

College of Business

Electronic Undergraduate Handbook 2010

University of Western Sydney

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About the College of Business Electronic Undergraduate Handbook

Sessions and dates

There are two main sessions in 2010: Autumn and Spring. Weeks shown in the dateline refer to the session weeks for these main sessions.

The dateline is available at:

<http://www.uws.edu.au/students/stuadmin/dateline>.

Unit outlines

Brief outlines of all UWS undergraduate units listed in the course section are given in the second half of this electronic handbook.

The unit outlines give a brief overview of each unit. For some units this information is not available. Please check the UWS website for more recent information. For more information – details of textbooks, assessment methods, tutorial, group work and practical requirements – contact the unit coordinator.

More information on unit offerings can be found at:

http://handbook.uws.edu.au/hbook/UNIT_SEARCH.ASP.

Unit not listed?

If the unit you are looking for is not in the alphabetical units section, consult your course coordinator for details or check the unit search web page for updated details on all units offered in 2010 at:

http://handbook.uws.edu.au/hbook/UNIT_SEARCH.ASP.

Prerequisites, co-requisites and assumed knowledge

Students wishing to enrol in a unit for which they do not have the prerequisites or assumed knowledge are advised to discuss their proposed enrolment with an academic adviser.

Where it is necessary to limit the number of students who can enrol in a unit through shortage of space, equipment, library resources, and so on, or to meet safety requirements, preference will be given to students who have completed the unit recommended sequence in the course.

Academic credit

In most courses, academic credit will be granted for previous studies. For example, UWS has a number of agreements with TAFE to grant credit for successfully completed TAFE studies. Seek advice about credit prior to, or at enrolment.

Electives and cross-discipline study

Electives are available in many courses. These may be selected from pools of electives listed under various courses.

Also, UWS actively encourages students to take elective units in disciplines other than their major area of study. Students should seek advice from their course coordinator in the first instance.

How to use this electronic book

The first part of this electronic book contains information about current College of Business undergraduate courses. The next part contains details of undergraduate units in these courses.

The courses are arranged mainly alphabetically. If you know the course code, but not the name, consult the COURSE CODE INDEX.

The units are arranged alphabetically. If you know the code, but not the name, consult the UNIT CODE INDEX at the back of the electronic book.

Tip:

The electronic handbook contains links. These can be accessed by clicking on the text highlighted in blue. To return to the previous screen, click on the green arrow at the bottom of the page.

Check website for updates

Every effort is taken to ensure that the information contained in this electronic book is correct at time of production. The latest information on course and unit offerings can be found at:

<http://handbook.uws.edu.au/hbook/>

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COLLEGE OF BUSINESS

Bachelor of Arts/Bachelor of Laws

2537.6

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year for this course is 2010 or later.

The double degree program permits students to undertake multi-skilling and offers diverse career paths providing high marketability in multiple areas of expertise. The LLB provides students with professional legal skills including the ability to analyse legal material and understand fundamental legal principles; an understanding of the relationship between law and society; the skills to analyse and solve non-legal problems and specialised study into the Australian legal system.

Study Mode

Five years full-time. Law units are available at Campbelltown and Parramatta campuses. Arts units are available at various campuses (mainly Parramatta, Bankstown and Penrith), depending on the units chosen.

Location

| Campus | Attendance | Mode |
|---------------------|------------|----------|
| Campbelltown Campus | Full Time | Internal |
| Parramatta Campus | Full Time | Internal |

Accreditation

Graduates from this program are eligible to apply to the Legal Profession Admission Board for admission as a legal practitioner in NSW after undertaking prescribed practical legal training.

Admission

Eligibility for admission to the Bachelor of Arts/Bachelor of Laws is based on the following requirements:

Assumed knowledge: any two units of HSC English.

Recommended studies: HSC English standard or equivalent.

Applications from Australian and New Zealand citizens and holders of permanent resident visas must be made via the Universities Admissions Centre (UAC).

International applicants must apply directly to the University of Western Sydney via UWS International.

Applicants who have undertaken studies overseas may have to provide proof of proficiency in English. Details of minimum English proficiency requirements and acceptable proof can be found on the Universities Admissions Centre (UAC) website.

Overseas qualifications must be deemed by the Australian Education International - National Office of Overseas Skills Recognition (AEI-NOOSR) to be equivalent to Australian qualifications in order to be considered by UAC and UWS

Course Structure

Qualification for a double degree in law requires the successful completion of 400 credit points including the units listed in the recommended sequences for the relevant double degree programs.

Students are eligible to graduate in the associated degree at the end of three years of full-time study, only when they have completed all non-law units plus the eight law units specified in the study sequence as being in the first three years of the relevant double degree.

Art Units

For details of the relevant Arts units, refer to the current listing of Bachelor of Arts, course code 1604. Continuing students should refer to the earlier versions of 1604.

Bachelor of Arts/Bachelor of Laws students are required to complete one of the key programs in the Arts degree (16 units) together with the LLB key program (24 units). The double degree combination therefore consists of 40 units with no additional electives or choice beyond that already included within the separate Arts and Law key programs.

Recommended Sequence - Campbelltown campus

Full-time

Year 1

Autumn session

| | |
|-----------------|---------------------|
| 200006.1 | Introduction to Law |
| 200008.1 | Torts Law |

Core Arts unit

Core Arts unit - [students doing B Arts (Psychology)/LLB should select 101184 Psychology: Human Behaviour.]

Spring session

| | |
|-----------------|----------------|
| 200007.1 | Law Foundation |
| 200010.1 | Criminal Law |

Core Arts unit

Core Arts unit - [students doing B Arts (Psychology)/LLB should select 101183 Psychology: Behavioural Science.]

Year 2

Autumn session

| | |
|-----------------|-----------|
| 200011.1 | Contracts |
|-----------------|-----------|

BA key program unit

BA key program unit

BA key program unit - [students doing B Arts (Psychology)/LLB should select a core Arts unit instead]

Spring session

| | |
|-----------------|--------------|
| 200012.1 | Property Law |
|-----------------|--------------|

BA key program unit

BA key program unit

BA key program unit - [students doing B Arts (Psychology)/LLB should select a core Arts unit instead.]

Year 3**Autumn session**

200009.1 Constitutional Law

BA key program unit

BA key program unit

BA key program unit

Spring session

200020.3 Professional Responsibility and Legal Ethics

BA key program unit

BA key program unit

BA key program unit

Year 4**Autumn session**

200018.2 Law of Associations

200016.2 Equity Trusts and Remedies 1

LLB alternate unit

LLB alternate unit

Spring session

200014.1 Commercial Law

200200.1 Equity Trusts and Remedies 2

LLB alternate unit

LLB alternate unit

Year 5**Autumn session**

200015.1 Criminal Procedure and Evidence

200013.3 Administrative Law

LLB alternate unit

LLB alternate unit

Spring session

200017.1 Dispute Resolution and Civil Procedure

200019.2 Revenue Law

LLB alternate unit

LLB alternate unit

Recommended Sequence - Parramatta campus**Full-time****Year 1****Autumn session**

200006.1 Introduction to Law

200008.1 Torts Law

Core Arts unit

Core Arts unit - [students doing B Arts (Psychology)/LLB should select 101184 Psychology: Human Behaviour.]

Spring session

200007.1 Law Foundation

200010.1 Criminal Law

Core Arts unit

Core Arts unit - [students doing B Arts (Psychology)/LLB should select 101183 Psychology: Behavioural Science.]

Year 2**Autumn session**

200011.1 Contracts

BA key program unit

BA key program unit

BA key program unit - [students doing B Arts (Psychology)/LLB should select a core Arts unit instead]

Spring session

200012.1 Property Law

BA key program unit

BA key program unit

BA key program unit - [students doing B Arts (Psychology)/LLB should select a core Arts unit instead]

Year 3**Autumn session**

200009.1 Constitutional Law

BA key program unit

BA key program unit

BA key program unit

Spring session

200020.3 Professional Responsibility and Legal Ethics

BA key program unit

BA key program unit

BA key program unit

Year 4**Autumn session**

200014.1 Commercial Law

200016.2 Equity Trusts and Remedies 1

LLB alternate unit

LLB alternate unit

Spring session

200018.2 Law of Associations

200200.1 Equity Trusts and Remedies 2

LLB alternate unit

LLB alternate unit

Year 5**Autumn session**

- 200019.2 Revenue Law
200017.1 Dispute Resolution and Civil Procedure

LLB alternate unit

LLB alternate unit

Spring session

- 200013.3 Administrative Law
200015.1 Criminal Procedure and Evidence

LLB alternate unit

LLB alternate unit

LLB Alternate Units

Students may choose 80 credit points of units from the following list

- 200021.1 Land Transactions Law
200186.1 Advanced Taxation Law
200220.2 International Criminal Law
200278.1 Professional Legal Skills 1
200279.1 Professional Legal Skills 2
200293.1 Alternative Dispute Resolution
200294.1 Mediation
200295.1 Bioethics
200296.1 Law Economics and Business Ethics
200297.1 Law of Employment
200298.2 Immigration and Refugee Law
200529.2 Comparative Law: Legal Systems of the World

200629.1 Advanced Family Law
200630.1 Child Law
200631.1 Competition Law and Policy
200632.1 Elder Law
200633.1 Family Law
200634.1 Feminist Legal Theory and Practice
200635.1 Human Rights Law
200637.2 Intellectual Property
200638.1 International Business Transactions Law
200639.1 International Trade Law
200640.1 Medical Malpractice Law
200641.1 Wills and Succession
200646.1 Advocacy
200647.1 Planning and Environment Law
200648.1 Corporate Finance and Securities Regulation Law

200649.1 Jurisprudence
200650.1 Advanced Torts and Civil Wrongs
200651.1 Computer Law
200652.1 Space Law - Commercial Aspects
200653.1 Public International Law
200654.1 Anti-Discrimination Law
200655.1 Consumer Protection Law
200656.1 Conflicts of Law
200657.2 Corporate Governance
200658.1 Electronic Financial Transactions Law
200659.1 Insolvency Law and Policy
200660.1 Occupational Health and Safety Law
200661.1 Media Law
200662.1 Advanced Criminal Law
200663.1 International Moot Court
200694.2 Australian Moot Court

- 200697.1 Banking and Securities Law
200699.1 Clinical Legal Placement
200700.2 Law Honours Dissertation
200701.1 Issues in the Criminal Justice System
200702.1 Public Health Law
200704.1 Independent Study (Law)
200741.1 Indigenous Australians and the Law

Honours

An Honours award is offered - see the Honours in Bachelors Awards Policy and associated College Guidelines for the admission criteria (<http://policies.uws.edu.au/>).

Bachelor of Business and Commerce**2739.4**

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year for this course is 2010 or later.

The Bachelor of Business and Commerce is a broadly based, multi-discipline undergraduate course offering flexibility and choice through a range of 16 different Key Programs, each of which reflects a particular business discipline. The degree seeks to equip all students with a good understanding of basic business issues complemented by a high level of knowledge relevant to a specific business discipline. Each specific business discipline has a capstone unit in engaged learning; this means that graduates from the course will be considered 'business ready' in terms of dealing with real world business issues and problems and generating real world business solutions.

Students in the Bachelor of Business and Commerce will need to make choices about their Key Program to identify their main study area. For example, choosing the Accounting key program will result in a student graduating with a Bachelor of Business and Commerce (Accounting). In addition to a Key Program, students are able to complete either a Major or a Sub-major using their elective units. This additional specialisation allows for greater career choice and is aimed at assisting students to gain employment in their chosen field.

The course is structured in such a way that students are given the flexibility to change their Key Program/Major/ Sub-major selection throughout the duration of the course, provided they have enough elective units available to do so. High achieving students also have the option of completing a separate Business and Commerce Honours course, subject to entry requirements.

Study Mode

Three years full-time or six years part-time. Please note that only the Property key program is available by distance.

Location

| Campus | Attendance | Mode |
|---------------------|------------|----------|
| Campbelltown Campus | Full Time | Internal |
| Campbelltown Campus | Part Time | Internal |

| Campus | Attendance | Mode |
|----------------------------|------------|----------|
| Parramatta Campus | Part Time | External |
| Parramatta Campus | Full Time | Internal |
| Parramatta Campus | Part Time | Internal |
| Parramatta External Campus | Full Time | External |
| Parramatta External Campus | Part Time | External |

Admission

Eligibility for admission to the Bachelor of Business and Commerce is based on the following minimum requirements:

Year 12 HSC (or equivalent); or completed Diploma of Business UWS College; or completed relevant TAFE award.

Assumed Knowledge: Mathematics and any two units of English. Students unable to demonstrate sufficient levels of achievement in mathematics will be required to use one of the elective units to increase their mathematical aptitude. This will not lengthen the period of study.

Applications from Australian and New Zealand citizens and holders of permanent resident visas must be made via the Universities Admissions Centre (UAC).

International applicants must apply directly to the University of Western Sydney via UWS International.

Applicants who have undertaken studies overseas may have to provide proof of proficiency in English. Details of minimum English proficiency requirements and acceptable proof can be found on the Universities Admissions Centre (UAC) website.

Overseas qualifications must be deemed by the Australian Education International - National Office of Overseas Skills Recognition (AEI-NOOSR) to be equivalent to Australian qualifications in order to be considered by UAC and UWS

Course Structure

Qualification for this award requires the successful completion of 240 credit points which include seven compulsory units (common core) plus nine units associated with a particular key program and eight units as electives. Students must complete a minimum of 60 credit points within their Key Program at Level 3.

The seven compulsory common core units are:

- 200336 Business Academic Skills (must be completed in first session of study)
- 200052 Introduction to Economics Methods OR 200032 Statistics for Business
- 200184 Introduction to Business Law
- 200571 Management Dynamics
- 200083 Marketing Principles
- 200101 Accounting Information for Managers
- 200525 Principles of Economics

Course Enquiries:

Please contact the Head of Program for the Key Program your enquiry relates to. The 16 Key Programs available in the Bachelor of Business and Commerce and the Head of Program details are listed below under Key Programs.

Key Programs

KT2000.1 Accounting

This key program provides students with an in-depth knowledge of accounting, supported by knowledge of associated disciplines of law, economics, finance and statistics.

KT2001.1 Applied Economics

This key program is constructed to provide general skills in economics along with specific core expertise in financial management and financial economics.

KT2002.1 Applied Finance

This key program is suitable for students committed to a career in the rapidly growing finance sector. It provides a strong grasp of finance along with foundational studies in accounting, economics, management and marketing.

KT2004.1 Economics and Finance

This key program is designed to provide a broad based and highly flexible education in understanding how the economy functions.

KT2006.1 Financial Mathematics

This key program provides a coherent study program in mathematics, statistics, business and finance, that can be linked with other units covering areas such as economics and accounting.

KT2007.1 Global Operations and Supply Chain Management

This Key Program ensures that graduates possess the knowledge and skills in the areas of global operations, logistics and supply chain management.

KT2021.1 Hospitality Management

This Key Program provides a hospitality industry focus for career management professionals.

KT2009.1 Human Resource Development and Organisational Development

This key program has been accredited with the Australian Human Resources Institute (AHRI). This key program provides key studies in both human resource development and organisation development within a broad strategic management context.

KT2019.1 Human Resource Management and Industrial Relations

This key program has been accredited with the Australian Human Resources Institute (AHRI). This key program is designed for people who seek careers in human resource management and industrial relations.

KT2011.1 International Business

The global economy, which previously was for some an interesting, attractive, exciting but highly abstract concept, is today a reality.

KT2020.1 International Business and Global Management

As Australian organisations (private sector, public sector and not-for-profit) develop closer links with similar organisations in other countries there will be increasing demand for graduates with knowledge of both international business and international management.

KT2013.1 International Trade and Finance

This key program has been developed in response to the needs of the growing number of employers and the burgeoning student interest in global business opportunities.

KT2014.1 Management

This key program relates to management careers in contemporary private, public or not-for-profit organisations in Australia and abroad.

KT2015.1 Marketing

This key program prepares students for a career in any of the diverse fields of marketing in industry, commerce and in not-for-profit and government organisations.

KT2016.1 Property

This key program uses the principles of a range of areas of property, business, planning and law for making effective decisions in property.

KT2022.1 Sport Management

This key program is designed for people who seek careers in Australian and international sport management.

Majors

M2000.1 Accounting

This major is designed for students who wish to work in a business area where a basic understanding of accounting processes would be an advantage.

M2001.1 Applied Marketing Management

Each of the units constituting this major is focussed upon a particular application of marketing management. The emphasis is on the development of applied skills in marketing.

M2016.1 Applied Mathematics

This major is not available to students enrolled in the Financial Mathematics key program of the Bachelor of Business and Commerce.

M2015.1 Commercial Law

This major provides students enrolled in courses other than Bachelor of Laws courses with a range of interdisciplinary law units designed to further their knowledge and understanding of the law. The focus is on the law relevant to commerce.

M2504ECON.1 Economics

An add-on economics major or sub-major can complement almost any degree, be it in business or any other area. Economics gives a broad perspective on a very fundamental aspect of relationships between individuals, firms, institutions and countries.

M2504FIN.1 Finance

This major is available to all UWS students except students in the Bachelor of Economics or students undertaking an Applied Finance or Economics and Finance Key Program. Finance is important to everyone, whether they wish to work in the finance industry or simply manage effectively their own personal finances.

M2020.1 Human Resource Management and Industrial Relations

This major provides students with an exploration of issues related to the complimentary fields of human resource management and industrial relations.

M2003.1 International Business

This major is available to all undergraduate students other than those completing an International Business Key Program. The international program has been developed in response to the needs of the growing number of employers, the industry sectors and the student demands and interests in understanding the international dimensions of our changing world on a day to day, an example includes foreign exchanges impacting on businesses and consumers.

M2007.1 Managing Global Logistics and Supply Chains

This major is available to all students except those enrolled in the Global Operations and Supply Chain Management or the Global Logistics and Operations Management Key Programs within the Bachelor of Business and Commerce. Logistics and Supply Chain Management form the backbone of many businesses ranging from manufacturing to service industries.

M2008.1 Managing Globally

This major is available to all undergraduate students other than those enrolled in the International Business and Global Management Key Program within 2739 B Business and Commerce. This major provides students with students with the foundations of issues related to the international dimension/s of management, and the necessary understanding of the workings of global organisational systems.

M2009.1 Managing Organisations

This major is available to all undergraduate students except those completing a Management or Enterprise Management Key Program. This major provides students with the foundations of contemporary management practices, relating to issues such as operations, social responsibility, cultural implications of a diverse workforce and strategic management in relation to the contemporary changing business environment.

M2011.1 Marketing

This major is available to all undergraduate students other than those completing a Marketing Key Program within the

Bachelor of Business and Commerce. This major provides students with a broad range of skills equipping them to operate in dynamic markets.

M2012.1 Property

This major is available to all undergraduate students who are interested in a property career especially in the areas of valuation, property investment and property development. This major is not available to students enrolled in a Property Key Program.

Sub-majors

SM2000.1 Accounting

This sub-major is available to students enrolled in any UWS undergraduate award except those enrolled in an Accounting Key Program or 2727 Bachelor of Financial Advising. This sub major is designed for those who would be working in a business environment where the ability to understand and communicate information contained in the financial reports would be an advantage.

SM2001.1 Accounting Controllership

This sub-major is only available to students enrolled in an Accounting Key Program. The Accounting Controllership sub-major is suitable for students interested in a corporate accounting career.

SM2002.1 Advanced Business

This sub-major is available to students enrolled in 2739 B Business and Commerce, 2504 B Economics and 2727 B Financial Advising who have completed at least 90 credit points in units from the various business disciplines and have a grade point average of at least 5.0. This sub-major seeks to equip students with a high level of knowledge relevant to business issues in general as well as knowledge relevant to a specific business discipline.

SM2027.1 Commercial Law

This sub-major provides students enrolled in courses other than Bachelor of Laws courses with a range of interdisciplinary law units designed to further their knowledge and understanding of the law. The focus is on the law relevant to commerce.

S2504ECON.1 Economics

This sub-major is available to UWS students who are not enrolled in the Bachelor of Economics or students undertaking an Applied Economics or Economics and Finance Key Program.

SM2003.1 E-Marketing

This sub-major provides students with the skills to work in a wired world.

SM2033.1 Event Management Experience

This sub-major is available to all undergraduate students except those enrolled in a Hospitality Management or Sport Management Key Program.

S2504FIN.1 Finance

This sub-major is available to UWS students who are not enrolled in the Bachelor of Economics or students

undertaking an Applied Finance or Economics and Finance Key Program.

SM2005.1 Financial Mathematics

This sub-major is not available to students enrolled in the Financial Mathematics Key Program.

SM2006.1 Financial Planning

This sub-major is available to all undergraduate courses except the Bachelor of Financial Advising. This sub-major is designed for students who desire a knowledge of basic financial planning issues.

SM2032.1 Hospitality Operations

This sub-major is available to all undergraduate students except those completing a Hospitality Management Key Program. This sub major covers the three broad areas of hospitality in food, accommodation and events.

SM2009.1 Human Resource Development

This sub-major is available to all undergraduate students except those completing a Human Resource Development and Organisation Development Key Program or a Human Resource Management and Industrial Relations Key Program. This sub-major provides students with an overview of the strategic management focus of integrating organisational needs and employee skills within the changing contemporary business environment.

SM2031.1 Human Resource Management and Industrial Relations

This sub major provides students with an insight into the issues related to the complimentary fields of human resource management and industrial relations.

SM2010.1 International Business

This sub-major is available to all undergraduate students other than those completing an International Business Key Program. International business has been developed in response to the needs of the growing number of employers, the industry sectors and the student demands and interests in understanding the international business and specifically international marketing.

SM2034.1 Managing Global Logistics and Supply Chains

This sub-major is available to all students except those enrolled in the Global Operations and Supply Chain Management or Global Logistics and Operations Management Key Programs within the Bachelor of Business and Commerce. This sub major offers an insight into the key elements of logistics and supply chain management.

SM2015.1 Managing Globally

This sub-major is available to all undergraduate students other than those enrolled in the International Business and Global Management Key Program within 2739 B Business and Commerce. This major provides students with students an overview of issues related to the international dimension/s of management, and the necessary understanding of the workings of global organisational systems.

SM2016.1 Managing Organisations

This sub-major is available to all undergraduate students except those completing a Management or Enterprise Management Key Program. This sub-major provides students with an overview of contemporary management practices, relating to issues such as operations, social responsibility, cultural implications of a diverse workforce and strategic management in relation to the contemporary changing business environment.

SM2018.1 Marketing

This sub-major is available to all undergraduate students other than those completing a Marketing Key Program. This sub-major will introduce students to the principal areas of marketing.

SM2035.1 Operations Management

This sub-major is available to all undergraduate students except those enrolled in a Global Operations and Supply Chain Management Key Program. This sub-major provides an understanding of the dynamic nature of operations management.

SM2020.1 Property Investment

The Property Investment sub-major is available to all undergraduate students other than those completing the Property Key Program. This sub-major is useful to students in the finance and related areas who want to expand their expertise in property investment.

SM2021.1 Public Practice Accounting

This sub-major is only available to students enrolled in an Accounting Key Program. This sub major may appeal to students who are interested in a career in public accounting.

SM2036.1 The Sport Industry

This sub-major is available to all students except those enrolled in the Sport Management Key Program within the Bachelor of Business and Commerce. This sub-major offers students an introduction and insight into a relatively new area of Sport Management.

Bachelor of Business and Commerce (Advanced Business Leadership)

2741.4

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year for this course is 2010 or later.

This course is a broadly based, multi-discipline undergraduate course offering flexibility and choice through a range of sixteen different key programs, each of which reflects a particular business discipline. The degree seeks to equip its students with a high level of knowledge relevant to business issues in general as well as knowledge relevant to a specific business discipline. The intention of the course is to provide a foundation for the development of Australia's future business leaders.

Although the course is offered at Parramatta, students will be permitted to study at other campuses depending on the

key program they choose. For example, a student with an interest in Sport Management key program offered only at the Campbelltown campus will be able to complete the appropriate units at this campus.

Study Mode

Three years full-time.

Location

| Campus | Attendance | Mode |
|-------------------|------------|----------|
| Parramatta Campus | Full Time | Internal |

Admission

Eligibility for admission to the Bachelor of Business and Commerce (Advanced Business Leadership) is based on the following minimum requirements:

UAI of at least 90.0 (or equivalent).

Currently enrolled undergraduate students must achieve a GPA of at least 5.0 across two consecutive semesters.

In addition to entry, students must continue to perform at a high level by maintaining a GPA of at least 5.0 across three consecutive semesters (with their performance to be reviewed annually). Students that fail to meet this performance requirement will be transferred to another UWS course that is deemed relevant in terms of completing their undergraduate studies.

Applications from Australian and New Zealand citizens and holders of permanent resident visas must be made via the Universities Admissions Centre (UAC).

International applicants must apply directly to the University of Western Sydney via UWS International.

Applicants who have undertaken studies overseas may have to provide proof of proficiency in English. Details of minimum English proficiency requirements and acceptable proof can be found on the Universities Admissions Centre (UAC) website.

Overseas qualifications must be deemed by the Australian Education International - National Office of Overseas Skills Recognition (AEI-NOOSR) to be equivalent to Australian qualifications in order to be considered by UAC and UWS

Course Structure

Qualification for this award requires the successful completion of 240 credit points as outlined in the structure below.

Year 1

Autumn session

| | |
|-----------------|-------------------------------------|
| 200336.2 | Business Academic Skills |
| 200525.1 | Principles of Economics |
| 200101.2 | Accounting Information for Managers |
| 200083.1 | Marketing Principles |

Spring session

| | |
|-----------------|------------------------------|
| 200571.1 | Management Dynamics |
| 200184.2 | Introduction to Business Law |

Choose one of

| | |
|-----------------|----------------------------------|
| 200032.2 | Statistics for Business |
| 200052.3 | Introduction to Economic Methods |

And one Key Program specialist unit

Year 2

Autumn session

Four Key Program specialist units

Spring session

Three Key Program specialist units

And one elective

Year 3

Autumn session

200572.1 Advanced Business Seminars

200573.1 Business Leadership

And two electives

Spring session

200574.1 Frontiers of Business Theory and Analysis

200609.2 Entrepreneurial Team

Key Program specialist business Engaged Unit

And one elective

Bachelor of Business and Commerce (Honours)

2577.2

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year for this course is 2009 or later.

The Business & Commerce honours program provides full-time undergraduate students with an extra year (and part-time students an equivalent two years) of high quality study to enhance their applied and analytical skills and knowledge of current research literature, and provides training in research methods in the college and schools therein. The training in applied and theoretical research will equip students for employment as business professionals as well as the required skills to undertake further research study. Students must complete two units and a thesis.

Study Mode

One year full-time or two years part-time.

Location

| Campus | Attendance | Mode |
|-------------------|------------|----------|
| Parramatta Campus | Full Time | Internal |
| Parramatta Campus | Part Time | Internal |

Admission

As per UWS Honours Policy (refer Clause 13).

Admission requires a Grade Point Average (GPA) calculation of greater than a Credit Average (greater than 5.0). The calculation is taken over all semesters. However, for students whose overall GPA is no less than 4.5, a case for admission may be made based upon a GPA calculation

from a selection of units in the second or third year of study (as approved by the College) amounting to no less than 80 credit points, and meeting the threshold of 5.0. The definition and calculation of a Grade Point Average is detailed in Part C of the Graduation Policy.

For further information on how to apply, refer to the Honours Admission page on the UWS Website:

Course Structure

Recommended Sequence

Qualification for this award requires the successful completion of 80 credit points including the units listed below.

Full-time

Autumn session

200714.1 Business Research Methods

200412.3 Research Proposal and Seminar

200712.1 Business and Commerce Honours Thesis A

Spring session

200713.1 Business and Commerce Honours Thesis B

Part-time

Year 1

Autumn session

200714.1 Business Research Methods

Spring session

200412.3 Research Proposal and Seminar

Year 2

Autumn session

200712.1 Business and Commerce Honours Thesis A

Spring session

200713.1 Business and Commerce Honours Thesis B

Bachelor of Business and Commerce/ Bachelor of Laws

2740.4

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year for this course is 2010 or later.

The Bachelor of Business and Commerce/Bachelor of Laws double degree permits students to undertake multi-skilling and offers diverse career paths providing high marketability in multiple legal and business areas. The Law degree provides students with professional legal skills including the ability to analyse legal material and

understand fundamental legal principles; an understanding of the relationship between law and society; the skills to analyse and solve non-legal problems and specialised legal study. Depending on the Business and Commerce key program selected, employment possibilities are available in areas including accounting, taxation, banking and finance, industrial relations, management, government and politics.

Study Mode

Five years full-time.

Location

| Campus | Attendance | Mode |
|---------------------|------------|----------|
| Campbelltown Campus | Full Time | Internal |
| Parramatta Campus | Full Time | Internal |

Accreditation

Graduates qualify for admission to professional legal practice in NSW subject to the requirements of professional legal training (PLT).

Admission

Eligibility for admission to the Bachelor of Business and Commerce/Bachelor of Laws is based upon the following minimum requirement:

HSC English Advanced.

Applications from Australian and New Zealand citizens and holders of permanent resident visas must be made via the Universities Admissions Centre (UAC).

International applicants must apply directly to the University of Western Sydney via UWS International.

Applicants who have undertaken studies overseas may have to provide proof of proficiency in English. Details of minimum English proficiency requirements and acceptable proof can be found on the Universities Admissions Centre (UAC) website.

Overseas qualifications must be deemed by the Australian Education International - National Office of Overseas Skills Recognition (AEI-NOOSR) to be equivalent to Australian qualifications in order to be considered by UAC and UWS

Course Structure

Qualification for this award requires the successful completion of 400 credit points as per the structure below.

Students in this course will be eligible to graduate from the key program of their Business and Commerce degree on completion of all 24 units listed in the first three years of the relevant sequence below. It should be noted that this includes the eight specified law units.

Students will only be eligible to graduate from their Bachelor of Laws degree on completion of the entire 400 credit point course.

Students are not able to undertake majors or sub-majors.

Students in this course are only permitted to undertake one of the five key programs of the Bachelor of Business and Commerce detailed below. Each key program is available at the same campuses as they are available in the Bachelor of Business and Commerce.

Bachelor of Business and Commerce (Accounting)/Bachelor of Laws

Year 1

Autumn session

| | |
|-----------------|-------------------------------------|
| 200006.1 | Introduction to Law |
| 200008.1 | Torts Law |
| 200336.2 | Business Academic Skills |
| 200101.2 | Accounting Information for Managers |

Spring session

| | |
|-----------------|----------------|
| 200007.1 | Law Foundation |
| 200010.1 | Criminal Law |

Choose two of

| | |
|-----------------|-------------------------|
| 200083.1 | Marketing Principles |
| 200525.1 | Principles of Economics |
| 200571.1 | Management Dynamics |

Year 2

Autumn session

| | |
|-----------------|------------------------------------|
| 200011.1 | Contracts |
| 200111.1 | Financial Accounting Applications |
| 200116.2 | Management Accounting Fundamentals |

Choose one of

| | |
|-----------------|-------------------------|
| 200083.1 | Marketing Principles |
| 200525.1 | Principles of Economics |
| 200571.1 | Management Dynamics |

Spring session

| | |
|-----------------|------------------------------------|
| 200012.1 | Property Law |
| 200108.1 | Contemporary Management Accounting |
| 200536.1 | Intermediate Financial Accounting |

Choose one of

| | |
|-----------------|----------------------------------|
| 200032.2 | Statistics for Business |
| 200052.3 | Introduction to Economic Methods |

Year 3

Autumn session

| | |
|-----------------|--------------------------------|
| 200009.1 | Constitutional Law |
| 200109.3 | Corporate Accounting Systems |
| 200534.1 | Accounting Information Systems |

Choose one of

| | |
|-----------------|--------------------------------|
| 200488.2 | Corporate Financial Management |
|-----------------|--------------------------------|

Or one elective

Spring session

| | |
|-----------------|--|
| 200020.3 | Professional Responsibility and Legal Ethics |
| 200535.1 | Auditing and Assurance Services |
| 200118.2 | The Accountant as a Consultant |
| 200267.1 | Advanced Accounting |

Year 4**Autumn session**

200016.2 Equity Trusts and Remedies 1

Campbelltown students

200018.2 Law of Associations

Parramatta students

200014.1 Commercial Law

And two LLB Alternate units

Spring session

200200.1 Equity Trusts and Remedies 2

Campbelltown students

200014.1 Commercial Law

Parramatta students

200018.2 Law of Associations

And two LLB Alternate units

Year 5**Autumn session****Campbelltown students**

200013.3 Administrative Law
200015.1 Criminal Procedure and Evidence

Parramatta students

200017.1 Dispute Resolution and Civil Procedure
200019.2 Revenue Law

And two LLB Alternate units

Spring session**Campbelltown students**

200017.1 Dispute Resolution and Civil Procedure
200019.2 Revenue Law

Parramatta students

200013.3 Administrative Law
200015.1 Criminal Procedure and Evidence

And two LLB Alternate units

Bachelor of Business and Commerce (Applied Finance)/Bachelor of Laws**Year 1****Autumn session**

200006.1 Introduction to Law
200008.1 Torts Law
200101.2 Accounting Information for Managers

200336.2 Business Academic Skills

Spring session

200007.1 Law Foundation
200010.1 Criminal Law

Choose two of

200083.1 Marketing Principles
200525.1 Principles of Economics
200571.1 Management Dynamics

Year 2**Autumn session**

200011.1 Contracts
200048.1 Financial Institutions and Markets
200488.2 Corporate Financial Management

Choose one of

200083.1 Marketing Principles
200525.1 Principles of Economics
200571.1 Management Dynamics

Spring session

200012.1 Property Law
200057.2 Investment Management
200549.1 The Australian Macroeconomy

Choose one of

200032.2 Statistics for Business
200052.3 Introduction to Economic Methods

Year 3**Autumn session**

200009.1 Constitutional Law
200078.1 Portfolio Management
200537.2 Economics and Finance Engagement Project

Choose one of

200055.3 International Finance
200059.1 Financial Economics
200077.1 The Superannuation Industry
200079.1 Derivatives
200518.1 Behavioural Finance

Spring session

200020.3 Professional Responsibility and Legal Ethics
200053.2 Economic Modelling

Choose one of

200055.3 International Finance
200059.1 Financial Economics
200077.1 The Superannuation Industry
200079.1 Derivatives
200518.1 Behavioural Finance

And one elective

Year 4**Autumn session**

200016.2 Equity Trusts and Remedies 1

Campbelltown students

200018.2 Law of Associations

Parramatta students

200014.1 Commercial Law

And two LLB Alternate units

Spring session

200200.1 Equity Trusts and Remedies 2

Campbelltown students

200014.1 Commercial Law

Parramatta students

200018.2 Law of Associations

And two LLB Alternate units

Year 5**Autumn session****Campbelltown students**

200013.3 Administrative Law
200015.1 Criminal Procedure and Evidence

Parramatta students

200017.1 Dispute Resolution and Civil Procedure
200019.2 Revenue Law

And two LLB Alternate units

Spring session**Campbelltown students**

200017.1 Dispute Resolution and Civil Procedure
200019.2 Revenue Law

Parramatta students

200013.3 Administrative Law
200015.1 Criminal Procedure and Evidence

And two LLB Alternate units

Bachelor of Business and Commerce (Human Resource Management and Industrial Relations)/Bachelor of Laws**Year 1****Autumn session**

200006.1 Introduction to Law
200008.1 Torts Law

200101.2 Accounting Information for Managers
200336.2 Business Academic Skills

Spring session

200007.1 Law Foundation
200010.1 Criminal Law
200300.1 Managing People at Work

Choose one of

200083.1 Marketing Principles
200525.1 Principles of Economics
200571.1 Management Dynamics

Year 2**Autumn session**

200011.1 Contracts
200614.1 Enterprise Industrial Relations

Choose two of

200083.1 Marketing Principles
200525.1 Principles of Economics
200571.1 Management Dynamics

Spring session

200012.1 Property Law
200739.1 Reward and Performance Management

Choose one of

200032.2 Statistics for Business
200052.3 Introduction to Economic Methods

Choose one of

200610.1 Employee Training and Development
200150.1 Managing Diversity
200753.1 Occupational Health and Safety

Year 3**Autumn session**

200009.1 Constitutional Law
200616.2 Workplace Behaviour
200621.2 International Human Resource Management
200613.1 Negotiation, Bargaining and Advocacy

Spring session

200020.3 Professional Responsibility and Legal Ethics
200575.2 Processes and Evaluation in Employment Relations
200740.1 Human Resource and Industrial Relations Strategy

And one elective

Year 4**Autumn session**

200016.2 Equity Trusts and Remedies 1

Campbelltown students

200018.2 Law of Associations

Parramatta students

200014.1 Commercial Law

And two LLB Alternate units

Spring session

200200.1 Equity Trusts and Remedies 2

Campbelltown students

200014.1 Commercial Law

Parramatta students

200018.2 Law of Associations

And two LLB alternate units

Year 5**Autumn session****Campbelltown students**

200013.3 Administrative Law
200015.1 Criminal Procedure and Evidence

Parramatta students

200017.1 Dispute Resolution and Civil Procedure
200019.2 Revenue Law

And two LLB Alternate units

Spring session**Campbelltown students**

200017.1 Dispute Resolution and Civil Procedure
200019.2 Revenue Law

Parramatta students

200013.3 Administrative Law
200015.1 Criminal Procedure and Evidence

And two LLB alternate units

Bachelor of Business and Commerce (Management)/Bachelor of Laws**Year 1****Autumn session**

200006.1 Introduction to Law
200008.1 Torts Law
200101.2 Accounting Information for Managers
200336.2 Business Academic Skills

Spring session

200007.1 Law Foundation
200010.1 Criminal Law

Choose two of

200083.1 Marketing Principles
200525.1 Principles of Economics
200571.1 Management Dynamics

Year 2**Autumn session**

200011.1 Contracts
200158.2 Business, Society and Policy

Choose one of

200083.1 Marketing Principles
200525.1 Principles of Economics
200571.1 Management Dynamics

And one elective

Spring session

200012.1 Property Law
200585.1 Organisational Behaviour
200588.1 Global Operations and Logistics Management

Choose one of

200032.2 Statistics for Business
200052.3 Introduction to Economic Methods

Year 3**Autumn session**

200009.1 Constitutional Law
200570.2 Management of Change
200752.1 Power, Politics and Knowledge
200586.1 Cross Cultural Management

Spring session

200020.3 Professional Responsibility and Legal Ethics
200587.1 Strategic Management
200568.1 Contemporary Management Issues

Choose one of

200159.2 Organisation Analysis and Design
200157.2 Organisational Learning and Development

Year 4**Autumn session**

200016.2 Equity Trusts and Remedies 1

Campbelltown students

200018.2 Law of Associations

Parramatta students

200014.1 Commercial Law

And two LLB Alternate units

Spring session**200200.1** Equity Trusts and Remedies 2**Campbelltown students****200014.1** Commercial Law**Parramatta students****200018.2** Law of Associations

And two LLB Alternate units

Year 5**Autumn session****Campbelltown students****200013.3** Administrative Law**200015.1** Criminal Procedure and Evidence**Parramatta students****200017.1** Dispute Resolution and Civil Procedure**200019.2** Revenue Law

And two LLB alternate units

Spring session**Campbelltown students****200017.1** Dispute Resolution and Civil Procedure**200019.2** Revenue Law**Parramatta students****200013.3** Administrative Law**200015.1** Criminal Procedure and Evidence

And two LLB Alternate units

Bachelor of Business and Commerce (Marketing)/Bachelor of Laws**Year 1****Autumn session****200006.1** Introduction to Law**200008.1** Torts Law**200101.2** Accounting Information for Managers**200336.2** Business Academic Skills**Spring session****200007.1** Law Foundation**200010.1** Criminal Law**200084.1** Consumer Behaviour

Choose one of

200083.1 Marketing Principles**200525.1** Principles of Economics**200571.1** Management Dynamics**Year 2****Autumn session****200011.1** Contracts

Choose one of

200032.2 Statistics for Business**200052.3** Introduction to Economic Methods

Choose two of

200083.1 Marketing Principles**200525.1** Principles of Economics**200571.1** Management Dynamics**Spring session****200012.1** Property Law**200090.2** Marketing of Services**200592.1** Marketing Research

And one elective

Year 3**Autumn session****200009.1** Constitutional Law**200086.2** Marketing Communications**200087.1** Strategic Marketing Management**200094.1** International Marketing**Spring session****200020.3** Professional Responsibility and Legal Ethics**200088.1** Brand and Product Management**200091.2** Business to Business Marketing**200096.2** Marketing Planning Project**Year 4****Autumn session****200016.2** Equity Trusts and Remedies 1**Campbelltown students****200018.2** Law of Associations**Parramatta students****200014.1** Commercial Law

And two LLB Alternate units

Spring session**200200.1** Equity Trusts and Remedies 2**Campbelltown students****200014.1** Commercial Law**Parramatta students****200018.2** Law of Associations

And two LLB Alternate units

Year 5

Autumn session

Campbelltown students

- 200013.3 Administrative Law
200015.1 Criminal Procedure and Evidence

Parramatta students

- 200017.1 Dispute Resolution and Civil Procedure
200019.2 Revenue Law

And two LLB alternate units

Spring session

Campbelltown students

- 200017.1 Dispute Resolution and Civil Procedure
200019.2 Revenue Law

Parramatta students

- 200013.3 Administrative Law
200015.1 Criminal Procedure and Evidence

And two LLB Alternate units

LLB Alternate Units

Students may choose 80 credit points of units from the following list.

- 200021.1 Land Transactions Law
200186.1 Advanced Taxation Law
200220.2 International Criminal Law
200278.1 Professional Legal Skills 1
200279.1 Professional Legal Skills 2
200293.1 Alternative Dispute Resolution
200294.1 Mediation
200295.1 Bioethics
200296.1 Law Economics and Business Ethics
200297.1 Law of Employment
200298.2 Immigration and Refugee Law
200529.2 Comparative Law: Legal Systems of the World

200629.1 Advanced Family Law
200630.1 Child Law
200631.1 Competition Law and Policy
200632.1 Elder Law
200633.1 Family Law
200634.1 Feminist Legal Theory and Practice
200635.1 Human Rights Law
200637.2 Intellectual Property
200638.1 International Business Transactions Law
200639.1 International Trade Law
200640.1 Medical Malpractice Law
200641.1 Wills and Succession
200646.1 Advocacy
200647.1 Planning and Environment Law
200648.1 Corporate Finance and Securities Regulation Law

200649.1 Jurisprudence
200650.1 Advanced Torts and Civil Wrongs
200651.1 Computer Law

- 200652.1 Space Law - Commercial Aspects
200653.1 Public International Law
200654.1 Anti-Discrimination Law
200655.1 Consumer Protection Law
200656.1 Conflicts of Law
200657.2 Corporate Governance
200658.1 Electronic Financial Transactions Law
200659.1 Insolvency Law and Policy
200660.1 Occupational Health and Safety Law
200661.1 Media Law
200662.1 Advanced Criminal Law
200663.1 International Moot Court
200694.2 Australian Moot Court
200697.1 Banking and Securities Law
200699.1 Clinical Legal Placement
200700.2 Law Honours Dissertation
200701.1 Issues in the Criminal Justice System
200702.1 Public Health Law
200704.1 Independent Study (Law)
200741.1 Indigenous Australians and the Law

Honours

An Honours award is offered - see the Honours in Bachelors Awards Policy and associated College Guidelines for the admission criteria (<http://policies.uws.edu.au>).

Bachelor of Communication Studies/ Bachelor of Laws

2723.3

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year for this course is 2010 or later.

The law double degree programs permit students to undertake multi-skilling, and offer diverse career paths providing high marketability in multiple areas of expertise. The LLB provides students with: professional legal skills including the ability to analyse legal material and understand fundamental legal principles; an understanding of the relationship between law and society; the skills to analyse and solve legal and non-legal problems; and specialised study into the Australian legal system.

Study Mode

Five years full-time. Law units are available at Campbelltown and Parramatta campuses. Communication units are available at Penrith campus.

Location

| Campus | Attendance | Mode |
|---------------------|------------|----------|
| Campbelltown Campus | Full Time | Internal |
| Parramatta Campus | Full Time | Internal |

Accreditation

Graduates from this program are eligible to apply to the Legal Profession Admission Board for admission as a legal practitioner in NSW after undertaking prescribed professional legal training.

Admission

Eligibility for admission to the Bachelor of Communication Studies/Bachelor of Laws is based on the following requirements:

Assumed knowledge: any 2 units of HSC English

Recommended studies: HSC English standard or equivalent

Applications from Australian and New Zealand citizens and holders of permanent resident visas must be made via the Universities Admissions Centre (UAC).

International applicants must apply directly to the University of Western Sydney via UWS International.

Applicants who have undertaken studies overseas may have to provide proof of proficiency in English. Details of minimum English proficiency requirements and acceptable proof can be found on the Universities Admissions Centre website (UAC).

Overseas qualifications must be deemed by the Australian Education International - National Office of Overseas Skills Recognition (AEI-NOOSR) to be equivalent to Australian qualifications in order to be considered by UAC and UWS.

Course Structure

Qualification for a double degree in law requires the successful completion of 400 credit points including the units listed in the recommended sequences for the relevant double degree programs.

Students are eligible to graduate in the associated degree at the end of three years of full-time study, only when they have completed all non-law units plus the eight law units specified in the study sequence as being in the first three years of the relevant double degree.

It may be possible to vary the sequence of units so that students study a greater concentration of either law or their second discipline of study each semester to minimise travel between campuses and to overcome timetabling problems. Students should speak to their academic advisor as needed.

Students considering varying their recommended course sequences outlined below, should also refer to the separate Bachelor of Law and Bachelor of Communication Studies recommended course sequence, to ensure that they are completing their studies in a manner which will avoid problems due to a lack of prerequisites or prior knowledge.

Students taking the Bachelor of Communication Studies as part of the joint degree with the Bachelor of Laws may select four units from one of the following majors:

- M1000.1 Advertising
- M1001.1 Journalism
- M1002.1 Media Arts Production
- M1003.1 Public Relations

Recommended sequence - Parramatta campus

Full-time

Year 1

Autumn session

| | |
|-----------------|---------------------|
| 200006.1 | Introduction to Law |
| 200008.1 | Torts Law |

Two of the following four core first year Communications units.

| | |
|-----------------|------------------------------|
| 101057.1 | Writing as Communication |
| 101055.1 | Screen Media |
| 100706.1 | Advertising: An Introduction |
| 101040.1 | Approaches to Communication |

Spring session

| | |
|-----------------|----------------|
| 200007.1 | Law Foundation |
| 200010.1 | Criminal Law |

Two of the following core first year Communications units.

| | |
|-----------------|--------------------------------------|
| 101041.1 | Communication Research |
| 100212.1 | Public Relations Theory and Practice |
| 100556.1 | Introduction to Journalism |
| 100947.1 | Design Thinking |

Year 2

Autumn session

| | |
|-----------------|------------------------------|
| 200011.1 | Contracts |
| 101243.1 | Communication Law and Ethics |

Plus the remaining two of the four Autumn first years units listed above.

Spring session

| | |
|-----------------|--------------------|
| 200012.1 | Property Law |
| 101720.1 | New Media Contexts |

Plus the remaining two of the four Spring first year units listed above.

Year 3

Autumn session

| | |
|-----------------|--------------------|
| 200009.1 | Constitutional Law |
| 101719.1 | Media Analysis |

Plus two units from the student's choice of four available major sequences:

- Advertising
- Journalism
- Media Arts Production
- Public Relations

Students would normally be expected to select the first two units in the sequence of their selected major.

Spring session

200020.3 Professional Responsibility and Legal Ethics
101053.1 Researching Media Audiences

Plus two units from the student's preferred major sequence.

As above, students would normally be expected to select Level 2 units in their chosen major sequence but may select Level 3 units as long as they meet any prerequisites.

Year 4

Autumn session

200014.1 Commercial Law
200016.2 Equity Trusts and Remedies 1

Two LLB alternate units

Spring session

200018.2 Law of Associations
200200.1 Equity Trusts and Remedies 2

Two LLB alternate units

Year 5

Autumn session

200019.2 Revenue Law
200017.1 Dispute Resolution and Civil Procedure

Two LLB alternate units

Spring session

200013.3 Administrative Law
200015.1 Criminal Procedure and Evidence

Two LLB alternate units

Recommended Sequence - Campbelltown campus

Full-time

Year 1

Autumn session

200006.1 Introduction to Law
200008.1 Torts Law

Two of the following four core first year Communications units.

101057.1 Writing as Communication
101055.1 Screen Media
100706.1 Advertising: An Introduction
101040.1 Approaches to Communication

Spring session

200007.1 Law Foundation
200010.1 Criminal Law

Two of the following core first year Communications units.

101041.1 Communication Research
100212.1 Public Relations Theory and Practice
100556.1 Introduction to Journalism
100947.1 Design Thinking

Year 2

Autumn session

200011.1 Contracts
101243.1 Communication Law and Ethics

Plus the remaining two of the four Autumn first year units listed above.

Spring session

200012.1 Property Law
101720.1 New Media Contexts

Plus the remaining two of the four Spring first year units listed above.

Year 3

Autumn session

200009.1 Constitutional Law
101719.1 Media Analysis

Plus two units from the student's choice of four available major sequences:

- Advertising
- Journalism
- Media Arts Production
- Public Relations

Students would normally be expected to select the first two units in the sequence of their selected major.

Spring session

200020.3 Professional Responsibility and Legal Ethics
101053.1 Researching Media Audiences

Plus two units from the student's preferred major sequence.

As above, students would normally be expected to select Level 2 units in their chosen major sequence but may select Level 3 units as long as they meet any prerequisites.

Year 4

Autumn session

200018.2 Law of Associations
200016.2 Equity Trusts and Remedies 1

Two LLB alternate units

Spring session

200014.1 Commercial Law
200200.1 Equity Trusts and Remedies 2

Two LLB alternate units

Year 5**Autumn session**

- 200013.3 Administrative Law
200015.1 Criminal Procedure and Evidence

Two LLB alternate units

Spring session

- 200019.2 Revenue Law
200017.1 Dispute Resolution and Civil Procedure

Two LLB alternate units

LLB Alternate Units

Students may choose 80 credit points of units from the following list.

- 200021.1 Land Transactions Law
200186.1 Advanced Taxation Law
200220.2 International Criminal Law
200278.1 Professional Legal Skills 1
200279.1 Professional Legal Skills 2
200293.1 Alternative Dispute Resolution
200294.1 Mediation
200295.1 Bioethics
200296.1 Law Economics and Business Ethics
200297.1 Law of Employment
200298.2 Immigration and Refugee Law
200529.2 Comparative Law: Legal Systems of the World

200629.1 Advanced Family Law
200630.1 Child Law
200631.1 Competition Law and Policy
200632.1 Elder Law
200633.1 Family Law
200634.1 Feminist Legal Theory and Practice
200635.1 Human Rights Law
200637.2 Intellectual Property
200638.1 International Business Transactions Law
200639.1 International Trade Law
200640.1 Medical Malpractice Law
200641.1 Wills and Succession
200646.1 Advocacy
200647.1 Planning and Environment Law
200648.1 Corporate Finance and Securities Regulation Law

200649.1 Jurisprudence
200650.1 Advanced Torts and Civil Wrongs
200651.1 Computer Law
200652.1 Space Law - Commercial Aspects
200653.1 Public International Law
200654.1 Anti-Discrimination Law
200655.1 Consumer Protection Law
200656.1 Conflicts of Law
200657.2 Corporate Governance
200658.1 Electronic Financial Transactions Law
200659.1 Insolvency Law and Policy
200660.1 Occupational Health and Safety Law
200661.1 Media Law
200662.1 Advanced Criminal Law
200663.1 International Moot Court
200694.2 Australian Moot Court
200697.1 Banking and Securities Law
200699.1 Clinical Legal Placement
200700.2 Law Honours Dissertation

- 200701.1 Issues in the Criminal Justice System
200702.1 Public Health Law
200704.1 Independent Study (Law)
200741.1 Indigenous Australians and the Law

Honours

An Honours award is offered - see the Honours in Bachelors Awards Policy and associated College Guidelines for the admission criteria (<http://policies.uws.edu.au>).

Bachelor of Economics**2504.3**

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year for this course is 2010 or later.

This course is internationally recognised as a prestigious and high quality degree. It is designed to provide a broad based and highly flexible education in understanding how the economy functions. The topics covered span political and social sciences, financial and business disciplines. As a result, students will be prepared for employment in a large range of occupations in business, government and the social services sector.

There are four key programs of study available in the course:

The course is structured so that you receive an overview of economics and business in first year and the key program of study does not need to be decided until the beginning of second year of study.

In addition, the course offers eight completely open elective units, which may be used to complete any eight unit major or four to six unit sub-major offered by any school at UWS.

Study Mode

Three years full-time or six years part-time.

Location

| Campus | Attendance | Mode |
|-------------------|------------|----------|
| Parramatta Campus | Full Time | Internal |
| Parramatta Campus | Part Time | Internal |

Accreditation

Banking and Finance accreditation with FINSIA has been obtained provided the student completes specific units.

Admission

Eligibility for admission to the Bachelor of Economics is based on the following minimum requirements:

HSC English standard and 2 unit Mathematics.

Applications from Australian and New Zealand citizens and holders of permanent resident visas must be made via the Universities Admissions Centre (UAC).

International applicants must apply directly to the University of Western Sydney via UWS International.

Applicants who have undertaken studies overseas may have to provide proof of proficiency in English. Details of

minimum English proficiency requirements and acceptable proof can be found on the Universities Admissions Centre (UAC) website.

Overseas qualifications must be deemed by the Australian Education International - National Office of Overseas Skills Recognition (AEI-NOOSR) to be equivalent to Australian qualifications in order to be considered by UAC and UWS

Course Structure

Qualification for this award requires the successful completion of 240 credit points including the units listed in one of the the key program sequences below.

Students should have no more than 100 credit points of Level 1 units and no fewer than 60 credit points of Level 3 units.

Electives within the sequence may be used towards obtaining an approved major or sub-major for this award.

Key Programs

| | |
|---------------------|---|
| KP2504BF.1 | Banking and Finance |
| KP2504EAP.1 | Economic Analysis and Policy |
| KP2504ITF.1 | International Trade and Finance |
| KP2504PURD.1 | Property and Urban and Regional Development |

Majors and Sub-majors

The following are free standing majors available to UWS students who are not enrolled in the Bachelor of Economics or Bachelor of Business & Commerce (Applied Finance) or Bachelor of Business & Commerce (Economics and Finance):

| | |
|--------------------|-----------|
| M2504ECON.1 | Economics |
| M2504FIN.1 | Finance |

The following are free standing sub-majors available to UWS students who are not enrolled in the Bachelor of Economics or Bachelor of Business & Commerce (Applied Finance) or Bachelor of Business & Commerce (Economics and Finance):

| | |
|--------------------|-----------|
| S2504ECON.1 | Economics |
| S2504FIN.1 | Finance |

Bachelor of Economics (Honours)

2683.2

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year for this course is 2009 or later.

The Economics Honours program provides full-time undergraduate students with an extra year of high quality study to enhance their applied and analytical skills and knowledge of current research literature and provide training in research methods in the school. The training in applied and theoretical research will equip students for employment as professional economists as well as the required skills to undertake further research study. Students must complete four units and a thesis.

Study Mode

One year full-time or two years part-time.

Location

| Campus | Attendance | Mode |
|-------------------|------------|----------|
| Parramatta Campus | Full Time | Internal |
| Parramatta Campus | Part Time | Internal |

Admission

Eligibility for admission to the Bachelor of Economics (Honours) is based upon the following minimum requirements:

A Grade Point Average (GPA) calculation of greater than a Credit Average (greater than 5.0). The calculation is taken over all semesters. However, for students whose overall GPA is no less than 4.5, a case for admission may be made based upon a GPA calculation from a selection of units in the second or third years of study (as approved by the College) amounting to no less than 80 credit points and meeting the threshold of 5.0. The definition and calculation of a Grade Point Average is detailed in Part C of the Graduation Policy.

Course Structure

Qualification for this award requires the successful completion of 80 credit points including the units listed below.

Please note: Students must enrol in 200703 Economics Honours Thesis in both Autumn and Spring sessions.

Recommended Sequence

Full-time

Year 1

Autumn session

| | |
|-----------------|--|
| 200442.1 | Advanced Microeconomics |
| 200440.1 | Economics and Finance Research Methods |
| 200441.1 | Advanced Political Economy Theory and Research Methods |
| 200703.1 | Economics Honours Thesis |

Spring session

| | |
|-----------------|--------------------------|
| 200492.1 | Advanced Macroeconomics |
| 200703.1 | Economics Honours Thesis |

Part-time

Year 1

Autumn session

| | |
|-----------------|--|
| 200440.1 | Economics and Finance Research Methods |
| 200441.1 | Advanced Political Economy Theory and Research Methods |

Spring session

| | |
|-----------------|-------------------------|
| 200492.1 | Advanced Macroeconomics |
|-----------------|-------------------------|

Year 2**Autumn session**

200442.1 Advanced Microeconomics
200703.1 Economics Honours Thesis

Spring session

200703.1 Economics Honours Thesis

Bachelor of Economics/Bachelor of Laws**2526.3**

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year for this course is 2009 or later.

The Bachelor of Economics/Bachelor of Laws double degree permits students to undertake multi-skilling and offers diverse career paths providing high marketability in multiple legal and economics areas. The Law degree provides students with professional legal skills including the ability to analyse legal material and understand fundamental legal principles; an understanding of the relationship between law and society; the skills to analyse and solve non-legal problems and specialised legal study. The Economics degree provides a broad based and highly flexible education in understanding how the economy works. The topics covered span political, and social sciences, financial and business disciplines.

Study Mode

Five years full-time.

Location

| Campus | Attendance Mode | |
|-------------------|------------------------|----------|
| Parramatta Campus | Full Time | Internal |

Accreditation

Graduates from this program are eligible to apply to the Legal Practitioner's Admissions Board for admission as a legal practitioner in N.S.W. after undertaking prescribed practical legal training.

