provides deeper understanding of advanced cloud computing services and how to architect cloud solutions. Students will learn advanced cloud computing concepts including notification and messaging, serverless computing, API gateways, NoSQL databases, and content delivery networks. The unit also explores strategies to enable high scalability, reliability, cost-efficiency, performance, and operational excellence in a cloud-based system. All these aspects are explored in practice with AWS services. Upon completion of this unit, students will be prepared for the AWS Certified Solutions Architect – Associate exam.

301008.3 Advanced Composite Structures

Credit Points 10 **Level** 7

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course

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This unit enables students to gain an in-depth knowledge into composite structures based on Australian Standards and International Standards. Recent advances in the design of composite beams, slabs, columns and connections will be introduced.

301023.3 Advanced Computational Fluid Dynamics

Credit Points 10 **Level** 7

Assumed Knowledge

Finite element methods, Thermal dynamics and Fluid mechanics.

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course

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This unit introduces students to commonly used numerical methods used in computational fluid dynamics (CFD). The unit covers the theory and the application of CFD for solving engineering problems. The numerical methods for solving the in viscid flow and the viscous flow problems will be introduced. The students learn the application of the engineering software in the engineering problems.

301022.3 Advanced Computer Aided Engineering

Credit Points 10 **Level** 7

Assumed Knowledge

Students are assumed to have a good understanding on basics of finite element method and analysis, fundamentals and advanced topics in mechanics of materials, fundamentals on fluid mechanics and heat transfer and thermal dynamics.

Unit Enrolment Restrictions

Students must be enrolled in 3693 Master of Engineering, 3695 Graduate Certificate in Engineering, or the Master of Research.

Special Requirements - Essential Equipment

Finite element analysis packages - Abaqus, ANSYS and SolidWorks

.....

This unit focuses on advanced topics in computer aided engineering and their applications in mechanical engineering in analysing a wide range of engineering problems. The objective of this unit is to advance students' knowledge and skill level on the finite element method (FEM)-based computer aided engineering (CAE) and its advanced applications in the fields of solid mechanics, fluid mechanics, thermodynamics and heat transfer and product design and development as well. Academic skills on research and communication are ensured to be achieved through conducting FEM-based CAE projects.

900076.2 Advanced Computer Studies (WSTC)

Credit Points 10 **Level** Z

300603.5 Advanced Control Systems

Credit Points 10 **Level** 7

Assumed Knowledge

Knowledge is assumed in Continuous time control systems, the use of Laplace and Z-transforms, Analog to digital, digital to analog conversion, Vector matrix difference equations, State variable models and familiarity with Matlab or similar software Knowledge is assumed in: Continuous time control systems; The use of Laplace and Z-transforms; Analog to digital, digital to analog conversion; Vector matrix difference equations; State variable models; Introductory Classical Control Systems Theory; Familiarity with MATLAB.

Incompatible Units

300211 - Digital Control, 300172 - Advanced Control Systems

Unit Enrolment Restrictions

Students must have competence in the use of test equipment, components and data sheets. Students must be enrolled in a postgraduate course.

.....

This unit covers continuous and discrete control systems. It reviews and builds on the fundamental concepts of the theory of feedback in continuous and discrete time to examine the analysis and design of advanced continuous and discrete time linear control systems. Transfer function and state variable methods are employed. Instruction makes use of extensive experimental tasks. There is also considerable use of Matlab simulations.

200105.1 Advanced Corporate Accounting

Credit Points 10 **Level** 3

Assumed Knowledge

AC203A - Corporate Accounting (V1), H2739 - Corporate Accounting or 61113 - Corporate Accounting

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This unit builds on the fundamental knowledge gained in Corporate Accounting or Corporate Accounting Systems. It involves the comprehensive study of the more complex aspects of corporate accounting and reporting, which are regulated by legislation, accounting standards, Australian Securities and Investment Commission and Stock Exchange requirements.

300173.5 Advanced Data Networks

Credit Points 10 **Level** 7

Assumed Knowledge

Communication Systems / Digital Communication

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course

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This unit covers all major network technologies: asynchronous transfer mode (ATM), Internet, and telephony. Essential networking topics such as protocol layering, multiple access, switching, scheduling, routing, congestion control, error and flow control, and network

security are covered in detail. An engineering approach is taken to provide insight into network design.

301019.3 Advanced Dynamic Systems

Credit Points 10 **Level** 7

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course

.....

This unit covers three-dimensional kinematics and kinetics of a rigid body. The principles of virtual work are used to investigate the equilibrium and dynamics of mechanisms. Some key aspects of mechanical vibrations are introduced, including vibration response, vibration isolation and vibration measurement.

300601.5 Advanced Electrical Machines and Drives

Credit Points 10 **Level** 7

Assumed Knowledge

Electric Circuits and Basic Electro magnetics.

Incompatible Units

300208 - Variable Speed Electric Drives, 300204 - Special Electrical Machines

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course

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The subject covers various types of electrical motors and drive systems, their applications and control. The unit aims to introduce an advanced study of electrical machines and drives. It also covers application considerations and modern developments in high performance drive systems. This course covers various types of the speed control, the starting, the braking and the dynamics of different electrical machines and drives.

300604.5 Advanced Geotechnical Engineering

Credit Points 10 **Level** 7

Assumed Knowledge

Fundamental knowledge of soil mechanics.

Equivalent Units

300520 - Foundation Engineering (PG)

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course

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This unit will provide an overview of soil mechanics concepts required for the solution of practical geotechnical engineering problems. Students will be taught soil and foundation analysis including design techniques. The topics will cover shallow foundations, pile foundations, the stability of earth retaining structures, excavations, soft soils, groundwater flow and stability of slopes. Practical engineering cases will be emphasized.

301011.4 Advanced Highway Infrastructure

Credit Points 10 **Level** 7

Assumed Knowledge

Soil mechanics at undergraduate level.

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course.

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This unit teaches pavement design and ground engineering design as part of construction of the highway. The aim is to provide students with advanced knowledge in designing pavement structures and ground improvement techniques to deal with soft and weak grounds for construction of highway and highway embankments. These aspects will be taught in relation to Australian practices.

300905.2 Advanced Immunology

Credit Points 10 **Level** 3

Prerequisite

300936.1 Functional Proteins and Genes

Equivalent Units

300757 - Molecular Biological of the Immune System

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The human immune system is a milieu of cells, cytokines, chemokines, growth factors and cell adhesion molecules which form an elaborate molecular communication network through a number of signalling networks and molecules. The relevance of this knowledge for understanding the pathology and specific diseases of the human immune system are emphasised through the unit. This unit also provides an in depth analysis of the molecular mechanisms of cell to cell communication, cell activation, the immunological synapse, transplant rejection (including adoptive transfer experimentation), antigen presentation, B and T cell recruitment and MHC restriction. Medical and diagnostic applications of hybridoma technology, antibody engineering and advances in vaccine development are discussed. The laboratory course will develop technical and interpretative skills in relevant techniques, in particular the ImmunoCAP technology for asthma and allergy diagnosis.

200106.2 Advanced Issues in Accounting Information Systems

Credit Points 10 **Level** 3

Prerequisite

200534.1 Accounting Information Systems

Equivalent Units

AC202A - Accounting Information Systems, H3331 - Accounting Information Systems, 61141- Accounting Information Systems

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Advanced analysis of accounting information systems (AISs) and their position within an organisational information systems environment. In-depth analysis of data modelling and the impact of e-commerce on AIS design through the examination of case studies.

301176.2 Advanced Mathematical Investigations

Credit Points 20 **Level** 7

Assumed Knowledge

Undergraduate level of knowledge in mathematics or statistics

Unit Enrolment Restrictions

Students must be enrolled in 8086 Master of Research.

Advanced Mathematical Investigations is an integral part of the Master of Research for students planning a future in mathematical and/or statistical research. Students will carry out extensive investigations under the supervision of an academic staff member that will allow the development of skills, knowledge and a way of thinking that will assist in the learning of mathematics and/or statistics needed for research in their chosen field of mathematics. They will also develop their written and oral communication skills, culminating in a paper which will be written as though it is to be submitted to a mathematics/statistics journal for publication (including following the journal's requirements for presentation) and an oral presentation of the style expected at a mathematics/statistics conference.

200026.3 Advanced Mathematics for Business

Credit Points 10 **Level** 2

Prerequisite

[300673.2](#) Mathematics 1B

This unit extends the concepts presented in Mathematics 1A and Mathematics 1B and introduces advanced mathematical concepts for solving real world problems such as asset allocation and option pricing. The unit will include first order linear differential equations, the binomial no-arbitrage pricing model, multivariate calculus, optimisation of functions of several variables, Lagrange multipliers with application to maximizing the expected utility which is at the heart of the Capital asset pricing model, construction and properties of the Wiener process, solving first order linear differential equations, and derivation of the fundamental solution for the heat equation. The unit will also include evaluation of eigen-values and eigen-vectors and diagonalisation of matrices.

301020.3 Advanced Mobile Robotics

Credit Points 10 **Level** 7

Assumed Knowledge

Some basic skills in MATLAB and C/C++ programming.

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course

This unit is designed to develop an understanding of the concepts involved in Mobile Robotics. The areas of mobile robot mechanics, localisation, map building and path

planning will be introduced. Various sensors and their applications in mobile robotics are also to be introduced.

301024.3 Advanced Numerical Methods in Engineering

Credit Points 10 **Level** 7

Assumed Knowledge

Students should have prior knowledge of strain, stress and deflection analysis of simple structures as well as knowledge of energy principle for structural analysis.

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course

The finite element method is an essential tool for the analysis and design of machine parts and civil engineering structures. The objective of this unit is to introduce the principles of finite element method and the applications of one, two and three dimensional elements in solving various engineering problems.

301025.3 Advanced Power Quality

Credit Points 10 **Level** 7

Assumed Knowledge

Students are expected to be familiar with basic power system calculations including balanced and unbalanced three-phase systems.

Unit Enrolment Restrictions

Students must be enrolled in 3693 Master of Engineering, 3695 Graduate Certificate in Engineering or the Master of Research.

This unit is to introduce students to power quality phenomena such as voltage sag/swell, distortions, unbalance, and flicker that occur in power systems. The unit also introduces terms and definitions associated with power quality, following which each phenomenon, that is, voltage sag/swell, transient overvoltage, and harmonics. In addition, flicker is presented and discussed in detail for students to understand the sources and impact of these occurrences on power system as well as typical mitigation techniques. Finally, students are introduced to power quality benchmarking, monitoring, assessment. In addition Advanced knowledge on network frequency responses is presented.

101689.4 Advanced Research Methods

Credit Points 10 **Level** 3

Assumed Knowledge

Knowledge of experimental design, and basic quantitative analysis techniques up to and including one-way Analysis of Variance.

Prerequisite

[100013.3](#) Experimental Design and Analysis

Equivalent Units

100006 - Advanced Survey Design and Analysis

This unit advances the research methods and statistics in the prerequisite unit, Experimental Design and Analysis. It introduces students to non-experimental, correlational research design, and survey research, including questionnaire design, sampling and administration, with reference to ethics particularly related to cultural contexts and specific groups. Knowledge and skills in the construction and evaluation of psychological tests are also taught. Related correlational statistical techniques are taught, together with advanced analysis of variance, and instruction in the use of SPSS. The unit also develops skills in conducting and reporting psychological research and provides an introduction to qualitative research.

300599.5 Advanced Robotics

Credit Points 10 **Level** 7

Assumed Knowledge

Some Knowledge of MATLAB/Simulink

Incompatible Units

300176 - Advanced Robotics, 300192 - Mobile Robotic Systems

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course

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This unit is designed to introduce the engineering concepts involved in Robotics. The kinematics, dynamics, control and sensing aspects in robotics will be introduced. In addition, the concepts of artificial intelligence and their applications in robotics will also be discussed and assessed.

300596.5 Advanced Signal Processing

Credit Points 10 **Level** 7

Assumed Knowledge

Engineering mathematics, circuit theory, signals and systems.

Equivalent Units

300200 - Signal Processing 1

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course

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This unit covers the principles and techniques in signal processing. The subject matter includes advanced topics in discrete-time signals and systems, the z-transform and its applications in signal processing, advanced topics in the sampling of continuous-time signals, FIR and IIR filter design, filter structures, and the discrete Fourier transform and its computation. Students develop skills of analysing and designing digital signal processing systems.

301026.3 Advanced Smart Grids and Distributed Generation

Credit Points 10 **Level** 7

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course

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This unit is designed to model, analyse and control of newly developing areas of distributed generation and smart grids. The unit will cover modelling, control, simulation and protection of such systems. The unit will also cover the impacts of renewable sources and power electronics on the operation of smart grids and micro-grids. The unit will also cover environmental and economic impacts of such systems.

401414.1 Advanced Sport and Exercise Science

Credit Points 20 **Level** 7

Assumed Knowledge

Students to have completed an undergraduate degree in Sport and Exercise Science or other closely related Health, Allied Health or Medical Science/Medicine undergraduate equivalent.

Unit Enrolment Restrictions

Students must be enrolled in 8083 - Bachelor of Research Studies/ Masters of Research

Special Requirements - Essential Equipment

Students must meet discipline specific requirements, e.g. personal protective clothing.

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Please note, unit 401291.1 Advanced Sport and Exercise Science replaced by 401414.1 Advanced Sport and Exercise Science from 2020. This unit provides Bachelor of Research Studies/Masters of Research candidates with an interest in Sport & Exercise Science with an opportunity to further their knowledge and skill-sets in the field. Working closely with their assigned supervisor(s), students will prepare a work-plan to further enhance their theoretical knowledge through a combination of independent and guided-study. The unit will provide students with an opportunity to strengthen their knowledge and expertise in their selected field of Sport & Exercise Science. The unit is focused on the development of discipline-specific knowledge (theoretical and practical) to prepare students for their research thesis and future career in a Sport & Exercise Science related field.

301013.3 Advanced Statistical Hydrology

Credit Points 10 **Level** 7

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course

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This unit covers at-site flood frequency analysis, regional flood frequency analysis, trend analysis of hydrological data, linear regression analysis and multivariate statistical techniques to solve advanced hydrological problems.

300594.6 Advanced Structural Analysis

Credit Points 10 **Level** 7

Assumed Knowledge

Students must have knowledge in engineering mathematics, engineering mechanics at intermediate level and structural analysis at fundamental level.

Incompatible Units

300205 - Linear and Nonlinear Analysis of Structures, 300367 - Advanced Structural Engineering, 300195 - Numerical and Finite Element Methods

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course.

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This unit will introduce students at postgraduate level to structural analysis of trusses, beams, frames and plates. It covers the slope deflection method and matrix method for analysis of beams, trusses and frames, and the bending and buckling analysis of beams and plates under various loading conditions. The theories learned in classes will be reinforced in practical sessions by using computer software packages.

200186.3 Advanced Taxation Law

Credit Points 10 **Level** 4

Prerequisite

200019.5 Revenue Law OR **200187.3** Taxation Law

Equivalent Units

61524 - Advanced Taxation Law, F3003 - Advanced Taxation Law

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Advanced Taxation law broadens and deepens the student's knowledge of taxation and revenue law by building upon existing knowledge of, and adding new topics to, those covered in 200187 Taxation Law and 200019 Revenue Law. Such topics include consideration for the tax policy framework, superannuation and also further aspects of income, deductions, entity tax, tax administration, aspects of international tax and Goods and Services Tax.

301021.3 Advanced Thermal and Fluid Engineering

Credit Points 10 **Level** 7

Assumed Knowledge

Fundamental knowledge of fluid mechanics, theory of thermodynamics, knowledge of heat transfer including conduction, convection.

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course

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This unit covers fundamental principles in the thermal and fluid engineering. While the main focus will remain on incompressible fluids, effects of compressible fluids will also be discussed. The contents of this unit include fluid mechanics, thermodynamics and heat transfer. Students will learn the engineering applications of thermal and fluid principles.

301009.3 Advanced Timber Structures

Credit Points 10 **Level** 7

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course

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This unit enables students to gain an in-depth knowledge into timber structures based on Australian Standards. Design of timber beams, floors, columns and connections will be introduced with a focus on the use of plywood, round timbers, glue-laminated timber and structural laminated veneer lumber.

301196.2 Advanced Topics in Artificial Intelligence

Credit Points 10 **Level** 7

Assumed Knowledge

This unit requires basic skills in programming with either JAVA or C++ as the programming language.

Incompatible Units

300245 Intelligent Agents; 300385 Automated Negotiation and e-Trading; 300769 Intelligent Agents for eMarkets

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course.

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This unit introduces the most fundamental techniques of artificial intelligence (AI), including knowledge representation, searching, machine learning and intelligent agents. Students will learn the basic theories and algorithms that are essential in the design and development of intelligent systems. The unit will focus on two typical AI applications: game playing and e-trading. Students will have the chance of using existing multiagent system platforms to design and develop intelligent software for game playing and automated trading in e-markets.

301236.2 Advanced Topics in Cybersecurity

Credit Points 10 **Level** 7

Assumed Knowledge

The students should be familiar with the fundamentals of computer networking and security. It is advisable that the students must have either taken appropriate units in these areas (e.g., 300695 Network Technologies and 300696 Systems and Network Security) or have equivalent knowledge.

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course.

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This unit focuses on the advanced features of Cybersecurity, contemporary views on security, and the solutions that aim to protect the emerging services and technologies. The emphasis is on the development of student skills to enable them to do proficient research and development works and studies in the cybersecurity discipline. On successful completion of this unit, students will be equipped with an in-depth understanding of relevant issues, attacks on massively interconnected systems, and the evolving approaches to improve the reliability of advanced services.

300694.4 Advanced Topics in ICT

Credit Points 10 **Level** 7

Prerequisite

301005.1 Professional Practice and Communication

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course.

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The information and communications technologies are advancing at an ever-increasing rate. The whole world is now interconnected. The World Wide Web community is actively engaged in developing the next generation of the Web. Social networking on the Internet is facilitated by the latest developments such as Facebook, YouTube and MySpace. Artificial Intelligence is increasingly intertwined with the decisions we make every day. Large scale storage technologies are leading to Cloud Computing where data and applications may reside anywhere in the world. Research in how to access meaningful data from the vast amounts on the Web has led to initiatives such as Semantic Web and Linked Data. Mashups mix data from disparate sources to enable users to work more efficiently. Wireless and mobile computing are changing the market place. All of these trends are still in their early stages. To make sense of all these developments, the top echelons of the World Wide Web Consortium are actively engaged in creating a new discipline called Web Science. Advanced Topics in ICT will enable the students to appreciate the scale of new developments and create prototypes of applications in their desired ambit. This unit consists of three Topics selected each semester. Assessment will be by a series of discussion paper assignments here students will show they have met the unit learning outcomes.

300252.4 Advanced Topics in Networking

Credit Points 10 **Level** 7

Assumed Knowledge

Students should be familiar with the fundamentals of computer networking. In particular, students should have a good understanding of the OSI model, the TCP/IP protocol suite, and current Internet and networking technologies. Therefore, it is strongly advised that students must have either taken an appropriate unit in computer networking (e.g., 300695 Network Technologies), or have equivalent knowledge.

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course

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This unit focuses on the advanced features of networked systems and the emerging network technologies and services. The unit provides students with an in-depth understanding of relevant protocols, the emerging standards, and standards organisations. The emphasis of the unit is on development of the student skills to enable them to do proficient research and development works and studies in the computer networking discipline.

301017.3 Advanced Waste Management

Credit Points 10 **Level** 7

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course

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This unit covers sources, identification and characterisation of solid and hazardous waste generated from the community. Sustainable management of waste incorporating minimisation, recycle, recovery and disposable options is discussed. Also, atmospheric pollutants and their control, greenhouse gases and their impact on climate change are examined.

300595.5 Advanced Water Engineering

Credit Points 10 **Level** 7

Assumed Knowledge

Exposure to basic hydraulics and engineering hydrologic principles.

Incompatible Units

300766 Hydrology; 300983 Surface Water Hydrology

Unit Enrolment Restrictions

This is a specialised unit in a specialist discipline in Master of Engineering program. Students must be enrolled in a postgraduate engineering program undertaking a Civil Engineering specialisation or in the Master of Research.

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This unit introduces advanced principles of engineering hydrology as it pertains to the surface water component of the hydrologic cycle. Students are exposed to floodplain analysis techniques. The focus is on practical engineering solutions to issues originating from catchment development. Students are exposed to commonly used hydraulic and hydrologic software packages to delineate flooded areas resulting from such developments.

100706.2 Advertising: An Introduction

Credit Points 10 **Level** 1

Equivalent Units

100211 - Advertising and Society, 100551- Introduction to Advertising, 700088 - Advertising: An Introduction (WSTC)

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In this unit students gain a grounding in the key areas of advertising and the steps in the advertising process, viz. research, strategy, creative (copywriting & art direction), production, account service, media planning and marketing communication. Students are also introduced to the issues surrounding advertising and its role in society.

102730.1 Advertising: Campaigns

Credit Points 10 **Level** 3

Prerequisite

102056.2 Communication Strategies AND **101034.4** Advertising: Media

Equivalent Units

101035 - Advertising: Campaigns, 102055 - Communication Campaigns

In this capstone unit students will learn to professionalise key aspects of the advertising management process. The unit provides the opportunity to link and apply theoretical understanding with research, writing, planning, creative development and media, and presentation skills in response to a live client brief provided by a multi-national advertising agency. The 'real world' situation allows students to demonstrate their capacity for problem analysis and to develop appropriate and timely solutions. Students will work within an allocated budget and to realistic industry deadlines to produce a campaign they can include in their portfolio. Assessment tasks will enable students to demonstrate emerging professional capacity and prepare themselves for a communication position, either in an advertising agency, media agency or consultancy.

100552.3 Advertising: Creative

Credit Points 10 **Level** 2

Prerequisite

100706.2 Advertising: An Introduction

This is a practice-oriented unit designed to teach students how to conceive and produce original and effective advertising to meet strategic goals. From interpretation of a brief, to creating and evaluating concepts, and presenting campaigns, the course aims to mirror real processes within the advertising industry.

101034.4 Advertising: Media

Credit Points 10 **Level** 2

Prerequisite

100706.1 Advertising: An Introduction OR **200083.2** Marketing Principles

Equivalent Units

100708 - Audience Analysis and Media Planning

This unit explores the critical role of Media in Advertising Campaigns. Through research, analysis and strategic thinking, students will develop media plans for clients. This unit covers media planning in depth: choosing different combinations of media to achieve campaign objectives – digital, outdoor, print, social, radio, TV, cinema, ambient; the use of consumer insight in planning, measures of performance, and creativity in planning and buying.

101646.3 Analysis of Spatial Data

Credit Points 10 **Level** 2

Equivalent Units

400343 - Analysis of Spatial Data

Unit Enrolment Restrictions

Successful completion of 40 credit points.

The making and the use of maps. This unit involves the critical examination of the way geographical data is produced, analysed, mapped and used to inform both private and public decisions. Natural environment, health, accessibility and residential amenity are examples of phenomena that have an important geographical dimension. Policy responses to these phenomena need to be specific with regard to locations and places. Geographic information systems software and census will be used to produce maps based on the analysis and interpretation of data relating to the student's field of interest.

401175.1 Analytic Approaches in Epidemiology

Credit Points 10 **Level** 7

Assumed Knowledge

Introductory skills in epidemiology, including measures of disease frequency and association, epidemiologic study designs, and principles of bias and confounding.

Prerequisite

401076.1 Introduction to Epidemiology OR **401173.1** Introduction to Clinical Epidemiology

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course.

This unit extends the basic principles of epidemiology introduced in 401076 'Introduction to Epidemiology' and equips students with practical analytical skills to design and conduct epidemiological studies. The unit considers the principle models of causation and analytical approaches to epidemiological study design and analysis. Students will use causal diagrams and evidence from the literature to develop analytic strategies for specific study designs, develop practical skills in calculating and interpreting measures of association and effect modification, and be introduced to principles and strategies for quantitative bias analysis.

100244.2 Ancient Western Culture: Periclean Athens

Credit Points 10 **Level** 2

Unit Enrolment Restrictions

Successful completion of 40 credit points in the students' current enrolled course

The Athens of Pericles is studied from three perspectives: philosophy, politics, and history. The use of reason and rhetoric is examined through the works of some pre-Socratics, Sophists and Socrates. The focus on philosophy and politics will be placed in the context of the history of the city-state and democratic citizenship.

301110.2 Applications of Big Data

Credit Points 10 **Level** 3

Assumed Knowledge

Knowledge of computer software, databases, and entry-level statistics.

Prerequisite

301107.1 Analytics Programming OR **300580.2** Programming Fundamentals

Many techniques and tools have been developed over the past decade to cope with the ever-growing needs for the processing and analysis of big data. This unit will cover the key techniques that have been widely used in big data applications, such as relational and Not Only Structured Query Language (NoSQL) databases, Web Services, parallel and cloud computing, MapReduce, Hadoop and its eco-system. It aims to introduce the emerging technologies and applications in big data to students, and keep up with the latest trends in the industry.

200628.2 Applied Business Project

Credit Points 10 **Level** 3

Assumed Knowledge

Completion of at least 12 units to have sufficient business knowledge to undertake a project.

Equivalent Units

200365 - Applied Business Project A

This unit consists of a detailed analysis and reflection on a practical project so as to demonstrate knowledge of relevant theory and also to demonstrate an understanding of the relevant variables in so far as they impact on successful or unsuccessful implementation.

200054.2 Applied Econometrics

Credit Points 10 **Level** 3

Prerequisite

200033.4 Applied Statistics OR **200053.3** Economic Modelling

This unit builds on the econometric methods of Economic Modelling. The focus is on the linear model in econometrics in its application to economic and financial time series. The emphasis is on learning by doing in small group workshops.

301312.1 Applied Machine Learning

Credit Points 10 **Level** 7

Assumed Knowledge

Some probability and statistics knowledge would be advantageous.

This unit introduces the foundation and concepts underpinning Machine Learning (ML) at a more abstract

level, and provides more focus on its practical applications in areas such as: the classification and extraction of text data from various documents and web pages, image processing, Google's PageRank algorithm and relational data mining (RDM). These learning objectives are achieved through various ML software and a series of practicals and projects. The unit covers the concepts and notions of supervised, unsupervised and reinforcement learning, perceptron, neural networks, support vector machines (SVM), knowledge representation (KR) based RDM, and a comprehensive introduction to the Scikit-learn ML Python libraries.

800215.1 Applied research with marginalised populations and sensitive health topics

Credit Points 10 **Level** 7

Assumed Knowledge

Students will need basic knowledge of research design/ approaches e.g. 800166 'Research Design 1: Theories of Enquiry' or 401076 'Introduction to Epidemiology' or 401080 'Research Protocol Design and Practice' or similar.

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course.

This unit will teach students practical knowledge and skills for conducting research with marginalised populations and on sensitive health topics. Students will learn ethical, methodological, and practical considerations in applied qualitative and mixed method research. Upon completion of the unit students will be able to develop a theoretically coherent qualitative or mixed method research protocol and justify their decision making at every stage of the research process. The skills developed in this unit will enable students to adapt research methods to ensure the integrity of the research process with marginalised populations and sensitive health topics.

100641.3 Approaches to Text

Credit Points 10 **Level** 1

Equivalent Units

63165 - Approaches to Text, 700136 - Approaches to Text (WSTC)

Why do we read books? Reading literary texts is crucial to our ways of understanding the world and ourselves. In this unit students learn that reading resilience, close reading skills and the ability to identify specific literary techniques are foundational to studying literature. Students will read a range of Australian texts including fiction, poetry, short stories, drama and criticism. They will analyse how meanings in those texts are shaped by diverse cultural and international contexts. This unit builds reading capacity while engaging students in key debates about literature today: what it means, how it works, and why it matters.

100041.2 Arabic 101

Credit Points 10 **Level** 1

This unit is designed as an introduction to the Arabic language as well as the contemporary and popular culture of the Arabic-speaking people. It is intended for students who are at beginner level in Modern Standard Arabic in all four skills -listening, speaking, reading and writing. Components of this unit may be presented in English. Students with a background of study in the language need to obtain advice on their appropriate level of language study. During the first two weeks of class, the lecturer will monitor the performance of students and advise students who need to transfer to a higher class. Students should consult the Languages Academic Course Advisor or Unit Coordinator if they are unsure of their entry level.

100042.2 Arabic 102

Credit Points 10 **Level** 1

Assumed Knowledge

100041 Arabic 101 or equivalent knowledge

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This is a post beginner level unit in Arabic building on the knowledge and skills developed in Arabic 101. It aims to further develop listening, speaking, reading and writing skills in elementary Arabic. The unit includes a socio-cultural component which will examine aspects of the contemporary Arab world and its culture with a particular emphasis on the Arabic-speaking community in Australia. Students with a background of study in the language need to obtain advice on their appropriate level of language study. During the first two weeks of class, the lecturer will monitor the performance of students and advise students who need to transfer to a higher class. Students should consult the Languages Academic Course Advisor or Unit Coordinator if they are unsure of their entry level.

102019.1 Arabic 201

Credit Points 10 **Level** 2

Assumed Knowledge

100042 - Arabic 102 or equivalent knowledge

Equivalent Units

101699 - Language and Communication Skills 2A: Arabic

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This is an intermediate level unit in Arabic intended for two groups of students: (a) students of English speaking backgrounds or other language backgrounds who have achieved a degree of competence in the language at least at the HSC Level; and (b) Arabic language background students whose education has been in English as the medium of instruction in all subjects other than Arabic and who, therefore, have some gaps in their knowledge of Arabic, particularly in situations requiring a more formal language register. The unit is designed to consolidate and advance the acquisition of Modern Standard Arabic for post beginner learners of the language. While consolidating language skills, students will also develop further knowledge of the Arab culture. A range of DELL (Digitally Enhanced Language Learning) activities are utilised as part of the blended learning mode of delivery for this unit. NOTE: Students enrolling in this unit as part of a major or sub major in Arabic must enrol in Arabic 202 at the same time. Students with a background of study in the language

may need to take higher level units. During the first two weeks of class, the lecturer will monitor the performance of students and advise students who need to transfer to a higher class. Students should consult the Languages Academic Course Advisor or Unit Coordinator if they are unsure of their appropriate level.

102020.1 Arabic 202

Credit Points 10 **Level** 2

Assumed Knowledge

100042 Arabic 102 or equivalent knowledge

Equivalent Units

101699 - Language and Communication Skills 2A: Arabic

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This unit further develops students' language skills acquired in Arabic 201 to equip students with more sophisticated language skills and knowledge. It aims to extend learners' skills within a range of topics and to cover basic structural aspects of the language, at a post-beginner level. A range of DELL (Digitally Enhanced Language Learning) activities are utilised as part of the blended learning mode of delivery for this unit. NOTE: Students enrolling in this unit as part of a major or sub major in Arabic must enrol in Arabic 201 at the same time. Students with a background of study in the language may need to take higher level units. During the first two weeks of class, the lecturer will monitor the performance of students and advise students who need to transfer to a higher class. Students should consult the Languages Academic Course Advisor or Unit Coordinator if they are unsure of their appropriate level.

102021.1 Arabic 203

Credit Points 10 **Level** 2

Assumed Knowledge

Arabic 102 or equivalent knowledge

Equivalent Units

101704 - Language and Communication Skills 2B: Arabic

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This is one of the components of the Arabic major and sub-major. It assumes an intermediate level of competence in the language. It aims to extend (intermediate) learners' skills with a particular focus on listening, speaking and oral interaction in Arabic, in a range of situations, by exposing students to realistic interactions, including the Arabic-Australian community. The unit also aims to extend the learners' lexicon and structures, particularly those used in talking about current personal experiences as well as events, and popular Arab personalities. A range of DELL (Digitally Enhanced Language Learning) activities are utilised as part of the blended learning mode of delivery for this unit. NOTE: Students enrolling in this unit as part of a major or sub major in Arabic must enrol in Arabic 204 at the same time. Students with a background of study in the language may need to take higher level units. During the first two weeks of class, the lecturer will monitor the performance of students and advise students who need to transfer to a higher class. Students should consult the Languages Academic Course Advisor or Unit Coordinator if they are unsure of their appropriate level.

102022.1 Arabic 204

Credit Points 10 **Level** 2

Assumed Knowledge

Arabic 201/202 or equivalent knowledge

Equivalent Units

101704 - Language and Communication Skills 2B: Arabic

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This is an intermediate unit in the Arabic major or sub-major. It provides an extension and consolidation of reading comprehension, and writing skills, as well as lexical enrichment in Modern Standard Arabic, particularly its range of written registers and their linguistic characteristics. The content for reading and writing activities will be selected from newspapers, magazines, short stories and other printed media. NOTE: Students enrolling in this unit as part of a major or sub-major in Arabic must enrol in Arabic 203 at the same time. Students with a background of study in the language may need to take higher level units. During the first two weeks of class, the lecturer will monitor the performance of students and advise students who need to transfer to a higher class. Students should consult the Languages Academic Course Advisor or Unit Coordinator if they are unsure of their appropriate level.

101949.2 Arabic 301

Credit Points 10 **Level** 3

Assumed Knowledge

All level 2 Arabic units or equivalent knowledge.

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This is the first of a series of two units that aim to provide a thorough review of comprehension, speaking, reading and writing skills, as well as grammar and vocabulary of Modern Standard Arabic, its range of registers and its linguistic characteristics. This unit is intended for students who have knowledge and skills in Arabic equivalent to two years of tertiary education in the language and who wish to consolidate, develop and improve these skills. A range of DELL (Digitally Enhanced Language Learning) Activities are utilised as part of the Blended Learning mode of delivery for this unit.

100048.2 Arabic 302 - Arabic Advanced Language and Grammar

Credit Points 10 **Level** 3

Assumed Knowledge

Arabic 301 or equivalent

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This is the second of a series of two units that aim to provide a thorough and more advanced review of comprehension, speaking, reading and writing skills, as well as grammar and vocabulary of modern Standard Arabic, its range of registers and its linguistic characteristics. This unit is intended for students who have knowledge and skills in Arabic equivalent to Arabic 301 and who wish to consolidate, develop and improve these skills. This unit is mandatory for students who wish to pursue a specialisation in Arabic.

100049.2 Arabic 303: Advanced Writing Skills

Credit Points 10 **Level** 3

Assumed Knowledge

Assumed knowledge: Arabic 204 or equivalent knowledge.

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This unit is aimed at those who have successfully finished 100044 - Arabic 202, or have an advanced speaking and writing proficiency in Modern Standard Arabic. It is one of the obligatory units for students intending to graduate with Arabic as a major or sub-major. It seeks to develop the writing skills to prepare students to make professional use of the language, and it is particularly recommended for those who wish to involve themselves in areas such as language teaching and translation. Students will be introduced to a full range of text types and language purposes. They will be guided to analyse, interpret and evaluate passages provided, and will be encouraged to extend their ability by experimenting with a variety of writing styles.

100050.2 Arabic 304: Arabic Advanced Speaking

Credit Points 10 **Level** 3

Assumed Knowledge

Arabic 204 or equivalent knowledge

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This is an advanced Arabic unit for students undertaking a major in Arabic or the Bachelor of Arts (Interpreting & Translation) (Arabic stream). As a companion unit of Arabic 303 (Advanced Writing Skills), it aims at preparing students to make a professional use of the language, in this case by placing particular emphasis on oral skills, and it is also specially recommended for those wishing to pursue careers in areas such as language teaching, interpreting and translation. Students will be introduced to a full range of oral text types and language purposes. They will be guided to analyse, interpret and evaluate examples of oral discourse, and be encouraged to develop effective public speaking skills.

100052.2 Arabic 306: Arabic Novel and Short Story

Credit Points 10 **Level** 3

Assumed Knowledge

Arabic 204 or equivalent

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This is an optional unit in the Arabic major program, which aims to introduce students to the study of the Arabic novel and short story, and which examines the historical, political, social and cultural context that this literature reflects. This will be done by studying selected novels and short stories. Students will be able to do a research component on a novel of their choice. This unit will also examine children's literature, including traditional children stories and contemporary Arabic literature, as well as translated western traditional stories.

100054.2 Arabic 308: Language Past and Present

Credit Points 10 **Level** 3

Assumed Knowledge

Assumed knowledge Arabic 204 or equivalent knowledge

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This unit aims to give students an understanding of the phonological, morpho-syntactic, semantic and pragmatic changes that have occurred to the Arabic language both spoken and written in the last century. Particular attention will be paid to the different dialects spoken in some of the Arab countries and their relation to Modern Standard Arabic. A special study will be made of the Australian Arabic used by migrant communities.

200535.3 Auditing and Assurance Services

Credit Points 10 **Level** 3

Assumed Knowledge

A basic knowledge of computing.

Prerequisite

200109.4 Corporate Accounting Systems

.....

This unit studies the roles and responsibilities of the auditor, auditing principles and standards and the application of those standards, particularly in an electronic environment.

102004.1 Australian Colonial History

Credit Points 10 **Level** 3

Equivalent Units

100868 - Foundations of Modern Australia, 100986 - Australian History 1860-1920.

Unit Enrolment Restrictions

Successful completion of 60 credit points of study in currently enrolled course.

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This unit introduces students to the 18th and 19th century foundations of modern Australia, and to the social, economic, political and cultural events that shaped Australian history. Students will be encouraged to consider the process of historical change within an historiographical framework and will use primary sources to explore some of these debates. Some of the themes explored will be colonisation, convictism, class, urbanisation, gender, land, indigenous society, culture and political developments leading to the federation of the Australian colonies in 1901.

102516.1 Australian History Around Us

Credit Points 10 **Level** 3

Equivalent Units

100254 - Exploring Local History

Unit Enrolment Restrictions

Successful completion of 60 credit points of study in currently enrolled course.

.....

Historians are detectives, searching for clues and unravelling the puzzles of the past. A walk down your local street holds many clues about the history of a local area – from the name of the street, the architecture of the buildings, the trees planted by the road, even the new building that indicates a recent change. Local studies are used as the foundation for socio-economic studies across many disciplines while an understanding of local history contributes to establishing personal and community identities. In this unit students will learn research skills to uncover the lives of people from the past, re-imagine familiar places and consider events long forgotten that happened in the streets of their suburbs. The final assignment is a chance to turn these discoveries into a new history for their community.

900077.2 Australian Studies (WSTC)

Credit Points 10 **Level** Z

200818.1 Bank Management

Credit Points 10 **Level** 3

Assumed Knowledge

Students who have completed the unit Corporate Financial Management or equivalent will find this unit more manageable.

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Bank Management provides students with an understanding of modern banking by identifying the main types of risk confronted by banks and applying relevant techniques to measure and manage those risks. Students will recognise that the risks faced, and the methods and markets through which these risks are managed, are similar for the managers of other types of financial institutions such as building societies, investment banks and insurance companies as well as, to some extent, non-financial corporates. Consequently, the unit will prepare students for careers throughout the financial services sector and will also be beneficial for other business professionals.

200518.2 Behavioural Finance

Credit Points 10 **Level** 3

Assumed Knowledge

Students should have at least an introductory finance background before entering into this unit.

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Traditional theories of finance are based the assumption that investors are both rational and utility maximizing. The Efficient Markets Hypothesis in particular has assumptions about investor behaviour which underpin its key predictions. The tenants of behavioural finance disputes the validity of these assumptions. This unit challenges traditional theory

by examining how decision making and investor behaviour may be driven by personal and market psychology.

102525.1 Bilingualism and Education

Credit Points 10 **Level** 7

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course.

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Bilingualism and Biculturalism are important aspects of life in Australia. Throughout much of the world, bi-multilingualism is the norm for both children and adults. This unit aims to give students an understanding and appreciation of the most important facets and manifestations of bi-multilingualism and bi-multiculturalism, in the linguistic, cognitive, personal, societal and educational spheres. It also aims to show students how this unit relates to broader studies in education, humanities, linguistics, and social sciences. This unit equips students with current research theories and methods in working effectively in early childhood and primary education, language teaching and other workplaces in bi-multilingual and bi-multicultural contexts.

101684.5 Brain and Behaviour

Credit Points 10 **Level** 2

Equivalent Units

100931 - Neuroscience

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This unit provides an introduction to the biological and neuroscientific bases of human behaviour. Topics covered include the chemistry of life, the molecular basis of life, the cell and some of the major organ systems of the human body with particular reference to the nervous, endocrine and sensory systems. The unit has a significant laboratory component which reinforces lecture and text material. Students will be introduced to the biological and neuroscientific concepts necessary for a thorough understanding of areas of psychology such as abnormal psychology, cognitive processes, developmental psychology, human learning, and physiological psychology.

200088.3 Brand and Product Management

Credit Points 10 **Level** 3

Assumed Knowledge

Basic understanding of market research and an understanding of the core principles of consumer behaviour.

Prerequisite

200083.2 Marketing Principles

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Brand and Product Management focuses on the role brands and products play in the planning and execution of marketing strategies. Aspects of brand and product management include the building, implementation and maintenance of brands within a range of different contexts are covered in this unit. Students will develop a critical view of the inherent challenges firms encounter in creating and maintaining brands from a marketing perspective. This unit uses workshop sessions and online activities to create an

interactive learning environment and bring the content to life.

101756.2 Bridging the Gap: Re-engaging Indigenous Learners

Credit Points 10 **Level** 3

Equivalent Units

101116 - Issues in Aboriginal Education

Unit Enrolment Restrictions

Successful completion of 60 credit points of study in currently enrolled course.

.....

This unit is available to all undergraduate students who have open electives. Bridging the Gap: Re-engaging Indigenous Australian Learners will provide students with knowledge and skills to develop teaching strategies that will bridge the education gaps existing for many Indigenous Australian (Indigenous) learners. Students will gain knowledge of quality teaching frameworks to engage all learners and in particular Indigenous learners. The unit will also increase students' awareness of the complexities of the cultural inter-relationships between many Indigenous and non-Indigenous learners. The unit focuses on empowering students to effectively teach: Indigenous Australians; Indigenous studies in consultation with Indigenous communities; and assess as well as evaluate resources for use in teaching Indigenous studies.

300706.3 Building 1

Credit Points 10 **Level** 1

Equivalent Units

BG101A - Building 1, 700070 - Building 1 (WSTC)

Unit Enrolment Restrictions

Students in the following courses cannot enrol in this unit: Bachelor of Business; Bachelor of Business/Bachelor of Laws; Bachelor of Business and Commerce; Bachelor of Business and Commerce/Bachelor of Laws; Bachelor of Business and Commerce (Advanced Business Leadership); Bachelor of Business (Advanced Business Leadership)

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In 2020 this unit replaced by 301226 – Residential Building. This unit provides students with an overview of regulations and construction techniques with an emphasis on low-rise residential buildings in the Australian context. It covers general process; building regulations; environmental issues; surveying techniques; structural elements (footings, framing and bracing); envelope; services; fit-out and finishes.

200336.4 Business Academic Skills

Credit Points 10 **Level** 1

Assumed Knowledge

HSC English or equivalent

Equivalent Units

200155 - Business Skills and Communication, 700002 - Business Academic Skills (UWSC), 700077 - Creative Industries Business Academic Skills

Unit Enrolment Restrictions

External offerings for this unit are only available to students who are enrolled in a Property course or specialisation.

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This is a foundation unit that addresses academic essay writing skills relevant to business and economic issues. The unit is designed to develop basic student proficiencies such as information collection, analysis and evaluation, and logical reasoning skills. Through the analysis of ethical issues, this unit teaches students to research; reference using the College of Business and Law's Harvard style; analyse data; develop an argument; and write an academic essay.

200896.3 Business Analysis Seminars

Credit Points 10 **Level** 4

Unit Enrolment Restrictions

Students must be enrolled in course 8083 Bachelor of Research Studies/Master of Research.

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This unit introduces students to exemplary research in selected contemporary issues in business practice and policy. Presented through a series of seminars by leading business academics, selected issues will be examined in terms of the competing definitions of the problem, the methods of analysis to be used to address the problem, components of the problems and relationships to other contemporary issues. As business research is inherently inter-disciplinary and involves multiple stakeholders, relevant and competing theoretical perspectives explaining selected issues will be examined. Different methods of investigation and analysis of issues will be evaluated.

201091.1 Business Analytics Project

Credit Points 10 **Level** 3

Prerequisite

201090.1 Introduction to Business Analytics

Unit Enrolment Restrictions

Students must be enrolled in MT2041 Business Analytics and have completed 160 credit points before enrolling in this unit.

Special Requirements - Essential Equipment

Access to a computer and internet connection

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This unit provides students with the experience of applying business analytics skills and knowledge gained throughout the course of their degree in general and from the Business Analytics major in particular. Students will undertake a project in a real-world case setting to transform data to knowledge providing analytical solution to a client-specified problem. In teams, students will develop a project proposal, final report and/or interactive project tool and presentation. Students will gain insight into the profession of business analytics through independent learning and reflective practice.

200573.3 Business Leadership

Credit Points 10 **Level** 3

Prerequisite

Students must have successfully completed at least 90 credit points of business related units.

Unit Enrolment Restrictions

Students must be enrolled in 2787 Bachelor of Business (Advanced Business Leadership), 2789 Bachelor of Business (Advanced Business Leadership) / Bachelor of Laws, 2754 Bachelor of Business and Commerce (Advanced Business Leadership), 2747 Bachelor of Business and Commerce (Advanced Business Leadership) / Bachelor of Laws, 2741 Bachelor of Business and Commerce (Advanced Business Leadership). Students enrolled in 2786 Bachelor of Business or 2739/2753 Bachelor of Business and Commerce may take this unit as an elective with Director, Academic Programs approval. Students interested in taking this unit as an elective will have to apply to the Director, Academic Programs who will have to decide whether the students fit the category of high potential students. If there are too many applicants the Director, Academic Programs may rank the applicants and restrict the number of acceptances to an appropriate seminar size.

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Business Leadership explores the multiple opinions and complex perspectives regarding leadership in the global business context. Exploring the nature of leadership across different cultures and situations, students develop an insight into the highly sophisticated meanings of leadership emerging from the broad literature, history and accounts on the topic. Future leaders emerge from this unit recognising the importance and relevance of their personal leadership goals in the early stages of a business or commerce career.

200162.3 Business Report

Credit Points 10 **Level** 3

Unit Enrolment Restrictions

Students must be enrolled in 2753 Bachelor of Business and Commerce or 2754 Bachelor of Business and Commerce (Applied Business Leadership). Students must apply to study this unit before commencing a business internship, must have permission from the Unit Coordinator and must have completed a minimum of 160 credit points prior to undertaking this unit.

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In 2016, this unit replaced by 200920 - Enterprise Internship. This unit is designed to bring to life the knowledge gained during students' previous study whilst applying it practically to diverse business contexts through work integrated learning. The internship will build on the comprehensive, coherent and connected knowledge gained in business specialisations to allow the student to explore and develop attributes required to be successful in contributing to outcomes in a business environment. Assessment of the unit is through a practical application of the learned theory into an assessable business report framework. Entry to this unit is by application processes related to the development of a business research plan, the

completion of an online workshop prior to the commencement of the internship and the completion of a minimum of 160 credit points prior to applying to study this unit.

700206.2 Business Studies (WSTC Prep)

Credit Points 10 **Level** Z

Equivalent Units

900023 - Business Studies (UWSC)

Unit Enrolment Restrictions

Students must be enrolled at Western Sydney University, The College.

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This unit aims to develop an understanding of some of the key concepts, relationships and principles underpinning the operations of business in modern societies. At the same time, it is designed to develop a degree of competence in a suite of skills to prepare students for undergraduate study in business and to enable them to act responsibly and effectively in the local and global business environment.

900023.3 Business Studies (WSTC)

Credit Points 10 **Level** Z

Equivalent Units

700206 - Business Studies (WSTC Prep)

Unit Enrolment Restrictions

Students must be enrolled in a Western Sydney University, The College Foundation Studies course.

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This unit aims to develop an understanding of some of the key concepts, relationships and principles underpinning the operations of business in modern societies. It is also designed to develop a degree of competence in a suite of skills to prepare students for undergraduate study in business and to enable them to act responsibly and effectively in the local and global business environment.

200091.4 Business to Business Marketing

Credit Points 10 **Level** 3

Assumed Knowledge

Basic knowledge of marketing concepts, theories and frameworks

Prerequisite

200083.2 Marketing Principles

Equivalent Units

MK318A - Business-to- Business Marketing, 61723 - Business-to-Business Marketing

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Unlike consumer marketing where an individual makes decisions based on their own needs or those of their household, business-to-business (B2B) marketing involves individuals or companies promoting and selling products and/or services to other companies. This unit encompasses all these aspects of B2B marketing including organisational buying behaviour, B2B market research, management of

the marketing mix from a B2B perspective, relationship and network marketing, supply chain management and Customer Relationship Management (CRM) strategies, and business marketing strategy.

200158.4 Business, Society and Policy

Credit Points 10 **Level** 2

Equivalent Units

700093 - Business, Society and Policy (UWSC)

Unit Enrolment Restrictions

Successful completion of 30 credit points.

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Business organisations influence and evolve through ongoing social, political and technological change. Taking the perspective that businesses both affect and are affected by government and society, the unit examines the complexities of interactions between three sectors: business, society and government. The unit emphasises the social responsibility of business. The different ideologies used to legitimise the actions of business, the responses from society and the role of government (local, transnational and global) in regulating interactions, are critically evaluated.

102492.1 Catastrophe: The Environmental History of the Ancient and Modern World

Credit Points 10 **Level** 3

Unit Enrolment Restrictions

Successful completion of 60 credit points of study in currently enrolled course.

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In 2021 this unit replaced by unit 102835 - Catastrophe: The Environmental History of the Ancient world. This unit examines past human interactions with the environment with its primary focus on the ancient Mediterranean and Near East between 2000 BC to 600 AD. Case studies include Sumer, the lost civilisations of the Sahara, Egypt, Greece, Rome, the Maya and later European colonial empires. Students will assess, evaluate and synthesize data drawn from environmental history to analyse how the limits of natural resources constrain civilisations. The unit asks how catastrophic collapse of civilisations informs the sustainability of our own societies. Key topics will be soil fertility, deforestation, desertification, and climate change from ancient times to the Anthropocene.

102835.1 Catastrophe: The Environmental History of the Ancient World

Credit Points 10 **Level** 3

Equivalent Units

102492 - Catastrophe: The Environmental History of the Ancient and Modern World

Unit Enrolment Restrictions

Successful completion of 60 credit points of study in currently enrolled course.

.....

This unit examines past human interactions with the environment with its primary focus on the ancient Mediterranean and Near East between 2000 BC to 1600 AD. Case studies include Sumer, the lost civilisations of the Sahara, Egypt, Greece, Rome, the Maya and later European colonial empires. Students will assess, evaluate and synthesize data drawn from environmental history to analyse how the limits of natural resources constrain civilisations. The unit asks how catastrophic collapse of civilisations informs the sustainability of our own societies. Key topics will be soil fertility, deforestation, desertification, and climate change from ancient times to the Anthropocene.

900024.3 Chemistry (WSTC)

Credit Points 10 **Level** Z

Equivalent Units

700043 - Chemistry (WSTC Prep)

Unit Enrolment Restrictions

Students must be enrolled in a Foundation Studies course at The College.

Special Requirements - Essential Equipment

Approved safety glasses, lab coat

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This unit introduces students to the basic concepts required to satisfy the needs of most first year university science courses in both skill and content areas. It is intended that students will gain a greater understanding of the theoretical concepts covered in the course by completing the practical component of the course. Students will also be introduced to professional pathways in science.

102205.2 Children's and Young Adult Fiction

Credit Points 10 **Level** 3

Equivalent Units

101242 - Children's Literature

Unit Enrolment Restrictions

Successful completion of 60 credit points of study in currently enrolled course.

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This unit explores a wide range of fictional texts created for children, teenagers and young adults from folktales, fairytales and myths to contemporary examples. It focuses on the relationship between young people, the texts created for them and the cultures in which these texts are produced and read. The unit will examine a variety of genres and themes, for example, the experience of childhood as constructed by adult authors of children's texts; post-colonial children's literature; the emergence and development of distinctly Australian children's texts; the development of young adult literature; the impact of new technologies on children's literature; and role of art in children's literature.

100056.2 Chinese 101

Credit Points 10 **Level** 1

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This unit is an introduction to the (Mandarin) Chinese language as well as aspects of Chinese culture which are necessary for language competency, using Pinyin and simplified characters. It is intended for students who are not from a Chinese-speaking background and who are at beginner level in all four skills -listening, speaking, reading and writing in Modern Standard Chinese. Components of this unit may be presented in English. Students with a background of study in the language need to obtain advice on their appropriate level of language study. During the first two weeks of class, the lecturer will monitor the performance of students and advise students who need to transfer to a higher class. Students should consult the Languages Academic Course Advisor or Unit Coordinator if they are unsure of their entry level.

100057.2 Chinese 102

Credit Points 10 **Level** 1

Assumed Knowledge

100056 Chinese 101 or equivalent knowledge

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This is a post-beginner level unit in (Mandarin) Chinese intended for those with knowledge of Chinese 101 or equivalent. This unit builds on the knowledge and skills developed in (Mandarin) Chinese 101 and aims to further develop listening, speaking, reading and writing skills in elementary Modern Standard Chinese. The unit includes a socio-cultural component which will examine some aspects of China and Chinese culture as well as the Chinese community in Australia. Students with a background of study in the language need to obtain advice on their appropriate level of language study. During the first two weeks of class, the lecturer will monitor the performance of students and advise students who need to transfer to a higher class. Students should consult the Languages Academic Course Advisor or Unit Coordinator if they are unsure of their entry level.

102024.1 Chinese 201

Credit Points 10 **Level** 2

Assumed Knowledge

Successful completion of 20 credit points of Chinese Language at Level 1 or equivalent.

Equivalent Units

101700 - Language and Communication Skills 2A: Chinese

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This is a post-beginner unit for intermediate level study of modern Chinese (Mandarin) language and its culture, suitable for Post HSC entry or an equivalent level. This unit is designed for students who take it as part of the Chinese major/sub-major or as an elective unit. It will further develop the Pinyin system and the four core skills (listening, speaking, reading and writing), with a particular focus on core vocabulary and fundamental structures, using approximately 500 simplified Chinese characters. Aspects of culture and language acquisition strategies are explored through research projects. Differentiated learning and assessment tasks and multimedia activities are utilised to cater to non-background and quasi-background learners. The unit is not suitable for background speakers (i.e., who

have completed formal secondary education where Mandarin Chinese is used as an official language and also the language of instruction at the School). Note: Students enrolling in this unit as part of a major or sub major in Chinese are encouraged to enrol in Chinese 202 at the same time.

