

Business and Law Schools

Electronic Undergraduate Handbook 2013

University of Western Sydney

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About the Business and Law Schools Electronic Undergraduate Handbook

Sessions and dates

There are two main sessions in 2013: Autumn and Spring. Weeks shown in the dateline refer to the session weeks for these main sessions.

The dateline is available at:

<http://www.uws.edu.au/students/stuadmin/dateline>.

Unit outlines

Brief outlines of all UWS undergraduate units listed in the course section are given in the second half of this electronic handbook.

The unit outlines give a brief overview of each unit. For some units this information is not available. Please check the UWS website for more recent information. For more information – details of textbooks, assessment methods, tutorial, group work and practical requirements – contact the unit coordinator.

More information on unit offerings can be found at: http://handbook.uws.edu.au/hbook/UNIT_SEARCH.ASP.

Unit not listed?

If the unit you are looking for is not in the alphabetical units section, consult your course coordinator for details or check the unit search web page for updated details on all units offered in 2013 at:

http://handbook.uws.edu.au/hbook/UNIT_SEARCH.ASP.

Prerequisites, co-requisites and assumed knowledge

Students wishing to enrol in a unit for which they do not have the prerequisites or assumed knowledge are advised to discuss their proposed enrolment with an academic adviser.

Where it is necessary to limit the number of students who can enrol in a unit through shortage of space, equipment, library resources, and so on, or to meet safety requirements, preference will be given to students who have completed the unit recommended sequence in the course.

Academic credit

In most courses, academic credit will be granted for previous studies. For example, UWS has a number of agreements with TAFE to grant credit for successfully completed TAFE studies. Seek advice about credit prior to, or at enrolment.

Electives and cross-discipline study

Electives are available in many courses. These may be selected from pools of electives listed under various courses.

Also, UWS actively encourages students to take elective units in disciplines other than their major area of study. Students should seek advice from their course coordinator in the first instance.

How to use this electronic book

The first part of this electronic book contains information about current undergraduate courses offered by the Schools of Business and Law. The next part contains details of undergraduate unit sets in these courses, and the final part has details of all units within the courses.

The courses are arranged mainly alphabetically. If you know the course code, but not the name, consult the COURSE CODE INDEX.

The units are arranged alphabetically. If you know the code, but not the name, consult the UNIT CODE INDEX at the back of the electronic book.

Check website for updates

Every effort is taken to ensure that the information contained in this electronic book is correct at time of production. The latest information on course and unit offerings can be found at:

<http://handbook.uws.edu.au/hbook/>

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SCHOOL OF LAW

Bachelor of Laws (Graduate Entry)

2501.5

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year for this course is 2013 or later.

This course provides students with professional legal skills, including the ability to analyse legal material and understand fundamental legal principles; an understanding of the relationship between law and society; general analytical skills for analysing and solving non-legal problems and specialised study into the Australian legal system. Special emphasis is placed on legal skills. During their course students will develop skills in advocacy, negotiation, legal drafting and legal research. Both campuses have excellent facilities, including state-of-the-art moot courts for students to practise advocacy skills and excellent library and computer-based law research facilities.

Study Mode

Three years full-time or six years part-time.

Location

Campus	Attendance	Mode
Campbelltown Campus	Full Time	Internal
Campbelltown Campus	Part Time	Internal
Parramatta Campus	Full Time	Internal
Parramatta Campus	Part Time	Internal

Accreditation

Graduates from this program are eligible to apply to the Legal Profession Admission Board for admission to legal practice in NSW after undertaking prescribed practical legal training.

Admission

This course is one which is designed for graduates who have completed the requirements for a tertiary qualification at bachelors level from a recognised university.

Applications from Australian and New Zealand citizens and holders of permanent resident visas must be made via the Universities Admissions Centre (UAC).

Applicants who have undertaken studies overseas may have to provide proof of proficiency in English. Local and International applicants who are applying through the Universities Admissions Centre (UAC) will find details of minimum English proficiency requirements and acceptable proof on the UAC website. Local applicants applying directly to UWS should also use the information provided on the UAC website.

International applicants must apply directly to the University of Western Sydney via UWS International.

International students applying to UWS through UWS International can find details of minimum English

proficiency requirements and acceptable proof on the UWS International website.

Overseas qualifications must be deemed by the Australian Education International - National Office of Overseas Skills Recognition (AEI-NOOSR) to be equivalent to Australian qualifications in order to be considered by UAC and UWS.

Course Structure

Qualification for this award requires the successful completion of 240 credit points as per the recommended sequence below.

Recommended Full-time Sequence (Parramatta)

Year 1

Autumn session

200006.2	Introduction to Law
200008.3	Torts Law
200011.2	Contracts
200020.5	Professional Responsibility and Legal Ethics

Spring session

200007.2	Law Foundation
200010.2	Criminal Law
200012.3	Property Law
200009.3	Constitutional Law

Year 2

Autumn session

200014.2	Commercial Law
200757.1	Equity & Trusts

LLB alternate unit 1

LLB alternate unit 2

Spring session

200018.3	Law of Associations
200756.1	Remedies

LLB alternate unit 3

LLB alternate unit 4

Year 3

Autumn session

200019.5	Revenue Law
200017.2	Dispute Resolution and Civil Procedure

LLB alternate unit 5

LLB alternate unit 6

Spring session

200013.5	Administrative Law
200015.2	Criminal Procedure and Evidence

LLB alternate unit 7

LLB alternate unit 8

**Recommended Full-time Sequence
(Campbelltown)****Year 1****Autumn session**

200006.2	Introduction to Law
200008.3	Torts Law
200011.2	Contracts
200020.5	Professional Responsibility and Legal Ethics

Spring session

200007.2	Law Foundation
200010.2	Criminal Law
200012.3	Property Law
200009.3	Constitutional Law

Year 2**Autumn session**

200018.3	Law of Associations
200757.1	Equity & Trusts

LLB alternate unit 1

LLB alternate unit 2

Spring session

200014.2	Commercial Law
200756.1	Remedies

LLB alternate unit 3

LLB alternate unit 4

Year 3**Autumn session**

200013.5	Administrative Law
200015.2	Criminal Procedure and Evidence

LLB alternate unit 5

LLB alternate unit 6

Spring session

200019.5	Revenue Law
200017.2	Dispute Resolution and Civil Procedure

LLB alternate unit 7

LLB alternate unit 8

**Recommended Part-time Sequence
(Parramatta)****Year 1****Autumn session**

200006.2	Introduction to Law
200008.3	Torts Law

Spring session

200007.2	Law Foundation
200010.2	Criminal Law

Year 2**Autumn session**

200011.2	Contracts
200020.5	Professional Responsibility and Legal Ethics

Spring session

200012.3	Property Law
200009.3	Constitutional Law

Year 3**Autumn session**

200014.2	Commercial Law
200757.1	Equity & Trusts

Spring session

200018.3	Law of Associations
200756.1	Remedies

Year 4**Autumn session**

200019.5	Revenue Law
200017.2	Dispute Resolution and Civil Procedure

Spring session

200013.5	Administrative Law
200015.2	Criminal Procedure and Evidence

Year 5**Autumn session**

LLB alternate unit 1

LLB alternate unit 2

Spring session

LLB alternate unit 3

LLB alternate unit 4

Year 6**Autumn session**

LLB alternate unit 5

LLB alternate unit 6

Spring session

LLB alternate unit 7

LLB alternate unit 8

**Recommended Part-time Sequence
(Campbelltown)****Year 1****Autumn session**

200006.2	Introduction to Law
200008.3	Torts Law

Spring session

200007.2	Law Foundation
200010.2	Criminal Law

Year 2**Autumn session**

200011.2	Contracts
200020.5	Professional Responsibility and Legal Ethics

Spring session

200012.3	Property Law
200009.3	Constitutional Law

Year 3**Autumn session**

200018.3	Law of Associations
200757.1	Equity & Trusts

Spring session

200014.2	Commercial Law
200756.1	Remedies

Year 4**Autumn session**

200013.5	Administrative Law
200015.2	Criminal Procedure and Evidence

Spring session

200019.5	Revenue Law
200017.2	Dispute Resolution and Civil Procedure

Year 5**Autumn session**

LLB alternate unit 1
LLB alternate unit 2

Spring session

LLB alternate unit 3
LLB alternate unit 4

Year 6**Autumn session**

LLB alternate unit 5
LLB alternate unit 6

Spring session

LLB alternate unit 7
LLB alternate unit 8

LLB Alternate Units

Students may choose 80 credit points of units from the following

200021.2	Land Transactions Law
200186.2	Advanced Taxation Law
200220.3	International Criminal Law
200271.4	Financial Services Law
200293.2	Alternative Dispute Resolution
200294.2	Mediation
200295.2	Bioethics
200296.2	Law Economics and Business Ethics
200297.2	Law of Employment
200298.3	Immigration and Refugee Law
200529.3	Comparative Law: Legal Systems of the World
200629.1	Advanced Family Law
200631.2	Competition Law and Policy
200632.3	Elder Law
200633.2	Family Law
200635.1	Human Rights Law
200637.3	Intellectual Property
200638.3	International Business Transactions Law
200639.2	International Trade Law
200640.4	Medical Malpractice Law
200641.3	Wills and Succession
200646.3	Advocacy
200647.2	Planning and Environment Law
200649.1	Jurisprudence
200650.2	Advanced Torts and Civil Wrongs
200652.1	Space Law - Commercial Aspects
200653.3	Public International Law
200654.2	Anti-Discrimination Law
200656.2	Conflicts of Law
200657.2	Corporate Governance
200659.2	Insolvency Law and Policy
200660.2	Occupational Health and Safety Law
200661.1	Media Law
200663.3	International Moot Court
200697.2	Banking and Securities Law
200699.2	Clinical Legal Placement
200700.3	Law Honours Dissertation
200701.2	Issues in the Criminal Justice System
200702.3	Public Health Law
200704.2	Independent Study (Law)
200741.1	Indigenous Australians and the Law
200772.2	Family Dispute Resolution
200773.2	Moot Court
200774.2	Consumer Law and Policy
200800.1	International Climate Law
200801.1	International Environmental Law
200802.1	Law and Public Policy (Development and Implementation)
200803.1	Law of International Organisations
200804.1	Law of the Sea

Honours

An Honours award is offered - see the Honours in Bachelors Awards Policy and associated College Guidelines for the admission criteria.

Bachelor of Laws (Non graduate entry)**2502.4**

Students should follow the course structure for the course version relevant to the year they commenced. This version

applies to students whose commencement year for this course is 2013 or later.

This course combines a broad liberal legal education with a strong practical orientation. It is designed to equip students with the required knowledge and skills for legal practice. Those not seeking to practice as legal practitioners will gain a liberal learning experience, which will be enriched by its exposure to the ethos and practice of the law. The course provides students with: professional legal skills, including the ability to analyse legal material and understand fundamental legal principles; an understanding of the relationship between law and society; general analytical skills for analysing and solving non-legal problems; and specialised study into the Australian legal system. Special emphasis is placed on legal skills. During their course students will develop skills in advocacy, negotiation, legal drafting and legal research. Campbelltown campus has excellent facilities, including a state-of-the-art moot court for students to practice advocacy skills, an excellent library and computer-based law research facilities.

Study Mode

Four years full-time or eight years part-time.

Location

Campus	Attendance	Mode
Campbelltown Campus	Full Time	Internal
Campbelltown Campus	Part Time	Internal

Accreditation

Graduates from this program are eligible to apply to the Legal Profession Admission Board for admission to legal practice in NSW after undertaking prescribed practical legal training.

Admission

Eligibility for admission to the Bachelor of Laws (Non graduate entry) is based upon the following minimum requirements:

A TAFE or University Diploma or Advanced Diploma or

A record of study equivalent to one year full-time study at Bachelor level from an approved university.

Applications from Australian and New Zealand citizens and holders of permanent resident visas must be made via the Universities Admissions Centre (UAC).

Applicants who have undertaken studies overseas may have to provide proof of proficiency in English. Local and International applicants who are applying through the Universities Admissions Centre (UAC) will find details of minimum English proficiency requirements and acceptable proof on the UAC website. Local applicants applying directly to UWS should also use the information provided on the UAC website.

International applicants should contact UWS International for details on admission. Contact information for the International Office is available via the UWS website.

International students applying to UWS through UWS International can find details of minimum English proficiency requirements and acceptable proof on the UWS International website.

Overseas qualifications must be deemed by the Australian Education International - National Office of Overseas Skills Recognition (AEI-NOOSR) to be equivalent to Australian qualifications in order to be considered by UAC and UWS.

Course Structure

Qualification for this award requires the successful completion of 320 credit points as per the recommended sequence below.

The electives of Year 4 may be chosen from any of the units offered by UWS, other than units that involve the study of law or the legal system to any substantial extent, provided that the assumed knowledge or prerequisites for the units are satisfied.

Recommended Sequence

Full Time

Year 1

Autumn session

200006.2	Introduction to Law
200008.3	Torts Law
200011.2	Contracts
200020.5	Professional Responsibility and Legal Ethics

Spring session

200007.2	Law Foundation
200010.2	Criminal Law
200012.3	Property Law
200009.3	Constitutional Law

Year 2

Autumn session

200018.3	Law of Associations
200757.1	Equity & Trusts

LLB alternate unit 1

LLB alternate unit 2

Spring session

200014.2	Commercial Law
200756.1	Remedies

LLB alternate unit 3

LLB alternate unit 4

Year 3

Autumn session

200013.5	Administrative Law
200015.2	Criminal Procedure and Evidence

LLB alternate unit 5

LLB alternate unit 6

Spring session

200019.5	Revenue Law
200017.2	Dispute Resolution and Civil Procedure

LLB alternate unit 7

LLB alternate unit 8

Year 4**Autumn session**

Non-LLB elective 1

Non-LLB elective 2

Non-LLB elective 3

Non-LLB elective 4

Spring session

Non-LLB elective 5

Non-LLB elective 6

Non-LLB elective 7

Non-LLB elective 8

Part Time**Year 1****Autumn session****200006.2** Introduction to Law**200008.3** Torts Law**Spring session****200007.2** Law Foundation**200010.2** Criminal Law**Year 2****Autumn session****200011.2** Contracts**200020.5** Professional Responsibility and Legal Ethics**Spring session****200012.3** Property Law**200009.3** Constitutional Law**Year 3****Autumn session****200018.3** Law of Associations**200757.1** Equity & Trusts**Spring session****200014.2** Commercial Law**200756.1** Remedies**Year 4****Autumn session****200013.5** Administrative Law**200015.2** Criminal Procedure and Evidence**Spring session****200019.5** Revenue Law**200017.2** Dispute Resolution and Civil Procedure**Year 5****Autumn session**

LLB alternate unit 1

LLB alternate unit 2

Spring session

LLB alternate unit 3

LLB alternate unit 4

Year 6**Autumn session**

LLB alternate unit 5

LLB alternate unit 6

Spring session

LLB alternate unit 7

LLB alternate unit 8

Year 7**Autumn session**

Non-LLB elective 1

Non-LLB elective 2

Spring session

Non-LLB elective 3

Non-LLB elective 4

Year 8**Autumn session**

Non-LLB elective 5

Non-LLB elective 6

Spring session

Non-LLB elective 7

Non-LLB elective 8

LLB Alternate Units

Students must complete eighty (80) credit points from the list of LLB alternate units below.

200021.2	Land Transactions Law
200186.2	Advanced Taxation Law
200220.3	International Criminal Law
200271.4	Financial Services Law
200293.2	Alternative Dispute Resolution
200294.2	Mediation
200295.2	Bioethics
200296.2	Law Economics and Business Ethics
200297.2	Law of Employment
200298.3	Immigration and Refugee Law
200529.3	Comparative Law: Legal Systems of the World
200629.1	Advanced Family Law
200631.2	Competition Law and Policy
200632.3	Elder Law
200633.2	Family Law
200635.1	Human Rights Law
200637.3	Intellectual Property
200638.3	International Business Transactions Law

200639.2	International Trade Law
200640.4	Medical Malpractice Law
200641.3	Wills and Succession
200646.3	Advocacy
200647.2	Planning and Environment Law
200649.1	Jurisprudence
200650.2	Advanced Torts and Civil Wrongs
200652.1	Space Law - Commercial Aspects
200653.3	Public International Law
200654.2	Anti-Discrimination Law
200656.2	Conflicts of Law
200657.2	Corporate Governance
200659.2	Insolvency Law and Policy
200660.2	Occupational Health and Safety Law
200661.1	Media Law
200663.3	International Moot Court
200697.2	Banking and Securities Law
200699.2	Clinical Legal Placement
200700.3	Law Honours Dissertation
200701.2	Issues in the Criminal Justice System
200702.3	Public Health Law
200704.2	Independent Study (Law)
200741.1	Indigenous Australians and the Law
200772.2	Family Dispute Resolution
200773.2	Moot Court
200774.2	Consumer Law and Policy
200800.1	International Climate Law
200801.1	International Environmental Law
200802.1	Law and Public Policy (Development and Implementation)
200803.1	Law of International Organisations
200804.1	Law of the Sea

Please note that the list of available LLB Alternate Units may vary from year to year. To view the alternate units available in previous years, please refer to the relevant versions of course 2501

Honours

An Honours award is offered - see the Honours in Bachelors Awards Policy and associated College Guidelines for the admission criteria.

Major and Sub-major elective spaces

Elective units may be used toward obtaining an additional approved sub-major (40 credit points). UWS offers sub-majors in a range of areas including Sustainability and Indigenous Studies.

Refer to the Unit Set Index.

Students can apply for an elective major or sub-major via MySR in the Unit Sets section under Enrolment.

Bachelor of Arts/Bachelor of Laws

2537.8

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year for this course is 2013 or later.

The double degree program permits students to undertake multi-skilling and offers diverse career paths providing high marketability in multiple areas of expertise. The LLB provides students with professional legal skills including the

ability to analyse legal material and understand fundamental legal principles; an understanding of the relationship between law and society; the skills to analyse and solve non-legal problems and specialised study into the Australian legal system.

Study Mode

Five years full-time. Law units are available at Campbelltown and Parramatta campuses. Arts units are available at various campuses (mainly Parramatta, Bankstown and Penrith), depending on the units chosen.

Location

Campus	Attendance	Mode
Campbelltown Campus	Full Time	Internal
Parramatta Campus	Full Time	Internal

Accreditation

Graduates from the Bachelor of Laws are eligible to apply to the Legal Profession Admission Board for admission to legal practice in NSW after undertaking prescribed practical legal training.

Admission

Eligibility for admission to the Bachelor of Arts/Bachelor of Laws is based on the following requirements:

Assumed knowledge: any two units of HSC English.

Recommended studies: HSC English standard or equivalent.

Applications from Australian and New Zealand citizens and holders of permanent resident visas must be made via the Universities Admissions Centre (UAC).

Applicants who have undertaken studies overseas may have to provide proof of proficiency in English. Local and International applicants who are applying through the Universities Admissions Centre (UAC) will find details of minimum English proficiency requirements and acceptable proof on the UAC website. Local applicants applying directly to UWS should also use the information provided on the UAC website.

International applicants must apply directly to the University of Western Sydney via UWS International.

International students applying to UWS through UWS International can find details of minimum English proficiency requirements and acceptable proof on the UWS International website.

Overseas qualifications must be deemed by the Australian Education International - National Office of Overseas Skills Recognition (AEI-NOOSR) to be equivalent to Australian qualifications in order to be considered by UAC and UWS.

Course Structure

Qualification for a double degree in law requires the successful completion of 400 credit points including the units listed in the recommended sequences for the relevant double degree programs.

Students are eligible to graduate in the associated degree at the end of three years of full-time study, only when they have completed all non-law units plus the eight law units specified in the study sequence as being in the first three years of the relevant double degree.

Arts Units

For details of the relevant Arts units, refer to the current listing of Bachelor of Arts, course code 1706. Continuing students should refer to course code 1604.

Bachelor of Arts/Bachelor of Laws students are required to complete 4 core units plus one of the 8 unit majors and one of the 4 unit sub-majors or the 12 unit Psychology key program in the Arts degree (16 units) together with the LLB key program (24 units). The double degree combination therefore consists of 40 units with no additional electives or choice beyond that already included within the separate Arts and Law key programs.

Recommended Sequence - Bachelor of Arts/ Bachelor of Laws

Full-time

Year 1

Autumn session

- 200006.2** Introduction to Law
200008.3 Torts Law

Two units from the Year 1 core Arts units listed below:

- 100958.2** Australia and the World
100960.2 Contemporary Society
100846.2 Analytical Reading and Writing
100968.3 Texts and Traditions

Spring session

- 200007.2** Law Foundation
200010.2 Criminal Law

Two of the remaining Year 1 core Arts units from the list below that were not undertaken in Autumn session:

- 100958.2** Australia and the World
100960.2 Contemporary Society
100968.3 Texts and Traditions
100846.2 Analytical Reading and Writing

Year 2

Autumn session

- 200011.2** Contracts

Arts Elective/sub major unit

Two units from your chosen major

Spring session

- 200012.3** Property Law

Arts Elective/sub major unit

Two units from your chosen major

Year 3

Autumn session

- 200020.5** Professional Responsibility and Legal Ethics

Arts Elective/sub major unit

Two units from your chosen major

Spring session

- 200009.3** Constitutional Law

Arts Elective/sub major unit

Two units from your chosen major

Year 4

Autumn session

- 200014.2** Commercial Law

(Parramatta Students) OR

- 200018.3** Law of Associations

(Campbelltown Students)

- 200757.1** Equity & Trusts

LLB alternate unit 1

LLB alternate unit 2

Spring session

- 200018.3** Law of Associations

(Parramatta Students) OR

- 200014.2** Commercial Law

(Campbelltown students)

- 200756.1** Remedies

LLB alternate unit 3

LLB alternate unit 4

Year 5

Autumn session

- 200019.5** Revenue Law

(Parramatta Students) OR

- 200013.5** Administrative Law

(Campbelltown Students)

- 200017.2** Dispute Resolution and Civil Procedure

(Parramatta Students) OR

- 200015.2** Criminal Procedure and Evidence

(Campbelltown Students)

LLB alternate unit 5

LLB alternate unit 6

Spring session

- 200013.5** Administrative Law

(Parramatta Students) OR

- 200019.5** Revenue Law

(Campbelltown Students)

- 200015.2** Criminal Procedure and Evidence

(Parramatta Students) OR

200017.2 Dispute Resolution and Civil Procedure

(Campbelltown Students)

LLB alternate unit 7

LLB alternate unit 8

Recommended Sequence - Bachelor of Arts (Psychological Studies)/Bachelor of Laws

Full-time

Year 1

Autumn session

200006.2 Introduction to Law
200008.3 Torts Law
101184.2 Psychology: Human Behaviour

One unit from the Year 1 Arts core units listed below:

100958.2 Australia and the World
100960.2 Contemporary Society
100968.3 Texts and Traditions
100846.2 Analytical Reading and Writing

Spring session

200007.2 Law Foundation
200010.2 Criminal Law
101183.2 Psychology: Behavioural Science

One unit from the Year 1 Arts units listed below that was not undertaken in Autumn session:

100958.2 Australia and the World
100960.2 Contemporary Society
100968.3 Texts and Traditions
100846.2 Analytical Reading and Writing

Year 2

Autumn session

200011.2 Contracts
100013.3 Experimental Design and Analysis
101680.3 Perception

One unit from the remaining Year 1 Arts core units

Spring session

200012.3 Property Law
101676.2 Human Learning
101677.3 Cognitive Processes

The remaining Year 1 Arts core unit

Year 3

Autumn session

200020.5 Professional Responsibility and Legal Ethics
101684.3 Brain and Behaviour
101682.4 Developmental Psychology
101689.2 Advanced Research Methods

Spring session

200009.3 Constitutional Law
101678.3 Motivation and Emotion
101683.2 Social Psychology
101681.3 Abnormal Psychology

Year 4

Autumn session

200014.2 Commercial Law

(Parramatta Students) OR

200018.3 Law of Associations

(Campbelltown Students)

200757.1 Equity & Trusts

LLB alternate unit 1

LLB alternate unit 2

Spring session

200018.3 Law of Associations

(Parramatta Students) OR

200014.2 Commercial Law

(Campbelltown Students)

200756.1 Remedies

LLB alternate unit 3

LLB alternate unit 4

Year 5

Autumn session

200019.5 Revenue Law

(Parramatta Students) OR

200013.5 Administrative Law

(Campbelltown Students)

200017.2 Dispute Resolution and Civil Procedure

(Parramatta Students) OR

200015.2 Criminal Procedure and Evidence

(Campbelltown Students)

LLB alternate unit 5

LLB alternate unit 6

Spring session

200013.5 Administrative Law

(Parramatta Students) OR

200019.5 Revenue Law

(Campbelltown Students)

200015.2 Criminal Procedure and Evidence

(Parramatta Students) OR

200017.2 Dispute Resolution and Civil Procedure

(Campbelltown Students)

LLB alternate unit 7

LLB alternate unit 8

LLB Alternate Units

Students must complete eighty (80) credit points from the list of LLB alternate units below.

200021.2	Land Transactions Law
200186.2	Advanced Taxation Law
200220.3	International Criminal Law
200271.4	Financial Services Law
200293.2	Alternative Dispute Resolution
200294.2	Mediation
200295.2	Bioethics
200296.2	Law Economics and Business Ethics
200297.2	Law of Employment
200298.3	Immigration and Refugee Law
200529.3	Comparative Law: Legal Systems of the World
200629.1	Advanced Family Law
200631.2	Competition Law and Policy
200632.3	Elder Law
200633.2	Family Law
200635.1	Human Rights Law
200637.3	Intellectual Property
200638.3	International Business Transactions Law
200639.2	International Trade Law
200640.4	Medical Malpractice Law
200641.3	Wills and Succession
200646.3	Advocacy
200647.2	Planning and Environment Law
200649.1	Jurisprudence
200650.2	Advanced Torts and Civil Wrongs
200652.1	Space Law - Commercial Aspects
200653.3	Public International Law
200654.2	Anti-Discrimination Law
200656.2	Conflicts of Law
200657.2	Corporate Governance
200659.2	Insolvency Law and Policy
200660.2	Occupational Health and Safety Law
200661.1	Media Law
200663.3	International Moot Court
200697.2	Banking and Securities Law
200699.2	Clinical Legal Placement
200700.3	Law Honours Dissertation
200701.2	Issues in the Criminal Justice System
200702.3	Public Health Law
200704.2	Independent Study (Law)
200741.1	Indigenous Australians and the Law
200772.2	Family Dispute Resolution
200773.2	Moot Court
200774.2	Consumer Law and Policy
200800.1	International Climate Law
200801.1	International Environmental Law
200802.1	Law and Public Policy (Development and Implementation)
200803.1	Law of International Organisations
200804.1	Law of the Sea

Please note that the list of available LLB Alternate Units may vary from year to year. To view the alternate units

available in previous years, please refer to the relevant versions of course 2501

Honours

An Honours award is offered - see the Honours in Bachelors Awards Policy and associated College Guidelines for the admission criteria.

Bachelor of Business and Commerce/ Bachelor of Laws

2740.6

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year for this course is 2013 or later.

The Bachelor of Business and Commerce/Bachelor of Laws double degree permits students to undertake multi-skilling and offers diverse career paths providing high marketability in multiple legal and business areas. The Law degree provides students with professional legal skills including the ability to analyse legal material and understand fundamental legal principles; an understanding of the relationship between law and society; the skills to analyse and solve non-legal problems and specialised legal study. Depending on the Business and Commerce major selected, employment possibilities are available in areas including accounting, taxation, banking and finance, industrial relations, management, government and politics.

Study Mode

Five years full-time.

Location

Campus	Attendance	Mode
Campbelltown Campus	Full Time	Internal
Parramatta Campus	Full Time	Internal

Accreditation

Graduates from the Bachelor of Laws are eligible to apply to the Legal Profession Admission Board for admission to legal practice in NSW after undertaking prescribed practical legal training. The Bachelor of Business and Commerce (Accounting) is accredited with CPA Australia subject to completion of specified electives.

Inherent requirements

For students in the Major MT2000 - Accounting, there are inherent requirements for this course that you must meet in order to complete your course and graduate. Make sure you read and understand the requirements for this course online.

Admission

Eligibility for admission to the Bachelor of Business and Commerce/Bachelor of Laws is based upon the following minimum requirement:

Assumed Knowledge: HSC English (Advanced)

Applications from Australian and New Zealand citizens and holders of permanent resident visas must be made via the Universities Admissions Centre (UAC).

Applicants who have undertaken studies overseas may have to provide proof of proficiency in English. Local and International applicants who are applying through the Universities Admissions Centre (UAC) will find details of minimum English proficiency requirements and acceptable proof on the UAC website. Local applicants applying directly to UWS should also use the information provided on the UAC website.

International applicants must apply directly to the University of Western Sydney via UWS International.

International students applying to UWS through UWS International can find details of minimum English proficiency requirements and acceptable proof on the UWS International website.

Overseas qualifications must be deemed by the Australian Education International - National Office of Overseas Skills Recognition (AEI-NOOSR) to be equivalent to Australian qualifications in order to be considered by UAC and UWS.

Course Structure

Students in this course will only be permitted to undertake the following five Majors of the Bachelor of Business and Commerce:

1. Accounting
2. Applied Finance
3. Human Resource Management and Industrial Relations
4. Management
5. Marketing

Each Major is available at the same campuses as they are available in the 2753 Bachelor of Business and Commerce.

Students are not able to undertake additional majors or sub-majors.

Each of the Business and Commerce Majors requires students to complete all units required for the relevant Major with the sole exception that students in the Bachelor of Business and Commerce/Bachelor of Laws do not include 200184 Introduction to Business Law in their course because the material is covered in more detail in a combination of other units. In the Bachelor of Business and Commerce/Bachelor of Laws students include one elective unit in place of 200184 Introduction to Business Law.

Students in this course will be eligible to graduate from the Major of their Business and Commerce degree on completion of all 24 units listed in the first three years of the relevant sequence below. It should be noted that this includes the 8 specified law units.

Students will only be eligible to graduate from their Bachelor of Laws degree on completion of the entire 400 credit point course.

Bachelor of Business and Commerce (Accounting)/Bachelor of Laws

Students seeking accreditation with the Australian professional accounting bodies should complete the unit 200488.2 Corporate Financial Management in Year 3 Autumn.

Year 1

Autumn session

- 200006.2** Introduction to Law
200008.3 Torts Law

- 200336.3** Business Academic Skills
200101.3 Accounting Information for Managers

Spring session

- 200007.2** Law Foundation
200010.2 Criminal Law

Choose two of

- 200083.2** Marketing Principles
200525.2 Principles of Economics
200571.3 Management Dynamics

Year 2

Autumn session

- 200011.2** Contracts
200111.2 Financial Accounting Applications
200116.4 Management Accounting Fundamentals

Choose one of

- 200083.2** Marketing Principles
200525.2 Principles of Economics
200571.3 Management Dynamics

Spring session

- 200012.3** Property Law
200108.2 Contemporary Management Accounting
200536.3 Intermediate Financial Accounting

Choose one of

- 200032.5** Statistics for Business
200052.4 Introduction to Economic Methods

Year 3

Autumn session

- 200020.5** Professional Responsibility and Legal Ethics
200109.4 Corporate Accounting Systems
200534.3 Accounting Information Systems

Choose one of

- 200488.3** Corporate Financial Management

Or one elective

Spring session

- 200009.3** Constitutional Law
200535.2 Auditing and Assurance Services
200118.3 The Accountant as a Consultant
200267.2 Advanced Accounting

Year 4

Autumn session

- 200757.1** Equity & Trusts

Campbelltown students

- 200018.3** Law of Associations

Parramatta students

200014.2 Commercial Law

And two LLB Alternate units

Spring session

200756.1 Remedies

Campbelltown students

200014.2 Commercial Law

Parramatta students

200018.3 Law of Associations

And two LLB Alternate units

Year 5**Autumn session****Campbelltown students**

200013.5 Administrative Law
200015.2 Criminal Procedure and Evidence

Parramatta students

200017.2 Dispute Resolution and Civil Procedure
200019.5 Revenue Law

And two LLB Alternate units

Spring session**Campbelltown students**

200017.2 Dispute Resolution and Civil Procedure
200019.5 Revenue Law

Parramatta students

200013.5 Administrative Law
200015.2 Criminal Procedure and Evidence

And two LLB Alternate units

Bachelor of Business and Commerce (Applied Finance)/Bachelor of Laws**Year 1****Autumn session**

200006.2 Introduction to Law
200008.3 Torts Law
200101.3 Accounting Information for Managers
200336.3 Business Academic Skills

Spring session

200007.2 Law Foundation
200010.2 Criminal Law

Choose two of

200083.2 Marketing Principles

200525.2 Principles of Economics
200571.3 Management Dynamics

Year 2**Autumn session**

200011.2 Contracts
200048.2 Financial Institutions and Markets
200488.3 Corporate Financial Management

Choose one of

200083.2 Marketing Principles
200525.2 Principles of Economics
200571.3 Management Dynamics

Spring session

200012.3 Property Law
200057.3 Investment Management
200549.2 The Australian Macroeconomy

Choose one of

200032.5 Statistics for Business
200052.4 Introduction to Economic Methods

Year 3**Autumn session**

200020.5 Professional Responsibility and Legal Ethics
200078.2 Portfolio Management
200537.3 Economics and Finance Engagement Project

Choose one of

200055.4 International Finance
200059.2 Financial Economics
200077.2 The Superannuation Industry
200079.2 Derivatives
200518.2 Behavioural Finance

Spring session

200009.3 Constitutional Law
200053.3 Economic Modelling

Choose one of

200055.4 International Finance
200059.2 Financial Economics
200077.2 The Superannuation Industry
200079.2 Derivatives
200518.2 Behavioural Finance

And one elective

Year 4**Autumn session**

200757.1 Equity & Trusts

Campbelltown students

200018.3 Law of Associations

Parramatta students

200014.2 Commercial Law

And two LLB Alternate units

Spring session

200756.1 Remedies

Campbelltown students

200014.2 Commercial Law

Parramatta students

200018.3 Law of Associations

And two LLB Alternate units

Year 5**Autumn session****Campbelltown students**

200013.5 Administrative Law
200015.2 Criminal Procedure and Evidence

Parramatta students

200017.2 Dispute Resolution and Civil Procedure
200019.5 Revenue Law

And two LLB Alternate units

Spring session**Campbelltown students**

200017.2 Dispute Resolution and Civil Procedure
200019.5 Revenue Law

Parramatta students

200013.5 Administrative Law
200015.2 Criminal Procedure and Evidence

And two LLB Alternate units

Bachelor of Business and Commerce (Human Resource Management and Industrial Relations)/Bachelor of Laws

Year 1**Autumn session**

200006.2 Introduction to Law
200008.3 Torts Law
200101.3 Accounting Information for Managers
200336.3 Business Academic Skills

Spring session

200007.2 Law Foundation
200010.2 Criminal Law
200300.2 Managing People at Work

Choose one of

200083.2 Marketing Principles
200525.2 Principles of Economics
200571.3 Management Dynamics

Year 2**Autumn session**

200011.2 Contracts
200614.2 Enterprise Industrial Relations

Choose two of

200083.2 Marketing Principles
200525.2 Principles of Economics
200571.3 Management Dynamics

Spring session

200012.3 Property Law
200739.2 Reward and Performance Management

Choose one of

200032.5 Statistics for Business
200052.4 Introduction to Economic Methods

Choose one of

200610.2 Employee Training and Development
200150.2 Managing Diversity
200753.2 Occupational Health and Safety

Year 3**Autumn session**

200020.5 Professional Responsibility and Legal Ethics
200616.3 Workplace Behaviour
200621.3 International Human Resource Management
200613.2 Negotiation, Bargaining and Advocacy

Spring session

200009.3 Constitutional Law
200575.3 Processes and Evaluation in Employment Relations
200740.3 Human Resource and Industrial Relations Strategy

And one elective

Year 4**Autumn session**

200757.1 Equity & Trusts

Campbelltown students

200018.3 Law of Associations

Parramatta students

200014.2 Commercial Law

And two LLB Alternate units

Spring session**200756.1** Remedies**Campbelltown students****200014.2** Commercial Law**Parramatta students****200018.3** Law of Associations

And two LLB alternate units

Year 5**Autumn session****Campbelltown students****200013.5** Administrative Law
200015.2 Criminal Procedure and Evidence**Parramatta students****200017.2** Dispute Resolution and Civil Procedure
200019.5 Revenue Law

And two LLB Alternate units

Spring session**Campbelltown students****200017.2** Dispute Resolution and Civil Procedure
200019.5 Revenue Law**Parramatta students****200013.5** Administrative Law
200015.2 Criminal Procedure and Evidence

And two LLB alternate units

Bachelor of Business and Commerce (Management)/Bachelor of Laws**Year 1****Autumn session****200006.2** Introduction to Law
200008.3 Torts Law
200101.3 Accounting Information for Managers
200336.3 Business Academic Skills**Spring session****200007.2** Law Foundation
200010.2 Criminal Law

Choose two of

200083.2 Marketing Principles
200525.2 Principles of Economics
200571.3 Management Dynamics**Year 2****Autumn session****200011.2** Contracts
200158.3 Business, Society and Policy

Choose one of

200083.2 Marketing Principles
200525.2 Principles of Economics
200571.3 Management Dynamics

And one elective

Spring session**200012.3** Property Law
200585.2 Organisational Behaviour
200588.2 Global Operations and Logistics Management

Choose one of

200032.5 Statistics for Business
200052.4 Introduction to Economic Methods**Year 3****Autumn session****200020.5** Professional Responsibility and Legal Ethics
200570.3 Management of Change
200752.2 Power, Politics and Knowledge
200586.2 Cross Cultural Management**Spring session****200009.3** Constitutional Law
200587.2 Strategic Management
200568.3 Contemporary Management Issues

Choose one of

200159.4 Organisation Analysis and Design
200157.3 Organisational Learning and Development**Year 4****Autumn session****200757.1** Equity & Trusts**Campbelltown students****200018.3** Law of Associations**Parramatta students****200014.2** Commercial Law

And two LLB Alternate units

Spring session**200756.1** Remedies**Campbelltown students****200014.2** Commercial Law

Parramatta students

200018.3 Law of Associations

And two LLB Alternate units

Year 5**Autumn session****Campbelltown students**

200013.5 Administrative Law
200015.2 Criminal Procedure and Evidence

Parramatta students

200017.2 Dispute Resolution and Civil Procedure
200019.5 Revenue Law

And two LLB alternate units

Spring session**Campbelltown students**

200017.2 Dispute Resolution and Civil Procedure
200019.5 Revenue Law

Parramatta students

200013.5 Administrative Law
200015.2 Criminal Procedure and Evidence

And two LLB Alternate units

Bachelor of Business and Commerce (Marketing)/Bachelor of Laws**Year 1****Autumn session**

200006.2 Introduction to Law
200008.3 Torts Law
200101.3 Accounting Information for Managers
200336.3 Business Academic Skills

Spring session

200007.2 Law Foundation
200010.2 Criminal Law
200084.2 Consumer Behaviour

Choose one of

200083.2 Marketing Principles
200525.2 Principles of Economics
200571.3 Management Dynamics

Year 2**Autumn session**

200011.2 Contracts

Choose one of

200032.5 Statistics for Business
200052.4 Introduction to Economic Methods

Choose two of

200083.2 Marketing Principles
200525.2 Principles of Economics
200571.3 Management Dynamics

Spring session

200012.3 Property Law
200090.3 Marketing of Services
200592.2 Marketing Research

And one elective

Year 3**Autumn session**

200020.5 Professional Responsibility and Legal Ethics
200086.3 Marketing Communications
200087.3 Strategic Marketing Management
200094.2 International Marketing

Spring session

200009.3 Constitutional Law
200088.2 Brand and Product Management
200091.3 Business to Business Marketing
200096.3 Marketing Planning Project

Year 4**Autumn session**

200757.1 Equity & Trusts

Campbelltown students

200018.3 Law of Associations

Parramatta students

200014.2 Commercial Law

And two LLB Alternate units

Spring session

200756.1 Remedies

Campbelltown students

200014.2 Commercial Law

Parramatta students

200018.3 Law of Associations

And two LLB Alternate units

Year 5**Autumn session****Campbelltown students**

200013.5 Administrative Law
200015.2 Criminal Procedure and Evidence

Parramatta students

200017.2	Dispute Resolution and Civil Procedure
200019.5	Revenue Law

And two LLB alternate units

Spring session**Campbelltown students**

200017.2	Dispute Resolution and Civil Procedure
200019.5	Revenue Law

Parramatta students

200013.5	Administrative Law
200015.2	Criminal Procedure and Evidence

And two LLB Alternate units

LLB Alternate Units

Students must complete eighty (80) credit points from the list of LLB alternate units below.

200021.2	Land Transactions Law
200186.2	Advanced Taxation Law
200220.3	International Criminal Law
200271.4	Financial Services Law
200293.2	Alternative Dispute Resolution
200294.2	Mediation
200295.2	Bioethics
200296.2	Law Economics and Business Ethics
200297.2	Law of Employment
200298.3	Immigration and Refugee Law
200529.3	Comparative Law: Legal Systems of the World
200629.1	Advanced Family Law
200631.2	Competition Law and Policy
200632.3	Elder Law
200633.2	Family Law
200635.1	Human Rights Law
200637.3	Intellectual Property
200638.3	International Business Transactions Law
200639.2	International Trade Law
200640.4	Medical Malpractice Law
200641.3	Wills and Succession
200646.3	Advocacy
200647.2	Planning and Environment Law
200649.1	Jurisprudence
200650.2	Advanced Torts and Civil Wrongs
200652.1	Space Law - Commercial Aspects
200653.3	Public International Law
200654.2	Anti-Discrimination Law
200656.2	Conflicts of Law
200657.2	Corporate Governance
200659.2	Insolvency Law and Policy
200660.2	Occupational Health and Safety Law
200661.1	Media Law
200663.3	International Moot Court
200697.2	Banking and Securities Law
200699.2	Clinical Legal Placement
200700.3	Law Honours Dissertation
200701.2	Issues in the Criminal Justice System
200702.3	Public Health Law
200704.2	Independent Study (Law)
200741.1	Indigenous Australians and the Law
200772.2	Family Dispute Resolution

200773.2	Moot Court
200774.2	Consumer Law and Policy
200800.1	International Climate Law
200801.1	International Environmental Law
200802.1	Law and Public Policy (Development and Implementation)
200803.1	Law of International Organisations
200804.1	Law of the Sea

Please note that the list of available LLB Alternate Units may vary from year to year. To view the alternate units available in previous years, please refer to the relevant versions of course 2501

Honours

An Honours award is offered - see the Honours in Bachelors Awards Policy and associated College Guidelines for the admission criteria.

Bachelor of Business and Commerce (Advanced Business Leadership)/ Bachelor of Laws

2747.3

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose year of commencement in this course is 2013 or later.

This program enables students to graduate with both a Bachelor of Laws and a Bachelor of Business and Commerce (Advanced Business Leadership), provides students with multi-skilling, and offers diverse career paths providing high marketability in multiple areas of expertise. It provides students with professional legal skills including the ability to analyse legal material and understand fundamental legal principles; an understanding of the relationship between law and society; the skills to analyse and solve legal and non-legal problems and specialised study into the Australian legal system combined with a high level of business knowledge in general as well as knowledge relevant to selected business disciplines.

Study Mode

Five years full-time.

Location

Campus	Attendance	Mode
Parramatta Campus	Full Time	Internal

Accreditation

Graduates from the Bachelor of Laws are eligible to apply to the Legal Profession Admission Board for admission to legal practice in NSW after undertaking prescribed practical legal training. For the non-Law component refer to the relevant degree entry.

Admission

Eligibility for admission to the Bachelor of Business and Commerce (Advanced Business Leadership)/Bachelor of Laws is based on the following minimum requirements: UAI of at least 90.0 (or equivalent)

For currently enrolled undergraduate students, a GPA of at least 5.0 across two consecutive semesters.

In addition to entry, students must continue to perform at a high level by maintaining a GPA of at least 5.0 across three consecutive semesters (with their performance to be reviewed annually). Students that fail to meet this performance requirement will be transferred to another UWS course that is deemed relevant in terms of completing their undergraduate studies.

Recommended studies: HSC English Advanced or equivalent and HSC Mathematics or equivalent.

Applications from Australian and New Zealand citizens and holders of permanent resident visas must be made via the Universities Admissions Centre (UAC).

Applicants who have undertaken studies overseas may have to provide proof of proficiency in English. Local and International applicants who are applying through the Universities Admissions Centre (UAC) will find details of minimum English proficiency requirements and acceptable proof on the UAC website. Local applicants applying directly to UWS should also use the information provided on the UAC website.

International applicants must apply directly to the University of Western Sydney via UWS International.

International students applying to UWS through UWS International can find details of minimum English proficiency requirements and acceptable proof on the UWS International website.

Overseas qualifications must be deemed by the Australian Education International - National Office of Overseas Skills Recognition (AEI-NOOSR) to be equivalent to Australian qualifications in order to be considered by UAC and UWS.

Course Structure

Qualification for this award requires the successful completion of 400 credit points as per the sequence recommended below.

Students in this course will be eligible to graduate with a Bachelor of Business and Commerce (Advanced Business Leadership) with a Key Program in Law on completion of all 24 units listed in the first three years of the relevant sequence below. It should be noted that this includes the nine specified law units.

Students are only permitted to undertake one of the six sub-majors of the Bachelor of Business and Commerce detailed below.

Students will only be eligible to graduate from their Bachelor of Laws degree on completion of the entire 400 credit point course.

This course has been designed for students planning to work as lawyers upon graduation. Students should note that the Bachelor of Business and Commerce (Advanced Business Leadership) degree in this course leads to graduation with a key program in Law, but does not enable graduation in a second key program. If you are intending to work in a business field and also want to complete one of the Majors in the Bachelor of Business and Commerce, you can apply to enrol in each of the degrees separately. After completing the Bachelor of Business (Advanced Business Leadership), you may apply for entry into the Bachelor of Laws (Graduate Entry). The total length of time of full-time study to complete this path of study could amount to five

and a half years. Contact the Director Academic Program or Academic Course Advisor for more information.

Recommended Sequence

Full-time

Year 1

Autumn session

200006.2	Introduction to Law
200008.3	Torts Law
200336.3	Business Academic Skills
200525.2	Principles of Economics

Spring session

200007.2	Law Foundation
200010.2	Criminal Law
200101.3	Accounting Information for Managers
200083.2	Marketing Principles

Year 2

Autumn session

200011.2	Contracts
200571.3	Management Dynamics

Choose one of:

200032.5	Statistics for Business
200052.4	Introduction to Economic Methods

One unit from selected sub-major

Spring session

200012.3	Property Law
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Three units from selected sub-major

Year 3

Autumn session

200020.5	Professional Responsibility and Legal Ethics
200572.2	Advanced Business Seminars
200573.2	Business Leadership

One elective from the Bachelor of Business and Commerce course

Spring session

200009.3	Constitutional Law
200574.2	Frontiers of Business Theory and Analysis
200609.3	Entrepreneurial Team
200699.2	Clinical Legal Placement

Note: 200699 - Clinical Legal Placement will actually be offered in Quarter 3 or Quarter 4

Year 4

Autumn session

200014.2	Commercial Law
200757.1	Equity & Trusts

LLB alternate unit 1

LLB alternate unit 2

Spring session

200018.3 Law of Associations
200756.1 Remedies

LLB alternate unit 3

LLB alternate unit 4

Year 5

Autumn session

200019.5 Revenue Law
200017.2 Dispute Resolution and Civil Procedure

LLB alternate unit 5

LLB alternate unit 6

Spring session

200013.5 Administrative Law
200015.2 Criminal Procedure and Evidence

LLB alternate unit 7

LLB alternate unit 8

Sub-majors

Students must select one of the following sub-majors:

SM2000.1 Accounting

This sub-major is available to students enrolled in any UWS undergraduate award except those enrolled in an Accounting Key Program or 2727 Bachelor of Financial Advising. This sub major is designed for those who would be working in a business environment where the ability to understand and communicate information contained in the financial reports would be an advantage.

S2504FIN.1 Finance

This sub-major is available to UWS students who are not enrolled in the Bachelor of Economics or students undertaking an Applied Finance or Economics and Finance Key Program. Finance is important to everyone, whether they wish to work in the finance industry or simply manage effectively their own personal finances. An add-on major or sub-major in finance allows students to choose from a wide range of finance electives covering areas from superannuation to investment and risk management.

SM2031.1 Human Resource Management and Industrial Relations

This sub-major provides students with an insight into the issues related to the complimentary fields of human resource management and industrial relations. Students will be addressing issues relating to employment and the world of work in terms of policy development, legal requirements, international considerations and diversity.

SM2010.1 International Business

This sub-major is available to all undergraduate students other than those completing an International Business Key Program. International business has been developed in response to the needs of the growing number of employers, the industry sectors and the student demands and interests

in understanding the international business and specifically international marketing. This sub-major provides students with a knowledge and understanding from an international perspective when applying workings of international business markets to real life examples and case studies.

SM2016.1 Managing Organisations

This sub-major is available to all undergraduate students except those completing a Management or Enterprise Management Key Program. This sub-major provides students with an overview of contemporary management practices, relating to issues such as operations, social responsibility, cultural implications of a diverse workforce and strategic management in relation to the contemporary changing business environment.

SM2018.1 Marketing

This sub-major is available to all undergraduate students other than those completing a Marketing Key Program. This sub-major will introduce students to the principal areas of marketing. Participants will gain a basic appreciation of the constantly changing Australian marketing environment and of the opportunities for companies to develop dynamic marketing strategies.

LLB Alternate Units

Students must complete eighty (80) credit points from the list of LLB alternate units below.

200021.2 Land Transactions Law
200186.2 Advanced Taxation Law
200220.3 International Criminal Law
200271.4 Financial Services Law
200293.2 Alternative Dispute Resolution
200294.2 Mediation
200295.2 Bioethics
200296.2 Law Economics and Business Ethics
200297.2 Law of Employment
200298.3 Immigration and Refugee Law
200529.3 Comparative Law: Legal Systems of the World
200629.1 Advanced Family Law
200631.2 Competition Law and Policy
200632.3 Elder Law
200633.2 Family Law
200635.1 Human Rights Law
200637.3 Intellectual Property
200638.3 International Business Transactions Law
200639.2 International Trade Law
200640.4 Medical Malpractice Law
200641.3 Wills and Succession
200646.3 Advocacy
200647.2 Planning and Environment Law
200649.1 Jurisprudence
200650.2 Advanced Torts and Civil Wrongs
200652.1 Space Law - Commercial Aspects
200653.3 Public International Law
200654.2 Anti-Discrimination Law
200656.2 Conflicts of Law
200657.2 Corporate Governance
200659.2 Insolvency Law and Policy
200660.2 Occupational Health and Safety Law
200661.1 Media Law
200663.3 International Moot Court
200697.2 Banking and Securities Law
200699.2 Clinical Legal Placement

200700.3	Law Honours Dissertation
200701.2	Issues in the Criminal Justice System
200702.3	Public Health Law
200704.2	Independent Study (Law)
200741.1	Indigenous Australians and the Law
200772.2	Family Dispute Resolution
200773.2	Moot Court
200774.2	Consumer Law and Policy
200800.1	International Climate Law
200801.1	International Environmental Law
200802.1	Law and Public Policy (Development and Implementation)
200803.1	Law of International Organisations
200804.1	Law of the Sea

Please note that the list of available LLB Alternate Units may vary from year to year. To view the alternate units available in previous years, please refer to the relevant versions of course 2501

Honours

An Honours award is offered - see the Honours in Bachelors Awards Policy and associated College Guidelines for the admission criteria.

Bachelor of Communication/Bachelor of Laws

2752.2

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year for this course is 2013 or later.

