

# BUSM 7021 CREDIT AND LENDING DECISIONS

**Credit Points** 10

**Legacy Code** 51166

**Coordinator** Vivienne Saverimuttu ([https://directory.westernsydney.edu.au/search/name/Vivienne Saverimuttu/](https://directory.westernsydney.edu.au/search/name/Vivienne+Saverimuttu/))

**Description** Lending is one of the most important functions of any financial institution. If not managed properly, it can lead to credit quality problems, threatening the existence of the financial institution. This subject aims to provide an analysis of the various lending activities of financial institutions, emphasising the assessment of credit proposals and the management of credit risk.

**School** Business

**Discipline** Business And Management

**Student Contribution Band** HECS Band 4 10cp

**Level** Postgraduate Coursework Level 7 subject

## Restrictions

Students must be enrolled in a postgraduate Business program.

## Assumed Knowledge

51163 Financial Institutions and Markets and/or 51164 Finance / 200426 Corporate Finance.

## Learning Outcomes

On successful completion of this subject, students should be able to:

1. Apply constructive lending practices with due consideration of the interactive relationship between different banking activities, structures and risks;
2. Apply knowledge of credit risk assessment principles and processes to conduct proficient credit risk assessment;
3. Analyse lending information to detect different credit risk components and to make reasoned judgements appropriate to the circumstances;
4. Integrate the spectrum of knowledge and information to generate constructive lending solutions.

## Subject Content

The principles of lending and lending basics  
 Financial statements analysis  
 Credit scoring techniques  
 Credit risk analysis  
 Consumer lending  
 Real estate lending  
 Security, consumer credit legislation and legal issues  
 Corporate lending  
 Small business lending  
 International lending  
 Credit risk measurement and loan portfolio management

## Assessment

The following table summarises the standard assessment tasks for this subject. Please note this is a guide only. Assessment tasks are

regularly updated, where there is a difference your Learning Guide takes precedence.

Type	Length	Percent	Threshold	Individual/ Group Task
Intra-session Exam	2 hours	30	N	Individual
Report	3,000 words	20	N	Group
Final Exam	2 hours	50	N	Individual

## Prescribed Texts

- Sathhye, M. & Bartle, J. 2017. Credit Analysis & Lending Management, 4th Edition, Mirabel Publishing.

## Teaching Periods

### Quarter 3 (2022)

#### Parramatta City - Macquarie St

#### Evening

**Subject Contact** Vivienne Saverimuttu ([https://directory.westernsydney.edu.au/search/name/Vivienne Saverimuttu/](https://directory.westernsydney.edu.au/search/name/Vivienne+Saverimuttu/))

View timetable ([https://classregistration.westernsydney.edu.au/even/timetable/?subject\\_code=BUSM7021\\_22-Q3\\_PC\\_E#subjects](https://classregistration.westernsydney.edu.au/even/timetable/?subject_code=BUSM7021_22-Q3_PC_E#subjects))

### Quarter 3 (2023)

#### Parramatta City - Macquarie St

#### On-site

**Subject Contact** Vivienne Saverimuttu ([https://directory.westernsydney.edu.au/search/name/Vivienne Saverimuttu/](https://directory.westernsydney.edu.au/search/name/Vivienne+Saverimuttu/))

View timetable ([https://classregistration.westernsydney.edu.au/odd/timetable/?subject\\_code=BUSM7021\\_23-Q3\\_PC\\_1#subjects](https://classregistration.westernsydney.edu.au/odd/timetable/?subject_code=BUSM7021_23-Q3_PC_1#subjects))