102025.1 Chinese 202

Credit Points 10 **Level** 2

Assumed Knowledge

Successful completion of 20 credit points of Chinese Language at Level 1 or equivalent.

Equivalent Units

101700 - Language and Communication Skills 2A: Chinese

.....

This is a post-beginner unit for intermediate level study of modern Chinese (Mandarin) language and its culture suitable for Post Beginners or an equivalent level. Students can take it as part of a major/sub-major or as an elective unit. It aims to develop listening and speaking skills in a real communicative setting. Students will learn Pinyin, vocabulary, expressions and grammatical structures in a wide range of daily situations. In addition, students will have the chance to learn and research on some interesting aspects of Chinese culture. Differentiated learning and assessment tasks and multimedia activities are utilised to cater to non-background and quasi-background learners. The unit is not suitable for background speakers (i.e., who have completed formal secondary education where Mandarin Chinese is used as an official language and also the language of instruction at the School). Note: Students enrolling in this unit as part of a major or sub major in Chinese are encouraged enrol in Chinese 201 at the same time.

102026.1 Chinese 203

Credit Points 10 **Level** 2

Assumed Knowledge

Successful completion of 20 credit points of Chinese Language at Level 1 or equivalent.

Equivalent Units

101705 - Language and Communication Skills 2B: Chinese

Incompatible Units

100062 - Chinese 301; 100063 - Chinese 302; 100064 - Chinese 303: Twentieth-Century Chinese Literature; 100065 - Chinese 304: Chinese Classical Literature; 100066 - Chinese 305: Chinese Cinema; 100067 - Chinese 307: The Cultural Context of China; 100510 - Chinese 306: Traditional Chinese Thought.

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This is an intermediate level unit of modern Chinese (Mandarin) language and its culture suitable for students who undertake it as part of the Chinese major or sub-major or as an elective subject. It further develops students' language skills acquired in Chinese 201 and 202 to a level of proficiency to satisfy their general social needs. While students' aural/oral skills are further developed, emphasis is placed on reading and writing. A working knowledge of approximately 800 simplified Chinese characters is

developed. Aspects of Chinese culture and society are explored through research work. Differentiated learning and assessment tasks and multimedia activities are utilised to cater to non-background and quasi-background learners. The unit is not suitable for background speakers (i.e., who have completed formal secondary education where Mandarin Chinese is used as an official language and also the language of instruction at the School). Note: Students enrolling in this unit as part of a major or sub major in Chinese are encouraged enrol in Chinese 204 at the same time.

102027.1 Chinese 204

Credit Points 10 **Level** 2

Equivalent Units

101705 - Language and Communication Skills 2B: Chinese

Unit Enrolment Restrictions

Successful completion of 20 credit points of Chinese Language at Level 1 or equivalent.

Special Requirements - Essential Equipment

vUWS access

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This is an intermediate level unit of modern Chinese (Mandarin) language and its culture suitable for students who undertake it as part of the Chinese major or sub-major or as an elective subject. It provides an extension of reading comprehension and writing skills over a range of written registers. The content is selected from contemporary materials (e.g. songs and rhymes, fables and idioms, magazines, short stories and websites). This unit also fosters cultural and social understanding by presenting aspects of contemporary cultures and societies through language use and research work. Differentiated learning and assessment tasks and multimedia activities are utilised to cater to non-background and quasi-background learners. The unit is not suitable for background speakers (i.e., who have completed formal secondary education where Mandarin Chinese is used as an official language and also the language of instruction at the School). Note: Students enrolling in this unit as part of a major or sub major in Chinese are encouraged enrol in Chinese 203 at the same time.

101951.1 Chinese 301

Credit Points 10 **Level** 3

Assumed Knowledge

Successful completion of 40 credit points of Chinese language at Level 2 or equivalent

Equivalent Units

101710 - Languages and Grammatical Concepts 3A: Chinese

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This is an advanced Level 3 unit within the Chinese major program, designed for students who have acquired an intermediate level of proficiency, and who wish to consolidate and improve their language proficiency and understanding of Chinese culture. It further develops students' proficiency in both spoken and written Chinese, and enhances their comprehension of Chinese language,

culture and society. Students are encouraged to express their own opinions in a wide range of social and cultural contexts. Interactive lecture/tutorials, online activities and authentic materials are used to facilitate a positive learning experience.

100063.2 Chinese 302

Credit Points 10 **Level** 3

Assumed Knowledge

Chinese 301 or equivalent

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This unit further develops the language skills and cultural understanding students already have or have acquired through Chinese 101–301, with an emphasis on oral expression, reading, writing and research skills. It enhances students' ability to interact in both spoken and written Chinese in various situations and ability to research and express their views on Chinese social and cultural issues. Authentic materials are used as much as possible in order to deepen students' understanding of the Chinese language, culture and society, and improve their ability to interact in various settings.

100064.2 Chinese 303: Twentieth-Century Chinese Literature

Credit Points 10 **Level** 3

Assumed Knowledge

Chinese 204 or equivalent knowledge

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This unit introduces students to modern and contemporary Chinese literature in the Chinese language. It includes a brief overview of Twentieth-century Chinese literature, and exposes students to a variety of literary genres. Students are expected to work individually and in groups in order to analyse, evaluate and critique these works, whose social and cultural context is integral to understanding them. This process will not only increase students' understanding and appreciation of Twentieth-century Chinese literature, but it will also develop their critical thinking skills.

100065.2 Chinese 304: Chinese Classical Literature

Credit Points 10 **Level** 3

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This unit introduces students to Chinese classical literature in the Chinese language. It includes a brief overview of Chinese classical literature and exposes students to the prose, poetry, drama and fiction genres of Chinese classical works from the Han dynasty to the Qing dynasty. Through selected readings, students will gain some knowledge of the stylistic and linguistic features of classical prose and develop skills in reading classical Chinese. Students will also develop an understanding of the Chinese literary tradition and an appreciation of the continuing relevance of classical Chinese in contemporary China.

100066.2 Chinese 305: Chinese Cinema

Credit Points 10 **Level** 3

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This unit offers a brief review of Chinese film and introduces some of the best Chinese-language productions of the last two decades from mainland China and Taiwan. Students will be required to work individually and in groups to critique the social and moral issues raised in these films. They will also consider the historical context from which these films emerged. This process will develop a deeper understanding of Chinese society and the lives of Chinese people of different eras. It will also enhance students' appreciation of Chinese cultural identity and moral values.

100510.2 Chinese 306: Traditional Chinese Thought

Credit Points 10 **Level** 3

Assumed Knowledge

Chinese 202 or equivalent

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This unit is a thematic unit in the BA Key Program Languages and the BA Interpreting and Translation. It is part of the Chinese major or sub-major and can also be taken as an elective. It introduces students to Chinese thought and way of life - the Confucian-Daoist tradition. Students will explore how China's ancient wisdom shapes its long resilient civilization and how it helps the nation maintain its cultural identity while it exerts an international influence on today's world. Students will read selected works of prominent Chinese thinkers in the original or English versions. This unit will be conducted in Chinese and English.

100067.2 Chinese 307: The Cultural Context of China

Credit Points 10 **Level** 3

Assumed Knowledge

Chinese 204 or equivalent

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This unit provides a brief overview of Chinese culture and examines the cultural interchanges of which it has been a part throughout history. Students will analyse the effects of these cultural contacts, both positive and negative. They will also evaluate and critique relevant cultural issues, from a comparative perspective. This process will increase students' understanding of the cultural identity of China, and it will also enable them to appreciate the importance of outside cultural influences, thereby reinforcing an open and mature attitude towards multiculturalism. The unit will be conducted in Chinese.

101589.3 Cities: Introduction to Urban Studies

Credit Points 10 **Level** 1

Equivalent Units

101342 - The Urban Context

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This unit is a keystone in the Geography and Urban Studies major. It aims to introduce students to the major urban challenges that will shape our society in the future and to the major substantive concerns in the field of urban management and planning. It will develop students' understanding of how their own urban experiences are shaped by broader historical, cultural, economic, and social forces, and will enable students to compare the Australian urban context and issues with those in other world regions.

800225.1 Clinical Research in Health Science

Credit Points 10 **Level** 7

Unit Enrolment Restrictions

Students must be enrolled in a post-graduate course, Masters by Research, PhD or 8083 Bachelor of Research Studies

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This unit will teach students practical knowledge and skills for conducting clinical research within the field of Health Science. Students will learn ethical, methodological and practical considerations in applied quantitative and mixed-method research within the framework of a human clinical trial. Upon completion of the unit students will have an understanding of basic human clinical trial design, novel clinical trial designs, specialisation within various study fields. They will also have consideration of stakeholders and translational importance, trial governance, regulations and the Therapeutic Goods Administration (TGA), intellectual property, commercialisation, recruitment, and advertising and marketing. Finally, they will understand the importance of translational impact via publications and the media, and be able to synthesise trial data via knowing how to conduct systematic reviews and meta-analyses.

301042.2 Cloud Computing

Credit Points 10 **Level** 7

Assumed Knowledge

Basic knowledge of networking and computer systems.

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course.

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Cloud computing has become a driving force for information technology over the past several years, and it is moving towards a future in which we won't rely on local computers, but on centralised facilities operated by third-party compute and storage utilities. Governments, research institutes, and industry leaders are rushing to adopt Cloud Computing to solve their ever-increasing computing and storage problems arising in the Internet Age. This unit offers "Academy Cloud Foundations" (ACF) curriculum as part of Amazon Web Services (AWS) Academy. Students will develop knowledge and skills in the areas of virtualization technologies, cloud architecture, AWS core services and their pricing, security, architecture, and support.

101677.5 Cognitive Processes

Credit Points 10 **Level** 3

Assumed Knowledge

Basic understanding of core concepts of cognition, perception and biological psychology

Prerequisite

101183.3 Psychology: Behavioural Science

Prerequisites will not apply to students enrolled in 1630 Graduate Diploma of Psychological Studies.

Equivalent Units

100016 - Human Learning and Cognition

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Cognitive Processes is the study of the mental processes that underpin attention, perception, decision-making, language, and memory. Conceptual and research questions include: What are the structures and mechanisms of human memory? What processes underpin acquisition of language, and are the processes similar when we learn a second language? What factors affect attention? How do some people become expert problem solvers? Why do humans make irrational decisions? Contemporary theories will be discussed and evaluated. Investigative research methods including experiments, computer modelling, clinical case studies, and brain imaging are evaluated.

200600.2 Commercial Property Management

Credit Points 10 **Level** 3

Assumed Knowledge

It is assumed that candidates attempting this unit are already in possession of a basic understanding of the nature of commercial real estate as an investment and asset class. It is assumed that this level of understanding includes a familiarity with the fundamental characteristics of retail, industrial and office-building properties, plus the sub-markets existing within each of those use categories, and how the characteristics differ between these three prime categories of commercial property use. It is also assumed that, prior to entry into this unit, students already possess a rudimentary understanding of investment analysis, risk analysis and financial appraisal (i.e. valuation) techniques, principles and practice as they apply to commercial real estate.

Equivalent Units

MG316A - Commercial Property Management

Unit Enrolment Restrictions

External offerings for this unit are only available to students who are enrolled in a Property course or specialisation.

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This unit examines the operation of commercial property management as a discrete professional discipline of the property industry. Students examine the fundamental principles of the day-to-day management of the various classes of mainstream commercial investment property. In this unit, students acquire an understanding of the various roles, duties, obligations and legal liabilities of the Commercial Property Manager. Various legislative and

statutory provisions are explored, as well as the inter-relationship of commercial property management with the professional disciplines of asset management, investment management and portfolio management, and other sectors of the property Industry. Students also gain an understanding of contemporary commercial leasing practice and the relationships which operate between the building owner, the building manager, and commercial tenants, including the interests and objectives of all concerned parties.

200603.3 Commercial Valuation

Credit Points 10 **Level** 2

Assumed Knowledge

Good conceptual knowledge of property valuation methodology and valuation mathematics.

Equivalent Units

VA201A - Commercial Valuation

Unit Enrolment Restrictions

External offerings for this unit are only available to students who are enrolled in a Property course or specialisation.

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This unit provides students with a comprehensive understanding of theory and practice of commercial valuation. All aspects of commercial valuation are covered, including commercial valuation reporting standard of the Australian Property Institute. Knowledge of land use planning, property economics and property investment are applied to commercial valuation in this unit.

900126.1 Communication Skills for Health Science 1 (WSTC)

Credit Points 10 **Level** Z

Unit Enrolment Restrictions

Students must be enrolled at The College in 9019 - University Foundation Studies Standard – 2 Terms – Health Science/Nursing Stream

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This unit is designed to introduce students to academic culture as a culture of critical debate and equip students with the academic literacy skills necessary to perform successfully in this culture. In particular, the unit aims to help students access the conventions of academic English by focussing on attitudes to knowledge, and the ways in which ideas are structured and presented in academic texts and speech. The unit assists students to comprehend academic texts, identify key ideas and concepts, and identify and use the rhetorical moves used in academic texts. It also aims to help students compare and contrast ideas across texts, improve grammatical skills that relate to academic writing, summarise and synthesise information, and understand why, when and how to reference information.

102056.2 Communication Strategies

Credit Points 10 **Level** 2

Assumed Knowledge

Knowledge gained from Year 1 introductory units in Public Relations (PR) or Advertising, competent literacy skills, basic computer skills.

Equivalent Units

101829 - Public Relations Tactics, 100215 - Advertising: Strategy, 101176 - Public Relations Strategy

Unit Enrolment Restrictions

Successful completion of 80 credit points at Level 1.

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Communication Strategies is a dynamic practice-oriented unit designed to teach students how to interrogate and analyse real clients' products/services, issues and opportunities, markets and audiences, in order to develop effective communication strategies. Through discussion topics and project-based work, students will learn how to design and implement a holistic communications strategy that is relevant for a particular client.

102003.1 Comparative Nationalism

Credit Points 10 **Level** 3

Unit Enrolment Restrictions

Successful completion of 60 credit points of study in currently enrolled course.

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Nationalism, an ideology considered by many to have passed its peak, now dominates world politics and permeates political discourse. This phenomenon is crucial to understanding Trump's America First campaign, the problems affecting the EU and secession, the tensions and conflicts that are garbed in a religious rhetorical veil, and which constitute much of the agenda of today's "war on terror." What is nationalism? What is national identity? What are the main forms of its articulation in history and in the present, across geographical borders, class boundaries, gender and generational cleavages? This unit will survey the major theories of nationalism, and examine diverse examples of historical and contemporary nationalisms, predominantly within the European context. This is an upper level unit whose readings draw on a variety of approaches and examples and aim at providing a solid introduction to the scholarly literature.

102509.2 Computational Thinking across the STEM Curriculum

Credit Points 10 **Level** 7

Assumed Knowledge

An understanding of at least one STEM (science, technology, engineering or mathematics) school syllabus.

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course.

This unit will enable students to develop knowledge of computational thinking as it can be applied across the STEM curriculum in schools. Students will learn about the nature of computational thinking as a problem solving approach which can be applied to produce digital solutions. The unit will allow students to undertake a critical examination of innovative, interdisciplinary approaches to the development of computational thinking and relevant pedagogical strategies to maximise student learning and engagement with STEM disciplines.

900051.3 Computer Literacy (WSTC)

Credit Points 5 **Level** Z

Unit Enrolment Restrictions

Must be enrolled at The College in Foundation course.

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This unit is intended to familiarise the University Foundation Studies students with the basic functions of computers and the skills necessary to use the common applications such as Microsoft Word, Microsoft PowerPoint and the Internet. These skills are introduced to students through structured activities that will assist students to complete the research and document preparation requirements of their other units.

900028.3 Computer Studies (WSTC)

Credit Points 10 **Level** Z

Assumed Knowledge

This unit is only available to UWSCollege students enrolled in Foundation Studies.

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Computer Studies introduces to the students the new age of information, where computers and communication play an integral part in our lives. The course has been developed to enhance a student's practical ability as well as build a solid theoretical foundation for further study.

200812.1 Conflict Resolution (UG)

Credit Points 10 **Level** 2

Equivalent Units

200293 - Alternative Dispute Resolution, 69109 - Alternative Dispute Resolution

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This unit will examine the theory and practice of alternative dispute resolution generally, and in the context of the Australian legal system specifically, although the course does not focus specifically on the law. The unit is experientially-based, and students will be expected to participate in discussions, exercises and role-plays. The theory and practice of conflict and dispute resolution will be critically considered, as will the social, cultural and legal context within which alternative dispute resolution occurs. The unit is presented with a multi-disciplinary, analytical and practical approach. Given the very broad range of areas within which alternative dispute resolution can be applied, students will be able to focus on an area or areas of particular personal or professional interest to them (for example, commercial dispute resolution; employment and workplace disputes; anti-discrimination law; family law;

neighbourhood and community dispute resolution; customer/consumer complaint resolution). Although an introduction to mediation is included in this unit, it is not a unit on mediation. This unit will provide students with a broad understanding of the theory.

200084.2 Consumer Behaviour

Credit Points 10 **Level** 1

Equivalent Units

61721 - Consumer Behaviour, MK105A - Buyer Behaviour, 700027 Consumer Behaviour

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A focus on the consumer is critical in marketing philosophy. Effective marketing strategies are necessarily formulated as a result of the understanding of basic consumer behaviour. The aim of the unit Consumer Behaviour is to introduce students to consumer behaviour as a critical component in marketing philosophy, and fundamental to the development of effective marketing strategies. This unit applies concepts, theories and models derived from disciplines such as sociology, anthropology, psychology, economics, and mass communications theory to a consumer context. Students will learn to apply such concepts, theories and models through a range of individual and collaborative means using a blended learning design that draws on current and future consumer trends in various marketplaces.

700027.3 Consumer Behaviour (WSTC)

Credit Points 10 **Level** 1

Equivalent Units

200084 - Consumer Behaviour

Unit Enrolment Restrictions

Students must be enrolled at Western Sydney University, The College. Students enrolled in extended diplomas must pass 40 credit points from the preparatory units listed in the course structure prior to enrolling in this University level unit.

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A focus on the consumer is critical in marketing philosophy. Effective marketing strategies are necessarily formulated as a result of the understanding of basic consumer behaviour. The aim of the unit Consumer Behaviour is to introduce students to consumer behaviour as a critical component in marketing philosophy, and fundamental to the development of effective marketing strategies. This unit applies concepts, theories and models derived from disciplines such as sociology, anthropology, psychology, economics, and mass communications theory to a consumer context. Students will learn to apply such concepts, theories and models through a range of individual and collaborative means using a blended learning design that draws on current and future consumer trends in various market places.

201099.1 Consumers, Firms and Markets

Credit Points 10 **Level** 1

Equivalent Units

700249 - Consumers, Firms and Markets (WSTC), 200922 - Consumers, Firms and Markets

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This unit is an introduction to microeconomics. It provides students with an understanding of basic concepts such as value, rational consumer behaviour, the behaviour of firms in various market structures, the efficiency and failings of markets, the distribution of wealth and income, and the role of government regulation and intervention. It illuminates these concepts by considering and debating their application to contemporary economic and social issues such as: the influence of marketing on consumer choices, the concentration of market power in Australian industries, rising income and wealth inequality, minimum wage laws, and governmental responses to environmental problems and climate change.

200922.2 Consumers, Firms and Markets

Credit Points 10 **Level** 1

Equivalent Units

700249 - Consumers, Firms and Markets (WSTC)

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From 2022 this unit replaced by 201099 Consumers, Firms and Markets. This unit is an introduction to microeconomics. It provides students with an understanding of basic concepts such as value, rational consumer behaviour, the behaviour of firms in various market structures, the efficiency and failings of markets, the distribution of wealth and income, and the role of government regulation and intervention. It illuminates these concepts by considering and debating their application to contemporary economic and social issues such as: the influence of marketing on consumer choices, the concentration of market power in Australian industries, rising income and wealth inequality, minimum wage laws, and governmental responses to environmental problems and climate change.

102048.1 Contemporary Childhoods

Credit Points 10 **Level** 2

Equivalent Units

101649 - Contemporary Perspectives of Childhoods, 700289 Contemporary Childhoods (WSTC)

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In this unit students will engage in an exploration of what it means to be a child in a postmodern world and how different theoretical approaches influence ways of understanding children's lives. Alongside questions of how gender, sexuality, ethnicity, 'race', language, class, ability and religion are constituted through a child's identity, students will explore the notion of a child's subjectivity. A child's subjectivity is the conscious and unconscious thoughts and emotions of the child, their sense of self, their body and their way of understanding their relationship to the world. Building on this knowledge, students will also explore the four key child-environment identities of the physical child, the social child, the learning child and the natural child and by analysing a variety of scholarly and non-scholarly texts around childhood, children's bodies and behaviour will reflect on a child's individuality and emerging identity.

400335.3 Contemporary Issues in Sport Management

Credit Points 10 **Level** 3

Assumed Knowledge

Students should have an understanding of the objectives in Sport Marketing 1

Equivalent Units

B3087 - Contemporary Issues in Sport Management

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This unit will be replaced by 200999 Sport and Society from 2018. Sport management operates in an environment where political, economic and legal influences impact on the running of sporting organisations. This unit critically examines contemporary issues influencing the management of sport in Australia.

200108.3 Contemporary Management Accounting

Credit Points 10 **Level** 2

Prerequisite

200116.4 Management Accounting Fundamentals

Equivalent Units

61122 - Advanced Management Accounting, AC303A - Advanced Management Accounting (V1), H2762 - Management Accounting

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This unit critically examines the limitations of traditional management accounting techniques and consider the factors that influence the design of management accounting systems (MAS) and choice of management accounting technique in the contemporary business environment.

200568.3 Contemporary Management Issues

Credit Points 10 **Level** 3

Prerequisite

200571.2 Management Dynamics OR **200912.1** Enterprise Leadership OR **MG102A.3** Management Foundations

Equivalent Units

H3740 - Contemporary Management Issues

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This is an engaged unit that requires students to undertake real-world projects to support selected industry or community partners. The unit blends in-class and online activities as well as individual and group work, with self-directed problem-based learning. The focus of students' learning is on sustainable business, including the economic, social and environmental dimensions of business. The in-class workshops support students to conduct the required engagement activities with industry or community partners. As a third-year unit, attention is given to students' application of the knowledge and skills already acquired in their degree programs, and on the practice of business management skills.

101751.2 Contextualising Indigenous Australia (Day Mode)

Credit Points 10 **Level** 1

Equivalent Units

300455 - Indigenous Australia: Back to the Future

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This unit will provide a comprehensive overview of Indigenous Australian cultures, histories and identities. The scope of the unit spans pre-colonisation to the twenty-first century across Australia and all relevant fields of study. A cross-section of institutional, community and popular culture contexts will be explored through flipped mode of delivery supported by face to face tutorials. This body of knowledge will provide a context for various professions and discussions. Students will have the exciting opportunity to hear from a diverse range of Indigenous educators from academics to artists through to performers and community elders. A broad understanding of Indigenous Australia will position students to be advocates for change in contemporary Australia.

401178.1 Controversies in Epidemiology

Credit Points 10 **Level** 7

Prerequisite

401076.1 Introduction to Epidemiology OR **401173.1** Introduction to Clinical Epidemiology

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course.

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This unit offers students an opportunity to synthesise theories and methodologies from epidemiology. It highlights current controversies and practices in epidemiology. Students attend weekly presentations on topics related to content area interests, and other relevant seminars. Students will convene with faculty to reflect on and critique components of research presentations relevant to the students' interest and to the contemporaneous topics being covered in the core epidemiology curriculum. Course assignments involve critical appraisal of conceptual and methodological issues presented in the seminars, and related issues relevant to student's own research.

101799.2 Convicts and Settlers - Australian History 1788 - 1840

Credit Points 10 **Level** 3

Unit Enrolment Restrictions

Successful completion of 60 credit points of study in currently enrolled course.

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In little more than half a century Australia was transformed from a convict prison to a parliamentary democracy. The people who made this transformation were the ex-convicts, free settlers and first generation of colonial born children. The survival of data about ordinary people between 1788-1840 makes it possible to investigate families, communities, employment, law and order and the daily

experiences of urban and frontier life in these formative years. Using family history resources on the internet and sophisticated digital archives of historical records in Australia and overseas, this unit will challenge assumptions about "who do you think we were?"

102853.1 Cool Green Cities

Credit Points 10 **Level** 7

Equivalent Units

102698 - Green Urbanscapes: Bio-physical Functions and Services

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Climate change, urban expansion and densification result in hotter microclimates and loss of green infrastructure. The increasing frequency and severity of heatwaves, floods and droughts require changes to how we design and retrofit existing neighbourhoods and build new suburbs. Contemporary urban planning and design principles recognise blue and green infrastructure as a 'must have'. Blue and green infrastructure is key to building cool and resilient cities capable of functioning well within the social, environmental and economic challenges of the 21st century. This unit provides knowledge about what it takes to deliver cool green cities. Focusing on practical applications at precinct or suburb scale, it enables students to implement learned principles in their professional practice.

200109.7 Corporate Accounting Systems

Credit Points 10 **Level** 3

Corequisite

200536.3 Intermediate Financial Accounting OR **200974.1** Accounting Standards and Governance

Equivalent Units

AC203A Corporate Accounting, H2739 Corporate Accounting, 61113 Corporate Accounting

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This unit builds on the fundamental knowledge of accounting procedures gained in prerequisite units. It involves the comprehensive study of aspects of corporate accounting and reporting which are regulated by legislation, accounting standards, Australian Securities and Investment Commission and Stock Exchange requirements. This unit is designed to provide students with grounding in the regulation and practice of corporate reporting in Australia. The major orientation is towards the theoretical and practical aspects of corporate reporting, whilst at the same time exploring the reasons for regulatory disclosures.

200596.1 Corporate Finance

Credit Points 10 **Level** 3

Assumed Knowledge

Concepts of risk and return and basic capital expenditure analysis.

Equivalent Units

CO301A - Corporate Finance

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This unit extends students understanding of finance theories that are relevant to a corporate finance manager.

200657.6 Corporate Governance

Credit Points 10 **Level** 3

Prerequisite

200018.6 Law of Associations OR **200183.4** Law of Business Organisations

Equivalent Units

200927 - Governance

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Through an interdisciplinary approach, this unit explores the place and role of the modern for profit business corporation in advanced and emerging capitalist economies. It examines the public and private role of public and private companies (and their equivalent in non-common law jurisdictions), their external and internal orientation, and issues relating to their accountability, responsibility, and transparency.

700261.1 Corporate Social Responsibility, Sustainability and Ethics (WSTC Prep)

Credit Points 5 **Level** Z

Unit Enrolment Restrictions

Students must be enrolled at Western Sydney University, The College.

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This unit focuses on the topics of business ethics, corporate social responsibility and sustainability. Students will be introduced to the conceptual understandings required to identify the ethical dimension of business activities with reference to different functions of business and stakeholders. They will also develop an understanding of how and why social issues are now a key part of managing the business enterprise. Students will be given the opportunity to develop skills in selecting and evaluating sources and materials when preparing tasks, with an emphasis on reflective practice.

200923.1 Corporations, Economic Power and Policy

Credit Points 10 **Level** 3

Assumed Knowledge

Knowledge gained around consumers and markets, the Australian economy, economic methods and analysis.

Equivalent Units

200530 - Microeconomic Theory and Applications

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Australia's industrial, financial and retail sectors are dominated by powerful corporations which engage in a wide variety of competitive and cooperative behaviours. This unit examines how modern corporations position themselves in terms of investment in large-scale production, technological innovation, the manipulation of information, marketing, and cooperative strategies to gain market share and enhance their profitability. It also explores

the effects of the interactions of corporate behaviour and public policy, including the governmental function of constructing and regulating explicit market rules of exchange.

200924.3 Cost Benefit Analysis

Credit Points 10 **Level** 2

Assumed Knowledge

Basic understanding of economics.

Prerequisite

200911.1 Enterprise Innovation and Markets OR **200525.3** Principles of Economics OR **200922.1** Consumers, Firms and Markets

.....

Students will learn and apply Cost Benefit Analysis, the most commonly used economic tool in business, consultancy and government organisations. The unit is a core unit in the Economics major but is open to all students who have a basic understanding of economics and a desire to improve their analytical skills and employability. At the completion of the unit, students will be able to explain the economic foundations of cost-benefit analysis and they will have experience with analysing, critically evaluating and developing a cost-benefit analysis for a specific proposal. Students will also consider risk analysis and cost-effectiveness analysis.

200862.1 Creating Change and Innovation

Credit Points 10 **Level** 3

Equivalent Units

200570 Management of Change, H3741 Management of Change

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This unit introduces the concepts of change and innovation as they relate to organisational transformation. It explores change as a human and social process, looking at the vital roles of leadership, entrepreneurship, and creativity in change management. In doing so, it provides the theoretical and practical understandings that you will need as both a student of change and a future manager.

102211.3 Creativity, Innovation and Design Thinking

Credit Points 10 **Level** 2

Unit Enrolment Restrictions

Students must be enrolled in The Academy @ Western Sydney or at the discretion of the Director of Academic Program and/or Head of The Academy and must have successfully completed 40 credit points of study.

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From 1H 2022 this unit replaced by 800237 Creativity, Design Thinking and Visualisation. The aim of this cross-disciplinary unit is to encourage students to explore their creative potential and broaden their perspectives of innovation through the lens of design thinking. Design thinking offers a range of strategic and practical approaches to both creativity and innovation including an understanding of stages of thinking and reflection; an

evaluation of the dynamics of team work; the workings of conversation and dialogue to generate new thinking about complex problems. Students will learn about design thinking methodologies, and apply these towards addressing broader social issues in innovative and creative ways.

200586.2 Cross Cultural Management

Credit Points 10 **Level** 2

Equivalent Units

MG206A - Cross Cultural Management

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In 2015, this unit is replaced by 200864 - Managing in the Global Environment. 21st Century businesses are looking more and more similar in the way they are designed and operated. Yet to be successful and to gain comparative advantage it is imperative that these businesses manage their workforces differently. Critical to this different way of managing is culture. Culture is the cornerstone that makes people similar, yet different. Taking a multidisciplinary and 'hands on' approach, this unit examines the impacts of culture on business practices and management styles.

101590.3 Cultural and Social Geographies

Credit Points 10 **Level** 2

Equivalent Units

700055 - Cultural and Social Geographies (UWSC)

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Examines the nexus between society, culture and place. Considers contemporary social and cultural planning issues including: local community relations, place management, place redefinitions, ethnic concentration, cultural precincts, and the spatial politics of gender and sexuality. The roles of cultural products in carrying spatial information and reinforcing identity are examined. Introduction to cultural and social geography, and developments in cognate fields of cultural studies and anthropology. Key theories of identity. Case studies range across ethnicity, religion, age, gender, sexuality, class and nationalism. The analysis and assessment advances an appreciation of social and cultural difference and social justice.

101967.1 Cultural History of Books and Reading

Credit Points 10 **Level** 2

Unit Enrolment Restrictions

Successful completion of 40 credit points of study in currently enrolled course.

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This unit examines the development of the book as a material and cultural object, and the evolution of cultures of reading from codex and clay tablet to digital book and e-Reader. Exploring the historical and technical change taking the book from singular object (painstakingly copied by hand and read by a learned elite) to 'book' as notional object (deliverable 'content', in a range of formats, to readers on demand), this unit focuses on moments of contestation and crisis in reading, writing and print culture:

copyright and the role of authorship, censorship, the plundering of libraries, and that most radical proscription, book-burning.

900029.4 Cultural Perspectives (WSTC)

Credit Points 10 **Level** Z

Unit Enrolment Restrictions

Students must be enrolled in a Western Sydney University, The College Foundation Studies course.

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Cultural Perspectives is designed to help students to understand why people from diverse cultures and historical periods think differently, behave differently and, generally, have vastly different worldviews. This course is designed to help students to understand a little more about themselves, their family and friends and the reasons why people do things in particular ways, and believe the things that they do. It has a strong theoretical base but is also designed to encourage reflection.

400866.4 Culture, Diversity and Health

Credit Points 10 **Level** 2

Equivalent Units

700072 - Culture, Diversity and Health (WSTC)

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This unit introduces skills for understanding and engaging effectively with the culturally and socially diverse world in which we live and work. Indigenous Australia is a major theme and students will gain an appreciation of the achievements and needs of Indigenous Australians. The unit examines cultural safety more broadly and puts these issues in the context of health professionals working in multi-cultural settings and handling culturally different health philosophies and practices. Cultural diversity is increasingly recognised as a major issue in the delivery of health care and a major determinant of Indigenous health.

201082.1 Customer Experience Fundamentals

Credit Points 10 **Level** 2

Equivalent Units

200084 - Consumer Behaviour

Special Requirements - Essential Equipment

An iPad, equivalent smart device, or laptop (PC/MAC) is essential in order for students to complete assessment and engage in tutorial activities.

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Customer experiences occur when there is interaction between a company and their customers. Increasing digitisation of this interface has resulted in a shift of buyer expectations where communication is no longer a one-way process. The result being that this exchange comprises of the customer journey where internal factors such as attitudes, learning and emotions combined with external factors such as culture, social communities, and global networks influence decisions. This unit introduces the complexity of technology driven relationships where customers become co-creators of their own personalized

experiences and how companies can be part of this. Students will learn the importance of creating positive customer experiences and how this adds value to organisation strategy.

201084.1 Customer Insights

Credit Points 10 **Level** 2

Assumed Knowledge

It is recommended that students have an understanding of data analytics

Prerequisite

200032.7 Statistics for Business

Equivalent Units

200592 - Marketing Research, 200991 - Service Industry Analytics, 200085 - Fundamentals of Marketing Research

Special Requirements - Essential Equipment

A computer and internet access

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Digital technologies are generating large volumes of information (data) about customers and markets. The key is determining how to organise and analyse this data to generate useful insights about customers for marketing decisions. The focus of this unit is on data analysis and reasoning to better understand the culture of insight-driven businesses. Students will examine different sources of information and the processes needed to ensure the generation of quality output. Activities around data visualization, and the role of social media platforms which support this, will prepare students for their future business careers.

401179.2 Data Management and Programming for Epidemiology

Credit Points 10 **Level** 7

Assumed Knowledge

High school mathematics (arithmetic, formulas and algebra, reading graphs). Basic computer competency and basic programming skills.

Corequisite

401077.1 Introduction to Biostatistics

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course.

Special Requirements - Essential Equipment

Home computer or laptop or access to a machine on which software can be installed. (Necessary for assignments). Software required includes Git (free, open-source, multi-platform) and R (free, open-source, multi-platform).

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Modern epidemiology deals with ever increasing volumes of data and complexity of analysis. This course is aimed at equipping students with effective practices for managing data and programme code and ensuring the security of their data. Students will be taught the fundamentals of managing code and data in a revision control system as well as good programming practices and techniques which can form a basis for a robust, repeatable and test-driven

research methodology. Programming instruction and exercises will use the SAS and R languages, and SQL databases.

301015.3 Deep Foundations

Credit Points 10 **Level** 7

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course

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This unit covers advanced analysis and design criteria for deep foundations. Both statically and dynamically loaded deep foundations are covered including the site investigation methods and field testing methods adopted in practice for determining integrity and load carrying capacity. Appropriate computer software will be introduced to carry out the deep foundation design according to the Australian Standards.

200918.1 Design Thinking for Creativity

Credit Points 10 **Level** 3

Assumed Knowledge

Students should have a foundation knowledge of business markets and innovation theory.

Unit Enrolment Restrictions

Successful completion of 80 credit points.

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Innovation and creative thinking are important skills in strategy development. Part of this process is the ability to solve problems and discover new opportunities; or in other words, the notion of "design thinking". This unit introduces students to concepts and frameworks to create innovative products, services and systems for a range of enterprises, industries and markets. Students will explore and analyse business and social networks, clusters and ecosystems via practice based projects. Design thinking principles will be applied to systematically develop ideas into innovative solutions as a way to drive business growth.

102086.2 Designing Teaching and Learning

Credit Points 10 **Level** 7

Equivalent Units

101640 - Pedagogies in Practice, 100972 - Pedagogies for Learning, 100396 - Literacies for Learning

Unit Enrolment Restrictions

Students must be enrolled in course 1714, 1848, 1652, 1823, 2804, 2786, 1843, 4742 or 3756. In addition, students enrolled in 1652, 1823, 2804, 2786, 1843, 4742 or 3756 must have passed 160 credit points to enrol in this unit

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In this unit, students will explore a range of contemporary issues impacting upon adolescent learning in the 21st century and how those issues may be addressed through the thoughtful re-design of teaching and learning. In a future characterised by rapid change and re-conceptualisations of compulsory schooling, attention will be given to the role of the secondary school teacher in assisting their students to develop new ways to think and

new ways to work, as well as acquiring new tools and skills for living and working in the 21st century. Students will be encouraged to articulate their own vision for sustainable and engaged secondary education appropriate to the first half of the 21st century. In particular, it is critical that students possess the capacity to develop secondary students' abilities to engage in real world problem solving and collaborate meaningfully through emerging technologies. Students will collect evidence in an e-portfolio to demonstrate they meet the Australian Professional Standards for Teachers at the graduate level. Students begin their e-portfolio in 102086 Designing Teaching and Learning and continue to collect evidence throughout their Master of Teaching (Secondary) course.

200997.1 Developing Sport Professionals

Credit Points 10 **Level** 3

Assumed Knowledge

An introductory level of knowledge in Sport Management

Prerequisite

[201000.1](#) The World of Sport Business

Equivalent Units

400649 - Professional Practice in Sport Management 3,
400648 - Professional Practice in Sport Management 2,
200576 - Professional Practice in Sport Management 1,
200664 - Sport Management Internship

Unit Enrolment Restrictions

Student must be enrolled in one of the following courses:
1818 Bachelor of Arts/Bachelor of Business 1819 Bachelor of Communication/Bachelor of Business 1820 Bachelor of International Studies/Bachelor of Business 2786 Bachelor of Business 2787 Bachelor of Business (Advanced Business Leadership) 2788 Bachelor of Business/Bachelor of Laws 2789 Bachelor of Business (Advanced Business Leadership)/Bachelor of Laws 3728 Bachelor of Engineering (Honours)/Bachelor of Business 3737 Bachelor of Information and Communications Technology/Bachelor of Business 3744 Bachelor of Information Systems/Bachelor of Business 3745 Bachelor of Information Systems Advanced/Bachelor of Business 4748 Bachelor of Science/Bachelor of Business 6037 Diploma in Business/Bachelor of Business

The Sport Management Internship unit provides students with an opportunity to engage with the sport industry through a 120 hour [minimum] industry placement. Students are provided with a unique opportunity to observe sport management practitioners in action and learn in a practical "hands-on" setting. Experience in the field of study is an essential ingredient in preparing an individual for employment either during the period of study or after graduation. Students have the opportunity to apply theoretical concepts, knowledge and skills acquired in lectures and workshops in professional sport, recreation and aligned settings.

101572.3 Development and Sustainability

Credit Points 10 **Level** 1

Equivalent Units

101338 Peace, Sustainability and World Futures

The unit introduces the basic concepts relating to sustainability and development, and explores their relevance to real-world situation at the local, national, and global levels. The causes of unsustainability as well as their short-term and long-term effects on society and the environment will be evaluated. Students will analyse, using appropriate sustainability indicators and social change theories, a social change initiative (i.e., program, project, policy) designed to integrate the socio-economic, cultural and environmental dimensions of sustainability within the context of a specific developmental focus (e.g. poverty alleviation, gender equality, human/social development, heritage conservation, biodiversity, tourism, green accounting, sustainable livelihoods). Students will engage in problem-based learning skills in order to critically analyse and discuss current issues in development, and provide solutions to sustainability.

101682.8 Developmental Psychology

Credit Points 10 **Level** 3

Assumed Knowledge

Basic understanding of core concepts of personality, social and developmental psychology

Prerequisite

[101184.4](#) Psychology: Human Behaviour

Structured around an overview of lifespan development including diversity, this unit explores the holistic nature of growth and development through developmental theory and research. This unit highlights the interactive nature of three main areas of development: biological, cognitive, and psychosocial changes that affect the individual from conception to end of life. The unit encourages observation as a means for understanding development and promoting individual wellbeing. Indigenous Australian knowledges and perspectives are integrated into the unit alongside an appreciation of the richness of diverse cultural contexts.

102518.1 Digital Communication

Credit Points 20 **Level** 3

Prerequisite

[100706.2](#) Advertising: An Introduction OR [100212.2](#) Public Relations Theory and Practice AND [102056.1](#) Communication Strategies

Equivalent Units

102058 - Digital and Social Media Communications

Incompatible Units

101942 - Digital and Social Media Communication , 101828 - Advertising: Digital Media

Unit Enrolment Restrictions

Successful completion of 80 credit points at Level 1.

Special Requirements - Essential Equipment

vUWS site and use only online readings. This unit requires interactions in a range of digital media including Hoot Suite, Facebook, Twitter, LinkedIn, Pinterest etc., further lectures will be provided online

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This unit covers the theory and practice of social/digital media (SDM) for marketing and communication in a variety of business, advertising and public relations agency contexts. It provides an introduction to the areas of strategy, creative writing and media planning for SDM. It examines trends and issues surrounding the usage of SDM and application and development of practical and tactical tools. Case studies and examples are used to demonstrate best practices. Students develop a major project where they demonstrate appropriate and professional usage of SDM strategies and tactics in a marketing communication context.

102253.2 Digital Social Research in Action

Credit Points 10 **Level** 7

Assumed Knowledge

Knowledge of digital social research

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course.

Special Requirements - Essential Equipment

Access to a computer or tablet device and internet connection. Access to relevant data analysis software.

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This unit engages students in the practices of digital social research through a simulation of a professional research consultancy. Students will construct and apply a digital social science approach for an internal or external client brief. Students will engage with client and stakeholder needs through their role as a consultant as they carry out the digital social research project for their client. In doing so, students engage with the ethical and moral implications of using digital social data and discover the opportunities to apply and communicate digital social research methods in real world settings.

102083.2 Diversity, Social Justice and Learning

Credit Points 10 **Level** 7

Prerequisite

Students enrolled in 1652, 1823, 2804, 2786, 1843, 4742 or 3756 must have successfully completed 160 credit points.

Equivalent Units

101641 Diversity, Social Justice and Equity; 100979 Diversity, Social Justice and Schooling

Unit Enrolment Restrictions

Students must be enrolled in course 1714 Master of Teaching (Secondary), 1848 Master of Teaching (Secondary) STEM, 1652 Bachelor of Arts (Pathway to Teaching Secondary), 1823 Bachelor of Arts (Pathway to Teaching Secondary) Dean's Scholars, 2804 Bachelor of Business (Pathway to Teaching Secondary), 2786 Bachelor of Business, 1843 Bachelor of Graphic Design (Pathway to Teaching Secondary), 4742 Bachelor of Health Science (Health and Physical Education)-Pathway to Teaching (Secondary) or 3756 Bachelor of Science (Pathway to Teaching Primary/Secondary).

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The unit explores diversity, social justice, equity and learning through the multi-layered operation of social power and privilege. It advances students' understanding of how social and cultural difference in Australia has shaped contemporary education, schooling and cross-cultural relationships. In particular, the unit examines diversity as a social construct that has promoted the differential treatment of particular social and cultural groups and served as the basis for response to subsequent social and cultural inequities by these groups. The unit engages students in critical analysis essential for professional pedagogical practice in education for diversity and social justice in Australia and beyond.

200916.1 Economic and Financial Modelling

Credit Points 10 **Level** 3

Prerequisite

200032.5 Statistics for Business OR 200052.5 Introduction to Economic Methods

Equivalent Units

200053 - Economic Modelling

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Economic and Financial Modelling examines regression analysis and its use in business especially in economics, finance and accounting. Topics will include the properties of estimators, hypothesis testing, specification error, multicollinearity, dummy variables, heteroskedasticity, serial correlation. It also introduces other modelling techniques in finance and economics. Empirical assignments undertaken by the student form an integral part of the unit. The emphasis is on learning by doing in small group workshops.

200053.3 Economic Modelling

Credit Points 10 **Level** 3

Prerequisite

200032.5 Statistics for Business OR 200052.4 Introduction to Economic Methods

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In 2016, this unit replaced by 200916 - Economic and Financial Modelling. This unit builds on concepts explored in Introduction to Economic Methods. The unit broadens the application of the stochastic linear model in econometrics, exploring its use in the estimation of economic models and in the testing of economic hypotheses associated with these models. The emphasis is on learning by doing in small group workshops.

200816.1 Economic Theories, Controversies and Policies

Credit Points 10 **Level** 3

Assumed Knowledge

Basic understanding of economic and financial concepts

Prerequisite

200525.2 Principles of Economics

In 2016, this unit replaced by 200925 - Growth, Cycles and Crises. Economic Theories, Controversies and Policies presents alternative approaches to economic theories, controversies and policies. Topics may include recent developments or theoretical controversies in development economics, international trade, monetary economics, labour economics, environmental economics, managerial and industry economics, political economy, the economics of inequality, behavioural economics or feminist economics. Controversial contemporary policy debates, both in Australia and globally, will be examined. This unit will be team taught to expose students to a range of perspectives.

900030.4 Economics (WSTC)

Credit Points 10 **Level** Z

Equivalent Units

700217 - Economics (WSTC Prep)

Unit Enrolment Restrictions

Students must be enrolled in a Western Sydney University, The College Foundation Studies course.

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This unit is designed to familiarise students with some of the basic concepts and relationships of the discipline. It was developed to prepare students for undergraduate study in the academic discipline area of commerce/business and educate students as to the crucial role economic decisions have in society and how economic problems and issues dominate media and politics. By understanding Economics, students are empowered to participate effectively and knowledgeably in economic debate.

200537.4 Economics and Finance Engagement Project

Credit Points 10 **Level** 3

Unit Enrolment Restrictions

Students in the following courses must have successfully completed 150 credit points: 2504 Bachelor of Economics, 2526 Bachelor of Economics/LLB, 2739 / 2753 Bachelor of Business and Commerce, 2741 / 2754 Bachelor of Business and Commerce (Advanced Business Leadership), 3655 Bachelor of Information and Communications Technology/ Bachelor of Business and Commerce, 3659 Bachelor of Science/ Bachelor of Business and Commerce, 2740 Bachelor of Business and Commerce / Bachelor of Laws.

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This unit will provide students with exposure to problems with which economists and finance professionals are confronted in their daily work. They will learn about and examine the multi-dimensional nature of the issues addressed by economists and finance professionals in real-life. Students will need to consider the nature of the problems, propose solutions, as well as address how realistic the solutions they are proposing are. They will learn how to systematically reflect on their contribution to the industry or community setting with which they engage.

300856.2 Ecosystem Carbon Accounting

Credit Points 10 **Level** 3

Prerequisite

300837.1 Climate Change Science

Special Requirements - Essential Equipment

Covered footwear for field work

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A critical part of society's response to climate change is to measure the movement of greenhouse gases. Once this is done, steps taken to reduce these gases can be correctly targeted and the impact of such steps monitored. This unit will introduce students to the scientific measurement of greenhouse gas uptake and emissions, including assessment of uncertainties and verifiability of measurement. Ecosystem-level models will be used to estimate and quantify movement of greenhouse gases, allowing quantification of the net greenhouse gas emissions over the life cycle of a product. These approaches are vital steps in moving our society to a sustainable future.

101263.1 Education and Transformation

Credit Points 10 **Level** 2

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This unit provides opportunities for students to examine theories and practices associated with Transformative Learning in relation to their personal development as educators. Transformative Learning is learning that is empowering, deep and life changing. It and similar ways of approaching learning – the holistic, ecological and systemic - share a reflective base. All are inquiries into the relationships that make learning work. Students investigate these as theoretical and practical approaches to learning in real world settings: as powerful educational feedback systems. This unit combines the design and practical enactment of theoretically grounded approaches to socially relevant and personally meaningful learning.

101663.2 Education for Sustainability

Credit Points 10 **Level** 2

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Increasingly, the need to develop sustainable ways of living that can reduce our ecological footprint and conserve precious natural resources for future generations is recognised as a critical concern of education at all levels. Developing 'sustainability literacy' requires new ways of thinking and learning that enable us to recognise the connections between environmental concerns, social patterns and individual actions. This unit approaches key issues in sustainability education with a learner-centred approach that builds skills for inquiry, analysis and creative action and involves a three-hour field trip. It promotes personal and social change, develops civic values and empowers learners to be leaders for a sustainable future.

101661.2 Education in a Cosmopolitan Society

Credit Points 10 Level 3

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This unit responds to the question of what it might mean to educate "world teachers" for a cosmopolitan age where classrooms and schools are being shaped by the increasing mobility of ideas, people, technology, media and finance. For some time, multicultural education, as policy and practice, has dominated schooling in Australia. While this was an important period in Australia, times have changed. The globalisation of teaching is one dimension of this change as supranational bodies more and more shape what teachers do. Set against these global agendas are the mobilities that teachers must respond to at the local level. This unit examines cosmopolitan social and education theory as a means to understand these dynamics, framing teachers as agents of change.

200236.3 E-Marketing Project

Credit Points 10 Level 3

Assumed Knowledge

An understanding of marketing concepts including the elements of consumer behaviour, marketing research methods, marketing communications, channel management and distribution, brand and product management, competitive strategy and quantitative methods in marketing. The basics of economics, finance and accounting, mathematics and statistics and general communications are also assumed.

Prerequisite

[200233.2](#) Principles of E-Marketing

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This unit brings together the knowledge and skills that have been developed in the e-marketing electives by completing a "real-life" research project on a specific entrepreneurial activity related to electronic business. The project may cover the marketing strategies of a new electronic business or how a conventional business is embracing electronic marketing as part of its overall business strategy. It is expected that students will apply not only appropriate marketing theory but also theory learned in earlier subjects.

200235.2 E-Marketing Strategy

Credit Points 10 Level 2

Corequisite

[200233.2](#) Principles of E-Marketing

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This subject further develops electronic business and marketing strategy models and frameworks. Students will critically analyse current electronic and marketing strategy models and frameworks in different competitive environments. As electronic business and marketing strategy concepts are still in the emerging and formative stages, students will be rigorously challenged to rethink and redefine concepts are still in the emerging and formative stages, students will be rigorously challenged to rethink and

redefine concepts of strategy for electronic business environments; as well as pre-existing concepts of electronic business marketing strategy.

102575.2 Emergency and Disaster Management

Credit Points 10 Level 7

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This unit uses comparative analysis of different emergency responses to humanitarian disasters to provide students with the skills and knowledge required to play a role in future emergency and disaster management. Students will gain knowledge of the geo-political forces and key international frameworks and standards that shape humanitarian responses, and of the motivations and approaches of aid donors and humanitarian NGOs when intervening in states. They will also gain foundational knowledge of assessment of NGO capacities and organisational infrastructure for managing emergencies, for example their organisational structures and cultures, donor priorities, support systems and personnel.

300584.5 Emerging Trends in Information Systems

Credit Points 10 Level 3

Prerequisite

[300573.2](#) Information Systems in Context AND [300582.2](#) Technologies for Web Applications

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This unit provides a means for students to self-reflect on their future career and their possible involvement in the field of Information Systems and explore the changing nature of information systems in organisations via one of the following: engagements with local businesses, specifically crafted study tours or focused internships. In this unit students will study the role that emerging technologies play in selection, design and development of information systems. Students will be able to research and assess new technologies while networking and engaging with real life businesses, as well as develop and introduce effective strategies for achieving change and improvement that can be delivered by successfully implementing emerging technologies.

100861.3 Empire: European Colonial Rule and its Subjects, 1750-1920

Credit Points 10 Level 2

Equivalent Units

63125 - The World Encircled 1100 - 1600

Unit Enrolment Restrictions

Successful completion of 40 credit points of study in currently enrolled course.

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A historical investigation of the experience of the 19th century European empires from the perspectives of both the colonised and colonisers. It examines the combination of domination and cultural negotiation between colonisers and colonised. It examines both how peoples were

managed as imperial subjects and how they responded to this management. It looks both at the effect of imperial rule on the colonised, and of empire upon the colonisers. It draws upon historical literature from a variety of sources and perspectives, and within European and Asian history. The focus is chiefly, though not exclusively, upon the British empire and its subject peoples.

200610.2 Employee Training and Development

Credit Points 10 **Level** 2

Prerequisite

200300.2 Managing People at Work

Equivalent Units

61422 - Employee Training and Development, 200859 - Human Resource Development

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In 2015, this unit replaced by 200859 Human Resource Development. Learning is essential in the 21st century workplace and a key concern of human resource development, human resource management and industrial relations practitioners. In 'Employee, Training and Development', we critically explore the implications of this fact from a range of perspectives. Firstly, what does this mean for workers and unions? Secondly, how does training and development form part of management's strategic approach? Finally, what role can government play in supporting these processes? In considering these broad questions, we look at assumptions underpinning current training and development practices, examples of training and development strategies as well as government planning for skilled workforce development.

200929.4 Employment Law and Policy

Credit Points 10 **Level** 3

Special Requirements - Essential Equipment

Students are required to have regular access to a computer with reliable internet.

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This unit focuses on the law that regulates individual aspects of employment relationships, including the contract of employment. It aims to place an examination of the development, nature and scope of relevant legal principles in the context of the key features of the contemporary Australian labour market.

900120.1 English for International Students 1 (WSTC)

Credit Points 0 **Level** Z

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This unit is designed to meet the academic literacy needs of International students completing the Extended Diplomas in Arts, Building Design Management, Business, Communication, Construction Management, Criminal and Community Justice, Design, Engineering, Health Science, ICT, Science, Social Science and Policing. It is designed specifically for International students who have met the IELTS specifications of these courses. The unit will support

these students in understanding how to perform successfully within it in terms of academic literacy skills. Specifically, this unit will focus on improving students' listening and reading comprehension skills, writing skills, speaking, vocabulary and grammar. It consists of 2 hours per week of face-to-face instruction in order to provide students with targeted, structured support.

700271.1 English for International Students 2 (WSTC Prep)

Credit Points 0 **Level** Z

900121.1 English for International Students 2 (WSTC)

Credit Points 0 **Level** Z

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This unit is designed to meet the academic literacy needs of International students completing the Extended Diplomas in Arts, Building Design Management, Business, Communication, Construction Management, Criminal and Community Justice, Design, Engineering, Health Science, ICT, Science, Social Science and Policing. The unit will support these students in understanding how to perform successfully within it in terms of academic literacy skills. Specifically, it will focus on improving students' reading, listening, speaking and writing skills, as well as expand on skills covered in English for International Students 1. It consists of 2 hours per week of face-to-face instruction in order to provide students with targeted, structured support.