This double degree permits students to undertake multi-skilling into two diverse career paths, providing increased marketability to multiple areas of expertise. The Bachelor of Laws provides students with professional skills including: the ability to analyse legal material and understand fundamental legal principles; an understanding of the relationship between law and society; the skills to analyse and solve legal and non-legal problems and specialised study into the Australian legal system. The Bachelor of Communication encompasses a wide range of units in the field of communication and media with a core program of media studies, practices and theory, and specialised major sequences in advertising, journalism, public relations and media arts production.

Study Mode

Five years full-time.

Location

Campus	Attendance	Mode
Parramatta Campus	Full Time	Internal

Accreditation

Graduates from the Bachelor of Laws are eligible to apply to the Legal Profession Admission Board for admission to legal practice in NSW after undertaking prescribed practical legal training. The Bachelor of Communication is accredited with the International Advertising Association (IAA), the Public Relations Institute of Australia (PRIA) and the Media Federation of Australia (MFA).

Admission

Eligibility for admission to the Bachelor of Communication Studies/Bachelor of Laws is based on the following requirements:

Assumed knowledge: any 2 units of HSC English

Recommended studies: HSC English standard or equivalent

Applications from Australian and New Zealand citizens and holders of permanent resident visas must be made via the Universities Admissions Centre (UAC).

Applicants who have undertaken studies overseas may have to provide proof of proficiency in English. Local and International applicants who are applying through the Universities Admissions Centre (UAC) will find details of minimum English proficiency requirements and acceptable proof on the UAC website. Local applicants applying directly to UWS should also use the information provided on the UAC website.

International applicants must apply directly to the University of Western Sydney via UWS International.

International students applying to UWS through UWS International can find details of minimum English proficiency requirements and acceptable proof on the UWS International website.

Overseas qualifications must be deemed by the Australian Education International - National Office of Overseas Skills Recognition (AEI-NOOSR) to be equivalent to Australian qualifications in order to be considered by UAC and UWS.

Course Structure

Qualification for a double degree in law requires the successful completion of 400 credit points including the units listed in the recommended sequences for the relevant double degree programs.

Students are eligible to graduate in the associated degree at the end of three years of full-time study, only when they have completed all non-law units plus the eight law units specified in the study sequence as being in the first three years of the relevant double degree.

It may be possible to vary the sequence of units so that students study a greater concentration of either law or their second discipline of study each semester to minimise travel between campuses and to overcome timetabling problems. Students should speak to their academic advisor as needed.

Students considering varying their recommended course sequences outlined below, should also refer to the separate Bachelor of Laws (course code 2501 or 2502) and Bachelor of Communication (course code 1696) recommended course sequences, to ensure that they are completing their studies in a manner which will avoid problems due to a lack of prerequisites or prior knowledge. Continuing students should refer to the earlier versions of the above courses.

Students taking the Bachelor of Communication as part of the joint degree with the Bachelor of Laws may select four units from one of the following majors.

Recommended sequence**Full-time****Year 1****Autumn session**

- 200006.2** Introduction to Law
200008.3 Torts Law

Two of the following eight core first year Communications units

- 101920.1** Writing Ecologies
101927.1 Foundations of Media Arts and Production
100706.2 Advertising: An Introduction
101926.1 Media Cultures and Industries
101925.1 Mediated Mobilities
100212.2 Public Relations Theory and Practice
100556.2 Introduction to Journalism
101921.1 Visual Storytelling

Spring session

- 200007.2** Law Foundation
200010.2 Criminal Law

Two of the following eight core first year Communications units

- 101920.1** Writing Ecologies
101927.1 Foundations of Media Arts and Production
100706.2 Advertising: An Introduction
101926.1 Media Cultures and Industries
101925.1 Mediated Mobilities
100212.2 Public Relations Theory and Practice
100556.2 Introduction to Journalism
101921.1 Visual Storytelling

Year 2**Autumn session**

- 200011.2** Contracts

Choose one of:

- 101928.1** Media Law and Ethics
101929.1 Professional Writing and Editing

Plus two of the first year units listed above.

Spring session

- 200012.3** Property Law

Choose one of:

- 101928.1** Media Law and Ethics
101929.1 Professional Writing and Editing

Plus two of the remaining first year units listed above.

Year 3**Autumn session**

- 200020.5** Professional Responsibility and Legal Ethics

Choose one of:

- 101930.1** Communication Research Project
101931.1 Media Memory

Plus two units from the major sequence (see below):
 Students in Journalism Major: Any two of:

- 102062.1** News Reporting
102061.1 Feature Writing
102017.1 Journalism: Research and Investigation
100953.3 Photo Journalism
102057.1 Digital Journalism Production
102063.1 News Teams
101939.1 Transmedia Production
101173.2 Internship

Students in Media Arts Production Major: Any two of:

- 102059.1** Screen and Sound Practices
101935.1 Documentary Media
102054.1 Animation and Visual Effects
102060.1 TV Production
101938.1 Media Arts Project
101939.1 Transmedia Production
101173.2 Internship

The major in Media Arts Production will only be offered at the Penrith campus and is not offered at Parramatta campus.

Students in the Public Relations Major: Any two of

- 102056.1** Communication Strategies
101940.1 Events Management
101941.1 Account and Client Management
102064.1 Issues, Risk and Crisis Communication
102058.1 Digital and Social Media Communications
102055.1 Communication Campaigns
101173.2 Internship

Students in Advertising Major: Any two of:

- 102056.1** Communication Strategies
100552.3 Advertising: Creative
101941.1 Account and Client Management
101034.1 Advertising: Media
102058.1 Digital and Social Media Communications
102055.1 Communication Campaigns
101173.2 Internship

Spring session

- 200009.3** Constitutional Law

Choose one of:

- 101930.1** Communication Research Project
101931.1 Media Memory

Plus two units from the student's choice of major sequence (see Year 3 Autumn Lists above).

As above, students would normally be expected to select Level 2 units in their chosen major sequence but may select Level 3 units as long as they meet any prerequisites.

NOTE: Students completing above unit sets (240cps) may exit with 1696 Bachelor of Communication.

HONOURS: Honours year is available in stand alone course code 1657

Year 4**Autumn session**

200014.2	Commercial Law
200757.1	Equity & Trusts

Two LLB alternate units

Spring session

200018.3	Law of Associations
200756.1	Remedies

Two LLB alternate units

Year 5**Autumn session**

200019.5	Revenue Law
200017.2	Dispute Resolution and Civil Procedure

Two LLB alternate units

Spring session

200013.5	Administrative Law
200015.2	Criminal Procedure and Evidence

Two LLB alternate units

LLB Alternate Units

Students must complete eighty (80) credit points from the list of LLB alternate units below.

200021.2	Land Transactions Law
200186.2	Advanced Taxation Law
200220.3	International Criminal Law
200271.4	Financial Services Law
200293.2	Alternative Dispute Resolution
200294.2	Mediation
200295.2	Bioethics
200296.2	Law Economics and Business Ethics
200297.2	Law of Employment
200298.3	Immigration and Refugee Law
200529.3	Comparative Law: Legal Systems of the World
200629.1	Advanced Family Law
200631.2	Competition Law and Policy
200632.3	Elder Law
200633.2	Family Law
200635.1	Human Rights Law
200637.3	Intellectual Property
200638.3	International Business Transactions Law
200639.2	International Trade Law
200640.4	Medical Malpractice Law
200641.3	Wills and Succession
200646.3	Advocacy
200647.2	Planning and Environment Law
200649.1	Jurisprudence
200650.2	Advanced Torts and Civil Wrongs
200652.1	Space Law - Commercial Aspects
200653.3	Public International Law
200654.2	Anti-Discrimination Law
200656.2	Conflicts of Law
200657.2	Corporate Governance
200659.2	Insolvency Law and Policy
200660.2	Occupational Health and Safety Law

200661.1	Media Law
200663.3	International Moot Court
200697.2	Banking and Securities Law
200699.2	Clinical Legal Placement
200700.3	Law Honours Dissertation
200701.2	Issues in the Criminal Justice System
200702.3	Public Health Law
200704.2	Independent Study (Law)
200741.1	Indigenous Australians and the Law
200772.2	Family Dispute Resolution
200773.2	Moot Court
200774.2	Consumer Law and Policy
200800.1	International Climate Law
200801.1	International Environmental Law
200802.1	Law and Public Policy (Development and Implementation)
200803.1	Law of International Organisations
200804.1	Law of the Sea

Please note that the list of available LLB Alternate Units may vary from year to year. To view the alternate units available in previous years, please refer to the relevant versions of course 2501

Honours

An Honours award is offered - see the Honours in Bachelors Awards Policy and associated College Guidelines for the admission criteria.

**Bachelor of International Studies/
Bachelor of Laws****2758.1**

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year in this course is 2013 or later.

The double degree program permits students to examine and analyse the historical development of relations among nation states and contemporary political, social and cultural issues, such as globalisation, transnationalism and migration. The LLB provides students with professional legal skills including the ability to analyse legal material and understand fundamental legal principles; an understanding of the relationship between law and society; the skills to analyse and solve non-legal problems and specialised study into the Australian legal system.

Study Mode

Five years full-time.

Location

Campus	Attendance	Mode
Parramatta Campus	Full Time	Internal

Accreditation

Graduates from the Bachelor of Laws are eligible to apply to the Legal Profession Admission Board for admission to legal practice in NSW after undertaking prescribed practical legal training.

Admission

Eligibility for admission to the Bachelor of Communication Studies/Bachelor of Laws is based on the following requirements:

Assumed knowledge: any 2 units of HSC English

Recommended studies: HSC English standard or equivalent

Overseas qualifications must be deemed by the Australian Education International - National Office of Overseas Skills Recognition (AEI-NOOSR) to be equivalent to Australian qualifications in order to be considered by UAC and UWS.

Applications from Australian and New Zealand citizens and holders of permanent resident visas must be made via the Universities Admissions Centre (UAC).

Applicants who have undertaken studies overseas may have to provide proof of proficiency in English. Local applicants who are applying through the Universities Admissions Centre (UAC) will find details of minimum English proficiency requirements and acceptable proof on the UAC website. Local applicants applying directly to UWS should also use the information provided on the UAC website.

Course Structure

Qualification for a double degree in law requires the successful completion of 400 credit points including the units listed in the recommended sequences for the relevant double degree programs.

Students are eligible to graduate in the associated degree at the end of three years of full-time study, only when they have completed all non-law units plus the eight law units specified in the study sequence as being in the first three years of the relevant double degree.

It may be possible to vary the sequence of units so that students study a greater concentration of either law or their second discipline of study each semester, to minimise travel between campuses and to overcome timetabling problems. Students should speak to their academic advisor as needed.

For details of International Studies units required please see course 1658.3 Bachelor of International Studies. Bachelor of International Studies/Bachelor of Laws students are required to complete the following International Studies units:

- A major in International Relations and Asian Studies of 80 credit points comprising of 101442 Asia in the World plus 7 units chosen in accordance with the major unit set structure as shown in course 1658.3 Bachelor of International Studies.
- A 40 credit point core comprised of four common core units that will be completed in the first year of the degree;
- A 40 credit point sub-major in Languages comprised of four units that will be spread over the three year degree. Languages available at Parramatta Campus are Japanese and Chinese. Languages available at Bankstown Campus are Spanish, Italian and Arabic.

Note that instead of the minimum of 80 credit points of elective units required to be completed by Bachelor of International Studies students enrolled in course 1658.3, students in this Bachelor of International Studies /Bachelor

of Laws course are required to complete the eight law units listed in the first three years of the recommended sequence below.

Recommended sequence

Year 1

Autumn session

200006.2	Introduction to Law
200008.3	Torts Law
100958.2	Australia and the World
100846.2	Analytical Reading and Writing

Spring session

200007.2	Law Foundation
200010.2	Criminal Law
100960.2	Contemporary Society
100968.3	Texts and Traditions

Year 2

Autumn session

200011.2	Contracts
	Language Sub-major 1
101442.2	Asia in the World

International Relations and Asian Studies Major 2

Spring session

200012.3	Property Law
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Language Sub-major 2
International Relations and Asian Studies Major 3
International Relations and Asian Studies Major 4

Year 3

Autumn session

200020.5	Professional Responsibility and Legal Ethics
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Language Sub-major 3
International Relations and Asian Studies Major 5
International Relations and Asian Studies Major 6

Spring session

200009.3	Constitutional Law
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Language Sub-major 4
International Relations and Asian Studies Major 7
International Relations and Asian Studies Major 8

Year 4

Autumn session

200014.2	Commercial Law
200757.1	Equity & Trusts

Two LLB Alternate units

Spring session

200018.3	Law of Associations
200756.1	Remedies

Two LLB Alternate units

Year 5**Autumn session**

200019.5	Revenue Law
200017.2	Dispute Resolution and Civil Procedure

Two LLB Alternate units

Spring session

200013.5	Administrative Law
200015.2	Criminal Procedure and Evidence

Two LLB Alternate units

LLB Alternate Units

Students must complete eighty (80) credit points from the list of LLB alternate units below.

200021.2	Land Transactions Law
200186.2	Advanced Taxation Law
200220.3	International Criminal Law
200271.4	Financial Services Law
200293.2	Alternative Dispute Resolution
200294.2	Mediation
200295.2	Bioethics
200296.2	Law Economics and Business Ethics
200297.2	Law of Employment
200298.3	Immigration and Refugee Law
200529.3	Comparative Law: Legal Systems of the World
200629.1	Advanced Family Law
200631.2	Competition Law and Policy
200632.3	Elder Law
200633.2	Family Law
200635.1	Human Rights Law
200637.3	Intellectual Property
200638.3	International Business Transactions Law
200639.2	International Trade Law
200640.4	Medical Malpractice Law
200641.3	Wills and Succession
200646.3	Advocacy
200647.2	Planning and Environment Law
200649.1	Jurisprudence
200650.2	Advanced Torts and Civil Wrongs
200652.1	Space Law - Commercial Aspects
200653.3	Public International Law
200654.2	Anti-Discrimination Law
200656.2	Conflicts of Law
200657.2	Corporate Governance
200659.2	Insolvency Law and Policy
200660.2	Occupational Health and Safety Law
200661.1	Media Law
200663.3	International Moot Court
200697.2	Banking and Securities Law
200699.2	Clinical Legal Placement
200700.3	Law Honours Dissertation
200701.2	Issues in the Criminal Justice System
200702.3	Public Health Law
200704.2	Independent Study (Law)

200741.1	Indigenous Australians and the Law
200772.2	Family Dispute Resolution
200773.2	Moot Court
200774.2	Consumer Law and Policy
200800.1	International Climate Law
200801.1	International Environmental Law
200802.1	Law and Public Policy (Development and Implementation)
200803.1	Law of International Organisations
200804.1	Law of the Sea

Please note that the list of available LLB Alternate Units may vary from year to year. To view the alternate units available in previous years, please refer to the relevant versions of course 2501

Honours

An Honours award is offered - see the Honours in Bachelors Awards Policy and associated College Guidelines for the admission criteria.

Bachelor of Science/Bachelor of Laws**2743.4**

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year for this course is 2013 or later.

The Bachelor of Science/Bachelor of Laws double degree program allows graduates to span both the legal and scientific worlds in a way that single degree graduates cannot. It provides students with the capacity for critical analysis and independent thinking. The double degrees permit students to undertake multi-skilling, and offer diverse career paths providing high marketability in multiple areas of expertise. The LLB provides students with professional legal skills including the ability to analyse legal material and understand fundamental legal principles; an understanding of the relationship between law and society; the skills to analyse and solve legal and non-legal problems and specialised study into the Australian legal system. The science component gives students the skills necessary for quantification, and scientific problem solving.

Study Mode

Five years full-time.

Location

Campus	Attendance	Mode
Campbelltown Campus	Full Time	Internal
Parramatta Campus	Full Time	Internal

Accreditation

Graduates from the Bachelor of Laws are eligible to apply to the Legal Profession Admission Board for admission to legal practice in NSW after undertaking prescribed practical legal training. The Bachelor of Science (Chemistry) is accredited by the Royal Australian Chemical Institute (RACI) for normal entry of a graduate to the Chartered Chemist qualification.

Admission

Eligibility for admission to the Bachelor of Science/Bachelor of Laws is based on the following requirements:

Assumed knowledge: At least two of Biology, Chemistry, Mathematics, Physics

Recommended studies: HSC English standard or equivalent.

Applications from Australian and New Zealand citizens and holders of permanent resident visas must be made via the Universities Admissions Centre (UAC).

Applicants who have undertaken studies overseas may have to provide proof of proficiency in English. Local and International applicants who are applying through the Universities Admissions Centre (UAC) will find details of minimum English proficiency requirements and acceptable proof on the UAC website. Local applicants applying directly to UWS should also use the information provided on the UAC website.

International applicants must apply directly to the University of Western Sydney via UWS International.

International students applying to UWS through UWS International can find details of minimum English proficiency requirements and acceptable proof on the UWS International website.

Overseas qualifications must be deemed by the Australian Education International - National Office of Overseas Skills Recognition (AEI-NOOSR) to be equivalent to Australian qualifications in order to be considered by UAC and UWS.

Course Structure

Qualification for this award requires the successful completion of 400 credit points as specified in the structure below. Students who complete this award will graduate with a Bachelor of Science and a Bachelor of Laws. These 24 units include the eight specified law units.

Note: At least 60 credit points must be at Level 3 or above.

Bachelor of Science Units

Students undertaking the science part of this double degree must follow the listed schedule of units, and complete one of the Majors listed in the UWS Handbook entry for 3675 Bachelor of Science, provided this can be completed within the 16 Bachelor of Science units, may graduate with a BSc after three years. Students in this course will be eligible to graduate with a Bachelor of Science degree on completion of all 24 units listed in the first three years of the relevant sequence below. It should be noted that this includes the eight specified law units. Students will only be eligible to graduate from their Bachelor of Laws degree on completion of the entire 400 credit point course. For the Science component of this double degree students must study 16 Science units of which a minimum of 8 units must be from one of the Science majors: Biochemistry and Molecular Biology, Chemistry, General Biology, or Mathematics. Consult the handbook entry for the Bachelor of Science degree course for further details about the science majors.

Year 1

Autumn session

200006.2 Introduction to Law

200008.3 Torts Law

Non-mathematics majors choose

300811.1 Scientific Literacy

Choose one more science unit as follows:

Biochemistry and Molecular Biology major choose one of

300802.1 Biodiversity

300800.2 Essential Chemistry 1

300808.2 Introductory Chemistry

General Biology major choose

300802.1 Biodiversity

Chemistry major choose

300800.2 Essential Chemistry 1

Mathematics major choose

300672.2 Mathematics 1A

200025.2 Discrete Mathematics

Spring session

200007.2 Law Foundation

200010.2 Criminal Law

Non-mathematics majors choose two units as follows

Biochemistry and Molecular Biology major or General Biology major choose

300816.1 Cell Biology

300803.1 Essential Chemistry 2

Chemistry major choose

300803.1 Essential Chemistry 2

And one science unit from the list below

Science units

300816.1 Cell Biology

300818.1 Introduction to Physiology

300580.2 Programming Fundamentals

300829.1 Physics 2

Mathematics major choose

300673.2 Mathematics 1B

200263.1 Biometry

Year 2

Autumn session

200011.2 Contracts

Non-mathematics major choose at least one Level 1 mathematics unit from the list below in either semester in second year.

Mathematics units

300831.1	Quantitative Thinking
300830.1	Analysis of Change
300672.2	Mathematics 1A
200263.3	Biometry
200025.2	Discrete Mathematics

Either choose two more science units if completing a mathematics unit in Autumn, or three science units otherwise.

Science units

300936.1	Functional Proteins and Genes
300845.1	Genetics
300865.1	Plant Physiology
300833.1	Microbiology 1
300899.1	Inorganic Chemistry
300849.1	Physical Chemistry

Mathematics major choose

300811.1	Scientific Literacy
200027.2	Linear Algebra
200028.3	Advanced Calculus

Spring session

200012.3	Property Law
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Non-mathematics majors choose either one mathematics unit and two science units, or, three science units (if mathematics unit completed in Autumn).

Science units

300848.1	Metabolism
300847.1	Immunology
300838.1	Comparative Physiology
300896.1	Microbiology 2
300839.1	Ecology
300817.1	Molecular Biology
300876.1	Organic Chemistry
300832.1	Analytical Chemistry
300846.1	Geochemical Systems

Mathematics majors choose

200030.3	Differential Equations
200033.5	Applied Statistics

Plus one science unit from the following

300816.1	Cell Biology
300803.1	Essential Chemistry 2
300829.1	Physics 2

Year 3

Autumn session

200020.5	Professional Responsibility and Legal Ethics
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Non-mathematics majors choose three units from the following

300907.1	Advanced Inorganic Chemistry
300926.1	Advanced Physical Chemistry
300857.1	Environmental Geochemistry
300820.1	Genes, Genomics and Human Health
300850.1	Advanced Cell Biology
300866.1	Analytical Microbiology

Mathematics major choose

200193.2	Abstract Algebra
200023.3	Analysis
200037.4	Regression Analysis & Experimental Design

Spring session

200009.3	Constitutional Law
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Non-mathematics majors choose three units from the list below, at least one must be a capstone unit appropriate for your major.

Major capstone units

300927.1	Molecular Medicine
300855.1	Conservation Biology
300924.1	Science Research Project
300883.1	Laboratory Quality Management

Alternate units

300925.1	Advanced Analytical Chemistry
300906.1	Advanced Organic Chemistry
300826.1	Medical Microbiology
300905.1	Advanced Immunology

Mathematics major choose

300924.1	Science Research Project
200038.3	Time Series and Forecasting
200022.3	Mathematical Modelling

Year 4

Autumn session

200757.1	Equity & Trusts
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Parramatta students

200014.2	Commercial Law
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LLB alternate unit

LLB alternate unit

Campbelltown students

200018.3	Law of Associations
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LLB alternate unit

LLB alternate unit

Spring session

200756.1	Remedies
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Parramatta students**200018.3** Law of Associations

LLB alternate unit

LLB alternate unit

Campbelltown students**200014.2** Commercial Law

LLB alternate unit

LLB alternate unit

Year 5**Autumn session****Parramatta students****200017.2** Dispute Resolution and Civil Procedure**200019.5** Revenue Law

LLB alternate unit

LLB alternate unit

Campbelltown students**200015.2** Criminal Procedure and Evidence**200013.5** Administrative Law

LLB alternate unit

LLB alternate unit

Spring session**Parramatta students****200013.5** Administrative Law**200015.2** Criminal Procedure and Evidence

LLB alternate unit

LLB alternate unit

Campbelltown students**200017.2** Dispute Resolution and Civil Procedure**200019.5** Revenue Law

LLB alternate unit

LLB alternate unit

LLB Alternate Units:

Students must complete eighty (80) credit points from the list of LLB alternate units below.

200021.2	Land Transactions Law
200186.2	Advanced Taxation Law
200220.3	International Criminal Law
200271.4	Financial Services Law
200293.2	Alternative Dispute Resolution
200294.2	Mediation
200295.2	Bioethics
200296.2	Law Economics and Business Ethics
200297.2	Law of Employment
200298.3	Immigration and Refugee Law
200529.3	Comparative Law: Legal Systems of the World

200629.1	Advanced Family Law
200631.2	Competition Law and Policy
200632.3	Elder Law
200633.2	Family Law
200635.1	Human Rights Law
200637.3	Intellectual Property
200638.3	International Business Transactions Law
200639.2	International Trade Law
200640.4	Medical Malpractice Law
200641.3	Wills and Succession
200646.3	Advocacy
200647.2	Planning and Environment Law
200649.1	Jurisprudence
200650.2	Advanced Torts and Civil Wrongs
200652.1	Space Law - Commercial Aspects
200653.3	Public International Law
200654.2	Anti-Discrimination Law
200656.2	Conflicts of Law
200657.2	Corporate Governance
200659.2	Insolvency Law and Policy
200660.2	Occupational Health and Safety Law
200661.1	Media Law
200663.3	International Moot Court
200697.2	Banking and Securities Law
200699.2	Clinical Legal Placement
200700.3	Law Honours Dissertation
200701.2	Issues in the Criminal Justice System
200702.3	Public Health Law
200704.2	Independent Study (Law)
200741.1	Indigenous Australians and the Law
200772.2	Family Dispute Resolution
200773.2	Moot Court
200774.2	Consumer Law and Policy
200800.1	International Climate Law
200801.1	International Environmental Law
200802.1	Law and Public Policy (Development and Implementation)
200803.1	Law of International Organisations
200804.1	Law of the Sea

Please note that the list of available LLB Alternate Units may vary from year to year. To view the alternate units available in previous years, please refer to the relevant versions of course 2501

Honours

An Honours award is offered - see the Honours in Bachelors Awards Policy and associated College Guidelines for the admission criteria.

Bachelor of Social Science/Bachelor of Laws**2538.6**

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year for this course is 2013 or later

The double degree program permits students to undertake multi-skilling and offers diverse career paths providing high marketability in multiple areas of expertise. The LLB provides students with professional legal skills including the ability to analyse legal material and understand fundamental legal principles; an understanding of the

relationship between law and society; the skills to analyse and solve non-legal problems and specialised study into the Australian legal system.

Study Mode

Five years full-time. Law units are available at Campbelltown and Parramatta campuses. Social Science units are available at various campuses (mainly Bankstown and Penrith), depending on the units chosen.

Location

Campus	Attendance	Mode
Campbelltown Campus	Full Time	Internal
Parramatta Campus	Full Time	Internal

Accreditation

Graduates from the Bachelor of Laws are eligible to apply to the Legal Profession Admission Board for admission to legal practice in NSW after undertaking prescribed practical legal training.

Admission

Eligibility for admission to the Bachelor of Social Science/Bachelor of Laws is based on the following requirements:

Assumed Knowledge: any two units of HSC English

Recommended Studies: HSC English Standard or equivalent

Applications from Australian and New Zealand citizens and holders of permanent resident visas must be made via the Universities Admissions Centre (UAC).

Applicants who have undertaken studies overseas may have to provide proof of proficiency in English. Local and International applicants who are applying through the Universities Admissions Centre (UAC) will find details of minimum English proficiency requirements and acceptable proof on the UAC website. Local applicants applying directly to UWS should also use the information provided on the UAC website.

International applicants must apply directly to the University of Western Sydney via UWS International.

International students applying to UWS through UWS International can find details of minimum English proficiency requirements and acceptable proof on the UWS International website.

Overseas qualifications must be deemed by the Australian Education International - National Office of Overseas Skills Recognition (AEI-NOOSR) to be equivalent to Australian qualifications in order to be considered by UAC and UWS.

Course Structure

Qualification for a double degree in law requires the successful completion of 400 credit points including the units listed in the recommended sequences for the relevant double degree programs.

Students are eligible to graduate in the associated degree at the end of three years of full-time study, only when they have completed all non-law units plus the eight law units specified in the study sequence as being in the first three years of the relevant double degree.

It may be possible to vary the sequence of units so that students study a greater concentration of either law or their second discipline of study each semester, to minimise

travel between campuses and to overcome timetabling problems. Students should speak to their academic advisor as needed.

For details of the Social Science units required please see course 1667.1 Bachelor of Social Science. Bachelor of Social Science/Bachelor of Laws students are required to complete the following social science units:

- A major in social science (chosen from the specified list of approved majors) of 80 credit points;
- An 80 credit point core comprised of eight common core units that will be spread out over the three year degree;

Note that instead of the minimum of 80 credit points of elective units required to be completed by Bachelor of Social Science students enrolled in course 1667.1, students in this Bachelor of Social Science/Bachelor of Laws course are required to complete the eight law units listed in the first three years of the recommended sequence below.

Combined Law Degree - Recommended Sequences (Parramatta)

Year 1

Autumn session

200006.2	Introduction to Law
200008.3	Torts Law
101900.1	Working with Communities
101551.3	Understanding Society

Spring session

200007.2	Law Foundation
200010.2	Criminal Law
101556.2	The Geographies of Social Difference
101557.3	The Individual in Society

Year 2

Autumn session

200011.2	Contracts
101555.3	Ethics in the Social Sciences

Social Science Core Major unit 1

Social Science Core Major unit 2

Spring session

200012.3	Property Law
400337.3	Social Research Methods

Social Science Core Major unit 3

Social Science Core Major unit 4

Year 3

Autumn session

200020.5	Professional Responsibility and Legal Ethics
101552.2	Applied Social Research

Social Science Core Major unit 5

Social Science Core Major unit 6

Spring session

200009.3 Constitutional Law
101554.3 Contemporary Debates in Social Science

Social Science Core Major unit 7
 Social Science Core Major unit 8

Year 4**Autumn session**

200014.2 Commercial Law
200757.1 Equity & Trusts

LLB alternate unit 1
 LLB alternate unit 2

Spring session

200018.3 Law of Associations
200756.1 Remedies

LLB alternate unit 3
 LLB alternate unit 4

Year 5**Autumn session**

200019.5 Revenue Law
200017.2 Dispute Resolution and Civil Procedure

LLB alternate unit 5
 LLB alternate unit 6

Spring session

200013.5 Administrative Law
200015.2 Criminal Procedure and Evidence

LLB alternate unit 7
 LLB alternate unit 8

Combined Law Degree - Recommended Sequence (Campbelltown)**Year 1****Autumn session**

200006.2 Introduction to Law
200008.3 Torts Law
101900.1 Working with Communities
101551.3 Understanding Society

Spring session

200007.2 Law Foundation
200010.2 Criminal Law
101556.2 The Geographies of Social Difference
101557.3 The Individual in Society

Year 2**Autumn session**

200011.2 Contracts
101555.3 Ethics in the Social Sciences

Social Science Core Major unit 1
 Social Science Core Major unit 2

Spring session

200012.3 Property Law
400337.3 Social Research Methods

Social Science Core Major unit 3
 Social Science Core Major unit 4

Year 3**Autumn session**

200020.5 Professional Responsibility and Legal Ethics
101552.2 Applied Social Research

Social Science Core Major unit 5
 Social Science Core Major unit 6

Spring session

200009.3 Constitutional Law
101554.3 Contemporary Debates in Social Science

Social Science Core Major unit 7
 Social Science Core Major unit 8

Year 4**Autumn session**

200018.3 Law of Associations
200757.1 Equity & Trusts

LLB alternate unit 1
 LLB alternate unit 2

Spring session

200014.2 Commercial Law
200756.1 Remedies

LLB alternate unit 3
 LLB alternate unit 4

Year 5**Autumn session**

200013.5 Administrative Law
200015.2 Criminal Procedure and Evidence

LLB alternate unit 5
 LLB alternate unit 6

Spring session

200019.5 Revenue Law
200017.2 Dispute Resolution and Civil Procedure

LLB alternate unit 7
 LLB alternate unit 8

Note: See Bachelor of Social Sciences, course code 1667 for details of the requirements of the key study area of Social Sciences.

LLB Alternate Units

Students must complete eighty (80) credit points from the list of LLB alternate units below.

200021.2	Land Transactions Law
200186.2	Advanced Taxation Law
200220.3	International Criminal Law
200271.4	Financial Services Law
200293.2	Alternative Dispute Resolution
200294.2	Mediation
200295.2	Bioethics
200296.2	Law Economics and Business Ethics
200297.2	Law of Employment
200298.3	Immigration and Refugee Law
200529.3	Comparative Law: Legal Systems of the World
200629.1	Advanced Family Law
200631.2	Competition Law and Policy
200632.3	Elder Law
200633.2	Family Law
200635.1	Human Rights Law
200637.3	Intellectual Property
200638.3	International Business Transactions Law
200639.2	International Trade Law
200640.4	Medical Malpractice Law
200641.3	Wills and Succession
200646.3	Advocacy
200647.2	Planning and Environment Law
200649.1	Jurisprudence
200650.2	Advanced Torts and Civil Wrongs
200652.1	Space Law - Commercial Aspects
200653.3	Public International Law
200654.2	Anti-Discrimination Law
200656.2	Conflicts of Law
200657.2	Corporate Governance
200659.2	Insolvency Law and Policy
200660.2	Occupational Health and Safety Law
200661.1	Media Law
200663.3	International Moot Court
200697.2	Banking and Securities Law
200699.2	Clinical Legal Placement
200700.3	Law Honours Dissertation
200701.2	Issues in the Criminal Justice System
200702.3	Public Health Law
200704.2	Independent Study (Law)
200741.1	Indigenous Australians and the Law
200772.2	Family Dispute Resolution
200773.2	Moot Court
200774.2	Consumer Law and Policy
200800.1	International Climate Law
200801.1	International Environmental Law
200802.1	Law and Public Policy (Development and Implementation)
200803.1	Law of International Organisations
200804.1	Law of the Sea

Please note that the list of available LLB Alternate Units may vary from year to year. To view the alternate units available in previous years, please refer to the relevant versions of course 2501

Honours

An Honours award is offered - see the Honours in Bachelors Awards Policy and associated College Guidelines for the admission criteria.

Unit Sets

Sub-major - Finance

S2504FIN.1

This sub-major is available to UWS students who are not enrolled in the Bachelor of Economics or students undertaking an Applied Finance or Economics and Finance Key Program or Major. Finance is important to everyone, whether they wish to work in the finance industry or simply manage effectively their own personal finances. An add-on major or sub-major in finance allows students to choose from a wide range of finance electives covering areas from superannuation to investment and risk management.

Location

Campus	Mode
Parramatta Campus	Internal

Unit Set Structure

Students must complete 40 credit points as follows

200101.3	Accounting Information for Managers
200488.3	Corporate Financial Management
200525.2	Principles of Economics

Choose one of

200518.2	Behavioural Finance
200079.2	Derivatives
200059.2	Financial Economics
200062.2	Financial Institutions Lending
200061.2	Financial Institutions Management
200055.4	International Finance
200057.3	Investment Management
200077.2	The Superannuation Industry

Sub-major - Accounting

SM2000.1

This sub-major is available to students enrolled in any UWS undergraduate award except those enrolled in an Accounting Key Program or Major or 2727 Bachelor of Financial Advising. This sub-major is designed for those who would be working in a business environment where the ability to understand and communicate information contained in the financial reports would be an advantage.

Location

Campus	Mode
Campbelltown Campus	Internal
Parramatta Campus	Internal

Unit Set Structure

Students must complete four units comprising two core units and two units from the unit pool.

Core Units

Students must complete the two core units below

200101.3	Accounting Information for Managers
200116.4	Management Accounting Fundamentals

Students must choose two units from the pool units below

Unit Pool

200534.3	Accounting Information Systems
200102.2	Accounting Philosophies and Theories
200535.2	Auditing and Assurance Services
200108.2	Contemporary Management Accounting
200109.4	Corporate Accounting Systems
200488.3	Corporate Financial Management
200111.2	Financial Accounting Applications
200536.3	Intermediate Financial Accounting
200118.3	The Accountant as a Consultant

Sub-major - International Business

SM2010.1

This sub-major is available to all undergraduate students other than those completing an International Business Key Program or Major. International business has been developed in response to the needs of the growing number of employers, the industry sectors and the student demands and interests in understanding the international business and specifically international marketing. This sub-major provides students with a knowledge and understanding from an international perspective when applying workings of international business markets to real life examples and case studies.

Location

Campus	Mode
Parramatta Campus	Internal

Unit Set Structure

Students must complete 40 credit points as follows

200083.2	Marketing Principles
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Choose three of

200626.2	International Business Strategy
200094.2	International Marketing
200374.3	International Marketing Research
200591.2	Introduction to International Business

Sub-major - Managing Organisations

SM2016.1

This sub-major is available to all undergraduate students except those completing a Management or Enterprise Management Key Program or Major. This sub-major provides students with an overview of contemporary management practices, relating to issues such as operations, social responsibility, cultural implications of a diverse workforce and strategic management in relation to the contemporary changing business environment.

Location

Campus	Mode
Campbelltown Campus	Internal
Parramatta Campus	Internal

Unit Set Structure

Students must complete 40 credit points as follows

200571.3	Management Dynamics
200585.2	Organisational Behaviour

Choose two of

200158.3	Business, Society and Policy
200586.2	Cross Cultural Management
200588.2	Global Operations and Logistics Management
200570.3	Management of Change
200159.4	Organisation Analysis and Design
200157.3	Organisational Learning and Development
200752.2	Power, Politics and Knowledge
200587.2	Strategic Management

Note: Only one of 200157 and 200159 may be chosen as part of the pool.

Sub-major - Marketing

SM2018.1

This sub-major is available to all undergraduate students other than those completing a Marketing Key Program or Major. This sub-major will introduce students to the principal areas of marketing. Participants will gain a basic appreciation of the constantly changing Australian marketing environment and of the opportunities for companies to develop dynamic marketing strategies.

Location

Campus	Mode
Campbelltown Campus	Internal
Parramatta Campus	Internal

Unit Set Structure

Students must complete 40 credit points as follows

200083.2	Marketing Principles
200087.3	Strategic Marketing Management

Choose two of

200088.2	Brand and Product Management
200094.2	International Marketing
200086.3	Marketing Communications
200090.3	Marketing of Services

Sub-major - Human Resource Management and Industrial Relations

SM2031.1

This sub-major provides students with an insight into the issues related to the complimentary fields of human resource management and industrial relations. Students will be addressing issues relating to employment and the world of work in terms of policy development, legal requirements, international considerations and diversity.

Location

Campus	Mode
Campbelltown Campus	Internal
Parramatta Campus	Internal

Unit Set Structure

Students must complete the following four units.

200614.2	Enterprise Industrial Relations
200621.3	International Human Resource Management
200150.2	Managing Diversity
200300.2	Managing People at Work

SCHOOL OF BUSINESS

Bachelor of Business and Commerce

2753.2

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year in this course was 2013 or later.

The Bachelor of Business and Commerce is a broadly based, multi-discipline undergraduate course offering flexibility and choice through a range of ten different Majors, each of which reflects a particular business discipline. The degree seeks to equip all students with a good understanding of basic business issues complemented by a high level of knowledge relevant to a specific business discipline. Each specific business discipline has a capstone unit in engaged learning; this means that graduates from the course will be considered 'business ready' in terms of dealing with real world business issues and problems and generating real world business solutions.

Students in the Bachelor of Business and Commerce will need to make choices about their Major to identify their main study area. All students must select a Major by the time they have completed 80 credit points, ie. Completion of their first year of full-time study (or part-time equivalent). For example, choosing the Accounting Major will result in a student graduating with a Bachelor of Business and Commerce (Accounting). In addition to a primary Major, students are able to complete additional Major/s or a Sub-major using their elective units. This allows for greater career choice and is aimed at assisting students to gain employment in their chosen field. The course is structured in such a way that students are given the flexibility to change their primary Major and additional Major/s and/or Sub-major selection throughout the duration of the course, provided they have enough elective units available to do so. High achieving students also have the option of completing a separate Business and Commerce Honours course, subject to entry requirements.

Study Mode

Three years full-time or six years part-time.

Location

Campus	Attendance	Mode
Bankstown Campus	Full Time	Internal
Bankstown Campus	Part Time	Internal
Campbelltown Campus	Full Time	Internal
Campbelltown Campus	Part Time	Internal
Parramatta Campus	Full Time	Internal
Parramatta Campus	Part Time	Internal
Parramatta External Campus	Full Time	External
Parramatta External Campus	Part Time	External

Accreditation

Major MT2000 - Accounting is accredited with CPA Australia (CPA), The Institute of Chartered Accountants in Australia (ICAA) and the Institute of Public Accountants (IPA). Major MT2001 - Applied Finance is accredited with the Financial Services Institute of Australasia (Finsia). Major MT2003 - Human Resource Management and Industrial Relations is accredited with the Australian Human Resources Institute (AHRI). Major MT2004 - International Business satisfies the educational requirements for membership of the Australian Institute of Export (AIEEx). Major MT2006 - Marketing satisfies the educational requirements for recognition as a Certified Practising Marketer and eligibility for membership of the Australian Marketing Institute (AMI) and the Australian Market and Social Research Society (AMSRS). Major - MT2007 Property is accredited by the Australian Property Institute (API) and, depending on electives chosen, students may be eligible for API Certified Practising Valuer (CPV) eligibility and registration as a valuer with the NSW Office of Fair Trading. Students, depending on chosen electives, are also eligible for Australian Property Institute (API) certifications of Certified Property Practitioner, Certified Property Manager, Certified Funds Manager, Certified Asset Manager and Certified Development Practitioner.

Inherent requirements

For students in Major MT2000 - Accounting, there are inherent requirements for this course that you must meet in order to complete your course and graduate. Make sure you read and understand the requirements for this course online.

Admission

Eligibility for admission to the Bachelor of Business and Commerce is based on the following minimum requirements:

Year 12 HSC (or equivalent); or completed Diploma of Business UWS College; or completed relevant TAFE award.

Assumed Knowledge: Mathematics and any two units of English. Students unable to demonstrate sufficient levels of achievement in mathematics will be required to use one of the elective units to increase their mathematical aptitude. This will not lengthen the period of study.

Applications from Australian and New Zealand citizens and holders of permanent resident visas must be made via the Universities Admissions Centre (UAC).

Applicants who have undertaken studies overseas may have to provide proof of proficiency in English. Local and International applicants who are applying through the Universities Admissions Centre (UAC) will find details of minimum English proficiency requirements and acceptable proof on the UAC website. Local applicants applying directly to UWS should also use the information provided on the UAC website.

International applicants must apply directly to the University of Western Sydney via the the UWS International office.

International students applying to UWS through UWS International can find details of minimum English proficiency requirements and acceptable proof on the UWS International website.

Overseas qualifications must be deemed by the Australian Education International - National Office of Overseas Skills

Recognition (AEI-NOOSR) to be equivalent to Australian qualifications in order to be considered by UAC and UWS.

Course Structure

Qualification for this award requires the successful completion of 240 credit points which include seven compulsory units (common core) plus generally nine units associated with a particular major and eight units as electives. Students must complete a minimum of 60 credit points within their major at Level 3.

The seven compulsory common core units are:

- 200336 Business Academic Skills (must be completed in first session of study)
- 200052 Introduction to Economics Methods OR 200032 Statistics for Business
- 200184 Introduction to Business Law
- 200571 Management Dynamics
- 200083 Marketing Principles
- 200101 Accounting Information for Managers
- 200525 Principles of Economics

Capstone Engaged Learning Unit

Students are required to complete one of the following capstone engaged learning units dependent upon the primary Major they are enrolled in;

Accounting Major - 200118 The Accountant as a Consultant

Applied Finance Major - 200537 Economics and Finance Engagement Project

Economics Major - To be advised

Hospitality Management Major - 200561 Hospitality Management Applied Project

Human Resource Management and Industrial Relations Major - 200575 Processes and Evaluation in Employment Relations

International Business Major - 200590 International Business Project

Management Major - 200568 Contemporary Management Issues

Marketing Major - 200096 Marketing Planning Project

Property Major - 200360 Property Project

Sport Management Major - 200751 Sport Management Applied Project

Majors

The ten available Majors are:

MT2000.1 Accounting

The Accounting Major is available at Bankstown, Campbelltown and Parramatta Campus.

This Major is accredited with CPA Australia (CPA), ICAA Australia and the Institute of Public Accountants (IPA) subject to completion of specified electives. This major provides students with an in-depth knowledge of accounting, supported by knowledge of associated disciplines of law, economics, finance and statistics.

MT2001.1

Applied Finance

The Applied Finance Major is available at Parramatta Campus.

This Major fulfils the educational requirements for admission as an Associate (A Fin) of the Financial Services Institute of Australasia (finsia) provided the applicant is at least working in the financial services industry. All other students are eligible to apply for Affiliate membership (no postnominals apply). This Major is suitable for students committed to a career in the rapidly growing finance sector. It provides a strong grasp of finance along with foundational studies in accounting, economics, management and marketing.

MT2010.1

Economics

The Economics Major is available at Parramatta campus.

A new major in Economics will be introduced in Bachelor of Business and Commerce during 2013. The following information is provided as a guide for students interested in enrolling in this new major.

Economics at UWS provides a broad pluralist perspective on fundamental aspects of relationships between individuals, firms, institutions and countries. Students will learn how economies function and how public policy and the way organisations behave affect diverse social, economic and environmental problems. At UWS students are introduced to a wide array of competing economic theories, so that they are critically informed about the ways in which they can transform the world. A major in Economics prepares students to be active participants in addressing the wide range of problems faced by governments, social organisations and the business community in the domestic and international economies. Students who study economics can expect to develop their analytical and problem solving skills and to be intellectually challenged, whether they view the discipline as providing specific vocational skills or as an area of academic and intellectual interest to them. An economics major is highly regarded in the business world and opens up a very large range of career prospects in general business, finance and the public sector.

MT2002.1

Hospitality Management

The Hospitality Management Major is available at Parramatta Campus.

Hospitality Management takes students beyond the idea of customer service and into the idea of providing a customer experience. Graduates from this Major will cover the key areas of hospitality of food & beverage, accommodation and event management, coupled with engaged units offering industry related projects. The aim is to develop a career focus for graduates capable of managing hotels, resorts, clubs, food-service enterprises or other service-oriented businesses. The course provides specialised education in areas important to the hospitality industry such as hospitality operations management, planning and design of hospitality facilities, business management, industry research projects and an overview of the hospitality industry.

MT2003.1

Human Resource Management and Industrial Relations

The Human Resource Management and Industrial Relations Major is available at Campbelltown and Parramatta Campus.

This Major is accredited with the Australian Human Resources Institute (AHRI). This Major is designed for people who seek careers in human resource management and industrial relations. It provides a general business education in first year. In second and third years, specialist units provide students with a capacity for career positions that require the formation and implementation of employment relations policies and practices to meet organisational objectives and strategies.

MT2004.1 International Business

This Major is only available to local students who commenced at the start of 2013 or earlier, or to international students who commenced prior to 2013.

The International Business Major is available at Parramatta Campus.

This Major satisfies the educational requirements for membership of the Australian Institute of Export. The global economy, which previously was for some an interesting, attractive, exciting but highly abstract concept, is today a reality. This Major has been developed in response to the needs of the growing number of employers and the burgeoning student interest in global business opportunities. On a solid foundation in domestic business education, is built a detailed knowledge of the international dimension of business and the necessary understanding of the workings of that market system.

MT2005.1 Management

The Management Major is available at Bankstown, Campbelltown and Parramatta Campus.

This Major relates to management careers in contemporary private, public or not-for-profit organisations in Australia and abroad. Students undertake a sequence of units that, through the recognition of specific attributes required for a broad management career, enhance their capacity to initiate valued change and contribute in the complex field of management. The development of applied strategic knowledge provides strong analytical outcomes directed at understanding the impact managers have on organisational decision making. Change and strategic management knowledge is developed to assist students in applying the concepts of organisational ethics and social responsibility.

MT2006.1 Marketing

The Marketing Major is available at Bankstown, Campbelltown and Parramatta Campus.

This Major satisfies the educational requirements for recognition as a Certified Practising Marketer and eligibility for membership of the Australian Marketing Institute and the Australian Market and Social Research Society. This Major prepares students for a career in any of the diverse fields of marketing in industry, commerce and in not-for-profit and government organisations.

MT2007.1 Property

The Property Major is available in Distance mode and at Parramatta Campus.

This major is accredited by the Australian Property Institute (API) and, depending on electives chosen, students may be

eligible for API Certified Practising Valuer (CPV) eligibility and registration as a valuer with the NSW Office of Fair Trading. Students, depending on chosen electives, are also eligible for Australian Property Institute (API) certifications of Certified Property Practitioner, Certified Property Manager, Certified Funds Manager, Certified Asset Manager and Certified Development Practitioner. This Major uses the principles of a range of areas of property, business, planning and law for making effective decisions in property.

MT2008.1 Sport Management

The Sport Management Major is available at Campbelltown and Parramatta Campus.

This Major is designed for people who seek careers in Australian and international Sport management. Specialist units provide students with a capacity to understand and function within the increasingly specialist context in which sport is played, organised and managed. Graduates are equipped with the skills and knowledge to manage sport experiences and resource pertaining to globalisation and emerging contemporary issues in sport.

Sub-majors

Elective units may be used toward obtaining an additional approved Major (80 credit points) or Sub-major (40 credit points). There are a range of Sub-majors available in the Bachelor of Business and Commerce;

SM2000.1	Accounting
SM2001.1	Accounting Controllership
SM2038.1	Business Sustainability
SM2027.1	Commercial Law
S2504ECON.1	Economics
SM2003.1	E-Marketing
SM2033.1	Event Management Experience
S2504FIN.1	Finance
SM2006.1	Financial Planning
SM2032.1	Hospitality Operations
SM2009.1	Human Resource Development
SM2031.1	Human Resource Management and Industrial Relations
SM2010.1	International Business
SM2034.1	Managing Global Logistics and Supply Chains
SM2015.1	Managing Globally
SM2016.1	Managing Organisations
SM2018.1	Marketing
SM2035.1	Operations Management
SM2020.1	Property Investment
SM2021.1	Public Practice Accounting
SM2036.1	The Sport Industry

Electives

Students who do not wish to complete an additional Major or a Sub-major will be left with up to 80 credit points (8 units) to choose elective units. These units can be chosen from any of the unit sets within the Bachelor of Business and Commerce or from the wider range of units offered by UWS. Enrolment in elective units is subject to meeting any required criteria for individual units, such as co-requisites and pre-requisites.

Students in the Accounting and Property Major will use some of their elective units to meet the accreditation requirements associated with these Majors.

Sub-major elective spaces

Elective units may be used toward obtaining an additional approved sub-major (40 credit points). UWS offers sub-majors in a range of areas including Sustainability and Indigenous Studies.

Refer to the Unit Set Index.

Students can apply for an elective major or sub-major via MySR in the Unit Sets section under Enrolment.

Bachelor of Business and Commerce (Advanced Business Leadership)

2754.1

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year in this course was 2012 or later.

This course is a broadly based, multi-discipline undergraduate course offering flexibility and choice through a range of nine different Majors, each of which reflects a particular business discipline. The degree seeks to equip its students with a high level of knowledge relevant to business issues in general as well as knowledge relevant to a specific business discipline. The intention of the course is to provide a foundation for the development of Australia's future business leaders.

Although the course is offered at Parramatta, students will be permitted to study at other campuses depending on the Major they choose. For example, a student with an interest in the Sport Management Major offered only at the Campbelltown campus will be able to complete the appropriate units at this campus.

Please see course entry for 2753.1 Bachelor of Business and Commerce for a list of the Majors available.

Study Mode

Three years full-time or six years part-time.

Location

Campus	Attendance	Mode
Parramatta Campus	Full Time	Internal
Parramatta Campus	Part Time	Internal

Accreditation

Refer to 2753 - Bachelor of Business and Commerce for Accreditation information.

Inherent requirements

For students in the Major MT2000 - Accounting, there are inherent requirements for this course that you must meet in order to complete your course and graduate. Make sure you read and understand the requirements for this course online.

Admission

Eligibility for admission to the Bachelor of Business and Commerce (Advanced Business Leadership) is based on the following minimum requirements:

UAI of at least 90.0 (or equivalent).

Currently enrolled undergraduate students must achieve a GPA of at least 5.0 across two consecutive semesters.

In addition to entry, students must continue to perform at a high level by maintaining a GPA of at least 5.0 across three consecutive semesters (with their performance to be reviewed annually). Students that fail to meet this performance requirement will be transferred to another UWS course that is deemed relevant in terms of completing their undergraduate studies.

Applications from Australian and New Zealand citizens and holders of permanent resident visas must be made via the Universities Admissions Centre (UAC).

Applicants who have undertaken studies overseas may have to provide proof of proficiency in English. Local and International applicants who are applying through the Universities Admissions Centre (UAC) will find details of minimum English proficiency requirements and acceptable proof on the UAC website. Local applicants applying directly to UWS should also use the information provided on the UAC website.

International students applying to UWS through UWS International can find details of minimum English proficiency requirements and acceptable proof on the UWS International website.