Admission

Eligibility for admission to the Bachelor of Economics/ Bachelor of Laws is based on the following requirements: HSC English Advanced and HSC Mathematics.

Applications from Australian and New Zealand citizens and holders of permanent resident visas must be made via the Universities Admissions Centre (UAC).

International applicants must apply directly to the University of Western Sydney via UWS International.

Applicants who have undertaken studies overseas may have to provide proof of proficiency in English. Details of minimum English proficiency requirements and acceptable proof can be found on the Universities Admissions Centre (UAC) website.

Overseas qualifications must be deemed by the Australian Education International - National Office of Overseas Skills Recognition (AEI-NOOSR) to be equivalent to Australian qualifications in order to be considered by UAC and UWS.

Course Structure

Qualification for a double degree in Law requires the successful completion of 400 credit points including the units listed in the recommended sequence for the relevant double degree programs.

Students are eligible to graduate with their Bachelor of Economics degree on completion of 24 units including the core Economics units required for their Economics Key Program plus the specific eight Law units listed in the first three years of the recommended sequence. They may graduate with their Law degree on completion of the entire course.

This course consists of 16 core LLB units, eight LLB alternate unit and all the required core Economics units for the relevant Economics Key Program. Where the number of required Economics units for the chosen Economics Key Program is less than 16, an elective is required to make up the 400 credit points required for this course.

Students in this course will be permitted to undertake any of the four Key Programs in the Bachelor of Economics:

- Banking and Finance
- Economic Analysis and Policy
- International Trade and Finance
- Property and Urban and Regional Development

The required Economics units are as listed in course 2504 Bachelor of Economics.

Recommended Sequence - Campbelltown students**Full-time****Year 1****Autumn session**

200006.1 Introduction to Law
200008.1 Torts Law

Two Year 1 Economics units

Spring session

200007.1 Law Foundation
200010.1 Criminal Law

Two Year 1 Economics units

Year 2**Autumn session**

200011.1 Contracts

Key Program Economics unit
 Two Year 1 Economics units

Spring session**200012.1** Property Law

Key Program Economics unit

Elective or Key Program Economics unit (depending upon Key Program selected)

Year 1 Economics unit

Year 3**Autumn session****200009.1** Constitutional Law

Three Key Program Economics units

Spring session**200020.3** Professional Responsibility and Legal Ethics

Three Key Program Economics units

Year 4**Autumn session****200018.2** Law of Associations**200016.2** Equity Trusts and Remedies 1

Two LLB alternate units

Spring session**200014.1** Commercial Law**200200.1** Equity Trusts and Remedies 2

Two LLB alternate units

Year 5**Autumn session****200013.3** Administrative Law**200015.1** Criminal Procedure and Evidence

Two LLB alternate units

Spring session**200017.1** Dispute Resolution and Civil Procedure**200019.2** Revenue Law

Two LLB alternate units

Recommended Sequence - Parramatta students**Full-time****Year 1****Autumn session****200006.1** Introduction to Law**200008.1** Torts Law

Two Year 1 Economics units

Spring session**200007.1** Law Foundation**200010.1** Criminal Law

Two Year 1 Economics units

Year 2**Autumn session****200011.1** Contracts

Key Program Economics Unit

Two Year 1 Economics units

Spring session**200012.1** Property Law

Key Program Economics unit

Elective or Key Program Economics unit (depending upon Key Program selected)

Year 1 Economics unit

Year 3**Autumn session****200009.1** Constitutional Law

Three Key Program Economics units

Spring session**200020.3** Professional Responsibility and Legal Ethics

Three Key Program Economics units

Year 4**Autumn session****200014.1** Commercial Law**200016.2** Equity Trusts and Remedies 1

Two LLB alternate units

Spring session**200018.2** Law of Associations**200200.1** Equity Trusts and Remedies 2

Two LLB alternate units

Year 5**Autumn session****200017.1** Dispute Resolution and Civil Procedure**200019.2** Revenue Law

Two LLB alternate units

Spring session**200015.1** Criminal Procedure and Evidence**200013.3** Administrative Law

Three LLB alternate units

LLB Alternate Units

Students may choose 80 credit points of units from the following list.

200021.1 Land Transactions Law

| | |
|----------|---|
| 200186.1 | Advanced Taxation Law |
| 200220.2 | International Criminal Law |
| 200278.1 | Professional Legal Skills 1 |
| 200279.1 | Professional Legal Skills 2 |
| 200293.1 | Alternative Dispute Resolution |
| 200294.1 | Mediation |
| 200295.1 | Bioethics |
| 200296.1 | Law Economics and Business Ethics |
| 200297.1 | Law of Employment |
| 200298.2 | Immigration and Refugee Law |
| 200529.2 | Comparative Law: Legal Systems of the World |
| 200629.1 | Advanced Family Law |
| 200630.1 | Child Law |
| 200631.1 | Competition Law and Policy |
| 200632.1 | Elder Law |
| 200633.1 | Family Law |
| 200634.1 | Feminist Legal Theory and Practice |
| 200635.1 | Human Rights Law |
| 200637.2 | Intellectual Property |
| 200638.1 | International Business Transactions Law |
| 200639.1 | International Trade Law |
| 200640.1 | Medical Malpractice Law |
| 200641.1 | Wills and Succession |
| 200646.1 | Advocacy |
| 200647.1 | Planning and Environment Law |
| 200648.1 | Corporate Finance and Securities Regulation Law |
| 200649.1 | Jurisprudence |
| 200650.1 | Advanced Torts and Civil Wrongs |
| 200651.1 | Computer Law |
| 200652.1 | Space Law - Commercial Aspects |
| 200653.1 | Public International Law |
| 200654.1 | Anti-Discrimination Law |
| 200655.1 | Consumer Protection Law |
| 200656.1 | Conflicts of Law |
| 200657.2 | Corporate Governance |
| 200658.1 | Electronic Financial Transactions Law |
| 200659.1 | Insolvency Law and Policy |
| 200660.1 | Occupational Health and Safety Law |
| 200661.1 | Media Law |
| 200662.1 | Advanced Criminal Law |
| 200663.1 | International Moot Court |
| 200694.2 | Australian Moot Court |
| 200697.1 | Banking and Securities Law |
| 200699.1 | Clinical Legal Placement |
| 200700.2 | Law Honours Dissertation |
| 200701.1 | Issues in the Criminal Justice System |
| 200702.1 | Public Health Law |
| 200704.1 | Independent Study (Law) |
| 200741.1 | Indigenous Australians and the Law |

Honours

An Honours award is offered - see the Honours in Bachelors Awards Policy and associated College Guidelines for the admission criteria (<http://policies.uws.edu.au/>).

Bachelor of Financial Advising

2727.3

Students should follow the course structure for the course version relevant to the year they commenced. This version

applies to students whose commencement year for this course is 2009 (Spring) or 2010 (Autumn).

The Bachelor of Financial Advising is a professional degree course which is unique in its scope and coverage. The course is designed for individuals who seek specialist financial advising careers. It equips graduates with the necessary knowledge and skills and prepares them to face the challenges of working in the financial advising industry. The financial advising industry is an emerging area and this course will supply graduates who have undertaken a comprehensive program in one or more of the three complementary fields of accounting, taxation and financial planning. This course offers graduates the potential for diverse career paths and provides marketability in multiple areas of expertise.

Accreditation

Students having completed the core units and the accounting stream units will have met the educational requirements for registration with the Tax Agents' Board. Depending upon the electives and alternates chosen, this degree satisfies the accreditation requirements of Financial Planning Association and ASIC, CPA Australia, The Institute of Chartered Accountants in Australia (ICAA), for entry into their CPA and CA programs respectively. In order to meet entry requirements to the CFP professional educational programs offered by the Financial Planning Association students will need to complete units in the financial planning stream.

Admission

Eligibility for admission to the Bachelor of Financial Advising is based on the following requirements:

- HSC Mathematics and English.

Applications from Australian citizens and holders of permanent resident visas must be made via the Universities Admissions Centre (UAC).

International applicants must apply directly to the University of Western Sydney via UWS International.

Applicants who have undertaken studies overseas may have to provide proof of proficiency in English. Details of minimum English proficiency requirements and acceptable proof can be found on the Universities Admissions Centre website (UAC).

UAI or mature-age entry through the Universities Admissions Centre (UAC).

Course Structure

Qualification for this award requires the successful completion of 240 credit points including the units listed in the recommended sequence below.

Students must have no more than 100 credit points of Level 1 units and no fewer than 60 credit points of Level 3 units.

Electives within the sequence may be used towards obtaining an approved major or sub-major offered by UWS. Students requiring professional accreditation must complete units in the relevant streams as well and are advised to use their electives to do so.

Recommended Sequence

Full time

Year 1

Autumn session

| | |
|-----------------|-------------------------------------|
| 200101.2 | Accounting Information for Managers |
| 200184.2 | Introduction to Business Law |
| 200525.1 | Principles of Economics |
| 200182.1 | Quantitative Techniques |

Spring session

| | |
|-----------------|------------------------------------|
| 200111.1 | Financial Accounting Applications |
| 200116.2 | Management Accounting Fundamentals |
| 200183.2 | Law of Business Organisations |
| 200270.1 | Financial Advisory Relationships |

Year 2

Autumn session

| | |
|-----------------|--------------------------------|
| 200554.1 | Law of Commercial Obligations |
| 200187.1 | Taxation Law |
| 200488.2 | Corporate Financial Management |

One elective

Spring session

| | |
|-----------------|------------------------|
| 200264.1 | Managing Professionals |
|-----------------|------------------------|

And three electives

Year 3

Autumn session

| | |
|-----------------|---------------------|
| 200266.2 | State Taxes and GST |
|-----------------|---------------------|

And two electives

And one of the following units:

| | |
|-----------------|------------------------|
| 200267.1 | Advanced Accounting |
| 200271.2 | Financial Services Law |

Students wishing to follow the Financial Planning Stream must choose Financial Services Law, unit code 200271 .

Spring session

| | |
|-----------------|-----------------------|
| 200627.1 | Financial Planning |
| 200186.1 | Advanced Taxation Law |

And two electives

In addition to the core units previously listed, students choosing to complete the Accounting Stream or Financial Planning Stream, or streams, must include the specific units listed here under for each stream. (It should be noted the tax units required for recognition as a Tax Agent are included in the core units).

200536 Intermediate Financial Accounting is a pre-requisite to study 200109 Corporate Accounting Systems. Therefore, this unit is compulsory for students seeking Accounting qualification and accreditation.

Accounting Stream

| | |
|-----------------|------------------------------|
| 200109.3 | Corporate Accounting Systems |
| 200188.1 | Systems Design and Audit |
| 200267.1 | Advanced Accounting |

And five electives

Financial Planning Stream

| | |
|-----------------|--|
| 200265.1 | Personal Asset Management |
| 200272.1 | Insurance Advising - Theory and Practice |
| 200624.1 | Estate and Succession Planning |
| 200569.1 | Retirement Planning |

And four electives

Bachelor of Financial Advising

2727.4

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year for this course is 2010 (Spring) or later.

The Bachelor of Financial Advising is a professional degree course which is unique in its scope and coverage. The course is designed for individuals who seek specialist financial advising careers. It equips graduates with the necessary knowledge and skills and prepares them to face the challenges of working in the financial advising industry. The financial advising industry is an emerging area and this course will supply graduates who have undertaken a comprehensive program in one or more of the three complementary fields of accounting, taxation and financial planning. This course offers graduates the potential for diverse career paths and provides marketability in multiple areas of expertise.

Study Mode

Three years full-time.

Location

| Campus | Attendance | Mode |
|-------------------|------------|----------|
| Parramatta Campus | Full Time | Internal |
| Parramatta Campus | Part Time | Internal |

Accreditation

Students having completed the core units and the accounting stream units will have met the educational requirements for registration with the Tax Agents' Board. Depending upon the electives and alternates chosen, this degree satisfies the accreditation requirements of Financial Planning Association and ASIC, CPA Australia, The Institute of Chartered Accountants in Australia (ICAA), for entry into their CPA and CA programs respectively. In order to meet entry requirements to the CFP professional educational programs offered by the Financial Planning Association students will need to complete units in the financial planning stream.

Admission

Eligibility for admission to the Bachelor of Financial Advising is based on the following requirements:
HSC Mathematics and English.

Applications from Australian and New Zealand citizens and holders of permanent resident visas must be made via the Universities Admissions Centre (UAC).

International applicants must apply directly to the University of Western Sydney via UWS International.

Applicants who have undertaken studies overseas may have to provide proof of proficiency in English. Details of minimum English proficiency requirements and acceptable proof can be found on the Universities Admissions Centre website (UAC).

Overseas qualifications must be deemed by the Australian Education International - National Office of Overseas Skills Recognition (AEI-NOOSR) to be equivalent to Australian qualifications in order to be considered by UAC and UWS.

Course Structure

Qualification for this award requires the successful completion of 240 credit points including the units listed in the recommended sequence below.

Students must have no more than 100 credit points of Level 1 units and no fewer than 60 credit points of Level 3 units.

Electives within the sequence may be used towards obtaining an approved major or sub-major offered by UWS. Students requiring professional accreditation must complete units in the relevant streams as well and are advised to use their electives to do so.

Recommended Sequence

Full-time

Year 1

Autumn session

| | |
|-----------------|-------------------------------------|
| 200101.2 | Accounting Information for Managers |
| 200184.2 | Introduction to Business Law |
| 200525.1 | Principles of Economics |
| 200182.1 | Quantitative Techniques |

Spring session

| | |
|-----------------|------------------------------------|
| 200111.1 | Financial Accounting Applications |
| 200116.2 | Management Accounting Fundamentals |
| 200183.2 | Law of Business Organisations |
| 200264.1 | Managing Professionals |

Year 2

Autumn session

| | |
|-----------------|--------------------------------|
| 200554.1 | Law of Commercial Obligations |
| 200187.1 | Taxation Law |
| 200488.2 | Corporate Financial Management |

One elective

Spring session

| | |
|-----------------|--|
| 200747.1 | Professional Relationships and Communication in Business |
|-----------------|--|

And three electives

Year 3

Autumn session

| | |
|-----------------|---------------------|
| 200266.2 | State Taxes and GST |
|-----------------|---------------------|

And two electives

And one of the following units:

| | |
|-----------------|------------------------|
| 200267.1 | Advanced Accounting |
| 200271.2 | Financial Services Law |

Students wishing to follow the Financial Planning Stream must choose Financial Services Law, unit code 200271 .

Spring session

| | |
|-----------------|-----------------------|
| 200627.1 | Financial Planning |
| 200186.1 | Advanced Taxation Law |

And two electives

In addition to the core units previously listed, students choosing to complete the Accounting Stream or Financial Planning Stream, or streams, must include the specific units listed here under for each stream. (It should be noted the tax units required for recognition as a Tax Agent are included in the core units).

200536 Intermediate Financial Accounting is a pre-requisite to study 200109 Corporate Accounting Systems. Therefore this unit is compulsory for students seeking Accounting qualification and accreditation.

Accounting Stream

| | |
|-----------------|------------------------------|
| 200109.3 | Corporate Accounting Systems |
| 200188.1 | Systems Design and Audit |
| 200267.1 | Advanced Accounting |

And five electives

Financial Planning Stream

| | |
|-----------------|--|
| 200265.1 | Personal Asset Management |
| 200272.1 | Insurance Advising - Theory and Practice |
| 200624.1 | Estate and Succession Planning |
| 200569.1 | Retirement Planning |

And four electives

Bachelor of Laws (Combined Studies - Arts, Communication and Social Sciences)

2571.2

This is a Holding Course for admission purposes only.

This version applies to students whose commencement year for this course is 2009 or later.

The double degree program permits students to undertake multi-skilling and offers diverse career paths providing high marketability in multiple areas of expertise. The LLB provides students with professional legal skills including the ability to analyse legal material and understand fundamental legal principles; an understanding of the relationship between law and society; the skills to analyse and solve non-legal problems and specialised study into the Australian Legal System. Special emphasis is placed on legal skills.

For information about Honours please see Bachelor of Laws (Graduate Entry), course code 2501.

Location

| Campus | Attendance | Mode |
|---------------------|------------|----------|
| Campbelltown Campus | Full Time | Internal |
| Parramatta Campus | Full Time | Internal |

Admission

Applications from Australian and New Zealand citizens and holders of permanent resident visas must be made via the Universities Admissions Centre (UAC).

International applicants must apply directly to the University of Western Sydney via UWS International.

Applicants who have undertaken studies overseas may have to provide proof of proficiency in English. Details of minimum English proficiency requirements and acceptable proof can be found on the Universities Admissions Centre website (UAC).

Overseas qualifications must be deemed by the Australian Education International - National Office of Overseas Skills Recognition (AEI-NOOSR) to be equivalent to Australian qualifications in order to be considered by UAC and UWS.

Course Structure

Bachelor of Laws (Combined Studies - Arts, Communication and Social Sciences), course code 2571 is a holding course required for admission purposes only.

Students admitted to this course must transfer to one of the following LLB Double degrees:

- Bachelor of Arts/Bachelor of Laws, course code 2537
- Bachelor of Communication Studies/Bachelor of Laws, course code 2723
- Bachelor of Social Science/Bachelor of Laws, course code 2538

Bachelor of Laws (Graduate Entry)

2501.3

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year for this course is 2009 or later.

This course provides students with professional legal skills, including the ability to analyse legal material and understand fundamental legal principles; an understanding

of the relationship between law and society; general analytical skills for analysing and solving non-legal problems and specialised study into the Australian legal system. Special emphasis is placed on legal skills. During their course students will develop skills in advocacy, negotiation, legal drafting and legal research. Both campuses have excellent facilities, including state-of-the-art moot courts for students to practise advocacy skills and excellent library and computer-based law research facilities.

Study Mode

Three years full-time or six years part-time.

Location

| Campus | Attendance | Mode |
|---------------------|------------|----------|
| Campbelltown Campus | Full Time | Internal |
| Campbelltown Campus | Part Time | Internal |
| Parramatta Campus | Full Time | Internal |
| Parramatta Campus | Part Time | Internal |

Accreditation

Graduates from this degree are eligible to apply to the Legal Profession Admission Board for admission as a legal practitioner in NSW after undertaking prescribed professional legal training (PLT). The School of Law offers a Graduate Diploma in Legal Practice, which provides the PLT qualification for admission. A feature of the UWS law degree is that students can simultaneously complete some of the PLT units required for admission as a legal practitioner.

Admission

This course is one which is designed for graduates who have completed the requirements for a tertiary qualification at bachelors level from a recognised university.

Applications from Australian and New Zealand citizens and holders of permanent resident visas must be made via the Universities Admissions Centre (UAC).

International applicants must apply directly to the University of Western Sydney via UWS International.

Applicants who have undertaken studies overseas may have to provide proof of proficiency in English. Details of minimum English proficiency requirements and acceptable proof can be found on the Universities Admissions Centre (UAC) website.

Overseas qualifications must be deemed by the Australian Education International - National Office of Overseas Skills Recognition (AEI-NOOSR) to be equivalent to Australian qualifications in order to be considered by UAC and UWS

Course Structure

Recommended Full-time Sequence (Parramatta)

Qualification for this award requires the successful completion of 240 credit points as per the recommended sequence below.

Year 1

Autumn session

20006.1 Introduction to Law

200008.1 Torts Law
 200011.1 Contracts
 200009.1 Constitutional Law

Spring session

200007.1 Law Foundation
 200010.1 Criminal Law
 200012.1 Property Law
 200020.3 Professional Responsibility and Legal Ethics

Year 2**Autumn session**

200014.1 Commercial Law
 200016.2 Equity Trusts and Remedies 1

LLB alternate unit 1
 LLB alternate unit 2

Spring session

200018.2 Law of Associations
 200200.1 Equity Trusts and Remedies 2

LLB alternate unit 3
 LLB alternate unit 4

Year 3**Autumn session**

200019.2 Revenue Law
 200017.1 Dispute Resolution and Civil Procedure

LLB alternate unit 5
 LLB alternate unit 6

Spring session

200013.3 Administrative Law
 200015.1 Criminal Procedure and Evidence

LLB alternate unit 7
 LLB alternate unit 8

Recommended Full-time Sequence (Campbelltown)**Year 1****Autumn session**

200006.1 Introduction to Law
 200008.1 Torts Law
 200011.1 Contracts
 200009.1 Constitutional Law

Spring session

200007.1 Law Foundation
 200010.1 Criminal Law
 200012.1 Property Law
 200020.3 Professional Responsibility and Legal Ethics

Year 2**Autumn session**

200018.2 Law of Associations
 200016.2 Equity Trusts and Remedies 1

LLB alternate unit 1
 LLB alternate unit 2

Spring session

200200.1 Equity Trusts and Remedies 2
 200014.1 Commercial Law

LLB alternate unit 3
 LLB alternate unit 4

Year 3**Autumn session**

200015.1 Criminal Procedure and Evidence
 200013.3 Administrative Law

LLB alternate unit 5
 LLB alternate unit 6

Spring session

200019.2 Revenue Law
 200017.1 Dispute Resolution and Civil Procedure

LLB alternate unit 7
 LLB alternate unit 8

Recommended Part-time Sequence (Parramatta)**Year 1****Autumn session**

200006.1 Introduction to Law
 200008.1 Torts Law

Spring session

200007.1 Law Foundation
 200010.1 Criminal Law

Year 2**Autumn session**

200011.1 Contracts
 200009.1 Constitutional Law

Spring session

200012.1 Property Law
 200020.3 Professional Responsibility and Legal Ethics

Year 3**Autumn session**

200014.1 Commercial Law
 200016.2 Equity Trusts and Remedies 1

Spring session

200018.2 Law of Associations
200200.1 Equity Trusts and Remedies 2

Year 4**Autumn session**

200019.2 Revenue Law
200017.1 Dispute Resolution and Civil Procedure

Spring session

200013.3 Administrative Law
200015.1 Criminal Procedure and Evidence

Year 5**Autumn session**

LLB alternate unit 1
 LLB alternate unit 2

Spring session

LLB alternate unit 3
 LLB alternate unit 4

Year 6**Autumn session**

LLB alternate unit 5
 LLB alternate unit 6

Spring session

LLB alternate unit 7
 LLB alternate unit 8

Recommended Part-time Sequence (Campbelltown)**Year 1****Autumn session**

200006.1 Introduction to Law
200008.1 Torts Law

Spring session

200007.1 Law Foundation
200010.1 Criminal Law

Year 2**Autumn session**

200011.1 Contracts
200009.1 Constitutional Law

Spring session

200012.1 Property Law
200020.3 Professional Responsibility and Legal Ethics

Year 3**Autumn session**

200018.2 Law of Associations
200016.2 Equity Trusts and Remedies 1

Spring session

200014.1 Commercial Law
200200.1 Equity Trusts and Remedies 2

Year 4**Autumn session**

200013.3 Administrative Law
200015.1 Criminal Procedure and Evidence

Spring session

200019.2 Revenue Law
200017.1 Dispute Resolution and Civil Procedure

Year 5**Autumn session**

LLB alternate unit 1
 LLB alternate unit 2

Spring session

LLB alternate unit 3
 LLB alternate unit 4

Year 6**Autumn session**

LLB alternate unit 5
 LLB alternate unit 6

Spring session

LLB alternate unit 7
 LLB alternate unit 8

LLB Alternate Units

Students may choose 80 credit points of units from the following list.

200021.1 Land Transactions Law
200186.1 Advanced Taxation Law
200220.2 International Criminal Law
200278.1 Professional Legal Skills 1
200279.1 Professional Legal Skills 2
200293.1 Alternative Dispute Resolution
200294.1 Mediation
200295.1 Bioethics
200296.1 Law Economics and Business Ethics
200297.1 Law of Employment
200298.2 Immigration and Refugee Law
200529.2 Comparative Law: Legal Systems of the World
200629.1 Advanced Family Law
200630.1 Child Law
200631.1 Competition Law and Policy
200632.1 Elder Law

| | |
|----------|---|
| 200633.1 | Family Law |
| 200634.1 | Feminist Legal Theory and Practice |
| 200635.1 | Human Rights Law |
| 200637.2 | Intellectual Property |
| 200638.1 | International Business Transactions Law |
| 200639.1 | International Trade Law |
| 200640.1 | Medical Malpractice Law |
| 200641.1 | Wills and Succession |
| 200646.1 | Advocacy |
| 200647.1 | Planning and Environment Law |
| 200648.1 | Corporate Finance and Securities Regulation Law |
| 200649.1 | Jurisprudence |
| 200650.1 | Advanced Torts and Civil Wrongs |
| 200651.1 | Computer Law |
| 200652.1 | Space Law - Commercial Aspects |
| 200653.1 | Public International Law |
| 200654.1 | Anti-Discrimination Law |
| 200655.1 | Consumer Protection Law |
| 200656.1 | Conflicts of Law |
| 200657.2 | Corporate Governance |
| 200658.1 | Electronic Financial Transactions Law |
| 200659.1 | Insolvency Law and Policy |
| 200660.1 | Occupational Health and Safety Law |
| 200661.1 | Media Law |
| 200662.1 | Advanced Criminal Law |
| 200663.1 | International Moot Court |
| 200694.2 | Australian Moot Court |
| 200697.1 | Banking and Securities Law |
| 200699.1 | Clinical Legal Placement |
| 200700.2 | Law Honours Dissertation |
| 200701.1 | Issues in the Criminal Justice System |
| 200702.1 | Public Health Law |
| 200704.1 | Independent Study (Law) |
| 200741.1 | Indigenous Australians and the Law |

Honours

An Honours award is offered - see the Honours in Bachelors Awards Policy and associated College Guidelines for the admission criteria (<http://policies.uws.edu.au>).

Bachelor of Laws (Non graduate entry)

2502.2

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year for this course is 2009 or later.

This course combines a broad liberal legal education with a strong practical orientation. It is designed to equip students with the required knowledge and skills for legal practice. Those not seeking to practice as legal practitioners will gain a liberal learning experience, which will be enriched by its exposure to the ethos and practice of the law. The course provides students with: professional legal skills, including the ability to analyse legal material and understand fundamental legal principles; an understanding of the relationship between law and society; general analytical skills for analysing and solving non-legal problems; and specialised study into the Australian legal system. Special emphasis is placed on legal skills. During their course students will develop skills in advocacy, negotiation, legal

drafting and legal research. Campbelltown campus has excellent facilities, including a state-of-the-art moot court for students to practice advocacy skills, an excellent library and computer-based law research facilities.

Study Mode

Four years full-time or eight years part-time.

Location

| Campus | Attendance | Mode |
|---------------------|------------|----------|
| Campbelltown Campus | Full Time | Internal |
| Campbelltown Campus | Part Time | Internal |

Accreditation

Graduates from this degree are eligible to apply to the Legal Profession Admission Board for admission as a legal practitioner in NSW after undertaking prescribed professional legal training (PLT). The School of Law offers a Graduate Diploma in Legal Practice, which provides the PLT qualification for admission. A feature of the UWS law degree is that students can simultaneously complete some of the PLT units required for admission as a legal practitioner.

Admission

Eligibility for admission to the Bachelor of Laws (Non graduate entry) is based upon the following minimum requirements:

A TAFE or University Diploma or Advanced Diploma
OR

A record of study equivalent to one year full-time study at Bachelor level from an approved university.

Applications from Australian and New Zealand citizens and holders of permanent resident visas must be made via the Universities Admissions Centre (UAC).

International applicants should contact UWS International for details on admission. Contact information for the International Office is available via the UWS website.

Applicants who have undertaken studies overseas may have to provide proof of proficiency in English. Details of minimum English proficiency requirements and acceptable proof can be found on the Universities Admissions Centre (UAC) website.

Overseas qualifications must be deemed by the Australian Education International - National Office of Overseas Skills Recognition (AEI-NOOSR) to be equivalent to Australian qualifications in order to be considered by UAC and UWS

Course Structure

Recommended Full-time Sequence (Campbelltown)

Qualification for this award requires the successful completion of 320 credit points as per the recommended sequence below.

Year 1

Autumn session

| | |
|----------|---------------------|
| 200006.1 | Introduction to Law |
| 200008.1 | Torts Law |
| 200011.1 | Contracts |

200009.1 Constitutional Law

Spring session

200007.1 Law Foundation
200010.1 Criminal Law
200012.1 Property Law
200020.3 Professional Responsibility and Legal Ethics

Year 2

Autumn session

200018.2 Law of Associations
200016.2 Equity Trusts and Remedies 1

LLB alternate unit 1

LLB alternate unit 2

Spring session

200014.1 Commercial Law
200200.1 Equity Trusts and Remedies 2

LLB alternate unit 3

LLB alternate unit 4

Year 3

Autumn session

200013.3 Administrative Law
200015.1 Criminal Procedure and Evidence

LLB alternate unit 5

LLB alternate unit 6

Spring session

200019.2 Revenue Law
200017.1 Dispute Resolution and Civil Procedure

LLB alternate unit 7

LLB alternate unit 8

Year 4

Autumn session

Non-LLB elective 1
 Non-LLB elective 2
 Non-LLB elective 3
 Non-LLB elective 4

Spring session

Non-LLB elective 5
 Non-LLB elective 6
 Non-LLB elective 7
 Non-LLB elective 8

Recommended Part-time Sequence (Campbelltown)

Year 1

Autumn session

200006.1 Introduction to Law

200008.1 Torts Law

Spring session

200007.1 Law Foundation
200010.1 Criminal Law

Year 2

Autumn session

200011.1 Contracts
200009.1 Constitutional Law

Spring session

200012.1 Property Law
200020.3 Professional Responsibility and Legal Ethics

Year 3

Autumn session

200018.2 Law of Associations
200016.2 Equity Trusts and Remedies 1

Spring session

200014.1 Commercial Law
200200.1 Equity Trusts and Remedies 2

Year 4

Autumn session

200013.3 Administrative Law
200015.1 Criminal Procedure and Evidence

Spring session

200019.2 Revenue Law
200017.1 Dispute Resolution and Civil Procedure

Year 5

Autumn session

LLB alternate unit 1
 LLB alternate unit 2

Spring session

LLB alternate unit 3
 LLB alternate unit 4

Year 6

Autumn session

LLB alternate unit 5
 LLB alternate unit 6

Spring session

LLB alternate unit 7
 LLB alternate unit 8

Year 7**Autumn session**

Non-LLB elective 1
Non-LLB elective 2

Spring session

Non-LLB elective 3
Non-LLB elective 4

Year 8**Autumn session**

Non-LLB elective 5
Non-LLB elective 6

Spring session

Non-LLB elective 7
Non-LLB elective 8

LLB Alternate Units

Students may choose 80 credit points of units from the following list.

| | |
|----------|---|
| 200021.1 | Land Transactions Law |
| 200186.1 | Advanced Taxation Law |
| 200220.2 | International Criminal Law |
| 200278.1 | Professional Legal Skills 1 |
| 200279.1 | Professional Legal Skills 2 |
| 200293.1 | Alternative Dispute Resolution |
| 200294.1 | Mediation |
| 200295.1 | Bioethics |
| 200296.1 | Law Economics and Business Ethics |
| 200297.1 | Law of Employment |
| 200298.2 | Immigration and Refugee Law |
| 200529.2 | Comparative Law: Legal Systems of the World |
| 200629.1 | Advanced Family Law |
| 200630.1 | Child Law |
| 200631.1 | Competition Law and Policy |
| 200632.1 | Elder Law |
| 200633.1 | Family Law |
| 200634.1 | Feminist Legal Theory and Practice |
| 200635.1 | Human Rights Law |
| 200637.2 | Intellectual Property |
| 200638.1 | International Business Transactions Law |
| 200639.1 | International Trade Law |
| 200640.1 | Medical Malpractice Law |
| 200641.1 | Wills and Succession |
| 200646.1 | Advocacy |
| 200647.1 | Planning and Environment Law |
| 200648.1 | Corporate Finance and Securities Regulation Law |
| 200649.1 | Jurisprudence |
| 200650.1 | Advanced Torts and Civil Wrongs |
| 200651.1 | Computer Law |
| 200652.1 | Space Law - Commercial Aspects |
| 200653.1 | Public International Law |
| 200654.1 | Anti-Discrimination Law |
| 200655.1 | Consumer Protection Law |
| 200656.1 | Conflicts of Law |
| 200657.2 | Corporate Governance |
| 200658.1 | Electronic Financial Transactions Law |
| 200659.1 | Insolvency Law and Policy |
| 200660.1 | Occupational Health and Safety Law |

| | |
|----------|---------------------------------------|
| 200661.1 | Media Law |
| 200662.1 | Advanced Criminal Law |
| 200663.1 | International Moot Court |
| 200694.2 | Australian Moot Court |
| 200697.1 | Banking and Securities Law |
| 200699.1 | Clinical Legal Placement |
| 200700.2 | Law Honours Dissertation |
| 200701.1 | Issues in the Criminal Justice System |
| 200702.1 | Public Health Law |
| 200704.1 | Independent Study (Law) |
| 200741.1 | Indigenous Australians and the Law |

Honours

An Honours award is offered - see the Honours in Bachelors Awards Policy and associated College Guidelines for the admission criteria (<http://policies.uws.edu.au/>).

Bachelor of Science/Bachelor of Laws**2743.1**

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year for this course is 2010 or later.

The law double degree programs permit students to undertake multi-skilling, and offer diverse career paths providing high marketability in multiple areas of expertise. The LLB provides students with professional legal skills including the ability to analyse legal material and understand fundamental legal principles; an understanding of the relationship between law and society; the skills to analyse and solve legal and non-legal problems and specialised study into the Australian legal system.

Study Mode

Five years full-time. Law units are available at Campbelltown and Parramatta campuses. Bachelor of Science units are available at Campbelltown and Parramatta campuses.

Location

| Campus | Attendance | Mode |
|---------------------|------------|----------|
| Campbelltown Campus | Full Time | Internal |
| Parramatta Campus | Full Time | Internal |

Accreditation

Graduates from this program are eligible to apply to the Legal Practitioner's Admissions Board for admission as a legal practitioner in N.S.W. after undertaking prescribed practical legal training.

Admission

Eligibility for admission to the Bachelor of Science/Bachelor of Laws is based on the following requirements:

Biological Science/Law

- Assumed knowledge: any 2 units of HSC English
- Recommended studies: HSC English standard or equivalent, Chemistry.

Chemistry/Law

- Assumed knowledge: any 2 units of HSC English
- Recommended studies: HSC English standard or equivalent, Mathematics.

Science (no key program)/Law

- Assumed knowledge: any 2 units of HSC English; At least two of Biology, Chemistry, Mathematics, Physics
- Recommended studies: HSC English standard or equivalent.

Mathematical Science/Law

- Assumed knowledge: any 2 units of HSC English
- Recommended studies: HSC English standard or equivalent, Mathematics and Chemistry.

Applications from Australian and New Zealand citizens and holders of permanent resident visas must be made via the Universities Admissions Centre (UAC).

International applicants must apply directly to the University of Western Sydney via UWS International.

Applicants who have undertaken studies overseas may have to provide proof of proficiency in English. Details of minimum English proficiency requirements and acceptable proof can be found on the Universities Admissions Centre website (UAC).

Overseas qualifications must be deemed by the Australian Education International - National Office of Overseas Skills Recognition (AEI-NOOSR) to be equivalent to Australian qualifications in order to be considered by UAC and UWS.

Course Structure

Qualification for this award requires the successful completion of 400 credit points as specified in the structure below. Students who complete this award will graduate with a Bachelor of Science and a Bachelor of Laws, with the Bachelor of Science key program noted on their testamurs, where appropriate. These 24 units include the eight specified law units.

Bachelor of Science Units

Students within this course will only be permitted to undertake the following key programs within 3640 Bachelor of Science. All four options are offered at both Campbelltown and Parramatta.

- Biological Science
- Chemistry
- Mathematical Science
- Science (No Key Program)

Students undertaking the Science (No Key Program) who follow the listed schedule of units, and complete one of the Majors listed in the UWS Handbook entry for 3640 Bachelor of Science, provided this can be completed within the 16 Bachelor of Science units, may graduate with a BSc after three years.

Students in this course will be eligible to graduate from the key program chosen or the no key program option of their Bachelor of Science degree on completion of all 24 units listed in the first three years of the relevant sequence

below. It should be noted that this includes the eight specified law units.

Students will only be eligible to graduate from their Bachelor of Laws degree on completion of the entire 400 credit point course.

For a list of Level 1, Level 2 and Level 3 Bachelor of Science Pool units, refer to course 3640 - Bachelor of Science.

Bachelor of Science (Biological Science)/ Bachelor of Laws

Recommended Sequence

Full-time

Year 1

Autumn session

| | |
|-----------------|---------------------|
| 200006.1 | Introduction to Law |
| 200008.1 | Torts Law |

Parramatta students

| | |
|-----------------|-------------|
| 300224.2 | Chemistry 1 |
| 300221.1 | Biology 1 |

Campbelltown students

| | |
|-----------------|-------------------------|
| 300554.1 | Principles of Chemistry |
| 300539.1 | Biodiversity |

Spring session

| | |
|-----------------|----------------|
| 200007.1 | Law Foundation |
| 200010.1 | Criminal Law |

Parramatta students

| | |
|-----------------|-------------|
| 300225.2 | Chemistry 2 |
| 300222.1 | Biology 2 |

Campbelltown students

| | |
|-----------------|---------------------|
| 300550.1 | Medicinal Chemistry |
| 300543.1 | Cell Biology |

Year 2

Autumn session

| | |
|-----------------|-----------|
| 200011.1 | Contracts |
|-----------------|-----------|

One Level 1 unit from the BSc Unit Pool

Parramatta students

| | |
|-----------------|----------------|
| 300300.1 | Microbiology 1 |
| 300219.2 | Biochemistry 1 |

Campbelltown students

| | |
|-----------------|--------------------|
| 300300.1 | Microbiology 1 |
| 300555.1 | Proteins and Genes |

Spring session**200012.1** Property Law**Parramatta students****300321.1** Microbiology 2**300220.1** Biochemistry 2

Choose one of

200263.1 Biometry**200032.2** Statistics for Business**Campbelltown students****300321.1** Microbiology 2**300548.1** Human Metabolism and Disease

Choose one of

300700.2 Statistical Decision Making**200032.2** Statistics for Business**Year 3****Autumn session****200009.1** Constitutional Law

Two Level 3 Biology units from the BSc Unit Pool

One Level 3 elective

Spring session**200020.3** Professional Responsibility and Legal Ethics

Two Level 3 Biology units from the BSc Unit Pool

One Level 3 elective

Year 4**Autumn session****Parramatta students****200014.1** Commercial Law**200016.2** Equity Trusts and Remedies 1

LLB alternate unit

LLB alternate unit

Campbelltown students**200016.2** Equity Trusts and Remedies 1**200018.2** Law of Associations

LLB alternate unit

LLB alternate unit

Spring session**Parramatta students****200018.2** Law of Associations**200200.1** Equity Trusts and Remedies 2

LLB alternate unit

LLB alternate unit

Campbelltown students**200014.1** Commercial Law**200200.1** Equity Trusts and Remedies 2

LLB alternate unit

LLB alternate unit

Year 5**Autumn session****Parramatta students****200017.1** Dispute Resolution and Civil Procedure**200019.2** Revenue Law

LLB alternate unit

LLB alternate unit

Campbelltown students**200015.1** Criminal Procedure and Evidence**200013.3** Administrative Law

LLB alternate unit

LLB alternate unit

Spring session**Parramatta students****200015.1** Criminal Procedure and Evidence**200013.3** Administrative Law

LLB alternate unit

LLB alternate unit

Campbelltown students**200017.1** Dispute Resolution and Civil Procedure**200019.2** Revenue Law

LLB alternate unit

LLB alternate unit

Bachelor of Science (Chemistry)/Bachelor of Laws**Recommended Sequence****Full-time****Year 1****Autumn session****200006.1** Introduction to Law**200008.1** Torts Law**Parramatta students****300224.2** Chemistry 1

Choose one of

200191.3 Fundamentals of Mathematics**300672.1** Mathematics 1A

Campbelltown students**300554.1** Principles of Chemistry

Choose one of

200191.3 Fundamentals of Mathematics
300672.1 Mathematics 1A**Spring session****200007.1** Law Foundation
200010.1 Criminal Law**Parramatta students****300225.2** Chemistry 2

Choose one of

300672.1 Mathematics 1A

or Level 1 unit from BSc Unit Pool

Campbelltown students**300550.1** Medicinal Chemistry

Level 1 unit from BSc Unit Pool

Year 2**Autumn session****200011.1** Contracts**Parramatta students****300558.1** Physics 1
300297.1 Analytical Chemistry 2
300301.1 Organic Chemistry 2**Campbelltown students****300558.1** Physics 1
300540.1 Biomolecular Dynamics
300545.1 Coordination Chemistry**Spring session****200012.1** Property Law**Parramatta students****300230.1** Inorganic Chemistry 2
300236.1 Physical Chemistry 2

Level 1 unit from BSc Unit Pool

Campbelltown students**300297.1** Analytical Chemistry 2
300553.1 Molecules of Life: Synthesis and Reactivity

Level 1 unit from BSc Unit Pool

Year 3**Autumn session****200009.1** Constitutional Law**Parramatta students****300298.1** Analytical Chemistry 3
300235.1 Organic Chemistry 3

One Level 3 elective

Campbelltown students**300537.1** Advanced Chemical Analysis
300546.1 Drug Design and Synthesis

One Level 3 elective

Spring session**200020.3** Professional Responsibility and Legal Ethics**Parramatta students****300231.1** Inorganic Chemistry 3
300303.1 Physical Chemistry 3
300645.1 Science Research Project 2**Campbelltown students****300538.1** Advanced Inorganic Chemistry
300475.1 Molecular Pharmacokinetics
300542.1 Biomolecular Science Project**Year 4****Autumn session****200016.2** Equity Trusts and Remedies 1**Parramatta students****200014.1** Commercial Law

LLB alternate unit

LLB alternate unit

Campbelltown students**200018.2** Law of Associations

LLB alternate unit

LLB alternate unit

Spring session**200200.1** Equity Trusts and Remedies 2**Parramatta students****200018.2** Law of Associations

LLB alternate unit

LLB alternate unit

Campbelltown students**200014.1** Commercial Law

LLB alternate unit

LLB alternate unit

Year 5**Autumn session****Parramatta students**

200017.1 Dispute Resolution and Civil Procedure
200019.2 Revenue Law

LLB alternate unit

LLB alternate unit

Campbelltown students

200013.3 Administrative Law
200015.1 Criminal Procedure and Evidence

LLB alternate unit

LLB alternate unit

Spring session**Parramatta students**

200013.3 Administrative Law
200015.1 Criminal Procedure and Evidence

LLB alternate unit

LLB alternate unit

Campbelltown students

200017.1 Dispute Resolution and Civil Procedure
200019.2 Revenue Law

LLB alternate unit

LLB alternate unit

**Bachelor of Science (Mathematical Science)/
Bachelor of Laws****Recommended Sequence****Parramatta and Campbelltown****Full-time****Year 1****Autumn session**

200008.1 Torts Law
200006.1 Introduction to Law

Spring session

200007.1 Law Foundation
200010.1 Criminal Law

And students must complete

300672.1 Mathematics 1A
300673.1 Mathematics 1B
200025.1 Discrete Mathematics

Choose one of

300700.2 Statistical Decision Making
200263.1 Biometry

Year 2**Autumn session**

200011.1 Contracts

Spring session

200012.1 Property Law

And students must complete

300580.1 Programming Fundamentals
200028.2 Advanced Calculus
200027.1 Linear Algebra

Level 1 unit from BSc Unit Pool

Choose one of

200042.2 Introduction to Operations Research
300606.1 Foundations of Statistical Modelling and Decision Making

Choose one of

200033.2 Applied Statistics
200030.1 Differential Equations
300606.1 Foundations of Statistical Modelling and Decision Making
200042.2 Introduction to Operations Research
200029.1 Numerical Analysis

Year 3**Autumn session**

200009.1 Constitutional Law

Spring session

200020.3 Professional Responsibility and Legal Ethics
200045.2 Quantitative Project

Choose two of

200033.2 Applied Statistics
200030.1 Differential Equations
300606.1 Foundations of Statistical Modelling and Decision Making
200042.2 Introduction to Operations Research
200029.1 Numerical Analysis

Choose three of

200193.1 Abstract Algebra
200023.1 Analysis
200036.2 Data Mining and Visualisation
200024.1 Mathematical Finance
200022.1 Mathematical Modelling
300670.1 Optimisation Techniques
300671.1 Principles and Practice of Decision Making
200040.1 Probability & Stochastic Processes
200037.1 Regression Analysis & Experimental Design
200044.1 Simulation Techniques
200039.1 Surveys and Multivariate Analysis
200038.1 Time Series and Forecasting

Year 4**Autumn session**

200016.2 Equity Trusts and Remedies 1

Parramatta students

200014.1 Commercial Law

LLB alternate unit

LLB alternate unit

Campbelltown students

200018.2 Law of Associations

LLB alternate unit

LLB alternate unit

Spring session

200200.1 Equity Trusts and Remedies 2

Parramatta students

200018.2 Law of Associations

LLB alternate unit

LLB alternate unit

Campbelltown students

200014.1 Commercial Law

LLB alternate unit

LLB alternate unit

Year 5**Autumn session****Parramatta students**

200017.1 Dispute Resolution and Civil Procedure

200019.2 Revenue Law

LLB alternate unit

LLB alternate unit

Campbelltown students

200013.3 Administrative Law

200015.1 Criminal Procedure and Evidence

LLB alternate unit

LLB alternate unit

Spring session**Parramatta students**

200013.3 Administrative Law

200015.1 Criminal Procedure and Evidence

LLB alternate unit

LLB alternate unit

Campbelltown students

200017.1 Dispute Resolution and Civil Procedure

200019.2 Revenue Law

LLB alternate unit

LLB alternate unit

Please note: Depending on the mathematics/statistics units chosen, students may have to travel between the Parramatta and Campbelltown campuses, as not all units will be available on both campuses each session.

**Bachelor of Science (No Key Program)/
Bachelor of Laws**

Please note: Students must complete one of the majors listed in the UWS handbook entry for 3640 Bachelor of Science (please see below for the current list). The degree must include one Level 1 unit in mathematics, statistics or biometry, plus at least one Level 1 unit from two of the following discipline areas: Biology, Chemistry, Computer Science, Geoscience and Physics.

Recommended Sequence**Parramatta and Campbelltown****Full-time****Year 1****Autumn session**

200006.1 Introduction to Law

200008.1 Torts Law

Two Level 1 units from the BSc Unit Pool

Spring session

200007.1 Law Foundation

200010.1 Criminal Law

Two Level 1 units from the BSc Unit Pool

Year 2**Autumn session**

200011.1 Contracts

One Level 1 unit from the BSc Unit Pool

Two Level 2 units from the BSc Unit Pool

Spring session

200012.1 Property Law

Three Level 2 units from the BSc Unit Pool

Year 3**Autumn session**

200009.1 Constitutional Law

Three Level 3 units from the BSc Unit Pool

Spring session

200020.3 Professional Responsibility and Legal Ethics

Three Level 3 units from the BSc Unit Pool

Year 4

Autumn session

200016.2 Equity Trusts and Remedies 1

Parramatta students

200014.1 Commercial Law

LLB alternate unit

LLB alternate unit

Campbelltown students

200018.2 Law of Associations

LLB alternate unit

LLB alternate unit

Spring session

200200.1 Equity Trusts and Remedies 2

Parramatta students

200018.2 Law of Associations

LLB alternate unit

LLB alternate unit

Campbelltown students

200014.1 Commercial Law

LLB alternate unit

LLB alternate unit

Year 5

Autumn session

Parramatta students

200017.1 Dispute Resolution and Civil Procedure

200019.2 Revenue Law

LLB alternate unit

LLB alternate unit

Campbelltown students

200015.1 Criminal Procedure and Evidence

200013.3 Administrative Law

LLB alternate unit

LLB alternate unit

Spring session

Parramatta students

200013.3 Administrative Law

200015.1 Criminal Procedure and Evidence

LLB alternate unit

LLB alternate unit

Campbelltown students

200017.1 Dispute Resolution and Civil Procedure

200019.2 Revenue Law

LLB alternate unit

LLB alternate unit

List of Majors for 3640 Bachelor of Science that may be completed within this program at the Campbelltown or Parramatta campuses. Please note that some Majors are only offered on one of these campuses.

M3011.1 Biochemistry and Molecular Biology

M3019.1 Chemistry

M3023.1 Computational Decision Making

M3013.1 General Biology

M3020.1 Geochemistry

M3024.1 Knowledge Discovery and Data

Mining

M3021.1 Mathematics

M3014.1 Microbiology

M3022.1 Statistics

LLB Alternate Units

Students may choose 80 credit points of units from the following list.

200021.1 Land Transactions Law

200186.1 Advanced Taxation Law

200220.2 International Criminal Law

200278.1 Professional Legal Skills 1

200279.1 Professional Legal Skills 2

200293.1 Alternative Dispute Resolution

200294.1 Mediation

200295.1 Bioethics

200296.1 Law Economics and Business Ethics

200297.1 Law of Employment

200298.2 Immigration and Refugee Law

200529.2 Comparative Law: Legal Systems of the World

200629.1 Advanced Family Law

200630.1 Child Law

200631.1 Competition Law and Policy

200632.1 Elder Law

200633.1 Family Law

200634.1 Feminist Legal Theory and Practice

200635.1 Human Rights Law

200637.2 Intellectual Property

200638.1 International Business Transactions Law

200639.1 International Trade Law

200640.1 Medical Malpractice Law

200641.1 Wills and Succession

200646.1 Advocacy

200647.1 Planning and Environment Law

200648.1 Corporate Finance and Securities

Regulation Law

200649.1 Jurisprudence

200650.1 Advanced Torts and Civil Wrongs

200651.1 Computer Law

200652.1 Space Law - Commercial Aspects

200653.1 Public International Law

200654.1 Anti-Discrimination Law

200655.1 Consumer Protection Law

200656.1 Conflicts of Law

200657.2 Corporate Governance

200658.1 Electronic Financial Transactions Law

| | |
|----------|---------------------------------------|
| 200659.1 | Insolvency Law and Policy |
| 200660.1 | Occupational Health and Safety Law |
| 200661.1 | Media Law |
| 200662.1 | Advanced Criminal Law |
| 200663.1 | International Moot Court |
| 200694.2 | Australian Moot Court |
| 200697.1 | Banking and Securities Law |
| 200699.1 | Clinical Legal Placement |
| 200700.2 | Law Honours Dissertation |
| 200701.1 | Issues in the Criminal Justice System |
| 200702.1 | Public Health Law |
| 200704.1 | Independent Study (Law) |
| 200741.1 | Indigenous Australians and the Law |

Honours

An Honours award is offered - see the Honours in Bachelors Awards Policy and associated College Guidelines for the admission criteria (<http://policies.uws.edu.au>).

Bachelor of Social Science/Bachelor of Laws

2538.4

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year for this course is 2010 or later.

The double degree program permits students to undertake multi-skilling and offers diverse career paths providing high marketability in multiple areas of expertise. The LLB provides students with professional legal skills including the ability to analyse legal material and understand fundamental legal principles; an understanding of the relationship between law and society; the skills to analyse and solve non-legal problems and specialised study into the Australian legal system.

Study Mode

Five years full-time. Law units are available at Campbelltown and Parramatta campuses. Social Science units are available at various campuses (mainly Bankstown and Penrith), depending on the units chosen.

Location

| Campus | Attendance | Mode |
|---------------------|------------|----------|
| Campbelltown Campus | Full Time | Internal |
| Parramatta Campus | Full Time | Internal |

Accreditation

Graduates from this program are eligible to apply to the Legal Profession Admission Board for admission as a legal practitioner in N.S.W. after undertaking prescribed practical legal training.

Admission

Eligibility for admission to the Bachelor of Social Science/Bachelor of Laws is based on the following minimum requirements:

- Assumed knowledge: any two units of HSC English

- Recommended studies: HSC English standard or equivalent

Applications from Australian and New Zealand citizens and holders of permanent resident visas must be made via the Universities Admissions Centre (UAC).

International applicants must apply directly to the University of Western Sydney via UWS International.

Applicants who have undertaken studies overseas may have to provide proof of proficiency in English. Details of minimum English proficiency requirements and acceptable proof can be found on the Universities Admissions Centre website (UAC).

Overseas qualifications must be deemed by the Australian Education International - National Office of Overseas Skills Recognition (AEI-NOOSR) to be equivalent to Australian qualifications in order to be considered by UAC and UWS.

Course Structure

Qualification for a double degree in law requires the successful completion of 400 credit points including the units listed in the recommended sequences for the relevant double degree programs.

Students are eligible to graduate in the associated degree at the end of three years of full-time study, only when they have completed all non-law units plus the eight law units specified in the study sequence as being in the first three years of the relevant double degree.

It may be possible to vary the sequence of units so that students study a greater concentration of either law or their second discipline of study each semester, to minimise travel between campuses and to overcome timetabling problems. Students should speak to their academic advisor as needed.

For details of the Social Science units required please see course 1667.1 Bachelor of Social Science. Bachelor of Social Science/Bachelor of Laws students are required to complete the following social science units:

- An 80 credit point core comprised of eight common core units that will be spread out over the three year degree;
- A major in social science (chosen from the specified list of approved majors) of 80 credit points;

Note that instead of the minimum of 80 credit points of elective units required to be completed by Bachelor of Social Science students enrolled in course 1667.1, students in this Bachelor of Social Science/Bachelor of Laws course are required to complete the eight law units listed in the first three years of the recommended sequence below.

Combined Law Degree - Recommended Sequences (Parramatta)

Year 1

Autumn session

| | |
|----------|--|
| 200006.1 | Introduction to Law |
| 200008.1 | Torts Law |
| 101553.1 | Organisations, Communities and Communication |
| 101551.1 | Understanding Society |

Spring session

| | |
|-----------------|--------------------------------------|
| 200007.1 | Law Foundation |
| 200010.1 | Criminal Law |
| 101556.1 | The Geographies of Social Difference |
| 101557.1 | The Individual in Society |

Year 2**Autumn session**

| | |
|-----------------|-------------------------------|
| 200011.1 | Contracts |
| 101555.1 | Ethics in the Social Sciences |

Social Science Core Major unit 1
Social Science Core Major unit 2

Spring session

| | |
|-----------------|-------------------------|
| 200012.1 | Property Law |
| 400337.2 | Social Research Methods |

Social Science Core Major unit 3
Social Science Core Major unit 4

Year 3**Autumn session**

| | |
|-----------------|-------------------------|
| 200009.1 | Constitutional Law |
| 101552.1 | Applied Social Research |

Social Science Core Major unit 5
Social Science Core Major unit 6

Spring session

| | |
|-----------------|--|
| 200020.3 | Professional Responsibility and Legal Ethics |
| 101554.1 | Contemporary Debates in Social Science |

Social Science Core Major unit 7
Social Science Core Major unit 8

Year 4**Autumn session**

| | |
|-----------------|------------------------------|
| 200014.1 | Commercial Law |
| 200016.2 | Equity Trusts and Remedies 1 |

LLB alternate unit 1
LLB alternate unit 2

Spring session

| | |
|-----------------|------------------------------|
| 200018.2 | Law of Associations |
| 200200.1 | Equity Trusts and Remedies 2 |

LLB alternate unit 3
LLB alternate unit 4

Year 5**Autumn session**

| | |
|-----------------|--|
| 200019.2 | Revenue Law |
| 200017.1 | Dispute Resolution and Civil Procedure |

LLB alternate unit 5

LLB alternate unit 6

Spring session

| | |
|-----------------|---------------------------------|
| 200013.3 | Administrative Law |
| 200015.1 | Criminal Procedure and Evidence |

LLB alternate unit 7

LLB alternate unit 8

Combined Law Degree - Recommended Sequence (Campbelltown)**Year 1****Autumn session**

| | |
|-----------------|--|
| 200006.1 | Introduction to Law |
| 200008.1 | Torts Law |
| 101553.1 | Organisations, Communities and Communication |
| 101551.1 | Understanding Society |

Spring session

| | |
|-----------------|--------------------------------------|
| 200007.1 | Law Foundation |
| 200010.1 | Criminal Law |
| 101556.1 | The Geographies of Social Difference |
| 101557.1 | The Individual in Society |

Year 2**Autumn session**

| | |
|-----------------|-------------------------------|
| 200011.1 | Contracts |
| 101555.1 | Ethics in the Social Sciences |

Social Science Core Major unit 1
Social Science Core Major unit 2

Spring session

| | |
|-----------------|-------------------------|
| 200012.1 | Property Law |
| 400337.1 | Social Research Methods |

Social Science Core Major unit 3
Social Science Core Major unit 4

Year 3**Autumn session**

| | |
|-----------------|-------------------------|
| 200009.1 | Constitutional Law |
| 101552.1 | Applied Social Research |

Social Science Core Major unit 5
Social Science Core Major unit 6

Spring session

| | |
|-----------------|--|
| 200020.3 | Professional Responsibility and Legal Ethics |
| 101554.1 | Contemporary Debates in Social Science |

Social Science Core Major unit 7
Social Science Core Major unit 8

Year 4**Autumn session**

- 200018.2** Law of Associations
200016.2 Equity Trusts and Remedies 1

LLB alternate unit 1

LLB alternate unit 2

Spring session

- 200014.1** Commercial Law
200200.1 Equity Trusts and Remedies 2

LLB alternate unit 3

LLB alternate unit 4

Year 5**Autumn session**

- 200013.3** Administrative Law
200015.1 Criminal Procedure and Evidence

LLB alternate unit 5

LLB alternate unit 6

Spring session

- 200019.2** Revenue Law
200017.1 Dispute Resolution and Civil Procedure

LLB alternate unit 7

LLB alternate unit 8

Note: See Bachelor of Social Sciences, course code 1677 for details of the requirements of the key study area of Social Sciences.

LLB Alternate Units

Students may choose eighty credit points of units from the following list.