200614.3 Enterprise Industrial Relations

Credit Points 10 **Level** 2

Prerequisite

200300.2 Managing People at Work

Equivalent Units

61432 - Enterprise Industrial Relations

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Enterprise Industrial Relations builds participants' analytical and research abilities, developing capacity to identify, diagnose and engage with industrial relations challenges from different stakeholder perspectives. Participants work with real-world industrial relations, looking at individual employees' workplace and labour market experiences; the goals and activities of managers; and the role and practices of tribunals, enforcement agencies, employer associations and trade unions. This is done through activities that require working collaboratively on problems using online research to investigate contemporary practice, such as the drivers behind enterprise agreements and the implications of institutional arrangements and trade unions for productivity, equity and human resource utilisation. It is a core unit for the human resource management undergraduate program.

200911.1 Enterprise Innovation and Markets

Credit Points 10 **Level** 1

Enterprise Innovation and Markets introduces students to key concepts, business models and issues surrounding contemporary business. Students will develop an understanding of the private enterprise system and business ownership, the implications of marketing and economics on market structure together with managing innovation. Building on the foundation knowledge of the key principles of markets, students will be able to transfer this knowledge into their subsequent study of specialist areas. The unit also aims to develop students' communication skills by working in teams to enhance their literacy proficiency and enhance their critical thinking in preparation for the more advanced units of the degree.

200909.2 Enterprise Law

Credit Points 10 **Level** 1

Equivalent Units

61511 - Introduction to Legal Principles, 200184 - Introduction to Business Law, 700004 - Introduction to Business Law (UWSC), 700079 - Introduction to Business Law (Creative Industries), 700254 - Enterprise Law (UWSC)

Unit Enrolment Restrictions

This unit is not to be taken as part of a Bachelor of Laws course attempt. External offerings are only available to students enrolled in a Property Major and to students enrolled in WSU Online Bachelor of Business. UEH offerings are only available to students enrolled in the Bachelor of Business or Bachelor of Business and Commerce, attending offshore on-campus, at the University of Economics, Ho Chi Minh City.

Special Requirements - Essential Equipment

Property students enrolled in the external offerings are required to have regular access to a computer with reliable internet.

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This is an introductory law unit designed to introduce the fundamentals of law in a commercial context. The unit introduces students to the basic principles of law and the legal system as well as examining some of the major areas of law that impact on commercial dealings. This unit examines the legal system, the way law is made and the main areas of law relevant to starting and running a business including contracts, negligence and consumer protection.

200912.1 Enterprise Leadership

Credit Points 10 **Level** 1

Equivalent Units

200571 - Management Dynamics, 700252 - Enterprise Leadership (WSTC)

Incompatible Units

200879 - Introduction to Business Studies

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Enterprise Leadership begins the development of the understanding of the role and function of business management and enterprise leadership concepts. Enterprise leaders need to balance a range of stakeholder perspectives in dynamic internal and external environments

at local and global levels. Students are introduced to people, managerial and organisational processes designed to achieve enterprise leadership. Problem solving scenarios and experiential learning provide students with a foundation to develop personal and professional skills required to effectively manage their careers.

500077.1 Enterprise Leadership (Block)

Credit Points 10 **Level** 1

Equivalent Units

200571 - Management Dynamics, 200912 - Enterprise Leadership, 700252 - Enterprise Leadership (WSTC)

Incompatible Units

200879 - Introduction to Business Studies

Unit Enrolment Restrictions

Students must be enrolled in course 7180 - Undergraduate Certificate in Business Management

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Enterprise Leadership begins the development of the understanding of the role and function of business management and enterprise leadership concepts. Enterprise leaders need to balance a range of stakeholder perspectives in dynamic internal and external environments at local and global levels. Students are introduced to people, managerial and organisational processes designed to achieve enterprise leadership. Problem solving scenarios and experiential learning provide students with a foundation to develop personal and professional skills required to effectively manage their careers.

200154.3 Entrepreneurial Management and Innovation

Credit Points 10 **Level** 2

Corequisite

200571.2 Management Dynamics

Equivalent Units

700085 - Entrepreneurial Management and Innovation (UWSC)

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This unit examines the theory, practice and nature of entrepreneurship, as a virtual but often neglected and misunderstood mode of management. A basic premise underlying this unit is that all business entities require enterprising management to enhance their survival ability. This proposition is relevant to new and older, small and large organisations. Additionally, contemporary management practice requires the modern manager to be creative in a learning context and the ways in which these creative environments are reached through entrepreneurship are explored.

200609.4 Entrepreneurial Team

Credit Points 10 **Level** 3

Prerequisite

Successful completion of 160 credit points of business related units.

Unit Enrolment Restrictions

Students must be enrolled in: 2787 Bachelor of Business (Advanced Business Leadership), 2789 Bachelor of Business (Advanced Business Leadership) / Bachelor of Laws, 2754 Bachelor of Business and Commerce (Advanced Business Leadership), 2747 Bachelor of Business and Commerce (Advanced Business Leadership) / Bachelor of Laws, 2741 Bachelor of Business and Commerce (Advanced Business Leadership). Students enrolled in 2739/2753 Bachelor of Business and Commerce or 2786 Bachelor of Business may take this unit as an elective with Director of Academic Program (DAP) approval. Students interested in taking this unit as an elective apply to the DAP who will decide whether students fit the category of high potential students. If there are too many applicants the DAP may rank the applicants and restrict the number of students to an appropriate seminar size.

This unit is intended to provide an opportunity for high performing students to participate in a team which will develop a business plan for a company division, a non-profit enterprise, an existing business or a new business opportunity.

300840.2 Environmental Planning and Climate Change

Credit Points 10 **Level** 2

Equivalent Units

300629 - Environmental Planning; 300783 - Environmental Planning & Climate Change

Incompatible Units

300704 - Healthy Built Environments

This unit is an introduction to environmental planning in local and state government and in particular the role of planning in protecting the natural environment, enhancing population health and/or encouraging sustainable development practices. Students focus on goal-setting for environmental protection and then explore how planning policy can assist with achieving these goals. Current metropolitan planning and strategy is examined using the Metropolitan Strategy for Sydney as the primary case study. The unit scopes environmental planning policies introduced by state, local and Commonwealth governments to adapt to climate induced impacts on the environment and on community health and well being.

300858.2 Environmental Risk Management

Credit Points 10 **Level** 3

Equivalent Units

300284 - Environment Risk Management; 300532 - Agriculture Risk

Unit Enrolment Restrictions

Successful completion of 120 credit points

Special Requirements - Essential Equipment

Enclosed footwear for field visit

This unit examines the world of environmental risk management and will introduce students to environmental management systems including Environmental Impact Assessment and Environmental Auditing. The unit considers and examines the application of the precautionary principle in real world situations. Students will also be introduced to methods of quantitative risk assessment as applied to environmental and agricultural risks such as urban, peri-urban and rural growth; industrial and agricultural land use; contaminated land, and climate change.

401174.1 Epidemiology of Non-Communicable Diseases

Credit Points 10 **Level** 7

Corequisite

401076.1 Introduction to Epidemiology OR **401173.1** Introduction to Clinical Epidemiology

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course.

This unit will document the fundamental concepts in epidemiology and control of non-communicable diseases (NCDs), common research methods used in NCD epidemiology, and unique applications of these methods in key NCD areas, including reproductive epidemiology, behavioural epidemiology, epidemiology of ageing and epidemiology of specific NCDs (including cardiovascular disease, diabetes, cancer, chronic respiratory diseases, musculoskeletal problems and mental health problems). The principal goals of this unit are to provide a broad overview of the field, and to develop the knowledge and skills needed to (i) critically evaluate published research in NCD epidemiology and (ii) design an epidemiological study to address an NCD topic.

200624.1 Estate and Succession Planning

Credit Points 10 **Level** 3

Prerequisite

200184.1 Introduction to Business Law

Equivalent Units

LW309A - Estate and Succession Planning

The unit aims to provide a detailed study of laws which impact on estate and succession planning, with a focus on identifying practical and strategic planning opportunities and outcomes. The unit forms part of the elective stream of a sub-major in financial planning. Some issues considered in this unit also have an impact in respect to investments, insurance and risk management, retirement, superannuation and taxation consequences.

401408.1 Ethical and Legal Issues in Health Care

Credit Points 10 **Level** 3

Equivalent Units

400249 - Ethical and Legal Issues in Health Care

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From 2020 this unit replaces 400249 - Ethical and Legal Issues in Health Care. This unit enables students to explore and develop an understanding of the ethical and legal issues important within contemporary health care. Through the use of case studies students will analyse profound ethical and legal challenges facing current health care that are equally important to health professionals, patients/clients and society generally. Critical thinking about these issues will be encouraged. Students will also be encouraged to consider differing theoretical perspectives in their examination of ethical issues. Additionally, students studying to work within health care, including complementary medicine, will develop a comprehensive understanding of the requirements for ensuring that their practice conforms to legal doctrines and ethical standards.

101623.1 Ethical Futures

Credit Points 10 **Level** 3

Equivalent Units

101119 - Policy, Politics and Educational Futures

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This unit is designed to build the leadership capacity of educators through exploring, understanding and expressing the values and ethics embedded in policy, practice and educational change. The unit also addresses the importance of ethically informed advocacy and its role in educational futures and democratic processes.

102250.3 Ethical Leadership

Credit Points 10 **Level** 3

Unit Enrolment Restrictions

Students must have successfully completed 40 credit points of study in their course with a minimum GPA of 5.0 to enrol in this unit. Students who are enrolled in the Bachelor of Creative Leadership (BCL) must enrol in the unit under the BCL. Enrolment in the unit for students enrolled in the BCL is at the discretion of the Academy or the Director of Academic Program.

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This unit focuses on major ethical theories, challenges, and concepts in a cross disciplinary environment. Students' knowledge and understanding of ethics will be further developed through interdisciplinary lenses on critical ethical thinking and decision-making. Students will be required to analyse ethical frameworks and systemic failure to discuss and reflect on various cross disciplinary challenges in diverse settings. By applying ethical concepts to personal journeys as citizen scholars and future professionals, students will develop their own ethical framework and gain skills required for future success as emergent leaders.

102007.1 Ethics in Historical Perspective

Credit Points 10 **Level** 3

Equivalent Units

100863 - Ethical Cultures

Unit Enrolment Restrictions

Successful completion of 60 credit points of study in currently enrolled course.

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The unit provides an historical overview of the different types of ethical beliefs and practices that have been used in specific social settings from the classical world to the modern West. It looks at different types of spiritual and secular ethical behaviours, and the doctrines associated with each. It focuses upon the types of ethical argument and judgment-making specific to particular professions, occupations and social statuses over time. It concludes by surveying the different types of ethics taught to professionals today in the West, and on the differences between each, as well as the specific requirements of each. It will be of interest both to students with an interest in the history of ideas, and to students who want to learn more about ethics and moral decision-making.

101940.2 Events Management

Credit Points 10 **Level** 2

Assumed Knowledge

Basic knowledge of public relations theory and current public relations practice.

Prerequisite

100212.2 Public Relations Theory and Practice

Equivalent Units

101043 - Events Management

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This unit introduces understandings about events as forms of public relations typologies and promotional models. These include strategic public relations and management processes, researching the event promotion environment, infrastructure, organisational and event promotion processes and funding. Students will analyse behaviours of event publics, audiences and participants, matching event opportunities with publics, and conceptualising events as service experiences. Students will develop strategies for developing event partnerships, funding and sponsorship relationships. These include managing the development of the event setting/venue, programming and personnel affecting the on-site event experience, and developing appropriate merchandising strategies for events.

401168.1 Evidence Based Health Care

Credit Points 10 **Level** 7

Assumed Knowledge

A basic knowledge of research methods at undergraduate level plus basic nursing knowledge and clinical nursing experience.

Equivalent Units

400206 Evidence Based Nursing

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course

Special Requirements - Essential Equipment

Access to the internet and computer.

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This unit is designed to develop students' knowledge of the principles and processes necessary for evidence-based clinical practice. General concepts associated with evidence-based health care are explored. In addition, students are assisted to formulate focused clinical questions and conduct a comprehensive literature search for research evidence that may assist in answering such questions. Issues and techniques involved in the rigorous appraisal of research reports are addressed. The importance of clinical significance when making clinical judgements about the implementation of research findings are also explored.

100013.5 Experimental Design and Analysis

Credit Points 10 **Level** 2

Prerequisite

101190.4 Introduction to Research Methods

This pre-requisite will not apply to students enrolled in courses 1630 Graduate Diploma in Psychological Studies and 1796 Graduate Diploma in Psychology. Enrolment in these awards requires graduate status; hence the students have demonstrated proficiency in tertiary studies. Each applicant in these awards is assessed individually and provided with an individual study sequence by the Course Advisor. This pre-requisite will not apply to students enrolled in course 1837 Bachelor of Cyber Security and Behaviour.

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This unit is driven by the scientific method with a focus on experimental design and related data analysis. Research design and methodology and ethical issues, statistical concepts and techniques, computer analysis of data, and communicating research findings are all features of this unit, which build on the content in its prerequisite.

401266.2 Experimental Design and Analysis PG A

Credit Points 20 **Level** 7

Corequisite

800166.1 Research Design 1: Theories of Enquiry OR
800169.1 Research Design 2: Practices of Research OR
800167.1 Research Literacies

Incompatible Units

401162 - Experimental Design and Analysis PG NOTE: Co-Requisite units removed from Spring 2021

Special Requirements - Essential Equipment

Students must meet discipline specific requirements, eg. personal protective clothing.

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Experimental Design and Analysis can be taken independently or in combination in Autumn (Experimental Design and Analysis PG A) and/or Spring (Experimental Design and Analysis PG B) semesters. Working closely with their assigned supervisor(s), students in the health, medical, biomedical and natural sciences will enhance their expertise in experimental methodologies and knowledge of advanced discipline-specific concepts in the first year of the Masters of Research. Completion of one these two units will allow students to demonstrate theoretical and practical skills directly relevant to their proposed research project. Completion of both units will allow students to build upon initial results, and to gain experience in additional methodologies and experimental techniques. These units will also complement the Master of Research core units Research Design 1 and 2, providing a foundation for students to formulate their research question and thesis proposal.

401267.2 Experimental Design and Analysis PG B

Credit Points 20 **Level** 7

Corequisite

800166.1 Research Design 1: Theories of Enquiry OR
800169.1 Research Design 2: Practices of Research OR
800167.1 Research Literacies

Incompatible Units

401162 - Experimental Design and Analysis PG NOTE: Co-Requisite units removed from Spring 2021

Special Requirements - Essential Equipment

Students must meet discipline specific requirements, eg. personal protective clothing.

.....

Experimental Design and Analysis can be taken independently or in combination in Autumn (Experimental Design and Analysis PG A) and/or Spring (Experimental Design and Analysis PG B) semesters. Working closely with their assigned supervisor(s), students in the health, medical, biomedical and natural sciences will enhance their expertise in experimental methodologies and knowledge of advanced discipline-specific concepts in the first year of the Masters of Research. Completion of one these two units will allow students to demonstrate theoretical and practical skills directly relevant to their proposed research project. Completion of both units will allow students to build upon initial results, and to gain experience in additional methodologies and experimental techniques. These units will also complement the Master of Research core units Research Design 1 and 2, providing a foundation for students to formulate their research question and thesis proposal.

200589.3 Export Strategy and Applications

Credit Points 10 **Level** 3

Assumed Knowledge

Principles of international business including the dynamics of foreign business markets, international marketing and research methods, comparative global economics, international corporate finance and strategy. The basics of

economics, accounting, law, statistics and business communications are also assumed.

Prerequisite

200591.2 Introduction to International Business

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Australia's export opportunities have yet to be fully realised. In other words, of all the firms that could be considered as having an export potential, only a very small percentage of them actually do (export). This unit teaches students about the management perspectives and the operational requirements needed for a successful export initiative. Specific topics include strategic intent, capability assessment, information gathering, export entry models evaluation, market mix factors, risk management, export finance, logistics and sales management. The overriding aim of the unit is to enable students to be confident in working in an international business environment and to seek out and undertake management and operational tasks necessary to the global development of the firm.

200111.4 Financial Accounting Applications

Credit Points 10 **Level** 1

Prerequisite

200101.4 Accounting Information for Managers OR **200972.1** Accounting in Context

Equivalent Units

AC103A - Introductory Financial Accounting, 700029 - Financial Accounting Applications (UWSC)

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This unit gives students the practical skills necessary to analyse the accounting transactions of an entity, and then be able to measure and record these transactions in a systematic manner for the preparation of simple financial statements.

200059.2 Financial Economics

Credit Points 10 **Level** 3

Assumed Knowledge

200052 - Introduction to Economic Methods (or equivalent).

Prerequisite

200488.3 Corporate Financial Management AND **200046.1** Microeconomics OR **200525.2** Principles of Economics

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This unit provides students with a unifying theoretical perspective on the most important concepts in the field of finance. The presentation is rigorous and students develop their ability to critically evaluate the principal theoretical results in the finance literature.

200062.2 Financial Institutions Lending

Credit Points 10 **Level** 3

Assumed Knowledge

Financial Institutions Management

The major focus of this unit is the assessment and management of credit risk exposures and resulting implications on loan decisions and loan pricing decisions. The unit provides students with knowledge of traditional and modern credit risk measurement and management techniques, regulatory capital adequacy guidelines and economic capital decisions. Special topics covered include modern lending products and pertinent issues in lending. The unit covers current developments and debates in the field.

200061.2 Financial Institutions Management

Credit Points 10 **Level** 3

Assumed Knowledge

In order to optimise learning outcomes and skill development students are encouraged to have successfully completed or have the assumed equivalent knowledge of the following units: 200488 - Corporate Financial Management, 200048 - Financial Institutions and Markets.

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This unit provides an introduction to the theory and analytical techniques relevant to the management of Australian financial institutions. The unit presents a thorough examination of the major financial risks faced by Australian banks, and methods of measuring and managing these risks.

200627.2 Financial Planning

Credit Points 10 **Level** 3

Assumed Knowledge

Basic principles of Finance, Accounting, Taxation and Economics.

Prerequisite

200488.3 Corporate Financial Management

Equivalent Units

CO302A - Financial Planning

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The unit endeavours to provide students with an understanding of the complex process and contextualisation of the Australian Financial Planning Industry. This unit aims to introduce students to the principles of personal financial planning and the provision of personal financial advice including the preparation of a Statement of Advice (SOA). Topics covered include the current Australian regulatory environment, strategies for the accumulation of wealth and risk protection, retirement planning, estate planning, taxation consequences, debt and credit management and home ownership. This unit meets ASIC requirements (PS146) in relation to both knowledge and skills.

200271.4 Financial Services Law

Credit Points 10 **Level** 2

Prerequisite

200018.3 Law of Associations OR **200183.4** Law of Business Organisations

Financial services is one of the fastest growing sectors of the Australian economy. This is an essential unit to understand legal, compliance and regulatory issues relating to the financial services sector in Australia. Students will be introduced to the licensing requirements for entering the financial services sector and the obligations for marketing and offering financial products and financial services to retail and wholesale clients. Students are then introduced to the main techniques of financial services regulation: disclosure, licensing, prohibitions or insider trading and market manipulation, self-regulation and powers of investigation and enforcement.

200582.2 Financial Statement Analysis (UG)

Credit Points 10 **Level** 2

Assumed Knowledge

Successful completion of principles of accounting, finance and business statistics units at university level.

Equivalent Units

CO205A - Financial Statement Analysis

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This unit provides a substantial grounding in the theories and practices of financial statement analysis so as to enable the student to make knowledgeable decisions relating to the financial analysis of firms. Topics covered include an overview of financial reporting, income vs cash flows, overview of financial statement analysis, data issues in analysing financial statements, GAAP and income recognition and asset valuation, GAAP and liability recognition and related expenses, GAAP: inter-corporate entities, profitability analysis, risk analysis, pro forma financial statements, valuation using cash flows and valuation using earnings.

200910.2 Financing Enterprises

Credit Points 10 **Level** 1

Equivalent Units

700253 - Financing Enterprises (WSTC)

Special Requirements - Essential Equipment

Students will need to have a basic scientific calculator to be able to complete this unit.

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Financing an enterprise plays an important role in ensuring its survival. Financing Enterprises focuses on the different types of enterprises available to start a business, financial statements issued by enterprises, key sources of finance available to small and large businesses, and how the surrounding financial and macroeconomic environments affect an enterprises performance. Participants in the unit will learn how to identify, analyse and interpret financial information using industry related database. The unit utilises problem solving and case studies so participants can understand the real world significance of finance. Successful completion of the unit equips participants with key concepts involved in financing enterprises.

900104.2 Focus on Biology (WSTC)

Credit Points 10 **Level** Z

Equivalent Units

700232 - Focus on Biology (UWSCFS)

Unit Enrolment Restrictions

Students must be enrolled at The College in Foundation Studies courses.

Special Requirements - Essential Equipment

Safety glasses, lab coat.

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Biology is the study of integrated living systems, from the level of molecular systems that constitute cells to the interactions that occur within and between organisms that together make up the biosphere. This unit will equip students to undertake tertiary level biological units that emphasise both the unity (cell biology) and diversity (evolution) of living organisms. Students will learn about the basic molecular biological underpinnings of cellular structure and function within an integrated framework that proceeds through major themes of bioenergetics, gas exchange and transport systems within multicellular organisms, inheritance and evolution. Students will develop a fundamental body of essential biological concepts, as well as build skills in collecting and analysing information, and writing coherent explanations.

200992.2 Food and Beverage Management

Credit Points 10 **Level** 2

Equivalent Units

200710 - Managing the Food and Beverage Experience
200145 - Food Service Systems

.....

A key component of the hospitality industry is the provision of food and beverages. Food and Beverage Management prepares the student to run his or her own business, or to take on management level positions in this field. It focuses on the managerial knowledge and skills required to supervise all components of a foodservice system: marketing, menu planning, production, service, financial controls and quality assurance. Those who wish to work in management positions within the foodservice industry, including in hospitals, restaurants, hotels, and other establishments will benefit from this unit.

102621.2 Formal and Functional Grammar

Credit Points 10 **Level** 7

Equivalent Units

102336 - Functional Grammar, 100722 - Functional Grammar

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course.

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This unit invites students to study the grammar of English from two related perspectives, formal grammar and functional grammar. The unit provides students with skills in

the use of grammar in application to the analysis of a diverse range of texts. Students will develop an understanding of the structures and the functions of English across contexts. This skilled application will enhance their capacities as teachers of English, understanding how English varies in its use and allowing them to support their own students' skilled use of English across contexts.

900079.2 Foundation Physics 1 (WSTC)

Credit Points 10 **Level** Z

Assumed Knowledge

Year 10 Mathematics and Science or equivalent.

Equivalent Units

700144 - Foundation Physics 1 (WSTC)

Incompatible Units

900068 - Physics (WSTC), 700026 - Physics (WSTC Prep)

Unit Enrolment Restrictions

Students must be enrolled in a Foundation Studies course at The College.

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This unit provides a brief introduction to the essentials of Physics. This unit is focused on skills and knowledge that students from a variety of science, construction and engineering courses need in their first year of study. Students cover introductory topics in Mechanics, Energy and Power, Electricity and Waves.

900080.2 Foundation Physics 2 (WSTC)

Credit Points 10 **Level** Z

Assumed Knowledge

Year 10 Mathematics and Science or equivalent

Prerequisite

900079.1 Foundation Physics 1 (UWSC)

Equivalent Units

700145 - Foundation Physics 2 (UWSCFS)

Incompatible Units

900036 - Physics (UWSC); 700026 - Physics (UWSCFS)

Unit Enrolment Restrictions

Students must be enrolled in a Foundation course at The College.

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This unit provides students with the background knowledge and skills in physics needed for Engineering courses. Students will cover more advanced content in Mechanics, Electricity, Magnetism and waves.

900053.3 Foundations of Science (WSTC)

Credit Points 10 **Level** Z

Unit Enrolment Restrictions

Students must be enrolled in a Western Sydney University The College Foundation Studies course.

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This unit aims to provide students with sufficient knowledge of scientific facts and theories to provide the basis for further studies in science, engineering and technology. Emphasis is placed on developing the key competencies of scientific inquiry – collecting, analysing, organising and communicating information as well as solving problems, particularly when related to using mathematical ideas and techniques. Major areas of science – physics, chemistry and biology are represented within the unit and presented in context within an integrated framework.

101754.3 From Corroborees to Curtain Raisers (Day Mode)

Credit Points 10 **Level** 2

Unit Enrolment Restrictions

Successful completion of 40 credit points of study in the currently enrolled course.

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This unit will provide students with an understanding of the historical framing and cultural re-framing of Indigenous Australians in the live arts. Students will be provided with a theoretical understanding of the politics of representation through examining and reflecting on the transitional shifts that Indigenous artists' have made from: cultural performance to theatre productions; 'traditional' storytelling to telling of stories through poetry and writing; ceremonial sounds to music and spoken word performance; documentary film to screen based drama to exploring new technologies and moving image performance. Students will be introduced to a variety of Indigenous artists and their creative works.

101755.2 From Ochre to Acrylics to New Technologies

Credit Points 10 **Level** 2

Unit Enrolment Restrictions

Successful completion of 40 credit points of study in currently enrolled course.

.....

This unit examines the emergence of the Indigenous Australian visual arts movement. It will provide students with a body of knowledge which explores the transition of art-making as it emerged from an historical cultural practice: from ochre to acrylics to new technologies. In examining the Indigenous visual arts movement beginning with the Papunya Tula artists, students will gain an insight into the significant contribution urban and regional Indigenous artists make to the Australian economy and culture. Students will have the exciting opportunity to participate in site visits and engage with a number of Indigenous visual artists. This unit is available to all Undergraduate students who have open electives.

200574.3 Frontiers of Business Theory and Analysis

Credit Points 10 **Level** 3

Prerequisite

Students must have successfully completed at least 90 credit points of business-related units.

Unit Enrolment Restrictions

Students must be enrolled in 2787 Bachelor of Business (Advanced Business Leadership), 2789 Bachelor of Business (Advanced Business Leadership) / Bachelor of Laws, 2754 Bachelor of Business and Commerce (Advanced Business Leadership), 2747 Bachelor of Business and Commerce (Advanced Business Leadership) / Bachelor of Laws, 2741 Bachelor of Business and Commerce (Advanced Business Leadership). Students enrolled in 2739/2753 Bachelor of Business and Commerce or 2786 Bachelor of Business may take this unit as an elective with Director of Academic Program (DAP) approval. Students interested in taking this unit as an elective will have to apply to the DAP who will decide whether students fit the category of high potential students. If there are too many applicants, the DAP may rank the applicants and restrict the number of students to an appropriate seminar size.

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This unit looks at selected contemporary issues in business, industry and commerce. Each selected issue will be examined in terms of the way in which the problem is defined, competing definitions of the problem, components of the problems and relationships to other contemporary issues. Relevant theoretical perspectives will be examined and evaluated.

201085.1 Fundamentals of Marketing Analytics

Credit Points 10 **Level** 1

Corequisite

200083.2 Marketing Principles

Special Requirements - Essential Equipment

A computer and internet access.

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The unit introduces students to the core concepts associated with business analytics in general, and marketing analytics in particular. The unit aims to provide students foundational knowledge of the range of marketing problems for which business analytics can facilitate solutions. In doing so, the unit focuses on developing an understanding of the nature and tools of analytics as they may apply to key elements of marketing strategy frameworks from a largely non-mathematical/non-statistical perspective.

900105.1 Fundamentals of Science (WSTC)

Credit Points 10 **Level** Z

Equivalent Units

700231 - Fundamentals of Science (UWSCFS)

Unit Enrolment Restrictions

Students must be enrolled at The College in a Foundation Studies course.

Special Requirements - Essential Equipment

Approved safety glasses, lab coat

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In its broadest sense, science is an evolving body of skills, theories and knowledge about the nature of the world, based on observation, measurement and experiment. In order to begin participating in tertiary science studies, students require a fundamental toolkit of scientific literacy that includes key concepts, language, and skills. This unit provides an overview of, and grounding in, fundamental scientific concepts including the nature of matter and energy, and the flow of energy and cycling of matter through key processes in the biosphere. Integrating these concepts within a framework of a contemporary issue, climate change, enables students to build skills in applying scientific concepts, methods and problem-solving techniques, as well as furthering an understanding of interrelationships between science and other aspects of society. The unit imparts a basic body of essential scientific knowledge, as well as facilitating skills in collecting and analysing information and writing coherent explanations within a scientific framework.

102602.1 Gender and Genre

Credit Points 10 **Level** 7

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course.

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This unit considers the intersection of gender and genre in various narrative forms. Through a variety of texts that may include polemic, conduct literature, plays, novels, poetry and film, students will examine the construction of masculinity and femininity within various genres, and consider the ways in which genres themselves may be gendered. Beginning in the seventeenth century, the unit also considers the strategies that women writers, in particular, have used to participate in literary production by adopting and adapting particular generic conventions. A consideration of the ways in which gender and genre may be connected also allows students to consider questions of literary production and circulation, literary value and reputation.

101694.3 Geographies of Migration

Credit Points 10 **Level** 3

Unit Enrolment Restrictions

Successful completion of 80 credit points.

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An international and cross-institutional discussion of immigration and settlement. Covering the theory and experience of immigration. Considers the international and national regulation of immigration and settlement policies, as well as refugee policy. Case studies are from Australia and Canada, and Singapore. Within mixed tutorial groups (with students from Singapore, Vancouver & Sydney) students will exchange experiences and opinions of immigration.

200667.2 Global Enterprise Resource Planning

Credit Points 10 **Level** 3

Assumed Knowledge

Students are expected to have gained an introductory level of knowledge in operations and supply chain management.

Equivalent Units

200476 - Materials Management And Distribution (ERP),
200552 - Global Materials Management and Distribution (ERP)

Global Enterprise Resource Planning (ERP) provides students with the knowledge and skills required in understanding broader concepts of managing within ERP system environments. Students are introduced to data, organisational structure, logistics and supply chain related processes and the role of enablers in understanding global logistics operations. Global ERP equips the students with basic decision-making tools, techniques and concepts. It also illustrates how technology can be utilised to better manage logistics across global supply chain with emphasis on the effective use of data and information, coordination and integration of cross functional activities and processes towards achieving best practice performance levels.

102576.2 Global Health, Migration and Development

Credit Points 10 **Level** 7

Assumed Knowledge

A broad and coherent knowledge, with depth in the underlying principles and concepts in one or more disciplines in Arts or Social Sciences.

This unit introduces students to the intersection between global health, human migration and economic development. Students are introduced to international efforts to manage and support better health for all populations, particularly those under stress through civil conflict or epidemic. Through the lens of migration theories, the course will examine why and how people migrate, the dynamisms and complexities of migrants' settlement in their new environment, the socio-economic and political dimensions of forced migration and its consequences, and the relationship between voluntary migration and economic and development goals at regional, national and international level.

200538.2 Global Labour Markets

Credit Points 10 **Level** 3

Equivalent Units

200066 - Labour Economics

This unit will study the labour market in a global economy. It will study employment, unemployment, labour market participation, and wages in a global economy. It will study the role of international migration in employment, unemployment, and wage determination. The role of global

labour markets in determining the salaries of CEOs and unskilled workers will be considered. We will also discuss the role of outsourcing of activities from the developed world to developing countries, e.g. call centres.

200588.2 Global Operations and Logistics Management

Credit Points 10 **Level** 3

Assumed Knowledge

Students must have an introductory level of knowledge in operations and supply chain management.

In 2015, this unit is replaced by 200865 - Managing Operations. Global Operations and Logistics Management is an expansive unit designed for students interested in the organisational processes undertaken in providing products and services to customers. A range of tactical and strategic considerations are investigated to help students understand the role of global operations and logistics within an organisational context. The unit covers internal activities of manufacturing and service organisations. A range of quantitative tools and techniques that support managerial decision making involving trade-offs, priorities and choices are introduced. While the latest trends in logistics and operations management are also reviewed.

200677.3 Global Supply Chain Management

Credit Points 10 **Level** 1

Equivalent Units

200555 - Global Warehousing and Transport Management,
200642 - Global Logistics and Supply Chain Management,
200477 - Warehousing and Transport Management

This contemporary unit focuses on the importance of supply chain management in the success and profitability of organisations. Supply chain management is defined theoretically and practically, with critical issues in designing a global supply chain network discussed. Several case studies enabling students to understand issues within supply chain management are discussed throughout, covering areas such as collaboration, transport, warehousing and the various relationships within the supply chain.

200533.2 Globalisation and Asia

Credit Points 10 **Level** 3

Assumed Knowledge

200525 - Principles of Economics

Equivalent Units

200067 - Asian Economies

This unit aims to examine the role of the diverse economies of East Asia, Southeast Asia, and South Asia in the Global economy, and the complex economic, historical, political, social and cultural factors which have influenced and continue to shape the transformation of these economies. The unit will evaluate alternative development paradigms in light of the experience of these economies. The discussion

will be cast within the wider debate about the role of foreign trade and investment flows. The unit will take the political economy approach to understanding both the transformation of these economies and their role in the Global Economy.

200815.2 Globalisation and Sustainability

Credit Points 10 **Level** 3

Assumed Knowledge

Basic understanding of economic concepts

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Globalisation and Sustainability introduces students to critical debates about the role of global and national institutions of power in determining economic, environmental, social and cultural outcomes. Students will be introduced to opposing and controversial theoretical perspectives on globalisation and sustainability and issues relating to Aboriginal and Torres Strait Islander peoples to improve policy and practice in the future. In the process students will be encouraged to consider problems relating to ethics, rights, justice and democracy in society. This unit can also be taken by students who have studied social science and humanities.

200541.3 Globalisation and Trade

Credit Points 10 **Level** 2

Assumed Knowledge

Basic understanding of microeconomic theory.

Prerequisite

200525.3 Principles of Economics

Equivalent Units

200071 - International Trade Theory and Policy

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Globalisation and Trade focuses on the role of trade in the process of globalisation. It covers the history and analytical methods of international trade theories and their applications in private industry and the public sector. The theories are applied to contemporary issues in their institutional settings, in particular to: growth and development; trading blocs; and trade strategies in the developed, underdeveloped and formerly planned economies. The unit provides students with a critical understanding of the major economic, environmental, social and ethical issues stemming from the process of globalisation and trade in the twenty first century.

200927.1 Governance

Credit Points 10 **Level** 3

Prerequisite

200184.3 Introduction to Business Law OR **200909.1** Enterprise Law

Incompatible Units

200657 - Corporate Governance

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This unit aims to provide students with an understanding of the key principles and foundations of corporate

governance. By applying an interdisciplinary approach, this unit explores how companies across key jurisdictions (US, UK, Japan, China and Australia) are directed and steered. On completion of this unit, students are expected to have acquired an understanding of various theories and models of corporate governance, as well as international best practices.

200532.2 Government and the Economy

Credit Points 10 **Level** 3

Assumed Knowledge

200525 - Principles of Economics, 200549 - The Australian Macroeconomy

Equivalent Units

200063 - Public Finance

.....

This unit focuses on the nature of state activity in the economy. The unit introduces students to different analytical approaches to the economic role of the state and considers their practical implications for economic policy analysis.

200925.1 Growth, Cycles and Crises

Credit Points 10 **Level** 3

Equivalent Units

200816 - Economic Theories, Controversies and Policies

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Growth, Cycles and Crises gives students an up-to-date understanding of macroeconomic developments, empirical puzzles, theoretical controversies and policy dilemmas of the day. It begins with an overview of different schools of thought and their historical roots. There follows an investigation of recent global crises, their underlying causes, and the policy responses in the major economic powers. We also consider the stresses on Australia resulting from global economic fluctuations and shifts, causing disruptive exchange rate swings and fiscal difficulties. Finally with major developments around the world and the controversies arising from them, such as debt crises and austerity debate, the problem of unbalanced growth in rapidly developing economies, and stagnation and policy zigzags apparent in some advanced economies.

401388.1 Health Administration and Management

Credit Points 10 **Level** 1

Incompatible Units

400277 - Health Services Management

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The health workplace is a complex and sophisticated environment that can be understood in many different ways and mean different things to different members of an organisation. Assumptions about organisational structure and action are based on conceptualisations and beliefs about the nature and goals of an organisation. This unit aims to develop an introductory understanding of health administration and management practice and business

skills required in an evolving health landscape in concordance with the international competency framework for health administrators and managers.

900106.1 Health Care Environments (WSTC)

Credit Points 10 **Level** Z

Equivalent Units

700226 - Health Care Environments (UWSCFS)

Unit Enrolment Restrictions

Students must be enrolled at The College in a Foundation Studies course

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Health care environments introduces students to foundation knowledge for health science level units in their degree. This includes supporting the independence and wellbeing of clients, regardless of age or disability. Focus in this unit includes working legally and ethically, working with diverse people and following safe work practices. Effective communication is imperative, through written care plans, identifying what has been provided using client centred practice. This unit incorporates most core and elective units in the Certificate III in Individual Support. Students can pursue a qualification through the College RTO in one of three specialisations- Disabilities, Ageing, and Home & Community.

401389.1 Health Care Systems and Organisation Culture

Credit Points 10 **Level** 3

Assumed Knowledge

Foundation knowledge of data management and organisational governance.

Prerequisite

401388.1 Health Administration and Management

Equivalent Units

400788 - Health Services Workforce Management

.....

This unit identifies complexities associated with health care systems and processes, equipping students with the essential business skills to deal with challenges arising throughout the process of managing health services. A key focus of the unit is in the management of resources as a strategic activity of health organisations, particularly in relation to human resources, as workforce shortages pose a significant challenge to contemporary health management practice.

900081.2 Health Communication (WSTC)

Credit Points 10 **Level** Z

Equivalent Units

900067 - Nursing Communication (UWSC)

Unit Enrolment Restrictions

This unit is only available to College students enrolled in Foundation Studies courses.

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Health Care Professionals work in an environment where a high level of communication with others is of paramount importance. Oral, written and interpersonal communication skills form the cornerstone of good professional practice. This unit is designed to help students develop self-awareness, increase their confidence and skills in communicating with others in preparation for the practicum experiences during their undergraduate studies.

400275.3 Health Planning Project

Credit Points 10 **Level** 3

Prerequisite

400273.1 Health Politics, Policy and Planning

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This unit extends the theoretical concepts introduced in the unit, Health Politics, Policy and Planning with an emphasis on practical application and obtaining skills in health project management. It concentrates on the development of project management skills required for comprehensive assessment, planning and implementation of health programs or projects. The unit is designed so that students work collaboratively as a multidisciplinary team to develop and manage a workplace health planning project, on a current health issue identified by the health industry. Students thus develop knowledge of skills in project management, stakeholder negotiation, intergroup dynamics, committee structure and functioning, project consultation and planning and management with a deliverable outcome (report).

401390.1 Health Policy and Advocacy

Credit Points 10 **Level** 3

Prerequisite

401398.1 Public Health OR **401392.1** Health Promotion Theory and Approaches

Equivalent Units

400966 - Health Politics, Policy and Planning, 400273 - Health Politics, Policy and Planning, 401195 - Health Politics, Policy and Planning

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Health professionals work in a complex sector governed by policy on population health and healthcare. This unit considers the role of policy in international and national healthcare. It examines policy making as both a rational and linear process responding to population health needs in just and fair ways, and the reality of policy making which occurs within a complex socio-political and economic environment shaped by powerful groups. Therefore, the aim of this unit is to consider how health professionals can develop effective evidence-based policy and the role advocacy can play in the health policy arena to engender greater health equity.

401195.2 Health Politics, Policy and Planning

Credit Points 10 **Level** 3

Equivalent Units

400966 - Health Politics, Policy and Planning, 400273 - Health Politics, Policy and Planning

.....

Health professionals work in a complex health and healthcare sector governed by policy on population health and healthcare. This unit considers the role of policy in health and healthcare. It examines policy making as both a rational and linear process responding to population health needs in just and fair ways, and the reality of policy making which occurs within a complex socio-political and economic environment, shaped by powerful groups. The aim of this unit is therefore to consider how health professionals can develop effective policy and the role advocacy can play in the health policy arena to engender greater health equity.

401401.1 Health Practice Management

Credit Points 10 **Level** 3

Unit Enrolment Restrictions

Student must have completed 160cp to enrol in this unit

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This unit examines the essential management skills that are required of an effective manager in clinical and non-clinical settings, including healthcare facilities, community-based or private leisure, therapy and recreation services, and the health service setting. Consumer management, quality service management, practitioner performance, legal liability and risk management are all examined.

101193.5 Health Psychology

Credit Points 10 **Level** 3

Assumed Knowledge

Basic understanding of core concepts of personality, biological, social and developmental psychology and research methods is desirable.

Prerequisite

101183.3 Psychology: Behavioural Science AND **101184.3** Psychology: Human Behaviour

Equivalent Units

B3916 - Health Psychology

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Health Psychology is a branch of psychology concerned with the inter-relationship between psychological factors and physical health. It addresses such issues as the possible role of psychological characteristics in health maintenance and promotion, and in the development of illness. Other aspects include reactions to illness, the contribution of psychology to treatment, and explicit means by which health-relevant behaviours might be modified. This unit provides an introduction to Health Psychology and covers theoretical and research issues, the nature and management of stress and pain, issues concerning the receipt of health care and a selection of specific health problems.

401393.1 Health Services Management

Credit Points 10 **Level** 2

Corequisite

401388.1 Health Administration and Management

Incompatible Units

400787 - Health Services Management Practice, 400279 - Health Services Financial Management

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The unit builds on previous Health Services Management curriculum. It is focused on the changing role of the health services manager and competencies required to manage and lead health services efficiently and effectively in both current and emerging areas of healthcare and health management. Various management functions are explored through 140 hours of placement with blended learning activities including: strategic management, values-based healthcare, quality and safety, risk and governance, health services policy and performance management, finance and resource allocation.

400277.5 Health Services Management

Credit Points 10 **Level** 2

Corequisite

Students enrolled in 3711 Bachelor of Information and Communications Technology (Health Information Management), must have completed or be enrolled in 300955 Healthcare Data Environments.

Equivalent Units

700068 - Health Services Management (WSTC)

.....

The health workplace is a complex and sophisticated environment that can be understood in many different ways and mean different things to different members of an organisation. Assumptions about organisational structure and action are based on conceptualisations and beliefs about the nature and goals of an organisation. This unit aims to develop an introductory understanding of health administration and management practice and business skills required in an evolving health landscape in concordance with the international competency framework for health administrators and managers.

400787.4 Health Services Management Practice

Credit Points 10 **Level** 3

Prerequisite

400277.4 Health Services Management

Equivalent Units

400278 - Health Services Management 2

Unit Enrolment Restrictions

Students must be enrolled in 4656 Bachelor of Health Science, 2786 Bachelor of Business, (M4010 Health Management Major), 3711 Bachelor of Information and Communications Technology (Health Information Management), 6000 Diploma in Health Science/Bachelor of Health Science or 6037 Diploma in Business/Bachelor of Business or 6038 Diploma/Bachelor of Information and Communications Technology (Health Information Management).

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The unit begins with an overview of the complexity and variability of health services and provides an understanding of component organisations, federal and state policy issues and environmental factors including the role of the private sector and non-government organisations. The changing role of the health services manager and competencies required for effective managing are examined. Influences on organisations are reviewed, including structures, culture, power and politics. Various management functions are explored through 140 hours of placement e.g. strategic planning, performance management, people management including workplace relations, conflict resolution, resource management (financial and asset), risk management, health and safety in the workplace and quality assurance.

101599.4 Heritage and Tourism

Credit Points 10 **Level** 3

Incompatible Units

300453 Cultural Heritage and Tourism, 101280 Cultural Heritage and Tourism

.....

This unit examines the relationship between heritage (both cultural and natural) resources and tourism. It firstly provides an introduction to contemporary issues in heritage and tourism management. Secondly, it investigates the phenomenon of heritage and tourism – its nature, the market, visitors, the issues in planning and management – in the context of sustainable tourism praxis in Australia (and globally) as well as in the context of local communities.

102766.1 Historical Methodologies

Credit Points 10 **Level** 3

Assumed Knowledge

Students are expected to have completed prior study in either the History and Political Thought or Modern History majors and to understand the conventions of essay writing and referencing in history.

Prerequisite

102768.1 When Worlds Collide: European Empires and the World, c.1600-1950 OR **102000.1** Modern European History and Politics OR **101992.1** Religion and the Emergence of Modern Politics

Students are required to have completed two of the three Level 1 and 2 History and Political Thought or Modern History core units.

Equivalent Units

102001 - Theories and Methods of History

Unit Enrolment Restrictions

Successful completion of 80 credit points of study in currently enrolled course.

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The unit is an overview of Western historical thought and writing, from Herodotus to Foucault, demonstrating different approaches to historical knowledge. We examine some of the many ideas and sources that have influenced historical writing as well as some of the enduring questions, such as 'What is historical truth?' and 'Can history ever be objective?' Our exploration will include both close reading

of texts and more 'hands-on' exercises to gain insight into different historical methodologies.

100015.7 History and Philosophy of Psychology

Credit Points 10 **Level** 3

Assumed Knowledge

Basic understanding of core concepts of personality, cognition, learning, perception, biological, social and developmental psychology and research methods is desirable

Prerequisite

101183.3 Psychology: Behavioural Science AND **101184.3** Psychology: Human Behaviour

.....

This unit provides an overview of the origins and historical development of psychology. It examines the major landmarks in the history of psychology, focusing on important individuals, schools of thought, and recurrent ideas and themes. Historical conceptual problems are related to areas of controversy within contemporary psychology, and an insight is provided into the philosophical underpinnings of the various new movements and major theoretical conflicts within psychology today. The unit also provides a critical appraisal of psychology's status as a science, and explores the limits of psychological inquiry.

200064.2 History of Economic Thought

Credit Points 10 **Level** 2

Prerequisite

200046.1 Microeconomics AND **200049.1** Macroeconomics OR **200525.2** Principles of Economics AND **200549.2** The Australian Macroeconomy

.....

This unit introduces the ideas of the most influential economic writers since Aristotle. Their theoretic contributions are discussed in the context of the political and philosophical debates and the economic issues of their times. The unit focuses on the theories of value and distribution; business cycles; and money and economic growth. It examines the criteria for progress in economic thought and considers the role of ideology and values. Students read selections from the writings of Smith, Ricardo, Mill, Marx, Marshall, Keynes and institutional writers.

102583.1 History of Ideas

Credit Points 10 **Level** 7

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course.

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Ideas matter. It has been said that "ideas are what men and women live by, and will occasionally die for." If you want to explore and understand the relationship between ideas and actions across a range of periods, places and perspectives, then this is the unit for you. The history of ideas is concerned with exploring and understanding the

lived experience, the reality of ideas. We consider how the history of ideas can help us to interpret key thinkers and their ideas and how these ideas have shaped societies past and present.

102184.1 History of Muslim Civilisations and Ideas

Credit Points 10 **Level** 3

Unit Enrolment Restrictions

Successful completion of 60 credit points of study in currently enrolled course.

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This unit focuses on intellectual, societal, institutional and technological developments within the Muslim world. It looks at comparisons and interconnections between regions and peoples and outlines the history and context of Muslim political thought from the death of Mohamed to the contemporary period. The unit will have a strong historiographical focus that examines 'Islamic data-sets' and assesses the concepts of primary and secondary source materials which conventionally are used to construct interpretations of the past.

102734.1 History of Religion

Credit Points 10 **Level** 3

Unit Enrolment Restrictions

Successful completion of 60 credit points of study in currently enrolled course.

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This unit will investigate 'religion' as an object of historical study. Students will consider a variety of approaches to historical considerations about beliefs, scriptures, and rituals that have come to be defined as religion, as well as those that have not. The unit will examine the development of various religious traditions from its foundation to its present state by exploring them in light of their cultural, political, and social context.

102814.1 History of the Ancient World

Credit Points 10 **Level** 2

Unit Enrolment Restrictions

Students must have successfully completed 40 credit points in currently enrolled course

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Students explore the rise and fall of major civilizations in the ancient world. The unit surveys empires from Europe to East Asia. The unit surveys the transition from hunter gatherers to the age of agriculture and the rise of city states, and vast empires with far-flung trading networks. It also looks at the impact of ancient pandemics, technology and alcohol, mythology, religion and philosophical ideas. The unit allows students to explore how ideas of nature and spirituality defined imperial power centres and how these empires in turn drove trade and created vast cultural zones that still impact the world today. Students will read and respond to the voices of the past and forge their own interpretation of the broad outline of the ancient world.

200995.2 Hospitality and Tourism in Practice

Credit Points 10 **Level** 3

Incompatible Units

200708 - Hospitality Industry

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Hospitality and tourism play an important role in society impacting directly and indirectly on many elements of everyday life. With the ability to both positively and negatively impact on individuals, communities and economies, hospitality and tourism are viewed from the perspective of different stakeholders. Within this unit a contextual understanding and analysis of hospitality and tourism is provided through interaction with industry practitioners and discussion of contemporary issues impacting the industry.

200708.2 Hospitality Industry

Credit Points 10 **Level** 3

Assumed Knowledge

Basic knowledge of hospitality.

Equivalent Units

200562 - Hospitality Markets, MK301A - Hospitality Marketing

.....

This unit will be replaced by 200995 Hospitality and Tourism in Practice from 2018. With focus on the experiential nature of hospitality products, the unit canvasses a contemporary selection of specialised food services, lodging and other hospitality businesses, including resorts, cruise ships and registered clubs. The unit develops students understanding of the micro and macro environments of such businesses, with concentration on the factors influencing business development. There is also consideration of the design, development and commercial viability of such products, especially in the context of consumer expectations.

200561.4 Hospitality Management Applied Project

Credit Points 10 **Level** 3

Assumed Knowledge

This is an advanced unit, students are expected to have gained an introductory level of knowledge in hospitality management.

Prerequisite

200707.2 Service Industry Studies

Equivalent Units

200140 - Tourism and Hospitality Research Project

Incompatible Units

200580 - Sport Management Applied Project

.....

Students studying Hospitality Management Applied Project may have the opportunity to undertake an international field trip to experience the hospitality industry from an

international perspective. This unit provides students a unique opportunity to integrate knowledge gained from operational and theoretical perspectives of hospitality studies into application in an engaged research project in hospitality management. Students will engage in comprehensive projects which bring together real world industry problems and hospitality theory.

200584.3 Hospitality Management Operations

Credit Points 10 **Level** 3

Assumed Knowledge

This is an advanced unit. Students are expected to have an introductory level of knowledge in hospitality management.

Equivalent Units

HS206A - Hospitality Management Operations

.....

This unit will be replaced by 200994 Hospitality Profitability and Entrepreneurship from 2018. Hospitality Management Operations emphasises the role of operations management in the hospitality sector, especially as an element of corporate strategy. The unit demonstrates how operations management is related to, and aligned with, the other functional areas of a hospitality organisation. The field of study includes revenue management in the hospitality industry, as well as variety of qualitative and quantitative techniques to enable students to analyse problems in hospitality operations.

200989.2 Hospitality Places and Spaces

Credit Points 10 **Level** 3

Equivalent Units

200148 - Planning and Design Hospitality Facilities

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Contemporary hospitality settings often require specialised services and distinctive facilities. Matching the physical spaces and places with hospitality, to the services and experiences provided, is an integral part/consideration of contemporary hospitality practice. As future managers in the industry, it is imperative to have a sound basic knowledge of the design, development and commercial viability of such products, services and spaces, especially in the context of consumer expectations, in order to remain competitive and sustainable.

200994.2 Hospitality Profitability and Entrepreneurship

Credit Points 10 **Level** 3

Assumed Knowledge

Introductory level of knowledge in hospitality management

Equivalent Units

200584 - Hospitality Management Operations

.....

This unit examines operations management in the hospitality sector, as a means to achieve profitability. Students will develop advanced knowledge and desirable attributes applicable to operational planning, financial

management, risk management and legal compliance, human resource management, business relationship management and sustainability. Special emphasis is placed on providing students with knowledge and skills to make informed decisions to proceed and develop their own ventures or alternatively be more innovative within existing businesses.

101592.3 Housing Markets and Policy

Credit Points 10 **Level** 3

Equivalent Units

101340 Regional Planning

Unit Enrolment Restrictions

Successful completion of 80 credit points.

.....

Housing affordability and equity are central urban problems. This unit focuses on the history and current challenges of housing markets and policy in Australia. Comparisons are drawn between rental and home ownership, the roles of the public, social, and private sectors, and between Australian, European, and North American housing markets and policies. We will critically evaluate how policy, markets and the experiences and practices of households interact. We will consider key housing challenges including ending homelessness, housing for health, housing in an ageing society, and housing in times of crisis such as climate change, bushfire and pandemic.

102661.1 How to Write History

Credit Points 10 **Level** 7

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course.

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This unit introduces students to specific styles of historical methodology, considering how each of these styles alter the kinds of questions historians ask, how they select their sources, and how they account for the differences between past and present. Students undertake an independent, guided Applied Project on a historical methodology relevant to their intended thesis project.

101676.4 Human Learning

Credit Points 10 **Level** 2

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Human Learning is concerned with the experimental analysis of human and animal behaviour and focuses upon associative learning, including classical conditioning, operant conditioning, and social learning approaches. Definitions, assumptions, and basic phenomena associated with the study of learning are described and evaluated in terms of their ability to account for various aspects of human behaviour and experience. The practical work highlights important concepts introduced in the lecture program and focuses upon practical techniques of use in everyday situations.

200740.5 Human Resource and Industrial Relations Strategy

Credit Points 10 **Level** 3

Prerequisite

200300.2 Managing People at Work OR **200890.1** Management Practice

Incompatible Units

200618 - Human Resource Strategy, 200615 - Industrial Relations Strategy

Students in 'Human Resource and Industrial Relations Strategy' analyse the human resource and industrial relations strategies of the major employment relations stakeholders. While the principal focus is on the organisational level of analysis and on the strategic interventions introduced by management, the unit also analyses the strategic roles of government, trade unions, and employer associations. Through a range of learning activities, students examine the relationship between business strategies and HR/IR strategies, strategic HR/IR interventions, the concept of strategic choice as it concerns stakeholders and the evaluation of strategy. Students also engage with the development of human resource management and industrial relations as a professional field and consider ethics and professional standards.

200859.1 Human Resource Development

Credit Points 10 **Level** 2

Prerequisite

200300.2 Managing People at Work

Students enrolled in 1735 Bachelor of Humanitarian and Development studies are exempt from having to complete 200300 Managing People at Work.