Overseas qualifications must be deemed by the Australian Education International - National Office of Overseas Skills Recognition (AEI-NOOSR) to be equivalent to Australian qualifications in order to be considered by UAC and UWS.

Course Structure

Qualification for this award requires the successful completion of 240 credit points including the units listed below.

Common Core Units

The seven compulsory common core units are:

200336.3 Business Academic Skills

(must be completed in first session of study)

200184.3 Introduction to Business Law

200571.3 Management Dynamics

200083.2 Marketing Principles

200101.3 Accounting Information for Managers

200525.2 Principles of Economics

Choose one of

200052.4 Introduction to Economic Methods

200032.5 Statistics for Business

Advanced Business Leadership Core Units

200572.2 Advanced Business Seminars

200573.2 Business Leadership

200574.2 Frontiers of Business Theory and Analysis

200609.3 Entrepreneurial Team

Please see course entry for 2753.1 Bachelor of Business and Commerce for a list of the Majors and sub majors available.

Sub-major elective spaces

Elective units may be used toward obtaining an additional approved sub-major (40 credit points). UWS offers sub-

majors in a range of areas including Sustainability and Indigenous Studies.

Refer to the Unit Set Index.

Students can apply for an elective major or sub-major via MySR in the Unit Sets section under Enrolment.

Students in the Accounting Major will use some of their elective units to meet the accreditation requirements associated with these Majors.

Students in the Property Major are required to seek advice from the Head of Program (Property) in relation to meeting the professional accreditation requirements.

Bachelor of Business and Commerce (Honours)

2577.3

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year for this course is 2011 or later.

The Business & Commerce honours program provides full-time undergraduate students with an extra year (and part-time students an equivalent two years) of high quality study to enhance their applied and analytical skills and knowledge of current research literature, and provides training in research methods in the college and schools therein. The training in applied and theoretical research will equip students for employment as business professionals as well as the required skills to undertake further research study. Students must complete two units and a thesis.

Study Mode

One year full-time or two years part-time.

Location

Campus	Attendance	Mode
Parramatta Campus	Full Time	Internal
Parramatta Campus	Part Time	Internal

Admission

As per UWS Honours in Bachelor Awards Policy.

For further information on how to apply, refer to the Honours Admission page on the UWS Website.

Course Structure

Recommended Sequence

Qualification for this award requires the successful completion of 80 credit points including the units listed below.

Full-time (start-year intake)

Autumn session

200714.3	Business Research Methods
200412.5	Research Proposal and Seminar
200712.3	Business and Commerce Honours Thesis A

Spring session

200713.3	Business and Commerce Honours Thesis B
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Part-time (start-year intake)

Year 1

Autumn session

200714.3	Business Research Methods
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Spring session

200412.5	Research Proposal and Seminar
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Year 2

Autumn session

200712.3	Business and Commerce Honours Thesis A
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Spring session

200713.3	Business and Commerce Honours Thesis B
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Full-time (mid-year intake)

Year 1

Spring session

200412.5	Research Proposal and Seminar
200712.3	Business and Commerce Honours Thesis A

Choose one of

200299.3	Business Research Skills Seminar
200714.3	Business Research Methods

Note: Unit 200299 is offered in Quarter 3.

Autumn session

200713.3	Business and Commerce Honours Thesis B
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Part-time (mid-year intake)

Year 1

Spring session

200412.5	Research Proposal and Seminar
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Autumn session

200714.3	Business Research Methods
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Year 2

Spring session

200712.3	Business and Commerce Honours Thesis A
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Autumn session

200713.3	Business and Commerce Honours Thesis B
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Bachelor of Economics (Honours)

2683.2

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year for this course is 2009 or later.

The Economics Honours program provides full-time undergraduate students with an extra year of high quality study to enhance their applied and analytical skills and knowledge of current research literature and provide training in research methods in the school. The training in applied and theoretical research will equip students for employment as professional economists as well as the required skills to undertake further research study. Students must complete four units and a thesis.

Study Mode

One year full-time or two years part-time.

Location

Campus	Attendance	Mode
Parramatta Campus	Full Time	Internal
Parramatta Campus	Part Time	Internal

Admission

Eligibility for admission to the Bachelor of Economics (Honours) is based upon the following minimum requirements:

A Grade Point Average (GPA) calculation of greater than a Credit Average (greater than 5.0). The calculation is taken over all semesters. However, for students whose overall GPA is no less than 4.5, a case for admission may be made based upon a GPA calculation from a selection of units in the second or third years of study (as approved by the College) amounting to no less than 80 credit points and meeting the threshold of 5.0. The definition and calculation of a Grade Point Average is detailed in Part C of the Graduation Policy.

Course Structure

Qualification for this award requires the successful completion of 80 credit points including the units listed below.

Please note: Students must enrol in 200703 Economics Honours Thesis in both Autumn and Spring sessions.

Recommended Sequence

Full-time

Year 1

Autumn session

200442.2	Advanced Microeconomics
200440.2	Economics and Finance Research Methods
200441.2	Advanced Political Economy Theory and Research Methods
200703.2	Economics Honours Thesis

Spring session

200492.2	Advanced Macroeconomics
200703.2	Economics Honours Thesis

Part-time

Year 1

Autumn session

200440.2	Economics and Finance Research Methods
200441.2	Advanced Political Economy Theory and Research Methods

Spring session

200492.2	Advanced Macroeconomics
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Year 2

Autumn session

200442.2	Advanced Microeconomics
200703.2	Economics Honours Thesis

Spring session

200703.2	Economics Honours Thesis
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Associate Degree in Creative Industries

7021.1

This course is delivered by UWS College as an agent of the University of Western Sydney.

The Associate Degree in Creative Industries offers students an opportunity to develop relevant business management knowledge and skills within the context of the creative industries. An essential element of the core units of study is the grounding in practical application of the theories and models of business and management and the exploration of issues facing creative industry practitioners and managers in society. There will be an emphasis on developing knowledge and skills applicable to a multidisciplinary environment that many creative industries workplaces require. Four of the core units focus on the development, management and delivery of a creative industries project/event that will be launched in the last session of the course. The project aims to put into practice all the core unit learning outcomes integrated into a real work application.

The Associate Degree in Creative Industries is designed as a complete award for people with a high level of expertise and technical skill in Creative Industries, professionals who seek a higher education qualification to support their career development in a related more senior role or as a pathway to a higher-level university qualification.

For more information on UWS College, please refer to the UWS College web site.

Study Mode

One and a half years full-time.

Location

Campus	Attendance	Mode
UWSC - Nirimba Education Precinct	Full Time	Internal
UWSC - Nirimba Education Precinct	Part Time	Internal
Westmead	Full Time	Internal
Westmead	Part Time	Internal

Admission

To be eligible for admission, applicants are required to have completed the NSW HSC and attained the required ATAR (Australian Tertiary Admission Rank), or have completed other equivalent qualifications such as a recognised Certificate III or Certificate IV and vocational experience and attained the required entrance standard set for entry to the course. This may include bridging/preparatory courses, para-professional and other post-secondary qualifications.

Admission to the Associate Degree in Creative Industries also requires an applicant to have at least three years relevant industry experience.

Course Structure

Qualification for this award requires the successful completion of 160 credit points as per the recommended sequence below. The sequence of study will begin with the completion of Level 1 units (including Alternate Elective Pool 1 units) followed by the completion of Level 2 units (including Alternate Elective Pool 2 units). Students will not be able to progress to study Level 2 units until they have completed all required Level 1 units.

Core Level 1 units:

700077.2	Creative Industries Business Academic Skills
700078.1	Accounting Information for Managers (Creative Industries)
700076.1	Approaches to Communication (UWSC)
700079.1	Introduction to Business Law (Creative Industries)
700080.1	Management Dynamics (Creative Industries)
700081.1	Creative Industries Events Multidisciplinary Approaches

Two Alternate Electives from Pool 1

Core Level 2 units:

700082.1	Law and Ethics for the Creative Industries
700083.1	Creative Industries Events Planning
700084.1	New Media Contexts (UWSC)
700085.1	Entrepreneurial Management and Innovation (UWSC)
700086.1	Creative Industries Events Delivery - Theory and Practice 1
700087.1	Creative Industries Events Delivery - Theory and Practice 2

Two Alternate Electives from Pool 2

Alternate Elective Pool 1 (Level 1 units)

700091.1	Managing People at Work (Creative Industries)
700089.2	Marketing Principles (Creative Industries)

700088.1	Advertising: An Introduction (UWSC)
700090.1	Public Relations Theory and Practice (UWSC)
700092.1	Design Thinking (UWSC)

Alternate Elective Pool 2 (Level 2 units)

700093.1	Business Society and Policy (UWSC)
700094.1	Cross Cultural Management (UWSC)

Badanami Indigenous Studies units available to Assoc Degree students**Alternate Elective Pool 1**

101751.2	Contextualising Indigenous Australia (Day Mode)
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Alternate Elective Pool 2

101754.2	From Corroborees to Curtain Raisers (Day Mode)
101755.1	From Ochre to Acrylics to New Technologies

Diploma in Business and Commerce**7007.3**

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year for this course is 2012 or later.

This course is delivered by UWSCollege as an agent of the University of Western Sydney.

This program is designed to gain an understanding of the key areas of Business and Commerce, before choosing a major in the second year of the B Business and Commerce degree. It offers foundation units in accounting and statistics that provide an additional skill basis for tertiary level study. The diploma is delivered via extended face-to-face hours in smaller learning environments. Students who successfully complete the Diploma in Business and Commerce will articulate into B Business and Commerce degree at UWS with up to one year equivalent of advanced standing.

For more information on UWSCollege, please refer to the UWSCollege web site.

Study Mode

One year full-time (three sessions).

Location

Campus	Attendance	Mode
UWSC - Nirimba Education Precinct	Full Time	Internal
UWSC - Nirimba Education Precinct	Part Time	Internal
Westmead	Full Time	Internal
Westmead	Part Time	Internal

Admission

The aim of the course is to prepare students for tertiary study in Business and Commerce. The Diploma is

accredited by the University, as principal, to enable its agent, UWSCollege, to produce students who are fully prepared for study beyond the first year of a tertiary award. International students entering the Diploma must satisfy one of the following language requirements:

- IELTS 6.0 with a minimum 5.5 in each sub band OR
- Completed the UWSCollege EAP III course with a 50% pass OR
- Passed the UWSCollege English test at IELTS 6.0 equivalent OR
- Passed the UWSCollege Foundation Studies Academic English unit at C grade level or higher for which advanced standing can be applied for.

Students are also assumed to have completed a unit in Mathematics, equivalent to a two unit subject in the NSW Higher School Certificate.

Academic Entry Requirements vary according to country of origin. However, in general:

- Completion of Year 12 or its equivalent is the minimum entry requirement OR
- Completed the UWSCollege Foundation Studies course with a Grade Point Average of 5.5 or higher.

Local students entering this Diploma are required to have:

- Completed an English unit in the NSW Higher School Certificate, OR
- Competency in English at IELTS 6.0 equivalent (unless a native speaker) OR
- Passed the UWSCollege English test at IELTS 6.0 equivalent OR
- Passed the UWSCollege Foundation Studies Academic English unit at C grade level or higher for which advanced standing can be applied for.

Assumed knowledge in Mathematics, equivalent to a two unit subject, in the NSW Higher School Certificate.

Met other entry requirements such as:

- An ATAR identified prior to the offer of a place (the ATAR will be set each year at a level below that for admission for the Bachelor of Business & Commerce, OR
- Completed the UWSCollege Foundation Studies course with a Grade Point Average of 5.5 or higher.

Course Structure

Qualification for this award requires the successful completion of the units listed below.

700000.2	Information Systems in Context (UWSC)
700001.1	Marketing Principles (UWSC)
700002.2	Business Academic Skills (UWSC)
700003.2	Management Dynamics (UWSC)
700004.1	Introduction to Business Law (UWSC)
700005.1	Accounting Information for Managers (UWSC)
700006.1	Principles of Economics (UWSC)
700007.3	Statistics for Business (UWSC)

Students who have completed an HSC equivalent qualification with study in the relevant areas will be granted advanced standing for the following two units.

Students who have not completed an HSC equivalent qualification with study in the relevant areas must complete the following two units.

700045.2 Statistics for Academic Purposes (UWSCFS)

700046.2 Accounting Fundamentals (UWSCFS)

Students also complete a special requirement unit, Tertiary Study Skills, although this does not count for credit towards the Diploma.

Diploma in Business and Commerce Fast Track

7008.3

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year for this course is 2012 or later.

This course is delivered by UWSCollege as an agent of the University of Western Sydney.

This program is designed to gain an understanding of the key areas of Business and Commerce, before choosing a major in the second year of the B Business and Commerce degree. It offers foundation units in accounting and statistics that provide an additional skill basis for tertiary level study. The diploma is delivered via extended face-to-face hours in smaller learning environments. Students who successfully complete the Diploma in Business and Commerce Fast Track will articulate into B Business and Commerce degree at UWS with up to one year equivalent of advanced standing.

For more information on UWSCollege, please refer to the UWSCollege web site.

Study Mode

Eight months full-time (two sessions).

Location

Campus	Attendance	Mode
UWSC - Nirimba Education Precinct	Full Time	Internal
UWSC - Nirimba Education Precinct	Part Time	Internal
Westmead	Full Time	Internal

Admission

The aim of the course is to prepare students for tertiary study in Business and Commerce. The Diploma is accredited by the University, as principal, to enable its agent, UWSCollege, to produce students who are fully prepared for study beyond the first year of a tertiary award. International students entering the Diploma must satisfy one of the following language requirements:

- IELTS 6.0 with a minimum 5.5 in each sub band OR
- Completed the UWSCollege EAP III course with a 50% pass OR
- Passed the UWSCollege English test at IELTS 6.0 equivalent OR
- Passed the UWSCollege Foundation Studies Academic English unit at C grade level or higher.

Students are required to have passed either the UWSCollege Foundation Studies Commercial Mathematics unit or the Foundation Studies Mathematics unit at C grade level or higher.

Students are also assumed to have completed a unit in Mathematics, equivalent to a two unit subject in the NSW Higher School Certificate.

Academic Entry Requirements vary according to country of origin. However, students in general should have:

- Completion of Year 12 or its equivalent is the minimum entry requirement OR
- Completed the UWSCollege Foundation Studies course with a Grade Point Average of 6.0 higher.

Local students entering the Diploma are required to have:

- Completed an English unit in the NSW Higher School Certificate, OR
- Competency in English at IELTS 6.0 equivalent (unless a native speaker) OR
- Passed the UWSCollege English test at IELTS 6.0 equivalent OR
- Passed the UWSCollege Foundation Studies Academic English unit at C grade level or higher.

Students are required to have passed either the UWSCollege Foundation Studies Commercial Mathematics unit or the Foundation Studies Mathematics unit at C grade level or higher.

Assumed knowledge in Mathematics, equivalent to a two unit subject, in the NSW Higher School Certificate.

Met other entry requirements such as:

- An ATAR identified prior to the offer of a place (the ATAR will be set each year at a level below that for admission for the Bachelor of Business & Commerce, OR
- Completed the UWSCollege Foundation Studies course with a Grade Point Average of 6.0 higher.

Course Structure

Qualification for this award requires the successful completion of the units listed below.

700001.1	Marketing Principles (UWSC)
700002.2	Business Academic Skills (UWSC)
700003.2	Management Dynamics (UWSC)
700004.1	Introduction to Business Law (UWSC)
700005.1	Accounting Information for Managers (UWSC)
700006.1	Principles of Economics (UWSC)
700007.3	Statistics for Business (UWSC)

Choose one of

700000.2	Information Systems in Context (UWSC)
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Or one unit from the following

700029.1	Financial Accounting Applications (UWSC)
700031.1	Organisational Behaviour (UWSC)
700030.1	Managing People at Work (UWSC)
700028.1	Introduction to International Business (UWSC)
700027.1	Consumer Behaviour (UWSC)

Students also complete a special requirement unit, Tertiary Study Skills, although this does not count for credit towards the Diploma.

Unit Sets

Major - Accounting

MT2000.1

This major provides students with an in-depth knowledge of accounting, supported by knowledge of associated disciplines of law, economics, finance and statistics.

Location

Campus	Mode
Bankstown Campus	Internal
Campbelltown Campus	Internal
Parramatta Campus	Internal

Unit Set Structure

Qualification for this Major requires the successful completion of 80 credit points including all of the core Units listed below.

Accreditation

Students seeking accreditation with CPA Australia (CPA), The Institute of Chartered Accountants in Australia (ICAA) and the Institute of Public Accountants (IPA) should complete the following three units in addition to the Core Units specified for this Major.

200488.3	Corporate Financial Management
200183.4	Law of Business Organisations
200187.3	Taxation Law

Core Units for this Major

200534.3	Accounting Information Systems
200267.2	Advanced Accounting
200535.2	Auditing and Assurance Services
200108.2	Contemporary Management Accounting
200109.4	Corporate Accounting Systems
200111.2	Financial Accounting Applications
200536.3	Intermediate Financial Accounting
200116.4	Management Accounting Fundamentals

Qualification for the award of Bachelor of Business and Commerce with a major in Accounting requires the successful completion of 240 credit points as per the recommended sequence below.

Year 1

Autumn session

200101.3	Accounting Information for Managers
200336.3	Business Academic Skills
200083.2	Marketing Principles
200525.2	Principles of Economics

Spring session

200111.2	Financial Accounting Applications
200184.3	Introduction to Business Law
200571.3	Management Dynamics

Choose one of

200052.4	Introduction to Economic Methods
200032.5	Statistics for Business

Year 2

Autumn session

200536.3	Intermediate Financial Accounting
200116.4	Management Accounting Fundamentals

Choose one of

200488.3	Corporate Financial Management
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Or one elective

Choose one of

200183.4	Law of Business Organisations
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Or one elective

Spring session

200534.3	Accounting Information Systems
200108.2	Contemporary Management Accounting
200109.4	Corporate Accounting Systems

And one elective

Year 3

Autumn session

200535.2	Auditing and Assurance Services
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And two electives

Choose one of

200187.3	Taxation Law
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Or one elective

Spring session

200267.2	Advanced Accounting
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Engaged Learning Unit

200118.3	The Accountant as a Consultant
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And two electives

Major and Sub-major elective spaces

Elective units may be used toward obtaining an additional approved major (80 credit points) or sub-major (40 credit points). UWS offers majors and sub-majors in a range of areas including Indigenous Studies and Sustainability.

Refer to the Unit Set Index.

Students can apply for an elective major or sub-major via MySR in the Unit Sets section under Enrolment.

Major - Applied Finance

MT2001.1

This Major is suitable for students committed to a career in the rapidly growing finance sector. It provides a strong grasp of finance along with foundational studies in accounting, economics, management and marketing. It fulfils the educational requirements for admission as an Associate (A Fin) of the Financial Services Institute of Australasia (finsia) provided the applicant is at least working in the financial services industry. All other students are eligible to apply for Affiliate membership (no postnominals apply).

Location

Campus	Mode
Parramatta Campus	Internal

Unit Set Structure

Qualification for this Major requires the successful completion of 80 credit points including all of the core Units listed below.

Core Units for this Major

200549.2	The Australian Macroeconomy
200488.3	Corporate Financial Management
200053.3	Economic Modelling
200048.2	Financial Institutions and Markets
200057.3	Investment Management
200078.2	Portfolio Management

Plus two Alternate Units chosen from the following pool:

Alternate Units

200054.2	Applied Econometrics
200518.2	Behavioural Finance
200079.2	Derivatives
200059.2	Financial Economics
200055.4	International Finance
200077.2	The Superannuation Industry

Honours Studies

Students in the Applied Finance major who are considering applying for entry into the Bachelor of Economics honours year in economics and/or finance are advised to include the following units in their undergraduate degree:

200054.2	Applied Econometrics
200531.2	Industry Economics and Markets
200546.2	Macroeconomic Issues
200547.2	Macroeconomic Theory
200530.2	Microeconomic Theory and Applications

Further information regarding honours level studies in economics and finance can be obtained from the honours coordinator for the School of Economics and Finance.

Qualification for the award of Bachelor of Business and Commerce with a major in Applied Finance requires the

successful completion of 240 credit points as per the recommended sequence below.

Full-time

Year 1

Autumn session

200101.3	Accounting Information for Managers
200336.3	Business Academic Skills
200525.2	Principles of Economics

Choose one of

200052.4	Introduction to Economic Methods
200032.5	Statistics for Business

Spring session

200549.2	The Australian Macroeconomy
200184.3	Introduction to Business Law
200571.3	Management Dynamics
200083.2	Marketing Principles

Year 2

Autumn session

200488.3	Corporate Financial Management
200048.2	Financial Institutions and Markets

And two electives

Spring session

200053.3	Economic Modelling
200057.3	Investment Management

One alternate unit

And one elective

Year 3

Autumn session

200078.2	Portfolio Management
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Capstone Engaged Learning Unit:

200537.3	Economics and Finance Engagement Project
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One alternate Unit

And one elective

Spring session

Four electives

Alternate Units

200054.2	Applied Econometrics
200518.2	Behavioural Finance
200079.2	Derivatives
200059.2	Financial Economics
200055.4	International Finance
200077.2	The Superannuation Industry

Part-time**Year 1****Autumn session**

200336.3 Business Academic Skills
200525.2 Principles of Economics

Spring session

200101.3 Accounting Information for Managers
200083.2 Marketing Principles

Year 2**Autumn session**

200571.3 Management Dynamics

Choose one of

200052.4 Introduction to Economic Methods
200032.5 Statistics for Business

Spring session

200549.2 The Australian Macroeconomy
200184.3 Introduction to Business Law

Year 3**Autumn session**

200488.3 Corporate Financial Management
200048.2 Financial Institutions and Markets

Spring session

200053.3 Economic Modelling
200057.3 Investment Management

Year 4**Autumn session**

One alternate unit
 And one elective

Spring session

One alternate Unit
 And one elective

Year 5**Autumn session**

200537.3 Economics and Finance Engagement Project
200078.2 Portfolio Management

Spring session

Add two electives

Year 6**Autumn session**

Add two electives

Spring session

Add two electives

Alternate Units

200054.2 Applied Econometrics
200518.2 Behavioural Finance
200079.2 Derivatives
200059.2 Financial Economics
200055.4 International Finance
200077.2 The Superannuation Industry

Major and Sub-major elective spaces

Elective units may be used toward obtaining an additional approved major (80 credit points) or sub-major (40 credit points). UWS offers majors and sub-majors in a range of areas including Indigenous Studies and Sustainability.

Refer to the Unit Set Index.

Students can apply for an elective major or sub-major via MySR in the Unit Sets section under Enrolment.

Major - Hospitality Management**MT2002.1**

Hospitality Management takes students beyond the idea of customer service and into the idea of providing a customer experience. Graduates from this major will cover the key areas of hospitality of food & beverage, accommodation and event management, coupled with engaged units offering industry related projects. The aim is to develop a career focus for graduates capable of managing hotels, resorts, clubs, food-service enterprises or other service-oriented businesses. The course provides specialised education in areas important to the hospitality industry such as hospitality operations management, planning and design of hospitality facilities, business management, industry research projects and an overview of the hospitality industry.

Location

Campus	Mode
Parramatta Campus	Internal

Unit Set Structure

Qualification for this Major requires the successful completion of 80 credit points including all of the core Units listed below.

Core Units for this Major

200708.2 Hospitality Industry
200584.3 Hospitality Management Operations
200709.2 Managing the Accommodation Experience
200710.2 Managing the Food and Beverage Experience
200273.4 Managing Service and Experience
200148.2 Planning and Design of Hospitality Facilities
200707.2 Service Industry Studies
200742.2 Sport and Hospitality Event Management

Qualification for the award of Bachelor of Business and Commerce with a major in Hospitality Management requires the successful completion of 240 credit points as per the recommended sequence below.

Full-time

Year 1

Autumn session

200101.3	Accounting Information for Managers
200336.3	Business Academic Skills
200083.2	Marketing Principles
200273.4	Managing Service and Experience

Spring session

200184.3	Introduction to Business Law
200571.3	Management Dynamics
200525.2	Principles of Economics

Choose one of

200052.4	Introduction to Economic Methods
200032.5	Statistics for Business

Year 2

Autumn session

200709.2	Managing the Accommodation Experience
200710.2	Managing the Food and Beverage Experience

And two electives

Spring session

200584.3	Hospitality Management Operations
200742.2	Sport and Hospitality Event Management

And two electives

Year 3

Autumn session

200708.2	Hospitality Industry
200707.2	Service Industry Studies

And two electives

Spring session

200148.2	Planning and Design of Hospitality Facilities
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Engaged Learning Unit

200561.3	Hospitality Management Applied Project
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And two electives

Part-time

Year 1

Autumn session

200336.3	Business Academic Skills
200273.4	Managing Service and Experience

Spring session

200571.3	Management Dynamics
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Choose one of

200052.4	Introduction to Economic Methods
200032.5	Statistics for Business

Year 2

Autumn session

200101.3	Accounting Information for Managers
200083.2	Marketing Principles

Spring session

200184.3	Introduction to Business Law
200525.2	Principles of Economics

Year 3

Autumn session

200710.2	Managing the Food and Beverage Experience
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And one elective

Spring session

200584.3	Hospitality Management Operations
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And one elective

Year 4

Autumn session

200709.2	Managing the Accommodation Experience
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And one elective

Spring session

200742.2	Sport and Hospitality Event Management
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And one elective

Year 5

Autumn session

200708.2	Hospitality Industry
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And one elective

Spring session

200148.2	Planning and Design of Hospitality Facilities
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And one elective

Year 6

Autumn session

200707.2	Service Industry Studies
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And one elective

Spring session

200561.3 Hospitality Management Applied Project

And one elective

Major and Sub-major elective spaces

Elective units may be used toward obtaining an additional approved major (80 credit points) or sub-major (40 credit points). UWS offers majors and sub-majors in a range of areas including Indigenous Studies and Sustainability.

Refer to the Unit Set Index.

Students can apply for an elective major or sub-major via MySR in the Unit Sets section under Enrolment.

Major - Human Resource Management and Industrial Relations**MT2003.1**

This major is accredited with the Australian Human Resources Institute (AHRI). This major is designed for people who seek careers in human resource management and industrial relations. It provides a general business education in first year. In second and third years, specialist units provide students with a capacity for career positions that require the formation and implementation of employment relations policies and practices to meet organisational objectives and strategies. Graduates work in areas that focus on recruitment and selection, performance management, training and development, pay and benefits, equity and diversity management, agreement negotiation, dispute resolution, policy analysis and industrial advocacy.

Location

Campus	Mode
Campbelltown Campus	Internal
Parramatta Campus	Internal

Unit Set Structure

Qualification for this Major requires the successful completion of 80 credit points including all of the core Units listed below.

Core Units for this Major

200614.2	Enterprise Industrial Relations
200740.3	Human Resource and Industrial Relations Strategy
200621.3	International Human Resource Management
200300.2	Managing People at Work
200613.2	Negotiation, Bargaining and Advocacy
200739.2	Reward and Performance Management
200616.3	Workplace Behaviour

Choose one of

200610.2	Employee Training and Development
200150.2	Managing Diversity
200753.2	Occupational Health and Safety

Qualification for the award of Bachelor of Business and Commerce with a major in Human Resource Management and Industrial Relations requires the successful completion of 240 credit points as per the recommended sequence below.

Full-time**Year 1****Autumn session**

200101.3	Accounting Information for Managers
200336.3	Business Academic Skills
200184.3	Introduction to Business Law
200571.3	Management Dynamics

Spring session

200300.2	Managing People at Work
200083.2	Marketing Principles
200525.2	Principles of Economics

Choose one of

200052.4	Introduction to Economic Methods
200032.5	Statistics for Business

Year 2**Autumn session**

200621.3	International Human Resource Management
200614.2	Enterprise Industrial Relations

And two electives

Spring session

200739.2	Reward and Performance Management
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Choose one of

200610.2	Employee Training and Development
200150.2	Managing Diversity
200753.2	Occupational Health and Safety

And two electives

Year 3**Autumn session**

200613.2	Negotiation, Bargaining and Advocacy
200616.3	Workplace Behaviour

And two electives

Spring session

200740.3	Human Resource and Industrial Relations Strategy
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Capstone Engaged Learning Unit:

200575.3	Processes and Evaluation in Employment Relations
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And two electives

Part-time**Year 1****Autumn session**

200336.3 Business Academic Skills
200571.3 Management Dynamics

Spring session

200300.2 Managing People at Work
200525.2 Principles of Economics

Year 2**Autumn session**

200101.3 Accounting Information for Managers
200184.3 Introduction to Business Law

Spring session

200083.2 Marketing Principles

Choose one of

200052.4 Introduction to Economic Methods
200032.5 Statistics for Business

Year 3**Autumn session**

200614.2 Enterprise Industrial Relations

And one elective

Spring session

200739.2 Reward and Performance Management

And one elective

Year 4**Autumn session**

200621.3 International Human Resource Management

And one elective

Spring session

Choose one of

200610.2 Employee Training and Development
200150.2 Managing Diversity
200753.2 Occupational Health and Safety

And one elective

Year 5**Autumn session**

200613.2 Negotiation, Bargaining and Advocacy

And one elective

Spring session

200740.3 Human Resource and Industrial Relations Strategy

And one elective

Year 6**Autumn session**

200616.3 Workplace Behaviour

And one elective

Spring session

Capstone Engaged Learning Unit:

200575.3 Processes and Evaluation in Employment Relations

And one elective

Major and Sub-major elective spaces

Elective units may be used toward obtaining an additional approved major (80 credit points) or sub-major (40 credit points). UWS offers majors and sub-majors in a range of areas including Indigenous Studies and Sustainability.

Refer to the Unit Set Index.

Students can apply for an elective major or sub-major via MySR in the Unit Sets section under Enrolment.

Major - International Business**MT2004.1**

This Major is only available to local students who commenced at the start of 2013 or earlier, or to International students who commenced prior to 2013. This major satisfies the educational requirements for membership of the Australian Institute of Export. The global economy, which previously was for some an interesting, attractive, exciting but highly abstract concept, is today a reality. This program has been developed in response to the needs of the growing number of employers and the burgeoning student interest in global business opportunities. On a solid foundation in domestic business education, is built a detailed knowledge of the international dimension of business and the necessary understanding of the workings of that market system.

Location

Campus	Mode
Parramatta Campus	Internal

Unit Set Structure

Qualification for this Major requires the successful completion of 80 credit points including all of the core Units listed below.

Core Units for this Major

200589.2 Export Strategy and Applications
200541.3 Globalisation and Trade
200595.3 International Business Finance

200626.2 International Business Strategy
200374.3 International Marketing Research
200591.2 Introduction to International Business

Choose one of

200623.3 International Management
200094.2 International Marketing

Choose one of

200098.2 The Markets of Asia
200099.3 The Markets of Europe

Qualification for the award of Bachelor of Business and Commerce with a major in International Business requires the successful completion of 240 credit points as per the recommended sequence below.

Full-time

Year 1

Autumn session

200336.3 Business Academic Skills
200591.2 Introduction to International Business
200571.3 Management Dynamics
200083.2 Marketing Principles

Spring session

200101.3 Accounting Information for Managers
200184.3 Introduction to Business Law
200525.2 Principles of Economics
200032.5 Statistics for Business

Year 2

Autumn session

200541.3 Globalisation and Trade

Choose one of

200623.3 International Management
200094.2 International Marketing

And two electives

Spring session

200589.2 Export Strategy and Applications
200374.3 International Marketing Research

And two electives

Year 3

Autumn session

200595.3 International Business Finance
200626.2 International Business Strategy

And two electives

Spring session

Capstone Engaged Learning Unit (200590):

200590.2 International Business Project

Choose one of

200098.2 The Markets of Asia
200099.3 The Markets of Europe

And two electives

Part time

Year 1

Autumn session

200336.3 Business Academic Skills
200571.3 Management Dynamics

Spring session

200591.2 Introduction to International Business
200083.2 Marketing Principles

Year 2

Autumn session

200101.3 Accounting Information for Managers
200184.3 Introduction to Business Law

Spring session

200525.2 Principles of Economics
200032.5 Statistics for Business

Year 3

Autumn session

200541.3 Globalisation and Trade

Choose one of

200623.3 International Management
200094.2 International Marketing

Spring session

Two electives

Year 4

Autumn session

200589.2 Export Strategy and Applications

And one elective

Spring session

200374.3 International Marketing Research

And one elective

Year 5

Autumn session

200595.3 International Business Finance

And one elective

Spring session

200626.2 International Business Strategy

And one elective

Year 6**Autumn session**

Two electives

Spring session

Capstone Engaged Learning Unit (200590):

200590.2 International Business Project

Choose one of

200098.2 The Markets of Asia**200099.3** The Markets of Europe**Major and Sub-major elective spaces**

Elective units may be used toward obtaining an additional approved major (80 credit points) or sub-major (40 credit points). UWS offers majors and sub-majors in a range of areas including Indigenous Studies and Sustainability.

Refer to the Unit Set Index.

Students can apply for an elective major or sub-major via MySR in the Unit Sets section under Enrolment.

Major - Management**MT2005.1**

This major relates to management careers in contemporary private, public or not-for-profit organisations in Australia and abroad. Students undertake a sequence of units that, through the recognition of specific attributes required for a broad management career, enhance their capacity to initiate valued change and contribute in the complex field of management. The development of applied strategic knowledge provides strong analytical outcomes directed at understanding the impact managers have on organisational decision making. Change and strategic management knowledge is developed to assist students in applying the concepts of organisational ethics and social responsibility.

Location

Campus	Mode
Bankstown Campus	Internal
Campbelltown Campus	Internal
Parramatta Campus	Internal

Unit Set Structure

Qualification for this Major requires the successful completion of 80 credit points including all of the core Units listed below.

Core Units for this Major

200158.3	Business, Society and Policy
200586.2	Cross Cultural Management

200588.2 Global Operations and Logistics Management**200570.3** Management of Change**200585.2** Organisational Behaviour**200752.2** Power, Politics and Knowledge**200587.2** Strategic Management

Choose one of

200159.4 Organisation Analysis and Design**200157.3** Organisational Learning and Development

Qualification for the award of Bachelor of Business and Commerce with a major in Management requires the successful completion of 240 credit points as per the recommended sequence below.

Full-time**Year 1****Autumn session****200101.3** Accounting Information for Managers**200336.3** Business Academic Skills**200571.3** Management Dynamics**200083.2** Marketing Principles**Spring session****200184.3** Introduction to Business Law**200585.2** Organisational Behaviour**200525.2** Principles of Economics

Choose one of

200052.4 Introduction to Economic Methods**200032.5** Statistics for Business**Year 2****Autumn session****200158.3** Business, Society and Policy**200586.2** Cross Cultural Management

And two electives

Spring session**200588.2** Global Operations and Logistics Management

Choose one of

200159.4 Organisation Analysis and Design**200157.3** Organisational Learning and Development

And two electives

Year 3**Autumn session****200570.3** Management of Change**200752.2** Power, Politics and Knowledge

And two electives

Spring session

Engaged Learning Unit (200568):

200568.3 Contemporary Management Issues
200587.2 Strategic Management

And two electives

Part-time

Year 1

Autumn session

200336.3 Business Academic Skills
200083.2 Marketing Principles

Spring session

200184.3 Introduction to Business Law
200525.2 Principles of Economics

Year 2

Autumn session

200101.3 Accounting Information for Managers
200571.3 Management Dynamics

Spring session

200585.2 Organisational Behaviour

Choose one of

200052.4 Introduction to Economic Methods
200032.5 Statistics for Business

Year 3

Autumn session

200158.3 Business, Society and Policy

And one elective

Spring session

200588.2 Global Operations and Logistics Management

And one elective

Year 4

Autumn session

200586.2 Cross Cultural Management

And one elective

Spring session

Choose one of

200159.4 Organisation Analysis and Design
200157.3 Organisational Learning and Development

And one elective

Year 5

Autumn session

200752.2 Power, Politics and Knowledge

And one elective

Spring session

200587.2 Strategic Management

And one elective

Year 6

Autumn session

200570.3 Management of Change

And one elective

Spring session

Engaged Learning Unit (200568):

200568.3 Contemporary Management Issues

And one elective

Major and Sub-major elective spaces

Elective units may be used toward obtaining an additional approved major (80 credit points) or sub-major (40 credit points). UWS offers majors and sub-majors in a range of areas including Indigenous Studies and Sustainability.

Refer to the Unit Set Index.

Students can apply for an elective major or sub-major via MySR in the Unit Sets section under Enrolment.

Major - Marketing

MT2006.1

This major satisfies the educational requirements for recognition as a Certified Practising Marketer and eligibility for membership of the Australian Marketing Institute. This major prepares students for a career in any of the diverse fields of marketing in industry, commerce and in not-for-profit and government organisations. The major focuses on the increasingly important role of marketing as the major source of organisational revenues and as a key contributor to organisational performance. Participants are exposed to the broad and dynamic field of marketing, providing knowledge which is critical to graduate capability in marketing roles in contemporary and emergent organisations. Foundation studies include areas such as management, economics, quantitative methods, finance and commercial law. Electives provide wide scope for further studies in areas of individual interest and allow for both specialisation and eclecticism.

Location

Campus	Mode
Bankstown Campus	Internal
Campbelltown Campus	Internal
Parramatta Campus	Internal

Unit Set Structure

Qualification for this Major requires the successful completion of 80 credit points including all of the core Units listed below.

Core Units for this Major

200088.2	Brand and Product Management
200091.3	Business to Business Marketing
200084.2	Consumer Behaviour
200094.2	International Marketing
200086.3	Marketing Communications
200090.3	Marketing of Services
200592.2	Marketing Research
200087.3	Strategic Marketing Management

Qualification for the award of Bachelor of Business and Commerce with a major in Marketing requires the successful completion of 240 credit points as per the recommended sequence below.

Full-time

Year 1

Autumn session

200336.3	Business Academic Skills
200083.2	Marketing Principles
200525.2	Principles of Economics

Choose one of

200052.4	Introduction to Economic Methods
200032.5	Statistics for Business

Spring session

200101.3	Accounting Information for Managers
200084.2	Consumer Behaviour
200184.3	Introduction to Business Law
200571.3	Management Dynamics

Year 2

Autumn session

200086.3	Marketing Communications
200592.2	Marketing Research

And two electives

Spring session

200088.2	Brand and Product Management
200090.3	Marketing of Services

And two electives

Year 3

Autumn session

200094.2	International Marketing
200087.3	Strategic Marketing Management

And two electives

Spring session

Engaged Learning Unit (200096):

200091.3	Business to Business Marketing
200096.3	Marketing Planning Project

And two electives

Part-time

Year 1

Autumn session

200336.3	Business Academic Skills
200083.2	Marketing Principles

Spring session

200184.3	Introduction to Business Law
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Choose one of

200052.4	Introduction to Economic Methods
200032.5	Statistics for Business

Year 2

Autumn session

200101.3	Accounting Information for Managers
200525.2	Principles of Economics

Spring session

200084.2	Consumer Behaviour
200571.3	Management Dynamics

Year 3

Autumn session

200086.3	Marketing Communications
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And one elective

Spring session

200592.2	Marketing Research
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And one elective

Year 4

Autumn session

200088.2	Brand and Product Management
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And one elective

Spring session

200090.3	Marketing of Services
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And one elective

Year 5

Autumn session

200091.3	Business to Business Marketing
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And one elective

Spring session

200087.3 Strategic Marketing Management

And one elective

Year 6

Autumn session

Engaged Learning Unit (200096):

200096.3 Marketing Planning Project

And one elective

Spring session

200094.2 International Marketing

And one elective

Major and Sub-major elective spaces

Elective units may be used toward obtaining an additional approved major (80 credit points) or sub-major (40 credit points). UWS offers majors and sub-majors in a range of areas including Indigenous Studies and Sustainability.

Refer to the Unit Set Index.

Students can apply for an elective major or sub-major via MySR in the Unit Sets section under Enrolment.

Major - Property

MT2007.1

This major is accredited by the Australian Property Institute (API) and, depending on electives chosen, students may be eligible for API Certified Practising Valuer (CPV) eligibility and registration as a valuer with the NSW Office of Fair Trading. Students, depending on chosen electives, are also eligible for Australian Property Institute (API) certifications of Certified Property Practitioner, Certified Property Manager, Certified Funds Manager, Certified Asset Manager and Certified Development Practitioner. This major is available on-campus in full time and part time modes or by distance. Please contact the Parramatta course advisor for information on the distance mode offering. This major uses the principles of a range of areas of property investment, business, planning and law for making effective decisions in property. The property industry is dynamic, with a wide range of professional career opportunities available in valuation, property investment, property funds management and property development. Institutional investors with multi-billion dollar commercial property portfolios, the major property companies, valuation firms and the leading property advisory companies would be major employers of graduates, both in Australia and overseas. This program is practical and students are encouraged to participate in an industry-supported work experience program.

Location

Campus	Mode
Parramatta Campus	External
Parramatta Campus	Internal

Unit Set Structure

Qualification for this Major requires the successful completion of 80 credit points including all of the core Units listed below.

Accreditation

For accreditation purposes with the Australian Property Institute (Certified Practising Valuer) and registration as a valuer with the (NSW) Office of Fair Trading, it is essential that students complete the following units as part of their electives, in addition to the units specified for the major.

300706.2	Building 1
200599.2	Land Law
200435.3	Property Development Controls
200605.2	Rural Valuation
200711.2	Statutory Valuation
200604.2	Valuation of Special Premises

Core Units for this Major

200600.2	Commercial Property Management
200603.2	Commercial Valuation
200601.2	Introduction to Property
200602.2	Principles of Valuation
200598.2	Property Development
200597.2	Property Finance and Tax
200749.2	Property Investment
200750.2	Property Portfolio Analysis (V2)

Recommended Sequence

Qualification for the award of Bachelor of Business and Commerce with a major in Property requires the successful completion of 240 credit points as per the recommended sequence below.

Full-time

Internal Mode

Year 1

Autumn session

300706.2	Building 1
200336.3	Business Academic Skills
200601.2	Introduction to Property
200525.2	Principles of Economics

Spring session

200101.3	Accounting Information for Managers
200184.3	Introduction to Business Law
200083.2	Marketing Principles
200602.2	Principles of Valuation

Year 2**Autumn session**

200603.2	Commercial Valuation
200571.3	Management Dynamics
200435.3	Property Development Controls
200032.5	Statistics for Business

Spring session

200599.2	Land Law
200749.2	Property Investment
200750.2	Property Portfolio Analysis (V2)
200605.2	Rural Valuation

Year 3**Autumn session**

200600.2	Commercial Property Management
200598.2	Property Development
200711.2	Statutory Valuation

Choose one of

200545.2	International Property
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Or one elective

Spring session

200597.2	Property Finance and Tax
200604.2	Valuation of Special Premises

Capstone Engaged Learning Unit (200360)

200360.2	Property Project
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Choose one of

200748.2	Property Development 2
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Or one elective

Part-time**Internal Mode****Year 1****Autumn session**

300706.2	Building 1
200336.3	Business Academic Skills
200601.2	Introduction to Property

Spring session

200101.3	Accounting Information for Managers
200184.3	Introduction to Business Law
200602.2	Principles of Valuation

Year 2**Autumn session**

200603.2	Commercial Valuation
200525.2	Principles of Economics
200032.5	Statistics for Business

Spring session

200599.2	Land Law
200083.2	Marketing Principles
200749.2	Property Investment

Year 3**Autumn session**

200600.2	Commercial Property Management
200571.3	Management Dynamics
200435.3	Property Development Controls

Spring session

200597.2	Property Finance and Tax
200750.2	Property Portfolio Analysis (V2)
200605.2	Rural Valuation

Year 4**Autumn session**

200598.2	Property Development
200711.2	Statutory Valuation

Choose one of

200545.2	International Property
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Or one elective

Spring session

Capstone Engaged Learning Unit (200360)

200360.2	Property Project
200604.2	Valuation of Special Premises

Choose one of

200748.2	Property Development 2
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Or one elective

Four Year Distance Program**Year 1****Autumn session**

300706.2	Building 1
200336.3	Business Academic Skills
200601.2	Introduction to Property

Spring session

200101.3	Accounting Information for Managers
200184.3	Introduction to Business Law
200602.2	Principles of Valuation

Year 2**Autumn session**

200603.2	Commercial Valuation
200525.2	Principles of Economics
200032.5	Statistics for Business

Spring session

200599.2 Land Law
 200083.2 Marketing Principles
 200749.2 Property Investment

Year 3**Autumn session**

200600.2 Commercial Property Management
 200571.3 Management Dynamics
 200435.3 Property Development Controls

Spring session

200597.2 Property Finance and Tax
 200750.2 Property Portfolio Analysis (V2)
 200605.2 Rural Valuation

Year 4**Autumn session**

200598.2 Property Development
 200711.2 Statutory Valuation

Choose one of

200545.2 International Property

Or one elective

Spring session

Capstone Engaged Learning Unit (200360)

200360.2 Property Project
 200604.2 Valuation of Special Premises

Choose one of

200748.2 Property Development 2

Or one elective

Six Year Distance Program**Year 1****Autumn session**

200336.3 Business Academic Skills
 200601.2 Introduction to Property

Spring session

200184.3 Introduction to Business Law
 200602.2 Principles of Valuation

Year 2**Autumn session**

300706.2 Building 1
 200525.2 Principles of Economics

Spring session

200101.3 Accounting Information for Managers

200083.2 Marketing Principles

Year 3**Autumn session**

200603.2 Commercial Valuation
 200032.5 Statistics for Business

Spring session

200750.2 Property Portfolio Analysis (V2)
 200749.2 Property Investment

Year 4**Autumn session**

200571.3 Management Dynamics
 200435.3 Property Development Controls

Spring session

200599.2 Land Law
 200605.2 Rural Valuation

Year 5**Autumn session**

200600.2 Commercial Property Management
 200598.2 Property Development

Spring session

200597.2 Property Finance and Tax
 200604.2 Valuation of Special Premises

Year 6**Autumn session**

200711.2 Statutory Valuation

Choose one of

200545.2 International Property

Or one elective

Spring session

Capstone Engaged Learning Unit (200360)

200360.2 Property Project

Choose one of

200748.2 Property Development 2

Or one elective

Recommended Sequence for Mid Year Intake**Year 1****Spring session**

200101.3 Accounting Information for Managers
 200336.3 Business Academic Skills
 200184.3 Introduction to Business Law

200525.2 Principles of Economics**Autumn session**

300706.2	Building 1
200601.2	Introduction to Property
200435.3	Property Development Controls
200032.5	Statistics for Business

Year 2**Spring session**

200599.2	Land Law
200602.2	Principles of Valuation
200750.2	Property Portfolio Analysis (V2)
200605.2	Rural Valuation

Autumn session

200603.2	Commercial Valuation
200571.3	Management Dynamics
200083.2	Marketing Principles
200598.2	Property Development

Year 3**Spring session**

200597.2	Property Finance and Tax
200749.2	Property Investment

Capstone Engaged Learning Unit (200360)

200360.2	Property Project
200604.2	Valuation of Special Premises

Autumn session

200600.2	Commercial Property Management
200711.2	Statutory Valuation

Choose one of

200545.2	International Property
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Or one elective

And one additional elective

Major and Sub-major elective spaces

Elective units may be used toward obtaining an additional approved major (80 credit points) or sub-major (40 credit points). UWS offers majors and sub-majors in a range of areas including Indigenous Studies and Sustainability.

Refer to the Unit Set Index.

Students can apply for an elective major or sub-major via MySR in the Unit Sets section under Enrolment.

Major - Sport Management**MT2008.1**

The Sport Management major is available on Parramatta and Campbelltown campus from 2013. The Sport Management major is designed for people who seek

careers in Australian and international Sport management. Specialist units provide students with a capacity to understand and function within the increasingly specialist context in which sport is played, organised and managed. Graduates are equipped with the skills and knowledge to manage sport experiences and resource pertaining to globalisation and emerging contemporary issues in sport. Graduates find career employment at all levels of government as well as within the private sector for both commercial and Non-commercial organisations. Positions include project management of facilities and events, management and co ordination of leisure, sport and civic event departments, sport marketing, player management and sport public relations, elite sport development, sport and leisure programming.

Location

Campus	Mode
Campbelltown Campus	Internal

Unit Set Structure

Qualification for this Major requires the successful completion of 80 credit points including all of the core Units listed below.

Core Units for this Major

400335.3	Contemporary Issues in Sport Management
200273.4	Managing Service and Experience
200707.2	Service Industry Studies
200742.2	Sport and Hospitality Event Management
200664.2	Sport Management Internship
200754.2	Sports Management - Planning and Development
200665.2	Strategic Communication in Sport
200705.2	The World of Sport Management

Qualification for the award of Bachelor of Business and Commerce with a major in Sport Management requires the successful completion of 240 credit points as per the recommended sequence below.

Full-time**Year 1****Autumn session**

200101.3	Accounting Information for Managers
200336.3	Business Academic Skills
200083.2	Marketing Principles
200705.2	The World of Sport Management

Spring session

200184.3	Introduction to Business Law
200571.3	Management Dynamics
200525.2	Principles of Economics

Choose one of

200052.4	Introduction to Economic Methods
200032.5	Statistics for Business

Year 2**Autumn session**

200273.4 Managing Service and Experience
200665.2 Strategic Communication in Sport

And two electives

Spring session

200742.2 Sport and Hospitality Event Management
200664.2 Sport Management Internship

And two electives

Year 3**Autumn session**

200707.2 Service Industry Studies
200754.2 Sports Management - Planning and Development

And two electives

Spring session

Capstone Engaged Learning Unit (200751)

400335.3 Contemporary Issues in Sport Management
200751.2 Sport Management Applied Project

And two electives

Part-time**Year 1****Autumn session**

200336.3 Business Academic Skills
200705.2 The World of Sport Management

Spring session

200184.3 Introduction to Business Law
200571.3 Management Dynamics

Year 2**Autumn session**

200101.3 Accounting Information for Managers
200083.2 Marketing Principles

Spring session

200525.2 Principles of Economics

Choose one of

200052.4 Introduction to Economic Methods
200032.5 Statistics for Business

Year 3**Autumn session**

200665.2 Strategic Communication in Sport

And one elective

Spring session

200742.2 Sport and Hospitality Event Management

And one elective

Year 4**Autumn session**

200273.4 Managing Service and Experience

And one elective

Spring session

200664.2 Sport Management Internship

And one elective

Year 5**Autumn session**

200754.2 Sports Management - Planning and Development

And one elective

Spring session

400335.3 Contemporary Issues in Sport Management

And one elective

Year 6**Autumn session**

200707.2 Service Industry Studies

And one elective

Spring session

Capstone Engaged Learning Unit (200751)

200751.2 Sport Management Applied Project

And one elective

Major and Sub-major elective spaces

Elective units may be used toward obtaining an additional approved major (80 credit points) or sub-major (40 credit points). UWS offers majors and sub-majors in a range of areas including Indigenous Studies and Sustainability.

Refer to the Unit Set Index.

Students can apply for an elective major or sub-major via MySR in the Unit Sets section under Enrolment.

Major - Economics**MT2010.1**

A new major in Economics will be introduced in Bachelor of Business and Commerce during 2013. The following information is provided as a guide for students interested in enrolling in this new major. Economics at UWS provides a

broad pluralist perspective on fundamental aspects of relationships between individuals, firms, institutions and countries. Students will learn how economies function and how public policy and the way organisations behave affect diverse social, economic and environmental problems. At UWS students are introduced to a wide array of competing economic theories, so that they are critically informed about the ways in which they can transform the world. A major in Economics prepares students to be active participants in addressing the wide range of problems faced by governments, social organisations and the business community in the domestic and international economies. Students who study economics can expect to develop their analytical and problem solving skills and to be intellectually challenged, whether they view the discipline as providing specific vocational skills or as an area of academic and intellectual interest to them. An economics major is highly regarded in the business world and opens up a very large range of career prospects in general business, finance and the public sector.