- 200021.1** Land Transactions Law
200186.1 Advanced Taxation Law
200220.2 International Criminal Law
200278.1 Professional Legal Skills 1
200279.1 Professional Legal Skills 2
200293.1 Alternative Dispute Resolution
200294.1 Mediation
200295.1 Bioethics
200296.1 Law Economics and Business Ethics
200297.1 Law of Employment
200298.2 Immigration and Refugee Law
200529.2 Comparative Law: Legal Systems of the World
200629.1 Advanced Family Law
200630.1 Child Law
200631.1 Competition Law and Policy
200632.1 Elder Law
200633.1 Family Law
200634.1 Feminist Legal Theory and Practice
200635.1 Human Rights Law
200637.2 Intellectual Property
200638.1 International Business Transactions Law
200639.1 International Trade Law
200640.1 Medical Malpractice Law
200641.1 Wills and Succession

- 200646.1** Advocacy
200647.1 Planning and Environment Law
200648.1 Corporate Finance and Securities Regulation Law
200649.1 Jurisprudence
200650.1 Advanced Torts and Civil Wrongs
200651.1 Computer Law
200652.1 Space Law - Commercial Aspects
200653.1 Public International Law
200654.1 Anti-Discrimination Law
200655.1 Consumer Protection Law
200656.1 Conflicts of Law
200657.2 Corporate Governance
200658.1 Electronic Financial Transactions Law
200659.1 Insolvency Law and Policy
200660.1 Occupational Health and Safety Law
200661.1 Media Law
200662.1 Advanced Criminal Law
200663.1 International Moot Court
200694.2 Australian Moot Court
200697.1 Banking and Securities Law
200699.1 Clinical Legal Placement
200700.2 Law Honours Dissertation
200701.1 Issues in the Criminal Justice System
200702.1 Public Health Law
200704.1 Independent Study (Law)
200741.1 Indigenous Australians and the Law

Honours

An Honours award is offered - see the Honours in Bachelors Awards Policy and associated College Guidelines for the admission criteria (<http://policies.uws.edu.au>).

Diploma in Business and Commerce**7007.1**

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year for this course is 2009 or later.

This course replaces 7001 Diploma in Business in 2009.

This new course is delivered by UWSCollege as an agent of the University of Western Sydney.

The Diploma in Business and Commerce is designed to provide a generalist tertiary level foundation for further study in undergraduate Business programs. It has been constructed to provide students with a sample of business units and university experiences to allow for well informed choices to be made in selecting their professional focus.

The Diploma aims to produce students who are fully prepared for study beyond the first year of an undergraduate degree. The Diploma in Business and Commerce, completed in a smaller, more supportive learning environment than usually found in first year undergraduate programs, is designed to develop students who are more aware of their roles and responsibilities within a university, have greater ability in self-directed study and have the self esteem that comes from prior achievement in a tertiary environment.

For more information on UWSCollege, please refer to the UWSCollege web site.

Location

| Campus | Attendance | Mode |
|-----------------------------------|------------|----------|
| UWSC - Nirimba Education Precinct | Full Time | Internal |
| UWSC - Nirimba Education Precinct | Part Time | Internal |

Admission

The aim of the course is to prepare students for tertiary study in Business. The Diploma is accredited by the University, as principal, to enable its agent, UWSCollege, to produce students who are fully prepared for study beyond the first year of a tertiary award.

1. English Entry requirements:

Students who come from overseas must satisfy one of the following language requirements:

- IELTS 6.0
- Completion of UWSCollege EAPIII course with a 50% pass
- A pass in Foundation Studies Academic English

2. Academic Entry Requirements

Vary according to country of origin. However, in general, completion of Year 12 or its equivalent is the minimum entry requirement OR to have passed the UWSCollege Foundation Certificate, offered by UWSCollege, with a Grade Point Average of 5.5 or higher.

Students are also assumed to have completed a subject in Mathematics, equivalent to a two unit subject in the NSW Higher School Certificate or to have passed a Foundation Level Mathematics unit at UWSCollege.

Local students entering this Diploma are required to have:

1. Completed an English subject in the NSW Higher School Certificate, or to have competency in English at IELTS 6.0 (unless a native speaker) or have completed the UWSCollege English test at IELTS 6.0 equivalent or to have passed the UWSCollege Foundation English Course.
2. Met other entry requirements such as an ATER identified prior to the offer of a place, or to have completed the UWSCollege Foundation Studies course, offered by UWSCollege, with a GPA of 5.5 or better and study of a Foundation Mathematics subject/unit .
3. Assumed knowledge in Mathematics, equivalent to a two unit subject in the NSW Higher School Certificate or to have passed a Foundation Level Mathematics course at UWSCollege.

Course Structure

Qualification for this award requires the successful completion of the units listed below.

| | |
|-----------------|--|
| 700000.1 | Information Systems in Context (UWSC) |
| 700001.1 | Marketing Principles (UWSC) |
| 700002.1 | Business Academic Skills (UWSC) |
| 700003.2 | Management Dynamics (UWSC) |
| 700004.1 | Introduction to Business Law (UWSC) |
| 700005.1 | Accounting Information for Managers (UWSC) |
| 700006.1 | Principles of Economics (UWSC) |
| 700007.2 | Statistics for Business (UWSC) |

Students who have completed an HSC equivalent qualification with study in the relevant areas will be granted advanced standing for the following two units.

Students who have not completed an HSC equivalent qualification with study in the relevant areas must complete the following two units.

| | |
|-----------------|---|
| 700045.1 | Statistics for Academic Purposes (UWSCFS) |
| 700046.1 | Accounting Fundamentals (UWSCFS) |

Students also complete a special requirement unit, Tertiary Study Skills, although this does not count for credit towards the Diploma.

Diploma in Business and Commerce Fast Track

7008.1

Students should follow the course structure for the course version relevant to the year they commenced. This version applies to students whose commencement year for this course is 2009 or later.

This course replaces 7001 Diploma in Business in 2009

This new course is delivered by UWSCollege as an agent of the University of Western Sydney.

The Diploma in Business and Commerce Fast Track is designed to provide a generalist tertiary level foundation for further study in undergraduate Business programs. It has been constructed to provide students with a sample of business units and university experiences to allow for well informed choices to be made in selecting their professional focus.

The Diploma aims to produce students who are fully prepared for study beyond the first year of an undergraduate degree. The Diploma in Business and Commerce Fast Track, completed in a smaller, more supportive learning environment than usually found in first year undergraduate programs, is designed to develop students who are more aware of their roles and responsibilities within a university, have greater ability in self-directed study and have the self esteem that comes from prior achievement in a tertiary environment.

For more information on UWSCollege, please refer to the UWSCollege web site.

Location

| Campus | Attendance | Mode |
|-----------------------------------|------------|----------|
| UWSC - Nirimba Education Precinct | Full Time | Internal |
| UWSC - Nirimba Education Precinct | Part Time | Internal |

Admission

The aim of the course is to prepare students for tertiary study in Business. The Diploma is accredited by the University, as principal, to enable its agent, UWSCollege, to produce students who are fully prepared for study beyond the first year of a tertiary award.

1. English Entry Requirements

Students who come from overseas must satisfy one of the following language requirements:

- IELTS 6.0
- Completion of UWSCollege EAP III course with a 50% pass.
- Pass in Foundation Studies Academic English
- Passed the UWSCollege English test at IELTS 6.0 equivalent

2. Academic Entry Requirements

Vary according to country of origin. However, in general, completion of Year 12 or its equivalent is the minimum entry requirement OR to have passed the UWSCollege Foundation Certificate, offered by UWSCollege, with a Grade Point Average of 6.0 or higher.

Students are also assumed to have completed a course in Mathematics, equivalent to a two unit course in the NSW Higher School Certificate or to have passed a Foundation Level Mathematics course at UWSCollege.

Local students entering this Diploma are required to have:

1. Completed an English course in the NSW Higher School Certificate, or to have competency in English at IELTS 6.0 (unless a native speaker) or have completed the UWSCollege English test at IELTS 6.0 equivalent or to have passed the UWSCollege Foundation English Course.
2. Met other entry requirements such as an ATER identified prior to the offer of a place, or to have completed the UWS College Foundation Studies course, offered by UWSCollege, with a GPA of 6.0 or better and study of a Foundation level Mathematics subject/unit.
3. Assumed knowledge in Mathematics, equivalent to a two unit course in the NSW Higher School Certificate or to have passed a Foundation Level Mathematics course at UWSCollege.

Course Structure

Qualification for this award requires the successful completion of the units listed below.

- | | |
|-----------------|--|
| 700001.1 | Marketing Principles (UWSC) |
| 700002.1 | Business Academic Skills (UWSC) |
| 700003.2 | Management Dynamics (UWSC) |
| 700004.1 | Introduction to Business Law (UWSC) |
| 700005.1 | Accounting Information for Managers (UWSC) |
| 700006.1 | Principles of Economics (UWSC) |
| 700007.2 | Statistics for Business (UWSC) |

Choose one of

- | | |
|-----------------|---------------------------------------|
| 700000.1 | Information Systems in Context (UWSC) |
|-----------------|---------------------------------------|

OR one unit from the following

- | | |
|-----------------|---|
| 700029.1 | Financial Accounting Applications (UWSC) |
| 700031.1 | Organisational Behaviour (UWSC) |
| 700030.1 | Managing People at Work (UWSC) |
| 700028.1 | Introduction to International Business (UWSC) |
| 700027.1 | Consumer Behaviour (UWSC) |

Students also complete a special requirement unit, Tertiary Study Skills, although this does not count for credit towards the Diploma.

Unit Sets

Key Program - Banking and Finance

KP2504BF.1

Those completing the banking and finance key program can access a range of finance careers, in particular with a variety of financial institutions. This program provides a strong grasp of finance along with core studies in economics. Students can choose electives in other areas, or may choose to add further economics electives ranging from political economy to applied econometrics, and/or finance electives covering areas from superannuation to investment and risk management.

Offer

| Campus | Mode |
|-------------------|----------|
| Parramatta Campus | Internal |

Unit Set Structure

Year 1

| | |
|-----------------|-------------------------------------|
| 200525.1 | Principles of Economics |
| 200101.2 | Accounting Information for Managers |
| 200540.1 | Globalisation and Australia |
| 200048.1 | Financial Institutions and Markets |
| 200488.2 | Corporate Financial Management |
| 200052.3 | Introduction to Economic Methods |
| 200549.1 | The Australian Macroeconomy |

And one elective

Year 2

| | |
|-----------------|-----------------------------------|
| 200547.1 | Macroeconomic Theory |
| 200061.1 | Financial Institutions Management |
| 200062.1 | Financial Institutions Lending |
| 200053.2 | Economic Modelling |
| 200531.1 | Industry Economics and Markets |

And three electives

Year 3

Choose two of

| | |
|-----------------|-----------------------------|
| 200059.1 | Financial Economics |
| 200518.1 | Behavioural Finance |
| 200079.1 | Derivatives |
| 200054.1 | Applied Econometrics |
| 200077.1 | The Superannuation Industry |

Choose two of

| | |
|-----------------|----------------------------|
| 200532.1 | Government and the Economy |
| 200546.1 | Macroeconomic Issues |
| 200065.1 | Political Economy |

And four electives

Key Program - Economic Analysis and Policy

KP2504EAP.1

This key program is designed for those with a keen interest in economics and public policy. It can lead to careers in a variety of areas including policy analysis and economic consultancy. Flexibility on the program allows students to pursue either a traditional economics program with a strong quantitative component, or a program that exposes them to alternatives to the traditional economic paradigms. The program can also form a sound basis for subsequent honours or other post-graduate studies.

Offer

| Campus | Mode |
|-------------------|----------|
| Parramatta Campus | Internal |

Unit Set Structure

Year 1

| | |
|-----------------|-------------------------------------|
| 200525.1 | Principles of Economics |
| 200101.2 | Accounting Information for Managers |
| 200540.1 | Globalisation and Australia |
| 200048.1 | Financial Institutions and Markets |
| 200488.2 | Corporate Financial Management |
| 200052.3 | Introduction to Economic Methods |
| 200549.1 | The Australian Macroeconomy |

And one elective

Year 2

| | |
|-----------------|--------------------------------|
| 200547.1 | Macroeconomic Theory |
| 200532.1 | Government and the Economy |
| 200531.1 | Industry Economics and Markets |
| 200053.2 | Economic Modelling |

And four electives

Year 3

| | |
|-----------------|---------------------------------------|
| 200530.1 | Microeconomic Theory and Applications |
| 200546.1 | Macroeconomic Issues |

Choose two of

| | |
|-----------------|-----------------------------|
| 200064.1 | History of Economic Thought |
| 200054.1 | Applied Econometrics |
| 200065.1 | Political Economy |

And four electives

Key Program - International Trade and Finance

KP2504ITF.1

Globalisation is transforming world economic relations. The international trade and finance key program equips students with economic and financial knowledge that is

appropriate to a range of careers in international commerce and financial institutions in general. Students can choose electives in other areas, or may choose to add further economics electives ranging from political economy to applied econometrics, and/or finance electives covering areas from superannuation to investment and risk management.

Offer

| Campus | Mode |
|-------------------|----------|
| Parramatta Campus | Internal |

Unit Set Structure

| | |
|-----------------|-------------------------------------|
| 200525.1 | Principles of Economics |
| 200101.2 | Accounting Information for Managers |
| 200540.1 | Globalisation and Australia |
| 200048.1 | Financial Institutions and Markets |
| 200488.2 | Corporate Financial Management |
| 200052.3 | Introduction to Economic Methods |
| 200549.1 | The Australian Macroeconomy |

And one elective

Year 2

| | |
|-----------------|--------------------------------|
| 200547.1 | Macroeconomic Theory |
| 200533.1 | Globalisation and Asia |
| 200531.1 | Industry Economics and Markets |
| 200053.2 | Economic Modelling |
| 200541.1 | Globalisation and Trade |

And three electives

Year 3

| | |
|-----------------|-----------------------|
| 200538.1 | Global Labour Markets |
| 200055.3 | International Finance |

Choose two of

| | |
|-----------------|-----------------------------|
| 200064.1 | History of Economic Thought |
| 200054.1 | Applied Econometrics |
| 200065.1 | Political Economy |
| 200546.1 | Macroeconomic Issues |

And four electives

Key Program - Property and Urban and Regional Development**KP2504PURD.1**

This key program is designed for those with a keen interest in economics who also wish to gain knowledge relevant to working in the property industry and regional government planning agencies. It can lead to careers in a variety of areas including policy analysis, economic consultancy and real estate management. Students can choose electives in other areas, or may choose to add further economics electives ranging from political economy to applied econometrics, and/or property electives.

Offer

| Campus | Mode |
|-------------------|----------|
| Parramatta Campus | Internal |

Unit Set Structure**Year 1**

| | |
|-----------------|-------------------------------------|
| 200525.1 | Principles of Economics |
| 200101.2 | Accounting Information for Managers |
| 200540.1 | Globalisation and Australia |
| 200048.1 | Financial Institutions and Markets |
| 200488.2 | Corporate Financial Management |
| 200052.3 | Introduction to Economic Methods |
| 200549.1 | The Australian Macroeconomy |

And one elective

Year 2

| | |
|-----------------|---|
| 200547.1 | Macroeconomic Theory |
| 200601.1 | Introduction to Property |
| 200073.1 | Economics of Planning and the Environment |
| 200053.2 | Economic Modelling |
| 200531.1 | Industry Economics and Markets |

And three electives

Year 3

| | |
|-----------------|----------------------------------|
| 200750.1 | Property Portfolio Analysis (V2) |
| 200598.1 | Property Development |
| 200075.1 | Urban and Regional Economics |
| 200749.1 | Property Investment |

And four electives

Key Program - Accounting**KT2000.1**

This key program provides students with an in-depth knowledge of accounting, supported by knowledge of associated disciplines of law, economics, finance and statistics.

Offer

| Campus | Mode |
|---------------------|----------|
| Campbelltown Campus | Internal |
| Parramatta Campus | Internal |

Unit Set Structure

Qualification for this award requires the successful completion of 240 credit points which includes compulsory units plus units associated with a particular business discipline (together making up the Key Program) and free elective units as outlined in the structure below. Students must complete a minimum of 60 credit points within their Key Program at Level 3; for some Key Programs this may include a combination of core units and elective units.

Students seeking accreditation with the Australian professional accounting bodies should complete the following three units as part of their electives.

- 200183.2** Law of Business Organisations
- 200187.1** Taxation Law
- 200488.2** Corporate Financial Management

Year 1

Autumn session

- 200083.1** Marketing Principles
- 200101.2** Accounting Information for Managers
- 200336.2** Business Academic Skills
- 200525.1** Principles of Economics

Spring session

- 200184.2** Introduction to Business Law
- 200111.1** Financial Accounting Applications
- 200571.1** Management Dynamics

Choose one of

- 200032.2** Statistics for Business
- 200052.3** Introduction to Economic Methods

Year 2

Autumn session

- 200116.2** Management Accounting Fundamentals
- 200536.1** Intermediate Financial Accounting

Choose one of

- 200488.2** Corporate Financial Management

OR one elective

Choose one of

- 200183.2** Law of Business Organisations

OR one elective

Spring session

- 200108.1** Contemporary Management Accounting
- 200534.1** Accounting Information Systems
- 200109.3** Corporate Accounting Systems

And one elective

Year 3

Autumn session

- 200535.1** Auditing and Assurance Services

And two electives

Choose one of

- 200187.1** Taxation Law

OR one elective

Spring session

- 200267.1** Advanced Accounting

Engaged Learning Unit

- 200118.2** The Accountant as a Consultant

And two electives

Key Program - Applied Economics

KT2001.1

This key program is constructed to provide general skills in economics along with specific core expertise in financial management and financial economics. This knowledge can be used in all areas of banking and finance, investment and funds management, government, industry and the service sector.

Offer

| Campus | Mode |
|---------------------|----------|
| Campbelltown Campus | Internal |
| Parramatta Campus | Internal |

Unit Set Structure

Qualification for this award requires the successful completion of 240 credit points which includes compulsory units plus units associated with a particular business discipline (together making up the Key Program) and free elective units as outlined in the structure below. Students must complete a minimum of 60 credit points within their Key Program at Level 3; for some Key Programs this may include a combination of core units and elective units

Year 1

Autumn session

- 200184.2** Introduction to Business Law
- 200336.2** Business Academic Skills
- 200525.1** Principles of Economics

Choose one of the following two units:

- 200052.3** Introduction to Economic Methods
- 200032.2** Statistics for Business

Spring session

- 200083.1** Marketing Principles
- 200101.2** Accounting Information for Managers
- 200549.1** The Australian Macroeconomy
- 200571.1** Management Dynamics

Year 2

Autumn session

- 200547.1** Macroeconomic Theory
- 200048.1** Financial Institutions and Markets

And two electives

Spring session

- 200053.2** Economic Modelling

200531.1 Industry Economics and Markets

And two electives

Year 3**Autumn session**

Engaged Learning Unit

200537.2 Economics and Finance Engagement Project

One alternate unit

One elective

Choose one of

200530.1 Microeconomic Theory and Applications**200054.1** Applied Econometrics**200546.1** Macroeconomic Issues**Spring session**

One alternate unit

And three electives

Alternate Units**200065.1** Political Economy**200075.1** Urban and Regional Economics**200081.2** Managerial Economics**Key Program - Applied Finance****KT2002.1**

This key program is suitable for students committed to a career in the rapidly growing finance sector. It provides a strong grasp of finance along with foundational studies in accounting, economics, management and marketing. The course includes eight free electives that can be used to complete any other eight unit major offered by the School of Economics and Finance or by any other school at UWS.

Offer

| Campus | Mode |
|---------------------|----------|
| Campbelltown Campus | Internal |
| Parramatta Campus | Internal |

Unit Set Structure

Qualification for this award requires the successful completion of 240 credit points which includes compulsory units plus units associated with a particular business discipline (together making up the Key Program) and free elective units as outlined in the structure below. Students must complete a minimum of 60 credit points within their Key Program at Level 3; for some Key Programs this may include a combination of core units and elective units

Year 1**Autumn session****200184.2** Introduction to Business Law**200336.2** Business Academic Skills**200525.1** Principles of Economics

Choose one of

200052.3 Introduction to Economic Methods**200032.2** Statistics for Business**Spring session****200083.1** Marketing Principles**200101.2** Accounting Information for Managers**200571.1** Management Dynamics**200549.1** The Australian Macroeconomy**Year 2****Autumn session****200048.1** Financial Institutions and Markets**200488.2** Corporate Financial Management

And two electives

Spring session**200053.2** Economic Modelling**200057.2** Investment Management

And two electives

Year 3**Autumn session**

Engaged Learning Unit (200537):

200537.2 Economics and Finance Engagement Project**200078.1** Portfolio Management

And one alternate Unit

And one elective

Spring session

One Alternate unit

And three electives

Alternate Units**200055.3** International Finance**200059.1** Financial Economics**200077.1** The Superannuation Industry**200079.1** Derivatives**200518.1** Behavioural Finance**Key Program - Economics and Finance****KT2004.1**

This key program is designed to provide a broad based and highly flexible education in understanding how the economy functions. The topics covered span political and social sciences, financial and business disciplines. Students will be prepared for employment in a large range of occupations in business, government and the social services sector.

Offer

| Campus | Mode |
|---------------------|----------|
| Campbelltown Campus | Internal |
| Parramatta Campus | Internal |

Unit Set Structure

Qualification for this award requires the successful completion of 240 credit points which includes compulsory units plus units associated with a particular business discipline (together making up the Key Program) and free elective units as outlined in the structure below. Students must complete a minimum of 60 credit points within their Key Program at Level 3; for some Key Programs this may include a combination of core units and elective units

Year 1**Autumn session**

| | |
|-----------------|------------------------------|
| 200184.2 | Introduction to Business Law |
| 200336.2 | Business Academic Skills |
| 200525.1 | Principles of Economics |

Choose one of

| | |
|-----------------|----------------------------------|
| 200052.3 | Introduction to Economic Methods |
| 200032.2 | Statistics for Business |

Spring session

| | |
|-----------------|-------------------------------------|
| 200101.2 | Accounting Information for Managers |
| 200083.1 | Marketing Principles |
| 200571.1 | Management Dynamics |
| 200549.1 | The Australian Macroeconomy |

Year 2**Autumn session**

| | |
|-----------------|------------------------------------|
| 200547.1 | Macroeconomic Theory |
| 200048.1 | Financial Institutions and Markets |
| 200488.2 | Corporate Financial Management |

And one elective

Spring session

| | |
|-----------------|--------------------------------|
| 200053.2 | Economic Modelling |
| 200057.2 | Investment Management |
| 200531.1 | Industry Economics and Markets |

And one elective

Year 3**Autumn session**

Engaged Learning Unit (200537):

| | |
|-----------------|--|
| 200537.2 | Economics and Finance Engagement Project |
|-----------------|--|

Choose one of

| | |
|-----------------|-----------------------|
| 200054.1 | Applied Econometrics |
| 200055.3 | International Finance |
| 200078.1 | Portfolio Management |

And two electives

Spring session

Choose one of

| | |
|-----------------|---------------------------------------|
| 200546.1 | Macroeconomic Issues |
| 200530.1 | Microeconomic Theory and Applications |

Choose one of

| | |
|-----------------|---------------------|
| 200059.1 | Financial Economics |
| 200518.1 | Behavioural Finance |

And two electives

Key Program - Financial Mathematics**KT2006.1**

This key program provides a coherent study program in mathematics, statistics, business and finance, that can be linked with other units covering areas such as economics and accounting. It provides the necessary background to undertake examination of a range of aspects of the Australian banking and finance systems, including management of large portfolios, pricing and hedging of financial instruments and modelling of financial markets. Graduates gain a strong grounding in the theory and applications of mathematical and statistical techniques as they are utilised in the finance industry.

Offer

| Campus | Mode |
|-------------------|----------|
| Parramatta Campus | Internal |

Unit Set Structure

Qualification for this award requires the successful completion of 240 credit points which includes compulsory units plus units associated with a particular business discipline (together making up the Key Program) and free elective units as outlined in the structure below. Students must complete a minimum of 60 credit points within their Key Program at Level 3; for some Key Programs this may include a combination of core units and elective units.

Year 1**Autumn session**

| | |
|-----------------|--------------------------|
| 200336.2 | Business Academic Skills |
| 200525.1 | Principles of Economics |
| 200032.2 | Statistics for Business |
| 200083.1 | Marketing Principles |

Spring session

| | |
|-----------------|-------------------------------------|
| 300672.1 | Mathematics 1A |
| 200101.2 | Accounting Information for Managers |
| 200571.1 | Management Dynamics |
| 200184.2 | Introduction to Business Law |

Year 2**Autumn session**

| | |
|-----------------|------------------------------------|
| 200048.1 | Financial Institutions and Markets |
| 200488.2 | Corporate Financial Management |
| 300673.1 | Mathematics 1B |
| 200033.2 | Applied Statistics |

Spring session

| | |
|-----------------|-----------------------------------|
| 200057.2 | Investment Management |
| 200026.2 | Advanced Mathematics for Business |

And two electives

Year 3**Autumn session**

Two alternate units from the list below

Two electives

Spring session

| | |
|-----------------|----------------------|
| 200024.1 | Mathematical Finance |
|-----------------|----------------------|

Engaged Learning Unit

| | |
|-----------------|----------------------|
| 200045.2 | Quantitative Project |
|-----------------|----------------------|

Two alternate units from the list below

Alternate Units

| | |
|-----------------|---|
| 200022.1 | Mathematical Modelling |
| 200023.1 | Analysis |
| 200037.1 | Regression Analysis & Experimental Design |
| 200038.1 | Time Series and Forecasting |
| 200039.1 | Surveys and Multivariate Analysis |
| 200040.1 | Probability & Stochastic Processes |
| 200055.3 | International Finance |
| 200059.1 | Financial Economics |
| 200061.1 | Financial Institutions Management |
| 200078.1 | Portfolio Management |
| 200079.1 | Derivatives |
| 200193.1 | Abstract Algebra |
| 200749.1 | Property Investment |
| 200750.1 | Property Portfolio Analysis (V2) |

Key Program - Global Operations and Supply Chain Management**KT2007.1**

This Key Program ensures that graduates possess the knowledge and skills in the areas of global operations, logistics and supply chain management. The Key Program equips graduates to work in the many areas of logistics and operations management including manufacturing or services. Job positions such as production manager, customer service manager, service operations manager, logistics manager and operations manager are all appropriate for this course. The Key Program will facilitate the promotion to senior management responsibilities after sufficient experience.

Offer

| Campus | Mode |
|---------------------|-------------|
| Campbelltown Campus | Internal |
| Parramatta Campus | Internal |

Unit Set Structure

Qualification for this award requires the successful completion of 240 credit points which includes compulsory units plus units associated with a particular business discipline (together making up the Key Program) and free elective units as outlined in the structure below. Students must complete a minimum of 60 credit points within their Key Program at Level 3; for some Key Programs this may include a combination of core units and elective units.

Year 1**Autumn session**

| | |
|-----------------|-------------------------------------|
| 200677.2 | Global Supply Chain Management |
| 200336.2 | Business Academic Skills |
| 200525.1 | Principles of Economics |
| 200101.2 | Accounting Information for Managers |

Spring session

| | |
|-----------------|------------------------------|
| 200083.1 | Marketing Principles |
| 200184.2 | Introduction to Business Law |
| 200571.1 | Management Dynamics |

Choose one of

| | |
|-----------------|----------------------------------|
| 200032.2 | Statistics for Business |
| 200052.3 | Introduction to Economic Methods |

Year 2**Autumn session**

| | |
|-----------------|--|
| 200528.1 | Management of Projects |
| 200588.1 | Global Operations and Logistics Management |

And two electives

Spring session

| | |
|-----------------|--------------------------|
| 200167.1 | Quality Management |
| 200585.1 | Organisational Behaviour |

And two electives

Year 3**Autumn session**

| | |
|-----------------|---|
| 200667.1 | Global Enterprise Resource Planning |
| 200668.1 | Technology Management for Competitiveness |

And two electives

Spring session

Engaged Learning Unit (200162):

| | |
|-----------------|--------------------------------------|
| 200565.1 | Operations and Logistics in Practice |
| 200162.1 | Business Report |

And two electives

Key Program - Human Resource Development and Organisational Development

KT2009.1

This key program has been accredited with the Australian Human Resources Institute (AHRI). This key program provides key studies in both human resource development and organisation development within a broad strategic management context. It enables students to develop a strategic focus for the matching of workforce and individual skills to facilitate organisational change and growth in today's complex and growing business environment. These are key managerial requirements for contemporary private and public sector organisations. Career opportunities include training and development management, organisational change management, management of skills and career development in public and private sector organisations, and workforce planning for both organisational and regional development in public and private organisations.

Offer

| Campus | Mode |
|-------------------|----------|
| Parramatta Campus | Internal |

Unit Set Structure

Qualification for this award requires the successful completion of 240 credit points which includes compulsory units plus units associated with a particular business discipline (together making up the Key Program) and free elective units as outlined in the structure below. Students must complete a minimum of 60 credit points within their Key Program at Level 3; for some Key Programs this may include a combination of core units and elective units.

Year 1

Autumn session

| | |
|----------|-------------------------------------|
| 200336.2 | Business Academic Skills |
| 200571.1 | Management Dynamics |
| 200184.2 | Introduction to Business Law |
| 200101.2 | Accounting Information for Managers |

Spring session

| | |
|----------|-------------------------|
| 200300.1 | Managing People at Work |
| 200525.1 | Principles of Economics |

Choose one of

| | |
|----------|----------------------------------|
| 200032.2 | Statistics for Business |
| 200052.3 | Introduction to Economic Methods |

And one elective

Year 2

Autumn session

| | |
|----------|---------------------------------------|
| 200083.1 | Marketing Principles |
| 200243.2 | Work Employment and the Labour Market |
| 200610.1 | Employee Training and Development |

And one elective

Spring session

| | |
|----------|---|
| 200376.1 | Managing and Developing Careers |
| 200157.2 | Organisational Learning and Development |

And two electives

Year 3

Autumn session

| | |
|----------|---|
| 200570.2 | Management of Change |
| 200175.4 | Managing Human Resources and Industrial Relations |

And two electives

Spring session

| | |
|----------|----------------------------------|
| 200159.2 | Organisation Analysis and Design |
|----------|----------------------------------|

Engaged Learning Unit (200381):

| | |
|----------|-------------------------------------|
| 200381.3 | Human Resources Development Seminar |
|----------|-------------------------------------|

And two electives

Key Program - International Business

KT2011.1

The global economy, which previously was for some an interesting, attractive, exciting but highly abstract concept, is today a reality. This program has been developed in response to the needs of the growing number of employers and the burgeoning student interest in global business opportunities. On a solid foundation in domestic business education, is built a detailed knowledge of the international dimension of business and the necessary understanding of the workings of that market system.

Offer

| Campus | Mode |
|-------------------|----------|
| Parramatta Campus | Internal |

Unit Set Structure

Qualification for this award requires the successful completion of 240 credit points which includes eight compulsory units (common core) plus eight units associated with a particular business discipline (together making up the Key Program) and eight units as free electives as outlined in the structure below. Students must complete a minimum of 60 credit points within their Key Program at Level 3; for some Key Programs this may include a combination of core units and elective units.

Year 1

Autumn session

| | |
|-----------------|--|
| 200336.2 | Business Academic Skills |
| 200571.1 | Management Dynamics |
| 200083.1 | Marketing Principles |
| 200591.1 | Introduction to International Business |

Spring session

| | |
|-----------------|-------------------------------------|
| 200101.2 | Accounting Information for Managers |
| 200184.2 | Introduction to Business Law |
| 200525.1 | Principles of Economics |

Choose one of

| | |
|-----------------|----------------------------------|
| 200032.2 | Statistics for Business |
| 200052.3 | Introduction to Economic Methods |

Year 2**Autumn session**

| | |
|-----------------|-------------------------|
| 200541.1 | Globalisation and Trade |
| 200094.1 | International Marketing |

And two electives

Spring session

| | |
|-----------------|----------------------------------|
| 200374.2 | International Marketing Research |
| 200589.1 | Export Strategy and Applications |

And two electives

Year 3**Autumn session**

| | |
|-----------------|---------------------------------|
| 200626.1 | International Business Strategy |
| 200595.2 | International Business Finance |

And two electives

Spring session

Engaged Learning Unit (200590):

| | |
|-----------------|--------------------------------|
| 200590.1 | International Business Project |
|-----------------|--------------------------------|

Choose one of

| | |
|-----------------|-----------------------|
| 200098.1 | The Markets of Asia |
| 200099.2 | The Markets of Europe |

And two electives

Key Program - International Trade and Finance**KT2013.1**

This key program has been developed in response to the needs of the growing number of employers and the burgeoning student interest in global business opportunities. The program equips students with tools that will enable them to handle complex issues relevant to open economies.

Offer

| Campus | Mode |
|-------------------|-------------|
| Parramatta Campus | Internal |

Unit Set Structure

Qualification for this award requires the successful completion of 240 credit points which includes compulsory units plus units associated with a particular business discipline (together making up the Key Program) and free elective units as outlined in the structure below. Students must complete a minimum of 60 credit points within their Key Program at Level 3; for some Key Programs this may include a combination of core units and elective units.

Year 1**Autumn session**

| | |
|-----------------|------------------------------|
| 200184.2 | Introduction to Business Law |
| 200336.2 | Business Academic Skills |
| 200525.1 | Principles of Economics |

Choose one of

| | |
|-----------------|----------------------------------|
| 200032.2 | Statistics for Business |
| 200052.3 | Introduction to Economic Methods |

Spring session

| | |
|-----------------|-------------------------------------|
| 200101.2 | Accounting Information for Managers |
| 200083.1 | Marketing Principles |
| 200571.1 | Management Dynamics |
| 200549.1 | The Australian Macroeconomy |

Year 2**Autumn session**

| | |
|-----------------|--------------------------------|
| 200488.2 | Corporate Financial Management |
| 200547.1 | Macroeconomic Theory |

And two electives

Spring session

| | |
|-----------------|------------------------|
| 200053.2 | Economic Modelling |
| 200533.1 | Globalisation and Asia |

And two electives

Year 3**Autumn session**

Engaged Learning Unit (200537):

| | |
|-----------------|--|
| 200537.2 | Economics and Finance Engagement Project |
| 200055.3 | International Finance |

Choose one of

| | |
|-----------------|-----------------------|
| 200054.1 | Applied Econometrics |
| 200538.1 | Global Labour Markets |
| 200546.1 | Macroeconomic Issues |

And one elective

Spring session

200541.1 Globalisation and Trade

And three electives

Key Program - Management**KT2014.1**

This key program relates to management careers in contemporary private, public or not-for-profit organisations in Australia and abroad. Students undertake a sequence of units that, through the recognition of specific attributes required for a broad management career, enhance their capacity to initiate valued change and contribute in the complex field of management. The development of applied strategic knowledge provides strong analytical outcomes directed at understanding the impact managers have on organisational decision making. Change and strategic management knowledge is developed to assist students in applying the concepts of organisational ethics and social responsibility. Students enrolled in this Key Program must undertake either a major or sub-major in another functional area of business offered by the College of Business, except the Managing Organisations or Managing Globally majors and/or sub-majors.

Offer

| Campus | Mode |
|---------------------|----------|
| Campbelltown Campus | Internal |
| Parramatta Campus | Internal |

Unit Set Structure

Students enrolled in this Key Program must undertake either a major or sub-major in another functional area of business offered by the College of Business, except the Managing Organisations or Managing Globally majors and/or sub-majors.

Qualification for this award requires the successful completion of 240 credit points which includes compulsory units plus units associated with a particular business discipline (together making up the Key Program) and free elective units as outlined in the structure below. Students must complete a minimum of 60 credit points within their Key Program at Level 3; for some Key Programs this may include a combination of core units and elective units.

Year 1**Autumn session**

| | |
|-----------------|-------------------------------------|
| 200083.1 | Marketing Principles |
| 200101.2 | Accounting Information for Managers |
| 200336.2 | Business Academic Skills |
| 200571.1 | Management Dynamics |

Spring session

| | |
|-----------------|------------------------------|
| 200184.2 | Introduction to Business Law |
| 200525.1 | Principles of Economics |
| 200585.1 | Organisational Behaviour |

Choose one of

| | |
|-----------------|----------------------------------|
| 200032.2 | Statistics for Business |
| 200052.3 | Introduction to Economic Methods |

Year 2**Autumn session**

| | |
|-----------------|------------------------------|
| 200158.2 | Business, Society and Policy |
| 200586.1 | Cross Cultural Management |

And two electives

Spring session

| | |
|-----------------|--|
| 200588.1 | Global Operations and Logistics Management |
|-----------------|--|

Choose one of

| | |
|-----------------|---|
| 200157.2 | Organisational Learning and Development |
| 200159.2 | Organisation Analysis and Design |

And two electives

Year 3**Autumn session**

| | |
|-----------------|-------------------------------|
| 200570.2 | Management of Change |
| 200752.1 | Power, Politics and Knowledge |

And two electives

Spring session

Engaged Learning Unit (200568):

| | |
|-----------------|--------------------------------|
| 200568.1 | Contemporary Management Issues |
| 200587.1 | Strategic Management |

And two electives

Key Program - Marketing**KT2015.1**

This key program prepares students for a career in any of the diverse fields of marketing in industry, commerce and in not-for-profit and government organisations. The key program focuses on the increasingly important role of marketing as the major source of organisational revenues and as a key contributor to organisational performance. Participants are exposed to the broad and dynamic field of marketing, providing knowledge which is critical to graduate capability in marketing roles in contemporary and emergent organisations. Foundation studies include areas such as management, economics, quantitative methods, finance and commercial law. Electives provide wide scope for further studies in areas of individual interest and allow for both specialisation and eclecticism.

Offer

| Campus | Mode |
|---------------------|----------|
| Campbelltown Campus | Internal |
| Parramatta Campus | Internal |

Unit Set Structure

Qualification for this award requires the successful completion of 240 credit points which includes compulsory units plus units associated with a particular business discipline (together making up the Key Program) and free elective units as outlined in the structure below. Students must complete a minimum of 60 credit points within their Key Program at Level 3; for some Key Programs this may include a combination of core units and elective units.

Year 1

Autumn session

- 200083.1** Marketing Principles
- 200336.2** Business Academic Skills
- 200525.1** Principles of Economics

Choose one of

- 200032.2** Statistics for Business
- 200052.3** Introduction to Economic Methods

Spring session

- 200084.1** Consumer Behaviour
- 200101.2** Accounting Information for Managers
- 200184.2** Introduction to Business Law
- 200571.1** Management Dynamics

Year 2

Autumn session

- 200592.1** Marketing Research
- 200086.2** Marketing Communications

And two electives

Spring session

- 200090.2** Marketing of Services
- 200088.1** Brand and Product Management

And two electives

Year 3

Autumn session

- 200087.1** Strategic Marketing Management
- 200094.1** International Marketing

And two electives

Spring session

Engaged Learning Unit (200096):

- 200096.2** Marketing Planning Project
- 200091.2** Business to Business Marketing

And two electives

Key Program - Property

KT2016.1

This key program is available on-campus in full time and part time modes or by distance. Please contact the Parramatta course advisor for information on the distance mode offering. This key program uses the principles of a range of areas of property, business, planning and law for making effective decisions in property. The property industry is dynamic, with a wide range of professional career opportunities available in valuation, property investment and property development. Institutional investors with multi-billion dollar commercial property portfolios, the major property companies, valuation firms and the leading property advisory companies would be major employers of graduates, both in Australia and overseas. This program is practical and students are encouraged to participate in an industry-supported work experience program.

Offer

| Campus | Mode |
|-------------------|----------|
| Parramatta Campus | External |
| Parramatta Campus | Internal |

Unit Set Structure

Qualification for this award requires the successful completion of 240 credit points which includes compulsory units plus units associated with a particular business discipline (together making up the Key Program) and free elective units as outlined in the structure below. Students must complete a minimum of 60 credit points within their Key Program at Level 3; for some Key Programs this may include a combination of core units and elective units.

Accreditation

For accreditation purposes with the Australian Property Institute (Certified Practising Valuer) and registration as a valuer with the (NSW) Office of Fair Trading it is essential that students complete the following units as part of their electives.

- 200435.2** Property Development Controls
- 200599.1** Land Law
- 200604.1** Valuation of Special Premises
- 200605.1** Rural Valuation
- 200711.1** Statutory Valuation
- 300706.1** Building 1

Internal Mode

Year 1

Autumn session

- 200336.2** Business Academic Skills
- 200525.1** Principles of Economics
- 200601.1** Introduction to Property

Choose one of

300706.1 Building 1

OR one elective

Spring session

200083.1 Marketing Principles
200101.2 Accounting Information for Managers
200184.2 Introduction to Business Law
200602.1 Principles of Valuation

Year 2

Autumn session

200032.2 Statistics for Business
200603.1 Commercial Valuation
200571.1 Management Dynamics

Choose one of

200435.2 Property Development Controls

OR one elective

Spring session

200749.1 Property Investment
200750.1 Property Portfolio Analysis (V2)

Choose one of

200605.1 Rural Valuation

OR one elective

Choose one of:

200599.1 Land Law

OR one elective

Year 3

Autumn session

200598.1 Property Development
200600.1 Commercial Property Management

And one elective

Choose one of

200711.1 Statutory Valuation

OR one elective

Spring session

Engaged Learning Unit (200360):

200360.1 Property Project
200597.1 Property Finance and Tax

And one elective

Choose one of

200604.1 Valuation of Special Premises

OR one elective

Distance Mode

Year 1

Autumn session

200336.2 Business Academic Skills
200601.1 Introduction to Property

Choose one of

300706.1 Building 1

OR one elective

Spring session

200602.1 Principles of Valuation
200184.2 Introduction to Business Law
200101.2 Accounting Information for Managers

Year 2

Autumn session

200603.1 Commercial Valuation
200032.2 Statistics for Business
200525.1 Principles of Economics

Spring session

200083.1 Marketing Principles
200749.1 Property Investment

Choose one of

200599.1 Land Law

OR one elective

Year 3

Autumn session

200571.1 Management Dynamics
200600.1 Commercial Property Management

Choose one of

200435.2 Property Development Controls

OR one elective

Spring session

200597.1 Property Finance and Tax
200750.1 Property Portfolio Analysis (V2)

Choose one of

200605.1 Rural Valuation

OR one elective

Year 4

Autumn session

200598.1 Property Development

Choose one of

200711.1 Statutory Valuation

OR one elective

Choose one of

200545.1 International Property

OR one elective

Spring session

200360.1 Property Project

Choose one of

200604.1 Valuation of Special Premises

OR one elective

Choose one of

200748.1 Property Development 2

OR one elective

Key Program - Human Resource Management and Industrial Relations

KT2019.1

This Key Program is designed for people who seek careers in human resource management and industrial relations. It provides a general business education in first year. In second and third years, specialist units provide students with a capacity for career positions that require the formation and implementation of employment relations policies and practices to meet organisational objectives and strategies. Graduates work in areas that focus on recruitment and selection, performance management, training and development, pay and benefits, equity and diversity management, agreement negotiation, dispute resolution, policy analysis and industrial advocacy.

Offer

| Campus | Mode |
|---------------------|----------|
| Campbelltown Campus | Internal |
| Parramatta Campus | Internal |

Unit Set Structure

Qualification for this award requires the successful completion of 240 credit points including the units listed in the recommended sequence below.

Year 1

Autumn

200336.2 Business Academic Skills
200571.1 Management Dynamics
200184.2 Introduction to Business Law
200101.2 Accounting Information for Managers

Spring

200300.1 Managing People at Work
200525.1 Principles of Economics
200083.1 Marketing Principles

Choose one of

200032.2 Statistics for Business
200052.3 Introduction to Economic Methods

Year 2

Autumn

200614.1 Enterprise Industrial Relations
200621.2 International Human Resource Management

And two electives

Spring

200739.1 Reward and Performance Management

Choose one of

200610.1 Employee Training and Development
200150.1 Managing Diversity
200753.1 Occupational Health and Safety

And two electives

Year 3

Autumn

200616.2 Workplace Behaviour
200613.1 Negotiation, Bargaining and Advocacy

And two electives

Spring

200575.2 Processes and Evaluation in Employment Relations
200740.1 Human Resource and Industrial Relations Strategy

And two electives

Key Program - International Business and Global Management

KT2020.1

As Australian organisations (private sector, public sector and not-for-profit) develop closer links with similar organisations in other countries there will be increasing demand for graduates with knowledge of both international business and international management. This key program has been developed in response to the needs of the growing number of employers and the burgeoning student interest in global business opportunities. On a solid foundation in domestic business education, is built a detailed knowledge of the international dimension of business and management and the necessary understanding of the workings of global markets and organisational systems. An exciting aspect in this key program is that students engage in a project called International Business Project, and engage with a real business in international business.

Offer

| Campus | Mode |
|-------------------|----------|
| Parramatta Campus | Internal |

Unit Set Structure

Qualification for this award requires the successful completion of 240 credit points as outlined in the structure below.

Full-time**Year 1****Autumn session**

| | |
|-----------------|--|
| 200083.1 | Marketing Principles |
| 200336.2 | Business Academic Skills |
| 200571.1 | Management Dynamics |
| 200591.1 | Introduction to International Business |

Spring session

| | |
|-----------------|-------------------------------------|
| 200101.2 | Accounting Information for Managers |
| 200300.1 | Managing People at Work |
| 200525.1 | Principles of Economics |

Choose one of

| | |
|-----------------|----------------------------------|
| 200032.2 | Statistics for Business |
| 200052.3 | Introduction to Economic Methods |

Year 2**Autumn session**

| | |
|-----------------|---|
| 200184.2 | Introduction to Business Law |
| 200255.1 | Management of E-Business Processes |
| 200621.2 | International Human Resource Management |
| 200626.1 | International Business Strategy |

Spring session

| | |
|-----------------|----------------------------------|
| 200158.2 | Business, Society and Policy |
| 200374.2 | International Marketing Research |
| 200595.2 | International Business Finance |
| 200586.1 | Cross Cultural Management |

Year 3**Autumn session**

| | |
|-----------------|--|
| 200094.1 | International Marketing |
| 200678.1 | Strategic Intelligence and Decision Making |
| 200150.1 | Managing Diversity |

And one elective

Spring session

Engaged Learning Unit (200590)

| | |
|-----------------|----------------------------------|
| 200590.1 | International Business Project |
| 200589.1 | Export Strategy and Applications |
| 200623.2 | International Management |

And one elective

Key Program - Hospitality Management**KT2021.1**

Hospitality Management takes students beyond the idea of customer service and into the idea of providing a customer experience. Graduates from this key program will cover the key areas of hospitality of food & beverage, accommodation and event management, coupled with engaged units offering industry related projects. The aim is to develop a career focus for graduates capable of managing hotels, resorts, clubs, food-service enterprises or other service-oriented businesses. The course provides specialised education in areas important to the hospitality industry such as hospitality operations management, planning and design of hospitality facilities, business management, industry research projects and an overview of the hospitality industry.

Offer

| Campus | Mode |
|-------------------|----------|
| Parramatta Campus | Internal |

Unit Set Structure

Qualification for this award requires the successful completion of 240 credit points which includes compulsory units plus units associated with a particular business discipline (together making up the Key Program) and free elective units as outlined in the structure below. Students must complete a minimum of 60 credit points within their Key Program at Level 3; for some Key Programs this may include a combination of core units and elective units.

Full-time**Year 1****Autumn session**

| | |
|-----------------|-------------------------------------|
| 200083.1 | Marketing Principles |
| 200336.2 | Business Academic Skills |
| 200101.2 | Accounting Information for Managers |
| 200273.3 | Managing Service and Experience |

Spring session

| | |
|-----------------|------------------------------|
| 200571.1 | Management Dynamics |
| 200184.2 | Introduction to Business Law |
| 200525.1 | Principles of Economics |

Choose one of:

| | |
|-----------------|----------------------------------|
| 200032.2 | Statistics for Business |
| 200052.3 | Introduction to Economic Methods |

Year 2**Autumn session**

| | |
|-----------------|---|
| 200710.1 | Managing the Food and Beverage Experience |
| 200709.1 | Managing the Accommodation Experience |

And two electives

Spring session

200584.2 Hospitality Management Operations
200742.1 Sport and Hospitality Event Management

And two electives

Year 3

Autumn session

200708.1 Hospitality Industry
200707.1 Service Industry Studies

And two electives

Spring session

200148.1 Planning and Design of Hospitality Facilities

Engaged Learning Unit

200561.2 Hospitality Management Applied Project

And two electives

Key Program - Sport Management

KT2022.1

The Sport Management key program is designed for people who seek careers in Australian and international Sport management. Specialist units provide students with a capacity to understand and function within the increasingly specialist context in which sport is played, organised and managed. Graduates are equipped with the skills and knowledge to manage sport experiences and resource pertaining to globalisation and emerging contemporary issues in sport. Graduates find career employment at all levels of government as well as within the private sector for both commercial and Non-commercial organisations. Positions include project management of facilities and events, management and co ordination of leisure, sport and civic event departments, sport marketing, player management and sport public relations, elite sport development, sport and leisure programming.

Offer

| Campus | Mode |
|---------------------|----------|
| Campbelltown Campus | Internal |

Unit Set Structure

Qualification for this award requires the successful completion of 240 credit points which includes compulsory units plus units associated with a particular business discipline (together making up the Key Program) and free elective units as outlined in the structure below. Students must complete a minimum of 60 credit points within their Key Program at Level 3; for some Key Programs this may include a combination of core units and elective units.

Full-time

Year 1

Autumn session

200083.1 Marketing Principles
200336.2 Business Academic Skills
200101.2 Accounting Information for Managers
200705.1 The World of Sport Management

Spring session

200525.1 Principles of Economics
200184.2 Introduction to Business Law
200571.1 Management Dynamics

Choose one of:

200032.2 Statistics for Business
200052.3 Introduction to Economic Methods

Year 2

Autumn session

200665.1 Strategic Communication in Sport
200273.3 Managing Service and Experience

And two electives

Spring session

200664.1 Sport Management Internship
200742.1 Sport and Hospitality Event Management

And two electives

Year 3

Autumn session

200754.1 Sports Management - Planning and Development
200707.1 Service Industry Studies

And two electives

Spring session

Engaged Learning Unit (200580)

200751.1 Sport Management Applied Project
400335.2 Contemporary Issues in Sport Management

And two electives

Major - Accounting

M2000.1

This major is available to students enrolled in any UWS undergraduate award except those enrolled in an Accounting Key Program or 2727 Bachelor of Financial Advising. This major is designed for students who wish to work in a business area where a basic understanding of accounting processes would be an advantage. Completion

of this major will not satisfy the requirements for membership to the CPA/ACA professional bodies.

Offer

| Campus | Mode |
|---------------------|----------|
| Campbelltown Campus | Internal |
| Parramatta Campus | Internal |

Unit Set Structure

Students must complete eight units comprising two core units and six units from the unit pool.

Core Units

| | |
|-----------------|-------------------------------------|
| 200101.2 | Accounting Information for Managers |
| 200116.2 | Management Accounting Fundamentals |

Pool units

| | |
|-----------------|--------------------------------------|
| 200102.2 | Accounting Philosophies and Theories |
| 200108.1 | Contemporary Management Accounting |
| 200109.3 | Corporate Accounting Systems |
| 200111.1 | Financial Accounting Applications |
| 200118.2 | The Accountant as a Consultant |
| 200488.2 | Corporate Financial Management |
| 200534.1 | Accounting Information Systems |
| 200535.1 | Auditing and Assurance Services |
| 200536.1 | Intermediate Financial Accounting |

Major - Applied Marketing Management

M2001.1

Each of the units constituting this major is focussed upon a particular application of marketing management. The emphasis is on the development of applied skills in marketing. Students undertaking this combination of units will be equipped with skills pertinent to employment in sales and marketing in a diverse range of organisations.

Offer

| Campus | Mode |
|-------------------|----------|
| Parramatta Campus | Internal |

Unit Set Structure

Students must complete the following eight units.

| | |
|-----------------|----------------------------|
| 200083.1 | Marketing Principles |
| 200092.1 | New Product Marketing |
| 200089.1 | Retail Management |
| 200095.2 | Sales Management |
| 200097.2 | Applied Marketing Research |
| 200093.2 | New Frontiers in Marketing |
| 200099.2 | The Markets of Europe |
| 200098.1 | The Markets of Asia |

Major - International Business

M2003.1

This major is available to all undergraduate students other than those completing an International Business Key Program. The international program has been developed in response to the needs of the growing number of employers, the industry sectors and the student demands and interests in understanding the international dimensions of our changing world on a day to day, an example includes foreign exchanges impacting on businesses and consumers. Built upon domestic business education, a detailed knowledge is required from an international perspective when applying an understanding of the workings of that international business market to real life case studies and examples.

Offer

| Campus | Mode |
|-------------------|----------|
| Parramatta Campus | Internal |

Unit Set Structure

Students must complete eight units as follows.

| | |
|-----------------|--|
| 200591.1 | Introduction to International Business |
| 200094.1 | International Marketing |
| 200541.1 | Globalisation and Trade |
| 200626.1 | International Business Strategy |
| 200374.2 | International Marketing Research |
| 200590.1 | International Business Project |
| 200589.1 | Export Strategy and Applications |

Choose one of

| | |
|-----------------|-----------------------|
| 200098.1 | The Markets of Asia |
| 200099.2 | The Markets of Europe |

Major - Managing Global Logistics and Supply Chains

M2007.1

This major is available to all students except those enrolled in the Global Operations and Supply Chain Management or Global Logistics and Operations Management Key Programs within the Bachelor of Business and Commerce. Logistics and Supply Chain Management form the backbone of many businesses ranging from manufacturing to service industries. Given the increasingly global nature of the economy this major comprehensively looks at operations, logistics and supply chain management in a global context. In addition areas of quality management, project management and strategic management are studied as key aspects required to support a logistics and supply chain management. This major offers a compliment to other key programs in that it has applicability to all businesses and all industries.

Offer

| Campus | Mode |
|-------------------|----------|
| Parramatta Campus | Internal |

Unit Set Structure

Students must complete the following eight units.

| | |
|-----------------|--|
| 200588.1 | Global Operations and Logistics Management |
| 200677.2 | Global Supply Chain Management |
| 200528.1 | Management of Projects |
| 200667.1 | Global Enterprise Resource Planning |
| 200668.1 | Technology Management for Competitiveness |
| 200565.1 | Operations and Logistics in Practice |
| 200167.1 | Quality Management |
| 200587.1 | Strategic Management |

Major - Managing Globally

M2008.1

This major is available to all undergraduate students other than those enrolled in the International Business and Global Management Key Program within 2739 Bachelor of Business and Commerce. This major provides students with students with the foundations of issues related to the international dimension/s of management, and the necessary understanding of the workings of global organisational systems.

Offer

| Campus | Mode |
|-------------------|----------|
| Parramatta Campus | Internal |

Unit Set Structure

Students must complete eight of the prescribed units listed below.

| | |
|-----------------|--|
| 200150.1 | Managing Diversity |
| 200158.2 | Business, Society and Policy |
| 200255.1 | Management of E-Business Processes |
| 200300.1 | Managing People at Work |
| 200382.1 | Business and Competitive Intelligence |
| 200586.1 | Cross Cultural Management |
| 200621.2 | International Human Resource Management |
| 200622.1 | International and Comparative Employment Relations |
| 200623.2 | International Management |

Major - Managing Organisations

M2009.1

This major is available to all undergraduate students except those completing a Management or Enterprise Management Key Program. This major provides students with the foundations of contemporary management

practices, relating to issues such as operations, social responsibility, cultural implications of a diverse workforce and strategic management in relation to the contemporary changing business environment.

Offer

| Campus | Mode |
|---------------------|----------|
| Campbelltown Campus | Internal |
| Parramatta Campus | Internal |

Unit Set Structure

Students must complete eight units as follows:

| | |
|-----------------|--------------------------|
| 200571.1 | Management Dynamics |
| 200585.1 | Organisational Behaviour |

And six units from the following pool

| | |
|-----------------|--|
| 200158.2 | Business, Society and Policy |
| 200586.1 | Cross Cultural Management |
| 200588.1 | Global Operations and Logistics Management |
| 200570.2 | Management of Change |
| 200752.1 | Power, Politics and Knowledge |
| 200587.1 | Strategic Management |

Either

| | |
|-----------------|---|
| 200157.2 | Organisational Learning and Development |
|-----------------|---|

or

| | |
|-----------------|----------------------------------|
| 200159.2 | Organisation Analysis and Design |
|-----------------|----------------------------------|

Major - Marketing

M2011.1

This major is available to all undergraduate students other than those completing a Marketing Key Program within the Bachelor of Business and Commerce. This major provides students with a broad range of skills equipping them to operate in dynamic markets. It emphasises the increasingly important role of marketing as a driver of organisational performance. Participants are exposed to the broad and dynamic field of marketing, acquiring knowledge and skills critical to fulfilling marketing roles in contemporary and emergent organisations.

Offer

| Campus | Mode |
|---------------------|----------|
| Campbelltown Campus | Internal |
| Parramatta Campus | Internal |

Unit Set Structure

Students must complete the following eight units:

| | |
|-----------------|------------------------------|
| 200083.1 | Marketing Principles |
| 200084.1 | Consumer Behaviour |
| 200086.2 | Marketing Communications |
| 200088.1 | Brand and Product Management |

| | |
|-----------------|--------------------------------|
| 200094.1 | International Marketing |
| 200090.2 | Marketing of Services |
| 200087.1 | Strategic Marketing Management |
| 200096.2 | Marketing Planning Project |

Major - Property

M2012.1

This major is available to all undergraduate students who are interested in a property career especially in the areas of valuation, property investment and property development. This major is not available to students enrolled in a Property Key Program.