Equivalent Units

61422 - Employee Training and Development, 200610 - Employee Training and Development

'Human Resource Development' (HRD) looks at how the development of people and their skills is essential to the 21st century workplace. By examining the key processes of employee learning, development and career management, participants will understand HRD's impacts on workers' employability and careers, organisational effectiveness and economic sustainability. The unit introduces concepts of workplace learning and engages participants in case study discussion and research into current HRD trends in Australian and international workplaces. The goal of Human Resource Development is to support participants to ask questions about current practice and to encourage critical understanding of the field.

101573.3 Human Rights, Peace and Development

Credit Points 10 **Level** 1

Equivalent Units

400673 - Inequality & Human Rights

The Universal Declaration of Human Rights (UDHR) was written in response to the atrocities of World War II. Since its ratification, the UDHR has been a 'roadmap' for peace, forming the basis for international responses to conflicts, poverty and disadvantage. This unit examines and critiques the concept of human rights. It will be shown how differentials of political and economic power between countries and groups within countries are used to prioritise and preference different rights so as to justify selective humanitarian efforts in the initial phases of peace-making and the policy requirements for peace-building in human social, economic and cultural development.

102577.2 Humanitarian and Development Agendas and Progress

Credit Points 10 **Level** 7

Assumed Knowledge

A broad and coherent knowledge, with depth in the underlying principles and concepts in one or more disciplines in Arts or Social Sciences.

This unit enables students to map the emergence of international humanitarian and development agencies from the mid-20th century to the modern day. Students will consider and assess international efforts to end poverty, such as the United Nations Conference on the Human Environment, the Rome Declaration and Plan of Action on World Food security, the Millennium Development Goals (MDGs) and the post-2015 Sustainable Development Goals (SDGs). A particular emphasis is placed on developing the skills to gauge the accountability and ethical approaches of humanitarian actors and agencies in global development.

301354.1 Immunology

Credit Points 10 **Level** 2

Prerequisite

300936.1 Functional Proteins and Genes

Equivalent Units

300229 - Immunology, 300847 - Immunology

Incompatible Units

300223 - Cell Signalling and Molecular Immunology

Unit Enrolment Restrictions

Successful completion of 60 credit points at Level 1 and 20 credit points at Level 2.

Special Requirements - Essential Equipment

Lab coat, enclosed footwear, safety goggles.

From 2020 this unit replaces 300847 - Immunology. This unit aims to provide students with an understanding of the structure and function of the immune system, and particularly highlights common and unique systems that exist across kingdoms and phyla. A foundation is built by examining the organs and cells of the human immune system. The peculiarities associated with the immune systems of marsupials, due to their early developmental stage at birth, will also be examined. Students will also

develop laboratory expertise that involves immunological principles, investigative proficiency, and science communication skills, leading to understanding the knowledge base through self-learning and group work.

101905.3 Indigenous Cultures: A Global Perspective

Credit Points 10 **Level** 3

Equivalent Units

300113 - Indigenous Tourism, 100600 - Indigenous Cultures and Tourism: A Global Perspective

Unit Enrolment Restrictions

Successful completion of 60 credit points.

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Drawing on global case studies, this unit aims to introduce students to some of the pressing socio-cultural issues facing indigenous peoples around the world. The unit examines the complex relationships between globalisation, colonialism and post-colonialism and contemporary indigenous cultures and identities. It draws attention to the way in which issues of representation, cultural autonomy, cultural commodification, development and human rights play out with respect to indigenous peoples' lives. More specifically, the unit interrogates the power relations and politics central to many of these issues and examines the nature of contemporary indigenous and non-indigenous interactions, particularly in the contexts of tourism and heritage, the cultural industries, the environment, development and urbanisation.

101878.2 Indigenous Landscapes

Credit Points 10 **Level** 1

Equivalent Units

300631 - Indigenous Landscape

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In 2020 this unit replaced by 102805 - Indigenous Landscapes. Indigenous Landscapes aims to explore 'traditional' Indigenous Australian ways of knowing landscape. Specifically, the unit acknowledges and values pre-colonial Australian history and land-use practices. Content includes 'traditional' land management practices; protected area management, joint management /co-management; Native Title; Land Rights; Indigenous versus statute law; sustainable land use; cultural heritage and heritage landscapes. This unit also aims to equip students with cultural competency in order to address issues of dispossession and disadvantage brought about by the historical destruction and disruption of ecological integrity.

102805.1 Indigenous Landscapes

Credit Points 10 **Level** 1

Equivalent Units

101878 - Indigenous Landscape, 300631 - Indigenous Landscapes

.....

Indigenous Landscapes aims to explore 'traditional' Indigenous Australian ways of knowing landscape in contemporary, meaningful, and relevant ways. Specifically,

the unit acknowledges and values pre-colonial Australian history and land-use practices. Content includes 'traditional' land management practices; cold-burning, protected area management, sustainable land use; cultural heritage and heritage landscapes, Sovereign land rights. This unit also aims to equip students with cultural competency in order to address issues of dispossession and disadvantage brought about by the historical destruction and disruption of ecological integrity.

200531.2 Industry Economics and Markets

Credit Points 10 **Level** 3

Assumed Knowledge

This unit requires an elementary knowledge of microeconomic principles.

Prerequisite

200046.1 Microeconomics OR **200076.1** Introductory Economics OR **200525.1** Principles of Economics

Equivalent Units

200058 - Industry Economics and Policy

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The first part of this unit develops an understanding of the relationships between industry structure, the conduct of firms, and market performance. Alternative theories of the firm and strategic market behaviour are considered. The unit then examines the characteristics and operation of particular markets, including public goods and utilities, human resources, and natural and environmental resources. The analysis developed in the unit is used to provide insights into applied policy areas such as competition policy, regulation of public enterprises, microeconomic reform and industry policy.

CP308A.2 Information Systems Ethics and Law

Credit Points 10 **Level** 3

Unit Enrolment Restrictions

Students enrolled in course 2502 - Bachelor of Laws (Non graduate entry) must obtain permission to enrol in this unit.

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This unit aims to provide students with an appreciation of the ethical and legal issues surrounding the use of information systems, particularly the internet. It examines the regulatory framework to facilitate an understanding of the legal boundaries within which e-commerce may operate. Matters including the abuse of computers, the privacy of computerised data and electronic communications are critically analysed to reveal a variety of issues which are legally significant.

300573.3 Information Systems in Context

Credit Points 10 **Level** 1

Assumed Knowledge

2 Unit Mathematics and 2 Unit English (General)

Equivalent Units

700000 Information Systems in Context (WSTC)

Incompatible Units

200128 Introduction to Information Systems

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This unit aims to give students the ability to recognise and explain business information systems with regard to type, function, purpose, and the frameworks within which these systems are used. Topics in this unit include computing fundamentals; computer hardware and software; computers and society; use of business application packages - spreadsheets, word processing, database, graphics; organisational information systems; information systems development and acquisition; data and knowledge management; electronic commerce, internets, extranets; networking; enterprise-wide information systems; the internet and information systems security; privacy, ethics and computer crime.

200919.1 Innovation and Professional Practice

Credit Points 10 **Level** 3

Unit Enrolment Restrictions

Successful completion of 80 credit points. The Spring Composite unit offering is only available to students who have been approved for a student grant under the New Colombo Plan (NCP) Mobility Program. Any non-NCP students who enrol in this offering will be transferred by the School to the relevant Day or Evening offering.

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Innovation and Professional Practice uses design thinking to develop participants' capacity to innovate across a range of changing organisational environments and future-oriented work roles. Networking, collaboration and team work around contemporary projects will develop the attitudes and abilities characteristic of ways that professionals lead and contribute to innovation in many contexts. The unit builds on study of organisation and leadership in the Bachelor of Business, and develops participants' innovative thinking through the prism of business acumen. The unit supports work integrated learning approaches that will enable participants to develop portfolio evidence of their professional capacity to lead and participate in sustainable business change.

301072.4 Innovation Lab

Credit Points 10 **Level** 3

Unit Enrolment Restrictions

This unit is designed for students who are enrolled in the Bachelor of Applied Leadership and Critical Thinking (BALCT) or other advanced courses at Western Sydney University. Students must have a minimum GPA of 5 and must have successfully completed a minimum of 40 credit points. Enrolment in this unit is at the discretion of The Academy or the Dean.

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From 2H 2022 this unit replaced by 800243 Changemakers and Entrepreneurship. This unit is designed for high-achieving students who may be enrolled in Advanced degrees or the Bachelor of Applied Leadership and Critical Thinking. Technology is rapidly changing and improving. As

such, continuous innovation is essential to ensure applicability into the future. The unit focuses on innovation and entrepreneurship by pushing boundaries, experimenting, learning from mistakes, and adapting to find new ways of approaching technical and social problems. In this unit, students will be empowered to design and develop innovative processes that provide solutions for real-world challenges.

200917.2 Innovation, Enterprise and Society

Credit Points 10 **Level** 3

Unit Enrolment Restrictions

Successful completion of 80 credit points.

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Innovation, Enterprise and Society focuses on forces driving innovation, creativity and technical change at the levels of entrepreneurship, enterprise, economy and society. It also examines the effects of innovation at these various levels. This unit is a professional core unit in the Bachelor of Business. The unit takes a multi-disciplinary approach utilising critical thinking, debates, problem solving, policy analysis and case studies. Students will understand the professional, social, public policy and global networks and systems informing and surrounding innovation. Successful completion of the unit equips students to appreciate the entrepreneurial, political and social dimensions of innovation.

300515.6 Instrumentation and Measurement (PG)

Credit Points 10 **Level** 7

Assumed Knowledge

Assumed knowledge for 300515 Instrumentation and Measurement (PG) is: 1) Basic electronics including amplifier, circuit theory and circuit design; 2) A basic understanding of statistics. Computational skills (SPICE) and a basic understanding of circuit simulation are desirable.

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course.

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This unit covers topics associated with the measurement and presentation of physical parameters. A wide range of transducers are presented in detail, while instrumentation includes a detailed analysis of a multitude of analogue and digital circuits used to amplify, transmit, and display electrical signals. The application of these modules in modern measurement equipment is presented in details.

200272.2 Insurance Advising - Theory and Practice

Credit Points 10 **Level** 3

Equivalent Units

CO309A - Insurance and Risk Management

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This unit provides a substantial grounding in the theories and practices of insurance and risk management so as to enable students to make knowledgeable and sound risk

management decisions, to understand advisory functions and the role and legal obligations of the adviser in the insurance process. The course is useful to students who wish to increase their knowledge generally of personal risk management but also for students specifically interested in the insurance aspects of the financial planning process. The unit is designed to include an understanding and exploration of managing personal risk, the operation of insurance markets, regulation, insurance products including life, general, health and mandated policies and recommendations for using insurance products for individuals, their families and small business.

101950.1 Intercultural Communication

Credit Points 10 **Level** 3

Equivalent Units

101454 - Intercultural Pragmatics

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This unit aims to develop the communicative competence of students in intercultural contexts and raise their awareness of issues in the use of languages. It helps the students understand hidden socio-cultural dimensions and equips them with the knowledge and skills necessary for intercultural communication. It also prepares them to critically analyse linguistic and cultural differences around them, appreciate linguistic and cultural diversity, and integrate the unit contents into their future careers. The impact of intercultural communication is highlighted in a range of real-life sectors, such as second language teaching and learning, translation and interpreting services, international business, tourism, community services, and organisational communication. Lectures will be delivered in English and depending on demand, language-specific tutorials will be delivered in Arabic, Chinese, Indonesian and Japanese as well as English.

200536.3 Intermediate Financial Accounting

Credit Points 10 **Level** 2

Assumed Knowledge

Sufficient grasp of introductory accounting to competently prepare external financial statements.

Prerequisite

200111.2 Financial Accounting Applications

Equivalent Units

200112 - Financial Accounting Issues, 61112 - The Anatomy of Financial Accounting

Incompatible Units

AC304A - Advanced Financial Accounting, H3327 - Financial Accounting 3

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This unit extends the knowledge and understanding of financial accounting through the application of problem solving to selected entities drawing upon accounting theory and critical analysis.

200113.1 International Accounting Studies

Credit Points 10 **Level** 3

Assumed Knowledge

Knowledge of corporate accounting systems, management accounting and profitability analysis.

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This unit examines financial and management accounting and how they are influenced by cultural, political and legal factors. It includes an analysis of the classification of countries and agencies, and discussion of the harmonisation process and methods of promoting harmonisation.

200595.3 International Business Finance

Credit Points 10 **Level** 3

Equivalent Units

61124 - International Business Finance

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The unit is designed to provide students with an overview of the economic, political and institutional environment in which international business is conducted. Particular attention is given to the historical development of the international monetary system, the transnational corporation and the impact of globalization upon international financial transactions and international business practices.

200590.2 International Business Project

Credit Points 10 **Level** 3

Assumed Knowledge

This is a capstone International Business unit. It is assumed that students have basic international business knowledge and research skills.

Prerequisite

200591.2 Introduction to International Business

Equivalent Units

61125 - International Business Project 1

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This is a capstone unit in International Business. The aim of the unit is to give students a real-life action learning project in which they undertake an international business strategic planning and analysis exercise for a client organisation. This project usually involves students working in small teams for a client organisation under the direct supervision of the lecturer.

200626.3 International Business Strategy

Credit Points 10 **Level** 3

Assumed Knowledge

An understanding of the basic principles of marketing and international business.

Prerequisite

200083.2 Marketing Principles OR **200591.2** Introduction to International Business

Equivalent Units

61119 - International Business Strategy

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In an environment where operating internationally is becoming the norm rather than the exception, firms are faced with ever increasing complexity when formulating their business strategy. This requires an understanding of how firms become and remain international, the basic modes of international involvement, the practice of multinational management and how firms can establish a balance between the sometimes conflicting demands of headquarters, the subsidiary and the governments of all the countries where the multinational enterprise operates. This unit will cover these issues and will deal with both large and small companies that must be global to survive.

200962.2 International Criminal Law and Justice

Credit Points 10 **Level** 7

Assumed Knowledge

Bachelor of Laws or equivalent qualification

Unit Enrolment Restrictions

Students must be enrolled in 8083 Bachelor of Research Studies/Master of Research, 8084/8085 Master of Research, 2824 Master of Laws, 2784 or 2810 Master of Laws (International Governance).

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This unit analyses the state of international criminal law and its place in the modern international legal system in light of important recent developments. It discusses why a State's national criminal laws should accord with international developments. It focuses on substantive and procedural law and examines relevant international legal concepts, general principles of international criminal law, and how international criminal tribunals function. It considers particular international crimes, participation in such crimes, defences, and important recent cases such as those of Augusto Pinochet and Slobodan Milosevic.

200234.2 International E-Business Marketing

Credit Points 10 **Level** 3

Prerequisite

200094.2 International Marketing

Corequisite

200094.2 International Marketing

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This unit is designed to create an awareness of the changes in approach that are required if the Internet and other forms of E-Business are used as the vehicle for creating awareness, promoting the offering and effecting its distribution in international markets.

200594.1 International Financial Management

Credit Points 10 **Level** 2

Assumed Knowledge

Foundation knowledge of accounting, financial and economics obtained through successful university study at degree level.

Incompatible Units

61372 - International Finance

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This unit focuses on the financial management of the individual firm in the international marketplace. It provides grounding in the literature pertaining to international financial management and enhances professional international financial management skills through an exposure to practical managerial decision-making in the area. The unit uses both an extensive reading component and active class discussion of international financial management literature, current issues, and business cases. This unit builds on the student's knowledge of accounting, finance and economics and complements their study of international business and marketing.

200621.3 International Human Resource Management

Credit Points 10 **Level** 3

Prerequisite

200300.2 Managing People at Work

Equivalent Units

61472 - International Human Resource Management

Unit Enrolment Restrictions

Students must be enrolled in 2773 Bachelor of Business Administration to enrol in the online offering. All other students must obtain DAP approval.

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'International Human Resource Management' examines the implications for human resource management that arise from the internationalisation of organisations. Through portfolio reports and case studies, students analyse a range of comparative systems and structures of employment relations and the strategic management of global organisations. This analysis includes a focus on key human resource functions including recruitment, training, reward and evaluation of the impact of society, politics, economics and culture of host countries on human resource strategies. Students examine also the role of global stakeholders and assess the implications for human rights that arise from globalisation.

200961.2 International Human Rights Law

Credit Points 10 **Level** 7

Unit Enrolment Restrictions

Students must be enrolled in courses 8083 Bachelor of Research Studies/Master of Research, 8084/8085 Master of Research, 2810 Master of Laws (International Governance), 2824 Master of Laws or 2826 Juris Doctor.

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This unit examines the foundations of the concept of human rights under international law, how international law became concerned with the rights of individuals and the development of international measures for the protection of human rights. It examines the extent of compromise of international human rights where sovereignty, cultural relativism and political resistance preclude comprehensive incorporation of some fundamental human rights principles in domestic law. Instruments such as The Charter of the United Nations, The Universal Declaration of Human Rights, The International Covenant on Civil and Political Rights and International Covenant on Economic, Social and Cultural Rights are also examined.

200623.3 International Management

Credit Points 10 **Level** 3

Equivalent Units

61671 - International Management

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International Management provides an overview of issues confronting managers working in a complex globalised environment. Areas such as global and regional integration, the role of ethics and social responsibility, as well as the changing political, legal and technological environment require consideration by management in multinational organisations. The role of culture and human resource management is another significant area of failure by global managers. Finally global strategic issues such as managing political risk and government relations will be analysed to allow a deeper level of understanding of the complexities of managing in an internationally competitive marketplace.

200094.4 International Marketing

Credit Points 10 **Level** 3

Assumed Knowledge

Students should have a good understanding of marketing research, brand management and the foundations of economics.

Prerequisite

200083.2 Marketing Principles OR **200591.2** Introduction to International Business

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Marketing internationally has become a necessity for many firms that wish to survive and grow in today's dynamic and increasingly linked world economy. International Marketing is concerned with understanding and successfully managing the different international economic, cultural, political and legal environments as they affect the marketing activities of companies. International Marketing examines the role of marketing research, international finance, overseas market entry and expansion strategies and the marketing mix in international markets. On completion of this unit students will have acquired a sound theoretical basis and, particularly, a practical understanding of how companies operate in international markets.

200374.3 International Marketing Research

Credit Points 10 **Level** 2

Assumed Knowledge

An understanding of the basic principles of marketing, international business and statistics

Prerequisite

200032.5 Statistics for Business AND **200083.2** Marketing Principles AND **200591.2** Introduction to International Business

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This unit aims to provide students with tools to undertake and critically evaluate simple international marketing research projects. It covers basic marketing research concepts and statistical techniques with emphasis on the impact of the international environment in conducting both primary and secondary data research.

200545.2 International Property

Credit Points 10 **Level** 3

Assumed Knowledge

Knowledge of property and property investment.

Unit Enrolment Restrictions

External offerings for this unit are only available to students who are enrolled in a Property course or Property Key Program.

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This unit examines international property, with particular attention given to international property investment and the factors influencing international property markets. The development of international property markets is assessed, including the structure of mature, developing and emerging property markets. The performance analysis of both direct and indirect international property is also examined to assess the strategic contribution of international property in an investment portfolio.

200963.2 International Space Law - Commercial Aspects

Credit Points 10 **Level** 7

Assumed Knowledge

Completed a law degree (Bachelor of Laws or Juris Doctor) or equivalent in any jurisdiction or have a broad understanding of both Australian and International Law. It is recommended that students without a legal qualification should review supplementary materials provided within the Learning Guide providing a summary of the Australian and International Law frameworks.

Incompatible Units

200652 - Space Law – Commercial Aspects

Unit Enrolment Restrictions

Students must be enrolled in 2824 Master of Laws, 2784 or 2810 Master of Laws (International Governance), 3735 Master of Data Science, 3699 Master of Information and Communications Technology, 3698 Master of Information

and Communications Technology (Advanced) or Masters of Research courses 8083, 8084 or 8085.

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This unit examines the underlying legal principles that regulate the use, exploration and exploitation of space, and how International Law can and should be applied to the many different State and private commercial uses of outer space. It examines the existing international legal regime - the five United Nations Space Treaties and key Declarations of Principles related to space activities - as well as a number of domestic regulatory systems, including the Australian legal regime. The unit also concentrates on the (many) uses and proposed uses of space for which the legal framework may not be particularly well suited.

200930.1 International Transactions Law

Credit Points 10 **Level** 3

Prerequisite

200184.3 Introduction to Business Law OR **200909.1** Enterprise Law

Special Requirements - Essential Equipment

Students are required to have access to a computer with reliable internet connection.

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This unit will examine the law, principles and practice governing international business transactions, including such issues as foreign investment law, the UN Convention on Contracts for the International Sale of Goods (CISG), the means of cross-border payments in international business and international banking and finance, and international anti-corruption regulations. The unit will also examine the enforcement of international business agreements, including alternative dispute resolution in an international context.

301175.2 Internet of Things

Credit Points 10 **Level** 7

Assumed Knowledge

Students should be familiar with the fundamentals of computer networking. In particular, they should have a good understanding of the TCP/IP protocol suite, and current networking and wireless technologies. Therefore, it is strongly advisable that the students must have either taken an appropriate unit in computer networking (e.g., 300695 Network Technologies), or have equivalent knowledge.

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course.

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The Internet of Things (IoT) is drastically changing the way organisations operate and how individuals interact with the world. IoT is an infrastructure consisting of fairly constantly communicating objects, or things, that may be smart and process or act on data. The IoT facilitates detailed and meaningful interactions between humans, digital devices, and many other industrial and household equipment, appliances, and things. The IoT is also the enabler of smart environments, including smart homes, buildings, cities,

transport, and healthcare, among many others. This unit discusses IoT technologies and applications in detail. It also introduces the students to trends, challenges, and key research topics in relevant areas.

101173.6 Internship

Credit Points 10 **Level** 3

Assumed Knowledge

Students are expected to have thorough knowledge of professional skills required in their Major/Sub-major specialisation, commensurate with those required to participate in a workplace.

Equivalent Units

100707 - Advertising: Internship; 63105 - Professional Internship - Public Relations; 63154 - Professional Internship - Journalism, 63109 - Media Co-Productions, 101875 Professional Practice: Design.

Unit Enrolment Restrictions

Successful completion of 120 credit points of study in the currently enrolled course and a minimum of 40 credit points from the Advertising, Journalism, Public Relations or Media Arts Production majors. NOTE: These restrictions do not apply to courses 1655 Bachelor of Arts (Dean's Scholars), 1692 Bachelor of Arts (Interpreting and Translation) Dean's Scholars, 1739 Bachelor of International Studies (Dean's Scholars), 1822 Bachelor of Arts (Pathway to Teaching Primary) Dean's Scholars and 1823 Bachelor of Arts (Pathway to Teaching Secondary) Dean's Scholars. Students who have enrolled in the sub-major SM1125 Advertising Studies must have successfully completed all 40 credit points of this sub-major prior to enrolling in this unit. Sydney City Campus students are required to obtain written approval from the Course Contact (details below) prior to enrolling in this unit.

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This unit provides students with the opportunity to apply the skills and knowledge they are developing during their studies to tasks within a workplace (the host organisation). The unit may involve substantial contact with the public through workplace placements and, for this reason, it is equivalent to a professional placement. The unit is recommended for students in their third year of study (or part time equivalent).

102212.3 Internship and Community Engagement

Credit Points 10 **Level** 2

Unit Enrolment Restrictions

Students must have a minimum GPA of 5.0 and must have completed 40 credit points of study. Enrolment in this unit is at the discretion of the Director of Academic Program and/or Head of The Academy.

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From 2H 2022 this unit replaced by 800238 Citizenship and Community Engagement. The aim of this unit is to provide second/third year Academy students with an opportunity to develop professional identity through exposure to workplaces, community settings or research processes related to their chosen field of study. Students will be

encouraged to identify, examine and discuss the multiplicity of leadership factors in such environments while providing work experience. This is a cross-disciplinary unit that will employ experiential learning to achieve the learning outcomes. This placement will be chosen by the student in consultation with staff of The Academy and will be undertaken either as an individual or part of a project team.

700209.2 Introduction to Academic Communication 1 (WSTC Prep)

Credit Points 10 **Level** Z

Equivalent Units

700207 - English for Tertiary Study 1 (UWSCFS); 700198 - Academic Communication 1 (UWSCFS); 900074 - Academic English 1 (UWSC); 900102 - English for Tertiary Study 1 (UWSC); 900107 - Introduction to Academic Communication 1 (UWSC); 700280 - Essential Skills for Academic Success (WSTC Prep); 700275 - Communication Skills for Construction Management (WSTC Prep); 700283 - Professional Communication Skills for Engineering (WSTC Prep); 700276 - Academic and Professional Communication (WSTC Prep)

Unit Enrolment Restrictions

Students must be enrolled at Western Sydney University, The College. Available to Open Access students.

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This unit is designed to introduce students to academic culture as a culture of critical debate and equip students with the academic literacy skills necessary to perform successfully in this culture. In particular, the unit aims to help students access the conventions of academic English by focussing on attitudes to knowledge, and the ways in which ideas are structured and presented in academic texts and speech. The unit assists students to comprehend academic texts, identify key ideas and concepts, and identify and use the rhetorical moves used in academic texts. It also aims to help students compare and contrast ideas across texts, improve grammatical skills that relate to academic writing, summarise and synthesise information, and understand why, when and how to reference information.

900107.2 Introduction to Academic Communication 1 (WSTC)

Credit Points 10 **Level** Z

Equivalent Units

900074 - Academic English 1 (UWSC); 900102 - English for Tertiary Study 1 (UWSC); 700209 - Introduction to Academic Communication 1 (UWSCFS); 700207 - English for Tertiary Study 1 (UWSCFS); 700198 - Academic Communication 1 (UWSCFS); 700280 - Essential Skills for Academic Success (WSTC Prep); 700275 - Communication Skills for Construction Management (WSTC Prep); 700283 - Professional Communication Skills for Engineering (WSTC Prep); 700276 - Academic and Professional Communication (WSTC Prep)

Unit Enrolment Restrictions

Students must be enrolled at The College in a Foundation Studies course

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This unit is designed to introduce students to academic culture as a culture of critical debate and equip students with the academic literacy skills necessary to perform successfully in this culture. In particular, the unit aims to help students access the conventions of academic English by focussing on attitudes to knowledge, and the ways in which ideas are structured and presented in academic texts and speech. The unit assists students to comprehend academic texts, identify key ideas and concepts, and identify and use the rhetorical moves used in academic texts. It also aims to help students compare and contrast ideas across texts, improve grammatical skills that relate to academic writing, summarise and synthesise information, and understand why, when and how to reference information.

900108.2 Introduction to Academic Communication 2 (WSTC)

Credit Points 10 **Level** Z

Prerequisite

900107.2 Introduction to Academic Communication 1 (WSTC)

Equivalent Units

900075 - Academic English 2 (UWSC); 900103 - English for Tertiary Study 2 (UWSC); 700199 - Academic Communication 2 (UWSCFS); 700208 - English for Tertiary Study 2 (UWSCFS); 700210 - Introduction to Academic English 2 (UWSCFS); 700056 - Academic English (WSTC Prep); 900021 Academic English (WSTC); 700040 - Principles of Professional Communication (WSTC)

Unit Enrolment Restrictions

Students must be enrolled at The College in a Foundation Studies course.

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This unit is designed to expand upon and extend the academic literacy skills acquired in Introduction to Academic Communication 1. The unit will assist students to critically read and analyse a variety of texts, and to develop their research and writing skills to produce complex texts. There is a particular focus in this unit on critique and analysis in the process of understanding and producing academic texts.

401077.2 Introduction to Biostatistics

Credit Points 10 **Level** 7

Assumed Knowledge

High school mathematics (arithmetic, formulas and algebra, reading graphs)

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course.

.....

Most professions in the health sciences need to read and interpret statistics relating to individual health status, interpret health risks in communities, and engage in the evaluation of interventions, or impact of health policies or programs. Many public health practitioners are actively involved in surveillance, quantitative research and/or evaluation. This unit provides students with the

fundamental skills they need to analyse and interpret results from quantitative data collections. Content includes descriptive statistics, undertaking comparisons between groups, quantifying associations between variables, and statistical power. The unit is highly applied with the main focus being on interpretation and appraisal of statistical results and conducting analyses using statistical software.

201090.1 Introduction to Business Analytics

Credit Points 10 **Level** 1

Special Requirements - Essential Equipment

Access to a computer and internet connection

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The unit will introduce, explore and analyse key concepts and methodologies related to business analytics, analytics development and tools/techniques in broader business and organisational contexts. The ability to identify, collect, extract, analyse and visualise data is vital to organisations for developing strategies and making strategic/operational decisions. Business analytics uses a variety of tools and techniques using several systems/platforms to process and transform data into useful information and knowledge that can be used for evidence-based decision making at strategic, tactical and operational levels.

200184.3 Introduction to Business Law

Credit Points 10 **Level** 1

Corequisite

200336.3 Business Academic Skills

Equivalent Units

61511 - Introduction to Legal Principles, 700004 - Introduction to Business Law (UWSC), 700079 - Introduction to Business Law (Creative Industries)

Unit Enrolment Restrictions

External offerings for this unit are only available to students who are enrolled in a Property course or specialisation. Students in courses 2739 and 2753 Bachelor of Business and Commerce, and 2741 and 2754 Bachelor of Business and Commerce (Advanced Business Leadership) must complete the co-requisite unit 200336 - Business Academic Skills.

.....

In 2016, this unit replaced by 200909 - Enterprise Law. This is an introductory law unit designed to introduce the fundamentals of law in a commercial context. The unit introduces students to the basic principles of law and the legal system as well as examining some of the major areas of law that impact on commercial dealings. This unit examines the structure of the legal system, the way law is made and the main areas of law relevant to starting and running a business including contracts, torts and consumer protection.

301071.3 Introduction to Critical Thinking

Credit Points 10 **Level** 1

Unit Enrolment Restrictions

Students must have a minimum GPA of 5 and be enrolled in The Academy at Western Sydney University; i.e.

students enrolled in the Bachelor of Applied Leadership and Critical Thinking or other advanced courses at the discretion of the Academy or the Dean.

.....

From 1H 2022 this unit replaced by 800242 Critical and Systems Thinking. This unit is designed for high-achieving students who may be enrolled in Advanced degrees or the Bachelor of Applied Leadership and Critical Thinking. This unit provides students with an opportunity to understand and develop high-level critical thinking skills; skills that are essential for success in occupations now and in the future. Students will engage with theoretical frameworks and concepts using an interdisciplinary approach, inspiring students to think and act outside the silos of their disciplines. Throughout the unit, students will consider how they think as opposed to how they think they think (biases and heuristics). They will also develop an understanding of the importance of critical thinking and ways to suppress a tendency to rationalise.

200052.7 Introduction to Economic Methods

Credit Points 10 **Level** 1

Assumed Knowledge

HSC Mathematics or equivalent

Equivalent Units

61301 - Introduction to Economic Methods, 200032 - Statistics for Business, 300700 - Statistical Decision Making, 700041 - Statistical Decision Making (UWSC), 301123 - Management Analytics, 700007 - Statistics for Business (WSTC)

.....

Introduction to Economic Methods covers basic concepts in mathematics and statistics to help student understanding of subjects such as accounting, management, marketing, finance, and economics. Students taking this unit are expected to improve their numeracy and analytical skills. In particular, students will learn how to collect, analyse and interpret data using simple descriptive and inferential statistical methods including simple regression analysis. In addition, by working through applied exercises, students are expected to improve their problem solving skills and acquire a basic understanding of calculus relevant to fields such as finance.

100964.3 Introduction to Film Studies

Credit Points 10 **Level** 2

Unit Enrolment Restrictions

Successful completion of 40 credit points of study in currently enrolled course.

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The unit will introduce students to the key theoretical strands of film studies and key concepts in the analysis of film. The unit will explore techniques of narrative, performance, genre, realism and spectatorship, as well as introducing methods to analyse the use of editing, cinematography and sound. A case study of a key historical film movement or genre will introduce students to the study of cinema in its cultural contexts. The unit will also address

the transformations in screen cultures as a result of digital technologies and new media.

200591.2 Introduction to International Business

Credit Points 10 **Level** 1

Equivalent Units

61128 - International Business and Asian Environment

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This unit introduces students to the nature of international business operations in the world economy. The first part focuses on the basic concepts and theories of international trade, investment, and foreign exchange which form the foundation of a firm's international business activities. The second part is devoted to the economic, cultural, political and ethical environments and their effects on a firm's international business operations. The third and last part provides an overview of how the functional areas of business i.e. Marketing, production, human resource and finance are conducted in and affected by the multifaceted environment of an internationally oriented firm.

100194.2 Introduction to Interpreting

Credit Points 10 **Level** 1

Assumed Knowledge

Proficiency in English and other language (LOTE) at native or near-native level

Equivalent Units

A1335 - Interpreting 1, A1336 - Interpreting 2, A3395 - Introduction to Interpreting

.....

This is a core unit for students in the Bachelor of Arts (Interpreting and Translation) course and an elective foundation unit for language key field of study in the BA. It introduces students to the theory and practice of Interpreting. Lectures are held in English for students of all the languages available. The tutorials are language specific in Arabic, Japanese, Mandarin or Spanish. This unit requires native or near-native proficiency in English and one of the languages offered in the unit.

101907.1 Introduction to Literary Studies

Credit Points 10 **Level** 1

Equivalent Units

100862 - English, Text and Writing, 700288 - Introduction to Literary Studies (WSTC)

.....

This unit involves the close reading of literary texts to explore concepts about meaning-making including the use of language, narrative form, and issues of genre. The unit asks questions about the role and function of literature. For example: is literature's purpose to entertain readers, to provide them with emotional release, to represent the world, or to allow people to make meaning from their experience? The primary texts span three genres - fiction, poetry and drama. Students will learn about the different ways in which these literary forms are constructed and the contrasting ways in which they represent reality.

200601.2 Introduction to Property

Credit Points 10 **Level** 1

Equivalent Units

VA101A - Introduction to Property

Unit Enrolment Restrictions

External offerings for this unit are only available to students who are enrolled in a Property course or specialisation.

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Introduction to Property comprises six main topic areas. The first section covers the various professions within the property industry with particular emphasis on the valuation profession. The second section covers land law and legal concepts concerning property. The third section addresses issues in property development controls and planning. The fourth section concentrates on the areas of academic and industry report writing. This section also addresses the areas of academic study, lecture procedures and examination technique. The fifth section covers topics in relation to residential valuation and introduces methodologies for valuing more advanced properties as well as the skills required for collecting data for valuation purposes. The sixth section introduces students to mathematics required for later valuation units.

900083.3 Introduction to the Australian Legal System (WSTC)

Credit Points 10 **Level** Z

Equivalent Units

700216 - Introduction to the Australian Legal System (WSTC Prep) 900041 - Introduction to the Australian Legal System – Fast Track (UWSC)

Unit Enrolment Restrictions

Students must be enrolled at The College.

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This unit is designed to develop an understanding of the Australian legal system for students whose courses involve law units relevant to their area of study, such as Business, Construction, Policing and Criminology. Students will investigate the role of the Australian legal system in contemporary society, and explore its relevance to their chosen career path through project-based assessments. The unit will also help students develop the language and communication skills necessary for further tertiary study.

100195.2 Introduction to Translation

Credit Points 10 **Level** 1

Assumed Knowledge

Proficiency in English and other language (LOTE) at native or near-native level

Equivalent Units

A1345 - Translation 1, A1346 - Translation 2, A3394 - Introduction to Translation

.....

This is a core unit for students in the Bachelor of Arts (Interpreting and Translation) course and an elective

foundation unit for language key field of study in the BA. It introduces students to translation theory and practice. Lectures are held in English for students of all languages. The tutorials are language specific in Arabic, Japanese, Mandarin and Spanish. The unit is only available to students with a high level of proficiency (native or near-native level) in one of the languages offered. The languages offered, subject to demand, are: Arabic, Chinese, Japanese, and Spanish.

900114.1 Introductory Business Mathematics (WSTC)

Credit Points 10 **Level** Z

Assumed Knowledge

Mathematics year 10 equivalent

Equivalent Units

900085 - Mathematics 1

Unit Enrolment Restrictions

Students must be enrolled in a Foundation course at The College.

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This unit consists of two modules. The first module has been designed to provide a revision of basic mathematical concepts and methods that apply to business situations. They include basic mathematical operations, percentages, equations, index numbers, logarithms, direct and inverse variation, and graphs. The second module has been designed to provide students with the necessary skills for making practical financial decisions. The concepts taught include simple interest, compound interest, annuities and their applications as they apply in a business environment.

900084.2 Introductory Programming (WSTC)

Credit Points 10 **Level** Z

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200057.3 Investment Management

Credit Points 10 **Level** 3

Assumed Knowledge

200488 - Corporate Financial Management

.....

This unit describes the theory and practice of investment decision making. The general objective of the unit is to introduce students to the tools of financial decision making by providing a conceptual framework within which the key financial decision of investment can be analysed. The objectives of this unit are as follows: To provide an overview of the theory of investing in Australian Financial Markets: Equity Markets in Australia, Stock Exchange Trading, Taxation, Australian Debt Markets: Money and Bond Markets. International Investment Environment Foreign Exchange, Equity Debt and Property Market; To apply theoretical concepts of investing to practical applications; Evaluate Asset Allocation, Security selection and Security analysis in Australian Derivatives Markets, International Derivatives Market; Describe Equity Valuation Models, Macro and Industry Analysis of Share Markets; Futures and Forward Contracts. Characteristics of futures/

forwards; Analyse Qualitative and Quantitative Stock Selection; Be knowledgeable about Investor Preferences and Passive and Active Portfolio Management; Describe the risk-return trade-off and know the meaning of efficient markets.

102294.1 Islam in the Modern World

Credit Points 10 **Level** 2

Unit Enrolment Restrictions

Successful completion of 40 credit points of study in currently enrolled course.

.....

This unit introduces students to Islam and its adherents within contemporary global context. It looks at key Muslim intellectuals from the 19th Century till the present and examines their attempts to come to terms with modernity as a Western project while addressing critical issues facing Islam. Areas for consideration include: renewal and reform; the impact of colonialism and globalisation on Muslim discourse; independent judgment (ijtihad) versus emulation (taqlid); and issues associated with civil society. Students will also explore the challenge of shaping a Muslim identity in the modern world in the context of key Muslim institutions and social movements.

102823.1 Islam: Past, Present and Future

Credit Points 10 **Level** 1

Equivalent Units

101462 - Understanding Islam and Muslim Societies; 700160 - Understanding Islam and Muslim Societies (WSTC)

.....

This is an introductory level unit that forms part of the Islamic Studies major. The unit will contribute to the development of sound disciplinary expertise in the academic study of Islam – historical, anthropological, and sociological. The unit will familiarise students with critical approaches to the study of Islam that touch on its origins and development, formation of traditions, social structures and institutions, and with issues regarding Islam in the Western context. The unit will aid students in developing cross-cultural awareness and interpersonal communication skills.

101601.4 Issues in Contemporary Heritage

Credit Points 10 **Level** 2

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The aim of this unit is to get students thinking critically about heritage. To do so, it examines two main questions: "What is heritage?" and "Why does it matter?". While the answers to both may appear fairly straightforward, this unit is designed to make students question and problematise their own assumptions, rethink what is and is not heritage, and consider why, in fact, we even care at all. The unit will introduce concepts such as national identity, ethics, memorialisation, belonging, nostalgia, heritage values, status, control and repatriation. It will also introduce and examine heritage legislation, theory and practice.

200115.1 Issues in Corporate Social Accountability

Credit Points 10 **Level** 3

Assumed Knowledge

Knowledge of introductory accounting.

.....
This unit extends its analysis of financial and management accounting to incorporate changing expectations of corporate social responsibility.

101331.3 Issues in World Development: Rich World, Poor World

Credit Points 10 **Level** 2

Equivalent Units

400677 - Issues in Third World Development

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This unit introduces students to the field of international development, where the divide between the rich world and poor world takes a centre stage. While development has created prosperity around the world, it is not without discontents. Social and economic inequality at the global level is a real problem and has been increasing. The 'developed' and 'developing' world paradigm will be critically examined. Students will be equipped with theories and practicum examining development, underdevelopment and their related issues within a contemporary political, economic and social framework. Students will also have exposure to current global development debates such as poverty, global inequality, sustainable development, democracy and security.

102064.1 Issues, Risk and Crisis Communication

Credit Points 10 **Level** 2

Assumed Knowledge

Basic knowledge of public relations theory and current public relations practice.

Prerequisite

100212.2 Public Relations Theory and Practice

Equivalent Units

101045 - Issues in Corporate Public Relations

.....
This unit explores the principles and practice of issues management in order to avoid crises, manage when one arises, and seek opportunities to learn and benefit from a crisis where possible, using effective communication. It investigates the development of crisis management plans, and the testing and implementing of these plans. Dealing with the media and pressure groups is covered, along with training a crisis communication team and organising a response to a crisis situation.

100085.2 Japanese 101

Credit Points 10 **Level** 1

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This unit is an introduction to the Japanese language and some related culture. It is intended for beginner students only, who have never studied Japanese. This unit will cover the most basic level of the Japanese language in all four skills: listening, speaking, reading, and writing. The Japanese characters covered in this unit include the hiragana and katakana. Students with a background of study in the language need to obtain advice on their appropriate level of language study. During the first two weeks of class, the lecturer will monitor the performance of students and advise students who need to transfer to a higher class. Students should consult the Languages Academic Course Advisor or Unit Coordinator if they are unsure of their entry level.

100086.3 Japanese 102

Credit Points 10 **Level** 1

Prerequisite

100085.2 Japanese 101

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This is a post beginner level unit in Japanese built on the knowledge and skills developed in Japanese 101 and aims to further develop listening, speaking, reading and writing skills in elementary Japanese. Students who believe they have sufficient background in Japanese to do 102 without having done 101 should apply by e-form for a Rule Waiver, explaining their situation, and have their language level evaluated. Students with a background of study in the language need to obtain advice on their appropriate level of language study. During the first two weeks of class, the lecturer will monitor the performance of students and advise students who need to transfer to a higher class. Students should consult the Languages Academic Course Advisor or Unit Coordinator if they are unsure of their entry level.

102028.1 Japanese 201

Credit Points 10 **Level** 2

Assumed Knowledge

Japanese 102 or equivalent

Equivalent Units

101702 - Language & Communication Skills 2A: Japanese

Special Requirements - Essential Equipment

Internet access to Web information, on-line dictionaries, etc.

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This unit is designed as a post-beginner level language and culture unit intended for students who have studied this language to at least HSC level or equivalent. This unit focuses on the development of the grammatical structures and vocabulary in such areas as using polite and plain style of the language, verb conjugation for expressing conjecture, adverbial clauses indicating specific times and places, conditional, etc. The knowledge of kanji is increased to 260 characters. The unit is not suitable for

background speakers (i.e., who have completed formal secondary education where Japanese is used as an official language and also the language of instruction at the School). Note: Students enrolling in this unit as part of a major or sub major in Japanese are encouraged to enrol in Japanese 202 at the same time.

102029.1 Japanese 202: Speaking and Listening

Credit Points 10 **Level** 2

Assumed Knowledge

Japanese 102 or equivalent knowledge

Equivalent Units

101702 - Language & Communication Skills 2A: Japanese

Special Requirements - Essential Equipment

Internet access to Web information, on-line dictionaries, etc.

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This unit is normally undertaken concurrently with, or after, Japanese 201. It is designed to develop and expand speaking and listening skills based on the grammatical knowledge developed in Japanese 201. The range of communicative transactions is increased so that more sophisticated exchanges are possible, for instance when using polite and plain (i.e. casual) styles of speech, describing one's conjecture, stating an opinion, asking for explanation, etc. Cultural and social understanding of Japanese society is also fostered. The unit is not suitable for background speakers (i.e., who have completed formal secondary education where Japanese is used as an official language and also the language of instruction at the School). Note: Students enrolling in this unit as part of a major or sub major in Japanese are encouraged to enrol in Japanese 201 at the same time.

102030.1 Japanese 203

Credit Points 10 **Level** 2

Assumed Knowledge

Japanese 201 or equivalent

Equivalent Units

101707 - Language & Communication Skills 2B: Japanese

Special Requirements - Essential Equipment

Internet access to Web information, on-line dictionaries, etc.

.....

This unit further develops students' language skills acquired in Japanese 201 to equip students with more sophisticated language skills and knowledge. Among the topics covered in Japanese 203 are: stating a plan or intention, making a suggestion in the plain form, offering advice, indicating the degree of certainty, describing a change in state, indicating causes of reasons, using of the passive and the imperative, etc. By the end of this unit, students will be able to read and write approximately 380 kanji characters. The unit is not suitable for background speakers (i.e., who have completed formal secondary education where Japanese is used as an official language and also the language of instruction at the School). Note: Students enrolling in this unit as part of a major or sub major in Japanese are encouraged to enrol in Japanese 204 at the same time.

102804.1 Japanese 204: Speaking and Listening

Credit Points 10 **Level** 2

Assumed Knowledge

Japanese 201 and 202 or equivalent knowledge.

Equivalent Units

101707 - Language & Communication Skills 2B: Japanese, 102031 - Japanese 204

Special Requirements - Essential Equipment

Internet access to Web information, on-line dictionaries, etc.

.....

This unit is undertaken concurrently with, or after, Japanese 203. It is designed to further develop and expand speaking and listening skills on the basis of grammatical structure introduced in Japanese 203 and increase the range of communicative transactions developed in Japanese 202 so that more sophisticated exchanges are possible when stating a plan or intention, making a suggestion, offering advice, indicating the degree of certainty, describing a change in state, indicating causes, using the passive and the imperative, etc. This unit will also present further aspects of contemporary Japanese culture and society. The unit is not suitable for background speakers (i.e., who have completed formal secondary education where Japanese is used as an official language and also the language of instruction at the School). NOTE: Students enrolling in this unit as part of a major or sub major in Japanese are encouraged to enrol in Japanese 203 at the same time.

101952.1 Japanese 301

Credit Points 10 **Level** 3

Assumed Knowledge

Japanese 203 and 204 or equivalent knowledge

Equivalent Units

101712 - Languages and Grammatical Concepts 3A: Japanese

.....

This is a Level 3 unit within the Japanese major program, intended for students who have successfully completed Japanese 202 or have acquired equivalent knowledge. It enhances students' comprehension of and ability to use new grammatical structures, expressions, interaction strategies and Kanji characters. In addition to improving the four primary language skills and ability needed for working in Japan or with Japanese people, this unit aims to advance students' knowledge of the modern Japan through the recommended texts and class discussions. Note: This unit is not suitable for native speakers.

100092.3 Japanese 302

Credit Points 10 **Level** 3

Assumed Knowledge

Japanese 301 or equivalent knowledge.

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After covering basic Japanese grammar in previous units, this unit is designed to further improve and extend students' competence in Japanese. It enhances students' knowledge and comprehension of Japanese, and develops their ability to apply this knowledge and comprehension to written and spoken Japanese. In addition to the language skills, this unit covers further aspects of Japanese culture through the recommended texts and class discussions. Note: This unit is not suitable for native speakers.

100093.2 Japanese 303: Contemporary Culture and Society

Credit Points 10 **Level** 3

Assumed Knowledge

Japanese 203 and 204 or equivalent

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This unit aims to provide students with a valuable insight into modern Japanese culture and society via learning the language at an advanced level. In this unit, students will further enhance their four skills in the language with a focus on listening and speaking.

101970.1 Japanese 304: Discourse in Japanese

Credit Points 10 **Level** 3

Assumed Knowledge

Japanese 203 and Japanese 204 or equivalent knowledge.

Equivalent Units

100094 - Japanese 304: Discourse in Japanese

Special Requirements - Essential Equipment

Internet access to Web information, on-line dictionaries, etc.

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This unit is designed to enable post-intermediate students of Japanese to learn and practice spoken Japanese at an advanced level. Students will explore Japanese discourse styles and discourse strategies in a range of situations, registers and levels of formality. In addition to the essential readings, materials drawn from educational videos, feature films, television dramas, news programs and language corpus will be used for class discussions and as data for analysis.

101971.1 Japanese 305: Advanced Reading and Writing

Credit Points 10 **Level** 3

Assumed Knowledge

Japanese 203 and 204 or equivalent knowledge

Special Requirements - Essential Equipment

Internet access to Web information, on-line dictionaries, etc.

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Students in this unit will further develop their competency in Japanese with a focus on reading and writing at an advanced level. The unit content is organised around communicative and cultural themes on Japanese society. To expose students to authentic language use, reading

materials of different genres are selected from Japanese newspapers, magazines, Japanese language corpus and the internet. Acquisition of Kanji is accelerated through reading and writing tasks.

102219.1 Japanese 306: Japanese Popular Culture

Credit Points 10 **Level** 3

Assumed Knowledge

Japanese 203 and 204 or equivalent knowledge

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This unit aims to reinforce the Japanese language in all four skills: speaking, listening, reading and writing, via the medium of Japanese popular culture, e.g. manga, anime, Japanese drama and/or J-pop, by exploring and analysing culturally and linguistically specific issues of the language, e.g. address terms and taking turns. Students will explore natural Japanese text and speech in both casual and formal styles at an advanced level, as well as increase their knowledge and understanding of Japanese popular culture.

100001.3 Keeping the Past

Credit Points 10 **Level** 2

Equivalent Units

53403 - Keeping the Past

Unit Enrolment Restrictions

Successful completion of 40 credit points of study in currently enrolled course.

.....

Legislation requires the preservation of natural, built and movable heritage, but choices about what to keep often produce controversy and reveal starkly varying opinions about what is historic. From the choice of people commemorated in statues to modest buildings on the site of new developments, local communities and central governments are divided about whose past is protected and praised. The historian's investigation of places and objects is an important part of the formal assessment process and may be part of controversial debates. Parramatta has a rich selection of heritage places. How does heritage fit in a modern CBD? Site visits around the city will identify archaeological and architectural heritage to promote discussions, museums will showcase objects from the past, documents preserved in archives will offer insights and historical research techniques will help to answer the questions "What should be kept from the past?" and "Why should it be kept?"

900109.1 Key Ideas in Arts and Social Sciences (WSTC)

Credit Points 10 **Level** Z

Equivalent Units

700191 - History of Western Thought (UWSCFS); 700246 - Key Ideas in Arts and Social Sciences (UWSCFS)

Unit Enrolment Restrictions

Students must be enrolled at The College in a Foundation Studies course

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This unit explores some of the most influential ideas in the humanities and social sciences, including democracy, imperialism, romantic love and secularisation. The unit traces the origins of these ideas and their manifestation in the world today. The unit will equip students with the ability to identify and evaluate some of the central ideas underpinning public discussion on a range of political and cultural issues today. In addition, it will provide students with a solid foundation of cultural and historical knowledge which is assumed knowledge in many University level units.

200599.2 Land Law

Credit Points 10 **Level** 2

Assumed Knowledge

200184 - Introduction to Business Law

Equivalent Units

LW209A - Land Law

Unit Enrolment Restrictions

External offerings for this unit are only available to students who are enrolled in a Property course or specialisation.

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Land Law seeks to give students an understanding and appreciation of the main legal concepts concerning property and interests in land, and of some of the technical rules used in land law, in a way which will be relevant to students development as property professionals. Students who successfully complete this unit will be familiar with and understand the main concepts of land law, be able to relate these concepts one to the other and to the practice of the property profession, and be familiar with the legal terminology relating to these concepts.

200296.3 Law Economics and Business Ethics

Credit Points 10 **Level** 2

Prerequisite

200006.2 Introduction to Law OR **200977.3** Fundamentals of Australian Law AND **200007.2** Law Foundation OR **200978.4** Legal Analysis and Critique

.....

This unit considers ethical analysis of institutions and practices of contemporary market capitalism as a foundation for possible future legal reforms. Topics covered include; market efficiency and externalities, corporations and regulation, principles of distributive justice, the ethics of globalization, class and crime.

200183.4 Law of Business Organisations

Credit Points 10 **Level** 2

Prerequisite

200184.3 Introduction to Business Law OR **200909.1** Enterprise Law

Note: Pre-requisite unit 200184 Introduction to Business Law is replaced by unit 200909 Enterprise Law.

Unit Enrolment Restrictions

Students enrolled in 2502 Bachelor of Laws (Non graduate entry) are required to seek permission from their Course Advisor prior to enrolling in this unit.

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This unit deals with legal issues concerning the creation and control of companies and compares this structure with other forms of business organisations, such as joint venture, partnership, trusts and sole traders. This unit will provide students with an appreciation of partnership, and companies and a practical operation of a scheme of corporate regulation in the Australian federal system.

200554.3 Law of Commercial Obligations

Credit Points 10 **Level** 2

Prerequisite

200909.2 Enterprise Law

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This unit introduces students to the Australian laws governing transactions involving the transfer, registration and use of property. Focusing on commercial applications students will consider laws governing real, intellectual and personal property including topics such as registration requirements under the Torrens title system and the Personal Property Securities Act (PPSA) as well as enforceability and alienation of proprietary interests, leases and deeds, and subsidiary interests such as covenants and easements.

200863.1 Leadership and Entrepreneurship

Credit Points 10 **Level** 3

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This unit explores the links between leadership and entrepreneurship in the context of dynamic domestic and global environments. It develops an understanding of how to initiate a business venture, taking advantages of perceived opportunities and mobilising the required resources. To this end, different theories and perspectives on leadership and entrepreneurship are examined, and students are encouraged to apply them to real-life situations. The knowledge and skills learned in this unit will enable future leaders to revitalise organisations and create value in the process of transforming innovations into goods or services.

200855.3 Leadership in a Complex World

Credit Points 10 **Level** 1

Incompatible Units

200857 Leadership and Uncertainty

Unit Enrolment Restrictions

Students must be enrolled in The Academy at Western Sydney University; i.e. students enrolled in advanced degrees or other courses at the discretion of the Academy or the Dean.

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From 1H 2022 this unit replaced by 800239 Leadership in Complexity. This unit is designed for students from

Advanced Degrees who are enrolled in The Academy. The focus here is the leadership of groups and teams in a cross-disciplinary environment and its application in various contexts. The unit encourages the examination of leadership through the lens of multiple disciplines thereby broadening perspectives of leadership and inspiring students to think and act outside the silos of their disciplines. Through the unit, students will be challenged to think about preparing for unknown futures and the nature of the skill sets necessary to prepare for and respond to change and innovations.

102161.2 Leading Change

Credit Points 10 **Level** 7

From 2020 students should note that core units are now taught in semesters rather than half yearly sessions. This unit explores change and leadership through a range of contexts. In this unit we critically analyse cultural, structural and political dimensions of change in organisations, systems and communities. This unit is grounded in leadership models that feature collaborative and relationship enhancing approaches to enable purposeful change.