Location

Campus	Mode
Parramatta Campus	Internal

Unit Set Structure

Qualification for the award of Bachelor of Business and Commerce with a major in Economics requires the successful completion of 240 credit points as per the recommended sequence below.

Additional details will be provided regarding the study sequence for the major in Economics from mid-2013.

Year 1

Autumn session

200101.3	Accounting Information for Managers
200336.3	Business Academic Skills
200525.2	Principles of Economics

Choose one of:

200052.4	Introduction to Economic Methods
200032.5	Statistics for Business

Please note 200052 - Introduction to Economic Methods is the recommended unit for this major

Spring session

200549.2	The Australian Macroeconomy
200184.3	Introduction to Business Law
200571.3	Management Dynamics
200083.2	Marketing Principles

Year 2

Autumn session

Major Unit
Major Unit
Elective
Elective

Spring session

Major Unit
Major Unit
Elective
Elective

Year 3

Autumn session

Major Unit
Major Unit
Elective
Elective

Spring session

Major Unit
Capstone Unit
Elective
Elective

Major and Sub-major elective spaces

Elective units may be used toward obtaining an additional approved major (80 credit points) or sub-major (40 credit points). UWS offers majors and sub-majors in a range of areas including Indigenous Studies and Sustainability.

Refer to the Unit Set Index

Students can apply for an elective major or sub-major via MySR in the Unit Sets section under Enrolment.

Sub-major - Economics

S2504ECON.1

This sub-major is available to UWS students who are not enrolled in the Bachelor of Economics or students undertaking an Applied Economics or Economics and Finance Key Program or Major. An add-on economics sub-major can complement almost any degree, be it in business or any other area. Economics gives a broad perspective on a very fundamental aspect of relationships between individuals, firms, institutions and countries. It has been described by some as the queen of social sciences, since it is of relevance to almost all areas of study. Students who study economics can expect to develop their analytical skills and to be intellectually challenged, whether they view the discipline as providing specific vocational skills or as simply an area of general interest to them.

Location

Campus	Mode
Parramatta Campus	Internal

Unit Set Structure

Students must complete 40 credit points as follows

200549.2	The Australian Macroeconomy
200525.2	Principles of Economics

Choose two of

200054.2	Applied Econometrics
200053.3	Economic Modelling
200538.2	Global Labour Markets
200533.2	Globalisation and Asia
200532.2	Government and the Economy
200064.2	History of Economic Thought
200531.2	Industry Economics and Markets
200546.2	Macroeconomic Issues
200547.2	Macroeconomic Theory
200081.3	Managerial Economics
200530.2	Microeconomic Theory and Applications
200065.2	Political Economy
200075.2	Urban and Regional Economics

Sub-major - Finance

S2504FIN.1

This sub-major is available to UWS students who are not enrolled in the Bachelor of Economics or students undertaking an Applied Finance or Economics and Finance Key Program or Major. Finance is important to everyone, whether they wish to work in the finance industry or simply manage effectively their own personal finances. An add-on major or sub-major in finance allows students to choose from a wide range of finance electives covering areas from superannuation to investment and risk management.

Location

Campus	Mode
Parramatta Campus	Internal

Unit Set Structure

Students must complete 40 credit points as follows

200101.3	Accounting Information for Managers
200488.3	Corporate Financial Management
200525.2	Principles of Economics

Choose one of

200518.2	Behavioural Finance
200079.2	Derivatives
200059.2	Financial Economics
200062.2	Financial Institutions Lending
200061.2	Financial Institutions Management
200055.4	International Finance
200057.3	Investment Management
200077.2	The Superannuation Industry

Sub-major - Accounting

SM2000.1

This sub-major is available to students enrolled in any UWS undergraduate award except those enrolled in an Accounting Key Program or Major or 2727 Bachelor of Financial Advising. This sub-major is designed for those who would be working in a business environment where

the ability to understand and communicate information contained in the financial reports would be an advantage.

Location

Campus	Mode
Campbelltown Campus	Internal
Parramatta Campus	Internal

Unit Set Structure

Students must complete four units comprising two core units and two units from the unit pool.

Core Units

Students must complete the two core units below

200101.3	Accounting Information for Managers
200116.4	Management Accounting Fundamentals

Students must choose two units from the pool units below

Unit Pool

200534.3	Accounting Information Systems
200102.2	Accounting Philosophies and Theories
200535.2	Auditing and Assurance Services
200108.2	Contemporary Management Accounting
200109.4	Corporate Accounting Systems
200488.3	Corporate Financial Management
200111.2	Financial Accounting Applications
200536.3	Intermediate Financial Accounting
200118.3	The Accountant as a Consultant

Sub-major - Accounting Controllership

SM2001.1

This sub-major is only available to students enrolled in an Accounting Key Program or Major. The Accounting Controllership sub-major is suitable for students interested in a corporate accounting career. The controller within an organisation is dedicated to steering the firm in the right direction by analysing financial and other data to develop timely and accurate financial information. They typically have a forward focus and make use of strategies and opportunities to increase the firm's overall performance. The Accounting Controllership sub-major will not be on offer from July 2008.

Location

Campus	Mode
Campbelltown Campus	Internal
Parramatta Campus	Internal

Unit Set Structure

Choose one of

200596.1	Corporate Finance
200057.3	Investment Management

Choose three of

200106.2	Advanced Issues in Accounting Information Systems
200628.2	Applied Business Project
200079.2	Derivatives
200582.2	Financial Statement Analysis (UG)
200272.2	Insurance Advising - Theory and Practice
200113.1	International Accounting Studies
200594.1	International Financial Management
200115.1	Issues in Corporate Social Accountability
200083.2	Marketing Principles
200117.1	Public Sector Accounting

Sub-major - E-Marketing

SM2003.1

This sub-major provides students with the skills to work in a wired world. The focus is on the Internet as another channel of delivery for all enterprises in both local and international commerce. Students will develop an understanding of how business is conducted online, what challenges companies face and how to solve business problems using the Internet as part of an integrated solution.

Location

Campus	Mode
Parramatta Campus	Internal

Unit Set Structure

Students must complete the following four units.

200233.2	Principles of E-Marketing
200236.3	E-Marketing Project
200235.2	E-Marketing Strategy
200234.2	International E-Business Marketing

Sub-major - Financial Planning

SM2006.1

This sub-major is available to all undergraduate courses except the Bachelor of Financial Advising. This sub-major is designed for students who desire a knowledge of basic financial planning issues.

Location

Campus	Mode
Parramatta Campus	Internal

Unit Set Structure

Students must complete 40 credit points as follows

200488.3	Corporate Financial Management
200627.2	Financial Planning

Choose two of

200079.2	Derivatives
200624.1	Estate and Succession Planning

200272.2	Insurance Advising - Theory and Practice
200057.3	Investment Management
200265.2	Personal Asset Management
200569.2	Retirement Planning
200187.3	Taxation Law

Sub-major - Human Resource Development

SM2009.1

This sub-major is available to all undergraduate students except those completing a Human Resource Development and Organisation Development Key Program or Major, or a Human Resource Management and Industrial Relations Key Program or Major. This sub-major provides students with an overview of the strategic management focus of integrating organisational needs and employee skills within the changing contemporary business environment.

Location

Campus	Mode
Parramatta Campus	Internal

Unit Set Structure

Students must complete the following four units.

200610.2	Employee Training and Development
200376.2	Managing and Developing Careers
200300.2	Managing People at Work
200243.3	Work Employment and the Labour Market

Sub-major - International Business

SM2010.1

This sub-major is available to all undergraduate students other than those completing an International Business Key Program or Major. International business has been developed in response to the needs of the growing number of employers, the industry sectors and the student demands and interests in understanding the international business and specifically international marketing. This sub-major provides students with a knowledge and understanding from an international perspective when applying workings of international business markets to real life examples and case studies.

Location

Campus	Mode
Parramatta Campus	Internal

Unit Set Structure

Students must complete 40 credit points as follows

200083.2	Marketing Principles
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Choose three of

200626.2	International Business Strategy
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200094.2	International Marketing
200374.3	International Marketing Research
200591.2	Introduction to International Business

Sub-major - Managing Globally

SM2015.1

This sub-major is available to all undergraduate students other than those enrolled in the International Business and Global Management Key Program or Major within the Bachelor of Business and Commerce. This major provides students with an overview of issues related to the international dimension/s of management, and the necessary understanding of the workings of global organisational systems.

Location

Campus	Mode
Parramatta Campus	Internal

Unit Set Structure

Students must complete four of the units listed below.

200158.3	Business, Society and Policy
200586.2	Cross Cultural Management
200621.3	International Human Resource Management
200623.3	International Management
200255.2	Management of E-Business Processes
200150.2	Managing Diversity
200300.2	Managing People at Work
200678.2	Strategic Intelligence and Decision Making

Sub-major - Managing Organisations

SM2016.1

This sub-major is available to all undergraduate students except those completing a Management or Enterprise Management Key Program or Major. This sub-major provides students with an overview of contemporary management practices, relating to issues such as operations, social responsibility, cultural implications of a diverse workforce and strategic management in relation to the contemporary changing business environment.

Location

Campus	Mode
Campbelltown Campus	Internal
Parramatta Campus	Internal

Unit Set Structure

Students must complete 40 credit points as follows

200571.3	Management Dynamics
200585.2	Organisational Behaviour

Choose two of

200158.3	Business, Society and Policy
200586.2	Cross Cultural Management
200588.2	Global Operations and Logistics Management
200570.3	Management of Change
200159.4	Organisation Analysis and Design
200157.3	Organisational Learning and Development
200752.2	Power, Politics and Knowledge
200587.2	Strategic Management

Note: Only one of 200157 and 200159 may be chosen as part of the pool.

Sub-major - Marketing

SM2018.1

This sub-major is available to all undergraduate students other than those completing a Marketing Key Program or Major. This sub-major will introduce students to the principal areas of marketing. Participants will gain a basic appreciation of the constantly changing Australian marketing environment and of the opportunities for companies to develop dynamic marketing strategies.

Location

Campus	Mode
Campbelltown Campus	Internal
Parramatta Campus	Internal

Unit Set Structure

Students must complete 40 credit points as follows

200083.2	Marketing Principles
200087.3	Strategic Marketing Management

Choose two of

200088.2	Brand and Product Management
200094.2	International Marketing
200086.3	Marketing Communications
200090.3	Marketing of Services

Sub-major - Property Investment

SM2020.1

The Property Investment sub-major is available to all undergraduate students other than those completing the Property Key Program or Major. This sub-major is useful to students in the finance and related areas who want to expand their expertise in property investment.

Location

Campus	Mode
Parramatta Campus	External
Parramatta Campus	Internal

Unit Set Structure

Students must complete the following four units.

200598.2	Property Development
200597.2	Property Finance and Tax
200749.2	Property Investment
200750.2	Property Portfolio Analysis (V2)

Sub-major - Public Practice Accounting**SM2021.1**

This sub-major is only available to students enrolled in an Accounting Key Program or Major. This sub major may appeal to students who are interested in a career in public accounting. Public accounting practices offer accounting services to businesses and the public. They range from small suburban firms to large multinational partnerships. This sub major introduces students to some of the areas that can be further developed in their career in public practice.

Location

Campus	Mode
Parramatta Campus	Internal

Unit Set Structure

Students must complete 40 credit points as follows

200186.2	Advanced Taxation Law
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Choose one of

200019.5	Revenue Law
200187.3	Taxation Law

Choose two of

200104.2	Advanced Auditing
200105.1	Advanced Corporate Accounting
200624.1	Estate and Succession Planning
200183.4	Law of Business Organisations
200554.2	Law of Commercial Obligations
200090.3	Marketing of Services

Sub-major - Commercial Law**SM2027.1**

This sub-major provides students enrolled in courses other than Bachelor of Laws courses with a range of interdisciplinary law units designed to further their knowledge and understanding of the law. The focus is on the law relevant to commerce.

Location

Campus	Mode
Campbelltown Campus	Internal

Campus**Mode**

Parramatta Campus	Internal
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Unit Set Structure

Students must complete 40 credit points as follows

200184.3	Introduction to Business Law
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Choose three of

200186.2	Advanced Taxation Law
200293.2	Alternative Dispute Resolution
200624.1	Estate and Succession Planning
200271.4	Financial Services Law
CP308A.2	Information Systems Ethics and Law
200599.2	Land Law
200296.2	Law Economics and Business Ethics
200183.4	Law of Business Organisations
200554.2	Law of Commercial Obligations
200294.2	Mediation
200569.2	Retirement Planning
200266.3	State Taxes and GST
200187.3	Taxation Law

Sub-major - Human Resource Management and Industrial Relations**SM2031.1**

This sub-major provides students with an insight into the issues related to the complimentary fields of human resource management and industrial relations. Students will be addressing issues relating to employment and the world of work in terms of policy development, legal requirements, international considerations and diversity.

Location

Campus	Mode
Campbelltown Campus	Internal
Parramatta Campus	Internal

Unit Set Structure

Students must complete the following four units.

200614.2	Enterprise Industrial Relations
200621.3	International Human Resource Management
200150.2	Managing Diversity
200300.2	Managing People at Work

Sub-major - Hospitality Operations**SM2032.1**

This sub-major is available to all undergraduate students except those enrolled in a Hospitality Management Key Program or Major.

Location

Campus	Mode
Parramatta Campus	Internal

Unit Set Structure

Students must complete the following four units.

200584.3	Hospitality Management Operations
200709.2	Managing the Accommodation Experience
200710.2	Managing the Food and Beverage Experience
200742.2	Sport and Hospitality Event Management

Sub-major - Event Management Experience**SM2033.1**

This sub-major is available to all undergraduate students except those enrolled in a Hospitality Management or Sport Management Key Program or Major.

Location

Campus	Mode
Parramatta Campus	Internal

Unit Set Structure

Students must complete 40 credit points as follows

200273.4	Managing Service and Experience
200707.2	Service Industry Studies
200742.2	Sport and Hospitality Event Management

Choose one of

200561.3	Hospitality Management Applied Project
200751.2	Sport Management Applied Project

Sub-major - Managing Global Logistics and Supply Chains**SM2034.1**

This sub-major is available to all students except those enrolled in the Global Operations and Supply Chain Management or Global Logistics and Operations Management Key Programs or Majors within the Bachelor of Business and Commerce. This sub-major offers an insight into the key elements of logistics and supply chain management. With markets increasingly becoming more international a global approach to these aspects of any business is becoming more important and hence a global view is taken. The sub major also studies the basics of Global Enterprise Resource Planning (ERP) as one of the largest business systems. This sub-major offers a strong complement to any key program in that it has applicability to all businesses and all industries.

Location

Campus	Mode
Parramatta Campus	Internal

Unit Set Structure

Students must complete the following four units.

200667.2	Global Enterprise Resource Planning
200588.2	Global Operations and Logistics Management
200677.3	Global Supply Chain Management
200565.3	Operations and Logistics in Practice

Sub-major - Operations Management**SM2035.1**

This sub-major is available to all undergraduate students except those enrolled in a Global Logistics and Operations Management or Global Operations and Supply Chain Management Key Program or Major. This sub-major provides an understanding of the dynamic nature of operations management. The growing needs of service industries as well as manufacturing are considered in this important sub-major.

Location

Campus	Mode
Parramatta Campus	Internal

Unit Set Structure

Students must complete the following four units.

200588.2	Global Operations and Logistics Management
200528.2	Management of Projects
200167.2	Quality Management
200668.2	Technology Management for Competitiveness

Sub-major - The Sport Industry**SM2036.1**

This sub-major is available to all students except those enrolled in the Sport Management Key Program or Major within the Bachelor of Business and Commerce. This sub-major offers students an introduction and insight into a relatively new area of Sport Management. Sports Management covers a broad range of roles from game day and facility managers through to team management. This sub-major provides a unique focus which would provide an interesting and unique focus for study and future work opportunities.

Location

Campus	Mode
Campbelltown Campus	Internal

Unit Set Structure

Students must complete the following four units.

400335.3	Contemporary Issues in Sport Management
200742.2	Sport and Hospitality Event Management
200754.2	Sports Management - Planning and Development
200705.2	The World of Sport Management

Sub-major - Business Sustainability**SM2038.1**

Business sustainability incorporates approaches that support the responsible management of natural and human resources, while continuing to address the needs of creditors, shareholders, managers and other business stakeholders. This sub-major focuses students' learning on the changing needs of companies as they respond to the social, environmental and managerial implications of sustainable business practice. Students will be encouraged to integrate sustainability with corporate strategy, and analyse business sustainability in a contemporary context across the fields of economics, management and marketing.

Location

Campus	Mode
Parramatta Campus	External

Unit Set Structure

Students must complete the following four units

200568.3	Contemporary Management Issues
200154.3	Entrepreneurial Management and Innovation
200093.3	New Frontiers in Marketing
200075.2	Urban and Regional Economics

Units

200193.2 Abstract Algebra

Credit Points 10 **Level** 3

Prerequisite

200025.2 Discrete Mathematics

Equivalent Units

14702 - Advanced Algebra, 14383 - Algebra 3

.....

This unit develops algebraic thought to a high level. The abstract concepts involved in the main topics (group theory and number theory) have many applications in science and technology, and the unit includes an application to cryptography.

101941.1 Account and Client Management

Credit Points 10 **Level** 2

Assumed Knowledge

Knowledge gained from completion of Bachelor Communication Key Program units in year one.

Equivalent Units

101058 - Writing for the Professions

.....

All communication staff, whether strategy planners, account managers, art directors and copywriters, media planners and media buyers, have some level of responsibility for client management and need a keen understanding of how this affects bottom-line results. In this unit, students will learn the basic principles of account management and how to nurture and foster an environment of trust, respect and partnership. Students will examine best practice in dealing with external stakeholders: proactive behaviour, managing client expectations, understanding clients business objectives and the marketplace, acquiring skills to deal with other disciplines, and understanding success metrics such as cost per acquisition/retention, and brand awareness. Students will also learn how to manage internal stakeholders by effectively working with other Agency departments and Creative teams to achieve the best outcome for both Client and Agency. This includes preparing and managing meetings, writing WIPs (work in progress) and contact reports, and understanding the financial implications of their actions within the Agency such as retainers, timesheets and other business contexts.

700046.2 Accounting Fundamentals (UWSCFS)

Credit Points 5 **Level** Z

Equivalent Units

900010 - Accounting Fundamentals (UWSC)

Special Requirements

Students must be enrolled at UWS College.

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Accounting is the practice of recording, classifying, summarising, analysing and interpreting information of a commercial nature for the purpose of helping people make decisions. In the world of business, the role of accounting is to support management in providing timely and accurate financial information about the business so that informed decisions can be made. Today, many of the accounting processes also known as bookkeeping, are carried out by computers. Various computer programs do the recording, classifying and summarising of data expressed in money terms and the resulting information is then analysed and interpreted by management. Some knowledge and understanding of these processes and the calculations performed by the computer are important so that sense can be made of the information provided by the computer. This unit on Accounting examines some of the basic rules and principles underpinning accounting as well as studying the practical uses of the information supplied through the accounting process.

200101.3 Accounting Information for Managers

Credit Points 10 **Level** 1

Corequisite

200336.3 Business Academic Skills

Equivalent Units

61111 - Intro Financial Accounting, AC105A - Finance and Accounting, H1746 - Financial and Management Accounting 1, MG324A - Management 3.2, 200103 - Accounting Reports and Decisions

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course, Key Program or Major. Co-requisite 200336 - Business Academic Skills only applies to students in courses 2739 Bachelor of Business and Commerce, 2741 Bachelor of Business and Commerce (Advanced Business Leadership) and 2740 Bachelor of Business and Commerce/Bachelor of Laws.

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This unit provides exposure to financial and management accounting information from a user of accounting information viewpoint. The unit aims to provide breadth of awareness and knowledge in relevant fields of accounting essential to decision making for managers.

700078.1 Accounting Information for Managers (Creative Industries)

Credit Points 10 **Level** 1

Equivalent Units

200101 - Accounting Information for Managers; 700005 - Accounting Information for Managers (UWSC)

Special Requirements

Students must be enrolled in 7021 - Associate Degree in Creative Industries

.....

This unit provides exposure to financial and management accounting information from a user of accounting information viewpoint. The unit aims to provide breadth of

awareness and knowledge in relevant fields of accounting essential to decision making for managers.

700005.1 Accounting Information for Managers (UWSC)

Credit Points 10 **Level** 1

Equivalent Units

200101 - Accounting Information for Managers; 700078 Accounting Information for Managers (Creative Industries)

Special Requirements

Students must be enrolled at UWS College.

.....

This unit provides exposure to financial and management accounting information from a user of accounting information viewpoint. The unit aims to provide breadth of awareness and knowledge in relevant fields of accounting essential to decision making for managers.

200534.3 Accounting Information Systems

Credit Points 10 **Level** 3

Assumed Knowledge

Basic financial and management accounting fundamentals, including use of spreadsheets in accounting and the use of a computerised accounting package.

Prerequisite

200116.4 Management Accounting Fundamentals

Equivalent Units

AC202A - Accounting Information Systems, H3331 - Accounting Information Systems, 61141 - Accounting Information Systems, 200114 - Issues in Accounting Information Systems

.....

This unit considers the design and implementation of accounting information systems as a data model for resource allocation and management of an organisation. It includes consideration of current trends in information management and the changing regulatory requirements.

200102.2 Accounting Philosophies and Theories

Credit Points 10 **Level** 3

Assumed Knowledge

Corporate Accounting Systems; Financial Accounting Issues

Prerequisite

200109.1 Corporate Accounting Systems

Equivalent Units

61111 - Introductory Financial Accounting, AC304A - Advanced Management Accounting, H3327 - Financial Accounting 3, 200267 - Advanced Accounting

.....

This unit has been replaced by 200267 Advanced Accounting. This unit introduces a number of accounting theories based on diverse philosophies. Their underlying

assumptions, objectives, logic and knowledge claims are scrutinised.

200013.5 Administrative Law

Credit Points 10 **Level** 4

Prerequisite

200006.2 Introduction to Law

Equivalent Units

69002.1 - Administrative Law, F1007.1 - Administrative Law, LW303A.1 - Administrative Law

.....

This unit examines the legal principles regulating the exercise of power by the executive arm of government in its various manifestations; ministers, government departments and officials, regulatory bodies, tribunals, inferior courts and local councils. This is examined in the context of Australian constitutional arrangements and it is taught in the context of constitutional themes and principles that underpin the law in this area. The exercise of power examined includes decision making, the exercise of discretion, delegated legislation and the decision making procedure of the major administrative tribunals. The focus is on the principles of judicial review developed by the courts, standing and remedies. There is also an examination of major non-judicial avenues of review by the major tribunals such as the Commonwealth Administrative Appeals Tribunal, and the Ombudsman. The unit will also examine Freedom of Information legislation.

200267.2 Advanced Accounting

Credit Points 10 **Level** 3

Prerequisite

200109.4 Corporate Accounting Systems

Equivalent Units

200102 - Accounting Philosophies and Theories, AC304A - Advanced Financial Accounting (V1)

.....

This unit addresses the advanced aspects of accounting with particular emphasis on accounting theories and how they assist us in understanding current accounting practice and accounting standards. This unit focuses on the relationship between the theoretical concepts and current news and events.

300925.1 Advanced Analytical Chemistry

Credit Points 10 **Level** 3

Prerequisite

300832.1 Analytical Chemistry

Equivalent Units

300298 - Analytical Chemistry 3, 300537 - Advanced Chemical Analysis

.....

This unit builds on Analytical Chemistry 2 and focuses more on instrumental analysis, isolation and cleanup techniques and aspects of quality control and quality assurance in an analytical laboratory and in manufacturing are discussed.

The instrumental methods covered include atomic spectroscopy (for example, atomic absorption and emission, x-ray fluorescence), molecular spectroscopy (for example, UV-Vis, IR, fluorometry, mass spectrometry), chromatography, electrochemistry, thermal methods and automated methods. The theory of the instrumental methods, their construction, operation and applications are covered. The theory and application of isolation and cleanup techniques in inorganic and organic residue analysis are given.

200104.2 Advanced Auditing

Credit Points 10 **Level** 3

Prerequisite

200535.1 Auditing and Assurance Services

Equivalent Units

61152 - Auditing and Professional Practice

.....

This unit focuses on contemporary areas of auditing practice. It examines traditional areas of auditing and the accounting cycle, with an emphasis on auditing in an EDP environment. Current practice issues are also examined. That is, the unit is designed to extend auditing principles and provide training for advanced topics in auditing. The unit focuses on auditing cycles and covers the audit of computer-based accounting systems as well as selected manual accounting systems. Auditing theory is integrated with audit methodology so as to enable students to better appreciate the fundamental concepts and principles that underlie auditing practice.

200572.2 Advanced Business Seminars

Credit Points 10 **Level** 3

Special Requirements

Students must have completed at least 90 credit points in business related units. Students can only take this unit by invitation and must be enrolled in 2741 Bachelor of Business and Commerce (Advanced Business Leadership), 2739 Bachelor of Business and Commerce, 2504 Bachelor of Economics or 2727 Bachelor of Financial Advising. Students interested in taking this unit will have to apply to the Unit Coordinator who will decide whether the students fit the category of high potential students. The criteria will normally mean a UAI of at least 80 (or equivalent) or a grade point average of at least 5.0. If there are too many applicants the unit coordinator may rank the applicants and restrict the number of acceptances to an appropriate seminar size.

.....

A seminar series involving speakers from outside the university will present on current theoretical or practical issues affecting business and commerce. Students interested in this unit should contact the Unit Coordinator to see whether they qualify.

200028.3 Advanced Calculus

Credit Points 10 **Level** 2

Prerequisite

300673.1 Mathematics 1B

Equivalent Units

14504 - Mathematics 4, 14379 - Advanced Calculus, 14385 - Calculus 3, J2764 - Mathematics 2.1, J2765 Mathematics 2.2

Incompatible Units

200238 - Mathematics for Engineers 2

Special Requirements

Students enrolled in 3621 Bachelor of Engineering or 3664 Bachelor of Engineering Science may not enrol in this unit.

.....

This unit is designed for students undertaking studies in mathematics, statistics, operations research and mathematical finance. It provides further mathematical training in the areas of multivariable and vector calculus, which is essential to the understanding of many areas of both pure and applied mathematics.

300850.1 Advanced Cell Biology

Credit Points 10 **Level** 3

Prerequisite

300848.1 Metabolism OR **300936.1** Functional Proteins and Genes OR **300817.1** Molecular Biology OR **300847.1** Immunology

Equivalent Units

300408 - Mammalian Cell Biology and Biotechnology;
300544 - Cell Signalling

Incompatible Units

300223 - Cell Signalling and Molecular Immunology

.....

Cells of the body are studied in the context of health and disease, including mechanisms by which cells respond to the environment and integrate in and around tissue. Fundamental cellular processes are discussed that are important in embryonic development, stem cells, haematology and cancer. This unit investigates the action of hormones, growth factors and morphogens; their receptors and signalling pathways and the cellular responses they trigger. This unit covers modern techniques in cell culture, tissue engineering, advanced microscopy and other modern experimental approaches that enable dynamic understanding of live cell function.

200105.1 Advanced Corporate Accounting

Credit Points 10 **Level** 3

Assumed Knowledge

AC203A - Corporate Accounting (V1), H2739 - Corporate Accounting or 61113 - Corporate Accounting

.....

This unit builds on the fundamental knowledge gained in Corporate Accounting or Corporate Accounting Systems. It involves the comprehensive study of the more complex aspects of corporate accounting and reporting, which are regulated by legislation, accounting standards, Australian Securities and Investment Commission and Stock Exchange requirements.

200629.1 Advanced Family Law

Credit Points 10 **Level** 3

Prerequisite

200633.1 Family Law

Equivalent Units

F3007 - Advanced Family Law

.....

This unit adopts a range of interdisciplinary and theoretical perspectives to critically evaluate developments in and proposals for reform of family law, policy and practice. It provides students with the opportunity to research and examine particular areas of interest, including family law reform, post separation arrangements for children, parenthood, financial planning and protection of assets, professional responsibility of family lawyers and family dispute resolution.

300905.1 Advanced Immunology

Credit Points 10 **Level** 3

Prerequisite

300936.1 Functional Proteins and Genes

Equivalent Units

300757 - Molecular Biological of the Immune System

.....

The human immune system is a milieu of cells, cytokines, chemokines, growth factors and cell adhesion molecules which form an elaborate molecular communication network through a number of signalling networks and molecules. The relevance of this knowledge for understanding the pathology and specific diseases of the human immune system are emphasised through the unit. This unit also provides an in depth analysis of the molecular mechanisms of cell to cell communication, cell activation, the immunological synapse, transplant rejection (including adoptive transfer experimentation), antigen presentation, B and T cell recruitment and MHC restriction. Medical and diagnostic applications of hybridoma technology, antibody engineering and advances in vaccine development are discussed. The laboratory course will develop technical and interpretative skills in relevant techniques, in particular the ImmunoCAP technology for asthma and allergy diagnosis.

300907.1 Advanced Inorganic Chemistry

Credit Points 10 **Level** 3

Prerequisite

300545.2 Coordination Chemistry OR **300230.2** Inorganic Chemistry 2 OR **300899.1** Inorganic Chemistry

Equivalent Units

J3668 - Inorganic Chemistry 3, 300231 - Inorganic Chemistry 3, 300538 - Advanced Inorganic Chemistry

Special Requirements

Students are required to have laboratory coat, appropriate shoes and eye protection.

.....

Building on the foundations laid in Inorganic Chemistry, this unit focuses on structure and bonding in inorganic chemistry, and the stereochemistry of coordination complexes. Spectroscopic and magnetic properties of inorganic compounds are evaluated as a consequence of structure and bonding, and an introduction to X-ray methods for structure determination is given. Kinetics and mechanism of inorganic reactions are examined, and the area of bioinorganic chemistry is developed. Unique structures and reactions of organotransition metal chemistry are explored. Advanced Modules cover aqueous chemistry of cations and oxyanions, inorganic materials, molecular orbital theory in coordination complexes, group theory; lanthanides and actinides.

200106.2 Advanced Issues in Accounting Information Systems

Credit Points 10 **Level** 3

Prerequisite

200534.1 Accounting Information Systems

Equivalent Units

AC202A - Accounting Information Systems, H3331 - Accounting Information Systems, 61141- Accounting Information Systems

.....

Advanced analysis of accounting information systems (AISs) and their position within an organisational information systems environment. I-depth analysis of data modelling and the impact of e-commerce on AIS design through the examination of case studies.

200492.2 Advanced Macroeconomics

Credit Points 10 **Level** 5

Assumed Knowledge

Students must have completed at a credit or higher level third year Macroeconomics.

.....

The student will be taught advanced macroeconomic theory covering macroeconomic models, determinants of aggregate consumption, investment, growth, and the role of money. Theories of the balance of payments and exchange rate determination will be covered. Macroeconomic policy issues will be discussed. Applied macro-econometric studies will be covered.

200442.2 Advanced Microeconomics

Credit Points 10 **Level** 5

Assumed Knowledge

Students must have completed at a credit or higher level second year Microeconomics and third year Industry Economics and Policy.

.....

Students will be taught advanced topics in microeconomics covering theory of consumer behaviour, theory of profits, theory of firm covering game theoretic behaviour, markets, topics in general equilibrium, theory of information and modern welfare economics and empirical applications.

300906.1 Advanced Organic Chemistry

Credit Points 10 **Level** 3

Prerequisite

300876.1 Organic Chemistry

Equivalent Units

300546 - Drug Design and Synthesis, 300235 - Organic Chemistry 3

Special Requirements

Students are required to have laboratory coat, appropriate shoes and eye protection.

.....

This unit builds on the reactions learnt in the unit Organic Chemistry, extending the range of C-C bond forming reactions to include the most significant in modern synthesis. In the second stage students learn to develop multistep synthetic strategies to produce target molecules using their level 2 organic chemistry and the reactions above. Structural analysis by mass spectroscopy and more advanced NMR techniques is also investigated. The students use this chemistry in a lab course designed to highlight a number of these concepts (including the synthesis of 2 pharmaceutical compounds and a team experiment) and to extend their range of practical skills.

300926.1 Advanced Physical Chemistry

Credit Points 10 **Level** 3

Assumed Knowledge

An understanding of and competence with the basic principles of physical chemistry including states and properties of matter, thermodynamics, chemical equilibria, kinetics and electrochemistry.

Prerequisite

300849.1 Physical Chemistry

Equivalent Units

300303 - Physical Chemistry 3

Special Requirements

Students are required to have laboratory coat, appropriate shoes and eye protection.

.....

Advanced Physical Chemistry builds on the fundamental principals of energy changes in systems (thermodynamics), and the rates and mechanisms of reactions (kinetics) learnt in Physical Chemistry and extends this so that students gain an understanding of polymer and surface chemistries. This unit also will strengthen student's problem solving skills in quantitative chemical analysis, develop experimental techniques and advanced data-analysis skills.

200441.2 Advanced Political Economy Theory and Research Methods

Credit Points 10 **Level** 5

Assumed Knowledge

Advanced undergraduate units in macroeconomics and history of economic thought.

.....

This unit considers in detail some of the theoretical approaches to political economy, together with an overview of research methods associated with these approaches. Depending on the interset of lecturers and students, topic areas covered in detail may include: Marxian Political Economy, Critical Realism and its Application to Economics, Post Keynesian Economics, Evolutionary Economics, Feminist Economics and Feminist Political Economy, Political Economy approaches to Development, Environmental and International Economics, Classics in the History of Economics Thought, Behavioral Finance.

101689.2 Advanced Research Methods

Credit Points 10 **Level** 3

Assumed Knowledge

Knowledge of experimental design, and basic quantitative analysis techniques up to and including one-way Analysis of Variance.

Prerequisite

100013.3 Experimental Design and Analysis

Equivalent Units

100006 - Advanced Survey Design and Analysis

.....

This unit advances upon the research methods and statistics taught in the prerequisite unit, Experimental Design and Analysis. It introduces students to nonexperimental, correlational research design, and develops skills in survey research, including questionnaire design and administration, and survey sampling. Knowledge and skills in the construction and evaluation of psychological tests are also taught. Accompanying correlational statistical techniques are taught, together with advanced analysis of variance, and instruction in the use of SPSS. The unit also develops skills in conducting and reporting psychological research.

200186.2 Advanced Taxation Law

Credit Points 10 **Level** 3

Prerequisite

200019.4 Revenue Law OR **200187.3** Taxation Law

Equivalent Units

61524 - Advanced Taxation Law, F3003 - Advanced Taxation Law

.....

This is an advanced level study of selected aspects of income tax and capital gains. The unit broadens and deepens the student's knowledge of taxation and revenue law by building upon the topics covered in 200187 Taxation Law and 200019 Revenue Law.

200650.2 Advanced Torts and Civil Wrongs

Credit Points 10 **Level** 3

Prerequisite

200008.2 Torts Law

Advanced torts and civil wrongs examines in detail the basic principles and current issues in selected areas of torts law and civil liability.

100706.2 Advertising: An Introduction

Credit Points 10 **Level** 1

Equivalent Units

100211 - Advertising and Society, 100551- Introduction to Advertising

In this unit students gain a grounding in the key areas of advertising and the steps in the advertising process, viz. research, strategy, creative (copywriting & art direction), production, account service, media planning and marketing communication. Students are also introduced to the issues surrounding advertising and its role in society.

700088.1 Advertising: An Introduction (UWSC)

Credit Points 10 **Level** 1

Equivalent Units

100706 - Advertising: An Introduction

Special Requirements

Students must be enrolled in 7021 - Associate Degree in Creative Industries

In this unit students gain a grounding in the key areas of advertising and the key steps in the advertising process, viz. research, strategy, creative (copywriting & art direction), media planning and marketing communication. Students are also introduced to the issues surrounding advertising and its role in society.

100552.3 Advertising: Creative

Credit Points 10 **Level** 2

Prerequisite

100706.2 Advertising: An Introduction

This is a practice-oriented unit designed to teach students how to conceive and produce original and effective advertising to meet strategic goals. From interpretation of a brief, to creating and evaluating concepts, and presenting campaigns, the course aims to mirror real processes within the advertising industry. Note: for students considering 'Advertising: Creative' as an elective: priority will be given to Graphic Design and Media Production students taking 'Advertising: Creative' as an elective, as the unit is also relevant to a career in these disciplines. After that priority will be given to other Bachelor of Communication and Bachelor of Design students.

101034.1 Advertising: Media

Credit Points 10 **Level** 3

Prerequisite

100706.1 Advertising: An Introduction

Equivalent Units

100708 - Audience Analysis and Media Planning

This unit introduces each of the key areas of advertising (which includes media). This unit examines media planning in more depth: media terms, media objectives, the pros and cons of different media (advertising and marketing communications), use of consumer insight in planning, measures of performance, buying, creativity in planning, integrating marketing communication with advertising, maximising effectiveness, and media plans.

200646.3 Advocacy

Credit Points 10 **Level** 3

Corequisite

200015.2 Criminal Procedure and Evidence

Equivalent Units

69125 - Advocacy

This unit imparts basic courtroom trial skills giving practice in applying substantive law, practice, procedure and evidence in a simulated courtroom. It also explores both professional and ethical issues involved in the courtroom. There is a limit on enrolment in this unit because of the teaching method adopted.

200293.2 Alternative Dispute Resolution

Credit Points 10 **Level** 2

Assumed Knowledge

Successful completion of 80 credit points

Equivalent Units

69109 - Alternative Dispute Resolution, 200812 - Conflict Resolution (UG)

In 2014, this unit replaced by 200812 - Conflict Resolution (UG). This unit will examine the theory and practice of alternative dispute resolution generally, and in the context of the Australian legal system specifically, although the course does not focus specifically on the law. The unit is experientially-based, and students will be expected to participate in discussions, exercises and role-plays. The theory and practice of conflict and dispute resolution will be critically considered, as will the social, cultural and legal contexts within which alternative dispute resolution occurs. The unit is presented with a multi-disciplinary, analytical and practical approach. Although an introduction to mediation is included in this unit, it is not a unit on mediation. Although an introduction to mediation is included in this unit, it is not a unit on mediation. This unit will provide students with a broad understanding of the theory

and practice of dispute resolution, and provide them with the basic skills required to resolve disputes more effectively.

200023.3 Analysis

Credit Points 10 **Level** 3

Prerequisite

200028.2 Advanced Calculus

Equivalent Units

14388 - Advanced Mathematical Topics

Analysis provides the theoretical basis of real and complex numbers, including differentiation and integration. Topics include: field axioms and completeness, sequences, series, convergence, compactness, continuity, differentiability, integrability, and related theorems in both the real and complex number systems.

300830.1 Analysis of Change

Credit Points 10 **Level** 1

Assumed Knowledge

General Mathematics background achieved at bands 5 or 6, or Mathematics, achieved at band 4, or equivalent or 300831 Quantitative Thinking.

Equivalent Units

200191 - Fundamentals of Mathematics

Special Requirements

Students are required to have a Scientific calculator and access to a computer with mathematical software packages installed. Students may complete the 3 units Quantitative Thinking, Analysis of Change and Maths 1A in the following order: 300831 Quantitative Thinking, 300830 Analysis of Change, 300672 Mathematics 1A. This means that students may complete 300831 before attempting 300830, but not after. 300830 and 300831 may be attempted before 300672, but not after. Students may not enrol in 300831 and 300830 or 300831 and 300672 or 300831 and 300672 in the same teaching session. Students enrolled in the 3621 Bachelor of Engineering or 3664 Bachelor of Engineering Science may not enrol in any of the units 300830, 300831 or 300672.

This Level 1 unit introduces students to the mathematical modelling techniques that are used to formulate and solve problems in the physical and biological sciences. To use these techniques successfully, students must develop the ability to formulate a problem mathematically and then be able to use the appropriate knowledge to test conclusions by analytical and numerical means. These skills will be emphasized as each technique is introduced. Apart from some introductory work on logarithms and exponentials (essential concepts in the sciences), the main techniques developed involve aspects of differential calculus, culminating in the use of differential equations to model real phenomena in the sciences.

300832.1 Analytical Chemistry

Credit Points 10 **Level** 2

Prerequisite

300800.1 Essential Chemistry 1 OR **300808.2** Introductory Chemistry

Equivalent Units

300297 - Analytical Chemistry 2

In 2013 this unit will be replacing 300297 - Analytical Chemistry 2. This unit provides insight into both classical methods of analytical analysis and an introduction to modern instrumental methods of analysis. Specifically, the classical methods of analysis include volumetric and gravimetric methods, while the modern instrumental methods include separation techniques and spectroscopy. The role of spreadsheets in data analysis and presentation is discussed and applied in the laboratory program.

300866.1 Analytical Microbiology

Credit Points 10 **Level** 3

Assumed Knowledge

A good general knowledge of microbiology and having the technical skills needed to work safely with microorganisms.

Prerequisite

300833.1 Microbiology 1

Equivalent Units

300307 - Analytical Microbiology

Special Requirements

Students are required to have laboratory coat, appropriate shoes and eye protection.

The unit provides a theoretical and practical introduction to wide range of microbiological techniques that are commonly used in medical science, industrial and food microbiology, environmental science, and research. Building on a basic understanding of microbiology the unit shows how microorganisms can be isolated, identified, and enumerated using traditional microbiological methods, modern variations on traditional methods, and more recent immunological and molecular methods. The laboratory component is an integral component of the unit as the students use a variety of techniques, methods and commercial systems that are applied in microbiological laboratories, and incorporates problem solving and inquiry based exercises.

100846.2 Analytical Reading and Writing

Credit Points 10 **Level** 1

This unit aims to develop and refine students' communication skills in analytical reading, writing, critical reasoning and the analysis of argument. It aims to develop students' understanding of how arguments are made, along with their ability to analyse and evaluate arguments, while

at the same time developing students' capacity to make sophisticated arguments in essay form.

102054.1 Animation and Visual Effects

Credit Points 10 **Level** 2

Prerequisite

101927.1 Foundations of Media Arts and Production OR
101180.2 Web and Time Based Design

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This unit explores the art and technology of animation and visual effects design as applied to digital video production and motion graphic design. Students will be introduced to the principles of animation and compositing in order to create effective motion sequences integrated with sound. The unit encourages students to explore the unique properties of animation and digital visual effects production and to experiment with alternative, creative storytelling approaches to this rapidly evolving form of communication. In doing so students will develop critical, conceptual and practical skills within the context of digital animation and visual effects and consider the revolution these emerging technologies have had on the practice of digital media production, and motion design.

200654.2 Anti-Discrimination Law

Credit Points 10 **Level** 3

Prerequisite

200009.2 Constitutional Law

Equivalent Units

69146 - Anti-Discrimination Law

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This unit deals with the law and policy concerned with unlawful discrimination in Australia. The various grounds of unlawful discrimination in federal and NSW state legislation are examined together with the procedure for investigating and determining complaints. It deals with the promotion of equal opportunity goals through affirmative action programs and their limitations; and the nature of and legislative strategies for dealing with sexual harassment. It also covers the wide range of anti-discrimination laws and the emergence of private justice systems and equal opportunity grievance procedures to deal with complaints either as a preliminary or as an alternative to statute-based procedures.

200628.2 Applied Business Project

Credit Points 10 **Level** 3

Assumed Knowledge

Completion of at least 12 units to have sufficient business knowledge to undertake a project.

Equivalent Units

200365 - Applied Business Project A

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This unit consists of a detailed analysis and reflection on a practical project so as to demonstrate knowledge of relevant theory and also to demonstrate an understanding of the relevant variables in so far as they impact on successful or unsuccessful implementation.

200054.2 Applied Econometrics

Credit Points 10 **Level** 3

Prerequisite

200033.4 Applied Statistics OR **200053.3** Economic Modelling

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This unit builds on the econometric methods of Economic Modelling. The focus is on the linear model in econometrics in its application to economic and financial time series. The emphasis is on learning by doing in small group workshops.

101552.2 Applied Social Research

Credit Points 10 **Level** 3

Prerequisite

400337.3 Social Research Methods

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This unit will focus students on the challenges and issues in undertaking research through the completion of a small research project. Students will have the opportunity to apply their learning from 400337 Social Research Methods to the completion of an applied research project. Through the process of planning, implementing and finalising a research project students will have a direct experience of the theoretical, ethical, political and practical aspects of applied social research.

200033.5 Applied Statistics

Credit Points 10 **Level** 2

Prerequisite

200032.5 Statistics for Business OR **300700.5** Statistical Decision Making OR **200263.4** Biometry OR **200052.4** Introduction to Economic Methods

Special Requirements

Scientific calculator and access to a computer with appropriate software, using Minitab, Excel and SPSS.

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The unit builds on the basic statistical concepts introduced in first year, and also prepares students for broader application of statistics for those majoring in science or business. Topics include some common probability distributions; revision of hypothesis testing; analysis of categorical data; analysis of variance; simple and multiple linear regression analysis and correlation; some nonparametric methods; and fundamentals of time-series analysis.

700076.1 Approaches to Communication (UWSC)

Credit Points 10 **Level** 1

Assumed Knowledge

General knowledge of history, politics and media.

Equivalent Units

101040 - Approaches to Communication

Special Requirements

Students must be enrolled in 7021 - Associate Degree in Creative Industries

Approaches to Communication offers a wide range overview of major theories and models in communication and embraces a series of selected case studies of the emergence, impact and social shaping of different communication and media technologies through history and into the future.

101442.2 Asia in the World

Credit Points 10 **Level** 1

Equivalent Units

100867 - Foundations of Asia

This unit introduces International Relations and Asian Studies. Considering both traditional and contemporary times, it seeks to place Asia's diverse cultures in a global context. It examines issues such as how to define Asia, the relationship between Asia and Australia, how Asian states related to each other, and how Western ideas of international relations have transformed these relations. The great religions/philosophies of Asian societies - Buddhism, Hinduism, Islam, Christianity and Confucianism - have influenced Asian states and relations between them; and the unit considers their roles. It explores other forces which have shaped the civilisations, politics and communities of Asia and influenced how they have related to each other and the world beyond.

200535.2 Auditing and Assurance Services

Credit Points 10 **Level** 3

Assumed Knowledge

A basic knowledge of computing.

Prerequisite

200109.4 Corporate Accounting Systems

Equivalent Units

AC301A - Auditing, H3822 - Auditing, 61151 - Principles of Auditing, 200107 - Auditing Principles

Incompatible Units

61152 - Auditing & Professional Practice

This unit studies the roles and responsibilities of the auditor, auditing principles and standards and the application of those standards, particularly in an electronic environment.

100958.2 Australia and the World

Credit Points 10 **Level** 1

Australia is a unique country yet typical of the neo-Europes of the Americas and the Pacific, all conquered and settled by Europeans since 1500. This unit will explore the patterns of human settlement of the continent, beginning with the

distinctive cultures and languages of the indigenous peoples of Australia and nearby islands. The unit will pose two fundamental questions: how did Australia come to be the sort of society it is? How have Australians, both indigenous and post-1788, settlers related to the world around them? Major themes are migration, trade, culture, political structures and foreign relations.

200697.2 Banking and Securities Law

Credit Points 10 **Level** 3

Prerequisite

200011.2 Contracts AND **200014.2** Commercial Law

Equivalent Units

F3015 - Banking and Securities Law

This unit examines the banker customer relationship, the taking and enforcement of security for credit, and the regulation of banks and non bank financial institutions nationally and internationally. Examined in detail are 1. Secured financing, 2. the Personal Property Securities Act, 3. Infrastructure of financial markets, 4. International financial instruments and 5. the role of central Banks and the Bank for International Settlements.

200518.2 Behavioural Finance

Credit Points 10 **Level** 3

Assumed Knowledge

Students should have at least an introductory finance background before entering into this unit.

Traditional theories of finance are based the assumption that investors are both rational and utility maximizing. The Efficient Markets Hypothesis in particular has assumptions about investor behaviour which underpin its key predictions. The tenants of behavioural finance disputes the validity of these assumptions. This unit challenges traditional theory by examining how decision making and investor behaviour may be driven by personal and market psychology.

300802.1 Biodiversity

Credit Points 10 **Level** 1

Assumed Knowledge

Basic knowledge of biology and chemistry

Incompatible Units

300539 - Biodiversity, 300792 - Biology A - The Diversity of Life, 300222 - Biology 2, 14436 - Biodiversity, BI102A - Biological Sciences 1.2 (V1), J1761 - General Biology

Special Requirements

Students are required to have safety glasses, lab coat, enclosed shoes.

How many species walk, fly, swim or slither, crawl, hop, wriggle or just float, hitchhike or move so slowly that they appear not to move at all? No one knows and new species appear almost every day. This unit focuses on this spectacular diversity of living things and the process of

evolution. Students explore and classify biodiversity and how organisms function, acquire and assimilate resources and co-ordinate growth and reproduction. Organisms interact with one another and their environment forming a complex set of interactions in ecosystems. It is these interactions that have driven evolution. Ultimately human survival depends on the sustainable use of this biodiversity and ecosystems.

200295.2 Bioethics

Credit Points 10 **Level** 2

Equivalent Units

69161 - Bioethics

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This unit covers some of the ethical and legal issues associated with medical practice and research, including issues raised by new developments in biotechnology. There is a strong emphasis on clarification of personal values. Topics covered include some of the following: the nature of moral thinking, issues of life and death, experimentation and research involving human and animal subjects, organ transplantation, genetic manipulation, new reproductive technologies, access and rationing of health care resources and ethical issues in psychiatry.

200263.1 Biometry

Credit Points 10 **Level** 1

Assumed Knowledge

HSC Mathematics

Equivalent Units

200032 - Statistics for Business, 200192 - Statistics for Science

Incompatible Units

200190 - Finite Mathematics, 200194 - Engineering Mathematics 3

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This unit introduces students to various statistical techniques necessary in scientific endeavours. Presentation of the content will emphasize the correct principles and procedures for collecting and analysing scientific data, using a hands-on approach. Topics include effective methods of gathering data, statistical principles of designing experiments, error analysis, describing different sets of data, probability distributions, statistical inference, non-parametric methods, and simple linear regression and correlation.

200263.3 Biometry

Credit Points 10 **Level** 1

Assumed Knowledge

HSC Mathematics or equivalent

Equivalent Units

200192 - Statistics for Science, 300700 - Statistical Decision Making, 200032 - Statistics for Business, 200052 - Introduction to Economic Methods

Incompatible Units

200182 - Quantitative Techniques

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Biometry introduces students to various statistical techniques necessary in scientific endeavours. Presentation of the content will emphasize the correct principles and procedures for collecting and analysing scientific data, using a 'hands-on' approach. Topics include effective methods of gathering data, statistical principles of designing experiments, error analysis, describing different sets of data, probability distributions, statistical inference, non-parametric methods, simple linear regression and analysis of categorical data.

101684.3 Brain and Behaviour

Credit Points 10 **Level** 2

Equivalent Units

100931 - Neuroscience

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This unit provides an introduction to the biological and neuroscientific bases of human behaviour. Topics covered include the chemistry of life, the molecular basis of life, the cell and some of the major organ systems of the human body with particular reference to the nervous, endocrine and sensory systems. The course has a significant laboratory component which reinforces lecture and text material. Students will be introduced to the biological and neuroscientific concepts necessary for a thorough understanding of areas of psychology such as abnormal psychology, cognitive processes, developmental psychology, human learning, and physiological psychology.

200088.2 Brand and Product Management

Credit Points 10 **Level** 3

Assumed Knowledge

A sound knowledge of marketing principles and of the key elements of consumer behaviour, marketing research and marketing communications.

Prerequisite

[200083.2 Marketing Principles](#)

Equivalent Units

MK205A - Brand Management

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This unit focuses on the role of brand and product management in the context of planning and implementing marketing strategies and is intended to develop a critical appreciation of the inherent challenges contemporary firms encounter in creating and maintaining brand equity.