Offer

| Campus | Mode |
|-------------------|----------|
| Parramatta Campus | External |
| Parramatta Campus | Internal |

Unit Set Structure

Students must complete the following eight units.

| | |
|-----------------|----------------------------------|
| 200749.1 | Property Investment |
| 200750.1 | Property Portfolio Analysis (V2) |
| 200598.1 | Property Development |
| 200597.1 | Property Finance and Tax |
| 200600.1 | Commercial Property Management |
| 200601.1 | Introduction to Property |
| 200602.1 | Principles of Valuation |
| 200603.1 | Commercial Valuation |

Major - Commercial Law

M2015.1

This major provides students enrolled in courses other than Bachelor of Laws courses with a range of interdisciplinary law units designed to further their knowledge and understanding of the law. The focus is on the law relevant to commerce.

Offer

| Campus | Mode |
|---------------------|----------|
| Campbelltown Campus | Internal |
| Parramatta Campus | Internal |

Unit Set Structure

Students must complete the following core unit

| | |
|-----------------|------------------------------|
| 200184.2 | Introduction to Business Law |
|-----------------|------------------------------|

And seven units from the list below

| | |
|-----------------|-------------------------------|
| 200183.2 | Law of Business Organisations |
| 200186.1 | Advanced Taxation Law |
| 200187.1 | Taxation Law |

| | |
|-----------------|------------------------------------|
| 200266.2 | State Taxes and GST |
| 200271.2 | Financial Services Law |
| 200293.1 | Alternative Dispute Resolution |
| 200294.1 | Mediation |
| 200296.1 | Law Economics and Business Ethics |
| 200554.1 | Law of Commercial Obligations |
| 200569.1 | Retirement Planning |
| 200599.1 | Land Law |
| 200624.1 | Estate and Succession Planning |
| CP308A.1 | Information Systems Ethics and Law |

Major - Applied Mathematics

M2016.1

This major is not available to students enrolled in the Financial Mathematics key program of the Bachelor of Business and Commerce.

Offer

| Campus | Mode |
|-------------------|----------|
| Parramatta Campus | Internal |

Unit Set Structure

Students must complete the following eight units.

| | |
|-----------------|----------------------|
| 300672.1 | Mathematics 1A |
| 300673.1 | Mathematics 1B |
| 200024.1 | Mathematical Finance |

Choose one of

| | |
|-----------------|-----------------------------------|
| 200026.2 | Advanced Mathematics for Business |
| 200030.1 | Differential Equations |

Choose two of

| | |
|-----------------|-------------------------------------|
| 200025.1 | Discrete Mathematics |
| 200033.2 | Applied Statistics |
| 200027.1 | Linear Algebra |
| 200028.2 | Advanced Calculus |
| 200042.2 | Introduction to Operations Research |

Choose two of

| | |
|-----------------|---|
| 200037.1 | Regression Analysis & Experimental Design |
| 200038.1 | Time Series and Forecasting |
| 200039.1 | Surveys and Multivariate Analysis |
| 200022.1 | Mathematical Modelling |

Major - Human Resource Management and Industrial Relations

M2020.1

This major provides students with an exploration of issues related to the complimentary fields of human resource management and industrial relations. Students will be addressing issues relating to employment and the world of work in terms of policy development, legal requirements, international considerations and other workplace matters

such as diversity, rewards, performance, health and safety, behaviour and strategy.

Offer

| Campus | Mode |
|---------------------|----------|
| Campbelltown Campus | Internal |
| Parramatta Campus | Internal |

Unit Set Structure

Students must complete eight units as follows:

| | |
|-----------------|--|
| 200300.1 | Managing People at Work |
| 200614.1 | Enterprise Industrial Relations |
| 200621.2 | International Human Resource Management |
| 200150.1 | Managing Diversity |
| 200616.2 | Workplace Behaviour |
| 200753.1 | Occupational Health and Safety |
| 200739.1 | Reward and Performance Management |
| 200740.1 | Human Resource and Industrial Relations Strategy |

Major - Economics

M2504ECON.1

An add-on economics major or sub-major can complement almost any degree, be it in business or any other area.

Economics gives a broad perspective on a very fundamental aspect of relationships between individuals, firms, institutions and countries. It has been described by some as the queen of social sciences, since it is of relevance to almost all areas of study. Students who study economics can expect to develop their analytical skills and to be intellectually challenged, whether they view the discipline as providing specific vocational skills or as simply an area of general interest to them. This major is available to all UWS students except students in the Bachelor of Economics or students undertaking an Applied Finance or Economics and Finance Key Program.

Offer

| Campus | Mode |
|-------------------|----------|
| Parramatta Campus | Internal |

Unit Set Structure

Students must complete eight units as follows.

| | |
|-----------------|-----------------------------|
| 200525.1 | Principles of Economics |
| 200549.1 | The Australian Macroeconomy |

Choose one of

| | |
|-----------------|----------------------------------|
| 200032.2 | Statistics for Business |
| 200052.3 | Introduction to Economic Methods |
| 300700.2 | Statistical Decision Making |

Choose five of (three of which must be Level 300 units)

| | |
|-----------------|---------------------------------------|
| 200053.2 | Economic Modelling |
| 200054.1 | Applied Econometrics |
| 200530.1 | Microeconomic Theory and Applications |

| | |
|-----------------|--------------------------------|
| 200531.1 | Industry Economics and Markets |
| 200546.1 | Macroeconomic Issues |
| 200547.1 | Macroeconomic Theory |
| 200064.1 | History of Economic Thought |
| 200065.1 | Political Economy |
| 200075.1 | Urban and Regional Economics |
| 200081.2 | Managerial Economics |
| 200532.1 | Government and the Economy |
| 200533.1 | Globalisation and Asia |
| 200538.1 | Global Labour Markets |

Major - Finance

M2504FIN.1

This major is available to all UWS students except students in the Bachelor of Economics or students undertaking an Applied Finance or Economics and Finance Key Program. Finance is important to everyone, whether they wish to work in the finance industry or simply manage effectively their own personal finances. An add-on major or sub-major in finance allows students to choose from a wide range of finance electives covering areas from superannuation to investment and risk management. Those completing a major in finance can access a range of finance careers, in particular with a variety of financial institutions. Business students pursuing a non-finance key program will also find a finance major provides a useful complement to their main qualification.

Offer

| Campus | Mode |
|-------------------|----------|
| Parramatta Campus | Internal |

Unit Set Structure

Students must complete eight units as follows.

| | |
|-----------------|-------------------------------------|
| 200525.1 | Principles of Economics |
| 200101.2 | Accounting Information for Managers |
| 200488.2 | Corporate Financial Management |

Choose one of

| | |
|-----------------|----------------------------------|
| 200032.2 | Statistics for Business |
| 200052.3 | Introduction to Economic Methods |
| 300700.2 | Statistical Decision Making |

Choose four of

| | |
|-----------------|-----------------------------------|
| 200053.2 | Economic Modelling |
| 200054.1 | Applied Econometrics |
| 200055.3 | International Finance |
| 200057.2 | Investment Management |
| 200059.1 | Financial Economics |
| 200061.1 | Financial Institutions Management |
| 200062.1 | Financial Institutions Lending |
| 200077.1 | The Superannuation Industry |
| 200079.1 | Derivatives |
| 200518.1 | Behavioural Finance |

Major - Biochemistry and Molecular Biology**M3011.1**

This major is available to all students.

Offer

| Campus | Mode |
|---------------------|----------|
| Campbelltown Campus | Internal |
| Hawkesbury Campus | Internal |
| Parramatta Campus | Internal |

Unit Set Structure

Students must complete eight units.

Level 1

Choose one of

| | |
|-----------------|--------------|
| 300221.1 | Biology 1 |
| 300543.1 | Cell Biology |

Choose one of

| | |
|-----------------|-------------------------|
| 300224.2 | Chemistry 1 |
| 300554.1 | Principles of Chemistry |

Choose one of

| | |
|-----------------|---------------------|
| 300225.2 | Chemistry 2 |
| 300550.1 | Medicinal Chemistry |

Level 2

Choose one of

| | |
|-----------------|--------------------|
| 300219.2 | Biochemistry 1 |
| 300555.1 | Proteins and Genes |

Choose one of

| | |
|-----------------|------------------------------|
| 300220.1 | Biochemistry 2 |
| 300548.1 | Human Metabolism and Disease |

Level 3

Choose one of

| | |
|-----------------|-------------------------|
| 300234.1 | Molecular Biology |
| 300549.1 | Human Molecular Biology |

And choose two of

| | |
|-----------------|--|
| 300610.1 | Biotechnology |
| 300544.1 | Cell Signalling |
| 300229.1 | Immunology |
| 300408.1 | Mammalian Cell Biology and Biotechnology |
| 300407.1 | Mammalian Molecular Medicine |
| 300757.1 | Molecular Biology of the Immune System |

Major - General Biology**M3013.1**

This major is available to all students.

Offer

| Campus | Mode |
|---------------------|----------|
| Campbelltown Campus | Internal |
| Hawkesbury Campus | Internal |
| Parramatta Campus | Internal |

Unit Set Structure

Students must complete eight units.

Level 1

Choose one of

| | |
|-----------------|--------------|
| 300221.1 | Biology 1 |
| 300543.1 | Cell Biology |

Choose one of

| | |
|-----------------|--------------|
| 300222.1 | Biology 2 |
| 300539.1 | Biodiversity |

Choose six of the following, including at least three Level 3 units.

Level 1

Choose one of

| | |
|-----------------|-------------------------|
| 300224.2 | Chemistry 1 |
| 300554.1 | Principles of Chemistry |
| 300225.2 | Chemistry 2 |
| 300550.1 | Medicinal Chemistry |

Level 2

| | |
|-----------------|------------------------------|
| 300608.1 | Animal Physiology |
| 300328.1 | Botany |
| 300634.1 | Ecology |
| 300658.1 | Endocrinology and Metabolism |
| 300228.1 | Human Nutrition |
| 300300.1 | Microbiology 1 |
| 300321.1 | Microbiology 2 |
| 300609.1 | Plant Physiology |

Choose one of

| | |
|-----------------|--------------------|
| 300219.2 | Biochemistry 1 |
| 300555.1 | Proteins and Genes |

Choose one of

| | |
|-----------------|------------------------------|
| 300220.1 | Biochemistry 2 |
| 300548.1 | Human Metabolism and Disease |

Choose one of

| | |
|-----------------|----------------|
| 300623.1 | Genetics |
| 300547.1 | Human Genetics |

NOTE: 300658 - Endocrinology and Metabolism is not to be counted with 300219 - Biochemistry 1, 300555 - Proteins and Genes, 300220 - Biochemistry 2 or 300548 - Human Metabolism and Disease.

Level 3

| | |
|-----------------|--|
| 300556.1 | Analytical Protein Science |
| 300307.1 | Analytical Microbiology |
| 300465.1 | Aquatic Ecology |
| 300327.1 | Australian Plants |
| 300610.1 | Biotechnology |
| 300544.1 | Cell Signalling |
| 300617.1 | Conservation Biology |
| 300757.1 | Molecular Biology of the Immune System |
| 300607.1 | Environmental Biology |
| 300647.1 | Environmental Biotechnology |
| 300229.1 | Immunology |
| 300656.1 | Laboratory Quality Management |
| 300408.1 | Mammalian Cell Biology and Biotechnology |
| 300407.1 | Mammalian Molecular Medicine |
| 300749.1 | Medical Microbiology |
| 300652.1 | Nutrition and Health Biochemistry |
| 300470.1 | Vertebrate Biodiversity |

Choose one of

| | |
|-----------------|-------------------------|
| 300234.1 | Molecular Biology |
| 300549.1 | Human Molecular Biology |

Major - Microbiology**M3014.1**

This major is available to all students.

Offer

| Campus | Mode |
|---------------------|----------|
| Campbelltown Campus | Internal |
| Hawkesbury Campus | Internal |
| Parramatta Campus | Internal |

Unit Set Structure

Students must complete eight units.

Level 1

Choose one of

| | |
|-----------------|--------------|
| 300221.1 | Biology 1 |
| 300543.1 | Cell Biology |

Choose one of

| | |
|-----------------|-------------------------|
| 300224.2 | Chemistry 1 |
| 300554.1 | Principles of Chemistry |
| 300225.2 | Chemistry 2 |
| 300550.1 | Medicinal Chemistry |

Level 2

| | |
|-----------------|----------------|
| 300300.1 | Microbiology 1 |
| 300321.1 | Microbiology 2 |

Choose one of

| | |
|-----------------|--------------------|
| 300219.2 | Biochemistry 1 |
| 300555.1 | Proteins and Genes |

Level 3

Choose three of

| | |
|-----------------|-------------------------|
| 300307.1 | Analytical Microbiology |
| 14455.1 | Biotechnology |
| 300749.1 | Medical Microbiology |

And

| | |
|-----------------|-------------------|
| 300234.1 | Molecular Biology |
|-----------------|-------------------|

or

| | |
|-----------------|-------------------------|
| 300549.1 | Human Molecular Biology |
|-----------------|-------------------------|

Major - Chemistry**M3019.1**

This major is not available to students who complete the Bachelor of Science (Chemistry).

Offer

| Campus | Mode |
|---------------------|----------|
| Campbelltown Campus | Internal |
| Parramatta Campus | Internal |

Unit Set Structure

Students must complete eight units from the following, including at least three Level 3 units.

Level 1

Choose one of

| | |
|-----------------|-------------------------|
| 300224.2 | Chemistry 1 |
| 300554.1 | Principles of Chemistry |

Choose one of

| | |
|-----------------|---------------------|
| 300225.2 | Chemistry 2 |
| 300550.1 | Medicinal Chemistry |

and

Choose at least three units from the Level 1, 2 and 3 pools

Level 1

| | |
|-----------------|---------------------------------|
| 300672.1 | Mathematics 1A |
| 200191.3 | Fundamentals of Mathematics |
| 300497.1 | Professional Skills for Science |

Level 2

| | |
|-----------------|------------------------|
| 300297.1 | Analytical Chemistry 2 |
|-----------------|------------------------|

or

| | |
|-----------------|-------------------------------------|
| 300493.1 | Forensic and Environmental Analysis |
| 300230.1 | Inorganic Chemistry 2 |

or

300545.1 Coordination Chemistry
300301.1 Organic Chemistry 2

or

300553.1 Molecules of Life: Synthesis and Reactivity
300236.1 Physical Chemistry 2

or

300540.1 Biomolecular Dynamics

Level 3

300298.1 Analytical Chemistry 3
300231.1 Inorganic Chemistry 3

or

300538.1 Advanced Inorganic Chemistry
300235.1 Organic Chemistry 3

or

300546.1 Drug Design and Synthesis
300303.1 Physical Chemistry 3

or

300475.1 Molecular Pharmacokinetics

NOTE: Students cannot count both 300672 - Mathematics 1A and 200191 - Fundamentals of Mathematics towards this major.

And choose up to three of

Level 3

300218.1 Applied Aspects of Inorganic Chemistry
300656.1 Laboratory Quality Management
300557.1 Molecular Spectroscopy
300645.1 Science Research Project 2

or

300542.1 Biomolecular Science Project

Major - Geochemistry**M3020.1**

This major is available to all students.

Offer

| Campus | Mode |
|-------------------|----------|
| Parramatta Campus | Internal |

Unit Set Structure

Students must complete eight units.

Level 1

300224.2 Chemistry 1
300232.1 Introduction to Earth Sciences

300613.1 Introductory Geochemistry: Earth, Resources and Environments

Level 2

300611.1 Chemical Mineralogy
300612.1 Geochemical Systems

Level 3

300218.1 Applied Aspects of Inorganic Chemistry
300614.1 Environmental Geochemistry
300645.1 Science Research Project 2

Major - Mathematics**M3021.1**

This major is available to all students. This major may meet the NSW Institute of Teachers accreditation requirements for teaching Mathematics as a first subject in NSW state high schools.

Offer

| Campus | Mode |
|----------------|----------|
| Penrith Campus | Internal |

Unit Set Structure

Students must complete eight units.

300672.1 Mathematics 1A
300673.1 Mathematics 1B
200025.1 Discrete Mathematics
200028.2 Advanced Calculus

Choose two of

200027.1 Linear Algebra
200030.1 Differential Equations
200029.1 Numerical Analysis

Choose two of

200193.1 Abstract Algebra
200023.1 Analysis
200022.1 Mathematical Modelling

Students enrolled in the Bachelor of Information and Communications Technology may replace 200025 Discrete Mathematics with Discrete Structures and Complexity.

Note: For students who want to complete the Mathematics Major but may not necessarily want to qualify for NSW Institute of Teachers accreditation, 200024 Mathematical Finance would be added to the list of Level 3 units.

Major - Statistics**M3022.1**

This major is available to all UWS students.

Offer

| Campus | Mode |
|----------------|----------|
| Penrith Campus | Internal |

Unit Set Structure

Students must complete eight units.

| | |
|-----------------|--|
| 200033.2 | Applied Statistics |
| 300606.1 | Foundations of Statistical Modelling and Decision Making |
| 300104.2 | Database Design and Development |
| 200037.1 | Regression Analysis & Experimental Design |
| 200038.1 | Time Series and Forecasting |
| 200036.2 | Data Mining and Visualisation |
| 200039.1 | Surveys and Multivariate Analysis |

Choose one of

| | |
|-----------------|-----------------------------|
| 300700.2 | Statistical Decision Making |
| 200263.1 | Biometry |
| 200032.2 | Statistics for Business |
| 300700.2 | Statistical Decision Making |

Major - Computational Decision Making**M3023.1**

This major is available to all students.

Offer

| Campus | Mode |
|----------------|----------|
| Penrith Campus | Internal |

Unit Set Structure

Students must complete eight units

| | |
|-----------------|--|
| 300606.1 | Foundations of Statistical Modelling and Decision Making |
| 200042.2 | Introduction to Operations Research |
| 200027.1 | Linear Algebra |
| 300670.1 | Optimisation Techniques |
| 300671.1 | Principles and Practice of Decision Making |
| 200044.1 | Simulation Techniques |

Choose one of

| | |
|-----------------|-----------------------------|
| 300700.2 | Statistical Decision Making |
| 200263.1 | Biometry |
| 200032.2 | Statistics for Business |
| 300700.2 | Statistical Decision Making |

And choose one of

| | |
|-----------------|----------------------|
| 200025.1 | Discrete Mathematics |
| 300672.1 | Mathematics 1A |

Major - Knowledge Discovery and Data Mining**M3024.1**

This major is available to all students.

Offer

| Campus | Mode |
|----------------|----------|
| Penrith Campus | Internal |

Unit Set Structure

Students must complete eight units.

| | |
|-----------------|--|
| 300585.1 | Systems Analysis and Design |
| 200033.2 | Applied Statistics |
| 300606.1 | Foundations of Statistical Modelling and Decision Making |
| 300104.2 | Database Design and Development |
| 200036.2 | Data Mining and Visualisation |
| 300117.2 | Enterprise Database |

Choose one of

| | |
|-----------------|-----------------------------|
| 300700.2 | Statistical Decision Making |
| 200263.1 | Biometry |
| 200032.2 | Statistics for Business |
| 300700.2 | Statistical Decision Making |

Choose one of

| | |
|-----------------|--|
| 200037.1 | Regression Analysis & Experimental Design |
| 200038.1 | Time Series and Forecasting |
| 200039.1 | Surveys and Multivariate Analysis |
| 200042.2 | Introduction to Operations Research |
| 300670.1 | Optimisation Techniques |
| 300671.1 | Principles and Practice of Decision Making |

Sub Major - Economics**S2504ECON.1**

An add-on economics sub-major can complement almost any degree, be it in business or any other area. Economics gives a broad perspective on a very fundamental aspect of relationships between individuals, firms, institutions and countries. It has been described by some as the queen of social sciences, since it is of relevance to almost all areas of study. Students who study economics can expect to develop their analytical skills and to be intellectually challenged, whether they view the discipline as providing specific vocational skills or as simply an area of general interest to them. This sub-major is available to UWS students who are not enrolled in the Bachelor of Economics or students undertaking an Applied Economics or Economics and Finance Key Program.

Offer

| Campus | Mode |
|-------------------|----------|
| Parramatta Campus | Internal |

Unit Set Structure

| | |
|-----------------|-----------------------------|
| 200525.1 | Principles of Economics |
| 200549.1 | The Australian Macroeconomy |

Choose two of

| | |
|-----------------|---------------------------------------|
| 200053.2 | Economic Modelling |
| 200054.1 | Applied Econometrics |
| 200064.1 | History of Economic Thought |
| 200065.1 | Political Economy |
| 200075.1 | Urban and Regional Economics |
| 200081.2 | Managerial Economics |
| 200530.1 | Microeconomic Theory and Applications |
| 200531.1 | Industry Economics and Markets |
| 200532.1 | Government and the Economy |
| 200533.1 | Globalisation and Asia |
| 200538.1 | Global Labour Markets |
| 200546.1 | Macroeconomic Issues |
| 200547.1 | Macroeconomic Theory |

Sub Major - Finance

S2504FIN.1

This sub-major is available to UWS students who are not enrolled in the Bachelor of Economics or students undertaking an Applied Finance or Economics and Finance Key Program. Finance is important to everyone, whether they wish to work in the finance industry or simply manage effectively their own personal finances. An add-on major or sub-major in finance allows students to choose from a wide range of finance electives covering areas from superannuation to investment and risk management.

Offer

| Campus | Mode |
|-------------------|----------|
| Parramatta Campus | Internal |

Unit Set Structure

| | |
|-----------------|-------------------------------------|
| 200525.1 | Principles of Economics |
| 200101.2 | Accounting Information for Managers |
| 200488.2 | Corporate Financial Management |

Plus one of

| | |
|-----------------|-----------------------------------|
| 200055.3 | International Finance |
| 200057.2 | Investment Management |
| 200059.1 | Financial Economics |
| 200061.1 | Financial Institutions Management |
| 200062.1 | Financial Institutions Lending |
| 200077.1 | The Superannuation Industry |
| 200079.1 | Derivatives |
| 200518.1 | Behavioural Finance |

Sub Major - Accounting

SM2000.1

This sub-major is available to students enrolled in any UWS undergraduate award except those enrolled in an Accounting Key Program or 2727 Bachelor of Financial Advising. This sub major is designed for those who would be working in a business environment where the ability to understand and communicate information contained in the financial reports would be an advantage.

Offer

| Campus | Mode |
|---------------------|----------|
| Campbelltown Campus | Internal |
| Parramatta Campus | Internal |

Unit Set Structure

Students must complete four units comprising two core units and two units from the unit pool.

Core Units

| | |
|-----------------|-------------------------------------|
| 200101.2 | Accounting Information for Managers |
| 200116.2 | Management Accounting Fundamentals |

Pool Units

| | |
|-----------------|--------------------------------------|
| 200102.2 | Accounting Philosophies and Theories |
| 200108.1 | Contemporary Management Accounting |
| 200109.3 | Corporate Accounting Systems |
| 200111.1 | Financial Accounting Applications |
| 200118.2 | The Accountant as a Consultant |
| 200488.2 | Corporate Financial Management |
| 200534.1 | Accounting Information Systems |
| 200535.1 | Auditing and Assurance Services |
| 200536.1 | Intermediate Financial Accounting |

Sub Major - Accounting Controllership

SM2001.1

This sub-major is only available to students enrolled in an Accounting Key Program. The Accounting Controllership sub-major is suitable for students interested in a corporate accounting career. The controller within an organisation is dedicated to steering the firm in the right direction by analysing financial and other data to develop timely and accurate financial information. They typically have a forward focus and make use of strategies and opportunities to increase the firm's overall performance. The accounting controllership sub major will not be on offer from July 2008.

Offer

| Campus | Mode |
|---------------------|----------|
| Campbelltown Campus | Internal |

| Campus | Mode |
|-------------------|----------|
| Parramatta Campus | Internal |

challenges companies face and how to solve business problems using the Internet as part of an integrated solution.

Unit Set Structure

Choose one of

| | |
|--------------------------|-----------------------|
| 200057.2 | Investment Management |
| 200596.1 | Corporate Finance |

Choose three of

| | |
|--------------------------|---|
| 200083.1 | Marketing Principles |
| 200106.2 | Advanced Issues in Accounting Information Systems |
| 200113.1 | International Accounting Studies |
| 200115.1 | Issues in Corporate Social Accountability |
| 200117.1 | Public Sector Accounting |
| 200272.1 | Insurance Advising - Theory and Practice |
| 200079.1 | Derivatives |
| 200628.1 | Applied Business Project |
| 200594.1 | International Financial Management |
| 200582.1 | Financial Statement Analysis (UG) |

Sub Major - Advanced Business

SM2002.1

This sub-major is available to students enrolled in 2739 B Business and Commerce, 2504 B Economics and 2727 B Financial Advising who have completed at least 90 credit points in units from the various business disciplines and have a grade point average of at least 5.0. This sub-major seeks to equip students with a high level of knowledge relevant to business issues in general as well as knowledge relevant to a specific business discipline. The aim of the sub-major is to provide a foundation for the development of Australia's future business leaders.

Offer

| Campus | Mode |
|-------------------|----------|
| Parramatta Campus | Internal |

Unit Set Structure

Students must complete the following four units.

| | |
|--------------------------|---|
| 200572.1 | Advanced Business Seminars |
| 200573.1 | Business Leadership |
| 200609.2 | Entrepreneurial Team |
| 200574.1 | Frontiers of Business Theory and Analysis |

Sub Major - E-Marketing

SM2003.1

This sub-major provides students with the skills to work in a wired world. The focus is on the Internet as another channel of delivery for all enterprises in both local and international commerce. Students will develop an understanding of how business is conducted online, what

Offer

| Campus | Mode |
|-------------------|----------|
| Parramatta Campus | Internal |

Unit Set Structure

Students must complete the following four units.

| | |
|--------------------------|------------------------------------|
| 200233.1 | Principles of E-Marketing |
| 200234.1 | International E-Business Marketing |
| 200235.1 | E-Marketing Strategy |
| 200236.2 | E-Marketing Project |

Sub Major - Financial Mathematics

SM2005.1

This sub-major is not available to students enrolled in the Financial Mathematics Key Program.

Offer

| Campus | Mode |
|-------------------|----------|
| Parramatta Campus | Internal |

Unit Set Structure

Students must complete the following four units.

| | |
|--------------------------|-----------------------------------|
| 300672.1 | Mathematics 1A |
| 300673.1 | Mathematics 1B |
| 200026.2 | Advanced Mathematics for Business |
| 200024.1 | Mathematical Finance |

Sub Major - Financial Planning

SM2006.1

This sub-major is available to all undergraduate courses except the Bachelor of Financial Advising. This sub-major is designed for students who desire a knowledge of basic financial planning issues.

Offer

| Campus | Mode |
|-------------------|----------|
| Parramatta Campus | Internal |

Unit Set Structure

Students must complete four units as follows.

| | |
|--------------------------|--------------------------------|
| 200488.2 | Corporate Financial Management |
| 200627.1 | Financial Planning |

And two units from the following

| | |
|--------------------------|-----------------------|
| 200057.2 | Investment Management |
| 200079.1 | Derivatives |

| | |
|-----------------|--|
| 200187.1 | Taxation Law |
| 200265.1 | Personal Asset Management |
| 200272.1 | Insurance Advising - Theory and Practice |
| 200569.1 | Retirement Planning |
| 200624.1 | Estate and Succession Planning |

Completion of the four unit sub-major does not give RG146 compliance. Students considering a career in financial planning can demonstrate their competency under ASIC Regulatory Statement 146 (RG146) by completion of the following units.

| | |
|-----------------|--|
| 200525.1 | Principles of Economics |
| 200265.1 | Personal Asset Management |
| 200272.1 | Insurance Advising - Theory and Practice |
| 200569.1 | Retirement Planning |
| 200624.1 | Estate and Succession Planning |
| 200627.1 | Financial Planning |

Sub Major - Human Resource Development

SM2009.1

This sub-major is available to all undergraduate students except those completing a Human Resource Development and Organisation Development Key Program or a Human Resource Management and Industrial Relations Key Program. This sub-major provides students with an overview of the strategic management focus of integrating organisational needs and employee skills within the changing contemporary business environment.

Offer

| Campus | Mode |
|-------------------|----------|
| Parramatta Campus | Internal |

Unit Set Structure

Students must complete the following four units.

| | |
|-----------------|---------------------------------------|
| 200300.1 | Managing People at Work |
| 200610.1 | Employee Training and Development |
| 200243.2 | Work Employment and the Labour Market |
| 200376.1 | Managing and Developing Careers |

Sub Major - International Business

SM2010.1

This sub-major is available to all undergraduate students other than those completing an International Business Key Program. International business has been developed in response to the needs of the growing number of employers, the industry sectors and the student demands and interests in understanding the international business and specifically international marketing. This sub-major provides students with a knowledge and understanding from an international perspective when applying workings of international business markets to real life examples and case studies.

Offer

| Campus | Mode |
|-------------------|----------|
| Parramatta Campus | Internal |

Unit Set Structure

Students must complete four units as follows.

| | |
|-----------------|----------------------|
| 200083.1 | Marketing Principles |
|-----------------|----------------------|

Choose three of:

| | |
|-----------------|--|
| 200094.1 | International Marketing |
| 200591.1 | Introduction to International Business |
| 200374.2 | International Marketing Research |
| 200626.1 | International Business Strategy |

Sub Major - Managing Globally

SM2015.1

This sub-major is available to all undergraduate students other than those enrolled in the International Business and Global Management Key Program within 2739 B Business and Commerce. This major provides students with students an overview of issues related to the international dimension/s of management, and the necessary understanding of the workings of global organisational systems.

Offer

| Campus | Mode |
|-------------------|----------|
| Parramatta Campus | Internal |

Unit Set Structure

Students must complete four of the units listed below.

| | |
|-----------------|--|
| 200150.1 | Managing Diversity |
| 200158.2 | Business, Society and Policy |
| 200255.1 | Management of E-Business Processes |
| 200300.1 | Managing People at Work |
| 200382.1 | Business and Competitive Intelligence |
| 200586.1 | Cross Cultural Management |
| 200621.2 | International Human Resource Management |
| 200622.1 | International and Comparative Employment Relations |
| 200623.2 | International Management |

Sub Major - Managing Organisations

SM2016.1

This sub-major is available to all undergraduate students except those completing a Management or Enterprise Management Key Program. This sub-major provides students with an overview of contemporary management practices, relating to issues such as operations, social responsibility, cultural implications of a diverse workforce and strategic management in relation to the contemporary changing business environment.

Offer

| Campus | Mode |
|---------------------|----------|
| Campbelltown Campus | Internal |
| Parramatta Campus | Internal |

Unit Set Structure

Students must complete four units as follows.

| | |
|-----------------|--------------------------|
| 200571.1 | Management Dynamics |
| 200585.1 | Organisational Behaviour |

And two units from the pool units below.

| | |
|-----------------|--|
| 200158.2 | Business, Society and Policy |
| 200586.1 | Cross Cultural Management |
| 200588.1 | Global Operations and Logistics Management |
| 200570.2 | Management of Change |
| 200752.1 | Power, Politics and Knowledge |
| 200587.1 | Strategic Management |
| 200157.2 | Organisational Learning and Development |
| 200159.2 | Organisation Analysis and Design |

Note: Only one of 200157 and 200159 may be chosen as part of the pool.

Sub Major - Marketing**SM2018.1**

This sub-major is available to all undergraduate students other than those completing a Marketing Key Program. This sub-major will introduce students to the principal areas of marketing. Participants will gain a basic appreciation of the constantly changing Australian marketing environment and of the opportunities for companies to develop dynamic marketing strategies.

Offer

| Campus | Mode |
|---------------------|----------|
| Campbelltown Campus | Internal |
| Parramatta Campus | Internal |

Unit Set Structure

Students must complete four units as follows.

| | |
|-----------------|--------------------------------|
| 200083.1 | Marketing Principles |
| 200087.1 | Strategic Marketing Management |

Choose two of

| | |
|-----------------|------------------------------|
| 200086.2 | Marketing Communications |
| 200088.1 | Brand and Product Management |
| 200090.2 | Marketing of Services |
| 200094.1 | International Marketing |

Sub Major - Property Investment**SM2020.1**

The Property Investment sub-major is available to all undergraduate students other than those completing the Property Key Program. This sub-major is useful to students in the finance and related areas who want to expand their expertise in property investment.

Offer

| Campus | Mode |
|-------------------|----------|
| Parramatta Campus | External |
| Parramatta Campus | Internal |

Unit Set Structure

Students must complete the following four units.

| | |
|-----------------|----------------------------------|
| 200749.1 | Property Investment |
| 200750.1 | Property Portfolio Analysis (V2) |
| 200597.1 | Property Finance and Tax |
| 200598.1 | Property Development |

Sub Major - Public Practice Accounting**SM2021.1**

This sub-major is only available to students enrolled in an Accounting Key Program. This sub major may appeal to students who are interested in a career in public accounting. Public accounting practices offer accounting services to businesses and the public. They range from small suburban firms to large multinational partnerships. This sub major introduces students to some of the areas that can be further developed in their career in public practice.

Offer

| Campus | Mode |
|-------------------|----------|
| Parramatta Campus | Internal |

Unit Set Structure

Students must complete four units as follows.

| | |
|-----------------|-----------------------|
| 200186.1 | Advanced Taxation Law |
|-----------------|-----------------------|

Choose one of

| | |
|-----------------|--------------|
| 200019.2 | Revenue Law |
| 200187.1 | Taxation Law |

Choose two of

| | |
|-----------------|-------------------------------|
| 200090.2 | Marketing of Services |
| 200104.2 | Advanced Auditing |
| 200105.1 | Advanced Corporate Accounting |
| 200183.2 | Law of Business Organisations |
| 200554.1 | Law of Commercial Obligations |

200624.1 Estate and Succession Planning

Sub Major - Commercial Law

SM2027.1

This sub-major provides students enrolled in courses other than Bachelor of Laws courses with a range of interdisciplinary law units designed to further their knowledge and understanding of the law. The focus is on the law relevant to commerce.

Offer

| Campus | Mode |
|---------------------|----------|
| Campbelltown Campus | Internal |
| Parramatta Campus | Internal |

Unit Set Structure

Students must complete the following core unit

200184.2 Introduction to Business Law

And three of

| | |
|-----------------|------------------------------------|
| 200183.2 | Law of Business Organisations |
| 200186.1 | Advanced Taxation Law |
| 200187.1 | Taxation Law |
| 200266.2 | State Taxes and GST |
| 200271.2 | Financial Services Law |
| 200293.1 | Alternative Dispute Resolution |
| 200294.1 | Mediation |
| 200296.1 | Law Economics and Business Ethics |
| 200554.1 | Law of Commercial Obligations |
| 200569.1 | Retirement Planning |
| 200599.1 | Land Law |
| 200624.1 | Estate and Succession Planning |
| CP308A.1 | Information Systems Ethics and Law |

Sub Major - Human Resource Management and Industrial Relations

SM2031.1

This sub-major provides students with an insight into the issues related to the complimentary fields of human resource management and industrial relations. Students will be addressing issues relating to employment and the world of work in terms of policy development, legal requirements, international considerations and diversity.

Offer

| Campus | Mode |
|---------------------|----------|
| Campbelltown Campus | Internal |
| Parramatta Campus | Internal |

Unit Set Structure

Students must complete four units as follows.

| | |
|-----------------|---|
| 200300.1 | Managing People at Work |
| 200614.1 | Enterprise Industrial Relations |
| 200621.2 | International Human Resource Management |
| 200150.1 | Managing Diversity |

Sub Major - Hospitality Operations

SM2032.1

This sub-major is available to all undergraduate students except those enrolled in a Hospitality Management Key Program.

Offer

| Campus | Mode |
|-------------------|----------|
| Parramatta Campus | Internal |

Unit Set Structure

Students must complete the following four units.

| | |
|-----------------|---|
| 200584.2 | Hospitality Management Operations |
| 200709.1 | Managing the Accommodation Experience |
| 200710.1 | Managing the Food and Beverage Experience |
| 200742.1 | Sport and Hospitality Event Management |

Sub Major - Event Management Experience

SM2033.1

This sub-major is available to all undergraduate students except those enrolled in a Hospitality Management or Sport Management Key Program.

Offer

| Campus | Mode |
|-------------------|----------|
| Parramatta Campus | Internal |

Unit Set Structure

Students must complete the following four units.

| | |
|-----------------|--|
| 200273.3 | Managing Service and Experience |
| 200742.1 | Sport and Hospitality Event Management |
| 200707.1 | Service Industry Studies |

Choose one of

| | |
|-----------------|--|
| 200561.2 | Hospitality Management Applied Project |
| 200751.1 | Sport Management Applied Project |

Sub Major - Managing Global Logistics and Supply Chains

SM2034.1

This sub-major is available to all students except those enrolled in the Global Operations and Supply Chain Management or Global Logistics and Operations Management Key Programs within the Bachelor of Business and Commerce. This sub-major offers an insight into the key elements of logistics and supply chain management. With markets increasingly becoming more international a global approach to these aspects of any business is becoming more important and hence a global view is taken. The sub major also studies the basics of Global Enterprise Resource Planning (ERP) as one of the largest business systems. This sub-major offers a strong compliment to any key program in that it has applicability to all businesses and all industries.

Offer

| Campus | Mode |
|-------------------|----------|
| Parramatta Campus | Internal |

Unit Set Structure

Students must complete the following four units:

| | |
|----------|--|
| 200588.1 | Global Operations and Logistics Management |
| 200677.2 | Global Supply Chain Management |
| 200667.1 | Global Enterprise Resource Planning |
| 200565.1 | Operations and Logistics in Practice |

Sub Major - Operations Management

SM2035.1

This Key Program is designed for people who seek careers in human resource management and industrial relations. It provides a general business education in first year. In second and third years, specialist units provide students with a capacity for career positions that require the formation and implementation of employment relations policies and practices to meet organisational objectives and strategies. Graduates work in areas that focus on recruitment and selection, performance management, training and development, pay and benefits, equity and diversity management, agreement negotiation, dispute resolution, policy analysis and industrial advocacy.

Offer

| Campus | Mode |
|-------------------|----------|
| Parramatta Campus | Internal |

Unit Set Structure

Students must complete the following four units.

| | |
|----------|--|
| 200588.1 | Global Operations and Logistics Management |
| 200668.1 | Technology Management for Competitiveness |
| 200167.1 | Quality Management |
| 200528.1 | Management of Projects |

Sub Major - The Sport Industry

SM2036.1

This sub-major is available to all students except those enrolled in the Sport Management Key Program within the Bachelor of Business and Commerce. This sub-major offers students an introduction and insight into a relatively new area of Sport Management. Sports Management covers a broad range of roles from game day and facility managers through to team management. This sub-major provides a unique focus which would provide an interesting and unique focus for study and future work opportunities.

Offer

| Campus | Mode |
|---------------------|----------|
| Campbelltown Campus | Internal |

Unit Set Structure

Students must complete the following four units.

| | |
|----------|--|
| 200705.1 | The World of Sport Management |
| 200742.1 | Sport and Hospitality Event Management |
| 200754.1 | Sports Management - Planning and Development |
| 400335.2 | Contemporary Issues in Sport Management |

Units

200193.1 Abstract Algebra

Credit Points 10 **Level** 3

Assumed Knowledge

200025 - Discrete Mathematics

Equivalent Units

14702 - Advanced Algebra, 14383 - Algebra 3

.....

This unit develops algebraic thought to a high level. The abstract concepts involved in the main topics (group theory and number theory) have many applications in science and technology, and the unit includes an application to cryptography.

700046.1 Accounting Fundamentals (UWSCFS)

Credit Points 5 **Level** Z

Special Requirements

Students must be enrolled at UWS College.

.....

Accounting is the practice of recording, classifying, summarising, analysing and interpreting information of a commercial nature for the purpose of helping people make decisions. In the world of business, the role of accounting is to support management in providing timely and accurate financial information about the business so that informed decisions can be made. Today, many of the accounting processes also known as bookkeeping, are carried out by computers. Various computer programs do the recording, classifying and summarising of data expressed in money terms and the resulting information is then analysed and interpreted by management. Some knowledge and understanding of these processes and the calculations performed by the computer are important so that sense can be made of the information provided by the computer. This unit on Accounting examines some of the basic rules and principles underpinning accounting as well as studying the practical uses of the information supplied through the accounting process.

200101.2 Accounting Information for Managers

Credit Points 10 **Level** 1

Corequisite

200336.1 Business Academic Skills

Equivalent Units

61111 - Intro Financial Accounting, 84458 - Engineering Management 3, 89109 - Management for Engineers 2, AC105A - Finance and Accounting, H1746 - Financial and Management Accounting 1, MG324A - Management 3.2, 200103 - Accounting Reports and Decisions

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course or Property key program. Co-requisite 200336 - Business Academic Skills only applies to students in courses 2739 Bachelor of Business and Commerce, 2741 Bachelor of Business and Commerce (Advanced Business Leadership) and 2740 Bachelor of Business and Commerce/Bachelor of Laws.

.....

This unit provides exposure to financial and management accounting information from a user of accounting information viewpoint. The unit aims to provide breadth of awareness and knowledge in relevant fields of accounting essential to decision making for managers.

700005.1 Accounting Information for Managers (UWSC)

Credit Points 10 **Level** 1

Equivalent Units

200101 - Accounting Information for Managers

Special Requirements

Students must be enrolled at UWS College.

.....

This unit provides exposure to financial and management accounting information from a user of accounting information viewpoint. The unit aims to provide breadth of awareness and knowledge in relevant fields of accounting essential to decision making for managers.

200534.1 Accounting Information Systems

Credit Points 10 **Level** 3

Assumed Knowledge

Basic financial and management accounting fundamentals, including use of spreadsheets in accounting and the use of a computerised accounting package.

Prerequisite

200111.1 Financial Accounting Applications

Equivalent Units

AC202A - Accounting Information Systems, H3331 - Accounting Information Systems, 61141 - Accounting Information Systems, 200114 - Issues in Accounting Information Systems

.....

This unit considers the design and implementation of accounting information systems as a data model for resource allocation and management of an organisation. It includes consideration of current trends in information management and the changing regulatory requirements.

200102.2 Accounting Philosophies and Theories

Credit Points 10 **Level** 3

Assumed Knowledge

Corporate Accounting Systems; Financial Accounting Issues

Prerequisite

200109.1 Corporate Accounting Systems

Equivalent Units

61111 - Introductory Financial Accounting, AC304A - Advanced Management Accounting, H3327 - Financial Accounting 3

.....

This unit has been replaced by 200267 Advanced Accounting. This unit introduces a number of accounting theories based on diverse philosophies. Their underlying assumptions, objectives, logic and knowledge claims are scrutinised.

200013.3 Administrative Law

Credit Points 10 **Level** 4

Prerequisite

200006.1 Introduction to Law

Equivalent Units

69002.1 - Administrative Law, F1007.1 - Administrative Law, LW303A.1 - Administrative Law

.....

This unit examines the legal principles regulating the exercise of power by the executive arm of government in its various manifestations; ministers, government departments and officials, regulatory bodies, tribunals, inferior courts and local councils. This is examined in the context of Australian constitutional arrangements and it is taught in the context of constitutional themes and principles that underpin the law in this area. The exercise of power examined includes decision making, the exercise of discretion, delegated legislation and the decision making procedure of the major administrative tribunals. The focus is on the principles of judicial review developed by the courts, standing and remedies. There is also an examination of major non-judicial avenues of review by the major tribunals such as the Commonwealth Administrative Appeals Tribunal, and the Ombudsman. The unit will also examine Freedom of Information legislation.

200267.1 Advanced Accounting

Credit Points 10 **Level** 3

Prerequisite

200109.1 Corporate Accounting Systems

Equivalent Units

200102 - Accounting Philosophies and Theories

.....

This unit addresses the advanced aspects of accounting with particular emphasis on accounting theories and how they assist us in understanding current accounting practice and accounting standards. This unit focuses on the relationship between the theoretical concepts and current news and events.

200104.2 Advanced Auditing

Credit Points 10 **Level** 3

Prerequisite

200535.1 Auditing and Assurance Services

Equivalent Units

61152 - Auditing and Professional Practice

.....

This unit focuses on contemporary areas of auditing practice. It examines traditional areas of auditing and the accounting cycle, with an emphasis on auditing in an EDP environment. Current practice issues are also examined. That is, the unit is designed to extend auditing principles and provide training for advanced topics in auditing. The unit focuses on auditing cycles and covers the audit of computer-based accounting systems as well as selected manual accounting systems. Auditing theory is integrated with audit methodology so as to enable students to better appreciate the fundamental concepts and principles that underlie auditing practice.

200572.1 Advanced Business Seminars

Credit Points 10 **Level** 3

Special Requirements

Students must have completed at least 90 credit points in business related units. Students can only take this unit by invitation and must be enrolled in 2741 Bachelor of Business and Commerce (Advanced Business Leadership), 2739 Bachelor of Business and Commerce, 2504 Bachelor of Economics or 2727 Bachelor of Financial Advising. Students interested in taking this unit will have to apply to the Unit Coordinator who will decide whether the students fit the category of high potential students. The criteria will normally mean a UAI of at least 80 (or equivalent) or a grade point average of at least 5.0. If there are too many applicants the unit coordinator may rank the applicants and restrict the number of acceptances to an appropriate seminar size.

.....

A seminar series involving speakers from outside the university will present on current theoretical or practical issues affecting business and commerce. Students interested in this unit should contact the Unit Coordinator to see whether they qualify.

200028.2 Advanced Calculus

Credit Points 10 **Level** 2

Assumed Knowledge

200189 - Concepts of Mathematics

Equivalent Units

14504 - Mathematics 4, 14379 - Advanced Calculus, 14385 - Calculus 3, J2764 - Mathematics 2.1, J2765 Mathematics 2.2

Incompatible Units

200238 - Mathematics for Engineers 2

.....

This unit is designed for students undertaking studies in mathematics, statistics, operations research and mathematical finance. It provides further mathematical training in the areas of multivariable and vector calculus, which is essential to the understanding of many areas of both pure and applied mathematics.

300537.1 Advanced Chemical Analysis

Credit Points 10 **Level** 3

Assumed Knowledge

Material covered in Analytical Chemistry 2.

Prerequisite

300297.1 Analytical Chemistry 2

Equivalent Units

300298 - Analytical Chemistry 3, J3657 - Analytical Chemistry 3, CH301A - Analytical Chemistry 3.1

.....

Students studying at Hawkesbury or Parramatta campus should refer to 300298 - Analytical Chemistry 3. This unit provides the student with skills to carry out the more advanced wet chemical analysis and provides an understanding of the principles of instrumental analysis, covering the areas of spectroscopy, chromatography, electrochemistry, thermal methods and automated methods of analysis. The techniques of analytical method development, inorganic and organic residue analysis, herbal analysis and forensic toxicology analysis will be discussed. Aspects of quality control and quality assurance will also be included.

200105.1 Advanced Corporate Accounting

Credit Points 10 **Level** 3

Assumed Knowledge

AC203A - Corporate Accounting (V1), H2739 - Corporate Accounting or 61113 - Corporate Accounting

.....

This unit builds on the fundamental knowledge gained in Corporate Accounting or Corporate Accounting Systems. It involves the comprehensive study of the more complex aspects of corporate accounting and reporting, which are regulated by legislation, accounting standards, Australian Securities and Investment Commission and Stock Exchange requirements.

200662.1 Advanced Criminal Law

Credit Points 10 **Level** 3

Prerequisite

200010.1 Criminal Law

Equivalent Units

F3032 - Advanced Criminal Law

.....

Advanced Criminal Law is a unit designed to extend your knowledge beyond that of the core academic and practical topics of the LLB unit Criminal Law. This will be achieved by examining the deeper philosophical issues that demand

that the criminal law meet the requirements of fairness and justice. You will be given the opportunity to extend your knowledge of the mechanics of the criminal law by an examination of the philosophy of criminal law. You will consider the moral limits of punishment and criminalisation, and examine the philosophical basis for criminal responsibility. This subject is designed to get you to think at a high level. It requires you to think about what the law ought to be, rather than merely about what it is.

200629.1 Advanced Family Law

Credit Points 10 **Level** 3

Prerequisite

200633.1 Family Law

Equivalent Units

F3007 - Advanced Family Law

.....

This unit adopts a range of interdisciplinary and theoretical perspectives to critically evaluate developments in and proposals for reform of family law, policy and practice. It provides students with the opportunity to research and examine particular areas of interest, including family law reform, post separation arrangements for children, parenthood, financial planning and protection of assets, professional responsibility of family lawyers and family dispute resolution.

300538.1 Advanced Inorganic Chemistry

Credit Points 10 **Level** 3

Prerequisite

300545.1 Coordination Chemistry OR **300230.1** Inorganic Chemistry 2

Equivalent Units

300231 - Inorganic Chemistry 3, J3668 - Inorganic Chemistry 3

.....

Students studying at Hawkesbury or Parramatta campus should refer to 300231 - Inorganic Chemistry 3. Advanced Inorganic Chemistry is based on the foundations laid in the unit Coordination Chemistry. It covers structure and bonding in inorganic chemistry, higher coordination numbers, lanthanide and actinides, followed by the bioinorganic chemistry of zinc and iron in mammalian and microbial systems. Kinetics and mechanism of inorganic reactions are examined. The important area of organo-transition metal chemistry and catalysis is introduced. Students build on their familiarity with the literature of inorganic chemistry and are introduced to several advanced databases of chemical information. The laboratory sessions develop knowledge of advanced techniques such as anaerobic syntheses and instrumental techniques of characterisation such as NMR, IR and electronic spectra. This is also used to develop an appreciation of the role of computer-based molecular modelling in inorganic chemistry.

200106.2 Advanced Issues in Accounting Information Systems

Credit Points 10 **Level** 3

Prerequisite

200534.1 Accounting Information Systems

Equivalent Units

AC202A - Accounting Information Systems, H3331 - Accounting Information Systems, 61141- Accounting Information Systems

.....

Advanced analysis of accounting information systems (AISs) and their position within an organisational information systems environment. In-depth analysis of data modelling and the impact of e-commerce on AIS design through the examination of case studies.

200492.1 Advanced Macroeconomics

Credit Points 10 **Level** 5

Assumed Knowledge

Students must have completed at a credit or higher level third year Macroeconomics.

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The student will be taught advanced macroeconomic theory covering macroeconomic models, determinants of aggregate consumption, investment, growth, and the role of money. Theories of the balance of payments and exchange rate determination will be covered. Macroeconomic policy issues will be discussed. Applied macro-econometric studies will be covered.

200026.2 Advanced Mathematics for Business

Credit Points 10 **Level** 2

Prerequisite

300673.1 Mathematics 1B

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This unit extends the concepts presented in Mathematics 1A and Mathematics 1B and introduces advanced mathematical concepts for solving real world problems such as asset allocation and option pricing. The unit will include first order linear differential equations, the binomial no-arbitrage pricing model, multivariate calculus, optimisation of functions of several variables, Lagrange multipliers with application to maximizing the expected utility which is at the heart of the Capital asset pricing model, construction and properties of the Wiener process, solving first order linear differential equations, and derivation of the fundamental solution for the heat equation. The unit will also include evaluation of eigen-values and eigen-vectors and diagonalisation of matrices.

200442.1 Advanced Microeconomics

Credit Points 10 **Level** 5

Assumed Knowledge

Students must have completed at a credit or higher level second year Microeconomics and third year Industry Economics and Policy.

.....

Students will be taught advanced topics in microeconomics covering theory of consumer behaviour, theory of profits, theory of firm covering game theoretic behaviour, markets, topics in general equilibrium, theory of information and modern welfare economics and empirical applications.

200441.1 Advanced Political Economy Theory and Research Methods

Credit Points 10 **Level** 5

Assumed Knowledge

Advanced undergraduate units in macroeconomics and history of economic thought.

.....

This unit considers in detail some of the theoretical approaches to political economy, together with an overview of research methods associated with these approaches. Depending on the interest of lecturers and students, topic areas covered in detail may include: Marxian Political Economy, Critical Realism and its Application to Economics, Post Keynesian Economics, Evolutionary Economics, Feminist Economics and Feminist Political Economy, Political Economy approaches to Development, Environmental and International Economics, Classics in the History of Economics Thought, Behavioral Finance.

200186.1 Advanced Taxation Law

Credit Points 10 **Level** 3

Prerequisite

200187.1 Taxation Law OR **200019.1** Revenue Law

Equivalent Units

61524 - Advanced Taxation Law, F3003 - Advanced Taxation Law

.....

This is an advanced level study of selected aspects of income tax and capital gains. It includes an examination of other taxes, including sales tax, stamp duty, payroll tax, death duty and estate duty.

200650.1 Advanced Torts and Civil Wrongs

Credit Points 10 **Level** 3

Prerequisite

200008.1 Torts Law

.....

Advanced torts and civil wrongs examines in detail the basic principles and current issues in selected areas of torts law and civil liability.

100706.1 Advertising: An Introduction

Credit Points 10 **Level** 1

Equivalent Units

100211 - Advertising and Society, 100551- Introduction to Advertising

.....

In this unit students gain a grounding in the key areas of advertising and the steps in the advertising process, viz. research, strategy, creative (copywriting & art direction), production, account service, media planning and marketing communication. Students are also introduced to the issues surrounding advertising and its role in society.

200646.1 Advocacy

Credit Points 10 **Level** 3

Corequisite

200015.1 Criminal Procedure and Evidence

Equivalent Units

69125 - Advocacy

.....

This unit imparts basic courtroom trial skills giving practice in applying substantive law, practice, procedure and evidence in a simulated courtroom. It also explores both professional and ethical issues involved in the courtroom. There is a limit on enrolment in this unit because of the teaching method adopted.

200293.1 Alternative Dispute Resolution

Credit Points 10 **Level** 2

Assumed Knowledge

80 credit points of completed study.

Equivalent Units

69109 - Alternative Dispute Resolution

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This unit will examine the theory and practice of alternative dispute resolution generally, and in the context of the Australian legal system specifically, although the course does not focus specifically on the law. The unit is experientially-based, and students will be expected to participate in discussions, exercises and role-plays. The theory and practice of conflict and dispute resolution will be critically considered, as will the social, cultural and legal contexts within which alternative dispute resolution occurs. The unit is presented with a multi-disciplinary, analytical and practical approach. Although an introduction to mediation is included in this unit, it is not a unit on mediation. Although an introduction to mediation is included in this unit, it is not a unit on mediation. This unit will provide students with a broad understanding of the theory and practice of dispute resolution, and provide them with the basic skills required to resolve disputes more effectively.

200023.1 Analysis

Credit Points 10 **Level** 3

Assumed Knowledge

Advanced Calculus

Equivalent Units

14388 - Advanced Mathematical Topics, J3762 - Solid State and Semiconductor Physics

.....

This unit provides the theoretical basis of real and complex numbers, including differentiation and integration. Topics include: field axioms and completeness, sequences, series, convergence, compactness, continuity, differentiability, integrability, and related theorems in both the real and complex number systems.

300297.1 Analytical Chemistry 2

Credit Points 10 **Level** 2

Assumed Knowledge

Level 1 Chemistry

Prerequisite

300224.1 Chemistry 1 OR **300554.1** Principles of Chemistry

Equivalent Units

14132 - Chemical Analysis 1, CH201A - Analytical Chemistry 2.2, J2726 - Analytical Chemistry 2

Incompatible Units

14247 - Inorganic and Analytical Chemistry

.....

This unit will aim to develop within the student an understanding of, and an appreciation for, the fundamentals of analytical chemistry. The student will be exposed to the theory and practice of a range of chemical analyses with emphasis on 'wet' or 'classical' methods, and an introduction to some instrumental methods. An important component of this unit is to develop within the student laboratory skills in chemical analysis. Topics covered in this unit include: the evaluation of analytical data; sampling and sample preparation; unit operations in analytical chemistry; stoichiometry and equilibrium; gravimetric analysis; volumetric analysis; separation methods; spectroscopic methods of analysis; electrochemical methods of analysis; analysis of real samples.

300298.1 Analytical Chemistry 3

Credit Points 10 **Level** 3

Assumed Knowledge

Satisfactory completion of first year degree level chemistry and a second year analytical chemistry subject.

Prerequisite

300297.1 Analytical Chemistry 2

Equivalent Units

14152 - Chemical Analysis 2, CH301A - Analytical Chemistry 3.1, J3657 - Analytical Chemistry 3

.....

Students studying at Hawkesbury or Parramatta campus should refer to 300538 - Advanced Chemical Analysis. This unit equips the student with: an understanding of the principles of instrumental analysis; enhanced knowledge of contemporary analytical chemistry; wider experience of modern analytical instrumentation and its applications; improved skills in laboratory analysis using a range of instrumental techniques. Techniques covered include: separation methods, atomic spectroscopy, electrochemical methods, X-ray methods, principles of spectroscopic methods, electron microscopy and mass spectroscopy, gas and liquid chromatography, automated methods of analysis, analytical method development, quality control and quality assurance, pesticide residue analysis, toxicological (forensic) analysis.

300307.1 Analytical Microbiology

Credit Points 10 **Level** 3

Assumed Knowledge

A good general knowledge of analytical methods in microbiology.

Prerequisite

300300.1 Microbiology 1

Equivalent Units

MI301A - Analytical Microbiology (V1)

.....

This unit in analytical microbiology aims to introduce students to analytical techniques for the detection, identification and enumeration of microorganisms in food, pharmaceutical, cosmetic and environmental materials.

300556.1 Analytical Protein Science

Credit Points 10 **Level** 3

Assumed Knowledge

Detailed knowledge of protein structure at primary, secondary, tertiary, and quaternary levels; relationship between protein structure and protein function; protein denaturation; isoelectric points and their relevance for protein separation; basic knowledge of and competency in biochemical laboratory techniques, such as spectrophotometry, centrifugation, enzyme assay, graphical methods and biochemical calculations.

Prerequisite

300555.1 Proteins and Genes OR **300219.1** Biochemistry 1

Equivalent Units

J3656 - Analytical Biochemistry

.....