101259.3 Learning and Creativity

Credit Points 10 **Level** 2

This unit examines the inter-related processes of learning and creativity and the application and practice of these in all aspects of life. Learning and Creativity is contextual. This context is personal, social, cultural and environmental. The unit content is critically positioned within diverse theories, with an emphasis on experiential learning and ongoing critical reflection. The unit promotes understanding of feeling and experience as much as concepts and ideas. It emphasises the tools and skills of learning, the everyday nature of creativity and enables students to develop and apply their creativity. It is designed for students interested in personal, community and cultural development, in the context of far reaching change.

101758.2 Learning through Indigenous Australian Community Service (Day Mode)

Credit Points 10 **Level** 3

Unit Enrolment Restrictions

Successful completion of 60 credit points of study in currently enrolled course.

Learning through Indigenous Australian Community Service will provide students with an exciting opportunity to apply their disciplinary knowledge and skills in an Indigenous Australian cultural context. Students will negotiate and conduct an interview with an Indigenous or Non-Indigenous Service Provider working in an Indigenous context. Students will gain cross cultural awareness and insights as well as knowledge about Indigenous community affairs including cultural protocols, decision-making and leadership. This experience will provide students with a level of cultural understanding and competency that can

lead to improved communication skills and effective partnering with Indigenous people, organisations and communities.

102581.1 Literary Theory

Credit Points 10 **Level** 7

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course.

This unit examines a range of theoretical approaches to literature, the majority of which have proliferated since the beginning of the 20th century. These may include: structuralism, poststructuralism, feminism, postcolonialism, psychoanalysis and posthumanism. In presenting this 'contemporary' mode of engaging with literary texts, 'Literary Theory' asks how we might theorise our approach to reading, and how individual texts allow us to theorise the literary in general.

301070.3 Logic, Rhetoric and Argumentation

Credit Points 10 **Level** 2

Unit Enrolment Restrictions

Students must have a minimum GPA of 5 and be enrolled in The Academy at Western Sydney University; i.e. students enrolled in the Bachelor of Applied Leadership and Critical Thinking or other advanced courses at the discretion of the Academy or the Dean.

From 2H 2022 this unit replaced by 800241 - Logic, Argumentation and Post-Truth. This unit is designed for high-achieving students who may be enrolled in Advanced degrees or the Bachelor of Applied Leadership and Critical Thinking. This unit provides students with a detailed understanding of logical and rhetorical arguments in order to prepare them for leadership roles in the future. Throughout the unit, students will appraise the structure of logical and rhetorical arguments, evaluate classical arguments and critiques and assess the structure, validity and soundness of philosophical arguments.

200546.3 Macroeconomic Issues

Credit Points 10 **Level** 3

Assumed Knowledge

It is assumed that students will have an understanding of economic methods.

Prerequisite

200549.2 The Australian Macroeconomy OR **200547.2** Macroeconomic Theory OR **200051.1** Macroeconomic Analysis

Equivalent Units

200060 - Macroeconomic Theory and Practice

In 2016, this unit replaced by 200926 - Macroeconomic Measures and Models. Macroeconomic Issues provides tools to assess competing explanations, predictions and policy recommendations regarding the macroeconomy. Building on the introductory concepts, measures and simple

theories, this unit develops a comprehensive model for identifying and quantifying the sources and mechanisms of macroeconomic change. A systematic modelling approach reveals whether differences are rooted in assumptions or empirical claims. We focus on Australia, but consider controversies relating to the USA, Asia and Europe, given their impact on global conditions and the lessons they offer for Australia. Topics include productivity and growth, the determinants of unemployment and inflation, the role of exchange rates in adjustment, and monetary and fiscal policy design.

200926.1 Macroeconomic Measures and Models

Credit Points 10 **Level** 3

Assumed Knowledge

Knowledge acquired in introductory microeconomics, macroeconomics and accounting.

Equivalent Units

200546 - Macroeconomic Issues

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The unit equips students with formal tools to analyse macroeconomic problems. Students learn to use macroeconomic terms and measures competently in discussion, and interpret data from the income, product, external and government accounts, and labour force surveys. Through hands-on experience constructing and applying price indices, deflators and productivity measures, they acquire practical skills and a sound conceptual understanding of economic variables and the accounting framework. Students come to appreciate the power of macroeconomic models, learning how to capture myriad mechanisms and feedbacks in a single framework, for example to define and quantify multipliers and crowding-out effects. Finally, students gain an understanding of fundamental external constraints, such as international parity and balance of payments equilibrium conditions.

200547.2 Macroeconomic Theory

Credit Points 10 **Level** 2

Assumed Knowledge

HSC Mathematics

Prerequisite

200549.2 The Australian Macroeconomy

Equivalent Units

200051 - Macroeconomic Analysis

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Macroeconomic Theory aims to provide alternative theoretical explanations of the working of the macroeconomy. The unit will be based on the analytical narratives of macroeconomic developments taught in Australian Macroeconomy. Starting from the basic IS-LM model, it derives the aggregate demand (AD) curve and examines the components of commodity and money markets. It also analyses the labour market and derives the aggregate supply (AS) curve of an economy. Using the AD-AS model, it examines the interdependent nature of macroeconomic problems (e.g. inflation, unemployment), and the effectiveness of fiscal and monetary policies within

a closed economy context. The basic model is then extended to analyse open economy issues (e.g., exchange rates and balance of payments, external shocks and international interdependence). Whenever appropriate, alternative approaches to macroeconomics are evaluated.

401075.2 Major Incident Management

Credit Points 10 **Level** 3

Prerequisite

401069.1 Paramedic Practice 4

Unit Enrolment Restrictions

Students must be enrolled in 4669 Bachelor of Health Science (Paramedicine).

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This unit examines the tactical and strategic issues facing a health response team in a major incident. Students will practice team responses to critical incidents and evaluate the effectiveness of different approaches to response and recovery.

200116.6 Management Accounting Fundamentals

Credit Points 10 **Level** 1

Prerequisite

200111.2 Financial Accounting Applications

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This unit provides an introduction to management accounting in an e-commerce environment. The interrelations of management accounting to other functional areas, to suppliers, to customers, and to other sources of external information relevant to planning and control are examined. Topics include the development and logic of routine and non-routine analysis performed to support management decision making.

301123.2 Management Analytics

Credit Points 10 **Level** 1

Assumed Knowledge

HSC maths (2 unit desirable) or equivalent.

Equivalent Units

200032 Statistics for Business, 200052 Introduction to Economic Methods, 300700 Statistical Decision Making, 200263 Biometry, 200192 Statistics for Science, 700007 Statistics for Business (WSTC), 700041 Statistical Decision Making (WSTC)

.....

Management Analytics provides students with introductory knowledge and skills in identifying, analysing and interpreting data relevant to Business, Human Resources and Management. In order to develop evidence-based decision-making skills, students will learn how to work with data. Students will organise and summarise data, present data visually and design surveys for new data collection and use. Students will develop skills in understanding decision-making models and forecasting as a means of improving business processes and HR, management and business metrics.

200571.4 Management Dynamics

Credit Points 10 **Level** 1

Equivalent Units

700080 - Management Dynamics, 700003 - Management Dynamics (UWSC), 200912 - Enterprise Leadership

Incompatible Units

MG102A - Management Foundations, 200879 - Introduction to Business Studies

Unit Enrolment Restrictions

External offerings for this unit are only available to students who are enrolled in a Property course or specialisation.

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In 2016, this unit is replaced by 200912 - Enterprise Leadership. The unit provides an opportunity for students to engage with the fundamental issues and theories of management as well as understand that management itself is dynamic and evolving. Students will be introduced to how work and management systems are organised and managed, and how these impact upon individuals, other organisations or society as a whole. The unit covers both the theory and the practice of management and employment relations and is an essential unit for business students in order that they achieve a broad initial understanding of management and employment relations.

200570.3 Management of Change

Credit Points 10 **Level** 3

Equivalent Units

H3741 - Management of Change, 200862 - Creating Change and Innovation

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In 2015, this unit is replaced by 200862 - Creating Change and Innovation. This unit introduces the concepts of organisational change, the need to manage change as a change agent and how to develop and optimise change models and schemes. In this unit we encourage you to consider the world from different perspectives. We wish you to challenge your own ways of learning and to try to include more reflection in the work that you do. The unit will be driven by theory as well as practice and will need you to read conflicting viewpoints in order to understand the complexity of the relationships we are discussing.

200255.2 Management of E-Business Processes

Credit Points 10 **Level** 2

Assumed Knowledge

Concepts and other issues covered in CP108A Principles of the Internet.

Equivalent Units

200125 - Information Systems and Business Processes

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The Internet and WWW have recast the role of e-business systems in organizations and the management of these systems. Many organizations use web-based technologies

to bring about fundamental changes in the way they interact with their suppliers and customers. It is becoming increasingly important to digitally enable the core business processes of their organization. A vital factor for successful e-business organizations is their ability to manage their core business processes and information resources. This unit covers e-business planning, strategies for managing information, knowledge and business networks in e-business, and strategic management for e-business systems including their connection to enterprise resource planning (ERP) systems, supply chain management systems (SCM) as well as customer relationship management systems (CRM).

200528.2 Management of Projects

Credit Points 10 **Level** 2

Assumed Knowledge

Students are expected to have gained an introductory level of knowledge in operations and supply chain management.

Equivalent Units

61654 - Facilities Location and Project Management, 61823 - Business Modelling

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Management of Projects introduces students to the role of projects in organizations and the associated issues in managing projects, including the management of project teams and project lifecycles. While project management is well understood in areas such as construction and information systems, this unit also covers its use in other business applications, such as product development, advertising and promotional campaigns, organizational change and the implementation of corporate strategy. The use of cases, simulations and other exercises allows students to gain a realistic appreciation of the issues involved in managing projects. A range of project management tools and techniques are demonstrated through these case studies.

200081.3 Managerial Economics

Credit Points 10 **Level** 3

Assumed Knowledge

Microeconomics or Introduction to Economics

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This unit develops and applies economic theories and principles introduced in previous units. Practicality is emphasised, with economic methods, theories and practices being applied to managerial decision making. Topics include: the firm's environment, production, costs, profit maximisation, constrained optimisation, markets, firm behaviour, project management, and the impact of government policy.

200376.4 Managing and Developing Careers

Credit Points 10 **Level** 2

Equivalent Units

200914 - Working in Professions, 200915 - The Service Enterprise

Unit Enrolment Restrictions

Successful completion of 60 credit points .

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Managing and Developing Careers focuses on employability and career progression. The unit is one of four units in the Management professional core in the Bachelor of Business but is open to all students with an interest in reflecting on career progression in leadership and management-related careers. The unit will utilise portfolio development, case studies, occupational and industry research to assist participants identify and reflect on strategies to facilitate achievement and employability. Successful completion of the unit will result in students creating an ongoing portfolio directed to future employability.

200150.2 Managing Diversity

Credit Points 10 **Level** 3

Prerequisite

200300.2 Managing People at Work

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This unit explores the complexities and challenges of managing diverse workforces in contemporary organisations. Using applied learning approaches, students are required to formulate corporate policies relating to diversity and then evaluate the implications for implementing these policies in a real world setting. As a key component of human resource management, students are expected to appreciate both the theoretical and practical elements of managing diversity and are required to reflect on their own learning process throughout the unit.

200864.2 Managing in the Global Environment

Credit Points 10 **Level** 2

Equivalent Units

200586 Cross Cultural Management, 700094 Cross Cultural Management, MG206A Cross Cultural Management

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This unit introduces students to the complexities of managing in the changing economic, political, legal, technological and socio cultural factors that influence management practice. By addressing issues of cultural awareness, this unit provides an organisational behaviour approach to managing in a dynamic global environment. Management practice and theoretical knowledge are linked in this unit through experiential based learning and assessment activities such as critical analysis of contemporary media, research and case studies.

500079.1 Managing in the Global Environment (Block)

Credit Points 10 **Level** 2

Equivalent Units

200586 - Cross cultural management, 700094 - Cross cultural management (UWSC)

Unit Enrolment Restrictions

Students must be enrolled in course 7180 – Undergraduate Certificate in Business Management

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This unit introduces students to the complexities of managing in the changing economic, political, legal, technological and sociocultural factors that influence management practice. By addressing issues of cultural awareness, this unit provides an organisational behaviour approach to managing in a dynamic global environment. Management practice and theoretical knowledge are linked in this unit through experiential based learning and assessment activities such as critical analysis of contemporary media, research and case studies.

200865.2 Managing Operations

Credit Points 10 **Level** 3

Assumed Knowledge

Students are expected to have gained an introductory level of knowledge in operations and supply chain management.

Equivalent Units

200588 Global Operations and Logistics Management

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Managing Operations is a comprehensive unit that focuses on the importance of operations in creating competitiveness and dynamic capabilities for individual organisations and organisations connected through supply chains and logistics processes within a global context. The unit is designed for students interested in enhancing their knowledge and skills in designing and improving critical operational processes used by organisations to provide products and services to customers. It encompasses internal and external operations for manufacturing and service organisations; their strategic choices; and tactical and operational decision-making processes for the management of critical and extended resources. The latest qualitative and quantitative tools and techniques, online business simulations and international case studies are used to practise problem solving processes to address challenges of a global nature in the business world.

200300.2 Managing People at Work

Credit Points 10 **Level** 1

Equivalent Units

200151 - Management of Employment Relations, 61428 - Introductory Employment Relations, 700030 - Managing People at Work (UWSC), 700091 - Managing People at Work (Creative Industries)

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'Managing People at Work' provides an introductory framework for the study of employment relations. The unit is approached from a stakeholder perspective, emphasising the way that management, labour and the State, along with other key stakeholders, act, both separately and together, to structure the employment relationship. In doing so, the unit integrates industrial relations and human resource management theory and practice, illustrating the links between the two disciplines. The content of the unit is

structured so as to provide an initial introduction to the disciplines of industrial relations, human resource management, and employment relations, and to the key stakeholders in the employment relationship. Building on this framework, a theoretical and empirical analysis of employment relations processes is provided, with particular emphasis given to recent changes in the role and perspectives of stakeholders.

500080.1 Managing People at Work (Block)

Credit Points 10 **Level** 1

Equivalent Units

700030 - Managing People at Work (UWSC), 700091 - Managing People at Work (Creative Industries)

Unit Enrolment Restrictions

Students must be enrolled in course 7180 - Undergraduate Certificate in Business Management

'Managing People at Work' provides an introductory framework for the study of employment relations. The unit is approached from a stakeholder perspective, emphasising the way that management, labour and the State, along with other key stakeholders, act, both separately and together, to structure the employment relationship. In doing so, the unit integrates industrial relations and human resource management theory and practice, illustrating the links between the two disciplines. The content of the unit is structured so as to provide an initial introduction to the disciplines of industrial relations, human resource management, and employment relations, and to the key stakeholders in the employment relationship. Building on this framework, a theoretical and empirical analysis of employment relations processes is provided, with particular emphasis given to recent changes in the role and perspectives of stakeholders.

200273.5 Managing Service and Experience

Credit Points 10 **Level** 3

Equivalent Units

200564 - Introduction to Sport Management, 400319 - Sport Management 1

As service provision becomes increasingly important across a number of industries, some firms are moving beyond the idea of providing a service to providing a total customer experience. Managing Service and Experience introduces students to the exciting concepts of management in the service and experience economy. The unit examines the development of the experience economy and the specialist skills required to manage commercial organisations in the emerging experience economy. Key areas which are covered include: the experience economy, the characteristics of service, service development, service evaluation and service improvement.

200709.2 Managing the Accommodation Experience

Credit Points 10 **Level** 2

Assumed Knowledge

A basic understanding of the core concepts of hospitality.

Equivalent Units

200144 - Lodging Management

This unit will be replaced by 200993 The Accommodation Industry from 2018. The accommodation sector is an integral part of the hospitality experience. It requires the combination of intangible service and experience with the tangibility of a product which is used by guests. The need to stay competitive in this growing and competitive market creates a need for organisations to look beyond the historical components such as affordability, suitability and luxury. This unit gives students the opportunity to develop an understanding of these accommodation issues as they relate to hospitality organisations.

200710.4 Managing the Food and Beverage Experience

Credit Points 10 **Level** 2

Assumed Knowledge

A basic understanding of the core concepts of hospitality.

Equivalent Units

200145 - Food Service Systems

This unit will be replaced by 200992 Food and Beverage Management from 2018. The provision of food and beverage is a key component of the hospitality industry. Future managers and decision-makers need a thorough knowledge of the nature and characteristics of modern food and beverage service to gain competitive advantage. This unit draws upon traditional gastronomy to examine the role of food and beverage in society. A systems approach to food and beverage service management is utilised to understand the delivery of a food and beverage experience.

201086.1 Marketing and Digital Communications

Credit Points 10 **Level** 3

Assumed Knowledge

Students should have foundation knowledge in marketing principles and customer experience

Prerequisite

200083.2 Marketing Principles

Equivalent Units

200086 - Marketing Communications

Special Requirements - Essential Equipment

A computer and internet access

The evolving role of digital technologies and digital media has changed how marketers effectively manage a communication campaign in the digital age. This unit offers insights into marketing communication strategies that can effectively reach tech savvy audiences. The principles taught in this unit will provide a strong understanding of the communication process and help utilise the marketing communications mix (advertising, sales promotions, personal selling, sponsorship marketing, public relations, and direct marketing) more effectively. Students completing this unit will be able to build and manage marketing and digital communication campaigns.

200086.3 Marketing Communications

Credit Points 10 **Level** 2

Assumed Knowledge

Basic principles of marketing

Prerequisite

[200083.2](#) Marketing Principles

Developing and managing an effective integrated marketing communications (IMC) program is a vital part of successful marketing. Moreover, IMC is a highly visible and demanding aspect of marketing communication effort at brand level. This unit, grounded in marketing principles, provides students with an understanding of IMC, the marketing communication process, and coordinating major elements of the marketing communications mix – advertising, digital marketing, sales promotions, personal selling, sponsorship marketing, public relations, direct marketing.

200090.3 Marketing of Services

Credit Points 10 **Level** 3

Assumed Knowledge

An advanced understanding of marketing theory and practice

Prerequisite

[200083.2](#) Marketing Principles

Equivalent Units

200915 - The Service Enterprise

Given the service-based nature of modern economies, business graduates will either work for firms whose central offering is service or be employed by organisations that use service as an integral supporting element in what they do and what they offer. Therefore, increasingly, knowledge and skills in the field of marketing of services are required by personnel operating across various industries and in a range of roles. The unit aims to: expose students to relevant theory and practice in the field of services marketing; develop participants into more complete marketers capable of operating in service marketing environments.

200096.3 Marketing Planning Project

Credit Points 10 **Level** 3

Assumed Knowledge

An understanding of marketing concepts including the elements of consumer behaviour, marketing research methods, marketing communications, channel management and distribution, brand and product management, competitive strategy and quantitative methods in marketing. The basics of economics, finance and accounting, mathematics and statistics and general communications are also assumed.

Prerequisite

[200083.2](#) Marketing Principles

Equivalent Units

61734 - Marketing Project, MK311A - Marketing Planning Project

Marketing planning project (MPP) assimilates and builds on the wide range of marketing units that students have previously completed. MPP assimilates students' specialist knowledge developed in other units through the use of a 'real-life' case context in which students demonstrate their mastery of marketing in the development and presentation of a professional marketing plan.

200083.3 Marketing Principles

Credit Points 10 **Level** 1

Equivalent Units

700001 - Marketing Principles (UWSC), 700089 - Marketing Principles (Creative Industries)

Marketing Principles is an introductory marketing course that delivers an overview of the marketing process and how it works within the field of business. This unit examines how organisations use marketing decisions to satisfy customer needs and deliver value, with a focus on the impact of digital technology. Areas of study include market segmentation and positioning; product decisions and branding; customer decision processes, omnichannel marketing; digital marketing communications; pricing strategies; and customer insights. The unit provides a foundation for those students in the marketing major; however, it also provides a broad overview for those who seek a general understanding of marketing practice and theory.

200592.2 Marketing Research

Credit Points 10 **Level** 2

Assumed Knowledge

Basic principles of marketing, consumer behaviour and statistics.

Prerequisite

[200032.5](#) Statistics for Business AND [200083.2](#) Marketing Principles

Equivalent Units

200085 - Fundamentals of Marketing Research

Marketing Research provides a comprehensive appreciation of the methods, uses and limitations of contemporary marketing research. The emphasis is on a conceptual understanding of research method. Students gain exposure to concepts such as research design, information collection, data processing and analysis, and results communication involving qualitative and quantitative techniques.

200024.2 Mathematical Finance

Credit Points 10 **Level** 3

Prerequisite

200026.3 Advanced Mathematics for Business OR
200030.3 Differential Equations

The first section of the unit covers the idea of hedging and pricing by arbitrage in the discrete-time setting of binary trees. The key probabilistic concepts of conditional expectation, martingales, change of measure and representation are introduced in a simple framework. The second (and main) part of the unit concentrates on classical Black-Scholes analysis, assuming a lognormal random walk for asset prices. Ito's lemma and simple arbitrage arguments are used to derive the Black-Scholes partial differential equation for the fair value of an option. A variety of different kinds of options are considered and it is shown how, by suitably selecting boundary and final conditions for the Black-Scholes equation, virtually all derivative securities may be valued in a Black-Scholes framework. The unit concludes with a variety of 'exotic options': digital, pay-later, gap options and American options and the free boundary value problems. The link between the existence of equivalent martingale measures and the ability to price and hedge is formalised.

301106.2 Mathematical Investigations

Credit Points 10 **Level** 7

Assumed Knowledge

Undergraduate level of knowledge in mathematics or statistics

Unit Enrolment Restrictions

Students must be enrolled in 8086 Master of Research.

Mathematical Investigations will prepare Master of Research for students planning a future in mathematical/statistical research. Students will carry out investigations under the supervision of an academic staff member that will allow development of skills, knowledge and a way of thinking that will assist in the learning of mathematics/statistics that will prepare them for research in their chosen field of mathematics. They will also develop their written and oral communication skills, culminating in a poster presentation of significant findings as if being submitted at a mathematics/statistics conference, following that conference's directions for submission.

301177.2 Mathematical Proof and Reasoning

Credit Points 10 **Level** 7

Assumed Knowledge

Undergraduate level of knowledge in mathematics or statistics

Proving and getting a new proposition by careful reasoning from given propositions, is the essence of mathematics. Proof is what makes mathematics special and eternal. This unit looks at the different methods of proof and reasoning that can be employed to verify that statements are true or not. Students will consider propositions and theorems from various areas of mathematics and look at classic, interesting and sometimes novel ways these can be proved. Successful students taking this unit will not only be able to follow and determine if a proof is correct, but become proficient at mathematical reasoning.

900086.3 Mathematics 2 (WSTC)

Credit Points 10 **Level** Z

Assumed Knowledge

Year 10 Mathematics or equivalent

Equivalent Units

700146 - Mathematics 2 (WSTC Prep)

Unit Enrolment Restrictions

Students must be enrolled at The College.

This unit has been specifically designed for students who need to refresh or upgrade their understanding of basic mathematical concepts taught in high school mathematics. The topics include basic arithmetic and algebra, elementary functions, geometry, trigonometry and coordinate geometry.

900087.3 Mathematics 3 (WSTC)

Credit Points 10 **Level** Z

900088.2 Mathematics for Health Science (WSTC)

Credit Points 10 **Level** Z

Assumed Knowledge

Year 10 Mathematics or equivalent

Equivalent Units

900070 - Mathematics for Nursing (WSTC)

Unit Enrolment Restrictions

Only students enrolled at The College in Foundation Studies courses can enrol in this unit.

This unit is designed to prepare students for further study at university level in the areas of Health Science and, in particular, Nursing. Undergraduate study in Health Science places a particular emphasis on mathematical skills in the

workplace and this unit provides a basis for developing those skills. The unit places equal emphasis on both theoretical and practical application of mathematical techniques as would apply in practice in the Health environment.

301018.3 Mechanical System Design

Credit Points 10 **Level** 7

Assumed Knowledge

The students are assumed to have a good understanding on basics of mechanical design, fundamentals and advanced topics in mechanics of materials, fundamentals on fluid mechanics and heat transfer and thermal dynamics.

Unit Enrolment Restrictions

Students must be enrolled in the Master of Engineering, Graduate Certificate in Engineering or Bachelor of Research Studies / Master of Research.

Special Requirements - Essential Equipment

Engineering analysis package - SolidWorks available in SCEM Computer Labs

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This unit advances students understanding on product design and development of machine components and assemblies using systems engineering approaches. The unit covers a review on the design of main components of machinery to ensure their functionality, strength and durability, which includes drive components - gears, shafts, belt drives, and bearings, and structural components - welds and treaded fasteners. The machine assembly design is delivered based on systems engineering. Academic skills on research and communication are ensured to be achieved through conducting systems engineering approached-based mechanical system design projects.

300600.5 Mechatronic System Design

Credit Points 10 **Level** 7

Assumed Knowledge

Equivalent Bachelor of Engineering degree.

Incompatible Units

300512 - Servo Systems Design (PG), 300191 - Mechatronic System Design

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course

Special Requirements - Essential Equipment

vUWS site SCEM Computer Lab SolidWorks MS Office Suite ANSYS MDSIGN

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This unit will advance the skills of mechanics, mechanical systems and automation in the practice of engineering design as applied to mechatronic devices and systems. The ability to perform detailed design analysis of machine elements as well as control systems as applicable to manufacturing and process machinery is the intended outcome of undertaking this unit and project-based tasks will form part of the learning process and team work experience.

200294.4 Mediation

Credit Points 10 **Level** 2

Prerequisite

200811.1 Alternative Dispute Resolution

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This unit will examine the theory and practice of mediation, specifically in the context of the Australian legal system. It builds upon the more general introduction given in the unit Alternative Dispute Resolution (which is a prerequisite for this course). This unit will assume that students have read the textbook for Alternative Dispute Resolution. This unit is experientially based, and students will be expected to participate in discussions, exercises and role-plays. The theory and practice of mediation will be critically considered, as will the social and legal contexts within which mediation is practised. The unit is presented with a multi-disciplinary, analytical and practical approach. Given the very broad range of areas within which mediation can be applied, students will be able to focus on an area or areas of particular personal or professional interest to them (for example, mediation of commercial disputes, mediation under anti-discrimination or family law). This unit is intended to be an introduction to the practice of mediation.

101909.1 Methods of Reading

Credit Points 10 **Level** 2

Unit Enrolment Restrictions

Successful completion of 40 credit points of study in currently enrolled course.

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This unit aims to build the skills of reading, interpretation and theoretical and contextual analysis that are critical to the study of literary texts, skills that define scholarship in the discipline of English. Focusing on a sustained and careful study of a small number of literary texts the unit provides an in-depth exploration of technical approaches to close reading, cultural and historical contexts for the production and reception of the texts, and different theoretical approaches to their interpretation. The selected primary texts (one novel, one play and a selection of poems) will span two or three literary/historical periods.

200530.3 Microeconomic Theory and Applications

Credit Points 10 **Level** 3

Prerequisite

200525.2 Principles of Economics OR **200052.4** Introduction to Economic Methods

Equivalent Units

200058 - Industry Economics and Policy

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In 2016, this unit replaced by 200923 - Corporations, Economic Power and Policy. The aim of Microeconomic Theory and Applications is to extend students' knowledge of microeconomic theory developed in Principles of Economics. After a more formal presentation, the rather idealistic assumptions used in the context of the perfectly

competitive markets will be relaxed in order to model typical situations encountered in the business world. The theory of choice will be extended to situations where individuals face uncertainty regarding the outcome of their own actions. In terms of market structure, we will investigate the consequences in terms of price, quantity and consumer's surplus, of monopoly, oligopoly or duopoly markets. As some of these market structures imply that the individuals' decisions might strongly affect or be affected by a limited number of other decision makers, an introduction to Game Theory will be presented. Finally, our concerns for investigating more realistic economic situations will lead us to make a brief incursion into markets characterised by asymmetric information, the presence of public goods or the existence of externalities.

102000.1 Modern European History and Politics

Credit Points 10 **Level** 1

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This unit introduces students to the major events and ideas that have shaped Europe in the late modern period. There is a strong focus on the dramatic events of the twentieth century following the demise of empire, and the subsequent rise of competing nationalisms and radical politics. The unit is concerned equally with the cultural and social contexts in which these events occurred. Students will study the diverse ways in which historians have approached the history of the twentieth century from the study of high politics to the focus on daily life. Methodological questions that will be addressed include the relative role of individual agency and of structural constraints in explaining historical change. The unit will encourage students to evaluate the period as a whole drawing on scholarship which engages the modernity - democracy - violence nexus.

300817.2 Molecular Biology

Credit Points 10 **Level** 2

Prerequisite

300936.1 Functional Proteins and Genes OR **300845.1** Genetics OR **300848.1** Metabolism

Equivalent Units

300234 - Molecular Biology, 300549 - Human Molecular Biology

Special Requirements - Essential Equipment

Laboratory Safety Glasses, Laboratory coat, closed shoes, laboratory note book

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Molecular biology is central to many fields of the biomedical and natural sciences, and includes genetics, immunology, cell biology, biochemistry, and forensics. Through comparative studies of different organisms, this unit will describe fundamental concepts and methods in the study of DNA and RNA and the application of molecular biology in advanced fields such as genomics. Subjects will include DNA replication; transcriptional, post-transcriptional and epigenetic regulation of gene expression; microarrays, and an introduction to bioinformatics. Practical work will provide opportunities to become familiar with the methods of

molecular biology, with an emphasis on the development of problem solving and analytical skills

101678.5 Motivation and Emotion

Credit Points 10 **Level** 3

Assumed Knowledge

Basic understanding of core concepts of personality, learning theory, biological, social and developmental psychology.

Prerequisite

101183.3 Psychology: Behavioural Science AND **101184.3** Psychology: Human Behaviour

These pre-requisites will not apply to students enrolled in course 1630 Graduate Diploma in Psychological Studies. Enrolment in this award require graduate status; hence the students have demonstrated proficiency in tertiary studies. Each applicant in this award is assessed individually and provided with an individual study sequence by the Course Advisor.

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The study of motivation and emotion explores the reasons behind people's behaviours, thoughts, and feelings. This unit examines core research and theory on motivational and emotional systems, exploring how these systems function in general and how that functioning varies due to gender, culture, and other sources of difference. Concepts of motivation and emotion are central to understanding human psychology. The unit positions the topic in relation to other areas of psychological theory (such as learning theory, social psychology, personality, and cognition), investigates its role in psychological practice, and addresses its impact upon practical and philosophical debates within the discipline. Students are encouraged to explore and reflect upon the role of motivational systems in their own lives.

102495.1 Mystical Islam: The Emergence of Sufism in World History

Credit Points 10 **Level** 3

Unit Enrolment Restrictions

Successful completion of 60 credit points of study in currently enrolled course.

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Global Islamism has projected a particularly severe, even militant face of Islam across much of the world. Much less well known is the fact that for much of its history Islam has had a quite different face: it has been mystical and contemplative more than proselytising. The Sufist tradition was formed within the first three centuries of Islamic history; its influence spread far and wide across the Muslim World where "Sufis" played a pivotal role in engaging non-Muslim peoples both within and on the fringes of their world. The unit explores religious pluralism and an alternative narrative in Islam.

200613.3 Negotiation, Bargaining and Advocacy

Credit Points 10 **Level** 3

Prerequisite

[200300.2](#) Managing People at Work

Equivalent Units

61430 - Negotiation, Bargaining and Advocacy

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In 'Negotiation, Bargaining and Advocacy' students identify and assess contrasting approaches to negotiation and identify the importance of strategy and judgement in negotiation. Students develop their skills through a team-based online negotiation and a critique of the experience of this negotiation. Through case studies, students examine conciliation, mediation and arbitration with a particular focus on advocacy practice in industrial tribunals. An important theme in the unit is the assessment of the contextual and regulatory factors that shape negotiation, bargaining and advocacy practice. This aspect draws on contemporary debates in these spheres most notably concerning the Australian context.

800192.1 Neuroscience Methods

Credit Points 10 **Level** 7

Assumed Knowledge

Students should have at least background/undergraduate knowledge in one or more of the following: mathematics, biology, chemistry, physics, physiology, electronics or similar

Equivalent Units

800172 - Quantitative Methods in Neuroscience

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A multidisciplinary team will provide an introduction to several aspects of neuroscience including cellular, computational, behavioural and biomedical neuroscience. The program will provide a strong foundation in modern neuroscience for those wishing to pursue further independent research in the field. With a focus on real-world neuroscience research, topics include introductory biology, computational modelling, biosignal acquisition, signal processing and data mining. The unit will include lecture and laboratory work.

200093.3 New Frontiers in Marketing

Credit Points 10 **Level** 3

Assumed Knowledge

An appreciation of marketing fundamentals

Prerequisite

[200083.2](#) Marketing Principles

Unit Enrolment Restrictions

Students should be in their final year of study.

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In this elective unit, final-year students explore emerging/contemporary issues in marketing, including: controversial new products and services; business etiquette/ethics; and

the need for environmentally-friendly marketing. In a practical and fun way, students apply marketing learning to imaginary scenarios and dramatic situations they are likely to face in industry. At one level, the unit aims to expose students to a range of contemporary marketing issues. At another level, the unit aims to immerse students in enjoyable, thought provoking and stimulating applied learning in the form of experiential learning. At yet another level, the unit seeks to develop students into more complete and reflective practitioners who are better able to cope with the changing demands of business.

102662.1 New Genres in Research Writing

Credit Points 10 **Level** 7

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course.

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This unit focuses on new, innovative, interdisciplinary genres of writing arising after the putative end of critique and with the rise of non-representational thought. These new writing practices mix genres and meld theoretical, critical and creative modes. Focusing on fictocriticism, creative nonfiction, documentary fiction and the multi-media essay, we explore the experimental ethos and affective and new materialist methodologies to which these forms lend themselves. Students will develop a body of original creative-critical work in any genre through a series of seminars and writing workshops.

200753.2 Occupational Health and Safety

Credit Points 10 **Level** 3

Equivalent Units

61442 Occupational Health and Safety, 200617 - Occupational Health and Safety, 200861 - Work Health and Safety

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In 2015, this unit replaced by 200861 Work Health and Safety. The nature and history of occupational health and safety in Australia, legal frameworks including occupational health and safety acts and workers' compensation. OH&S is considered using the medical, legal, economic, industrial relations and management perspectives. Identifying, assessing, monitoring risks; and specific occupational hazards and intervention strategies are also covered.

201087.1 Omnichannel Marketing

Credit Points 10 **Level** 3

Prerequisite

[200083.2](#) Marketing Principles

Equivalent Units

200091 - Business to Business Marketing

Special Requirements - Essential Equipment

A computer and internet access

.....

Technology advances are changing customer value requirements. As a result, customers expect an efficient, insightful and tailored service which requires personalised

selling processes through high performance technology and customer-centred business models. Multiple touchpoints and digitally driven processes are created to reach them in the right place at the right time. Omnichannel marketing is now central to business transactions. This unit provides students with an understanding of the dynamics and complexities in creating value across various touchpoints in the business to business space. It considers the need to develop an enterprise-wide digital strategy and align technology, organizational structure and processes to develop an omnichannel approach to provide consistent and seamless engagement with buyers.

200565.3 Operations and Logistics in Practice

Credit Points 10 **Level** 3

Assumed Knowledge

Students are expected to have gained an introductory level of knowledge in logistics and supply chain management.

Prerequisite

200588.2 Global Operations and Logistics Management

Equivalent Units

200388 - Logistics Management in Practice, 200166 - Operations Management in Practice

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Students studying Operations and Logistics in Practice may have the opportunity to undertake an international field trip to experience operations and logistics environments from an international perspective. Operations and Logistics in Practice enable students to analyse and discuss contemporary operations and logistics issues in a workshop environment. This unit is designed to offer an advanced holistic view of operations and logistics and a framework to assist students in researching and assessing trends in industry. This unit offers a balance of class work and field trips to operations and logistics oriented organisations.

200159.4 Organisation Analysis and Design

Credit Points 10 **Level** 3

Prerequisite

200571.2 Management Dynamics OR **MG102A.3** Management Foundations OR **61611.1** Management Studies OR **H1727.1** Business Management

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This unit analyses the nature and role of organisational structures and designs within the context of rapidly changing environments. It equips students with the theoretical and practical skills to understand the practices and processes used in organisations to “get things done”, in an era of increased globalisation and “virtualisation” of work processes.

900089.2 Organisation for Tertiary Study (WSTC)

Credit Points 5 **Level** Z

Equivalent Units

900054 - Living Skills (UWSC)

Unit Enrolment Restrictions

Only students enrolled at The College in Foundation Studies courses can enrol in this unit.

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This unit aims to familiarise students with some of the concepts and issues surrounding healthy living, particularly for young people in an environment far from parental support. It introduces students to academic skills and the expectations of learners in a tertiary environment while further developing their language skills. By the end of this unit, the goal is for students to have a better knowledge and understanding of how to improve their health, develop organisational skills and learn to manage their time. The unit also aims to develop their understanding of the effect of drug use on health and lifestyle. There will be a range of teaching and learning strategies used in this unit including working in groups. The aims of this unit are to develop an understanding of the concept of health and wellbeing; develop and maintain organisational skills for various areas of life; create a mindset and learn skills to manage time well.

200585.4 Organisational Behaviour

Credit Points 10 **Level** 1

Equivalent Units

MG204A - Organisational Behaviour, 700031 - Organisational Behaviour (UWSC)

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Organisational Behaviour examines individual, group and organisational behaviours and the influence these have on each other. This unit is based on developing skills that can help you navigate through these processes and behaviours. The focus is on participation, to guide students to both reflect on and develop their own skills to become better managers, as well as employees.

500078.1 Organisational Behaviour (Block)

Credit Points 10 **Level** 1

Equivalent Units

200585 - Organisational Behaviour, 700031 - Organisational Behaviour (WSTC)

Unit Enrolment Restrictions

Students must be enrolled in course 7180- Undergraduate Certificate of Business Management

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Organisational Behaviour examines individual, group and organisational behaviours and the influence these have on each other. This unit is designed to develop skills that can help you navigate through these processes and behaviours. The focus is on participation, to guide students to both reflect on and develop their own skills to become better managers, as well as employees.

200157.4 Organisational Learning and Development

Credit Points 10 **Level** 3

Assumed Knowledge

Students are expected to have understanding of business environments.

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Organisational Learning and Development is a Level 3 undergraduate unit which analyses practices and processes designed to transform and renew organisations, in order to enable them to respond effectively to change. This unit will use case studies and other experientially based activities to promote a better understanding of structural and human resources interventions used to ensure organisational survival in rapidly changing environments.

201001.1 Our Sporting Future

Credit Points 10 **Level** 3

Prerequisite

201000.1 The World of Sport Business

Incompatible Units

200273 - Managing Service and Experience

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Sport has become increasingly globalised, commercialised and professionalised, and is influenced by advances in technology and innovation. It is now recognised that sport can play an important role in areas such as economic regeneration, diplomacy, social integration and improving health and wellbeing. This unit will develop students' understanding of how to encourage participation and drive growth in sports business in the face of a rapidly changing landscape.

102170.2 People, Place and Social Difference

Credit Points 10 **Level** 1

Equivalent Units

101343 - Geography of Urban and Regional Development, 700050 - The Geographies of Social Difference (UWSC), 101556 - The Geographies of Social Difference, 700159 - People, Place and Social Difference (WSTC)

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This unit focuses on the local experiences of cultural and socio-economic difference. This includes applied social science approaches to inequality, diversity, community, sense of place, and environmental sustainability in the urban setting. There is an emphasis upon spatial literacy for social scientists (fieldwork, mapping, data analysis and place description).

200860.1 People, Work and Society

Credit Points 10 **Level** 3

Prerequisite

200300.2 Managing People at Work

Equivalent Units

200616 - Workplace Behaviour, 61441 - Workplace Behaviour

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'People, Work and Society' draws on psychology and sociology to deepen participants' practical human resource management (HRM) expertise. Designed for those aiming at careers as HRM professionals, participants will use HRM knowledge to develop policy and procedure that takes account of the psychology of individuals and groups as well as rising expectations for socially-responsible management. The complexities and rewards around managing diverse workforces receive particular attention. Through the challenge of real-world activities, participants are introduced to the difficult judgements that confront HRM professionals around people at work.

101680.5 Perception

Credit Points 10 **Level** 2

Prerequisite

101183.3 Psychology: Behavioural Science

This pre-requisite does not apply to students enrolled in 1630 Graduate Diploma of Psychological Studies.

Equivalent Units

100022 - Biological Psychology and Perceptual Processes

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This unit examines the fundamental principles underlying human perception and expands upon the sensation and perception content introduced in the foundational psychology units. After reviewing the biological basis of sensing and perceiving, we will explore the way this relatively raw information is processed and organised into the complex perceptions of the visual, auditory, olfactory, gustatory and somatosensory systems, which constitute the fundamental basis of our experience of the world. The unit will also examine the history of perceptual theories and the use of psychophysical methods and experimental approaches to the study of perceptual processes

200265.2 Personal Asset Management

Credit Points 10 **Level** 2

Assumed Knowledge

Basic principles of finance

Incompatible Units

CO201A - Investments

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This unit provides students with necessary knowledge and skills to construct and manage a portfolio of personal assets. Emphasis is placed on how the individual, rather than the firm, approaches financing and investing decisions. The unit will consider the theories of portfolio construction, concepts of investment risk, return and diversification, matching asset allocation based on client's individual risk profile, design and management of a personal investment portfolio and the law as it relates to investments.

300196.5 Personal Communication Systems

Credit Points 10 **Level** 7

Assumed Knowledge

Communications Systems. Digital Communications.

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course

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This unit covers the design fundamentals of cellular systems, including frequency reuse, channel assignments, radio wave propagation in mobile environments, modulation techniques, coding techniques, spread spectrum and multiple access. It includes topics from emerging wireless technologies, and third-generation mobile communication systems and standards.

101679.4 Personality

Credit Points 10 **Level** 3

Assumed Knowledge

Basic understanding of core concepts of personality, social and developmental psychology

Prerequisite

101184.3 Psychology: Human Behaviour

Equivalent Units

100018 - Personality, Motivation, and Emotion.

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In 2022 this unit replaced by 102906 - Personality. Personality is the study of the mental and behavioural factors on which individual human beings vary. In other words, the study of personality is the attempt to understand why a given individual is the way he/she is. This unit involves an examination of the major personality theories, applications to individual differences, and contemporary research. Emphasis is placed on a critical understanding of personality research and its implications for the practice of psychology.

102616.1 Philosophy and Literature

Credit Points 10 **Level** 7

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course.

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The relationship between philosophy and literature is as old as philosophy itself. In fact, philosophy begins and defines itself in Ancient Greece by setting itself apart from literature – specifically, epic and tragic writings – and claiming for itself a more original role in the effort to understand what is true, what matters, and how one should be with others. From Ancient Greece, through Hellenism and the Roman world, and into the Medieval and Modern periods there was an enduring concern in philosophical traditions with literature, literary themes, and questions of style. However, at the end of the Modern period the concern with literature became so pronounced that philosophers began to write literary texts and to experiment with new styles of expression. Beginning with Kierkegaard and Nietzsche, and

moving up to Sartre and Camus, this question of the relation of philosophy and literature has become a central concern of many contemporary philosophical traditions. This unit will be devoted to exploring both the history of this relation between philosophy and literature, as well as looking more carefully at various moments in that history.

102582.1 Philosophy of History and Politics

Credit Points 10 **Level** 7

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course.

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What is History? What justifies the State? These questions have been an object of inquiry as much for philosophers as for historians and political theorists. Large socio-political forces were at work during the Enlightenment and philosophers like Rousseau and Kant sought to understand these movements philosophically. For Rousseau, the lens was genealogical as he worked to produce a "natural history" of politics and society; for Kant, the historical lens was teleological as he narrated instead a philosophical history full of notions of progress and improvement. In the 19th century, philosophers like Hegel and Marx were concerned to think about history and politics as a dialectical movement, while Nietzsche applied Darwin's new theory of evolution to his understanding of history and morals alike. The great shockwaves wrought by the two World Wars of the 20th century brought new philosophical writers to the problems of history and politics, though now with an eye back toward the seemingly failed vision of inevitable progress so successfully peddled by the Enlightenment. This philosophical tradition and its changing approaches to history and politics will be the focus of this unit.

102619.1 Philosophy of Nature

Credit Points 10 **Level** 7

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course.

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This unit examines questions and problems concerning the concept of nature or 'naturalness'. What does it mean to call something 'natural' and how are natural things to be distinguished from artificial things or things that are human made? How does technology influence our understanding of nature? What are the ethical implications arising from human relations with the natural world? As well learning time-honoured answers to such questions, students will appreciate the practical relevance of philosophical theorising about nature.

101965.2 Philosophy of Religion

Credit Points 10 **Level** 3

Unit Enrolment Restrictions

Successful completion of 60 credit points of study in currently enrolled course.

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This unit examines central issues in the philosophy of religion. Students will look at a variety of ideas emanating from a philosophical consideration of religious belief and

practice. Issues include arguments for and against the existence of God, conceptions of religious experience and faith, the relationship between science and religion, and religion and ethics.

102620.1 Philosophy, History and Interpretation

Credit Points 10 **Level** 7

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course.

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The focus of this unit will be a topic, or range of topics, particularly relevant in philosophy, which will be analysed both in their historical context and through subsequent interpretations by other philosophers or philosophical traditions. The unit will combine the hermeneutic interpretation of texts together with conceptual and argumentative analysis. Close attention will be paid to the language and systematic content of the philosophical issues examined. Moreover, students will be guided in factoring in the historical situation both for the philosopher (s) examined and for us as interpreters.

101752.2 Pigments of the Imagination

Credit Points 10 **Level** 2

Unit Enrolment Restrictions

Successful completion of 40 credit points of study in currently enrolled course.

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This unit is available to all Undergraduate students who have open electives. Pigments of the Imagination challenges the accepted view that there is such a thing as 'race' based on skin colour and that identity is based on it. This unit will encourage students to consider their own definitions of race and explore the view that it is an imaginary concept. Students will examine the various ways race as an imaginary concept permeates our education practices and cultural representations influencing the construction of racially classified positions for Indigenous Australians as well as all Australians. Students will be encouraged, by critically analysing a range of cultural texts to re-imagine Indigenous and Non-Indigenous relations through flipped mode of delivery supported by face to face tutorials.

200148.2 Planning and Design of Hospitality Facilities

Credit Points 10 **Level** 3

Assumed Knowledge

This is an advanced unit which assumes basic knowledge of hospitality management.

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This unit will be replaced by 200989 Hospitality Places and Spaces from 2018. An understanding of planning and design is critical to the effective long-term sustainability and performance of hospitality businesses. Planning and Design of Hospitality Facilities provides a unique opportunity for students to learn about contemporary

planning a design issues including: an examination of design processes; the role of government and building authorities; design principles for hospitality facilities; sustainability; and managerial aspects related to commissioning and evaluating hospitality facilities.

101593.4 Planning the City: Development, Community and Systems

Credit Points 10 **Level** 3

Unit Enrolment Restrictions

Successful completion of 80 credit points

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This unit aims to provide students with a fundamental understanding of the role of government, focusing on the role and nature of planning across all levels of government from a variety of theoretical frameworks. It presents a critical examination of the urban development and planning processes, with particular attention given to the environmental and political issues associated with planning at the local government level. It looks at the changes and challenges confronting local government in view of the demands made on them by the changing social and economic conditions and societal values such as those relating to requirements for public participation, transparency and accountability. The unit also examines the role of private sector in planning and assessment processes.

200065.2 Political Economy

Credit Points 10 **Level** 3

Prerequisite

200046.1 Microeconomics AND **200049.1** Macroeconomics OR **200076.1** Introductory Economics

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This unit examines various political economy approaches to the analysis of economics, mainly associated with Marxian, post-Keynesian, evolutionary schools of thought as well as development economics and the perspectives of international political economy. These may be regarded as the main alternatives to neo-classical economic theory. As they do not represent a unified body of thought, the unit will survey the main contributions of each, focusing on both the positive aspects of theory and the negative aspects relating to the critique of neo-classical theory.

400870.3 Population Health and Society

Credit Points 10 **Level** 1

Equivalent Units

700066 - Population Health and Society (WSTC)

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This unit will provide you with foundational concepts and factors relating to population health in our society. The social and environmental determinants of health will be introduced and their roles toward disease, health and wellbeing will be explored. The Australian health care system will be compared with alternative models to examine strengths and challenges in advancing population health.

200078.2 Portfolio Management

Credit Points 10 **Level** 3

Assumed Knowledge

200057 - Investment Management

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This unit covers the contemporary theory of portfolio analysis and management. Topics include: risk and diversification; the two and n security case; the Markowitz efficient frontier; investor indifference curves and optimal portfolios; CML and optimal portfolios; beta, SML and the discount rate re-visited; Sharpe single index model and APT asset allocation; investments to the portfolio and portfolio strategies; measuring portfolio performance and security selection decisions; active portfolio management; international diversification; process of portfolio management; and risk management and hedging.

300197.5 Power System Planning and Economics

Credit Points 10 **Level** 7

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course

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This unit covers planning techniques for energy and electrical power systems. It also covers the economics of various options and reliability of electrical power systems.

200752.2 Power, Politics and Knowledge

Credit Points 10 **Level** 3

Equivalent Units

H3743 - Power Politics and Knowledge, 200583 - Power, Politics and Knowledge

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Please note that this unit is no longer on offer. Please contact business.courses@uws.edu.au or phone (02) 9685 9200 for further information. The aim of this unit is to provide students with a thorough grasp of the complex relationships between power, politics and knowledge in organisational settings. It also highlights the need for managers to use power ethically and equitably in workplaces. These aims are addressed through an examination of a range of theories of power, and topics such as: distribution and exercise of power in organisations, organisational politics, gender and power, language and power, resistance to power, and others. Innovative class activities and assessment methods (e.g., brainstorming; storytelling; film analysis) are used in this unit to ensure that students are able to effectively apply theoretical concepts to real life situations.

900115.1 Practical Mathematics (WSTC)

Credit Points 10 **Level** Z

Assumed Knowledge

Year 9 Mathematics or equivalent

Equivalent Units

900055 - Foundations of Mathematics (WSTC)

Unit Enrolment Restrictions

Students must be enrolled in University Foundation Studies Extended 3 Term course

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This unit has been designed to develop the students' mathematical literacy and mathematical thinking necessary for further education, work and everyday life. The unit aims to build on existing skills, develop skills in new areas and encourage students' confidence in their own ability by applying mathematical concepts to a series of real life problems.

102618.1 Practical Philosophy

Credit Points 20 **Level** 7

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course.

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The unit Practical Philosophy deals with the application of philosophical understanding to human activity. 'Practical philosophy' in principle encompasses questions of the meaning and appropriateness of various practices, as well as theoretical questions about the nature of practices themselves, questions such as 'What should we do?' and 'What is it that we are doing?' The unit may thus involve considering philosophical perspectives on ethical, political, educational, and legal questions, and more abstract considerations relating to practices such as the philosophy of action.

200525.3 Principles of Economics

Credit Points 10 **Level** 1

Equivalent Units

200076 - Introductory Economics, 200046 - Microeconomics, EC102A - Principles of Economics, 700006 - Principles of Economics (WSTC)

Unit Enrolment Restrictions

External offerings for this unit during Autumn and Spring are only available to students who are enrolled in a Property course or specialisation.

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This unit is an introduction to economic concepts and contemporary economic issues. It introduces students to basic concepts such as markets and their operation, the behaviour of firms, the efficiency and potential failings of markets, the role of government, key macroeconomic problems such as recessions, inflation and unemployment, as well as contemporary fiscal and monetary policies. It illuminates concepts via application to contemporary economic issues and debates over different theoretical perspectives. This unit also exposes students to recent developments and policy controversies in economics.

200233.2 Principles of E-Marketing

Credit Points 10 **Level** 2

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This subject introduces students to emerging electronic business environments and their implications for the marketing manager. There will be emphasis on how organisations may rethink the ways in which they build relationships directly with customers. Using the Internet as a template for emerging new businesses, students will be introduced to electronic business models, concepts and tools. Students will explore at an introductory level legal, social and organisational issues related to the development of virtual communities and corporations within emerging electronic environments.

200964.1 Principles of International Law

Credit Points 10 **Level** 7

Assumed Knowledge

Bachelor of Laws or equivalent qualification

Unit Enrolment Restrictions

Students must be enrolled in courses 8083 Bachelor of Research Studies/Master of Research, 8084/8085 Master of Research, 2824 Master of Laws, 2784 or 2810 Master of Laws (International Governance).

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This unit explores the nature, role and characteristics of international law; the concepts of statehood; sovereignty and jurisdiction; the relationships between domestic and international law; the role of law and treaties; and the role of international organisations such as the United Nations and International Court of Justice. The unit also examines contemporaneous and contentious issues of international law.

200602.2 Principles of Valuation

Credit Points 10 **Level** 1

Assumed Knowledge

Students undertaking this unit should have a sound knowledge of the property industry and an understanding of introductory financial mathematics.

Equivalent Units

VA102A - Principles of Valuation

Unit Enrolment Restrictions

External offerings for this unit are only available to students who are enrolled in a Property course or specialisation.

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This unit covers five main topic areas. The first area covers various valuation methods and extends the students' knowledge in relation to industrial property valuation. The second area covers the hypothetical development method of valuation as well as strata valuation principles. The third area introduces the valuation of partial interests and advanced valuation mathematics. The fourth area provides an introduction to statutory valuation, rating and taxing of property. The last area introduces the students to commercial property valuation.

301365.1 Probabilistic Graphical Models

Credit Points 10 **Level** 7

Assumed Knowledge

Probability, Linear Algebra, Basic Programming

Prerequisite

301114.2 The Nature of Data

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Modelling data provides us with a method for inference, but there are many occurrences when interest lies in the reasoning behind the decision making. In this unit, students learn to model processes and the reasoning behind the processes using probabilistic graphical models. The unit investigates the construction and application of model-based approaches for complex systems. Students will manually create models based on prior knowledge and investigate methods of learning model structures from data, which can be used to make decisions under uncertainty. Topics covered include Monte Carlo Methods, Decision Theory, Bayesian networks, Markov networks, and the use of information theory.

200575.3 Processes and Evaluation in Employment Relations

Credit Points 10 **Level** 3

Prerequisite

200300.2 Managing People at Work

Equivalent Units

200381 - Human Resources Development Seminar

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This unit applies theory and skills developed throughout the discipline in Human Resource Management to real-world organisational and policy challenges and opportunities. Students will develop and use employment relations concepts and "metrics" to design implementation plans and to evaluate policies, practices and change initiatives. Students' skills in communication and problem solving will be assured in this unit.