300706.2 Building 1

Credit Points 10 **Level** 1

Equivalent Units

BG101A - Building 1, 700070 - Building 1 (UWSC)

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course, Key Program or Major.

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This unit provides students with an overview of regulations and construction techniques with an emphasis on low-rise residential buildings in the Australian context. It covers general process; building regulations; environmental issues; surveying techniques; structural elements (footings, framing and bracing); envelope; services; fit-out and finishes.

200336.3 Business Academic Skills

Credit Points 10 **Level** 1

Assumed Knowledge

HSC English or equivalent

Equivalent Units

200155 - Business Skills and Communication, 100483 - Principles of Professional Communication 1, 700002 - Business Academic Skills (UWSC), 700077 - Creative Industries Business Academic Skills

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course, Key Program or Major.

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This is a foundation unit that addresses academic essay writing skills relevant to business and economic issues. The unit is designed to develop basic student proficiencies such as information collection, analysis and evaluation, and logical reasoning skills. Through the analysis of ethical issues, this unit teaches students to research; reference using the College of Business and Law's Harvard style; analyse data; develop an argument; and write an academic essay.

700002.2 Business Academic Skills (UWSC)

Credit Points 10 **Level** 1

Assumed Knowledge

HSC English or equivalent

Equivalent Units

200336 - Business Academic Skills, 200155 - Business Skills and Communication, 100483 - Principles of Professional Communication 1, 700040 - Principles of Professional Communication 1 (UWSC)

.....

This is a foundation unit that addresses academic essay writing skills relevant to business and economic issues. The unit is designed to develop basic student proficiencies such as information collection, analysis and evaluation and logical reasoning skills. Through the analysis of ethical issues, this unit teaches students to research; reference using the College of Business and Law's Harvard style; analyse data; develop an argument and write an academic essay.

200712.3 Business and Commerce Honours Thesis A

Credit Points 0 **Level** 5

Assumed Knowledge

Admission requires a Grade Point Average (GPA) calculation of greater than a Credit Average (greater than 5.0). The calculation is taken over all semesters. However, for students whose overall GPA is no less than 4.5, a case for admission may be made based upon a GPA calculation from a selection of units in the second or third years of study (as approved by the College) amounting to no less than 80 credit points, and meeting the threshold of 5.0.

Incompatible Units

200205 - Business & Commerce Honours Seminar 1, 200204 - Business & Commerce Honours Seminar 2, 200206 - Business & Commerce Honours Thesis

Special Requirements

Students must be enrolled in the Honours Program.

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The aim of this unit is to further develop student's research and problem solving skills. Students are required to implement the research plan, complete a substantive piece of research in the relevant disciplinary field and to communicate the results of that work to an interested and technically literate audience. The thesis is expected to be at a high professional standard. The thesis topic and structure will vary according to the area of interest of the student and the expertise of the supervisor. Throughout this unit, regular planned consultations between the student and supervisor will occur. Students are expected to work to a schedule devised in consultation with their supervisor. The schedule will include set dates for the presentation of draft chapters for review by the supervisor(s).

200713.3 Business and Commerce Honours Thesis B

Credit Points 60 **Level** 5

Assumed Knowledge

Admission requires a Grade Point Average (GPA) calculation of greater than a Credit Average (greater than 5.0). The calculation is taken over all semesters. However, for students whose overall GPA is no less than 4.5, a case for admission may be made based upon a GPA calculation from a selection of units in the second or third years of study (as approved by the College) amounting to no less than 80 credit points, and meeting the threshold of 5.0.

Incompatible Units

200205 - Business & Commerce Honours Seminar 1, 200204 - Business & Commerce Honours Seminar 2, 200206 - Business & Commerce Honours Thesis

Special Requirements

Students must be enrolled in the Honours Program.

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The aim of this unit is to further develop students research and problem solving skills. Students are required to implement the research plan, complete a substantive piece of research in the relevant disciplinary field and to

communicate the results of that work to an interested and technically literate audience. The thesis is expected to be at a high professional standard. The thesis topic and structure will vary according to the area of interest of the student and the expertise of the supervisor. Throughout this unit, regular planned consultations between the student and supervisor will occur. Students are expected to work to a schedule devised in consultation with their supervisor. The schedule will include set dates for the presentation of draft chapters for review by the supervisor(s).

200573.2 Business Leadership

Credit Points 10 **Level** 3

Assumed Knowledge

Students must have completed at least 90 credit points of business related units.

Special Requirements

Students in 2741 Bachelor of Business and Commerce (Advanced Business Leadership) must enrol in this unit. Students enrolled in 2739 Bachelor of Business and Commerce may take this unit as an elective with Director, Academic Programs approval. Students interested in taking this unit as an elective will have to apply to the Director, Academic Programs who will have to decide whether the students fit the category of high potential students. The criteria will normally mean a UAI of at least 80 (or equivalent), or a grade point average of at least 5.0. If there are too many applicants the Director, Academic Programs may rank the applicants and restrict the number of acceptances to an appropriate seminar size.

This unit explores the multiple opinions and complex perspectives regarding leadership in the global business context. Exploring the nature of leadership across different cultures and situations, students develop an insight into the highly sophisticated meanings of leadership emerging from the broad literature, history and accounts on the topic. Future leaders emerge from this unit recognising the importance and relevance of their personal leadership goals in the early stages of a business or commerce career.

200714.3 Business Research Methods

Credit Points 10 **Level** 5

Assumed Knowledge

Understanding and knowledge equivalent to an undergraduate degree in a relevant area to that in which the student plans to undertake the Honours degree, as approved by the Head of School. Normally the student will have an average admission mark > 65 unless a case can be made.

Incompatible Units

200299 - Business Research Seminar Skills

This unit provides honours level students with the basic knowledge and skills necessary to design and undertake their honours level research project. It provides a balance between quantitative and qualitative methods and will assist students in selecting the most appropriate method for their project. The unit covers such research essentials as: approaches (positivist, interpretive and critical), research

design, hypothesis testing, sampling, ethics, methods and techniques, analysis of both qualitative and quantitative data, the presentation of results and discussion of findings.

200299.3 Business Research Skills Seminar

Credit Points 10 **Level** 5

This unit introduces students to core concepts of business research, qualitative, quantitative and mixed methodologies frequently used in business research. The unit prepares students to be able to justify the methods and tools used in their Higher Degree by Research thesis and thus allowing them to work towards the methodology chapter of their thesis.

700093.1 Business Society and Policy (UWSC)

Credit Points 10 **Level** 2

Equivalent Units

200158 - Business Society and Policy

Special Requirements

Students must be enrolled in 7021 - Associate Degree in Creative Industries

The purpose of this unit is to explore through reflection and social inquiry the complex relationships between businesses and their stakeholders, critically evaluating social and political impacts of business decisions and practices and the challenges and ethical dilemmas emerging in the context of global capitalism. Students will examine these relationships within the framework of the development of capitalism, considering the importance of government roles to regulate the impacts of business actions on society and vice versa. It emphasises the social responsibility of the firm and the role of ideology used to justify the actions of business, society and government.

200091.3 Business to Business Marketing

Credit Points 10 **Level** 3

Assumed Knowledge

Basic knowledge of marketing concepts, theories and frameworks

Prerequisite

200083.2 Marketing Principles

Equivalent Units

MK318A - Business-to- Business Marketing, 61723 - Business-to-Business Marketing

This unit encompasses introduction to B2B Marketing, differences between B2B and consumer marketing, organizational buying behaviour, B2B market segmentation, business marketing strategy, management of the 4P's in B2B Marketing, relationship and network marketing, Supply Chain Management and CRM strategies, and evaluating the marketing efforts and making the marketing strategy work.

200158.3 Business, Society and Policy

Credit Points 10 **Level** 2

Corequisite

200571.2 Management Dynamics OR **61611.1** Management Studies OR **H1727.1** Business Management OR **MG102A.3** Management Foundations

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The purpose of this unit is to explore through reflection and social inquiry the complex relationships between businesses and their stakeholders, critically evaluating social and political impacts of business decisions and practices and the challenges and ethical dilemmas emerging in the context of global capitalism. Students will examine these relationships within the framework of the development of capitalism, considering the importance of government roles to regulate the impacts of business actions on society and vice versa. It emphasises the social responsibility of the firm and the role of ideology used to justify the actions of business, society and government.

300816.1 Cell Biology

Credit Points 10 **Level** 1

Assumed Knowledge

Basic understanding of biology and chemistry

Equivalent Units

300543 - Cell Biology, 300793 - Biology B - Cellular Processes, 300221 - Biology 1

Special Requirements

Students require safety glasses, laboratory coat and laboratory book.

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Cells are the most basic form of all life, and underlying normal cell function are the molecules used to build complex cellular structures, generate energy, and propagate dynamic life. The unit will study the fundamental processes through which key biomolecules, including lipids, carbohydrates, amino acids and nucleic acids are manipulated to generate and store energy, and build a broad array of important biological macromolecules including DNA, membranes and proteins. To sustain life, cells respire for energy and replicate for growth and sexual reproduction. Accordingly the unit will examine cellular respiration, transcription, translation, mitosis, meiosis, transmission and how genes are inherited and modified providing student's insights into the phenomena of life. The role of DNA technology in the fields of medicine, biomolecular plant and animal science, food, forensic and environmental science will provide students with real world applications.

200699.2 Clinical Legal Placement

Credit Points 10 **Level** 4

Prerequisite

200008.2 Torts Law AND **200010.2** Criminal Law AND **200011.2** Contracts AND **200020.5** Professional Responsibility and Legal Ethics

Equivalent Units

F3500 - Independent Study A (Law)

Special Requirements

This is a unit for Law students in a clinical legal practice setting who have completed the pre-requisites and priority would need to be given to such students. The unit is not considered appropriate for non-LLB students by virtue of its nature. Students enrolling in this unit may need to have a criminal records check and consent declarations as some students may be conducting their placement in circumstances where they are 'working' with minors.

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Clinical Legal Placement allows you to attend the Parramatta Community Justice Clinic (PCJC) or a community legal centre for five (5) days. Places are limited and enrolment is based on merit. This unit provides you with an invaluable opportunity to use and reflect on your study of law in an interactive, legal service environment. Under the supervision of a legal practitioner you will work on advice, casework, policy or project work, as required by the PCJC or relevant centre. You will examine the practical application of the law and the interaction of law, facts, policy and ethical issues. You will be exposed to a system of self-analysis and self-criticism. You will be required to record and reflect on your experiences, deliver a presentation and submit a paper.

101677.3 Cognitive Processes

Credit Points 10 **Level** 3

Assumed Knowledge

Basic understanding of core concepts of cognition, perception and biological psychology

Prerequisite

101183.2 Psychology: Behavioural Science

Equivalent Units

100016 - Human Learning and Cognition

Special Requirements

Prerequisites will not apply to students enrolled in 1630 Graduate Diploma of Psychological Studies.

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Cognitive psychology studies the mental processes that underpin attention, perception, learning and memory. Conceptual and research questions include: How do we recognize speech, faces, or music? What are the structures and mechanisms of human memory? What processes underpin acquisition of language, and are the processes similar when we learn a second language? What processes are involved in reading? What factors affect attention and performance? Is creativity anything more than problem solving? Contemporary theories will be discussed and evaluated. Investigative research methods include experiments, computer modelling, clinical case studies, and brain imaging.

200014.2 Commercial Law

Credit Points 10 **Level** 3

Prerequisite

200006.2 Introduction to Law AND **200007.2** Law Foundation

Equivalent Units

69007 - Commercial Law, F2001 - Commercial Law

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In 2014, this unit replaced by 200814 – Commercial Transactions Law. This unit provides an introduction to the general principles of commercial law. It also examines key aspects of substantive commercial law principles as they arise in a practical context with reference to current developments in the business community. Topics include: the law of principal and agent, guarantee, bailment, negotiable instruments, insurance, credit, sale of goods, and consumer protection law.

200600.2 Commercial Property Management

Credit Points 10 **Level** 3

Assumed Knowledge

It is assumed that candidates attempting this unit are already in possession of a basic understanding of the nature of commercial real estate as an investment and asset class. It is assumed that this level of understanding includes a familiarity with the fundamental characteristics of retail, industrial and office-building properties, plus the sub-markets existing within each of those use categories, and how the characteristics differ between these three prime categories of commercial property use. It is also assumed that, prior to entry into this unit, students already possess a rudimentary understanding of investment analysis, risk analysis and financial appraisal (i.e. valuation) techniques, principles and practice as they apply to commercial real estate.

Equivalent Units

MG316A - Commercial Property Management

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course, Key Program or Major.

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This unit will examine the operation of commercial property management as a discrete discipline of the property industry. Students will examine the fundamental principles of the day to day management of the various classes of mainstream commercial investment property. This unit will also enable students to understand the various duties of the commercial manager, including legislative and regulatory provisions and obligations. Students will understand the nature of contemporary commercial leasing practice and the relationship between building owner, building manager and tenants, including the vested interests and objectives of all concerned parties.

200603.2 Commercial Valuation

Credit Points 10 **Level** 2

Assumed Knowledge

Good conceptual knowledge of property valuation methodology and valuation mathematics. Additionally students should have fundamental knowledge of computer applications.

Equivalent Units

VA201A - Commercial Valuation

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course, Key Program or Major.

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This unit will provide students with good understanding of theory and practice of commercial valuation. All aspects of commercial valuation will be covered, including commercial valuation reporting standard of the Australian Property Institute.

102055.1 Communication Campaigns

Credit Points 10 **Level** 3

Incompatible Units

101035 - Advertising: Campaign, 101049 - Public Relations Campaigns

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Students will learn about key aspects of the communication management process. This unit provides the opportunity to link and apply theoretical understanding with writing, planning and presentation skills gained during the degree, in response to a client brief. The real life situation allows students to demonstrate their capacity for problem analysis and to develop appropriate and timely program solutions. They are required to work within a limited budget and to realistic industry timelines. The end product is a campaign they can include in their portfolio. Assignments enable students to demonstrate their capacity to develop a campaign and prepare themselves for a communication position, either in an in-house or consultancy role.

101930.1 Communication Research Project

Credit Points 10 **Level** 3

Assumed Knowledge

Knowledge gained from completion of Bachelor of Communication Key Program units in years 2 and 3.

Equivalent Units

101056 - Visual Thinking, 101719 - Media Analysis

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This final year unit draws upon the range of theory and practice-based studies in previous years to provide a capstone experience as a bridge into professional work or as a precursor to an Honours project. The 'open box' approach invites students to develop an idea for a research report or professional project, undertaking pilot stages of research in an area of interest that has emerged as a result

of previous studies. A range of approaches to research from both industry and academic perspectives will be covered. Students will be provided with an outline of project options that draw on historical and contemporary issues that guide the development of their own research question in relation to the topic. A range of methodological approaches will be explored, including practice based methods, industry observation/shadowing, qualitative interviews, quantitative digital data research. Students will develop their own reading lists and research methods in relation to the topic that will be used to provide critical context for their project.

102056.1 Communication Strategies

Credit Points 10 **Level** 2

Assumed Knowledge

Knowledge from Year 1 of the B Communication program into units in PR and Advertising, competent literacy skills, basic computer skills.

Equivalent Units

101829 - Public Relations Tactics, 100215 - Advertising: Strategy, 101176 - Public Relations Strategy

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Communication Strategies is a dynamic practice-oriented course designed to teach students how to interrogate and analyse real clients' products/services, issues and opportunities, markets and audiences, in order to develop effective communication strategies. Through discussion topics and project-based work, students will learn how to design and implement a holistic communications strategy that is relevant for a particular client.

200529.3 Comparative Law: Legal Systems of the World

Credit Points 10 **Level** 3

Prerequisite

200008.2 Torts Law AND **200009.2** Constitutional Law AND **200010.2** Criminal Law AND **200011.2** Contracts

Equivalent Units

69057 - Comparative Law, F3034 - Fundamentals of the US Legal System, F3035 - European Union Law, F3011 - Asian Laws and Cultures

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The unit introduces students to the different legal systems of the world: the common law and civil law traditions, indigenous legal systems, religion-based legal systems and legal systems in Asia. It aims to provide an understanding of how they have developed in particular legal and cultural contexts. It also examines and evaluates the impact of the introduction of western legal systems in non-western countries. The unit will study the systems of both at the general level and in relation to specific laws, such as family law, torts and contracts, dispute resolution and procedure. The unit is also concerned with the nature and function of comparative law as a discipline. Students will be encouraged to undertake individual research and to evaluate legal information derived from a variety of different sources and perspectives.

300838.1 Comparative Physiology

Credit Points 10 **Level** 2

Assumed Knowledge

Basic biology, chemistry and maths

Prerequisite

300818.1 Introduction to Physiology OR **300936.1** Functional Proteins and Genes OR **300801.1** Animal Science OR **300816.1** Cell Biology OR **300802.1** Biodiversity

Equivalent Units

300608 - Animal Physiology

Special Requirements

Successful completion 60 credit points at Level 1 and 20 credit points at Level 2.

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Building on the underlying physical and chemical principals/laws that define physiology, this unit from both a systems (e.g. Respiratory) and environmental (e.g. Marine) perspective, seeks to compare the functional physiology of organisms at all levels of organisation. Particular attention will be paid to respiration, temperature tolerance & regulation, living in water, sensory and neurophysiology. Students will have the opportunity to carry out a defined research project.

200631.2 Competition Law and Policy

Credit Points 10 **Level** 3

Prerequisite

200009.2 Constitutional Law AND **200757.1** Equity & Trusts

Equivalent Units

69119 - Competition Law

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Competition Law is an important constituent element of economic policy, reflecting the view that competition enhances market efficiency and productivity. This unit examines the regulation of competition in Australia with particular reference to the substantive provisions of the Competition and Consumer Act 2010 regulating anti-competitive conduct in Australia and access to infrastructure services. Some reference will also be made to equivalent overseas laws and to reform issues. Particular reference will be made to current EU and US competition laws.

200656.2 Conflicts of Law

Credit Points 10 **Level** 3

Prerequisite

200008.2 Torts Law AND **200011.2** Contracts AND **200012.2** Property Law

Equivalent Units

F3013 - Conflict of Laws

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Conflict of Laws (also known as Private International Law) is about resolving legal questions involving more than one jurisdiction. Conflict of Laws issues may arise between the Australian States and Territories or between nations. The globalisation of economic activity, and ease and affordability of travel and telecommunications have contributed to the recent dramatic increase of trans-national dimensions in personal and commercial litigation. This unit provides an introduction to the sources of conflict of laws, the international jurisdiction of domestic courts, the recognition and enforcement of foreign judgements and decrees, and the problem of choice of law as it arises in various situations.

300855.1 Conservation Biology

Credit Points 10 **Level** 3

Prerequisite

300802.1 Biodiversity AND **300836.1** Botany OR **300838.1** Comparative Physiology OR **300865.1** Plant Physiology OR **300845.1** Genetics OR **300839.1** Ecology

Equivalent Units

300466 - Environmental Biology, 300617 - Conservation Biology

Special Requirements

Successful completion of 40 credit points at level 2 and 20 credit points at level 3. Students are required to wear a lab coat and enclosed footwear in this unit.

Most species disappearances have occurred in major extinction events spread over geological time. Are we in the midst of and the cause of another mass extinction event? This unit will explore this idea by examining the processes that have led to, and are leading to species extinction and the current biodiversity crisis. Many of the methods and issues used in and associated with conservation will be covered in a variety of case studies, field and laboratory activities.

200009.3 Constitutional Law

Credit Points 10 **Level** 2

Corequisite

200006.2 Introduction to Law

Equivalent Units

69010 - Constitutional Law, F1006 - Constitutional Law, LW202A - Constitutional Law

This unit introduces the legal rules and doctrines governing State and Commonwealth Constitutional systems in Australia. Topics covered include: State and Commonwealth Constitutions; legislative powers of the Commonwealth and State governments; the separation of powers doctrine; the legal relations between State and Commonwealth laws; Bills of Rights; Constitutional freedoms and restrictions on Commonwealth legislative powers.

200084.2 Consumer Behaviour

Credit Points 10 **Level** 1

Equivalent Units

61721 - Consumer Behaviour, MK105A - Buyer Behaviour

A focus on the consumer is critical in marketing philosophy. Effective marketing strategies are necessarily formulated as a result of the understanding of basic consumer behaviour. This unit covers assumptions and concepts related to understanding the consumer, including but not limited to cultural and ethnic values, social class and status, personal influence, family and household influences, situational influences, consumer resources, involvement, motivation and knowledge, attitudes, individual differences in behaviour, personality, values and lifestyle, information processing, learning, influencing attitudes, diagnosis of decision process and behaviour, consumer decision-making process and need recognition, information search, alternative evaluation, purchase and its outcomes, retailing and consumer trends, market segmentation, diffusion of innovations, global consumer markets, consumerism and social responsibility.

700027.1 Consumer Behaviour (UWSC)

Credit Points 10 **Level** 1

Equivalent Units

61721 - Consumer Behaviour, MK105A - Buyer Behaviour, 200084 Consumer Behaviour

Special Requirements

Students must be enrolled at UWS College in 7008 Diploma in Business and Commerce Fast Track.

A focus on the consumer is critical in marketing philosophy. Effective marketing strategies are necessarily formulated as a result of the understanding of basic consumer behaviour. This unit covers assumptions and concepts related to understanding the consumer, including cultural and ethnic values, social class and status, personal influence, family and household influences, involvement, motivation and knowledge, attitudes, personality, values and lifestyle, information processing, learning, diagnosis of decision process and behaviour, consumer decision-making process and need recognition, information search, alternative evaluation, purchase and its outcomes, retailing and consumer trends, marketing segmentation, diffusion of innovations and global consumer markets.

200774.2 Consumer Law and Policy

Credit Points 10 **Level** 3

Prerequisite

200011.2 Contracts AND **200014.2** Commercial Law

Equivalent Units

69133 - Consumer Protection Law, 200655 Consumer Protection Law

Incompatible Units

F3028 Trade Practices Law

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This unit builds on concepts learned in Contracts and Commercial Law. It provides a detailed examination of misleading or deceptive conduct under The Australian Consumer Law, and related provisions dealing with false or misleading representations. Unconscionable conduct under The Australian Consumer Law and relevant industry codes will also be covered. The protection offered to consumers through this regime will be explored in a range of contexts, including regulation of advertising and the financial services sector. Enforcement through civil and criminal proceedings, including accessorial liability, and a range of defences to these actions will also be covered.

101554.3 Contemporary Debates in Social Science

Credit Points 10 **Level** 3

Prerequisite

101900.1 Working with Communities AND **101551.3** Understanding Society AND **101556.2** The Geographies of Social Difference AND **101557.3** The Individual in Society AND **101552.2** Applied Social Research AND **400337.3** Social Research Methods AND **101555.3** Ethics in the Social Sciences

.....

This unit will provide students with the opportunity to engage with contemporary debates in the social sciences. Students will examine key concepts and structures in the social sciences such as place, work, community, family, power, diversity and globalisation within the context of current political and social events. This will encourage the student to critically analyse and understand current debates and contentious issues relevant to the social sciences. Students will use both theoretical and applied knowledge to develop an informed position on matters of continuing importance to the community and the polity.

400335.3 Contemporary Issues in Sport Management

Credit Points 10 **Level** 3

Assumed Knowledge

Students should have an understanding of the objectives in Sport Marketing 1

Equivalent Units

B3087 - Contemporary Issues in Sport Management

.....

Sport management operates in an environment where political, economic and legal influences impact on the running of sporting organisations. This unit critically examines contemporary issues influencing the management of sport in Australia.

200108.2 Contemporary Management Accounting

Credit Points 10 **Level** 2

Prerequisite

200116.4 Management Accounting Fundamentals

Equivalent Units

61122 - Advanced Management Accounting, AC303A - Advanced Management Accounting (V1), H2762 - Management Accounting

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This unit views contemporary areas of management accounting from a strategic perspective, and critically examines some of the traditional concepts and techniques discussed in Management Accounting Fundamentals.

200568.3 Contemporary Management Issues

Credit Points 10 **Level** 3

Prerequisite

200571.2 Management Dynamics OR **MG102A.3** Management Foundations

Equivalent Units

H3740 - Contemporary Management Issues

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This is an engaged unit that requires students to undertake real-world projects to support selected industry or community partners. The unit also blends in-class and online activities as well as individual and group work, with self-directed problem-based learning. The focus of students' learning is on social and environmental issues in management, and the in-class workshops support students to conduct the required engagement activities with industry or community partners. As a third-year unit, attention is given to students' application of the knowledge and skills already acquired in their degree programs, and on the practice of business management skills.

100960.2 Contemporary Society

Credit Points 10 **Level** 1

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The unit introduces to students the socio-political organisation and cultural forms of the contemporary world focused on the production and structure of social relations, building on students' social and cultural experience. The unit will focus on the production and operation of social inequalities specifically gender, race/ethnicity and class and draw on key sociological and cultural studies approaches highlighting the role of culture and language in the production and maintenance of social inequalities with an emphasis on bilingualism and biculturalism in the consideration of race/ethnicity in contemporary Australia.

101751.2 Contextualising Indigenous Australia (Day Mode)

Credit Points 10 **Level** 1

Equivalent Units

300455 - Indigenous Australia: Back to the Future

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This unit will provide a comprehensive overview of Indigenous Australian cultures, histories and identities. The scope of the unit spans pre-colonisation to the twenty-first century across Australia and all relevant fields of study. A

cross-section of institutional, community and popular culture contexts will be explored. This body of knowledge will provide a context for various professions and discussions. Students will have the exciting opportunity to hear from a diverse range of Indigenous educators from academics to artists through to performers and community elders. A broad understanding of Indigenous Australia will position students to be advocates for change in contemporary Australia.

200011.2 Contracts

Credit Points 10 **Level** 2

Corequisite

200006.2 Introduction to Law

Equivalent Units

69018 - Law of Contract, F1003 - Contracts, LW301A - Contracts

Contracts covers the formation of contracts, the requirement of writing, privity of contract, contractual terms and their interpretation, breach of contract, discharge of contractual obligations and elements vitiating its formation such as misrepresentation, misleading and deceptive conduct, mistake, undue influence, unconscionability, duress and discharge. Statutory developments are also considered such as the Contracts Review Act 1980 (NSW) and the Australian Consumer Law, as are the historic and theoretical aspects of the development of the law of contract.

200109.4 Corporate Accounting Systems

Credit Points 10 **Level** 3

Prerequisite

200536.2 Intermediate Financial Accounting

This unit builds on the fundamental knowledge of accounting procedures gained in Intermediate Financial Accounting. It involves the comprehensive study of aspects of corporate accounting and reporting which are regulated by legislation, accounting standards, Australian Securities and Investment Commission and Stock Exchange requirements. This unit is designed to provide students with grounding in the regulation and practice of corporate reporting in Australia. The major orientation is towards the theoretical and practical aspects of corporate reporting, whilst at the same time exploring the reasons for regulatory disclosures.

200596.1 Corporate Finance

Credit Points 10 **Level** 3

Assumed Knowledge

Concepts of risk and return and basic capital expenditure analysis.

Equivalent Units

CO301A - Corporate Finance

This unit extends students understanding of finance theories that are relevant to a corporate finance manager.

200488.3 Corporate Financial Management

Credit Points 10 **Level** 2

Assumed Knowledge

HSC Mathematics, introductory economics or microeconomics

Prerequisite

200101.3 Accounting Information for Managers OR **200103.1** Accounting Reports and Decisions

Equivalent Units

200050 - Financial Management, 200110 - Corporate Financial Decision Making

This unit introduces the fundamental concepts of finance theory and the tools of financial decision making in the context of the Australian institutional environment. These concepts relate primarily to the time value of money, risk and return, capital budgeting and capital structure. The unit's purpose is to develop an understanding of the basic practices of financial management from the perspective of a firm (both large and small). Students examine the investment, financing and dividend decisions of corporations.

200657.2 Corporate Governance

Credit Points 10 **Level** 3

Prerequisite

200183.4 Law of Business Organisations OR **200018.3** Law of Associations

Through an interdisciplinary approach, this unit explores the place and role of the modern for profit business corporation in advanced and emerging capitalist economies. It examines the public and private role of public and private companies (and their equivalent in non-common law jurisdictions), their external and internal orientation, and issues relating to their accountability, responsibility, and transparency.

700077.2 Creative Industries Business Academic Skills

Credit Points 10 **Level** 1

Assumed Knowledge

HSC English or equivalent

Equivalent Units

200336 - Business Academic Skills 700002 - Business Academic Skills (UWSC)

Special Requirements

Students must be enrolled in 7021 - Associate Degree in Creative Industries

The unit provides the opportunity for students to develop business and academic skills in the form of information collection, analysis and evaluation, logical reasoning skills, and communication skills relevant to business and economic issues with particular reference to the Creative Industries.

700086.1 Creative Industries Events Delivery - Theory and Practice 1

Credit Points 10 **Level** 2

Assumed Knowledge

Associate degree students should have successfully completed all Level 1 units prior to attempting 700086 Creative Industries Events Delivery –Theory and Practice 1 which is run concurrently with 700087 Creative Industries Events Delivery –Theory and Practice 2.

Prerequisite

700081.1 Creative Industries Events Multidisciplinary Approaches AND **700083.1** Creative Industries Events Planning

Special Requirements

Students must be enrolled in 7021 Associate Degree in Creative Industries

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This unit aims to coordinate the students' application of previously learned management, leadership and organisational skills for the establishment of a project/event that will be launched in the last session of the course. The project aims to put into practice the core unit learning outcomes of the course integrated into a real work application. Building on Creative Industries Events Planning, this unit provides practice in project management skills and engages industry specialists, artists, media, and community cultural organisations with students towards the realisation of the practical event. The unit prepares the student to appreciate and work with real-time applications involving project planning within a time-frame and as a key member of an events team. Creative Industries Events Delivery –Theory and Practice 1 integrates with Creative Industries Events Multidisciplinary Approaches and Creative Industries Events Planning. The outcome of the unit will be the successful delivery of an event which meets industry standards.

700087.1 Creative Industries Events Delivery - Theory and Practice 2

Credit Points 10 **Level** 2

Assumed Knowledge

Associate degree students should have successfully completed all Level 1 units prior to attempting 700087 Creative Industries Events Delivery –Theory and Practice 2 which is run concurrently with 700086 Creative Industries Events Delivery –Theory and Practice 1

Prerequisite

700081.1 Creative Industries Events Multidisciplinary Approaches AND **700083.1** Creative Industries Events Planning

Special Requirements

Students must be enrolled in 7021 Associate Degree in Creative Industries

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The aim of this unit, studied concurrently with Creative Industries Events Delivery –Theory and Practice 1 is to ensure that students have the knowledge, understanding and professional skills to evaluate the success and impact of the proposed creative industry event following its delivery. Building on the event development in Creative Industries Events Multidisciplinary Approaches and Creative Industries Events Planning combined with the experience derived concurrently in Creative Industries Events Delivery –Theory and Practice 1, this unit provides practice in project management skills relevant to the measurement and quality of the creative industry event. The unit prepares the student to appreciate and work with real-time applications involving project reporting and evaluation within a time-frame. The outcome of the unit will be the successful evaluation and reporting of the event that meets industry standards.

700081.1 Creative Industries Events Multidisciplinary Approaches

Credit Points 10 **Level** 1

Assumed Knowledge

Students who attempt 700081 Creative Industries Events Multidisciplinary Approaches should have some experience with and understanding of business academic skills, good communication practices, basic accounting principles and essential marketing principles. Associate degree students should have successfully completed 700077 Creative Industries Business Academic Skills; 700078 Accounting Information for Managers (Creative Industries); 700076 Approaches to Communication (UWSC).

Special Requirements

Students must be enrolled in 7021 Associate Degree in Creative Industries

.....

This unit has been designed for students as an introductory subject to the development of a larger event project. Through explanation, demonstration and application this unit provides an opportunity for students to comprehend and appreciate the scope and richness of event and project design, planning and implementation and come to the realisation that creative industries type events require multidisciplinary understandings and approaches making them unique. The unit focuses on collaborative teamwork, team projects, site specific practices, community cultural needs and skills, and abilities to connect with communities and cultures.

700083.1 Creative Industries Events Planning

Credit Points 10 **Level** 2

Assumed Knowledge

Students who attempt 700083 Creative Industries Events Planning will have successfully completed 700081 Creative Industries Events Multidisciplinary Approaches with an

appreciation of the principles of communicating and working in teams. Associate degree students should have successfully completed all Level 1 units prior to attempting Creative Industries Events Planning.

Prerequisite

700081.1 Creative Industries Events Multidisciplinary Approaches

Special Requirements

Students must be enrolled in 7021 Associate Degree in Creative Industries

.....

The core of this unit is the establishment of a project/event which will be launched in the last session of the course. The project aims to put into practice the core unit learning outcomes of the course, integrated into a real work application. Building on concepts introduced in 700081 Creative Industries Events Multidisciplinary Approaches, including collaborative teamwork, team projects, site specific practices, and community cultural needs and skills, this unit provides grounding in project management skills and engages industry specialists, artists, media, and community cultural organisations with students towards the realisation of the practical event. The unit prepares the student to appreciate and work with real-time applications involving project planning within a time-frame and as a key member of an events team. Creative Industries Events Planning integrates with Creative Industries Events Delivery – Theory and Practice 1 and 2.

200010.2 Criminal Law

Credit Points 10 **Level** 2

Corequisite

200006.2 Introduction to Law

Equivalent Units

69000 - Criminal Law, F1005 - Criminal Law, LW106A - Criminal Law

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This unit introduces students to the basic principles of criminal law and criminal responsibility and the criminal justice process as located in its broader social and political context.

200015.2 Criminal Procedure and Evidence

Credit Points 10 **Level** 4

Assumed Knowledge

200009 - Constitutional Law, 200011 - Contracts, 200008 - Torts Law, 200012 - Property Law

Prerequisite

200006.2 Introduction to Law AND **200007.2** Law Foundation AND **200010.2** Criminal Law

Equivalent Units

F3001 - Evidence, 69022 - Litigation

.....

The unit is designed to provide an understanding of the law, the theoretical underpinnings and the underlying policy issues, in the areas of evidence and criminal procedure.

200586.2 Cross Cultural Management

Credit Points 10 **Level** 2

Equivalent Units

MG206A - Cross Cultural Management

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21st Century businesses are looking more and more similar in the way they are designed and operated. Yet to be successful and to gain comparative advantage it is imperative that these businesses manage their workforces differently. Critical to this different way of managing is culture. Culture is the cornerstone that makes people similar, yet different. Taking a multidisciplinary and 'hands on' approach, this unit examines the impacts of culture on business practices and management styles.

700094.1 Cross Cultural Management (UWSC)

Credit Points 10 **Level** 2

Equivalent Units

200586 - Cross Cultural Management

Special Requirements

Students must be enrolled in 7021 - Associate Degree in Creative Industries

.....

21st century businesses are looking more and more similar in the way they are designed and operated. Yet to be successful and to gain comparative advantage it is imperative that these businesses manage their workforces differently. Critical to this different way of managing is culture. Culture is the cornerstone that makes people similar, yet different. Taking a multidisciplinary and "hands on" approach, this unit examines the impacts of culture on business practices and management styles.

200079.2 Derivatives

Credit Points 10 **Level** 3

Assumed Knowledge

200052.1 - Introduction to Economic Methods OR 200031.1 - Mathematics for Business 200488.1 - Corporate Financial Management

Equivalent Units

61344 - Risk Management, H3686 - Options, Futures and Derivative Products

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This unit provides an introduction to trading and the theory of pricing of options, futures and other derivative products currently used in the domestic and international financial markets.

700092.1 Design Thinking (UWSC)

Credit Points 10 **Level** 1

Equivalent Units

100947 - Design Thinking

Special Requirements

Students must be enrolled in 7021 - Associate Degree in Creative Industries

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This unit explores design as a process, Key literacies that form the basis of communicating visually, Literacies in digital and analogue production and the roles and responsibilities of designer in shaping forms of visual communication.

101682.4 Developmental Psychology

Credit Points 10 **Level** 3

Assumed Knowledge

Basic understanding of core concepts of personality, social and developmental psychology

Special Requirements

Prior to enrolling in this unit students must have submitted a Working with Children Check Student Declaration.

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Note: The unit offerings for the 1H and 2H Teaching Periods at Bankstown and Penrith campuses listed above are available only for students enrolled in courses 1670 - Bachelor of Education (Birth - 5 years) and 1615 - Bachelor of Early Childhood Studies (Child and Family). Please note that enrolments will be monitored and students who are not enrolled in courses 1670 or 1615 will be required to withdraw from 1H/2H and enrol in one of the alternative Teaching Periods listed above. Structured around an overview of lifespan development including diversity, this unit explores the holistic nature of growth and development through developmental theory and research. This unit highlights the interactive nature of three main areas of development: biological, cognitive, and psychosocial changes that affect the individual from conception to end of life. The unit encourages observation as a means for understanding development and promoting individuals well being. An understanding of indigenous development will be integrated into the unit alongside an appreciation of richness in diversity within various cultural contexts.

200030.3 Differential Equations

Credit Points 10 **Level** 2

Assumed Knowledge

Algebra - competency in manipulation of algebraic terms including powers, sigma notation Elementary functions - polynomial, power, exponential, logarithmic, circular and hyperbolic, inverse functions Differentiation - derivatives of standard functions, product/quotient/composite function rules Integration - integrals of standard functions, change of variable, integration by parts

Incompatible Units

200238 - Mathematics for Engineers 2

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Differential equations arise naturally, both in abstract mathematics and in the study of many phenomena. This unit provides the theory of ordinary differential equations and an introduction to partial differential equations, together with methods of solution. Examples are drawn from a wide

range of biological, chemical, physical and economic applications.

102058.1 Digital and Social Media Communications

Credit Points 20 **Level** 3

Prerequisite

100706.1 Advertising: An Introduction AND **100212.1** Public Relations Theory and Practice

Incompatible Units

101942 - Digital and Social Media Communication, 101828 - Advertising: Digital Media

Special Requirements

Successful completion of 80 credit points at Level 1.

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This unit provides detailed insight into the use of digital and social media tactics for communication professionals. Students will explore the principles and theories of communication to provide them with the essential techniques and methods needed to write with understanding and purpose. Included in this unit are the types of writing assignments communication professionals are likely to be exposed to at a basic level and writing for mass media and the more complex writing functions, including media kits, pitches, blogs, social media (such as Facebook, Twitter, etc), website content, newsletters, brochures, magazines, etc. Students will also undertake analyses of social networks and influencers, integrated marketing communication, social measurements and metrics, multimedia, community dynamics and Cost per Click content/targeting, the mechanics of major blogging platforms, and digital crisis communication.

102057.1 Digital Journalism Production

Credit Points 20 **Level** 3

Assumed Knowledge

Basics of news writing for broadcast media and news gathering. Knowledge of Legal issues affecting journalism and Journalism ethics.

Incompatible Units

100709 - Television Journalism, 101051 - Radio Journalism

Special Requirements

Successful completion of 80 credit points at Level 1.

.....

Digital technologies have revolutionised news delivery. Journalists in every area of the profession now require video, audio, online and print skills. This unit introduces students to video and audio journalism and the ways in which multiple media can be used to tell stories.

200025.2 Discrete Mathematics

Credit Points 10 **Level** 1

Assumed Knowledge

HSC Mathematics or equivalent

Equivalent Units

ST107A - Discrete Mathematics, 14349 - Discrete Mathematics

Incompatible Units

14950 - Algebra 1A and 1B, 14503 - Maths 3, 14323 - Maths for Computing, 300699 - Discrete Structures and Complexity

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This Level 1 unit introduces set theory, symbolic logic, graph theory and some counting problems. It provides a solid foundation for further study in mathematics or computing.

200017.2 Dispute Resolution and Civil Procedure

Credit Points 10 **Level** 4

Assumed Knowledge

200009 - Constitutional Law, 200010 - Criminal Law, 200012 - Property Law, 200016 - Equity Trusts and Remedies, 200014 - Commercial Law, 200018 - Law of Association

Prerequisite

200006.2 Introduction to Law AND **200007.2** Law Foundation AND **200008.2** Torts Law AND **200011.2** Contracts

Equivalent Units

69022 - Litigation, F2003 - Dispute Resolution

.....

In 2014, this unit replaced by 200813 – Civil Procedure and Arbitration. The aim of this unit is to introduce students to the fundamental concepts and theories of dispute resolution, and to consider the distinctive features of alternative modes of dispute resolution including litigation, arbitration and mediation. The unit examines the major roles and practices governing court supervised processes, which are involved in superior court litigation. There is also an examination of how to differentially diagnose a dispute and how to match it to the most appropriate dispute resolution process. Topical issues connected with adversarial and alternative dispute resolution processes are considered.

101935.1 Documentary Media

Credit Points 10 **Level** 2

Assumed Knowledge

Knowledge gained from completion of Bachelor of Communication Key Program year 1 unit (Foundations of Media Arts and Production).

Prerequisite

101927.1 Foundations of Media Arts and Production

Equivalent Units

101178 - Video Camera and Image Formation

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The focus of this unit is on producing documentary-based innovative work that values artistic expression, aesthetics,

social awareness, and an engagement with local communities. Students in this unit investigate topics that are significant to local and global audiences. The unit explores a wide range of documentary forms and strategies across different platforms including television, independent and activist documentary and interactive documentary. The unit combines studies in documentary ideas, histories and practices opening up possibilities for documentary work created from political, cultural or personal points of departure. All necessary technical skills are taught as part of the core production coursework except technical editing instruction, which is delivered through a one-week intensive workshop.

300839.1 Ecology

Credit Points 10 **Level** 2

Assumed Knowledge

Knowledge of first-year university biology satisfactory completion of Biodiversity and Cell Biology or equivalent and the concepts of classification, evolution, taxonomy, cellular processes plant and animal structure and function.

Prerequisite

300802.1 Biodiversity OR **300816.1** Cell Biology OR **300813.1** Wildlife Studies OR **300824.1** Management of Aquatic Environments

Equivalent Units

EY210A - Ecology 2.1; 300634 - Ecology; EY201A - Ecology 2.1 (V1)

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We live in a society where environmental problems dominate public debate. Ecology is one of the sciences required to find solutions to such problems; terms and ideas that came originally from ecology are used in public discussions, and in legislation. This unit will introduce students to ecology: what is studied, how it is studied, what are the strengths and limitations of ecology. Current ecological thinking will be covered, from the scale of individual organisms, through populations, and up to communities and ecosystems. Methods of study will be highlighted using evidence from molecular ecology through to field investigations.

200053.3 Economic Modelling

Credit Points 10 **Level** 3

Prerequisite

200032.5 Statistics for Business OR **200052.4** Introduction to Economic Methods

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This unit builds on concepts explored in Introduction to Economic Methods. The unit broadens the application of the stochastic linear model in econometrics, exploring its use in the estimation of economic models and in the testing of economic hypotheses associated with these models. The emphasis is on learning by doing in small group workshops.

200537.3 Economics and Finance Engagement Project

Credit Points 10 **Level** 3

Assumed Knowledge

Students need to have completed at least four semesters of a course, key program or major in Economics or Finance.

Special Requirements

Successful completion of 150 credit points within the key programs or majors of Economics and Finance, Applied Finance, International Trade and Finance or Applied Economics of course 2739 or 2753 Bachelor of Business and Commerce or successful completion of 150 credit points within the key programs of Applied Finance or Applied Economics of courses 3659 Bachelor of Science/ Bachelor of Business and Commerce and 3655 Bachelor of Information and Communications Technology/ Bachelor of Business and Commerce or successful completion of 150 credit points within the course 2504 Bachelor of Economics or the course 2526 Bachelor of Economics/ Bachelor of Laws.

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This unit will provide students with exposure to problems with which economists and finance professionals are confronted in their daily work. They will be confronted with the multi-dimensional nature of the issues addressed by economists and finance professionals in real-life. Students will need to consider the nature of the problems as well as how realistic the solutions they are proposing are, and will learn how to systematically reflect on their contribution to the industry or community setting with which they engage.

200440.2 Economics and Finance Research Methods

Credit Points 10 **Level** 5

Assumed Knowledge

A knowledge of mathematics, statistics and basic econometrics associated with an undergraduate degree in economics or finance.

Prerequisite

200053.3 Economic Modelling OR **200054.2** Applied Econometrics

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The unit is needed to provide a course in advanced econometrics which will expose the student to traditional and modern econometric methodologies and enable students to apply econometric methods to data analysis in their honours thesis. This unit exposes the student to a range of applied economic and finance research techniques. The scope of the unit includes economic and financial model building, estimation. The unit completes research method with economic and financial hypotheses testing and forecasting.

200703.2 Economics Honours Thesis

Credit Points 40 **Level** 5

Assumed Knowledge

Admission requires a Grade Point Average (GPA) calculation of greater than a Credit Average (greater than 5.0). The calculation is taken over all semesters. However, for students whose overall GPA is no less than 4.5, a case for admission may be made based upon a GPA calculation from a selection of units in the second or third years of study (as approved by the College) amounting to no less than 80 credit points, and meeting the threshold of 5.0.

Equivalent Units

200460 - Economics Honours Thesis

Special Requirements

Students must be enrolled in the Economics Honours Program

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The aim of this unit is to further develop the student's research and problem solving skills. The student is required to implement the research plan, complete a substantive piece of research in the relevant disciplinary field and to communicate the results of that work to an interested and technically literate audience. The thesis is expected to be at a high professional standard. The thesis topic and structure will vary according to the area of interest of the student and the expertise of the supervisor. Throughout this unit, regular planned consultations between the student and supervisor will occur. Students are expected to work to a schedule devised in consultation with their supervisor. The schedule will include set dates for the presentation of draft chapters for review by the supervisor(s).

200632.3 Elder Law

Credit Points 10 **Level** 3

Prerequisite

200008.2 Torts Law AND **200011.2** Contracts

Equivalent Units

69131 - Elder Law

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This unit examines law relevant to an aging community. The legal issues are examined in a broad social, cultural and ethical context. Issues of legal capacity relevant not only to the law of contracts but also to medical treatment and end of life decisions are considered. Similarly the law relating to areas of special importance to the elder community such as age discrimination, pensions, retirement villages, wills and estate planning are also discussed.

200236.3 E-Marketing Project

Credit Points 10 **Level** 3

Assumed Knowledge

An understanding of marketing concepts including the elements of consumer behaviour, marketing research methods, marketing communications, channel management and distribution, brand and product

management, competitive strategy and quantitative methods in marketing. The basics of economics, finance and accounting, mathematics and statistics and general communications are also assumed.

Prerequisite

200233.2 Principles of E-Marketing

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This unit brings together the knowledge and skills that have been developed in the e-marketing electives by completing a "real-life" research project on a specific entrepreneurial activity related to electronic business. The project may cover the marketing strategies of a new electronic business or how a conventional business is embracing electronic marketing as part of its overall business strategy. It is expected that students will apply not only appropriate marketing theory but also theory learned in earlier subjects.

200235.2 E-Marketing Strategy

Credit Points 10 **Level** 2

Corequisite

200233.2 Principles of E-Marketing

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This subject further develops electronic business and marketing strategy models and frameworks. Students will critically analyse current electronic and marketing strategy models and frameworks in different competitive environments. As electronic business and marketing strategy concepts are still in the emerging and formative stages, students will be rigorously challenged to rethink and redefine concepts are still in the emerging and formative stages, students will be rigorously challenged to rethink and redefine concepts of strategy for electronic business environments; as well as pre-existing concepts of electronic business marketing strategy.

200610.2 Employee Training and Development

Credit Points 10 **Level** 2

Prerequisite

200300.2 Managing People at Work

Equivalent Units

61422 - Employee Training and Development

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Learning is essential in the 21st century workplace and a key concern of human resource development, human resource management and industrial relations practitioners. In 'Employee, Training and Development', we critically explore the implications of this fact from a range of perspectives. Firstly, what does this mean for workers and unions? Secondly, how does training and development form part of management's strategic approach? Finally, what role can government play in supporting these processes? In considering these broad questions, we look at assumptions underpinning current training and development practices, examples of training and development strategies as well as government planning for skilled workforce development.

200614.2 Enterprise Industrial Relations

Credit Points 10 **Level** 2

Prerequisite

200300.2 Managing People at Work

Equivalent Units

61432 - Enterprise Industrial Relations

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This unit looks at workplace reform and restructuring -- the devolution approach to industrial relations management, workplace reform, organisation and behaviour, the role of workplace committees, trade unions at the enterprise level, shop-floor and industry unionism; the enterprise bargaining process -- overall framework definitions, dimensions and scope; strengths and weaknesses; the processes -- negotiation, psychological, sociological and economic approaches, stages; impact of enterprise bargaining, workplace flexibility, efficiency, remuneration practices and employee satisfaction; grievance handling and grievance procedures; differences with other forms of negotiation, formal or informal; consultation and participation; issues involved, differences with negotiation; impact of changes in wage determination on workplace, particularly the work choices changes and current and future strategic and legislative directions in enterprise bargaining and workplace agreements.

200154.3 Entrepreneurial Management and Innovation

Credit Points 10 **Level** 2

Corequisite

200571.2 Management Dynamics

Equivalent Units

700085 - Entrepreneurial Management and Innovation (UWSC)

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This unit examines the theory, practice and nature of entrepreneurship, as a virtual but often neglected and misunderstood mode of management. A basic premise underlying this unit is that all business entities require enterprising management to enhance their survival ability. This proposition is relevant to new and older, small and large organisations. Additionally, contemporary management practice requires the modern manager to be creative in a learning context and the ways in which these creative environments are reached through entrepreneurship are explored.

700085.1 Entrepreneurial Management and Innovation (UWSC)

Credit Points 10 **Level** 2

Corequisite

700080.1 Management Dynamics (Creative Industries)

Equivalent Units

200154 - Entrepreneurial Management and Innovation

Special Requirements

Students must be enrolled in 7021 - Associate Degree in Creative Industries

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This unit examines the theory, practice and nature of entrepreneurship, as a virtual but often neglected and misunderstood mode of management. A basic premise underlying this unit is that all business entities require enterprising management to enhance their survival ability. This proposition is relevant to new and older, small and large organisations. Additionally, contemporary management practice requires the modern manager to be creative in a learning context and the ways in which these creative environments are reached through entrepreneurship are explored.

200609.3 Entrepreneurial Team

Credit Points 10 **Level** 3

Special Requirements

Students must have completed at least 160 credit points of business related units. Students in 2741 Bachelor of Business and Commerce (Advanced Business Leadership) must enrol in this unit. Students enrolled in 2739 Bachelor of Business and Commerce may take this unit as an elective with the Director of Academic Program (DAP) approval. Students interested in taking this unit as an elective will have to apply to the DAP who will have to decide whether the students fit the category of high potential students. The criteria will normally mean a UAI of at least 80 (or equivalent), or a grade point average of at least 5.0. If there are too many applicants the DAP may rank the applicants and restrict the number of acceptances to an appropriate seminar size.

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This unit is intended to provide an opportunity for high performing students to participate in a team which may either enter into a business competition, perform a consulting project for a local business or a non-profit enterprise, or form the basis for establishment of an actual commercial enterprise.

300857.1 Environmental Geochemistry

Credit Points 10 **Level** 3

Prerequisite

300808.1 Introductory Chemistry OR **300800.1** Essential Chemistry 1 AND **300803.1** Essential Chemistry 2

Equivalent Units

300614 - Environmental Geochemistry

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The unit deals with how the lithosphere, hydrosphere, biosphere and atmosphere are interconnected through global biogeochemical processes. Topics include the composition of ocean, ground and surface waters and their interactions with the atmosphere, rocks, soils, sediments and man-made pollutants; transfer of dissolved material between environments, and detection and control of toxic waste materials; environmental quality criteria, field sampling and modelling of selected environmental systems.

These topics will be brought to life in a two-day field trip to Sunny Corner undertaken in the mid-session break.