This unit covers a range of biochemical techniques and methodologies used for both analysis and purification of biological molecules. It includes advanced aspects of spectroscopy, centrifugation, radioisotopes; RNA isolation and detection, chromatographic principles and methods (gel filtration, ion exchange, affinity, hydrophobic interaction, chromatofocusing); electrophoresis principles and methods (SDS-PAGE, isoelectric focusing, pore gradient, two-dimensional, capillary); protein extraction and

separation strategies. The methods and applications of proteomic research are included. The laboratory work parallels lecture material, and students gain hands-on experience in many of these techniques. The importance of quality control is emphasised and quality control programs are carried out concurrently with other laboratory work.

300608.1 Animal Physiology

Credit Points 10 **Level** 2

Assumed Knowledge

Sound knowledge of undergraduate level 1 biology.

Equivalent Units

14405 - Animal Physiology

.....

This unit aims to develop students with an understanding of the basic principles of animal physiology; the physiologic and homeostatic strategies and mechanisms employed by diverse animal groups particularly among the vertebrates in maintaining normal coordinated body functions under various physical conditions. Topics covered include the physiology of transport system, respiratory system, nutritional strategies, hormones and hormonal control, osmoregulation, neural processing, thermoregulation, reproduction and foetal development.

200654.1 Anti-Discrimination Law

Credit Points 10 **Level** 3

Prerequisite

200009.1 Constitutional Law

Equivalent Units

69146 - Anti-Discrimination Law

.....

This unit deals with the law and policy concerned with unlawful discrimination in Australia. The various grounds of unlawful discrimination in federal and NSW state legislation are examined together with the procedure for investigating and determining complaints. It deals with the promotion of equal opportunity goals through affirmative action programs and their limitations; and the nature of and legislative strategies for dealing with sexual harassment. It also covers the wide range of anti-discrimination laws and the emergence of private justice systems and equal opportunity grievance procedures to deal with complaints either as a preliminary or as an alternative to statute-based procedures.

300218.1 Applied Aspects of Inorganic Chemistry

Credit Points 10 **Level** 3

Equivalent Units

14108 - Chemistry Topics 1

.....

This unit covers three important applied aspects of modern inorganic chemistry: environmental inorganic chemistry; chemistry in mineral and metallurgical processing; and the characterisation of solid inorganic materials by state-of-the-art analytical techniques. The course material is presented via weekly lectures, one three-day field excursion at the

school's field station at Burruga, and some essential integrated hands-on practical work with the relevant analytical instrumentation.

200628.1 Applied Business Project

Credit Points 10 **Level** 3

Assumed Knowledge

Completion of at least 12 units to have sufficient business knowledge to undertake a project.

Equivalent Units

200365 - Applied Business Project A

.....

This unit consists of a detailed analysis and reflection on a practical project so as to demonstrate knowledge of relevant theory and also to demonstrate an understanding of the relevant variables in so far as they impact on successful or unsuccessful implementation.

200054.1 Applied Econometrics

Credit Points 10 **Level** 3

Prerequisite

200053.1 Economic Modelling OR **200033.1** Applied Statistics

.....

This unit builds on the econometric methods of Economic Modelling. The focus is on the linear model in econometrics in its application to economic and financial time series. The emphasis is on learning by doing in small group workshops.

200097.2 Applied Marketing Research

Credit Points 10 **Level** 3

Assumed Knowledge

An understanding of marketing concepts including the elements of consumer behaviour, marketing research methods, marketing communications, channel management and distribution, brand and product management, competitive strategy and quantitative methods in marketing. The basics of economics, finance and accounting, mathematics and statistics and general communications are also assumed

Prerequisite

200085.1 Fundamentals of Marketing Research

.....

This unit is designed for students who have completed the pre-requisite unit, Fundamentals of Marketing Research and who wish to gain higher level and practical skills in the development and implementation of a research design, as well as the opportunity of gaining experience with an outside client and a real-world research task. In this subject you will work on an actual marketing research project with an actual client. This provides you with challenges and responsibilities beyond the usual classroom.

101552.1 Applied Social Research

Credit Points 10 **Level** 3

Prerequisite

400337.1 Social Research Methods

.....

This unit will develop more advanced research understanding and skills in students who have successfully completed Social Research Methods. Students are required to design and complete a developed research project that combines qualitative and quantitative techniques of information gathering and analysis and reporting. Contemporary developments in methods, research relationships with funding bodies, sponsors and community groups, and the social impacts of University-based research will be examined.

200033.2 Applied Statistics

Credit Points 10 **Level** 2

Prerequisite

200032.2 Statistics for Business OR **200192.1** Statistics for Science OR **200263.1** Biometry OR **300700.2** Statistical Decision Making

.....

The unit builds on the basic statistical concepts introduced in first year and also prepares students for broader application of statistics for students majoring in both science and business. In broad terms, the unit consists of some common Probability Distributions, Revision of Hypothesis Testing; Analysis of Categorical Data; Analysis of Variance Simple and Multiple Linear Regression Analysis and Correlation; Some Nonparametric Methods, Fundamentals of Time Series Analysis

101040.1 Approaches to Communication

Credit Points 10 **Level** 1

Assumed Knowledge

General interest in local and international social, cultural and political affairs.

Equivalent Units

63276 - Approaches to Communication

.....

Approaches to Communication offers a wide range overview of major theories and models in communication and embraces a series of selected case studies of the emergence, impact and social shaping of different communication and media technologies through history and into the future.

300465.1 Aquatic Ecology

Credit Points 10 **Level** 3

Equivalent Units

BI304A - Environmental Biology 3.2 (V1)

Temperate aquatic ecosystems, freshwater, estuarine and marine are some of the most threatened ecosystems. Lack of understanding and pressures from urbanisation have caused alteration of these habitats, sometimes without regard to the ecological and social consequences. This unit will emphasise that to understand human impacts in our environment involves the logic and philosophy of science. On completion of this unit students will have knowledge of the main animal and plants in aquatic ecosystems and the techniques in experimental design and analysis needed to investigate estuarine, freshwater and marine ecosystems. Throughout this unit, the results of scientific and experimental work on temperate aquatic ecosystems, which inform decision-making and conservation of these habitats will be emphasised.

200535.1 Auditing and Assurance Services

Credit Points 10 **Level** 3

Assumed Knowledge

A basic knowledge of computing.

Prerequisite

200109.1 Corporate Accounting Systems

Equivalent Units

AC301A - Auditing, H3822 - Auditing, 61151 - Principles of Auditing, 200107 - Auditing Principles

Incompatible Units

61152 - Auditing & Professional Practice

.....

This unit studies the roles and responsibilities of the auditor, auditing principles and standards and the application of those standards, particularly in an electronic environment.

200694.2 Australian Moot Court

Credit Points 10 **Level** 3

Prerequisite

200011.1 Contracts AND **200009.1** Constitutional Law AND **200008.1** Torts Law AND **200012.1** Property Law

.....

This unit aims to train students in mooting conducted before an Australian appellate court or tribunal. Students will be provided with a grounding in issues including jurisdiction, admissibility, and remedies. The unit will focus on one or more areas of domestic substantive law and will include a research component. The unit will also have a practical component aimed at enhancing the advocacy skills of participants and applying the theory to the practical aspects of the conduct of appellate advocacy. Students will be involved in the preparation and presentation of a hypothetical case before an Australian appellate court or tribunal and will be given the opportunity to develop their advocacy skills, including the preparation of written submissions and delivery of oral submissions, in a non-competitive context. From within those students undertaking this unit, a number will be selected for participation in one or more selected Australian law mooting competitions, representing University of Western Sydney. Depending on the circumstances at the time, the

possible competitions will be one or more of the following: Sir Harry Gibbs Constitutional Law Moot, Sir John Peden Contracts Moot, Shine Lawyers Torts Moot, AAT Moot, and the Law Council of Australia Family Law Moot. Other alternate competitions may be chosen in the future. For several of the competitions, the majority of the work will be conducted over the summer months and students will be required to undertake that they will devote sufficient time during that period to properly undertake all required tasks. Students wishing to be selected to participate in a Mooting competition will be expected to pay the cost of participation subject to any contribution the School may be able to contribute by way of assistance.

300327.1 Australian Plants

Credit Points 10 **Level** 3

Equivalent Units

BI306A - Plant Form and Function

.....

This unit enables students to study the biology of Australian plants. The unit covers the topics of origins of the flora of Australia, Gondwanan plants, vegetation structures in Australia, ecology of Australian plants, physiology of Australian plants and the uses of Australian plants.

200697.1 Banking and Securities Law

Credit Points 10 **Level** 3

Prerequisite

200014.1 Commercial Law AND **200011.1** Contracts

Equivalent Units

F3015 - Banking and Securities Law

.....

This unit examines the banker customer relationship, the taking and enforcement of security for credit, and the regulation of banks and non bank financial institutions nationally and internationally. Examined in detail are (1) the legal relationships that ensue from different forms of international bank finance and the nature and effect of various contractual provisions designed to assure payment by the debtor, (2) the impact on the creditor's rights of the insolvency of the debtor or of a major clearing participant, (3) the effect of government interference with payment through expropriation and freezing of financial assets, and (4) the role of Central Banks and the Bank for International Settlements.

200518.1 Behavioural Finance

Credit Points 10 **Level** 3

Assumed Knowledge

Students should have at least an introductory finance background before entering into this unit.

Prerequisite

200048.1 Financial Institutions and Markets AND **200488.1** Corporate Financial Management

.....

Traditional theories of finance are based the assumption that investors are both rational and utility maximizing. The

Efficient Markets Hypothesis in particular has assumptions about investor behaviour which underpin its key predictions. The tenants of behavioural finance disputes the validity of these assumptions. This unit challenges traditional theory by examining how decision making and investor behaviour may be driven by personal and market psychology.

300219.2 Biochemistry 1

Credit Points 10 **Level** 2

Assumed Knowledge

Knowledge of bacterial, plant and animal cell structure; chromosomes, mitosis and meiosis; structure of DNA and its role as carrier of genetic information; Mendelian genetics; chemical bonding, including covalent, hydrogen and ionic bonds and hydrophobic interactions; properties of water, acids, bases and buffers; structure of common functional groups; stereoisomerism; stoichiometry; principles of chemical reactions. Basic laboratory skills such as weighing, mixing, laboratory record keeping and calculations.

Prerequisite

300221.1 Biology 1 OR **300543.1** Cell Biology AND **300224.2** Chemistry 1 OR **300225.2** Chemistry 2 OR **300550.1** Medicinal Chemistry OR **300554.1** Principles of Chemistry

Equivalent Units

14421 - Biochemistry 1, 14437 - Biochemistry 1, 300555 - Proteins and Genes, BC201A - Biochemistry 2.1 (V1)

Incompatible Units

300227 - General Biochemistry, 300658 - Endocrinology and Metabolism

.....

This unit develops understanding of the structure, function and synthesis of proteins, principles of enzyme function and regulation, and the structures and roles of nucleic acids, chromosomes and genes. Topics include the characteristic features of the four levels of protein structure and their significance for protein function; protein denaturation; enzyme function, kinetics and inhibition, allosteric enzymes, and mechanisms of enzyme regulation; structure of DNA, RNA, chromosomes, genes; the molecular events in transcription and translation in bacteria and eukaryotes, and protein modification and targeting. Complex carbohydrate biochemistry and protein glycosylation is also included.

300220.1 Biochemistry 2

Credit Points 10 **Level** 2

Assumed Knowledge

Knowledge of enzyme structure and function, understanding of the importance of co-factors to enzyme activity, understanding of enzymatic active sites and catalysis, knowledge of the types of enzymatic inhibition and regulatory mechanisms, knowledge of eukaryotic intracellular compartments and their broad function.

Prerequisite

300219.1 Biochemistry 1 OR **300555.1** Proteins and Genes

Equivalent Units

14427 - Biochemistry 2, 14440 - Biochemistry 2, 300548 - Human Metabolism and Disease, BC202A - Biochemistry 2.2 (V1), J2821 - Biochemistry of Metabolism

Incompatible Units

300227 - General Biochemistry

.....

Students studying at Campbelltown campus should refer to 300548 - Human Metabolism and Disease. This unit develops understanding of the metabolic processes by which an organism degrades food molecules to generate energy and converts excess food molecules into internal fuel stores. Topics include: bioenergetics; structures of key molecules; glycolysis, gluconeogenesis, glycogen synthesis and breakdown; fatty acid oxidation and synthesis; amino acid catabolism; urea synthesis; citric acid cycle; electron transport and oxidative phosphorylation. Emphasis is on regulation and integration of the pathways, including their responses to hormonal regulation. The effects of altered dietary and hormonal status on metabolic pathways and their consequences for the organism will be discussed.

300539.1 Biodiversity

Credit Points 10 **Level** 1

Assumed Knowledge

Basic Chemistry and Biology.

Equivalent Units

14436 - Foundation Biology, 300222 - Biology 2, B1102A - Biological Sciences 1.2 (VI), B1108A - Biological Sciences 1.2(X), J1761 - General Biology

Incompatible Units

300361 - Introduction to Human Biology, 400130 - Human Medical Sciences 1, B1904 - Biology for Psychologists, B1905 - Genetics and Bioscience for Psychologists, B1005A - Biology 1.1D, B1106A - Biological Sciences, B1107A - Biological Sciences 1.1 (X)

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Students studying at Hawkesbury or Parramatta campus should refer to 300222 - Biology 2. This unit demonstrates the diversity of living organisms and viruses, with particular emphasis on those that affect human health. Students will discover how these organisms are classified, and how they have evolved. Besides exploring the breadth of biodiversity, the unit also examines the links between organisms. Evolutionary advances made by different taxonomic groups to develop mechanisms for reproduction and growth, respiration, maintaining water balance, excretion, digestion, and coordination will be compared. Ultimately human health depends on a sustainable environment and the study of ecosystems will link the biodiversity components of the unit.

200295.1 Bioethics

Credit Points 10 **Level** 2

Equivalent Units

69161 - Bioethics

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This unit covers some of the ethical and legal issues associated with medical practice and research, including issues raised by new developments in biotechnology. There is a strong emphasis on clarification of personal values. Topics covered include some of the following: the nature of moral thinking, issues of life and death, experimentation and research involving human and animal subjects, organ transplantation, genetic manipulation, new reproductive technologies, access and rationing of health care resources and ethical issues in psychiatry.

300221.1 Biology 1

Credit Points 10 **Level** 1

Assumed Knowledge

Basic Chemistry and Biology.

Equivalent Units

14430 - Foundation Biology 1, 300543 - Cell Biology, BI101A - Biological Sciences 1.1 (V1), J1760 - Fundamentals of Cell Biology

Incompatible Units

300361 - Introduction to Human Biology, BI904 - Biology for Psychologists, BI905 - Genetics and Bioscience for Psychologists, BI005A - Biology 1.1D, BI106A - Biological Sciences 1.2, BI107A - Biological Sciences 1.1(X)

.....

Students studying at Campbelltown campus should refer to 300543 - Cell Biology. The cell is the basic unit of life and some basic processes, such as membrane function and the reactions involving DNA, occur in cells of all living organisms. This unit introduces the important biological chemicals involved in those processes and the study of the processes themselves. The unit also examines phenomena such as cell replication, sex cell formation, inheritance, and cell metabolism that are shared by all eukaryotes (animals, protists, fungi and plants). The biochemical capture of the sun's energy (photosynthesis) is also studied. The evolutionary links between these cellular processes form a framework for the unit, and students consider the origin of life and their own evolution. In addition, students are introduced to the immense potential of recombinant DNA technology.

300222.1 Biology 2

Credit Points 10 **Level** 1

Assumed Knowledge

Basic Chemistry and Biology.

Equivalent Units

14436 - Foundation Biology 2, 300539 - Biodiversity, BI102A - Biological Sciences 1.2 (V1), J1761 - General Biology

Incompatible Units

300361 - Introduction to Human Biology, 400130 - Human Medical Sciences 1, B1904 - Biology for Psychologists, B1905 - Genetics and Bioscience for Psychologists, BI005A - Biology 1.1D, BI106A - Biological Sciences, BI107A - Biological Sciences 1.1 (X)

.....

Students studying at Campbelltown campus should refer to 300539 - Biodiversity. This unit examines the diversity of living organisms, how these organisms are classified, and how evolutionary processes resulted in such diversity. The unit also addresses the role of cells, tissues and organs in the structure and function of living whole organisms, how these organisms acquire and assimilate the resources necessary for growth, and how they excrete waste, maintain function and coordinate growth and reproduction. The role of ecosystems in maintaining life is also studied. Students conduct basic investigations using techniques such as microscopy, sectioning, staining and dissection.

200263.1 Biometry

Credit Points 10 **Level** 1

Assumed Knowledge

HSC Mathematics

Equivalent Units

200032 - Statistics for Business, 200192 - Statistics for Science

Incompatible Units

200190 - Finite Mathematics, 200194 - Engineering Mathematics 3

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This unit introduces students to various statistical techniques necessary in scientific endeavours. Presentation of the content will emphasize the correct principles and procedures for collecting and analysing scientific data, using a 'hands-on' approach. Topics include effective methods of gathering data, statistical principles of designing experiments, error analysis, describing different sets of data, probability distributions, statistical inference, non-parametric methods, and simple linear regression and correlation.

300540.1 Biomolecular Dynamics

Credit Points 10 **Level** 2

Assumed Knowledge

A demonstrated understanding of, and competence with, basic chemical principles including SI units, chemical symbols, formulae and equations, nomenclature, stoichiometry, the mole concept and associated calculations, states and properties of matter, thermodynamics, chemical equilibria, acids and bases, pH and electrochemistry, to a standard equivalent to that presented in Chemistry 1 (or equivalent). Completion of first-year mathematics would also be assumed knowledge.

Prerequisite

300224.1 Chemistry 1 OR **300554.1** Principles of Chemistry

Equivalent Units

300236 - Physical Chemistry 2, J2776 - Physical Chemistry 2

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Students studying at Parramatta campus should refer to 300236 - Physical Chemistry 2. The unit provides the understanding of the chemical principles as applied to biological molecules (biomolecules). Chemical and

electrochemical energy transformations approaching equilibria and rates of biological processes are studied and further explored for useful experimental and data-analysis skills. Selected areas including enzyme kinetics or membrane equilibria will be studied.

300542.1 Biomolecular Science Project

Credit Points 10 **Level** 3

Assumed Knowledge

All Level 2 core units in their key program.

Equivalent Units

14117 - Chemistry Project, 300299 - Chemistry Project 3, J3659 - Biological Science Project, J3662 - Chemistry Project

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Students studying at Parramatta campus should refer to 300299 - Chemistry Project 3. This unit provides the student with an introduction to thinking as a research scientist whilst developing methodological and practical skills in a particular area of interest. The student undertakes a minor research project under directed supervision, during which they outline the problem and undertake a full literature review, perform appropriate experiments, and analyze and discuss the results in a formal report.

300610.1 Biotechnology

Credit Points 10 **Level** 3

Prerequisite

300219.1 Biochemistry 1 OR **300555.1** Proteins and Genes AND **300300.1** Microbiology 1

Equivalent Units

14455 - Biotechnology

Special Requirements

In addition to the pre-requisite units, students must also pass one other undergraduate Level 3 Biology unit

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This unit is an interdisciplinary unit encompassing modern and traditional aspects of the subject. Areas such as environmental, food, plant and molecular biotechnology will be studied. Special emphasis will be given to addressing biotechnological solutions to problems of economic, environmental and health significance. The unit also addresses aspects of commercialization and protection of intellectual property as well as bioethical and safety issues.

14455.1 Biotechnology

Credit Points 10 **Level** 3

Assumed Knowledge

300219 Biochemistry 1, 300220 Biochemistry 2, 300300 Microbiology 1.

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This unit has been replaced by 300610 Biotechnology in Spring 2009. This is an interdisciplinary unit encompassing modern and traditional aspects of biotechnology. Areas such as bioprospecting, bioremediation, food, bacterial, fungal, plant and animal biotechnology will be studied.

Emerging new areas such as genomics and proteomics will be covered. Special emphasis will be given to addressing biotechnological solutions to problems of economic significance to Australia. The course finishes with a discussion on aspects of commercialisation and protection of intellectual property as well as bioethical and safety issues. Practicals, computer workshops, excursions and discussion groups reflect the lecture course.

300328.1 Botany

Credit Points 10 **Level** 2

Assumed Knowledge

Basic knowledge in biology.

Equivalent Units

BI103A - Botany and Taxonomy

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This unit introduces students to the study of botany so that they will develop a knowledge and understanding of plants. The unit covers the topics of plant anatomy, evolution, morphology and taxonomy, economically important plants and an introduction to Australian plants.

200088.1 Brand and Product Management

Credit Points 10 **Level** 3

Assumed Knowledge

A sound knowledge of marketing principles and of the key elements of consumer behaviour, marketing research and marketing communications.

Prerequisite

200083.1 Marketing Principles

Equivalent Units

MK205A - Brand Management

.....

This unit focuses on the role of brand and product management in the context of planning and implementing marketing strategies and is intended to develop a critical appreciation of the inherent challenges contemporary firms encounter in creating and maintaining brand equity.

300706.1 Building 1

Credit Points 10 **Level** 1

Equivalent Units

BG101A - Building 1

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course or Property key program.

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This unit provides students with an overview of regulations and construction techniques with an emphasis on low-rise residential buildings in the Australian context. It covers general process; building regulations; environmental issues; surveying techniques; structural elements (footings, framing and bracing); envelope; services; fit-out and finishes.

200336.2 Business Academic Skills

Credit Points 10 **Level** 1

Assumed Knowledge

HSC English or equivalent

Equivalent Units

H1745 - Business Skills for Professionals, 200155 - Business Skills and Communication, 100483 - Principles of Professional Communication 1

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course or Property key program.

.....

The development of business skills in the form of the application of information collection, analysis and evaluation, logical reasoning skills, and communication skills relevant to business and economic issues.

700002.1 Business Academic Skills (UWSC)

Credit Points 10 **Level** 1

Assumed Knowledge

HSC English or equivalent

Equivalent Units

200336 - Business Academic Skills, 200155 - Business Skills and Communication, H1745 - Business Skills for Professionals, 100483 - Principles of Professional Communication 1, 700040 - Principles of Professional Communication 1 (UWSC)

Special Requirements

Students must be enrolled at UWS College, except under specific circumstances approved by UWS.

.....

The development of business skills in the form of the application of information collection, analysis and evaluation, logical reasoning skills, and communication skills relevant to business and economic issues.

200712.1 Business and Commerce Honours Thesis A

Credit Points 0 **Level** 5

Assumed Knowledge

Admission requires a Grade Point Average (GPA) calculation of greater than a Credit Average (greater than 5.0). The calculation is taken over all semesters. However, for students whose overall GPA is no less than 4.5, a case for admission may be made based upon a GPA calculation from a selection of units in the second or third years of study (as approved by the College) amounting to no less than 80 credit points, and meeting the threshold of 5.0.

Incompatible Units

200205 - Business & Commerce Honours Seminar 1,
200204 - Business & Commerce Honours Seminar 2,
200206 - Business & Commerce Honours Thesis

Special Requirements

Students must be enrolled in the Honours Program.

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The aim of this unit is to further develop student's research and problem solving skills. Students are required to implement the research plan, complete a substantive piece of research in the relevant disciplinary field and to communicate the results of that work to an interested and technically literate audience. The thesis is expected to be at a high professional standard. The thesis topic and structure will vary according to the area of interest of the student and the expertise of the supervisor. Throughout this unit, regular planned consultations between the student and supervisor will occur. Students are expected to work to a schedule devised in consultation with their supervisor. The schedule will include set dates for the presentation of draft chapters for review by the supervisor(s).

200713.1 Business and Commerce Honours Thesis B

Credit Points 60 **Level** 5

Assumed Knowledge

Admission requires a Grade Point Average (GPA) calculation of greater than a Credit Average (greater than 5.0). The calculation is taken over all semesters. However, for students whose overall GPA is no less than 4.5, a case for admission may be made based upon a GPA calculation from a selection of units in the second or third years of study (as approved by the College) amounting to no less than 80 credit points, and meeting the threshold of 5.0.

Prerequisite

200712.1 Business and Commerce Honours Thesis A

Incompatible Units

200205 - Business & Commerce Honours Seminar 1,
200204 - Business & Commerce Honours Seminar 2,
200206 - Business & Commerce Honours Thesis

Special Requirements

Students must be enrolled in the Honours Program.

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The aim of this unit is to further develop students research and problem solving skills. Students are required to implement the research plan, complete a substantive piece of research in the relevant disciplinary field and to communicate the results of that work to an interested and technically literate audience. The thesis is expected to be at a high professional standard. The thesis topic and structure will vary according to the area of interest of the student and the expertise of the supervisor. Throughout this unit, regular planned consultations between the student and supervisor will occur. Students are expected to work to a schedule devised in consultation with their supervisor. The schedule will include set dates for the presentation of draft chapters for review by the supervisor(s).

200382.1 Business and Competitive Intelligence

Credit Points 10 **Level** 3

Assumed Knowledge

Students entering this unit should be broadly familiar with Windows-based software and PC systems at an introductory level of knowledge, and have prior experience with Internet browser software.

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This unit has been replaced by 200678 Strategic Intelligence and Decision Making. Corporations, small businesses and government entities need information on both their own operations and the outside world, so that they can recognise and respond to business opportunities and dangers. These materials form the basis of 'business intelligence' and can become important organisation resources. Increasingly, this intelligence comes from electronic databases accessed through the Internet. This unit covers the main information management techniques and issues related to planning, sourcing, collecting, arranging, storing, retrieving, presenting and eventually disposing of electronic business information, collected from internal and published databases. The unit particularly provides students with skills used for exploiting external on-line and on-disc environments for business purposes.

200573.1 Business Leadership

Credit Points 10 **Level** 3

Special Requirements

Students must have completed at least 90 credit points in business related units. Students can only take this unit by invitation and must be enrolled in 2741 Bachelor of Business and Commerce (Advanced Business Leadership), 2739 Bachelor of Business and Commerce, 2504 Bachelor of Economics or 2727 Bachelor of Financial Advising. Students interested in taking this unit will have to apply to the Unit Coordinator who will decide whether the students fit the category of high potential students. The criteria will normally mean a UAI of at least 80 (or equivalent) or a grade point average of at least 5.0. If there are too many applicants the unit coordinator may rank the applicants and restrict the number of acceptances to an appropriate seminar size.

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This unit explores the multiple opinions and complex perspectives regarding leadership in the global business context. Exploring the nature of leadership across different cultures and situations, students develop an insight into the highly sophisticated meanings of leadership emerging from the broad literature, history and accounts on the topic. Future leaders emerge from this unit recognising the importance and relevance of their personal leadership goals in the early stages of a business or commerce career.

200162.1 Business Report

Credit Points 10 **Level** 3

Assumed Knowledge

Introduction to Operations Management.

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This unit is structured as session-long, team-based projects and provides an opportunity for students to integrate the knowledge and skills acquired in units they have undertaken previously. Projects are selected by teams for approval by the unit coordinator (under special circumstances, approval may be given for projects to be undertaken on an individual basis). Students prepare a formal project proposal, which covers the problem to be addressed, the methodology to be used and the strategic plan for conduct of the project. The project culminates in the submission of a final report that includes appropriate outcomes and recommendations. Students also deliver a presentation based on their final report.

200714.1 Business Research Methods

Credit Points 10 **Level** 5

Assumed Knowledge

Understanding and knowledge equivalent to an undergraduate degree in a relevant area to that in which the student plans to undertake the Honours degree, as approved by the Head of School. Normally the student will have a grade point average greater than 5.0 unless a case can be made.

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This unit provides honours level students with the basic knowledge and skills necessary to design and undertake their honours level research project. It provides a balance between quantitative and qualitative methods and will assist students in selecting the most appropriate method for their project. The unit covers such research essentials as: approaches (positivist, interpretive and critical), research design, hypothesis testing, sampling, ethics, methods and techniques, analysis of both qualitative and quantitative data, the presentation of results and discussion of findings.

200091.2 Business to Business Marketing

Credit Points 10 **Level** 3

Assumed Knowledge

Basic knowledge of marketing concepts, theories and frameworks

Prerequisite

200083.1 Marketing Principles

Equivalent Units

MK318A - Business-to- Business Marketing, 61723 - Business-to-Business Marketing

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This unit encompasses introduction to B2B Marketing, differences between B2B and consumer marketing, organizational buying behaviour, B2B market segmentation, business marketing strategy, management of the 4P's in B2B Marketing, relationship and network marketing, Supply Chain Management and CRM strategies, and evaluating the marketing efforts and making the marketing strategy work.

200158.2 Business, Society and Policy

Credit Points 10 **Level** 2

Corequisite

200571.1 Management Dynamics OR **MG102A.1** Management Foundations OR **61611.1** Management Studies OR **H1727.1** Business Management

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This unit examines the interface between business, society and the state, and sensitises students to the impact of broad social, political and economic forces on the relationships between these three spheres. The unit also considers the role of different ideological models such as Keynesianism, neo-liberalism and mixed market, in shaping the relationships between business and government. It also examines the impact of increasing internationalisation and globalisation on business, society and the state.

300543.1 Cell Biology

Credit Points 10 **Level** 1

Assumed Knowledge

Basic Chemistry and Biology

Equivalent Units

14430 - Foundation Biology, 300221 - Biology 1, BI101A - Biological Sciences 1.1(X), J1760 - Fundamentals of Cell Biology

Incompatible Units

300361 - Introduction to Human Biology, BI904 - Biology for Psychologists, BI905 - Genetics and Bioscience for Psychologists, BI005A - Biology 1.1D, BI106A - Biological Sciences 1.2, BI107A Biological Sciences 1.1(X)

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Students studying at Hawkesbury or Parramatta campus should refer to 300221 - Biology 1. Cells are the foundations of life, and an understanding of cell structure and function is required for anyone working in the medical science field. Most diseases result from or lead to malfunctioning of some aspect of cellular processes such as transport across membranes or cell replication. Underlying normal cell function, however, are the molecules of which cells are composed. Consequently, the unit will introduce lipids, carbohydrates, amino and nucleic acids, then study the processes by which these molecules are manipulated to build and recycle organelles, store and transport energy and transmit genetic information in both the prokaryote and eukaryote domains. Accordingly, the unit will include cell replication, sex cell formation, Mendelian genetics as well as cellular respiration and DNA replication, transcription and translation. The role of DNA technology in biomolecular science will be an important component of the unit and will unify the several topics listed above.

300544.1 Cell Signalling

Credit Points 10 **Level** 3

Assumed Knowledge

Detailed knowledge of protein structure and function; gene expression, protein synthesis, post-translational

modifications to proteins; enzyme catalysis; protein targeting and secretion. Basic skills for a biochemistry laboratory.

Prerequisite

300555.1 Proteins and Genes OR **300219.1** Biochemistry 1

Incompatible Units

300223 - Cell Signalling and Molecular Immunology, J3830 - Immunology and Cell Signalling

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Cell signalling looks at the molecular mechanisms by which cells communicate and make responses to each other. Disorders of cell signalling have major impacts on human health and are involved in many metabolic disorders, brain function, the immune system, cancer and embryonic development. Knowledge of cell signalling pathways has important spin-offs for design of new drugs. This unit investigates the action of hormones, growth factors, cytokines and morphogens; their receptors and signalling pathways; and the cellular responses they trigger, such as altered metabolism, shape, differentiation, death. Students will expand their understanding of current developments by scientific reading and group discussion. Laboratory work will enable students to develop basic skills in cell culture techniques.

300611.1 Chemical Mineralogy

Credit Points 10 **Level** 2

Prerequisite

300224.1 Chemistry 1 OR **300554.1** Principles of Chemistry AND **300225.1** Chemistry 2

Equivalent Units

14509 - Chemical Mineralogy

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This unit covers the composition, structure and formation of selected examples from the silicate and non-silicate mineral groups. It deals with the structures of minerals and their determination, interpretation of structural data in the literature, aspects of solid solution, the forces which stabilize mineral lattices and the grouping of various minerals in terms of their chemical and structural characteristics. The chemistry of mineral formation at high and low temperatures will be examined. Analytical methods (X-rays, SEM and microprobe and classical) in the study of minerals and their properties are explored.

300224.2 Chemistry 1

Credit Points 10 **Level** 1

Assumed Knowledge

HSC Chemistry (2 unit) or HSC Multi-strand Science (3 or 4 unit) or equivalent. UWS Chemistry Bridging course or equivalent.

Equivalent Units

14101 - Foundation Chemistry 1, 300554 - Principles of Chemistry, CH103A - Chemistry 1.1, J1753 - Chemistry 1

Incompatible Units

80800 - Introductory Chemistry 1, CH101A - Introductory Chemistry 1.1D, 300449 - Introductory Chemistry

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This unit provides a broad introduction to the fundamental principles common to all branches of chemistry. The unit is intended to serve the needs not only of chemistry majors, but also those intending to specialise in other related disciplines. The unit focuses on scientific notation, nomenclature, chemical equations, stoichiometry, the mole concept, atomic structure, periodicity, electronic configuration, structure and bonding, states of matter, intermolecular forces, properties of solutions, chemical thermodynamics, chemical equilibria, and electrochemistry.

300225.2 Chemistry 2

Credit Points 10 **Level** 1

Assumed Knowledge

A demonstrated understanding and competence with basic chemical principles including SI units, chemical symbols, formulas and equations, nomenclature, stoichiometry, the mole concept, bonding, molecular shape and polarity, states and properties of matter, thermodynamics, equilibria, acids and bases, pH and electrochemistry, to a standard equivalent to that presented in Chemistry 1 (or equivalent).

Equivalent Units

14102 - Foundation Chemistry 2, 300550 - Medicinal Chemistry, CH104A - Chemistry 1.2, J1754 - Organic Chemistry 1

Incompatible Units

CH102A - Biological Chemistry 1.2D

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This unit is designed to continue the development of students' understanding of the basic principles of chemistry, with an emphasis on the chemistry of carbon compounds. The unit focuses on introductory chemical dynamics, together with an in-depth treatment of the structure, nomenclature and reactivity of the principal organic functional groups. The unit provides a necessary foundation for subsequent related studies in chemistry, biochemistry, food chemistry, nutrition science, toxicology, environmental science, and related biological sciences and technologies.

200630.1 Child Law

Credit Points 10 **Level** 3

Prerequisite

200010.1 Criminal Law

Equivalent Units

F3037 - Children and The Law

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This unit examines legal responses (and lack of response) to children and young people. Historically, the child was viewed as an object of legal concern with few legal rights and inadequate means to access and participate in decisions and legal processes that affect them. Developments in international and domestic law indicate greater recognition of the child's capacity to make decisions and acknowledge his or her right to be heard in matters which will affect the child. This unit adopts a range of interdisciplinary and theoretical perspectives to critically

evaluate developments in theory, laws, policies and practices relating to children and young people.

200699.1 Clinical Legal Placement

Credit Points 10 **Level** 4

Prerequisite

200008.1 Torts Law AND **200010.1** Criminal Law AND **200011.1** Contracts

Corequisite

200020.1 Professional Responsibility and Legal Ethics

Equivalent Units

F3500 - Independent Study A (Law)

Special Requirements

This is a unit for Law students in a clinical legal practice setting who have completed the pre-requisites and priority would need to be given to such students. The unit is not considered appropriate for non-LLB students by virtue of its nature. Students enrolling in this unit may need to have a criminal records check and consent declarations as some students may be conducting their placement in circumstances where they are 'working' with minors.

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Clinical Legal Placement allows you to attend the Parramatta Community Justice Clinic (PCJC) or a community legal centre for five days. This unit has been designed to satisfy 5 days of the PLT work experience requirement of the UWS Graduate Diploma in Legal Practice subject to the approval of the Program Head of the GDLP. Places are limited and enrolment is based on merit. This unit provides you with an invaluable opportunity to use and reflect on your study of law in an interactive, legal service environment. Under the supervision of a legal practitioner you will work on advice, casework, policy or project work, as required by the PCJC or relevant centre. You will examine the practical application of the law and the interaction of law, facts, policy and ethical issues. You will be exposed to a system of self-analysis and self-criticism. You will be required to record and reflect on your experiences, deliver a presentation and submit a paper.

200014.1 Commercial Law

Credit Points 10 **Level** 3

Prerequisite

200006.1 Introduction to Law AND **200007.1** Law Foundation

Equivalent Units

69007 - Commercial Law, F2001 - Commercial Law

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This unit provides an introduction to the general principles of commercial law. It also examines key aspects of substantive commercial law principles as they arise in a practical context with reference to current developments in the business community. Topics include: the law of principal and agent, guarantee, bailment, negotiable instruments, insurance, credit, sale of goods, trade practices and consumer protection law.

200600.1 Commercial Property Management

Credit Points 10 **Level** 3

Assumed Knowledge

It is assumed that candidates attempting this unit are already in possession of a basic understanding of the nature of commercial real estate as an investment and asset class. It is assumed that this level of understanding includes a familiarity with the fundamental characteristics of retail, industrial and office-building properties, plus the sub-markets existing within each of those use categories, and how the characteristics differ between these three prime categories of commercial property use. It is also assumed that, prior to entry into this unit, students already possess a rudimentary understanding of investment analysis, risk analysis and financial appraisal (i.e. valuation) techniques, principles and practice as they apply to commercial real estate.

Equivalent Units

MG316A - Commercial Property Management

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course or Property Key Program.

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This unit will examine the operation of commercial property management as a discrete discipline of the property industry. Students will examine the fundamental principles of the day to day management of the various classes of mainstream commercial investment property. This unit will also enable students to understand the various duties of the commercial manager, including legislative and regulatory provisions and obligations. Students will understand the nature of contemporary commercial leasing practice and the relationship between building owner, building manager and tenants, including the vested interests and objectives of all concerned parties.

200603.1 Commercial Valuation

Credit Points 10 **Level** 2

Assumed Knowledge

Good conceptual knowledge of property valuation methodology and valuation mathematics. Additionally students should have fundamental knowledge of computer applications.

Equivalent Units

VA201A - Commercial Valuation

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course or Property key program.

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This unit will provide students with good understanding of theory and practice of commercial valuation. All aspects of commercial valuation will be covered, including commercial valuation reporting standard of the Australian Property Institute.

101243.1 Communication Law and Ethics

Credit Points 10 **Level** 2

Equivalent Units

63127 - Communication Law and Ethics

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This unit gives students a thorough understanding of the legal framework in which the communication industries operate and the ethical context of decision-making in the media professions. It covers the basics of contempt and defamation law; copyright; advertising; promotions and public relations; the legal framework for electronic communication using the internet and email; issues in the regulation and control of print, broadcast and electronic media and the professional codes of ethics that apply in all fields of communication practice.

101041.1 Communication Research

Credit Points 10 **Level** 1

Equivalent Units

100213 - Professional Communication Research, 63199 - Electronic Research Methods

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This unit aims to introduce the underlying rationale of the modern research process in professional communication settings including electronic database searches, critically reviewing research literature, data collection and analysis, writing the research report, and research ethics.

200529.2 Comparative Law: Legal Systems of the World

Credit Points 10 **Level** 3

Prerequisite

200008.1 Torts Law AND **200009.1** Constitutional Law AND **200010.1** Criminal Law AND **200011.1** Contracts

Equivalent Units

69057 - Comparative Law, F3034 - Fundamentals of the US Legal System, F3035 - European Union Law, F3011 - Asian Laws and Cultures

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The unit introduces students to the different legal systems of the world: the common law and civil law traditions, indigenous legal systems, religion-based legal systems and legal systems in Asia. It aims to provide an understanding of how they have developed in particular legal and cultural contexts. It also examines and evaluates the impact of the introduction of western legal systems in non-western countries. The unit will study the systems of both at the general level and in relation to specific laws, such as family law, torts and contracts, dispute resolution and procedure. The unit is also concerned with the nature and function of comparative law as a discipline. Students will be encouraged to undertake individual research and to evaluate legal information derived from a variety of different sources and perspectives.

200631.1 Competition Law and Policy

Credit Points 10 **Level** 3

Prerequisite

200009.1 Constitutional Law AND **200016.1** Equity Trusts and Remedies 1

Equivalent Units

69119 - Competition Law

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In this unit students will study a diverse range of legal cases and principles with particular concentration on current developments in Trade Practices relating to the application of Competition Law and Policy. The Trade Practices Act 1974, Competition Policy Reform Act 1995, Corporations Act 2001, and Australian Securities and Investments Commission Act, 2001 (Cth), and contextual recent Federal and State case law will feature. At the end of the unit, students will be expected to have competency in these areas. Some reference will also be made to equivalent overseas laws and to reform issues. Particular reference will be made to current EU and US competition law.

200651.1 Computer Law

Credit Points 10 **Level** 3

Prerequisite

200011.1 Contracts

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The legal consequences of the widespread use of computers are examined. Computerised transactions are analysed from technological and legal perspectives in order to determine and differentiate features distinct from other transactional forms. Matters including the abuse of computers, the privacy of computerised data, and electronic banking are critically analysed to reveal a variety of issues that are legally significant.

200656.1 Conflicts of Law

Credit Points 10 **Level** 3

Prerequisite

200011.1 Contracts AND **200008.1** Torts Law AND **200012.1** Property Law

Equivalent Units

F3013 - Conflict of Laws

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Conflict of Laws (also known as Private International Law) is about resolving legal questions involving more than one jurisdiction. Conflict of Laws issues may arise between the Australian States and Territories or between nations. The globalisation of economic activity, and ease and affordability of travel and telecommunications have contributed to the recent dramatic increase of trans-national dimensions in personal and commercial litigation. This unit provides an introduction to the sources of conflict of laws, the international jurisdiction of domestic courts, the recognition and enforcement of foreign judgements and

decrees, and the problem of choice of law as it arises in various situations.

300617.1 Conservation Biology

Credit Points 10 **Level** 3

Assumed Knowledge

Knowledge of first-year university biology equivalent to satisfactory completion of 300221 - Biology 1 and 300333 - Biology 2.

Equivalent Units

BI303A - Environmental Biology 3.1, 300466 - Environmental Biology 3.3

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This unit will develop a sound understanding of the principles and practices of conservation biology in both an Australian and International context. Ethical and historical aspects of conservation biology will also be considered in addition to the science of conservation. Students will gain an understanding of the processes that have led to, and are leading to, species extinction. Methods and issues associated with conservation are considered; these include the principles of population genetics, population viability analysis, and the use of modelling. Other issues and concepts covered include the uses of wildlife, illegal wildlife trafficking and trade, biosecurity and the types of international, national and local laws and agreements that relate to conservation in general. The unit emphasises the importance of biodiversity and scientific research in conservation biology.

200009.1 Constitutional Law

Credit Points 10 **Level** 2

Corequisite

200006.1 Introduction to Law

Equivalent Units

69010 - Constitutional Law, F1006 - Constitutional Law, LW202A - Constitutional Law

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This unit introduces the legal rules and doctrines governing State and Commonwealth Constitutional systems in Australia. Topics covered include: State and Commonwealth Constitutions; legislative powers of the Commonwealth and State governments; the separation of powers doctrine; the legal relations between State and Commonwealth laws; Bills of Rights; Constitutional freedoms and restrictions on Commonwealth legislative powers.

200084.1 Consumer Behaviour

Credit Points 10 **Level** 1

Equivalent Units

61721 - Consumer Behaviour, MK105A - Buyer Behaviour

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A focus on the consumer is critical in marketing philosophy. Effective marketing strategies are necessarily formulated as a result of the understanding of basic consumer behaviour. This unit covers assumptions and concepts related to

understanding the consumer, including but not limited to cultural and ethnic values, social class and status, personal influence, family and household influences, situational influences, consumer resources, involvement, motivation and knowledge, attitudes, individual differences in behaviour, personality, values and lifestyle, information processing, learning, influencing attitudes, diagnosis of decision process and behaviour, consumer decision-making process and need recognition, information search, alternative evaluation, purchase and its outcomes, retailing and consumer trends, market segmentation, diffusion of innovations, global consumer markets, consumerism and social responsibility.

700027.1 Consumer Behaviour (UWSC)

Credit Points 10 **Level** 1

Equivalent Units

61721 - Consumer Behaviour, MK105A - Buyer Behaviour, 200084 Consumer Behaviour

Special Requirements

This unit is only available to UWS College students enrolled in 7008 Diploma in Business and Commerce Fast Track.

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A focus on the consumer is critical in marketing philosophy. Effective marketing strategies are necessarily formulated as a result of the understanding of basic consumer behaviour. This unit covers assumptions and concepts related to understanding the consumer, including cultural and ethnic values, social class and status, personal influence, family and household influences, involvement, motivation and knowledge, attitudes, personality, values and lifestyle, information processing, learning, diagnosis of decision process and behaviour, consumer decision-making process and need recognition, information search, alternative evaluation, purchase and its outcomes, retailing and consumer trends, marketing segmentation, diffusion of innovations and global consumer markets.

200655.1 Consumer Protection Law

Credit Points 10 **Level** 3

Prerequisite

200011.1 Contracts AND **200014.1** Commercial Law

Equivalent Units

69133 - Consumer Protection Law

Incompatible Units

F3028 - Trade Practices Law

.....

This unit builds on concepts learned in Contracts and Commercial Law. It provides a detailed examination of misleading or deceptive conduct under section 52 of the Trade Practices Act 1974 (Cth), and related provisions dealing with false or misleading representations. Unconscionable conduct under the Trade Practices Act 1974 (Cth) and relevant industry codes will also be covered. The protection offered to consumers through this regime will be explored in a range of contexts, including regulation of advertising, the financial services sector and e-commerce. Enforcement through civil and criminal

proceedings, including accessorial liability, and a range of defences to these actions will also be covered.

101554.1 Contemporary Debates in Social Science

Credit Points 10 **Level** 3

Special Requirements

Successful completion of 80 credit points of Social Science units

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This unit will provide students with the opportunity to engage with contemporary debates in the social sciences. Students will examine key concepts and structures in the social sciences such as place, work, community, family, power, diversity and globalisation within the context of current political and social events. This will encourage the student to critically analyse and understand current debates and contentious issues relevant to the social sciences. Students will use both theoretical and applied knowledge to develop an informed position on matters of continuing importance to the community and the polity.

400335.2 Contemporary Issues in Sport Management

Credit Points 10 **Level** 3

Assumed Knowledge

Students should have an understanding of the objectives in Sport Marketing 1

Equivalent Units

B3087 - Contemporary Issues in Sport Management

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Sport management operates in an environment where political, economic and legal influences impact on the running of sporting organisations. This unit critically examines contemporary issues influencing the management of sport in Australia.

200108.1 Contemporary Management Accounting

Credit Points 10 **Level** 2

Prerequisite

200116.1 Management Accounting Fundamentals

Equivalent Units

61122 - Advanced Management Accounting, AC303A - Advanced Management Accounting (V1), H2762 - Management Accounting

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For information on this unit please contact the Unit Coordinators: Nigel Bubalo (Parramatta Campus) and Glenda Davis (Campbelltown Campus). This unit views contemporary areas of management accounting from a strategic perspective, and critically examines some of the traditional concepts and techniques discussed in Management Accounting Fundamentals.

200568.1 Contemporary Management Issues

Credit Points 10 **Level** 3

Prerequisite

200158.2 Business, Society and Policy

Equivalent Units

H3740 - Contemporary Management Issues

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Contemporary Management Issues (CMI) provides an in-depth analysis of issues confronting managers in a rapidly changing world, including new forms of work; increased diversity in the workplace; organisational dysfunctions; business ethics and corporate social responsibility and environmental sustainability. CMI is designed to foster reflection and critical thinking, which will lead to deeper levels of understanding of the complex role played by managers in contemporary society. The unit is delivered in an engaged mode which means that students are provided with opportunities to interact with employers. This enables them to develop an appreciation of the complexities involved in real world business settings. The experience outside the classroom allows a more effective application of the theories and concepts discussed in the unit.

200011.1 Contracts

Credit Points 10 **Level** 2

Corequisite

200006.1 Introduction to Law

Equivalent Units

69018 - Law of Contract, F1003 - Contracts, LW301A - Contracts

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Contracts covers the formation of contracts, the requirement of writing, privity of contract, contractual terms and their interpretation, breach of contract, discharge of contractual obligations and elements vitiating its formation such as misrepresentation, misleading an deceptive conduct, mistake, undue influence, unconscionability, duress and discharge. Statutory developments are also considered such as the Contracts Review Act 1980 (NSW) and Trade Practices Act 1974 (Cth), as are the historic and theoretical aspects of the development of the law of contract.

300545.1 Coordination Chemistry

Credit Points 10 **Level** 2

Prerequisite

300224.1 Chemistry 1 OR **300554.1** Principles of Chemistry

Equivalent Units

300230 - Inorganic Chemistry 2, J2758 - Inorganic Chemistry 2

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Students studying at Parramatta campus should refer to 300230 - Inorganic Chemistry 2. This unit introduces students to a thorough study of coordination chemistry (discussing complexes, ligands, structure, isomerism,

stability, reaction mechanisms, oxidation states, elements in the first transition series, and trends in the periodic table). That foundation is then used to study applications of coordination chemistry in biological systems, in medicine and in areas such as radiopharmaceuticals. The unit then moves on to areas of fundamental inorganic chemistry, including bonding, solution chemistry, and solid state chemistry. This unit also introduces many of the laboratory techniques and equipment that are used in synthetic procedures in coordination chemistry.

200109.3 Corporate Accounting Systems

Credit Points 10 **Level** 3

Prerequisite

200536.1 Intermediate Financial Accounting

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This unit builds on the fundamental knowledge of accounting procedures gained in Intermediate Financial Accounting. It involves the comprehensive study of aspects of corporate accounting and reporting which are regulated by legislation, accounting standards, Australian Securities and Investment Commission and Stock Exchange requirements. This unit is designed to provide students with grounding in the regulation and practice of corporate reporting in Australia. The major orientation is towards the theoretical and practical aspects of corporate reporting, whilst at the same time exploring the reasons for regulatory disclosures.

200596.1 Corporate Finance

Credit Points 10 **Level** 3

Assumed Knowledge

Concepts of risk and return and basic capital expenditure analysis.

Equivalent Units

CO301A - Corporate Finance

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This unit extends students understanding of finance theories that are relevant to a corporate finance manager.

200648.1 Corporate Finance and Securities Regulation Law

Credit Points 10 **Level** 3

Prerequisite

200018.1 Law of Associations

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The Unit examines the regulatory aspects of corporate finance decision making, the issuance of corporate securities, and their secondary market trading both on-line and off-line. The Unit is both interdisciplinary (law, and aspects of accounting, economics, and behavioural theory), and comparative (the Australian Securities markets vis a vis the US and UK markets, as against the Japanese and German securities markets). Where appropriate, the influence of taxation law and policy are also taken into account. Topics discussed include the theory and development of securities markets, internationalisation of securities markets and its consequences, regulation of

market practices such as manipulation and insider trading, continuing corporate disclosure requirements, and the licensing and conduct of securities business including the futures industry.

200488.2 Corporate Financial Management

Credit Points 10 **Level** 2

Assumed Knowledge

HSC Mathematics, introductory economics or microeconomics

Prerequisite

200101.1 Accounting Information for Managers OR **200103.1** Accounting Reports and Decisions

Equivalent Units

200050 - Financial Management, 200110 - Corporate Financial Decision Making

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This unit introduces the fundamental concepts of finance theory and the tools of financial decision making in the context of the Australian institutional environment. These concepts relate primarily to the time value of money, risk and return, capital budgeting and capital structure. The unit's purpose is to develop an understanding of the basic practices of financial management from the perspective of a firm (both large and small). Students examine the investment, financing and dividend decisions of corporations.

200657.2 Corporate Governance

Credit Points 10 **Level** 3

Prerequisite

200018.2 Law of Associations OR **200183.1** Law of Business Organisations

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Through an interdisciplinary approach, this unit explores the place and role of the modern for profit business corporation in advanced and emerging capitalist economies. It examines the public and private role of public and private companies (and their equivalent in non-common law jurisdictions), their external and internal orientation, and issues relating to their accountability, responsibility, and transparency.

200010.1 Criminal Law

Credit Points 10 **Level** 2

Corequisite

200006.1 Introduction to Law

Equivalent Units

69000 - Criminal Law, F1005 - Criminal Law, LW106A - Criminal Law

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This unit introduces students to the basic principles of criminal law and criminal responsibility and the criminal justice process as located in its broader social and political context.

200015.1 Criminal Procedure and Evidence

Credit Points 10 **Level** 4

Assumed Knowledge

200009 - Constitutional Law, 200011 - Contracts, 200008 - Torts Law, 200012 - Property Law

Prerequisite

200006.1 Introduction to Law AND **200007.1** Law Foundation AND **200010.1** Criminal Law

Equivalent Units

F3001 - Evidence, 69022 - Litigation

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The unit is designed to provide an understanding of the law, the theoretical underpinnings and the underlying policy issues, in the areas of evidence and criminal procedure.

200586.1 Cross Cultural Management

Credit Points 10 **Level** 2

Equivalent Units

MG206A - Cross Cultural Management

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21st century businesses are looking more and more similar in the way they are designed and operated. Yet to be successful and to gain comparative advantage it is imperative that these businesses manage their workforces differently. Critical to this different way of managing is culture. Culture is the cornerstone that makes people similar, yet different. Taking a multidisciplinary and "hands on" approach, this unit examines the impacts of culture on business practices and management styles.

200036.2 Data Mining and Visualisation

Credit Points 10 **Level** 3

Assumed Knowledge

200192 - Statistics for Science or 200032 - Statistics for Business or 200263 - Biometry

Prerequisite

300104.1 Database Design and Development

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This unit presents data mining as a well structured standard process, namely, the Cross Industry Standard Process for Data Mining (CISP-DM). Further, this unit emphasizes (1) the presentation of data mining as a process, (2) the "White box" approach, emphasizing an understanding of the underlying algorithmic structures, (3) the graphical approach, emphasizing exploratory data analysis, and (4) the logical presentation, flowing naturally from the CRISP-DM standard process and the set of data mining tasks. This unit gives the insight of the data mining algorithms, by using small data sets and then provides examples of the application of the various algorithms on actual large data sets. Finally it provides the hands-on analysis problems, representing an opportunity to apply acquired data mining expertise to solving real problems using large data sets.

300104.2 Database Design and Development

Credit Points 10 **Level** 2

Assumed Knowledge

Programming Fundamentals (300580)

Incompatible Units

200129 - Database Management System for Business Information Systems.

.....

The main purpose of this unit is to provide students with an opportunity to gain a basic knowledge of database design and development including data modeling methods, techniques for database design using a set of business rules that are derived from a case study and finally implementation of the database using a commercial relational database management system. The unit also examines a number of important database concepts such as database administration, concurrency, backup and recovery and security. At the same time student learning and intercommunication skills are enhanced by running tutorial presentations and group assignments.

200079.1 Derivatives

Credit Points 10 **Level** 3

Assumed Knowledge

200052.1 - Introduction to Economic Methods OR 200031.1 - Mathematics for Business 200488.1 - Corporate Financial Management

Equivalent Units

61344 - Risk Management, H3686 - Options, Futures and Derivative Products

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This unit provides an introduction to trading and the theory of pricing of options, futures and other derivative products currently used in the domestic and international financial markets.

100947.1 Design Thinking

Credit Points 10 **Level** 1

Equivalent Units

10878 - Design Principles 2D/3D

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This unit introduces students to processes of design. It examines how knowledges may be formed through visual design processes and how visual design reveals knowledges. It also introduces students to basic visual literacies, current design applications and production processes.

200030.1 Differential Equations

Credit Points 10 **Level** 2

Assumed Knowledge

200189 - Concepts of Mathematics

Incompatible Units

200238 - Mathematics for Engineers 2

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Differential equations arise naturally, both in abstract mathematics and in the study of many phenomena. This unit provides the theory of ordinary differential equations and an introduction to partial differential equations, together with methods of solution. Examples are drawn from a wide range of biological, chemical, physical and economic applications.

200025.1 Discrete Mathematics

Credit Points 10 **Level** 1

Assumed Knowledge

HSC Mathematics or equivalent

Equivalent Units

ST107A - Discrete Mathematics, 14349 - Discrete Mathematics

Incompatible Units

14950 - Algebra 1A and 1B, 14503 - Maths 3, 14323 - Maths for Computing

.....

This Level 1 unit introduces set theory, symbolic logic, graph theory and some counting problems. It serves as a grounding for further study in mathematics or computing.

200017.1 Dispute Resolution and Civil Procedure

Credit Points 10 **Level** 4

Assumed Knowledge

200009 - Constitutional Law, 200010 - Criminal Law, 200012 - Property Law, 200016 - Equity Trusts and Remedies, 200014 - Commercial Law, 200018 - Law of Association

Prerequisite

[200007.1](#) Law Foundation AND [200008.1](#) Torts Law AND [200006.1](#) Introduction to Law AND [200011.1](#) Contracts

Equivalent Units

69022 - Litigation, F2003 - Dispute Resolution

.....

The aim of this unit is to introduce students to the fundamental concepts and theories of dispute resolution, and to consider the distinctive features of alternative modes of dispute resolution including litigation, arbitration and mediation. The unit examines the major roles and practices governing court supervised processes, which are involved in superior court litigation. There is also an examination of how to differentially diagnose a dispute and how to match it to the most appropriate dispute resolution process. Topical issues connected with adversarial and alternative dispute resolution processes are considered.

300546.1 Drug Design and Synthesis

Credit Points 10 **Level** 3

Prerequisite

300553.1 Molecules of Life: Synthesis and Reactivity OR
300301.1 Organic Chemistry 2

Equivalent Units

300235 - Organic Chemistry 3

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Students studying at Hawkesbury or Parramatta campus should refer to 300235 - Organic Chemistry 3. This unit introduces selected areas of more advanced organic chemistry, targeted largely on the tools to synthesise and identify organic molecules of biological and medicinal interest. The practical skills required are learnt through laboratory exercises which complement the theory.

300634.1 Ecology

Credit Points 10 **Level** 2

Assumed Knowledge

Knowledge of first-year university biology equivalent to satisfactory completion of 300221 - Biology 1 and 300222 - Biology 2.