401396.1 Professional Competencies in Health

Credit Points 10 **Level** 1

Equivalent Units

700067 - Professional Health Competencies, 400871 - Professional Health Competencies

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This unit, taken in the first session for commencing students in health science courses, offers an introduction to foundation knowledge and skills required for future practice in the health workforce. Students will gain an understanding of their roles and will develop skills required for safe, responsible and ethical practice required as health professionals. There is a specific focus on developing students' understanding of the roles of others in the interprofessional health care team as a way of establishing - professional identity. The International Classification of Functioning provides a framework within which client

centred and community focussed approaches to practice is discussed. The unit also uses a 'student capital' framework to facilitate reflection of academic capability and development of skills required for success at university.

400783.3 Professional Pathways in Health Science

Credit Points 10 **Level** 1

Equivalent Units

400769 - Foundations of Health Sciences, 400242 - Foundation of Therapeutic Recreation, 700075 - Professional Pathways in Health Science (UWSC)

The unit introduces students to the health science workforce. It discusses professional issues, history and philosophy in health sciences as they relate to health promotion, health service management, therapeutic recreation and public health. In addition, this unit explores the career pathways for health science students, discusses the Australian health system, and examines the impacts of potential changes in the health system to a career in health science. This unit helps students define what area within health science they would like to examine and study in more detail.

102605.3 Professional Practice Community Engagement

Credit Points 10 **Level** 7

Equivalent Units

101075 - Professional Experience 3, 102095 - Secondary Professional Practice 3

Unit Enrolment Restrictions

Students must be enrolled in course 1714, 1848, 1652, 1823, 2804, 2786, 1843, 4742 or 3756. In addition, students enrolled in 1652, 1823, 2804, 2786, 1843, 4742 or 3756 must have passed 160 credit points to enrol in this unit

Professional Practice Community Engagement is a Professional Experience unit of the Master of Teaching (Secondary), incorporating a five-day or 30 hours academic service learning placement and is designed to develop sustainable practical knowledge and skills that supplement those developed in the other Professional Experience units. This unit will expand Teacher Education students' understandings of the contemporary issues confronting the wider education community. As such, a diverse range of educational settings including secondary school contexts are utilised to provide a deeper perspective for future secondary teachers beyond curriculum matters, and to facilitate engagement with holistic schooling practices. Teacher Education students choose from the available educational contexts to suit their needs, interests, expertise and communities.

900009.3 Programming Design (WSTC)

Credit Points 5 **Level** Z

Unit Enrolment Restrictions

Students must be enrolled in a Western Sydney University The College Foundation Studies course.

Programming Design introduces students to the principles required for the effective design of solutions to computer program related problems. The course has been developed to enhance a student's practical ability as well as build a solid theoretical foundation for further study.

301157.3 Property Building

Credit Points 10 **Level** 1

Incompatible Units

300706 Building 1; 700070 Building 1 (WSTC)

Unit Enrolment Restrictions

Students must be enrolled in the Property Major in the Bachelor of Business.

This unit provides students with an overview of regulations and construction techniques with an emphasis on low-rise residential buildings in the Australian context. It covers general process; building regulations; environmental issues; surveying techniques; structural elements (footings, framing and bracing); envelope; services; fit-out and finishes.

200598.2 Property Development

Credit Points 10 **Level** 3

Assumed Knowledge

It is assumed that students will have a sound knowledge of valuation practices and principles; economic theory and town planning principles.

Equivalent Units

DN310A - Property Development

Unit Enrolment Restrictions

External offerings for this unit are only available to students who are enrolled in a Property course, Key Program or Major.

This unit is replaced by 200874 - Property Development Process. This unit critically evaluates the wide ranging nature of the property development process, from initial development concept through to the end use of completed development projects. The unit also considers the implications of the property development process and development decisions from the wide ranging points of view of developers, end users, financiers, public authorities and the community at large. Students will gain both a theoretical and an applied understanding of development appraisal techniques, including financial and feasibility aspects inherent in those techniques

200748.2 Property Development 2

Credit Points 10 **Level** 3

Assumed Knowledge

It is assumed that students attempting this unit already possess a sound understanding of the logical sequence of phases and activities which comprise the overall Property Development Process. Moreover, before attempting this

unit, students should already be in command of an appreciation of the wide range of Risk and Sensitivity Factors which arise both in financial feasibility workings and throughout the entire development process. In addition, students should be able to competently interpret and discuss all aspects of a financial feasibility appraisal, prior to entering study in this unit.

Equivalent Units

200436 - Property Development 2

Unit Enrolment Restrictions

External offerings for this unit are only available to students who are enrolled in a Property course, Key Program or Major.

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This unit builds upon previous preliminary studies in the professional discipline of Property Development within the Bachelor of Business (Property) degree and is designed to provide a more in-depth and advanced educational exposure to the wide range of essential inherent functions, core activities, contemporary issues and associated considerations relevant to Property Development, in the context of both theory and practice.

200435.3 Property Development Controls

Credit Points 10 **Level** 1

Incompatible Units

300723 - Development Control

Unit Enrolment Restrictions

External offerings for this unit are only available to students who are enrolled in a Property course, Key Program or Major.

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Property Development Controls provides students with an understanding of the property planning process from both a State government and Local government perspective. The unit will cover the areas of planning instruments, planning process, property development control issues and planning applications. The unit will also address the areas of the valuation and development impact of planning and environment regulations, with specific reference to the regulatory framework that regulates planning and development in NSW and the impact on the property industry in Australia.

200874.1 Property Development Process

Credit Points 10 **Level** 3

Assumed Knowledge

It is assumed that students will have a sound knowledge of valuation practices and principles, economic theory and town planning principles.

Equivalent Units

DN310A Property Development, 200598 Property Development

Unit Enrolment Restrictions

External offerings for this unit are only available to students who are enrolled in a Property course or specialisation.

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In this unit, students critically evaluate the property development process, from the initial development concept through to the end-use of completed development projects. Consideration is given to the implications of the property development process and development decisions from the viewpoints of developers, end users, financiers, public authorities and the community. Students acquire a theoretical understanding of the property development process, development appraisal techniques including financial and feasibility aspects, as well as an understanding of how to apply these techniques to a property scenario. Planning issues are also critically examined.

200875.1 Property Finance

Credit Points 10 **Level** 3

Assumed Knowledge

It is assumed that students will have a sound knowledge of:
1. Valuation and financial mathematics
2. Concepts of discounted cash flow analysis and application
3. Statutory valuation legislation and procedures
4. Property portfolio analysis and property investment analysis and application

Equivalent Units

CO308A Property Finance and Tax, 200597 Property Finance and Tax

Unit Enrolment Restrictions

External offerings for this unit are only available to students who are enrolled in a Property course or specialisation.

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The aim of this unit is to provide insight into property finance in Australia and overseas. Students critically review equity and debt financing and examine the financing alternatives available, as well as methods for evaluating these alternatives. Students also examine the impact of debt financing on a property and evaluate the taxation aspects of property transactions. In addition, students gain both a theoretical and an applied understanding of an after-tax cash flow projection in this unit. International property finance is also addressed.

200597.2 Property Finance and Tax

Credit Points 10 **Level** 3

Assumed Knowledge

It is assumed that students will have a sound knowledge of valuation and financial mathematics; concepts of discounted cash flow analysis and application; statutory valuation legislation and procedures and property portfolio analysis and property investment analysis and application.

Equivalent Units

CO308A - Property Finance and Tax

Unit Enrolment Restrictions

External offerings for this unit are only available to students who are enrolled in a Property course, Key Program or Major.

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This unit is replaced by 200875 - Property Finance. The aim of this unit is to provide an insight into the corporate financial operations of property development companies, to understand the alternatives available for financing them and methods of evaluating these alternatives. In addition, the taxation aspects of property transactions are examined.

200749.2 Property Investment

Credit Points 10 **Level** 3

Assumed Knowledge

Students undertaking this unit require the background knowledge achieved through prior study in the general principles of valuation.

Equivalent Units

200437 - Property Investment

Unit Enrolment Restrictions

External offerings for this unit are only available to students who are enrolled in a Property course or specialisation.

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Property Investment addresses critical issues in property investment analysis. The characteristics and fundamentals of property investment will be addressed. Students will learn and apply the concepts of property economics, market analysis, valuation, financial analysis and risk analysis in making property investment decision. The subject pays special attention to the discounted cash flow method as the basis of analysis for investment properties. Finally, students will be introduced to property finance, taxation and international property investment issues.

200750.2 Property Portfolio Analysis (V2)

Credit Points 10 **Level** 3

Assumed Knowledge

Assumed knowledge of commercial property.

Equivalent Units

200438 - Property Portfolio Analysis (V2)

Unit Enrolment Restrictions

External offerings for this unit are only available to students who are enrolled in a Property course, Key Program or Major.

.....

This unit is replaced by 200873 - Property Portfolio Management. This unit examines the role of property in an investment portfolio, with particular attention given to property portfolio performance analysis and property investment strategy. Indirect property investment vehicles in Australia and overseas are assessed, including Real Estate Investment Trusts, property syndicates, property securities funds and unlisted property funds. The performance analysis of both direct and indirect property is also examined to assess the strategic contribution of property to an investment portfolio.

200873.1 Property Portfolio Management

Credit Points 10 **Level** 3

Assumed Knowledge

A sound understanding of commercial property.

Equivalent Units

200750 Property Portfolio Analysis (V2), 200438 Property Portfolio Analysis (V2)

Unit Enrolment Restrictions

External offerings for this unit are only available to students who are enrolled in a Property course or specialisation.

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This unit examines the role of property in an investment portfolio, with particular attention given to property portfolio performance analysis and property investment strategy. Indirect property investment vehicles in Australia and overseas are assessed, including Real Estate Investment Trusts, property syndicates, property securities funds and unlisted property funds. The performance analysis of both direct and indirect property is also examined to assess the strategic contribution of property to an investment portfolio.

200360.2 Property Project

Credit Points 10 **Level** 3

Unit Enrolment Restrictions

External offerings for this unit are only available to students who are enrolled in a Property course or specialisation.

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Property Project is the integrating capstone unit, which brings together the skills that property students have developed during the course in preparing high quality professional property industry reports. The unit enables students to critically evaluate issues in the property industry to determine and assess potential property industry implications as well as conduct a feasibility study using an appropriate property software.

200931.2 Protecting Ideas

Credit Points 10 **Level** 3

Prerequisite

200909.2 Enterprise Law OR **200184.3** Introduction to Business Law

Incompatible Units

200637 - Intellectual Property

Special Requirements - Essential Equipment

Students enrolled in the online offering are required to have regular access to a computer with reliable internet.

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This unit provides an introduction and overview of the legal principles of intellectual property law, and traces the development of this law in Australia. It is designed as an introductory survey subject. The modules consider the different forms of intellectual property including copyright (including moral rights and performers protection), designs, patents, plant breeders rights, trade mark law, passing-off

and related actions, domain name law, confidentiality, and circuit layouts.

900123.1 Psychological Foundations of Health (WSTC)

Credit Points 10 **Level** Z

Unit Enrolment Restrictions

This unit is only available to College students enrolled in Foundation Studies courses.

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This unit provides an introduction to the psychology of health and behaviour relevant to understanding patient health decisions and outcomes. Students will be introduced to psychology and health to understand the tradition and relevance of psychology to nursing. This unit also includes foundation topics such as models of health and illness, health-behaviour change models, risk-taking behaviour, stress and health, learning and conditioning, personality and health, human development over the lifespan, death and dying, as well as group dynamics in health. These topics are offered as basic principles, theories, and models of psychology related to health behaviours, future learning, and professional practice in nursing.

102350.3 Psychology and the Online World

Credit Points 10 **Level** 3

Prerequisite

101184.3 Psychology: Human Behaviour AND **101183.3** Psychology: Behavioural Science

These prerequisite units do not apply to students enrolled in the Bachelor of Cyber Security and Behaviour, who are required to successfully complete 70 credit points before enrolling in this unit.

Unit Enrolment Restrictions

Students must be enrolled in the Bachelor of Cyber Security and Behaviour, Bachelor of Psychology, Bachelor of Psychology (Honours), Bachelor of Social Science (Psychology) or Bachelor of Communication, Bachelor of Arts and Diploma in Arts/Bachelor of Arts courses with a specialisation in Psychological Studies. Students enrolled in the Bachelor of Cyber Security and Behaviour must have successfully completed 70 credit points. Students enrolled in all other courses must have completed the two Level 1 pre-requisite units as stated above, as well as 30 credit points from the following Psychology Level 2 units: 101684 Brain and Behaviour, 100013 Experimental Design and Analysis, 101680 Perception, or 101676 Human Learning.

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The world has seen an enormous explosion of activity that takes place in online environments that include the Internet, intranets, gaming platforms and peer to peer phone communication (e.g. SMS). There are wide ranging debates about the use and effects of online communication with concerns about hacking, trolling, bullying, scamming, online addiction appearing on a daily basis. Others celebrate the potential of the Internet to produce profound social change. Is the online world quite as bad or as good as it is made out to be? What are the psychological processes behind these and other online behaviours? Why not find out?

100023.7 Psychology of Language

Credit Points 10 **Level** 3

Assumed Knowledge

Solid understanding of perception, cognitive processes, and experimental design and analysis in psychology and/or a solid understanding of linguistics and research methods in linguistics.

Unit Enrolment Restrictions

Successful completion of 120 credit points.

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This unit acquaints students with major issues in the psychology of language. Through a series of online modules, it examines different approaches to research and theory on questions such as: the acquisition and development of language; the relationship between language and thought; bilingualism and multilingualism; speech perception and production; sign language; reading and writing; the neurophysiological underpinnings of language; patterns of language breakdown and communication disorders; social aspects of language; language in non-human animals. The tutorials take a hands-on approach, where students learn new skills, such as reading and producing phonetic symbols, creating stimuli for use in psycholinguistic research, and analysing children's speech.

101183.4 Psychology: Behavioural Science

Credit Points 10 **Level** 1

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This unit expands on the nature and history of psychology as a scientific discipline by focussing on the study of the biological bases of human behaviour, memory, language and thought, sensation and perception, motivation, emotion and learning. Research methods to scientifically study behaviour are introduced, including ethical research and practice with reference to diverse cultural contexts.

101184.4 Psychology: Human Behaviour

Credit Points 10 **Level** 1

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Psychology is a field of scientific inquiry that uses a set of scientific techniques and methods to explain and understand the causes of behaviour. As a profession, psychology applies its knowledge to practical problems in human behaviour. This unit covers a range of topics in psychology at an introductory level including: the history of psychology, intelligence, social psychology, developmental psychology, Australian Indigenous and cross-cultural psychology, personality, and abnormal psychology.

400285.3 Public Health

Credit Points 10 **Level** 2

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This is a flexible learning unit that deals with foundational concepts and issues relating to public health. The philosophical and historical development and the roles of public health in Australia are examined, as are the theories,

policies, politics and principles that govern and inform practice. Emphasis is placed on understanding health issues and concerns in Greater Western Sydney Region as well as on national and international contexts of population health. The unit draws on current and emerging practical situations to highlight the dynamic yet continuing legacy of public health.

102574.2 Public Health in Complex Emergencies (Advanced)

Credit Points 10 **Level** 7

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The health, socio-economic, and political aspects of conflicts and disasters are complex and multidimensional, requiring political commitment and coordinated and effective prevention. This unit uses critical analyses to provide students with the skills and knowledge required to understand the politics of public health response in emergency situations. Students will be introduced to rapid health assessment protocols in, and health priorities and the prevention of public health effects of, complex emergencies. They will gain practical skills to evaluate and critically appraise the evidence used to inform public health policy and the effectiveness of different decision-making practices in emergency situations.

100212.2 Public Relations Theory and Practice

Credit Points 10 **Level** 1

Equivalent Units

63135 - Public Relations Theory and Practice, 700090 - Public Relations Theory and Practice (WSTC)

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This unit introduces the student to the theory and research that serves as the foundation of the practice of public relations. The unit surveys the history of the discipline, the theories on which the discipline is based, and current models of practice. The unit focuses on understanding how to research and analyse the opinions of organisational publics in order to develop mutually beneficial relationships with those publics. The contemporary practice of public relations requires an understanding of a broad range of social science theory and research and the ability to incorporate that knowledge in the solution of public relations problems.

102729.1 Public Relations: Campaigns

Credit Points 10 **Level** 3

Prerequisite

102056.2 Communication Strategies AND **101940.2** Events Management

Equivalent Units

101049 - Public Relations Campaigns, 102055 - Communication Campaigns

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In this capstone unit students will learn to professionalise key aspects of the public relations management process. The unit links and applies theoretical understanding with

writing, planning and presentation skills in response to a client brief. The 'real-world' situation allows students to demonstrate their capacity for problem analysis and to develop appropriate and timely program solutions. Students are required to work within a limited budget and to realistic industry timelines to produce a public relations campaign for their portfolios. Assessment tasks enable students to demonstrate emerging professional capacity to develop a campaign and prepare for a public relations position, either in an in-house or consultancy role.

200117.1 Public Sector Accounting

Credit Points 10 **Level** 3

Assumed Knowledge

Financial Accounting Issues.

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This unit examines the role of government organisations in our society, including their decision making processes and their accountability structures, with an in-depth examination of various accounting, reporting, auditing, financial management and control techniques used by them.

200167.2 Quality Management

Credit Points 10 **Level** 3

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The principles taught in Quality Management underpin the successful management of all business enterprises. Students enrolled in this unit will be introduced to the latest concepts in performance excellence, with a strong emphasis on service quality. Various tools and techniques that support performance excellence are presented, including ISO9000, Six Sigma, and high-performance human resource practices. Contemporary areas covered in this unit involve identifying customers' needs, and involvement in organisational performance which is supported by continuous improvement and organisational learning.

200928.1 Regulatory Risk and Compliance

Credit Points 10 **Level** 2

Prerequisite

200184.3 Introduction to Business Law OR **200909.1** Enterprise Law

Special Requirements - Essential Equipment

Students enrolled in the online offering are required to have regular access to a computer with reliable internet.

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This unit aims to provide business students with the foundations for identifying, establishing and developing an organisation's regulatory risk and compliance framework. To achieve this, the unit will analyse current theory, international best practices, as well as key commercial law obligations, which Australian businesses are expected to comply with.

101992.1 Religion and the Emergence of Modern Politics

Credit Points 10 **Level** 2

Unit Enrolment Restrictions

Successful completion of 40 credit points of study in currently enrolled course.

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In 2021, this unit replaced by 102814 - History of the Ancient World. The period from the early 1500s to the mid 1800s saw the transformation of religious culture and personal religiosity across much of Europe and America. The same period saw the emergence of the modern state system, a re-definition of the state-church and secular-religious divides, and the creation of modern political ideals of equal rights under the law, as well as the modern 'secular religion' of socialism. This unit investigates these parallel movements in Western culture, which altered the understandings both of politics and religion, and the relationships between them.

102002.1 Religion and the Origins of Modern Science

Credit Points 10 **Level** 2

Unit Enrolment Restrictions

Successful completion of 40 credit points of study in currently enrolled course.

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Between about 1450 and 1700 Europe witnessed a fundamental transformation in the pursuit of natural knowledge which gave birth to what we now call modern science. The aim of this unit is to introduce students to the issues surrounding the study of the Scientific Revolution, particularly those concerning the influence of religion. How was the study of nature pursued before this historical moment? What was the influence of the Protestant Reformation upon the emergence of modern science? Students will also be introduced to the historiographic debates surrounding the validity and usefulness of the term 'Scientific Revolution'.

101917.1 Representing Everyday Life in Literary and Visual Cultures

Credit Points 10 **Level** 2

Unit Enrolment Restrictions

Successful completion of 40 credit points of study in currently enrolled course.

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This unit explores how the realm of everyday life has been imagined and represented in a range of literary traditions and visual and media cultures. It examines what we understand by this concept, realist and experimental approaches to its representation, and how everyday life is shaped by various historical, social and cultural factors (e.g. technology, gender, class, war). With a focus on modern and contemporary texts and contexts, students will study primary works in relation to key theories of the everyday. Possible topics include: Victorian realism, Surrealism,

stream of consciousness narration, social documentary photography, social realist cinema, postmodern narrative, blogs.

800228.1 Research Internship and Engagement

Credit Points 10 **Level** 7

Prerequisite

800218.1 Researcher Development 1: Reading, Writing, and the Business of Research

Equivalent Units

800176 - Internship and Community Engagement (PG)

Unit Enrolment Restrictions

Students must be enrolled in 8083 Bachelor of Research Studies or 8084/8085 Master of Research. Internship or work placement must be agreed between student and unit coordinator prior to student enrolling in the unit.

Special Requirements - Essential Equipment

Any Internship/work placement site requirements. For example safety gear.

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The aim of this unit is to provide MRes candidates with a research development and training opportunity through a cross disciplinary, supportive, experiential learning environment. Through exposure to workplaces, research institutes, community settings, and research processes, students will have the opportunity to apply their research and technical skills and develop their professional identity in their chosen field of research. The placement will be chosen by the student in consultation with the unit coordinator and will be undertaken either as an individual or part of a project team. If students enrolled in B Research Studies/M Research wish to take this unit before having completed the prerequisite unit 800218 Researcher Development 1: Reading, Writing, and the Business of Research, contact the unit coordinator to obtain permission to complete a rule waiver (this will be on a case by case basis only).

102728.1 Research into Practice: bridging the clinician-researcher divide in applied and creative therapies

Credit Points 10 **Level** 7

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course

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Evidence Based Research (EBR) can inform excellence in clinical practice in order to best meet the needs of our clients and patients. How we choose and use this research is critical, as is the way that we understand ourselves to be a researcher, beyond our practitioner identity. If you are seeking to translate benchtop research (basic laboratory approaches) into applied research practice, and if you are transitioning towards a new identity as a clinician-researcher, this is the unit for you. Our applied research focus considers broad applications relevant to the creative arts therapies, verbal therapies, allied and other health

professions, by looking at research processes which ultimately improve practice in the 'real world'.

301387.1 Research Preparation in Post Graduate Studies

Credit Points 10 **Level** 7

Equivalent Units

301004 - Research Preparation in Post Graduate Studies

Life is research! This unit introduces students to the nature of research and why it is essential to today's way of living. What are the current and big questions in research? How to prepare for conducting a research in various areas? What are the differences between study, investigation and research? In this unit, the main emphasis will be on different types of modern research and their methods/ methodologies with special emphasis on Science, Technology, Engineering & Mathematics (STEM). This unit will also encompass various advanced tools that support research, its writing styles, publication channels and research ethics. Key elements of good research design are also introduced as well as the concepts of intellectual property and commercialisation.

301069.3 Research Stories

Credit Points 10 **Level** 2

Unit Enrolment Restrictions

Students must have a minimum GPA of 5 and be enrolled in The Academy at Western Sydney University; i.e. students enrolled in the Bachelor of Applied Leadership and Critical Thinking or other advanced courses at the discretion of the Academy or the Dean.

From 1H 2022 this unit replaced by 800240 Knowledge Journeys. This unit is designed for high-achieving students who may be enrolled in Advanced degrees, or the Bachelor of Applied Leadership and Critical Thinking. Narrative inquiry and story-telling is growing in popularity across disciplines as a way of collecting, analysing and presenting complex data. Students will be challenged by the complexity of narrative sense-making and the relationship between personal and cultural narratives (as well as counter-narratives). By following the research journey rather than only the 'outcomes' we can learn from mistakes in the research process and find solutions to real world problems. This unit prepares students with the interdisciplinary research skills needed for the careers of tomorrow.

800218.2 Researcher Development 1: Reading, Writing, and the Business of Research

Credit Points 10 **Level** 4

Equivalent Units

800166 - Research Design 1: Theories of Enquiry

Unit Enrolment Restrictions

Students must be enrolled in 8083 Bachelor of Research Studies/Master of Research, 8084 Master of Research (High Cost) or 8085 Master of Research (Low Cost), 8119

Bachelor of Research Studies (Planning), 1712 Master of Planning, 3702 (8112) Master of Information and Communications Technology (Research), 1870 Master of Chinese Cultural Relations, 1883 Master of Cross-cultural Relations or 3761 Master of Architecture (Urban Transformation).

Research is the process of using knowledge to generate new understandings of the world. Research is also a social enterprise, with communities and norms of behaviour, and is an industry that is shaped by numerous cultural and economic forces. Taking a holistic approach that includes general research skill development, this unit focuses on four main topics: (1) critical reading, (2) effective writing, (3) research as a professional industry, and (4) the ethics of stewardship and personal responsibility. The unit equips students with vital skills that underpin their discipline-specific learning, and lays the ground for their development as professional researchers.

800220.3 Researcher Development 2: Proposing and Justifying Research

Credit Points 10 **Level** 4

Prerequisite

800218.1 Researcher Development 1: Reading, Writing, and the Business of Research

Equivalent Units

800169 - Research Design 2: Practices of Research

Unit Enrolment Restrictions

Students must be enrolled in 8083 Bachelor of Research Studies/Master of Research, 8084 Master of Research (High Cost) or 8085 Master of Research (Low Cost), 8119 Bachelor of Research Studies (Planning), 1712 Master of Planning, 3702 (& MICTRES/8112) Master of Information and Communications Technology (Research), 1870 Master of Chinese Cultural Relations or 1883 Master of Cross-cultural Relations or 3761 Master of Architecture (Urban Transformation)

An essential skill required by researchers is the ability to propose research and justify it in a persuasive manner. Through interactive workshops, Researcher Development 2 helps students develop and refine a research proposal. The unit includes workshops on research ethics that will help students articulate the significance and relevance of their work and will assist those requiring ethics clearance. The written proposal is defended through the oral Presentation of Proposal (POP). After successful completion of this unit, students will have demonstrated an ability to design and justify a research project in their discipline.

800195.2 Researching our Changing Environment

Credit Points 10 **Level** 4

Unit Enrolment Restrictions

Students must be enrolled in course 8083 Bachelor of Research Studies/Master of Research

This unit focuses on learning to critically evaluate current research in topics under study at the Hawkesbury Institute for the Environment and how advanced scholarship in your field of study is conducted. The Hawkesbury Institute for the Environment spans a broad set of fields from soil microbial genomics and microbial ecology to the biogeochemistry, ecology and physiology of plants and microbes, animal ecology and evolution, to ecosystems, landscapes and Australia-wide processes. Teaching sessions are designed around a thematic cross-section of research within HIE, representing many of these areas. The unit also involves enhancing skill in evaluating appropriate research methodologies for asking questions and testing hypotheses, including an introduction to some of the large-scale research facilities within HIE that students may be involved with.

800216.1 Researching Post-Capitalist Possibilities (PhD Summer School)

Credit Points 10 **Level** 7

Assumed Knowledge

Students should have a working understanding of their disciplinary field at graduate level and familiarity with different social theoretical and methodological traditions in order to get maximum course benefit.

Unit Enrolment Restrictions

Students must be enrolled in a Masters by research or PhD and must obtain permission from the Unit Coordinator to enrol in the unit.

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Researching Post-Capitalist Possibilities offers HDR students the opportunity to explore how the humanities and social sciences can play a role in making other worlds possible. It develops the thinking capacities we need as scholars to shape the world and reviews the ethical responsibilities that come with this work. It offers an opportunity to work with scholar members of the Community Economies Collective within the Institute for Culture and Society (ICS) who have been thinking outside or beyond capitalist relations since the publication of J.K. Gibson-Graham's *The End of Capitalism (As We Knew It)* in 1996.

300810.2 Resource Sustainability

Credit Points 10 **Level** 1

Assumed Knowledge

Basic biological science and an understanding of referencing

Equivalent Units

300663 - Resource Sustainability, 700099 - Resource Sustainability (WSTC)

Special Requirements - Essential Equipment

Enclosed footwear

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Resource sustainability deals with the local, national, and global sustainability issues concerning human interactions with the environment. The unit uses current resource issues and scientific concepts to provide the practical and

theoretical information needed for students to think critically about environmental issues and to contribute to the sustainable management of natural and built environments. Students will also learn how science and society interact in the management of resources. Using the concept of ecologically sustainable development as a foundation, students will use critical thinking skills to research a resource issue of their choice at the local, national and/or international level. Students will communicate their research using new media exploring the issue and make recommendations for improving sustainability.

800196.1 Rethinking Culture and Society

Credit Points 10 **Level** 7

Unit Enrolment Restrictions

This unit is considered mandatory for students supervised within the Institute for Culture and Society

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This unit explores key ideas in social and cultural analysis – such as culture, society, experience, power, nature, local/global, etc – as a way of helping students think through their own research projects. It draws on an approach to cultural and social research, developed at the Institute for Culture and Society, which addresses the contradictions of a world that is increasingly globalised, culturally diverse and technologically mediated. A key aspect of this approach is to revisit the central concepts of social and cultural theory, linked to an overview of existing approaches, developing skills of critical analysis and reflecting on the challenges of interdisciplinarity, methodological pluralism, cultural complexity and engaged research.

101759.2 Rethinking Research with Indigenous Australians: Independent Study Project (Day Mode)

Credit Points 10 **Level** 3

Unit Enrolment Restrictions

Successful completion of 60 credit points of study in currently enrolled course.

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This unit will provide students with an exciting opportunity to undertake an Independent Study Project on an Indigenous topic. Students will gain greater knowledge of Indigenous people and develop effective communication skills as well as a level of cultural competency. The Independent Study Project will expose students to the complexities of the cultural inter-relationships and the politics of undertaking research with Indigenous people. It will also provide students with skills and ideas for future research projects that will add to Indigenous knowledge and provide a sound foundation for ethical research.

200899.1 Retirement and Succession Planning

Credit Points 10 **Level** 3

Prerequisite

200184.3 Introduction to Business Law

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Retirement and Succession Planning aims to provide a study of the legislative framework and financial planning issues that impact on advice and decisions relating to retirement planning and estate and succession planning. The unit focuses on identifying practical and strategic planning opportunities and outcomes. The unit will be run with students discussing case studies and preparing critical analysis reports on contemporary issues. Successful completion of the unit will introduce students to retirement planning and superannuation concepts which could lead to careers in these fields.

200569.2 Retirement Planning

Credit Points 10 **Level** 3

Prerequisite

200184.3 Introduction to Business Law

Equivalent Units

LW310A - Retirement Planning

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This unit aims to provide a study of the laws which impact on advice and decisions relating to retirement planning, with a focus on identifying practical and strategic planning opportunities and outcomes. It forms part of the elective stream of financial planning. Some issues considered in this unit also have an impact in respect to investments, insurance and risk management, superannuation and taxation consequences.

101753.3 Revaluing Indigenous Economics (Day Mode)

Credit Points 10 **Level** 2

Unit Enrolment Restrictions

Successful completion of 40 credit points of study in currently enrolled course.

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Revaluing Indigenous Economics will examine Australia's Indigenous economy and its dynamics. It will challenge students to reflect on the significant contribution Indigenous Australians have made and continue to make to our growing economy. It will also challenge students to rethink the politics of the welfare economy as it relates to Indigenous Australians. Students will be introduced to a number of enterprise development case studies for example, The Arts, Mining and Land Development, Tourism and the Environment, Sports and Small Business.

200019.8 Revenue Law

Credit Points 10 **Level** 4

Prerequisite

200984.1 Government and Public Law

Incompatible Units

200187 - Taxation Law

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Revenue Law introduces you to the underlying principles of the Australian taxation system, with a particular focus on Commonwealth taxes. The unit of study is essential for all

students intending to embark on a career in tax, law, business, commerce or the public sector. The unit covers the system of taxation; provides a critical analysis of the fundamental concepts of income and capital; and examines the key topics of taxation of remuneration, allowable deductions; taxation of entities, tax avoidance and aspects of tax administration.

200739.2 Reward and Performance Management

Credit Points 10 **Level** 3

Prerequisite

200300.2 Managing People at Work

Incompatible Units

200611 - Management of Employee Performance, 200612 - Remuneration Theory and Practice

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'Reward and Performance Management' introduces students to critical perspectives in reward management. Through case studies students consider the wider context in which reward strategies are devised and the strategic decisions that arise if reward is to meet regulatory requirements, organisation objectives and the expectations of the workforce. Students examine the component parts of contemporary reward and critically assess the relationship between performance and reward. Through engagement with different types of performance management systems, students identify and assess contrasting approaches to performance management.

200605.2 Rural Valuation

Credit Points 10 **Level** 3

Assumed Knowledge

Students undertaking this unit should have a good understanding of valuation principles. It is also expected that they will understand land tenure systems, collection and analysis of property sales data and technical valuation report writing.

Equivalent Units

VA302A - Rural Valuation

Unit Enrolment Restrictions

External offerings for this unit are only available to students who are enrolled in a Property Course, Key Program or Major.

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To provide students with a full understanding of rural land/property valuation procedures and techniques. This includes being aware of those factors, inherent and external, that need to be taken into account when assessing different types of rural property holdings. To be aware of those environmental factors that affect rural land productivity, sustainability and end value.

401085.2 Scholarship for Practice Change in Health Care

Credit Points 10 **Level** 7

Equivalent Units

400807 - Transforming Nursing Practice

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course.

Special Requirements - Essential Equipment

Students must have access to the internet and a computer.

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The transformation of practice in healthcare is facilitated when information about creative and innovative practice change and development is documented, disseminated and critiqued through professional channels such as peer reviewed journals, conference papers, discussion papers or project reports. In this unit students will be provided with an opportunity to produce a scholarly piece of work that will disseminate information about transforming practice and improving patient care. The unit aims to enhance scholarly communication skills, provide a vehicle for demonstrating leadership by informing the health professions of innovative solutions for practice change.

900090.3 Science for Health Professionals (WSTC)

Credit Points 10 **Level** Z

Equivalent Units

900049 - Science for Health Science (WSTC) 700059 - Science for Health Science (WSTC Prep) 900068 - Science for Nursing (WSTC)

Unit Enrolment Restrictions

Only students enrolled at The College in Foundation Studies courses can enrol in this unit.

Special Requirements - Essential Equipment

Closed shoes.

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The depth of knowledge and practical skills required by health professionals in the 21st century is very different to that which was required in the past. Medical treatment of illness and disease has become increasingly technical and health professionals are expected to work in partnership to determine patient care. In order to achieve this, today's health professional must have a basic understanding of the fundamental scientific principles behind health and disease. Increasingly, modern health science is concerned with maintaining health as a way of preventing disease and this is achieved through a holistic approach to the human condition. This unit is an introduction to the basic concepts in human body systems, health and disease, that are required in order to commence any tertiary health science course.

200921.1 Security Analysis and Business Valuation

Credit Points 10 **Level** 3

Assumed Knowledge

Knowledge acquired in the corporate financial management and fundamentals of accounting.

Prerequisite

200488.3 Corporate Financial Management

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This unit analyses companies from a fundamental perspective in order to derive an intrinsic value for securities. The focus is on the attempt by active investors to identify mispriced securities using publicly available information, company reports and financial market information. The analytical techniques of financial statement analysis (e.g. fundamental analysis, free cash flow analysis and pro-forma analysis) and the issue of the "reliability" and "quality" of publicly available information are discussed and explored. Those contemplating careers in investment banking, financial consulting, trust funds, superannuation funds, hedge funds, and brokerage firms will find this applied unit both useful and interesting.

200980.1 Security of Ideas

Credit Points 10 **Level** 7

Prerequisite

Students enrolled in 2784/2810 Master of Laws (International Governance) must have successfully completed the prerequisite unit 200901 Legal Philosophy and Methodology.

Corequisite

Students enrolled in 3748 Master of Information Governance must be enrolled in or have successfully completed the corequisite unit 200432 Commercial Law.

Unit Enrolment Restrictions

Students must be enrolled in 2824 Master of Laws, 2784 or 2810 Master of Laws (International Governance), 3748 Master of Information Governance, Bachelor of Research Studies or Master of Research.

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This unit provides an introduction and overview of the legal principles of intellectual property law, and traces the development of this law in Australia. The modules consider the different forms of intellectual property including copyright (including moral rights and performers protection), designs, patents, plant breeders rights, trade mark law, passing-off and related actions, domain name law, confidentiality, circuit layouts, the historical development of intellectual property, and the international intellectual property framework (including World Intellectual Property Organization (WIPO) and World Trade Organization (WTO)).

200900.3 Self-Managed Superannuation and Trusts

Credit Points 10 **Level** 3

Prerequisite

200899.1 Retirement and Succession Planning OR
200757.2 Equity & Trusts

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This unit provides students with the requisite skills to provide comprehensive financial advice, particularly within the context of an individual being able to choose a superannuation fund or create a self-managed superannuation fund (SMSF). The unit will provide students with an understanding of the implications of self-managed superannuation funds and the use of the trust structure, which are essential components for professionals in this area.

200898.3 Seminal Papers in Business

Credit Points 10 **Level** 4

Unit Enrolment Restrictions

Students must be enrolled in course 8083 Bachelor of Research Studies/Master of Research.

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The aim of this unit is to develop skills in applying rigorous analysis and critical assessment to research-debates in business disciplines through an examination of seminal literature in particular business fields which often embrace conflicting theoretical approaches. This will provide candidates with the advanced skills needed to critically analyse debates in a business discipline, while also enabling them to gain more familiarity with theories, issues, and problems in a particular research area. Seminal business papers will be analysed through a balanced and constructive critique of their strengths and weaknesses, providing suggestions for how the work might be extended or improved. From this unit, students will be able to apply the rigorous analytical skills to their own work.

200991.2 Service Industry Analytics

Credit Points 10 **Level** 3

Assumed Knowledge

Basic knowledge of the service and experience economies is assumed.

Equivalent Units

200707 - Service Industry Studies, 201084 - Customer Insights

Unit Enrolment Restrictions

Only students enrolled in the MT2035 Hospitality Management or MT2036 Sport Management can enrol in this unit.

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Service Industry Analytics is designed to provide a working knowledge of how to analyse and report information required in planning and operating a services business. It explores the methods, uses and limitations of contemporary research in the sport and hospitality industries. Students will

gain experience with the planning and implementation of research and assessment of service research problems, utilising the collection and analysis of both quantitative and qualitative data.

200707.3 Service Industry Studies

Credit Points 10 **Level** 2

Assumed Knowledge

Basic understanding of the service and experience economies is assumed.

Equivalent Units

200581 - Sport Management Research Methods, 200559 - Hospitality Business Research Methods, 200681 - Services Research Methods

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This unit will be replaced by 200991 Service Industry Analytics from 2018. This unit introduces students to the methods and approaches managers use to collect information. They will learn and develop practical skills including problem formulation, research design, data collection, data analysis and reporting. Students will have an opportunity to gather, analyse and present both quantitative and qualitative data on a case based service business issue. This unit is designed to provide a working knowledge of how to analyse the information required in planning and operating a services business.

900112.1 Skills for Health Science (WSTC)

Credit Points 5 **Level** Z

Unit Enrolment Restrictions

Students must be enrolled at Western Sydney The College in Foundation Studies courses

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This unit is designed to give students skills in health science to become successful independent reflective learners in health sciences. It introduces students to a range of theories and concepts to facilitate the development of referencing conventions used in health science as well as practical skills and personal attitudes necessary for success in tertiary study and eLearning. Emphasis is placed on developing the key competencies of inquiry – analysing, organising, researching and communicating information as well as problem solving.

300961.4 Social Computing

Credit Points 10 **Level** 3

Unit Enrolment Restrictions

Successful completion of 160 credit points.

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Rapid growth of computational devices connected to the internet such as mobile phones, tablets, personal computers have made us into a digitally connected society. This has enabled us to develop a new computing paradigm: Social Computing to enhance ways we can fulfil a range of primary and secondary human needs. Already many new businesses have evolved making use of these possibilities surpassing the number of users in corresponding conventional businesses such as retail,

transportation and hotel chains. In this unit you will learn the fundamental concepts of Social Computing, how Social Computing is evolving, explore interaction models of social networks, analyse a few reported cases that relate to social computing in detail to understand the impact on society and businesses, and explore ways to enhance a range of livelihood activities and future possibilities. This unit will also cover underpinning technologies related to social computing such as Web 2.0, knowledge management and related security and privacy issues.

101683.4 Social Psychology

Credit Points 10 **Level** 3

Assumed Knowledge

Basic understanding of core concepts of personality, social and developmental psychology

Prerequisite

100013.3 Experimental Design and Analysis

This pre-requisite will not apply to students enrolled in course codes 1630 Graduate Diploma in Psychological Studies or 1793 Bachelor of Science, Criminology and Psychological Studies.

Equivalent Units

100020 - Social and Developmental Psychology

Unit Enrolment Restrictions

The online version of this unit is only available to students enrolled in 1793 Bachelor of Science, Criminology and Psychological Studies.

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Social psychology is the study of human behaviour and mental processes in their social context. Social psychology examines social behaviour and social thinking using scientific psychological research methods. This unit considers both classic and recent theories, research and applications in core areas of social psychology such as: attitudes, stereotyping and prejudice, social cognition, group processes, cross-cultural and Indigenous Australian psychology, and social influence. Emphasis is placed upon the role of contemporary research and theory in increasing our understanding of social phenomena and the relevance of this to everyday life.

102194.3 Social Research in the Digital World

Credit Points 10 **Level** 7

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course.

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This unit provides a critical introduction to the opportunities and challenges of digital social research as well as the theoretical, methodological, and ethical implications of carrying out research in and on the digital. The social web provides researchers both with a tool and an environment to explore the intricacies of everyday life. In this unit, students will be immersed in online environments to further understand the theoretical, methodological and ethical issues of social research in the digital world. Through such activities, students participate as active digital researchers

in online social science spaces to result in a professional online web presence and an in depth understanding of current and future research trends in digital social research.

101359.7 Sociology of Religion

Credit Points 10 **Level** 3

Equivalent Units

Unit B3967 - Sociology of Religion

Unit Enrolment Restrictions

Successful completion of 80 credit points of study.

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In this unit some of the main sociological approaches to the study of religion will be considered. The unit will be orientated particularly to the tension between religion and social theory in the evolution of sociological thought. It addresses the impact of religion and religious bodies on Australian society and politics. The unit will focus on the relation of theory and practice, on the research of contemporary religious practice, and on the contemporary relevance of major theorists in the sociology of religion. It will address issues such as Buddhism, Fundamentalism(s), gender in religion, globalisation, Islam, modernity/post modernity, neo-paganism, networks in spiritualities, New Age, popular culture, and new religious movements.

301248.3 Space Instrumentation, Technology and Communication

Credit Points 10 **Level** 7

Assumed Knowledge

Knowledge of Mathematics equivalent to 2-unit HSC, and experience with the use of computer software such as Excel or Word would be beneficial. Previous experience of statistics or computer programming will be an advantage but is not essential.

Unit Enrolment Restrictions

Student must be enrolled in a postgraduate course.

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The Space Instrumentation, Technology and Communication unit is focussed on the application of space technology in industrial settings. Its main objective is to provide a sound knowledge of the underlying principles which form a thorough basis for careers in space technology, satellite communications and related fields. This unit gives the student grounding in the technologies used in space science. By considering the underlying scientific principles and case studies of the instrumentation used in space, students will not only understand the current state of the art in space science, but also the foundations of the field in order to be able to stay current in this fast-moving field. Content includes but is not limited to: Imaging, Detectors, Principles of Communication, and Principles of Space Technology.

301249.2 Space Science, Planetary Science and Meteorology

Credit Points 10 **Level** 7

Assumed Knowledge

Knowledge of Mathematics equivalent to 2-unit HSC, and experience with the use of computer software such as Excel or Word would be beneficial. Previous experience of statistics or computer programming will be an advantage but is not essential.

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course.

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This unit examines the six key priorities of the Australian Space Agency: communication, space debris monitoring, navigation and positioning, Earth observation, space technology research and development, and remote asset management. Students will examine the Sun and Solar System, planetary science, meteorology, and the physics of rockets and satellites. Students will explore the interconnections between the Earth land, ocean, atmosphere, and life of our planet in the era of modern satellite technologies. These include the critical review of our understanding about the cycles of water, carbon, rock, and other materials that continuously shape, influence, and sustain Earth and its inhabitants. Students will also be able to design new models of the cyclical interactions between the Earth system and the Sun, Moon and will discover the fundamental processes which define our Universe and our planet.

200990.1 Special Event Management

Credit Points 10 **Level** 3

Assumed Knowledge

This is an advanced unit which assumes intermediate knowledge of sport/hospitality management.

Equivalent Units

200742 - Sport and Hospitality Event Management

Incompatible Units

200579 - Sport Event and Facility Management 200682 - Convention and Special Event Management

.....

Special Event Management is designed to introduce students to event management in order to develop their skills and knowledge relating to the organisation of various event forms. The unit provides students the opportunity to practically apply management strategies, leadership theories, communication skills, and administration skills to facilitate the design, marketing, communication, innovation and planning of their own event. Careers in the industry can be found across diverse fields in the public and private sectors including hotels, event management companies, exhibition and sports venues, and in community organisations such as clubs, schools and charities.

100201.3 Special Study in Languages and Linguistics

Credit Points 10 **Level** 3

Assumed Knowledge

Level 3 Languages and Linguistics units or equivalent.

Unit Enrolment Restrictions

Permission from the Unit Coordinator or Academic Course Advisor is required. A Rule Waiver is required to enrol in this unit.

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This Level 3 Languages and Linguistics unit is, primarily, a self-study unit designed to cater for a special area of interest in languages and linguistics not otherwise covered in the units on offer in the languages program or in the BA (Interpreting and Translation) and/or where the student may otherwise find it difficult to complete his or her program of study. Once the topic chosen by the student is approved by the Unit Coordinator a supervisor is nominated and an individually-tailored learning contract, including appropriate language-specific and/or linguistics readings and tasks, is drawn up in collaboration with the supervisor and is submitted to the Unit Coordinator for approval. This approval process should happen, ideally, at least one week prior to the beginning of the teaching semester.

102379.1 Special Topics in Philosophy

Credit Points 20 **Level** 7

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course.

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The Special Topics in Philosophy unit engages with current debates and developments in philosophy. These contemporary debates will be contextualized within the historical and conceptual framework of the continental tradition of philosophical inquiry. Engagement with contemporary topics in philosophy and the most recent developments in the field will enable students to find what is innovative and original in their own thought and field of research.

301002.3 Specialised Software Applications

Credit Points 10 **Level** 7

Equivalent Units

300513 - Engineering Software Applications

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course. Please note: Students enrolled in 3693 Master of Engineering must select the campus offering, not the online mode.

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This unit offers several streams of practical applications in engineering and industrial design software. Students get to choose a software application stream depending on their key program. Lectures and assignments are delivered online and are enhanced by face to face contact with stream coordinators. Emphasis is placed on teaching

students practical software applications skills relevant to industry needs.

200876.1 Specialised Valuation

Credit Points 10 **Level** 3

Assumed Knowledge

It is assumed that students will have a sound knowledge of:
1. Valuation principles and practices
2. Accounting principles
3. Commercial property practices
4. Property investment analysis and application
5. Property portfolio analysis

Equivalent Units

VA301A Valuation of Special Premises, 200604 Valuation of Special Premises

Unit Enrolment Restrictions

External offerings for this unit are only available to students who are enrolled in a Property course or specialisation.

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The value of special premises constitutes an important segment of valuation practice in Australia. A number of special valuation considerations arise in the appraisal of this class of premises. However, the most compelling reason for studying the valuation of special premises is the fact that these classes of property provide an ideal vehicle whereby valuation principles and methods of valuation can be critically evaluated by students.

200742.2 Sport and Hospitality Event Management

Credit Points 10 **Level** 3

Assumed Knowledge

This is an advanced unit which assumes basic knowledge of sport/hospitality management.

Incompatible Units

200579 - Sport Event and Facility Management; 200682 - Convention and Special Event Management

.....

This unit will be replaced by 200990 Special Event Management from 2018. An essential part of many sport and hospitality businesses involves the organisation and management of special events and the facilities which host them. Sport and Hospitality Event Management provides this expertise and understanding by giving students the opportunity to practically apply skills and knowledge through the development and execution of their own event. The unit calls for students to apply previously learned management strategies, leadership theories, communication skills, and staff administration to facilitate their event projects.

201079.1 Sport and Society

Credit Points 10 **Level** 2

Assumed Knowledge

A basic understanding of the sport industry

Equivalent Units

400335 - Contemporary Issues in Sport Management, 200999 Sport and Society

.....

Sport plays a prominent role in the lives of many people across Australia and globally. It provides an opportunity for pleasure and a sense of freedom which may be missing in modern society. However, sport is a contested concept and can be a domain which both reinforces and challenges notions such as gender, ethnicity, and nation. This unit explores sport from a sociological perspective, examining the relationship between sport and society, and encourages students to challenge accepted norms and ideologies.

200996.1 Sport Entertainment

Credit Points 10 **Level** 2

Assumed Knowledge

A basic understanding of the sport industry

Equivalent Units

200665 - Strategic Communication in Sport 400321 - Sport Management 2 200556 - Communication in Sport

Special Requirements - Essential Equipment

Students will be required to have a number of social media accounts for the duration of this unit.

.....

Sport is now at the heart of many cultures with sport consumption, in a variety of forms, playing a significant role in the lives of many people. This unit explores and explains the sporting experience, providing an understanding of those who consume sport and the relationship between sport, its consumers, and the media. The unit equips students with the tools required to work with the media, producing resources, and to engage with and through social media platforms.

200751.2 Sport Management Applied Project

Credit Points 10 **Level** 3

Assumed Knowledge

An introductory level of knowledge in sport management.

Prerequisite

200707.2 Service Industry Studies

Equivalent Units

200580 - Sport Management Applied Project

Incompatible Units

200561 - Hospitality Management Applied Project

.....

This unit provides students a unique opportunity to integrate knowledge gained from operational and theoretical perspectives of sport studies into application in an engaged research project in sport management. Students will engage in comprehensive projects which bring together real world industry problems and sport theory. Students studying Sport Management Applied Project may have the opportunity to undertake an

international field trip to experience the sport environment from an international perspective.

200664.2 Sport Management Internship

Credit Points 10 **Level** 3

Assumed Knowledge

An introductory level of knowledge in Sport Management.

Equivalent Units

400649 - Professional Practice in Sport Management 3, 400648 - Professional Practice in Sport Management 2, 200576 - Professional Practice in Sport Management

Unit Enrolment Restrictions

Students must be enrolled in 2786 B Business, 2787 B Business (ABL), 1818 B Arts/B Business, 1819 B Communication/B Business, 1820 B International Studies/B Business, 2788 B Business/ B Laws, 2789 B Bus (ABL)/B Laws, 2739 B Business and Commerce, 3728 B Engineering (Hons)/B Business, 3737 B Information and Communications Technology/B Business, 2753 B Business and Commerce, 2754 B Business and Commerce (ABL), 3655 B Information and Communications Technology/B Business and Commerce, 3659 B Science/B Business and Commerce, 2740 B Business and Commerce/B Laws, 1688 B International Studies/B Business and Commerce, 1695 B Arts/B Business and Commerce, 1785 B Communication/B Business and Commerce, 3744 B Information Systems/B Business, 3745 B Information Systems Advanced/B Business, 4748 B Science/ B Business

.....

This unit will be replaced by 200997 Developing Sport Professionals from 2018. Sport Management Internship provides students with an opportunity to engage with the sport industry through a 120 hour industry placement. This unit provides the opportunity to observe practitioners in action and to learn in a practical "hands-on" setting. Experience in the field of study is an essential ingredient in preparing an individual for employment either during the period of study or after graduation. Students have the opportunity to see how knowledge and skills acquired in lectures and tutorials/laboratories can be applied and also relate theoretical concepts and skills to situations in sport or exercise-related settings.

200754.2 Sports Management - Planning and Development

Credit Points 10 **Level** 3

Assumed Knowledge

An introductory level of knowledge in sport management.

Equivalent Units

200244 - Sports Management - Planning and Development

.....

This unit will be replaced by 200998 Strategic Sport Leadership from 2018. With sport professionalism, globalisation, population change and consumer pressure there is a need for government, not for profit and private enterprise to better plan for and provide sport and leisure facilities and services. Sport Management - Planning and Development provides an in-depth study of the planning

and development of sport in the Australian context. Throughout this unit there is a focus on managing change to appropriately planning for future sport and leisure needs within a context of public policy. An introductory framework will be provided emphasizing the historical perspectives of sport and leisure and its history and role within contemporary Australian society.

200266.3 State Taxes and GST

Credit Points 10 **Level** 3

Prerequisite

200184.3 Introduction to Business Law

Unit Enrolment Restrictions

Students enrolled in 2502 Bachelor of Laws (Non graduate entry) must obtain permission to enrol in this unit.

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This unit examines the Commonwealth statutory regime to the Goods and Services Tax and the NSW statutory regimes relating to Payroll Tax, Land Tax and Stamp Duty. It provides the framework to critically assess proposals for reform of these taxes.

401176.1 Statistical Methods in Epidemiology

Credit Points 10 **Level** 7

Assumed Knowledge

High school mathematics (arithmetic, formulas and algebra, reading graphs)

Prerequisite

401077.1 Introduction to Biostatistics

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course.

.....

Statistical ideas are integral to the conceptual basis of epidemiology and provide the tools needed to interpret epidemiological information and conduct epidemiological studies. Most professions in the health sciences need to be able to read and interpret statistics relating to individual and population health status and health risks, and to identify appropriate statistical methods to evaluate interventions, health policies and programs. Many public health practitioners are actively involved in surveillance, quantitative research and/or evaluation. This unit aims to support students to reach a level of proficiency in the selection of appropriate statistical methods to address specific research questions with a given dataset, conduct the selected analysis, interpret the results appropriately and draw valid and insightful conclusions about the research question.

700045.3 Statistics for Academic Purposes (WSTC Prep)

Credit Points 5 **Level** Z

Assumed Knowledge

Year 10 Mathematics or equivalent

Equivalent Units

900011 - Statistics for Academic Purposes (UWSC)

Unit Enrolment Restrictions

Students must be enrolled at Western Sydney University, The College.

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Understanding, creating and working with statistics are fundamental skill requirements in many areas and career pathways within the arts, business, science and the humanities disciplines. This unit will provide students with a comprehensive overview of statistics in order to prepare them for success in first year university units of study where they will further develop their skills. Through both individual and group tasks students will use statistics to organize and display data as well as draw valid inferences, based on data, by using appropriate statistical tools.