200757.1 Equity & Trusts

Credit Points 10 **Level** 3

Prerequisite

200006.2 Introduction to Law AND **200007.2** Law Foundation AND **200008.2** Torts Law AND **200011.2** Contracts AND **200012.2** Property Law

Equivalent Units

69012 - Equity and Equitable and General Remedies, F1008 - Equity and Trusts, LW304A - Equity and Trusts, 200016 - Equity Trusts and Remedies 1

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This unit examines the principles of the law of equity and trusts in Australia. The primary emphasis is on the nature and development of the law of equity and students are also introduced to fundamental principles in the law of trusts. Topics include the nature and application of principles and maxims of Equity, the trust, the types of trusts and introduction to express trusts.

300800.2 Essential Chemistry 1

Credit Points 10 **Level** 1

Assumed Knowledge

HSC Chemistry (2 unit) or HSC Multi-strand Science (3 or 4 unit) or equivalent. General Mathematics bands 5 and 6 or Mathematics band 4 or equivalent.

Equivalent Units

300224 - Chemistry 1, 300554 - Principles of Chemistry, 700121 Essential Chemistry 1

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This unit provides an introduction to some of the essential knowledge, concepts and skills of chemistry, to serve the needs of students majoring in chemistry and those requiring a working knowledge of chemistry. Observable chemical facts and phenomena including structure, dynamics, and energetics, are explained in terms of current mathematical and visual models and further developed in Essential Chemistry 2. Evidence for chemical understanding is provided using IR spectroscopy, mass spectrometry, and computer molecular modelling. Laboratory skills relate theory to practice through the development of practical skills required to determine the concentration of an analyte using volumetric and spectrophotometric analysis.

300803.1 Essential Chemistry 2

Credit Points 10 **Level** 1

Assumed Knowledge

An understanding and competence with basic chemical principles including SI units, chemical symbols, formulas and equations, nomenclature, stoichiometry, the mole concept, bonding, molecular shape and polarity, states and properties of matter, thermodynamics, equilibria, acids and bases, pH and electrochemistry. General Mathematics bands 5 and 6 or Mathematics band 4 or equivalent

Equivalent Units

300225 - Chemistry 2, 300550 - Medicinal Chemistry,
14102 - Foundation Chemistry 2, CH104A - Chemistry 1.2,
J1754 - Organic Chemistry 1

Incompatible Units

CH102A - Biological Chemistry 1.2D

Special Requirements

Students must have safety goggles, cloth laboratory coat and enclosed footwear.

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This unit introduces an investigation of the reactivity of covalent molecules, in particular, of carbon-based compounds. Focussing on introductory chemical dynamics and thermodynamics, students will develop an in-depth understanding of the structure, nomenclature and reactivity of the principal organic functional groups, extending their basic principles of chemistry. They will also understand how molecules are synthesised and the ways they react being important in the function and role of chemistry in biological systems in our domestic and industrial worlds.

200624.1 Estate and Succession Planning

Credit Points 10 **Level** 3

Prerequisite

200184.1 Introduction to Business Law

Equivalent Units

LW309A - Estate and Succession Planning

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The unit aims to provide a detailed study of laws which impact on estate and succession planning, with a focus on identifying practical and strategic planning opportunities and outcomes. The unit forms part of the elective stream of a sub-major in financial planning. Some issues considered in this unit also have an impact in respect to investments, insurance and risk management, retirement, superannuation and taxation consequences.

101555.3 Ethics in the Social Sciences

Credit Points 10 **Level** 2

Special Requirements

Successful completion of 40 credit points.

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This unit introduces students to the nature of western ethics and moral discourses, to ethical methodology and to the possibilities and limits of ethical discourse and practice. It covers the history of the formalisation of ethics as well as its current philosophical and sociological dimensions. It also deals with various case studies of ethical issues and moral debates students may encounter in their everyday day and professional lives. Students will be invited to reflect on moral discourse(s) and on the use of ethics for social justice and fairness.

101940.1 Events Management

Credit Points 10 **Level** 2

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The study of events management has emerged as a distinctive academic focus in response to the worldwide growth of events as a public relations activity. Events represent a unique service to satisfy diverse publics including consumers, government, community and cultural groups, media, and business sponsors or financiers. Accordingly, the study of events promotion is valuable for students of public relations as events increasingly serve a mainstream public relations role for both public and private sector bodies. Students will learn the strategies necessary to host a viable event and learn how important the events are to the practice of public relations.

100013.3 Experimental Design and Analysis

Credit Points 10 **Level** 2

Prerequisite

101183.2 Psychology: Behavioural Science

Special Requirements

Pre-requisites will not apply to students enrolled in courses 1630 Graduate Diploma in Psychological Studies and 1501 Graduate Diploma in Psychology. Enrolment in these awards requires graduate status; hence the students have demonstrated proficiency in tertiary studies. Each applicant in these awards is assessed individually and provided with an individual study sequence by the Course Advisor.

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This unit is driven by the scientific method with a focus on experimental design and related data analysis. Although some of the methods and techniques are dealt with in passing in earlier units, a more complete approach is adopted here. Research design and methodology issues, statistical concepts and techniques, computer analysis of data, and communicating research findings are all features of this unit.

200589.2 Export Strategy and Applications

Credit Points 10 **Level** 3

Assumed Knowledge

Principles of international business including the dynamics of foreign business markets, international marketing and research methods, comparative global economics, international corporate finance and strategy. The basics of economics, accounting, law, statistics and business communications are also assumed.

Prerequisite

200591.2 Introduction to International Business

Equivalent Units

61126 - International Business Project 2

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Internationalisation has become a strategic necessity for many firms wishing to survive and grow in today's increasingly competitive domestic economy. Globalisation in its many forms is a powerful driver of change. 'Export

Strategy & Applications' will give students the practical skills needed to manage the day to day international trading activities of any company. This unit examines how and why exporting firms select and plan their entry into foreign markets, the management of intermediaries in the distribution channel, ways of promoting goods and services overseas, and the methods of trade finance, insurance and logistics that companies use on a daily basis as they pursue success internationally. This unit provides students with those essential skills sought by any employer company operating in international markets.

200772.2 Family Dispute Resolution

Credit Points 10 **Level** 3

Prerequisite

200633.2 Family Law

Corequisite

200294.2 Mediation

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This unit explores the rapidly growing field of family dispute resolution. It builds on skills and understandings developed in 200633 Family Law and 200294 Mediation to deepen students' knowledge of and capacity to assist separated parents to resolve disputes about their children. Particular attention is given to processes concerning children and processes to assist families who may present with highly complex family dynamics, including the presence of multiple forms of family violence. Students may arrange a workplace placement with a family dispute resolution provider as an assessment option.

200633.2 Family Law

Credit Points 10 **Level** 3

Prerequisite

200006.2 Introduction to Law

Equivalent Units

F2005 - Family Law

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This unit aims to graduate students who will become reflective, ethical and effective family lawyers and/or family dispute resolution practitioners. This unit adopts a range of perspectives to critically evaluate developments in theory, laws, policies and practices concerned with the legal regulation of intimate relationships, particularly after separation. Family law balances the competing rights, obligations and interests of partners, children and others following separation, often in the context of complex family dynamics. In addition to having a sound grasp of family law, family lawyers must also appreciate the social, political, psychological and economic contexts that influence separating families.

102061.1 Feature Writing

Credit Points 10 **Level** 2

Assumed Knowledge

News sense. An interest in telling a story. Basic journalism writing skills and keenness to develop an interest in social

issues. Broad understanding of the role of journalism in society. Basic computer skills.

Prerequisite

100556.2 Introduction to Journalism

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This subject takes students beyond event and reactionary reporting towards an understanding of the proactive process of exploration, interpretation and exposure in journalism. Students learn how to find, filter and file information in a dynamic and constantly changing environment. Given a lot more time to explore issues, students learn to add value to information while keeping the story current, to deadline and in the public sphere, while negotiating with the media industry to get their stories out into the public sphere. Students are encouraged to develop their unique writing styles while also focusing on social issues such as trauma, violence, mental health and wellbeing.

200111.2 Financial Accounting Applications

Credit Points 10 **Level** 1

Prerequisite

200101.3 Accounting Information for Managers OR

200103.1 Accounting Reports and Decisions

Equivalent Units

AC105A - Finance and Accounting, AC103A - Introductory Financial Accounting, H2818 - Financial and Management Accounting II, 61111 - Introductory Financial Accounting

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This unit gives students the practical skills necessary to analyse the accounting transactions of an entity and then be able to measure and record these transactions in a systematic manner for the preparation of accounting reports to external users.

700029.1 Financial Accounting Applications (UWSC)

Credit Points 10 **Level** 1

Equivalent Units

H2818 - Financial and Management Accounting II, 61111 - Introductory Financial Accounting, AC103A - Introductory Financial Accounting, AC105A - Accounting and Finance, 200111 - Financial Accounting Applications

Special Requirements

Students must be enrolled at UWS College.

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This unit gives students the practical skills necessary to analyse value transactions of an entity, then be able to measure and record these values in a consistent manner, either manually or in an electronic method using a standard accounting package. Students then are able to use this data to prepare basic accounting reports.

200059.2 Financial Economics

Credit Points 10 **Level** 3

Assumed Knowledge

200052 - Introduction to Economic Methods (or equivalent).

Prerequisite

200488.3 Corporate Financial Management AND **200046.1** Microeconomics OR **200525.2** Principles of Economics

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This unit provides students with a unifying theoretical perspective on the most important concepts in the field of finance. The presentation is rigorous and students develop their ability to critically evaluate the principal theoretical results in the finance literature.

200048.2 Financial Institutions and Markets

Credit Points 10 **Level** 1

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The investment, financing and risk management decisions that all firms make are implemented by creating and trading financial instruments in financial markets, often with the involvement of a variety of institutions. Using the Australian financial system as an illustration, this unit introduces students to the theory and functions of financial intermediaries and the operation of financial systems. Students also develop an understanding of the role and functions of markets in equities, debt, foreign exchange, options and futures, and theories of interest rate determination and the term structure of interest rates.

200062.2 Financial Institutions Lending

Credit Points 10 **Level** 3

Assumed Knowledge

Financial Institutions Management

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The major focus of this unit is the assessment and management of credit risk exposures and resulting implications on loan decisions and loan pricing decisions. The unit provides students with knowledge of traditional and modern credit risk measurement and management techniques, regulatory capital adequacy guidelines and economic capital decisions. Special topics covered include modern lending products and pertinent issues in lending. The unit covers current developments and debates in the field.

200061.2 Financial Institutions Management

Credit Points 10 **Level** 3

Assumed Knowledge

In order to optimise learning outcomes and skill development students are encouraged to have successfully completed or have the assumed equivalent knowledge of the following units: 200488 - Corporate Financial Management, 200048 - Financial Institutions and Markets.

This unit provides an introduction to the theory and analytical techniques relevant to the management of Australian financial institutions. The unit presents a thorough examination of the major financial risks faced by Australian banks, and methods of measuring and managing these risks.

200627.2 Financial Planning

Credit Points 10 **Level** 3

Assumed Knowledge

Basic principles of Finance, Accounting, Taxation and Economics.

Prerequisite

200488.3 Corporate Financial Management

Equivalent Units

CO302A - Financial Planning

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The unit endeavours to provide students with an understanding of the complex process and contextualisation of the Australian Financial Planning Industry. This unit aims to introduce students to the principles of personal financial planning and the provision of personal financial advice including the preparation of a Statement of Advice (SOA). Topics covered include the current Australian regulatory environment, strategies for the accumulation of wealth and risk protection, retirement planning, estate planning, taxation consequences, debt and credit management and home ownership. This unit meets ASIC requirements (PS146) in relation to both knowledge and skills.

200271.4 Financial Services Law

Credit Points 10 **Level** 2

Prerequisite

200018.3 Law of Associations OR **200183.4** Law of Business Organisations

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This unit focuses on regulatory issues relating to financial services. It covers issues such as financial services reform, retail versus wholesale clients, FSRA, Australian Financial Services Licence, conduct and obligations, impact on investments, statutory regulation of financial markets, ASIC's power, liability and enforcement.

200582.2 Financial Statement Analysis (UG)

Credit Points 10 **Level** 2

Assumed Knowledge

Successful completion of principles of accounting, finance and business statistics units at university level.

Equivalent Units

CO205A - Financial Statement Analysis

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This unit provides a substantial grounding in the theories and practices of financial statement analysis so as to enable the student to make knowledgeable decisions

relating to the financial analysis of firms. Topics covered include an overview of financial reporting, income vs cash flows, overview of financial statement analysis, data issues in analysing financial statements, GAAP and income recognition and asset valuation, GAAP and liability recognition and related expenses, GAAP: inter-corporate entities, profitability analysis, risk analysis, pro forma financial statements, valuation using cash flows and valuation using earnings.

101927.1 Foundations of Media Arts and Production

Credit Points 10 **Level** 1

Equivalent Units

63197 - Image, Sound & Text, 101055 - Screen Media

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This unit explores creative and independent media arts practices across moving image, audio and participatory forms, and introduces students to fundamental principles of sound and screen production. The unit maps theoretical and practical connections between the creation and study of images and sound across media formats through an integrated theory/practice programme focused on the processes through which media artefacts are created. Students learn how to analyse and critically evaluate screen media and also to plan and make simple short works of their own. It introduces students to relevant media arts histories and contexts (with a focus on cinema) in addition to a range of technologies, media practices and production techniques.

101754.2 From Corroborees to Curtain Raisers (Day Mode)

Credit Points 10 **Level** 2

Prerequisite

101751.2 Contextualising Indigenous Australia (Day Mode)

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This unit will provide students with an understanding of the historical framing and cultural re-framing of Indigenous Australians in the live arts. Students will be provided with a theoretical understanding of the politics of representation through examining and reflecting on the transitional shifts that Indigenous artists' have made from: cultural performance to theatre productions; 'traditional' storytelling to telling of stories through poetry and writing; ceremonial sounds to music and spoken word performance; documentary film to screen based drama to exploring new technologies and moving image performance. Students will be introduced to a variety of Indigenous artists and their creative works.

101755.1 From Ochre to Acrylics to New Technologies

Credit Points 10 **Level** 2

Prerequisite

101751.2 Contextualising Indigenous Australia (Day Mode)

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This unit is available to all Undergraduate students who have open electives. This unit examines the emergence of the Indigenous Australian visual arts movement. It will provide students with a body of knowledge which explores the transition of art-making as it emerged from an historical cultural practice: from ochre to acrylics to new technologies. In examining the Indigenous visual arts movement beginning with the Papunya Tula artists, students will gain an insight into the significant contribution urban and regional Indigenous artists make to the Australian economy and culture. Students will have the exciting opportunity to participate in site visits and engage with a number of Indigenous visual artists.

200574.2 Frontiers of Business Theory and Analysis

Credit Points 10 **Level** 3

Assumed Knowledge

Successful completion of at least 90 credit points of business related units.

Special Requirements

Students in 2741 Bachelor of Business and Commerce (Advanced Business Leadership) must enrol in this subject. Students enrolled in 2739/2753 Bachelor of Business and Commerce may take this unit as an elective with Director Academic Program approval. Students interested in taking this unit as an elective will have to apply to the DAP who will have to decide whether the students fit the category of high potential students. The criteria will normally mean a UAI of at least 80 (or equivalent), or a grade point average of at least 5.0. If there are too many applicants the DAP may rank the applicants and restrict the number of acceptances to an appropriate seminar size.

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This unit looks at selected contemporary issues in business, industry and commerce. Each selected issue will be examined in terms of the way in which the problem is defined, competing definitions of the problem, components of the problems and relationships to other contemporary issues. Relevant theoretical perspectives will be examined and evaluated.

300936.1 Functional Proteins and Genes

Credit Points 10 **Level** 2

Prerequisite

300816.1 Cell Biology AND **300803.1** Essential Chemistry 2

Equivalent Units

300219 - Biochemistry 1, 300555 - Proteins and Genes

Special Requirements

Student must have closed in shoes, lab coat, safety glasses and laboratory note book.

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Biochemistry is the study of the chemistry of life. By understanding the structure and roles of biological macromolecules found in cells students will develop the concept of self assembly of these molecules to form life. Topics include the structure of carbohydrates, lipids, proteins, and nucleic acids and how they function in the

lipid and aqueous environments of the cell. Basic metabolism is introduced with an overview of the major pathways in cells, mechanisms of regulation, and an introduction into important cofactors and intermediary molecules. These concepts will be reinforced through practical classes that teach critical skills in experimental design, analysis and interpretation.

300820.1 Genes, Genomics and Human Health

Credit Points 10 **Level** 3

Prerequisite

300845.1 Genetics OR **300817.1** Molecular Biology OR **300936.1** Functional Proteins and Genes OR **300848.1** Metabolism

Genomics is the application of our knowledge of the structure and expression of genomes to understanding gene function and the genetic basis of human disease. The Unit will begin with an introduction to the human genome and its relationship to the genomes of other organisms. It will also teach how genome-wide analysis of genetic variation in individuals and populations is improving our understanding of diseases such as asthma, heart disease, obesity, dementia and cancer. Practical application of genomics in the areas of pharmacogenomics, gene therapy/genetic medicine, genetic discrimination and ethics will also be covered.

300845.1 Genetics

Credit Points 10 **Level** 2

Prerequisite

300816.1 Cell Biology OR **300802.1** Biodiversity OR **300813.1** Wildlife Studies

Equivalent Units

BI201A - Genetics 2.2; 300547 - Human Genetics; 300623 - Genetics

Genetics has a lot to do with sex and how genes are passed from one generation to the next. This unit introduces the student to the important conceptual issues in genetics from Mendel to DNA, from chromosomes to population genetics and from peas and fruit flies to genomics. While there is an emphasis on Mendelian and population genetics the unit also covers important concepts in molecular genetics demonstrating the link between genotype and phenotype. As the semester proceeds students are encouraged to make links between concepts and problem solving through a series of exercises that enhance an analytical view of genetics.

300846.1 Geochemical Systems

Credit Points 10 **Level** 2

Prerequisite

300800.1 Essential Chemistry 1 OR **300808.1** Introductory Chemistry

Equivalent Units

300612 - Geochemical Systems

This unit covers the structures of minerals and determination of their structure and composition, interpretation of structural data in the literature, aspects of solid solutions, and the forces that stabilise mineral lattices. The unit explores the limits of chemical conditions in the natural environment (redox conditions, pH, speciation); mobilisation and transport of selected elements in primary and secondary environments; aqueous and supercritical fluids; complexing and ion-pairing phenomena. Exploration, extraction and ore processing will be illustrated with hands-on examples using advanced analytical instrumentation. A three day field trip to western NSW will be undertaken during the mid-session break.

200667.2 Global Enterprise Resource Planning

Credit Points 10 **Level** 3

Assumed Knowledge

Students are expected to have gained an introductory level of knowledge in operations and supply chain management.

Equivalent Units

200476 - Materials Management And Distribution (ERP), 200552 - Global Materials Management and Distribution (ERP)

Global Enterprise Resource Planning (ERP) provides students with the knowledge and skills required in understanding broader concepts of managing within ERP system environments. Students are introduced to data, organisational structure, logistics and supply chain related processes and the role of enablers in understanding global logistics operations. Global ERP equips the students with basic decision-making tools, techniques and concepts. It also illustrates how technology can be utilised to better manage logistics across global supply chain with emphasis on the effective use of data and information, coordination and integration of cross functional activities and processes towards achieving best practice performance levels.

200538.2 Global Labour Markets

Credit Points 10 **Level** 3

Equivalent Units

200066 - Labour Economics

This unit will study the labour market in a global economy. It will study employment, unemployment, labour market participation, and wages in a global economy. It will study the role of international migration in employment, unemployment, and wage determination. The role of global labour markets in determining the salaries of CEOs and unskilled workers will be considered. We will also discuss the role of outsourcing of activities from the developed world to developing countries, e.g. call centres.

200588.2 Global Operations and Logistics Management

Credit Points 10 **Level** 3

Assumed Knowledge

Students must have an introductory level of knowledge in operations and supply chain management.

Global Operations and Logistics Management is an expansive unit designed for students interested in the organisational processes undertaken in providing products and services to customers. A range of tactical and strategic considerations are investigated to help students understand the role of global operations and logistics within an organisational context. The unit covers internal activities of manufacturing and service organisations. A range of quantitative tools and techniques that support managerial decision making involving trade-offs, priorities and choices are introduced. While the latest trends in logistics and operations management are also reviewed.

200677.3 Global Supply Chain Management

Credit Points 10 **Level** 1

Equivalent Units

200555 - Global Warehousing and Transport Management, 200642 - Global Logistics and Supply Chain Management, 200477 - Warehousing and Transport Management

This contemporary unit focuses on the importance of supply chain management in the success and profitability of organisations. Supply chain management is defined theoretically and practically, with critical issues in designing a global supply chain network discussed. Several case studies enabling students to understand issues within supply chain management are discussed throughout, covering areas such as collaboration, transport, warehousing and the various relationships within the supply chain.

200533.2 Globalisation and Asia

Credit Points 10 **Level** 3

Assumed Knowledge

200525 - Principles of Economics

Equivalent Units

200067 - Asian Economies

This unit aims to examine the role of the diverse economies of East Asia, Southeast Asia, and South Asia in the Global economy, and the complex economic, historical, political, social and cultural factors which have influenced and continue to shape the transformation of these economies. The unit will evaluate alternative development paradigms in light of the experience of these economies. The discussion will be cast within the wider debate about the role of foreign trade and investment flows. The unit will take the political economy approach to understanding both the transformation of these economies and their role in the Global Economy.

200541.3 Globalisation and Trade

Credit Points 10 **Level** 2

Assumed Knowledge

200525 - Principles of Economics

Equivalent Units

200071 - International Trade Theory and Policy

This unit introduces students to the history and analytical methods of international trade theories and their applications. The theories are applied to contemporary issues in their institutional settings, in particular to: growth and development; economic integration and trading blocs; and the transformation of formerly planned economies as participants in global market structures.

200532.2 Government and the Economy

Credit Points 10 **Level** 3

Assumed Knowledge

200525 - Principles of Economics, 200549 - The Australian Macroeconomy

Equivalent Units

200063 - Public Finance

This unit focuses on the nature of state activity in the economy. The unit introduces students to different analytical approaches to the economic role of the state and considers their practical implications for economic policy analysis.

200064.2 History of Economic Thought

Credit Points 10 **Level** 2

Prerequisite

200046.1 Microeconomics AND **200049.1** Macroeconomics OR **200525.2** Principles of Economics AND **200549.2** The Australian Macroeconomy

This unit introduces the ideas of the most influential economic writers since Aristotle. Their theoretic contributions are discussed in the context of the political and philosophical debates and the economic issues of their times. The unit focuses on the theories of value and distribution; business cycles; and money and economic growth. It examines the criteria for progress in economic thought and considers the role of ideology and values. Students read selections from the writings of Smith, Ricardo, Mill, Marx, Marshall, Keynes and institutional writers.

200708.2 Hospitality Industry

Credit Points 10 **Level** 3

Assumed Knowledge

Basic knowledge of hospitality.

Equivalent Units

200562 - Hospitality Markets, MK301A - Hospitality Marketing

With focus on the experiential nature of hospitality products, the unit canvasses a contemporary selection of specialised food services, lodging and other hospitality businesses, including resorts, cruise ships and registered clubs. The unit develops students understanding of the micro and macro environments of such businesses, with concentration on the factors influencing business development. There is also consideration of the design, development and commercial viability of such products, especially in the context of consumer expectations.

200561.3 Hospitality Management Applied Project

Credit Points 10 **Level** 3

Assumed Knowledge

This is an advanced unit. Students are expected to have gained an introductory level of knowledge in hospitality management.

Prerequisite

200707.2 Service Industry Studies

Equivalent Units

200140 - Tourism and Hospitality Research Project

Incompatible Units

200580 - Sport Management Applied Project

Students studying Hospitality Management Applied Project may have the opportunity to undertake an international field trip to experience the hospitality industry from an international perspective. This unit provides students a unique opportunity to integrate knowledge gained from operational and theoretical perspectives of hospitality studies into application in an engaged research project in hospitality management. Students will engage in comprehensive projects which bring together real world industry problems and hospitality theory.

200584.3 Hospitality Management Operations

Credit Points 10 **Level** 3

Assumed Knowledge

This is an advanced unit. Students are expected to have gained an introductory level of knowledge in hospitality management.

Equivalent Units

HS206A - Hospitality Management Operations

Hospitality Management Operations emphasises the role of operations management in the hospitality sector, especially as an element of corporate strategy. The unit demonstrates how operations management is related to, and aligned with, the other functional areas of a hospitality organisation. The field of study includes revenue management in the

hospitality industry, as well as variety of qualitative and quantitative techniques to enable students to analyse problems in hospitality operations.

101676.2 Human Learning

Credit Points 10 **Level** 2

Human Learning is concerned with the experimental analysis of human and animal behaviour and focuses upon associative learning, including classical conditioning, operant conditioning, and social learning approaches. Definitions, assumptions, and basic phenomena associated with the study of learning are described and evaluated in terms of their ability to account for various aspects of human behaviour and experience. The practical work highlights important concepts introduced in the lecture program and focuses upon practical techniques of use in everyday situations.

200740.3 Human Resource and Industrial Relations Strategy

Credit Points 10 **Level** 3

Incompatible Units

200618 - Human Resource Strategy, 200615 - Industrial Relations Strategy

This unit analyses the human resource and industrial relations strategies of the major employment relations stakeholders. While the principal focus is on the organisational level of analysis and on the strategic interventions introduced by management, the unit also analyses the strategic roles of government, trade unions, and employer associations. It covers the development of human resource management and industrial relations as a professional field, the relationship between business strategies and HR/IR strategies, stakeholders and strategic choice, ethics and professional standards, strategic HR/IR interventions; evaluation of strategy.

200635.1 Human Rights Law

Credit Points 10 **Level** 3

Prerequisite

200006.1 Introduction to Law OR **LW211A.1** Law and Society (V1)

Equivalent Units

69142 - Human Rights Law

This unit examines the foundations of the concept of human rights under international law. It contains an historical review of international measures for the protection of human rights and how international law came to be concerned with the rights of individuals. Special attention is given to key international human rights instruments such as The Charter of the United Nations, The Universal Declaration of Human Rights and The International Covenant on Civil and Political Rights. It also examines the extent to which international human rights have been compromised by issues of sovereignty, cultural relativism

and political resistance towards comprehensive incorporation of some of the fundamental principles into domestic law.

200298.3 Immigration and Refugee Law

Credit Points 10 **Level** 3

Prerequisite

200009.2 Constitutional Law OR **200184.3** Introduction to Business Law OR **LW211A.1** Law and Society (V1)

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This unit combines a detailed examination of the actual law and processes of Australian immigration and refugee law with a rigorous critique from an historical, international and political standpoint.

300847.1 Immunology

Credit Points 10 **Level** 2

Prerequisite

300936.1 Functional Proteins and Genes

Equivalent Units

300229 - Immunology

Incompatible Units

300223 - Cell Signalling and Molecular Immunology

Special Requirements

Successful completion of 60 credit points at Level 1 and 20 credit points at Level 2.

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This unit aims to provide students with an understanding of structure and function of immune system and particularly highlights common and unique systems that exist across kingdoms and phyla. There is a focus on the organs and cells of the human immune system and peculiarities associated with the immune systems of marsupials due to their early developmental stage at birth will be examined. The students will also develop laboratory skills that involve some immunological principles, investigative skills leading to understanding the knowledge base, and self learning at a sophisticated level and enhance their science communication skills.

200704.2 Independent Study (Law)

Credit Points 10 **Level** 3

Assumed Knowledge

This is a unit that will normally be taken in the ultimate or penultimate year of study in their course. Students will normally have successfully completed at least 80 credit points of LLB units.

Equivalent Units

F3501 - Independent Study B (Law)

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This unit will result in the writing of a research paper of 5,000 words on an approved topic in law. It is anticipated that the unit will be used in appropriate situations such as where the Law School has a Visiting Professor who is prepared to supervise independent study in an area related

to their expertise. The intent is that the areas researched will focus principally on those areas identified by the Schools in its Research Strategy. These include (i) international and trans-national governance, (ii) elder law, (iii) law and medicine, (iv) revenue law and (v) professional services law.

200741.1 Indigenous Australians and the Law

Credit Points 10 **Level** 2

Prerequisite

200006.1 Introduction to Law

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Indigenous Australians and the Law provides students with a grounding in the central legal issues associated with the historical and contemporary interaction of indigenous Australians with the Australian legal system.

200531.2 Industry Economics and Markets

Credit Points 10 **Level** 3

Assumed Knowledge

This unit requires an elementary knowledge of microeconomic principles.

Prerequisite

200046.1 Microeconomics OR **200076.1** Introductory Economics OR **200525.1** Principles of Economics

Equivalent Units

200058 - Industry Economics and Policy

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The first part of this unit develops an understanding of the relationships between industry structure, the conduct of firms, and market performance. Alternative theories of the firm and strategic market behaviour are considered. The unit then examines the characteristics and operation of particular markets, including public goods and utilities, human resources, and natural and environmental resources. The analysis developed in the unit is used to provide insights into applied policy areas such as competition policy, regulation of public enterprises, microeconomic reform and industry policy.

CP308A.2 Information Systems Ethics and Law

Credit Points 10 **Level** 3

Special Requirements

Students enrolled in course 2502 - Bachelor of Laws (Non graduate entry) must obtain permission to enrol in this unit.

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This unit aims to provide students with an appreciation of the ethical and legal issues surrounding the use of information systems, particularly the internet. It examines the regulatory framework to facilitate an understanding of the legal boundaries within which e-commerce may operate. Matters including the abuse of computers, the privacy of computerised data and electronic communications are critically analysed to reveal a variety of issues which are legally significant.

700000.2 Information Systems in Context (UWSC)

Credit Points 10 **Level** 1

Equivalent Units

300573 - Information Systems in Context

Incompatible Units

200128 - Introduction to Information Systems

Special Requirements

Students must be enrolled at UWS College.

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This unit aims to give students the ability to recognise and expound about business information systems with regard to type, function, and purpose, and the frameworks within which these systems are used. Topics in this unit include computing fundamentals; computer hardware and software; computers and society; use of business application packages – spreadsheets, word processing, database, graphics; organisational information systems; information systems development and acquisition; data and knowledge management; electronic commerce, internets, extranets; networking; enterprise-wide information systems; the internet and information systems security; privacy, ethics and computer crime. A major theme of this unit is in developing an understanding of the importance of the use of information for decision making in organisations.

300899.1 Inorganic Chemistry

Credit Points 10 **Level** 2

Prerequisite

300800.1 Essential Chemistry 1 OR **300808.1** Introductory Chemistry

Incompatible Units

300230 - Inorganic Chemistry 2, 300545 - Coordination Chemistry

Special Requirements

Students will require Laboratory coat, appropriate shoes and eye protection in this unit.

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This unit introduces students to a thorough study of coordination chemistry (discussing complexes, ligands, structure, isomerism, stability, reaction mechanisms, oxidation states, elements in the first transition series, coordination chemistry in biological systems). The unit then moves on to areas of fundamental inorganic chemistry, including bonding, and solid state chemistry. Advanced Modules cover the following topics: comparative inorganic chemistry, inorganic speciation in solution, X-ray methods for characterising inorganic materials, spectroscopy in coordination complexes, physiology and inorganic chemistry, and medicinal inorganic chemistry. This unit also introduces many of the laboratory techniques and equipment that are used in synthetic procedures in coordination chemistry.

200659.2 Insolvency Law and Policy

Credit Points 10 **Level** 3

Assumed Knowledge

200011 - Contracts Law, 200008 - Torts Law, 200012 - Property Law

Prerequisite

200009.2 Constitutional Law AND **200018.2** Law of Associations AND **200757.1** Equity & Trusts

Equivalent Units

F3016 - Insolvency Law

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The laws regulating insolvency administration have developed over time into an integral component of the legal system, domestic and international. By purposive analysis of the Australian and cross-border legislative provisions, this unit introduces the law and public policies by which regulators administer insolvent corporate entities and persons, and examines potential outcomes, including restructuring proposals.

200272.2 Insurance Advising - Theory and Practice

Credit Points 10 **Level** 3

Equivalent Units

CO309A - Insurance and Risk Management

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This unit provides a substantial grounding in the theories and practices of insurance and risk management so as to enable students to make knowledgeable and sound risk management decisions, to understand advisory functions and the role and legal obligations of the adviser in the insurance process. The course is useful to students who wish to increase their knowledge generally of personal risk management but also for students specifically interested in the insurance aspects of the financial planning process. The unit is designed to include an understanding and exploration of managing personal risk, the operation of insurance markets, regulation, insurance products including life, general, health and mandated policies and recommendations for using insurance products for individuals, their families and small business.

200637.3 Intellectual Property

Credit Points 10 **Level** 3

Prerequisite

200011.2 Contracts

Equivalent Units

F3017 - Intellectual Property

.....

In modern society, significant commercial value attaches to intangible intellectual property rights. An understanding of Intellectual Property law is therefore increasingly important in commercial practice. This Unit explores the three central regimes of Intellectual Property (Copyright, Patents and Trade Marks) in a broad range of commercial contexts,

including the music, literary and visual arts industries; internet and information technology; protection for scientific, pharmaceutical and engineering innovations and protection of brands and merchandising indicia. The Unit also highlights current as well as international developments.

200536.3 Intermediate Financial Accounting

Credit Points 10 **Level** 2

Assumed Knowledge

Sufficient grasp of introductory accounting to competently prepare external financial statements.

Prerequisite

200111.2 Financial Accounting Applications

Equivalent Units

200112 - Financial Accounting Issues, 61112 - The Anatomy of Financial Accounting

Incompatible Units

AC304A - Advanced Financial Accounting, H3327 - Financial Accounting 3

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This unit extends the knowledge and understanding of financial accounting through the application of problem solving to selected entities drawing upon accounting theory and critical analysis.

200113.1 International Accounting Studies

Credit Points 10 **Level** 3

Assumed Knowledge

Knowledge of corporate accounting systems, management accounting and profitability analysis.

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This unit examines financial and management accounting and how they are influenced by cultural, political and legal factors. It includes an analysis of the classification of countries and agencies, and discussion of the harmonisation process and methods of promoting harmonisation.

200595.3 International Business Finance

Credit Points 10 **Level** 3

Equivalent Units

61124 - International Business Finance

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The unit is designed to provide students with an overview of the economic, political and institutional environment in which international business is conducted. Particular attention is given to the historical development of the international monetary system, the transnational corporation and the impact of globalization upon international financial transactions and international business practices.

200590.2 International Business Project

Credit Points 10 **Level** 3

Assumed Knowledge

This is a capstone International Business unit. It is assumed that students have basic international business knowledge and research skills.

Prerequisite

200591.2 Introduction to International Business

Equivalent Units

61125 - International Business Project 1

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This is a capstone unit in International Business. The aim of the unit is to give students a real-life action learning project in which they undertake an international business strategic planning and analysis exercise for a client organisation. This project usually involves students working in small teams for a client organisation under the direct supervision of the lecturer.

200626.2 International Business Strategy

Credit Points 10 **Level** 3

Assumed Knowledge

An understanding of the basic principles of marketing and international business.

Prerequisite

200083.2 Marketing Principles OR **200591.2** Introduction to International Business

Equivalent Units

61119 - International Business Strategy

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In an environment where operating internationally is becoming the norm rather than the exception, firms are faced with ever increasing complexity when formulating their business strategy. This requires an understanding of how firms become and remain international, the basic modes of international involvement, the practice of multinational management and how firms can establish a balance between the sometimes conflicting demands of headquarters, the subsidiary and the governments of all the countries where the multinational enterprise operates. This unit will cover these issues and will deal with both large and small companies that must be global to survive.

200638.3 International Business Transactions Law

Credit Points 10 **Level** 3

Prerequisite

200011.2 Contracts AND **200014.2** Commercial Law OR **200018.3** Law of Associations

Equivalent Units

69153 - International Business Transactions Law

This unit is designed to be taught offshore as well as in Australia. It examines the legal regimes governing international business; what lawyer do when negotiating and drafting international trade; licensing, and investment arrangements; what needs to be taken into account when dealing with developed, developing, and non-market economies; and the interplay of law, politics and culture in these contexts.

200800.1 International Climate Law

Credit Points 10 **Level** 4

Prerequisite

200006.2 Introduction to Law AND **200009.2** Constitutional Law

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This course is about international climate law examining both the current international legal frameworks and discussion of future scenarios. It will explore the legal, political and scientific challenges in addressing and responding to climate change. It will illustrate how international climate law interacts with national law including private sector involvement but its principal focus is not on domestic law regimes. Various market and non-market mechanisms will be examined including emission trading systems, carbon taxes, new technologies and renewable energy targets.

200220.3 International Criminal Law

Credit Points 10 **Level** 3

Corequisite

200653.2 Public International Law OR **F3023.1** Public International Law

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This unit analyses the current state of international criminal law and its place in the modern international legal system in light of important recent developments. It discusses why States should reform their national criminal laws to accord with international developments. It focuses on both the substantive and procedural law. It examines relevant international legal concepts, general principles of international criminal law, and how international criminal tribunals function. It considers particular international crimes, participation in such crimes, defences, and important recent cases such as Pinochet and Slobodan Milosevic.

200234.2 International E-Business Marketing

Credit Points 10 **Level** 3

Prerequisite

200094.2 International Marketing

Corequisite

200094.2 International Marketing

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This unit is designed to create an awareness of the changes in approach that are required if the Internet and other forms of E-Business are used as the vehicle for

creating awareness, promoting the offering and effecting its distribution in international markets.

200801.1 International Environmental Law

Credit Points 10 **Level** 4

Prerequisite

200006.2 Introduction to Law AND **200009.3** Constitutional Law

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This course provides a general introduction to international environmental law and policy. We will begin by exploring the economic, political, and legal concepts relevant to international environmental treaty regimes. We will then apply these concepts to concrete regimes designed to deal with specific international environmental problems, such as ozone depletion, transboundary air pollution, freshwater resources, marine pollution, world heritage, human rights, biodiversity and habitat loss. The course focuses principally on the dynamic of treaties, negotiations, and state and non-state actors in the international arena. Comparative approaches to national implementation, on selected issues, will also be covered.

200055.4 International Finance

Credit Points 10 **Level** 3

Prerequisite

200488.3 Corporate Financial Management AND **200525.2** Principles of Economics

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The study of international finance from the vantage point of a multinational enterprise provides students with a global insight into international trade for both manufactured and financial products. The unit recognises the increasing importance of global integration of money and capital markets - a trend that is creating expanded opportunities for both investors and organisations that need to raise capital. The recognition and management of risks associated with international operations are explored including cost of capital and financial structure, international financial markets crisis, international financial management, international monetary system, international diversification, foreign exchange risk management including the use of futures and options, foreign investment analysis, determination of exchange rates, balance of payments analysis, international debt crisis and country risk analysis.

200594.1 International Financial Management

Credit Points 10 **Level** 2

Assumed Knowledge

Foundation knowledge of accounting, financial and economics obtained through successful university study at degree level.

Incompatible Units

61372 - International Finance

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This unit focuses on the financial management of the individual firm in the international marketplace. It provides grounding in the literature pertaining to international

financial management and enhances professional international financial management skills through an exposure to practical managerial decision-making in the area. The unit uses both an extensive reading component and active class discussion of international financial management literature, current issues, and business cases. This unit builds on the student's knowledge of accounting, finance and economics and complements their study of international business and marketing.

200621.3 International Human Resource Management

Credit Points 10 **Level** 3

Prerequisite

200300.2 Managing People at Work

Equivalent Units

61472 - International Human Resource Management

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This unit covers concepts of international human resource management (HRM). It examines the internationalisation of firms, a range of comparative systems and structures of employment relations internationally, global stakeholders, human rights, and strategic management of global organisations. It includes analysis of issues including recruitment, training, management of expatriates, pay, and the impact of society, politics, economics and culture of host countries on human resource strategies.

200623.3 International Management

Credit Points 10 **Level** 3

Equivalent Units

61671 - International Management

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International Management provides an overview of issues confronting managers working in a complex globalised environment. Areas such as global and regional integration, the role of ethics and social responsibility, as well as the changing political, legal and technological environment require consideration by management in multinational organisations. The role of culture and human resource management is another significant area of failure by global managers. Finally global strategic issues such as managing political risk and government relations will be analysed to allow a deeper level of understanding of the complexities of managing in an internationally competitive marketplace.

200094.2 International Marketing

Credit Points 10 **Level** 3

Assumed Knowledge

Marketing principles including consumer/buyer behavioural concepts, business market dynamics, marketing research methods, marketing communications, channel management and distribution, brand and product management, competitive strategy and quantitative methods in marketing. The basics of economics, finance and accounting, statistics and general communications are also assumed.

Prerequisite

200083.2 Marketing Principles

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Marketing internationally has become a necessity for many firms that wish to survive and grow in today's dynamic and increasingly linked world economy. Globalisation in its many forms is a powerful driver of change. 'International Marketing' is concerned with understanding and successfully managing the different international economic, cultural, political and legal environments as they affect the marketing activities of companies. This unit will examine the role of marketing research, international finance, overseas market entry and expansion strategies and the marketing mix in international markets. This unit provides students with a sound theoretical basis and, particularly, a practical understanding of how companies operate in international markets.

200374.3 International Marketing Research

Credit Points 10 **Level** 2

Assumed Knowledge

An understanding of the basic principles of marketing, international business and statistics

Prerequisite

200032.5 Statistics for Business AND **200083.2** Marketing Principles AND **200591.2** Introduction to International Business

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This unit aims to provide students with tools to undertake and critically evaluate simple international marketing research projects. It covers basic marketing research concepts and statistical techniques with emphasis on the impact of the international environment in conducting both primary and secondary data research.

200663.3 International Moot Court

Credit Points 10 **Level** 3

Corequisite

200653.2 Public International Law

Equivalent Units

F3033.1 - Jessup International Moot

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This unit aims to train those students selected to represent the School of Law of University of Western Sydney in international law Mooting Competitions in litigation and advocacy before international courts. Depending on the circumstances at the time, the possible competitions will be one or more of the following: Jessup International Law Court Competition; Jean Pictet International Humanitarian Law Competition; Manfred Lachs Space Law Moot Competition; Stetson International Environmental Law Competition. Other alternate competitions may be chosen in the future. For several of the competitions, the majority of the work will be conducted over the summer months and students will be required to undertake that they will devote sufficient time during that period to properly undertake all required tasks. Students will be provided with a grounding

in issues including jurisdiction, admissibility, interim measures, principles of state responsibility and remedies. The course will focus on the International Court of Justice. The course will also have a practical component aimed at enhancing the advocacy skills of participants and applying the theory to the practical aspects of the conduct of international advocacy. Students will be involved in the preparation and presentation of a hypothetical case before the ICJ and will be given the opportunity to develop their advocacy skills, including the preparation of written submissions and delivery of oral submissions, in a non-competitive context.

200545.2 International Property

Credit Points 10 **Level** 3

Assumed Knowledge

Knowledge of property and property investment.

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course or Property Key Program.

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This unit examines international property, with particular attention given to international property investment and the factors influencing international property markets. The development of international property markets is assessed, including the structure of mature, developing and emerging property markets. The performance analysis of both direct and indirect international property is also examined to assess the strategic contribution of international property in an investment portfolio.

200639.2 International Trade Law

Credit Points 10 **Level** 3

Prerequisite

200011.2 Contracts AND **200014.2** Commercial Law OR **200018.3** Law of Associations

Equivalent Units

69121 - International Trade Law

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This unit examines the legal regime governing the international exchange of goods, services and capital. While the focus of the unit will be the WTO and the GATT and GATS agreements, attention will also be given to the interaction of trade and monetary issues, and the interplay of law, politics and diplomacy in regulating these issues. Topics include: the international legal framework for international trade and finance; international, structural and transactional aspects of international trade and finance; the impact of national and foreign trade policies on world trading activities; the role and interest of Australia as a trading nation; and trade as a political issue.

101173.2 Internship

Credit Points 10 **Level** 3

Equivalent Units

100707 - Advertising; Internship; 63105 - Professional Internship - Public Relations; 63154 - Professional Internship - Journalism, 63109 - Media Co-Productions

Special Requirements

Students must have successfully completed 60 credit points in the major area in which the internship will be taken. For further information please see Course Advisor. Students must be enrolled in 2752 Bachelor of Communication/ Bachelor of Laws, 1524 Bachelor of Communication (Public Relations), 1525 Bachelor of Communication (Writing and Publishing), 1613 Bachelor of Communication, 2723 Bachelor of Communication Studies/ Bachelor of Laws.

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This unit provides students with the opportunity to apply the skills and knowledge they are developing during their studies to tasks within a workplace (the host organisation). The unit is likely to involve substantial contact with the public through workplace placements and, for this reason, it is deemed a professional placement. The unit is restricted to students in their third year of study (or part time equivalent).

200184.3 Introduction to Business Law

Credit Points 10 **Level** 1

Corequisite

200336.3 Business Academic Skills

Equivalent Units

LW110A - Business Law, F1012 - Introduction to Business Law, 61511 - Introduction to Legal Principles, 700004 - Introduction to Business Law (UWSC), 700079 - Introduction to Business Law (Creative Industries)

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course, Key Program or Major. Students in courses 2739 Bachelor of Business and Commerce and 2741 Bachelor of Business and Commerce (Advanced Business Leadership) must complete the co-requisite unit 200336 - Business Academic Skills.

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This is an introductory law unit designed to introduce the fundamentals of law in a commercial context. The unit introduces students to the basic principles of law and the legal system as well as examining some of the major areas of law that impact on commercial dealings. This unit examines the structure of the legal system, the way law is made and the main areas of law relevant to starting and running a business including contracts, torts and consumer protection.

700079.1 Introduction to Business Law (Creative Industries)

Credit Points 10 **Level** 1

Equivalent Units

200184 - Introduction to Business Law 700004 - Introduction to Business Law (UWSC)

Special Requirements

Students must be enrolled in 7021 Associate Degree in Creative Industries

.....

This is an introductory law unit designed to introduce the fundamentals of law in a commercial context. The unit introduces students to the basic principles of law and the legal system as well as examining some of the major areas of law that impact on commercial dealings. This unit examines the structure of the legal system, the way law is made and the main areas of law relevant to starting and running a business including contracts, torts and consumer protection.

700004.1 Introduction to Business Law (UWSC)

Credit Points 10 **Level** 1

Equivalent Units

200184 - Introduction to Business Law 700079 - Introduction to Business Law (Creative Industries)

Special Requirements

Students must be enrolled at UWS College.

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This is an introductory law unit designed to introduce the fundamentals of law in a commercial context. The unit introduces students to the basic principles of law and the legal system as well as examining some of the major areas of law that impact on commercial dealings. This unit examines the structure of the legal system, the way law is made, and the main areas of law relevant to starting and running a business including contracts, torts and consumer protection.

200052.4 Introduction to Economic Methods

Credit Points 10 **Level** 1

Assumed Knowledge

HSC Mathematics or equivalent

Corequisite

200336.3 Business Academic Skills

Equivalent Units

61301 - Introduction to Economic Methods

Special Requirements

Co-requisite - 200336 - Business Academic Skills applies to students enrolled in courses 2739/2753 Bachelor of Business and Commerce, 2741/2754 Bachelor of Business and Commerce (Advanced Business Leadership) and 2740 Bachelor of Business and Commerce/Bachelor of Laws only.

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Introduction to Economic Methods will cover basic concepts in Mathematics and Statistics to help their understanding of subjects like accounting, management, marketing, finance, and economics. In addition, the analytical techniques, concepts and models that will be discussed in this unit will play a foundation role in a Business degree. Topics include: Differential calculus and its application in business and economics; collection, analysis and interpretation of data using simple descriptive and inferential statistical methods; probability distributions, point and interval estimation, hypothesis testing, and an introduction to regression analysis.

200591.2 Introduction to International Business

Credit Points 10 **Level** 1

Equivalent Units

61128 - International Business and Asian Environment

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This unit introduces students to the nature of international business operations in the world economy. The first part focuses on the basic concepts and theories of international trade, investment, and foreign exchange which form the foundation of a firm's international business activities. The second part is devoted to the economic, cultural, political and ethical environments and their effects on a firm's international business operations. The third and last part provides an overview of how the functional areas of business i.e. Marketing, production, human resource and finance are conducted in and affected by the multifaceted environment of an internationally oriented firm.

700028.1 Introduction to International Business (UWSC)

Credit Points 10 **Level** 1

Equivalent Units

200591 - Introduction to International Business, 61128 - International Business and Asian Environment

Special Requirements

Students must be enrolled at UWS College in 7008 Diploma in Business and Commerce Fast Track.

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This unit introduces students to the nature of international business operations in the world economy. The first part of the unit covers the growth in the proportion of international business in world trade; the emergence of different types of organisations involved in international trade, including multinational corporations; the nature of international business strategy, planning and operations, including the growing role of electronic commerce; how international business differs from domestic business; and the interaction of international business with its environment, including ethical issues. The second part of the unit introduces some of the main features of the socio-economic environment, including social, cultural, political, legal and economic factors that affect business operations.

100556.2 Introduction to Journalism

Credit Points 10 **Level** 1

Equivalent Units

63084 - Journalism: News Reporting

This unit introduces students to the fields of journalism and new media, covering the concepts of news values and news research for target audiences. It looks at the role of the journalist and the professional skills of news gathering and news writing. The subject also considers the legal and ethical obstacles and obligations faced by journalists operating in an environment of fast paced communication. The methodologies underlying professional practice as well as delivering news with speed for multimedia platforms are central to this unit.

200006.2 Introduction to Law

Credit Points 10 **Level** 1

Equivalent Units

69021 - Legal Method and Research, F1001 - Introduction to Law, LW105A - Introduction to Law

This unit introduces students to the basic structure of law, information retrieval, legal research techniques and the judicial process. The unit covers the mechanical aspects of legal research; sources of law, including the common law tradition, statute law and delegated legislation; and the judicial process and its interface with contemporary legal theory.

300818.1 Introduction to Physiology

Credit Points 10 **Level** 1

Equivalent Units

300753 - Introduction to Human Physiology, 300620 - Physiology 1

Incompatible Units

300361 - Introduction to Human Biology

This unit introduces the concept of homeostasis and critically examines examples of how the body systems are regulated and homeostatically controlled. The unit uses a body-systems approach to examine the physiology of tissues, organs and systems in order to develop an integrated view of the regulated functioning of the human body.

200601.2 Introduction to Property

Credit Points 10 **Level** 1

Equivalent Units

VA101A - Introduction to Property

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course, key program or major.

This unit is broken down to four main topic areas. The first topic area will cover the various professions within the property industry with particular emphasis on the valuation profession. The second session will concentrate on the areas of academic and industry report writing. This section will also address the areas of academic study, lecture procedures and examination technique. The third section will cover topics in relation to residential valuation and introduce the valuation methodologies for the more advanced property types as well as the skills required for data collection. The fourth section will introduce the valuation mathematics required for later valuation units.

300808.2 Introductory Chemistry

Credit Points 10 **Level** 1

Assumed Knowledge

General Mathematics or equivalent.

Equivalent Units

300469 - Introductory Chemistry

Incompatible Units

300800 - Essential Chemistry 1

Special Requirements

Students require safety goggles, laboratory coat and laboratory book.

This unit is an introduction to the fundamental chemistry principles and skills required for students studying courses in food, nutrition, and the environment. The emphasis is on the structure and reactivity of substances and mixtures in different chemical environments, and exposed to different forms of electromagnetic radiation. The focus is on chemistry in aqueous environments and the atmosphere, and studied using a systems approach.