Equivalent Units

EY210A - Ecology 2.1

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We live in a society where environmental and ecological problems dominate public discourse. Reference is often made to ecology; terms and ideas that came originally from ecology are used in public discussions, and appear in legislation. This unit will introduce students to ecology: what is studied in ecology, how it is studied, what are the strengths and weaknesses or limitations of ecology. The scope of current ecological thinking will be covered, from the scale of individual organisms, through populations, and up to communities and ecosystems. Methods of study will be highlighted; the practical component of the course will introduce the techniques of conducting basic ecological investigations.

200053.2 Economic Modelling

Credit Points 10 **Level** 3

Prerequisite

200052.1 Introduction to Economic Methods OR **200032.1** Statistics for Business

.....

This unit builds on concepts explored in Introduction to Economic Methods. The unit broadens the application of the stochastic linear model in econometrics, exploring its use in the estimation of economic models and in the testing of economic hypotheses associated with these models. The emphasis is on learning by doing in small group workshops.

200537.2 Economics and Finance Engagement Project

Credit Points 10 **Level** 3

Assumed Knowledge

Students need to have completed at least four semesters of a course, key program or major run by the School of Economics and Finance.

Special Requirements

Must have achieved at least 150 credit points within the key programs of Economics and Finance, Applied Finance, International Trade and Finance or Applied Economics of course 2739 Bachelor of Business and Commerce OR must have achieved at least 150 credit points within the key programs of Applied Finance or Applied Economics of courses 3659 Bachelor of Science/Bachelor of Business and Commerce and 3655 Bachelor of Information and Communications Technology/Bachelor of Business and Commerce OR must have achieved at least 150 credit points within the course 2504 Bachelor of Economics OR the course 2526 Bachelor of Economics/Bachelor of Laws.

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This unit will provide students with exposure to problems with which economists and finance professionals are confronted in their daily work. They will be confronted with the multi-dimensional nature of the issues addressed by economists and finance professionals in real-life. Students will need to consider the nature of the problems as well as how realistic the solutions they are proposing are, and will learn how to systematically reflect on their contribution to the industry or community setting with which they engage.

200440.1 Economics and Finance Research Methods

Credit Points 10 **Level** 5

Assumed Knowledge

A knowledge of mathematics, statistics and basic econometrics associated with an undergraduate degree in economics or finance.

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The unit is needed to provide a course in advanced econometrics which will expose the student to traditional and modern econometric methodologies and enable students to apply econometric methods to data analysis in their honours thesis. This unit exposes the student to a range of applied economic and finance research techniques. The scope of the unit includes economic and financial model building, estimation. The unit completes research method with economic and financial hypotheses testing and forecasting.

200703.1 Economics Honours Thesis

Credit Points 40 **Level** 5

Assumed Knowledge

Admission requires a Grade Point Average (GPA) calculation of greater than a Credit Average (greater than 5.0). The calculation is taken over all semesters. However, for students whose overall GPA is no less than 4.5, a case for admission may be made based upon a GPA calculation

from a selection of units in the second or third years of study (as approved by the College) amounting to no less than 80 credit points, and meeting the threshold of 5.0.

Equivalent Units

200460 - Economics Honours Thesis

Special Requirements

Entry into Honours Program

The aim of this unit is to further develop the student's research and problem solving skills. The student is required to implement the research plan, complete a substantive piece of research in the relevant disciplinary field and to communicate the results of that work to an interested and technically literate audience. The thesis is expected to be at a high professional standard. The thesis topic and structure will vary according to the area of interest of the student and the expertise of the supervisor. Throughout this unit, regular planned consultations between the student and supervisor will occur. Students are expected to work to a schedule devised in consultation with their supervisor. The schedule will include set dates for the presentation of draft chapters for review by the supervisor(s).

200073.1 Economics of Planning and the Environment

Credit Points 10 Level 2

This unit equips students with the skills to apply economic principles and theories to issues in planning and the environment. The aim is to provide a broad understanding of microeconomic and macroeconomic systems and how these determine policies for managing the environment. It is a foundation for further studies in environmental economics and core planning courses.

200632.1 Elder Law

Credit Points 10 Level 3

Prerequisite

200008.1 Torts Law AND **200011.1** Contracts

Equivalent Units

69131 - Elder Law

This unit examines law relevant to an aging community. The legal issues are examined in a broad social, cultural and ethical context. Issues of legal capacity relevant not only to the law of contracts but also to medical treatment and end of life decisions are considered. Similarly the law relating to areas of special importance to the elder community such as age discrimination, pensions, retirement villages, wills and estate planning are also discussed.

200658.1 Electronic Financial Transactions Law

Credit Points 10 Level 3

Prerequisite

200011.1 Contracts

This unit examines electronic financial transactions from a legal perspective. It explores in details a variety of legal issues raised by different methods of transferring funds electronically, and provides a framework against which legal controls affecting these methods are critically evaluated.

200236.2 E-Marketing Project

Credit Points 10 Level 3

Assumed Knowledge

An understanding of marketing concepts including the elements of consumer behaviour, marketing research methods, marketing communications, channel management and distribution, brand and product management, competitive strategy and quantitative methods in marketing. The basics of economics, finance and accounting, mathematics and statistics and general communications are also assumed.

Prerequisite

200233.1 Principles of E-Marketing

This unit brings together the knowledge and skills that have been developed in the e-marketing electives by completing a "real-life" research project on a specific entrepreneurial activity related to electronic business. The project may cover the marketing strategies of a new electronic business or how a conventional business is embracing electronic marketing as part of its overall business strategy. It is expected that students will apply not only appropriate marketing theory but also theory learned in earlier subjects.

200235.1 E-Marketing Strategy

Credit Points 10 Level 2

Corequisite

200233.1 Principles of E-Marketing

This subject further develops electronic business and marketing strategy models and frameworks. Students will critically analyse current electronic and marketing strategy models and frameworks in different competitive environments. As electronic business and marketing strategy concepts are still in the emerging and formative stages, students will be rigorously challenged to rethink and refine concepts are still in the emerging and formative stages, students will be rigorously challenged to rethink and redefine concepts of strategy for electronic business environments; as well as pre-existing concepts of electronic business marketing strategy.

200610.1 Employee Training and Development

Credit Points 10 Level 2

Prerequisite

200300.1 Managing People at Work

Equivalent Units

61422 - Employee Training and Development

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This unit explores such questions as: Training -- what is it!! How is it linked to strategic development!! It explores education versus training versus development; managing the training department, upper management involvement, career development; cost-effectiveness of training and development; training and development needs -- how people learn, implications for training and development of staff, models and roles for training; needs analysis, objective setting, and the implications of politics, culture and government; curriculum -- methods content, people, sequencing of curriculum; the advantages and disadvantages of various training methods; measurement of success philosophies, instruments of measurement and post-training measurement.

300658.1 Endocrinology and Metabolism

Credit Points 10 **Level** 2

Assumed Knowledge

Chemical bonding, including covalent, hydrogen and ionic bonds and hydrophobic interactions; properties of water, acids, bases and buffers; structure of common functional groups; stereoisomerism; principles of chemical reactions.

Prerequisite

300224.1 Chemistry 1 OR **300225.1** Chemistry 2 AND **300221.1** Biology 1

Equivalent Units

300227 - General Biochemistry, BC201A - Biochemistry 2.1

Incompatible Units

300219 - Biochemistry 1, 300220 - Biochemistry 2, 300548 - Human Metabolism and Disease, 300555 - Proteins and Genes

.....

The overall aim of this Problem Based Learning unit is to develop greater understanding of the molecular events coordinating the function of living cells within organisms. This Biochemistry unit also demonstrates the relevance of endocrine and metabolic factors that underpin a range of applied sciences, including medicine, food science, pharmaceuticals, nutrition, genetic engineering, health, hybridoma technology, enzyme technology, toxicology and the biological sciences in general.

300117.2 Enterprise Database

Credit Points 10 **Level** 3

Assumed Knowledge

General understanding of database design and development processes and techniques. Familiarity with at least one programming language.

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The emphasis of this unit is to expose students to the process and techniques of the development of enterprise databases. This unit extends students' basic knowledge of database systems through analysis of suitable strategies for record storage, primary file organisation and database indexing techniques, transaction recovery and concurrency control strategies, general security and integrity considerations, understanding of emerging technologies in

distributed databases, object-oriented databases and the world wide web.

200614.1 Enterprise Industrial Relations

Credit Points 10 **Level** 2

Prerequisite

200300.1 Managing People at Work

Equivalent Units

61432 - Enterprise Industrial Relations

.....

This unit looks at workplace reform and restructuring -- the devolution approach to industrial relations management, workplace reform, organisation and behaviour, the role of workplace committees, trade unions at the enterprise level, shop-floor and industry unionism; the enterprise bargaining process -- overall framework definitions, dimensions and scope; strengths and weaknesses; the processes -- negotiation, psychological, sociological and economic approaches, stages; impact of enterprise bargaining, workplace flexibility, efficiency, remuneration practices and employee satisfaction; grievance handling and grievance procedures; differences with other forms of negotiation, formal or informal; consultation and participation; issues involved, differences with negotiation; impact of changes in wage determination on workplace, particularly the work choices changes and current and future strategic and legislative directions in enterprise bargaining and workplace agreements.

200609.2 Entrepreneurial Team

Credit Points 10 **Level** 3

Special Requirements

Students must have completed at least 160 credit points of business related units. Students in 2741 Bachelor of Business and Commerce (Advanced Business Leadership) must enrol in this unit. Students enrolled in 2739 Bachelor of Business and Commerce may take this unit as an elective with Head of Program (HoP) approval. Students interested in taking this unit as an elective will have to apply to the HoP who will have to decide whether the students fit the category of high potential students. The criteria will normally mean a UAI of at least 80 (or equivalent), or a grade point average of at least 5.0. If there are too many applicants the HoP may rank the applicants and restrict the number of acceptances to an appropriate seminar size.

.....

This unit is intended to provide an opportunity for high performing students to participate in a team which may either enter into a business competition, perform a consulting project for a local business or a non-profit enterprise, or form the basis for establishment of an actual commercial enterprise.

300607.1 Environmental Biology

Credit Points 10 **Level** 3

Assumed Knowledge

Sound knowledge of biology and microbiology equivalent to undergraduate Level 2 units.

Equivalent Units

14403 - Environmental Biology

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This unit builds on the basic ecology taught in Biology 2 and will provide students with a sound understanding of basic ecological principles and theories focussing on population and community ecology of terrestrial ecosystems. Starting with how populations grow and the structure of terrestrial ecological communities, the unit goes on to consider how communities change with time and as a result of natural disturbance, along with ways in which interactions between organisms influence the structure of natural populations and communities. Having established how populations and communities change naturally, the consequences of disturbance on ecosystems will be considered, with emphasis on effects at the community and population levels.

300647.1 Environmental Biotechnology

Credit Points 10 **Level** 3

Assumed Knowledge

Sound knowledge of undergraduate Level 2 microbiology and biochemistry. Microbiology laboratory skills.

Equivalent Units

MI303A - Environmental Biotechnology (V1)

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This unit focuses on microbial processes in the environment and illustrates how these processes may be employed in the control of pollution problems, pests and diseases, and in the recovery of minerals and fuel from the environment, including: microbial interactions in the environment; model ecosystems in the study of microbial environments; the role of biofilms in biofouling; micro-organisms in the removal of contaminants in the environment; microbial control of plant, pests and diseases; microbial systems in mineral and fuel recovery; strain construction in environmental biotechnology; ethics and the release of genetically engineered micro-organisms.

300614.1 Environmental Geochemistry

Credit Points 10 **Level** 3

Prerequisite

300224.1 Chemistry 1 AND **300225.1** Chemistry 2

Equivalent Units

14525 - Environmental Geochemistry

.....

This unit covers composition of ocean, ground and surface waters and their interactions with the atmosphere, rocks, soils, sediments and man-made pollutants; transfer of dissolved material between environments and detection and control of toxic waste materials; environmental quality criteria, field assessment and sampling and modelling of selected environmental systems.

200016.2 Equity Trusts and Remedies 1

Credit Points 10 **Level** 3

Prerequisite

200007.1 Law Foundation AND **200006.1** Introduction to Law AND **200012.1** Property Law AND **200008.1** Torts Law AND **200011.1** Contracts

Equivalent Units

69012 - Equity and Equitable and General Remedies, F1008 - Equity and Trusts, LW304A - Equity and Trusts

.....

This unit examines the principles of the law of equity trusts and remedies in Australia. The primary emphasis is on the nature and development of the law of equity and students are also introduced to fundamental principles in the law of trusts and remedies. Topics include the nature and application of principles and maxims of Equity, the trust, the types of trusts and introduction to express trusts and the nature and scope of some selected remedies.

200200.1 Equity Trusts and Remedies 2

Credit Points 10 **Level** 3

Prerequisite

200016.1 Equity Trusts and Remedies 1

Equivalent Units

69031 - Trusts Partnerships and Non-Profit Associations Law, F2004 - Remedies

.....

This unit examines the principles of the Law of Equity, Trusts and Remedies in Australia. It examines the major common law, equitable and statutory remedies available to wronged parties in a variety of circumstances. Emphasis is on the analysis of practical and theoretical advantages and disadvantages of various remedies. Topics include the effectiveness of common law and statutory remedies; the nature and application of the trust; the type of trusts; the right of beneficiaries and the scope of remedies.

200624.1 Estate and Succession Planning

Credit Points 10 **Level** 3

Prerequisite

200184.1 Introduction to Business Law

Equivalent Units

LW309A - Estate and Succession Planning

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The unit aims to provide a detailed study of laws which impact on estate and succession planning, with a focus on identifying practical and strategic planning opportunities and outcomes. The unit forms part of the elective stream of a sub-major in financial planning. Some issues considered in this unit also have an impact in respect to investments, insurance and risk management, retirement, superannuation and taxation consequences.

101555.1 Ethics in the Social Sciences

Credit Points 10 **Level** 2

Special Requirements

Successful completion of 80 credit points

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This unit introduces students to the nature of western ethics and moral discourse, to ethical methodology and to the possibilities and limits of ethical discourse and practice. It covers the history of the formalisation of ethics as well as its current philosophical and sociological dimensions. It also deals with various case studies of ethical issues and moral debates students may encounter in their everyday day and professional lives. Students will be invited to reflect on moral discourse(s) and on the use of ethics for social justice and fairness.

200589.1 Export Strategy and Applications

Credit Points 10 **Level** 3

Assumed Knowledge

Principles of international business including the dynamics of foreign business markets, international marketing and research methods, comparative global economics, international corporate finance and strategy. The basics of economics, accounting, law, statistics and business communications are also assumed.

Prerequisite

200591.1 Introduction to International Business

Equivalent Units

61126 - International Business Project 2

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Internationalisation has become a strategic necessity for many firms wishing to survive and grow in today's increasingly competitive domestic economy. Globalisation in its many forms is a powerful driver of change. 'Export Strategy & Applications' will give students the practical skills needed to manage the day to day international trading activities of any company. This unit examines how and why exporting firms select and plan their entry into foreign markets, the management of intermediaries in the distribution channel, ways of promoting goods and services overseas, and the methods of trade finance, insurance and logistics that companies use on a daily basis as they pursue success internationally. This unit provides students with those essential skills sought by any employer company operating in international markets.

200633.1 Family Law

Credit Points 10 **Level** 3

Prerequisite

200006.1 Introduction to Law

Equivalent Units

F2005 - Family Law

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The purpose of this unit is to graduate reflective, ethical and effective family lawyers. This unit adopts a range of

interdisciplinary and theoretical perspectives and legal principles to critically evaluate developments in theory, laws, policies and practices concerned with the legal regulation of intimate relationships, particularly after separation. Family Law endeavours to regulate vital interpersonal and property disputes at times of high personal stress, and often animosity. Family Law is therefore called on to make difficult decisions in balancing the competing rights, obligations and interests of partners, children and others following separation.

200634.1 Feminist Legal Theory and Practice

Credit Points 10 **Level** 3

Assumed Knowledge

This would be a later year elective, and students ought to be familiar with generic legal skills of reading cases and understanding legislation, as well as have facility in legal research.

Prerequisite

200006.1 Introduction to Law

Equivalent Units

69014 - Feminist Jurisprudence

.....

This unit will assist students to develop a theoretical appreciation of the feminist critique of law and a practical understanding of the relevance of this critique and of the role of law in women's lives. The unit will link theory and practice by applying the insights of feminist theory and feminist legal theory to practical issues affecting women. The unit will critically examine the role of law in sustaining women's inequality, contributing to their economic dependence, constructing relationships, controlling women's reproductive bodies and perpetrating gendered harms. It will also consider the value and limits of law in achieving change.

200111.1 Financial Accounting Applications

Credit Points 10 **Level** 1

Prerequisite

200101.1 Accounting Information for Managers OR

200103.1 Accounting Reports and Decisions

Equivalent Units

AC105A - Finance and Accounting, AC103A - Introductory Financial Accounting, H2818 - Financial and Management Accounting II, 61111 - Introductory Financial Accounting

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This unit gives students the practical skills necessary to analyse the accounting transactions of an entity and then be able to measure and record these transactions in a systematic manner for the preparation of accounting reports to external users.

700029.1 Financial Accounting Applications (UWSC)

Credit Points 10 **Level** 1

Equivalent Units

H2818 - Financial Management Accounting II, 61111 - Introductory Financial Accounting, AC103A - Introductory Financial Accounting, AC105A - Accounting and Finance, 200111 - Financial Accounting Applications

Special Requirements

Students must be enrolled at UWS College.

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This unit gives students the practical skills necessary to analyse value transactions of an entity, then be able to measure and record these values in a consistent manner, either manually or in an electronic method using a standard accounting package. Students then are able to use this data to prepare basic accounting reports.

200270.1 Financial Advisory Relationships

Credit Points 10 **Level** 1

Equivalent Units

200747 - Professional Relationships and Communication in Business

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In Spring 2010, this unit replaced by Unit 200747 - Professional Relationships and Communication in Business. In this unit students will develop an array of essential skills required by professional financial advisers. Skills addressed include creation of the client adviser relationship, interpersonal skills and approaches to dealing with the broad needs of clients, psychological aspects of client behaviour, communication and the creation of trust in the business environment, team building, professional writing skills, time management, counselling and assessment of client financial literacy and the promotion of professional services. Overriding all these skills is an appreciation of managing ethics in the workplace.

200059.1 Financial Economics

Credit Points 10 **Level** 3

Assumed Knowledge

200052 - Introduction to Economic Methods (or equivalent).

Prerequisite

200046.1 Microeconomics AND **200488.1** Corporate Financial Management

.....

This unit provides students with a unifying theoretical perspective on the most important concepts in the field of finance. The presentation is rigorous and students develop their ability to critically evaluate the principal theoretical results in the finance literature.

200048.1 Financial Institutions and Markets

Credit Points 10 **Level** 1

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The investment, financing and risk management decisions that all firms make are implemented by creating and trading financial instruments in financial markets, often with the involvement of a variety of institutions. Using the Australian financial system as an illustration, this unit introduces students to the theory and functions of financial intermediaries and the operation of financial systems. Students also develop an understanding of the role and functions of markets in equities, debt, foreign exchange, options and futures, and theories of interest rate determination and the term structure of interest rates.

200062.1 Financial Institutions Lending

Credit Points 10 **Level** 3

Assumed Knowledge

Financial Institutions Management

.....

The focus of this unit is primarily on loan policy questions, such as the appropriate loan portfolio mix or how risks can be adequately priced into loans, rather than on the operational issues which tend to be more the focus of the internal training programs of banks and other financial institutions.

200061.1 Financial Institutions Management

Credit Points 10 **Level** 3

Assumed Knowledge

In order to optimise learning outcomes and skill development students are encouraged to have successfully completed or have the assumed equivalent knowledge of the following units: 200488 - Corporate Financial Management, 200048 - Financial Institutions and Markets.

.....

This unit provides an introduction to the theory and analytical techniques relevant to the management of Australian financial institutions. The unit presents a thorough examination of the major financial risks faced by Australian banks, and methods of measuring and managing these risks.

200627.1 Financial Planning

Credit Points 10 **Level** 3

Assumed Knowledge

Basic principles of Finance, Accounting, Taxation and Economics.

Prerequisite

200488.1 Corporate Financial Management

Equivalent Units

CO302A - Financial Planning

The unit endeavours to provide students with an understanding of the complex process and contextualisation of the Australian Financial Planning Industry. This unit aims to introduce students to the principles of personal financial planning and the provision of personal financial advice including the preparation of a Statement of Advice (SOA). Topics covered include the current Australian regulatory environment, strategies for the accumulation of wealth and risk protection, retirement planning, estate planning, taxation consequences, debt and credit management and home ownership. This unit meets ASIC requirements (PS146) in relation to both knowledge and skills.

200271.2 Financial Services Law

Credit Points 10 **Level** 2

Assumed Knowledge

The Australian Legal system, sources of law, statutory interpretation and basic concepts of contracts and torts.

Prerequisite

200184.2 Introduction to Business Law

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This unit focuses on regulatory issues relating to financial services. It covers issues such as financial services reform, retail verses wholesale clients, FSRA, Australian Financial Services Licence, conduct and obligations, impact on investments, statutory regulation of financial markets, ASIC's power, liability and enforcement.

200582.1 Financial Statement Analysis (UG)

Credit Points 10 **Level** 2

Assumed Knowledge

Successful completion of principles of accounting, finance and business statistics units at University level.

Equivalent Units

CO205A - Financial Statement Analysis

.....

This unit provides a substantial grounding in the theories and practices of financial statement analysis so as to enable the student to make knowledgeable decisions relating to the financial analysis of firms. Topics covered include an overview of financial reporting, income vs cash flows, overview of financial statement analysis, data issues in analysing financial statements, GAAP and income recognition and asset valuation, GAAP and liability recognition and related expenses, GAAP: inter-corporate entities, profitability analysis, risk analysis, pro forma financial statements, valuation using cash flows and valuation using earnings.

300493.1 Forensic and Environmental Analysis

Credit Points 10 **Level** 2

Assumed Knowledge

Knowledge of general chemistry equivalent to satisfactory completion of Chemistry 1 and Chemistry 2.

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This unit extends the student's knowledge and understanding of analytical instrumentation that is relevant to forensic investigations and analysis in the environmental and food sciences. It will provide an understanding of the chemical and physical principles underlying the utilisation of instrumentation in chemical analysis. Topics include principles of spectroscopic techniques separation methods; sample collection and storage; presumptive testing; an extended range of modern chemical instrumentation including gas and liquid chromatography; atomic spectroscopy; mass spectroscopy; x-ray methods and spectroscopic methods.

300606.1 Foundations of Statistical Modelling and Decision Making

Credit Points 10 **Level** 2

Assumed Knowledge

200192 - Statistics for Science, or 200032 - Statistics for Business or 200263 - Biometry

Equivalent Units

J2781 - Statistical Theory, 200034 - Statistical Theory

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This Level 2 unit completes an introduction to the basic principles and concepts of statistics. There are two strands to the subject: distribution theory and statistical inference. The aim of the unit is to present a solid foundation in statistical theory and to provide an understanding of the relevance and importance of the theory in solving practical problems in the real world. The theoretical basis of the dual arms of classical statistical inference (estimation and hypothesis testing) is discussed relating the probabilistic half of the course to the final objective - inference.

200574.1 Frontiers of Business Theory and Analysis

Credit Points 10 **Level** 3

Special Requirements

Students must have completed at least 90 credit points in business related units. Students can only take this unit by invitation and must be enrolled in 2741 Bachelor of Business and Commerce (Advanced Business Leadership), 2739 Bachelor of Business and Commerce, 2504 Bachelor of Economics or 2727 Bachelor of Financial Advising. Students interested in taking this unit will have to apply to the Unit Coordinator who will decide whether the students fit the category of high potential students. The criteria will normally mean a UAI of at least 80 (or equivalent) or a grade point average of at least 5.0. If there are too many applicants the unit coordinator may rank the applicants and restrict the number of acceptances to an appropriate seminar size.

.....

This unit looks at selected controversies in business, industry and commerce. Each selected issue will be examined in terms of the way in which the problem is defined, and competing definitions of the problem. Relevant theoretical perspectives will be examined and evaluated. Enrolment in this unit is by invitation only. Students interested in this unit should contact the Unit Coordinator to see whether they qualify.

200191.3 Fundamentals of Mathematics

Credit Points 10 **Level** 1

Incompatible Units

200195 - Mathematical Methods A; 200196 - Mathematical Methods B; 14505 Engineering Mathematics 1; 200031 - Mathematics for Business; 200237 - Mathematics for Engineers 1; 200189 - Concepts of Mathematics; 300672 - Mathematics 1A; Mathematics 1B

Special Requirements

Permission required for students enrolled in course code 3562 Bachelor of Science (Advanced).

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This unit is designed to assist in the transition from secondary school mathematics to university first year level mathematics, and gradually bring students to the required standard. It provides a sound foundation in basic mathematical tools in the areas of algebra, trigonometry, probability and calculus, which are particularly relevant to first year mathematics and statistics core subjects. The algebra section revises basic arithmetic manipulation before introducing functions, polynomial, logarithmic and exponential functions, solving equations, matrix manipulation and applications. The probability section covers basic concepts of probability, including permutations, combinations and probability calculations. The trigonometry section introduces the concept of angles, trigonometric functions and their fundamental identities. The calculus section includes limits, differentiation, maximum and minimum values, graphing and integration. These mathematical methods and simple concepts are illustrated using practical examples derived from many different subject areas. Students entering without assumed knowledge of HSC Mathematics are advised to take this unit as an elective.

300623.1 Genetics

Credit Points 10 **Level** 2

Assumed Knowledge

Sound knowledge of undergraduate Level 1 biology.

Equivalent Units

BI201A - Genetics 2.2

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The scientific study of heredity is called genetics. This unit is designed to introduce the student to a wide range of genetic concepts. To begin, the principles of heredity will be introduced. The student will investigate the nature and organisation of heredity; the various levels and mechanisms of expression of inheritance, the basis of variation within populations; and the genetic basis of biological evolution. Modern genetics underlies such diverse fields of study as biotechnology, agriculture, plant and animal breeding, biodiversity and ecosystem management, and accordingly the unit will include a series of case studies that demonstrate the importance and diversity of genetics as a discipline.

300612.1 Geochemical Systems

Credit Points 10 **Level** 2

Prerequisite

300224.1 Chemistry 1 AND **300225.1** Chemistry 2

Equivalent Units

14510 - Geochemical Systems

.....

This unit covers selected topics taken from the following list: limits of chemical conditions in the natural environment (redox, pH, concentrations); mobilisation and transport of selected elements in primary and secondary environments – aqueous and supercritical fluids, gases; complexing and ion-pairing phenomena; metal ions buffers in geochemical cycles – adsorption, co-precipitation, mineral formation; dispersion of elements in the weathering environment.

200667.1 Global Enterprise Resource Planning

Credit Points 10 **Level** 3

Assumed Knowledge

Students are expected to have gained an introductory level of knowledge in operations and supply chain management.

Equivalent Units

200476 - Materials Management And Distribution (ERP), 200552 - Global Materials Management and Distribution (ERP)

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Global Enterprise Resource Planning (ERP) provides students with the knowledge and skills required in understanding broader concepts of managing within ERP system environments. Students are introduced to data, organisational structure, logistics and supply chain related processes and the role of enablers in understanding global logistics operations. Global ERP equips the students with basic decision-making tools, techniques and concepts. It also illustrates how technology can be utilised to better manage logistics across global supply chain with emphasis on the effective use of data and information, coordination and integration of cross functional activities and processes towards achieving best practice performance levels.

200538.1 Global Labour Markets

Credit Points 10 **Level** 3

Prerequisite

200525.1 Principles of Economics

Equivalent Units

200066 - Labour Economics

.....

This unit will study the labour market in a global economy. It will study employment, unemployment, labour market participation, and wages in a global economy. It will study the role of international migration in employment, unemployment, and wage determination. The role of global labour markets in determining the salaries of CEOs and unskilled workers will be considered. We will also discuss

the role of outsourcing of activities from the developed world to developing countries, e.g. call centres.

200588.1 Global Operations and Logistics Management

Credit Points 10 **Level** 3

Assumed Knowledge

Students are expected to have gained an introductory level of knowledge in operations and supply chain management.

.....

Global Operations and Logistics Management is an expansive unit designed for students interested in the organisational processes undertaken in providing products and services to customers. A range of tactical and strategic considerations are investigated to help students understand the role of global operations and logistics within an organisational context. The unit covers internal activities of manufacturing and service organisations. A range of quantitative tools and techniques that support managerial decision making involving trade-offs, priorities and choices are introduced. While the latest trends in logistics and operations management are also reviewed.

200677.2 Global Supply Chain Management

Credit Points 10 **Level** 1

Equivalent Units

200555 - Global Warehousing and Transport Management, 200642 - Global Logistics and Supply Chain Management, 200477 - Warehousing and Transport Management

.....

This contemporary unit focuses on the importance of supply chain management in the success and profitability of organisations. Supply chain management is defined theoretically and practically, with critical issues in designing a global supply chain network discussed. Several case studies enabling students to understand issues within supply chain management are discussed throughout, covering areas such as collaboration, transport, warehousing and the various relationships within the supply chain.

200533.1 Globalisation and Asia

Credit Points 10 **Level** 3

Assumed Knowledge

200525 - Principles of Economics

Equivalent Units

200067 - Asian Economies

.....

This unit aims to examine the role of the diverse economies of East Asia, Southeast Asia, and South Asia in the Global economy, and the complex economic, historical, political, social and cultural factors which have influenced and continue to shape the transformation of these economies. The unit will evaluate alternative development paradigms in light of the experience of these economies. The discussion will be cast within the wider debate about the role of foreign trade and investment flows. The unit will take the political economy approach to understanding both the

transformation of these economies and their role in the Global Economy.

200540.1 Globalisation and Australia

Credit Points 10 **Level** 1

Equivalent Units

200047 - Australia and the Global Economy, H1740 - Australian Economic History, 61325 - Australia and the Global Economy

.....

This unit provides an overview of the development of the Australian economy since 1788 in the context of the evolution of the global economy during the last two centuries. A strong emphasis is placed on the interaction of the processes promoting globalisation in the international economy, with the endemic tendencies towards social conflict and nationalism that have accompanied the consolidation of the capitalist nation state. Within this framework the specific factors that have given Australian economic development its unique character are analysed. The unit concludes by examining the socio-economic outcomes that ongoing globalisation is likely to produce in the twenty-first century and looks at the principal alternative economic strategies that Australian governments might follow over the next few decades.

200541.1 Globalisation and Trade

Credit Points 10 **Level** 2

Assumed Knowledge

200525 - Principles of Economics

Equivalent Units

200071 - International Trade Theory and Policy

.....

This unit introduces students to the history and analytical methods of international trade theories and their applications. The theories are applied to contemporary issues in their institutional settings, in particular to: growth and development; economic integration and trading blocs; and the transformation of formerly planned economies as participants in global market structures.

200532.1 Government and the Economy

Credit Points 10 **Level** 3

Assumed Knowledge

200525 - Principles of Economics, 200549 - The Australian Macroeconomy

Equivalent Units

200063 - Public Finance

.....

This unit focuses on the nature of state activity in the economy. The unit introduces students to different analytical approaches to the economic role of the state and considers their practical implications for economic policy analysis.

200064.1 History of Economic Thought

Credit Points 10 **Level** 2

Prerequisite

200046.1 Microeconomics OR 61321.1 Microeconomics
AND 200049.1 Macroeconomics OR 61331.1
Macroeconomics

.....

This unit introduces the ideas of the most influential economic writers since Aristotle. Their theoretic contributions are discussed in the context of the political and philosophical debates and the economic issues of their times. The unit focuses on the theories of value and distribution; business cycles; and money and economic growth. It examines the criteria for progress in economic thought and considers the role of ideology and values. Students read selections from the writings of Smith, Ricardo, Mill, Marx, Marshall, Keynes and institutional writers.

200708.1 Hospitality Industry

Credit Points 10 **Level** 3

Assumed Knowledge

Basic knowledge of hospitality is assumed for this unit

Equivalent Units

200562 - Hospitality Markets, MK301A - Hospitality Marketing

.....

With focus on the experiential nature of hospitality products, the unit canvasses a contemporary selection of specialised food services, lodging and other hospitality businesses, including resorts, cruise ships and registered clubs. The unit develops students understanding of the micro and macro environments of such businesses, with concentration on the factors influencing business development. There is also consideration of the design, development and commercial viability of such products, especially in the context of consumer expectations.

200561.2 Hospitality Management Applied Project

Credit Points 10 **Level** 3

Assumed Knowledge

Advanced unit - students are expected to have gained an introductory level of knowledge in hospitality management.

Prerequisite

200707.1 Service Industry Studies

Equivalent Units

200140 - Tourism and Hospitality Research Project

Incompatible Units

200580 - Sport Management Applied Project

.....

Hospitality Management Applied Project provides students a unique opportunity to integrate knowledge gained from operational and theoretical perspectives of hospitality

studies into application in an engaged research project in hospitality. Students will engage in comprehensive projects which bring together real world industry problems and hospitality theory. The outcome from this unit will be the production of a report and presentation which may involve industry partner.

200584.2 Hospitality Management Operations

Credit Points 10 **Level** 3

Assumed Knowledge

Advanced unit, students are expected to have gained an introductory level of knowledge in hospitality management.

Equivalent Units

HS206A - Hospitality Management Operations

.....

Hospitality Management Operations emphasises the role of operations management in the hospitality sector, especially as an element of corporate strategy. The unit demonstrates how operations management is related to, and aligned with, the other functional areas of a hospitality organisation. The field of study includes revenue management in the hospitality industry, as well as variety of qualitative and quantitative techniques to enable students to analyse problems in hospitality operations.

300547.1 Human Genetics

Credit Points 10 **Level** 2

Assumed Knowledge

Structure of basic biomolecules, cell structure, knowledge of chromosomes and role in mitosis and meiosis. Structure of DNA and processes of replication, transcription and translation, Mendelian genetics.

Prerequisite

300543.1 Cell Biology OR 300221.1 Biology 1

Incompatible Units

BI210A - Genetics 2.2

.....

This unit will provide a sound knowledge of the genetic basis of disease and genetic problems of human development. Students will learn basic genetic principles as they study examples of genetic problems in human health and disease. Topics include Mendelian and multifactorial genetics, autosomal and X-chromosomal abnormalities, population genetics, oncogenetics, and the use of DNA technologies in gene mapping, disease diagnosis, screening and therapy. The focus will be on cytogenetics since molecular genetics will be covered in other units.

300548.1 Human Metabolism and Disease

Credit Points 10 **Level** 2

Assumed Knowledge

Knowledge of protein structure and function, gene expression, principles of enzyme catalysis, including the structure of enzymatic active sites and catalytic mechanisms, knowledge of eukaryotic intracellular compartments and their broad function.

Prerequisite

300555.1 Proteins and Genes OR **300219.1** Biochemistry 1

Equivalent Units

14427 - Biochemistry 2, 14440 - Biochemistry 2, 300220 - Biochemistry 2, J2821 - Biochemistry of Metabolism

Incompatible Units

300227 - General Biochemistry, BC202A - Biochemistry 2.2

.....

Students studying at Hawkesbury or Parramatta campus should refer to 300220 - Biochemistry 2. Understanding human metabolism at a molecular level underpins our understanding of human health and metabolic diseases, such as diabetes and obesity. Kinetics and regulation of enzymes will be studied as a preliminary to learning how metabolic pathways work. The central pathways of energy metabolism, their control and inter-relationships will be analysed in detail, including carbohydrate and fat metabolism; ATP synthesis involving electron transport and ATP synthase; and nitrogen metabolism, including aspects of amino acid degradation and urea synthesis. Emphasis will be placed on enzyme and hormonal regulations, the roles of different tissues in metabolic homeostasis; and the consequences for human health when enzymes or their regulations are defective.

300549.1 Human Molecular Biology

Credit Points 10 **Level** 3

Assumed Knowledge

Knowledge of DNA, gene and chromosome structure in eukaryotes; the basic events in eukaryotic transcription, including the structure and role of eukaryotic RNA polymerase; post-transcriptional events in eukaryotes and their purpose; the basic events in eukaryotic translation; protein structure and conformation, and the importance of post-translational modifications for protein function.

Prerequisite

300555.1 Proteins and Genes OR **300219.1** Biochemistry 1

Equivalent Units

14439 - Cell and Molecular Biology, 300234 - Molecular Biology, B1305A Molecular Biology, J3678 - Molecular Genetics

.....

Students studying at Hawkesbury or Parramatta campus should refer to 300234 - Molecular Biology. This unit concentrates on the Molecular Biology of eukaryotic cells (human) and studies gene regulation at an advanced level, leading into the processes and practical applications of DNA technology. Students gain a thorough grounding in major techniques involved in gene cloning, such as DNA manipulation using restriction enzymes, PCR, DNA fingerprinting. Cloning vectors, DNA libraries, genetic engineering in different types of eukaryotic cells and organisms and are studied. Students are introduced to functional genomics, bioinformatics and issues in biosafety and ethics relating to gene technology.

300228.1 Human Nutrition

Credit Points 10 **Level** 2

Assumed Knowledge

Biology 1 and 2 or equivalents, General Biochemistry or equivalent.

.....

This unit covers basic principles of human nutrition, including the function of nutrients in prevention and treatment of disease. The unit also covers anti-nutritional factors in foods, functional foods, non-nutrient compounds and their interaction with nutrients, effects of processing on nutrients, nutrient fortification, nutrient labelling of food, and methods for dietary assessment of individuals.

200740.1 Human Resource and Industrial Relations Strategy

Credit Points 10 **Level** 3

Prerequisite

200300.1 Managing People at Work

Incompatible Units

200618 - Human Resource Strategy, 200615 - Industrial Relations Strategy

.....

This unit analyses the human resource and industrial relations strategies of the major employment relations stakeholders. While the principal focus is on the organisational level of analysis and on the strategic interventions introduced by management, the unit also analyses the strategic roles of government, trade unions, and employer associations. It covers the development of human resource management and industrial relations as a professional field, the relationship between business strategies and HR/IR strategies, stakeholders and strategic choice, ethics and professional standards, strategic HR/IR interventions; evaluation of strategy.

200381.3 Human Resources Development Seminar

Credit Points 10 **Level** 3

Prerequisite

200300.1 Managing People at Work

Equivalent Units

200575 - Process and Evaluation in Employment Relations

.....

This unit uses engaged learning to allow students to apply knowledge and develop skills developed in the Human Resource Development and Organisational Development Key Program. Student will participate in consultancy teams that will undertake empirical research and problem diagnosis and solution for a specified project, normally for a real-world organisation, which may include commercial firms, not-for-profit organisations and community/public organisations. Projects will be reported upon and presented to clients from the organisation. Project topics may include training needs analysis, HRD evaluation, a change management project, employee attitude or organisational

climate surveys, employee well-being and health promotion, work/life balance initiatives, etc.

200635.1 Human Rights Law

Credit Points 10 **Level** 3

Prerequisite

200006.1 Introduction to Law OR **LW211A.1** Law and Society (V1)

Equivalent Units

69142 - Human Rights Law

.....

This unit examines the foundations of the concept of human rights under international law. It contains an historical review of international measures for the protection of human rights and how international law came to be concerned with the rights of individuals. Special attention is given to key international human rights instruments such as The Charter of the United Nations, The Universal Declaration of Human Rights and The International Covenant on Civil and Political Rights. It also examines the extent to which international human rights have been compromised by issues of sovereignty, cultural relativism and political resistance towards comprehensive incorporation of some of the fundamental principles into domestic law.

200298.2 Immigration and Refugee Law

Credit Points 10 **Level** 3

Prerequisite

200009.1 Constitutional Law OR **LW211A.1** Law and Society (V1) OR **200184.1** Introduction to Business Law

.....

This unit combines a detailed examination of the actual law and processes of Australian immigration and refugee law with a rigorous critique from an historical, international and political standpoint.

300229.1 Immunology

Credit Points 10 **Level** 3

Assumed Knowledge

Microbiology 1, Biochemistry 1

Incompatible Units

300223 - Cell Signalling and Molecular Immunology,
300552 - Molecular Biology of the Immune System

.....

This unit aims to provide students with an understanding of the concepts of: self and non-self as it applies to the functioning of the immune system; the divisions of innate and specific immunity and their role(s) in determining the outcome of an immune assault; and the immune system in health and disease.

200704.1 Independent Study (Law)

Credit Points 10 **Level** 3

Assumed Knowledge

This is a unit that will normally be taken in the ultimate or penultimate year of study in their course. They will normally have completed at least 80 credit points of LLB units.

Equivalent Units

F3501 - Independent Study B (Law)

.....

This unit will result in the writing of a research paper of 5,000 words on an approved topic in law. It is anticipated that the unit will be used in appropriate situations such as where the Law School has a Visiting Professor who is prepared to supervise independent study in an area related to their expertise. The intent is that the areas researched will focus principally on those areas identified by the Schools in its Research Strategy. These include (i) international and trans-national governance, (ii) elder law, (iii) law and medicine, (iv) revenue law and (v) professional services law.

200741.1 Indigenous Australians and the Law

Credit Points 10 **Level** 2

Prerequisite

200006.1 Introduction to Law

.....

Indigenous Australians and the Law provides students with a grounding in the central legal issues associated with the historical and contemporary interaction of indigenous Australians with the Australian legal system.

200531.1 Industry Economics and Markets

Credit Points 10 **Level** 3

Assumed Knowledge

This unit requires an elementary knowledge of microeconomic principles.

Prerequisite

200525.1 Principles of Economics OR **200076.1** Introductory Economics OR **200046.1** Microeconomics

Equivalent Units

200058 - Industry Economics and Policy

.....

The first part of this unit develops an understanding of the relationships between industry structure, the conduct of firms, and market performance. Alternative theories of the firm and strategic market behaviour are considered. The unit then examines the characteristics and operation of particular markets, including public goods and utilities, human resources, and natural and environmental resources. The analysis developed in the unit is used to provide insights into applied policy areas such as competition policy, regulation of public enterprises, microeconomic reform and industry policy.

CP308A.1 Information Systems Ethics and Law

Credit Points 10 **Level** 3

Special Requirements

Students enrolled in course 2502 - Bachelor of Laws (Non graduate entry) must obtain permission to enrol in this unit.

.....

This unit aims to provide students with an appreciation of the ethical and legal issues surrounding the use of information systems, particularly the internet. It examines the regulatory framework to facilitate an understanding of the legal boundaries within which e-commerce may operate. Matters including the abuse of computers, the privacy of computerised data and electronic communications are critically analysed to reveal a variety of issues which are legally significant.

700000.1 Information Systems in Context (UWSC)

Credit Points 10 **Level** 1

Incompatible Units

200128 - Introduction to Information Systems.

Special Requirements

Students must be enrolled at UWS College.

.....

This unit aims to give students the ability to recognise and expound about business information systems with regard to type, function, and purpose, and the frameworks within which these systems are used. Topics in this unit include computing fundamentals; computer hardware and software; computers and society; use of business application packages – spreadsheets, word processing, database, graphics; organisational information systems; information systems development and acquisition; data and knowledge management; electronic commerce, internets, extranets; networking; enterprise-wide information systems; the internet and information systems security; privacy, ethics and computer crime.

300230.1 Inorganic Chemistry 2

Credit Points 10 **Level** 2

Assumed Knowledge

A demonstrated understanding of and competence with basic chemical principles including SI units, chemical symbols, formulas and equation, nomenclature, stoichiometry, the mole concept, bonding, molecular shape and polarity, states and properties of matter, thermodynamics, equilibria, acids and bases, pH and electrochemistry, to a standard equivalent to that presented in Chemistry 1 (or equivalent). An understanding of basic organic chemistry, particularly functional groups, their structures and properties, will be advantageous.

Prerequisite

300224.1 Chemistry 1 OR **300554.1** Principles of Chemistry

Equivalent Units

14247 - Inorganic and Analytical Chemistry, 300545 - Coordination Chemistry, CH206A - Chemistry 2.2, J2758 - Inorganic Chemistry 2

.....

Students studying at Campbelltown campus should refer to 300545 - Coordination Chemistry. This unit develops students' knowledge and comprehension of fundamental inorganic chemistry. A detailed introduction to co-ordination chemistry, discussing ligands, geometry, isomerism and oxidation states is provided, with particular emphasis on elements in the first transition series. Bonding in inorganic chemistry, solution chemistry, solid state chemistry, descriptive chemistry of representative main-group elements, and trends in the periodic table are also covered. Bioinorganic chemistry and some environmental aspects of inorganic chemistry are introduced. This unit also introduces students to many of the laboratory techniques and equipment that are used in this discipline.

300231.1 Inorganic Chemistry 3

Credit Points 10 **Level** 3

Assumed Knowledge

A demonstrated understanding of and competence with the principles of inorganic chemistry, including bonding and structure, coordination chemistry, bioinorganic chemistry and laboratory techniques, to a standard equivalent to that presented in Inorganic Chemistry 2 (or equivalent).

Prerequisite

300230.1 Inorganic Chemistry 2

Equivalent Units

J3668 - Inorganic Chemistry 3

.....

Students studying at Campbelltown campus should refer to 300538 - Advanced Inorganic Chemistry. This unit is built on the foundations laid in the unit 300230 - Inorganic Chemistry 2/300545 - Coordination Chemistry. Initially, this unit focuses on the nature of structure and bonding in inorganic chemistry. The spectroscopic and magnetic properties of inorganic compounds are evaluated as a consequence of the concepts of structure and bonding. Kinetics and mechanism of inorganic reactions are examined, and the important area of organo-transition metal chemistry is introduced. Laboratory sessions emphasise experimental design and planning by students, while introducing important techniques such as anaerobic synthesis. Students become familiar with inorganic chemistry literature and begin to appreciate recent work in this field. The laboratory component focuses on a variety of advanced techniques such as anaerobic syntheses and instrumental techniques of characterisation such as NMR, IR and electronic spectra. As well as requiring core studies, this unit recognises the diversity of inorganic chemistry by allowing students to specialise in certain advanced topics. Students select two out of five advanced topics: characterisation of inorganic compounds; selected descriptive inorganic chemistry; bioinorganic chemistry; aqueous chemistry of cations and metallic oxyanions; inorganic materials chemistry.

200659.1 Insolvency Law and Policy

Credit Points 10 **Level** 3

Assumed Knowledge

200011 - Contracts Law, 200008 - Torts Law, 200912 - Property Law

Prerequisite

200009.1 Constitutional Law AND **200018.2** Law of Associations AND **200016.2** Equity Trusts and Remedies 1

Equivalent Units

F3016 - Insolvency Law

.....

The laws regulating insolvency administration have developed over time into an integral component of the legal system, domestic and international. By purposive analysis of the Australian and cross-border legislative provisions, this unit introduces the law and public policies by which regulators administer insolvent corporate entities and persons, and examines potential outcomes, including restructuring proposals.

200272.1 Insurance Advising - Theory and Practice

Credit Points 10 **Level** 3

Equivalent Units

CO309A - Insurance and Risk Management

.....

This unit provides a substantial grounding in the theories and practices of insurance and risk management so as to enable students to make knowledgeable and sound risk management decisions, to understand advisory functions and the role and legal obligations of the adviser in the insurance process. The course is useful to students who wish to increase their knowledge generally of personal risk management but also for students specifically interested in the insurance aspects of the financial planning process. The unit is designed to include an understanding and exploration of managing personal risk, the operation of insurance markets, regulation, insurance products including life, general, health and mandated policies and recommendations for using insurance products for individuals, their families and small business.

200637.2 Intellectual Property

Credit Points 10 **Level** 3

Prerequisite

200011.1 Contracts

Equivalent Units

F3017 - Intellectual Property

.....

In modern society, significant commercial value attaches to intangible intellectual property rights. An understanding of Intellectual Property law is therefore increasingly important in commercial practice. This Unit explores the three central regimes of Intellectual Property (Copyright, Patents and Trade Marks) in a broad range of commercial contexts,

including the music, literary and visual arts industries; internet and information technology; protection for scientific, pharmaceutical and engineering innovations and protection of brands and merchandising indicia. The Unit also highlights current as well as international developments.

200536.1 Intermediate Financial Accounting

Credit Points 10 **Level** 2

Prerequisite

200111.1 Financial Accounting Applications

Equivalent Units

200112 - Financial Accounting Issues, 61112 - The Anatomy of Financial Accounting

Incompatible Units

AC304A - Advanced Financial Accounting, H3327 - Financial Accounting 3

.....

This unit extends the knowledge and understanding of financial accounting through the application of problem solving to selected entities drawing upon accounting theory and critical analysis.

200113.1 International Accounting Studies

Credit Points 10 **Level** 3

Assumed Knowledge

Knowledge of corporate accounting systems, management accounting and profitability analysis.

.....

This unit examines financial and management accounting and how they are influenced by cultural, political and legal factors. It includes an analysis of the classification of countries and agencies, and discussion of the harmonisation process and methods of promoting harmonisation.

200622.1 International and Comparative Employment Relations

Credit Points 10 **Level** 3

Prerequisite

200300.1 Managing People at Work

Equivalent Units

61474 - International and Comparative Employment Relations

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The countries studied may include Europe, Scandinavia, North America, and the Pacific Rim. Through comparative study of the countries, selected attention is placed on the divergence of industrial relations systems as well as those aspects of industrial relations that show convergence. Emphasis is placed on describing how the industrial relations system operates in each of the countries and by so doing attention is also paid to the challenges and trends facing each of those countries and how the principal participants are responding to the changes. Throughout the unit the focus is comparative industrial relations, rather than a study of each of the systems in isolation. Attention is also

given to international trade union practices and international management practices in the context of transnational corporations.

200595.2 International Business Finance

Credit Points 10 **Level** 3

Equivalent Units

61124 - International Business Finance

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The unit is designed to provide students with an overview of the economic, political and institutional environment in which international business is conducted. Particular attention is given to the historical development of the international monetary system, the transnational corporation and the impact of globalization upon international financial transactions and international business practices.

200590.1 International Business Project

Credit Points 10 **Level** 3

Assumed Knowledge

This is a capstone International Business unit. It is assumed that students have basic international business knowledge and research skills.

Prerequisite

200591.1 Introduction to International Business

Equivalent Units

61125 - International Business Project 1

.....

This is a capstone unit in International Business. The aim of the unit is to give students a real-life action learning project in which they undertake an international business strategic planning and analysis exercise for a client organisation. This project usually involves students working in small teams for a client organisation under the direct supervision of the lecturer.

200626.1 International Business Strategy

Credit Points 10 **Level** 3

Assumed Knowledge

An understanding of the basic principles of marketing and international business.

Prerequisite

200083.1 Marketing Principles AND **200591.1** Introduction to International Business

Equivalent Units

61119 - International Business Strategy

.....

In an environment where operating internationally is becoming the norm rather than the exception, firms are faced with ever increasing complexity when formulating their business strategy. This requires an understanding of how firms become and remain international, the basic modes of international involvement, the practice of multinational management and how firms can establish a

balance between the sometimes conflicting demands of headquarters, the subsidiary and the governments of all the countries where the multinational enterprise operates. This unit will cover these issues and will deal with both large and small companies that must be global to survive.

200638.1 International Business Transactions Law

Credit Points 10 **Level** 3

Prerequisite

200011.1 Contracts AND **200014.1** Commercial Law OR **200018.1** Law of Associations

Equivalent Units

69153 - International Business Transactions Law

.....

This unit is designed to be taught offshore as well as in Australia. It examines the legal regimes governing international business; what lawyer do when negotiating and drafting international trade; licensing, and investment arrangements; what needs to be taken into account when dealing with developed, developing, and non-market economies; and the interplay of law, politics and culture in these contexts.

200220.2 International Criminal Law

Credit Points 10 **Level** 3

Corequisite

F3023.1 Public International Law

.....

This unit will analyse current international criminal law within the international legal system in light of recent developments including the establishment of the International Criminal Court, the jurisprudence of the ad hoc International Criminal Tribunals and proceedings against Pinochet and Milosevic. This will also involve consideration of 'national' attempts to implement justice, through domestic courts and Truth and Reconciliation Commissions and the need for States to reform their national laws. The unit will examine substantive and procedural international criminal law principles, the functioning of the various international tribunals, specific international crimes and defences, with reference to recent important cases.

200234.1 International E-Business Marketing

Credit Points 10 **Level** 3

Corequisite

200094.1 International Marketing

.....

This unit is designed to create an awareness of the changes in approach that are required if the Internet and other forms of E-Business are used as the vehicle for creating awareness, promoting the offering and effecting its distribution in international markets.

200055.3 International Finance

Credit Points 10 **Level** 3

Prerequisite

200488.1 Corporate Financial Management AND **200525.1** Principles of Economics

.....

The study of international finance from the vantage point of a multinational enterprise provides students with a global insight into international trade for both manufactured and financial products. The unit recognises the increasing importance of global integration of money and capital markets - a trend that is creating expanded opportunities for both investors and organisations that need to raise capital. The recognition and management of risks associated with international operations are explored including cost of capital and financial structure, international financial markets crisis, international financial management, international monetary system, international diversification, foreign exchange risk management including the use of futures and options, foreign investment analysis, determination of exchange rates, balance of payments analysis, international debt crisis and country risk analysis.

200594.1 International Financial Management

Credit Points 10 **Level** 2

Assumed Knowledge

Foundation knowledge of accounting, financial and economics obtained through successful university study at degree level.

Incompatible Units

61372 - International Finance

.....

This unit focuses on the financial management of the individual firm in the international marketplace. It provides grounding in the literature pertaining to international financial management and enhances professional international financial management skills through an exposure to practical managerial decision-making in the area. The unit uses both an extensive reading component and active class discussion of international financial management literature, current issues, and business cases. This unit builds on the student's knowledge of accounting, finance and economics and complements their study of international business and marketing.

200621.2 International Human Resource Management

Credit Points 10 **Level** 3

Prerequisite

200300.1 Managing People at Work

Equivalent Units

61472 - International Human Resource Management

.....

This unit covers concepts of international human resource management (HRM). It examines the internationalisation of firms, a range of comparative systems and structures of

employment relations internationally, global stakeholders, human rights, and strategic management of global organisations. It includes analysis of issues including recruitment, training, management of expatriates, pay, and the impact of society, politics, economics and culture of host countries on human resource strategies.

200623.2 International Management

Credit Points 10 **Level** 3

Equivalent Units

61671 - International Management

.....

International Management provides an overview of issues confronting managers working in a complex globalised environment. Areas such as global and regional integration, the role of ethics and social responsibility, as well as the changing political, legal and technological environment require consideration by management in multinational organisations. The role of culture and human resource management is another significant area of failure by global managers. Finally global strategic issues such as managing political risk and government relations will be analysed to allow a deeper level of understanding of the complexities of managing in an internationally competitive marketplace.

200094.1 International Marketing

Credit Points 10 **Level** 3

Assumed Knowledge

Marketing principles including consumer/buyer behavioural concepts, business market dynamics, marketing research methods, marketing communications, channel management and distribution, brand and product management, competitive strategy and quantitative methods in marketing. The basics of economics, finance and accounting, statistics and general communications are also assumed.

Prerequisite

200083.1 Marketing Principles

.....

Marketing internationally has become a necessity for many firms that wish to survive and grow in today's dynamic and increasingly linked world economy. Globalisation in its many forms is a powerful driver of change. 'International Marketing' is concerned with understanding and successfully managing the different international economic, cultural, political and legal environments as they affect the marketing activities of companies. This unit will examine the role of marketing research, international finance, overseas market entry and expansion strategies and the marketing mix in international markets. This unit provides students with a sound theoretical basis and, particularly, a practical understanding of how companies operate in international markets.

200374.2 International Marketing Research

Credit Points 10 **Level** 2

Assumed Knowledge

An understanding of the basic principles of marketing, international business and statistics

Units

Prerequisite

200083.1 Marketing Principles AND **200032.1** Statistics for Business AND **200591.1** Introduction to International Business

This unit aims to provide students with tools to undertake and critically evaluate simple international marketing research projects. It covers basic marketing research concepts and statistical techniques with emphasis on the impact of the international environment in conducting both primary and secondary data research.

200663.1 International Moot Court

Credit Points 10 **Level** 3

Corequisite

200653.1 Public International Law

Equivalent Units

F3033 - Jessup International Moot

Incompatible Units

200694 - Australian Moot Court

This course aims to train students in litigation and advocacy before international courts. Students will be provided with a grounding in issues including jurisdiction, admissibility, interim measures, principles of state responsibility and remedies. The course will focus on the International Court of Justice. The course will also have a practical component aimed at enhancing the advocacy skills of participants and applying the theory to the practical aspects of the conduct of international advocacy. Students will be involved in the preparation and presentation of a hypothetical case before the ICJ and will be given the opportunity to develop their advocacy skills, including the preparation of written submissions and delivery of oral submissions, in a non-competitive context. From within those students undertaking this Unit, a number will be selected for participation in an international law mooting competition, representing University of Western Sydney. Depending on the circumstances at the time, the possible competitions will be one or more of the following: Jessup International Law Court Competition; Jean Pictet International Humanitarian Law Competition; Manfred Lachs Space Law Moot Competition; Stetson International Environmental Law Competition. Other alternate competitions may be chosen in the future. For several of the competitions, the majority of the work will be conducted over the summer months and students will be required to undertake that they will devote sufficient time during that period to properly undertake all required tasks.

200545.1 International Property

Credit Points 10 **Level** 3

Assumed Knowledge

Knowledge of property and property investment.

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course or Property Key Program.

This unit examines international property, with particular attention given to international property investment and the factors influencing international property markets. The development of international property markets is assessed, including the structure of mature, developing and emerging property markets. The performance analysis of both direct and indirect international property is also examined to assess the strategic contribution of international property in an investment portfolio.

200639.1 International Trade Law

Credit Points 10 **Level** 3

Prerequisite

200011.1 Contracts AND **200014.1** Commercial Law OR **200018.1** Law of Associations

Equivalent Units

69121 - International Trade Law

This unit examines the legal regime governing the international exchange of goods, services and capital. While the focus of the unit will be the WTO and the GATT and GATS agreements, attention will also be given to the interaction of trade and monetary issues, and the interplay of law, politics and diplomacy in regulating these issues. Topics include: the international legal framework for international trade and finance; international, structural and transactional aspects of international trade and finance; the impact of national and foreign trade policies on world trading activities; the role and interest of Australia as a trading nation; and trade as a political issue.