900011.3 Statistics for Academic Purposes (WSTC)

Credit Points 5 **Level** Z

Assumed Knowledge

Year 10 Mathematics or equivalent

Equivalent Units

700045 Statistics for Academic Purposes (WSTC Prep)

Unit Enrolment Restrictions

Students must be enrolled in a Western Sydney University The College Foundation Studies course.

.....

Understanding, creating and working with statistics are fundamental skill requirements in many areas and career pathways within the arts, business, science and the humanities disciplines. This unit will provide students with a comprehensive overview of statistics in order to prepare them for success in first year university units of study where they will further develop their skills. Through both individual and group tasks students will use statistics to organize and display data as well as draw valid inferences, based on data, by using appropriate statistical tools.

200032.7 Statistics for Business

Credit Points 10 **Level** 1

Assumed Knowledge

HSC Mathematics/Mathematics Extension 1 is desirable.

Equivalent Units

200192 Statistics for Science, 300700 Statistical Decision Making, 200263 Biometry, 200052 Introduction to Economic Methods, 301123 Management Analytics, 700007 Statistics for Business (WSTC), 700033 Biometry (WSTC), 700041 Statistical Decision Making (WSTC)

.....

Statistics for Business introduces the basic concepts and techniques of statistics that are particularly relevant to problem solving in business. It also provides a sound base for more advanced study in statistics and forecasting in subsequent sessions. Topics include: presentation of data;

descriptive statistics; the role of uncertainty in business decision making; hypothesis testing; and basic forecasting.

200711.2 Statutory Valuation

Credit Points 10 **Level** 3

Assumed Knowledge

An understanding of the basic principles of land administration, in particular, the various interests to be held in land and forms of tenure; An understanding of the NSW planning system, the development approval process and administrative controls over decision making; An understanding of various valuation principles and methodologies and valuation of various types of property and interest in land

Equivalent Units

200606 - Compulsory Acquisition and Litigation

Unit Enrolment Restrictions

External offerings for this unit are only available to students who are enrolled in a Property course or specialisation.

.....

This unit covers the area of statutory valuation. It is the prescribed unit for registration as a valuer with the NSW Fair Trading. It is also the prescribed unit for Certified Practising Valuer (CPV) membership of the Australian Property Institute. Upon completion of this unit, students will demonstrate a comprehensive understanding of the relevant property and related laws, necessary valuation methods and principles required for statutory valuations.

201083.1 Strategic Brand Management

Credit Points 10 **Level** 3

Assumed Knowledge

Students are recommended to have completed 201084 Customer Insights and 201082 Customer Experience Fundamentals which will provide knowledge of consumer behaviour and market research.

Prerequisite

200083.2 Marketing Principles

Equivalent Units

200088 - Brand and Product Management

Special Requirements - Essential Equipment

A computer and internet access

.....

Consumers' brand interaction in the marketplace is shaped by a digital and technology driven marketing environment. Innovative and interactive branding strategies have become the key to a successful marketing strategy. Students learn to strategically create, develop, innovate, position and protect branding in an ever-changing environment to establish a sustainable competitive advantage. Through these industry-related activities, students create a business driven portfolio, which can be presented to potential employers. This unit uses workshop sessions and online activities to create an interactive learning environment and bring the content to life.

200665.2 Strategic Communication in Sport

Credit Points 10 **Level** 2

Equivalent Units

400321 - Sport Management 2, 200556 - Communication in Sport

.....

This unit will be replaced by 200996 Sport Entertainment from 2018. Sport is now at the heart of many cultures with sport consumption, in a variety of forms, playing a significant role in the lives of many people. This unit explores and explains the sporting experience, providing an understanding of those who consume sport and the relationship between sport, its consumers, and the media. The unit equips students with the tools required to work with the media, producing resources, and to engage with and through social media platforms.

200678.2 Strategic Intelligence and Decision Making

Credit Points 10 **Level** 2

Equivalent Units

200382 - Business and Competitive Intelligence

.....

This unit investigates the different forms and representations of “intelligence”, such as Business Intelligence (BI), Knowledge Management (KM), and Competitive Intelligence (CI) and the strategic use of these for organisational competitive advantage. This is viewed in the context of decision making and the decision making process.

200587.2 Strategic Management

Credit Points 10 **Level** 3

Prerequisite

200571.2 Management Dynamics OR **200912.1** Enterprise Leadership OR **MG102A.3** Management Foundations

Equivalent Units

MG302A - Strategic Management

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This unit explores the nature and essence of strategy and how this is created in various organisational, industry and economic contexts. The complexity of the strategy process, content and context means that there is not one clear position on strategy. The impact of this complexity on managers seeking to develop a strategic thinking capability is examined. The paradoxes and debates in the field of strategy are explored in an effort to understand the concept of sustainable competitive advantage. Students will utilise the theoretical knowledge presented in a dialectical enquiry framework to undertake strategic analysis, and develop a selection of strategic options, for case study scenarios and in a team strategy simulation.

200087.3 Strategic Marketing Management

Credit Points 10 **Level** 3

Assumed Knowledge

It is assumed that students have knowledge of basic marketing concepts, theories and frameworks in customer experience, marketing communications and consumer insights.

Prerequisite

200083.3 Marketing Principles

.....

Customer-centric marketing strategies are vital to capturing competitive advantage and sustaining business success. This unit explores the core concepts and tools of contemporary strategic marketing management. The unit focuses on the skills and framework to develop and manage an integrated marketing strategy that creates value for customers and generates growth for the firm in both online and offline environments. Using a marketing simulation, the unit provides the students the opportunity to make a series of complex, real-world marketing decisions in a competitive environment.

200998.1 Strategic Sport Leadership

Credit Points 10 **Level** 3

Assumed Knowledge

An introductory level of knowledge in sport management.

Equivalent Units

200244 - Sport Management Planning and Development
200754 - Sport Management Planning and Development

.....

In contemporary sport environments, sport practitioners require an in-depth understanding of strategic leadership processes and practices. In order to respond to sport's ongoing professionalisation, globalisation, demographic changes and emerging consumer needs, sport managers and government policy makers require knowledge and skills which will allow them to successfully manage these changes. Students will develop knowledge and skills in areas such as policy development and strategic planning, executive leadership and change management processes and practices. The unit content will be applied across diverse sport environments including high performance sport in not-for profit contexts and community sport with a focus on sport for development. Students will apply their strategic leadership knowledge and skills by formulating a policy or related initiative for a sport agency or organisation.

900091.2 Studies of Society (WSTC)

Credit Points 10 **Level** Z

Unit Enrolment Restrictions

Students must be enrolled in a Foundation course at The College.

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This unit aims to help students develop an understanding and appreciation of Australian society. The unit will provide general information and familiarise students with key

structures, events, concepts and terminology used in relation to Australian's modern society. At the end of this unit, students should have greater knowledge and understanding on Australia's history, governmental and political systems. They will learn about consumer laws, civilian rights and responsibilities as well as the composition of Australia's population and relevant variations and trends.

300939.4 Sustainability and Risk Engineering (PG)

Credit Points 10 **Level** 7

Assumed Knowledge

Engineering problem solving skills.

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course

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Analysis of sustainability with engineering perspective is increasingly becoming important in the modern world. Also, in the future sustainability will include risk engineering. Hence, engineers with in-depth understanding of different tools that can be used for both sustainability and risk analysis will have significant competitive edge in their future career. The main objective of this unit is to introduce different tools available for sustainability and risk analysis in various engineering applications. The content includes renewable/alternative energy systems, energy/resource efficiency, sustainable/green buildings, sustainable transport and infrastructure, sustainable water management, environmental management systems, sustainability reporting, life cycle analysis, probability/reliability theory, risk assessment models, overall system analysis.

102386.2 Sustainability, Tourism and Place

Credit Points 10 **Level** 2

Assumed Knowledge

Successful completion of 80 credit points.

Equivalent Units

101902 - Outdoor Recreation and Leisure

.....

Sustainability, Tourism and Place provides students with a fundamental understanding of the current debates in tourism management and sustainable places. The complex relationship and interaction among diverse stakeholders involved in places and tourism are explored. The unit encourages a systems approach, and focuses on traveller origin places, tourist experience and community development. The unit aims to assist students in the analysis of the role of tourism in sustainable places by applying a wide range of case studies.

101569.3 Sustainable Futures

Credit Points 10 **Level** 3

Unit Enrolment Restrictions

Successful completion of 80 credit points.

.....

In this unit we will explore the questions 'can we create a sustainable society? If so what would it look like and how could it be done; is it possible to live ethically with each other and the planet?' While major contemporary theoretical concepts will be explored the emphasis is on developing sustainable alternatives to the way we now live both locally and globally. Particular attention will be paid to thinking ecologically, postcolonial development and issues of race and gender.

301003.3 Sustainable Systems

Credit Points 10 **Level** 7

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course

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This unit teaches students the essential tools available to achieve environmental sustainability in various engineering/construction/industrial design professional settings. The focus of the unit is on the application of the tools and exploration of Australian regulatory and sustainable development practices.

200187.3 Taxation Law

Credit Points 10 **Level** 3

Prerequisite

200183.4 Law of Business Organisations

Equivalent Units

61523 - Taxation Law and Practice, AC302A - Taxation (V1), F3002 - Taxation Law

Incompatible Units

200019 - Revenue Law

Unit Enrolment Restrictions

Students enrolled in 2502 Bachelor of Laws (Non graduate entry) must obtain permission to enrol in this unit.

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This unit covers the constitutional basis of taxation, the process of determining income tax liability, the concept of income tax and allowable deductions, taxation of fringe benefits, taxation of certain entities (partnerships, companies and trusts), tax accounting, trading stock provisions, tax administration and practice, taxation planning and avoidance, and the Goods and Services Tax.

200973.2 Techniques in Financial Accounting

Credit Points 10 **Level** 2

Prerequisite

200111.3 Financial Accounting Applications

Incompatible Units

200536 Intermediate Financial Accounting

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Techniques in Financial Accounting is the third unit in the financial accounting stream and builds upon Financial Accounting Applications as part of the accredited

accounting program. It introduces a company as a business structure and the accounting requirements for their formation and operations. The unit advances tools required for accurate record keeping leading to compilation of financial statements. The unit teaches participants how to account for receivables and payables, the disposal of non-current assets, and preparation of cash flow statements. Successful completion of the unit will equip participants with a practical and theoretical understanding of usefulness of general purpose financial reports.

300582.6 Technologies for Web Applications

Credit Points 10 **Level** 2

Assumed Knowledge

Basic programming principles and program control structures equivalent to that covered in Programming Fundamentals. Basic file management and PC operation including how to access and search the World Wide Web.

Prerequisite

300580.2 Programming Fundamentals

Equivalent Units

300129 - Interactive Web Site Development

Incompatible Units

300101 - Creating and Managing Web Sites

.....

Building on material covered in Programming Fundamentals this unit introduces students to some of the key technologies for developing interactive and dynamic web applications from both the client and server perspective. The unit covers web site design, web site development, web page accessibility and usability, HTML, CSS, client side and server side scripting, database interaction, web site promotion (Search Engine Optimisation) and web security.

200668.2 Technology Management for Competitiveness

Credit Points 10 **Level** 3

Assumed Knowledge

An introductory level of knowledge in operations and supply chain management.

Equivalent Units

200165 - Productivity and Technology Management

.....

This contemporary unit provides an understanding of technology management and productivity measurement/improvement concepts aimed to improve the competitiveness of organisations. Students are introduced to a range of tools and techniques to acquire and implement technology and develop productivity improvement programs within global operations and supply chain context. The interaction between technological change and competitiveness (productivity and other performance measurement systems) is also explored. The unit is relevant to managers or technologists with responsibilities for managing technological change

200993.2 The Accommodation Industry

Credit Points 10 **Level** 2

Assumed Knowledge

A basic understanding of the core concepts of hospitality

Equivalent Units

200709 - Managing the Accomodation Experience 200144 - Managing the Accomodation Experience

.....

The Accommodation Industry is concerned with developing skills for managing people, operations and business in hotels and hospitality companies. It focuses on the business operations and management issues to be found in successful lodging enterprises. The unit incorporates the application of key aspects of marketing, service management, financial management, revenue management and business development within a hospitality context. It develops effective problem solving and critical thinking skills necessary to meet the service industry's ever-changing needs. Students can expect to find employment in a range of domestic and international accommodation management facilities such as hotels, resort groups, cruise ships and the accommodation sector.

200118.4 The Accountant as a Consultant

Credit Points 10 **Level** 3

Prerequisite

200108.2 Contemporary Management Accounting

Equivalent Units

H3328 - The Accountant as a Management Consultant

.....

This unit aims to provide students with a 'hands on' flexible and practical work integrated learning (WIL) experience in the Accounting degree. This is mainly done through working in groups on projects as accountants would do when they engage with clients and entrepreneurs as professional consultants. Students come to understand the role of an accountant in the effective management of the business to sustain, grow and expand the business to higher levels consulting problems involving a wide range of business related issues. This unit is designed to give students an opportunity to apply the theoretical knowledge gained in other units in their degree program thus enabling them to bring knowledge to life. On successful completion of this unit students will be able to appreciate the relevance of their business subjects/units in real business situations and to become business consultants.

200549.3 The Australian Macroeconomy

Credit Points 10 **Level** 1

Assumed Knowledge

HSC Mathematics

Equivalent Units

200049 - Macroeconomics

.....

This unit is an introduction to macroeconomic concepts, analysis and issues in the Australian context. Basic concepts introduced and applied include: national income accounting, economic structure, price indexes and inflation, the balance of payments, and labour market aggregates. These concepts are applied in describing and explaining the recent evolution of the Australian economy in terms of growth, structural change, price stability, and employment. This leads to a discussion of major policy issues such as the role of governments in managing economic fluctuations, and the implications of Australia's foreign liabilities. The course ends with a brief introduction to modelling income determination.

102207.1 The Brain and Learning

Credit Points 10 **Level** 3

Equivalent Units

101662 - Young People, Their Futures and Education

.....

Interest in the relationship between the brain and how people learn is at an all-time high. Surprisingly, most theories of teaching and learning say little about the brain. In an age where 'brain-based' educational products are a multimillion-dollar industry, there is a need for students, parents, and anybody with an interest in education to have some basic knowledge of the brain. This unit is designed to provide students with a straightforward introduction into the limitations and possibilities of brain function, especially with respect to memory and learning. In addition, this unit also examines motivation, exceptional learners, and challenging groups.

200988.2 The Business of Hospitality

Credit Points 10 **Level** 1

Incompatible Units

200273 - Managing Service and Experience

.....

The Business of Hospitality employs a case study approach to examine successful hospitality operations and develop an understanding of what is required to plan, design, deliver and manage engaging hospitality experience as the foundation of prosperous hospitality operation. In considering the broader context of the hospitality industry, students will be given the opportunity to explore where they may fit within a hospitality context.

101591.3 The Economics of Cities and Regions

Credit Points 10 **Level** 2

Equivalent Units

101298 - Urban Development Resource Allocation

.....

'Economics of cities and regions' introduces the major political-economic issues facing cities and regions. Class discussions investigate how political-economic forces (such as globalisation, structural change etc) shape the development of cities and regions. Class activities enable students to apply economic principles to urban and regional

planning and policy decisions, and teach students to analyse the social and distributional impacts of policy and planning decisions.

101782.2 The History and Politics of Contemporary Central Asia

Credit Points 10 **Level** 3

Unit Enrolment Restrictions

Successful completion of 60 credit points of study in currently enrolled course.

.....

This unit will introduce students to the contemporary history and politics of Central Asia. With the collapse of the Soviet Union, the region of Central Asia (encompassing Kazakhstan, Kyrgyzstan, Tajikistan, Turkmenistan, and Uzbekistan) has reclaimed its importance as a political, economic, and cultural region. Located in a key geo-strategic position between Russia, China, South Asia, and Iran, and with extensive natural resources (especially oil and gas), the region has attracted significant policy and popular attention. The aim of this unit is to introduce students to key domestic and regional issues affecting Central Asia. The unit will look at the historical legacy of Russian and Soviet regimes, the broad effects of post-Soviet independence, the politics and economics of state-building, and the roles played by international actors and organizations. The unit will also examine how government efforts to build states, nations, and economies historically and recently have influenced societal institutions, such as Islam, community groups, and gender relations.

102584.1 The Image of Thought: Art, Film and Philosophy

Credit Points 10 **Level** 7

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course.

.....

Working on the assumption that art is capable of exploring philosophical issues in its own right, the unit considers how various arts from poetry to contemporary film help shape our understanding of things like metaphysics, epistemology, ethics and morality.

101757.2 The Making of the 'Aborigines'

Credit Points 10 **Level** 3

Unit Enrolment Restrictions

Successful completion of 60 credit points of study in currently enrolled course.

.....

This unit is available to all undergraduate students who have open electives. The Making of the 'Aborigines' explores the complex human relations and historical forces that have constructed Australia's indigenous people as 'Aboriginal' and/or 'Torres Strait Islander'. It will involve a critical examination of a range of contemporary social and political issues impacting on and being engaged by Indigenous people. A more comprehensive understanding of the position of Indigenous people in contemporary

Australian society will enable students to engage more effectively with Indigenous people.

200098.4 The Markets of Asia

Credit Points 10 **Level** 3

Prerequisite

200911.1 Enterprise Innovation and Markets

Equivalent Units

61751 - Regional Market Study (Asia)

Markets of Asia focuses on internationalisation and global competitiveness of organisations in the Asian region. The unit also encourages an appreciation of cultural diversity, and develops students' knowledge and skills so that upon completion of this unit, they will understand the relevant business practices needed to be responsive to enterprise opportunities and threats within this global community.

200099.3 The Markets of Europe

Credit Points 10 **Level** 3

Assumed Knowledge

A knowledge of the basic principles of marketing, consumer behaviour and international marketing

Prerequisite

200083.2 Marketing Principles AND **200094.2** International Marketing

This unit will profile the member states of the European Union in terms of their marketing environment, with emphasis on those various features, similarities, differences and interactions deemed to be of commercial and marketing significance. A major focus of the course will be the impact of European integration and the relevance of the European Union. The European Union will be discussed in its global context, particularly its relationship with Central and Eastern Europe and the Asia-Pacific. The course therefore gives students the opportunity to undertake macro-environmental analysis and examine the effects of environmental influences on marketing, while also learning about other cultures.

100893.4 The Novel

Credit Points 10 **Level** 3

Unit Enrolment Restrictions

Successful completion of 60 credit points of study in currently enrolled course.

This unit explores the status and success of the novel as the dominant modern literary form. It examines aspects of the history and development of the novel from the seventeenth century up to the present, along with a range of novelistic texts from one or a number of literary traditions: from classic British and/or American texts to contemporary postcolonial fiction; from the search for the mythical "great Australian novel" to famous and not-so-famous works in languages other than English.

200915.3 The Service Enterprise

Credit Points 10 **Level** 2

Assumed Knowledge

Students should have a foundation knowledge of business markets and enterprise structure.

Equivalent Units

200376 - Managing and Developing Careers, 200914 - Working in Professions, 200090 - Marketing of Services

Unit Enrolment Restrictions

Successful completion of 60 credit points.

Modern economies are increasingly service-based. Knowledge and skills in the field of services are required by people operating across various industries and in a range of roles. Business graduates will either work for firms whose central offering is service or be employed by organisations that use service as an integral supporting element in what they do and what they offer. The unit aims to expose students to relevant theory and practices in order to develop their abilities for potential career opportunities in a service environment.

900056.3 The Structure of English (WSTC)

Credit Points 10 **Level** Z

Unit Enrolment Restrictions

Only students enrolled at The College in Foundation Studies courses can enrol in this unit

This unit is designed to improve the English proficiency across the four macro skills (reading, writing, speaking and listening) of University Foundation Studies students who wish to progress to university studies. Students need preparation for both understanding the content of Foundation Studies and being able to participate fully in all units. Such preparation includes making clear the way English is used according to purpose, audience and unit. Moreover, students need to develop their confidence and competence in using the language in academic contexts. By raising the language awareness of students, they will be able to transfer the learning skills across the unit areas. The course also seeks to address the particular speaking needs of overseas students.

200077.2 The Superannuation Industry

Credit Points 10 **Level** 3

Assumed Knowledge

200049 - Macroeconomics, 200076 - Introductory Economics, 200488 - Corporate Financial Management

This unit provides students with an understanding of the economics of retirement and retirement income provision, with particular emphasis on the Australian superannuation industry. On completion of this unit, students should have a comprehensive understanding of superannuation in Australia, as well as an appreciation of the economic issues

associated with alternative models of retirement income provision.

102765.1 The Value of Literature

Credit Points 10 **Level** 3

Prerequisite

100641.3 Approaches to Text OR 700136.2 Approaches to Text (WSTC) OR 101907.1 Introduction to Literary Studies OR 700288.1 Introduction to Literary Studies (WSTC) OR 101909.1 Methods of Reading

Students are required to have completed two of the three level 1 & 2 English core units.

Equivalent Units

101976 - English Literature After 1830

Unit Enrolment Restrictions

Successful completion of 60 credit points in currently enrolled course.

.....

This unit explores the value of literature by examining its competing uses in a range of historical contexts down to and including our own. Literature's potent combination of pleasure and instruction embraces conflicting personal, ethical, political, social, and ideological uses even as it resists them. The unit brings a comparative focus to bear on texts from diverse historical and cultural settings as a way of reflecting on and rediscovering the value of literature in the digital age. Students will also explore the function of criticism to educate the individual sensibility and shape the cultures of public life. Primary texts include poems, narrative fiction, essays, and may include drama, film, and other audiovisual material.

201000.1 The World of Sport Business

Credit Points 10 **Level** 1

Equivalent Units

200705 - The World of Sport Management 400319 - Sport Management 1 200564 - Introduction to Sport Management

.....

The World of Sport Business offers students a contemporary view of sport organisations which are uniquely situated within fluid and emergent social, cultural and political environments and necessitate unique/different managerial approaches. Students will explore key issues within the domestic and international sport management field including, but not limited to, sport professionalisation and commodification, globalisation and sport for development. Students will be introduced to sport leadership theories and practice, sport and its management as a context for ethical analysis, and approaches to sport marketing and promotions in the contemporary sport business context.

200705.2 The World of Sport Management

Credit Points 10 **Level** 1

Equivalent Units

400319 - Sport Management 1, 200564 - Introduction to Sport Management

.....

This unit will be replaced by 201000 The World of Sport Business from 2018. The World of Sport Management offers a contemporary view of sport organisations which are uniquely situated within a broader social, cultural and political environment and requires a different managerial approach. Students will be exposed to key areas within the sport management field including developing goals, decision making, strategic planning, leadership styles, and human resource management.

102615.1 Theoretical Philosophy

Credit Points 20 **Level** 7

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course.

.....

Theoretical Philosophy focuses on theories of knowledge, theories of being, and systems of thought. While it is traditionally described under the heading of epistemology and metaphysics, theoretical philosophy should be more broadly understood as devoted to philosophical investigations into the underlying systems, theories, and presuppositions upon which any account of the world, experience, or even truth has been built. This unit will be devoted to an explication of either thematically related theoretical investigations, such as, for example, '17th-century theories of matter,' or 'the nature of language,' or it will focus instead on one central philosophical figure, e.g., 'Plato's metaphysics of the soul,' 'Kant's system of transcendental idealism,' etc.

200038.3 Time Series and Forecasting

Credit Points 10 **Level** 3

Prerequisite

200033.4 Applied Statistics

.....

From 2016 this unit has been replaced by 301035 Environmental Informatics. This unit is an introduction to the statistical theory and practice of Time Series Analysis. A time series is an ordered sequence of observations through time. The unit is designed to provide students with the basic techniques in time series analysis: model identification, parameter estimation, diagnostic checking and prediction of future values. Emphasis in this unit is on practice, the applications of time series analysis in economics, finance, engineering and scientific research. Statistical computing packages are used.

102383.1 Topics in the History of Philosophy

Credit Points 20 **Level** 7

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course.

.....

This unit surveys selected philosophers or philosophical movements in the history of philosophy, and of the relevance of such philosophical perspectives for contemporary debates. The unit will include a selection of

material that will give students a deeper understanding of the history of philosophy from Ancient Greece to the present day.

101901.2 Tourism and Global Trends

Credit Points 10 **Level** 1

Equivalent Units

101603 - Tourism Sustainability and Global Trends

Incompatible Units

101274 - Sustainable Tourism in Practice, 101273 - Managing Tourism

.....

This unit introduces students to the foundational knowledge and skills required for tourism study at UWS and professional practice in a range of tourism related careers. This unit provides students with opportunities to familiarise themselves with the core concepts and basic theory of tourism management studies. It aims to equip students with an understanding of sustainable tourism, the tourism system, and mega trends of tourism. It covers the global complexity of the tourism industry; of the social, environmental, and political realities; and the role of governments – federal, state and local together with private enterprise in the development of tourism experience, industry practice, and destinations.

101598.5 Tourism in Society

Credit Points 10 **Level** 2

Equivalent Units

700053 - Tourism in Society (UWSC);, 101275 - Tourism in Contemporary Society, EH210A - Tourism Issues and Change.

.....

In this unit students approach tourism as a cultural and social phenomenon and tourism industries, tourist behaviour, the tourist experience and tourism impacts are examined through a socio-cultural lens. Considering tourism as an agent of social change, the unit explores the interplay between tourism, mobility and globalisation, tourism and development, and tourism and world events. The unit will also unpack some of the common motivations for leisure travel, explore the role of tourism in everyday life, and examine the interconnections between the media, consumer culture, visual culture and the tourist experience.

101904.3 Tourism Policy and Planning

Credit Points 10 **Level** 3

Equivalent Units

101277 - Tourism Policy and Planning, 101602 - Recreational Tourism Policy and Planning

Incompatible Units

H2103 - Tourism Policy and Planning, 300509 - Recreational Planning towards Sustainable Tourism, EH221A - Sustainable Tourism and Recreational Planning

Unit Enrolment Restrictions

Successful completion of 80 credit points

.....

This unit gives students a general understanding of planning theory as it relates to sustainable tourism policy and practice. Students will apply this knowledge to tourism sites, facilities and activities in Sydney with a major assignment focusing on Sydney Olympic Park. A self-guided field trip enables students to apply and understand various planning techniques, tourism policies, scenario mapping strategies and consider conflict resolution practices. Students will present their ideas by integrating quantitative and qualitative data, both in teams and individually. At the conclusion of this unit students will have the skills to apply planning theory to an analysis of tourism policies, sites, facilities and activities in a global city such as Sydney.

101939.3 Transmedia Production

Credit Points 10 **Level** 3

Assumed Knowledge

Knowledge gained from completion of Bachelor of Communication Key Program year 1 unit (Foundations of Media Arts and Production).

Prerequisite

101938.2 Media Arts Project OR **102057.1** Digital Journalism Production OR **100789.3** Interactive Design I OR **100949.3** Interactive Design II OR **102059.1** Screen and Sound Practices OR **102317.1** Visual Effects

Equivalent Units

101174 - Media Arts Workshop, 102833 - Screen Media: Capstone Development

.....

In 2023, this unit replaced by 102833 - Screen Media: Capstone Development. Video is now delivered across multiple platforms and spaces, both online and offline via mobile networks; through festivals, public spaces and galleries and across social network sites. At the same time video productions are increasingly designed to be Transmedia where different platforms are strategically used to extend and add new layers to stories while deepening audience interaction and engagement. Students will learn about 360 degree storytelling as strategic communications. Students will develop a professional transmedia project proposal for a service, product or system that works across multiple platforms, engaging with audiences through social network sites. Students will explore how content can be meaningfully embedded and linked across multiple platforms to engage target audiences.

101645.3 Transport, Access and Equity

Credit Points 10 **Level** 3

Equivalent Units

400342 - Transport, Access and Equity

Unit Enrolment Restrictions

Successful completion of 80 credit points.

.....

This unit examines the equity and efficiency issues in the provision of transport in cities and regions from a critical social science perspective. Issues of transport disadvantage and policy and planning responses to

improve access to urban services are examined. The social and environmental impact of transport systems are considered in the context of urban management.

101999.1 Twentieth Century Australia

Credit Points 10 **Level** 3

Equivalent Units

100986 - Australian History since 1860 - 1920, 100987 - Australian History since 1920

Unit Enrolment Restrictions

Successful completion of 60 credit points of study in currently enrolled course.

.....

This survey unit provides an overview of major events in Australian political, cultural and social history of the twentieth century. The unit will examine key events such as World Wars and the Great Depression, but will also discuss broader changes that affected Australians, black and white, male and female, rich and poor. In doing so, it will examine some of the ideas and political movements that dominated twentieth century Australia, including class politics, feminism, imperial loyalty, indigenous politics, nationalism, racism and sectarianism.

300812.2 Understanding Landscape

Credit Points 10 **Level** 1

Equivalent Units

300642 - Understanding Landscape, HT103A - Understanding Landscape

Special Requirements - Essential Equipment

Enclosed footwear

.....

This unit explores the historical and cultural perceptions and perspectives of the term 'landscape' and the sustainability and management of landscapes. Students become familiar with the terminology and concepts surrounding the natural landscape experientially through a series of field trips and develop an awareness and appreciation of both of the conceptual and actual landscape issues. Skills in mapping and spatial awareness skills and technologies will be developed through field trips and workshop sessions including GIS. Such skills will assist in developing a capacity to comprehensively describe and analyse the landscape.

102601.1 Understanding Race

Credit Points 10 **Level** 7

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course.

.....

What is race? What is racism? How are they related? Why do they continue to shape social, political and economic relations well after the biological concept of race was disproven? What are the links between race and colonialism and in Australia particularly, the invasion and settlement of Aboriginal land? How is race related to property? How do ideas of race become embedded in state

institutions and why do they continue to shape disadvantage and inequality? Though race develops differently in different contexts, it is best thought about through relational readings that draw out both the differences but also the similarities between places and times. This unit will draw on race critical and decolonial texts to focus on race as a modern idea that is shaped in the contexts of colonialism, slavery, and persists in post-immigration multicultural societies.

200075.2 Urban and Regional Economics

Credit Points 10 **Level** 3

Assumed Knowledge

Microeconomics and Macroeconomics or Introductory Economics

.....

Students wishing to enrol in this unit are advised to contact the Unit Coordinator. This unit deals with: models of short-run fluctuations of regional aggregates and the economic relations between regions; models of long-run change in regional aggregates and the long-run economic relations between regions; equilibrium models of intra-urban location; optimal models of intra-urban allocation; and optimal allocation of capital to urban land.

300860.2 Urban Environment

Credit Points 10 **Level** 3

Equivalent Units

300789 - Urban Environment

Incompatible Units

LW212A - Environmental Health Law; 300471 - Urban Development Systems; 300704 - Healthy Built Environments

Unit Enrolment Restrictions

Successful completion of 120 credit points

.....

This unit explores the relationships between community, the natural environment and government within an urban context through considering how housing and urban development can influence population health. Concepts explored include "healthy housing", "active living" "safety by design" and "energy efficiency". Through a combination of case studies and practical field experience, students will develop the skills and knowledge appropriate to assessing the "healthiness" and sustainability of urban environments. The unit examines methods of construction and building regulation aimed at the preservation of health and amenity.

101314.4 Urban Management Practice: Governance and Power in the City

Credit Points 10 **Level** 7

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course.

.....

Governance is a central but often overlooked issue in Urban Management. What is governance? What are the principles of good governance? What are some of the

governance challenges in major metropolitan cities that cover multiple jurisdictions? How do statutory local governments engage with specialist state agencies in fields such as economic development, environmental planning, and infrastructure planning? This unit answers these questions, reviews governance practices in major cities across the world and provides students with knowledge of key governance tools. Students will prepare a research report dealing with a significant urban governance challenge, and provide recommendations about how to implement solutions to that challenge. The central objective of the course is to provide students with a sound framework and set of tools with which to address governance issues.

200604.2 Valuation of Special Premises

Credit Points 10 **Level** 3

Assumed Knowledge

It is assumed that students will have a sound knowledge of valuation principles and practices; accounting principles; commercial property practices; property investment analysis and application and property portfolio analysis.

Equivalent Units

VA301A - Valuation of Special Premises

Unit Enrolment Restrictions

External offerings for this unit are only available to students who are enrolled in a Property course, Key Program or Major.

.....

In 2015, this unit is replaced by 200876 - Specialised Valuation. The value of special premises constitutes an important segment of valuation practice in Australia. A number of special valuation considerations arise in the appraisal of this class of premises. However, the most compelling reason for studying the valuation of special premises is the fact that these classes of property provide an ideal vehicle whereby valuation principles and methods of valuation can be critically evaluated by students.

301109.3 Visual Analytics

Credit Points 10 **Level** 2

Assumed Knowledge

Familiarity with computer software programs, such as Microsoft Office.

Unit Enrolment Restrictions

Students enrolled courses other than the Bachelor of Data Science must have successfully completed 60 credit points.

Special Requirements - Essential Equipment

Access to a Computer.

.....

This unit introduces the fundamentals and technologies of visual analytics to understand big data. It covers major concepts of information visualisation, human computer perception and methods for visual data analysis. Students will learn knowledge and skills for identifying suitable visual analytics techniques, methods and tools for handling various data sets and applications. The unit provides students with opportunities to explore novel research in visual analytics and visualisation.

102423.1 War

Credit Points 10 **Level** 3

Incompatible Units

101871 - War

Unit Enrolment Restrictions

Successful completion of 60 credit points of study in currently enrolled course.

.....

Have you ever wondered what war is good for? Edwin Starr thought it was good for "absolutely nothing." This unit will take you on an intellectual journey, around the globe and across history, as you reach your own answer to this question. You will evaluate the norms associated with war as well as the experiences of warriors from ancient through modern times. You will assess the role of militias, armies, navies, and air forces in the broad sweep of history. You will consider nuclear weaponry, terrorism, guerrilla warfare, just war theory, as well as anti-war movements.

301012.3 Water Resources Systems Analysis

Credit Points 10 **Level** 7

Assumed Knowledge

Discounting techniques, time value of money, equivalence analysis, present worth analysis, annual worth analysis, benefit-cost analysis, net benefit analysis, rate of return. Fluid properties, hydrostatics, open channel flow analysis, pipe network analysis, analysis and design of hydraulic structures, exposure to surface water hydrology and its components, water quality analysis.

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate Engineering program undertaking a Civil Engineering specialisation.

.....

Water resources projects are large infrastructure projects requiring huge capital expenditure. In addition, multiple options are usually available to meet the project goals but at different costs and under varying constraints. This unit presents the application of optimisation techniques to select the best project from a list of competing projects. Applications of these techniques to optimally allocate available water resources are discussed. These are presented within the context of maximising the return of investment.

102585.1 What is Islam?

Credit Points 10 **Level** 7

Unit Enrolment Restrictions

Students must be enrolled in a postgraduate course.

.....

The 'Muslim question' has been a topic of interest to Western scholarship for over four hundred years. The unit addresses this question in two ways: firstly, by exploring internal historical conceptualisations of the faith-identity of Islam, and examining how these have shaped modern understandings of Islam from within the faith; secondly, by introducing students to multidisciplinary approaches to the

study of Islam and inviting them to consider the construction and deconstruction of Islamic Studies as a field of study at various stages of history. The unit provides students with the opportunity to gain increased awareness of both debates within the field and those that scrutinise the field, that is, becoming comfortable with interrogating the cluster of theoretical and methodological strategies for scholarly inquiry into the study of Islam.

102768.1 When Worlds Collide: European Empires and the World, c.1600-1950

Credit Points 10 **Level** 1

Equivalent Units

101910 - Global History, 101673 - The First Globalisation, 700134 - Global History

.....

This unit provides an historical investigation of the interaction between European empires - specifically the British and the Dutch - and the Americas and Asia-Pacific region, from 1600–1950. It examines the combination of domination and cultural negotiation between colonisers and colonised, which included, among other processes, the trans-Atlantic slave trade. It examines both how peoples were managed as imperial subjects, and how they responded to this management. The unit explores both the effect of imperial rule on the colonised, and of empire upon the colonisers. It draws upon historical literature from a variety of sources and perspectives, and from European and Asian history.

101762.1 Who do you think you are? (Day Mode)

Credit Points 10 **Level** 1

Corequisite

101751.2 Contextualising Indigenous Australia (Day Mode)

.....

This unit is available to all Undergraduate students who have open electives. Who do you think you are? will provide students practice in the analysis of historical documents, family narratives, autobiography, political and social issues around a project that will give a context for their own personal story. Students will develop skills in oral history work, locating and retrieving archival documents and compiling their own 'family tree'. Students will also develop skills in practising speaking and writing genre appropriate to their own family history. An introduction to the theory of identity and identification will enable students to appreciate the complexities of becoming.

200243.3 Work Employment and the Labour Market

Credit Points 10 **Level** 3

Prerequisite

200300.2 Managing People at Work

.....

This unit provides an in-depth study of the links between work, employment and wider labour market issues. An introductory framework will be provided emphasizing the

historical perspectives of work and the key theories and concepts involved in industrial sociology. Current and future issues and trends in work organization and practice and their relationships to society will also be considered. The unit will then examine the relationship between labour markets, employment and government policy in both macro and micro settings. Particular emphasis will be placed upon the interaction of regional labour markets, policies and outcomes for key labour market segments.

200861.1 Work Health and Safety

Credit Points 10 **Level** 3

Equivalent Units

61442 - Occupational Health and Safety, 200753 - Occupational Health and Safety, 200617 - Occupational Health and Safety

.....

Work Health and Safety introduces participants to work health and safety concepts, terminology, legal frameworks and research sources. It includes practical activities around hazard identification and risk assessment. The many academic disciplines that contribute to work health and safety policy and practice will be critiqued: from epidemiology to engineering to ergonomics to employment relations. Ideologies that shape how workers, managers and organisations approach work health and safety will be examined, particularly via the notion of safety culture. This unit is designed for participants from all academic programs. Successful completion means being able to engage critically and practically in work health and safety challenges in multiple contexts, with competing stakeholder interests in mind.

200914.1 Working in Professions

Credit Points 10 **Level** 2

Equivalent Units

200376 - Managing and Developing Careers, 200915 - The Service Enterprise

Unit Enrolment Restrictions

Successful completion of 60 credit points of Business units.

.....

Working in Professions focuses on developing career understandings and appreciating the personal attributes required for employability in the 'real world' of accounting, banking, economics, finance and property. This is a professional unit in the Bachelor of Business, but is also open to participants with an interest in examining and developing their knowledge of employability in these career areas. The unit involves examination of the evolving nature of work in a dynamic globalised context; applied labour market and industry structure analysis; and an exploration of employability attributes, capacities and opportunities across a range of career paths. Successful completion of the unit allows participants to gauge employer expectations, and to identify and reflect on career opportunities in their chosen fields.

200616.3 Workplace Behaviour

Credit Points 10 **Level** 3

Prerequisite

200300.2 Managing People at Work

Equivalent Units

61441 - Workplace Behaviour, 200860 - People, Work and Society

.....

In 2015, this unit replaced by 200860 People Work and Society. The primary concern of this unit is to equip students with an understanding of how to apply sociology and work psychology to effectively manage human resources. The unit analyses both the individual (psychological) and social (sociological) factors that influence workplace behaviour and relations in the workplace. The structure of the unit is thematic, drawing on the major theoretical frameworks of psychology and sociology, and applying them to the practice of human resource management and to contemporary issues within the workplace.

102500.2 Writing and Form

Credit Points 10 **Level** 7

Equivalent Units

102259 - Search (Translation)

Unit Enrolment Restrictions

Students must be enrolled in 1831 Master of Arts in Literature and Creative Writing or 8083 Bachelor of Research Studies

.....

Literature has always involved playing with language and shaping words into specific forms. The European avant-gardes of the 1910s, 20s and 30s set out to sweep aside traditional forms and valued kinds of playing that many authorities of the day regarded as childish. This unit will examine the interactions of play and form in experimental writing. It will explore the ways in which literary experimentation can be constructive as well as iconoclastic. It will also locate fruitful points of contact between literature and scientific knowledge, using the idea of searching or quest (for meanings and forms) as a guiding metaphor. While focus from year to year might change the unit has focused, for example on the work of the Surrealists and the Oulipo group.

800219.2 Writing Beyond the Academy: Knowledge Translation and Public Audience Communication

Credit Points 10 **Level** 4

Equivalent Units

800167 - Research Literacies

Unit Enrolment Restrictions

Students must be enrolled in 8083 Bachelor of Research Studies/Master of Research or 8119 Bachelor of Research Studies/ Master of Research (Planning) or 4698 Master of

Health Science, 4700 GD Health Science or 4702 Master of Public Health.

.....

It is now more important than ever for researchers to explain their research to the public. Although it can be challenging to translate specialist knowledge for non-specialist readers, this is the skill students will receive training for in Writing Beyond the Academy. By following the model of The Conversation, a widely popular knowledge translation platform, students will learn the principles of public audience writing, how to pitch to an editor and how to work with their feedback, and produce their own public audience essay.

401086.1 Writing for Publication

Credit Points 10 **Level** 7

Unit Enrolment Restrictions

Students must be enrolled in postgraduate course and must have successfully completed 60 credit points at Level 7.

Special Requirements - Essential Equipment

Access to the internet and a computer

.....

This unit is about writing for publication in the scholarly health and welfare literature. Students will investigate: the range of publications available and the media through which they are delivered; the process of publishing, the key people involved and their roles; the means by which quality is assured in the publishing process and the ways publications are rated for quality and impact; and the influence of social networking media on publishing. Specifically, the influence of online publishing will be investigated. Students will also gain experience of writing for publication under the guidance of an experienced editor and colleagues from the publishing industry. The unit is also available as an elective to all Postgraduate students in the University.

102501.2 Writing, Sounds, Images, Texts

Credit Points 10 **Level** 7

Equivalent Units

102260 - Display (Sounds, Images, Text)

Unit Enrolment Restrictions

Students must be enrolled in 1831 Master of Arts in Literature and Creative Writing or 8083 Bachelor of Research Studies.

.....

This unit will involve a reflection on practice-based research in the arts. It will involve a consideration of how various art-forms might interact and inform one another. There will, then, be a focus on interdisciplinary interaction in the arts: across music, visual arts, and writing, with a strong interest in the potentials of new media. Throughout we will make comparisons with the relationship between sound and text in film, and in the media more broadly.

101830.2 WWII in Asia and the Pacific

Credit Points 10 **Level** 3

Unit Enrolment Restrictions

Successful completion of 60 credit points of study in currently enrolled course.

.....

This unit provides inquiry into the origins, course, and aftermath of WWII in Asia and the Pacific. We will ask why Japan and China went to war with each other in the 1930s; we will also seek understanding of why and how that war came to include the United States, Britain, the Soviet Union, the Netherlands, Australia, New Zealand, and practically all of Asia. We will examine the atomic attacks against Hiroshima and Nagasaki: Was the bomb a necessary evil? Or could/should the US have avoided using the bomb? We will also look intensively at post-WWII Asia. How did two wartime allies - the US and the Soviet Union - become bitter enemies within months of the war's end? Why did China descend into civil war? What was the war in Korea all about? Were wars of independence throughout SE Asia unavoidable? How was it that Japan escaped much of this postwar misery?

Index for courses by course code order

Course	Description	Page
2753.1	Bachelor of Business and Commerce	20
2753.2	Bachelor of Business and Commerce	23
2753.3	Bachelor of Business and Commerce	26
2753.4	Bachelor of Business and Commerce	29
2783.1	Bachelor of Accounting	6
2783.2	Bachelor of Accounting	8
2783.3	Bachelor of Accounting	11
2786.2	Bachelor of Business	14
2786.3	Bachelor of Business	16
2787.2	Bachelor of Business (Advanced Business Leadership)	18
2804.1	Bachelor of Business (Pathway to Teaching Secondary)	33
3725.1	Bachelor of Applied Leadership and Critical Thinking	141
6037.1	Diploma in Business/Bachelor of Business	35
6037.2	Diploma in Business/Bachelor of Business	37
7098.1	Diploma in Business	39
7100.1	Diploma in Business Fast Track	41
7102.2	Diploma in Business Extended	42
7102.3	Diploma in Business Extended	43
7102.4	Diploma in Business Extended	44
7177.1	Diploma in Business	40
7180.1	Undergraduate Certificate in Business Management	44
8083.2	Bachelor of Research Studies	142
8087.2	Bachelor of Research Studies (exit only)	147
8119.1	Bachelor of Research Studies (Planning)	147
9017.2	University Foundation Studies Accelerated - 1 Term (WSTC)	1
9018.5	University Foundation Studies Standard - 2 Terms (WSTC)	1
9019.5	University Foundation Studies Standard - 2 Terms (WSTC)	2
9020.4	University Foundation Studies Extended - 3 Terms (WSTC)	2

Index for courses by course description order

Course	Description	Page
2783.1	Bachelor of Accounting	6
2783.2	Bachelor of Accounting	8
2783.3	Bachelor of Accounting	11
3725.1	Bachelor of Applied Leadership and Critical Thinking	141
2786.2	Bachelor of Business	14
2786.3	Bachelor of Business	16
2787.2	Bachelor of Business (Advanced Business Leadership)	18
2804.1	Bachelor of Business (Pathway to Teaching Secondary)	33
2753.1	Bachelor of Business and Commerce	20
2753.2	Bachelor of Business and Commerce	23
2753.3	Bachelor of Business and Commerce	26
2753.4	Bachelor of Business and Commerce	29
8083.2	Bachelor of Research Studies	142
8087.2	Bachelor of Research Studies (exit only)	147
8119.1	Bachelor of Research Studies (Planning)	147
7098.1	Diploma in Business	39
7177.1	Diploma in Business	40
7102.2	Diploma in Business Extended	42
7102.3	Diploma in Business Extended	43
7102.4	Diploma in Business Extended	44
7100.1	Diploma in Business Fast Track	41
6037.1	Diploma in Business/Bachelor of Business	35
6037.2	Diploma in Business/Bachelor of Business	37
7180.1	Undergraduate Certificate in Business Management	44
9017.2	University Foundation Studies Accelerated - 1 Term (WSTC)	1
9020.4	University Foundation Studies Extended - 3 Terms (WSTC)	2
9018.5	University Foundation Studies Standard - 2 Terms (WSTC)	1
9019.5	University Foundation Studies Standard - 2 Terms (WSTC)	2

Index for unit sets by unit sets code order

Unit Set	Description	Page	Unit Set	Description	Page
			MT2040.1	Marketing	129
			MT2041.1	Business Analytics	131
A7097.1	WSTC Business Extended Local Recent School Leavers	45	S2504ECON.1	Economics	132
A7098.1	WSTC Business Extended International Students	45	S2504FIN.1	Finance	132
A7099.1	WSTC Business Extended Non-Credentialed Applicants	46	SM2000.1	Accounting	133
A7293.1	WSTC Business Extended Local Recent School Leavers	46	SM2001.1	Accounting Controllership	133
A7294.1	WSTC Business Extended International Students	47	SM2003.1	E-Marketing	133
A7295.1	WSTC Business Extended Non-Credentialed Applicants	47	SM2005.1	Financial Mathematics	134
M1041.1	Indigenous Australian Studies	48	SM2006.1	Financial Planning	134
M1059.1	Arabic	48	SM2009.1	Human Resource Development	134
M1060.1	Chinese	49	SM2010.1	International Business	134
M1062.1	Japanese	50	SM2015.1	Managing Globally	135
M1105.1	Tourism	51	SM2016.1	Managing Organisations	135
M1106.1	Urban Studies	51	SM2018.1	Marketing	135
M1107.1	Sustainable Development	52	SM2020.1	Property Investment	135
M1110.1	Psychological Studies	52	SM2021.1	Public Practice Accounting	136
M1120.1	Secondary Teaching	52	SM2027.1	Commercial Law	136
M1121.1	Advertising	54	SM2031.1	Human Resource Management and Industrial Relations	136
M1122.1	Public Relations	55	SM2032.1	Hospitality Operations	136
M1134.1	Secondary Teaching	55	SM2033.1	Event Management Experience	137
M2021.1	Business Regulation, Governance and Compliance	57	SM2034.1	Managing Global Logistics and Supply Chains	137
M2509.1	Business Studies	57	SM2035.1	Operations Management	137
M3101.1	Information Systems Analytics	57	SM2036.1	The Sport Industry	137
M4007.1	Cell and Molecular Biology	58	SM2038.1	Business Sustainability	138
M4008.1	Global Climate Change	58	SM2041.1	Finance	138
M4009.1	Environment and Sustainability	59	SM2042.1	Financial Planning	138
M4010.1	Health Management	59	SM2043.1	Accounting Controllership	138
M4024.1	Health Management Studies	59	SM2046.1	Human Resource Management	139
MT2000.1	Accounting	60	SM2047.1	Human Resource Development	139
MT2001.1	Applied Finance	61	SM2048.1	Managing Globally	139
MT2002.1	Hospitality Management	63	SM2049.1	Managing Organisations	140
MT2003.1	Human Resource Management and Industrial Relations	65	SM2050.1	Property Investment	140
MT2004.1	International Business	67	SM2051.1	Economics	140
MT2005.1	Management	68	SQ9051.1	Health Science/Nursing Sequence - Foundation Studies Accelerated - 1 Term	4
MT2006.1	Marketing	70	SQ9053.1	Arts Sequence - Foundation Studies	4
MT2007.1	Property	73	SQ9054.1	Business Sequence - Foundation Studies	4
MT2008.1	Sport Management	76	SQ9055.1	Engineering Sequence - Foundation Studies	4
MT2010.1	Economics	78	SQ9056.1	Health Science/Nursing Sequence - Foundation Studies	4
MT2011.1	Applied Finance	81	SQ9057.1	ICT Sequence - Foundation Studies	5
MT2012.1	Human Resource Management	84	SQ9058.1	Science Sequence - Foundation Studies	5
MT2013.1	Management	86			
MT2014.1	Property	89			
MT2015.1	International Business	95			
MT2016.1	Financial Planning	96			
MT2017.1	Taxation	98			
MT2018.1	Financial Planning and Taxation	99			
MT2021.1	Applied Finance	100			
MT2022.1	Economics	102			
MT2023.1	Hospitality Management	103			
MT2024.1	Human Resource Management	105			
MT2025.1	International Business	107			
MT2026.1	Management	108			
MT2027.1	Marketing	110			
MT2029.1	Sport Management	111			
MT2030.1	Accounting	113			
MT2031.1	Financial Planning	114			
MT2032.1	Taxation	116			
MT2033.1	Financial Planning and Taxation	117			
MT2034.1	Property	119			
MT2035.1	Hospitality Management	122			
MT2036.1	Sport Management	123			
MT2037.1	Financial Planning	125			
MT2038.1	Taxation	126			
MT2039.1	Financial Planning and Taxation	128			

Index for unit sets by unit set description order			Unit Set	Description	Page
Unit Set	Description	Page			
			MT2005.1	Management	68
			MT2013.1	Management	86
MT2000.1	Accounting	60	MT2026.1	Management	108
MT2030.1	Accounting	113	SM2034.1	Managing Global Logistics and Supply Chains	137
SM2000.1	Accounting	133	SM2015.1	Managing Globally	135
SM2001.1	Accounting Controllership	133	SM2048.1	Managing Globally	139
SM2043.1	Accounting Controllership	138	SM2016.1	Managing Organisations	135
M1121.1	Advertising	54	SM2049.1	Managing Organisations	140
MT2001.1	Applied Finance	61	MT2006.1	Marketing	70
MT2011.1	Applied Finance	81	MT2027.1	Marketing	110
MT2021.1	Applied Finance	100	MT2040.1	Marketing	129
M1059.1	Arabic	48	SM2018.1	Marketing	135
SQ9053.1	Arts Sequence - Foundation Studies	4	SM2035.1	Operations Management	137
MT2041.1	Business Analytics	131	MT2007.1	Property	73
M2021.1	Business Regulation, Governance and Compliance	57	MT2014.1	Property	89
SQ9054.1	Business Sequence - Foundation Studies	4	MT2034.1	Property	119
M2509.1	Business Studies	57	SM2020.1	Property Investment	135
SM2038.1	Business Sustainability	138	SM2050.1	Property Investment	140
M4007.1	Cell and Molecular Biology	58	M1110.1	Psychological Studies	52
M1060.1	Chinese	49	SM2021.1	Public Practice Accounting	136
SM2027.1	Commercial Law	136	M1122.1	Public Relations	55
MT2010.1	Economics	78	SQ9058.1	Science Sequence - Foundation Studies	5
MT2022.1	Economics	102	M1120.1	Secondary Teaching	52
S2504ECON.1	Economics	132	M1134.1	Secondary Teaching	55
SM2051.1	Economics	140	MT2008.1	Sport Management	76
SM2003.1	E-Marketing	133	MT2029.1	Sport Management	111
SQ9055.1	Engineering Sequence - Foundation Studies	4	MT2036.1	Sport Management	123
M4009.1	Environment and Sustainability	59	M1107.1	Sustainable Development	52
SM2033.1	Event Management Experience	137	MT2017.1	Taxation	98
S2504FIN.1	Finance	132	MT2032.1	Taxation	116
SM2041.1	Finance	138	MT2038.1	Taxation	126
SM2005.1	Financial Mathematics	134	SM2036.1	The Sport Industry	137
MT2016.1	Financial Planning	96	M1105.1	Tourism	51
MT2031.1	Financial Planning	114	M1106.1	Urban Studies	51
MT2037.1	Financial Planning	125	A7098.1	WSTC Business Extended International Students	45
SM2006.1	Financial Planning	134	A7294.1	WSTC Business Extended International Students	47
SM2042.1	Financial Planning	138	A7097.1	WSTC Business Extended Local Recent School Leavers	45
MT2018.1	Financial Planning and Taxation	99	A7293.1	WSTC Business Extended Local Recent School Leavers	46
MT2033.1	Financial Planning and Taxation	117	A7099.1	WSTC Business Extended Non-Credentialed Applicants	46
MT2039.1	Financial Planning and Taxation	128	A7295.1	WSTC Business Extended Non-Credentialed Applicants	47
M4008.1	Global Climate Change	58			
M4010.1	Health Management	59			
M4024.1	Health Management Studies	59			
SQ9056.1	Health Science/Nursing Sequence - Foundation Studies	4			
SQ9051.1	Health Science/Nursing Sequence - Foundation Studies Accelerated - 1 Term	4			
MT2002.1	Hospitality Management	63			
MT2023.1	Hospitality Management	103			
MT2035.1	Hospitality Management	122			
SM2032.1	Hospitality Operations	136			
SM2009.1	Human Resource Development	134			
SM2047.1	Human Resource Development	139			
MT2012.1	Human Resource Management	84			
MT2024.1	Human Resource Management	105			
SM2046.1	Human Resource Management	139			
MT2003.1	Human Resource Management and Industrial Relations	65			
SM2031.1	Human Resource Management and Industrial Relations	136			
SQ9057.1	ICT Sequence - Foundation Studies	5			
M1041.1	Indigenous Australian Studies	48			
M3101.1	Information Systems Analytics	57			
MT2004.1	International Business	67			
MT2015.1	International Business	95			
MT2025.1	International Business	107			
SM2010.1	International Business	134			
M1062.1	Japanese	50			