200057.3 Investment Management

Credit Points 10 **Level** 3

Assumed Knowledge

200488 - Corporate Financial Management

This unit describes the theory and practice of investment decision making. The general objective of the unit is to introduce students to the tools of financial decision making by providing a conceptual framework within which the key financial decision of investment can be analysed. The objectives of this unit are as follows: To provide an overview of the theory of investing in Australian Financial Markets: Equity Markets in Australia, Stock Exchange Trading, Taxation, Australian Debt Markets: Money and Bond Markets. International Investment Environment Foreign Exchange, Equity Debt and Property Market; To apply theoretical concepts of investing to practical applications; Evaluate Asset Allocation, Security selection and Security analysis in Australian Derivatives Markets, International Derivatives Market; Describe Equity Valuation Models, Macro and Industry Analysis of Share Markets; Futures and Forward Contracts. Characteristics of futures/ forwards; Analyse Qualitative and Quantitative Stock

Selection; Be knowledgeable about Investor Preferences and Passive and Active Portfolio Management; Describe the risk-return trade-off and know the meaning of efficient markets.

200115.1 Issues in Corporate Social Accountability

Credit Points 10 **Level** 3

Assumed Knowledge

Knowledge of introductory accounting.

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This unit extends its analysis of financial and management accounting to incorporate changing expectations of corporate social responsibility.

200701.2 Issues in the Criminal Justice System

Credit Points 10 **Level** 3

Prerequisite

200010.2 Criminal Law OR **400294.2** Law, Evidence and Procedure OR **SS242A.1** Crime & Law

Equivalent Units

69118 - Issues in the Criminal Justice System

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This unit introduces candidates to the criminal justice system through an examination of justifications for punishment and the policy and practice of various criminal justice agencies. Attention is paid to the significance of race, class and gender, and how these variables impact upon justice within the criminal justice system. Where possible, visits to criminal justice agencies and a prison are organised, and practitioners are invited to seminars to enable candidates to gain a more practical understanding of the criminal justice system.

102064.1 Issues, Risk and Crisis Communication

Credit Points 10 **Level** 2

Assumed Knowledge

Basic knowledge of public relations theory and current public relations practice.

Prerequisite

100212.2 Public Relations Theory and Practice

Equivalent Units

101045 - Issues in Corporate Public Relations

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This unit explores the principles and practice of issues management in order to avoid crises, manage when one arises, and seek opportunities to learn and benefit from a crisis where possible, using effective public relations. It investigates the development of crisis management plans, and the testing and implementing these plans. Dealing with the media and pressure groups is covered, along with also training a crisis communication team and organising response to a crisis situation.

102017.1 Journalism: Research and Investigation

Credit Points 10 **Level** 2

Assumed Knowledge

General knowledge of politics, social affairs and economy

Prerequisite

100556.2 Introduction to Journalism

Equivalent Units

100557 - Speciality News Reporting, 101413 - Investigative Journalism

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Investigation and research are fundamental to journalism and many other forms of writing. This unit provides students with the skills to dig deeper to uncover information with which they can build stories that have depth and impact. Students will analyse the role and power of investigative journalism within the information media industry.

200649.1 Jurisprudence

Credit Points 10 **Level** 3

Prerequisite

200007.1 Law Foundation

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This unit provides a theoretical perspective on the law and its institutions, relevant to an understanding of both the notion of law itself and the way in which the legal system operates. Students analyse and compare differing theories of the nature and role of law and legislation.

300883.1 Laboratory Quality Management

Credit Points 10 **Level** 3

Assumed Knowledge

A demonstrated understanding of and competence with laboratory techniques in analytical chemistry or microbiology, corresponding to successful completion of a Level 2 Microbiology or Analytical Chemistry unit.

Equivalent Units

300656 - Laboratory Quality Management

Special Requirements

Successful completion of 60 credit points at level 1 and 40 credit points at level 2 in Bachelor of Science or Bachelor of Medical Science or Bachelor of Natural Science.

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This capstone unit is directed towards the accreditation of a laboratory for chemical, microbiological or forensic testing, using the standards that are applicable in industry. The unit focuses upon the importance and coordination of good laboratory management, teamwork, calibration, record keeping and laboratory manuals. Groups of students are required to develop, establish and operate a comprehensive Laboratory Quality Management system designed for a specific class of chemical, microbiological or forensic test. The students' technical competence and

quality system are then assessed using the guidelines laid down by the National Association of Testing Authorities (NATA).

200599.2 Land Law

Credit Points 10 **Level** 2

Assumed Knowledge

200184 - Introduction to Business Law

Equivalent Units

LW209A - Land Law

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course, Key Program or Major.

Land Law seeks to give students an understanding and appreciation of the main legal concepts concerning property and interests in land, and of some of the technical rules used in land law, in a way which will be relevant to students development as property professionals. Students who successfully complete this unit will be familiar with and understand the main concepts of land law, be able to relate these concepts one to the other and to the practice of the property profession, and be familiar with the legal terminology relating to these concepts.

200021.2 Land Transactions Law

Credit Points 10 **Level** 3

Prerequisite

200006.2 Introduction to Law AND **200007.2** Law Foundation AND **200012.2** Property Law

Equivalent Units

69006 - Aspects of Legal Practice

This unit gives students an in-depth treatment of various aspects of the law relating to the transfer of land and interests in land. Transactions dealing with land are examined from both a commercial and residential perspective. These matters form an integral part of the practice of law and are approached from a practical perspective. Topics include the standard agreement for sale of land, the law and practice relating to different title systems, mortgages, leases, easements and covenants.

700082.1 Law and Ethics for the Creative Industries

Credit Points 10 **Level** 2

Assumed Knowledge

Students who attempt 700082 Law and Ethics for the Creative Industries will have an appreciation of the basic principles of law and the legal system as well as areas of law that impact on commercial dealings. Associate degree students should have successfully completed 700078 Accounting Information for Managers (Creative Industries) and 700080 Management Dynamics.

Prerequisite

700079.1 Introduction to Business Law (Creative Industries)

Special Requirements

Students must be enrolled in 7021 Associate Degree in Creative Industries

This unit is designed to enable students to apply legal knowledge and ethical considerations to the creative industries. The role of intellectual property law, particularly copyright, in protecting intellectual and creative capital is a central focus of the unit. Aspects of defamation, privacy and other selected areas of the law, as well as the ethical issues they present for creative industries, will also be explored. Students will gain an understanding of principles for managing, protecting and exploiting intellectual and creative capital that derive from these areas of the law. Students will be encouraged to identify and engage with new and emerging legal and ethical issues that relate to their industries. These may include internet freedoms, individual privacy and issues raised by social media and user-generated content.

200802.1 Law and Public Policy (Development and Implementation)

Credit Points 10 **Level** 3

Prerequisite

200006.2 Introduction to Law AND **200007.2** Law Foundation

This unit examines the link between law, public policy and social reform to explain and understand when legislative programs effectively or ineffectively achieve change. The unit adopts a range of social, political and legal perspectives to examine the policy process and its interaction with law. The unit focuses on recent policy initiatives to assess the role and relevance of law in public policy development.

200296.2 Law Economics and Business Ethics

Credit Points 10 **Level** 2

Equivalent Units

69017 - Law Economics and Business Ethics

This unit considers ethical analysis of institutions and practices of contemporary market capitalism as a foundation for possible future legal reforms. Topics covered include; market efficiency and externalities, corporations and regulation, principles of distributive justice, the ethics of globalization, class and crime.

200007.2 Law Foundation

Credit Points 10 **Level** 1

Corequisite

200006.2 Introduction to Law

Equivalent Units

69055 - Law Foundation Subject, F1002 - The Legal Context, LW201A - Legal Context: Reasoning, Writing and Professional Responsibility

This unit gives students an introduction to a range of perspectives on the history and philosophy of the humanities, science and the social sciences and their relationship to law.

200700.3 Law Honours Dissertation

Credit Points 20 **Level** 5

Special Requirements

Enrolment in this unit will be open to students who have applied and been approved for admission prior to enrolling in this unit.

This unit comprises the research and writing of a research dissertation of between 8,000 and 10,000 words on an approved topic in law. The unit provides an opportunity for law students to further develop and refine their legal research and writing skills and to explore and analyse a legal topic of their choosing in order to produce a high quality piece of academic work. It includes training in research methodology, and support activities including presenting at an honours research seminar and requires the student to undertake a literature review followed by submission of a research proposal, upon acceptance of which the dissertation is written under supervision.

200018.3 Law of Associations

Credit Points 10 **Level** 3

Prerequisite

200006.2 Introduction to Law AND **200007.2** Law Foundation

Equivalent Units

69011 - Corporations Law, F2010 - Law of Associations

This unit deals with issues that arise in relation to the selection of appropriate structures for the conduct of non-profit and commercial dealings. Students examine the legal and practical requirements involved in creating, operating and winding up associations, partnerships and corporations. Emphasis is on the creation and operation of corporations, and the duties and liabilities of directors and officers, as well as the rights and obligations of shareholders.

200183.4 Law of Business Organisations

Credit Points 10 **Level** 2

Prerequisite

200184.3 Introduction to Business Law

Equivalent Units

LW208A - Law of Business Organisations, 61522 - Business Associations Law, F2066 - Business Associations Law

This unit version replaces 200183 Law of Business Organisations from Autumn 2011. This unit deals with legal issues concerning the creation and control of companies and compares this structure with other forms of business organisations, such as partnership, trusts and sole traders. This unit will provide students with an appreciation of the law of partnership, and companies and, for the sake of completeness and comparison, a brief examination of the law regarding unincorporated and incorporated non-profit associations.

200554.2 Law of Commercial Obligations

Credit Points 10 **Level** 2

Prerequisite

200184.3 Introduction to Business Law

Equivalent Units

LW206A - Law of Commercial Obligation, CLWB27 - Law of Commercial Obligations

This unit deals with legal issues concerning controls over and enforcement of various kinds of legal obligations in business. Topics covered include: sale of goods, consumer protection, manufacturers' liability, insurance, negotiable instruments and banking, property trusts, securities and insolvency.

200297.2 Law of Employment

Credit Points 10 **Level** 3

Prerequisite

200011.2 Contracts

Equivalent Units

69019 - Law of Employment

This unit focuses on the law that regulates individual aspects of employment relationships including the contract of employment rather than the focus on collective aspects of the law of employment. It aims to place an examination of the development, nature and scope of relevant legal principles in the context of the key features of the contemporary Australian labour market.

200803.1 Law of International Organisations

Credit Points 10 **Level** 3

Prerequisite

200006.2 Introduction to Law

Corequisite

200653.2 Public International Law

This unit examines the institutional rules and broader operation of key international organisations. The unit extends students' understanding provided by Public International Law by examining the reality of international action and cooperation.

200804.1 Law of the Sea

Credit Points 10 **Level** 3

Prerequisite

200006.2 Introduction to Law

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This unit will introduce students to the rules regulating the principle uses of the world's oceans. It will highlight historical development of the law of the sea, the sources of the contemporary law of the sea and the adoption of the 1982 Convention on the Law of the Sea (UNCLOS). Legal regime of various maritime zones including territorial sea and contiguous zone, continental shelf, the exclusive economic zone and the high seas will be studied. Various sources of marine pollution, fisheries, marine scientific research, maritime spatial planning, deep sea bed mining and dispute settlement will also be explored in this unit.

20027.2 Linear Algebra

Credit Points 10 **Level** 2

Assumed Knowledge

Content of 200025 - Discrete Mathematics

Equivalent Units

J1730 - Mathematics 1.2, J2764 - Mathematics 2.1, 14501 - Mathematics 1, 14503 - Mathematics 3

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The objective of this unit is to present the main fundamentals of linear algebra and includes such topics as solving systems of linear equations, matrix algebra, determinants, eigenvalues and eigenvectors, Euclidean vector spaces, general vector spaces, inner product spaces and linear transformations.

200546.2 Macroeconomic Issues

Credit Points 10 **Level** 3

Assumed Knowledge

200053 Economic Modelling (or equivalent).

Prerequisite

200051.1 Macroeconomic Analysis OR **200547.2** Macroeconomic Theory

Equivalent Units

200060 - Macroeconomic Theory and Practice

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Macroeconomic Issues builds on concepts examined in earlier units in macroeconomics and applies them to selected areas of debate concerning macroeconomic policy formulation. The unit examines key areas of debate within macroeconomic theory and develops an understanding of approaches used in the theoretical and empirical modelling of key macroeconomic aggregates. Macroeconomic policies are analysed for an open economy with special reference to the Australian economy. Major policy areas considered include inflation, unemployment and labour markets, exchange rate adjustments and the current account, the role and effectiveness of monetary and fiscal policy, and Australia's recent economic growth performance.

200547.2 Macroeconomic Theory

Credit Points 10 **Level** 2

Assumed Knowledge

HSC Mathematics

Prerequisite

200549.2 The Australian Macroeconomy

Equivalent Units

200051 - Macroeconomic Analysis

.....

Macroeconomic Theory aims to provide alternative theoretical explanations of the working of the macroeconomy. The unit will be based on the analytical narratives of macroeconomic developments taught in Australian Macroeconomy. Starting from the basic IS-LM model, it derives the aggregate demand (AD) curve and examines the components of commodity and money markets. It also analyses the labour market and derives the aggregate supply (AS) curve of an economy. Using the AD-AS model, it examines the interdependent nature of macroeconomic problems (e.g. inflation, unemployment), and the effectiveness of fiscal and monetary policies within a closed economy context. The basic model is then extended to analyse open economy issues (e.g., exchange rates and balance of payments, external shocks and international interdependence). Whenever appropriate, alternative approaches to macroeconomics are evaluated.

200116.4 Management Accounting Fundamentals

Credit Points 10 **Level** 1

Prerequisite

200101.3 Accounting Information for Managers OR **200103.1** Accounting Reports and Decisions

Corequisite

200111.2 Financial Accounting Applications

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This unit provides an introduction to management accounting in an e-commerce environment. The interrelations of management accounting to other functional areas, to suppliers, to customers, and to other sources of external information relevant to planning and control are examined. Topics include the development and logic of routine and non routine analysis performed to support management decision making.

200571.3 Management Dynamics

Credit Points 10 **Level** 1

Corequisite

200336.3 Business Academic Skills

Equivalent Units

700080 - Management Dynamics, 700003 - Management Dynamics (UWSC)

Incompatible Units

MG102A - Management Foundations

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course, Key Program or Major.

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The unit provides an opportunity for students to engage with the fundamental issues and theories of management as well as understand that management itself is dynamic and evolving. Students will be introduced to how work and management systems are organised and managed, and how these impact upon individuals, other organisations or society as a whole. The unit covers both the theory and the practice of management and employment relations and is an essential unit for business students in order that they achieve a broad initial understanding of management and employment relations.

700080.1 Management Dynamics (Creative Industries)

Credit Points 10 **Level** 1

Equivalent Units

200571 - Management Dynamics 700003 - Management Dynamics (UWSC)

Special Requirements

Students must be enrolled in 7021 - Associate Degree in Creative Industries

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The unit provides an opportunity for students to engage with the fundamental issues and theories of management as well as understand that management itself is dynamic and evolving. Students will be introduced to how work and management systems are organised and managed, and how these impact upon individuals, other organisations or society as a whole. The unit covers both the theory and the practice of management and is an essential unit for business students in order that they achieve a broad initial understanding of management and employment relations.

700003.2 Management Dynamics (UWSC)

Credit Points 10 **Level** 1

Equivalent Units

200571 - Management Dynamics; 700080 - Management Dynamics (Creative Industries)

Special Requirements

Students must be enrolled at UWS College.

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The unit provides an opportunity for students to engage with the fundamental issues and theories of management as well as understand that management itself is dynamic and evolving. Students will be introduced to the connection how work and management systems are organised and managed, and how these impact upon individuals, other organisations or society as a whole. The unit covers both the theory and the practice of management and is an essential unit for business students in order that they achieve a broad initial understanding of management and employment relations.

200570.3 Management of Change

Credit Points 10 **Level** 3

Equivalent Units

H3741 - Management of Change

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This unit introduces the concepts of organisational change, the need to manage change as a change agent and how to develop and optimise change models and schemes. In this unit we encourage you to consider the world from different perspectives. We wish you to challenge your own ways of learning and to try to include more reflection in the work that you do. The unit will be driven by theory as well as practice and will need you to read conflicting viewpoints in order to understand the complexity of the relationships we are discussing.

200255.2 Management of E-Business Processes

Credit Points 10 **Level** 2

Assumed Knowledge

Concepts and other issues covered in CP108A Principles of the Internet.

Equivalent Units

200125 - Information Systems and Business Processes

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The Internet and WWW have recast the role of e-business systems in organizations and the management of these systems. Many organizations use web-based technologies to bring about fundamental changes in the way they interact with their suppliers and customers. It is becoming increasingly important to digitally enable the core business processes of their organization. A vital factor for successful e-business organizations is their ability to manage their core business processes and information resources. This unit covers e-business planning, strategies for managing information, knowledge and business networks in e-business, and strategic management for e-business systems including their connection to enterprise resource planning (ERP) systems, supply chain management systems (SCM) as well as customer relationship management systems (CRM).

200528.2 Management of Projects

Credit Points 10 **Level** 2

Assumed Knowledge

Students are expected to have gained an introductory level of knowledge in operations and supply chain management.

Equivalent Units

61654 - Facilities Location and Project Management, 61823 - Business Modelling

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Management of Projects introduces students to the role of projects in organizations and the associated issues in managing projects, including the management of project teams and project lifecycles. While project management is well understood in areas such as construction and

information systems, this unit also covers its use in other business applications, such as product development, advertising and promotional campaigns, organizational change and the implementation of corporate strategy. The use of cases, simulations and other exercises allows students to gain a realistic appreciation of the issues involved in managing projects. A range of project management tools and techniques are demonstrated through these case studies.

200081.3 Managerial Economics

Credit Points 10 **Level** 3

Assumed Knowledge

Microeconomics OR Introduction to Economics

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This unit develops and applies economic theories and principles introduced in previous units. Practicality is emphasised, with economic methods, theories and practices being applied to managerial decision making. Topics include: the firm's environment, production, costs, profit maximisation, constrained optimisation, markets, firm behaviour, project management, and the impact of government policy.

200376.2 Managing and Developing Careers

Credit Points 10 **Level** 2

Assumed Knowledge

A basic knowledge of employment relations principles and processes as presented in Managing People at Work

Prerequisite

200300.2 Managing People at Work

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Managing and Developing Careers is an introductory unit designed to identify the determinants of the process of career management and analyse the roles of key stakeholders in this process including employers, unions, employees, government and societal groups. This unit will explain the nature and process of career management using a stakeholder focus. In achieving these goals, this unit will evaluate the different approaches to career management and relate such approaches to contemporary issues in the field of career management

200150.2 Managing Diversity

Credit Points 10 **Level** 3

Prerequisite

200300.2 Managing People at Work

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This unit explores the complexities and challenges of managing diverse workforces in contemporary organisations. Using applied learning approaches, students are required to formulate corporate policies relating to diversity and then evaluate the implications for implementing these policies in a real world setting. As a key component of human resource management, students are expected to appreciate both the theoretical and practical elements of managing diversity and are required to reflect on their own learning process throughout the unit.

200300.2 Managing People at Work

Credit Points 10 **Level** 1

Equivalent Units

200151 - Management of Employment Relations, 61428 - Introductory Employment Relations, 61411 - Australian Employment Relations

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Managing People at Work provides an introductory framework for the study of employment relations. The unit is approached from a stakeholder perspective, emphasising the way that management, labour and the state, along with other key stakeholders, act, both separately and together, to structure the employment relationship. In doing so, the unit integrates industrial relations and human resource management theory and practice, illustrating the links between the two disciplines. The content of the unit is structured so as to provide an initial introduction to the disciplines of industrial relations, human resource management, and employment relations, and to the key stakeholders in the employment relationship. Building on this framework, a theoretical and empirical analysis of employment relations processes is provided, with particular emphasis given to recent changes in the role and perspectives of stakeholders.

700091.1 Managing People at Work (Creative Industries)

Credit Points 10 **Level** 1

Equivalent Units

200300 - Managing People at Work

Special Requirements

Students must be enrolled in 7021 - Associate Degree in Creative Industries

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Managing People at Work provides an introductory framework for the study of employment relations. The unit is approached from a stakeholder perspective, emphasising the way that management, labour and the state, along with other key stakeholders, act, both separately and together, to structure the employment relationship. In doing so, the unit integrates industrial relations and human resource management theory and practice, illustrating the links between the two disciplines. The content of the unit is structured so as to provide an initial introduction to the disciplines of industrial relations, human resource management, and employment relations, and to the key stakeholders in the employment relationship. Building on this framework, a theoretical and empirical analysis of employment relations processes is provided, with particular emphasis given to recent changes in the role and perspectives of stakeholders.

700030.1 Managing People at Work (UWSC)

Credit Points 10 **Level** 1

Equivalent Units

200151 - Management of Employment Relations, 61428 - Introductory Employment Relations, 200300 - Managing People at Work

Special Requirements

Students must be enrolled at UWS College in 7008 Diploma in Business and Commerce Fast Track.

Managing People at Work provides an introductory framework for the study of employment relations. The unit is approached from a stakeholder perspective, emphasizing the way that management, labour and the state, along with other key stakeholders, act, both separately and together, to structure the employment relationship. In doing so, the unit integrates industrial relations and human resource management theory and practice, illustrating the links between the two disciplines. The content of the unit is structured so as to provide an initial introduction to the disciplines of industrial relations, human resource management and employment relations and to the key stakeholders in the employment relationship. Building on this framework, a theoretical and empirical analysis of employment relations processes is provided, with particular emphasis given to recent changes in the role and perspectives of stakeholders.

200273.4 Managing Service and Experience

Credit Points 10 **Level** 2

Equivalent Units

200564 - Introduction to Sport Management, 400319 - Sport Management 1

As service provision becomes increasingly important across a number of industries, some firms are moving beyond the idea of providing a service to providing a total customer experience. Managing Service and Experience introduces students to the exciting concepts of management in the service and experience economy. The unit examines the development of the experience economy and the specialist skills required to manage commercial organisations in the emerging experience economy. Key areas which are covered include: the experience economy, the characteristics of service, service development, service evaluation & service improvement.

200709.2 Managing the Accommodation Experience

Credit Points 10 **Level** 2

Assumed Knowledge

Students are expected to have gained an introductory level of knowledge in hospitality management.

Equivalent Units

200144 - Lodging Management

The accommodation sector is an integral part of the hospitality experience. It requires the combination of intangible service and experience with the tangibility of a product which is used by guests. The need to stay competitive in this growing and competitive market creates a need for organisations to look beyond the historical components such as affordability, suitability and luxury. This unit gives students the opportunity to develop an

understanding of these accommodation issues as they relate to hospitality organisations.

200710.2 Managing the Food and Beverage Experience

Credit Points 10 **Level** 2

Assumed Knowledge

Students are expected to have gained an introductory level of knowledge in hospitality management.

Equivalent Units

200145 - Food Service Systems

The provision of Food and Beverage is a key component of the hospitality industry and is a prominent feature of the experience economy. Future managers and decision-makers need a thorough knowledge of the nature and characteristics of modern food and beverage service to gain competitive advantage. This unit draws upon traditional gastronomy to examine the role of food & beverage in society. A systems approach to food and beverage service management is then utilized to understanding the delivery of a food and beverage experience.

200086.3 Marketing Communications

Credit Points 10 **Level** 2

Assumed Knowledge

Basic principles of marketing

Prerequisite

200083.2 Marketing Principles

Developing and managing an effective integrated marketing communications (IMC) program is a vital part of successful marketing. Moreover, IMC is a highly visible and demanding aspect of marketing communication effort at brand level. This unit, grounded in marketing principles, provides students with an understanding of coordinating major elements of the communication mix - advertising, sales promotions, personal selling, sponsorship marketing, public relations, direct marketing, and point of purchase material.

200090.3 Marketing of Services

Credit Points 10 **Level** 3

Assumed Knowledge

An advanced understanding of Marketing theory and practice

Prerequisite

200083.2 Marketing Principles

Equivalent Units

MK319A - Services Marketing, 61726 - Services Marketing

Given the service-based nature of modern economies, business graduates will either work for firms whose central offering is service or be employed by organisations that use

service as an integral supporting element in what they do and what they offer. Therefore, increasingly, knowledge and skills in the field of marketing of services are required by personnel operating across various industries and in a range of roles. The unit aims to: expose students to relevant theory and practice in the field of services marketing; develop participants into more complete marketers capable of operating in service marketing environments.

200096.3 Marketing Planning Project

Credit Points 10 **Level** 3

Assumed Knowledge

An understanding of marketing concepts including the elements of consumer behaviour, marketing research methods, marketing communications, channel management and distribution, brand and product management, competitive strategy and quantitative methods in marketing. The basics of economics, finance and accounting, mathematics and statistics and general communications are also assumed.

Prerequisite

200083.2 Marketing Principles

Equivalent Units

61734 - Marketing Project, MK311A - Marketing Planning Project

Marketing planning project (MPP) assimilates and builds on the wide range of marketing units that students have previously completed. MPP assimilates students' specialist knowledge developed in other units through the use of a 'real-life' case context in which students demonstrate their mastery of marketing in the development and presentation of a professional marketing plan.

200083.2 Marketing Principles

Credit Points 10 **Level** 1

Equivalent Units

61711 - Marketing Principles, MK104A - Marketing Fundamentals, 700001 - Marketing Principles (UWSC), 700089 - Marketing Principles (Creative Industries)

Special Requirements

External offerings for this unit are only available to students who are enrolled in either a Property course, Key Program or Major.

This unit is a survey of the marketing process, introducing students to the marketing concept, strategic and marketing planning, marketing research, consumer and customer behaviour, issues of market segmentation, targeting and positioning as well as all the elements of the marketing mix (product/service, pricing, distribution and marketing communication strategies).

700089.2 Marketing Principles (Creative Industries)

Credit Points 10 **Level** 1

Equivalent Units

200083 - Marketing Principles 700001 - Marketing Principles (UWSC)

Special Requirements

Students must be enrolled in 7021 - Associate Degree in Creative Industries

This unit is a survey of the marketing process, introducing students to the marketing concept, strategic and marketing planning, marketing research, consumer and customer behaviour, issues of market segmentation, targeting and positioning as well as all the elements of the marketing mix (product/service, pricing, distribution and marketing communication strategies).

700001.1 Marketing Principles (UWSC)

Credit Points 10 **Level** 1

Equivalent Units

200083 - Marketing Principles 700089 - Marketing Principles (Creative Industries)

Special Requirements

Students must be enrolled at UWS College.

This unit is a survey of the marketing process, introducing students to the marketing concept, strategic and marketing planning, marketing research, consumer and customer behaviour, issues of market segmentation, targeting and positioning as well as all the elements of the marketing mix (product/service, pricing, distribution and marketing communication strategies).

200592.2 Marketing Research

Credit Points 10 **Level** 2

Assumed Knowledge

Basic principles of marketing, consumer behaviour and statistics.

Prerequisite

200032.5 Statistics for Business AND **200083.2** Marketing Principles

Equivalent Units

200085 - Fundamentals of Marketing Research

Marketing Research provides a comprehensive appreciation of the methods, uses and limitations of contemporary marketing research. The emphasis is on a conceptual understanding of research method rather than applied research application, which is the focus of a later unit. Students gain exposure to concepts such as research design, information collection, data processing and analysis and results communication. Students gain exposure to

qualitative and quantitative techniques with an appreciation of the role of computer processing in marketing research.

200022.3 Mathematical Modelling

Credit Points 10 **Level** 3

Assumed Knowledge

Matrix algebra and how to find eigenvalues and eigenvectors.

Prerequisite

200030.2 Differential Equations

Equivalent Units

14336 - Mathematical Modelling 1, J3674 - Mathematical Modelling, 14407 - Differential Equations Modelling

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Mathematical Modelling is about solving real world problems. The real world is a complicated place which we often need or want to understand better. One way to do this is to set up a mathematical model which we hope can provide insights, predictions and a greater understanding of a complex system. Selected real-world problems are approximated by mathematical models that are amenable to being written in terms of linear and non-linear equations or differential equations. Once equations are solved emphasis is placed on interpreting solutions, modifying models as required and using models for prediction.

300672.2 Mathematics 1A

Credit Points 10 **Level** 1

Assumed Knowledge

Mathematics achieved at Bands 5-6, or knowledge equivalent to 300830 Analysis of Change.

Equivalent Units

200189 - Concepts of Mathematics

Special Requirements

This unit is not available to students enrolled in 3621 Bachelor of Engineering and 3664 Bachelor of Engineering Science.

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This level 1 unit provides a solid foundation in the theory and applications of differential calculus, as well as some introductory work on complex numbers. It is the first of two units developing aspects of calculus.

300673.2 Mathematics 1B

Credit Points 10 **Level** 1

Prerequisite

300672.2 Mathematics 1A

Equivalent Units

200189 Concepts of Mathematics

Special Requirements

This unit is not available to students enrolled in 3621 Bachelor of Engineering and 3664 Bachelor of Engineering Science.

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This Level 1 unit provides a solid foundation in the theory and applications of integral calculus, as well as some introductory work on linear algebra and infinite sequences and series. It is the second of two units developing aspects of calculus.

101938.1 Media Arts Project

Credit Points 10 **Level** 3

Assumed Knowledge

Knowledge gained from completion of Bachelor of Communication Key Program year 1 unit (Foundations of Media Production).

Prerequisite

101936.1 Creative Voice and Vision

Equivalent Units

101174 - Media Arts Workshop, 100502 - Video Project

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This unit provides an opportunity for students to execute a Media Arts Project in the genre/s and screen format/s of their choice. Students are encouraged to use or re-work media project proposals or scripts already developed in other units such as 'Creative Voice and Vision' or 'Screenwriting' or 'Documentary Media' or 'Television Production'. Students can use these existing proposals as a foundation from which they can further develop and execute their own media arts project. Students may work in groups or on individual projects. All students will support their peer's projects by working in a number of different production roles across projects. Students may wish to use the project they produce in this unit as an example that showcases their skills to future employers or as the basis for future projects. Students are encouraged to explore transmedia contexts for their project work.

101926.1 Media Cultures and Industries

Credit Points 10 **Level** 1

Assumed Knowledge

Knowledge gained from completion of Bachelor of Communication Key Program or Major units in Year one

Equivalent Units

63276 - Approaches to Communication, 101040 - Approaches to Communication

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This unit introduces students to key theories and approaches in communication (semiotics, political economy, policy studies, medium theory, audience studies, game studies) in order to analyse the diversity and richness of media cultures. The unit situates media cultures within historical contexts that register the enormous impact communication technology has played in shaping culture and society. After examining the special properties of broadcast media (e.g. telegraphy, newspapers, radio, cinema, television) and the rise of the modern nation-state and consumer society, the unit attends to the massive transformation of society with the advent of digital media. Across the unit, policy issues will be addressed in order to demonstrate how policy holds substantial implications and

effects with respect to media content, economies and culture.

200661.1 Media Law

Credit Points 10 **Level** 3

Prerequisite

200008.1 Torts Law AND **200009.1** Constitutional Law

Equivalent Units

F3031 - Media Law

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This Unit examines various aspects of law relating to the mass media. The laws of defamation, contempt, privacy and the laws dealing with prohibited publications, such as those involving sedition, obscenity and vilification, form the central content of the Unit. The Unit also examines the policy rationales involved in balancing protection of free speech with a range of other interests in the context of legal restrictions on media freedom. Analysis of the application of existing media law principles to new technologies will also be featured throughout the Unit.

101928.1 Media Law and Ethics

Credit Points 10 **Level** 2

Assumed Knowledge

Knowledge equivalent to the foundation year key program

Prerequisite

100556.1 Introduction to Journalism

Equivalent Units

101243 - Communication Law and Ethics

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This unit gives students a thorough understanding of the legal framework in which the communication industries operate and the ethical context of decision-making in the media professions. It covers the basics of contempt and defamation law; copyright; advertising; promotions and public relations; the legal framework for electronic communication using the internet and email; issues in the regulation and control of print, broadcast and electronic media and the professional codes of ethics that apply in all fields of communication practice.

101931.1 Media Memory

Credit Points 10 **Level** 3

Assumed Knowledge

Knowledge gained from completion of Bachelor of Communication key program or major units in Years 2 and 3

Equivalent Units

101053 - Researching Media Audiences

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Media memory is now a critical field of study in journalism, advertising, visual communication and media. The media builds local, national and transnational identities through the representation of the past. Media industries such as advertising rely upon collective memories to design campaigns in order to reach particular audiences.

Journalists increasingly 'assemble' stories from digital archives, recombining similar or related events from the past to build stories and features of the present. Individuals increasingly contribute to news events through their own 'witnessing' of events, capturing and sharing material using mobile and social media. This unit addresses these processes by providing a brief history and overview of approaches to thinking about media and memory, in the context of the significance of media convergence and digital memory within contemporary media ecologies. The unit provides students with a series of case studies that approach the memory of particular events, drawing on examples from advertising, public relations, visual communication, animation, film, broadcasting and journalism. Students develop a media research project that engages with the material presented in the unit.

101925.1 Mediated Mobilities

Credit Points 10 **Level** 1

Equivalent Units

101041 - Communication Research

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This unit focuses on the relation between mobile media devices, software cultures and the experience of traversing urban and rural spaces. The role of social media and 'crowd sourcing' is explored in relation to new forms of knowledge production and new modes of political organisation. The unit critically examines a range of practices special to digital media technologies and network cultures. These include peer-to-peer file sharing, media piracy, remix cultures, 'free labour', open source software movements, tactical media, viral marketing and collaborative forms of production. The unit examines how the miniaturisation of technology corresponds with a range of social freedoms that are often accompanied by new regimes of control. The concepts of 'mediation' and 'mobile privatisation' are developed by considering the interplay between technological forms, cultural practices, urban conditions, institutional forces and policy settings. Case studies will investigate how political activists and advocacy groups as well as corporate actors enlist social media to advance their interests within complex worlds.

200294.2 Mediation

Credit Points 10 **Level** 2

Prerequisite

200293.2 Alternative Dispute Resolution

Equivalent Units

69108 - Mediation

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This unit will examine the theory and practice of mediation, specifically in the context of the Australian legal system. It builds upon the more general introduction given in the unit Alternative Dispute Resolution (which is a prerequisite for this course). This unit will assume that students have read the textbook for Alternative Dispute Resolution. This unit is experientially based, and students will be expected to participate in discussions, exercises and role-plays. The theory and practice of mediation will be critically considered, as will the social and legal contexts within

which mediation is practised. The unit is presented with a multi-disciplinary, analytical and practical approach. Given the very broad range of areas within which mediation can be applied, students will be able to focus on an area or areas of particular personal or professional interest to them (for example, mediation of commercial disputes, mediation under anti-discrimination or family law). This unit is intended to be an introduction to the practice of mediation.

300826.1 Medical Microbiology

Credit Points 10 **Level** 3

Prerequisite

300833.1 Microbiology 1 AND **300896.1** Microbiology 2

Equivalent Units

300233 - Medical Microbiology, 300749 - Medical Microbiology

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Infectious diseases worldwide are the most common cause of illness. Medical microbiology is subdivided into four areas: virology, bacteriology, mycology (the study of fungi) and parasitology. The rapid evolution of microbes means that this is an area that does not remain static. This unit has a modern approach to the study of the balance between the host, humans, and the very large army of potential invaders. Students will embark on a journey into the world of pathogenic micro-organisms exploring the molecular mechanisms by which these override host defences leading to disease. Infectious diseases of the human body systems as well those of the immunocompromised and infections contracted in the healthcare setting (nosocomial) are discussed. The theory will be supported with laboratory experience representing diagnostic procedures for the identification of infectious agents.

300848.1 Metabolism

Credit Points 10 **Level** 2

Assumed Knowledge

Basic biology, chemistry and maths

Prerequisite

300936.1 Functional Proteins and Genes OR **300818.1** Introduction to Physiology OR **300801.1** Animal Science OR **300816.1** Cell Biology OR **300802.1** Biodiversity

Equivalent Units

300220 - Biochemistry 2; 300548 - Human Metabolism & Disease

Incompatible Units

300227 - General Biochemistry

Special Requirements

Successful completion of 60 credit points at Level 1 and 20 credit points at Level 2

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Organisms degrade food molecules to generate energy and converts excess food molecules into internal fuel stores. This unit will cover topics including: bioenergetics; the structures of key molecules; glycolysis, gluconeogenesis, glycogen synthesis and breakdown; fatty acid oxidation and synthesis; amino acid catabolism; urea synthesis; citric acid

cycle; electron transport and oxidative phosphorylation. Emphasis will be on the regulation and integration of these pathways, including their responses to hormonal regulation. The effects of altered dietary and hormonal status on metabolic pathways and their consequences for the organism will be discussed.

300833.1 Microbiology 1

Credit Points 10 **Level** 2

Prerequisite

300802.1 Biodiversity OR **300816.1** Cell Biology

Equivalent Units

300300 - Microbiology 1

Incompatible Units

300331 - General Microbiology

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In this unit students will use an inquiry-based approach to explore the origin and diversity of microorganisms and their significance in the environment, in foods and industry as well as in health and disease. Students will be introduced to the structure, reproduction, classification, cultivation and enumeration of bacteria, viruses, fungi and protists. The conditions required for growth and survival of microorganisms will be studied as well as physical and chemical methods of control. In laboratory classes students will develop skills in culturing and observing microorganisms and in designing experiments to test microbiological concepts. This unit is a pre-requisite for Microbiology 2 and Level 3 Microbiology units.

300896.1 Microbiology 2

Credit Points 10 **Level** 2

Assumed Knowledge

Knowledge of the major groups of microorganisms and their structure and functions including DNA and key metabolic pathways.

Prerequisite

300833.1 Microbiology 1

Equivalent Units

300321 - Microbiology 2

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The unit focuses on the origins of genetic variation and the process of gene regulation in prokaryotes and explores the metabolic diversity of microorganisms from a variety of habitats and their application in industry. Using published scientific literature, students will learn how scientists research functional microbial physiology in the postgenomic era. The principles and applications of recombinant DNA techniques are discussed. Classification and identification of bacteria and yeasts is presented, including an introduction to molecular systematics. Laboratory classes introduce students to techniques used to study microbial physiology and genetics.

200530.2 Microeconomic Theory and Applications

Credit Points 10 **Level** 3

Assumed Knowledge

200052 - Introduction to Economic Methods (or equivalent).

Prerequisite

200531.2 Industry Economics and Markets

Equivalent Units

200058 - Industry Economics and Policy

Incompatible Units

200056 - Microeconomic Analysis

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The aim of this unit is to extend students' knowledge of microeconomic theory developed in the unit Industry Economics and Markets. After a more formal presentation, the rather idealistic assumptions used in the context of the perfectly competitive markets will be relaxed in order to model typical situations encountered in the business world. The theory of choice will be extended to situations where individuals face uncertainty regarding the outcome of their own actions. In terms of market structure, we will investigate the consequences in terms of price, quantity and consumer's surplus, of monopoly, oligopoly or duopoly markets. As some of these market structures imply that the individuals' decisions might strongly affect or be affected by a limited number of other decision makers, an introduction to Game Theory will be presented. Finally, our concerns for investigating more realistic economic situations will lead us to make a brief incursion into markets characterised by asymmetric information, the presence of public goods or the existence of externalities.

300817.1 Molecular Biology

Credit Points 10 **Level** 2

Prerequisite

300936.1 Functional Proteins and Genes OR **300845.1** Genetics OR **300848.1** Metabolism

Equivalent Units

300234 - Molecular Biology, 300549 - Human Molecular Biology

Special Requirements

Laboratory Safety Glasses

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Molecular biology is central to many fields of the biomedical and natural sciences, and includes genetics, immunology, cell biology, biochemistry, and forensics. Through comparative studies of different organisms, this unit will describe fundamental concepts and methods in the study of DNA and RNA and the application of molecular biology in advanced fields such as genomics. Subjects will include DNA replication; transcriptional, post-transcriptional and epigenetic regulation of gene expression; microarrays, and an introduction to bioinformatics. Practical work will provide opportunities to become familiar with the methods of molecular biology, with an emphasis on the development of problem solving and analytical skills

300927.1 Molecular Medicine

Credit Points 10 **Level** 3

Prerequisite

300817.1 Molecular Biology

Equivalent Units

300551 - Molecular Basis of Disease, 300407 - Mamalian Molecular Medicine

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Molecular Medicine is an inquiry based capstone unit that integrates core concepts in molecular and cell biology with a focus on cancer as a framework to discuss autoimmune, infectious and genetic diseases. This unit aims to enhance critical thinking for the professional environment and prepares students for future innovations in prevention, management and cure of catastrophic diseases. Current research, diagnosis, treatment and policy issues, related to health and disease states, are placed in the context of real world experiences and changing imperatives.

200773.2 Moot Court

Credit Points 10 **Level** 3

Prerequisite

200008.2 Torts Law AND **200009.2** Constitutional Law AND **200011.2** Contracts AND **200012.2** Property Law

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This unit aims to train students in mooting conducted before an appellate court or tribunal. Students will be provided with a grounding in issues including jurisdiction, admissibility, and remedies. The unit will focus on one or more areas of domestic substantive law and will include a research component. The unit will also have a practical component aimed at enhancing the advocacy skills of participants and applying the theory to the practical aspects of the conduct of appellate advocacy. Students will be involved in the preparation and presentation of a hypothetical case before an appellate court or tribunal and will be given the opportunity to develop their advocacy skills, including the preparation of written submissions and delivery of oral submissions, in a non-competitive context. Undertaking this unit would be useful for students seeking to participate in one or more law mooting competitions, representing University of Western Sydney such as the Sir Harry Gibbs Constitutional Law Moot, Sir John Peden Contracts Moot, Shine Lawyers Torts Moot, AAT Moot, and the Law Council of Australia Family Law Moot.

101678.3 Motivation and Emotion

Credit Points 10 **Level** 3

Prerequisite

101183.2 Psychology: Behavioural Science AND **101184.2** Psychology: Human Behaviour

Special Requirements

Pr-requisites will not apply to students enrolled in courses 1630 Graduate Diploma in Psychological Studies and 1501 Graduate Diploma in Psychology. Enrolment in these awards requires graduate status; hence the students have demonstrated proficiency in tertiary studies. Each applicant

in these awards is assessed individually and provided with an individual study sequence by the Course Advisor.

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The study of motivation and emotion attempts to understand why a person engages in certain actions and why he/she has certain feelings and thoughts. In addition to being an interesting topic in its own right, concepts of motivation and emotion are central to many broader aspects of psychology. Therefore, in addition to examining core motivation and emotion research and theory, the unit also explores the topic's relationship with other areas of psychology, and its relevance to central debates discussed throughout the discipline. Emphasis is placed on a critical understanding of the relevant research and its implications for theory and practice.

200613.2 Negotiation, Bargaining and Advocacy

Credit Points 10 **Level** 3

Prerequisite

200300.2 Managing People at Work

Equivalent Units

61430 - Negotiation, Bargaining and Advocacy

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Negotiation, bargaining and advocacy are central activities in employment relations processes. Effective human resource management and industrial relations practitioners require knowledge of the theoretical perspectives in negotiation together with an ability to critique the relevance and application of these perspectives. The importance of strategy and judgement in negotiation is highlighted and students are given the opportunity to develop their skills through negotiation exercises. An important theme in the unit is the assessment of the contextual and regulatory factors that shape negotiation, bargaining and advocacy practice. This aspect draws on contemporary debates in these spheres most notably concerning the Australian context.

200093.3 New Frontiers in Marketing

Credit Points 10 **Level** 3

Assumed Knowledge

An appreciation of marketing fundamentals

Prerequisite

200083.2 Marketing Principles

Special Requirements

Students should be in their final year of undergraduate university studies.

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In this elective unit, final-year students explore emerging/contemporary issues in marketing, including: controversial new products and services; business etiquette/ethics; and the need for environmentally-friendly marketing. In a practical and fun way, students apply marketing learning to imaginary scenarios and dramatic situations they are likely to face in industry. At one level, the unit aims to expose students to a range of contemporary marketing issues. At

another level, the unit aims to immerse students in enjoyable, thought provoking and stimulating applied learning in the form of experiential learning. At yet another level, the unit seeks to develop students into more complete and reflective practitioners who are better able to cope with the changing demands of business.

700084.1 New Media Contexts (UWSC)

Credit Points 10 **Level** 2

Assumed Knowledge

A basic knowledge of media and communications studies

Equivalent Units

101720 - New Media Contexts

Special Requirements

Students must be enrolled in 7021 - Associate Degree in Creative Industries

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The convergences and diversifications in the communications media industries of the past two decades have completely altered the environment within which they operate for producers and consumers alike. Issues about digitalisation, convergence, globalisation, the network society and communications media governance require a complete reconceptualisation of the media in order to be able to understand the impact of these changes upon professional practices and consumer habits. This unit will introduce students to international perspectives on issues in the new media contexts, and an appreciation of some of the social and cultural implications.

102062.1 News Reporting

Credit Points 10 **Level** 2

Prerequisite

100556.2 Introduction to Journalism

Equivalent Units

63164 - Online Journalism, 101047 - News Reporting for Convergent Media

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This unit introduces students to news gathering, research, story construction and news writing for delivery over a variety of platforms, from print-based to online, broadcast and social media. It gives students foundation skills which they can then apply in the subsequent electronic and feature units.

102063.1 News Teams

Credit Points 10 **Level** 3

Equivalent Units

101244 - News Teams and Newsroom Cultures

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This unit introduces students to the concept surrounding the editorial team process and the culture of the newsroom across all news media. It explores the social and organisational context of news production in commercial, public or community news organisations. It draws upon theory from communication, sociology, psychology, and

management to provide a broad understanding of the principles and practices of effective and creative news teams. It critically analyses the structures, processes and techniques of news gathering to enable quality team outcomes. The unit encourages collaborative working relationships and develops students' own practice in a team.

200753.2 Occupational Health and Safety

Credit Points 10 **Level** 3

Equivalent Units

61442 Occupational Health and Safety, 200617 - Occupational Health and Safety

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The nature and history of occupational health and safety in Australia, legal frameworks including occupational health and safety acts and workers' compensation. OH&S is considered using the medical, legal, economic, industrial relations and management perspectives. Identifying, assessing, monitoring risks; and specific occupational hazards and intervention strategies are also covered.

200660.2 Occupational Health and Safety Law

Credit Points 10 **Level** 3

Prerequisite

200008.2 Torts Law AND **200010.2** Criminal Law

Equivalent Units

69115 - Occupational Health and Safety Law

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This unit examines major occupational and health legislation in Australia, especially in New South Wales. The arbitrary and inadequate nature of standard setting in the early systems of safety regulation is compared with later legislative models. The nature and limitations of current legislative strategies are illustrated by a series of selected issues relating to contemporary health risks in workplaces. Continuing problems of enforcement, sanctions and the adequate identification of hazards and protection are examined.

200565.3 Operations and Logistics in Practice

Credit Points 10 **Level** 3

Assumed Knowledge

Students are expected to have gained an introductory level of knowledge in logistics and supply chain management.

Prerequisite

200588.2 Global Operations and Logistics Management

Equivalent Units

200388 - Logistics Management in Practice, 200166 - Operations Management in Practice

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Students studying Operations and Logistics in Practice may have the opportunity to undertake an international field trip to experience operations and logistics environments from an international perspective. Operations and Logistics in

Practice enable students to analyse and discuss contemporary operations and logistics issues in a workshop environment. This unit is designed to offer an advanced holistic view of operations and logistics and a framework to assist students in researching and assessing trends in industry. This unit offers a balance of class work and field trips to operations and logistics oriented organisations.

300876.1 Organic Chemistry

Credit Points 10 **Level** 2

Prerequisite

300803.1 Essential Chemistry 2

Equivalent Units

300553 - Molecules of Life: Synthesis and Reactivity, 300301 - Organic Chemistry

Special Requirements

Splash proof safety glasses and laboratory coat, laboratory notebook and closed shoes are required.

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Organic molecules are at the heart of the chemistry of life and industry. This unit builds on the fundamental chemical principles, exploring reaction mechanisms and the concept of reactivity and stereo- and regio-selectivity of many of the central reactions that form the basis of living processes, modern research, and contemporary industrial transformations. The unit contains a problem-based module on the application of spectroscopic methods to organic structure elucidation, focusing on spectroscopic data and a practical section on organic synthesis. The unit will focus on complex organic molecules including biologically relevant molecules, and examples from chemical industries, medicinal and pharmaceutical industries.

200159.4 Organisation Analysis and Design

Credit Points 10 **Level** 3

Prerequisite

200571.2 Management Dynamics OR **MG102A.3** Management Foundations OR **61611.1** Management Studies OR **H1727.1** Business Management

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This unit analyses the nature and role of organisational structures and designs within the context of rapidly changing, external environments. It equips future managers with the theoretical and practical tools to understand and deal with tensions and paradoxes that arise through processes of 'getting things done' in an era of increased globalisation and 'virtualisation' of work processes. Students are invited to learn through involvement in, and reflection upon, a range of individual and collaborative activities.

200585.2 Organisational Behaviour

Credit Points 10 **Level** 2

Prerequisite

200571.2 Management Dynamics OR **MG102A.3** Management Foundations

Equivalent Units

MG204A - Organisational Behaviour

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Organisational Behaviour focuses on people in the work place, what motivates them, their attitudes, and how they interact with others. The effects of different communication and types of conflict are also examined. The unit focuses on the individual and group processes of organisational behaviour. Students will also gain an understanding of the importance of research in what might be classified as the non-tangibles in organisational effectiveness. This unit aims to develop personal and interpersonal skills of prospective managers for working in contemporary organisational settings.

700031.1 Organisational Behaviour (UWSC)

Credit Points 10 **Level** 2

Prerequisite

200571.1 Management Dynamics OR **700003.1** Management Dynamics (UWSC) OR **MG102A.1** Management Foundations

Equivalent Units

MG204A - Organisational Behaviour, 200585 Organisational Behaviour

Special Requirements

The unit is only available to UWS College students enrolled in 7008 Diploma in Business and Commerce Fast Track.

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Organisational Behaviour focuses on people in the work place, what motivates them, their attitudes, and how they interact with others. The effects of different communication and types of conflict are also examined. The unit focuses on the individual and group processes of organisational behaviour. Students will also gain an understanding of the importance of research in what might be classified as the non-tangibles in organisational effectiveness. This unit aims to develop personal and interpersonal skills of prospective managers for working in contemporary organisational settings.

200157.3 Organisational Learning and Development

Credit Points 10 **Level** 3

Prerequisite

200571.2 Management Dynamics OR **61611.1** Management Studies OR **H1727.1** Business Management

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Organisational Learning and Development introduces a powerful way of understanding the nature of contemporary organisations and the key strategic tasks they face. Promotion of individual self-development within a continuously self-transforming organisation is presented as essential if organisations are to innovate and evolve, and so meet the challenges of a turbulent world. The unit introduces the idea that promoting organisational learning means adopting an appropriate management philosophy, one that challenges traditional theories of management.

The concept and practice of organisational learning and implications for management approaches are introduced and critically evaluated. Students are stimulated to learn through involvement in reflection upon a range of individual and collaborative activities.

101680.3 Perception

Credit Points 10 **Level** 2

Equivalent Units

100022 - Biological Psychology and Perceptual Processes

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This unit examines the fundamental principles underlying human perception and expands upon the sensation and perception content introduced in the foundational psychology units. After reviewing the biological basis of sensing and perceiving, we will explore the way this relatively raw information is processed and organised into the complex perceptions of the visual, auditory, olfactory, gustatory and somatosensory systems, which constitute the fundamental basis of our experience of the world. The unit will also examine the history of perceptual theories and the use of psychophysical methods and experimental approaches to the study of perceptual processes

200265.2 Personal Asset Management

Credit Points 10 **Level** 2

Assumed Knowledge

Basic principles of finance

Incompatible Units

CO201A - Investments

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This unit provides students with necessary knowledge and skills to construct and manage a portfolio of personal assets. Emphasis is placed on how the individual, rather than the firm, approaches financing and investing decisions. The unit will consider the theories of portfolio construction, concepts of investment risk, return and diversification, matching asset allocation based on client's individual risk profile, design and management of a personal investment portfolio and the law as it relates to investments.