200184.2 Introduction to Business Law

Credit Points 10 **Level** 1

Corequisite

200336.1 Business Academic Skills

Equivalent Units

LW110A - Business Law, F1011 - The Australian Legal System, F1012 - Introduction to Business Law, 61511 - Introduction to Legal Principles

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course or Property key program. Students in courses 2739 Bachelor of Business and Commerce and 2741 Bachelor of Business and Commerce (Advanced Business Leadership) must complete the co-requisite - 200336 - Business Academic Skills.

This is an introductory law unit designed to introduce the fundamentals of law in a commercial context. The unit introduces students to the basic principles of law and the legal system as well as examining some of the major areas of law that impact on commercial dealings. This unit examines the structure of the legal system, the way law is made and legal problem solving. The main areas of law

covered include contracts, torts, consumer protection and agency

700004.1 Introduction to Business Law (UWSC)

Credit Points 10 **Level** 1

Equivalent Units

200184 - Introduction to Business Law

Special Requirements

Students must be enrolled at UWS College.

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This is an introductory law unit designed to introduce the fundamentals of law in a commercial context. The unit introduces students to the basic principles of law and the legal system as well as examining some of the major areas of law that impact on commercial dealings. This unit examines the structure of the legal system, the way law is made, and legal problem solving. The main areas of law covered include contracts, torts consumer protection and agency.

300232.1 Introduction to Earth Sciences

Credit Points 10 **Level** 1

Equivalent Units

14511 - Geology 1

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This unit covers the nature of the earth's surface and physical processes operating on it; properties and behaviour of the crust of the earth; mineral products, especially energy, metals and water; maps and geologic structures; and minerals, rocks, fossils. Two one-day field excursions are undertaken.

200052.3 Introduction to Economic Methods

Credit Points 10 **Level** 1

Corequisite

200336.1 Business Academic Skills

Equivalent Units

61301 - Introduction to Economic Methods

Special Requirements

Students must pass the Basic Math Skills Test or have passed the unit 300589 Mathematical Toolbox or 300691 Mathematical Reasoning prior to attempting this unit. Students must pass 70 percent or more in an online Basic Maths Skills Test prior to attempting this unit. To access this test, you will need your UWS student ID number, and have access to the Basic Maths Skills Test vUWS site. Co-requisite - 200336 - Business Academic Skills (in courses 2739 Bachelor of Business and Commerce, 2741 Bachelor of Business and Commerce (Advanced Business Leadership) and 2740 Bachelor of Business and Commerce/Bachelor of Laws only.

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Introduction to Economic Methods will cover basic concepts in Mathematics and Statistics to help their understanding of subjects like accounting, management, marketing, finance,

and economics. In addition, the analytical techniques, concepts and models that will be discussed in this unit will play a foundation role in a Business degree. Topics include: Differential calculus and its application in business and economics; collection, analysis and interpretation of data using simple descriptive and inferential statistical methods; probability distributions, point and interval estimation, hypothesis testing, and an introduction to regression analysis.

200591.1 Introduction to International Business

Credit Points 10 **Level** 1

Equivalent Units

61128 - International Business and Asian Environment

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This unit introduces students to the nature of international business operations in the world economy with a focus on the Asian region. The first part of the unit covers the growth in the proportion of international business in world trade; the emergence of different types of organisations involved in international trade, including multinational corporations; the nature of international business strategy, planning and operations, including the growing role of electronic commerce; how international business differs from domestic business; and the interaction of international business with its environment, including ethical issues. The second part of the unit introduces some of the main features of the socio-economic environment of the countries of Asia, including social, cultural, political, legal and economic factors that affect business operations.

700028.1 Introduction to International Business (UWSC)

Credit Points 10 **Level** 1

Equivalent Units

200591 - Introduction to International Business, 61128 - International Business and Asian Environment

Special Requirements

This unit is only available to UWS College students enrolled in 7008 Diploma in Business and Commerce Fast Track.

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This unit introduces students to the nature of international business operations in the world economy. The first part of the unit covers the growth in the proportion of international business in world trade; the emergence of different types of organisations involved in international trade, including multinational corporations; the nature of international business strategy, planning and operations, including the growing role of electronic commerce; how international business differs from domestic business; and the interaction of international business with its environment, including ethical issues. The second part of the unit introduces some of the main features of the socio-economic environment, including social, cultural, political, legal and economic factors that affect business operations.

100556.1 Introduction to Journalism

Credit Points 10 **Level** 1

Equivalent Units

63084 - Journalism: News Reporting

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The unit introduces students to the field of journalism, the concept of news, the role of the journalist and the professional skills of news gathering and news writing. The unit also considers the legal and ethical obstacles and obligations faced by journalists.

200006.1 Introduction to Law

Credit Points 10 **Level** 1

Equivalent Units

69021 - Legal Method and Research, F1001 - Introduction to Law, LW105A - Introduction to Law

.....

This unit introduces students to the basic structure of law, information retrieval, legal research techniques and the judicial process. The unit covers the mechanical aspects of legal research; sources of law, including the common law tradition, statute law and delegated legislation; and the judicial process and its interface with contemporary legal theory.

200042.2 Introduction to Operations Research

Credit Points 10 **Level** 2

Assumed Knowledge

HSC Mathematics or equivalent.

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This unit introduces the ideas of systems and their mathematical modelling, with special reference to the allocation, inventory, scheduling, queuing and other processes taking place within social systems. It introduces modelling and heuristic problem solving techniques and goes on to introduce the standard techniques of linear programming, network analysis, critical path analysis, inventory control and simulation. Throughout, an emphasis is placed upon the mathematical development of algorithms and their computerisation.

200601.1 Introduction to Property

Credit Points 10 **Level** 1

Equivalent Units

VA101AZ - Introduction to Property

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course or Property key program.

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This unit is broken down to four main topic areas. The first topic area will cover the various professions within the property industry with particular emphasis on the valuation

profession. The second session will concentrate on the areas of academic and industry report writing. This section will also address the areas of academic study, lecture procedures and examination technique. The third section will cover topics in relation to residential valuation and introduce the valuation methodologies for the more advanced property types as well as the skills required for data collection. The fourth section will introduce the valuation mathematics required for later valuation units.

300613.1 Introductory Geochemistry: Earth, Resources and Environments

Credit Points 10 **Level** 1

Assumed Knowledge

HSC Chemistry or equivalent.

Equivalent Units

14524 - Introductory Geochemistry: Earth, Resources and Environments

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This unit covers rocks and minerals as chemical systems; acquisition, presentation and use (modelling) of geochemical data; chemical evolution of Earth's atmosphere and oceans; monitoring Earth's major and minor climatic events; land degradation; remote sensing and aerial photographic interpretation; chemical aspects of ore genesis; minerals and phase equilibria; transport and cycling of the elements.

200057.2 Investment Management

Credit Points 10 **Level** 3

Assumed Knowledge

200488 - Corporate Financial Management

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This unit describes the theory and practice of investment decision making. The general objective of the unit is to introduce students to the tools of financial decision making by providing a conceptual framework within which the key financial decision of investment can be analysed. The objectives of this unit are as follows: To provide an overview of the theory of investing in Australian Financial Markets: Equity Markets in Australia, Stock Exchange Trading, Taxation, Australian Debt Markets: Money and Bond Markets. International Investment Environment Foreign Exchange, Equity Debt and Property Market; To apply theoretical concepts of investing to practical applications; Evaluate Asset Allocation, Security selection and Security analysis in Australian Derivatives Markets, International Derivatives Market; Describe Equity Valuation Models, Macro and Industry Analysis of Share Markets; Futures and Forward Contracts. Characteristics of futures/ forwards; Analyse Qualitative and Quantitative Stock Selection; Be knowledgeable about Investor Preferences and Passive and Active Portfolio Management; Describe the risk-return trade-off and know the meaning of efficient markets.

200115.1 Issues in Corporate Social Accountability

Credit Points 10 **Level** 3

Assumed Knowledge

Knowledge of introductory accounting.

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This unit extends its analysis of financial and management accounting to incorporate changing expectations of corporate social responsibility.

200701.1 Issues in the Criminal Justice System

Credit Points 10 **Level** 3

Prerequisite

200010.1 Criminal Law OR **400294.1** Law, Evidence and Procedure OR **SS242A.1** Crime & Law

Equivalent Units

69118 - Issues in the Criminal Justice System

.....
This unit introduces students to the criminal justice system through an examination of theoretical justifications for punishment and the policy and practice of various criminal justice agencies. Attention is paid to the significance of race, class and gender, and how these variables impact upon justice within the criminal justice system. Where possible, visits to criminal justice agencies and a prison are organised, and practitioners are invited to seminars to enable candidates to gain a more practical understanding of the criminal justice system.

200649.1 Jurisprudence

Credit Points 10 **Level** 3

Prerequisite

200007.1 Law Foundation

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This unit provides a theoretical perspective on the law and its institutions, relevant to an understanding of both the notion of law itself and the way in which the legal system operates. Students analyse and compare differing theories of the nature and role of law and legislation.

300656.1 Laboratory Quality Management

Credit Points 10 **Level** 3

Assumed Knowledge

A demonstrated understanding of and competence with laboratory techniques in analytical chemistry or microbiology, corresponding to successful completion of a Level 2 Microbiology or Analytical Chemistry unit.

Equivalent Units

SC301A - Laboratory Quality Management, BCT321 - Biological/Chemical Technology Practicum 6A, SSCB34 - Practicum 6 (NATA Registration)

The unit is directed towards the accreditation of a laboratory for chemical, microbiological or forensic testing. Throughout their undergraduate studies, students will have acquired and developed a wide range of practical skills. Competency in the laboratory, however, encompasses much more than the ability to demonstrate a range of manipulative skills. This unit focuses upon the importance and coordination of good laboratory management, teamwork, calibration, record keeping and laboratory manuals. Students are required to develop, establish and operate a Laboratory Quality Management system designed for a specific class of chemical or microbiological test. The quality system is then subjected to a mock accreditation following the guidelines laid down by the National Association of Testing Authorities (NATA). Students will staff the laboratory system under evaluation while academic staff and visitors act as the assessors.

200599.1 Land Law

Credit Points 10 **Level** 2

Assumed Knowledge

200184 - Introduction to Business Law

Equivalent Units

LW209A - Land Law

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course or Property Key Program.

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Land Law seeks to give students an understanding and appreciation of the main legal concepts concerning property and interests in land, and of some of the technical rules used in land law, in a way which will be relevant to students development as property professionals. Students who successfully complete this unit will be familiar with and understand the main concepts of land law, be able to relate these concepts one to the other and to the practice of the property profession, and be familiar with the legal terminology relating to these concepts.

200021.1 Land Transactions Law

Credit Points 10 **Level** 3

Prerequisite

200006.1 Introduction to Law AND **200007.1** Law Foundation AND **200012.1** Property Law

Equivalent Units

69006 - Aspects of Legal Practice

.....
This unit gives students an in-depth treatment of various aspects of the law relating to the transfer of land and interests in land. Transactions dealing with land are examined from both a commercial and residential perspective. These matters form an integral part of the practice of law and are approached from a practical perspective. Topics include the standard agreement for sale of land, the law and practice relating to different title systems, mortgages, leases, easements and covenants.

200296.1 Law Economics and Business Ethics

Credit Points 10 **Level** 2

Equivalent Units

69017 - Law Economics and Business Ethics

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This unit considers ethical analysis of institutions and practices of contemporary market capitalism as a foundation for possible future legal reforms. Topics covered include; market efficiency and externalities, corporations and regulation, principles of distributive justice, the ethics of globalization, class and crime.

200007.1 Law Foundation

Credit Points 10 **Level** 1

Corequisite

200006.1 Introduction to Law

Equivalent Units

69055 - Law Foundation Subject, F1002 - The Legal Context, LW201A - Legal Context: Reasoning, Writing and Professional Responsibility

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This unit gives students an introduction to a range of perspectives on the history and philosophy of the humanities, science and the social sciences and their relationship to law.

200700.2 Law Honours Dissertation

Credit Points 20 **Level** 5

Special Requirements

Enrolment in this unit will be open to students who have applied and been approved for admission prior to enrolling in this unit.

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This unit comprises the research and writing of a research dissertation of between 8,000 and 10,000 words on an approved topic in law. The unit provides an opportunity for law students to further develop and refine their legal research and writing skills and to explore and analyse a legal topic of their choosing in order to produce a high quality piece of academic work. It includes training in research methodology, and support activities including presenting at an honours research seminar and requires the student to undertake a literature review followed by submission of a research proposal, upon acceptance of which the dissertation is written under supervision.

200018.2 Law of Associations

Credit Points 10 **Level** 3

Prerequisite

200006.1 Introduction to Law AND **200007.1** Law Foundation

Equivalent Units

69011 - Corporations Law, F2010 - Law of Associations

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This unit deals with issues that arise in relation to the selection of appropriate structures for the conduct of non-profit and commercial dealings. Students examine the legal and practical requirements involved in creating, operating and winding up associations, partnerships and corporations. Emphasis is on the creation and operation of corporations, and the duties and liabilities of directors and officers, as well as the rights and obligations of shareholders.

200183.2 Law of Business Organisations

Credit Points 10 **Level** 2

Assumed Knowledge

General knowledge of Australian business law.

Equivalent Units

61522 - Business Associations Law, F2006 - Business Associations Law, LW208A - Law of Business Organisations

Special Requirements

Students enrolled in course 2502.1 - Bachelor of Laws (Non graduate entry) must obtain permission to enrol in this unit.

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This unit deals with legal issues concerning the creation and control of companies and compares this structure with other forms of business organisations, such as partnership, trusts and sole traders. This unit will provide students with an appreciation of the law of partnership, and companies and, for the sake of completeness and comparison, a brief examination of the law regarding unincorporated and incorporated non-profit associations.

200554.1 Law of Commercial Obligations

Credit Points 10 **Level** 2

Prerequisite

200184.1 Introduction to Business Law

Equivalent Units

LW206A - Law of Commercial Obligation, CLWB27 - Law of Commercial Obligations

.....

This unit deals with legal issues concerning controls over and enforcement of various kinds of legal obligations in business. Topics covered include: sale of goods, consumer protection, manufacturers' liability, insurance, negotiable instruments and banking, property trusts, securities and insolvency.

200297.1 Law of Employment

Credit Points 10 **Level** 3

Prerequisite

200011.1 Contracts

Equivalent Units

69019 - Law of Employment

This unit focuses on the law that regulates individual aspects of employment relationships including the contract of employment rather than the focus on collective aspects of the law of employment. It aims to place an examination of the development, nature and scope of relevant legal principles in the context of the key features of the contemporary Australian labour market.

200027.1 Linear Algebra

Credit Points 10 **Level** 2

Assumed Knowledge

Content of 200025 - Discrete Mathematics

Equivalent Units

J1730 - Mathematics 1.2, J2764 - Mathematics 2.1, 14501 - Mathematics 1, 14503 - Mathematics 3

Objective of this unit is to present the main fundamentals of linear algebra and includes such topics as solving systems of linear equations, matrix algebra, determinants, eigenvalues and eigenvectors, Euclidean vector spaces, general vector spaces, inner product spaces and linear transformations.

200546.1 Macroeconomic Issues

Credit Points 10 **Level** 3

Assumed Knowledge

200053 Economic Modelling (or equivalent).

Prerequisite

200547.1 Macroeconomic Theory OR **200051.1** Macroeconomic Analysis

Equivalent Units

200060 - Macroeconomic Theory and Practice

Macroeconomic Issues builds on concepts examined in earlier units in macroeconomics and applies them to selected areas of debate concerning macroeconomic policy formulation. The unit examines key areas of debate within macroeconomic theory and develops an understanding of approaches used in the theoretical and empirical modelling of key macroeconomic aggregates. Macroeconomic policies are analysed for an open economy with special reference to the Australian economy. Major policy areas considered include inflation, unemployment and labour markets, exchange rate adjustments and the current account, the role and effectiveness of monetary and fiscal policy, and Australia's recent economic growth performance.

200547.1 Macroeconomic Theory

Credit Points 10 **Level** 2

Assumed Knowledge

HSC Mathematics

Prerequisite

200549.1 The Australian Macroeconomy

Equivalent Units

200051 - Macroeconomic Analysis

Macroeconomic Theory aims to provide alternative theoretical explanations of the working of the macroeconomy. The unit will be based on the analytical narratives of macroeconomic developments taught in Australian Macroeconomy. Starting from the basic IS-LM model, it derives the aggregate demand (AD) curve and examines the components of commodity and money markets. It also analyses the labour market and derives the aggregate supply (AS) curve of an economy. Using the AD-AS model, it examines the interdependent nature of macroeconomic problems (e.g. inflation, unemployment), and the effectiveness of fiscal and monetary policies within a closed economy context. The basic model is then extended to analyse open economy issues (e.g., exchange rates and balance of payments, external shocks and international interdependence). Whenever appropriate, alternative approaches to macroeconomics are evaluated.

300408.1 Mammalian Cell Biology and Biotechnology

Credit Points 10 **Level** 3

Assumed Knowledge

First year biology and second year biochemistry units.

Prerequisite

300219.1 Biochemistry 1 OR **300555.1** Proteins and Genes

Equivalent Units

BI302A - Cell Biology, 300318 - Mammalian Cell Biology and Biotechnology

This unit deals with the molecular mechanisms within cells that co-operate to create a system that feeds, moves, responds to stimuli, grows and divides. The unit will initially build on existing knowledge of the properties that are common to most eukaryotic cells and that are necessary to an understanding of how any individual cells live, reproduce and form mammalian tissue.

300407.1 Mammalian Molecular Medicine

Credit Points 10 **Level** 3

Assumed Knowledge

Basic knowledge in plant, animal and microbial genetics and molecular biology.

This unit focuses on the science that is critical to our understanding of the basic biology, pathophysiology, diagnosis and treatment of acute and chronic diseases. This unit prepares students for future innovations in prevention, management and cure of catastrophic diseases, such as autoimmune diseases, fatigue illnesses, rheumatic diseases, cancer and infectious and genetic diseases.

200116.2 Management Accounting Fundamentals

Credit Points 10 **Level** 1

Prerequisite

200111.1 Financial Accounting Applications OR **200103.1** Accounting Reports and Decisions

.....

This unit provides an introduction to management accounting in an e-commerce environment. The interrelations of management accounting to other functional areas, to suppliers, to customers, and to other sources of external information relevant to planning and control are examined. Topics include the development and logic of routine and non-routine analysis performed to support management decision making.

200571.1 Management Dynamics

Credit Points 10 **Level** 1

Corequisite

200336.1 Business Academic Skills

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course or Property key program.

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This unit provides an opportunity for students to engage with the dynamics of the management of organisations. Students will be introduced to the connection between the way work and systems are organised and managed and their impact on individuals and societies. This is achieved by using case based opportunities to examine real life contexts. This is an essential unit for business students that can be taken by any student needing a broad initial understanding of management.

700003.2 Management Dynamics (UWSC)

Credit Points 10 **Level** 1

Equivalent Units

200571 - Management Dynamics

Special Requirements

Students must be enrolled at UWS College.

.....

The unit provides an opportunity for students to engage with the dynamics of the management of organisations. Students will be introduced to the connection between the way work and systems are organised and managed and their impact on individuals and societies. This is achieved by using case based opportunities to examine the real life contexts. This is an essential unit for business students that can be taken by any student needing a broad initial understanding of management.

200570.2 Management of Change

Credit Points 10 **Level** 3

Equivalent Units

H3741 - Management of Change

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This unit introduces the concepts of organisational change, the need to manage change as a change agent and how to develop and optimise change models and schemes. In this unit we encourage you to consider the world from different perspectives. We wish you to challenge your own ways of learning and to try to include more reflection in the work that you do. The unit will be driven by theory as well as practice and will need you to read conflicting viewpoints in order to understand the complexity of the relationships we are discussing.

200255.1 Management of E-Business Processes

Credit Points 10 **Level** 2

Assumed Knowledge

Concepts and other issues covered in CP108A Principles of the Internet.

Equivalent Units

200125 - Information Systems and Business Processes

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The Internet and WWW have recast the role of e-business systems in organizations and the management of these systems. Many organizations use web-based technologies to bring about fundamental changes in the way they interact with their suppliers and customers. It is becoming increasingly important to digitally enable the core business processes of their organization. A vital factor for successful e-business organizations is their ability to manage their core business processes and information resources. This unit covers e-business planning, strategies for managing information, knowledge and business networks in e-business, and strategic management for e-business systems including their connection to enterprise resource planning (ERP) systems, supply chain management systems (SCM) as well as customer relationship management systems (CRM).

200528.1 Management of Projects

Credit Points 10 **Level** 2

Assumed Knowledge

Students are expected to have gained an introductory level of knowledge in operations and supply chain management.

Equivalent Units

61654 - Facilities Location and Project Management, 61823 - Business Modelling

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Management of Projects introduces students to the role of projects in organizations and the associated issues in managing projects, including the management of project teams and project lifecycles. While project management is well understood in areas such as construction and

information systems, this unit also covers its use in other business applications, such as product development, advertising and promotional campaigns, organizational change and the implementation of corporate strategy. The use of cases, simulations and other exercises allows students to gain a realistic appreciation of the issues involved in managing projects. A range of project management tools and techniques are demonstrated through these case studies.

200081.2 Managerial Economics

Credit Points 10 **Level** 3

Assumed Knowledge

Microeconomics OR Introduction to Economics

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This unit develops and applies economic theories and principles introduced in previous units. Practicality is emphasised, with economic methods, theories and practices being applied to managerial decision making. Topics include: the firm's environment, production, costs, profit maximisation, constrained optimisation, markets, firm behaviour, project management, and the impact of government policy.

200376.1 Managing and Developing Careers

Credit Points 10 **Level** 2

Assumed Knowledge

A basic knowledge of employment relations principles and processes as presented in Managing People at Work

Prerequisite

200300.1 Managing People at Work

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Managing and Developing Careers is an introductory unit designed to identify the determinants of the process of career management and analyse the roles of key stakeholders in this process including employers, unions, employees, government and societal groups. This unit will explain the nature and process of career management using a stakeholder focus. In achieving these goals, this unit will evaluate the different approaches to career management and relate such approaches to contemporary issues in the field of career management

200150.1 Managing Diversity

Credit Points 10 **Level** 3

Prerequisite

200300.1 Managing People at Work

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Diversity in the workplace has come to refer to those groups most likely to be affected by the homogeneous and normative assumptions of traditional employment systems. While race, gender and religion are the most recognised forms of diversity it has also come to refer to the needs of other groups such as the disabled, the aged and those disadvantaged because of family obligations. The management of diversity is concerned with addressing the needs of such groups in ways that are equitable and

organisationally sustainable. This has become increasingly important in a pluralistic society.

200175.4 Managing Human Resources and Industrial Relations

Credit Points 10 **Level** 3

Prerequisite

200300.1 Managing People at Work

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This unit integrates the study of strategic theory and practice in the management of human resource management and industrial relations as they co-exist together in the employment relations model. The dynamic contemporary environment influencing strategic planning of business, human resource and industrial relations is analysed. Models of strategic choice theory, strategic planning, human resource management and industrial relations strategy are used to examine the strategy in employment relations. The application of ethics and standards at work in the development and implementation and evaluation of strategy is examined. Students undertaking this unit are required to participate in a HR Simulation exercise that explores the realities of employment relations in practice.

200300.1 Managing People at Work

Credit Points 10 **Level** 1

Equivalent Units

200151 - Management of Employment Relations, 61428 - Introductory Employment Relations, 61411 - Australian Employment Relations

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Managing People at Work provides an introductory framework for the study of employment relations. The unit is approached from a stakeholder perspective, emphasising the way that management, labour and the state, along with other key stakeholders, act, both separately and together, to structure the employment relationship. In doing so, the unit integrates industrial relations and human resource management theory and practice, illustrating the links between the two disciplines. The content of the unit is structured so as to provide an initial introduction to the disciplines of industrial relations, human resource management, and employment relations, and to the key stakeholders in the employment relationship. Building on this framework, a theoretical and empirical analysis of employment relations processes is provided, with particular emphasis given to recent changes in the role and perspectives of stakeholders.

700030.1 Managing People at Work (UWSC)

Credit Points 10 **Level** 1

Equivalent Units

200151 - Management of Employment Relations, 61428 - Introductory Employment Relations, 200300 - Managing People at Work

Special Requirements

This unit is only available to UWS College students enrolled in 7008 Diploma in Business and Commerce Fast Track.

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Managing People at Work provides an introductory framework for the study of employment relations. The unit is approached from a stakeholder perspective, emphasizing the way that management, labour and the state, along with other key stakeholders, act, both separately and together, to structure the employment relationship. In doing so, the unit integrates industrial relations and human resource management theory and practice, illustrating the links between the two disciplines. The content of the unit is structured so as to provide an initial introduction to the disciplines of industrial relations, human resource management and employment relations and to the key stakeholders in the employment relationship. Building on this framework, a theoretical and empirical analysis of employment relations processes is provided, with particular emphasis given to recent changes in the role and perspectives of stakeholders.

200264.1 Managing Professionals

Credit Points 10 **Level** 1

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Based on the understanding of the nature of professional work and its essentially collaborative nature, this unit examines the types of organisational structures in which professionals work and identifies the leadership and interpersonal skills needed to mould people engaged on professional work into a co-operative, self directed workforce. It recognizes the importance of encouraging effectiveness and ethics in professional roles and proposes the concept of a 'community of practice' as a means for sharing essential knowledge and developing strategic agendas.

200273.3 Managing Service and Experience

Credit Points 10 **Level** 2

Equivalent Units

200564 - Introduction to Sport Management, 400319 - Sport Management 1

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As service provision becomes increasingly important across a number of industries, some firms are moving beyond the idea of providing a service to providing a total customer experience. Managing Service and Experience introduces students to the exciting concepts of management in the service and experience economy. The unit examines the development of the experience economy and the specialist skills required to manage commercial organisations in the emerging experience economy. Key areas which are covered include: the experience economy, the characteristics of service, service development, service evaluation & service improvement.

200709.1 Managing the Accommodation Experience

Credit Points 10 **Level** 2

Assumed Knowledge

Students are expected to have gained an introductory level of knowledge in hospitality management.

Equivalent Units

200144 - Lodging Management

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The accommodation sector is an integral part of the hospitality experience. It requires the combination of intangible service and experience with the tangibility of a product which is used by guests. The need to stay competitive in this growing and competitive market creates a need for organisations to look beyond the historical components such as affordability, suitability and luxury. This unit gives students the opportunity to develop an understanding of these accommodation issues as they relate to hospitality organisations.

200710.1 Managing the Food and Beverage Experience

Credit Points 10 **Level** 2

Assumed Knowledge

Students are expected to have gained an introductory level of knowledge in hospitality management.

Equivalent Units

200145 - Food Service Systems

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The provision of Food and Beverage is a key component of the hospitality industry and is a prominent feature of the experience economy. Future managers and decision-makers need a thorough knowledge of the nature and characteristics of modern food and beverage service to gain competitive advantage. This unit draws upon traditional gastronomy to examine the role of food & beverage in society. A systems approach to food and beverage service management is then utilized to understanding the delivery of a food and beverage experience.

200086.2 Marketing Communications

Credit Points 10 **Level** 2

Assumed Knowledge

Basic principles of marketing

Prerequisite

200083.1 Marketing Principles

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Developing and managing an effective integrated marketing communications (IMC) program is a vital part of successful marketing. Moreover, IMC is a highly visible and demanding aspect of marketing communication effort at brand level. This unit, grounded in marketing principles, provides students with an understanding of coordinating major elements of the communication mix – advertising, sales promotions, personal selling, sponsorship marketing, public relations, direct marketing, and point of purchase material.

200090.2 Marketing of Services

Credit Points 10 **Level** 3

Assumed Knowledge

An advanced understanding of Marketing theory and practice

Prerequisite

200083.1 Marketing Principles

Equivalent Units

MK319A - Services Marketing, 61726 - Services Marketing

Given the service-based nature of modern economies, business graduates will either work for firms whose central offering is service or be employed by organisations that use service as an integral supporting element in what they do and what they offer. Therefore, increasingly, knowledge and skills in the field of marketing of services are required by personnel operating across various industries and in a range of roles. The unit aims to: expose students to relevant theory and practice in the field of services marketing; develop participants into more complete marketers capable of operating in service marketing environments.

200096.2 Marketing Planning Project

Credit Points 10 **Level** 3

Assumed Knowledge

An understanding of marketing concepts including the elements of consumer behaviour, marketing research methods, marketing communications, channel management and distribution, brand and product management, competitive strategy and quantitative methods in marketing. The basics of economics, finance and accounting, mathematics and statistics and general communications are also assumed.

Prerequisite

200083.1 Marketing Principles

Equivalent Units

61734 - Marketing Project, K311A - Marketing Planning Project

Marketing planning project (MPP) assimilates and builds on the wide range of marketing units that students have previously completed. MPP assimilates students' specialist knowledge developed in other units through the use of a 'real-life' case context in which students demonstrate their mastery of marketing in the development and presentation of a professional marketing plan.

200083.1 Marketing Principles

Credit Points 10 **Level** 1

Equivalent Units

61711 - Marketing Principles, H2808 - Principles of Marketing, MK104A - Marketing Fundamentals

Special Requirements

External offerings for this unit are only available to students who are enrolled in either a Property course or a Property Key Program in 2739 - Bachelor of Business and Commerce.

This unit is a survey of the marketing process, introducing students to the marketing concept, strategic and marketing planning, marketing research, consumer and customer behaviour, issues of market segmentation, targeting and positioning as well as all the elements of the marketing mix (product/service, pricing, distribution and marketing communication strategies).

700001.1 Marketing Principles (UWSC)

Credit Points 10 **Level** 1

Equivalent Units

200083 - Marketing Principles

Special Requirements

Students must be enrolled at UWS College.

This unit is a survey of the marketing process, introducing students to the marketing concept, strategic and marketing planning, marketing research, consumer and customer behaviour, issues of market segmentation, targeting and positioning as well as all the elements of the marketing mix (product/service, pricing, distribution and marketing communication strategies).

200592.1 Marketing Research

Credit Points 10 **Level** 2

Assumed Knowledge

Basic principles of marketing, consumer behaviour and statistics.

Prerequisite

200032.1 Statistics for Business AND **200083.1** Marketing Principles

Equivalent Units

200085 - Fundamentals of Marketing Research

Marketing Research provides a comprehensive appreciation of the methods, uses and limitations of contemporary marketing research. The emphasis is on a conceptual understanding of research method rather than applied research application, which is the focus of a later unit. Students gain exposure to concepts such as research design, information collection, data processing and analysis and results communication. Students gain exposure to qualitative and quantitative techniques with an appreciation of the role of computer processing in marketing research.

200024.1 Mathematical Finance

Credit Points 10 **Level** 3

Prerequisite

200026.1 Advanced Mathematics for Business OR
200030.1 Differential Equations

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The first section of the unit covers the idea of hedging and pricing by arbitrage in the discrete-time setting of binary trees. The key probabilistic concepts of conditional expectation, martingales, change of measure and representation are introduced in a simple framework. The second (and main) part of the unit concentrates on classical Black-Scholes analysis, assuming a lognormal random walk for asset prices. Ito's lemma and simple arbitrage arguments are used to derive the Black-Scholes partial differential equation for the fair value of an option. A variety of different kinds of options are considered and it is shown how, by suitably selecting boundary and final conditions for the Black-Scholes equation, virtually all derivative securities may be valued in a Black-Scholes framework. The unit concludes with a variety of 'exotic options': digital, pay-later, gap options and American options and the free boundary value problems. The link between the existence of equivalent martingale measures and the ability to price and hedge is formalised.

200022.1 Mathematical Modelling

Credit Points 10 **Level** 3

Assumed Knowledge

Differential Equations.

Equivalent Units

14336 - Mathematical Modelling 1, J3674 - Mathematical Modelling, 14407 - Differential Equations Modelling

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This unit concentrates on the solution of some mathematical problems that are suitable for interpretation in a deterministic manner. Selected real-world problems are approximated by mathematical models that are amenable to being written in terms of linear and non-linear equations and ordinary differential equations. In some instances analytic solutions are obtained, while in others computer programs provide numerical results. In either situation, there is emphasis on interpreting models, modifying them as required and using them for prediction.

300672.1 Mathematics 1A

Credit Points 10 **Level** 1

Assumed Knowledge

HSC Mathematics achieved at band 4, 5 or 6 or equivalent, or 200191 Fundamentals of Mathematics

Equivalent Units

200189 - Concepts of Mathematics

Special Requirements

This unit is not available to students enrolled in 3621 Bachelor of Engineering.

This level one hundred unit provides a solid foundation in the theory and applications of differential calculus, as well as some introductory work on complex numbers. It is the first of two units developing aspects of calculus.

300673.1 Mathematics 1B

Credit Points 10 **Level** 1

Prerequisite

300672.1 Mathematics 1A

Equivalent Units

200189 Concepts of Mathematics

Special Requirements

This unit is not available to students enrolled in 3621 Bachelor of Engineering.

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This Level 1 unit provides a solid foundation in the theory and applications of integral calculus, as well as some introductory work on linear algebra and infinite sequences and series. It is the second of two units developing aspects of calculus.

101719.1 Media Analysis

Credit Points 10 **Level** 3

Assumed Knowledge

A basic knowledge of media forms, media semiotics and/or textual analysis methods.

Equivalent Units

101056 - Visual Thinking

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Media images are not transparent windows on the world, or direct forms of communication, but are "framed" presentations that mirror social values and cultural attitudes. Media do not present reality directly but re-present aspects of "the real" in communicating about us and our world/s. This unit will examine how media do not just inform us, but persuade us, how they influence, educate and entertain us. It will develop skills in analysing and critiquing how the media can make us think, feel, react.

200661.1 Media Law

Credit Points 10 **Level** 3

Prerequisite

200008.1 Torts Law AND **200009.1** Constitutional Law

Equivalent Units

F3031 - Media Law

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This Unit examines various aspects of law relating to the mass media. The laws of defamation, contempt, privacy and the laws dealing with prohibited publications, such as those involving sedition, obscenity and vilification, form the central content of the Unit. The Unit also examines the policy rationales involved in balancing protection of free speech with a range of other interests in the context of legal restrictions on media freedom. Analysis of the application of

existing media law principles to new technologies will also be featured throughout the Unit.

200294.1 Mediation

Credit Points 10 **Level** 2

Prerequisite

200293.1 Alternative Dispute Resolution

Equivalent Units

69108 - Mediation

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This unit will examine the theory and practice of mediation, specifically in the context of the Australian legal system. It builds upon the more general introduction given in the unit Alternative Dispute Resolution (which is a prerequisite for this course). This unit will assume that students have read the textbook for Alternative Dispute Resolution. This unit is experientially based, and students will be expected to participate in discussions, exercises and role-plays. The theory and practice of mediation will be critically considered, as will the social and legal contexts within which mediation is practised. The unit is presented with a multi-disciplinary, analytical and practical approach. Given the very broad range of areas within which mediation can be applied, students will be able to focus on an area or areas of particular personal or professional interest to them (for example, mediation of commercial disputes, mediation under anti-discrimination or family law). This unit is intended to be an introduction to the practice of mediation.

200640.1 Medical Malpractice Law

Credit Points 10 **Level** 3

Prerequisite

200008.1 Torts Law AND **200009.1** Constitutional Law AND **200010.1** Criminal Law AND **200011.1** Contracts AND **200012.1** Property Law

Equivalent Units

69056 - Medical Malpractice Law

.....

The relationship between the provider of health services and the patient has, in recent times, become more complex and provides a significant field for litigation, reform and legal scholarship. Advances in medical science have yielded increasingly complex questions concerning patient's rights, obligations of health care providers and the extent to which the State should intervene in that relationship. This unit aims to provide knowledge and understanding of core practical issues in Australian medical litigation; together with an overview of some cutting edge legal and policy issues that arise in medical litigation.

300749.1 Medical Microbiology

Credit Points 10 **Level** 3

Assumed Knowledge

A knowledge in microbiology equivalent to the successful completion of Microbiology 1.

Prerequisite

300300.1 Microbiology 1 AND **300321.1** Microbiology 2

Equivalent Units

J3814 - Medical Microbiology, MI308A - Medical Microbiology, 300233 - Medical Microbiology

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This unit has a modern approach to the study of the interaction between the human host, micro-organisms and parasites. Students will embark on a journey into the world of pathogenic micro-organisms exploring the molecular mechanisms by which these override host defences leading to disease. Topics include: Non-specific and specific defences (immune system) of the human body. Host-parasite interaction and pathogenesis of disease. Types of infection and epidemiology. Infectious diseases of the human body systems and associated aetiological agents. This will be supported with laboratory experience representing modern laboratory diagnostic procedures including molecular biology for the identification of infectious disease agents and how this information is applied to epidemiology.

300550.1 Medicinal Chemistry

Credit Points 10 **Level** 1

Equivalent Units

300225 - Chemistry 2, J1574 - Organic Chemistry 1

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Students studying at Hawkesbury or Parramatta campus should refer to 300225 - Chemistry 2. This unit uses medicinal chemistry to continue the development of students' understanding of the basic foundations of chemistry begun in Principles of Chemistry. The unit focuses on introductory chemical and pharmacological kinetics, introduces coordination compounds such as haemoglobin, and goes on to an in-depth treatment of the structure, reactivity and nomenclature of the principal organic functional groups. These are discussed in the context of their role in life, medicine and disease. The unit provides a necessary foundation for subsequent studies in chemistry, biochemistry, and related areas.

300300.1 Microbiology 1

Credit Points 10 **Level** 2

Assumed Knowledge

Knowledge of introductory biology, including an understanding of the diversity of living organisms and basic concepts of cell structure and function.

Prerequisite

300221.1 Biology 1 OR **300222.1** Biology 2 OR **300539.1** Biodiversity OR **300543.1** Cell Biology

Equivalent Units

14434 - Microbiology 1, BI106A - Biological Sciences, J2029 - Basic Microbiology, MI201A - Microbiology 2.1 (V1)

Incompatible Units

300331 - General Microbiology

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Microorganisms are important in all aspects of our lives. In this unit students will explore the diversity of microorganisms and their significance in the environment,

in foods and industry as well as in health and disease. Students will be introduced to the structure, reproduction, classification, cultivation and enumeration of bacteria, viruses and fungi. The conditions required for growth and survival of microorganisms will be studied as well as physical and chemical methods of control. Students will conduct laboratory exercises designed to develop their skills in culturing and observing microorganisms.

300321.1 Microbiology 2

Credit Points 10 **Level** 2

Assumed Knowledge

For safety reasons it is essential that students understand and are competent in the practice of aseptic technique in basic microbiological techniques. These skills are developed in Microbiology 1 and General Microbiology. These units, together with Biochemistry 1, also provide the foundation knowledge necessary for studying the metabolic diversity of microorganisms, molecular systematics and microbial genetics, the major themes of Microbiology 2. Relevant topics in Biochemistry 1 or General Biochemistry include structure and function of enzymes, protein synthesis, structure and function of nucleic acids. The introductory microbiology units provide essential knowledge of the major groups of microorganisms and the conditions required for their growth and survival.

Corequisite

300331.1 General Microbiology OR **300300.1** Microbiology 1 AND **300219.1** Biochemistry 1 OR **300227.1** General Biochemistry OR **300555.1** Proteins and Genes

Equivalent Units

14443 - Microbiology 2, J2028 - Microbial Physiology and Genetics, MI202A - Microbiology 2.2

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This unit discusses the origins of genetic variation in prokaryotes and explores the structure and metabolic diversity of microorganisms from a variety of habitats including extreme environments. Studies of the biochemistry of prokaryotes focus on metabolic strategies for energy generation and growth in various natural environments. Students are introduced to the applications of microbial metabolism in food, wine and other industries. The principles of classification and identification of bacteria and yeasts are developed. This includes an introduction to molecular systematics and its impact on the classification of living organisms and in areas such as molecular diagnostics and epidemiology. The unit also addresses the principles and applications of recombinant DNA techniques in biotechnology and in the study of microbial physiology and genetics. Laboratory classes introduce students to techniques used to study microbial identification, physiology and genetics.

200530.1 Microeconomic Theory and Applications

Credit Points 10 **Level** 3

Assumed Knowledge

200052 - Introduction to Economic Methods (or equivalent).

Prerequisite

200531.1 Industry Economics and Markets

Equivalent Units

200058 - Industry Economics and Policy

Incompatible Units

200056 - Microeconomic Analysis

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The aim of this unit is to extend students' knowledge of microeconomic theory developed in the unit Industry Economics and Markets. After a more formal presentation, the rather idealistic assumptions used in the context of the perfectly competitive markets will be relaxed in order to model typical situations encountered in the business world. The theory of choice will be extended to situations where individuals face uncertainty regarding the outcome of their own actions. In terms of market structure, we will investigate the consequences in terms of price, quantity and consumer's surplus, of monopoly, oligopoly or duopoly markets. As some of these market structures imply that the individuals' decisions might strongly affect or be affected by a limited number of other decision makers, an introduction to Game Theory will be presented. Finally, our concerns for investigating more realistic economic situations will lead us to make a brief incursion into markets characterised by asymmetric information, the presence of public goods or the existence of externalities.

300234.1 Molecular Biology

Credit Points 10 **Level** 3

Assumed Knowledge

Yes, knowledge of DNA, gene and chromosome structure in bacteria and eukaryotes; the basic events in bacterial transcription, including the structure and role of bacterial RNA polymerase; the differences between transcription in bacteria and eukaryotes; post-transcriptional events in eukaryotes and their purpose; the basic events in bacterial translation and how these differ in eukaryotes; protein structure and conformation, and the importance of post-translational modifications for protein function.

Prerequisite

300219.1 Biochemistry 1 OR **300555.1** Proteins and Genes

Equivalent Units

14439 - Cell and Molecular Biology, 300549 - Human Molecular Biology, B1305A - Molecular Biology, J3678 - Molecular Genetics

.....

Students studying at Campbelltown campus should refer to 300549 - Human Molecular Biology. This unit studies gene regulation at an advanced level, leading into the processes and practical applications of DNA technology. Students gain a thorough grounding in major techniques such as restriction mapping, DNA sequencing, PCR, DNA fingerprinting, southern blotting and gene cloning. Cloning vectors, DNA libraries, genetic engineering in different types of cells and organisms and functional genomics are studied. Students are introduced to bioinformatics and issues in biosafety and ethics relating to gene technology.

300757.1 Molecular Biology of the Immune System

Credit Points 10 **Level** 3

Assumed Knowledge

A sound knowledge of cell structure, protein structure, gene expression, protein synthesis, protein secretion and protein degradation. Some understanding of cell signalling pathways would be an advantage.

Prerequisite

300219.1 Biochemistry 1 OR **300555.1** Proteins and Genes

Equivalent Units

300552 - Molecular Biology of the Immune System

Incompatible Units

300223 - Cell Signalling and Molecular Immunology, J3830 - Immunology and Cell Signalling

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The immune system relies on a complex interplay between cells, receptors and signalling molecules for its effective operation. Antibody- and cell-mediated immune responses will be examined from a molecular and biochemical perspective. Topics include B- and T-cell receptor gene expression, antibody structure, function, maturation; MHC genes and proteins; differentiation and activation of B and T cells; antigen processing and presentation; the roles of cytokines. The relevance of this knowledge for understanding disorders of the immune system will be emphasised throughout. Medical and diagnostic applications of hybridoma technology, antibody engineering and advances in vaccine development will be discussed. The laboratory course will develop technical and interpretative skills in relevant techniques.

300475.1 Molecular Pharmacokinetics

Credit Points 10 **Level** 3

Assumed Knowledge

Medicinal Chemistry

Prerequisite

300236.1 Physical Chemistry 2 OR **300540.1** Biomolecular Dynamics

Equivalent Units

300303 - Physical Chemistry 3

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This unit investigates the mechanisms and pathways of degradation of introduced compounds within the body and of their removal from the body; the relationship between chemical structure and stability of compounds within the body, including quantitative structure-stability relationships; the physical, metabolic and chemical stability within the body of representatives of each of the major types of drug class, relating this stability to molecular structure; the influence of the stability of drug compounds within the body upon the choice of drug delivery system used.

300557.1 Molecular Spectroscopy

Credit Points 10 **Level** 3

Prerequisite

300230.1 Inorganic Chemistry 2 OR **300545.1** Coordination Chemistry OR **300301.1** Organic Chemistry 2 OR **300553.1** Molecules of Life: Synthesis and Reactivity

Equivalent Units

300216 - Advanced Spectroscopy

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This unit builds upon an understanding of the fundamental physical processes involved in the interaction of electromagnetic radiation of various energies with matter, and develops into analysis of spectroscopic data for structure elucidation, as an analytical technique and for monitoring chemical and biochemical processes. The relevance of these processes and techniques to all other areas of science, particularly chemistry and biology, is emphasised. Spectroscopic methods include advanced NMR spectroscopy, ESR spectroscopy, electronic and visible spectroscopy and mass spectrometry. Whilst some basic spectroscopy is taught in a number of other chemistry units, this subject goes to a substantially deeper level.

300553.1 Molecules of Life: Synthesis and Reactivity

Credit Points 10 **Level** 2

Prerequisite

300550.1 Medicinal Chemistry OR **300225.1** Chemistry 2

Equivalent Units

300301 - Organic Chemistry 2, J3830 - Immunology and Cell Signalling

.....

Students studying at Hawkesbury or Parramatta campus should refer to 300301 - Organic Chemistry 2. This unit introduces organic chemistry from a biological and pharmaceutical perspective, emphasising the structure & reactivity of biological molecules as organic molecules and functional group manipulation as a tool for drug design and synthesis. Appropriate practical skills to achieve this are learnt in the associated practical work.

200613.1 Negotiation, Bargaining and Advocacy

Credit Points 10 **Level** 3

Prerequisite

200300.1 Managing People at Work

Equivalent Units

61430 - Negotiation, Bargaining and Advocacy

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Negotiation, bargaining and advocacy are central activities in the industrial relations process. The effective industrial relations practitioner requires knowledge of the theoretical perspectives in negotiation together with an ability to critique the relevance and application of these perspectives. The importance of strategy and judgement in

negotiation is highlighted and students are given the opportunity to develop their skills through negotiation exercises. An important theme in the unit is the assessment of the contextual and regulatory factors that shape negotiation, bargaining and advocacy practice. This aspect draws on contemporary debates in these spheres most notably concerning the Australian context.

200093.2 New Frontiers in Marketing

Credit Points 10 **Level** 3

Assumed Knowledge

An appreciation of marketing fundamentals

Prerequisite

200083.1 Marketing Principles

Special Requirements

Students should be in their final year of undergraduate university studies.

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In this elective unit, final-year students explore emerging/contemporary issues in marketing, including: controversial new products and services; business etiquette/ethics; and the need for environmentally-friendly marketing. In a practical and fun way, students apply marketing learning to imaginary scenarios and dramatic situations they are likely to face in industry. At one level, the unit aims to expose students to a range of contemporary marketing issues. At another level, the unit aims to immerse students in enjoyable, thought provoking and stimulating applied learning in the form of experiential learning. At yet another level, the unit seeks to develop students into more complete and reflective practitioners who are better able to cope with the changing demands of business.

101720.1 New Media Contexts

Credit Points 10 **Level** 2

Assumed Knowledge

A basic knowledge of media and communications studies.

Equivalent Units

100223 - Convergence and New Media and 101042 - Convergence and New Media

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The convergences and diversifications in the communications media industries of the past two decades have completely altered the environment within which they operate for producers and consumers alike. Issues about digitalisation, convergence, globalisation, the network society and communications media governance require a complete reconceptualisation of the media in order to be able to understand the impact of these changes upon professional practices and consumer habits. This unit will introduce students to international perspectives on issues in the new media contexts, and an appreciation of some of the social and cultural implications.

200092.1 New Product Marketing

Credit Points 10 **Level** 3

Prerequisite

200085.1 Fundamentals of Marketing Research

Equivalent Units

61724 - New Product Development, H3815 - New Project Development, MK315A - New Product Development

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200029.1 Numerical Analysis

Credit Points 10 **Level** 2

Assumed Knowledge

200189 - Concepts of Mathematics

Equivalent Units

J2788 - Numerical Analysis; 14701 - Numerical Methods and Modelling

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This unit covers a substantial range of computational techniques in formulating and solving mathematical, scientific and engineering problems. Topics include: algorithmic approaches to solving nonlinear equations; systems of linear equations; differential equations; polynomial interpolation; numerical differentiation and integration; and curve fitting to approximate functions.

300652.1 Nutrition and Health Biochemistry

Credit Points 10 **Level** 3

Assumed Knowledge

Good understanding of basic biochemistry with an emphasis on metabolic pathways.

Prerequisite

300227.1 General Biochemistry OR **300219.1** Biochemistry 1 OR **300555.1** Proteins and Genes OR **300658.1** Endocrinology and Metabolism

Equivalent Units

NT306A - Nutritional Biochemistry

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This unit builds upon and integrates knowledge gained in basic biochemistry, human physiology and nutrition. It applies to metabolism from the cellular level to the whole human body emphasizing the utilisation of macronutrients for energy, interrelationships between metabolic pathways and nutritional disorders and diseases that affect the health of individuals and populations.

200753.1 Occupational Health and Safety

Credit Points 10 **Level** 3

Equivalent Units

61442 Occupational Health and Safety, 200617 - Occupational Health and Safety

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The nature and history of occupational health and safety in Australia, legal frameworks including occupational health and safety acts and workers' compensation. OH&S is considered using the medical, legal, economic, industrial relations and management perspectives. Identifying, assessing, monitoring risks; and specific occupational hazards and intervention strategies are also covered.

200660.1 Occupational Health and Safety Law

Credit Points 10 **Level** 3

Prerequisite

200008.1 Torts Law AND **200010.1** Criminal Law

Equivalent Units

69115 - Occupational Health and Safety Law

This unit examines major occupational and health legislation in Australia, especially in New South Wales. The arbitrary and inadequate nature of standard setting in the early systems of safety regulation is compared with later legislative models. The nature and limitations of current legislative strategies are illustrated by a series of selected issues relating to contemporary health risks in workplaces. Continuing problems of enforcement, sanctions and the adequate identification of hazards and protection are examined.

200565.1 Operations and Logistics in Practice

Credit Points 10 **Level** 3

Assumed Knowledge

Students are expected to have gained an introductory level knowledge in operations and logistics management.

Prerequisite

200588.1 Global Operations and Logistics Management

Incompatible Units

200388 - Logistics Management in Practice, 200166 - Operations Management in Practice

The purpose of this unit is to help students develop a range of skills and practical insights by presenting operations and logistics models in real world settings. The unit will provide a framework for researching a range of topics via primary and secondary sources. Students will analyse topics and discuss contemporary operations and logistics issues in a workshop environment. The unit will also provide a framework to assist students in researching and assessing trends. Overall, this unit has been designed to provide a more advanced holistic view of operations and logistics management.

300670.1 Optimisation Techniques

Credit Points 10 **Level** 3

Equivalent Units

200197 - Optimisation 1, 14346 - Linear Programming, J3638 - Operations Research 3.1

This unit presents the fundamental mathematical aspects of operations research and develops skills in quantitative approaches in decision making. Students will learn how the optimisation techniques work and how they can be applied by the decision maker in order to generate efficient solutions. The unit focuses on problem formulation and solution methods and covers linear programming primarily and integer programming and dynamic programming briefly.

300301.1 Organic Chemistry 2

Credit Points 10 **Level** 2

Prerequisite

300225.1 Chemistry 2 OR **300550.1** Medicinal Chemistry

Equivalent Units

300553 - Molecules of Life: Synthesis and Reactivity

Students studying at Campbelltown campus should refer to 300553 - Molecules of Life: Synthesis and Reactivity. This unit introduces how and why organic chemical reactions happen. The chemistry of the major chemical groups is discussed in terms of general reaction mechanisms. These ideas are drawn together in the examination of rationales involved in synthesising and identifying multifunctional organic molecules, and appropriate practical skills to achieve this are learnt in the associated practical work. Applications considered may include biological and medicinal organic chemistry and various aspects of industrial organic chemistry.

300235.1 Organic Chemistry 3

Credit Points 10 **Level** 3

Prerequisite

300301.1 Organic Chemistry 2

Equivalent Units

J3687 - Organic Chemistry 3, CH304A - Organic Chemistry 3.2 (V1), 14107 - Advanced Organic and Analytical Chemistry

Students studying at Campbelltown campus should refer to 300546 - Drug Design and Synthesis. This unit introduces selected areas of more advanced organic chemistry, focusing on the tools used to synthesise and identify organic molecules. The practical skills required are learnt through laboratory exercises that complement the theory.

200159.2 Organisation Analysis and Design

Credit Points 10 **Level** 3

Assumed Knowledge

General knowledge of management principles (such as in MG102A - Management Foundations).

Prerequisite

200571.1 Management Dynamics OR **MG102A.1** Management Foundations OR **61611.1** Management Studies OR **H1727.1** Business Management

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This unit is concerned with organisation theories, forms and practices at both the macro and micro levels. Tensions and paradoxes that arise through processes of 'getting things done' in organisations are examined. Various classical and contemporary approaches to conceptualising organisations are introduced and critically appraised. Historical shifts in organisational structure and design preferences are examined. Multiple perspectives are brought to analyse organisation designs. Organising as a social meaning making process, where order and disorder are in tension and unpredictability is shaped and managed, is examined. Students are invited to learn through involvement in, and reflection upon, a range of individual and collaborative activities.

200585.1 Organisational Behaviour

Credit Points 10 **Level** 2

Prerequisite

200571.1 Management Dynamics OR **MG102A.1** Management Foundations

Equivalent Units

MG204A - Organisational Behaviour

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Organisational Behaviour focuses on people in the work place, what motivates them, their attitudes, and how they interact with others. The effects of different communication and types of conflict are also examined. The unit focuses on the individual and group processes of organisational behaviour. Students will also gain an understanding of the importance of research in what might be classified as the non-tangibles in organisational effectiveness. This unit aims to develop personal and interpersonal skills of prospective managers for working in contemporary organisational settings.

700031.1 Organisational Behaviour (UWSC)

Credit Points 10 **Level** 2

Prerequisite

200571.1 Management Dynamics OR **700003.1** Management Dynamics (UWSC) OR **MG102A.1** Management Foundations

Equivalent Units

MG204A - Organisational Behaviour, 200585 Organisational Behaviour

Special Requirements

The unit is only available to UWS College students enrolled in 7008 Diploma in Business and Commerce Fast Track.

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Organisational Behaviour focuses on people in the work place, what motivates them, their attitudes, and how they interact with others. The effects of different communication and types of conflict are also examined. The unit focuses on the individual and group processes of organisational behaviour. Students will also gain an understanding of the importance of research in what might be classified as the non-tangibles in organisational effectiveness. This unit aims to develop personal and interpersonal skills of prospective

managers for working in contemporary organisational settings.

200157.2 Organisational Learning and Development

Credit Points 10 **Level** 3

Prerequisite

200571.1 Management Dynamics AND **MG102A.1** Management Foundations OR **61611.1** Management Studies OR **H1727.1** Business Management

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Organisational Learning and Development introduces a powerful way of understanding the nature of contemporary organisations and the key strategic tasks they face. Promotion of individual self-development within a continuously self-transforming organisation is presented as essential if organisations are to innovate and evolve, and so meet the challenges of a turbulent world. The unit introduces the idea that promoting organisational learning means adopting an appropriate management philosophy, one that challenges traditional theories of management. The concept and practice of organisational learning and implications for management approaches are introduced and critically evaluated. Students are stimulated to learn through involvement in reflection upon a range of individual and collaborative activities.

101553.1 Organisations, Communities and Communication

Credit Points 10 **Level** 1

Incompatible Units

101276 - Working with Communities, 400504 - Skills Development in the Human Services

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This unit introduces students to the foundational skills and knowledge required for professional practice in a range of social science related careers. With an emphasis on practical experience through fieldwork it introduces students to a range of community and organisational structures, professional value frameworks, and skills in interpersonal and written communication within these contexts. It enables students to identify issues of power within social networks, conflicting and collaborative interests, participation, representation, values, ethics, trust and collaboration; ways of working with others to achieve shared objectives; mechanisms for goal setting, issues identification, information and resource sharing that operate in everyday life.

200265.1 Personal Asset Management

Credit Points 10 **Level** 2

Assumed Knowledge

Basic Principles of Finance

Incompatible Units

CO201A - Investments

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This unit provides students with necessary knowledge and skills to construct and manage a portfolio of personal assets. Emphasis is placed on how the individual, rather than the firm, approaches financing and investing decisions. The unit will consider the theories of portfolio construction, concepts of investment risk, return and diversification, matching asset allocation based on client's individual risk profile, design and management of a personal investment portfolio and the law as it relates to investments.

300236.1 Physical Chemistry 2

Credit Points 10 **Level** 2

Assumed Knowledge

To a standard equivalent to that presented in 300224 - Chemistry 1 (or equivalent); and equivalent to completion of first-year mathematics unit (200191 - Fundamentals of Mathematics OR 200189 - Concepts of Mathematics)

Prerequisite

300224.1 Chemistry 1 OR **300554.1** Principles of Chemistry

Equivalent Units

14142 - Physical Chemistry, 300540 - Biomolecular Dynamics, CH205A - Chemistry 2, J2776 - Physical Chemistry 2

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Students studying at Campbelltown campus should refer to 300540 - Biomolecular Dynamics. This unit deals with some important principles, topics and techniques in physical chemistry, including the principles of energy flow and transformation in chemical systems (chemical thermodynamics), the rates and extent of chemical reactions (chemical equilibrium and kinetics), and applications of these principles to electrochemistry and a range of industrial and biological processes. The unit extends and expands on some of the topics studied previously in Chemistry 1 and 2, and aims to support and complement other units in chemistry, biochemistry, biotechnology, physics and the biological sciences. It strengthens students' ability to study quantitative chemical problems, and further develop useful experimental and data-analysis skills.