Index for units by unit code order

Unit	Description	Page	Unit	Description	Page
			101676.4	Human Learning	199
			101677.5	Cognitive Processes	172
100001.3	Keeping the Past	213	101678.5	Motivation and Emotion	223
100013.5	Experimental Design and Analysis	188	101679.4	Personality	227
100015.7	History and Philosophy of Psychology	197	101680.5	Perception	226
100023.7	Psychology of Language	234	101681.6	Abnormal Psychology	150
100041.2	Arabic 101	162	101682.8	Developmental Psychology	180
100042.2	Arabic 102	163	101683.4	Social Psychology	242
100048.2	Arabic 302 - Arabic Advanced Language and Grammar	164	101684.5	Brain and Behaviour	166
			101689.4	Advanced Research Methods	157
100049.2	Arabic 303: Advanced Writing Skills	164	101694.3	Geographies of Migration	192
100050.2	Arabic 304: Arabic Advanced Speaking	164	101751.2	Contextualising Indigenous Australia (Day Mode)	176
100052.2	Arabic 306: Arabic Novel and Short Story	164			
100054.2	Arabic 308: Language Past and Present	165	101752.2	Pigments of the Imagination	228
100056.2	Chinese 101	169	101753.3	Revaluing Indigenous Economics (Day Mode)	239
100057.2	Chinese 102	169			
100063.2	Chinese 302	171	101754.3	From Corroborees to Curtain Raisers (Day Mode)	191
100064.2	Chinese 303: Twentieth-Century Chinese Literature	171			
			101755.2	From Ochre to Acrylics to New Technologies	191
100065.2	Chinese 304: Chinese Classical Literature	171			
100066.2	Chinese 305: Chinese Cinema	171	101756.2	Bridging the Gap: Re-engaging Indigenous Learners	166
100067.2	Chinese 307: The Cultural Context of China	171			
			101757.2	The Making of the 'Aborigines'	250
100085.2	Japanese 101	211	101758.2	Learning through Indigenous Australian Community Service (Day Mode)	215
100086.3	Japanese 102	211			
100092.3	Japanese 302	212	101759.2	Rethinking Research with Indigenous Australians: Independent Study Project (Day Mode)	238
100093.2	Japanese 303: Contemporary Culture and Society	213			
			101762.1	Who do you think you are? (Day Mode)	256
100194.2	Introduction to Interpreting	209	101782.2	The History and Politics of Contemporary Central Asia	250
100195.2	Introduction to Translation	209			
100201.3	Special Study in Languages and Linguistics	243	101799.2	Convicts and Settlers - Australian History 1788 - 1840	176
100212.2	Public Relations Theory and Practice	235	101830.2	WWII in Asia and the Pacific	258
100244.2	Ancient Western Culture: Periclean Athens	161	101878.2	Indigenous Landscapes	201
			101882.1	A History of Modern Global Buddhism	150
100510.2	Chinese 306: Traditional Chinese Thought	171	101901.2	Tourism and Global Trends	253
100552.3	Advertising: Creative	161	101904.3	Tourism Policy and Planning	253
100641.3	Approaches to Text	162	101905.3	Indigenous Cultures: A Global Perspective	201
100706.2	Advertising: An Introduction	160	101907.1	Introduction to Literary Studies	209
100861.3	Empire: European Colonial Rule and its Subjects, 1750-1920	183	101909.1	Methods of Reading	222
			101917.1	Representing Everyday Life in Literary and Visual Cultures	236
100893.4	The Novel	251			
100964.3	Introduction to Film Studies	208	101939.3	Transmedia Production	253
101034.4	Advertising: Media	161	101940.2	Events Management	187
101173.6	Internship	206	101941.4	Account and Client Management	151
101183.4	Psychology: Behavioural Science	234	101949.2	Arabic 301	164
101184.4	Psychology: Human Behaviour	234	101950.1	Intercultural Communication	203
101193.5	Health Psychology	196	101951.1	Chinese 301	170
101259.3	Learning and Creativity	215	101952.1	Japanese 301	212
101263.1	Education and Transformation	182	101965.2	Philosophy of Religion	227
101314.4	Urban Management Practice: Governance and Power in the City	254	101967.1	Cultural History of Books and Reading	178
			101970.1	Japanese 304: Discourse in Japanese	213
101331.3	Issues in World Development: Rich World, Poor World	211	101971.1	Japanese 305: Advanced Reading and Writing	213
101359.7	Sociology of Religion	242	101992.1	Religion and the Emergence of Modern Politics	236
101569.3	Sustainable Futures	248			
101572.3	Development and Sustainability	180	101999.1	Twentieth Century Australia	254
101573.3	Human Rights, Peace and Development	200	102000.1	Modern European History and Politics	223
101589.3	Cities: Introduction to Urban Studies	171	102002.1	Religion and the Origins of Modern Science	236
101590.3	Cultural and Social Geographies	178			
101591.3	The Economics of Cities and Regions	250	102003.1	Comparative Nationalism	173
101592.3	Housing Markets and Policy	199	102004.1	Australian Colonial History	165
101593.4	Planning the City: Development, Community and Systems	228	102007.1	Ethics in Historical Perspective	187
			102019.1	Arabic 201	163
101598.5	Tourism in Society	253	102020.1	Arabic 202	163
101599.4	Heritage and Tourism	197	102021.1	Arabic 203	163
101601.4	Issues in Contemporary Heritage	210	102022.1	Arabic 204	164
101623.1	Ethical Futures	187	102024.1	Chinese 201	169
101645.3	Transport, Access and Equity	253	102025.1	Chinese 202	170
101646.3	Analysis of Spatial Data	161	102026.1	Chinese 203	170
101661.2	Education in a Cosmopolitan Society	183	102027.1	Chinese 204	170
101663.2	Education for Sustainability	182	102028.1	Japanese 201	211

Unit	Description	Page	Unit	Description	Page
102029.1	Japanese 202: Speaking and Listening	212	102823.1	Islam: Past, Present and Future	210
102030.1	Japanese 203	212	102835.1	Catastrophe: The Environmental History of the Ancient World	168
102048.1	Contemporary Childhoods	175	102853.1	Cool Green Cities	176
102056.2	Communication Strategies	173	200019.8	Revenue Law	239
102064.1	Issues, Risk and Crisis Communication	211	200024.2	Mathematical Finance	221
102081.2	Adolescent Development and Teaching	153	200026.3	Advanced Mathematics for Business	157
102083.2	Diversity, Social Justice and Learning	181	200032.7	Statistics for Business	246
102086.2	Designing Teaching and Learning	179	200038.3	Time Series and Forecasting	252
102161.2	Leading Change	215	200052.7	Introduction to Economic Methods	208
102170.2	People, Place and Social Difference	226	200053.3	Economic Modelling	181
102184.1	History of Muslim Civilisations and Ideas	198	200054.2	Applied Econometrics	162
102194.3	Social Research in the Digital World	242	200057.3	Investment Management	210
102205.2	Children's and Young Adult Fiction	169	200059.2	Financial Economics	189
102207.1	The Brain and Learning	250	200061.2	Financial Institutions Management	189
102211.3	Creativity, Innovation and Design Thinking	177	200062.2	Financial Institutions Lending	189
102212.3	Internship and Community Engagement	206	200064.2	History of Economic Thought	197
102219.1	Japanese 306: Japanese Popular Culture	213	200065.2	Political Economy	228
102250.3	Ethical Leadership	187	200075.2	Urban and Regional Economics	254
102253.2	Digital Social Research in Action	181	200077.2	The Superannuation Industry	251
102294.1	Islam in the Modern World	210	200078.2	Portfolio Management	229
102350.3	Psychology and the Online World	234	200081.3	Managerial Economics	217
102379.1	Special Topics in Philosophy	243	200083.3	Marketing Principles	220
102383.1	Topics in the History of Philosophy	252	200084.2	Consumer Behaviour	174
102386.2	Sustainability, Tourism and Place	248	200086.3	Marketing Communications	220
102423.1	War	255	200087.3	Strategic Marketing Management	247
102492.1	Catastrophe: The Environmental History of the Ancient and Modern World	168	200088.3	Brand and Product Management	166
102495.1	Mystical Islam: The Emergence of Sufism in World History	223	200090.3	Marketing of Services	220
102500.2	Writing and Form	257	200091.4	Business to Business Marketing	168
102501.2	Writing, Sounds, Images, Texts	257	200093.3	New Frontiers in Marketing	224
102509.2	Computational Thinking across the STEM Curriculum	173	200094.4	International Marketing	205
102516.1	Australian History Around Us	165	200096.3	Marketing Planning Project	220
102518.1	Digital Communication	180	200098.4	The Markets of Asia	251
102525.1	Bilingualism and Education	166	200099.3	The Markets of Europe	251
102574.2	Public Health in Complex Emergencies (Advanced)	235	200102.2	Accounting Philosophies and Theories	152
102575.2	Emergency and Disaster Management	183	200104.2	Advanced Auditing	154
102576.2	Global Health, Migration and Development	193	200105.1	Advanced Corporate Accounting	155
102577.2	Humanitarian and Development Agendas and Progress	200	200106.2	Advanced Issues in Accounting	156
102581.1	Literary Theory	215	200108.3	Information Systems	175
102582.1	Philosophy of History and Politics	227	200109.7	Contemporary Management Accounting	176
102583.1	History of Ideas	197	200111.4	Corporate Accounting Systems	189
102584.1	The Image of Thought: Art, Film and Philosophy	250	200113.1	Financial Accounting Applications	203
102585.1	What is Islam?	255	200115.1	International Accounting Studies	211
102601.1	Understanding Race	254	200116.6	Issues in Corporate Social Accountability	211
102602.1	Gender and Genre	192	200117.1	Management Accounting Fundamentals	216
102605.3	Professional Practice Community Engagement	231	200118.4	Public Sector Accounting	235
102615.1	Theoretical Philosophy	252	200118.2	The Accountant as a Consultant	249
102616.1	Philosophy and Literature	227	200148.2	Planning and Design of Hospitality Facilities	228
102618.1	Practical Philosophy	229	200150.2	Managing Diversity	218
102619.1	Philosophy of Nature	227	200154.3	Entrepreneurial Management and Innovation	185
102620.1	Philosophy, History and Interpretation	228	200157.4	Organisational Learning and Development	226
102621.2	Formal and Functional Grammar	190	200158.4	Business, Society and Policy	168
102661.1	How to Write History	199	200159.4	Organisation Analysis and Design	225
102662.1	New Genres in Research Writing	224	200162.3	Business Report	167
102728.1	Research into Practice: bridging the clinician-researcher divide in applied and creative therapies	236	200167.2	Quality Management	235
102729.1	Public Relations: Campaigns	235	200183.4	Law of Business Organisations	214
102730.1	Advertising: Campaigns	160	200184.3	Introduction to Business Law	208
102734.1	History of Religion	198	200186.3	Advanced Taxation Law	159
102765.1	The Value of Literature	252	200187.3	Taxation Law	248
102766.1	Historical Methodologies	197	200233.2	Principles of E-Marketing	230
102768.1	When Worlds Collide: European Empires and the World, c.1600-1950	256	200234.2	International E-Business Marketing	204
102804.1	Japanese 204: Speaking and Listening	212	200235.2	E-Marketing Strategy	183
102805.1	Indigenous Landscapes	201	200236.3	E-Marketing Project	183
102814.1	History of the Ancient World	198	200243.3	Work Employment and the Labour Market	256
			200255.2	Management of E-Business Processes	217
			200265.2	Personal Asset Management	226
			200266.3	State Taxes and GST	245
			200267.2	Advanced Accounting	153
			200271.4	Financial Services Law	189
			200272.2	Insurance Advising - Theory and Practice	202
			200273.5	Managing Service and Experience	219

Unit	Description	Page	Unit	Description	Page
200294.4	Mediation	222	200657.6	Corporate Governance	177
200296.3	Law Economics and Business Ethics	214	200664.2	Sport Management Internship	245
200300.2	Managing People at Work	218	200665.2	Strategic Communication in Sport	247
200336.4	Business Academic Skills	166	200667.2	Global Enterprise Resource Planning	193
200360.2	Property Project	233	200668.2	Technology Management for Competitiveness	249
200374.3	International Marketing Research	205	200677.3	Global Supply Chain Management	193
200376.4	Managing and Developing Careers	217	200678.2	Strategic Intelligence and Decision Making	247
200435.3	Property Development Controls	232	200705.2	The World of Sport Management	252
200518.2	Behavioural Finance	165	200707.3	Service Industry Studies	241
200525.3	Principles of Economics	229	200708.2	Hospitality Industry	198
200528.2	Management of Projects	217	200709.2	Managing the Accommodation Experience	219
200530.3	Microeconomic Theory and Applications	222	200710.4	Managing the Food and Beverage Experience	219
200531.2	Industry Economics and Markets	201	200711.2	Statutory Valuation	246
200532.2	Government and the Economy	194	200739.2	Reward and Performance Management	239
200533.2	Globalisation and Asia	193	200740.5	Human Resource and Industrial Relations Strategy	200
200534.3	Accounting Information Systems	152	200742.2	Sport and Hospitality Event Management	244
200535.3	Auditing and Assurance Services	165	200748.2	Property Development 2	231
200536.3	Intermediate Financial Accounting	203	200749.2	Property Investment	233
200537.4	Economics and Finance Engagement Project	182	200750.2	Property Portfolio Analysis (V2)	233
200538.2	Global Labour Markets	193	200751.2	Sport Management Applied Project	244
200541.3	Globalisation and Trade	194	200752.2	Power, Politics and Knowledge	229
200545.2	International Property	205	200753.2	Occupational Health and Safety	224
200546.3	Macroeconomic Issues	215	200754.2	Sports Management - Planning and Development	245
200547.2	Macroeconomic Theory	216	200812.1	Conflict Resolution (UG)	174
200549.3	The Australian Macroeconomy	249	200815.2	Globalisation and Sustainability	194
200554.3	Law of Commercial Obligations	214	200816.1	Economic Theories, Controversies and Policies	181
200561.4	Hospitality Management Applied Project	198	200818.1	Bank Management	165
200565.3	Operations and Logistics in Practice	225	200855.3	Leadership in a Complex World	214
200568.3	Contemporary Management Issues	175	200859.1	Human Resource Development	200
200569.2	Retirement Planning	239	200860.1	People, Work and Society	226
200570.3	Management of Change	217	200861.1	Work Health and Safety	256
200571.4	Management Dynamics	217	200862.1	Creating Change and Innovation	177
200572.3	Advanced Business Seminars	154	200863.1	Leadership and Entrepreneurship	214
200573.3	Business Leadership	167	200864.2	Managing in the Global Environment	218
200574.3	Frontiers of Business Theory and Analysis	191	200865.2	Managing Operations	218
200575.3	Processes and Evaluation in Employment Relations	230	200873.1	Property Portfolio Management	233
200582.2	Financial Statement Analysis (UG)	190	200874.1	Property Development Process	232
200584.3	Hospitality Management Operations	199	200875.1	Property Finance	232
200585.4	Organisational Behaviour	225	200876.1	Specialised Valuation	244
200586.2	Cross Cultural Management	178	200896.3	Business Analysis Seminars	167
200587.2	Strategic Management	247	200897.2	Advanced Analysis and Interpretation	153
200588.2	Global Operations and Logistics Management	193	200898.3	Seminal Papers in Business	241
200589.3	Export Strategy and Applications	188	200899.1	Retirement and Succession Planning	238
200590.2	International Business Project	203	200900.3	Self-Managed Superannuation and Trusts	241
200591.2	Introduction to International Business	209	200909.2	Enterprise Law	185
200592.2	Marketing Research	220	200910.2	Financing Enterprises	190
200594.1	International Financial Management	204	200911.1	Enterprise Innovation and Markets	184
200595.3	International Business Finance	203	200912.1	Enterprise Leadership	185
200596.1	Corporate Finance	176	200914.1	Working in Professions	256
200597.2	Property Finance and Tax	232	200915.3	The Service Enterprise	251
200598.2	Property Development	231	200916.1	Economic and Financial Modelling	181
200599.2	Land Law	214	200917.2	Innovation, Enterprise and Society	202
200600.2	Commercial Property Management	172	200918.1	Design Thinking for Creativity	179
200601.2	Introduction to Property	209	200919.1	Innovation and Professional Practice	202
200602.2	Principles of Valuation	230	200921.1	Security Analysis and Business Valuation	240
200603.3	Commercial Valuation	173	200922.2	Consumers, Firms and Markets	175
200604.2	Valuation of Special Premises	255	200923.1	Corporations, Economic Power and Policy	177
200605.2	Rural Valuation	239	200924.3	Cost Benefit Analysis	177
200609.4	Entrepreneurial Team	185	200925.1	Growth, Cycles and Crises	194
200610.2	Employee Training and Development	184	200926.1	Macroeconomic Measures and Models	216
200613.3	Negotiation, Bargaining and Advocacy	224	200927.1	Governance	194
200614.3	Enterprise Industrial Relations	184	200928.1	Regulatory Risk and Compliance	235
200616.3	Workplace Behaviour	257	200929.4	Employment Law and Policy	184
200621.3	International Human Resource Management	204	200930.1	International Transactions Law	206
200623.3	International Management	205	200931.2	Protecting Ideas	233
200624.1	Estate and Succession Planning	186	200961.2	International Human Rights Law	204
200626.3	International Business Strategy	203	200962.2	International Criminal Law and Justice	204
200627.2	Financial Planning	189			
200628.2	Applied Business Project	162			

Unit	Description	Page	Unit	Description	Page
200963.2	International Space Law - Commercial Aspects	205	301020.3	Advanced Mobile Robotics	157
200964.1	Principles of International Law	230	301021.3	Advanced Thermal and Fluid Engineering	159
200972.2	Accounting in Context	152	301022.3	Advanced Computer Aided Engineering	155
200973.2	Techniques in Financial Accounting	248	301023.3	Advanced Computational Fluid Dynamics	155
200974.1	Accounting Standards and Governance	153	301024.3	Advanced Numerical Methods in Engineering	157
200980.1	Security of Ideas	240	301025.3	Advanced Power Quality	157
200988.2	The Business of Hospitality	250	301026.3	Advanced Smart Grids and Distributed Generation	158
200989.2	Hospitality Places and Spaces	199	301042.2	Cloud Computing	172
200990.1	Special Event Management	243	301069.3	Research Stories	237
200991.2	Service Industry Analytics	241	301070.3	Logic, Rhetoric and Argumentation	215
200992.2	Food and Beverage Management	190	301071.3	Introduction to Critical Thinking	208
200993.2	The Accommodation Industry	249	301072.4	Innovation Lab	202
200994.2	Hospitality Profitability and Entrepreneurship	199	301106.2	Mathematical Investigations	221
200995.2	Hospitality and Tourism in Practice	198	301109.3	Visual Analytics	255
200996.1	Sport Entertainment	244	301110.2	Applications of Big Data	162
200997.1	Developing Sport Professionals	180	301123.2	Management Analytics	216
200998.1	Strategic Sport Leadership	247	301157.3	Property Building	231
201000.1	The World of Sport Business	252	301175.2	Internet of Things	206
201001.1	Our Sporting Future	226	301176.2	Advanced Mathematical Investigations	157
201079.1	Sport and Society	244	301177.2	Mathematical Proof and Reasoning	221
201082.1	Customer Experience Fundamentals	178	301196.2	Advanced Topics in Artificial Intelligence	159
201083.1	Strategic Brand Management	246	301236.2	Advanced Topics in Cybersecurity	159
201084.1	Customer Insights	179	301247.3	A Cosmic Perspective	150
201085.1	Fundamentals of Marketing Analytics	192	301248.3	Space Instrumentation, Technology and Communication	242
201086.1	Marketing and Digital Communications	219	301249.2	Space Science, Planetary Science and Meteorology	243
201087.1	Omnichannel Marketing	224	301312.1	Applied Machine Learning	162
201090.1	Introduction to Business Analytics	208	301354.1	Immunology	200
201091.1	Business Analytics Project	167	301363.1	Advanced Cloud Computing	154
201099.1	Consumers, Firms and Markets	174	301365.1	Probabilistic Graphical Models	230
300173.5	Advanced Data Networks	155	301387.1	Research Preparation in Post Graduate Studies	237
300196.5	Personal Communication Systems	227	400275.3	Health Planning Project	195
300197.5	Power System Planning and Economics	229	400277.5	Health Services Management	196
300252.4	Advanced Topics in Networking	160	400285.3	Public Health	234
300515.6	Instrumentation and Measurement (PG)	202	400335.3	Contemporary Issues in Sport Management	175
300573.3	Information Systems in Context	201	400783.3	Professional Pathways in Health Science	231
300582.6	Technologies for Web Applications	249	400787.4	Health Services Management Practice	196
300584.5	Emerging Trends in Information Systems	183	400866.4	Culture, Diversity and Health	178
300594.6	Advanced Structural Analysis	158	400870.3	Population Health and Society	228
300595.5	Advanced Water Engineering	160	401075.2	Major Incident Management	216
300596.5	Advanced Signal Processing	158	401077.2	Introduction to Biostatistics	207
300599.5	Advanced Robotics	158	401085.2	Scholarship for Practice Change in Health Care	240
300600.5	Mechatronic System Design	222	401086.1	Writing for Publication	257
300601.5	Advanced Electrical Machines and Drives	156	401168.1	Evidence Based Health Care	187
300603.5	Advanced Control Systems	155	401174.1	Epidemiology of Non-Communicable Diseases	186
300604.5	Advanced Geotechnical Engineering	156	401175.1	Analytic Approaches in Epidemiology	161
300694.4	Advanced Topics in ICT	160	401176.1	Statistical Methods in Epidemiology	245
300706.3	Building 1	166	401178.1	Controversies in Epidemiology	176
300810.2	Resource Sustainability	238	401179.2	Data Management and Programming for Epidemiology	179
300812.2	Understanding Landscape	254	401195.2	Health Politics, Policy and Planning	195
300817.2	Molecular Biology	223	401266.2	Experimental Design and Analysis PG A	188
300840.2	Environmental Planning and Climate Change	186	401267.2	Experimental Design and Analysis PG B	188
300850.2	Advanced Cell Biology	154	401388.1	Health Administration and Management	194
300856.2	Ecosystem Carbon Accounting	182	401389.1	Health Care Systems and Organisation Culture	195
300858.2	Environmental Risk Management	186	401390.1	Health Policy and Advocacy	195
300860.2	Urban Environment	254	401393.1	Health Services Management	196
300905.2	Advanced Immunology	156	401396.1	Professional Competencies in Health	230
300939.4	Sustainability and Risk Engineering (PG)	248	401401.1	Health Practice Management	196
300961.4	Social Computing	241	401408.1	Ethical and Legal Issues in Health Care	187
301002.3	Specialised Software Applications	243	401414.1	Advanced Sport and Exercise Science	158
301003.3	Sustainable Systems	248	500077.1	Enterprise Leadership (Block)	185
301008.3	Advanced Composite Structures	154	500078.1	Organisational Behaviour (Block)	225
301009.3	Advanced Timber Structures	159	500079.1	Managing in the Global Environment (Block)	218
301010.3	Advanced Applied Mechanics	153			
301011.4	Advanced Highway Infrastructure	156			
301012.3	Water Resources Systems Analysis	255			
301013.3	Advanced Statistical Hydrology	158			
301015.3	Deep Foundations	179			
301017.3	Advanced Waste Management	160			
301018.3	Mechanical System Design	222			
301019.3	Advanced Dynamic Systems	156			

Unit	Description	Page	Unit	Description	Page
500080.1	Managing People at Work (Block)	219	900114.1	Introductory Business Mathematics (WSTC)	210
700027.3	Consumer Behaviour (WSTC)	174	900115.1	Practical Mathematics (WSTC)	229
700045.3	Statistics for Academic Purposes (WSTC Prep)	245	900120.1	English for International Students 1 (WSTC)	184
700046.3	Accounting Fundamentals (WSTC Prep)	152	900121.1	English for International Students 2 (WSTC)	184
700206.2	Business Studies (WSTC Prep)	168	900123.1	Psychological Foundations of Health (WSTC)	234
700209.2	Introduction to Academic Communication 1 (WSTC Prep)	207	900126.1	Communication Skills for Health Science 1 (WSTC)	173
700248.1	Academic Skills for Business (WSTC Prep)	151	CP308A.2	Information Systems Ethics and Law	201
700261.1	Corporate Social Responsibility, Sustainability and Ethics (WSTC Prep)	177			
700271.1	English for International Students 2 (WSTC Prep)	184			
800192.1	Neuroscience Methods	224			
800195.2	Researching our Changing Environment	237			
800196.1	Rethinking Culture and Society	238			
800215.1	Applied research with marginalised populations and sensitive health topics	162			
800216.1	Researching Post-Capitalist Possibilities (PhD Summer School)	238			
800218.2	Researcher Development 1: Reading, Writing, and the Business of Research	237			
800219.2	Writing Beyond the Academy: Knowledge Translation and Public Audience Communication	257			
800220.3	Researcher Development 2: Proposing and Justifying Research	237			
800225.1	Clinical Research in Health Science	172			
800228.1	Research Internship and Engagement	236			
900009.3	Programming Design (WSTC)	231			
900010.3	Accounting Fundamentals (WSTC)	152			
900011.3	Statistics for Academic Purposes (WSTC)	246			
900021.3	Academic English (WSTC)	150			
900023.3	Business Studies (WSTC)	168			
900024.3	Chemistry (WSTC)	169			
900028.3	Computer Studies (WSTC)	174			
900029.4	Cultural Perspectives (WSTC)	178			
900030.4	Economics (WSTC)	182			
900051.3	Computer Literacy (WSTC)	174			
900053.3	Foundations of Science (WSTC)	191			
900056.3	The Structure of English (WSTC)	251			
900076.2	Advanced Computer Studies (WSTC)	155			
900077.2	Australian Studies (WSTC)	165			
900079.2	Foundation Physics 1 (WSTC)	191			
900080.2	Foundation Physics 2 (WSTC)	191			
900081.2	Health Communication (WSTC)	195			
900083.3	Introduction to the Australian Legal System (WSTC)	209			
900084.2	Introductory Programming (WSTC)	210			
900086.3	Mathematics 2 (WSTC)	221			
900087.3	Mathematics 3 (WSTC)	221			
900088.2	Mathematics for Health Science (WSTC)	221			
900089.2	Organisation for Tertiary Study (WSTC)	225			
900090.3	Science for Health Professionals (WSTC)	240			
900091.2	Studies of Society (WSTC)	247			
900097.1	Academic Skills for Arts (WSTC)	150			
900098.1	Academic Skills for Business (WSTC)	151			
900099.1	Academic Skills for Health Science (WSTC)	151			
900100.1	Academic Skills for Information Communications Technology (WSTC)	151			
900101.1	Academic Skills for Science (WSTC)	151			
900104.2	Focus on Biology (WSTC)	190			
900105.1	Fundamentals of Science (WSTC)	192			
900106.1	Health Care Environments (WSTC)	195			
900107.2	Introduction to Academic Communication 1 (WSTC)	207			
900108.2	Introduction to Academic Communication 2 (WSTC)	207			
900109.1	Key Ideas in Arts and Social Sciences (WSTC)	213			
900112.1	Skills for Health Science (WSTC)	241			

Index for units by unit description order

Unit	Description	Page	Unit	Description	Page
			401175.1	Analytic Approaches in Epidemiology	161
			100244.2	Ancient Western Culture: Periclean Athens	161
301247.3	A Cosmic Perspective	150	301110.2	Applications of Big Data	162
101882.1	A History of Modern Global Buddhism	150	200628.2	Applied Business Project	162
101681.6	Abnormal Psychology	150	200054.2	Applied Econometrics	162
900021.3	Academic English (WSTC)	150	301312.1	Applied Machine Learning	162
900097.1	Academic Skills for Arts (WSTC)	150	800215.1	Applied research with marginalised populations and sensitive health topics	162
700248.1	Academic Skills for Business (WSTC Prep)	151	100641.3	Approaches to Text	162
900098.1	Academic Skills for Business (WSTC)	151	100041.2	Arabic 101	162
900099.1	Academic Skills for Health Science (WSTC)	151	100042.2	Arabic 102	163
900100.1	Academic Skills for Information Communications Technology (WSTC)	151	102019.1	Arabic 201	163
900101.1	Academic Skills for Science (WSTC)	151	102020.1	Arabic 202	163
101941.4	Account and Client Management	151	102021.1	Arabic 203	163
700046.3	Accounting Fundamentals (WSTC Prep)	152	102022.1	Arabic 204	164
900010.3	Accounting Fundamentals (WSTC)	152	101949.2	Arabic 301	164
200972.2	Accounting in Context	152	100048.2	Arabic 302 - Arabic Advanced Language and Grammar	164
200534.3	Accounting Information Systems	152	100049.2	Arabic 303: Advanced Writing Skills	164
200102.2	Accounting Philosophies and Theories	152	100050.2	Arabic 304: Arabic Advanced Speaking	164
200974.1	Accounting Standards and Governance	153	100052.2	Arabic 306: Arabic Novel and Short Story	164
102081.2	Adolescent Development and Teaching	153	100054.2	Arabic 308: Language Past and Present	165
200267.2	Advanced Accounting	153	200535.3	Auditing and Assurance Services	165
200897.2	Advanced Analysis and Interpretation	153	102004.1	Australian Colonial History	165
301010.3	Advanced Applied Mechanics	153	102516.1	Australian History Around Us	165
200104.2	Advanced Auditing	154	900077.2	Australian Studies (WSTC)	165
200572.3	Advanced Business Seminars	154	200818.1	Bank Management	165
300850.2	Advanced Cell Biology	154	200518.2	Behavioural Finance	165
301363.1	Advanced Cloud Computing	154	102525.1	Bilingualism and Education	166
301008.3	Advanced Composite Structures	154	101684.5	Brain and Behaviour	166
301023.3	Advanced Computational Fluid Dynamics	155	200088.3	Brand and Product Management	166
301022.3	Advanced Computer Aided Engineering	155	101756.2	Bridging the Gap: Re-engaging Indigenous Learners	166
900076.2	Advanced Computer Studies (WSTC)	155	300706.3	Building 1	166
300603.5	Advanced Control Systems	155	200336.4	Business Academic Skills	166
200105.1	Advanced Corporate Accounting	155	200896.3	Business Analysis Seminars	167
300173.5	Advanced Data Networks	155	201091.1	Business Analytics Project	167
301019.3	Advanced Dynamic Systems	156	200573.3	Business Leadership	167
300601.5	Advanced Electrical Machines and Drives	156	200162.3	Business Report	167
300604.5	Advanced Geotechnical Engineering	156	700206.2	Business Studies (WSTC Prep)	168
301011.4	Advanced Highway Infrastructure	156	900023.3	Business Studies (WSTC)	168
300905.2	Advanced Immunology	156	200091.4	Business to Business Marketing	168
200106.2	Advanced Issues in Accounting Information Systems	156	200158.4	Business, Society and Policy	168
301176.2	Advanced Mathematical Investigations	157	102492.1	Catastrophe: The Environmental History of the Ancient and Modern World	168
200026.3	Advanced Mathematics for Business	157	102835.1	Catastrophe: The Environmental History of the Ancient World	168
301020.3	Advanced Mobile Robotics	157	900024.3	Chemistry (WSTC)	169
301024.3	Advanced Numerical Methods in Engineering	157	102205.2	Children's and Young Adult Fiction	169
301025.3	Advanced Power Quality	157	100056.2	Chinese 101	169
101689.4	Advanced Research Methods	157	100057.2	Chinese 102	169
300599.5	Advanced Robotics	158	102024.1	Chinese 201	169
300596.5	Advanced Signal Processing	158	102025.1	Chinese 202	170
301026.3	Advanced Smart Grids and Distributed Generation	158	102026.1	Chinese 203	170
401414.1	Advanced Sport and Exercise Science	158	102027.1	Chinese 204	170
301013.3	Advanced Statistical Hydrology	158	101951.1	Chinese 301	170
300594.6	Advanced Structural Analysis	158	100063.2	Chinese 302	171
200186.3	Advanced Taxation Law	159	100064.2	Chinese 303: Twentieth-Century Chinese Literature	171
301021.3	Advanced Thermal and Fluid Engineering	159	100065.2	Chinese 304: Chinese Classical Literature	171
301009.3	Advanced Timber Structures	159	100066.2	Chinese 305: Chinese Cinema	171
301196.2	Advanced Topics in Artificial Intelligence	159	100510.2	Chinese 306: Traditional Chinese Thought	171
301236.2	Advanced Topics in Cybersecurity	159	100067.2	Chinese 307: The Cultural Context of China	171
300694.4	Advanced Topics in ICT	160	101589.3	Cities: Introduction to Urban Studies	171
300252.4	Advanced Topics in Networking	160	800225.1	Clinical Research in Health Science	172
301017.3	Advanced Waste Management	160	301042.2	Cloud Computing	172
300595.5	Advanced Water Engineering	160	101677.5	Cognitive Processes	172
100706.2	Advertising: An Introduction	160	200600.2	Commercial Property Management	172
102730.1	Advertising: Campaigns	160	200603.3	Commercial Valuation	173
100552.3	Advertising: Creative	161	900126.1	Communication Skills for Health Science 1 (WSTC)	173
101034.4	Advertising: Media	161			
101646.3	Analysis of Spatial Data	161			

Unit	Description	Page	Unit	Description	Page
102056.2	Communication Strategies	173	900121.1	English for International Students 2 (WSTC)	184
102003.1	Comparative Nationalism	173	200614.3	Enterprise Industrial Relations	184
102509.2	Computational Thinking across the STEM Curriculum	173	200911.1	Enterprise Innovation and Markets	184
900051.3	Computer Literacy (WSTC)	174	200909.2	Enterprise Law	185
900028.3	Computer Studies (WSTC)	174	200912.1	Enterprise Leadership	185
200812.1	Conflict Resolution (UG)	174	500077.1	Enterprise Leadership (Block)	185
200084.2	Consumer Behaviour	174	200154.3	Entrepreneurial Management and Innovation	185
700027.3	Consumer Behaviour (WSTC)	174	200609.4	Entrepreneurial Team	185
201099.1	Consumers, Firms and Markets	174	300840.2	Environmental Planning and Climate Change	186
200922.2	Consumers, Firms and Markets	175	300858.2	Environmental Risk Management	186
102048.1	Contemporary Childhoods	175	401174.1	Epidemiology of Non-Communicable Diseases	186
400335.3	Contemporary Issues in Sport Management	175	200624.1	Estate and Succession Planning	186
200108.3	Contemporary Management Accounting	175	401408.1	Ethical and Legal Issues in Health Care	187
200568.3	Contemporary Management Issues	175	101623.1	Ethical Futures	187
101751.2	Contextualising Indigenous Australia (Day Mode)	176	102250.3	Ethical Leadership	187
401178.1	Controversies in Epidemiology	176	102007.1	Ethics in Historical Perspective	187
101799.2	Convicts and Settlers - Australian History 1788 - 1840	176	101940.2	Events Management	187
102853.1	Cool Green Cities	176	401168.1	Evidence Based Health Care	187
200109.7	Corporate Accounting Systems	176	100013.5	Experimental Design and Analysis	188
200596.1	Corporate Finance	176	401266.2	Experimental Design and Analysis PG A	188
200657.6	Corporate Governance	177	401267.2	Experimental Design and Analysis PG B	188
700261.1	Corporate Social Responsibility, Sustainability and Ethics (WSTC Prep)	177	200589.3	Export Strategy and Applications	188
200923.1	Corporations, Economic Power and Policy	177	200111.4	Financial Accounting Applications	189
200924.3	Cost Benefit Analysis	177	200059.2	Financial Economics	189
200862.1	Creating Change and Innovation	177	200062.2	Financial Institutions Lending	189
102211.3	Creativity, Innovation and Design Thinking	177	200061.2	Financial Institutions Management	189
200586.2	Cross Cultural Management	178	200627.2	Financial Planning	189
101590.3	Cultural and Social Geographies	178	200271.4	Financial Services Law	189
101967.1	Cultural History of Books and Reading	178	200582.2	Financial Statement Analysis (UG)	190
900029.4	Cultural Perspectives (WSTC)	178	200910.2	Financing Enterprises	190
400866.4	Culture, Diversity and Health	178	900104.2	Focus on Biology (WSTC)	190
201082.1	Customer Experience Fundamentals	178	200992.2	Food and Beverage Management	190
201084.1	Customer Insights	179	102621.2	Formal and Functional Grammar	190
401179.2	Data Management and Programming for Epidemiology	179	900079.2	Foundation Physics 1 (WSTC)	191
301015.3	Deep Foundations	179	900080.2	Foundation Physics 2 (WSTC)	191
200918.1	Design Thinking for Creativity	179	900053.3	Foundations of Science (WSTC)	191
102086.2	Designing Teaching and Learning	179	101754.3	From Corroborees to Curtain Raisers (Day Mode)	191
200997.1	Developing Sport Professionals	180	101755.2	From Ochre to Acrylics to New Technologies	191
101572.3	Development and Sustainability	180	200574.3	Frontiers of Business Theory and Analysis	191
101682.8	Developmental Psychology	180	201085.1	Fundamentals of Marketing Analytics	192
102518.1	Digital Communication	180	900105.1	Fundamentals of Science (WSTC)	192
102253.2	Digital Social Research in Action	181	102602.1	Gender and Genre	192
102083.2	Diversity, Social Justice and Learning	181	101694.3	Geographies of Migration	192
200916.1	Economic and Financial Modelling	181	200667.2	Global Enterprise Resource Planning	193
200053.3	Economic Modelling	181	102576.2	Global Health, Migration and Development	193
200816.1	Economic Theories, Controversies and Policies	181	200538.2	Global Labour Markets	193
900030.4	Economics (WSTC)	182	200588.2	Global Operations and Logistics Management	193
200537.4	Economics and Finance Engagement Project	182	200677.3	Global Supply Chain Management	193
300856.2	Ecosystem Carbon Accounting	182	200533.2	Globalisation and Asia	193
101263.1	Education and Transformation	182	200815.2	Globalisation and Sustainability	194
101663.2	Education for Sustainability	182	200541.3	Globalisation and Trade	194
101661.2	Education in a Cosmopolitan Society	183	200927.1	Governance	194
200236.3	E-Marketing Project	183	200532.2	Government and the Economy	194
200235.2	E-Marketing Strategy	183	200925.1	Growth, Cycles and Crises	194
102575.2	Emergency and Disaster Management	183	401388.1	Health Administration and Management	194
300584.5	Emerging Trends in Information Systems	183	900106.1	Health Care Environments (WSTC)	195
100861.3	Empire: European Colonial Rule and its Subjects, 1750-1920	183	401389.1	Health Care Systems and Organisation Culture	195
200610.2	Employee Training and Development	184	900081.2	Health Communication (WSTC)	195
200929.4	Employment Law and Policy	184	400275.3	Health Planning Project	195
900120.1	English for International Students 1 (WSTC)	184	401390.1	Health Policy and Advocacy	195
700271.1	English for International Students 2 (WSTC Prep)	184	401195.2	Health Politics, Policy and Planning	195
			401401.1	Health Practice Management	196
			101193.5	Health Psychology	196
			401393.1	Health Services Management	196
			400277.5	Health Services Management	196

Unit	Description	Page	Unit	Description	Page
400787.4	Health Services Management Practice	196	101907.1	Introduction to Literary Studies	209
101599.4	Heritage and Tourism	197	200601.2	Introduction to Property	209
102766.1	Historical Methodologies	197	900083.3	Introduction to the Australian Legal System (WSTC)	209
100015.7	History and Philosophy of Psychology	197	100195.2	Introduction to Translation	209
200064.2	History of Economic Thought	197	900114.1	Introductory Business Mathematics (WSTC)	210
102583.1	History of Ideas	197	900084.2	Introductory Programming (WSTC)	210
102184.1	History of Muslim Civilisations and Ideas	198	200057.3	Investment Management	210
102734.1	History of Religion	198	102294.1	Islam in the Modern World	210
102814.1	History of the Ancient World	198	102823.1	Islam: Past, Present and Future	210
200995.2	Hospitality and Tourism in Practice	198	101601.4	Issues in Contemporary Heritage	210
200708.2	Hospitality Industry	198	200115.1	Issues in Corporate Social Accountability	211
200561.4	Hospitality Management Applied Project	198	101331.3	Issues in World Development: Rich World, Poor World	211
200584.3	Hospitality Management Operations	199	102064.1	Issues, Risk and Crisis Communication	211
200989.2	Hospitality Places and Spaces	199	100085.2	Japanese 101	211
200994.2	Hospitality Profitability and Entrepreneurship	199	100086.3	Japanese 102	211
101592.3	Housing Markets and Policy	199	102028.1	Japanese 201	211
102661.1	How to Write History	199	102029.1	Japanese 202: Speaking and Listening	212
101676.4	Human Learning	199	102030.1	Japanese 203	212
200740.5	Human Resource and Industrial Relations Strategy	200	102804.1	Japanese 204: Speaking and Listening	212
200859.1	Human Resource Development	200	101952.1	Japanese 301	212
101573.3	Human Rights, Peace and Development	200	100092.3	Japanese 302	212
102577.2	Humanitarian and Development Agendas and Progress	200	100093.2	Japanese 303: Contemporary Culture and Society	213
301354.1	Immunology	200	101970.1	Japanese 304: Discourse in Japanese	213
101905.3	Indigenous Cultures: A Global Perspective	201	101971.1	Japanese 305: Advanced Reading and Writing	213
101878.2	Indigenous Landscapes	201	102219.1	Japanese 306: Japanese Popular Culture	213
102805.1	Indigenous Landscapes	201	100001.3	Keeping the Past	213
200531.2	Industry Economics and Markets	201	900109.1	Key Ideas in Arts and Social Sciences (WSTC)	213
CP308A.2	Information Systems Ethics and Law	201	200599.2	Land Law	214
300573.3	Information Systems in Context	201	200296.3	Law Economics and Business Ethics	214
200919.1	Innovation and Professional Practice	202	200183.4	Law of Business Organisations	214
301072.4	Innovation Lab	202	200554.3	Law of Commercial Obligations	214
200917.2	Innovation, Enterprise and Society	202	200863.1	Leadership and Entrepreneurship	214
300515.6	Instrumentation and Measurement (PG)	202	200855.3	Leadership in a Complex World	214
200272.2	Insurance Advising - Theory and Practice	202	102161.2	Leading Change	215
101950.1	Intercultural Communication	203	101259.3	Learning and Creativity	215
200536.3	Intermediate Financial Accounting	203	101758.2	Learning through Indigenous Australian Community Service (Day Mode)	215
200113.1	International Accounting Studies	203	102581.1	Literary Theory	215
200595.3	International Business Finance	203	301070.3	Logic, Rhetoric and Argumentation	215
200590.2	International Business Project	203	200546.3	Macroeconomic Issues	215
200626.3	International Business Strategy	203	200926.1	Macroeconomic Measures and Models	216
200962.2	International Criminal Law and Justice	204	200547.2	Macroeconomic Theory	216
200234.2	International E-Business Marketing	204	401075.2	Major Incident Management	216
200594.1	International Financial Management	204	200116.6	Management Accounting Fundamentals	216
200621.3	International Human Resource Management	204	301123.2	Management Analytics	216
200961.2	International Human Rights Law	204	200571.4	Management Dynamics	217
200623.3	International Management	205	200570.3	Management of Change	217
200094.4	International Marketing	205	200255.2	Management of E-Business Processes	217
200374.3	International Marketing Research	205	200528.2	Management of Projects	217
200545.2	International Property	205	200081.3	Managerial Economics	217
200963.2	International Space Law - Commercial Aspects	205	200376.4	Managing and Developing Careers	217
200930.1	International Transactions Law	206	200150.2	Managing Diversity	218
301175.2	Internet of Things	206	200864.2	Managing in the Global Environment	218
101173.6	Internship	206	500079.1	Managing in the Global Environment (Block)	218
102212.3	Internship and Community Engagement	206	200865.2	Managing Operations	218
700209.2	Introduction to Academic Communication 1 (WSTC Prep)	207	200300.2	Managing People at Work	218
900107.2	Introduction to Academic Communication 1 (WSTC)	207	500080.1	Managing People at Work (Block)	219
900108.2	Introduction to Academic Communication 2 (WSTC)	207	200273.5	Managing Service and Experience	219
401077.2	Introduction to Biostatistics	207	200709.2	Managing the Accommodation Experience	219
201090.1	Introduction to Business Analytics	208	200710.4	Managing the Food and Beverage Experience	219
200184.3	Introduction to Business Law	208	201086.1	Marketing and Digital Communications	219
301071.3	Introduction to Critical Thinking	208	200086.3	Marketing Communications	220
200052.7	Introduction to Economic Methods	208	200090.3	Marketing of Services	220
100964.3	Introduction to Film Studies	208	200096.3	Marketing Planning Project	220
200591.2	Introduction to International Business	209	200083.3	Marketing Principles	220
100194.2	Introduction to Interpreting	209			

Unit	Description	Page	Unit	Description	Page
200592.2	Marketing Research	220	200750.2	Property Portfolio Analysis (V2)	233
200024.2	Mathematical Finance	221	200873.1	Property Portfolio Management	233
301106.2	Mathematical Investigations	221	200360.2	Property Project	233
301177.2	Mathematical Proof and Reasoning	221	200931.2	Protecting Ideas	233
900086.3	Mathematics 2 (WSTC)	221	900123.1	Psychological Foundations of Health (WSTC)	234
900087.3	Mathematics 3 (WSTC)	221	102350.3	Psychology and the Online World	234
900088.2	Mathematics for Health Science (WSTC)	221	100023.7	Psychology of Language	234
301018.3	Mechanical System Design	222	101183.4	Psychology: Behavioural Science	234
300600.5	Mechatronic System Design	222	101184.4	Psychology: Human Behaviour	234
200294.4	Mediation	222	400285.3	Public Health	234
101909.1	Methods of Reading	222	102574.2	Public Health in Complex Emergencies (Advanced)	235
200530.3	Microeconomic Theory and Applications	222	100212.2	Public Relations Theory and Practice	235
102000.1	Modern European History and Politics	223	102729.1	Public Relations: Campaigns	235
300817.2	Molecular Biology	223	200117.1	Public Sector Accounting	235
101678.5	Motivation and Emotion	223	200167.2	Quality Management	235
102495.1	Mystical Islam: The Emergence of Sufism in World History	223	200928.1	Regulatory Risk and Compliance	235
200613.3	Negotiation, Bargaining and Advocacy	224	101992.1	Religion and the Emergence of Modern Politics	236
800192.1	Neuroscience Methods	224	102002.1	Religion and the Origins of Modern Science	236
200093.3	New Frontiers in Marketing	224	101917.1	Representing Everyday Life in Literary and Visual Cultures	236
102662.1	New Genres in Research Writing	224	800228.1	Research Internship and Engagement	236
200753.2	Occupational Health and Safety	224	102728.1	Research into Practice: bridging the clinician-researcher divide in applied and creative therapies	236
201087.1	Omnichannel Marketing	224	301387.1	Research Preparation in Post Graduate Studies	237
200565.3	Operations and Logistics in Practice	225	301069.3	Research Stories	237
200159.4	Organisation Analysis and Design	225	800218.2	Researcher Development 1: Reading, Writing, and the Business of Research	237
900089.2	Organisation for Tertiary Study (WSTC)	225	800220.3	Researcher Development 2: Proposing and Justifying Research	237
200585.4	Organisational Behaviour	225	800195.2	Researching our Changing Environment	237
500078.1	Organisational Behaviour (Block)	225	800216.1	Researching Post-Capitalist Possibilities (PhD Summer School)	238
200157.4	Organisational Learning and Development	226	300810.2	Resource Sustainability	238
201001.1	Our Sporting Future	226	800196.1	Rethinking Culture and Society	238
102170.2	People, Place and Social Difference	226	101759.2	Rethinking Research with Indigenous Australians: Independent Study Project (Day Mode)	238
200860.1	People, Work and Society	226	200899.1	Retirement and Succession Planning	238
101680.5	Perception	226	200569.2	Retirement Planning	239
200265.2	Personal Asset Management	226	101753.3	Revaluing Indigenous Economics (Day Mode)	239
300196.5	Personal Communication Systems	227	200019.8	Revenue Law	239
101679.4	Personality	227	200739.2	Reward and Performance Management	239
102616.1	Philosophy and Literature	227	200605.2	Rural Valuation	239
102582.1	Philosophy of History and Politics	227	401085.2	Scholarship for Practice Change in Health Care	240
102619.1	Philosophy of Nature	227	900090.3	Science for Health Professionals (WSTC)	240
101965.2	Philosophy of Religion	227	200921.1	Security Analysis and Business Valuation	240
102620.1	Philosophy, History and Interpretation	228	200980.1	Security of Ideas	240
101752.2	Pigments of the Imagination	228	200900.3	Self-Managed Superannuation and Trusts	241
200148.2	Planning and Design of Hospitality Facilities	228	200898.3	Seminal Papers in Business	241
101593.4	Planning the City: Development, Community and Systems	228	200991.2	Service Industry Analytics	241
200065.2	Political Economy	228	200707.3	Service Industry Studies	241
400870.3	Population Health and Society	228	900112.1	Skills for Health Science (WSTC)	241
200078.2	Portfolio Management	229	300961.4	Social Computing	241
300197.5	Power System Planning and Economics	229	101683.4	Social Psychology	242
200752.2	Power, Politics and Knowledge	229	102194.3	Social Research in the Digital World	242
900115.1	Practical Mathematics (WSTC)	229	101359.7	Sociology of Religion	242
102618.1	Practical Philosophy	229	301248.3	Space Instrumentation, Technology and Communication	242
200525.3	Principles of Economics	229	301249.2	Space Science, Planetary Science and Meteorology	243
200233.2	Principles of E-Marketing	230	200990.1	Special Event Management	243
200964.1	Principles of International Law	230	100201.3	Special Study in Languages and Linguistics	243
200602.2	Principles of Valuation	230	102379.1	Special Topics in Philosophy	243
301365.1	Probabilistic Graphical Models	230	301002.3	Specialised Software Applications	243
200575.3	Processes and Evaluation in Employment Relations	230			
401396.1	Professional Competencies in Health	230			
400783.3	Professional Pathways in Health Science	231			
102605.3	Professional Practice Community Engagement	231			
900009.3	Programming Design (WSTC)	231			
301157.3	Property Building	231			
200598.2	Property Development	231			
200748.2	Property Development 2	231			
200435.3	Property Development Controls	232			
200874.1	Property Development Process	232			
200875.1	Property Finance	232			
200597.2	Property Finance and Tax	232			
200749.2	Property Investment	233			

Unit	Description	Page	Unit	Description	Page
200876.1	Specialised Valuation	244	101762.1	Who do you think you are? (Day Mode)	256
200742.2	Sport and Hospitality Event Management	244	200243.3	Work Employment and the Labour Market	256
201079.1	Sport and Society	244	200861.1	Work Health and Safety	256
200996.1	Sport Entertainment	244	200914.1	Working in Professions	256
200751.2	Sport Management Applied Project	244	200616.3	Workplace Behaviour	257
200664.2	Sport Management Internship	245	102500.2	Writing and Form	257
200754.2	Sports Management - Planning and Development	245	800219.2	Writing Beyond the Academy: Knowledge Translation and Public Audience Communication	257
200266.3	State Taxes and GST	245	401086.1	Writing for Publication	257
401176.1	Statistical Methods in Epidemiology	245	102501.2	Writing, Sounds, Images, Texts	257
700045.3	Statistics for Academic Purposes (WSTC Prep)	245	101830.2	WWII in Asia and the Pacific	258
900011.3	Statistics for Academic Purposes (WSTC)	246			
200032.7	Statistics for Business	246			
200711.2	Statutory Valuation	246			
201083.1	Strategic Brand Management	246			
200665.2	Strategic Communication in Sport	247			
200678.2	Strategic Intelligence and Decision Making	247			
200587.2	Strategic Management	247			
200087.3	Strategic Marketing Management	247			
200998.1	Strategic Sport Leadership	247			
900091.2	Studies of Society (WSTC)	247			
300939.4	Sustainability and Risk Engineering (PG)	248			
102386.2	Sustainability, Tourism and Place	248			
101569.3	Sustainable Futures	248			
301003.3	Sustainable Systems	248			
200187.3	Taxation Law	248			
200973.2	Techniques in Financial Accounting	248			
300582.6	Technologies for Web Applications	249			
200668.2	Technology Management for Competitiveness	249			
200993.2	The Accommodation Industry	249			
200118.4	The Accountant as a Consultant	249			
200549.3	The Australian Macroeconomy	249			
102207.1	The Brain and Learning	250			
200988.2	The Business of Hospitality	250			
101591.3	The Economics of Cities and Regions	250			
101782.2	The History and Politics of Contemporary Central Asia	250			
102584.1	The Image of Thought: Art, Film and Philosophy	250			
101757.2	The Making of the 'Aborigines'	250			
200098.4	The Markets of Asia	251			
200099.3	The Markets of Europe	251			
100893.4	The Novel	251			
200915.3	The Service Enterprise	251			
900056.3	The Structure of English (WSTC)	251			
200077.2	The Superannuation Industry	251			
102765.1	The Value of Literature	252			
201000.1	The World of Sport Business	252			
200705.2	The World of Sport Management	252			
102615.1	Theoretical Philosophy	252			
200038.3	Time Series and Forecasting	252			
102383.1	Topics in the History of Philosophy	252			
101901.2	Tourism and Global Trends	253			
101598.5	Tourism in Society	253			
101904.3	Tourism Policy and Planning	253			
101939.3	Transmedia Production	253			
101645.3	Transport, Access and Equity	253			
101999.1	Twentieth Century Australia	254			
300812.2	Understanding Landscape	254			
102601.1	Understanding Race	254			
200075.2	Urban and Regional Economics	254			
300860.2	Urban Environment	254			
101314.4	Urban Management Practice: Governance and Power in the City	254			
200604.2	Valuation of Special Premises	255			
301109.3	Visual Analytics	255			
102423.1	War	255			
301012.3	Water Resources Systems Analysis	255			
102585.1	What is Islam?	255			
102768.1	When Worlds Collide: European Empires and the World, c.1600-1950	256			