100953.3 Photo Journalism

Credit Points 10 **Level** 2

Assumed Knowledge

Students must have a sound understanding of photography principles, and experience in photography processes.

Equivalent Units

100610 - Photo Journalism

Special Requirements

Successful completion of 80 credit points at Level 1.

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Students studying this unit examine the function of photojournalism in the process of newsgathering and production and examine the relationship between images and text and their communicative potential. The unit

involves a variety of approaches to photojournalism using monochrome and colour photography and location lighting for social documentary for ultimate use in a range of published forms.

300849.1 Physical Chemistry

Credit Points 10 **Level** 2

Assumed Knowledge

This unit requires a knowledge of introductory concepts in differential and integral calculus.

Prerequisite

300800.1 Essential Chemistry 1 AND **300803.1** Essential Chemistry 2

Equivalent Units

CH205A - Chemistry 2; J2776 - Physical Chemistry 2; 300236 - Physical Chemistry 2; 300540 - Bimolecular Dynamics

Physical Chemistry describes the fundamentals of energy changes in chemical systems (thermodynamics), the rates and mechanisms of chemical reactions (kinetics), and electrochemistry and/or ion and electron transport. These concepts will be applied to a range of chemical and/or biochemical processes. A major focus of the unit will be to develop the ability to study quantitative chemical/biochemical problems, and develop useful physical chemistry experimental and data-analysis skills.

300829.1 Physics 2

Credit Points 10 **Level** 1

Assumed Knowledge

HSC 2 Unit Physics or one semester of university level Physics or equivalent plus HSC 2 Unit Mathematics Band 4 (Not General Mathematics) or one semester of university level Mathematics or equivalent.

Equivalent Units

300559 - Physics 2

Special Requirements

Students must have a Scientific calculator and laboratory notebook (this should be a good quality A4 size book into which graphs, computer printouts and other relevant information may be added in as required).

This unit develops a deeper understanding of physics for students pursuing courses in nanotechnology, chemical, physical and mathematical sciences. Topics covered include Mechanics: Equilibrium, stress and strain, harmonic oscillators, rotational motion, moment of inertia. Gravitation, types of force in nature. Thermal Physics: temperature, specific & latent heat, heat transfer, kinetic theory of gases, first law of thermodynamics, isothermal, isobaric & adiabatic processes. Introduction to Modern Physics: special relativity, time dilation, length contraction, momentum, mass, rest energy, velocity addition. Basic quantum theory, Planck's hypothesis, wave nature of matter, quantum mechanical view of atoms. Nuclear physics, radiation, half-life, nuclear reactions.

200148.2 Planning and Design of Hospitality Facilities

Credit Points 10 **Level** 3

Assumed Knowledge

This is an advanced unit, which assumes basic knowledge of hospitality management.

An understanding of planning and design is critical to the effective long-term sustainability and performance of hospitality businesses. Planning and Design of Hospitality Facilities provides a unique opportunity for students to learn about contemporary planning a design issues including: an examination of design processes; the role of government and building authorities; design principles for hospitality facilities; sustainability; and managerial aspects related to commissioning and evaluating hospitality facilities.

200647.2 Planning and Environment Law

Credit Points 10 **Level** 3

Prerequisite

200006.2 Introduction to Law

This unit seeks to achieve a balance among theory, policy and practical issues in its approach, and it incorporates a strong interdisciplinary component in the introductory phase. It examines the planning laws in the state of New South Wales. Topics covered include an analysis of the functions of the relevant ministers, State government departments, and local councils; the role of public agencies; the effect of environmental planning instruments; and the impact of the planning system.

300865.1 Plant Physiology

Credit Points 10 **Level** 2

Assumed Knowledge

Sound knowledge of biology and chemistry equivalent to undergraduate Level 1 units.

Equivalent Units

300333 - Introductory Plant Physiology, 300609 - Plant Physiology

Plants are the primary producers of terrestrial ecosystems and the key moderators of climate change. Hence, it is vital for students to appreciate how plants produce sugars and interact with their environment. This unit will introduce students to how plants fix and allocate carbon and energy, acquire water and mineral nutrients, and conduct water and organic compounds, the key determinants of plant growth. Students will also learn about how plants interact with their biotic and abiotic environments. This knowledge is crucial for understanding how crop productivity and ecosystem function will be affected by the unfolding global climate change.

200065.2 Political Economy

Credit Points 10 **Level** 3

Prerequisite

200046.1 Microeconomics AND 200049.1 Macroeconomics
OR 200076.1 Introductory Economics

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This unit examines various political economy approaches to the analysis of economics, mainly associated with Marxian, post-Keynesian, evolutionary schools of thought as well as development economics and the perspectives of international political economy. These may be regarded as the main alternatives to neo-classical economic theory. As they do not represent a unified body of thought, the unit will survey the main contributions of each, focusing on both the positive aspects of theory and the negative aspects relating to the critique of neo-classical theory.

200078.2 Portfolio Management

Credit Points 10 **Level** 3

Assumed Knowledge

200057 - Investment Management

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This unit covers the contemporary theory of portfolio analysis and management. Topics include: risk and diversification; the two and n security case; the Markowitz efficient frontier; investor indifference curves and optimal portfolios; CML and optimal portfolios; beta, SML and the discount rate re-visited; Sharpe single index model and APT asset allocation; investments to the portfolio and portfolio strategies; measuring portfolio performance and security selection decisions; active portfolio management; international diversification; process of portfolio management; and risk management and hedging.

200752.2 Power, Politics and Knowledge

Credit Points 10 **Level** 3

Equivalent Units

H3743 - Power Politics and Knowledge, 200583 - Power, Politics and Knowledge

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The core aim of this unit is to provide students with a thorough grasp of the complex relationships between power, politics and knowledge in organisational settings. It also highlights the need for managers to use power ethically and equitably. These aims are addressed through an examination of a range of theories of power and topics such as: distribution and exercise of power in organisational settings, organisational politics, gender and power, language and power, resistance to power, and others. Innovative class activities and assessment methods (e.g., reflective brainstorming; storytelling; film analysis) are used in this unit to ensure that students are able to effectively apply theoretical concepts to real life situations.

200525.2 Principles of Economics

Credit Points 10 **Level** 1

Assumed Knowledge

HSC Mathematics

Equivalent Units

200076 - Introductory Economics, 200046 - Microeconomics, EC102A - Principles of Economics

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course, Key Program or Major.

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This unit is an introduction to economic concepts and contemporary economic issues. It introduces students to basic concepts such as markets and their operation, the behaviour of firms, the efficiency and potential failings of free markets, the role of government, key macroeconomic variables and problems such as unemployment. It illuminates these concepts via application to contemporary economic issues and debates over different theoretical perspectives. This unit also exposes students to recent developments in economics via presentations by specialist guest lecturers.

700006.1 Principles of Economics (UWSC)

Credit Points 10 **Level** 1

Equivalent Units

200076 - Introductory Economics, 200046 - Microeconomics, 200525 - Principles of Economics

Special Requirements

Students must be enrolled at UWSC College.

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This unit is an introduction to economic concepts and contemporary economic issues. It introduces students to basic concepts such as markets and their operation, the behaviour of firms, the efficiency and potential failings of free markets, the role of government, key macroeconomic variables and problems such as unemployment. It illuminates these concepts via application to contemporary economic issues and debates over different theoretical perspectives. This unit also exposes students to recent developments in economics via presentations by specialist guest lecturers

200233.2 Principles of E-Marketing

Credit Points 10 **Level** 2

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This subject introduces students to emerging electronic business environments and their implications for the marketing manager. There will be emphasis on how organisations may rethink the ways in which they build relationships directly with customers. Using the Internet as an template for emerging new businesses, students will be introduced to electronic business models, concepts and tools. Students will explore at an introductory level legal, social and organisational issues related to the development

of virtual communities and corporations within emerging electronic environments.

200602.2 Principles of Valuation

Credit Points 10 **Level** 1

Assumed Knowledge

Students undertaking this unit should have a sound knowledge of the property industry and an understanding of introductory financial mathematics.

Equivalent Units

VA102A - Principles of Valuation

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course, Key Program or Major.

This unit covers five main topic areas. The first topic area, as well as revising valuation methodology, will extend the students knowledge in relation to industrial property valuation. The next area will concentrate on the hypothetical development method of valuation, which will also include strata valuation principles. The third main topic area introduces the valuation of partial interests and higher valuation mathematics. The fourth area covers statutory valuation and rating, taxing of property. The last area will introduce the students to commercial property valuation, elementary acquisition and resumption principles and valuer liability.

200575.3 Processes and Evaluation in Employment Relations

Credit Points 10 **Level** 3

Prerequisite

200300.2 Managing People at Work

Equivalent Units

200381 - Human Resources Development Seminar

This unit applies theory and skills developed throughout the key program in HRM/IR to real-world organisational and policy challenges and opportunities. Students will develop and use employment relations concepts and 'metrics' to design implementation plans and to evaluate policies, practices and change initiatives. Evaluation of non-employment relations policies and procedures in terms of their potential impact on employment relations performance will also be assessed. Sustainable and competitive employment relations will be evaluated at organisational, local, regional, national and industry levels.

200020.5 Professional Responsibility and Legal Ethics

Credit Points 10 **Level** 3

Corequisite

200006.2 Introduction to Law

Equivalent Units

69024 - Professional Conduct and Legal Ethics, F1002 - The Legal Context

This unit examines the nature of the legal profession and its role in society. It deals with the professional, legal and ethical responsibilities lawyers owe to the law, the courts, their clients, to fellow practitioners, as well as the state and society at large. Students will be able to explain and evaluate the law and practice of lawyers, by reference to key topics, such as: professionalism; legal ethics; the history, structure and regulation of the legal profession; and the interpersonal, psychological and cultural factors affecting lawyering. In addition students will be able to demonstrate the process of ethical decision making by selecting and using ethical decision making tools in a legal context.

101929.1 Professional Writing and Editing

Credit Points 10 **Level** 2

Assumed Knowledge

Knowledge gained from completion of Bachelor of Communication key program units in year 1

Equivalent Units

100223 - Convergence and New Media, 101042 - Convergence and New Media, 101720 - New Media Contexts, 700084 - New Media Contexts (UWSC)

Professional communicators require advanced writing and editing skills. This unit explores the nature of writing and preparation of texts for use across different media platforms and in various contexts. In particular, the unit develops skills in editing and re-purposing of writing, and further develops understanding of key writing tools such as voice, emphasis, tone, grammar and punctuation and Plain English for professional purposes. Through in-class workshops and time-restricted editing tasks, students will demonstrate a range of professional writing skills from corporate communications to advanced editing.

300580.2 Programming Fundamentals

Credit Points 10 **Level** 1

Equivalent Units

300405 - Fundamentals of Programming, 300155 - Programming Principles 1, 200122 - Business Application Development 1

As a first unit in computer programming, Programming Fundamentals covers the basics of developing software with an emphasis on procedural programming. Students will learn about basic data structures, the concept of algorithms, fundamental programming constructs, common programming language features and functions, program design and good programming style. A high level programming language is combined with a highly visual framework to teach problem solving using software.

200598.2 Property Development

Credit Points 10 **Level** 3

Assumed Knowledge

It is assumed that students will have a sound knowledge of valuation practices and principles; economic theory and town planning principles.

Equivalent Units

DN310A - Property Development

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course, Key Program or Major.

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This unit critically evaluates the wide ranging nature of the property development process, from initial development concept through to the end use of completed development projects. The unit also considers the implications of the property development process and development decisions from the wide ranging points of view of developers, end users, financiers, public authorities and the community at large. Students will gain both a theoretical and an applied understanding of development appraisal techniques, including financial and feasibility aspects inherent in those techniques

200748.2 Property Development 2

Credit Points 10 **Level** 3

Assumed Knowledge

It is assumed that students attempting this unit already possess a sound understanding of the logical sequence of phases and activities which comprise the overall Property Development Process. Moreover, before attempting this unit, students should already be in command of an appreciation of the wide range of Risk and Sensitivity Factors which arise both in financial feasibility workings and throughout the entire development process. In addition, students should be able to competently interpret and discuss all aspects of a financial feasibility appraisal, prior to entering study in this unit.

Equivalent Units

200436 - Property Development 2

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course, Key Program or Major.

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This unit builds upon previous preliminary studies in the professional discipline of Property Development within the Bachelor of Business (Property) degree and is designed to provide a more in-depth and advanced educational exposure to the wide range of essential inherent functions, core activities, contemporary issues and associated considerations relevant to Property Development, in the context of both theory and practice.

200435.3 Property Development Controls

Credit Points 10 **Level** 1

Incompatible Units

300723 - Development Control

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course, Key Program or Major.

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Property Development Controls provides students with an understanding of the property planning process from both a State government and Local government perspective. The unit will cover the areas of planning instruments, planning process, property development control issues and planning applications. The unit will also address the areas of the valuation and development impact of planning and environment regulations, with specific reference to the regulatory framework that regulates planning and development in NSW and the impact on the property industry in Australia.

200597.2 Property Finance and Tax

Credit Points 10 **Level** 3

Assumed Knowledge

It is assumed that students will have a sound knowledge of valuation and financial mathematics; concepts of discounted cash flow analysis and application; statutory valuation legislation and procedures and property portfolio analysis and property investment analysis and application.

Equivalent Units

CO308A - Property Finance and Tax

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course, Key Program or Major.

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The aim of this unit is to provide an insight into the corporate financial operations of property development companies, to understand the alternatives available for financing them and methods of evaluating these alternatives. In addition, the taxation aspects of property transactions are examined.

200749.2 Property Investment

Credit Points 10 **Level** 3

Assumed Knowledge

Students undertaking this unit require the background knowledge achieved through prior study in the general principles of valuation.

Equivalent Units

200437 - Property Investment

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course, Key Program or Major.

This unit is designed to provide students with the knowledge required for making property investment decisions. It teaches students how to systematically analyse potential property investments in the real world. The analysis is based on the discounted cashflow models, which utilizes techniques such as NPV, IRR and MIRR, etc.

200012.3 Property Law

Credit Points 10 **Level** 2

Corequisite

200006.2 Introduction to Law

Equivalent Units

69025 - Property Law, F2002 - Property Law

The unit introduces basic concepts and principles of Property law, including the meaning of property; legal and equitable estates and other interests in land; and the Torrens system of registered title.

200750.2 Property Portfolio Analysis (V2)

Credit Points 10 **Level** 3

Assumed Knowledge

Assumed knowledge of commercial property.

Equivalent Units

200438 - Property Portfolio Analysis (V2)

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course, Key Program or Major.

This unit examines the role of property in an investment portfolio, with particular attention given to property portfolio performance analysis and property investment strategy. Indirect property investment vehicles in Australia and overseas are assessed, including Real Estate Investment Trusts, property syndicates, property securities funds and unlisted property funds. The performance analysis of both direct and indirect property is also examined to assess the strategic contribution of property to an investment portfolio.

200360.2 Property Project

Credit Points 10 **Level** 3

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course, Key Program or Major.

'Property Project' is the integrating capstone unit, which brings together the skills that property students have

developed during the course in preparing a high quality professional property industry report. The unit encourages property students to demonstrate their ability to solve multi-disciplinary problems in relation to current and future property issues. The unit will also allow students to critically evaluate issues in the property industry to determine and assess potential property industry implications. The topics are determined from year to year by discussions between the individual student, the unit coordinator and the student's chosen supervisor.

101183.2 Psychology: Behavioural Science

Credit Points 10 **Level** 1

Equivalent Units

B1910 - Psychology 1B, 100930 - Psychology 1B

Psychology is a field of scientific inquiry that uses a set of scientific techniques and methods to explain and understand the causes of behaviour. As a profession, psychology applies its knowledge to practical problems in human behaviour. This unit covers a range of topics in psychology at an introductory level including memory, perception, learning, and the workings of the brain.

101184.2 Psychology: Human Behaviour

Credit Points 10 **Level** 1

Equivalent Units

B1909 - Psychology 1A, 100929 - Psychology 1A

Psychology is a field of scientific inquiry that uses a set of scientific techniques and methods to explain and understand the causes of behaviour. As a profession, psychology applies its knowledge to practical problems in human behaviour. This unit covers a range of topics in psychology at an introductory level including: the history of psychology, intelligence, social psychology, developmental psychology, indigenous and cultural psychology, personality, and abnormal psychology.

200702.3 Public Health Law

Credit Points 10 **Level** 3

Assumed Knowledge

Students should have completed at least 80 credit points of law units.

Equivalent Units

69113 - Public Health Law

This unit considers various legal issues related to health and medicine. This area of law is relatively new and continually developing and expanding. This unit is primarily concerned with how law has and should respond to various health dilemmas. These include State protection of the community from death and disease (for example immunisation, quarantine, disease outbreaks such as AIDS and Aboriginal health), patient rights, (for example privacy, access to information and human rights) mental illness (including civil commitment and competency to make decisions) and technological advances.

200653.3 Public International Law

Credit Points 10 **Level** 3

Prerequisite

200009.3 Constitutional Law

Equivalent Units

69026 Public International Law F3023 Public International Law

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Public International Law regulates nation states and seeks to order human affairs at the international level. As developments in technology and travel continue to shrink the distance between nations, issues of public international law become increasingly important. This unit explores the nature, role and characteristics of international law; concepts of statehood; sovereignty and jurisdiction; the relationship between domestic and international law; the role of law and treaties; and the role of international organisations such as the United Nations and International Court of Justice. The specific issues covered reflect contemporaneous and contentious issues of international law.

100212.2 Public Relations Theory and Practice

Credit Points 10 **Level** 1

Equivalent Units

63135 - Public Relations Theory and Practice

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This unit introduces the student to the theory and research that serves as the foundation of the practice of public relations. The unit surveys the history of the discipline, the theories on which the discipline is based, and current models of practice. The unit focuses on understanding how to research and analyse the opinions of organisational publics in order to develop mutually beneficial relationships with those publics. The contemporary practice of public relations requires an understanding of a broad range of social science theory and research and the ability to incorporate that knowledge in the solution of public relations problems.

700090.1 Public Relations Theory and Practice (UWSC)

Credit Points 10 **Level** 1

Assumed Knowledge

Computer literacy.

Equivalent Units

100212 - Public Relations Theory and Practice

.....

This unit introduces the student to the theory and research that serves as the foundation of the practice of public relations. The unit surveys the history of the discipline, the theories on which the discipline is based, and current models of practice. The unit focuses on understanding how to research and analyse the opinions of organisational publics in order to develop mutually beneficial relationships

with those publics. The contemporary practice of public relations requires an understanding of a broad range of social science theory and research and the ability to incorporate that knowledge in the solution of public relations problems.

200117.1 Public Sector Accounting

Credit Points 10 **Level** 3

Assumed Knowledge

Financial Accounting Issues.

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This unit examines the role of government organisations in our society, including their decision making processes and their accountability structures, with an in-depth examination of various accounting, reporting, auditing, financial management and control techniques used by them.

200167.2 Quality Management

Credit Points 10 **Level** 3

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The principles taught in Quality Management underpin the successful management of all business enterprises. Students enrolled in this unit will be introduced to the latest concepts in performance excellence, with a strong emphasis on service quality. Various tools and techniques that support performance excellence are presented, including ISO9000, Six Sigma, and high-performance human resource practices. Contemporary areas covered in this unit involve identifying customers' needs, and involvement in organisational performance which is supported by continuous improvement and organisational learning.

300831.1 Quantitative Thinking

Credit Points 10 **Level** 1

Assumed Knowledge

Basic competence in algebraic manipulation and some familiarity with elementary probability and statistical concepts.

Equivalent Units

200191 - Fundamentals of Mathematics

Special Requirements

Students must have a Scientific calculator and access to a computer with the appropriate mathematics software. Students may complete the 3 units Quantitative Thinking, Analysis of Change and Maths 1A in the following order: 300831 Quantitative Thinking, 300830 Analysis of Change, 300672 Mathematics 1A. This means that students may complete 300831 before attempting 300830, but not after. 300830 and 300831 may be attempted before 300672, but not after. Students may not enrol in 300831 and 300830 or 300831 and 300672 or 300831 and 300672 in the same teaching session. Students enrolled in the 3621 Bachelor of Engineering or 3664 Bachelor of Engineering Science may not enrol in any of the units 300830, 300831 or 300672.

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This level 1 unit develops the quantitative skills that underpin many fields of study in the sciences. The content

covered includes basic algebra, functions, graphs, equations, linear and quadratic, introductory probability and descriptive statistics. These mathematical/statistical concepts will be revised and developed using scientific concepts such as molarity and dilution, optical density, population growth, and predator-prey models. In all aspects of this unit, students will be developing and using critical thinking skills to solve mathematical/statistical problems set in a scientific context.

200037.4 Regression Analysis & Experimental Design

Credit Points 10 **Level** 3

Prerequisite

200033.4 Applied Statistics OR **200052.4** Introduction to Economic Methods

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This unit covers regression analysis and experimental design. The regression section of the unit develops the theory and application of one of the most commonly used statistical tools: regression analysis. Topics covered include simple linear regression, multiple regression, and model diagnostics and selection. The experimental design section deals with completely randomized design, randomized block design, Latin square design, and factorial experiment models. Such design models are useful for applications in engineering and physical sciences and in the business and behavioural disciplines. The integration of the theory and practice of the two sections will be enhanced by using the statistical computing package MINITAB.

200756.1 Remedies

Credit Points 10 **Level** 3

Prerequisite

200757.1 Equity & Trusts

Equivalent Units

200200 - Equity Trusts and Remedies 2, 69031 - Trusts, Partnerships and Non-Profit Associations Law, F2004 - Remedies

.....

This unit examines the principles of the major common law, equitable, restitutionary, and statutory remedies available in Australia to wronged parties in a variety of circumstances. Emphasis is on the analysis of practical and theoretical advantages and disadvantages of various remedies. Topics include the effectiveness of common law, equitable and statutory remedies and the law of restitution and the scope of each of these remedies.

200412.5 Research Proposal and Seminar

Credit Points 10 **Level** 5

Assumed Knowledge

Students to have the basic disciplinary knowledge and skills necessary to design and undertake their honours level research project.

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The aim of this unit is to identify a suitable honours thesis topic, conduct a preliminary review of the relevant literature,

identify research methods applicable to the study, consider any relevant ethical issues applicable to the study, devise a resource management plan and schedule of study and to seek feedback and input from academics with appropriate skills and experience in the research area. This unit gives honours students access and exposure to research communities via attendance and participation at school research seminars. Students will publicly present and defend their thesis proposal to peers and the academic community.

200569.2 Retirement Planning

Credit Points 10 **Level** 3

Prerequisite

200184.3 Introduction to Business Law

Equivalent Units

LW310A - Retirement Planning

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This unit aims to provide a study of the laws which impact on advice and decisions relating to retirement planning, with a focus on identifying practical and strategic planning opportunities and outcomes. It forms part of the elective stream of financial planning. Some issues considered in this unit also have an impact in respect to investments, insurance and risk management, superannuation and taxation consequences.

200019.5 Revenue Law

Credit Points 10 **Level** 4

Prerequisite

200006.2 Introduction to Law AND **200007.2** Law Foundation

Incompatible Units

200187 - Taxation Law

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A knowledge of revenue law is essential for all students intending to embark on a career in law or business. A knowledge of revenue law is important to the work of a practicing lawyer in areas such as conveyancing, drafting of wills, family law, probate and business planning. The focus is on providing students within a policy framework with a basic understanding of key aspects of revenue law, especially income tax law including the concepts of income and capital, allowable deductions, taxation of business entities, residence of taxpayers and source of income, international taxation, tax accounting, tax administration and anti-avoidance.

200739.2 Reward and Performance Management

Credit Points 10 **Level** 3

Prerequisite

200300.2 Managing People at Work

Incompatible Units

200611 - Management of Employee Performance, 200612 - Remuneration Theory and Practice

.....

The unit introduces students to critical perspectives in reward management. The structure of the course is initially thematic and considers in turn: the wider context in which reward strategies are devised; the strategic decisions that arise in the organisational context if reward is to meet regulatory requirements, the organisation's objectives and the expectations of the workforce, and the component parts (base pay, variable pay, transactional rewards, relational rewards of contemporary reward). This unit examines the relationship between performance and reward, performance management systems and the alignment of employer performance with achievement of organisational objectives. Various models of performance management and performance appraisal techniques are critically assessed.

200605.2 Rural Valuation

Credit Points 10 **Level** 3

Assumed Knowledge

Students undertaking this unit should have a good understanding of valuation principles. It is also expected that they will understand land tenure systems, collection and analysis of property sales data and technical valuation report writing.

Equivalent Units

VA302A - Rural Valuation

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property Course, Key Program or Major.

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To provide students with a full understanding of rural land/property valuation procedures and techniques. This includes being aware of those factors, inherent and external, that need to be taken into account when assessing different types of rural property holdings. To be aware of those environmental factors that affect rural land productivity, sustainability and end value.

300924.1 Science Research Project

Credit Points 10 **Level** 3

Assumed Knowledge

This unit is aimed at undergraduates in their final year of undergraduate study who have a good grounding in the Level 2 units for the discipline area of their individual project.

Equivalent Units

300788 - Science Research Project

Incompatible Units

300645 - Science Research Project 2, 300299 - Chemistry Project 3, J3659 - Biological Science Project 3, 14117 - Chemistry Project, 300542 - Biomolecular Science Project

Special Requirements

Students must have completed at least two Level 3 units and have a GPA of 5.5 or above. This is an undergraduate project unit; the restrictions above are purposely designed to limit enrolments to a small number of high-performing

third year students. Handling large enrolments is not possible in this style of unit.

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Science Research Project is a final-year capstone unit that gives students an introduction to scientific research, while extending their knowledge and practical skills. Each student undertakes a research project supervised by an academic staff member. With the assistance of their supervisor, students will research the literature and define the problem to be studied, carry out a risk assessment, develop the appropriate experimental methods, carry out research on their project, and present a final written report and a poster or oral presentation. This unit offers a challenge to final-year students, and allows innovation by the student with respect to both method and research direction.

300811.1 Scientific Literacy

Credit Points 10 **Level** 1

Assumed Knowledge

Basic literacy and numeracy.

Equivalent Units

300497 - Professional Skills for Science

.....

This unit is designed to provide students with scientific literacy and generic skills required to successfully undertake science-related undergraduate studies. Students learn, develop and utilise academic and interpersonal methodologies within the context of applied scientific principles in society and take responsibility for their own learning. Students are introduced to the contestable and uncertain nature of science and the scientific method. Activities encourage development of self-confidence, self-efficacy, creative thinking through problem solving, group process, communication and peer support. Academic skills include scientific reading and report writing, researching scientific information and library skills, oral presentation, taking tests and exams, effective personal and group based learning strategies, peer assessment, and online learning.

102059.1 Screen and Sound Practices

Credit Points 20 **Level** 2

Assumed Knowledge

Knowledge from Year 1 Bachelor of Communication units.

Prerequisite

101927.1 Foundations of Media Arts and Production OR **101180.2** Web and Time Based Design

Equivalent Units

101054 - Screen and Sound Concepts, 101178 - Video Camera & Image Formation

Special Requirements

Successful completion of 80 credit points at Level 1

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This year long unit introduces students to the principles of screen and sound media in theory and practice. It has a strong emphasis on digital video and new media, yet it also aims to create an awareness of screen language and its role in the construction of meaning, culture and history by

looking at key examples from classic films, contemporary cinemas, documentary, animation, experimental cinema & video art. It develops students' skills in media production including camera coverage, visual storytelling, genre, narrative, montage, and sound design and introduces students to basic editing software. Students produce a creative media project, and develop a range of skills in screen and sound media practices and processes.

200707.2 Service Industry Studies

Credit Points 10 **Level** 3

Assumed Knowledge

Basic understanding of the service and experience economies is assumed.

Equivalent Units

200581 - Sport Management Research Methods, 200559 - Hospitality Business Research Methods, 200681 - Services Research Methods

Service Industry Studies is designed to allow students to develop skills of research planning, execution, interpretation and results dissemination from service industry research projects. Students will learn about and have an opportunity to prepare a literature review, conduct research on a 'problem', collect, analyse and present data on a hypothetical or case based service business issue. Strategies and recommendations in the form of a report will be the outcome of the unit.

101683.2 Social Psychology

Credit Points 10 **Level** 3

Prerequisite

100013.3 Experimental Design and Analysis

Equivalent Units

100020 - Social and Developmental Psychology

Special Requirements

Pre-requisites will not apply to students enrolled in course codes 1630 - Graduate Diploma in Psychological Studies or 1501- Graduate Diploma in Psychology

Social psychology is the study of human behaviour and mental processes in their social context. Social psychology examines social behaviour and social thinking using scientific psychological research methods. This unit considers both classic and recent theories, research and applications in core areas of social psychology such as: attitudes, stereotyping and prejudice, social cognition, group processes, cross-cultural and indigenous psychology, and social influence. Emphasis is placed upon the role of contemporary research and theory in increasing our understanding of social phenomena and the relevance of this to everyday life.

400337.3 Social Research Methods

Credit Points 10 **Level** 2

Equivalent Units

63235 - Introduction to Social Research

Special Requirements

Successful completion of 80 credit points.

This unit will focus on understanding the research process from its epistemological and theoretical underpinnings through to designing a research proposal. Students will develop a reflexive and informed approach to the research process and the applications of research in the social sciences. Research ethics and the applications of research will be examined and students will have the opportunity to develop a research plan as the basis for unit 101552 - Applied Social Research.

200652.1 Space Law - Commercial Aspects

Credit Points 10 **Level** 3

Prerequisite

F3023.1 Public International Law

This unit examines the underlying legal principles that regulate the use, exploration and exploitation of space, and how International Law can and should be applied to the many different State and private commercial uses of outer space. It examines the existing international legal regime - the five United Nations Space Treaties and key Declarations of Principles related to space activities - as well as a number of domestic regulatory systems, including the Australian legal regime. The unit also concentrates on the (many) uses and proposed uses of space for which the legal framework may not be particularly well suited.

200742.2 Sport and Hospitality Event Management

Credit Points 10 **Level** 3

Assumed Knowledge

This is an advanced unit which assumes basic knowledge of sport/hospitality management.

Incompatible Units

200579 - Sport Event and Facility Management; 200682 - Convention and Special Event Management

An essential part of many sport and hospitality businesses involves the organisation and management of special events and the facilities which host them. Sport and Hospitality Event Management provides knowledge and understanding by giving students the opportunity to practically apply skills and knowledge through development and execution of their own special event. The unit calls for students to apply previously learned management strategies, leadership theories, communication skills, and staff management to facilitate their event projects.

200751.2 Sport Management Applied Project

Credit Points 10 **Level** 3

Assumed Knowledge

An introductory level of knowledge in sport management.

Prerequisite

200707.2 Service Industry Studies

Equivalent Units

200580 - Sport Management Applied Project

Incompatible Units

200561 - Hospitality Management Applied Project

Students studying Sport Management Applied Project may have the opportunity to undertake an international field trip to experience the sport environment from an international perspective. This unit provides students a unique opportunity to integrate knowledge gained from operational and theoretical perspectives of sport studies into application in an engaged research project in sport management. Students will engage in comprehensive projects which bring together real world industry problems and sport theory.

200664.2 Sport Management Internship

Credit Points 10 **Level** 3

Assumed Knowledge

An introductory level of knowledge in sport management.

Equivalent Units

400649 - Professional Practice in Sport Management 3,
400648 - Professional Practice in Sport Management 2,
200576 - Professional Practice in Sport Management

Special Requirements

Some placement agencies require completion of a Prohibited Persons Declaration; Criminal Record Check Clearance and Immunisation.

Sport Management Internship provides students with an opportunity to engage with the sport industry through a 120 hour industry placement. This unit provides the opportunity to observe practitioners in action and to learn in a practical "hands-on" setting. Experience in the field of study is an essential ingredient in preparing an individual for employment either during the period of study or after graduation. Students have the opportunity to see how knowledge and skills acquired in lectures and tutorials/laboratories can be applied and also relate theoretical concepts and skills to situations in sport or exercise-related settings.

200754.2 Sports Management - Planning and Development

Credit Points 10 **Level** 3

Assumed Knowledge

An introductory level of knowledge in sport management.

Equivalent Units

200244 - Sports Management - Planning and Development

With sport professionalism, globalisation, population change and consumer pressure there is a need for government, not for profit and private enterprise to better plan for and provide sport and leisure facilities and

services. Sport Management - Planning and Development provides an in-depth study of the planning and development of sport in the Australian context. Throughout this unit there is a focus on managing change to appropriately planning for future sport and leisure needs within a context of public policy. An introductory framework will be provided emphasizing the historical perspectives of sport and leisure and its history and role within contemporary Australian society.

200266.3 State Taxes and GST

Credit Points 10 **Level** 3

Prerequisite

200184.3 Introduction to Business Law

Special Requirements

Students enrolled in course 2502 - Bachelor of Laws (Non graduate entry) must obtain permission to enrol in this unit.

This unit examines the Commonwealth statutory regime to the Goods and Services Tax and the NSW statutory regimes relating to Payroll Tax, Land Tax and Stamp Duty. It provides the framework to critically assess proposals for reform of these taxes.

700045.2 Statistics for Academic Purposes (UWSCFS)

Credit Points 5 **Level** Z

Assumed Knowledge

Year 10 Mathematics or equivalent

Equivalent Units

900011 - Statistics for Academic Purposes (UWSC)

Special Requirements

Students must be enrolled at UWS College.

Statistics for Academic Purposes is designed and written to prepare students for study in Statistics at first year university level. The unit develops those skills peculiar to the statistical requirements of further study in the areas of Arts, Business, Science and the Humanities.

200032.5 Statistics for Business

Credit Points 10 **Level** 1

Assumed Knowledge

HSC Mathematics/Mathematics Extension 1 is desirable.

Equivalent Units

200192 - Statistics for Science, 300700 - Statistical Decision Making, 200263 - Biometry, 200052 - Introduction to Economic Methods

Incompatible Units

200182 - Quantitative Techniques

Statistics for Business introduces the basic concepts and techniques of statistics that are particularly relevant to problem solving in business. It also provides a sound base

for more advanced study in statistics and forecasting in subsequent sessions. Topics include: presentation of data; descriptive statistics; the role of uncertainty in business decision making; hypothesis testing; and basic forecasting.

700007.3 Statistics for Business (UWSC)

Credit Points 10 **Level** 1

Assumed Knowledge

HSC Mathematics/Mathematics Extension 1 is desirable.

Equivalent Units

200032 - Statistics for Business

Incompatible Units

200192 - Statistics for Science, 200052 - Introduction to Economic Methods, 200182 - Quantitative Techniques, 200263 - Biometry

Special Requirements

Students must be enrolled at UWS College.

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This unit introduces the basic concepts and techniques of statistics that are particularly relevant to problem solving in business. It also provides a sound base for more advanced study in statistics and forecasting in subsequent sessions. Topics include: presentation of data; descriptive statistics; the role of uncertainty in business decision making; hypothesis testing; and basic forecasting.

200711.2 Statutory Valuation

Credit Points 10 **Level** 3

Assumed Knowledge

An understanding of the basic principles of land administration, in particular, the various interests to be held in land and forms of tenure; An understanding of the NSW planning system, the development approval process and administrative controls over decision making; An understanding of various valuation principles and methodologies and valuation of various types of property and interest in land

Equivalent Units

200606 - Compulsory Acquisition and Litigation

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course, Key Program or Major.

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This unit is an elective unit that covers the area of statutory valuation. It is the prescribed unit for valuer registration at the NSW Office of Fair Trading. It is also the prescribed unit for Certified Practising Valuer (CPV) membership of the Australian Property Institute. Upon completion of this unit, students will demonstrate a comprehensive understanding of the necessary valuation methods and principles for relevant statutory valuations.

200665.2 Strategic Communication in Sport

Credit Points 10 **Level** 2

Equivalent Units

400321 - Sport Management 2, 200556 - Communication in Sport

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Strategic Communication in Sport offers students the opportunity to explore the management of the different types of communication available to sporting organisations. With the high profile of many sporting organisations, communication plays a key part of organisational strategy. Maximising communication through an understanding of the interconnect media relationships and the role of communication within these relationships is explored.

200678.2 Strategic Intelligence and Decision Making

Credit Points 10 **Level** 2

Equivalent Units

200382 - Business and Competitive Intelligence

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This unit investigates the different forms and representations of "intelligence", such as Business Intelligence (BI), Knowledge Management (KM), and Competitive Intelligence (CI) and the strategic use of these for organisational competitive advantage. This is viewed in the context of decision making and the decision making process.

200587.2 Strategic Management

Credit Points 10 **Level** 3

Prerequisite

200571.2 Management Dynamics OR **MG102A.3** Management Foundations

Equivalent Units

MG302A - Strategic Management

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The choice perspective of strategic management. External environmental assessment and choice. Analysis of international strategic capabilities. Strategy formulation: choice of mission, strategic goals, and a strategy. Implementing strategies through plans, functional strategies, and budgets. Implementing strategy through organisation structure. Implementing strategy through culture, leadership, and human resource management. Control of strategy. Special cases of strategic management: entrepreneurial and non-profit organisations. Strategic management in the international area. Social issues in strategic management. Strategic management in the future.

200087.3 Strategic Marketing Management

Credit Points 10 **Level** 3

Assumed Knowledge

This is a capstone unit in marketing. It is assumed that students have knowledge of basic marketing concepts,

theories, and frameworks in consumer behaviour, marketing communications and marketing research.

Prerequisite

200083.2 Marketing Principles

.....

This unit is about developing and managing innovative competitive marketing strategies. It crosses the traditional boundaries of marketing and is therefore influenced by concepts and tools from a range of disciplines including strategic management, entrepreneurship and marketing. The central focus is on how marketing strategy and its management can create superior and sustainable value for both customers and shareholders.

200187.3 Taxation Law

Credit Points 10 **Level** 3

Prerequisite

200183.4 Law of Business Organisations

Equivalent Units

61523 - Taxation Law and Practice, AC302A - Taxation (V1), F3002 - Taxation Law

Incompatible Units

200019 - Revenue Law

Special Requirements

Students enrolled in course 2502 - Bachelor of Laws (Non graduate entry) must obtain permission to enrol in this unit.

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This unit version replaces 200187.1 Taxation Law from Autumn 2011. Topics in this unit include: constitutional basis of taxation; income tax assessment; concept of income tax; allowable deductions; other federal and state taxes; taxation of business associations (partnerships, companies, trusts and primary producers); taxation accounting, administration and practice; taxation planning and avoidance.

200668.2 Technology Management for Competitiveness

Credit Points 10 **Level** 3

Assumed Knowledge

An introductory level of knowledge in operations and supply chain management.

Equivalent Units

200165 - Productivity and Technology Management

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This contemporary unit provides an understanding of technology management and productivity measurement/improvement concepts aimed to improve the competitiveness of organisations. Students are introduced to a range of tools and techniques to acquire and implement technology and develop productivity improvement programs within global operations and supply chain context. The interaction between technological change and competitiveness (productivity and other performance measurement systems) is also explored. The

unit is relevant to managers or technologists with responsibilities for managing technological change

100968.3 Texts and Traditions

Credit Points 10 **Level** 1

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This unit introduces students to philosophy and literature of the Western tradition. Focusing on primary texts and close reading, the unit offers a critical appreciation of this tradition through comparative study of conflicting assessments of the value of the West. Students will critically engage with one or more concepts or themes, such as kinship, love, law and property, self and other.

200118.3 The Accountant as a Consultant

Credit Points 10 **Level** 3

Prerequisite

200108.2 Contemporary Management Accounting

Equivalent Units

H3328 - The Accountant as a Management Consultant

Special Requirements

The need to seek college approval relating to ethics risks and the need for university insurance to cover engaged learning.

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This unit focuses on the role that accountants play in the effective management of businesses, using case studies covering a range of accounting areas.

200549.2 The Australian Macroeconomy

Credit Points 10 **Level** 1

Assumed Knowledge

HSC Mathematics

Equivalent Units

200049 - Macroeconomics

.....

This unit is an introduction to macroeconomic concepts, analysis and issues in the Australian context. Basic concepts introduced and applied include: national income accounting, economic structure, price indexes and inflation, the balance of payments, and labour market aggregates. These concepts are applied in describing and explaining the recent evolution of the Australian economy in terms of growth, structural change, price stability, and employment. This leads to a discussion of major policy issues such as the role of governments in managing economic fluctuations, and the implications of Australia's foreign liabilities. The course ends with a brief introduction to modelling income determination.

101556.2 The Geographies of Social Difference

Credit Points 10 **Level** 1

Equivalent Units

101343 - Geography of Urban and Regional Development

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This unit focuses on the local experiences of cultural and socio-economic difference. This includes applied social science approaches to inequality, diversity, community, sense of place, and environmental sustainability in the urban setting. There is an emphasis upon spatial literacy for social scientists (fieldwork, mapping, data analysis and place description).

101557.3 The Individual in Society

Credit Points 10 **Level** 1

Equivalent Units

101366 - Interpersonal Interaction, 400136 - Introduction to the Psychology of Health

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This unit introduces the main theoretical perspectives for understanding the 'individual in society', including biological, cognitive, behavioural and personality explanations of individual behaviour. Students are guided and encouraged to explore relevance to everyday life and contemporary issues. Once established, these theories are extended to understanding individuals in society using a bio-psycho-social framework. Theoretical stances related to 'levels of explanation', 'individualism vs collectivism' and 'personality vs situation' are explored as are topics such as social cognition; social influence, and social relations, for example, social identity, prejudice, aggression, pro-social behaviours, attitude formation and change and relationships.

200098.2 The Markets of Asia

Credit Points 10 **Level** 3

Equivalent Units

61751 - Regional Market Study (Asia)

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Markets of Asia unit offers a balanced and practical introduction to the dynamic and robust Asian market place. Most of the students undertaking this unit will have exposure to countries other than Australia and would have travelled internationally or have an intention to do so. In the present context of globalisation, business is international business. In Australia today even a small locally based manufacturing company's operations are in some way influenced by the tentacles of Asian businesses. This is a journey that starts with a major Asian powerhouse, Peoples Republic of China and ends at the doorstep of another Asian powerhouse, India.

200099.3 The Markets of Europe

Credit Points 10 **Level** 3

Assumed Knowledge

A knowledge of the basic principles of marketing, consumer behaviour and international marketing

Prerequisite

200083.2 Marketing Principles AND **200094.2** International Marketing

This unit will profile the member states of the European Union in terms of their marketing environment, with emphasis on those various features, similarities, differences and interactions deemed to be of commercial and marketing significance. A major focus of the course will be the impact of European integration and the relevance of the European Union. The European Union will be discussed in its global context, particularly its relationship with Central and Eastern Europe and the Asia-Pacific. The course therefore gives students the opportunity to undertake macro-environmental analysis and examine the effects of environmental influences on marketing, while also learning about other cultures.

200077.2 The Superannuation Industry

Credit Points 10 **Level** 3

Assumed Knowledge

200049 - Macroeconomics, 200076 - Introductory Economics, 200488 - Corporate Financial Management

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This unit provides students with an understanding of the economics of retirement and retirement income provision, with particular emphasis on the Australian superannuation industry. On completion of this unit, students should have a comprehensive understanding of superannuation in Australia, as well as an appreciation of the economic issues associated with alternative models of retirement income provision.

200705.2 The World of Sport Management

Credit Points 10 **Level** 1

Equivalent Units

400319 - Sport Management 1, 200564 - Introduction to Sport Management

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The World of Sport Management offers a contemporary view of sport organisations which are uniquely situated within a broader social, cultural and political environment and requires a different managerial approach. Students will be exposed to key areas within the sport management field including developing goals, decision making, strategic planning, leadership styles, and human resource management.

200038.3 Time Series and Forecasting

Credit Points 10 **Level** 3

Prerequisite

200033.4 Applied Statistics

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Time Series and Forecasting presents the basic techniques of time series analysis with emphasis on model identification, parameter estimation and diagnostic checking. The use of time series models for the process of forecasting future behaviour is discussed. In addition, alternative forecasting approaches, in particular econometric methods, are introduced and evaluated.

200008.3 Torts Law

Credit Points 10 **Level** 2

Corequisite

200006.2 Introduction to Law

Equivalent Units

69030 - Torts Law, F1004 - Torts, LW302A -Torts Law

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Torts law is the first substantive law unit in the LLB. It introduces students to the legal principles and policy of a variety of torts, defences and remedies. It introduces students to the generic legal skills of case reading, analysis and note taking, statutory interpretation and legal problem solving, as well as placing the law in the wider political and social context.

101939.1 Transmedia Production

Credit Points 10 **Level** 3

Prerequisite

101934.1 Moving Image and Sound Design OR **101932.1** Screen and Sound Practices OR **101936.1** Creative Voice and Vision OR **100789.1** Interactive Design I OR **100949.1** Interactive Design II

Equivalent Units

101174 - Media Arts Workshop

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Video is now delivered across multiple platforms and spaces, both online and offline via mobile networks; through festivals, public spaces and galleries and across social network sites. At the same time video productions are increasingly designed to be 'Transmedia' where different platforms are used to extend and add new layers to stories while deepening audience interaction and engagement. Students will learn about 360° storytelling, shooting for the web and engaging with audiences through social network sites. Students will also examine the use of digital analytics and audience engagement tools so they are able to track the flow of their content across platforms and assess the impact of actions designed to engage target audiences.

102060.1 TV Production

Credit Points 20 **Level** 3

Assumed Knowledge

Knowledge gained from completion of Bachelor of Communication Key Program Year 1 unit (Foundations of Media Arts and Production).

Prerequisite

102059.1 Screen and Sound Practices

Equivalent Units

101174 - Media Arts Workshop, 100502 - Video Project

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Television production is a practical and vocational unit that provides students with a range of skills for working in the television production and broadcast sector. This unit is an

introduction to key aspects of professional television production (forms, structures and conventions) with a specific focus on community television in collaboration with TVS and engagement with the Greater Western Sydney communities through targeted partnerships in the area. Students will gain a working knowledge and experience in a range of roles and gain practical experience in filming, sound recording, video editing, post production, planning, scriptwriting and research. There will be the opportunity to gain an in-depth insight into areas such as single and multi camera news production, multi-camera studio productions and outside broadcast coverage of live events, as the unit is resourced with industry-standard field recording equipment including a fully-equipped broadcast van, multi-camera studios and editing suites. With the unit focus in practical, hands-on experience using high-end media equipment, students will gain experience in all aspects of the pre-production, production and postproduction processes, and will be able to experience different roles before specialising in a preferred role for their major projects. The course encourages multiplatform conceptualisation and distribution of projects exploring the futures of television in online, mobile and networked environments.

101551.3 Understanding Society

Credit Points 10 **Level** 1

Equivalent Units

101336 – Introduction to Sociology

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Understanding Society is a core unit offered by the School of Social Sciences and Psychology which will introduce students in the first year of their studies to key concepts and theories used in examination of and for understanding social action, social policy, social institutions, social structure and social change. Students enrolled in the unit will be introduced to factual information concerning contemporary societies and the methods of interpreting such information. At the conclusion of their studies in this unit students will have been presented with opportunities to develop skills in critical reading and sociological analysis.

200075.2 Urban and Regional Economics

Credit Points 10 **Level** 3

Assumed Knowledge

Microeconomics and Macroeconomics or Introductory Economics

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This unit deals with: models of short-run fluctuations of regional aggregates and the economic relations between regions; models of long-run change in regional aggregates and the long-run economic relations between regions; equilibrium models of intra-urban location; optimal models of intra-urban allocation; and optimal allocation of capital to urban land.

200604.2 Valuation of Special Premises

Credit Points 10 **Level** 3

Assumed Knowledge

It is assumed that students will have a sound knowledge of valuation principles and practices; accounting principles; commercial property practices; property investment analysis and application and property portfolio analysis.

Equivalent Units

VA301A - Valuation of Special Premises

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course, Key Program or Major.

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The value of special premises constitutes an important segment of valuation practice in Australia. A number of special valuation considerations arise in the appraisal of this class of premises. However, the most compelling reason for studying the valuation of special premises is the fact that these classes of property provide an ideal vehicle whereby valuation principles and methods of valuation can be critically evaluated by students.

101921.1 Visual Storytelling

Credit Points 10 **Level** 1

Assumed Knowledge

Basic written English skills

Equivalent Units

10878 - Design Principles 2D/3D, 100947 - Design Thinking

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Through their access to increasing amounts and types of data in the digital information age, communicators and designers need to be able to extract meaning and create and connect with audiences using visual forms in creative, dynamic and emotional ways. Visual storytelling is increasingly being used in a variety of contexts including websites, magazines, advertising, business and public affairs, exhibitions and events and television, often working across a number of platforms simultaneously. This requires responsive design approaches for a diversity of viewing experiences. This unit introduces a range of visual techniques and strategies for the effective usage of visual forms across a range of media platforms, and for creating links and associations that are accessible and engaging for a range of audiences and communication contexts.

200641.3 Wills and Succession

Credit Points 10 **Level** 3

Prerequisite

200012.3 Property Law

Equivalent Units

F3029 - Wills and Succession

Wills and Succession is that body of law that deals with the devolution of property upon death. The unit encompasses inter alia the law relating to intestacy, the making of a valid will, the administration of the estate and what is known as testator's family maintenance. This unit is of particular importance to those students who intend to practice either as a solicitor or barrister as Wills and Succession forms a significant part of private practice.

200243.3 Work Employment and the Labour Market

Credit Points 10 **Level** 3

Prerequisite

200300.2 Managing People at Work

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This unit provides an in-depth study of the links between work, employment and wider labour market issues. An introductory framework will be provided emphasizing the historical perspectives of work and the key theories and concepts involved in industrial sociology. Current and future issues and trends in work organization and practice and their relationships to society will also be considered. The unit will then examine the relationship between labour markets, employment and government policy in both macro and micro settings. Particular emphasis will be placed upon the interaction of regional labour markets, policies and outcomes for key labour market segments.

101900.1 Working with Communities

Credit Points 10 **Level** 1

Equivalent Units

101553 - Organisations, Communities and Communication

Incompatible Units

101276 - Working with Communities, 400504 - Skills Development in the Human Services

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This introductory unit provides foundational skills and knowledge required for professional practice in a range of social science related careers in which working with and as part of communities is essential. With an emphasis on practical understanding through both team-work and fieldwork, it introduces students to a range of skills in interpersonal and written communication, and to community and organisational processes and structures. It enables students to identify issues of change; conflicting and collaborative interests; participation and collaboration. It provides practical experience in working with others to achieve shared objectives with mechanisms for goal-setting, issues identification, information and resource sharing that operate in everyday life and all professional contexts.

200616.3 Workplace Behaviour

Credit Points 10 **Level** 3

Prerequisite

200300.2 Managing People at Work

Equivalent Units

61441 - Workplace Behaviour

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The primary concern of this unit is to equip students with an understanding of how to apply sociology and work psychology to effectively manage human resources. The unit analyses both the individual (psychological) and social (sociological) factors that influence workplace behaviour and relations in the workplace. The structure of the unit is thematic, drawing on the major theoretical frameworks of psychology and sociology, and applying them to the practice of human resource management and to contemporary issues within the workplace.

101920.1 Writing Ecologies

Credit Points 10 **Level** 1

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This unit introduces students to forms and theories of writing as processes of communication. Students will work with writing in creative, stylistic and rhetorical contexts, and will also consider the relationships that shape textual production and reception. The unit draws on theories and practices of creativity, rhetorical analysis and human communication. Areas studied include writing as a communication technology; fiction writing, rhetorical and analytical approaches to writing; writing as affect and expression; and writing as a creative research practice.

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