300303.1 Physical Chemistry 3

Credit Points 10 **Level** 3

Assumed Knowledge

A demonstrated understanding of and competence with the basic principles of physical chemistry including states and properties of matter, thermodynamics, chemical equilibria, kinetics and electrochemistry to a standard equivalent to that presented in Physical Chemistry 2 (or equivalent).

Prerequisite

300236.1 Physical Chemistry 2

Equivalent Units

J3696 - Physical Chemistry 3, CH305A Physical Chemistry 3.1, 14115 - Advanced Physical and Inorganic Chemistry

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This unit introduces selected areas of more advanced physical chemistry, which build on and extend the knowledge and understanding gained in Physical Chemistry 2. The practical skills required are learnt through laboratory exercises, which complement the theory.

300558.1 Physics 1

Credit Points 10 **Level** 1

Assumed Knowledge

2 units of HSC mathematics or equivalent

Equivalent Units

14201 - Foundation Physics 1, 14227 - Engineering Physics, 300050 - Physics 1, 300077 - Physics 1D, EN102A - Engineering Science, J1733 - Physics 1.1, J1763 - Fundamentals of Physics

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This unit provides an introduction to physics for science and medical science students as well as providing a basis for further study of more advanced physics for students pursuing courses in nanotechnology, chemical, physical and mathematical sciences. It provides a foundation to understand the physical principles which underlay scientific instrumentation and analysis. Topics covered include systems of units; Introductory mechanics, Newton's laws, work, conservation of energy and momentum; Electricity, electrostatics, DC and AC circuits and components, introductory electromagnetism; Waves and optics, electromagnetic radiation, reflection, refraction, image formation, polarisation, interference and diffraction.

200148.1 Planning and Design of Hospitality Facilities

Credit Points 10 **Level** 3

Assumed Knowledge

Advanced unit, assumes basic knowledge of hospitality management.

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An understanding of planning and design is critical to the effective long-term sustainability and performance of hospitality businesses. Planning and Design of Hospitality Facilities provides a unique opportunity for students to learn about contemporary planning a design issues including: an examination of design processes; the role of government and building authorities; design principles for hospitality facilities; sustainability; and managerial aspects related to commissioning and evaluating hospitality facilities.

200647.1 Planning and Environment Law

Credit Points 10 **Level** 3

Prerequisite

200006.1 Introduction to Law

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This unit seeks to achieve a balance among theory, policy and practical issues in its approach, and it incorporates a strong interdisciplinary component in the introductory phase. It examines the planning laws in the state of New South Wales. Topics covered include an analysis of the

functions of the relevant ministers, State government departments, and local councils; the role of public agencies; the effect of environmental planning instruments; and the impact of the planning system.

300609.1 Plant Physiology

Credit Points 10 **Level** 2

Assumed Knowledge

Sound knowledge of biology and chemistry equivalent to undergraduate level 1 units.

Equivalent Units

14409 - Plant Physiology, 300333 - Introductory Plant Physiology

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This unit introduces students to the mechanisms by which plants function. It will provide students with a detailed understanding of the processes and pathways involved in plant water, nutrient and energy acquisition and plant growth and development. It also introduces students to the interactions that occur between plants and their external environment including plant stress responses, plant defence strategies, plant - microbe interactions and plant responses to climate change, and how these interactions influence plant physiological processes and growth and development.

200065.1 Political Economy

Credit Points 10 **Level** 3

Prerequisite

200046.1 Microeconomics AND **200049.1** Macroeconomics OR **200076.1** Introductory Economics

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This unit examines various political economy approaches to the analysis of economics, mainly associated with Austrian, Marxian, post-Keynesian and evolutionary schools of thought. These may be regarded as the main alternatives to neo-classical economic theory. As they do not represent a unified body of thought, the unit will survey the main contributions of each, focusing on both the positive aspects of theory and the negative aspects relating to the critique of neo-classical theory.

200078.1 Portfolio Management

Credit Points 10 **Level** 3

Assumed Knowledge

200057 - Investment Management

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This unit covers the contemporary theory of portfolio analysis and management. Topics include: risk and diversification; the two and n security case; the Markowitz efficient frontier; investor indifference curves and optimal portfolios; CML and optimal portfolios; beta, SML and the discount rate re-visited; Sharpe single index model and APT asset allocation; investments to the portfolio and portfolio strategies; measuring portfolio performance and security selection decisions; active portfolio management; international diversification; process of portfolio management; and risk management and hedging.

200752.1 Power, Politics and Knowledge

Credit Points 10 **Level** 3

Equivalent Units

H3743 - Power Politics and Knowledge, 200583 - Power, Politics and Knowledge

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The core aim of this unit is to provide students with a thorough grasp of the complex relationships between power, politics and knowledge in organisational settings. It also highlights the need for managers to use power ethically and equitably. These aims are addressed through an examination of a range of theories of power and topics such as: distribution and exercise of power in organisational settings, organisational politics, gender and power, language and power, resistance to power, and others. Innovative class activities and assessment methods (e.g., reflective brainstorming; storytelling; film analysis) are used in this unit to ensure that students are able to effectively apply theoretical concepts to real life situations.

300671.1 Principles and Practice of Decision Making

Credit Points 10 **Level** 3

Assumed Knowledge

200192 Statistics for Science or 200032 Statistics for Business or 200263 Biometry and 200189 Concepts of Mathematics and 300606 Foundations of Statistical Modelling and Decision Making

Equivalent Units

200043 - Stochastic Decision Theory, 200035 - Decision Analysis and Statistical Process Control

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This Level 3 unit investigates models for making optimal decisions under conditions of uncertainty and presents a number of relevant quantitative techniques. Topics covered include probabilistic and non probabilistic decision making criteria, decision trees, sensitivity analysis, using utility for decision making and risk analysis, inventory management, queuing analysis, and introduction to simulation.

300554.1 Principles of Chemistry

Credit Points 10 **Level** 1

Equivalent Units

300224 - Chemistry 1, J1753 - Chemistry 1

Incompatible Units

300469 - Introductory Chemistry

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Students studying at Hawkesbury or Parramatta campus should refer to 300224 - Chemistry 1. This unit provides an introduction to the principles fundamental to all branches of chemistry. It focuses on atomic structure, periodicity, electronic configuration, structure and bonding, chemical equations, stoichiometry, the mole concept, gas laws, states of matter, intermolecular forces and properties of solutions, chemical thermodynamics, chemical equilibria, electrochemistry, scientific notation, and nomenclature. The

unit will emphasise their application to biomedical science, but it is intended to provide a broad, rigorous foundation for studies in all areas of chemistry.

200525.1 Principles of Economics

Credit Points 10 **Level** 1

Assumed Knowledge

HSC Mathematics

Equivalent Units

200076 - Introductory Economics, 200046 - Microeconomics, EC102A - Principles of Economics

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course or Property Key Program.

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This unit is an introduction to economic concepts and contemporary economic issues. It introduces students to basic concepts such as markets and their operation, the behaviour of firms, the efficiency and potential failings of free markets, the role of government, key macroeconomic variables and problems such as unemployment. It illuminates these concepts via application to contemporary economic issues and debates over different theoretical perspectives. This unit also exposes students to recent developments in economics via presentations by specialist guest lecturers.

700006.1 Principles of Economics (UWSC)

Credit Points 10 **Level** 1

Equivalent Units

200076 - Introductory Economics, 200046 - Microeconomics, 200525 - Principles of Economics

Special Requirements

Students must be enrolled at UWS College.

.....

This unit is an introduction to economic concepts and contemporary economic issues. It introduces students to basic concepts such as markets and their operation, the behaviour of firms, the efficiency and potential failings of free markets, the role of government, key macroeconomic variables and problems such as unemployment. It illuminates these concepts via application to contemporary economic issues and debates over different theoretical perspectives. This unit also exposes students to recent developments in economics via presentations by specialist guest lecturers

200233.1 Principles of E-Marketing

Credit Points 10 **Level** 2

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This subject introduces students to emerging electronic business environments and their implications for the marketing manager. There will be emphasis on how organisations may rethink the ways in which they build relationships directly with customers. Using the Internet as an template for emerging new businesses, students will be

introduced to electronic business models, concepts and tools. Students will explore at an introductory level legal, social and organisational issues related to the development of virtual communities and corporations within emerging electronic environments.

200602.1 Principles of Valuation

Credit Points 10 **Level** 1

Assumed Knowledge

Students undertaking this unit should have a sound knowledge of the property industry and an understanding of introductory financial mathematics.

Equivalent Units

VA102A - Principles of Valuation

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course or Property Key Program.

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This unit covers five main topic areas. The first topic area, as well as revising valuation methodology, will extend the students knowledge in relation to industrial property valuation. The next area will concentrate on the hypothetical development method of valuation, which will also include strata valuation principles. The third main topic area introduces the valuation of partial interests and higher valuation mathematics. The fourth area covers statutory valuation and rating, taxing of property. The last area will introduce the students to commercial property valuation, elementary acquisition and resumption principles and valuer liability.

200040.1 Probability & Stochastic Processes

Credit Points 10 **Level** 3

Assumed Knowledge

Concepts of Mathematics, and Statistical Theory.

.....

This is an introduction to stochastic processes for students familiar with elementary probability. This unit presents the theory and application of time-dependent processes. In addition the unit applies some methods of probability and stochastic processes to real-world problems. Topics include: Markov chains, Poisson processes, continuous-time Markov chains, branching processes, birth and death processes, queuing systems, and stationary processes.

200575.2 Processes and Evaluation in Employment Relations

Credit Points 10 **Level** 3

Prerequisite

200300.1 Managing People at Work

Equivalent Units

200381 - Human Resources Development Seminar

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This unit applies theory and skills developed throughout the key program in HRM/IR to real-world organisational and

policy challenges and opportunities. Students will develop and use employment relations concepts and 'metrics' to design implementation plans and to evaluate policies, practices and change initiatives. Evaluation of non-employment relations policies and procedures in terms of their potential impact on employment relations performance will also be assessed. Sustainable and competitive employment relations will be evaluated at organisational, local, regional, national and industry levels.

200278.1 Professional Legal Skills 1

Credit Points 10 **Level** 3

Prerequisite

200006.1 Introduction to Law AND **200007.1** Law Foundation AND **200008.1** Torts Law AND **200009.1** Constitutional Law AND **200010.1** Criminal Law AND **200011.1** Contracts AND **200012.1** Property Law AND **200013.1** Administrative Law AND **200014.1** Commercial Law AND **200015.1** Criminal Procedure and Evidence AND **200016.1** Equity Trusts and Remedies 1 AND **200017.1** Dispute Resolution and Civil Procedure AND **200018.1** Law of Associations AND **200019.1** Revenue Law AND **200020.1** Professional Responsibility and Legal Ethics AND **200200.1** Equity Trusts and Remedies 2

Special Requirements

Students are directed to the Learning Guide for important information that students need to be aware of in relation to admission to legal practice. Students are to complete any ten of the listed prerequisites.

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Professional Legal Skills 1 is the first of a stream of two units which will focus on meeting the students need, that at the point of admission to practice they will be expected to provide evidence they have achieved the requisite competence in the following Skills (certain aspects of Lawyer's Skills; certain aspects of Problem Solving) and Practice Areas (certain aspects of Civil Litigation Practice) as prescribed in the Competency Standards for Entry Level Lawyers for practical legal training that have been jointly developed by the Australasian Professional Legal Education Council (APLEC) and the Law Admissions Consultative Committee (LACC).

200279.1 Professional Legal Skills 2

Credit Points 10 **Level** 3

Prerequisite

200006.1 Introduction to Law AND **200007.1** Law Foundation AND **200008.1** Torts Law AND **200009.1** Constitutional Law AND **200010.1** Criminal Law AND **200011.1** Contracts AND **200012.1** Property Law AND **200013.1** Administrative Law AND **200014.1** Commercial Law AND **200015.1** Criminal Procedure and Evidence AND **200016.1** Equity Trusts and Remedies 1 AND **200017.1** Dispute Resolution and Civil Procedure AND **200018.1** Law of Associations AND **200019.1** Revenue Law AND **200020.1** Professional Responsibility and Legal Ethics AND **200200.1** Equity Trusts and Remedies 2

Special Requirements

Students are directed to the Learning Guide for important information that students need to be aware of in relation to

admission to legal practice. Students are to complete any ten of the prerequisite units.

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Professional Legal Skills 2 is the second of a stream of two units which will focus on meeting the students need, that at the point of admission to practice they will be expected to provide evidence they have achieved the requisite competence in the following Skills (certain aspects of Lawyer's Skills) and Practice Areas (Criminal Law Practice; certain aspects of Civil Litigation Practice) as prescribed in the Competency Standards for Entry Level Lawyer's for practical legal training that have been jointly developed by the Australasian Professional Legal Education Council (APLEC) and the Law Admissions Consultative Committee (LACC).

200747.1 Professional Relationships and Communication in Business

Credit Points 10 **Level** 1

Equivalent Units

200270 - Financial Advisory Relationships

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This unit will introduce students to and assist them in the development of a broad range of necessary skills required by today's professional advisers. Such skills are highly valued, transferable and universally recognised in the world of work and will assist students in managing their day to day relationships with clients and colleagues. Skills include

- Creation and on going maintenance of the client adviser relationship and a recognition of the importance of trust as the foundation of that relationship
- Identification of the broad needs of clients and an appreciation of differing levels of client financial literacy
- Communication and interpersonal skills which contribute to productive relationships with clients and colleagues
- Professional/Academic research and writing skills
- Enhance team based skills that contribute to productive working relationships and outcomes

200020.3 Professional Responsibility and Legal Ethics

Credit Points 10 **Level** 2

Corequisite

200006.1 Introduction to Law

Equivalent Units

69024 - Professional Conduct and Legal Ethics, F1002 - The Legal Context

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This unit examines the nature of the legal profession and its role in society. It deals with the professional, legal and ethical responsibilities lawyers owe to the law, the courts, their clients, to fellow practitioners, as well as the state and society at large. Students will be able to explain and evaluate the law and practice of lawyers, by reference to key topics, such as: professionalism; legal ethics; the history, structure and regulation of the legal profession; and the interpersonal, psychological and cultural factors affecting lawyering. In addition students will be able to demonstrate the process of ethical decision making by

selecting and using ethical decision making tools in a legal context.

300497.1 Professional Skills for Science

Credit Points 10 **Level** 1

Assumed Knowledge

Basic literacy and numeracy skills (high-school level).

Equivalent Units

300270 - Professional Skills for Science & Technology,
HT104A - Plants in Society

.....

This unit is designed to provide students with academic and generic skills required for successful completion of their science-related undergraduate studies and for professional practice. Activities allow students to learn, develop and utilise various academic and interpersonal skills within the wider context of applied scientific principles in society. Activities encourage development of self-confidence, creative thinking, problem solving, group process, communication and peer support. Academic skills include aspects of scientific reading and writing, assignment preparation, gathering scientific information, research and library skills, oral presentation, group work, taking tests and exams, effective personal and class-based learning strategies, peer assessment and online learning.

300580.1 Programming Fundamentals

Credit Points 10 **Level** 1

Equivalent Units

300405 - Fundamentals of Programming, 300155 - Programming Principles 1, 200122 - Business Application Development 1

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As a first unit in computer programming, Programming Fundamentals covers basic computer architecture, basic data and file structures, concept of algorithms, programming constructs, programming language features and functions, program design, test design, basic documentation. A high level programming language is employed to solve problems in a structured manner.

200598.1 Property Development

Credit Points 10 **Level** 3

Assumed Knowledge

It is assumed that students will have a sound knowledge of valuation practices and principles; economic theory and town planning principles.

Equivalent Units

DN310A - Property Development

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course or Property Key Program.

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This unit critically evaluates the wide ranging nature of the property development process, from initial development

concept through to the end use of completed development projects. Considers the implications of the property development process and development decisions from the wide ranging points of view of developers, end users, financiers, public authorities and the community at large. Gains both a theoretical and an applied understanding of development appraisal techniques, including financial and feasibility aspects inherent in those techniques.

200748.1 Property Development 2

Credit Points 10 **Level** 3

Assumed Knowledge

It is assumed that students attempting this unit already possess a sound understanding of the logical sequence of phases and activities which comprise the overall Property Development Process. Moreover, before attempting this unit, students should already be in command of an appreciation of the wide range of Risk and Sensitivity Factors which arise both in financial feasibility workings and throughout the entire development process. In addition, students should be able to competently interpret and discuss all aspects of a financial feasibility appraisal, prior to entering study in this unit.

Equivalent Units

200436 - Property Development 2

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course or Property Key Program.

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This unit builds upon previous preliminary studies in the professional discipline of Property Development within the Bachelor of Business (Property) degree and is designed to provide a more in-depth and advanced educational exposure to the wide range of essential inherent functions, core activities, contemporary issues and associated considerations relevant to Property Development, in the context of both theory and practice.

200435.2 Property Development Controls

Credit Points 10 **Level** 1

Incompatible Units

300723 - Development Control

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course or Property Key Program.

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Property Development Controls provides students with an understanding of the property planning process from both a State government and Local government perspective. The unit will cover the areas of planning instruments, planning process, property development control issues and planning applications. The unit will also address the areas of Planning and Environment Law, with specific reference to the legal framework that regulates planning and development in NSW and the impact of environmental law on the property industry in Australia.

200597.1 Property Finance and Tax

Credit Points 10 **Level** 3

Assumed Knowledge

It is assumed that students will have a sound knowledge of valuation and financial mathematics; concepts of discounted cash flow analysis and application; statutory valuation legislation and procedures and property portfolio analysis and property investment analysis and application.

Equivalent Units

CO308A - Property Finance and Tax

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course or Property Key Program.

.....

The aim of this unit is to provide an insight into the corporate financial operations of property development companies, to understand the alternatives available for financing them and methods of evaluating these alternatives. In addition, the taxation aspects of property transactions are examined.

200749.1 Property Investment

Credit Points 10 **Level** 3

Assumed Knowledge

Students undertaking this unit require the background knowledge achieved through prior study in the general principles of valuation.

Equivalent Units

200437 - Property Investment

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course or Property Key Program.

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This unit is designed to provide students with the knowledge required for making property investment decisions. It teaches students how to systematically analyse potential property investments in the real world. The analysis is based on the discounted cashflow models, which utilizes techniques such as NPV, IRR and MIRR, etc.

200012.1 Property Law

Credit Points 10 **Level** 2

Corequisite

200006.1 Introduction to Law

Equivalent Units

69025 - Property Law, F2002 - Property Law

.....

The unit introduces basic concepts and principles of Property law, including the meaning of property; legal and equitable estates and other interests in land; and the Torrens system of registered title.

200750.1 Property Portfolio Analysis (V2)

Credit Points 10 **Level** 3

Assumed Knowledge

Students require some knowledge of property.

Equivalent Units

200438 - Property Portfolio Analysis (V2)

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course or Property Key Program.

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This unit examines the role of property in an investment portfolio, with particular attention given to property portfolio performance analysis and property investment strategy. Indirect property investment vehicles in Australia and overseas are assessed, including listed property trusts, property syndicates, property securities funds and listed property trust futures. The performance analysis of both direct and indirect property is also examined to assess the strategic contribution of property to an investment portfolio.

200360.1 Property Project

Credit Points 10 **Level** 3

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course or Property Key Program.

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This unit is an integrating one, which brings together the skills property students have developed during the course. The unit encourages Property students to demonstrate their ability to solve multi disciplinary problems in relation to current and future property issues. The unit will also allow students to critically evaluate problems in the property industry to determine and assess potential policy options. Students research topics are determined from year to year by discussions between the individual student, the unit coordinator and the student's chosen supervisor.

300555.1 Proteins and Genes

Credit Points 10 **Level** 2

Assumed Knowledge

Knowledge of cell structure; chromosomes, mitosis and meiosis; structure of DNA and its role as carrier of genetic information; Mendelian genetics; chemical bonding, including covalent, hydrogen and ionic bonds and hydrophobic interactions; properties of water, acids, bases and buffers; structure of common functional groups; stereoisomerism; stoichiometry; principles of chemical reactions. Basic mathematical principles, as taught in Fundamentals of Mathematics.

Prerequisite

300543.1 Cell Biology OR **300221.1** Biology 1 AND **300550.1** Medicinal Chemistry OR **300225.1** Chemistry 2

Equivalent Units

300219 - Biochemistry 1, J2820 - Introductory Biochemistry

Incompatible Units

14437 - Biochemistry, 300227 - General Biochemistry, BC201A - Biochemistry 2.1

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Students studying at Hawkesbury or Parramatta campus should refer to 300219 - Biochemistry 1. This unit investigates protein structure, function, synthesis and degradation in both health and disease. Students will analyse how proteins fold and how this relates to function, illustrated by proteins such as oxygen carriers, enzymes, and gene regulators. The importance of bioinformatics for analysing protein structure, function and evolution will be emphasised. Discussion of enzyme structure and catalytic mechanisms will provide a deeper understanding of how catalytic proteins work. DNA, gene structure and gene expression (transcription and translation) will be investigated in some detail at the molecular level, including the impact of mutation on protein function. The relevance of post-translational modification, protein targeting and protein degradation for healthy cell function will also be discussed.

200702.1 Public Health Law

Credit Points 10 **Level** 3

Assumed Knowledge

Students should have completed at least 80 credit points of law units.

Equivalent Units

69113 - Public Health Law

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This unit considers various legal issues related to health and medicine. This area of law is relatively new and continually developing and expanding. This unit is primarily concerned with how law has and should respond to various health dilemmas. These include State protection of the community from death and disease (for example immunisation, quarantine, disease outbreaks such as AIDS and Aboriginal health), patient rights, (for example privacy, access to information and human rights) mental illness (including civil commitment and competency to make decisions) and technological advances.

200653.1 Public International Law

Credit Points 10 **Level** 3

Prerequisite

200009.1 Constitutional Law

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Public International Law regulates nation states and seeks to order human affairs at the international level. As developments in technology and travel continue to shrink the distance between nations, issues of public international law become increasingly important. This unit explores the nature, role and characteristics of international law; concepts of statehood; sovereignty and jurisdiction; the relationship between domestic and international law; the role of law and treaties; and the role of international organisations such as the United Nations and International

Court of Justice. The specific issues covered reflect contemporaneous and contentious issues of international law.

100212.1 Public Relations Theory and Practice

Credit Points 10 **Level** 1

Equivalent Units

63135 - Public Relations Theory and Practice

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This unit introduces the student to the theory and research that serves as the foundation of the practice of public relations. The unit surveys the history of the discipline, the theories on which the discipline is based, and current models of practice. The unit focuses on understanding how to research and analyse the opinions of organisational publics in order to develop mutually beneficial relationships with those publics. The contemporary practice of public relations requires an understanding of a broad range of social science theory and research and the ability to incorporate that knowledge in the solution of public relations problems.

200117.1 Public Sector Accounting

Credit Points 10 **Level** 3

Assumed Knowledge

Financial Accounting Issues.

.....

This unit examines the role of government organisations in our society, including their decision making processes and their accountability structures, with an in-depth examination of various accounting, reporting, auditing, financial management and control techniques used by them.

200167.1 Quality Management

Credit Points 10 **Level** 3

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The principles taught in Quality Management underpin the successful management of all business enterprises. Students enrolled in this unit will be introduced to the latest concepts in performance excellence, with a strong emphasis on service quality. Various tools and techniques that support performance excellence are presented, including ISO9000, Six Sigma, and high-performance human resource practices. Contemporary areas covered in this unit involve identifying customers' needs, and involvement in organisational performance which is supported by continuous improvement and organisational learning.

200045.2 Quantitative Project

Credit Points 10 **Level** 3

Special Requirements

This is an advanced project unit involving individual supervision of students. It will be restricted to students who have successfully completed 30cp of level 2 mathematics/statistics units from 200028 Advanced Calculus, 200033 Applied Statistics, 200030 Differential Equations, 300606

Foundations of Statistical Modelling and Decision Making, 200042 Introduction to Operations Research, 200027 Linear Algebra, 200029 Numerical Analysis AND 30cp of level 3 mathematics/statistics units from 200193 Abstract Algebra, 200023 Analysis, 200036 Data Mining and Visualisation, 200024 Mathematical Finance, 200022 Mathematical Modelling, 300670 Optimisation Techniques, 300671 Principles and Practice of Decision Making, 200040 Probability & Stochastic Processes, 200037 Regression Analysis & Experimental Design, 200044 Simulation Techniques, 200039 Surveys and Multivariate Analysis, 200038 Time Series and Forecasting. These restrictions are to ensure that students have sufficient mathematical maturity to undertake an independent project, and because staffing limitations preclude the unit from being offered to less prepared students.

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In this unit, students can deepen and/or apply knowledge gained during their course and practise oral and written presentation skills. Students will carry out a project under the supervision of an academic staff member. Assisted by their supervisor, students will define the problem to be studied and then acquire, develop and/or apply the appropriate theory or methodology. They will prepare a final report presenting theoretical results or methodology, an analysis and a discussion followed by an appropriate conclusion, and a literature review or a list of references as appropriate. Students will also give a talk on their project.

200182.1 Quantitative Techniques

Credit Points 10 **Level** 1

Assumed Knowledge

HSC Mathematics (two unit)

Incompatible Units

200192- Statistics for Science, 200263 - Biometry, 200052 - Introduction to Economic Methods, 200032 - Statistics for Business

.....

This unit provides students with a range of basic skills in mathematics and statistics, which are useful in business and the finance industry. After reviewing basic methods of algebra, functions and their uses are discussed. The mathematics of finance are covered in some depth, including interest, present and future values, annuities, periodic payment, depreciation bonds and debentures. The uses and abuses of statistics are discussed by looking at ways of presenting data, both in tables and pictorially. Finally probability, decision making and index numbers are introduced.

200037.1 Regression Analysis & Experimental Design

Credit Points 10 **Level** 3

Assumed Knowledge

200032 - Statistics for Business, 200192 - Statistics for Science and desirably 200033 - Applied Statistics.

Equivalent Units

14410 - Regression Analysis and Experimental Design, J3692 - Regression and Multivariate Analysis, J3717 - Design and Analysis of Experiments

.....

This unit covers linear regression analysis and experimental design, with analysis of variance being the primary analytical tool. Topics in linear regression are: the statistical model, the method of least squares, sampling distributions of least squares estimators, statistical inferences and testing hypotheses, methods for model building, detecting violations of the regression assumption and remedies, logistic regression, and Poisson regression. Topics in designed experiments are: completely randomised experiment, factorial experiment, randomised block, Latin square, random model, and mixed model. For each design the following aspects are covered: the statistical model, the normal equations and their solutions, sums of squares and basic algebraic identity, the ANOVA table and relevant tests, and treatment comparisons.

200412.3 Research Proposal and Seminar

Credit Points 10 **Level** 5

Assumed Knowledge

Students to have the basic disciplinary knowledge and skills necessary to design and undertake their honours level research project.

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The aim of this unit is to identify a suitable honours thesis topic, conduct a preliminary review of the relevant literature, identify research methods applicable to the study, consider any relevant ethical issues applicable to the study, devise a resource management plan and schedule of study and to seek feedback and input from academics with appropriate skills and experience in the research area. This unit gives honours students access and exposure to research communities via attendance and participation at school research seminars. Students will publicly present and defend their thesis proposal to peers and the academic community.

101053.1 Researching Media Audiences

Credit Points 10 **Level** 3

Assumed Knowledge

Successful completion of all Level 1 units in the Bachelor of Communication, or by special approval of the Unit Coordinator.

Equivalent Units

63102 - Media Studies 2: Media Audiences

Special Requirements

Successful completion of 60 credit points at Level 1.

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Researching Media Audiences (RMA) interrogates the changing nature of, and altered perspectives on, audiences and publics. Set in the context of emerging technologies of the self, the unit traverses media theory from the Frankfurt School to high-structuralist and postmodern approaches such as the 'uses and gratification model' and

'ethnographic research'. Through an examination of mass audience, community, and markets, the unit also examines categories of public / audience consciousness and media typologies. There is reflection on news values and Australia's regulatory framework for media is reviewed. As part of a broader consideration of active (rather than reactive) audiences, RMA investigates the formation and behaviour of 'fandoms' and the unit also reviews means and mechanisms for audience valuation.

200089.1 Retail Management

Credit Points 10 **Level** 3

Assumed Knowledge

A sound knowledge of marketing principles and of the key elements of consumer behaviour, marketing communications and brand and product management.

Prerequisite

[200083.1](#) Marketing Principles

Equivalent Units

MK312A - Retailing Management

Incompatible Units

Although not equivalent, students will not be allowed to count 200031 - Mathematics, 200195 - Mathematical Methods A, 200196 - Mathematical Methods B, 200237 - Mathematics for Engineers 1

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Successful retail management is fundamental to consumer marketing. This unit examines the major issues in retail management including retail buyer behaviour, merchandising, retail location analysis, retail logistics and the changing and rapidly emerging forms of non-store retailing.

200569.1 Retirement Planning

Credit Points 10 **Level** 3

Prerequisite

[200184.1](#) Introduction to Business Law

Equivalent Units

LW310A - Retirement Planning

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This unit aims to provide a study of the laws which impact on advice and decisions relating to retirement planning, with a focus on identifying practical and strategic planning opportunities and outcomes. It forms part of the elective stream of financial planning. Some issues considered in this unit also have an impact in respect to investments, insurance and risk management, superannuation and taxation consequences.

200019.2 Revenue Law

Credit Points 10 **Level** 4

Prerequisite

[200006.1](#) Introduction to Law AND [200007.1](#) Law Foundation

Incompatible Units

200187 - Taxation Law

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A knowledge of revenue law is essential for all students intending to embark on a career in business, commerce or the public sector. This unit will be of particular assistance to graduates taking up a career in the accounting profession, law or taxation administration or practice. The unit aims to provide students with: a knowledge and understanding of the overall system of taxation; a critical analysis of particular aspects of taxation, such as the concept of income and capital, allowable deductions, taxation of business entities, residence of taxpayers and source of income; a knowledge of the practical side of taxation, including, tax accounting and tax administration; and an appreciation of the policy basis of taxation and anti-avoidance. Please Note: The following unit - 200187 Taxation Law is incompatible with this unit and can not be counted for credit.

200739.1 Reward and Performance Management

Credit Points 10 **Level** 3

Prerequisite

[200300.1](#) Managing People at Work

Incompatible Units

200611 - Management of Employee Performance, 200612 - Remuneration Theory and Practice

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The unit introduces students to critical perspectives in reward management. The structure of the course is initially thematic and considers in turn: the wider context in which reward strategies are devised; the strategic decisions that arise in the organisational context if reward is to meet regulatory requirements, the organisation's objectives and the expectations of the workforce, and the component parts (base pay, variable pay, transactional rewards, relational rewards of contemporary reward). This unit examines the relationship between performance and reward, performance management systems and the alignment of employer performance with achievement of organisational objectives. Various models of performance management and performance appraisal techniques are critically assessed.

200605.1 Rural Valuation

Credit Points 10 **Level** 3

Assumed Knowledge

Students undertaking this unit should have an understanding of valuation principles and the different types of land tenure and systems of land title in New South Wales.

Equivalent Units

VA302A - Rural Valuation

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course or Property Key Program.

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To provide students with a background in relation to the general physical and economic factors of rural land and its development. To identify information and factors to be considered in the valuation of rural land and the process of rural sales analysis. To provide an understanding of the theory and techniques necessary to complete valuations of predominant types of rural property holdings. To identify and be aware of those environmental factors that influence rural land productivity and value.

200095.2 Sales Management

Credit Points 10 **Level** 3

Assumed Knowledge

Assumed knowledge of basic marketing principles.

Prerequisite

200083.1 Marketing Principles

.....

The aim of the unit is to provide students with a sound theoretical basis and practical application of theory in sales management, and acknowledges sales as a common first step into marketing and management careers for graduates. This will be achieved by: (1) examining the sales role within the discipline of marketing and its importance as a function within contemporary organisations; (2) considering the varied roles played by salespeople within organisations; and (3) presenting concepts and techniques for organising the sales function in a professional manner, such that these functions more effectively contribute to the corporate goals of the organisation.

300645.1 Science Research Project 2

Credit Points 10 **Level** 3

Assumed Knowledge

This unit is aimed at undergraduates in their final year of undergraduate study who have a good grounding in the Level 2 units for the discipline area of their individual project (e.g. chemistry, biochemistry, microbiology, environmental science.)

Equivalent Units

300299 - Chemistry Project 3, J3659 - Biological Science Project 3, 14117 - Chemistry Project, J3662 - Chemistry Project

Incompatible Units

300542 - Biomolecular Science Project

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300645 Science Research Project 2 is a final-year capstone unit that gives students an introduction to scientific research, while extending their knowledge and practical skills in a particular area of interest. Each student undertakes a small research project under the supervision of an academic staff member. Collaboration with an external organisation may occur in some projects. With the assistance of their supervisor, students will define the problem to be studied, carry out a risk assessment, develop the appropriate experimental methods, carry out research on their project, and present a final written report and a poster or oral presentation. This unit offers a challenge to

final-year students, and allows innovation by the student with respect to both method and research direction. Students who wish to complete a 10 credit-point project will normally enrol in this unit. Subject to permission from the Unit Co-ordinator, students may undertake a 20 credit-point project by enrolling in both 300615 Research Project 1 and 300645 Research Project 2. These units may be taken in the same semester, or in consecutive semesters. Students studying at Campbelltown campus should refer to 300542 Biomolecular Science Project.

101055.1 Screen Media

Credit Points 10 **Level** 1

Equivalent Units

63197 - Image, Sound and Text

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This unit will provide an introduction to film and media theories, practices and industries in Australia and internationally. It will develop critical skills in assessing a variety of moving images, modes of production and audience responses.

200707.1 Service Industry Studies

Credit Points 10 **Level** 3

Assumed Knowledge

Basic understanding of the service and experience economies is assumed.

Equivalent Units

200581 - Sport Management Research Methods, 200559 - Hospitality Business Research Methods, 200681 - Services Research Methods

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Service Industry Studies is designed to allow students to develop skills of research planning, execution, interpretation and results dissemination from service industry research projects. Students will learn about and have an opportunity to prepare a literature review, conduct research on a "problem", collect, analyse and present data on a hypothetical or case based service business issue. Strategies and recommendations in the form of a report will be the outcome of the unit.

200044.1 Simulation Techniques

Credit Points 10 **Level** 3

.....

This unit covers a general introduction to simulation modelling, with a special focus on systems that change only at discrete points in time. It begins with Monte-Carlo methods for evaluating integrals, and moves into the simulation of simple queuing and inventory systems with the use of Pascal. It then introduces special simulation languages, with special reference to SEESIM. The purpose is to be able to set up and solve simple practical problems. In doing so we emphasise the need to analyse outputs statistically, and to offer advice on the basis of the analysis. Although requiring computer programming, the emphasis of the unit is mathematical and statistical. It deals with an introduction to random number generation by computers; it

also deals with the computer generation of independent random variables with a common probability distribution.

400337.1 Social Research Methods

Credit Points 10 **Level** 2

Equivalent Units

63235 - Introduction to Social Research

.....

Social Research Methods is an interdisciplinary research unit which explores research methods appropriate to the understanding of broad, complex, interconnected social issues and processes. The understanding of research in the social sphere is based on the premise that research seeks to both understand and improve the material social conditions of peoples. Students are introduced to key methods, paradigms and techniques in social research. Skills in using multiple research methods in both generating and testing theory are developed and students are encouraged to assess critically both published research and research in progress. Research in the social world requires a socially responsible and ethical application of methods, as such, political and ethical issues in social research are central.

400337.2 Social Research Methods

Credit Points 10 **Level** 2

Equivalent Units

63235 - Introduction to Social Research

Special Requirements

Successful completion of 80 credit points.

.....

This unit version will commence from 2011. This unit will foster a reflexive view of the research process by examining rival interpretations of social science and debates about the strengths and limitations of various methods. This will be achieved via critical analysis of key examples of social research. The ethical and practical implications of the use of various qualitative and quantitative methods will also be discussed. Students will be required to complete a short assignment mixing different forms of information and sources of data.

200652.1 Space Law - Commercial Aspects

Credit Points 10 **Level** 3

Prerequisite

F3023.1 Public International Law

.....

This unit examines the underlying legal principles that regulate the use, exploration and exploitation of space, and how International Law can and should be applied to the many different State and private commercial uses of outer space. It examines the existing international legal regime – the five United Nations Space Treaties and key Declarations of Principles related to space activities - as well as a number of domestic regulatory systems, including the Australian legal regime. The unit also concentrates on the (many) uses and proposed uses of space for which the legal framework may not be particularly well suited.

200742.1 Sport and Hospitality Event Management

Credit Points 10 **Level** 3

Assumed Knowledge

Advanced unit, assumes basic knowledge of sport/hospitality management.

Incompatible Units

200579 - Sport Event and Facility Management; 200682 - Convention and Special Event Management

.....

An essential part of many sport and hospitality businesses involves the organisation and management of special events and the facilities which host them. Sport and Hospitality Event Management provides knowledge and understanding by giving students the opportunity to practically apply skills and knowledge through development and execution of their own special event. The unit calls for students to apply previously learned management strategies, leadership theories, communication skills, and staff management to facilitate their event projects.

200751.1 Sport Management Applied Project

Credit Points 10 **Level** 3

Assumed Knowledge

Students are expected to have gained an introductory level of knowledge in sport management.

Equivalent Units

200580 - Sport Management Applied Project

.....

Sport Management Applied Project provides students a unique opportunity to integrate knowledge gained from operational and theoretical perspectives of sport studies into application in an engaged research project in sport management. Students will engage in comprehensive projects which bring together real world industry problems and sport theory. The outcome from this unit will be the production of a report and presentation which may involve industry partner. This unit also includes an international option for students

200664.1 Sport Management Internship

Credit Points 10 **Level** 3

Assumed Knowledge

Students are expected to have gained an introductory level of knowledge in sport management.

Equivalent Units

400649 - Professional Practice in Sport Management 3, 400648 - Professional Practice in Sport Management 2, 200576 - Professional Practice in Sport Management

Special Requirements

Some placement agencies require completion of a Prohibited Persons Declaration; Criminal Record Check Clearance and Immunisation.

Sport Management Internship provides students with an opportunity to engage with the sport industry through a 120 hour industry placement. This unit provides the opportunity to observe practitioners in action and to learn in a practical "hands-on" setting. Experience in the field of study is an essential ingredient in preparing an individual for employment either during the period of study or after graduation. Students have the opportunity to see how knowledge and skills acquired in lectures and tutorials/laboratories can be applied and also relate theoretical concepts and skills to situations in sport or exercise-related settings.

200754.1 Sports Management - Planning and Development

Credit Points 10 **Level** 3

Assumed Knowledge

Students are expected to have gained an introductory level of knowledge in sport management.

Equivalent Units

200244 - Sports Management - Planning and Development

.....

With sport professionalism, globalisation, population change and consumer pressure there is a need for government, not for profit and private enterprise to better plan for and provide sport and leisure facilities and services. Sport Management – Planning and Development provides an in-depth study of the planning and development of sport in the Australian context. Throughout this unit there is a focus on managing change to appropriately planning for future sport and leisure needs within a context of public policy. An introductory framework will be provided emphasizing the historical perspectives of sport and leisure and its history and role within contemporary Australian society.

200266.2 State Taxes and GST

Credit Points 10 **Level** 3

Prerequisite

200184.2 Introduction to Business Law

Special Requirements

Students enrolled in course 2502 - Bachelor of Laws (Non graduate entry) must obtain permission to enrol in this unit.

.....

This unit examines the Commonwealth statutory regime to the Goods and Services Tax and the NSW statutory regimes relating to Payroll Tax, Land Tax and Stamp Duty. It provides the framework to critically assess proposals for reform of these taxes.

300700.2 Statistical Decision Making

Credit Points 10 **Level** 1

Equivalent Units

200192 - Statistics for Science, 200032 - Statistics for Business

Incompatible Units

200052 - Introduction to Economic Modelling, 200182 - Quantitative Techniques, 200263 - Biometry

Special Requirements

Students enrolled in 2739 Bachelor of Business and Commerce, 2741 Bachelor of Business and Commerce (Advanced Business Leadership) or 3639 Bachelor of Information and Communications Technology must pass the Basic Math Skills Test.

.....

This Level 1 unit introduces students to various statistical techniques supporting the study of computing and science. Presentation of the content will emphasize the correct principles and procedures for collecting and analysing scientific data, using information and communication technologies. Topics include describing different sets of data, probability distributions, statistical inference, and simple linear regression and correlation.

700045.1 Statistics for Academic Purposes (UWSCFS)

Credit Points 5 **Level** Z

Special Requirements

Students must be enrolled at UWS College.

.....

Statistics for Academic Purposes is designed and written to prepare students for study in Statistics at first year university level. The unit develops those skills peculiar to the statistical requirements of further study in the areas of Arts, Business, Science and the Humanities.

200032.2 Statistics for Business

Credit Points 10 **Level** 1

Assumed Knowledge

HSC Mathematics / Mathematics Extension 1 is desirable.

Prerequisite

300589.1 Mathematics Toolbox OR **300691.1** Mathematical Reasoning

Equivalent Units

C1022 - Introductory Statistics, J1737 - Statistics 1.1, J1762 - Fundamentals of Statistics, ST202A - Business Statistics, 61811 - Inferential Statistics

Incompatible Units

200192 - Statistics for Science, 200052 - Introduction to Economic Methods, 200182 - Quantitative Techniques, 200263 - Biometry, 300700 - Statistical Decision Making

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course or Property key program. Students must pass the Basic Math Skills Test or have passed the unit 300589 Mathematical Toolbox or 300691 Mathematical Reasoning prior to attempting this unit. Students must pass 70 percent or more in an online Basic Maths Skills Test prior to attempting this unit. To access this test, you will need your UWS student ID

number, and have access to the Basic Maths Skills Test vUWS site.

.....

This Level 1 unit introduces the basic concepts and techniques of statistics that are particularly relevant to problem solving in business. It also provides a sound base for more advanced study in statistics and forecasting in subsequent sessions. Topics include: presentation of data; descriptive statistics; the role of uncertainty in business decision making; hypothesis testing; and basic forecasting.

70007.2 Statistics for Business (UWSC)

Credit Points 10 **Level** 1

Assumed Knowledge

HSC Mathematics.

Equivalent Units

200032 - Statistics for Business

Incompatible Units

200192 - Statistics for Science, 200052 - Introduction to Economic Methods, 200182 - Quantitative Techniques, 200263 - Biometry, 300700 - Statistical Decision Making

Special Requirements

Students must be enrolled at UWS College.

.....

This unit introduces the basic concepts and techniques of statistics that are particularly relevant to problem solving in business. It also provides a sound base for more advanced study in statistics and forecasting in subsequent sessions. Topics include: presentation of data; descriptive statistics; the role of uncertainty in business decision making; hypothesis testing; and basic forecasting.

200711.1 Statutory Valuation

Credit Points 10 **Level** 3

Assumed Knowledge

An understanding of the basic principles of land administration, in particular, the various interests to be held in land and forms of tenure; An understanding of the NSW planning system, the development approval process and administrative controls over decision making; An understanding of various valuation principles and methodologies and valuation of various types of property and interest in land

Equivalent Units

200606 - Compulsory Acquisition and Litigation

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course or Property Key Program.

.....

This unit is an elective unit that covers the area of statutory valuation. It is the prescribed unit for valuer registration at the NSW Office of Fair Trading. It is also the prescribed unit for Certified Practising Valuer (CPV) membership of the Australian Property Institute. Upon completion of this unit, students will demonstrate a comprehensive understanding

of the necessary valuation methods and principles for relevant statutory valuations.

200665.1 Strategic Communication in Sport

Credit Points 10 **Level** 2

Equivalent Units

400321 - Sport Management 2, 200556 - Communication in Sport

.....

The student is introduced to the components necessary for the successful development and execution of the organisations communication strategy. Students become aware of the multi faceted nature of this process looking at internal and external communication channels. Together with identifying and discussing the significance of media communications in the local and global market place.

200678.1 Strategic Intelligence and Decision Making

Credit Points 10 **Level** 2

Equivalent Units

200382 - Business and Competitive Intelligence

.....

This unit investigates the different forms and representations of "intelligence", such as Business Intelligence (BI), Knowledge Management (KM), and Competitive Intelligence (CI) and the strategic use of these for organisational competitive advantage. This is viewed in the context of decision making and the decision making process.

200587.1 Strategic Management

Credit Points 10 **Level** 3

Prerequisite

200571.1 Management Dynamics AND **MG102A.1** Management Foundations

Equivalent Units

MG302A - Strategic Management

.....

The choice perspective of strategic management. External environmental assessment and choice. Analysis of international strategic capabilities. Strategy formulation: choice of mission, strategic goals, and a strategy. Implementing strategies through plans, functional strategies, and budgets. Implementing strategy through organisation structure. Implementing strategy through culture, leadership, and human resource management. Control of strategy. Special cases of strategic management: entrepreneurial and non-profit organisations. Strategic management in the international area. Social issues in strategic management. Strategic management in the future.

200087.1 Strategic Marketing Management

Credit Points 10 **Level** 3

Assumed Knowledge

This is a capstone unit in marketing. It is assumed that students have knowledge of basic marketing concepts, theories, and frameworks in consumer behaviour, business-to-business marketing and marketing research.

Prerequisite

200083.1 Marketing Principles

.....

This unit is about developing and managing innovative competitive marketing strategies. It crosses the traditional boundaries of marketing (as the modern marketer often does), and is therefore influenced by concepts and tools from a range of disciplines, including strategic management, entrepreneurship and marketing. The central focus is on how marketing strategy and its management can create superior and sustainable value for both customers and shareholders

200039.1 Surveys and Multivariate Analysis

Credit Points 10 **Level** 3

Assumed Knowledge

200192 - Statistics for Business, 200032 - Statistics for Science

Equivalent Units

J3693 - Sample Survey Techniques, J3692 - Regression and Multivariate Analysis

.....

In the first half of this unit students gain an appreciation of survey methodology, including questionnaire design, as well the application of sampling techniques. These include simple random sampling, stratification, supplementary information and cluster sampling. The second half of the unit covers the principal methods of multivariate data analysis, principal components, factor analysis, discriminant analysis, and cluster analysis.

300585.1 Systems Analysis and Design

Credit Points 10 **Level** 1

Assumed Knowledge

Students should have knowledge of the fundamentals of information systems, computer systems, computer applications and information processing

.....

This unit provides an introduction to systems analysis and design. Incorporating systems concepts, theories and methodologies, this unit provides students with elementary problem solving experience in computerised information systems. Students will gain the ability to derive systems requirements from problem definitions and to produce system models using process, data, object and network modelling. Design and implementation issues include, (but may not be limited to), elementary database design, input, output and user interface design and prototyping. Students are also introduced to roles and responsibilities in

information systems development, selection of packaged solutions and the principles of software quality.

200188.1 Systems Design and Audit

Credit Points 10 **Level** 3

Assumed Knowledge

An understanding of accounting procedures and systems; corporate structures and consolidation accounting.

Prerequisite

200109.1 Corporate Accounting Systems

Incompatible Units

200107 - Auditing Principles, 200114 - Issues in Accounting Information Systems

.....

This unit examines the development and operation of information systems and the subsequent audit of financial information produced by these systems.

200187.1 Taxation Law

Credit Points 10 **Level** 3

Prerequisite

200184.1 Introduction to Business Law

Equivalent Units

61523 - Taxation Law and Practice, AC302A - Taxation (V1), F3002 - Taxation Law

Incompatible Units

200019 - Revenue Law

Special Requirements

Students enrolled in course 2502 - Bachelor of Laws (Non graduate entry) must obtain permission to enrol in this unit.

.....

Topics in this unit include: constitutional basis of taxation; income tax assessment; concept of income tax; allowable deductions; other federal and state taxes; taxation of business associations (partnerships, companies, trusts and primary producers); taxation accounting, administration and practice; taxation planning and avoidance.

200668.1 Technology Management for Competitiveness

Credit Points 10 **Level** 3

Assumed Knowledge

Students are expected to have gained an introductory level of knowledge in operations and supply chain management.

Equivalent Units

200165 - Productivity and Technology Management

.....

This contemporary unit provides an understanding of technology management and productivity measurement/improvement concepts aimed to improve the competitiveness of organisations. Students are introduced to a range of tools and techniques to acquire and implement technology and develop productivity

improvement programs within global operations and supply chain context. The interaction between technological change and competitiveness (productivity and other performance measurement systems) is also explored. The unit is relevant to managers or technologists with responsibilities for managing technological change

200118.2 The Accountant as a Consultant

Credit Points 10 **Level** 3

Prerequisite

200108.1 Contemporary Management Accounting

Equivalent Units

H3328 - The Accountant as a Management Consultant

Special Requirements

The need to seek college approval relating to ethics risks and the need for university insurance to cover engaged learning.

.....
This unit focuses on the role that accountants play in the effective management of businesses, using case studies covering a range of accounting areas.

200549.1 The Australian Macroeconomy

Credit Points 10 **Level** 1

Assumed Knowledge

HSC Mathematics

Equivalent Units

200049 - Macroeconomics

.....
This unit is an introduction to macroeconomic concepts, analysis and issues in the Australian context. Basic concepts introduced and applied include: national income accounting, economic structure, price indexes and inflation, the balance of payments, and labour market aggregates. These concepts are applied in describing and explaining the recent evolution of the Australian economy in terms of growth, structural change, price stability, and employment. This leads to a discussion of major policy issues such as the role of governments in managing economic fluctuations, and the implications of Australia's foreign liabilities. The course ends with a brief introduction to modelling income determination.

101556.1 The Geographies of Social Difference

Credit Points 10 **Level** 1

Equivalent Units

101343 - Geography of Urban and Regional Development

.....
This unit focuses on the local experiences of cultural and socio-economic difference. This includes applied social science approaches to inequality, diversity, community, sense of place, and environmental sustainability in the urban setting. There is an emphasis upon spatial literacy for social scientists (fieldwork, mapping, data analysis and place description).

101557.1 The Individual in Society

Credit Points 10 **Level** 1

Equivalent Units

101366 - Interpersonal Interaction

.....
This unit introduces the main theoretical perspectives for understanding the 'individual in society', including biological, cognitive, behavioural and personality explanations of individual behaviour. Students are guided and encouraged to explore relevance to everyday life and contemporary issues. Once established, these theories are extended to understanding individuals in society using a bio-psycho-social framework. Theoretical stances related to 'levels of explanation', 'individualism vs collectivism', and 'personality vs situation' are explored as are topics such as social cognition; social influence, and social relations, for example, social identity, prejudice, aggression, pro-social behaviours, attitude formation and change and relationships.

200098.1 The Markets of Asia

Credit Points 10 **Level** 3

Equivalent Units

61751 - Regional Market Study (Asia)

.....
Markets of Asia unit offers a balanced and practical introduction to the dynamic and robust Asian market place. Most of the students undertaking this unit will have exposure to countries other than Australia and would have travelled internationally or have an intention to do so. In the present context of globalisation, business is international business. In Australia today even a small locally based manufacturing company's operations are in some way influenced by the tentacles of Asian businesses. This is a journey that starts with a major Asian powerhouse, Peoples Republic of China and ends at the doorstep of another Asian powerhouse, India.

200099.2 The Markets of Europe

Credit Points 10 **Level** 3

Assumed Knowledge

A knowledge of the basic principles of marketing, consumer behaviour and international marketing

Prerequisite

200083.1 Marketing Principles AND **200094.1** International Marketing

.....
This unit will profile the member states of the European Union in terms of their marketing environment, with emphasis on those various features, similarities, differences and interactions deemed to be of commercial and marketing significance. A major focus of the course will be the impact of European integration and the relevance of the European Union. The European Union will be discussed in its global context, particularly its relationship with Central and Eastern Europe and the Asia-Pacific. The course therefore gives students the opportunity to undertake

macro-environmental analysis and examine the effects of environmental influences on marketing, while also learning about other cultures.

200077.1 The Superannuation Industry

Credit Points 10 **Level** 3

Assumed Knowledge

200049 - Macroeconomics, 200076 - Introductory Economics, 200488 - Corporate Financial Management

.....

This unit provides students with an understanding of the economics of retirement and retirement income provision, with particular emphasis on the Australian superannuation industry. On completion of this unit, students should have a comprehensive understanding of superannuation in Australia, as well as an appreciation of the economic issues associated with alternative models of retirement income provision.

200705.1 The World of Sport Management

Credit Points 10 **Level** 1

Equivalent Units

400319 - Sport Management 1, 200564 - Introduction to Sport Management

.....

The World of Sport Management offers a contemporary view of sport organisations which are uniquely situated within a broader social, cultural and political environment and requires a different managerial approach. Students will be exposed to key areas within the sport management field including developing goals, decision making, strategic planning, leadership styles, and human resource management.

200038.1 Time Series and Forecasting

Credit Points 10 **Level** 3

Assumed Knowledge

200192 - Statistics for Science, 200032 - Statistics for Business, 200263 - Biometry

Equivalent Units

J3697 - Time Series and Forecasting, 14372 - Time Series

Incompatible Units

200041 - Applied Regression Analysis and Forecasting

.....

This Level 3 unit presents the basic techniques of time series analysis with emphasis on model identification, parameter estimation and diagnostic checking. The use of time series models for the process of forecasting future behaviour is discussed. In addition, alternative forecasting approaches, in particular econometric methods, are introduced and some guidelines for choosing an appropriate forecasting method are outlined.

200008.1 Torts Law

Credit Points 10 **Level** 2

Corequisite

200006.1 Introduction to Law

Equivalent Units

69030 - Torts Law, F1004 - Torts, LW302A -Torts Law

.....

Torts law is the first substantive law unit in the LLB. It introduces students to the legal principles and policy of a variety of torts, defences and remedies. It introduces students to the generic legal skills of case reading, analysis and note taking, statutory interpretation and legal problem solving, as well as placing the law in the wider political and social context.

101551.1 Understanding Society

Credit Points 10 **Level** 1

.....

Understanding Society is a core unit offered by the School of Social Sciences which will introduce students in the first year of their studies to key concepts and theories used in examination of and for understanding social action, social policy, social institutions, social structure and social change. Students enrolled in the unit will be introduced to factual information concerning contemporary societies and the methods of interpreting such information. At the conclusion of their studies in this unit students will have been presented with opportunities to develop skills in critical reading and sociological analysis.

200075.1 Urban and Regional Economics

Credit Points 10 **Level** 3

Assumed Knowledge

Microeconomics and Macroeconomics or Introductory Economics

.....

This unit deals with: models of short-run fluctuations of regional aggregates and the economic relations between regions; models of long-run change in regional aggregates and the long-run economic relations between regions; equilibrium models of intra-urban location; optimal models of intra-urban allocation; and optimal allocation of capital to urban land.

200604.1 Valuation of Special Premises

Credit Points 10 **Level** 3

Assumed Knowledge

It is assumed that students will have a sound knowledge of valuation principles and practices; accounting principles; commercial property practices; property investment analysis and application and property portfolio analysis.

Equivalent Units

VA301A - Valuation of Special Premises

Special Requirements

External offerings for this unit are only available to students who are enrolled in a Property course or Property Key Program.

.....

The value of special premises constitutes an important segment of valuation practice in Australia. A number of special valuation considerations arise in the appraisal of this class of premises. However, the most compelling reason for studying the valuation of special premises is the fact that these classes of property provide an ideal vehicle whereby valuation principles and methods of valuation can be critically evaluated by students.

300470.1 Vertebrate Biodiversity

Credit Points 10 **Level** 3

Assumed Knowledge

Satisfactory completion of first-year degree level Biology.

Equivalent Units

300217 - Animal Form and Function

.....

This unit will begin with an introduction to the evolutionary placement of the vertebrates and the relative age and importance of the different groups. The focus will then shift to an investigation of the comparative anatomy, function and behaviour from an evolutionary perspective. There will be a particular emphasis on environmental adaptations.

200641.1 Wills and Succession

Credit Points 10 **Level** 3

Prerequisite

200012.1 Property Law

Equivalent Units

F3029 - Wills and Succession

.....

Wills and Succession is that body of law that deals with the devolution of property upon death. The unit encompasses inter alia the law relating to intestacy, the making of a valid will, the administration of the estate and what is known as testator's family maintenance. This unit is of particular importance to those students who intend to practice either as a solicitor or barrister as Wills and Succession forms a significant part of private practice.

200243.2 Work Employment and the Labour Market

Credit Points 10 **Level** 3

Prerequisite

200300.1 Managing People at Work

.....

This unit provides an in-depth study of the links between work, employment and wider labour market issues. An introductory framework will be provided emphasizing the historical perspectives of work and the key theories and concepts involved in industrial sociology. Current and future

issues and trends in work organization and practice and their relationships to society will also be considered. The unit will then examine the relationship between labour markets, employment and government policy in both macro and micro settings. Particular emphasis will be placed upon the interaction of regional labour markets, policies and outcomes for key labour market segments.

200616.2 Workplace Behaviour

Credit Points 10 **Level** 3

Prerequisite

200300.1 Managing People at Work

Equivalent Units

61441 - Workplace Behaviour

.....

The primary concern of this unit is to equip students with an understanding of how to apply sociology and work psychology to effectively manage human resources. The unit analyses both the individual (psychological) and social (sociological) factors that influence workplace behaviour and relations in the workplace. The structure of the unit is thematic, drawing on the major theoretical frameworks of psychology and sociology, and applying them to the practice of human resource management and to contemporary issues within the workplace.

101057.1 Writing as Communication

Credit Points 10 **Level** 1

Equivalent Units

100214 - Writing as Communication

.....

This unit introduces students to forms and theories of writing as processes of communication. Students will work with processes of writing in creative, stylistic and rhetorical contexts. Students will be introduced to theories and practices of creativity, rhetorical analysis and human communication. Areas studied include writing as a communication technology, fiction writing, rhetorical and analytic approaches to writing, writing as affect and expression.

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